

OUEST BONUS CASH. \*\*CASH PRICE: PLUS TAX, TITLE, PLATE, DESTINATION & DOC FEE and \$1995 down. GENERAL: ALL FINANCING BASED ON APPROVED TIER 1/A CREDIT. ALL REBATES AND PROGRAM MONIES ASSIGNED TO DEALER. INCLUDES ALLY BONUS CASH WHERE APPLICABLE. THIS AD IS YOUR COUPON - PLEASE PRESENT FOR DISCOUNT. SALE LIMITED TO AVAILABILITY DURING PROGRAM PERIOD. PICTURE MAY NOT REPRESENT ACTUAL VEHICLE BEING SOLD. CUSTOMER MUST BE ELIGIBLE FOR EMPLOYEE DISCOUNT, MILITARY DISCOUNT ON ALL VEHICLES. SEE DEALER FOR DETAILS. ALL LEASES BASED ON 10,000 MILES PER YEAR. ALL LEASES AND CASH PRICES INCLUDE RETURNING LEASE INCENTIVE. COMPASS/CHEROKEE/PACIFICA MUST QUALIFY FOR NON PRIME REBATE.



All payments \$1000 down. \*Leases based on 10k per year. Must take out of dealer stock. On approved credit. \*\*Employee pricing plus tax, title, plate. \$1000 down. No security deposit required with approved credit. +Must qualify for employee purchase and includes all rebates. Plus tax, title, plate, doc and dest.†Employee pricing, plus tax, doc, dest., plate and all rebates to dealer. See dealer for details. Expires 12/15/18.

#### LES STANFORD CADILLAC

#### LOCATION 21711 Michigan Ave. Dearborn, MI 48124

#### SALES

866-563-5000 Mon & Thurs 9AM-9PM Tues, Wed & Fri 9AM-6PM

#### SERVICE

877-454-9837 Mon & Thurs 7AM-7PM Tues, Wed & Fri 7AM-6PM Saturday 8AM-3PM

lesstanfordcadillac.com



2019 XT5 <sup>FWD</sup> LUXURY COLLECTION \$369\*/36/\$369 PER MONTH MONTHS/ LEASE 10K PER YR DUE AT SIGNING AFTER ALL OFFERS

Stock #C90063.MSRP \$50,910. Requires GM Employee Pricing and GM Lease Loyalty rebate. No security deposit required. First month's payment, tax, title, license and doc fees extra Mileage allotment of 10,000 per year. Mileage charge of \$25/mile over 30,000 miles.



2019 CTS AWD LUXURY \$399\*/36/\$399 PER MONTH MONTHS/ DUE AT SIGNI

LEASE 10k PER YR

/ DUE AT SIGNING /R AFTER ALL OFFERS

Stock #C90043R MSRP \$57,700. Current mileage is 3,401. Requires GM Employee Pricing and GM Lease Loyalty rebate. No security deposit required. First month's payment, tax, title, license and doc fees extra Mileage allotment of 10,000 per year. Mileage charge of \$25/mile over 30,000 miles. EXCEPTIONAL SERVICE FROM





LES STANFORD CADILLAC

\*Plus tax, title, license and doc fee. Plus tax on rebates and tax on payment. Must qualify for Tier A or A+ credit through GM Financial. Pricing includes all factory rebates. No security deposit required. Must be eligible for GM Employee pricing. Picture may not represent actual vehicle being sold. GM Employee Pricing and Cadillac Lease Loyalty required. To qualify for Cadillac Loyalty you must have a current Cadillac or GM lease in household. GM Financial must approve lease. Not available with some other offers. See dealer for complete details.





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# BUICK

## 2018 BUICK ENCORE PREFERRED II

KEYLESS ENTRY, REMOTE START, APPLE CARPLAY / ANDROID AUTO, REAR BACK UP CAMERA AND MUCH MORE



## LEASE FOR 159<sup>\*</sup><sub>MO</sub> PLUS TAX 39 MO/10K PER YR \$1,919 DOWN

DROP OFF SITE

## 2019 BUICK ENVISION PREFERRED AWD

HANDSFREE POWER LIFTGATE, KEYLESS ENTRY AND START, REAR VISION CAMERA, REAR PARK ASSIST, HEATED FRONT SEATS, APPLE CARPLAY / ANDROID AUTO, AND MUCH MORE



LEASE FOR PLUS TAX 39 MO/10K PER YR ZERO DOWN



### **2019 GMC TERRAIN** FWD SLE





PUSH BUTTON START, INTELLINLINK RADIO WITH BLUETOOTH, APPLE CARPLAY / ANDROID AUTO, REAR BACK UP CAMERA AND MUCH MORE



## 2019 GMC ACADIA FWD SLE2

HEATED FRONT SEATS. REMOTE START. PUSH BUTTON START, REAR PARK ASSIST, REAR CROSS TRAFFIC ALERT, LANE CHANGE ALERT WITH SIDE BLIND ZONE ALERT, APPLE CARPLAY / ANDROID AUTO, REAR BACK UP CAMERA AND MUCH MORE.



## LEASE FOR \$**319**\* PLUS TAX 36 MO/10K PER YR ZERO DOWN





\*All rebates to dealer. Deals apply to stock units only. Must be a Chrysler employee. \$1995 down, plus destination, taxes, title, plates. \$500 Military and TDM included. Lease calculated at 10,000 miles per year. Vehicle shown may not be actual vehicle. WAC. See dealer for details. Lease and prepay examples are plus destination, taxes, title, plates, \$0 security deposit required. Includes Conquest Trade-in and Chrysler employee. Programs subject to change. Must be a Chrysler employee. Plus tax and destination. All rebates and incentives already applied. \$500 Military, TDM and returnig lease loyalty included. See dealer for details. May have similar deals W/FF, suppliers, CDJ and appfiliate rewards. Offers end January 2, 2019.



4G LTE HotSpot, Back-Up Camera, 7" Touchscreen Radio w/ MyLink, Bluetooth, StabiliTrak, Digital Compass, Steering Wheel Radio Controls, Aluminum Wheels, Power Windows, Power Locks, Power Mirrors and much more!



3805 LAPEER RD., Lake Orion

\*GM Employee Discount Price plus tax, title, plate, zero security deposit, first month payment, acquisition and doc. fees all due at signing with all rebates including GM Lease Loyalty Private Offer assigned to dealer. Lessee must qualify and lease through GM Financial. Lessee responsible for excess wear and tear as well as exceeded contracted mileage. Vehicle images are for illustration purposes only. Due to advertising deadlines, prices and availability are subject to change. Must take delivery from dealer inventory while supplies last. Current offers end 1/2/2019. See dealer for details. \*\*GM Employee Discount Price plus tax, title, plate and doc fee. Price includes GM Lease Loyalty for Purchase offer and GM Financial Down Payment Assistance. Must be in a current GM Lease and finance with GM Financial. For qualified customers only based on approval by GM Financial. Must take delivery from dealer inventory while supplies last. Current offers end 1/2/2019. See dealer for details.



SALES DEPARTMENT HOURS: MON., TUES., WED., THUR. 8-8; FRI. 8-6; SATURDAY 9-3

#### FIND NEW ROADS

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\*GM Employee Discount Price plus tax, title, plate, zero security deposit, first month payment, acquisition and doc. fees all due at signing with all rebates including GM Lease Loyalty Private Offer assigned to dealer. Lessee must qualify and lease through GM Financial. Lessee responsible for excess wear and tear as well as exceeded contracted mileage. Vehicle images are for illustration purposes only. Due to advertising deadlines, prices and availability are subject to change. Must take delivery from dealer inventory while supplies last. Current offers end 1/2/2019. See dealer for details. \*\*GM Employee Discount Price plus tax, title, plate and doc fee. Price includes GM Lease Loyalty for Purchase offer and GM Financial Down Payment Assistance. Must be in a current GM Lease and finance with GM Financial. For qualified customers only based on approval by GM Financial. Must take delivery from dealer inventory while supplies last. Current offers end 1/2/2019. See dealer for details.