

THE METROPOLITAN BUILDER

INSIDE STORY



tcp TEXAS
CUSTOM PATIOS
OUTDOOR LIVING

Texas Custom Patios Offers
Alternatives to Houston Heat

Texas Custom Patios | Houston, Texas



Texas Custom Patios Offers Alternatives to Houston Heat

By Kathy Bowen Stolz

Tired of being trapped indoors all summer by the heat and humidity? Turn to Texas Custom Patios for your solution.

“Here in Texas people want to be outside, but many homes are built without a patio cover or just a very small one that does not provide ample shade for enjoying the back yard,” said Katherine Douglass, one of the company’s four partners.

“We can make your outdoors more livable by designing solutions for outdoor living, including patio covers, outdoor kitchens, screened porches, room additions, pergolas, decks, outdoor fireplaces or fire pits and anything else you can think of!”

Nothing this company builds is pre-fabricated; each item is customized for the individual homeowner. “We design the outdoor living space to mirror the homes’ original style, so it blends seamlessly and beautifully with the landscaping and exterior. We match the design, stone, wood, and other finishes to both the homeowners external design and their personal preferences,” stated Douglass, who also serves as the office manager of the Houston headquarters.

“To create this seamless look, we tie the new roof structure into the existing roof line – making it appear the home

was originally built this way. Or if the homeowner wants a freestanding structure out away from the home, we can do that, too.”

She continued, “Everything we build is a wooden frame structure, just like your house is built. We use all of the same trades as a home builder – framers, roofers, electricians, tile and floor, trim carpenters, concrete, masons.

“At Texas Custom Patios, we’re confident in our work – and we want our clients to feel confident, too. That’s why we offer a two-year warranty for materials and workmanship, and a five-year warranty for structural components of a home improvement project,” she added. “Compare that warranty to guys working out of the back of their trucks.”

The family-owned company has completed about 1,800 projects during its 15 years in business. Rob Douglass, who founded the company with his wife Katherine, serves as the managing partner/sales director, overseeing the 14 project developers in both the Houston and Dallas/Fort Worth offices. Steven Schell, the first employee, is also a managing partner in addition to being the lead project developer.



Project developers, who handle many jobs at a time, are something of a one-stop shop for clients. The project developers meet with homeowners, create a design based on their desires and the layout of the home and then meet again to present rendered views of the designs and the associated costs.

Texas Custom Patios features an Exact Quote Promise, using pricing software to prepare accurate estimates. The project developers can easily show the potential clients how the quote changes with additions or subtractions to the base project. “We try to make it easy for the homeowner,” Douglass stated.

Additionally, project developers serve as project managers – ordering materials, contracting tradespeople, pulling permits, dealing with homeowner associations and communicating with the clients.

The length of time needed to complete a job depends on the job’s complexity, she added. In general, simple jobs can be completed within a month and more complex jobs may take as long as three months or more.

Where is Texas Custom Patios going from here? Where are potential new areas to expand the business? She noted





In fact, Texas Custom Patios added a second office in Dallas/Fort Worth in 2015. Collin Jarrell, a fourth partner, manages that office's nine employees. "Growth in the DFW office will focus more on the Fort Worth side. We haven't really begun to tap into the market there yet," she added.

Douglass said the partners are also considering expanding to the San Antonio and Austin markets at some point. They're also contemplating adding pools to their repertoire.

For more information, contact Texas Custom Patios by phone at 281-265-1994 or by email at hou@texascustompatios.com or by mail at 11391 Meadowglen Lane, Suite B, Houston, TX 77082. The company website is www.texascustompatios.com.

the company is focusing on expanding more to the north of Houston to take advantage of the tremendous growth north and west of The Woodlands. Conroe, Montgomery and Magnolia are areas that have tremendous potential for sales because of their growth.

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