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Moody on The Market



Few people have taken the St. Joe Farmers Market by storm the way that Aaron & Christie Harris did last

summer. When they debuted their artisan corn tortillas along the bluff overlooking Lake Michigan even they had no concept of the impact they would have on the local food scene with their Molino Tortilleria. Fast forward to now and you will find them conducting the grand opening of their brand new brick and mortar store in downtown Sawyer which takes a bow today, Saturday, February 15th. Molino's new 2,500 square foot facility is located at 5846 Sawyer Road in downtown Sawyer. The new space will house their entire production operation, as well as a beautiful retail storefront open to the public on Saturdays. Fresh tortillas and pan dulce will be for sale as well as some brand new Molino merchandise. Molino Tortilleria is also debuting a brand new online store where customers can place their orders ahead of time. You can learn more about that by going to this link:

www.MolinoTortillas.com. When they popped up on the bluff last summer selling tortillas and Mexican inspired pastries from their booth at the downtown St. Joseph farmers market, Molino Tortilleria rapidly became a taste sensation and an absolute market favorite. In short order they began expanding their reach by working with local restaurants and chefs to showcase their unique products. Aaron & Christie Harris, the husband and wife team behind Molino, tell us they began their journey as people just trying to make a good taco. Little did they know what would be ahead of them. Aaron says, "We never had any intention of starting a business, we just wanted to make good tacos for ourselves." However, when tortilla options where they were living fell short, the couple took it upon themselves to try their hand at making them from scratch. As Aaron says, "We just kind of got hooked on the process when we dug into what it took to create our own corn tortillas." Molino Tortilleria will be the first to insist they are not reinventing the wheel or blazing a trail. The reality is actually quite the opposite. You see, the process they use to cook the corn and create masa the corn dough used to make tortillas — is called Nixtamalization and evidence of its use in

Continued on page 9

Pour Me!





Heart Care Requires

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Tuesday, March 3 1 p.m. to 2 p.m.

Lakeland Hospital Watervliet Classroom B

Tuesday, April 7 5 p.m. to 6 p.m.

Center for Outpatient Services, St. Joseph Pharmacy Conference Room

Surviving a Heart Attack

Rusty Schrubba of St. Joseph (above) thought he had severe heartburn, until bloodwork confirmed it was a blocked artery. After a successful surgery at Lakeland, his daughter is helping him maintaining an active lifestyle.





Dennis Disch, MD, Thomas Pow, MD, Jerome Kuhnlein, MD, Dilip Arora, MD, J. Douglas Huggett, DO, Christopher Chiu, MD

How Healthy is Your Heart?

Visit spectrumhealthlakeland.org/heartsafe to complete a free, online questionnaire that will help determine if you are at risk for heart disease.



Valentines and New Local Craft Items

Hello! Happy Valentine's Day! I heart, and I have no shame in buying hope everyone has had a great week them for our household! Speaking of and is spending time with their loved chocolate, I have some great ideas ones for this special time of the year! for the big day if your sweetheart is a I don't know about you but I love beer fan. **Bud Distributing** boxes of chocolate shaped like a

Continued on page 2

Inserts & Promotions

- ALDI Family Fare
- Harding's Friendly Markets
- Health & Wellness Guide
- Martin's Super Markets
 - Save-A-Lot

Inserts may vary by Zip Code

JENNA Continued from cover

Some beers to try for V-Day...

Saugatuck Brewing is famous for its Neapolitan Milk Stout, this is the perfect gift for the big day offering the perfect balance and layered delivery of Chocolate, Strawberry, and Vanilla. It's the perfect present or a nice finish with dessert. There are even some cool gift sets available in the market that offer nice glassware to go with this beautiful beer.

Sticking with Saugatuck, its winter seasonal was a huge success with Peanut Butter Porter. If you have a Reese's fan, or significant other that loves peanut butter mixed with delicious cocoa notes, you are in for a real treat. Act fast on this gem as it soon transitions into Blueberry Lemonade Shandy in a few weeks!

For those that are looking for just an easy drinking, but "Valentine's Day" occasion type of beer, nothing says "I love you" more than Stella Artois. This premium beer is always on feature for the holiday occasions, and is always a great gift for your loved one.

New things happening!

Going back to the hyper-local, we are super excited to see a few new beers now available in cans for you to enjoy at home! Tapistry Brewing Company now has its famous Milkabama Shakes available in 4 pk (16 oz) for you to purchase at a store near you! This IPA is brewed with lactose sugars to give it a nice, creamy body with delicious hop character. If you have tried Tapisty beer before at their tap room or at a festival, you know its crew is constantly changing the fruit character. You will be able to purchase this 4/16 Milkabama Shakes that is "blackberry" infused.

Silver Harbor will soon have an additional beer available for you to purchase in the market in 4/16 cans. Crowdfavorite, Grandma's Favorite Recipe, which is a kettle sour brewed with strawberry and rhubarb, will be available! Yum!

Happy Valentine's Day! Hope it is enjoyable and spent with those that mean the most to you! As always, please enjoy responsibly!

Jenna@buddistributing.com

Read more at www.MailMaxOnline.com



50,009 Weekly Readers!*

*Circulation Verification Council Audit June 2018

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The coronavirus outbreak, that recently is in the news every day, has caused more than a few people to ask the question, can the virus be transmitted between dogs and cats and humans? After doing a

little online research I came up with the answer that, although it was most probably transmitted from bats to humans, there are no reported cases of pets getting this new virus and giving it to humans. There are also no known cases of people giving it to their pets. But dogs and cats can get coronavirus. Dogs can be sickened by canine coronavirus, causing intestinal distress, and there is also a respiratory form. It can be confused or also occur with parvovirus. Diarrhea is the first and most typical symptom, with sudden onset accompanied by lethargy and loss of appetite. It is most often associated with crowded, unsanitary conditions, where dogs are in close contact with each other. If these symptoms develop in a pet and do not resolve in 24 hours, it is best to consult a veterinarian. While cats can also get the virus, it is usually not a serious problem, but in 5% to 10% of infected cats the virus mutates and causes Feline Infectious Peritonitis. It usually strikes kittens and is almost always fatal.

All of this sounds very scary, and the best protection for our pets and ourselves is to keep their vaccinations up to date. There is a coronavirus vaccination available for dogs, and your veterinarian is your best source for questions and advice on what shots are appropriate for all your pets. Any newly adopted pet should certainly be checked out by a vet and given any recommended shots, if they've not received them yet.

The Pet Corner

Speaking of vaccinations, there is still an opportunity to visit a low-cost clinic before the deadline of March 1 for county licenses. Berrien County Animal Control will sponsor a clinic on Sunday, February 23rd, 10am to 2pm, at the Fire Department, Main Street, Eau Claire. One- and three-year rabies shots and distemper shots will be available. Bring your license renewal form to also purchase a license or a PDF file. Preregistration is recommended. Cash only please.

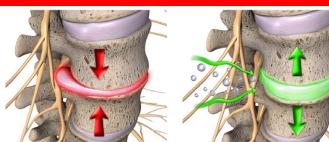
In Michigan, the most common carriers of rabies are bats and skunks. In 2019, rabies was confirmed in four bats and six skunks in Oakland County. Since either of them may frequent your backyard or even your house, in the case of bats, rabies vaccinations are not only required by law for dogs but are essential for stopping the spread of this terrible disease. I have also had my cats vaccinated for rabies, because even though they are inside cats, they do occasionally escape outside into the backyard or go into the garage, where bats could certainly lurk. Please consider also protecting your cats against rabies.

If you are thinking of adopting a pet, the Berrien County Animal Shelter is having their Smooch a Pooch, Kiss a Cat event February 14 and 15. All spayed/neutered pets have a \$14.00 adoption fee. During the entire month of February, Meet Your Match at the Humane Society event is waiving all adoption fees for spayed/neutered pets. An application is required and all regular adoption policies still apply.

On a fun note, the Silver Harbor Brewing Company will sponsor Drink It Forward Paws and Claws Pint Night, Monday, February 17, starting at 5pm. The cornhole event will be held in the garden and proceeds will benefit the Humane Society of Southwest Michigan.

Read more at www.MailMaxOnline.com

CAN'T FIND THE ANSWER TO YOUR NECK, **LOW BACK, OR SCIATICA PAIN?**



Hi, I'm Dr. Michael Rowe. I own and operate SpineCare in St. Joseph, MI.

Lasting and recurring neck, back, and sciatica pain can limit you in many different ways. Before it takes a toll on your daily routine you might be able to put an end to it. Many who suffer from back and neck pain choose NON-SURGICAL SPINAL DECOMPRESSION THERAPY.

Relief from lasting and recurring neck, back, and sciatica pain is one of the top benefits of spinal decompression. One of the main reasons I recommend this treatment to my patients is the ability to help patients recover faster and better from injured spinal nerves and herniated or degenerative discs in the neck or back.

Non-surgical spinal decompression therapy reduces compression and irritation to nerves caused by disc and joint disorders. It offers a safe, pain-free, and non-surgical solution to chronic spinal conditions.

When you undergo a spinal decompression session, you will actually experience your spine being stretched so gently that most patients feel instant relief, even when the force and position of the spine changes. The computer-controlled traction relieves neck, back, or sciatica pain by taking pressure off the spinal discs. So herniated or bulging discs may retract and in return promote movement of water, oxygen, and other nutrient-rich fluids that are essential when your discs are recovering.

Spinal Decompression is extremely effective, and I've been able to help many patients in the St. Joseph, MI area avoid risky procedures such as pain injections and surgery. If you are interested in seeing if this treatment could be the answer for your neck, back, or sciatica pain, call us today and schedule a consultation.

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No You Cat Read My Poker Face



another reason to boost their already overweening self-confidence that they're better than us, have facial expressions but humans are lousy

at noticing and interpreting them.

This knowledge originated from the University of Guelph, in Ontario, Canada, a "research-intensive and learner-centred" school where they haven't learnt how to properly spell "centered." An intensive research study was made there to see if people could identify the moods of a number of cat faces as shown in a series of video clips.

Most people were not stellar at this. Of the 6,000 folks who watched the video, the vast majority got barely over half of the answers correct. Only 13% of the participants managed to gauge even 75% of the cat expressions correctly.

As a cat owner and learning-centred journalist (well, sort-of journalist; I engage in vaguely journalistic activity, right?), I feel this research spawns a number of important questions that require further intensive research:

Factoid: This study was initiated in the first place by a professor in U of Guelph's Department of Animal Sciences. Her rationale?: "I developed the idea from my conviction — right or wrong — that I can tell when my own cats are happy." I believe this raises important questions, including but not limited to: How can I hired by the U of Guelph to conduct research-intensive studies with my cats, and get paid for doing it?

Factoid: The second professor on the research team told the University's News Service (read: PR department) that this study "could be a good start for many future projects," including the marketing of cat food. Quoting from a UG News Service story, "If a friendly, more appealing face is identified, pet food companies can incorporate those images into their advertising and packaging." I believe this raises important questions, including but not limited to: If people are so bad at reading the facial expressions of cats on video, what would make a pet food company





Monday - Friday 8-6, Saturday 9-12

As if they needed marketing manager think they could do any better at identifying the mood of the cat pictured on a bag of "Weight Control Blend For Near-Comatose Cats, Now Featuring Hairball Control!"?

And furthermore, what if the wrong cat we now learn that cats expression gets plastered on the can?! - what if it actually features a cat glowering with menace and vitriol, and my cats approach their dinner with their standard inscrutable gaze, peer at the bowl with their standard inscrutable gaze, fix their standard inscrutable gaze on me for a moment, then saunter three feet away, fall heavily to the floor and then stare me down with their standard inscrutable gaze until I open another can of food for them?! (It can be a second can of the exact same flavor as the first one, but for some reason they'll eat it - never coming close to touching the food first offered to them. . .trust me, this has actually happened!)

> Yes, I admit it, I feed my cats both dry food and canned food. (Anything to keep them from eating what they really crave - me.) You may think I'm coddling them this way, but they like - or don't - both types of foods equally; I can totally tell by the expressions on their faces!

Read more at www.MailMaxOnline.com

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Why routine checkups are vital to overall health

Regular visits with a medical professional are an important part of a healthy lifestyle. Too often people visit the doctor only when they are ill, as they may not realize just how essential well visits and physical exams are.

Routine checkups are the smartest way for people in all age groups to stay on top of their health, but they can be especially valuable for those age 50 and older. Regular checkups enable physicians to check current health against past visits, ensuring that any anomalies can be investigated and treated efficiently and promptly. This can make the difference in slowing down the progression of a disease that has already developed or prevent something from becoming a full-fledged issue.



The Mayo Clinic says there are no hard and fast rules about how often seniors should visit health care providers. Those who are in generally good health may only require one medical checkup a year. At this point vital signs will be checked, medications reviewed and lifestyle topics discussed. Doctors may even recommend or discuss tests. Patients also can bring up any issues they may be experiencing, however insignificant they may seem. Anything from sleep disturbances to memory loss to unexplained fatigue or pain can be addressed. Sometimes getting everything out in the open and being reassured that there's nothing to worry about can be helpful.

General care and geriatric doctors also are adept at asking questions to get a sense of how pa-

tients are faring in the world. This may include topics that seemingly have no relevance to health but can be quite important. A provider may ask about topics such as bathing or dressing. Questions about social interaction or typical routines can paint a better picture of both physical and mental health.

The recommended frequency of doctor visits may change as health issues arise or if follow-up is needed after a treatment plan or injury, according to the caregiver company Home Care Assistance. Some seniors may have to visit a provider once a week or once a month. Doctors, nurses and therapists will design a regimen based on a patient's current health needs.

The following are some compelling reasons to be diligent with provider visits.

- Frequently health issues can be silent and not noticed early on by a patient, according to Mercy Medical Center in Baltimore.
- Patients will be less likely to forget about important screenings, like mammography, prostate tests, cholesterol tests, and more.
- Vaccines can be administered, as even adults need certain immunizations to stay healthy.
- Patients can discuss potential lifestyle changes, like going on a diet or taking up a new fitness regimen.

It is essential to follow through with health care provider visits, even if they seem redundant. Physicians may detect issues that warrant close observation. Patients are urged to have an open dialogue with their doctors so they understand the reason behind health care visits and expectations in the future.







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Health & Wellness Guide

Simple ways to lower your risk for type 2 diabetes

A healthy lifestyle can help people live life to the fullest. There are many components to a healthy lifestyle, and few may be as influential as prevention.

Preventive measures to reduce one's risk for various diseases can have a long-lasting effect, helping people maintain their independence well into their golden years. In addition, a proactive approach that focuses on disease prevention can improve the chances men and women will get to spend their retirement years doing whatever they please.

One disease that can be especially limiting is type 2 diabetes. According to the National Institute on Diabetes and Digestive Kidney Diseases, diabetes occurs when blood glucose levels are too high. Blood glucose, sometimes referred to as "blood sugar," comes from the foods a person eats and is the main source of energy for his or her body. Insulin helps glucose from food get into the body's cells so they can use it for energy. However, in certain instances, such as when a person has type 2 diabetes, the body does not make enough — or any — insulin. When that occurs, glucose stays in the blood, never reaching the cells it's supposed to help. The NIDDK notes that, over time, excessive levels of glucose in the blood can cause a host of health problems.

Type 2 diabetes, the most common form of the disease, occurs when the body does not make or use insulin well. While it might seem as though people are helpless to stop this from occurring, the NIDDK notes that type 2 diabetes can be delayed or even prevented. In fact, the NIDDK cites three key ways that people can lower their risk for type 2 diabetes.

- Lose weight and keep extra pounds off. People should speak with their physicians about their body weights to determine if they're currently overweight or obese or maintaining healthy weights. If the doctor suggests losing weight, doing so can help prevent or delay diabetes. Each individual is different, but the NIDDK notes that losing between 5 and 7 percent of your starting weight may help delay or prevent diabetes.
- Become more physically active. The NIDDK lists a sedentary lifestyle among the many factors that can increase a person's risk for type 2 diabetes. By embracing physical activity, getting at least 30 minutes of exercise five days per week, people can delay or prevent diabetes. People who have been physically inactive for a long period of time should ask their physicians to recommend appropriate activities that can help their bodies adjust to being physically active.
- Eat less and eat healthy. A diet that's high in vitamins and nutrients can help people delay or prevent type 2 diabetes. Small portions can help people control their caloric intake, reducing the likelihood that they will become overweight or obese.

Prevention is a great way for people to reduce their risk for type 2 diabetes, a potentially debilitating yet often preventable disease.



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Gluten intolerance is a very real issue with measurable symptoms

Gluten is not for everyone. In fact, people who have celiac disease shouldn't eat gluten at all. Celiac disease is an autoimmune condition that affects the digestive process of the small intestine by launching an immune system attack against gluten, mistakenly damaging healthy cells lining the small intestine.

Even people who do not have celiac disease may find that consumption of gluten results in similar symptoms. These individuals may want to avoid gluten as well. Also known as non-celiac gluten intolerance or sensitivity, this condition is not currently well-defined within the medical community. The Celiac Disease Foundation says some people experience symptoms found in celiac disease, like foggy mind, abdominal pain, diarrhea, headaches, bone or joint pain, or chronic fatigue when they have gluten in their diets — despite not testing positive for celiac disease.

In July 2016, researchers at Columbia University Medical Center published a study confirming that wheat exposure to those sensitive to wheat and gluten triggered a systemic immune reaction and intestinal cell damage. Researchers previously thought that a sensitivity to wheat or gluten would not result in cell damage. But research now confirms that even without a positive celiac disease diagnosis, people can experience symptoms that mimic those of celiac disease, even in terms of severity.

Doctors are not sure if gluten triggers the immune reaction in non-celiac cases, so more research is needed. That said, removing gluten and wheat products from one's diet provides relief for many people.

According to Schär, a company that manufacturers gluten-free foods, anyone who experiences negative symptoms after eating foods that contain gluten should speak with a doctor. A doctor will order blood



tests that will look for the presence of immunoglobulin E antibodies that are indicative of an autoimmune response to gluten. An endoscopy also may check for damage to the lining of the small intestines, as can a biopsy of the intestines. Other tests, such as a radioallergosorbent test, or RAST, or skin prick test can test for a wheat allergy to see if symptoms are stemming from that alone.

Treatment for gluten intolerance or celiac disease involves avoiding products that contain gluten, which is found in wheat, rye and barley.

A growing body of literature suggests that people who do not have celiac disease can still experience non-celiac gluten sensitivity and many of the same symptoms felt by those with the disease.

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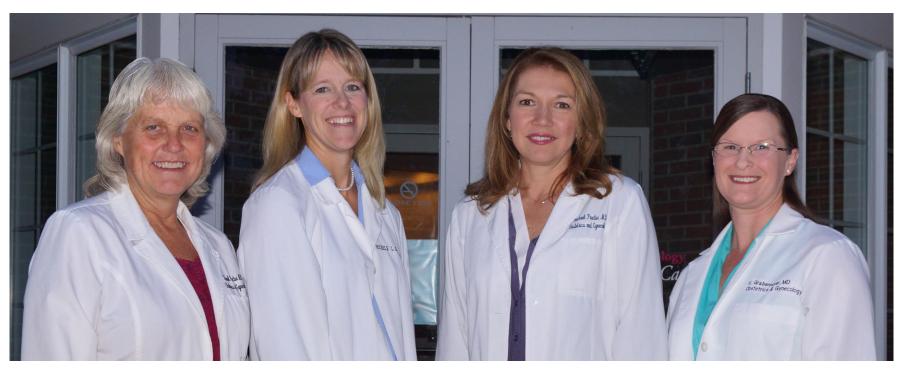
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Left to right: Dr. DeAnn Kutzner, Dr. Michele Ashton, Dr. Rachael Proctor and Dr. Heidi Grabemeyer-Layman

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Increase life insurance?

Dear Dave.

My husband and I are on Baby Step 3b, and we're saving for a house. We're out of debt and both

of us make good money, plus we each have 20-year level term life insurance policies with coverage equaling 10 times our individual incomes. We also have an emergency fund equal to six months of expenses. I recently received a promotion at work, with a subsequent raise of \$10,000. Should I update my life insurance policy to reflect this new income?

Dear Maria.

I think you're okay right now. I'd evaluate it, and maybe update the amount every three or four years. But as you get out of debt and build wealth, and as the kids get older, the real question to ask yourselves is how much less life insurance do you

As your income increases and you get in better and better financial shape, it's not going to be necessary to have 10 to 12 times your income wrapped up in life insurance policies. That's just a starting point.

Would your husband and any kids be well taken care of based on your current life insurance amount? Would you and any kids be okay based on his life insurance? If the answer to both questions is yes, you're good!

-Dave

Bill dispute

Dear Dave

My wife and I put her two adult kids on our cell phone plan a few years ago. We thought there would be no problem, since they were both paying their

Dave Says

own bills. After my wife and I split up a couple of years later, we made sure everything was current, cancelled service with that company, and we all went to different providers. A debt collector called me last week saying I owed \$4,000 on 19 different devices. When I called our old provider, they said I owed \$4,000 on nine devices. I asked for a current, itemized statement of the devices that were still out and the bill. So far, I haven't heard anything back. What do you think I should do?

Bob Dear Bob,

Just keep on tearing into them. This thing won't go away until you get everything completely rooted out. If you ignore it, chances are it'll bite you on things like your credit bureau report. You might even find yourself the subject of some vague lawsuit years from now.

Considering the numbers you gave me, and what you know happened with the account and the devices, it sounds like someone on their end made a clerical error. More than likely, this is a case of typical incompetence on the part of a cell phone com-

You may have an uphill battle ahead of you, but I'd keep on shoveling until the barn gets clean. Stay on top of it, and don't let them push you into giving them money if they can't prove they're right. You may have to hire an attorney at some point to sue them and clear your name, but hopefully it won't come to that.

-Dave

* Dave Ramsey is CEO of Ramsey Solutions. He has authored seven best-selling books, including The Total Money Makeover. The Dave Ramsey Show is heard by more than 16 million listeners each week on 600 radio stations and multiple digital platforms. Follow Dave on the web at daveramsey. com and on Twitter at @DaveRamsey.

Read more at www.MailMaxOnline.com

Pastor

Love Like the Lord

[Jesus said] "You have heard that it was said, 'Love your neighbor and hate your enemy. 'But I tell you: Love your enemies and pray for those who persecute you, that you may be children of your Father in heaven. He causes his sun to rise on the evil and the good and sends rain on the righteous and the unrighteous . . . Be perfect, therefore, as your heavenly Father is perfect."

Matthew 5:43-45.48

Sometimes the words of the Bible make you cringe. Sometimes they heaven then we will love even our make you crinkle your brow in con- enemies. We will forgive the spouse fusion. Sometimes they seem so who hurt us. We will be kind to the wrong. Love your enemies? What a co-worker who ruined our reputacrazy concept! "Love the ex-spouse tion. We will pray for the family who hurt me? Love the co-worker member who took advantage of us. who ruined my reputation? Love the After all, they need love and forgivefamily member who took advantage ness just like we do. of me? No! I want to make them pay for what they did. I want to hurt them thank you for loving me perfectly. for the way they hurt me. It just Dear Jesus, thank you for loving me makes more sense."

It makes sense to my sinful nature. But it is not God's nature. He others, even my enemies. Amen. sends blessings even on those who thumb their noses at him. He sacrificed his own Son to save those who sinned against him again and again people like you and me. Our Father PERFECTLY loves us—although we have not perfectly loved others.

If we want to be like our Father in

Prayer: Dear Father in heaven, when I was unlovable. Dear Holy Spirit, create in me a perfect love for

> Submitted by:Pastor Glenn T. Rosenbaum Administrative Pastor Grace Evangelical Lutheran Church, St. Joseph Originated by: www.What AboutJesus.com

Read more at www.MailMaxOnline.com





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2/21	5:30	Mattawan @ Lakeshore
2/25	7:30	Lakeshore @ Kalamazoo Central
2/28	5:30	Lakeshore @ Niles
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MOODY Continued from Cover

Mesoamerican cultures can be traced back thousands of years- and for good reason. Aaron is quick to point out that Nixtamalized corn has many health benefits when compared to untreated corn. He says, "It removes toxins, imparts calcium, activates amino acids and vitamin B3 while also freeing trapped niacin found naturally in the corn, allowing our bodies to absorb the nutrients more readily." The process has remained almost completely unchanged, and Aaron notes, "We're just going back to the way it's always been done, simple ingredients, stone ground and made fresh." Before the rise of commercially processed corn flour, that is how tortillas were made dried corn cooked in lime-treated water, allowed to soak overnight, washed and ground in a mill using real volcanic stone to create fresh masa. The Harris family, however, contends that their Molino Tortilleria isn't content to stop there, because they are true advocates for food diversity on a mission to highlight different and interesting varieties of corn in their products. They began sourcing landrace varieties of corn from small independent farms in Mexico where farmers have selected seeds for generations to ensure the highest quality corn for producing masa. While they continue to purchase from Mexico they've also started a sourcing program with local farmers experimenting with new varieties that are well suited for growing in the Great Lakes Region. Most recently they've worked with Granor Farms, an organic farm with a large presence in Southwest Michigan, and a fellow vendor at the St. Joseph Farmers Market. Granor Farms sources a red dent variety of corn to Molino in hopes of creating the first Michigan grown and produced tortilla. Harris suggests, "Agricultural diversity is really at the heart of what we are doing here at Molino." He adds, "We're hoping to leave an impact with our customers on why it's important to support diversity in our food system. A healthy diverse food system means food stability for our future and we want to do our part in supporting that."

When it comes to fresh ideas, sometimes nonprofit organizations can be left holding the bag due to funding constraints. Nobody recognizes that more than the two men who share the presidency at Holt Bosse, the full-service marketing firm headquartered in the central business district of downtown St. Joseph. That's why for

the third year running, David Holt and Patrick Bosse have launched the start of their 3rd Annual "Make a Mark" campaign. That initiative will award up to \$50,000 in free marketing services and fresh ideas to one area nonprofit organization. Applications are available at the link below, and they are due by Friday, February 28th. Here's the direct link to the details and application: www.holtbosse.com/mark. Holt says, "We've always really enjoyed coming up with ideas and materials for numerous nonprofits in Southwest Michigan," and adds, "That's why we decided to start the Make a Mark Campaign in 2018. We really wanted to focus on helping one area nonprofit make a bigger mark by dedicating up to \$50,000 worth of our time and skills to their marketing efforts." The donated services can be applied toward boosting the recipient's annual marketing budget, kick-starting a capital campaign or getting the word out about new programs or services, fundraising, and the like. Holt says services covered by the "Make a Mark" campaign include strategic, media and public relations plans as well as development and creation of websites, social media campaigns, digital, print, radio and television advertising, direct mail, billboards and more. Bosse notes, "Local nonprofits are stretched so thin, and we want to do what we can to help organizations reach their marketing goals," and reminds applicants, "The only costs a nonprofit will incur are outside purchases. All our time is provided at no cost to our Make a Mark partner." For more information about the "Make a Mark" campaign or to complete an application, visit online at holtbosse. com/mark. Holt Bosse is a full-service marketing firm located in St. Joseph. Its team specializes in early adaptation to new technology and the blending of traditional strategies with experiential marketing. It helps small to Fortune 500level clients successfully engage and enchant their customers, making them their biggest wordof-mouth brand advocates. For more information about Holt Bosse and its services, visit online at holtbosse.com or give them a call at 269-932-3623, and get ready to make your mark.

Theatre patrons in Michigan's Great Southwest can begin planning their spring and summer thanks to the release of the second season line up at Benton Harbor's GhostLight Theatre in the city's Arts District. GhostLight **Productions, Inc.** and its performance company,

The GhostLight Theatre, have announced their 2020 Season, where Artistic Director Paul Mow, working with three talented directors, has selected one play and two musicals as the GhostLight's sophomore season's productions. The GhostLight season will open May 7th with Significant Other, a play by Joshua Harmon. Les Rorick of The Den Theatre in Chicago will direct the bittersweet romantic comedy about four friends in their late 20s and their search for relationships in 21st century New York City. There will be 8 performances, on Thursdays, Fridays, Saturdays and Sundays, May 7th through May 17th. Starting June 11th, The GhostLight next will offer a Tony award-winning musical, The Light in the Piazza, written by Adam Guettel and Craig Lucas, directed by the incredibly talented Patrick Ross with music direction

Continued on page 10



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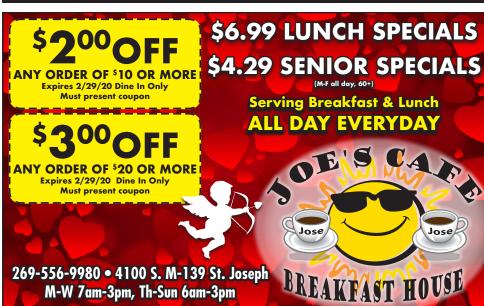
MOODY Continued from page 9

by Joshua Goines. In 2005, The Light in the Piazza won 6 Tony awards, including Best Original Score and Best Orchestration. The story centers on Margaret Johnson, an American, traveling across Europe in 1953 with her daughter, Clara. While in Florence, Clara meets a young Italian, & the two fall in love..... but it's complicated. There will be 8 performances, June 11th through June 21st. Rounding out the season in August, the musical, A New Brain, written by William Finn and James Lapine, will open August 13th at The GhostLight. August Garritano who helped craft Urinetown: The Musical, last year at The GhostLight, will direct, and Joshua Goines will music direct. In the semi-autobiographical musical about a composer facing a sudden life-threatening illness, the healing power of art is celebrated in a delightfully witty musical all about second chances. There will be 8 performances, August 13th through August 23rd. GhostLight Artist Director Paul Mow says, "We are incredibly excited about these three very different yet beautiful pieces of theatre which all serve to highlight and celebrate the human condition in a myriad of ways." He adds, "We look forward to sharing these three pieces of theatre with our Southwest Michigan audiences who may not have seen these shows previously." GhostLight's Executive Director Marty Hesse says, "Because of the overwhelming support from the community, and multiple sold-out performances, we had a spectacular inaugural 2019 Season. Starting this season, the GhostLight lobby will be known as The Kunkel Family Lobby, and the black box theater space will be known as The Schalon Room. Both the Schalon Foundation and the Kunkel family have been major supporters of The GhostLight Theatre." Hesse goes on to say, "We are so grateful for the continuing support of the Schalon

Foundation and their vision of excellence in performing arts in our area." She points out, "They have enabled GhostLight to open this past June, with a fabulous first season of productions and a beautiful and newly-renovated theatre building." She also says, "The new GhostLight building has been fully renovated, and is a beautiful venue for our productions, as well as for events and meetings." Auditions for all of the 2020 shows are being held on Sunday, March 8th from 3-to-6pm, on Monday, March 9th from 4-to-8pm, and on Tuesday, March 10th from 4-to-8pm at The GhostLight Theatre located at 101 Hinkley Street in the Benton Harbor Arts District. For more information, refer to The GhostLight website or contact Artistic Director Paul Mow at paul@GhostLightBH.com in the weeks leading up to the audition dates. Ticket prices for all shows are \$28 for adults, \$22 for seniors, and \$12 for students with ID. The theatre is located at 101 Hinkley Street in the Benton Harbor Arts District. For more information, to join the GhostLight mailing list, or to purchase tickets, go to GhostLightBH.com. This year, The GhostLight Theatre and its friends, donors, and patrons are tasked with raising \$75,000 in 2020 to match grants, fund the 2020 season, enhance the light and sound systems, sponsor the CircEsteem Summer Camp, and to continue to bring high-quality performing arts productions to southwest Michigan. Artistic Director Mow says, "This 2020 Capital Campaign is an opportunity to acknowledge our largest donors and to involve more area residents in supporting the arts in our community, while inspiring future donors to get involved with a variety of giving opportunities."

Money should never be a barrier to obtaining the education you need to succeed in life, and that is why the team at Lake Michigan College is hosting a key night of information and financial aid advice this month in the form of a FAFSA







Assistance Night event. The session is slated for Thursday evening, February 20th, from 6 to 7:30pm on the Benton Harbor Campus in the Student Services Area inside the Main Building on Napier Avenue. LMC staff will be available to answer questions and assist with the financial aid application process in the free event which is open to the general public. Students of all ages who plan to attend college in the 2020-21 academic year are encouraged to attend, even if they are undecided or planning to attend a school other than LMC. Jeremy Schaeffer is LMC's Director of Admissions and Recruitment. He says, "The financial aid application process can be daunting," but notes, "Lake Michigan College's mission is to serve the community. That includes giving students in Southwest Michigan the help they need to get their questions answered as we approach the application deadlines for the 2020-21 academic year." Schaeffer adds that all prospective students are also welcome to set-up appointments with LMC staff during regular office hours to get help with their application process. The deadline set by the state of Michigan for the 2020-21 academic year is March 1st, and you can find more info on that available at studentaid.gov. LMC encourages students to apply for financial aid early because LMC funds are distributed on a first come, first serve basis. To RSVP or for event details, going to this link:

www.lakemichigancollege.edu/fafsanight.

That's it for this week. Have a great weekend and we'll see you Saturday in MailMax!

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Read more at www.MailMaxOnline.com

















The Winter Delights Festival returns for the 10th year with a bigger lineup of beverage tastings including wine, beers, and ciders. More music. More food. And an all-new pop-up Makers

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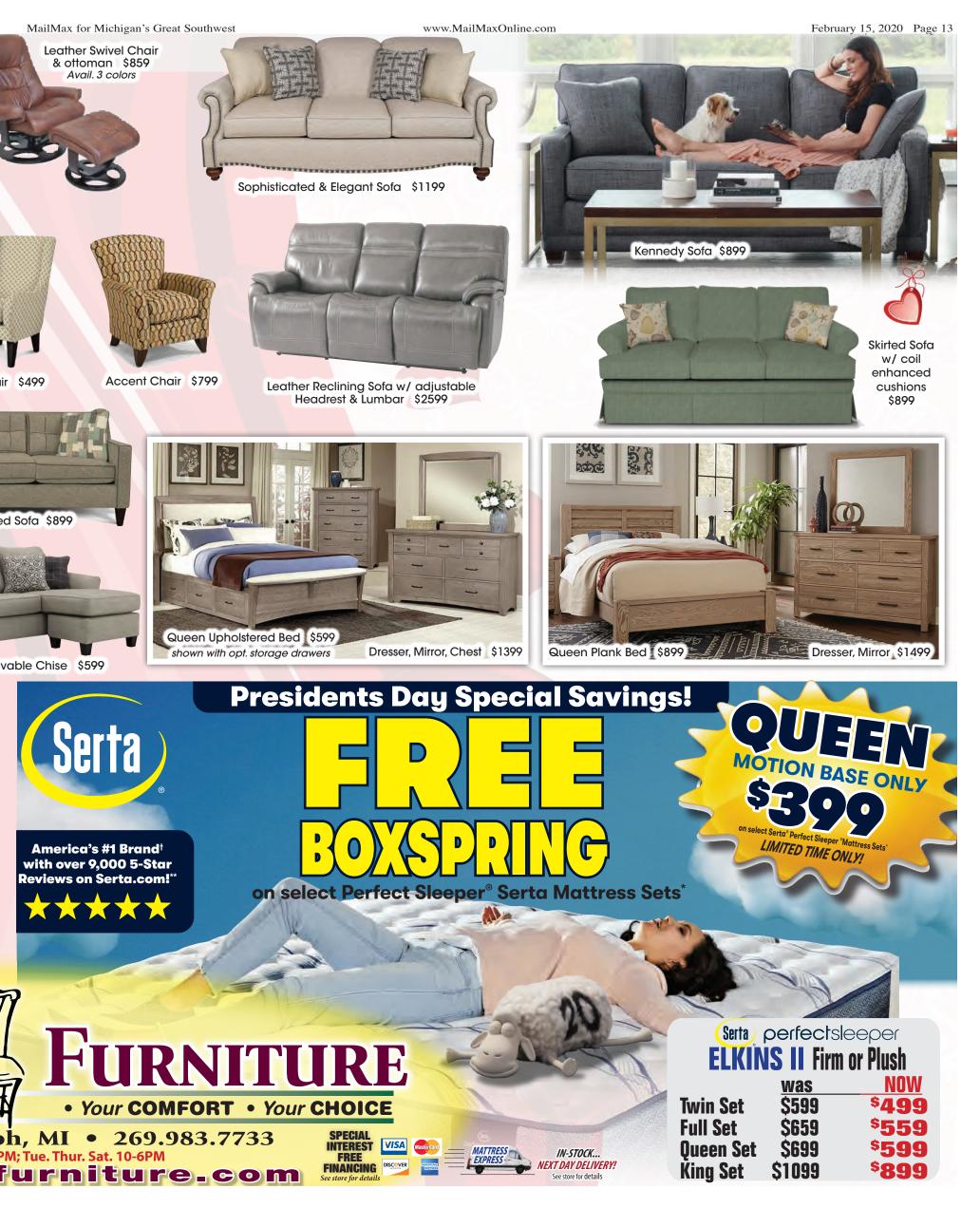
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Sarah Spoonholtz, . Regional Director, SMR Chamber

On Thursday, over 450 members of the business community came together for the 2020 Business Recognition Breakfast with the Southwest Michigan Regional Chamber and Cornerstone Alliance. Between the two organizations, we honored and recognized a total of 12 different businesses and/or community leaders. I thought it would be only fitting to humble bragging on their behalf today.

First up, our Young Business Leader of the Year, Stacey Dodson - Brand Manager for Honor Credit Union. Stacey is a proud Buchanan native, with one amazing resume including the political realm, teaching, real estate sales, and side hustles as a blogger, columnist, and podcast host.

Our Small Business Award went to Freedom Finishing of Benton Harbor. Opening their doors in September of 1988, they bring over 27 years of powder coating experience with the most demanding industries such as; automotive, military, appliance, recreation, furniture, and medical.

A name you likely know and recognize won our award for Excellence in Customer Service, that would be none other than Boelcke

Your Chamber Update Heating. Founded in 1963 their mission has and will always be: Grow within the company and provide outstanding service in the community.

The Economic Impact Award went to Edgewater Automation. Founded in 2001, Edgewater has taken a hands-on approach to growing their industry by working closely with local high schools and colleges to promote the education and training of the trade workforce.

New for 2020, the Non-Profit Excellence Award, which honors 501(c) organizations who provide exceptional contributions to the community. The inaugural winner is Harbor Country Mission. In 2019 they launched a campaign to eliminate medical debt in Berrien, Cass, and Van Buren Counties helping 2,611 families for a total of \$2.4 MILLION eliminated.

Our 2019 Ambassador of the Year is Lor-

rie Brink of United Federal Credit Union. Lorrie is one of the most community volunteer involved people I've ever met! She is a member of Women Service League, a Board Member for 100 Women Strong, and so much more! Finally, our awards wrapped up with prestigious "Pat Moody Award", which went to a man that has dedicated his life to making St. Joseph and the surrounding communities an area we are proud to call home. That man is none other than Bob Gerbel.

For the full list of nominees and award criteria, visit our website www.smrchamber.com.







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Name: Dashi<mark>ande Harris-Moore</mark> School: Benton Harbor High School

Dashiande Harris-Moore of Benton Harbor High School Wrestling is the WSJM Sports Berrien County Student Athlete of the Week for the week of January 26, 2020.

Dashiande started the week by going 2-0 at the Berrien Springs Quad. He then ended the week by winning the 160 lbs. Championship at the Greater Berrien County Invitational. He went 3-0 at the county invitational and was honored with the Nathan Broehm Outstanding Wrestler Award. With his performance, he improved to 32-2 on the season.

As a sophomore, Dashiande serves as team captain. In the classroom, he carries a 3.6 grade point average and has hopes of possibly studying engineering or architecture in college.

Dashiande is the son of Ciara Reese of Benton Harbor.

Other finalists for the week were Jamison Zimmerman and Ryan Franco of Niles Wrestling, and Samantha Dietz of Watervliet Basketball

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you ach week by the generosity of

Dashiande Harris-Moore













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Leila went missing this morning (2/1) around 7 AM off of Paw Paw Ave, across from Whirlpool, in Benton Twp. She is a 13 year old black lab with a purple/lavender biothane collar. The collar has a gold engraved name plate with both owners phone numbers. She likely won't come to you if you call her, so please if you see her call



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MailMax for Michigan's Great Southwest THE SMSO WANTS TO KNOW WHO'S "GOT TALENT?"

For the first time ever, the Southwest Michi- The Final Competition will be a memorable evegan Symphony Orchestra will host a music talent competition. The event, named "GOT TALENT?" offers local acts from two age groups, "Ages 12-18" and "Ages 19 & up", the chance to compete for cash prizes. Singers, dancers, instrumentalists, solo or group, are invited to audition. If the act includes music, the SMSO wants to see it!

Auditions will take place on Fridays during the month of March at The GhostLight Theatre, 101 Hinkley St., Benton Harbor, MI. Preliminary Auditions will occur March 6th, 13th, and 20th, 2020 There is a \$150 non-refundable audition fee due with registration, and payment guarantees the opportunity to audition. A limited number of sponsorships will be available for individuals who cannot afford the audition fee. Registration deadline is March 4, 2020. More details, including the registration form, are available online at www.smso.org.

All acts will receive an assigned day and time to audition. There are a limited spots available, so registering early is recommended. Competing acts from the three Preliminary Audition dates will be narrowed down to a group that will compete at the Semi-Finals on Friday, March 27, 2020. Tickets to attend the auditions are \$15, and are available through the SMSO.

The Final Competition will take place on Saturday, May 9, 2020 at 5:30pm at The Mendel Center Grand Upton Hall 1100 Yore Ave. in Benton Harbor, MI. A total of 8 finalists (4 from each age group) will perform for the chance to win the Grand Prize. Winners from the two age groups will receive a cash prize and a show of their own!

ning filled with fun and entertainment. Tickets to attend the final competition are \$100, and include the show and dinner

The Audition Judges include a group of professional performers with local community ties. Kecia Deroly, is a theatre veteran and world-travelled concert performer. She has performed on Broadway, as well as Carnegie Hall. Erick Fisher is a professional saxophonist for over 15 years, and recording artist. Dancer, Lanie Schrubba has been a student, performer, instructor and choreog-

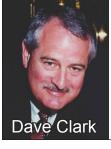
For more information about the audition, final competition, or to purchase tickets, please contact the SMSO 269-982-4030 or visit: www. smso.org.

> About the Southwest Michigan Symphony Orchestra

The Southwest Michigan Symphony Orchestra has been an integral part of the cultural fabric of our community since 1951 and is known for presenting innovative programming. The SMSO is a 501(c)(3) not-for-profit organization that relies on private support and volunteers to fund and maintain its array of musical, educational and community programs.

Find Southwest Michigan Symphony Orchestra online at:

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- 3 BRs, 2 full baths, 1 car garage
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- Benton Twp., \$119,000. H (20003543)



- · Distinguished 6 BR, 4.5 bath waterfront home
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- Stone fireplace, 3-season rm, chef kitchen
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- Many great views

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 St. Joseph \$1,075,000. L (19032865)



- Almost 25,000+/- sq. ft. metal building
- 4.37 acre corner lot
- · Business possibilities are endless
- Zoned Commercial / Industrial • Benton Twp., \$749,000. T - (19045117)







The housing market across SWMI in January 2020, started the year off to a good start by bouncing significantly January 2019 in sales and by giving buyers a break from the escalating selling

prices in the latter half of 2019.

January tends to be the least productive month of any given year. For a variety of reasons, buyers and sellers push to close in December before the year-end. When we compare the number of houses sold and closed in December to January of the next year, there has been a 25 to 37 percent drop in houses sold over the last five years. For example, home sales in January 2020 were 25 percent below sales in December 2019 (190 vs. 254).

Milder weather last month may have pushed home sales up 9 percent over January 2019 (190 vs. 175). January 2020, home sales returned to the same level as in January 2018. The increase in sales was notable since the inventory of houses for sale dropped 5 percent from January 2019 (1,178 vs. 1,244). Since 2017, the inventory level has been around 4.2 to 4.9-months supply in January. The declining inventory affects buyers living in Allegan, Berrien. Cass, and the westerly 2/3 of Van Buren counties.

The average selling price increased 11 percent \$220,881 from \$199,131 in January 2019.

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the homes sold were above that price, and 50% were back from

The total dollar volume at \$41,967,468 jumped 21 percent in January 2020 from \$34,848,017 in January 2019

The median price is the price at which 50% of

from January 2019 (\$168,750 vs. \$137,500).

The number of bank-owned or foreclosed homes as a percentage of all transactions was 7 percent in January, reaching the lowest percentage in the year-over-year comparison. In December 2019, the percentage was 4 percent. The highest percentage in January was 57 percent in 2009.

Locally, the mortgage rate decreased to 3.589 from 3.756 in December 2019. Last year in January. the rate was 4.573. Nationally, the Freddie Mac mortgage rate in January was 3.51 versus 3.74 in December for a 30-year conventional mortgage.

This data reflects home sales across Allegan. Berrien, Cass, and the westerly 2/3 of Van Buren counties and should not be used to determine the market value of any individual property. If you want to know the market value of your property, please contact your local REALTOR®.

When Selling a Home...

You want buyers to fall in love with your home the minute they walk in. Staging your home is the marketing tool that will help this happen. It presents your house in a flattering light and helps you

The Housing Market in Southwestern Michigan The median selling price dropped 23 percent compete at a favorable price. Staging also leads to eye-catching listing photos, which are especially valuable given that most homebuyers begin their search by scrolling through listings online.

> Many listings agents offer staging services to clients as part of their services. If you want to use someone you find yourself, you typically will have to pay out of pocket. So set a budget. Staging costs vary depending on where you live and how many rooms vou're staging. On average, home sellers pay between \$302 and \$1,358 for staging. Staging the rooms where people tend to spend the most time usually makes the biggest impression on buyers. Start with the living room, followed by the master bedroom and the kitchen.

> If you are thinking, staging is not necessary, here are some stats that may change your mind: 77% of buyers' agents said staging makes it easier for their buyer to visualize the property as their future home. It's like helping the buyer dream it so they can achieve it - and so you and your agent can make the sale. 39% of sellers' agents said staging a home greatly decreases the amount of time a house is on the market. For you, time saved could mean moving into your new house even sooner. Still on the fence? Ask your REALTOR® for advice.

When Buying a Home...

It makes good sense to get pre-approved by at least three lenders. Your REALTOR can make suggestions based on your local market. Why three lenders? Mortgages come in many types — and recognizing which type you should choose is critical for your financial future. Reviewing your options with different lenders will help you find the right type of mortgage and a lender that you will feel is working for your best interest.

Pre-approval puts you in a better position when you make an offer. Everyone takes you more seriously. Pre-approval provides evidence to your real estate agent and the seller (or seller's agent) that a trusted financial institution is willing to finance the purchase. In most housing markets, sellers are going to expect you to be pre-approved when you make your offer. And when you're pre-approved, you're more likely to have your offer accepted — or at least. vou won't lose out on a bid because vou have to go back to the bank to get approved for a loan.

To view properties that are for sale in your local area, go to www.swmar.com and click on "Property Search". The Southwestern Michigan Association of REALTORS®, Inc. is a professional trade association for real estate professionals who are members of the National Association of REALTORS®, and ancillary service providers for the real estate industry in Allegan, Berrien, Cass, and Van Buren Counties. The Association can be contacted at 269-983-6375 or through their website at www.swmar.com.

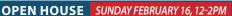
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St. Joseph Massive eat in kitchen

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- with large center island. Large main floor master with walk-in closet, main floor laundry
- locations in ST. JOSEPH 4 bedroom, 3.5 bath · Finished full basement





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2 BR, 1.5 BA Condo w/ LK M views from dining and living rooms. Featuring an open and inviting layout. Near St. Joseph, Tosi's Restaurant, and 24-hour Meiler grocery Easy parking and 1 carpor included in sale. Jus imagine the sunsets that will be yours to view from your look! \$149.000 (20004806)



story home boasts BD, 3.5 BA, 3 car basement complete with wet bar, ceramic floors, rec room, full bath. Excellent flow on main level w/maple floors, quartz tops in eatin kitchen. Landscaped vard with 28x22 deck for \$389,900



Lovely 4 BD, 2.5 BA hom in Woodridge Place! New SS appliances, snack ledge & eat-in area in kitchen. Mn level family room, formal dining, great room & laundry tub & dual sinks. Basemen / recreation room and utility room. Security system underground sprinklers corner lot & more. \$294,900



home that could be a great Paw Lake. The beach and boat launch are very close along with the Paw Paw Lake Golf Course. 90 minutes from Chicago makes for a quick trip to live the Lake the 1 car detached garage. \$149,900 (19048893)



Tillable 19.86 acres. Corner of Michael Rd and Sells Rd. A really nice property! Most recently has been leased to loca armer. About 1 mile Pipestone Lake or Black Lake, and approx, 15 miles to Lake Michigan beaches. About 4 \$132,000 (20001808)



T. BOO



perfect home match!



This 46-acre parcel has a There are apple trees, rolling hills, a beautiful building site sitting on a hill overlooking the countryside. The creek wanders through the acreage. Some of the acres are farmland as well as woods. This would be a that loves to hunt. \$200,000



Paw Paw Lake channe on the water front and approximately 150 ft plus deep. It's on a wide ection of the channel The channel is serene peaceful. Local builders are ready to help you. Call for details \$180,000 (16031230)



and is well maintained. Boasts 4 BD, 3.5 BA, 2 car attached garage, 100 feet waterfrontage and fenced yard. New steel break wall in 2013. 2 naster suites, den, and vith EZ breeze windows.



Large 2 level with a total of 4 BD, 2 BA 2 bedrooms and 1 oath on each level. Home in the City of Niles. Home needs TLC and could make wonderful home.



Great investment property Building with 3 apartme Seller is updating the property with new roofs. windows, and plumbing (windows and plumbing are completed). Extra large corner lot! Coin washer and dryer in the basement All any longer, you can live in one and rent out the other 2! \$157.000 (19056713)





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Schatz

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Shearer

208-0001

- MLS#19050368 ADORABLE 4 BR, 2 bath home in city of St. Joe Lots of upgrades; hardwood floors Nicely finished basement

- Fenced back vard

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- · 4 BR, 3 full baths, main floor laundry Cozy brick fireplace in family room

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- Brick fireplace
- Large pole barn

Call Dick Donnellan 269-921-0023



- MLS#19033753 BEAUTIFUL 4 BR home in Village of Stevensville
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- Two fireplaces

cre wooded private lot

Call Julie Moneta 269-325-3015



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MLS#19045433

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- Nice location close to town

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- City water & sewer available
 - Call Jim Fisher 269-930-9191



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- St. Joseph Township

Call Joe Giannola 269-208-3989

*** \$375,000 ****

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Benton Township
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LEGALS

NOTICE OF PUBLIC ACCURACY TEST OF **VOTING EQUIPMENT**

To the qualified electors of the City of Bridgman, Berrien County, State of Michigan: Notice is hereby given that a meeting of the City of Bridgman Election Commission has been scheduled for Wednesday, February 19, 2020 at 2:30 p.m. EST, at Bridgman City Hall, 9765 Maple Street, Bridgman, Michigan to conduct the Public Accuracy Test. The Public Accuracy Test is conducted to demonstrate that the computer programming used to tabulate the votes cast at the election meets the requirements of law.

This notice is posted in compliance with Open Meeting Act, Public Act 267 of 1976, MCL 15.261, et seg., and the Americans with Disabilities Act. Individuals with disabilities requiring auxiliary aids should contact the City Clerk by writing or calling the following: Allyson Holm, City Clerk (269) 465-5144, 9765 Maple Street, Bridgman, MI 49106.

Allyson Holm, City Clerk City of Bridgman.

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LEGALS

CITY OF BRIDGMAN BOARD OF REVIEW **MEETING NOTICE**

The City of Bridgman Board of Review will meet at the Bridgman City Hall, 9765 Maple Street, Bridgman, Michigan on the following dates for the purpose of considering and correcting the assessment roll:

Organizational Meeting: Wednesday, March 4, 2020 at 2:30 p.m. Board of the Review dates: Wednesday, March 18, 2020 from

9:00 a.m. - 12:00 p.m. and 1:00 p.m. - 4:00 p.m. Thursday, March 19, 2020 from 2:00 p.m. - 5:00 p.m. and 6:00 p.m. - 9:00 p.m.

Appointments for the Board of Review are preferred but not necessary. Please call 269-465-5144 to schedule an appointment.

Letter(s) of protest from residents will be accepted no later than Friday, March 13, 2020 at 5:00 p.m. Ratios:

Agricultural (101) N/A Commercial (201) 1.0000% Industrial (301) 1.0000% Residential (401) 1.0000% Personal Property 1.0000%

This notice is posted in compliance with Open Meeting Act, Public Act 267 of 1976, MCL 15.261, et seq., and the Americans with Disabilities Act.

The City of Bridgman will provide necessary reasonable services to individuals with disabilities at the Board of Review upon ten (10) days' notice. Contact the City Clerk by writing or calling the following: Allyson Holm. City Clerk (269) 465-5144. 9765 Maple Street, Bridgman, MI 49106.

> Allyson Holm City Clerk



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3.6 V6 Ecoboost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 311 Miles, Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, Power Twin Panel Moon Roof, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera Trailler Tow Package, Pro Trailler Back-Up Assist, Remote Keyless Entry System Ford Certified! U20000



3.6 V6 EFI Engine, 8 Speed Automatic, 121K Miles, Aluminum Wheels, Remote Start, Navigation, Power Leather Heated/AC Seating, Heated Steering Wheel, 2nd Row Heated Seats, Power Panoramic Moon Roof, Back-Up Park Assist, Rear View Camera Power Lift Gate, Remote Keyless Entry System, Care Smart Checked! C20061A



1.5 Ecoboose EFI Engine, 6 Speed Automatic, Aluminum Wheels, 19K Miles, Navigation, Leather Heated Front Seats, Power Driver's Seat, CD-Player SYNC 3, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20018



5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Bed Liner, Running Boards, SYNC 3, CD-Player, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System Ford Certified! U20001



1.5 Ecoboost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Memory Power Leather Heated Seating, Power Panoramic Moon Roof, Autc Climate Control, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20010



6.6 V8 EFI Engine, Automatic Transmission, Styled Steel Wheels, 84K Miles, Flat Bed with Gooseneck, Remote Start, Power Leather Heated Front Seats, CD-Player, Keyless Entry System, Car Smart Checked! F19479A



1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 65K Miles, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! U20003



3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Wheels, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, eated Steering Wheel, Power Twin Panel Moon Roof, Auto Climate Control Forward and Reverse Sensing System, Blind Spot Monitoring, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U20015



5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Spray-In Bedliner, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Rear View Camera, Remote Keyless Entry, Ram Certified! U19242



2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, M19186A



5.0 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 100K Miles, Pickup Bed Cap, Bed Liner, Chrome Step Bars Power Driver's Seat, Power Adjust Pedals, SYNC, CD-Player, Reverse Sensing System, Rear View Camera, Trailer Tow Package with Sway and Brake Control, Remote Keyless Entry System, Car Smart Checked! F19502A



3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Painted Gloss Wheels, 23K Miles, Remote Start, Navigation, Memory Power Leathe Heated Seating, Memory Power Adjust Pedals, Auto Climate Control. SYNC 3, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! C19310B



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FROM ONLY **29950**



SAVE OVER \$7.000 OFF MSRP!

Stock #CT9382. MSRP \$37,035. Must have qualifying lease in household. With approved credit. NEW 2020 Chevy FROM ONLY Trax OR LEASE FOR Stock #CT00074. MSRP \$22,485. 39 month lease, 10k miles per year. \$0 security deposit plus \$2,900 down. Must have qualifying lease in household. With approved credit.

NEW 2020 Chevy **Traverse**

FROM ONLY



OR LEASE FOR

Stock #CT00039. MSRP \$35,375. 39 month lease, 10k miles per year. \$0 security deposit plus \$2,900 down. Must have qualifying lease in household. With approved credit.

NEW 2020 Chevy SILVERADO 1500 Crew Cab

SAVE OVER



OR LEASE FOR

\$249/MO.

month lease, 10k miles per year. \$0 security deposit plus \$2,900 down. Must have qualifying lease in household.

FOR UP TO **MONTHS**

IS AVAILABLE ON **SELECT MODELS**

0% APR financing for 72 months is \$13.89 per \$1,000 financed. With approved credit.



CHEVROLET BUICK

2130 South M-139 • Benton Harbor, MI 49022 I-94 to EXIT 28 (M-139). 1/4 Mile North on your left

Loaner vehicle available with qualifying service. Tires for Life Program available with purchase of select new vehicle. 24 month, 10,000 miles per year leases. \$0 security deposit plus \$3990 down. Offer valid to lessees of GM or competitive vehicle. Dealer retains all rebates and incentives. Plus tax, title, and license.

CHEVROLES FIND NEW ROADS CHEVY WINTER SALE

2019 CHEVY SILVERADO D. CAB 4X4

\$40,605
\$6,500
\$3,000
Г\$2,500

\$28,605



2020 CHEVY EQUINOX AWD

SAVE \$6,750

MSRP	\$29.095
REBATE	
CURRENT LEASE	\$1,500
DOMINION DISCOUNT	-\$1,000

\$22,345



2020 CHEVY SILVERADO HD3500 CREW 4X4

SAVE \$4,500

MSRP	\$56,970
REBATE	\$2,000
DOMINION DISCOL	JNT\$2,500

\$52,470



2020 CHEVY TRAX

FINANCING APPROVAL For Everyone

MSRP	\$22,830
REBATE	\$3,000
LEASE LOYALTY	\$2,500
DOMINION DISCOLL	000 t2_ TIA

DOMINION DEALS

\$16,330



2020 CHEVY TRAVERSE

SAVE \$4,600

MSRP	\$35,565
REBATE	
LEASE LOYALTY	\$2,000
DOMINION DISCOUN	T\$1.100

\$29,965



2019 CHEVY SILVERADO LONGBOX V8

FINANCING APPROVAL

MSRP	\$32,050
REBATE	\$4,500
AUTO SHOW CASH	1\$1,000
PRIVATE OFFER	\$2,000
DOMINION DISCOL	JNT\$1.000

\$23,550



2019 CHEVY SUBURBAN PREMIER

LAST ONE!

MSRP	\$71,870
REBATE	\$3,000
PRIVATE OFFER	\$3,500
DOMINION DISCOUNT	T\$4,000

\$61,370



2020 CHEVY SPARK LS AUTOMATIC

FINANCING APPROVAL FOR EVERYONE

MSRP	\$15,195
REBATE	
DOMINION DISCO	UNT\$200

DOMINION DEALS

\$13,995



Lease payment includes 10% MSRP down + State fees W.A.C. finance approval for everyone must have 1 year full time job with \$2,400 monthly income. \$3,000 minimum trade reflected in price.



269-465-3325
9630 RED ARROW HIGHWAY, BRIDGMAN, MICHIGAN

