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## Moody on The Market



**Moody** Pat

A staple in downtown St. Joseph for more than two decades is cautioning that if things don't get back to normal soon, there may not be a future. **Forever Books** owner and operator **Robin Allen** has told the world, "Forever Books may not be forever," as she has established a fundraising campaign to stay solvent. Allen has taken to her **Facebook** fan page during the pandemic to bring everyone up to speed since the store has been forced to close by the stay at home orders. She says, "Like many other businesses, the pandemic shutdown caught us at our slowest time of the year. Our scheduled store events helped us survive January, February, and March, but I had to cancel 6 of them, 2 of which are among the store's largest." She goes on to say, "I reduced staff and now work alone with the help of generous volunteers. The store continues to fulfill customer requests from in-store stock or through our website; but it is not enough to cover rent, vendor bills, payroll, and utilities." For 21 years, Allen has operated the community bookstore at **312 State Street** in downtown St. Joseph, and says, "Loyal customers far beyond **Southwest Michigan** claim Forever Books as their community bookstore because so many communities do not have one." Fearful of the ongoing impact of the current shutdown, Allen is taking whatever steps possible to save her business, writing, "It is with a humble heart that I ask for your financial help in any amount to save Forever Books. All money collected will be used to keep the store open once restrictions are lifted and business returns to normal." She has launched a **GoFundMe** campaign targeting \$80,000. By way of explanation, she says, "The goal of \$80,000 will help keep the 'forever' in Forever Books. I appreciate all the purchases, kind words, phone calls, and e-mails received since the shutdown; and with your generosity, I can continue to offer all that this award-winning, community bookstore has provided for the past 21 years." Here's a link to the GoFundMe Campaign for Forever Books:

[www.gofundme.com/f/foreverbooksmaynotbeforever](http://www.gofundme.com/f/foreverbooksmaynotbeforever). Forever Books has become an integral part of the community of Michigan's *Great Southwest* in those 21 years, hosting more than 50 annual events including the likes of: **Harry Potter** Street Parties... Storytimes with Costumed Book Characters... **Where's Waldo** scavenger hunts...Book Club

*Continued on page 6*

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## Your Chamber Update

Through countless conversations, it has been easy to identify consistent themes or shared points of frustration amongst business owners. Chief among them, business owners are anxious to re-open their doors and prove they can safely conduct business while keeping their employees and custom-

ers safe. Not far behind is the collective sentiment of information-overload.

With that in mind, a coalition of Berrien County organizations representing health-care, government, business, workforce, and economic development have joined forces

*Continued on page 2*

## Inserts & Promotions

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**Arthur  
Havlicek,**  
*President,  
SMR Chamber*



**Arthur** Continued from cover

to help business prepare for a planned and thoughtful restart of the local economy.

The group consists of leaders from the Berrien County Health Department, the County of Berrien, Cornerstone Alliance, Kinexus Group, and the Southwest Michigan Regional Chamber of Commerce. Together, we launched BerrienReOpens.org and created a framework of best practices and guidance to speak with a unified message and share a wide-ranging slate of resources to the Berrien County business community.

The framework has several components including having a Preparedness and Success Plan, having a workplace coordinator, establishing clear responsibilities for supervisors and employees, and implementing workplace preventative measures to ensure health and safety of workers, customers, and the public.

Additionally, business owners can find other resources on the site such as:

- Contact tracing information from the County Health Dept;
- Interim Guidelines from the CDC to prevent exposure;
- OSHA guidance on preparing workplaces;
- Guidance on the Governor's Executive Orders;
- A list of local companies with the capacity to supply PPE;

- A Return to Operations planning document; and
- Preparedness and Response Plan templates that can be downloaded and customized.

This plan is comprehensive and designed for companies of all sizes to utilize and share with their workers and the public. It is a blueprint that has the latest information, but also flexible enough to be changed to meet the shifting information that surrounds this crisis.

Not only was this a unique and cooperative effort by the entities listed above, but in less than one-weeks' time, the number of participating organizations has more than doubled. The Buchanan Area Chamber, Coloma-Watervliet Area Chamber, Harbor Country Chamber, Lakeshore Chamber, Greater Niles Chamber, Baroda Area Business Association, and the New Buffalo Business Association have all signed on as contributing partners. We really are "all in this together."

This incredible spirit of collaboration in our community's time of need is just one more reason I'm proud to call this area my home. I encourage everyone to visit [BerrienReOpens.com](http://BerrienReOpens.com) and reach out with any questions they may have.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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## Photo of the Week



**Michiroom**  
Photo by Bailey Gruss

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)  
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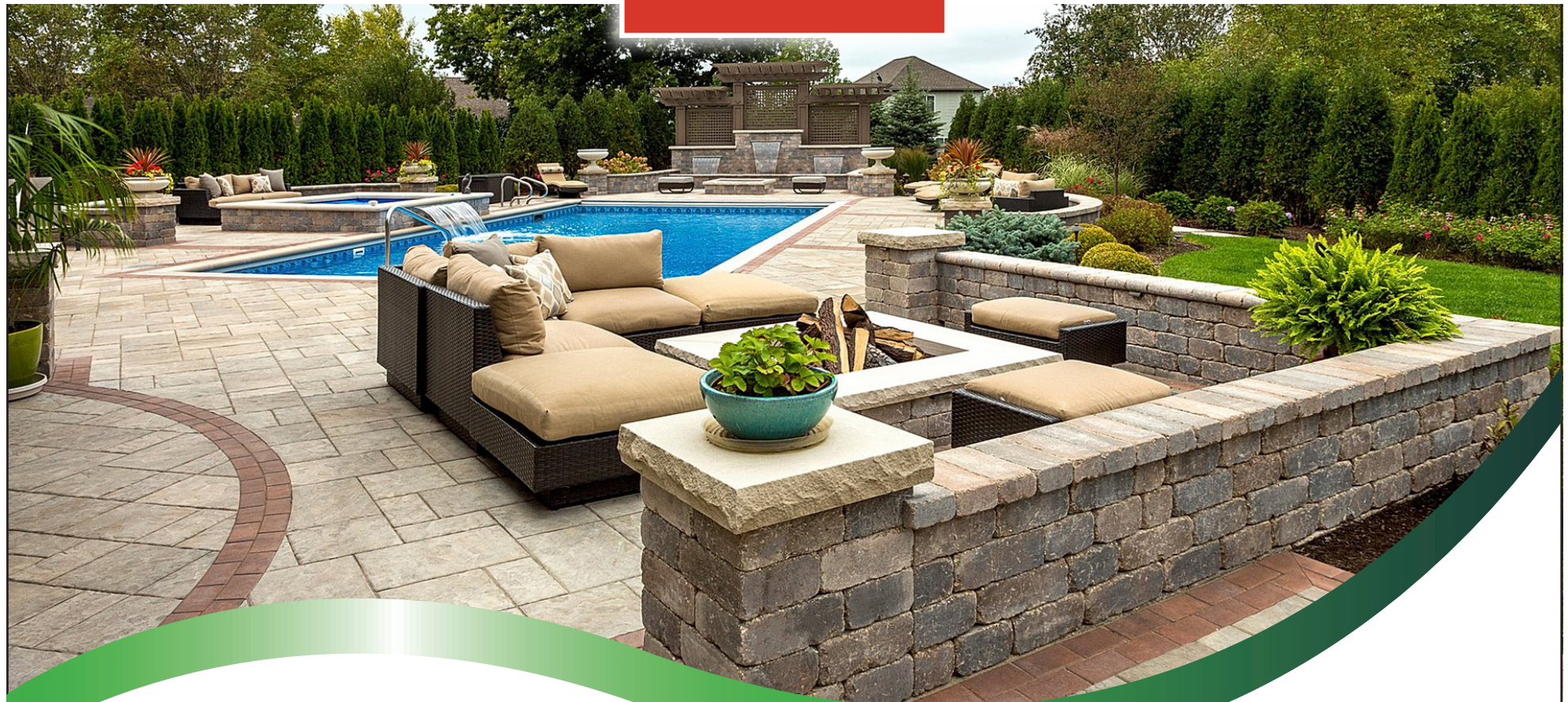


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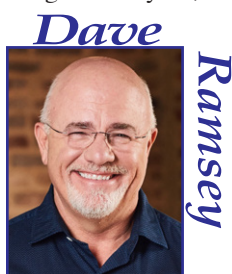
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## Dave Says

### First, understand the problem

Dear Dave,  
I feel truly blessed. Even with everything that is going on these

days, I still have a steady job and a good income. I'm thinking about taking some money out of my savings account in order to completely pay off my credit card debt. How do you feel about this idea?

Erin

Dear Erin,

It's not a bad plan if you've come to a point where you understand a few things. The credit card and the debt aren't the real problems. They're symptoms of buying things you probably don't need with money you don't have. You need to take a long look in the mirror, because the person who's looking back at you is the real problem.

If you can accept this, and are committed to changing yourself and your financial habits, I'd say go for it. Just don't wipe out your savings in the process. Leave plenty of cash in there, especially right now when so many things are uncertain. Also, make sure you cut up that credit card, close the account, and make a promise to yourself that you'll never use those things again.

Once you do all this, and start living on a written, monthly budget, rebuild your savings as quickly as possible. Saving money is always a good thing. And everyone needs an emergency fund of three to six months of expenses for the unexpected stuff life throws at you!

-Dave

### Look at past numbers, then proceed realistically

Dear Dave,

Do you have a rule for calculating how much money to set aside for home repair and maintenance?

Bobby

Dear Bobby,

I don't really know of a formula to determine this sort of thing. I'd suggest looking at your checkbook over the previous year, and see what you spent on maintenance and repair issues. Home maintenance is kind of like car maintenance, in that it's going to depend on the age and general condition of the house. If you're driving an older model car, you expect to put more into it over time, right? It's kind of the same principle with houses. The older the structure, the greater the likelihood you'll have to pump some money into it.

Make sure you look at things from a realistic point of view. You probably won't need a new roof anytime soon if you had one installed in the last couple of years. But give your house a good going over, inside and out, every six months or so. This will go a long way in assessing what's needed—and what might pop up in the future!

-Dave

\* Dave Ramsey is CEO of Ramsey Solutions. He has authored seven best-selling books, including *The Total Money Makeover*. The Dave Ramsey Show is heard by more than 16 million listeners each week on 600 radio stations and multiple digital platforms. Follow Dave on the web at [daveramsey.com](http://daveramsey.com) and on Twitter at @DaveRamsey.

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Lee Lull

## The Veterans Voice – Military Discharge Upgrade

Military service members can get into trouble very easily and subsequently discharged from the service. The Uniform Code of Military Justice (UCMJ), which all services must follow, out of necessity is very strict.

Military.com has an article titled, "10 Most Common Ways Troops Get Thrown Out of the Military" at [www.military.com/undertheradar/2016/04/10-most-common-ways-troops-get-thrown-out-of-the-military](http://www.military.com/undertheradar/2016/04/10-most-common-ways-troops-get-thrown-out-of-the-military). Many service members were threatened from time to time by receiving a "Big Chicken Dinner" (military slang for a Bad Conduct Discharge (BCD)) if they didn't follow orders. In the Veterans World we call these types of discharges "Bad Paper" that can hang like an albatross around a veterans neck for life and prevent them from certain jobs and in pursuing VA benefits like education, home loans and healthcare to name a few. There has been some changes over the years that many veterans might not be aware of and upgrading a discharge may or may not be necessary depending on the benefit(s) sought. The Montgomery GI Bill for VA funded educational benefits, for example, still requires an Honorable Discharge (see [www.va.gov/education/eligibility](http://www.va.gov/education/eligibility)). The VA Home Loan Program did require an Honorable Discharge in the past but now accepts a General (Under Honorable Conditions) and a General Discharge (see [www.militarybenefits.info/va-home-loan-without-an-honorable-discharge](http://www.militarybenefits.info/va-home-loan-without-an-honorable-discharge)). In fact, if a veteran has an Other Than Honorable (OTH) or BCD previously mentioned, they may still be eligible subject to an "Administrative Decision" review by the VA. The VA can review the circumstances behind the "Bad Paper" received and possibly approve the VA Home Loan and issue a Certificate of Eligibility. Nothing ventured, nothing gained, right? VA Health Care can also be denied based on the character of discharge. See the VA Fact Sheet titled, "Other Than Honorable Discharges -

Impact on Eligibility for VA Health Care Benefits at [www.va.gov/healthbenefits/resources/publications/IB10-448\\_other\\_than\\_honorable\\_discharges\\_5\\_17.pdf](http://www.va.gov/healthbenefits/resources/publications/IB10-448_other_than_honorable_discharges_5_17.pdf) for additional information. The VA will also consider approving on a case-by-case basis anything under a General character of discharge threshold once the same "Administrative Decision" review process has been done. If you wish to upgrade your character of military discharge, please contact our office. Please also visit [www.va.gov/discharge-upgrade-instructions](http://www.va.gov/discharge-upgrade-instructions). If you contact our office, the Military Discharge Upgrade packet we e-mail or mail to you will include: 1) VA Form 21-22 which appoints a Veteran Service Organization to represent you (e.g. American Legion, DAV, VFW, etc.), 2) DD Form 293 Application for the Review of Discharge from the Armed Forces of the United States, 3) DD Form 149 Board for Correction of Military Records "only if" you were discharged more than 15 years ago, and 4) The "How to Upgrade Your Military Discharge Characterization - Understanding the Discharge Review Board Process" website printout and 47 minute podcast link from [www.themilitarywallet.com/military-discharge-upgrade](http://www.themilitarywallet.com/military-discharge-upgrade). We highly recommend that you carefully listen to the 47 minute podcast by a former U.S. Air Force Judge Advocate General (JAG Lawyer) who is an expert in this field. The process can take anywhere from one to two years. To increase your chances at success, we recommend that you request a hearing rather than submitting without a hearing. The previous trainings I have attended on Military Discharge Upgrades conclude that you increase your chances fourfold for approval by requesting a video hearing.

Lee Lull is the Veterans Affairs Administrator for Berrien County. He has served in that position since May 2012. You can contact Berrien County Veterans Services at (269) 983-7111 Ext. 8224, via e-mail at [veterans@berriencounty.org](mailto:veterans@berriencounty.org) or visit their website at [www.berriencounty.org/veterans](http://www.berriencounty.org/veterans).

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Email: [harrydunn1959@yahoo.com](mailto:harrydunn1959@yahoo.com) • [weebeedunnroofing.com](http://weebeedunnroofing.com)**MOODY** *Continued from Cover*

Symposiums and Top 20 & an Author events. Additionally, the community has benefited from the bookstore's contributions to: Luminary Night... Reindog Parade...Live Mannequins...Chalk the Block and others, as well as many book sales at: Libraries...Dogwood Festival...Museums... Restaurants...

and Private Homes, along with donations to: The Humane Society of Southwest Michigan...Local School fundraisers...In Person Authors at Schools... Sarett Nature Center...The Readiness Center... and The Boys' & Girls' Clubs of Benton Harbor. Forever Books was one of the first loan applicants to the **St. Joseph Downtown Development Fund** in the very beginning, and never missed a single payment, becoming one of the very first to completely repay the loan on time.

If the old adage of power in numbers holds true, a dynamic new coalition of key organizations across **Berrien County** is laying down a huge baseline of support in paving a pathway for the safe and thoughtful reopening of the local economy in Michigan's *Great Southwest*. The broad-based coalition features an array of the top organizations in the community representing healthcare, government, business, workforce and economic development that have joined forces to assist companies of all sizes across the region in a planned and thoughtful restart of the local economy. You can see the entire plan they have created at their link **BerrienReopens** at this link: [www.BerrienReopens.org](http://www.BerrienReopens.org). The group consists of leaders from the **Southwest Michigan Regional Chamber of Commerce, Kinexus Group, Cornerstone Alliance, the Berrien County Health Department, and the County of Berrien**. Together, they have developed a framework of best practices and guidance to help companies not only get started but build confidence in employees and customers to respond to the **COVID-19** pandemic. The framework has several components including having a **Preparedness and Success Plan**, having a workplace coordinator, clear responsibilities for supervisors and employees, and having workplace preventative measures to ensure health and safety of workers, customers, and the public. **Berrien County Health Department Health Officer, Nicki Britten**, says, "It is important for businesses and workplaces to reopen in manner that maintains the health and safety of our community," adding, "We continue to monitor data and will be able to identify if we need to adjust course. We believe consistent adherence to the health practices outlined in the plan will provide the best chance of maintaining the flattening of the curve that we've seen so far." The economic damage has been enormous. **Kinexus Group President and CEO, Todd Gustafson**, says, "We are seeing unemployment numbers that we have not seen since the Great Depression." It is estimated the real unemployment numbers in the County are in the 14- to 18-percent range. Gustafson says key sectors like manufacturing, hospitality, and leisure along with

health care have been hit hard. He noted that of the 71 thousand people employed in the County, nearly 19,000 are in the six most vulnerable sectors – manufacturing, retail, restaurants & bars, transportation, entertainment, and personal services. In some of those sectors, 40- to 50-percent of workers could be currently out of work. Gustafson says, "The time is now for a thoughtful plan to get our friends and neighbors back to work safely." **Southwest Michigan Regional Chamber of Commerce President, Arthur Havlicek**, contends, "Gaining confidence with consumers will be key," adding, "Nearly three-quarters of our economy is driven by consumer spending, which is exactly why we need to highlight best practices for area businesses." The Chamber has been actively promoting small businesses with a successful social media campaign called **Buy Local Berrien!** Created at the beginning of the outbreak, the group has since grown to over 8,000 members. **Cornerstone Alliance President, Rob Cleveland**, tells us, "This plan addresses both the supply side of the equation by getting our workplaces ready, and the demand side of health and safety." Cleveland notes that the area's strengths such as manufacturing, agriculture, quality of life and tourism, are key factors that will aid in a quicker economic recovery, suggesting, "A community such as ours is positioned for future growth, and the steps taken over the last two months show our community's proactive approach to helping local businesses in a time of need." **Dan Fette, Berrien County's Community Development Director**, says, "This plan is comprehensive and designed for all size companies to utilize and share with their workers and the public," and adds, "It's a blueprint that has the latest information, but also flexible enough to be changed to meet the shifting information that surrounds this crisis." **GAME PLAN – BEING PREPARED AND READY**

The Berrien ReOpens plan is based on three lines of defense – limiting the number of people together at a time...sanitizing all areas...and requiring the appropriate personal protection equipment. Companies should have a plan of action ready to go before starting operations.

Except for health care workers, first responders and front-line staffers, most workers fall into the following two categories: **Lower exposure risk** – where the work does not require contact with people known or suspected with COVID-19 or frequent close contact with the public. **Medium risk exposure** – requires contact with people who may be infected or contact with the public. Using the **Centers for Disease Control and Occupational Health and Safety Administration** guidelines, the following are listed as potential sources for the virus: co-workers, customers, visitors, vendors, and the general public. It is also advised that each workplace have a coordinator or a task force in place to stay up to date on federal, state, and local guidance, and to incorporate any changes into the workplace.

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**GAME PLAN – RESPONSIBILITIES OF YOUR TEA** Everyone on the team is part of the plan and the responsibilities of having a safe workspace. All managers, supervisors and employees are part of the effort to minimize the risk of the virus. OSHA and CDC have issued the following: Frequently wash your hands with soap and water for at least 20 seconds. If it is unavailable, use an alcohol-based hand rub with at least 60-percent alcohol...Avoid touching your eyes, nose, or mouth with unwashed hands...Cover your coughs and sneezes appropriately...Avoid close contact with people who are sick...While there is a community spread of COVID-19, maintain appropriate social distance of six feet.

Team members should also report any symptoms they are feeling and keep workplace house-keeping and social distancing at all times. Employees need to understand the symptoms such as dry cough, fever, and shortness of breath. **GAME PLAN – WORKSITE PREVENTATIVE MEASURES** The Berrien ReOpens plan has put several best practices and measures in place to ensure the health and safety of workers, customers, visitors, and the general public. Several items are suggested under the following categories: Minimize exposure from co-workers by educating employees on protective behaviors and sharing CDC information and providing the proper items...Practice social distancing, limiting in person meetings and promoting remote work...Restricting team members who display symptoms of COVID-19...Encouraging sick employees to stay home...Actively encouraging employees to stay home if they have been in contact with a confirmed or suspected case of the virus...Employers will have a communications plan in place and work with the Berrien County Health Department and ensure record keeping...Perform increased routine cleaning and disinfection...Limit travel...Encourage remote work by employees at a

higher risk...Limit visits from vendors and partners in person. The Berrien ReOpens partnership will be providing regular updates as information changes and conditions on the ground change. The Berrien ReOpen Plan is available at [www.BerrienReopens.org](http://www.BerrienReopens.org), which is linked earlier in this story.


The man who has been keeping tabs on all of the numbers for **Berrien County's lead economic development agency** for nearly two decades will step away from that role effective June 2nd as the organization tightens the reins in the current pandemic. **Cornerstone Alliance Chief Financial Officer Ron Griesinger** has been on board since April of 2003, a 17-year tenure during which he has been responsible for all of the financial and accounting activities of Cornerstone and its affiliate organizations such as the **Women's Business Center, Small Business Services, the First Choice Talent Attraction Services** and beyond. After consulting with Cornerstone Alliance President & CEO Rob Cleveland about the changing times and the current financial climate, Griesinger said they arrived at the mutual decision that "This is the right thing to do right now for the future of Cornerstone," with Ron stepping down. The economic development agency is funded by investor donations from businesses across the community, and both Griesinger and Cleveland work diligently to be first rate stewards of the money that flows their way. For 17 years Ron has worked with fellow senior team members on the organization's day-to-day financial operations and annual budgeting as well as handling paperwork in working with auditors who verify the organization's records. Addressing Griesinger's resignation announcement, Rob Cleveland says, "Ron has served Cornerstone Alliance and the community for nearly 20 years and he deserves to be applauded for such long and meaningful service." He adds, "Most people know Ron from his long-time commitment as a member of the **Lions Club**, as well as a lead volunteer during the **KitchenAid Senior PGA Championship** events held in our community. He has devoted a majority of his career to Cornerstone Alliance and we wish him the very best in what comes next." A **Certified Public Accountant**, Ron received his Bachelor of Science degree in Accounting from **Ferris State University** in 1979. He has more than 25 years of accounting experience working in various financial roles for accounting firms, staffing agencies and manufacturing in addition to his work with Cornerstone.

That's it for this week, see you Saturday right here in **MailMax!**

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**Hurling Through Some California History**

After spending zero time sightseeing on the four-day drive with No. 2 son from Ann Arbor to Santa Cruz, California, we arrived in Lotus Land ready to move! That is, to move in! -- unpacking all their boxes and goods in their new home, a townhouse near a town called Scotts Valley.

So naturally, with so much to do, we got busy and.....went sightseeing.

In fact, we spent two days exploring around the area. This was due to the moving company's choice of routes for its truck: It got delayed two days by snow in Wyoming. Snow in Wyoming in February? Who'd'a thunk, right?

But, if that hadn't happened, maybe I wouldn't have seen Natural Bridges State Beach, where I saw a bird with a ridiculous fake beak, that I later learned was actually real (look up the California Thrasher); and maybe I wouldn't have visited Henry Cowell Redwoods State Park, home to a hollowed-out redwood tree that supposedly sheltered legendary explorer John Fremont for a night (Fremont once said of that tale, "Hmmm, it's a pretty good story. Let it stand."); and maybe I wouldn't have read the local newspaper and learned stuff like:

Item: There's a "thing" in the world of commerce called the Fictitious Business Name. Definition: "The operating name of a company, as opposed to the legal name of the company." I began researching this topic to exploit it for bodacious laugh lines, but frankly, it's super boring. Although if I ever start a business, it'll be called Fictitious Business Name.

Item: Scotts Valley was named after Hiram Scott, a major landowner in the area. If Hiram were the town's most famous resident, I guess this column would end right about here, and you'd have four or five extra minutes in your day.

However, Scotts Valley has been home or haven to a few people with much higher Q ratings than Hiram's. For example, the film director Alfred Hitchcock. He built a second home in Scotts Valley in 1940. Over the years, he hosted lots of 1940s and 1950s Hollywood "royalty" there – Ingrid Bergman, Jimmy Stewart, Kim Novak, Cary Grant, and more. He also hosted actual royalty – Prince Rainier of Monaco, and his wife, Princess Grace, aka Grace Kelly.

Okay, let's consider another MORE famous former resident of Scotts Valley: Santa Claus! That's right! For 20-plus years, Scotts Valley was home to one of three U.S. locations of Santa's Village, an amusement park with a tropical, South Seas theme. Kidding!! It was a Christmas wonderland, and home away from home for the big guy in the red and white suit!

The main attractions included a bobsled ride, a spinning Christmas tree ride, and Santa's Express train. There was also a petting zoo, a huge Jack-in-the-Box and equally large Santa's boot, and an Alice in Wonderland maze in a hall of mirrors. There was a petting zoo, and a sleigh carrying Santa was pulled around by four actual reindeer.

The rides were operated by highly trained teenagers dressed as gnomes and elves. During the park's heyday in the 1960s and 1970s, these were pretty good jobs for young adults of Scotts Valley. Although word is they did everything they could to avoid working the spinning tree ride; experience had taught them: The tree whirls, and the kids hurl.

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When it comes to Veterans Benefits, many veterans and dependents don't know what they don't know. Nationwide, less than 10% of those eligible apply. Let us help to educate and navigate you thru the maze of what is available from discharge to death. Here are some of the many benefits:

- ★ Disability Compensation benefits for prior conditions, diseases or injuries that occurred in service or many years later as a result of service (e.g. Agent Orange Exposure, Camp Lejeune Contaminated Water, Post Traumatic Stress Disorder – combat or personal trauma) to name a few.
- ★ PTSD Counselors from the South Bend Vet Center that comes to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
- ★ Free transportation at designated stops for veterans enrolled in the VA Health Benefits Program to the VA Medical Center in Battle Creek and the VA Health Care Center in Mishawaka.
- ★ Financial assistance thru the Michigan Veterans Trust Fund for wartime veterans or peacetime veterans who earned an expeditionary medal (additional means tested restrictions apply).
- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.
- ★ Please read our weekly "The Veterans Voice" article in MailMax Newspaper to learn more about additional benefits for veterans and dependents. Let us be of service to you for your service.



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**2019 FORD RANGER 4X4  
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**2020 FORD ECOSPORT**

Moondust Silver, 16 Inch Aluminum Wheels, Ecoboost Engine, Rear View Camera, FORD PASS Connect, and Much More! F20203

MSRP.....\$21,090  
SIEMANS DISCOUNT..... 300  
FORD RETAIL CUSTOMER CASH..... 2,250  
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**SALE PRICE...\$16,540**

(\*MUST FINANCE THRU FORD MOTOR CREDIT)



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Race Red, 2.7 Ecoboost Engine, STX Appearance Package, 20 Inch Aluminum Wheels, SYNC 3, Privacy Glass, Satellite Radio, Running Boards, Locking Rear Axle, Trailer Hitch, Fog Lights, and Much More! F19124

MSRP.....\$44,730  
SIEMANS DISCOUNT..... 2,136  
FORD RETAIL BONUS CASH..... 250  
FORD BONUS CASH..... 1,250  
FORD F-SERIES RETAIL CASH..... 2,000  
FORD SPECIAL PACKAGE RETAIL CASH...- 1,000  
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(\*MUST FINANCE THRU FORD MOTOR CREDIT)



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Dark Highland Green, Recaro Leather Seats, Bullitt Electronics Package, B & O Premium Sound System, 12 Speakers Voice Activated Navigation System, 6-Speed Manual Transmission, BLIS with Cross-Traffic Alert, and Much More! F19409

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SIEMANS DISCOUNT..... 2,490  
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FORD SELECT INVENTORY RETAIL CASH - 750  
FORD BUILT TO LEND A HAND FORD CREDIT RETAIL CASH\* - 1,500

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4X4 DUMP TRUCK**

Oxford White, 6.2 V8 Engine, Platform Running Boards, Power Windows and Locks, Trailer Brake Controller, Snow Plow Prep Package, Power Windows and Locks, All Terrain Tires, Limited Slip Rear Axle, 9 Foot Contractor Dump Body, and Much More! F19508

MSRP.....\$43,195  
ADD FOR DUMP BODY..... 12,038  
SUBTOTAL.....\$55,233  
SIEMANS DISCOUNT..... 3,738  
FORD CREDIT RETAIL BONUS CASH\*..... 750  
FORD F-SERIES RETAIL CUSTOMER CASH..... 500  
FORD SELECT INVENTORY RETAIL CASH..... 750  
FORD BUILT TO LEND A HAND FORD CREDIT BONUS CASH\* - 2,500  
FORD COMMERCIAL CONNECTION UPFIT BONUS CASH\* - 1,000

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# DRIVE FORWARD



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## 2020 RAM 1500 CREW CAB 4X4 BIG HORN

Maximum Steel Metallic, Navigation, 20 Inch Aluminum Chrome Clad Wheels, Power Sliding Rear Window, Anti-Spin Rear Axle, Touch Screen Radio, Power Drivers Seat, Power Adjustable Pedals, and Much More! C20083



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## 2020 JEEP GRAND CHEROKEE LAREDO 4X4

Velvet Red Pearl, Touch Screen Radio, Power Seat, Blind Spot and Cross Path Detection, Back-Up Camera, and Much More! C20090



# LEASE FOR \$299/MONTH\*

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$2,500 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE, PLATE FEE, SECURITY DEPOSIT WAIVED, \*(MUST QUALIFY FOR CHRYSLER LEASE RENEWAL & GRAND CHEROKEE LEASE LOYALTY) OFFER EXPIRES 05/31/20

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36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$2,800 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE, PLATE FEE, SECURITY DEPOSIT WAIVED, \*(MUST QUALIFY FOR CHRYSLER LEASE RENEWAL) OFFER EXPIRES 05/31/20

## 2020 JEEP WRANGLER UNLIMITED 4X4

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36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,500 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE, PLATE FEE, SECURITY DEPOSIT WAIVED, OFFER EXPIRES 05/31/20

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# DRIVE FORWARD



## 2019 DODGE CHALLENGER GT ALL WHEEL DRIVE

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Vice White, 3<sup>rd</sup> Row Seating, Touch Screen Radio, Park Sense Rear Park Assist, and Much More! C20139

MSRP.....	\$24,990
SIEMANS DISCOUNT.....	- 500
REBATE.....	- 1,250
CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
<b>SALE PRICE FOR EVERYONE...</b>	<b>\$22,240</b>
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CONQUEST LEASE CASH*.....	- 500

## AS LOW AS \$21,240

(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



## 2019 RAM 1500 CREW CAB 4X4

Flame Red, 5.7 HEMI V8 Engine, Trailer Tow Group, Black Tubular Side Steps, Anti-Spin Rear Axle, Satellite Radio, Receiver Hitch, Trailer Brake Controller, Rear Power Sliding Window, Spray-In-Bedliner, Touch Screen Radio, and Much More! C19349

MSRP.....	\$44,875
SIEMANS DISCOUNT.....	- 4,130
REBATE.....	- 2,000
RAM BONUS COUPON.....	- 250
CHRYSLER CAPITAL BONUS CASH*.....	- 500
TRUCK OWNER CONQUEST BONUS CASH*.....	- 1,000
BONUS CASH.....	- 1,500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$35,495</b>
MILITARY CONSUMER CASH*.....	- 500

## AS LOW AS....\$34,995

(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



## 2020 CHRYSLER PACIFICA LIMITED DEMO

Luxury White Pearl, Advanced Safety Tec Group, Navigation, Heated First and Second Row Seats, Adaptive Cruise Control, 20 Inch Aluminum Wheels, Parallel Perpendicular Park Assist, Lane Departure Warning, Hands Free Power liftgate, 360 Surround View Camera, Hands Free Sliding Doors, Power Folding 3<sup>rd</sup> Seat and Much More! C20063

MSRP.....	\$48,280
SIEMANS DEMO DISCOUNT.....	- 3,785
REBATE.....	- 2,000

## SALE PRICE FOR EVERYONE.....\$42,495

MILITARY BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 750

## AS LOW AS....\$41,245

(\*MUST QUALIFY)

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**WAS \$29,463**



**2018 JEEP GRAND CHEROKEE LIMITED 4X4**  
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3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Dual Panel Moon Roof, Blind Spot and Cross Path Detection, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Velvet F20123A

**WAS \$8,650**



**2012 CHEVY TRAVERSE LT**  
**NOW \$7,847**

3.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 156K Miles, Remote Start, Power Heated Quad Seating, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20026A

**WAS \$16,994**



**2017 JEEP PATRIOT HIGH ALTITUDE 4X4**  
**NOW \$15,899**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Power Leather Heated Seating, Power Moon Roof, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Jeep Certified! U20043

**WAS \$27,997**



**2015 JEEP WRANGLER UNLIMITED SAHARA 4X4**  
**NOW \$26,568**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 69K Miles, Remote Start, Navigation, Leather Heated Seating, 6.5 Touchscreen Display, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! C19150A

**WAS \$35,750**



**2011 FORD F-350 XLT CREW CAB 4X4 W/SNOW PLOW**  
**NOW \$29,332**

6.7 V8 DIESEL EFI Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Remote Start, Bed Liner, Chrome Step Bars, Power Driver's Seat, Power Adjust Pedals, SYNC, CD-Player, The Boss Snow Plow, Car Smart Checked! F19236A

# MANAGER'S SPECIALS

**WAS \$22,692**



**2017 LINCOLN MKZ RESERVE AWD**  
**NOW \$21,595**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Auto Climate Control, Panoramic Moon Roof, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! U20019

**WAS \$21,995**



**2016 MAZDA CX-5 GT AWD**  
**NOW \$21,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 38K Miles, Navigation, Leather Heated Front Seats, Power Driver's Seat, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Mazda Certified! S20003

**WAS \$39,700**



**2017 FORD EXPEDITION LIMITED 4X4**  
**NOW \$39,175**

3.5 EcoBoost V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, SYNC 3, Power Running Boards, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, Power Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitoring System, Rear View Camera, Trailer Tow Package, Power Lift Gate, Ford Certified! F20223A

**WAS \$22,411**



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$20,516**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 19K Miles, Navigation, Leather Heated Front Seats, Power Driver's Seat, CD-Player, SYNC 3, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20018

**WAS \$25,161**



**2015 FORD EXPEDITION LIMITED 4X4**  
**NOW \$21,291**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 108K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Memory Power Adjust Pedals, Heated 2nd Row Seats, Power Fold 3rd Row Seats, Power Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitoring, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F20082A

**WAS \$31,996**



**2017 BMW 430i xDRIVE GRAN COUPE AWD**  
**NOW \$26,475**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 20K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Keyless Entry System, Balance of Factory Warranty! F20049A

**WAS \$19,591**



**2017 FORD ESCAPE SE 4X4**  
**NOW \$17,842**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Ford Certified! U19237

**WAS \$29,201**



**2017 RAM 1500 SLT BIG HORN CREW CAB 4X4**  
**NOW \$27,827**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Spray-In Bedliner, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Rear View Camera, Remote Keyless Entry, Ram Certified! U19242

**WAS \$29,653**



**2018 HYUNDAI SANTA FE SPORT AWD**  
**NOW \$26,232**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 11K Miles, Navigation, Memory Power Leather Heated/AC Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20111A

**WAS \$37,909**



**2016 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$36,299**

3.6 V6 EcoBoost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, Power Twin Panel Moon Roof, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! U20000

**WAS \$28,979**



**2017 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$26,889**

3.6 V6 EFI Engine, 8 Speed Automatic, Satin Silver Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Trailer Tow Group IV, Jeep Certified! U20030

**WAS \$26,902**



**2013 JEEP WRANGLER UNLIMITED SAHARA 4X4**  
**NOW \$24,932**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Leather Heated Front Seats, 3-Piece Hard Top, Remote Keyless Entry System, Car Smart Checked! C20069A

**WAS \$38,670**



**2018 FORD LARIAT SUPERCREW 4X4**  
**NOW \$36,299**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome Step Bars, Remote Start, Navigation, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, SYNC 3, Reverse Sensing System, Information System with Trailer Tow Monitoring, Ford Certified! U20000



**2017 GMC SIERRA 1500 LT Z-71 CREW CAB 4X4**  
**NOW \$35,170**

5.3 V8 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 53K Miles, Pick-Up Bed Cap, Bed Liner, Running Boards, Remote Start, Memory Power Leather Heated/AC Seating, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! U20065



**2016 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$26,513**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Spray-In Bedliner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist System, Rear View Camera, Ram Certified! U20070

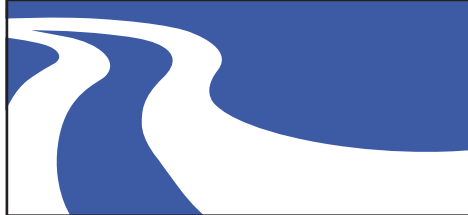


**2015 FORD TRANSIT 350 XLT 15 PASSENGER BUS**  
**NOW \$26,994**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 74K Miles, SYNC, Reverse Park Aid, Rear View Camera, Running Board Passenger Door, CD-Player, Remote Keyless Entry System, Car Smart Checked! F19512A

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**WAS  
\$27,913****2017 JEEP  
GRAND CHEROKEE LIMITED 4X4  
NOW \$26,870**3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20036**WAS  
\$20,675****2017 MAZDA CX-5 GT AWD  
NOW \$19,995**2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, M19186A**WAS  
\$27,996****2017 FORD  
EXPLORER XLT 4X4  
NOW \$26,632**3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seating, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitoring, Forward and Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Trailer Tow Package, Ford Certified! U20025**WAS  
\$26,981****2015 CHEVY  
SILVERADO LT CREW CAB 4X4  
NOW \$26,511**5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! U20033**WAS  
\$37,243****2017 FORD  
F-150 LARIAT SUPERCREW 4X4  
NOW \$34,657**3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 45K Miles, Remote Start, SYNC 3, Chrome Step Bar, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Blind Spot Monitoring with Trailer Tow Monitoring, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! C20089A

# MANAGER'S SPECIALS

**WAS  
\$15,994****2018 CHEVY TRAX LS AWD  
NOW \$15,494**1.4 EFI Engine, Automatic Transmission, Aluminum Wheels, 18K Miles, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! C19329C**WAS  
\$28,999****2017 FORD  
EXPLORER XLT 4X4  
NOW \$27,403**3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Power Twin Panel Moon Roof, Auto Climate Control, Forward and Reverse Sensing System, Blind Spot Monitoring, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U20015**WAS  
\$26,815****2018 JEEP  
GRAND CHEROKEE LIMITED 4X4  
NOW \$25,869**3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 64K Miles, Remote Start, Navigation, 25th Anniversary Package, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Dual Panel Moon Roof, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Trailer Tow Group, Jeep Certified! U20041**WAS  
\$25,819****2017 RAM 1500  
ST EXPRESS QUAD CAB 4X4  
NOW \$24,287**5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 33K Miles, 5.0 Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Chrysler Certified! U20046**WAS  
\$18,395****2017 HONDA CIVIC EX  
NOW \$17,513**1.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 24K Miles, Remote Start, Heated Front Seats, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! C20042A**WAS  
\$20,995****2019 MAZDA 3 SELECT  
NOW \$19,995**2.5 EFI Engine, 6 Speed Skyactiv Automatic, Alloy Wheels, Only 3K Miles! Auto Climate Control, Blind Spot Monitoring, Rear Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Rear View Camera, Remote Keyless Entry System, Mazda Certified! S19025**WAS  
\$28,947****2016 GMC YUKON SLE 4X4  
NOW \$28,260**5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 82K Miles, Running Boards, Remote Start, Power Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C19262A**WAS  
\$13,998****2013 INFINITI JX35 AWD  
NOW \$11,886**3.5 EFI Engine, CVT Automatic, Aluminum Wheels, 132K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F19511A**WAS  
\$31,764****2017 FORD  
F-150 STX SUPERCREW 4X4  
NOW \$31,201**5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Bed Liner, Running Boards, SYNC 3, CD-Player, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! U20001**WAS  
\$18,876****2014 FORD  
F-150 STX SUPERCAB 4X4  
NOW \$17,930**5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 93K Miles, Bed Liner, Running Boards, SYNC, CD-Player, Reverse Sensing System, Rear View Camera, Black Vinyl Floor Covering, Remote Keyless Entry System, Car Smart Checked. U20032**WAS  
\$21,755****2015 FORD  
F-150 XLT SUPERCREW 4X4  
NOW \$19,996**2.7 V6 Ecoboost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 111K Miles, Remote Start, Chrome Step Bars, Power Front Seats, SYNC, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Remote Keyless Entry System, Car Smart Checked! F19507A**WAS  
\$22,953****2017 FORD  
ESCAPE TITANIUM 4X4  
NOW \$20,712**2.0 Ecoboost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 34K Miles, Remote Start, Memory Power Leather Heated Seating, Auto Climate Control, SYNC 3, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U19219

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Sandy Hinman



Tim Place



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**2017 RAM 1500  
BIG HORN CREW CAB 4X4  
NOW \$27,172**3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 28K Miles, Bed Liner, Remote Start, Power Driver's Seat, Touchscreen Display, Front and Rear Park Assist System, Rear View Camera, Remote Keyless Entry System, Ram Certified! U20067**2016 CHRYSLER 300S AWD  
NOW \$22,576**3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Dual Pane Panoramic Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Front and Rear Park Assist System, Rear View Camera, Remote Keyless Entry System, Chrysler Certified! U20069**2019 FORD F-250  
SRW CREW CAB 4X4 W/ PLOW  
NOW \$41,975**6.2 V8 EFI Engine, 6 Speed Automatic, Silver Cast Aluminum Wheels, 25K Miles, Fiberglass Bed Cap, Running Boards, SYNC, Snow Plow Package, STX Appearance Package, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20075A






**2015 BMW  
X5 xDRIVE 35i AWD**  
**NOW \$23,986**

3.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 78K Miles, Navigation, Memory Power Leather Heated Seating, 2nd Row Heated Seats, Power Panoramic Moon Roof, Auto Climate Control, CD-Player, Reverse Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C19350A



**2015 JEEP  
GRAND CHEROKEE LIMITED 4X4**  
**NOW \$19,883**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Reverse Park Assist System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20175A



**2013 SUBARU FORRESTER  
2.5X LIMITED AWD**  
**NOW \$13,733**

2.5 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 67K Miles, Power Leather Seats, Power Moon Roof, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! Sage F19501B



**2007 CHEVY TAHOE LTZ 4X4**  
**NOW \$12,586**

5.3 V8 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 131K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated Front Seats, Power Adjust Pedals, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, DVD Entertainment System, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! U20064B



**2017 DODGE JOURNEY  
CROSSROAD AWD**  
**NOW \$18,618**

3.6 V6 EFI Engine, 6 Speed Automatic, Black Aluminum Wheels, 51K Miles, Power Leather Heated Seating, Heated Steering Wheel, 3rd Row 50/50 Fold-Reclining Seat, Rear Park Assist System, Rear View Camera, Remote Keyless Entry System, Dodge Certified! C19288B



**2015 CHEVY SILVERADO  
2500 LT HD CREW CAB 4X4**  
**NOW \$38,635**

6.6 V8 EFI Engine, Automatic Transmission, Aluminum Wheels, 60K Miles, Bed Liner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F19479B



**2017 FORD F-150 XLT  
SPORT SUPERCAB 4X4**  
**NOW \$28,485**

2.7 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Heated Seating, SYNC 3, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20075



**2017 FORD FUSION SE HYBRID**  
**NOW \$15,284**

2.0 IVCT Engine, ECVT Automatic, Painted Luster Nickel Wheels, 47K Miles, Remote Start, SYNC 3, Memory Power Leather Heated Front Seats, Auto Climate Control, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20234A



**2018 FORD  
FOCUS SEL HATCHBACK**  
**NOW \$15,416**

2.4 EFI Engine, 6 Speed Automatic, Machined Aluminum Wheels, 27K Miles, SYNC 3, Power Moon Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20073



**2018 FORD EDGE SEL AWD**  
**NOW \$25,310**

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 37K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Auto Climate Control, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! F20069A

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**2015 RAM 1500 SLT OUTDOORSMAN  
ECO DIESEL CREW CAB 4X4**  
**NOW \$25,790**

3.0 V6 Turbo DIESEL EFI Engine, 8 Speed Automatic, Semi-Gloss Black Aluminum Wheels, 69K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear View Camera, Remote Keyless Entry System, Ram Certified! C19274A



**2016 DODGE  
GRAND CARAVAN**  
**NOW \$16,500**

3.6 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 32K Miles, 7 Passenger Seating, Stow 'n Go Seating, American Value Package, Remote Keyless Entry System, Balance of Factory Warranty! U20066



**2007 JEEP  
WRANGLER UNLIMITED 4X4**  
**NOW \$15,989**

3.8 V6 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 96K Miles, Black Freedom 3-Piece Hard Top, Remote Keyless Entry System, Car Smart Checked! U20058A



**2011 TOYOTA  
SIENNA LIMITED AWD**  
**NOW \$12,892**

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 158K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, DVD Entertainment System, Power Slide Side Doors, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C20151A



**2014 MAZDA 6 TOURING**  
**NOW \$10,995**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 87K Miles, Power Driver's Seat, Leather Seating, Auto Climate Control, CD Player, Rear View Camera, Remote Keyless Entry System, M20001A



**2013 SCION FR-S**  
**NOW \$13,338**

2.0 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 64K Miles, CD-Player, Remote Keyless Entry System, Car Smart Checked! F20238H



**2017 JEEP WRANGLER  
UNLIMITED 4X4**  
**NOW \$28,661**

3.6 V6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 31K Miles, Willy's Wheeler Package, Black 3-Piece Hard Top, Remote Keyless Entry System, Jeep Certified! F20238A



**2017 CHRYSLER  
PACIFICA LIMITED**  
**NOW \$28,291**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 45K Miles, Remote Start, Navigation, Memory Power Leather Heated AC Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Fold 3rd Row Seats, Panoramic Moon Roof, Hands Free Sliding Side Doors, Power Lift Gate, Blind Spot and Cross Path Detection, Park Assist System, Rear View Camera, Remote Keyless Entry System, Chrysler Certified! U20072



**2007 FORD  
F-150 XL SUPERCAB 4X4**  
**NOW \$6,399**

4.6 V8 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 147K Miles, Bed Liner, Vinyl Floor Covering, Trailer Tow Package, U20028A



**2016 RAM 1500  
SLT OUTDOORSMAN CREW CAB 4X4**  
**NOW \$27,146**

5.7 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 50K Miles, Remote Start, Security Cover, Step Bars, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Park Assist System, Rear View Camera, Touchscreen Display, Remote Keyless Entry System, Ram Certified! U19217A

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**2016 MAZDA  
CX-5 TOURING AWD**  
**NOW \$18,995**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Bose Sound System, Rear View Camera, Remote Keyless Entry System, Mazda Certified! S20005



**2014 AUDI  
A6 PREMIUM PLUS AWD**  
**NOW \$14,743**

2.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 93K Miles, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! U18194A

# WE'RE



**2016 VOLKSWAGEN  
PASSAT SE**  
**NOW \$11,862**

1.8 EFI Engine, Automatic Transmission, Aluminum Wheels, 84K Miles, Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Keyless Entry System, Car Smart Checked! C20102A



**2015 CHEVY  
TRAVERSE LT**  
**NOW \$18,770**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Power Driver's Seat, Heated Front Seat, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20056



**2018 DODGE  
CHARGER GT AWD**  
**NOW \$25,442**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear View Camera, Touchscreen Display, Remote Keyless Entry System, Dodge Certified! U20050



**2014 CHEVY CAMARO LT**  
**NOW \$16,511**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 62K Miles, Remote Start, Power Seating, Power Moon Roof, Remote Keyless Entry System, Car Smart Checked! U20049

# BACK!



**2018 JEEP  
GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$29,718**

3.6 V6 EFI Engine, 8 Speed Automatic, Gloss Black Aluminum Wheels, 54K Miles, Remote Start, Navigation, Leather and Suede Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20048



**2017 RAM 1500  
ST EXPRESS CREW CAB 4X4**  
**NOW \$25,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Chrome Clad Wheels, 22K Miles, Anti-Spin Differential Rear Axle, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Ram Certified! F19489A

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**2016 FORD EDGE SEL AWD**  
**NOW \$18,999**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 71K Miles, Remote Start, Power Front Seats, CD-Player, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F19415A



**2016 BUICK ENCORE AWD**  
**NOW \$17,969**

1.4 EFI Engine, 6 Speed Automatic, Chromed Aluminum Wheels, 47K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitor, Cross Traffic Alert, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Carbon U20057



**2017 FORD EXPLORER XLT 4X4**  
**NOW \$28,994**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seating, Heated Steering Wheel, Power Dual Panel Moon Roof, Auto Climate Control, Blind Spot Monitoring, Forward and Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Trailer Tow Package, Ford Certified! U20059



**2017 CHRYSLER  
PACIFICA TOURING L PLUS**  
**NOW \$25,995**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sliding Side Doors, Touchscreen Display, Rear Park Assist, Rear View Camera, DVD Entertainment System, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! U20052



**2016 HONDA  
HR-V EXL AWD**  
**NOW \$14,995**

1.8 EFI Engine, CVT Automatic, Aluminum Wheels, 85K Miles, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, M20017A



**2017 JEEP  
GRAND CHEROKEE LIMITED 4X4**  
**NOW \$29,839**

3.6 V6 EFI Engine, 8 Speed Automatic, Satin Silver Aluminum Wheels, 24K Miles, Remote Start, Navigation, Adaptive Cruise Control, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Jeep Advanced Active Safety Group, Lane Departure Alert, Blind Spot and Cross Path Detection, Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! C20103A



**2017 MAZDA  
CX-5 GRAND TOURING AWD**  
**NOW \$24,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Navigation, Power Leather Heated Front Seats, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! S20008



**2016 RAM 1500  
SPORT CREW CAB 4X4**  
**NOW \$32,956**

5.7 HEMI EFI Engine, 8 Speed Automatic, Polished Aluminum Wheels, 40K Miles, Remote Start, Navigation, Bed Liner, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Power Moon Roof, Park Assist System, Rear View Camera, Trailer Tow Package, Remote Keyless Entry System, Ram Certified! U20060



**2015 GMC SIERRA 1500  
SLT Z-71 CREW CAB 4X4**  
**NOW \$29,282**

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## Getting Back On Course



Rosenbaum

[Jesus] answered, "A wicked and adulterous generation asks for a sign! But none will be given it except for the sign of the prophet Jonah." ~ Matthew 12:39

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Human beings also go off course at times. One who did so deliberately was the prophet, Jonah. God had called him to preach the Word in Nineveh, the pagan capital of the Assyrian Empire. But like the whale, he got into the wrong channel. Instead of going east to Nineveh, he boarded a freighter at Joppa and sailed west on a ship that was bound for Tarshish on the other end of the Mediterranean Sea. But God put Jonah back on course. During a severe storm, Jonah was cast overboard and was swallowed by a large fish. Preserved alive, the prophet heeded the second call from God and preached repentance in Nineveh.

Jesus referred to Jonah's experience and applied it to himself: "As Jonah was three days and three nights in the belly of a huge fish, so the Son of Man will be three days and three nights in the heart of the earth" (Matthew 12:40). By being crucified, buried, and raised from the dead, Jesus Christ put a lost and floundering humanity back on course—the course of salvation by faith in him.

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Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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Well here we are on the fourth month of talking about COVID 19, and the end seems to still be nowhere in sight. There is so much information and misinformation floating around that it's often hard to tell the difference between what's true and what isn't anymore. But here are recent guidelines that have come to us from the Center for Disease Control regarding pets and the novel coronavirus. They were issued after two New York cats and several tigers at the Bronx Zoo tested positive.

- Do not let pets interact with people or other animals outside your house.
- Keep cats indoors when possible to prevent them from interacting with other animals or people.

- Walk dogs on a leash, maintaining at least six feet from other people and animals.
- Avoid dog parks or public places where a large number of people and dogs gather.

If you or one of your family members are sick with COVID-19, the CDC recommends doing your best to restrict contact with your pets, just like you would do with people. It also suggests the following:

- When possible, have another member of your household care for your pets while you are sick.
- Avoid contact with your pet, including petting, snuggling, being kissed or licked, and sharing food or bedding.

- If you must care for your pet or be around animals while you are sick, wear a cloth face covering and wash your hands before and after you interact with them.

## The Pet Corner

There is no doubt the virus has affected pets in other ways, too. Some dogs are afraid of the masks, so it's a good idea to be mindful of this if you're approached by a strange dog while wearing a mask. Pets that are used to their owners being home everyday may feel abandoned when people start going back to work, especially if they were adopted or fostered during the pandemic, and could start showing signs of separation anxiety. Pets can pick up on our feelings of frustration, as well, and become anxious themselves or even extra clingy. Don't be surprised by any unusual behavior but for sure talk to a veterinarian about it and how to best handle it.

Something else reported is the rise in scams of all sorts, and one of them is to steal from those seeking to adopt a new pet. The scammer advertises on a website with pictures of pets that are up for adoption, allowing potential adopters to choose the pet they want. Money is sent and then the adopter waits...for a pet that never arrives because it was all a scam. If you do think this is a good time to bring a new pet into your home and life, please work with local shelters and rescues, and not unfamiliar websites, to help you find that special furry friend. And while many shelters emptied out when folks began to quarantine at home, some are now seeing an uptick in pets coming in due to their owners passing away from the virus, leaving their pets alone. It is all the more reason we should have a plan in place should we become unable to care for them in any case.

Let's hope that next month there is more cheerful news to report. For now, stay safe and take extra special care of yourselves and the furry members of your family.

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**NOW \$3,891**

**2012 Chevy Colorado**



Automatic, power windows, power locks, cruise, black out aluminum wheels, warranty!

**NOW \$8,491 or \$125mo**

**2017 Chevy Malibu LT**



Power seat, keyless entry and go, large touch screen sound system, bluetooth, back up camera, remote start, premium aluminum wheels, warranty!

**NOW \$13,891 or \$197mo**

**2019 Toyota Corolla LE**



Climate control, back up camera, streaming bluetooth, power windows, locks, mirrors, cruise, lots of warranty!

**NOW \$14,986 or \$212mo**

**2016 Jeep Patriot High Altitude 4x4**



39k miles, power heated front buckets, power moonroof, aluminum wheels, warranty!

**NOW \$14,986 or \$212mo**

**2018 Chevy Equinox LT AWD**



Power seat, premium sound with large touch screen, bluetooth, back up camera, keyless enter and go, warranty!

**NOW \$15,491 or \$219mo**

**2015 Chevy 1500 Ext Cab 4x4**



Seating for 6, tow package, black out look, warranty!

**NOW \$15,991 or \$226mo**

**2017 Dodge Grand Caravan SXT**



Full stow & go, dual power sliders, power lift gate, premium stereo with 6.5" touch screen, back up camera, warranty!

**NOW \$15,991 or \$226mo**

**2018 Dodge Grand Caravan SXT**



Power seat, dual power sliders, power lift gate, full stow & go, 3 zone climate, premium sound system with back up camera, warranty!

**NOW \$16,296 or \$229mo**

**2016 Chevy G2500 Express Cargo Van**



One owner, 4.8L V8, power windows, locks, cruise, air conditioning, shelving, front bulk head with pass through door, warranty!

**NOW \$16,891 or \$255mo**

**2015 Ram 1500 Crew Cab 4x4**



8 spd automatic, power windows, locks and mirrors, cruise control, rear park assist, seating for 6, warranty!

**NOW \$16,986 or \$239mo**

**2017 Ram 1500 SLT 4x4**



10 way power seat, 8 spd automatic, premium split seat, back up camera, bluetooth, satellite radio, bedliner, side steps, warranty!

**NOW \$16,991 or \$232mo**

**2018 Nissan Rogue SV AWD**



Power heated front bucket seat, power lift gate, large touch screen sound system, bluetooth, dual climate control, warranty!

**NOW \$17,496 or \$246mo**

**2019 Toyota Camry SE**



Power seat, blind spot monitoring, cross path detection, premium sound system with bluetooth, 7" touch screen, usb and aux ports, back up camera, warranty!

**NOW \$19,986 or \$281mo**

**2017 Chrysler Pacifica Touring L**



Power heated front leather buckets seats, uconnect 3C infotainment with 8.4" touch screen, bluetooth, remote start, power sliders and rear lift gate, warranty!

**NOW \$20,561 or \$289mo**

**2017 Jeep Cherokee Limited 4x4**



3.2L V6, panoramic sunroof, nav, heated power leather seats, tow pkg, warranty!

**NOW \$21,991 or \$309mo**

**2015 Jeep Wrangler Unlimited Sport S 4x4**



Only 58k miles, power windows, locks and mirrors, cruise, air, automatic, 3 piece hard top, tow pkg, bluetooth, aluminum wheels Warranty!

**NOW \$22,796 or \$341mo**

**2019 Chrysler 300 Limited AWD**



Heated and ventilatd dual seats with memory seat, mirrors, radio, navigation, Alpine spke group, panoramic power sunroof, warranty!

**NOW \$23,891 or \$335mo**

**2017 Jeep Grand Cherokee Laredo 4x4**



24k miles, power drivers seat, dual climate control, tons of bumper to bumper and factory warranty!

**NOW \$23,991 or \$336mo**

**2013 Ram 2500 Crew Cab 4x4 Laramie**



Local trade power heated front bucket seats, heated steering wheel, 8.4" infotainment touch screen with navigation, back up camera, bluetooth, dual climate control, tow pkg, warranty!

**NOW \$25,491 or \$368mo**

**2014 Jeep Wrangler Unlimited Rubicon**



51k, one owner we sold new, automatic, hard top, 6.5" touch screen with nav and bluetooth, 9 Alpine speakers, tru-lock axles, sway bar disconnect, warranty!

**NOW \$26,991 or \$378mo**

**2019 Dodge Durango GT AWD**



Power heated leather/suede front bucket seats, heated 2nd row, 3rd row, power lift gate, memory seat, radio, exterior mirrors, 20" wheels, warranty!

**NOW \$30,996 or \$434mo**

**2019 Chevy Tahoe LT 4x4**



3 rows of leather, 2nd row buckets, driver and passenger 10 way power heated buckets with memory, adaptive cruise, lane keep, Bose sound system, tow pkg, warranty!

**NOW \$38,986 or \$544mo**

**2018 Ram 2500 Crew Cab 4x4**



11k miles, 6.7L Cummins Turbo Diesel, park assist, rear back up camera, tow pkg, tons of warranty!

**NOW \$39,986 or \$559mo**

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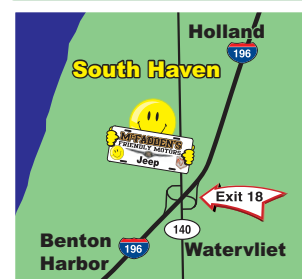


Payments based on 10% plus tax & title down with approved credit. 2019 - 2014 3.49 @ 72 months 2013 - 2012 4.49 @ 72 months, 2011 - 2010 5.99 @ 72 months, 2009 - 2007 6.99 @ 60 months, 2006 and older 7.99 @ 48 months.

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**\*\*\*\* \$165,000 \*\*\*\*****MLS#20015865**

- JUST LISTED - 3 BR FARMHOUSE
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- Updated with highest-quality craftsmanship
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**\*\*\*\* \$87,500 \*\*\*\*****MLS#20013528**

- NICELY UPDATED downtown office space
- Over 2500 SF
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- Ready for immediate occupancy

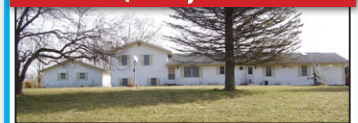
Call Dick Donnellan 269-921-0023  
or Loren Gerber 269-921-0754**\*\*\*\* \$69,000 \*\*\*\*****MLS#20015863**

- JUST LISTED
- Industrial/ Comm lot in St. Joseph Twp
- Just off Hollywood Rd
- Nearly ONE ACRE
- Great corner location with high visibility

Call Loren Gerber 269-921-0754

**\* FOR SALE OR LEASE \*****MLS#20011892**

- WELL MAINTAINED INDUSTRIAL PROPERTY
- On 4.5 ACRES in City of Bridgman
- 2 bldgs totaling 50,938 SF
- Includes cranes, truck wells, docks
- Executive offices & conference rms
- Just north of I-94 Exit 16
- \$1,950,000

Call Loren Gerber 269-921-0754  
or Dick Donnellan 269-921-0023**\*\*\*\* \$250,000 \*\*\*\*****MLS#20007786**

- NURSING HOME ON 2.34 ACRES
- Berrien Township
- Includes attached 2 BR care-taker home
- Large garage
- Nice country setting

Call Loren Gerber 269-921-0754  
or Dick Donnellan 269-921-0023**\*\*\*\* FOR LEASE \*\*\*\*****MLS#20007677**

- CLASS "A" professional office space
- 1100 SF ground-level suite
- Great downtown St. Joe location
- Private parking
- \$19.50/SF

Call Loren Gerber 269-921-0754

**\*\*\*\* \$339,000 \*\*\*\*****MLS#17001436**

- 11,488 SF EXECUTIVE OFFICE BLDG
- Excellent investment property w/good cash flow
- New HVAC units installed
- Ideal for investor or end-user
- 2-ACRE SITE in south St. Joe

Call Loren Gerber for  
details 269-921-0754**\*\* SUITE FOR LEASE \*\*****MLS#18054303**

- 1574 SF PROFESSIONAL medical/office suite
- Ready for occupancy
- In well maintained multi-tenant medical complex
- Excellent location in south St. Joe
- \$9.95/SF OVER 31,000 SF INDUSTRIAL BLDG
- Ceiling heights to 18 feet
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**\*\*\*\* \$139,900 \*\*\*\*****MLS#19010622**

- NEARLY 30 ACRES
- Prime Coloma Twp location
- Lightly rolling with sandy areas
- Trees, creek, & wildlife
- 3/4-acre blueberries

Call Jim Fisher 269-930-9191

**\*\*\*\* \$375,000 \*\*\*\*****MLS#20000201**

- PROMINENT CORNER LOCATION
- Over 13,000 SF wide open commercial space
- Short distance from I-94 Exits 29 & 30
- Over 3 ACRES in Benton Township

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### BACK ON THE MARKET!!

**269 S Church Street, Coloma**

A very nice house in the City of Coloma with tons of Character. In a Great convenient location within walking distance to schools, churches, restaurants, gas stations, Loma Theater, also very close to Dairy Queen. House needs some TLC, but can be your perfect dream home! Upstairs bathroom has been fully gutted, & needs to be finished, but sellers left the stool and the sink. Main Level Laundry, full dry Basement, and a nice front porch. Has newer electric and plumbing, also newer furnace. Cute private back yard. Has New Sewer pipes. Selling in AS IS Condition!! Make a reasonable offer!! Seller wants to Sell!! Also not far from Paw Paw Lakes and Lake Michigan, and Wineries and fresh fruits and veggies in the summer!! Do not get the call!!



**\$69,900**

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Very nice location north of Little Paw Paw Lake on North Shore Drive. Lots have some trees and shrubs, with a small creek along the south side. Seven lots being sold as one. \$45,000. (19018668)  
**Call Lil for information.**



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**Lil Demler**  
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# WE THANK ALL OUR HOMETOWN HEROS!

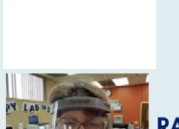
A small tribute to all the area men & women who have been working tirelessly during the stay-at-home order.

This is just a few, but we thank you all!

### HOMETOWN HERO



**KIM SLUYTER**  
 TRUCK DRIVER  
 BANGOR, MI



**SUSAN SAGE-RIDGE**  
 MEDICAL LABORATORY SCIENTIST  
 WATERVLIET, MI



**RAAKHEE GAIKWAD**  
 Evening Supervisor  
 Caretel Inns of St. Joseph



**JASON BAUER**  
 Manager  
 Hardings, Dowagiac

### HOMETOWN HEROS



**BARBARA SAGE**  
 Cashier  
 Hardings, Coloma



**Jennifer Arnt Schmitt**  
 Care Management, Manager  
 Spectrum Health Lakeland



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## TWO GREAT OFFICES COME TOGETHER TO SERVE YOU BETTER

### FEATURED HOME OF THE WEEK



- Wild Dunes Beach, 4 BR, 3.5 bath
- Great room w/vaulted ceilings, skylights
- Stone surround fireplace
- Dining room with French doors
- Spacious kitchen w/SS appliances
- Master suite w/jetted tub, shower, dual vanity
- Main floor laundry, lots of natural light
- Walkout LL w/BR, bath, office, family room
- Expansive deck, wooded backyard
- Stevensville \$525,000. W – (20010101)

### JUST LISTED!



- Solid brick ranch, 3 BR, 1.5 bath, 1,358 sq. ft.
- Many updates throughout, new A/C, furnace, roof
- Kitchen w/custom built Amish cabinets, granite
- Spacious rooms, lots of natural light, fenced yard
- St. Joseph \$199,900. N – (20015701)

### JUST LISTED!



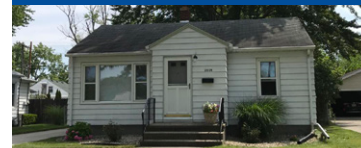
- Solid brick ranch, 2 BR, 1 bath, 1,040 sq. ft.
- Completely updated throughout, new roof
- Spacious living room w/dining area
- Kitchen w/SS appliances, 2-car garage
- St. Joseph \$149,000. M – (20015591)

### JUST LISTED!



- 3 BR, 2.5 bath, 1800 sq. ft.
- Charming, vintage home w/open layout
- Spacious rooms throughout, fireplace
- Main floor laundry & mud room leads to backyard
- Stevensville \$209,900. R – (20014752)

### JUST LISTED!



- 2 BR, 2 bath, 760 sq. ft.
- Many updates throughout, new A/C
- Refinished hardwood floors, B/dry system
- Close to downtown St. Joe & Lake MI beaches
- St. Joseph \$147,500. P – (20014789)

### JUST LISTED!



- Stately 5 BR, 3.5 bath, 3,699 sq. ft.
- Many updates throughout, new flooring, paint
- Kitchen w/SS appliances, granite counters
- Wooded ravine lot, 3-season room, deck, walkout LL
- St. Joseph \$399,900. W – (20015799)

### GREAT LOCATION!



- Beautiful 4 Bedroom 3.5 bath home
- Updated kitchen w/granite & SS appliances
- Spacious backyard w/deck & hot tub
- Close to downtown shopping, Lake MI beaches
- St. Joseph \$429,900. N – (20012587)

### RIVER FRONT!



- Rare opportunity/St. Joe city/113' River frontage
- 1 acre/beautifully landscaped/incredible views
- Stunning 4 BR, 3.5 baths, 3,867 sq. ft.
- Main floor master suite w/access to deck
- St. Joseph \$694,900. M – (20005939)

### LAKE MICHIGAN LUXURY!



- Exquisite home with deeded Lake MI access
- 4 BR, 4.5 baths, 5191 finished sq. ft
- Top of the line Chef's kitchen, granite
- Main floor master suite w/access to backyard
- St. Joseph \$785,000. A – (19008825)

### ON 6.8 ACRES!



- Beautiful updated home on 7 acres
- 4 BR, 3.5 bath, 3022 sq. ft.
- Main floor master suite
- Full walk-out finished basement
- Benton Harbor \$365,000. B – (20011221)

### LAKE VIEWS!



- Steps to Lake MI beaches & downtown SJ
- Updated 4 BR, 4 bath, 3500 sq. ft.
- Gourmet kitchen w/granite & newer SS appls
- Living room w/fireplace, vaulted ceilings
- St. Joseph \$850,000. L – (20008960)

### BRAND NEW!



- New construction 3 BR, 2.5 bath home
- "Iris" floor plan or select many others
- Check out this new neighborhood
- Base pricing depending on plan
- Benton Twp., \$194,590. M – (19055516)

### SPACIOUS ELEGANCE!



- Elegant brick 6 BR, 4.5 bath, 4455 sq. ft.
- Beautifully wooded 1.25 acre lot
- Chef's kitchen w/granite & SS appliances
- Walkout finished LL w/BR, bath, rec room
- St. Joseph \$549,000. S – (200007653)

### NEW LISTING!



- 2 BR, 1.5 bath condo overlooking Lake MI
- Many updates throughout, like brand new
- Well maintained complex, heated pool
- Deck with seating area, private assoc. beach
- Stevensville \$174,900. R – (20013259)

### OUTDOORSMAN'S PARADISE!



- 5 BR farm house on 122 acres
- Wooded with acres of corn
- Hardwoods and tillable land
- Wildlife abundant, great hunting retreat
- Eau Claire \$529,900. N – (19048056)

### AMAZING CONDO LIVING!



- Light House Condo w/2 master suites
- 2.5 baths, spacious kitchen, large living rm
- Fireplace, HW floors, 2 parking spaces
- Clubhouse, swimming pool, Silver Beach
- St. Joseph \$1,075,000. L – (19032865)

### ON LAKE CHAPIN!



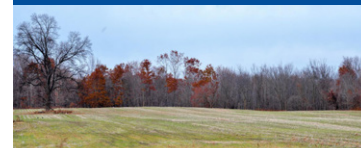
- Distinguished 6 BR, 4.5 bath waterfront home
- Situated on Lake Chapin w/112 ft. of frontage
- Private dock and boat lift, scenic views
- 3-season room, stone fireplace, chef's kitchen
- Berrien Springs \$895,000. R – (19039717)

### A MUST SEE!



- Beautiful remodeled farmhouse, 4 BR, 2 bath
- Sits on 1.2 acres with barn, large deck
- Expansive living & dining areas
- Partially finished basement
- Berrien Center \$209,900. P – (20009447)

### 45 ACRE PARCEL!



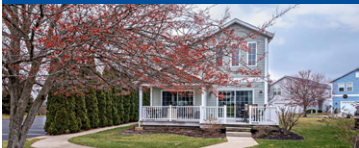
- Come check out this great property
- Almost 45 acres of farming/hunting land
- Rare opportunity to own a large parcel
- 20 acres that is cleared & 25 acres of possibilities
- Watervliet Twp., \$196,000. H – (19056359)

### GRACEFUL ELEGANCE!



- 5 BR, 4.5 Bath w/great open concept
- Chef's kitchen, 3-sided gas fireplace
- Finished basement w/field stone fireplace
- Basement w/family room, kitchenette, snack bar
- St. Joseph \$544,500. S – (19051068)

### BOATER'S PARADISE!



- Island Pointe Marina with 40' boat slip
- 2 BR, 3 full bath, 2197 sq. ft.
- Gourmet kitchen w/quartz & newer SS appls
- Open floor plan with vaulted ceilings
- St. Joseph \$339,900. L – (20002057)

### PRICE REDUCED!



- Western boundary line is the Paw Paw River
- 3 BR, 3 bath, 2044 sq. ft.
- Re-finished from the studs out
- Solid oak floors and trim
- Hartford \$284,000. F – (20003720)

### YOUR PICK OF BUILDABLE SITES!



- Cleared and wooded lots
- Close to St. Joseph shopping
- Close to Whirlpool HQ
- Cul-de-sac w/utilities available at lots
- Benton Twp., \$25,000+. C – (18047055+)

### MANY UPDATES!



- Updated 3 BR, 2 full bath ranch
- 1 car detached garage, fireplace
- Open floor plan with large kitchen
- Finished basement with rec room and family room
- Benton Harbor \$115,000. H – (20003543)

### MANY UPDATES!



- Move in ready 4 BR, 1 bath home
- New kitchen, new flooring & paint thru-out
- Eat-in kitchen and a nice back yard
- Large living room & family room
- Niles \$107,499. W – (20006016)

### RENTAL OPPORTUNITY!



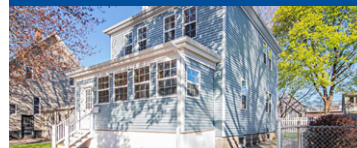
- Downtown apartment, open floor plan
- 3 bedrooms, 1 full bath, hardwood floors
- Enjoy Lake Michigan sunsets from the bluff
- Plenty of parking, 1 dog allowed (40 lb. Limit)
- St. Joseph \$1,400/month. M – (20003976)

### OLD WORLD CHARM!



- 3 BR, 1 full bath, 1,494 sq. ft.
- Beautiful hardwood floors
- Enclosed front porch, backyard with deck
- 2 car detached garage
- Hartford \$84,000 M – (19056549)

### CITY LIVING!



- 3 BR, 3 full bath, charmer
- Newer roof, siding, windows, flooring
- New covered front & back porch
- Close to downtown, Silver Beach & more
- St. Joseph \$165,000. C – (19054890)

### NEWLY LISTED!



- Buildable lot at Harbor Shores
- Lot will accommodate a basement
- Access to pool, clubhouse & hot tub
- Easy access to Lake Michigan
- Benton Twp. \$44,500 E – (20012586)