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Moody on The Market



Moody

Ready to "do epic work for cool clients," a couple of award-winning siblings in Michigan's Great

Southwest have climbed off the ladder of increasing managerial demands to dive back into the creative pool through the launch of their new company 2Creative. After more than 20-years toiling in the corporate marketing arena, producing campaigns for national and global clients, Mason Johnson and his sister Dawn Williams have taken on the personae respectively of Good Cop & Bad Cop and dual founders of 2Creative. There they will offer a suite of marketing services including branding and promotions for traditional and digital platforms. Together, the ad and copy team brings a huge portfolio of talent which they say "began a lifetime ago as the kids of an advertising genius." That genius is their father Don Johnson, the patriarch of the team at JohnsonRauhoff where Mason and Dawn crafted their careers as senior directors on a team that achieved numerous national awards for a diverse portfolio of clients including KitchenAid, Ensure, Harbor Shores, Jack in the Box, Meijer, SchoolZone, and Rubbermaid Commercial Products. The new 2Creative co-founder, designer and designated Good Cop Mason Johnson says, "Throughout our careers, it was when we worked as a team that we produced the best work, but after years of climbing that ladder and taking on more managerial roles, we got pulled apart and began to miss being together in the creative trenches. This partnership gets us back to our roots and back to what we love, which is the work." Johnson's 2Creative co-founder, writer and designated Bad Cop, Dawn Williams says, "We're ready for a different pace and excited to partner with only a handful of clients ready for a fresh marketing perspective." She adds that 2Creative has already secured new accounts and will only take on two or three more, suggesting, "Ideally, we'd love to work on a not-for-profit or spirits account because businesses that help people or spread good vibes tend to make great clients." When asked about the unconventional titles of "Good Cop/Bad Cop" Johnson laughs and says, "We don't need fancy titles to explain things but just know that our partnership is very yin yang," and adds, "Our

Continued on page 8



Arthur
Havlicek,
President,
SMR Chamber

Preparedness and Response Plans Due June 1

On Friday, May 22, Gov. Gretchen Whitmer signed two more Executive Orders in her efforts to combat the spread of the coronavirus in our state. The first, Executive Order (E.O.) 2020-99, extends Michigan's state of emergency to June 19. The second, E.O. 2020-100, extends Michigan's stay-at-home order to June 12 while simultaneously

loosening restrictions by re-opening specific businesses and regions.

Most recently, construction, manufacturing, auto dealerships, and certain retail operations by appointment have been allowed to re-open. Small gatherings of 10 people or less are now expressly permitted

Continued on page 2

Inserts & Promotions

Informando en Español página 10

- ALDI • Ace Hardware
- Family Fare • Family Farm & Home
- Hardings Friendly Market of Bridgman
- Martin's Super Markets
- Save A Lot

Inserts may vary by Zip Code

Arthur Continued from cover

and, as of May 29, "non-essential" medical, dental, and veterinary procedures may also resume.

In Northern Michigan, restaurants and bars have been allowed to re-open with certain restrictions. In Southwest Michigan, however, they remain limited to take-out, curbside, or delivery only. Places of public accommodation such as theaters, gyms, and casinos, remain closed statewide until further notice.

With Michigan taking meaningful steps to re-engage our economy, employers must also take meaningful steps to prepare for re-opening their doors. This includes, among other things, having a COVID-19 Preparedness and Response plan ready by June 1, 2020.

On May 18, Gov. Whitmer signed E.O. 2020-91 which required every business, open or about to re-open, to develop a "... COVID-19 preparedness and response plan, consistent with recommendations in Guidance on Preparing Workplaces for COVID-19, developed by the Occupational Health and Safety Administration..."

Businesses are not required to submit these plans to the state. Instead, the E.O. requires Preparedness and Response plans be made readily available to employees, labor unions, and customers - via website, internal network, or hard copy - by June 1, 2020, or within two weeks of resuming in-person activities, whichever is later.

If you haven't completed a Preparedness and Response Plan, the Southwest Michigan Regional Chamber has you covered. Thanks to the attorneys at Bodman

Law Firm and our partners at the Michigan Chamber, we have model preparedness plan templates that you can download and customize to your place of business.

These templates are available on our chamber website at www.smrchamber.com/covid-19-resources/p-and-r-plan. There, you can choose from one of the four templates that most closely pertains to the risk level associated with your place of work. After crafting and implementing your plan, be sure to review and update it regularly. Staying current with the ever-changing state and federal guidelines will keep you, your employees, and your customers safe.

You can also find the plans available for download on the www.berrienreopens.org website, along with other useful information. We are proud to be a contributing member to the Berrien ReOpens coalition and hope you will find it a helpful resource as you prepare for a safe and responsible return to work.

With case and death counts continuing to trend downward in our state and our economy beginning to restart, it is important that we remain vigilant and each do our part to prevent the spread of this virus. Together, we can *stay safe to stay open*.

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Photo of the Week



Orange You Glad I'm Back
Photo by Catherine Taber

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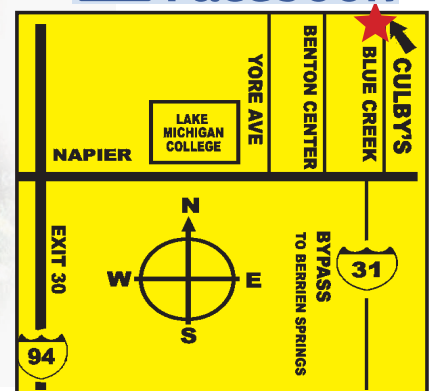
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Don Stuart
Every year, around this time, I write about my mom, because of Mother's Day and her birthday, which aren't far apart. This always causes her to do a lot of "Aw, shucks"-ing, because my mother is at the very front of the line of People Who Would NEVER Call Attention To Themselves.

But this year is different. She sort of HAS to stand the limelight, because while I usually refer to each birthday as her mumble-tieth, THIS YEAR is her mumble-tieth with a "9" in front followed by a "2."

Ergo, thus, and therefore, we begin embarrassing mom with a column about her.

I turn for plagiarization – I mean, inspiration – to my Mom's "Grandparent Book" – a project she did for all her grandkids, which includes her personal answers to dozens of questions about her life and times.

Let's begin at the very beginning. The path that led to my Mom's co-authorship of this column began when she met my Dad, an encounter she describes thusly in her "Grandparent Book": "I met him on a blind date in March, 1946, when my dorm at DePauw University had a dance. The dancing area was so dark (one blue light bulb in the corner) that he asked me for another date in the daytime so we could see what each other looked like."

Fortunately she liked what she saw, or I suppose I wouldn't be here.

My Mom remembers this about her wedding day: "Rev. Carl Shafer, the assistant pastor, performed the ceremony, and it was his first wedding. He was young, and was so nervous that he

Plagiarizing My Mom

could hardly hold his Bible, his hands were shaking so much."

Of course, Mom was a little excited by that day too, even 50 years later, when she wrote in her "Grandparent Book" that she was also "very neervous." (As a first-grade teacher for 26 years, and an impeccable speller, Mom will not be happy I mentioned this. . .I'll probably be grounded for a few weeks.)

Mom had her five kids in slightly less than nine years, starting in a year I can't mention because it would reveal my big sister's age, and ending in a year I can't mention because it would reveal my little sister's age. And if I reveal them, they would both ground me for life.

Regardless, what happened from that first unmentionable year on became Mom's answer to the "Grandparent Book" question "What was your most important learning experience?" Mom answers "Raising a family. We tried to be honest and decent parents. We wanted a healthy family, where we would like each other and have fun with each other. Even with disagreements and struggles and pain and frustrations, we could forgive and smile and love each other.

"We found much happiness, even though there were struggles and sacrifices and responsibilities along the way. There was joy and happiness in the course of our family life."

To appreciate what kind of person my Mom is, simply update these last few sentences to the present tense. She's still doing things large and small to share joy and happiness. Still living by one of her favorite sayings: "Good examples have more value than good advice."

Thanks, Mom, for your life of good examples. I love you.

TakeFiveT5@yahoo.com

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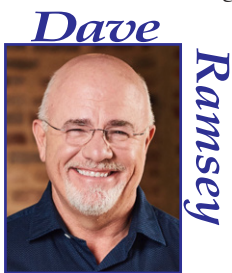
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Dave Says

Teachable moments are valuable at any age

You obviously love this kid, and you've got a generous heart. But under the circumstances, it might be a good idea to attach a few strings to any cash. Don't make him jump through a bunch of hoops for no reason, though. I'm talking about teachable moment-type things that will help train and educate him to handle his finances in a more responsible and productive way.

There are lots of paths you could take. You might require that he start living on a written, monthly budget, that the two of you go over together for the first few months. Sitting down with a good financial coach—one with the heart of a teacher—is something you might consider throwing out there, as well.

In my mind, this approach is fair to everyone involved. It allows you to help him help himself, instead of just handing him something that may or may not be a blessing.

-Dave

* Dave Ramsey is CEO of Ramsey Solutions. He has authored seven best-selling books, including The Total Money Makeover. The Dave Ramsey Show is heard by more than 16 million listeners each week on 600 radio stations and multiple digital platforms. Follow Dave on the web at daveramsey.com and on Twitter at [@DaveRamsey](https://twitter.com/DaveRamsey).

Read more at www.MailMaxOnline.com

Dear Dave,
A good friend of mine passed away recently. In his will, he left me a couple of items and some money, and I'd like to share the money with my son. He is 25, and a good kid, but he is still impulsive with his finances. Do you have any advice for handling this in a way that will do him the most good?

Frank
Dear Frank,
It's tough enough losing a close friend without having to worry about a grown son with money issues. I'm sorry you're going through all this.

To be honest, I don't like the idea of just handing him money when you already know he's impulsive. I learned a long time ago that handing money to someone who's financially irresponsible is not a good idea. Lots of people think other folks would be fine, and all their problems would be solved, if they just had more money. That's not generally the case. You need to ask yourself if giving this young man a bunch of cash would really, truly help him. More than likely, the answer is no.

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Lee

The Veterans Voice – DIC Claims Spouse/Child



There are claims that the surviving spouse and surviving child/children can file with the VA. Please visit <https://benefits.va.gov/BENEFITS/factsheets/survivors/dic.pdf> to learn about Dependency and Indemnity Compensation (DIC) claims. There are several different paths to entitlement: 1) Service member who died while on active duty, active duty for training or inactive duty training, or 2) Veterans who died as a result of a service-connected injury or disease, or 3) Veterans who did not die from a service-connected disability but were rated at 100% (totally disabled) for 10 or more years. Many of the claims we process are from medical conditions, diseases, illnesses and related complications due to Agent Orange exposure, Camp Lejeune Contaminated Water or the Gulf War. The cause of death does not necessarily have to be directly related. The two VA thresholds are "Directly Caused" or "Significantly Contributed" to materially hastening the death. One particular example of materially hastening death is Diabetes Mellitus Type 2 (DM2), an Agent Orange exposure presumptive disease. If a veteran dies from complications related to DM2, the surviving spouse, or if no legal spouse, minor child/children would more likely than not prevail with their claim. The surviving spouse must have been married to the veteran for at least one year and not have remarried prior to age 57. We have unfortunately had situations where the death was deemed service related but the surviving spouse was either married less than one year to the veteran or remarried before age 57. The marriage can be less than one year if they had a biological child together. If the veteran has children and is divorced from his spouse, the children must be under 18 years of age or between 18 and 23 if currently attending school. Also, the surviving widow and/or surviving child/children are also entitled to receive Chapter 35 Survivors and Dependents Educational Assistance benefits (see www.va.gov/education/survivor-dependent-benefits/dependents-education-assistance for additional information). They're also entitled to receive CHAMPVA Healthcare Insurance (see www.va.gov/communitycare/programs/dependents/champva/index.asp for additional information). The DIC benefits for 2020 pays the surviving spouse \$1,340.14 a month or one surviving child \$565.84 a month (if under 18 years of age or in school between 18 and 23 years of age), two children \$407.01 each and the amounts adjust with additional surviving children. Additional payments for Enhanced DIC, Housebound Care, Aid and Attendance, etc. can be viewed at www.va.gov/disability/survivor-dic-rates. If you are a surviving spouse or surviving child/children of a veteran who served in Vietnam (and some other locations in Asia), or at Camp Lejeune (1953 - 1987) or in the Gulf War who lost their spouse or parent to any of the presumptive diseases, conditions or illnesses, please contact our office for more information. Finally, any veteran who served overseas or stateside, wartime or peacetime, who served for at least 90 days on active duty and died from Amyotrophic Lateral Sclerosis (ALS), Lou Gehrig's disease, this particular presumptive disease is automatically service connected for the cause of death.

Lee Lull is the Veterans Affairs Administrator for Berrien County. He has served in that position since May 2012. You can contact Berrien County Veterans Services at (269) 983-7111 Ext. 8224, via e-mail at veterans@berriencounty.org or visit their website at www.berriencounty.org/veterans.

Read more at www.MailMaxOnline.com

Pastor



Rosenbaum

Heroes For Jesus

[Jesus said] "Do not let your hearts be troubled. . . . Very truly I tell you, whoever believes in me will do the works I have been doing, and they will do even greater things than these." ~ John 14:1,1

There is a good reason why Marvel Studios is worth nearly five billion dollars. Everyone loves a hero. But superheroes are in short supply. So, we call anyone a hero who goes above and beyond to protect and serve us. And we should. We should be thankful for our everyday heroes. They continue to work tirelessly to take care of us during this crisis.

But what about the rest of us? Those of us who cannot go to work? Those of us who have lost jobs? What's our place and purpose? As nice as staying at home sounds, it just does not seem very heroic.

If ever there was a hero, it was Jesus. He worked tirelessly to take care of others—feeding the hungry, healing the sick. But he did more than relieve the temporary troubles of people. He went above and beyond when he went to the cross. His death and resurrection supply the entire world with eternal protection from all of sin's terrible

consequences. He gives forgiveness, life, and eternal salvation to all who trust in him.

And he does more. He also gives your life purpose. You are essential. By his powerful Word, you can do great things. You can feed souls hungering for hope. You can forgive sinners hurting from guilt. You can comfort souls scared of death. Even during this crisis, you can do all these heroic things from your own home. Whether you are doing these things for those living with you, or for those you reach out to online or on the phone. What a privilege it is to be a hero!

Prayer: Heavenly Father, thank you for giving me a place in your family and a purpose for life. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
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- ★ Disability Compensation benefits for prior conditions, diseases or injuries that occurred in service or many years later as a result of service (e.g. Agent Orange Exposure, Camp Lejeune Contaminated Water, Post Traumatic Stress Disorder – combat or personal trauma) to name a few.
- ★ PTSD Counselors from the South Bend Vet Center that comes to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
- ★ Free transportation at designated stops for veterans enrolled in the VA Health Benefits Program to the VA Medical Center in Battle Creek and the VA Health Care Center in Mishawaka.
- ★ Financial assistance thru the Michigan Veterans Trust Fund for wartime veterans or peacetime veterans who earned an expeditionary medal (additional means tested restrictions apply).
- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.
- ★ Please read our weekly "The Veterans Voice" article in MailMax Newspaper to learn more about additional benefits for veterans and dependents. Let us be of service to you for your service.



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MOODY *Continued from Cover*

styles balance one another out in a way that's very advantageous to a creative industry." Thus is born, 2Creative, a Michigan-based marketing shop on a mission to do epic work for cool clients. You can visit them at 2creative.shop to learn more.

Even in the throes of extremely tight money during a global pandemic, **Ryan and Erin**

Gerard are sharing the 15-year success of their own small enterprise in Michigan's Great Southwest by giving back once again to the community that has sustained them for that decade and a half. The owners of **Third Coast Surf Shop**, anchored in the central business district of **downtown St. Joseph** is celebrating their **15th Anniversary** in business by hosting a **Give-Back** to the **No Kid Hungry** campaign through the end of the month. Ryan Gerard, President of Third Coast Surf Shop, admits, "The past two months have been a challenge for us and many other family-owned, small businesses, but we see our anniversary celebration as an opportunity to help make a difference at a difficult time." He adds, "We're grateful for all the customers who have made the past 15 years possible, and we're excited to be able to give back." Through the end of May, Third Coast Surf Shop is marking their 15 years in business by donating 15-percent of all online purchases to No Kid Hungry, an organization dedicated to working with local partners across the country to end childhood hunger. As the **Midwest's** first surf shop of its kind, Third Coast Surf Shop serves customers throughout the **United States**, which made No Kid Hungry's nationwide reach a good fit for the give-back initiative, according to Gerard. Customers can shop Third Coast Surf Shop online by clicking the link below, and have purchases shipped, or curbside pick-up of online purchases is available at Third Coast's St. Joseph location at **212 State Street**, on Mondays, Wednesdays, and Fridays from 11 am to 2 pm or by appointment. Here's your direct shopping at: thirdcoastsurfshop.com. Third Coast Surf Shop was started by Ryan Gerard in 2005 with a simple mission: to spread the joy of the surfing lifestyle through the **Great Lakes** and beyond. The first shop opened in **New Buffalo** in April 2005, followed in April 2011 by the addition of the St Joseph store, which is now Third

Coast Surf Shop's flagship location. Third Coast Surf Shop has been featured in national media, including **The CBS Early Show**, **NBC's The Today Show**, **The Weather Channel**, **Newsweek**, **The New York Times**, and **National Public Radio**. Third Coast Surf Shop serves the Great Lakes surfing community with more than 60 in-stock surfboards, wetsuits designed for year-round lake surfing, and accessories, plus services such as surfing lessons, board rentals, and kids' beach day camps. Customers can also find gear for snowboarding, skateboarding, skimboarding, stand-up paddleboarding, and sandboarding. Along with hard goods, the shops carry clothing and accessories from brands such as **Patagonia**, **Quiksilver**, **Roxy**, **Vans**, **Burton**, and **Reef**, plus surfing- and Great Lakes-themed merchandise. Southwest Michigan residents and visitors may also be familiar with **Third Coast Paddling**, an extension of the Third Coast brand that includes hourly kayak and stand-up paddleboard rentals and group outings at three sites in New Buffalo and St. Joseph/Benton Harbor. For more information about Third Coast Surf Shop, visit online at thirdcoastsurfshop.com or call 269-932-4575.

They work all the time to keep us physically healthy, now a contingent of Chiropractors across Michigan's Great Southwest is hoping to enhance our mental health and well-being by encouraging the entire business community to join the national movement called Windows of Hope. From now through June 6th, businesses — and residents as well — are being asked by the **Chiropractic community** to spread hope, love, and joy throughout the entire region. **Dr. Tara Scharich with Fully Alive Chiropractic**, **Dr. Sandy Martin with All Star Family Chiropractic**, and **Dr. Katie Stull with The Natural Health Improvement Center**, have created **Windows of Hope SWMI**, saying this is the perfect time for local businesses in Southwest Michigan to come

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- All entrance and exit doors are hands free automated electric
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together to help spread hope by sharing positive messages on their windows. The three say they created Windows of Hope SWMI to build local business recognition and help the community come together while we're spending time apart. Residents are encouraged to do a virtual scavenger hunt and find as many inspiring windows as they can from June 1st through June 6th. They will take a photo in front of each Window of Hope and check into that business on Facebook, using #windowsofhopeswmi to be entered to win a gift card from the businesses they discover. Celebrity judges will choose the best Window of Hope in Southwest Michigan to win a significant prize which is yet to be announced. The trio says this is how to register your business: **Step 1:** Register Your Business by joining the Facebook group Windows of Hope SWMI. **Step 2:** Decorate the windows of your business with inspiring messages! **Step 3:** Post a picture of your decorated window on the Facebook group page Windows of Hope SWMI. **Step 4 (Optional):** Pledge 1-5 gift cards from your business or another local business to use towards a raffle prize for participating community members. **Step 5:** June 1st-6th, community members will be invited to drive around and interact with all participating businesses. When they post a picture of your window with the #windowsofhopeswmi they will be entered into a drawing to win your optional raffle prize. **Step 6:** If you choose to have a raffle prize, we will do the drawing for you, give you the name of the winner, and they are responsible for coming to your business to pick it up. Businesses who participate in Windows of Hope SWMI earn recognition and help build up the community. As a participating business, your only costs involved are supplies for decorations and the cost of your optional raffle prize(s). The event will be heavily promoted to the general public on Facebook from now through June 5th. Everyone is invited to visit the Windows of Hope SWMI Facebook Group to register a business and find those businesses who are participating in the Virtual Windows of Hope SWMI Scavenger Hunt June 1-6, 2020. Here's the Facebook fan page : [facebook.com/groups/745361362667617/](https://www.facebook.com/groups/745361362667617/).

Proclaiming his performance "as the equivalent of winning a state championship," **St. Joseph Upton Middle School Principal Chad Mandarino** is singing the praises of middle-schooler **Braden Miesse** who will represent his school, his community, and the entire state next month in the **National History Day national finals**. Miesse has emerged from the statewide competition across **Michigan** as one of only two Michigan students who will represent the **Great Lakes State** in the **Junior Performance Division of National History Day** in June. You can see his presentation and performance at this link: [youtube.com/watch?v=o5EDzX-5bM](https://www.youtube.com/watch?v=o5EDzX-5bM).

The National Contest is the final stage of a series of contests at local and state/affiliate levels. Students begin their journey by presenting their projects in classrooms, schools, and districts around the world. Top entries are invited to the state/affiliate level contests. The top two entries in every category at the state/affiliate level are then invited to the National Contest. The 2020 National Contest will be held virtually in June 2020. St. Joseph students winning the **Special Award for Use of Family History** are **Maren Barfus** and **Ginny Weykamp's Junior Group Exhibit**. Maren and Ginny were also recipients of a **District 6 Special Award** for their exhibit at the district competition back in early March. Other students who went to National History Day State competition this year were **Jackson Galsterer** and **Aaron Teng** (for group website), **Samantha Zelenock-Grove** and **Zoe Jiang** (for group website), and **Rachel Cox** (for individual exhibit). Each year nearly 3,000 students with their families and teachers gather at the **University of Maryland, in College Park** for the week-long observance of National History Day. The enthusiastic groups come from all fifty **United States**,

Washington, D.C., Guam, American Samoa, Puerto Rico, the Northern Mariana Islands, and international schools in China, Korea, and South Asia. The excitement can typically be felt across the campus. After spending months on project research and preparation, and competing at local and affiliate contests, the students are eager to show their hard work at the National Contest. Unfortunately, due to the coronavirus pandemic, performances this year will be restricted to virtual presentations, but the honor is still deeply impressive.

Helping position his company as the leader in solutions for the metalcasting industry, **Brad Clark** has been elevated to the role of **Vice President of Research & Development at B&L Information Systems in Bridgman**. Clark will lead the research and development team specializing in the development of the firm's **Odyssey ERP** software systems. **Phil Laney, President & CEO at B&L on Rambo Road** in Bridgman, announced the promotion of Clark saying, "Brad has done a wonderful job leading our research and development team over the past two years. He and his team have meticulously enhanced Odyssey to solidify its position as the leading metalcasting ERP solution in the world." Laney adds, "We will count on Brad and his team to achieve two main high-level objectives as we move forward: enhance and improve features, functions and user experience, and re-architect the underlying infrastructure of Odyssey to future-proof it as much as possible." He concludes, "Brad does a nice job of balancing high-level, product direction objectives with day-to-day enhancement requests from our customers. He is a valued member of the management team." Bridgman's B&L Information Systems is the global leader in cloud-based Enterprise Resource Planning (ERP) software for foundries, die casters and investment casters.

That's it for this week, folks. Have a great week, and we'll see you Saturday right here in **MailMax!**

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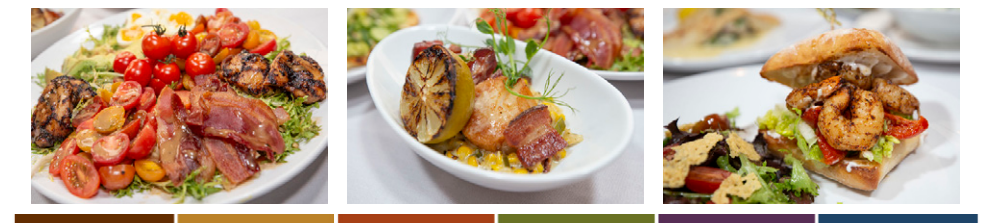
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En algún momento, muchos de mis clientes, especialmente los de alto rendimiento y trabajo duro pueden hacer que suceda, experimentar tal y como yo un punto de inflexión en el trabajo.

Como si su cerebro hubiera quemado un fusible, se encuentran haciendo clic sin pensar en un bolígrafo retráctil durante minutos, o desplazándose frenéticamente por los documentos sin siquiera leerlos.

Incluso si sus mentes les dicen que deben marcar todo en su lista de tareas, están paralizados por la indecisión. La red eléctrica de su cerebro está sobrecargada, por lo que el resultado es como el verano en la ciudad cuando todos usan un aire acondicionado: las luces parpadean y luego se apagan. ¿Hasta aquí me explico?

Puede parecer una tontería: ¿por qué dejarías que una lista de cosas por hacer secuestre tu cerebro? Pero en realidad es bastante simple: su cerebro no sólo ve una lista de cosas por hacer, ve la amenaza de escasez: no hay suficiente tiempo, no hay suficiente energía, no hay suficiente habilidad mágica para encajar todo en 24 horas. O ve la amenaza de fracasar, la amenaza de decepcionar a otros, la amenaza de sentir que no estás haciendo lo suficiente.

Y reaccionamos a estos sentimientos de la misma manera que lo hacemos con otras amenazas: pelear, huir o congelarse. Eso es cierto si la amenaza es un autobús que se precipita hacia nosotros o una lista de tareas que nos hace sentir que no podemos recuperar el aliento.

Entonces, ¿qué debe hacer si está abrumado, paralizado o postergando? Una vez que hayas superado la clásica trifecta de ir a caminar, respirar profundamente y acercarte al desastre con gratitud, prueba estos ocho consejos.

1. Ponte a tierra en el presente usando la técnica 5-4-3-2-1.

Esta es una de mis técnicas favoritas de atención plena. No requiere espacios o herramientas especiales; todo lo que necesita son sus cinco sentidos. Aquí le mostramos cómo recordarlos para una conexión a tierra instantánea:

- 5 - Mira a tu alrededor y nombra cinco cosas que puedes ver, ahora mismo, desde donde estás.
- 4 - Escucha y nombra cuatro cosas que puedes escuchar.

- 3 - observe tres cosas que puede tocar, como las páginas de un libro cercano o la sensación de los pies en la alfombra.
- 2 - Luego vienen dos olores: inhala las páginas de un libro o el aroma cítrico de la vela que encendiste.
- 1 - Finalmente, nombra algo que puedas probar: un sorbo de agua fría servirá, o incluso solo el sabor de tu propia boca.

Esto no es uno, sino dos cosas para interrumpir el agobio. Primero, te basa en tus sentidos y, lo que es más importante, en el momento presente. En segundo lugar, realizar un seguimiento del conteo y avanzar a través de las interrupciones de sus sentidos girando pensamientos. Es un pequeño momento de atención plena para sacarte de la refriega.

Limpie su entorno inmediato. La frase "orden exterior, calma interior" es popular por una razón. Cuando te sientes abrumado, ordenar el área a tu alrededor restablece el orden en un pequeño rincón de tu universo y te permite avanzar.

Solo descargar el pensamiento, incluso si no sigues el impulso de encontrar la respuesta, puede ser suficiente para vencerlo. ¿Te sientes más seguro(a)? En lugar de escribirlo, solo piénselo. A veces, solo permitimos reconocer el impulso es suficiente para que desaparezca.

Reconsidere su lista de tareas pendientes. Mantener una lista de cosas por hacer (y no me refiero a un cajón lleno de notas adhesivas arrugadas y apuntas al azar en las servilletas de cóctel) es la lección más importante de la Organización. Pero si estás abrumado, mirar un largo La lista de tareas puede ser desalentadora. ¡Es hora de un cambio de imagen de la lista de tareas!

Acepte radicalmente lo que no puede hacer o controlar. No entre en conflicto y reconozca sus habilidades.

Puede crear estrategias, organizar y piratear todo lo que quiera, pero en algún momento, se encontrará con algo que no puede hacer o controlar. Cuando lo haces, lo único que debes hacer es aceptar radicalmente.

La aceptación radical no significa tirar la toalla. Significa permitir la incertidumbre y la falta de control, sin lucha, ni queja, y continuar con lo que puede hacer en lugar de detenerse en lo que no puede. Para comunicarse conmigo y pedirme un consejo, puede escribirme a mi e-mail lydreyna@outlook.com

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CONQUEST LEASE CASH*.....	- 500
MILITARY CONSUMER CASH*.....	- 500

AS LOW AS.....\$29,995
 (*MUST QUALIFY)

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DRIVE FORWARD



2020 JEEP GLADIATOR OVERLAND 4X4

Firecracker Red, Leather Bucket Seats, Trailer Tow Package, Premium LED Lighting Group, Touch-screen Radio, Adaptive Cruise Control, Navigation, Parksense Rear Park Assist System, Alpine Premium Audio System, and Much More! C20004



MSRP.....	\$52,200
EMPLOYEE PRICING DISCOUNT.....	- 5,176
EMPLOYEE PRICING FOR ALL.....	\$47,024
BONUS CASH.....	- 1,500

SALE PRICE FOR EVERYONE.....\$45,524

MILITARY CONSUMER CASH*..... 500

AS LOW AS.....\$45,024

(*MUST QUALIFY)

2020 RAM 1500 CREW CAB 4X4 REBEL

Bright White, Leather Seats, Rebel Exterior Side Graphics, Blind Spot and Cross Path Detection, Heated Steering Wheel, Heated Front Seats, 12 Inch Touch Screen, with Navigation, 19 speaker Harmon Kardon Premium Sound, and Much More! C20053



MSRP.....	\$58,665
SIEMANS DISCOUNT.....	- 3,670
REBATE.....	- 1,000
CHRYSLER CAPITAL BONUS CASH*.....	500
TRUCK OWNER CONQUEST RETAIL BONUS CASH*.....	- 1,000
RETAIL BONUS CASH.....	- 500

SALE PRICE FOR EVERYONE.....\$51,995

MILITARY CONSUMER CASH*..... 500

AS LOW AS.....\$51,495

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2019 RAM 1500 CREW CAB 4X4

Flame Red, 5.7 HEMI V8 Engine, Trailer Tow Group, Black Tubular Side Steps, Anti-Spin Rear Axle, Satellite Radio, Receiver Hitch, Trailer Brake Controller, Rear Power Sliding Window, Spray-In-Bedliner, Touch Screen Radio, and Much More! C19349



MSRP.....	\$44,875
SIEMANS DISCOUNT.....	- 4,130
REBATE.....	- 2,000
CHRYSLER CAPITAL BONUS CASH*.....	500
TRUCK OWNER CONQUEST BONUS CASH*.....	- 1,000
BONUS CASH.....	- 1,500

SALE PRICE FOR EVERYONE.....\$35,745

MILITARY CONSUMER CASH*..... 500

AS LOW AS.....\$35,245

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2019 RAM 3500 CREW CAB 4X4 DUMP TRUCK DEMO

Bright White, 6.7 Cummins Diesel, Chrome Tubular Steps, Trailer Brake Controller, Chrome Appearance Group, Touch Screen Radio, Integrated Voice Command with Bluetooth, Remote Start, Voth Aluminum Dump Body with Drop Sides, Hitch, and Much More! C19201



MSRP.....	\$57,190
ADD FOR DUMP BODY.....	+14,785
SUBTOTAL.....	\$71,975
SIEMANS DISCOUNT.....	- 5,980
BONUS BUCKS DISCOUNT.....	- 1,250
GREAT LAKES BC RETAIL CONSUMER CASH.....	- 2,000
ON THE JOB COMMERCIAL EQUIPMENT UPFIT.....	- 1,000

SALE PRICE FOR EVERYONE.....\$61,745

MILITARY CONSUMER CASH*..... 500

GREAT LAKES BC CONQUEST LEASE TO RETAIL/LEASE*..... 500

AS LOW AS.....\$60,745

(*MUST QUALIFY)

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WAS \$8,650



2012 CHEVY TRVERSE LT
NOW \$7,847

3.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 156K Miles, Remote Start, Power Heated Quad Seating, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20026A

WAS \$16,994



2017 JEEP PATRIOT HIGH ALTITUDE 4X4
NOW \$15,899

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Power Leather Heated Seating, Power Moon Roof, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Jeep Certified! U20043

WAS \$27,997



2015 JEEP WRANGLER UNLIMITED SAHARA 4X4
NOW \$26,568

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 69K Miles, Remote Start, Navigation, Leather Heated Seating, 6.5 Touchscreen Display, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! C19150A

WAS \$35,750



2011 FORD F-350 XLT CREW CAB 4X4 W/SNOW PLOW
NOW \$29,332

6.7 V8 DIESEL EFI Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Remote Start, Bed Liner, Chrome Step Bars, Power Driver's Seat, Power Adjust Pedals, SYNC, CD-Player, The Boss Snow Plow, Car Smart Checked! F19236A

WAS \$29,201



2017 RAM 1500 SLT BIG HORN CREW CAB 4X4
NOW \$27,827

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Spray-In Bedliner, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Rear View Camera, Remote Keyless Entry, Ram Certified! U19242

WAS \$18,395



2017 HONDA CIVIC EX
NOW \$17,513

1.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 24K Miles, Remote Start, Heated Front Seats, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! C20042A

Manager Special

WAS \$21,995



2016 MAZDA CX-5 GT AWD
NOW \$21,500

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 38K Miles, Navigation, Leather Heated Front Seats, Power Driver's Seat, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Mazda Certified! S20003

WAS \$22,692



2017 LINCOLN MKZ RESERVE AWD
NOW \$21,595

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Auto Climate Control, Panoramic Moon Roof, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! U20019

WAS \$28,979



2017 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$26,889

3.6 V6 EFI Engine, 8 Speed Automatic, Satin Silver Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Trailer Tow Group IV, Jeep Certified! U20030

WAS \$15,994



2018 CHEVY TRAX LS AWD
NOW \$15,494

1.4 EFI Engine, Automatic Transmission, Aluminum Wheels, 18K Miles, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! C19329C

WAS \$29,653



2018 HYUNDAI SANTA FE SPORT AWD
NOW \$26,232

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 11K Miles, Navigation, Memory Power Leather Heated/AC Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20111A

WAS \$37,243



2017 FORD F-150 LARIAT SUPERCREW 4X4
NOW \$34,657

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 45K Miles, Remote Start, SYNC 3, Chrome Step Bar, Memory Power Leather Heated/AC Seating, Memory Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Blind Spot Monitoring with Trailer Tow Monitoring, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! C20089A

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2017 GMC SIERRA 1500LT Z-71 CREW CAB 4X4
NOW \$35,170

5.3 V8 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 53K Miles, Pick-Up Bed Cap, Bed Liner, Running Boards, Remote Start, Memory Power Leather Heated/AC Seating, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! U20065



2016 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$26,513

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Spray-In Bedliner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Reverse Park Assist System, Rear View Camera, Ram Certified! U20070



2017 JEEP WRANGLER UNLIMITED 4X4
NOW \$28,661

3.6 V6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 31K Miles, Willy's Wheeler Package, Black 3-Piece Hard Top, Remote Keyless Entry System, Jeep Certified! F20238A



2017 DODGE JOURNEY CROSSROAD AWD
NOW \$18,618

3.6 V6 EFI Engine, 6 Speed Automatic, Black Aluminum Wheels, 51K Miles, Power Leather Heated Seating, Heated Steering Wheel, 3rd Row 50/50 Fold-Reclining Seat, Rear Park Assist System, Rear View Camera, Remote Keyless Entry System, Dodge Certified! C19288B



2007 JEEP WRANGLER UNLIMITED 4X4
NOW \$15,989

3.8 V6 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 96K Miles, Black Freedom 3-Piece Hard Top, Remote Keyless Entry System, Car Smart Checked! U20058A

**WE
BA**

WAS \$27,913



2017 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$26,870

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20036

WAS \$20,675



2017 MAZDA CX-5 GT AWD
NOW \$19,995

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, M19186A

WAS \$27,996



2017 FORD EXPLORER XLT 4X4
NOW \$26,632

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seating, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitoring, Forward and Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Trailer Tow Package, Ford Certified! U20025

WAS \$26,981



2015 CHEVY SILVERADO LT CREW CAB 4X4
NOW \$26,511

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! U20033

Specials

WAS \$20,995



2019 MAZDA 3 SELECT
NOW \$19,995

2.5 EFI Engine, 6 Speed Skyactiv Automatic, Alloy Wheels, Only 3K Miles! Auto Climate Control, Blind Spot Monitoring, Rear Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Rear View Camera, Remote Keyless Entry System, Mazda Certified! S19025

WAS \$18,876



2014 FORD F-150 STX SUPERCAB 4X4
NOW \$17,930

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 93K Miles, Bed Liner, Running Boards, SYNC, CD-Player, Reverse Sensing System, Rear View Camera, Black Vinyl Floor Covering, Remote Keyless Entry System, Car Smart Checked. U20032

WAS \$28,999



2017 FORD EXPLORER XLT 4X4
NOW \$27,403

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Power Twin Panel Moon Roof, Auto Climate Control, Forward and Reverse Sensing System, Blind Spot Monitoring, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U20015

WAS \$26,815



2018 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$25,869

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 64K Miles, Remote Start, Navigation, 25th Anniversary Package, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Dual Panel Moon Roof, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Trailer Tow Group, Jeep Certified! U20041

WAS \$25,819



2017 RAM 1500 ST EXPRESS QUAD CAB 4X4
NOW \$24,287

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 33K Miles, 5.0 Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Chrysler Certified! U20046

WAS \$22,953



2017 FORD ESCAPE TITANIUM 4X4
NOW \$20,712

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 34K Miles, Remote Start, Memory Power Leather Heated Seating, Auto Climate Control, SYNC 3, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U19219

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WAS \$31,996



2017 BMW 430i XDRIVE GRAN COUPE AWD
NOW \$26,475

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 20K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Keyless Entry System, Balance of Factory Warranty! F20049A

WAS \$31,764



2017 FORD F-150 STX SUPERCREW 4X4
NOW \$31,201

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Bed Liner, Running Boards, SYNC 3, CD-Player, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! U20001

PREVIEW!

2016 DODGE GRAND CARAVAN
NOW \$16,500

3.6 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 32K Miles, 7 Passenger Seating, Stow 'n Go Seating, American Value Package, Remote Keyless Entry System, Balance of Factory Warranty! U20066

2017 FORD F-150 XLT SPORT SUPERCAB 4X4
NOW \$28,485

2.7 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Heated Seating, SYNC 3, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20075

2015 RAM 1500 SLT OUTDOORSMAN ECO DIESEL CREW CAB 4X4
NOW \$25,790

3.0 V6 Turbo DIESEL EFI Engine, 8 Speed Automatic, Semi-Gloss Black Aluminum Wheels, 69K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear View Camera, Remote Keyless Entry System, Ram Certified! C19274A

2017 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$27,172

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 28K Miles, Bed Liner, Remote Start, Power Driver's Seat, Touchscreen Display, Front and Rear Park Assist System, Rear View Camera, Remote Keyless Entry System, Ram Certified! U20067

2019 FORD F-250 SRW CREW CAB 4X4 W/ PLOW
NOW \$41,975

6.2 V8 EFI Engine, 6 Speed Automatic, Silver Cast Aluminum Wheels, 25K Miles, Fiberglass Bed Cap, Running Boards, SYNC, Snow Plow Package, STX Appearance Package, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20075A

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**2019 JEEP
CHEROKEE LATITUDE 4X4
NOW \$23,889**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Power Panoramic Moon Roof, Touch Screen Display, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! C20167A

**2014 TOYOTA COROLLA LE
NOW \$11,322**

1.8 EFI Engine, CVT Automatic, Styled Wheel Covers, 52K Miles, Rear View Camera, Auto Climate Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! U19204A

**2016 GMC SIERRA 2500
HD DENALI DIESEL 4X4
NOW \$46,995**

6.6 V8 EFI Diesel Engine, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Memory Power Leather Heated/AC Seats, Power Adjust Pedals, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factor Powertrain Warranty! M19114B

**2015 JEEP
CHEROKEE LATITUDE 4X4
NOW \$14,637**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 76K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Touch Screen Display, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! U20010A

**2019 RAM PROMASTER 3500
CUTAWAY ROCKPORT BOX TRUCK
NOW \$33,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 4K Miles! Rear View Camera, Touchscreen Display, Speed Control, Remote Keyless Entry System, Ram Certified! F20239A

**2018 LINCOLN MKT AWD
NOW \$32,591**

3.5 V6 EFI Engine, 6 Speed Automatic, Polished Aluminum Wheels, 21K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated/AC Captains' Chairs, 3rd Row Power Fold Seats, Power Panoramic Moon Roof, SYNC 3, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! U20391

**2019 HYUNDAI
SANTA FE SEL AWD
NOW \$22,419**

2.4 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Power Heated Front Seats, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factor Warranty, C20133A

**2014 DODGE CHARGER SE
NOW \$12,945**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 62K Miles, Sport Appearance Group, Power Driver's Seat, Touch Screen Display, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20045B

**2016 DODGE
GRAND CARAVAN R/T
NOW \$9,429**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 161K Miles, Remote Start, Power Leather Heated Front Seats, 3rd Row Stow 'N Go Seats, Power Sliding Side Doors, Touchscreen Display, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F20243A

**2017 FORD
ESCAPE TITANIUM 4X4
NOW \$20,729**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Memory Power Leather Heated Front Seats, Auto Climate Control, Blind Spot Information System, Reverse Sensing System, Rear View Camera, SYNC 3, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20088

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**2018 FORD FLEX LIMITED AWD
NOW \$30,510**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 3rd Row Power Fold Seats, Auto Climate Control, Adaptive Cruise Control, Collision Warning, Rear View Camera, Active Park Assist, Reverse Sensing System, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20083

**2017 FORD ESCAPE SE 4X4
NOW \$17,966**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Auto Climate Control, Blind Spot Information System, Reverse Sensing System, Rear View Camera, SYNC 3, Remote Keyless Entry System, Ford Certified! U20089

**2015 JEEP GRAND
CHEROKEE SUMMIT 4X4
NOW \$28,503**

3.7 EFI Engine, 6 Speed Automatic, Styled Steel Wheels, Only 33K Miles! Bed Liner, Power Locks, Jeep Certified! C20174A

**2019 DODGE
DURANGO R/T AWD
NOW \$39,783**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 12K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Heated Steering Wheel, 2nd Row Heated Fold/Tumble Captain Chairs, Power Moon Roof, Front and Rear Park Assist, Rear View Camera, Power Lift Gate, Trailer Tow Group, Remote Keyless Entry System, Dodge Certified! C20026A

**2017 FORD
EXPLORER XLT 4X4
NOW \$19,998**

3.5 EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 101K Miles, Power Front Seats, SYNC, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F20255A

**2017 FORD F-150
XLT SUPERCAB 4X4
NOW \$27,836**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Chrome Like PVD Wheels, 60K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, SYNC 3, Rear View Camera, Trailer Tow Package, Pro Trailer Back Up Assist, Remote Keyless Entry System, Ford Certified! F20142A

**2014 JEEP GRAND
CHEROKEE SUMMIT 4X4
NOW \$22,533**

5.7 V8 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, 19 Speakers High Performance Audio, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Front/Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20174H

**2015 JEEP
GRAND CHEROKEE LIMITED 4X4
NOW \$19,883**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Reverse Park Assist System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20175A

**2013 SUBARU FORRESTER
2.5X LIMITED AWD
NOW \$13,733**

2.5 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 67K Miles, Power Leather Seats, Power Moon Roof, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! Sage F19501B

**2016 HONDA
HR-V EXL AWD
NOW \$14,995**

1.8 EFI Engine, CVT Automatic, Aluminum Wheels, 85K Miles, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, M20017A

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2016 FORD EDGE SEL AWD
NOW \$18,999

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 71K Miles, Remote Start, Power Front Seats, CD-Player, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F19415A

Brand Spankin' USED



2016 BUICK ENCORE AWD
NOW \$17,969

1.4 EFI Engine, 6 Speed Automatic, Chromed Aluminum Wheels, 47K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitor, Cross Traffic Alert, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Carbon U20057



2018 DODGE CHARGER GT AWD
NOW \$25,442

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear View Camera, Touchscreen Display, Remote Keyless Entry System, Dodge Certified! U20050



2018 FORD FOCUS SEL HATCHBACK
NOW \$15,416

2.4 EFI Engine, 6 Speed Automatic, Machined Aluminum Wheels, 27K Miles, SYNC 3, Power Moon Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20073



2018 FORD EDGE SEL AWD
NOW \$25,310

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 37K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Auto Climate Control, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! F20069A



2011 TOYOTA SIENNA LIMITED AWD
NOW \$12,892

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 158K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, DVD Entertainment System, Power Slide Side Doors, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C20151A



2014 CHEVY CAMARO LT
NOW \$16,511

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 62K Miles, Remote Start, Power Seating, Power Moon Roof, Remote Keyless Entry System, Car Smart Checked! U20049

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2017 FORD EXPLORER XLT 4X4
NOW \$28,994

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seating, Heated Steering Wheel, Power Dual Panel Moon Roof, Auto Climate Control, Blind Spot Monitoring, Forward and Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Trailer Tow Package, Ford Certified! U20059



2014 AUDI A6 PREMIUM PLUS AWD
NOW \$14,743

2.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 93K Miles, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! U18194A



2017 RAM 1500 ST EXPRESS CREW CAB 4X4
NOW \$25,995

3.6 V6 EFI Engine, 8 Speed Automatic, Chrome Clad Wheels, 22K Miles, Anti-Spin Differential Rear Axle, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Ram Certified! F19489A



2016 VOLKSWAGEN PASSAT SE
NOW \$11,862

1.8 EFI Engine, Automatic Transmission, Aluminum Wheels, 84K Miles, Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Keyless Entry System, Car Smart Checked! C20102A



2015 CHEVY SILVERADO 2500 LT HD CREW CAB 4X4
NOW \$38,635

6.6 V8 EFI Engine, Automatic Transmission, Aluminum Wheels, 60K Miles, Bed Liner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F19479B



2017 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$29,839

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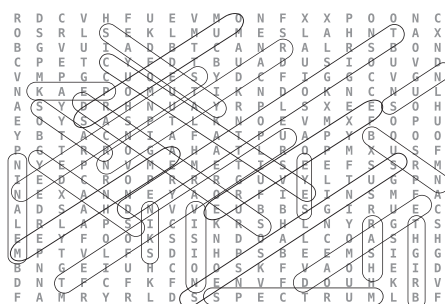
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SUDOKU ANSWERS FROM PAGE 7

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2	6	8	5	4	1	9	3	7
3	5	9	7	2	8	6	4	1
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Estate of Thomas Earl Cook Jr. Online Only Auction. **Starts: June 1 * Ends June 5 * GO TO: BigBearAuctionCompany. Com** for the link. **Big Boy Toys:** 2015 Polaris Brutus, Diesel, Cab w/ Air & Heat & Front Load, 2016 Front Mount Snowblower * **Golf Cart:** 2001 EZ GO Golf Cart w/ Rear Seat (gas) * **Trailer** 7.5' X 14' Trailer * **Garage:** 22 Ton Log Splitter * **Stihl Weed Eater** * **Ready Heater** * **Wash Tub** * **Harley Davidson Clothing, Leathers, Helmets** * **Tiki Bar** * **Kegeator** * **Brinkman Pro Series Grill** * **Tables & Chairs** * **Ad Signs** * **Guns:** Remington 870 12 ga. Pump * **Glenfield #20 22 Cal Rifle** * **Chipper Shredder:** Ind 4 Cy Chipper /Shredder * **Professional Music Equip:** Peavey & Yamaha Amps * **Scorpion & Yamaha Speakers** * **Peavey XR1600D Sound Board** * **Microphones** * **Peavey 300 Series Monitors** * **Premier Drum Set** * **Household:** Dresden 6 Piece Mirrored Bedroom Set * **Natuzzi Leather Sofa & Recliners** * **Dining Table & China Hutch** * **Various High-End Furniture Pcs** * **Camper** : 2019 Rockwood Lite Camper w/ Slide Outs * **Jerry & Aimee Glassman** 269-461-6686.

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Notice of Public Hearing on Fiscal Year 2021 Budget.

The City Council of the City of Bridgman, Michigan will hold a public hearing on a proposed budget for Fiscal Year 2021 which will include a proposed millage rate of \$14.4455 for operating purposes to be levied July 2020.

The hearing will be held on Monday, June 15, 2020 at 6:30 p.m. This will be conducted virtually (online and/or by phone), due to health concerns surrounding Coronavirus/COVID-19 under the Governor of Michigan's Executive Orders 2020-15 and 2020-21. The instructions for joining this meeting will be available on the city's website: www.bridgman.org. If the Order has been lifted no later than 48 hours in advance of the scheduled hearing, the board will meet in person on June 15, 2020 at 6:30 p.m. at Bridgman City Hall, 9765 Maple St., Bridgman, MI 49106.

Citizens wishing to comment on the proposed budget may do so by joining the meeting and speaking under the public hearing section or writing a letter and sending it to Allyson Holm, City Clerk by email at aholm@bridgman.org or by mail at P.O. Box 366, Bridgman, MI 49106.

The proposed budget will be available to on the city's website at www.bridgman.org on June 12, 2020. The property tax millage rate proposed to be levied to support the proposed budget will be a subject of this hearing.

This notice is posted in compliance with Open Meeting Act, Public Act 267 of 1976, MCL 15.261, et seq., and the Americans with Disabilities Act. Individuals with disabilities requiring auxiliary aids should contact the City Clerk by writing or calling the following: Allyson Holm, City Clerk (269) 465-5144, 9765 Maple Street, Bridgman, MI 49106.

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3 BD, 2.5 BA brick home. Very well-maintained w/ updated landscaping, newer fresh paint. 2 BR, 1.5 BA on the main level w/ newer updated paint. Nice & bright natural light from lg windows overlooking park like setting w/ ponds & open green space. French doors to upper balcony. Lower level walkout totally updated including main master suite w/ lg walk in closet or could be nursery, full bath, flooring & utility rm w/ lg open family room leads to patio area. This home is a must see! \$282,900 (20017677)

NEW LISTING
4 BD, 2.5 BA. Kitchen w/ new SS appliances, snack ledge & eat-in area. Mn level family room, formal dining & great room. Mn level laundry. Master w/ shower, Jacuzzi tub & dual sinks. Basement w/ recreation rm finished w/ acoustic paneled walls. Utility rm lg storage. Wired for security system & underground sprinklers maintain landscaped, corner lot. Amish-built shed, back deck & play equipment. Welcome home!! \$279,900 (20017330)

NEW LISTING
4 BD, 2 BA home on 4.5 acres. All black appliances in eat-in kitchen. Dining area w/backyard access. Updated flooring, paint & almost new major appliances such as furnace, Central AC & water softener. Lower level has family room, bedroom & private patio w/ access to backyard & fire pit. Attached 2 car garage, plus detached 3 car heated garage w/ AC, and enclosed carport. Enclosed storage area in lower patio. Don't want to miss this one! \$259,900 (20018117)

NEW LISTING
Rehabber's delight! Double lot over .5 acre on "lake side of Red Arrow", 3 BD, 1 BA is walking distance to Warren Dunes SP & Chikamingi Twp beaches. Attached garage w/ breezeway & private backyard. Public water & sewer. Water lines ran into garage for possible second bath addition. Existing toilet already there. Newer roof, new furnace & water heater. Solid home just needs some updating to make cute Pure Michigan getaway reminiscent of yesteryear. \$218,900 (20017514)

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*COMSCORE 2019 MEDIA TRENDS

REDUCED
Paw Paw Lake channel buildable lot. 75 feet on the waterfront and approximately 150 ft plus deep. It is on a wide section of the channel. The channel is serene and peaceful. Local builders are ready to help you. Call for details, architects and more. \$170,000 (16031230)

LAKE VISTA
5 BD, 4.5 BA brick home on cul-de-sac w/ private LK MI beach access. Marble & hardwood floors, foyer w/ sweeping staircase, formal dining rm, vaulted living rm, gourmet kitchen w/ eat-in area leading to brick paved patio. Detailed w/ crown molding, roman columns, marble & granite amenities, crystal chandeliers & built-ins. Basement w/ 2 BD, kitchenette, full bath & separate entrance from 3-car heated garage. \$605,000 (19037728)

NEW CONSTRUCTION
Brand New Fabulous contemporary LEED Certified ranch on Paw Paw Lake with 4 Bd, 2 BA main floor laundry and 2 car garage. Laminate wood floors in kitchen and living room, ceramic in bathrooms. Kitchen is equipped with full appliance package. This is a rare opportunity for Brand New Construction with 60 feet of water frontage on Paw Paw Lake. \$599,999 (19014840)

ACREAGE
4 BD, 3.5 BA home on 3 acres in Bridgman schools. Main floor master bdrm, updated kitchen w/ stainless appliances, new flooring, granite counters, & indoor pool w/ cedar interior pool area. Possibility to open pool area to outside to create entertainment space like no other around! Full basement. Newer top of line furnace, newer water heater & carpet throughout. \$409,000 (20010237)

PAW PAW LAKE
2 BD, 2 BA CONDO w/ easy lake living. Updated w/ newer kitchen appliances, granite counters & backsplash. New ceramic floors, bath vanities & wood laminated flooring. Screened porch. Dog friendly community. Tennis courts & play area. 3 sandy beaches for wading into clean shallow water. Boat dock included & conveniently located. Space allotted for wave runner. 1 car garage included. \$250,000 (20008849)

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JUST LISTED!



- Premium home site, 1 acre lot
- Rolling and wooded land, surrounded by trees
- Views of Big Smith Lake
- Association lake frontage w/pier & boat launch
- Berrien Center \$44,900. B - (20017432)

JUST LISTED!



- 4 BR, 2 bath, 2,122 sq. ft., 7.5 acres
- Spacious kitchen & dining area, smart home upgrades
- Hardwood floors throughout, fireplace, covered porch
- 2 natural ponds, pole barn/garage, deck
- Berrien Springs \$275,000. S - (20016603)

HUGE PRICE REDUCTION!



- 5 BR, 4.5 Bath w/great open concept
- Chef's kitchen, 3-sided gas fireplace
- Finished basement w/field stone fireplace
- Basement w/family room, kitchenette, snack bar
- St. Joseph \$500,000. S - (20016056)

NEWLY LISTED!



- Solid brick ranch, 3 BR, 1.5 bath, 1,358 sq. ft.
- Many updates throughout, new A/C, furnace, roof
- Kitchen w/custom built Amish cabinets, granite
- Spacious rooms, lots of natural light, fenced yard
- St. Joseph \$199,900. N - (20015701)

NEWLY LISTED!



- 3 BR, 2.5 bath, 1800 sq. ft.
- Charming, vintage home w/open layout
- Spacious rooms throughout, fireplace
- Main floor laundry & mud room leads to backyard
- Stevensville \$209,900. R - (20014752)

PRICE REDUCED!



- Stately 5 BR, 3.5 bath, 3,699 sq. ft.
- Many updates throughout, new flooring, paint
- Kitchen w/SS appliances, granite counters
- Wooded ravine lot, 3-season room, deck, walkout LL
- St. Joseph \$384,900. W - (20015799)

GREAT LOCATION!



- Beautiful 4 Bedroom 3.5 bath home
- Updated kitchen w/granite & SS appliances
- Spacious backyard w/deck & hot tub
- Close to downtown shopping, Lake MI beaches
- St. Joseph \$429,900. N - (20012587)

LAKE MICHIGAN LUXURY!



- Exquisite home with deeded Lake MI access
- 4 BR, 4.5 baths, 5191 finished sq. ft.
- Top of the line Chef's kitchen, granite
- Main floor master suite w/access to backyard
- St. Joseph \$785,000. A - (19008825)

PRICE REDUCED!



- Beautiful updated home on 7 acres
- 4 BR, 3.5 bath, 3022 sq. ft.
- Main floor master suite
- Full walk-out finished basement
- Benton Harbor \$359,900. B - (20011221)

IMPRESSIVE BEAUTY!



- 4 BR, 3 full bath, 4,376 sq. ft., 23.5 acres
- Open concept, kitchen w/center island, wine cellar
- Main floor master suite, hardwood floors throughout
- Beautiful surroundings, stocked pond, huge pole barn
- Baroda \$749,900. H - (20007887)

BRAND NEW!



- New construction 3 BR, 2.5 bath home
- "Iris" floor plan or select many others
- Check out this new neighborhood
- Base pricing depending on plan
- Benton Twp., \$194,590. M - (19055516)

SPACIOUS ELEGANCE!



- Elegant brick 6 BR, 4.5 bath, 4455 sq. ft.
- Beautiful wooded 1.25 acre lot
- Chef's kitchen w/granite & SS appliances
- Walkout finished LL w/BR, bath, rec room
- St. Joseph \$549,000. S - (200007653)

HIGH DEMAND LOT!



- Hideaway at Harbor Shores
- Near Jack Nicklaus Signature Golf Course
- Private community clubhouse, pool & more
- Lot is ready for you to build your dream home
- Benton Twp., \$45,900. E - (20002504)

LAKE MI CONDO LIVING!



- 2 BR, 1.5 bath condo overlooking Lake MI
- Many updates throughout, like brand new
- Well maintained complex, heated pool
- Deck with seating area, private assoc. beach
- Stevensville \$174,900. R - (20013259)

LAKE VIEWS!



- Steps to Lake MI beaches & downtown SJ
- Updated 4 BR, 4 bath, 3500 sq. ft.
- Gourmet kitchen w/granite & newer SS appls
- Living room w/fireplace, vaulted ceilings
- St. Joseph \$850,000. L - (20008960)

PRICE REDUCED!



- Light House Condo w/2 master suites
- 2.5 baths, spacious kitchen, large living rm
- Fireplace, HW floors, 2 parking spaces
- Clubhouse, swimming pool, Silver Beach
- St. Joseph \$1,049,000. L - (19032865)

ON LAKE CHAPIN!



- Distinguished 6 BR, 4.5 bath waterfront home
- Situated on Lake Chapin w/112 ft. of frontage
- Private dock and boat lift, scenic views
- 3-season room, stone fireplace, chef's kitchen
- Berrien Springs \$895,000. R - (19039717)

BUSINESS OPPORTUNITY!



- Corner lot on Main Street
- Currently generating revenue w/onsite billboard
- Great possibilities for a small business
- Call us for more details now
- Benton Harbor \$39,500. M - (19044883)

A MUST SEE!



- Beautiful remodeled farmhouse, 4 BR, 2 bath
- Sits on 1.2 acres with barn, large deck
- Expansive living & dining areas
- Partially finished basement
- Berrien Center \$209,900. P - (20009447)

OUTDOORSMAN'S PARADISE!



- 5 BR farm house on 122 acres
- Wooded with acres of corn
- Hardwoods and tillable land
- Wildlife abundant, great hunting retreat
- Eau Claire \$529,900. N - (19048056)

WILD DUNES BEACH!



- 4 BR, 3.5 bath, 3,458 sq. ft., wooded backyard
- Great room w/vaulted ceilings, skylights
- Master suite w/jetted tub, shower, dual vanity
- Walkout LL w/BR, bath, office, family room
- Stevensville \$525,000. W - (20010101)

BOATER'S PARADISE!



- Island Pointe Marina with 40' boat slip
- 2 BR, 3 full bath, 2197 sq. ft.
- Gourmet kitchen w/quartz & newer SS appls
- Open floor plan with vaulted ceilings
- St. Joseph \$339,900. I - (20002057)

PRICE REDUCED!



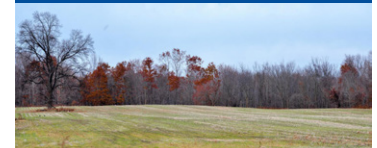
- Western boundary line is the Paw Paw River
- 3 BR, 3 bath, 2044 sq. ft.
- Re-finished from the studs out
- Solid oak floors and trim
- Hartford \$284,000. F - (20003720)

YOUR PICK OF BUILDABLE SITES!



- Cleared and wooded lots
- Close to St. Joseph shopping
- Close to Whirlpool HQ
- Cul-de-sac w/utilities available at lots
- Benton Twp., \$25,000+. C - (18047055+)

45 ACRE PARCEL!



- Come check out this great property
- Almost 45 acres of farming/hunting land
- Rare opportunity to own a large parcel
- 20 acres that is cleared & 25 acres of possibilities
- Watervliet Twp., \$196,000. H - (19056359)

MANY UPDATES!



- Move in ready 4 BR, 1 bath home
- New kitchen, new flooring & paint thru-out
- Eat-in kitchen and a nice back yard
- Large living room & family room
- Niles \$107,499. W - (20006016)

INVESTMENT OPPORTUNITY!



- Home or rental investment
- 3 BR, 1 bath, 1191 sq. ft., full basement
- Newer kitchen cabinets, counters, flooring
- Fenced 0.31 acre lot, attached 1-car garage
- Benton Harbor, \$60,000. E - (20005859)

OLD WORLD CHARM!



- 3 BR, 1 full bath, 1,494 sq. ft.
- Beautiful hardwood floors
- Enclosed front porch, backyard with deck
- 2 car detached garage
- Hartford \$84,000 M - (19056549)

MOVE IN READY!



- 2 BR, 1 bath bungalow, 860 sq. ft.
- New Kitchen, bath, flooring & thru-out
- Large detached garage w/12' door
- Enjoy the convenience of this location.
- City of Niles \$69,900. S - (20001172)

MANY UPDATES!



- Updated 3 BR, 2 full bath ranch
- 1 car detached garage, fireplace
- Open floor plan with large kitchen
- Finished basement with rec room and family room
- Benton Harbor \$115,000. H - (20003543)



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\$13,991 OR \$249/MO

2018 CHEVY MALIBU LT



\$14,991 OR \$269/MO

2014 LINCOLN MKX



\$14,991 OR \$259/MO

2015 FORD EDGE



\$15,991

2016 FORD ESCAPE



\$15,991 OR \$269/MO

2014 FORD F150



\$15,991 OR \$269/MO

2014 FORD FLEX



\$16,991 OR \$289/MO

2015 FORD EDGE



\$16,991 OR \$289/MO

2018 CHEVY EQUINOX LT



\$16,991

2015 CADILLAC ATS



\$17,991

2013 GMC SIERRA EXT Z71



\$17,991

2015 CADILLAC XRS



\$18,991

2013 CHEVY SILVERADO CREW 4X4



\$18,991

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\$299
PER MONTH FOR
36 MONTHS

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Includes down payment. No security deposit required; excludes tax, title, license and dealer fees. For well-qualified customers. Expires 6/1/2020

2020 CR-V CVT LX



\$0 DOWN
\$300
PER MONTH FOR
36 MONTHS

\$0 Total due at signing! • \$0 First month's payment!

Includes down payment. No security deposit required; excludes tax, title, license and dealer fees. For well-qualified customers. Expires 6/1/2020

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2005 Chevrolet Suburban 1500 LT
V8 SFI Flex Fuel, 4-Speed Automatic with Overdrive, 186750 mi., 14/18 MPG
\$5,991



2010 Chevrolet Silverado 1500 LT
Vortec 5.3L V8 SFI VVT Flex Fuel, 128535 mi., 15/21 MPG
\$11,491



2012 Toyota Camry SE
2.5L I4 SMPI DOHC, 6-Speed Automatic, 62967 mi., 25/35 MPG
\$11,991



2016 Toyota Corolla LE
1.8L I4 DOHC Dual VVT-i, CVT, 28794 mi., 29/38 MPG
\$13,491



2016 Chevrolet Cruze LT
1.4L 4-Cylinder Turbo DOHC CVT, 6-Speed Automatic, 31042 mi., 30/42 MPG
\$13,491



2017 Nissan Altima 2.5 S
2.5L 4-Cylinder DOHC 16V, CVT with Xtronic, 20745 mi., 27/39 MPG
\$13,991



2017 Ford Fusion SE
2.5L I4 VCT, 6-Speed Automatic, 30335 mi., 21/32 MPG
\$14,200



2011 Ford Ranger XLT
4.0L V6 SOHC, 5-Speed Automatic with Overdrive, 54316 mi., 14/18 MPG
\$14,491



2015 Chevrolet Equinox LTZ
6-Speed Automatic with Overdrive, 74327 mi., 16/23 MPG
\$16,491



2017 Honda Civic Sport
1.5L I4 DOHC 16V, CVT, 57682 mi., 30/36 MPG
\$16,833



2014 Honda CR-V LX
2.4L I4 DOHC 16V i-VTEC, 5-Speed Automatic, 36545 mi., 22/30 MPG
\$16,991



2018 Toyota Camry L
Stock # H12348, 2.5L I4 DOHC 16V, 8-Speed Automatic, 32860 mi., 29/41 MPG
\$16,991



2017 Jeep Patriot High Altitude
2.4L I4 DOHC 16V Dual VVT, 6-Speed Automatic, 30754 mi., 20/25 MPG
\$16,991



2016 Chevrolet Malibu Premier
2.0L 4-Cylinder DGI DOHC VVT Turbocharged, 8-Speed Automatic, 42631 mi.
\$17,491



2019 Buick Encore Preferred
1.4L I4 SMPI DOHC Turbocharged VVT, 6-Speed, 3663 mi., 25/30 MPG
\$18,491



2016 Mazda CX-5 Touring
SKYACTIVA® 2.5L 4-Cylinder DOHC 16V, 6-Speed Automatic, 33813 mi., 24/30 MPG
\$18,491



2017 Honda HR-V EX
1.8L I4 SOHC 16V i-VTEC, CVT, 32333 mi., 27/31 MPG
\$18,991



2017 Honda HR-V EX
1.8L I4 SOHC 16V i-VTEC, CVT, 33222 mi., 27/31 MPG
\$18,991



2018 Honda Civic EX
1.5L I4 DOHC 16V, CVT, 22361 mi., 31/40 MPG
\$19,991



2017 Ford Explorer Limited
6-Speed Automatic with Select-Shift, 76576 mi., 16/23 MPG
\$23,991



2019 Honda CR-V LX
2.4L I4 DOHC 16V i-VTEC, CVT, 8023 mi., 25/31 MPG
\$23,991



2017 Honda CR-V EX-L
1.5L I4 DOHC 16V, CVT, 22152 mi., 27/33 MPG
\$25,991

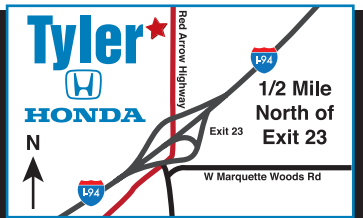


2018 Ford F-150 XLT
EcoBoost 3.5L V6 GTDi DOHC 24V Twin Turbocharged, 10-Speed Automatic, 29053 mi., 17/23 MPG
\$29,391



2015 Ford F-150 Platinum
6-Speed Automatic Electronic, 55229 mi., 17/23 MPG
\$33,491

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v6, 4x4, power windows, locks, mirrors and seat!

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2012 Chevy Colorado



Automatic, power windows, power locks, cruise, black out aluminum wheels, warranty!

NOW \$8,491 or \$125mo

2015 Ford Escape SE 4x4



Power seat, Ford sync sound system with back up camera, bluetooth, satellite radio, aluminum wheels, warranty!

NOW \$8,691 or \$124mo

2017 Chevy Malibu LT



Power seat, keyless entry and go, large touch screen sound system, bluetooth, back up camera, remote start, premium aluminum wheels, warranty!

NOW \$13,891 or \$197mo

2018 Nissan Altima SV



Black out aluminum wheels, power seat, dual climate control, premium touch screen with bluetooth, warranty!

NOW \$14,486 or \$205mo

2019 Toyota Corolla LE



Climate control, back up camera, streaming bluetooth, power windows, locks, mirrors, cruise, lots of warranty!

NOW \$14,986 or \$212mo

2017 Dodge Grand Caravan SXT



Full stow & go, dual power sliders, power lift gate, premium stereo with 6.5" touch screen, back up camera, warranty!

NOW \$15,991 or \$226mo

2015 Chevy 1500 Ext. Cab 4x4



Seating for 6, tow package, black out look, warranty!

NOW \$16,791 or \$237mo

2016 Chevy G2500 Express Cargo Van



One owner, 4.8L V8, power windows, locks, cruise, air conditioning, shelving, front bulk head with pass through door, warranty!

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2017 Ram 1500 SLT 4x4



10 way power seat, 8 spd automatic, premium split seat, back up camera, bluetooth, satellite radio, bedliner, side steps, warranty!

NOW \$16,991 or \$232mo

2019 Hyundai Tucson SE AWD



7" infotainment screen, Apple CarPlay, Android Auto, bluetooth, back up camera, warranty!

NOW \$17,496 or \$247mo

2018 Nissan Rogue SV AWD



Power heated front bucket seat, power lift gate, large touch screen sound system, bluetooth, dual climate control, warranty!

NOW \$17,496 or \$246mo

2019 Dodge Grand Caravan SXT



Power seat, full stow & go, 6.5" screen display infotainment, back up camera, 3 zone climate control, bluetooth, warranty!

NOW \$18,841 or \$265mo

2019 Toyota Camry SE



Power seat, blind spot monitoring, cross path detection, premium sound system with bluetooth, 7" touch screen, usb and aux ports, back up camera, warranty!

NOW \$19,986 or \$281mo

2019 Jeep Cherokee Latitude Plus 4x4



Power seat, 7" infotainment touch screen, satellite radio, bluetooth, remote proximity sensing, warranty!

NOW \$20,571 or \$286mo

2016 Lincoln MKX All Wheel Drive



Drivers and passenger dual heated ventilated leather power seat, second row heated seats, panoramic sunroof, navigation, dual climate, 20" wheels, warranty!

NOW \$20,991 or \$295mo

2019 Chrysler 300 Limited AWD



Heated and ventilated dual seats with memory seat, mirrors, radio, navigation, Alpine speaker group, panoramic power sunroof, warranty!

NOW \$23,891 or \$335mo

2019 Chrysler Pacifica Touring L



Heated seats and steering wheel, 3 rows of leather, full stow & go, blind spot monitoring, cross path detection, rear park assist, remote start, dual power sliding power doors, power lift gate, 3 zone climate control, bumper to bumper warranty!

NOW \$24,991 or \$349mo

2013 Ram 2500 Crew Cab 4x4 Laramie



Local trade power heated front bucket seats, heated steering wheel, 8.4" infotainment touch screen with navigation, back up camera, bluetooth, dual climate control, tow pkg, warranty!

NOW \$25,491 or \$368mo

2017 Ford F-150 Super Crew



Drivers and passenger power heated seats, navigation, tow pkg with trailer back up assist, side steps, warranty!

NOW \$26,586 or \$373mo

2014 Jeep Wrangler Unlimited Rubicon



51k one owner we sold new, automatic, hardtop, 6.5" touch screen with nav and bluetooth, 9 Alpine speakers, tru-lock axles, sway bar disconnect, warranty!

NOW \$26,991 or \$378mo

2019 Dodge Durango GT AWD



Power heated leather/suede front bucket seats, heated 2nd row, 3rd row, power lift gate, memory seat, radio, exterior mirrors, 20" wheels, warranty!

NOW \$30,996 or \$434mo

2019 Chevy Tahoe LT 4x4



3 rows of leather, 2nd row buckets, driver and passenger 10 way power heated buckets with memory, adaptive cruise, lane keep, Bose sound system, tow pkg, warranty!

NOW \$38,986 or \$544mo

2018 Ram 2500 Crew Cab 4x4



11k miles, 6.7L Cummins Turbo Diesel, park assist, rear back up camera, tow pkg, tons of warranty!

NOW \$39,986 or \$559mo

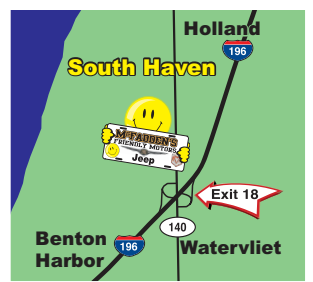
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M-PLAN SAVINGS \$4,258



WAS \$23,365 NOW \$19,107*

2020 HYUNDAI TUCSON SE
ALL WHEEL DRIVE #H3420

M-PLAN SAVINGS \$4,703



WAS \$24,865 NOW \$20,162*

2020 HYUNDAI SANTA FE SEL
FRONT WHEEL DRIVE #H3440

M-PLAN SAVINGS \$4,924



WAS \$31,610 NOW \$26,686*

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10-Year/100,000-Mile Powertrain Limited Warranty
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-or- Lease a new **2020 RAV4 LE**
8-Speed AT ECT-i 4-Door FWD SUV
Gas Model #4430
\$199/mo. 3-Year | 10,000-Mile/Yr Lease

\$199 36 Mos
\$2999 Due at Signing
Per Mo.



or any new 2020 TACOMA (Excludes TRD Pro)

\$1750 CUSTOMER CASH³

-or- Lease a new **2020 TACOMA SR 4X4 DBL CAB**
6-Speed AT ECT-i 4-Door Pickup Truck
Model #7594
\$199/mo. 3-Year | 10,000-Mile/Yr Lease

\$199 36 Mos
\$2999 Due at Signing
Per Mo.



or any new 2020 CAMRY (Includes Hybrid & TRD)

\$1250 CUSTOMER CASH³

-or- Lease a new **2020 CAMRY LE**
8-Speed AT ECT-i 4-Door Sedan
Gas Model #2532
\$219/mo. 3-Year | 10,000-Mile/Yr Lease

\$219 36 Mos
\$2999 Due at Signing
Per Mo.



Expanded Toyota Military Rebate Program For MILITARY PERSONNEL & THEIR FAMILIES

\$500 OVER & ABOVE ALL OTHER INCENTIVES!

Ask about the **\$500 COLLEGE GRAD REBATE PROGRAM⁸**
OVER & ABOVE ALL OTHER INCENTIVES!

 **ToyotaCare**

Every New Toyota Comes With ToyotaCare.⁹
Toyota's No Cost Maintenance Plan.

1. New 2020 RAV4 (excludes hybrid), new 2020 Tacoma (excludes TRD Pro & Model 7593) & new 2020 Camry (includes TRD & hybrid) 0.0% APR financing for 36 months with \$27.78 per \$1,000 borrowed OR 0.0% APR financing for 48 months with \$20.83 per \$1,000 borrowed OR 0.0% APR financing for 60 months with \$16.67 per \$1,000 borrowed OR 1.9% APR for 72 months with \$14.71 per \$1,000 borrowed. * 2. Toyota vehicles and components are built using U.S. and globally sourced parts. 3. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. Excludes RAV4 Hybrid, Tacoma TRD Pro & Model 7593, Corolla Hybrid & Hatchback, 4Runner TRD Pro, and Tundra TRD Pro. 4. New 2020 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$23,882. Lease end purchase option \$17,978. ** 5. New 2020 Tacoma SR 4x4 Double Cab Model 7594. Lease based on net cap cost of \$29,570. Lease end purchase option \$26,748. ** 6. New 2020 Camry LE Model 2532. Lease based on net cap cost of \$22,005. Lease end purchase option \$14,187. ** 7. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 8. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for 2 years or 25,000 miles, whichever comes first. 24-hour roadside assistance is also included for 2 years and unlimited miles. See Toyota dealers for details and exclusions. Valid only in the continental U.S. and Alaska. * Subject to approved credit through Toyota Financial Services Tier 1+ & 1 only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. ** NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 at the rate of \$0.15 per mile (10K low mileage lease). \$350 Disposition Fee is due at lease termination. For 1, 3, 4, 5, 6, 7 & 8: Must take retail delivery from new 2020 dealer stock between 5/5/20 and 6/1/20. Customer Cash, APR & Lease offers may not be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. Offers may vary by region. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 06/01/20.

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