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## Moody on The Market



**Moody** Pat

On a recent Friday, **Dave Martin** wrapped up ten years of service to the team at **Honor Credit Union** first as a subcontracted maintenance technician, and for the past five years as **Facilities Manager**. The following Monday, on the flip-side of a busy weekend, that same Dave Martin launched a whole new exciting career as owner and operator of his own business enterprise, **Martin Maintenance and Repair** which will service **Michigan's Great Southwest and Northwest Indiana** in a broad array of "fixing things." Saying simply, "We can fix that!" Martin is putting his decades of fixing experience to work for anyone in need of a variety of services for both residential and commercial applications from home repair and carpentry to diagnostic services, on-site welding and fabrication and well beyond. On his new website, launched over that same weekend, Dave says, "As a Southwest Michigan native, I've served the **Michiana** community in the field of maintenance and repair for the last two decades." He adds, "I am a **Licensed Builder** in the state of Michigan and my professional background and experience includes carpentry work, maintenance technician services, and the role of facilities management including the following: Carpenter at **Beauchamp Construction**, 2002-2006 and **E.C. Moore Construction**, 2007-2010. Maintenance Technician at **E.C. Moore Construction**, 2011-2015. Facilities Manager at **Honor Credit Union**, 2015-2020. For the team at Honor, Dave managed vendors and facilities coordinators to serve the maintenance and repair needs of all 24 Honor Credit Union locations across **Southwest Michigan** as well as their branches in the **Upper Peninsula**. It goes well beyond that, however, as Dave tells us online, "In addition to commercial and real estate maintenance and repair, I am a skilled automotive technician with **ASE Training** in automotive engines. Diesel performance is a hobby of mine, allowing me to personally build every component of my truck. This hobby most recently led to the opportunity to compete on a national level in multiple events including **The Ultimate Callout Challenge**." His new business, now officially underway, is appropriately named **Martin Maintenance and Repair**, as he offers practical solutions for a myriad of situations. He says, "We offer a wide range of professional maintenance and repair services for both residential and commercial clients, as well as automotive maintenance and

Continued on page 8

## Millicent



Executive Director, Southwestern Michigan Tourist Council

## Fun & Interesting Things to Do in Michigan's Great Southwest!

This is a beautiful time of year to be outside and there are plenty of options. From farm markets, to outdoor dining. From outdoor areas at your favorite winery, brewery, cidery or distill-

ery to outdoor music venues. From hiking and biking trails to dune climbing. Southwest Michigan has a variety of outdoor spaces for you. Gyms have been closed since March 16, so I look for opportunities to exercise. Let's take a look at some of my favorites!

Fernwood Botanical Garden and Nature Preserve is where people, plants and wildlife

naturally come together. They offer multiple trail experiences and are also a peaceful place to see emerging wildflowers, budding trees, ferns and returning birds.

Galien River County Park is one of Southwest Michigan's newest trail adventures. A highlight for casual hikers is a tree-top level,

Continued on page 2

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# TOURISM *Continued from cover*

300'-high Canopy Walkway that leads to a 60'-high Marsh Overlook Tower and then a 600' long Marsh Boardwalk. Ultimately you will reach the river viewing and fishing platform. Early morning is the best time to see spring wildlife.

Love Creek County Park winds its way through 200-acres outside of Berrien Springs. Six miles of hiking trails and 3.5 miles of mountain biking trails provide access to a variety of habitats, including a mature beech-maple forest with spectacular spring wildflowers and birding opportunities.

Madeline Bertrand County Park is located along the St. Joseph River just south of Niles. Its trails lead through pine and oak forests, offering opportunities for hiking and bicycling. A spring-time sports activity is its challenging 18-hole disc golf course.

Weko Beach Park & Campground has 900 ft. of Lake Michigan beach. You can hike or walk along the water's edge to Warren Dunes State Park and back. Weko Beach also has a series of wooden stairs and platforms to take you to the top of the dunes. A perfect place to watch the sunset!

Another option along Lake Michigan is the John and Dede Howard Family Recreation Path, which is 1.81 miles in length and includes the Howard Family Pedestrian Bridge. Here you will see glimpses of Lake Michigan and plenty of green foliage.

Six trails can be found at the Harbor Shores Nature & Fitness Trails. The "Championship Loop" runs from North Shore Drive east to Upton Drive and from Graham Avenue north to Klock

Road. Within the Loop are the Trailside cottages, the Fairways neighborhood, holes 1-5 at The Golf Club at Harbor Shores, a boat ramp, parking and restroom facilities.

The "Jean Klock Park Loop" runs from M-63 east to Lake Michigan and from Klock Road north to Grand Boulevard. There is a picnic pavilion located within Jean Klock Park, as well as two scenic points.

The "Harbor's Edge Loop" runs from the Paw Paw River east to Lake Michigan and from the St. Joseph River north to Whitwam Drive. The Harbor's Edge Loop will be the future site of the Harbor Village development that includes a marina, boutique hotel, condominiums and cottages.

The "River's Edge Loop" runs from North Shore Drive east to M-63 and from the row of Hideway cottages south to Klock Road.

The "Arts District Loop" in downtown Benton Harbor runs from Paw Paw Avenue east to Water Street and from Main Street North Graham Avenue.

The "Commerce Loop" runs from Water Street east to Riverview Drive and from Main Street north Graham Avenue.

For maps of these trails and all of the trails throughout southwest Michigan, visit [www.swmichigan.org/plan-your-getaway/area-maps](http://www.swmichigan.org/plan-your-getaway/area-maps). We will be back in a couple of weeks with more fun and interesting things to do in Michigan's Great Southwest!

[Read more at www.MailMaxOnline.com](http://www.MailMaxOnline.com)



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2202 Plaza Drive, Benton Harbor, MI 49022  
**(269) 934-7522**  
FAX: 269-934-3297  
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## Photo of the Week



**Butterfly Kisses**  
Photo by Theodore Post

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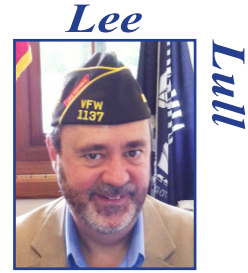
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Lee Lull

The Department of Veterans Affairs offers numerous educational benefits for veterans and in some instances their dependents. Educational benefits include more than just education. The VA assists with finding the right school or training (e.g. certification programs or trade schools), career counseling and vocational rehabilitation training, especially for veterans who have service connected disabilities at a certain percentage and are in need of education and training to overcome barriers to obtaining and maintaining gainful and meaningful employment. The VA's Education and Career Counseling program is a great opportunity for veterans to get personalized counseling and support to help guide their career paths, ensure the most effective use of their VA benefits and achieve their vocational goals. You can go to [www.va.gov/education](http://www.va.gov/education) for a comprehensive list of educational benefits available to veterans and dependents. Another helpful website for you to review the different educational benefits is <https://benefits.va.gov/BENEFITS/factsheets.asp#BM4>. There are five general categories of educational and training paths that veterans or dependents can pursue. Some are VA sponsored and others are private sector sponsored. First, veterans who participated in a government program like the Post 9/11 GI Bill, Montgomery GI Bill (Active and Selective Reserve), Reserve Educational Assistance Program or Veterans Educational Assistance Program. These programs vary depending on when the veteran served, what program they were eligible for and selected and how long they served or paid into the program. For GI Bill Programs, most require 36 months of active duty service to be fully vested for a four year degree. Veterans who served less than 36 months are basically prorated. For Reservists, you need to

**The Veterans Voice – VA Educational Benefits**

be actively serving in the Reserves to utilize those educational benefits. You can visit their website at <https://benefits.va.gov/gibill> or call them at (888) 442-4551 between 7 a.m. to 6 p.m. (CST) Monday thru Friday. Second, those who have a service-connected disability of 100%, or surviving spouse or dependent children in receipt of Dependency and Indemnity Compensation and in receipt of Chapter 35 educational benefits. Third, those who have a service connected disability who may not have participated or qualified for the other programs with a disability compensation rating of 10% or higher and that disability is preventing them from obtaining or maintaining gainful and meaningful employment. Fourth, The Veterans Readiness and Employment (VR&E) Program (see [www.benefits.va.gov/vocrehab](http://www.benefits.va.gov/vocrehab)) – formerly known as the Vocational Rehabilitation and Employment Program. The VR&E Program provides services to help with job training, employment accommodations, resume development and job seeking skills coaching. Fifth, if a veteran does not qualify for VA programs, a private sector resource can be used. Vet Biz Central assist veterans in starting their own business with training and mentorship programs. Veterans can call them at (810) 767-8387, e-mail them at [info@vetbizcentral.org](mailto:info@vetbizcentral.org) or visit their website at [www.vetbizcentral.org](http://www.vetbizcentral.org) (headquartered in Flint, Michigan). If a veteran is not service connected at the level required to use services with VR&E, this private sector organization can be a very helpful resource.

Lee Lull is the Veterans Affairs Administrator for Berrien County. He has served in that position since May 2012. You can contact Berrien County Veterans Services at (269) 983-7111 Ext. 8224, via e-mail at [veterans@berriencounty.org](mailto:veterans@berriencounty.org) or visit their website at [www.berriencounty.org/veterans](http://www.berriencounty.org/veterans).

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P I V M L R L A V T D U H E H D R Y N E  
S V O V T V X D E H W H R V E S U S C G  
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Find the words hidden vertically, horizontally, diagonally, and backwards.

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### More Blasts from Ballplayers Past



Stuart

Paraphrasing an ad in an old Baseball Digest (BBD) magazine, this column aims to deliver a "Special Offer! Read One Paragraph - Get The Next One FREE! 200 Laffs!"

Truth in advertising disclaimer: The ad I'm cribbing from was hawking two books --- "Baseball Fun Book," and "Diamond Pinheads." So 200 laffs in one column might be over-promising juuuuust a little bit. But there's enough goofy stuff in old BBDs to at least give it a try, such as:

Item: In 1953 the Chicago White Sox had a first baseman named Ferris Fain. Late that season, Fain was arrested for hitting a man in a nightclub. Reporters asked the White Sox' General Manager Frank Lane about the incident. Lane replied, "Well, we hired him to hit. So this is encouraging."

Item: In 1968, players for the San Francisco Giants dressed in style when they went on road trips, wearing tailored blazers and slacks. The team President was placing an order one day, and the last one was for a guy needing "size 41 stomach, 37 pants, and 44 jacket." The salesperson was a baseball fan, and couldn't help chuckling "Boy, that player sounds way out of shape!" To which the team president squeaked, "That's for ME!"

Items: Here are a few yucks from a pitcher from the 1960s, Dick "Turk" Ferrell. . .

Turk was getting pounded one day, and in the second inning his manager walked out to the mound to replace him. Turk gave him an amazed look and said, "Where the h-e-double-toothpicks have you been! I could've gotten kilt out here!"

The TV station that covered Turk's team had a regular pre-game player interview segment called "Star of the Day." One day Turk volunteered to pitch in both games of a doubleheader. He did, and wound up the losing pitcher in both games. The next day, a teammate appeared on "Star of the Day" show. Turk complained to the sportscaster, "Whaddya gotta do to get on this show? C'mon! - how many guys lose two games in one day?"

When asked once "When did you start to play baseball?," Turk answered, "When I heard you could get paid for it."

Item: Player-turned-sportscaster Tony Kubek was asked once to name players he had a tough time interviewing. Surprisingly, he named the ever-quotable Yoga Berra as a bad interview subject. (For those who don't know, Berra was famous for his memorable utterances, such as "Baseball is 90% mental. The other half is physical.") Kubek added to the Berra mystique by saying "Yogi is the worst guy in the game to interview. Once on TV I asked him a question, and he said, 'Ask me your second question. I forgot the answer to the first one.'"

Item: Joe Garagiola was another player turned sportscaster, and wound up much better and more famous at the latter than the former. One observer mentioned during Joe's playing career that "Joe has a knack for keeping people from complaining about his poor hitting - he gets them to complaining about his bad throwing arm."

The General Manager of a team Joe played for was once told by a team employee "Thought you should know - I got a brand new catcher's mitt for Joe Garagiola." The GM replied, "Hey! That's a great trade!"

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Dave Clark

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## Your Chamber Update



**Arthur Havlicek,**  
President,  
SMR Chamber

Earlier this month, I wrote about the State of Michigan's Occupational Safety & Health Administration (MIOSHA) enforcement effort seeking to enhance compliance at business establishments around the state.

If you'll recall, MIOSHA announced they would conduct inspections, either by referral or randomly, at public facing businesses such as bars, restaurants, gas stations, convenience stores, grocery stores, and other retail establishments. During these inspections, MIOSHA staff will evaluate the employer's compliance with existing MIOSHA standards, Governor Gretchen Whitmer's Executive Orders, and guidance from the Centers for Disease Control and Prevention (CDC) as they pertain to protecting workers.

We warned that while inspections primarily seek to help employers comply with safety standards, citations and penalties up to \$7,000 could be issued if the inspections determined major deficiencies in the employer's COVID-19 preparedness and response plans.

Since then, six businesses from across the state were fined a combined \$33,400 for COVID-19 related violations that included not taking social distancing and mask-wearing seriously, according to a MIOSHA press release. Unfortunately, one of the six was from Berrien County.

**Among the most common violations cited by MIOSHA staff were:**

- Allowing workers within six feet of one another when proper social distancing was feasible;
- Not requiring workers to wear face coverings when they were within six feet of each other;
- Not having developed a COVID-19 Preparedness and Response plan which would have included requirements for social distancing and face coverings; and
- Not conducting the proper employee training on COVID-19 that covered social distancing and the use of face coverings.

While we have serious concerns regarding the steep penalties due to inspectors witnessing a 'snapshot in time,' many of these citations were avoidable. We cannot emphasize this enough: every business owner must take the appropriate steps to protect their employees and their communities from the spread of COVID-19 and we at the Southwest Michigan Regional Chamber want to ensure you have everything you need to be in compliance.

If you still need a preparedness and response plan, we have customizable templates on our chamber's website:

[www.smrchamber.com/covid-19-resources/p-and-r-plan](http://www.smrchamber.com/covid-19-resources/p-and-r-plan). These are templates that should be tailored to your particular risk level, implemented, and maintained.

If you need additional personal protection equipment (PPE), Berrien County businesses have produced everything you need. A list of local options can be found at

[www.berrienreopens.org/ppe-resources](http://www.berrienreopens.org/ppe-resources).

Additional industry-specific guidance and resources can be found at

[Michigan.gov/covidworkplacesafety](http://Michigan.gov/covidworkplacesafety).

These guidelines are constantly evolving so please take a moment to refresh yourself on the practices applicable to your industry.

The overwhelming majority of businesses are doing their part to keep our economy open while following the proper guidance. Given that only six businesses were cited in a statewide inspection effort proves that is true at scale.

For those who need help or have questions, do not hesitate to call us at 269-932-4042. Together, we can stay safe, stay in compliance, and stay open.

*Arthur Havlicek is the President & CEO of the Southwest Michigan Regional Chamber, a member-based organization working to achieve economic prosperity throughout the region.*



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When it comes to Veterans Benefits, many veterans and dependents don't know what they don't know. Nationwide, less than 10% of those eligible apply. Let us help to educate and navigate you thru the maze of what is available from discharge to death. Here are some of the many benefits:

- ★ Disability Compensation benefits for prior conditions, diseases or injuries that occurred in service or many years later as a result of service (e.g. Agent Orange Exposure, Camp Lejeune Contaminated Water, Post Traumatic Stress Disorder – combat or personal trauma) to name a few.
- ★ PTSD Counselors from the South Bend Vet Center that comes to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
- ★ Free transportation at designated stops for veterans enrolled in the VA Health Benefits Program to the VA Medical Center in Battle Creek and the VA Health Care Center in Mishawaka.
- ★ Financial assistance thru the Michigan Veterans Trust Fund for wartime veterans or peacetime veterans who earned an expeditionary medal (additional means tested restrictions apply).
- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.
- ★ Please read our weekly "The Veterans Voice" article in MailMax Newspaper to learn more about additional benefits for veterans and dependents. Let us be of service to you for your service.




# MOODY *Continued from Cover*

repair.” Here’s the listing of Professional Maintenance and Repair Services showcased on his website: **RESIDENTIAL AND COMMERCIAL** Home Repair, Carpentry, Diagnostic Services, On-Site Welding and Fabrication, Business Maintenance and Repair Services, Practical Engineering Solutions, On-Site Equipment Servicing and Repair, and Property Management. **AUTO** Diagnostic Services, On-Site Construction Equipment Servicing and Repair, On-Site Automotive Repair, and Automotive Performance Fabrication. After celebrating his years of service to Honor Credit Union at the end of his last week, Dave stepped seamlessly into his new business with a simple message, “I continue to call Southwest Michigan home and look forward to serving you in your commercial, residential, or automotive maintenance and repair needs.” You can reach Dave by phone at 574.250.4662, and online at this link: [www.themartinflix.com](http://www.themartinflix.com).

Cue the confetti cannons! The newest hotel property in Michigan’s Great Southwest has officially opened for business in the shadows of I-94 at the Stevensville exit in the form of the new **Tru by Hilton**. Hilton’s innovative hotel brand, Tru by Hilton, formally announced the opening of their latest property at 2683 West Marquette Woods Road in Stevensville. The brand new 98-room hotel is owned by SG of Stevensville and managed by Ganesh Hotels Management, LLC. The new

hotel sits alongside I-94 at **Exit 23**, close to many local attractions and beaches making it great for visitors as well as residents of the area looking to put up guests when they’re in town. People from the area will immediately recognize many of the familiar, friendly faces working to make Tru by Hilton of St. Joseph “the brightest, shining star in the Southwest Michigan hotel marketplace.” Those faces include **Cindy King as Regional Director of Operations, Anne Vonk as Regional Director of Sales, Lori Dellamano as the property’s General Manager, and Serena Delaney as the Front Office Manager**. Tru by Hilton promises guests “a simplified and spirited stay, rooted in value.” The brand has been developed from the ground up using consumer and owner feedback, making Tru by Hilton a revolutionary brand with a cross-generational appeal for travelers looking for a new, affordable hotel experience. General Manager Lori Dellamano, says, “We are incredibly honored to join the Tru by Hilton brand and introduce travelers to this innovative type of lodging,” and adds, “Our ideal location, unique set of offerings and affordable price make us a top choice for guests visiting the Southwest Michigan area.” Tru by Hilton properties feature the amenities and experiences that matter most to guests, including comfortable beds, smaller, more efficiently designed rooms with a mobile desk, large bathrooms with premium bath amenities, top-rate in-room entertainment, a complimentary build-your-own “Top It” breakfast bar with healthy, sweet and

savory items, a 2,880-square-foot lobby with areas for guests to work, play games, eat and lounge, along with a 24/7 “Eat. & Sip.” market with gourmet snacks and drinks. The hotel experience is enabled by technology including mobile check-in, **Digital Key**, super-fast free WiFi, remote printing, a social media wall, lobby tablets and accessibility to outlets everywhere. Additionally, Tru by Hilton properties offer fitness centers that leverage the latest fitness trends including barre, TRX bands, free-weights, cardio and flexibility gear. Tru by Hilton Saint Joseph is part of **Hilton Honors**, the award-winning guest-loyalty program for Hilton’s 17 distinct hotel brands. Hilton Honors members who book directly through preferred Hilton channels have access to instant benefits, including a flexible payment slider that allows members to choose nearly any combination of Points and money to book a stay, an exclusive member discount that can’t be found anywhere else and free standard WiFi. Members also enjoy popular digital tools available exclusively through the industry-leading Hilton Honors mobile app, where Hilton Honors members can check-in, choose their room and access their room using a Digital Key. If you’d like to make a reservation or learn more about the sparkling new property, click the link below or call +1 269.429.4444. Here’s the direct link: [www.trusaintjoseph.trubyhilton.com](http://www.trusaintjoseph.trubyhilton.com) Tru by Hilton is a “game-changing hotel brand” with more than 115 open locations across North America, providing guests with a consistent, fun experience at an affordable price. Spirited, simplified, and grounded in value, Tru by Hilton is designed for cross-generational appeal, with a large, reimagined public space where guests can work, play, lounge, and eat. Learn more at <http://www.trubyhilton.com> or connect with Tru by Hilton on **Facebook, Twitter, YouTube, LinkedIn, and Instagram**.

Leannette Garrison clearly knew what she was doing when she established her new **Green Dragon Coffee House in Watervliet** a couple of months ago. She’s just coming off of her formal Grand Opening celebration, but already boasts a **5-star** (out of 5 stars) **rating** for her performance thus far with glowing reviews from everyone who has taken the time to rate the new space. You’ll find the Green Dragon at **8285 Arnt Boulevard in Suite G** across from **Surfari Joe’s**, just off of I-94. Leannette opened the doors on June 1st, and the reviews have been over the top ever since. You’ll find a great array of goodness inside including fresh ground coffees, lattes, Frappuccinos, bagels and muffins as well as breakfast sandwiches in the



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house. The Green Dragon Coffee House is open Mondays from 6am until 2p, Tuesday through Friday from 6am to 6pm and Saturdays from 8am until 2pm. The shop is closed on Sundays. Here's a sampling of the reviews to date: "Great coffee shop! They have huge blueberry muffins and carry different bagels for a quick breakfast. Good selection of coffee on the menu."... "Great folks, clean, tasty. I love it!"... "Clean, friendly service, and very delicious drinks and muffins. The bubble teas are amazing and I recommend everyone try them."... "The sweet cream iced coffee and the raspberry white chocolate Frappuccino were both amazing!!! The staff is also very friendly and helpful!"... "I've gone twice for bubble tea and coffee and each time it was delicious, better than anywhere I've had before. It's a very cute shop and the owners are pleasant."... "Great experience. The coffee is quality and the owner was so nice!"... "If you're looking for a locally-owned coffee shop, check out the Green Dragon Coffee House in Watervliet, right across from Safari Joes. Amazing coffee and other beverages, and they have a super friendly staff."... "Delicious muffins and great drinks. I love this place!"... "Vanilla latte was great. Very clean and following guidelines." Give it a whirl for yourself and see if you agree.

We are all keenly aware of how COVID-19 has negatively impacted so many including our small business community, and in particular, the hospitality industry. You may not, however, be as sharply aware of another vital industry affected – our local artisans. Many so-called "starving artists" depend on a broad array of outdoor art festivals as a major revenue source and due to social distancing, most of those have been canceled for the summer and into the foreseeable future. As a result, a number of local artists are finding it necessary to reinvent the manner in which they operate. One such local artist is **Larry Erdman of Lake Michigan Wood Works**. Many of you know Larry from his days as **Executive Director of the Mendel Center at Lake Michigan**

**College**. Once retired, Larry began a woodworking business using largely hardwoods and often other reclaimed materials. Larry started out with breadboards and rolling pins and quickly expanded into a variety of collectables. While sheltering in place, Larry has ventured into a new arena – clocks. His clocks are large in scope and made from a combination of hardwoods and found materials such as iron wheels and bicycle rims. Larry and his wife **Anne** (also recently retired from the college) are planning a **"Pop-Up Art Exhibit"** next Friday, September 4th from 8 am to 4 pm at their home at **701 Kingsley Avenue in St. Joseph**. They invite you to stop by and consider a purchase in support of our local art industry.

In support of the full court press for Michigan to **"Be Counted,"** the U.S. Census Bureau has launched a statewide door-to-door effort which has now been underway for a couple of weeks, and they assure the general public that census takers are fully cognizant of safety rules surrounding the pandemic. The door-to-door part of the **2020 Census** campaign got a preliminary start in a very limited area in the Greater Lansing area and in Oakland County, but the full court press from one end of the state to the other has now officially stepped off. Now, census workers are conducting the door-to-door push throughout the rest of the state as part of the "Be Counted" campaign's aim to ensure every Michigander is counted in the 2020 Census. All census takers are required to complete a COVID-19 safety course, maintain a social distance outdoors during census interviews, and wear masks to protect the health and safety of all Michigan residents. Census takers are only visiting homes of those who have not completed the census by mail, phone or online. All three options are still be available even though the door-to-door census taking has begun. The door-to-door outreach effort comes with a heightened sense of urgency after the Trump Administration announced that Census operations will end one month early on September 30th. That includes online, in-person and phone respons-

es, which previously were set to end on October 31st. You can click either of these links for more information on what to expect if you are visited by a census taker: [www.michigan.gov/census2020](http://www.michigan.gov/census2020) or <http://census.gov>. The 2020 Census includes just nine questions, including name, age, gender, ethnicity, race, number of people in the household, anyone else staying in the house on April 1, 2020, if you own or rent your home and your phone number. Filling out the 2020 Census is more convenient than ever, and can be completed by mail, phone and – for the first time – online. All information shared on the census is 100-percent confidential and helps determine federal funding for health care, education, senior programs and other services that the residents of Michigan rely on every single day. An accurate census count also determines how many seats the state of Michigan will have in the United States Congress.

That's it for this week, folks. See you Saturday right here in **MailMax!**

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Matthew 13:45-46

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Jesus wants us to understand how valuable it is to be a member of his kingdom—to be his disciple. So, he told a story to help us understand. He said, "The kingdom of heaven is like a merchant looking for fine pearls. When he found one of great value, he went away and sold everything he had and bought it." Jesus is saying that being a member of his kingdom is such a treasure that it is worth giving up everything we have to keep it. Unfortunately, too often we don't

treasure the kingdom of heaven. We treat it more like cubic zirconium than a fine pearl. We do this when we forget its true value. And when we forget its true value, we are in danger of losing it altogether.

But this won't happen when we remember that Jesus' life and death keep us from the fires of hell, when we remember that Jesus' resurrection is our way to eternal life. Remember what the kingdom of heaven is and what the kingdom of heaven gives, and it will always be your most treasured possession.

Prayer: Lord Jesus, being a member of your kingdom is my most treasured possession. Keep me from ever being convinced otherwise. Amen.

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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SIEMANS DISCOUNT.....	- 1,300
REBATE.....	- 2,750
CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
<b>SALE PRICE FOR EVERYONE...\$38,645</b>	
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

**AS LOW AS...\$37,645**

(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

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## 2020 JEEP CHEROKEE LATITUDE PLUS 4X4

Diamond Black Crystal, Remote Start, Heated Steering Wheel, Heated Front Seats, Touch Screen, Blind Spot and Cross Path Detection, Back-Up Camera, and Much More! C20120

**LEASE FOR \$249 /MONTH\***

42 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,100 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL) OFFER EXPIRES 08/31/20



## 2020 CHRYSLER PACIFICA LIMITED

Granite Crystal, Power Folding Third Seat, Hands Free Sliding Doors, Navigation, Heated First and Second Row Seats, Hands Free Power Liftgate, Remote Start, Tri-Pane Panoramic Sunroof, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C20196

MSRP.....	\$46,290
EMPLOYEE PRICING DISCOUNT.....	- 3,648
EMPLOYEE PRICING FOR EVERYONE....	\$42,642
REBATE.....	- 2,000
RETAIL BONUS CASH.....	- 1,000
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$39,642</b>
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 750

**AS LOW AS \$38,392**  
(\*MUST QUALIFY)



## 2020 JEEP GLADIATOR SPORT 4X4

Firecracker Red, Alpine Premium Audio System, Black 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, Remote Start, Touch Screen Radio, and Much More! C20008

MSRP.....	\$45,365
SIEMANS DISCOUNT.....	- 2,870
BONUS CASH.....	- 2,000
<b>SALE PRICE FOR EVERYONE...\$40,495</b>	
MILITARY CONSUMER CASH*.....	- 500

**AS LOW AS \$39,995**  
(\*MUST QUALIFY)



ON THE JOB



## 2019 RAM 3500 CREW CAB 4X4 DUMP TRUCK DEMO

Bright White, 6.7 Cummins Diesel, Chrome Tubular Steps, Trailer Brake Controller, Chrome Appearance Group, Touch Screen Radio, Integrated Voice Command with Bluetooth, Remote Start, Voth Aluminum Dump Body with Drop Sides, Hitch, and Much More! C19201

MSRP.....	\$57,190
ADD FOR DUMP BODY.....	+14,785
SUBTOTAL.....	\$71,975
SIEMANS DISCOUNT.....	- 9,480
RAM BONUS COUPONS.....	- 500
RAM HD ENGINE BONUS CASH.....	- 2,000
ON THE JOB COMMERCIAL EQUIPMENT UPFIT*.....	- 1,000

<b>SALE PRICE FOR EVERYONE...\$58,995</b>	
MILITARY CONSUMER CASH*.....	- 500
GREAT LAKES BC CONQUEST LEASE TO RETAIL/LEASE*.....	- 500

**AS LOW AS \$57,995**  
(\*MUST QUALIFY)

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**2018 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$33,229**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 16K Miles, Remote Start, Navigation, Power Driver's Seats, Leather Suede Heated Front Seats, Heated Steering Wheel, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! C20242A



**2017 FORD FUSION SE**  
**NOW \$17,917**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Painted Luster Nickel Wheels, 33K Miles, Remote Start, SYNC 3, Luxury Package, Leather Power Heated Front Seats, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20160



**2018 HYUNDAI SANTA FE SPORT AWD**  
**NOW \$21,994**


2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, Power Driver's Seat, Cloth and Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20289A



**2016 FORD FOCUS SEDAN SE**  
**NOW \$12,981**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 45K Miles, SYNC, CD-Player, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20157

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**2018 CHEVY EQUINOX LT AWD**  
**NOW \$21,851**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! U20165



**2018 HONDA CR-V EXL AWD**  
**NOW \$26,182**

1.5 EFI Engine, CVT Automatic, Aluminum Wheels, 42K Miles, Remote Start, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, Lane Keeping Assist, Lane Departure Warning, Cross Traffic Alert, Blind Spot Monitor, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20197A



**2015 FORD FUSION TITANIUM HYBRID**  
**NOW \$14,702**

2.0 IVC Hybrid, ECVT Automatic, Aluminum Wheels, 66K Miles, Remote Start, Navigation, SYNC, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Lane Keeping System, Blind Spot with Cross Traffic Alert, Park Assist, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20318H



**2017 GMC ACADIA SLT AWD**  
**NOW \$25,618**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 68K Miles, Remote Start, Navigation, Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F20108A



**2017 FORD ESCAPE TITANIUM 4X4**  
**NOW \$22,852**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 36K Miles, Remote Start, SYNC Connect, Memory Power Leather Heated Seating, Auto Climate Control, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20140



**2018 FORD ESCAPE SE 4X4**  
**NOW \$19,898**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Sparkle Silver Painted Aluminum Wheels, 33K Miles, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20118



**2017 FORD EDGE SEL AWD**  
**NOW \$26,553**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Polished Aluminum Wheels, 26K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Power Panoramic Moon Roof, Blind Spot Monitoring, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20123



**2019 RAM 1500 BIG HORN LONESTAR CREW CAB 4X4**  
**NOW \$38,590**

5.7 V8 HEMI EFI Engine, Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheels, Power Panoramic Moon Roof, Rear View Camera, Trailer Tow Group, Remote Keyless Entry System, Ram Certified! F19385A



**2017 FORD ESCAPE TITANIUM 4X4**  
**NOW \$23,997**

2.0 EFI Engine, 6 Speed Automatic, Silver Aluminum Wheels, 22K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Seating, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Remote Keyless Entry System, Ford Certified! U20139



**2015 FORD EDGE SEL**  
**NOW \$17,984**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 63K Miles, SYNC, Power Leather Heated Front Seats, CD-Player, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20094A



**2017 FORD ESCAPE TITANIUM 4X4**  
**NOW \$23,928**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 12K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20143



**2018 SUBARU OUTBACK PREMIUM AWD**  
**NOW \$22,896**

2.5 EFI Engine, CVT Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! U20148



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**2017 JEEP COMPASS LIMITED 4X4**  
**NOW \$24,970**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Touchscreen Display, Rear View Camera, Power Lift Gate, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! U20162



**2013 CHEVY SILVERADO 1500 LT-Z REGULAR CAB 4X4 W/PLOW**  
**NOW \$19,949**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 124K Miles, Bed Liner, Running Boards, Power Driver's Seat, Auto Temp Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! C20229A



**2019 DODGE GRAND CARAVAN GT**  
**NOW \$20,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Stow 'N Go Seats, Auto Climate Control, Power Slide Side Doors, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! S20012



**2017 FORD ESCAPE SE 4X4**  
**NOW \$19,996**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Sparkle Silver Painted Aluminum Wheels, 33K Miles, SYNC, Power Leather Driver's Seat, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20163

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**2017 FORD EDGE SEL AWD**  
**NOW \$23,921**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painter Aluminum Wheels, 45K Miles, Power Leather Heated Front Seats, Climate Control, CD-Player, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20136



**2019 FORD FUSION SE**  
**NOW \$20,997**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 9K Miles, SYNC 3, Power Front Seats, Auto Climate Control, Lane-Keeping System, Pre-Collision Assist, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20127A



**2017 FORD ESCAPE SE 4X4**  
**NOW \$19,305**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 33K Miles, SYNC 3, Power Driver's Seat, Panoramic Moon Roof, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20138



**2019 DODGE GRAND CARAVAN SXT**  
**NOW \$20,500**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, CD-Player, Power Driver's Seat, Power Slide Side Doors, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Powertrain Factory Warranty! S20013



**2017 FORD EDGE SEL AWD**  
**NOW \$26,769**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 33K Miles, SYNC 3, Power Driver's Seat, Panoramic Moon Roof, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20138



**2017 RAM 1500 SLT BIG HORN CREW CAB 4X4**  
**NOW \$32,107**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 34K Miles, Remote Start, Navigation, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Ram Certified! U20120



**2017 FORD ESCAPE TITANIUM 4X4**  
**NOW \$22,174**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 31K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Auto Climate Control, SYNC 3, Blind Spot Monitor, Reverse Sensing System, Active Park Assist System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20128



**2017 FORD EDGE SEL AWD**  
**NOW \$26,757**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20161



**2018 JEEP COMPASS LIMITED 4X4**  
**NOW \$23,870**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Rear View Camera, Remote Keyless Entry System, Jeep Certified! U20154



**2017 RAM 1500 ST BIG HORN CREW CAB 4X4**  
**NOW \$33,319**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Black Aluminum Wheels, 56K Miles, Bed Liner, Running Boards, Remote Start, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Front-Reverse Park Assist, Rear View Camera, Trailer Tow Package, Remote Keyless Entry System, Car Smart Checked! C20214A



**2017 FORD FUSION SE**  
**NOW \$18,786**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Power Moon Roof, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20152



**2016 FORD EDGE SEL AWD**  
**NOW \$24,957**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Polished Aluminum Wheels, 30K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Panoramic Moon Roof, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20150



**2018 FORD ESCAPE SE 4X4**  
**NOW \$21,719**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Sport Appearance Package, Power Driver's Seat, Heated Front Seats, SYNC 3, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20155

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**2017 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$30,816**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Touchscreen Display, Integrated Voice Command, Rear View Camera, Remote Keyless Entry System, Jeep Certified! C20232A



**2017 FORD ESCAPE SE 4X4**  
**NOW \$20,884**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Machined Aluminum Wheels, 34K Miles, SYNC 3, Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20172



**2013 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$19,499**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, 148K Miles, Running Boards, Power Driver's Seat, Power Adjust Pedals, CD-Player, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Remote Keyless Entry System, Car Smart Checked! F20337A



**2019 MAZDA 3 PREFERRED HATCHBACK AWD**  
**NOW \$23,500**

2.5 EFI Engine, Automatic Transmission, Aluminum Wheels, Only 6K Miles! Preferred Package, Power Driver's Seat, Leather Heated Front Seats, Rear View Camera, Remote Keyless Entry System, Mazda Pre-Owned Certified! S20016

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**2019 FORD EXPLORER XLT 4X4**  
**NOW \$37,546**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seating, Heated Steering Wheel, Dual Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Forward and Reverse Sensing System, Collision Warning, Blind Spot Monitor, Lane Keeping System, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U20166



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$39,595**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic with Tow Mode, Aluminum Wheels, 35K Miles, Bed Liner, Running Boards, FX4 Off-Road Package, Remote Start, SYNC 3, Power Driver's Seat, Dual Panel Moon Roof, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! U20158



**2016 FORD F-150 XLT REGULAR CAB**  
**NOW \$27,982**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 25K Miles, Security Cover, Bed Liner, Running Boards, SYNC, Remote Keyless Entry System, Ford Certified! U20167



**2018 FORD ESCAPE TITANIUM 4X4**  
**NOW \$25,851**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Navigation, SYNC 3, Memory Leather Power Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Auto Climate Control, Cross-Traffic Alert, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! C20260A



**2010 NISSAN 370Z TOURING COUPE**  
**NOW \$17,366**

3.7 EFI Engine, Automatic Transmission, Aluminum Wheels, 45K Miles, Power Leather Seats, CD-Player, Remote Keyless Entry System, Car Smart Checked! F19450B



**2013 NISSAN JUKE SL AWD**  
**NOW \$11,373**

1.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 80K Miles, Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F20209B



**2016 CHEVY MALIBU LT**  
**NOW \$11,990**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 128K Miles, Remote Start, Power Leather Heated Front Seats, Rear View Camera, Car Smart Checked! C20184A



**2017 MAZDA CX-5 GRAND SELECT AWD**  
**NOW \$24,995**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 24K Miles, Navigation, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! S20015

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**2017 FORD EDGE SEL AWD**  
**NOW \$25,049**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 42K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Power Fold Rear Seats, CD-Player, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20133



**2015 GMC YUKON SLT 4X4**  
**NOW \$31,390**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 88K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated/AC Seating, Power Moon Roof, Auto Climate Control, DVD Entertainment System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20137B



**2017 FORD ESCAPE TITANIUM 4X4**  
**NOW \$23,717**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 25K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seating, Panoramic Moon Roof, Auto Climate Control, SYNC 3, Blind Spot Information System, Reverse Sensing System, Park Assist System, Rear View Camera, Hands Free Light Gate, Remote Keyless Entry System, Ford Certified! U20141



**2017 FORD EDGE TITANIUM**  
**NOW \$28,994**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Adaptive Cruise Control, Collision Warning, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20151

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**2016 CHRYSLER 300 S AWD**  
**NOW \$20,976**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Power Panoramic Moon Roof, Blind Spot and Cross Path Detection, Park Assist System, Rear View Camera, Remote Keyless Entry System, Chrysler Certified! U20114



**2017 FORD ESCAPE SE 4X4**  
**NOW \$18,899**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 29K Miles, Power Driver's Seat, Auto Climate Control, SYNC 3, Blind Spot Information System Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20117



**2014 FORD FUSION TITANIUM**  
**NOW \$8,905**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 185K Miles, Remote Start, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, U20085A



**2009 CHRYSLER TOWN & COUNTRY LIMITED**  
**NOW \$6,854**

4.0 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 156K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Power Slide Side Doors, DVD Entertainment System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, C19300A



**2019 JEEP CHEROKEE LATITUDE PLUS 4X4**  
**NOW \$22,887**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Reverse Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20107A



**2016 JEEP COMPASS LATITUDE**  
**NOW \$17,500**

2.0 EFI Engine, CVT Automatic, Aluminum Wheels, 31K Miles, Remote Start, High Altitude Edition, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Jeep Certified! U20127



**2019 FORD TRANSIT 350 XLT 15 PASSENGER VAN**  
**NOW \$32,729**

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 18K Miles, Preferred Equipment Package, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20112A



**2017 FORD FUSION V6 SPORT AWD**  
**NOW \$23,675**

2.7 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, Sport Upgrade Package, Memory Power Leather Heated Front Seats, Aluminum Sport Pedals, Power Moon Roof, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C19274B



**2017 FORD, EDGE SEL AWD**  
**NOW \$24,500**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, CD-Player, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20131A



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## 2020 MAZDA CX-5 SPORT AWD

VIN# JM3KFBBM1L0808802

- JET BLACK MICA
- BLACK INTERIOR

MSRP \$27,690

SALE PRICE \$27,192

APR REBATE - \$500

**NOW \$26,692\***

0% FOR 60 MONTHS\*

90 DAYS DEFERRED PAYMENT\*



## 2020 MAZDA CX-30 AWD

VIN# 3MVDMBBL2LM132069

- JET BLACK MICA
- BLACK INTERIOR

MSRP \$24,400

Sale Price \$23,733

APR Rebate - \$500

**NOW \$23,233\***

0% FOR 60 MONTHS\*

90 DAYS DEFERRED PAYMENT\*



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**NEW LISTING**  
Priced to sell town home w/ excellent city location! Offers multiple balconies & view of Morrisons Channel. Tons of natural light, skylights & vaulted ceilings. Main level living rm w/ gas log fireplace. Eat-in kitchen w/ granite tops & SS appliances w/ access to pvt. courtyard. 2 suites & upper loft. Ample closet space. Central air, dishwasher and w/d are newer. \$290,000 (20033912)



**PAW PAW LAKE**  
Unique 2.5 story brick waterfront home has so much to offer. Private road surrounded by woods, all 3 levels of house & garage have separate heating/cooling units. Central vacuum system. Open dining/living rm. Multiple kitchens. 100' pier. 80' wide sandy beach, with gradual water entrance and shallow swimming. Sprinkler system. Screen porch, walkout patio & so much more. Call for private showing. \$1,350,000 (2012165)



**PAW PAW LAKE**  
6 BD, 4.5 BA home has it all. VIEWS, space, top of line finishes, granite counters, Haas cabinetry, wood floors, pristine carpeting & walls of glass lakeside. 2 master stes, walk-in shower, laundry on both floors, composite decking, paver patio. Media rm. 2 furns & A/Cs, water heaters. Gas fireplace, wet bar, pantry, formal dining w/ carpet insert. Calla Lily sink. Cement sea wall & perm pier. For private viewing, call today. \$1,272,000 (20019463)



**LAKEFRONT**  
Charming ranch w/ 110' private beach frontage on Lk MI! 2400 sq ft. 3 BD, 3 BA. Great rm w/vaulted ceilings. Open floor plan to dining rm & kitchen. Master bedroom boasts walk in closet w/ built-in cabinets. Lower walk out w/ brick fireplace. Gorgeous sunsets from deck or screened-in porch! Full time residence or beach home. Property offers wooded & private setting. Call for private showing. \$750,000 (20029341)



**PAW PAW LAKE**  
"Venice of Paw Paw Lake" Well-built, well maintained. 2435 sqft 4 BD, 3.5 BA plus a den. 100' of waterfront & fenced yard. Newer steel break wall. Boardwalk. 3 season rm w/ EZ breeze windows. 2 car garage. Kitchen appliances & w/d. Hardwood floors, pocket doors & built in closet systems. Gas log fireplace in Living rm & Master. Generator. Call today! \$675,000 (19041247)



**CONTEMPORARY RANCH**  
Brand New fabulous contemporary LEED Certified ranch on Paw Paw Lake with 4 BD, 2 Full BA, main floor laundry and 2 car garage. Laminate wood floors in kitchen and living room, ceramic in Bathrooms. Kitchen is equipped w/ full appliance package. Rare opportunity for Brand New Construction w/ 60' of water frontage on Paw Paw Lake. \$599,999 (#19014840)



**PAW PAW LAKE**  
Deeded access Yacht Club Point. 4 BD, 3BA brick home w/ wrap porch. Whirlpool tubs, marble/ceramic tile tub surround & floor. Hardwood floors on main. LR mantle is wired for plasma TV & 5 built-in ss speakers. Oak cabinets, granite countertops, SS appliances, double oven, & br. nickel faucets in kitchen. Full basement plumbed for full bath. MB w/built-in gas fireplace, tray ceiling & more. \$410,000 (20024786)



**INDOOR POOL**  
4 BD, 3.5 BA home on 3 acres in Bridgman schools. Main floor Master BD, updated kitchen w/ stainless appliances, new flooring, granite counters, & indoor pool w/ cedar interior pool area. Possibility to open pool area to outside to create entertainment space like no other around! Full basement. Newer top of line furnace, newer water heater & carpet throughout. \$399,900 (20010237)



**NEW CONSTRUCTION**  
Open concept 3 BD, 2 BA ranch design. Exterior to be vinyl & stone siding. Cathedral living rm ceiling, gas fireplace & natural light w/ windows to back yard & deck. Dining area into kitchen w/ granite countertops, SS appliances, island & pantry. Hardwood floors! Master suite w/ walk in shower & walk in closet. Walkout basement w/ sliders & plumbed for full bath. Side loading, 3+ car garage. \$358,750 (20007766)



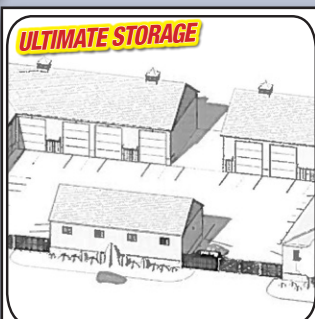
**FEATURED AGENT OF THE WEEK**  
**PATTY HUTCHINSON**  
Cell: 269.369.2650  
pattyhutchinson@comcast.net  
www.pawpawlakepatty.com



**RUSH LAKE**  
Lovely lake house w/ 295' of frontage on peaceful Rush Lake. Private setting w/ lots of land for the kids to play. Rush Lake is an all sports lake w/ blue gills & lg. mouth bass. Wonderful sunsets & beautiful yard. Shed down at lake included. Permanent Dock. 24 x 40 detached garage. Newer overhead garage doors, siding & wood trim. Newer washer, dryer, range, refrigerator & hot water tank. \$277,000 (20010928)



**REDUCED**  
3 Story Victorian home in Historic District. 4 BD, 2.5 BA. Charm & character w/ original natural oak & pine wood throughout. Exposed brick in several rooms. Freshly painted interior. Recent remodeled Master BD w/ marble, tile & clawfoot tub. 3rd floor has 24x20 rm divided to 2 BD w/ skylights. Enclosed porch off kitchen. Paved driveway & detached garage. Great patio w/ firepit. \$159,900 (20026484)



**ULTIMATE STORAGE**  
New Construction - Ultimate Storage Condos, a community of luxury garage suites, situated between three marinas close to St. Joseph River. Customize to store most prized possessions & have extra space to explore personal hobbies & interests. Each space will include water, sewer, kitchenette plumbing, bathroom, individually climate controlled, 20' ceilings, 14x18 overhead door, a basic mezzanine, service door, and more. Various sizes available - Call today!



**LK MI ACCESS**  
LK MICH beach access from 1.3 acre wooded lot. Breathtaking lake views could be "had" from a home's second floor level based on the topography of the parcel. Waverland Beach is small enclave of homes/cottages in an area not well known & nestled within & almost surrounded by MI state land & Grand Mere State Park. Easily accessible from I-94, 1.5 hours from Chicago. \$195,000 (20001773)



**10 ACRES**  
Location! 10 tillable acres, near schools and recreational fields. Bungalow house on property needs updating but has potential. Hardwood floors, built-ins, and full basement. Detached 2 car garage. Call today for your private showing! \$189,000 (20016567)



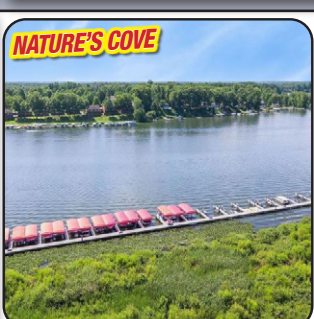
**NATURE'S COVE**  
Premiere lot location with water views in gated community on beautiful Paw Paw Lake. West side of property is all wooded area. Property boasts 185ft of water frontage view. Beautiful clubhouse and pool. Each owner has their own assigned dock space which is a permanent pier. Lg swimming pool, basketball court and trampoline area. Cabana has lg screen TV's, seating areas & kitchen area. \$159,900 (17029648)



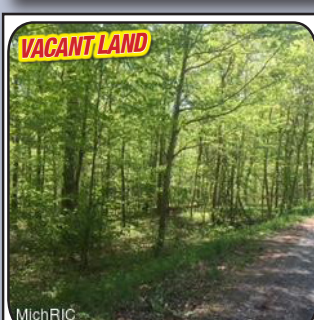
**NATURE'S COVE**  
Premier lot location with water views on level lot in gated community on beautiful Paw Paw Lake. Gorgeous clubhouse and pool. Each owner has their own assigned dock space which is a permanent pier. Lg swimming pool, basketball court and trampoline area. Cabana has lg screen TV's, seating areas & kitchen area. \$134,000 (18006716)



**NATURE'S COVE**  
Cleared, level lot in Nature's Cove, gated community on Paw Paw Lake. Pool & cabana club house for all owners to use. Each owner has own assigned dock space. Lg swimming pool w/ plenty of seating areas. Basketball & trampoline area. Cabana has lg screen TV's, seating areas & kitchen area. Lot is ready for new home. Perfect location for year-round activities. Call today for details. \$95,000 (16031704)



**NATURE'S COVE**  
Level lot in Nature's Cove, gated community on Paw Paw Lake. Pool & cabana club house for all owners to use. Each owner has own assigned dock space. Lg swimming pool w/ plenty of seating areas. Basketball & trampoline area. Cabana has lg screen TV's, seating areas & kitchen area. Lot is ready for new home. Perfect location for year-round activities. Call today for details. \$89,000 (20014973)



**VACANT LAND**  
Build your get away lake house. Close to Lake Michigan. After you build this property can join the Lake Michigan Beach association. Lots of activity nearby with wineries, fruit stands and specialty shops. Paw Paw Lake is only a few mile away as is St Joseph or South Haven. Call today. \$10,500 (18021180)



**VACANT LOT**  
Get those building plans out for this beautiful partially wooded with meadow site. 1 acre. Perfect place to build your home or cabin in woods close to Lake Michigan! Get away from the hustle & bustle of everyday life within this country setting. \$10,000 (20019828)



**COMMERCIAL**  
30+ Acres of commercial property tucked between Paw Paw Lk & Little Paw Paw Lk. GREAT DEVELOPMENT OPPORTUNITY. Great place for new trend of Wedding Destinations, Brewery or RV Park. Possibly a personal compound or developed for housing per township approval. Former Deer Forest property. Would be great to bring it back & possibly used as animal rescue site. \$550,000 (18001359)



**COMMERCIAL**  
Waterfront commercial space has 1650 sq ft of open space ready to start new business adventure. Full basement w/ large staircase & add'l workspace. Ample parking in rear of building. Nearby - Paw Paw Lk River County Park, 68 mile canoe/kayak trail from Paw Paw to BH, Paw Paw Lk, chocolate shops, wineries, local breweries, fruit/farm stands, casinos & new restaurants. The possibilities are endless. \$110,000 (1902308)

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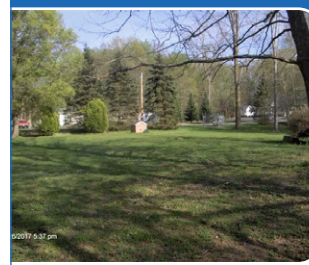


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2614 Niles Avenue, Saint Joseph, Michigan 49085 | TimOLearyPropertyGroup.com



Very nice 1.19 acre parcel with trees and shrubs, located north of Little Paw Paw Lake on North Shore Drive. \$45,000. (19018668)  
**Text Lil at 269-921-5727 for information.**



**Lil Demler**  
**269-921-5727**  
1901 Niles Ave | St Joseph, MI

### NEW ON MARKET

### UNION PIER



Beauty, serenity, with room to breathe inside and out. Expansive rooms, a double-sided fireplace, knotty pine walls, a full kitchen in the walkout basement with an additional fireplace. \$474,900

**67129 Conrad Road, Edwardsburg**  
**Greg Miller**  
269.927.4700 or 269.208.3568



Such a cute place! Recently remodeled with new carpet, fresh paint throughout, new kitchen with appliances, a decked-out bathroom and a large two car detached garage. \$244,900

**16212 Krob Road, Union Pier**  
**Greg Miller**  
269.927.4700 or 269.208.3568



### OWN FOR LESS THAN RENT

### COMMERCIAL



Exterior upgrades complete on this 3 bedroom 1.5 bath home. Detached 1 car garage, full basement. Newer roof, replacement windows. Not too big, not too small but just right. \$49,900

**857 Pipestone Street, Benton Harbor**  
**Debra Patterson**  
269.927.4700 or 269.208.3367



Great Investment Income Potential. Property includes 2 additional parcels 886 Territorial Rd/ vacant lot at 874 Territorial Road. \$100,000

**250 N Fair Avenue, Benton Harbor**  
**Debra Patterson**  
269.927.4700 or 269.208.3367



**Glenn Wilson**  
(269)326-1002



### OPEN HOUSE SUNDAY, AUGUST 30, 1:00PM-2:30PM



**\$459,000**

**3025 Mix Path, Stevensville**

- Deeded Access To LAKE MICHIGAN
  - 4 Bedrooms, 3 Baths
  - Spacious Basement w/Outside Entry Door
- Call Glenn Wilson 269-326-1002**  
(MLS#20027150)

**Sunset Coast**  
realty group

4507 Red Arrow Hwy. Stevensville, MI 49127

### OPEN HOUSE SUNDAY, AUGUST 30, 3:00PM-5:00PM



**\$355,000**

**2210 W Hinchman Road, Baroda**

- ONE OWNER Brick Home
  - 3 Bedrooms, 1 1/2 Baths
  - Private 5.19 Acre Parcel w/72x54 Pole Barn
- Call Glenn Wilson 269-326-1002**  
(MLS#20033028)



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**NEW LISTING** 8712 Maplewood Drive, Berrien Springs  
This is the opportunity you have been waiting for! A 4 bedroom, 3.5 bath nearly 1,200 sq ft house very close to Andrews U with a walk out accessory unit 1 bedroom apartment. Backyard backs up to forest owned by the university. The main floor with 3 Bd/1.5Ba has all hardwood floors and is move-in ready. Real wood fireplace in living room.  
\$129,500  
Sharon Straw  
269-325-4663

**NEW LISTING** 2865 W Lakeland Drive, Berrien Springs  
Beautifully updated ranch in desirable Country Acres neighborhood. Painter Lake just across the street. This large ranch features clean and bright eat-in kitchen with white cabinetry, new counters, pantry and space for an island. New flooring and wood-burning fireplace in family room that opens onto a patio and your wooded back yard.  
\$224,900  
Kelly Arellano  
269-921-6683

**NEW PRICING** 4801 Lake Street, Bridgman  
Nestled in a lovely wooded lot, this spacious home welcomes you away from the busy world. The home boasts solid oak floors, a living room with custom built fireplace face and side bookcases and updated kitchen with new cabinet doors, counter tops and appliances. A large sun room off the living room gives lots of natural light and more room for seating and entertaining.  
\$314,900  
Michelle Alger  
269-876-2713

**COMMERCIAL** 1015 E Napier Avenue, Benton Harbor  
Wonderful, family owned business in the heart of Benton Harbor. Located near one of the busiest intersections in the county. Current business is a dry cleaners, but location could offer other options, as well. This is a great opportunity for just the right person.....Lot is a large corner lot with lots of parking and extra storage garage.  
\$235,000  
Michelle Alger  
269-876-2713

## BUILD YOUR DREAM HOME HERE!

**2864 W. LAKELAND DRIVE, BERRIEN SPRINGS**

Great building site with approx 111' of frontage on Painter Lake, a private, secluded lake only 2 miles from US Hwy 31. Get your builder and start making plans to create your dream home.  
For more information about Country Acres at Painter Lake visit: [www.countryacresatpainterlake.com](http://www.countryacresatpainterlake.com)

**\$56,000**

**2575 BAY POINTE DRIVE, ST. JOSEPH**

Fantastic lot with beautiful views on the St. Joseph River situated at the end of a cul de sac in Eagle Pointe Harbor offering 45' +/- of waterfront! Great neighborhood with many upscale homes.  
\*\* Electric tower near lot to be replaced with smaller pole.

**\$65,000**



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**212 S Cass Street, Berrien Springs**  
A classic home from the 1920's has had some amazing updates! The kitchen/dining room area has space reminiscent of large farmhouse. The main floor master bedroom suite has it's own private patio space for outdoor living. Upstairs there are three more bedrooms. The privacy fence is just one of many upgrades that make this a four bedroom home worth seeing for yourself!  
\$184,900  
Karen Snyder  
269-449-1888

**8756 Meadow Lane, Berrien Springs**  
This spacious tri-level 2,791 sq. ft home with 5 Bd/3 Full Ba has over \$75,000 in improvements that in addition to a delightful 12x10 3 season room includes but not limited to roof, composite deck & stairs, windows, garage door, furnace, air conditioner, flooring, septic system, skylights, garage door, extra insulation and more!  
\$235,000  
Sharon Straw  
269-325-4663

**18197 Nye Road, Galien**  
Quiet, gorgeous natural seclusion abounds at this custom, one owner Estate on 20 acres. Home is not visible from the road. Brick 2 story construction with balconies overlooking both the front & back of the property & UNDERGROUND TUNNEL to the Guest House w/ attached garage- would make a perfect home office or studio!  
\$849,900  
Carolee Dalrymple  
616-634-2358

**1025 Point O Woods Dr., Benton Harbor**  
High quality brick home designed by Carroll Ott. Single owner. Located on wooded ravine in quiet subdivision adjoining Point O'Woods Country Club. Master suite on main with luxurious private bath. Main floor guest room with private bath. Updated kitchen. 3 seasons screened porch with wrap around decking.  
\$425,000  
Anne Odden  
269-930-0257



# RE/MAX BY THE LAKE

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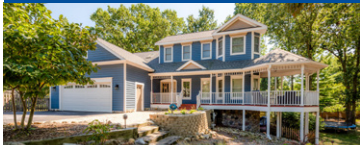
**OPEN SUNDAY 11:00 AM-1:00 PM**



**3785 S. CLEVELAND AVE., ST. JOSEPH**

- 3 BR, 2 bath, 2,626 sq. ft.
- New flooring throughout, freshly painted
- Living room w/fireplace, main floor laundry
- Large fenced backyard w/deck, full basement
- MIKE CAMPBELL WILL GREET YOU. \$234,000 (20033190)**

**JUST LISTED!**



- 5 BR, 3.5 bath, 4,732 sq. ft., Wild Dunes Beach
- Private Lake MI assoc. beach access, tennis, playground
- New Karen Garlanger designed kitchen, 2-story solarium
- Finished LL walk-out, deck, fenced yard, new landscaping
- Stevensville \$624,900. RS - (20034742)

**JUST LISTED!**



- 3 BR, 2 bath, 1,875 sq. ft., move-in ready
- Fresh paint, refurbished floors, living room w/fireplace
- Updated kitchen w/eat-in area, full basement
- Huge master suite w/walk-out deck overlooking backyard
- St. Joseph \$224,900. JV - (20033857)

**JUST LISTED!**



- 4 BR, 2.5 bath, 2,175 sq. ft., Eagle Pointe Marina
- Open kitchen, living & dining area w/high ceilings
- 3-season room overlooking Eagle Marsh, main floor laundry
- Main floor master suite w/walk-in shower & private patio
- St. Joseph \$409,000. JS - (20033705)

**JUST LISTED!**



- 2 BR, 2.5 bath, 1,993 sq. ft., solid limestone ranch
- Spacious living room w/fireplace
- Hardwood floors, enclosed porch
- Fenced backyard, patio
- Niles \$129,000. VW - (20034500)

**JUST LISTED!**



- 4 BR, 4.5 bath, 4,137 sq. ft., chalet-style custom built
- Kitchen w/granite, living room w/stone fireplace
- 4-season room overlooking waterfall & fish pond
- Solar heated indoor swimming pool, huge deck
- Stevensville \$849,000. JS - (20034628)

**PRICE REDUCED!**



- 2 BR, 2 bath, 1,171 sq. ft.
- Vaulted foyer area, living room with slider to back patio
- Large kitchen w/lots of counter space & SS appls
- One mile to Paw Paw Lake public access, back deck
- Watervliet \$145,999. AK - (20033041)

**NEWLY LISTED!**



- 4 BR, 3.5 bath, 3,612 sq. ft. brick ranch
- Living room w/fireplace, formal dining room
- Eat-in kitchen w/newer countertops, main floor laundry
- Finished basement, beautifully landscaped yard
- St. Joseph \$249,900. LP - (20031087)

**NEWLY LISTED!**



- 4 BR, 1.5 bath, 1,600 sq. ft., 2.5 acres
- Living room open to dining room w/fireplace
- Kitchen w/lots of cabinet space, main floor laundry
- Massive yard, backyard w/pond, pole barn
- Sawyer \$259,900. JV - (20029470)

**PRICE REDUCED!**



- 5 BR, 2 bath colonial, 2,979 sq. ft. home w/1 BR, 1 bath apt.
- New carpeting, new hardwood floors, freshly painted
- Kitchen w/lots of cabinet space, living room w/fireplace
- LL w/large rec room & fireplace, 2-car attached garage
- Berrien Springs \$245,000. DJ - (20025427)

**PRICE REDUCED!**



- 4 BR, 2 bath, 2,514 sq. ft., remodeled farmhouse
- Sits on 1.2 acres with barn, large deck
- Main floor master suite, expansive living & dining areas
- Main floor laundry, partially finished basement
- Berrien Center \$194,900. MN - (20009447)

**NEWLY LISTED!**



- 3 BR, 1.5 bath, 1,658 sq. ft., on Diamond Lake
- Over 76' of water frontage, open floor plan
- Eat-in kitchen, formal living room w/fireplace
- 2 detached two-stall garages, deck
- Cassopolis \$375,000. JL - (20033508)

**NEWLY LISTED!**



- 4 BR, 1.5 bath, 1,710 sq. ft., corner lot
- Completely renovated, modern new kitchen & baths
- Brand new floors, fresh paint throughout
- Large yard, full basement w/4th bedroom
- Benton Harbor \$119,900. CB - (20033648)

**NEWLY LISTED!**



- 3 BR, 3 bath, 3,472 sq. ft., 3.19 acre wooded lot
- Kitchen w/SS appls & skylights, 3-season room
- Open eat-in kitchen w/island & SS appls, mail floor laundry
- 2 new furnaces new A/C, new roof, beautifully landscaped
- St. Joseph \$394,900. LP - (20032867)

**NEWLY LISTED!**



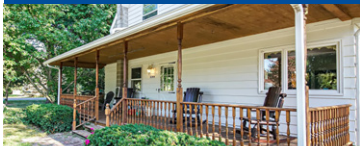
- 3 BR, 2 bath, 1,771 sq. ft., close to Silver Beach
- Views of Lake MI, hardwood floors, solid wood trim
- Kitchen w/SS appls & solid cabinets
- Fenced back patio, storage shed, 2 parking spaces
- St. Joseph \$549,900. LP - (20033115)

**PRICE REDUCED!**



- 2 BR, 2.5 bath, 1,611 sq. ft., Lighthouse Point Condo
- Lake MI views from all rooms, open floor plan
- Hardwood floors, gas fireplace, kitchen w/granite
- Gated security, swimming pool, hot tub, clubhouse
- St. Joseph \$395,000. JS - (19032865)

**PRICE REDUCED!**



- 4 BR, 3 bath, 1,916 sq. ft. farmhouse
- Expansive living room, kitchen w/lots of storage space
- Main floor master, main floor laundry, covered deck & porch
- Barn w/4 stalls & tack room, 3 pastures, 6 outbuildings
- Stevensville \$365,000. DT - (20030360)

**PRICE REDUCED!**



- 5 BR, 4 bath rehabbed farmhouse, 3.8 acres
- Spacious kitchen w/breakfast nook, hardwood flooring
- Third level option for guest quarters w/bath & kitchenette
- Huge main floor laundry room, wrap around porch,
- Coloma \$799,900. MN - (20019674)

**PRICE REDUCED!**



- 6 BR, 4.5 bath, 4,060 sq. ft., Wyndstone subdivision
- Kitchen w/SS appls & lots of cabinet space
- Main floor master suite w/double vanity, main floor laundry
- Finished basement w/large rec room, BR & bath
- Stevensville \$419,900. MN - (20025241)

**PRICE REDUCED!**



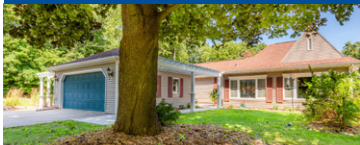
- 3 BR, 1.5 bath, 1,120 sq. ft. ranch
- Kitchen w/lots of cabinet & counter space
- Spacious living room, huge backyard
- New furnace, A/C, ductwork, water heater & sump pump
- Coloma \$155,000. MF - (20030501)

**PRICE REDUCED!**



- 5 BR, 4 full & 2 half baths, 4,975 sq. ft., on St. Joseph River
- Custom built home, foyer w/spiral staircase, main floor master suite
- Vaulted living area w/fireplace, chef's kitchen, formal dining area
- Back deck w/outdoor entertainment space, views of river & grounds
- Benton Harbor \$827,000. JS - (20026921)

**NEWLY LISTED!**



- 3 BR, 2 bath, 2,760 sq. ft.
- Birch paneled living room w/stone fireplace, hardwood floors
- Huge wooded backyard w/deck, stone patio w/pergola
- Newer roof, furnace & hot water heater
- Stevensville \$375,000. LP - (20031921)

**PRICE REDUCED!**



- Custom built 4 BR, 2.5 bath, 3,511 sq. ft., private ravine lot
- Great room opens into large kitchen w/breakfast area
- New roof, landscaping & other improvements throughout
- Finished basement, assoc. pool, clubhouse & other amenities
- St. Joseph \$379,900. PS - (20021943)

**NEWLY LISTED!**



- 3 BR, 2.5 bath, 2,562 sq. ft. beautiful ravine setting
- Living room w/wood burning fireplace, modern kitchen
- Large master suite w/glass shower & jetted tub
- Finished basement, back deck w/hot tub, many updates
- St. Joseph \$310,000. LP - (20029814)

**NEWLY LISTED!**



- 2 BR, 2 bath, 1,411 sq. ft., close to Silver Beach
- Newly renovated kitchen w/granite countertops
- Spacious living room w/lots of natural light
- Screened in porch, 1-car detached garage
- St. Joseph \$375,000. DT - (20029029)

**NEWLY LISTED!**



- 5 BR, 2 bath 2,080 sq. ft., 24.5 acres
- 1900's Farmhouse, home needs some TLC
- Kitchen w/lots of storage space
- Spacious living room, back deck, porch
- Bridgman \$328,000. MC - (20029304)

**PRICE REDUCED!**



- 3 BR, 2 bath ranch, 2,130 sq. ft., back patio
- Open concept, hardwood floors, brick fireplace
- Kitchen w/plenty of cabinet space, finished basement
- Master suite w/vaulted ceilings, main floor laundry
- St. Joseph \$209,000. DJ - (20020920)

**PRICE REDUCED!**



- 3 BR, 2 bath, 1,886 sq. ft., one block from Silver Beach
- Kitchen w/granite & Silestone, SS appliances
- Master suite w/2 walk-in closets, marble countertops, deck
- Main floor laundry, fenced backyard, 2.5 car garage
- St. Joseph \$539,900. LP - (20023556)

**LAKE MICHIGAN LUXURY!**

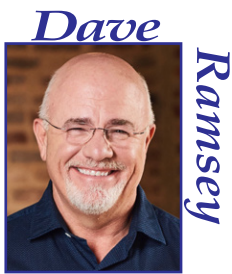


- 4 BR, 4.5 baths, 5191 sq. ft., finished basement
- Exquisite home with deeded Lake MI access
- Top of the line Chef's kitchen w/granite & SS appls
- 2-story great room w/fireplace, main floor master suite
- St. Joseph \$785,000. ML - (19008825)

**DEEDED RIVER ACCESS!**



- 4 BR, 3.5 bath, 3,075 sq. ft., extra large garage
- Green built living space, open floor plan
- Kitchen w/SS Whirlpool appls, stone countertops
- Fully finished LL, deeded access to Paw Paw River
- Watervliet \$299,900. WD - (20021857)



### Show them your value!

Dear Dave,

I've been with my company almost four years. Currently, I make the same money as a co-worker with the same title and the same amount of time on the job. But since we've both been there, I have taken on many more responsibilities than he has. What's your advice on asking for a raise? I feel that I have the right to complain about the situation, and think I should make more money than he does.

Vincent

Dear Vincent,

If you honestly feel like you deserve a raise because of your effort and performance on the job,

that's fine. Sit down with your leader, and make an objective, logical, and reasonable argument for why you deserve more money. I wouldn't mention your co-worker, because it's just not relevant. What is relevant is the value you bring to the company.

I understand how you feel right now. But no, you don't have the "right" to complain. You agreed on your pay when you took the job, and you should perform your duties with integrity and character. What someone else does, or doesn't do, isn't tied to your personal compensation.

If you think you deserve a raise, and you've got the results to prove it, sit down and have a respectful conversation with you leader. Show him or her the numbers, and the value you bring to the company, and explain why you feel you should get more money.

Good luck, Vincent!

—Dave

## Dave Says

### You've got to change the person in the mirror

Dear Dave,

I'm just starting to pay off my debts. How do you feel about moving credit card balances to other companies in order to get lower rates? It seems like that would help me get out of debt faster.

Elizabeth

Dear Elizabeth,

I get what you're saying. It might help speed up the process a tiny bit, but the habits that got you into debt in the first place won't change just because you've switched credit card companies. What you're talking about is an easy way to lower the interest rates—temporarily, in most cases—but it doesn't keep you from taking on more debt.

Many people think they've really done something to solve their debt problems when they do this. But you've got to remember that getting out of debt, and gaining control of your finances, is all about changing

the person you see in the mirror. You've got to make a commitment to getting out of debt, staying out of debt, and sticking to a written, monthly budget—that means keeping track of every, single dollar and living on less than you make.

In many cases, when people have problems with debt it's the result of unwise lifestyle and financial choices. But guess what? When you change, interest rates don't matter nearly as much. And when you shift your mindset about money, that will make a difference in a way that changing credit card companies and chasing lower interest rates can't!

—Dave

\* Dave Ramsey is CEO of Ramsey Solutions. He has authored seven best-selling books, including The Total Money Makeover. The Dave Ramsey Show is heard by more than 16 million listeners each week on 600 radio stations and multiple digital platforms. Follow Dave on the web at daveramsey.com and on Twitter at @DaveRamsey.

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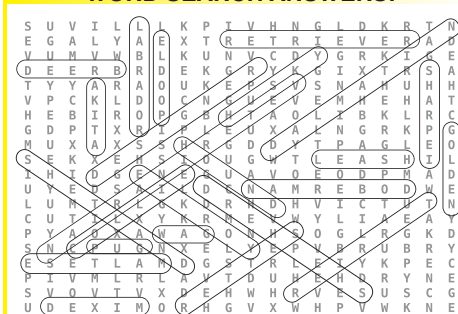
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## SUDOKU ANSWERS FROM PAGE 5

SUDOKU ANSWERS:

5	7	8	6	4	3	1	9	2
6	2	3	9	7	1	4	5	8
1	9	4	8	2	5	7	3	6
7	1	5	3	8	9	2	6	4
8	4	6	2	5	7	9	1	3
9	3	2	4	1	6	5	8	7
2	8	9	5	6	4	3	7	1
3	6	7	1	9	2	8	4	5
4	5	1	7	3	8	6	2	9

WORD SEARCH ANSWERS:



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**EVENTS**

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**LEGALS**

**SYNOPSIS OF LAKE CHARTER TOWNSHIP BOARD MEETING AUGUST 18, 2020**

**Electronic Meeting Via Zoom, per Governor Whitmer's Order.**

Meeting called to order 7:00 p.m. Present: Gast, Payne, Clark Mensinger, Heyn, and Wilk. Stine Absent.

Agenda stands as presented.

Motion to approve July 22, 2020 meeting minutes.

Roll Call Vote: Gast yes; Payne yes; Clark yes; Heyn yes; Mensinger yes; Wilk yes. Motion carried.

Motion to pay July bills in the amount of \$889,976.75. Roll Call Vote: Gast yes; Payne yes; Clark yes; Heyn yes; Mensinger yes; Wilk yes. Motion carried.

Motion to approve the Resolution for reconstruction of the culvert under Holden Road, in the Decker Drain system. Lake Charter Township's portion totaling \$77,983.00. Roll Call Vote: John Gast, Supervisor Yes; Gloria Payne, Clerk Yes; Robert Clark, Treasurer Yes; John Wilk, Trustee Yes; Nancy Mensinger, Trustee Yes and Pat Heyn, Trustee Yes. Motion carried.

Motion to upon publication, approve the Lake Charter Township Zoning Ordinance amendment for "Medical and Elderly Hardship Conditions."

Roll Call Vote: John Gast, Supervisor Yes; Gloria Payne, Clerk Yes; Robert Clark, Treasurer Yes; John Wilk, Trustee Yes; Nancy Mensinger, Trustee Yes and Pat Heyn, Trustee Yes. Motion carried.

Motion discuss this Exercise Equipment for Baroda-Lake Township Public Safety Building during the compilation of the 2021 budget. Roll Call Vote: John Gast, Supervisor Yes; Gloria Payne, Clerk Yes; Robert Clark, Treasurer Yes; John Wilk, Trustee Yes; Nancy Mensinger, Trustee Yes and Pat Heyn, Trustee Yes. Motion carried.

Motion to approve the invoice of \$16,000.00 from Baker Tilly Municipal Advisors, LLC for their work done on the water and sewer rate study. Roll Call Vote: John Gast, Supervisor Yes; Gloria Payne, Clerk Yes; Robert Clark, Treasurer Yes; John Wilk, Trustee Yes; Nancy Mensinger, Trustee Yes and Pat Heyn, Trustee Yes. Motion carried.

Motion to approve the invoice of \$16,000.00 from Baker Tilly Municipal Advisors, LLC for their work done on the water and sewer rate study. Roll Call Vote: John Gast, Supervisor Yes; Gloria Payne, Clerk Yes; Robert Clark, Treasurer Yes; John Wilk, Trustee Yes; Nancy Mensinger, Trustee Yes and Pat Heyn, Trustee Yes. Motion carried.

**ANNOUNCEMENTS**

The next regular meeting is scheduled for September 15, 2020 at 7:00 p.m., Lake Township Hall, Bridgman, Michigan.

Lake Charter Township/City of Bridgman Fifth Monday Meeting is scheduled for August 31, 2020 at 7:00 p.m., via Zoom, City of Bridgman hosting. Lake Charter Township Planning Commission is scheduled for September 14, 2020 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan. Lake Charter Township Zoning Board of Appeals is scheduled for September 10, 2020 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan. Lake Charter Township Hall Offices will be closed on Monday, September 7, 2020 in observance of Labor Day.

Meeting adjourned 8:11 p.m.

Lake Charter Township website: www.lake-township.org

A complete set of minutes may be obtained from the Lake Charter Township Clerk.

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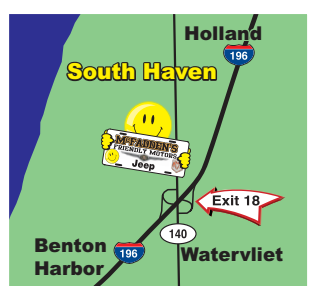
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 \$289/mo \$17,991  
 60K MILES

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 \$18,991  
 14K MILES

**2015 FORD EXPLORER XLT**  
 \$289/mo \$18,991  
 AWD

**2015 FORD EDGE SPORT**  
 \$289/mo \$18,991  
 74K MILES

**2018 CHEVY EQUINOX LS AWD**  
 \$289/mo \$18,991  
 68K MILES

**2019 NISSAN ROGUE**  
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 34K MILES, FACTORY WARRANTY

**2019 CHEVY EQUINOX LT**  
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 4X4

**2016 CHEVY EXPRESS PASSENGER LT 3500**  
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**2017 CHEVY TRAVERSE LT AWD**  
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 AWD

**2013 FORD F150 FX4**  
 \$349/mo \$19,991  
 88K MILES

**2018 FORD ESCAPE**  
 \$349/mo \$19,991  
 AWD

**2018 CHEVY EQUINOX PREMIER**  
 \$21,991  
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**2013 RAM PICKUP 1500 SLT**  
 \$21,991  
 61K MILES

**2016 CHEVY TRAVERSE LT**  
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## HONDA

**2020 Honda CR-V CVT LX**



**\$219/mo**  
PER MONTH FOR 36 MONTHS

**\$2,899 total due at signing.**

Includes down payment, no security deposit required; excludes tax, title, license and dealer fees. For well-qualified customers. Offer expires 08/31/20.

**2020 Honda Accord CVT LX**



**\$249/mo**  
PER MONTH FOR 36 MONTHS

**\$2,499 total due at signing.**

Includes down payment, no security deposit required; excludes tax, title, license and dealer fees. For well-qualified customers. Offer expires 08/31/20.

**2020 Honda Odyssey EX**



**\$319/mo**  
PER MONTH FOR 36 MONTHS

**\$3,399 total due at signing.**

Includes down payment with no security deposit. Excludes taxes, titles and either dealer fees or documentary service fee. For well-qualified lessees who currently own a 2010 or newer Honda vehicle. Offer expires 08/31/20.



**2016 Nissan Altima 2.5 S**

2.5L 4-Cylinder DOHC 16V, CVT with Xtronic, 95900 mi., 27/39 MPG

**\$9,720**

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**2016 Jeep Patriot High Altitude**

2.4L I4 DOHC 16V Dual VVT, 6-Speed Automatic, 80973 mi., 20/26 MPG

**\$13,740**



**2017 Ford Fusion SE**

2.5L iVCT, 6-Speed Automatic, 34426 mi., 21/32 MPG

**\$13,931**



**2016 Buick Regal Premium II**

2.0L 4-Cylinder DGI DOHC VVT Turbocharged, 6-Speed Automatic, 45359 mi., 21/30 MPG

**\$15,952**



**2014 Cadillac XTS**

3.6L V6 DGI DOHC VVT, 6-Speed Automatic, 69315 mi., 18/28 MPG

**\$16,065**



**2014 Buick Enclave Premium Group**

3.6L V6 SIDI DOHC VVT, 6-Speed Automatic, 91814 mi., 16/22 MPG

**\$16,194**



**2017 Jeep Patriot High Altitude**

2.4L I4 DOHC 16V Dual VVT, 6-Speed Automatic, 30754 mi., 20/25 MPG

**\$16,422**



**2019 Nissan Rogue Sport S**

2.0L DOHC, CVT with Xtronic, 48110 mi., 24/30 MPG

**\$17,569**



**2016 Honda Pilot EX**

3.5L V6 24V SOHC i-VTEC, 6-Speed Automatic, 124518 mi., 18/26 MPG

**\$18,261**



**2017 Honda HR-V EX-L**

1.8L I4 SOHC 16V i-VTEC, CVT, 47840 mi., 27/31 MPG

**\$18,295**



**2017 Nissan Rogue S**

2.5L I4 DOHC 16V, CVT with Xtronic, 13352 mi., 25/32 MPG

**\$18,670**



**2016 Honda CR-V Touring**

2.4L I4 DOHC 16V i-VTEC, CVT, 87612 mi., 25/31 MPG

**\$18,623**



**2018 Honda Accord LX**

1.5T I4 DOHC 16V Turbocharged VTEC, CVT, 13910 mi., 30/38 MPG

**\$19,996**



**2017 Jeep New Compass Latitude**

2.4L I4 MultiAir, 9-Speed Automatic, 31022 mi., 22/30 MPG

**\$19,338**



**2018 Honda HR-V EX**

1.8L I4 SOHC 16V i-VTEC, CVT, 22984 mi., 27/31 MPG

**\$19,348**



**2017 Toyota Sienna LE**

3.5L V6 SMPI DOHC, 8-Speed Automatic, 45161 mi., 19/27 MPG

**\$22,039**



**2017 Honda CR-V EX-L**

1.5L I4 DOHC 16V, CVT, 22152 mi., 27/33 MPG

**\$23,976**

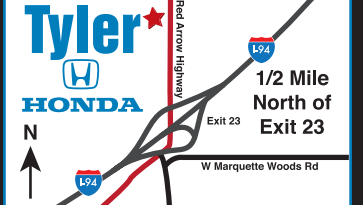


**2018 Jeep Grand Cherokee Limited**

3.6L V6 24V VVT, 8-Speed Automatic, 22516 mi., 18/25 MPG

**\$31,349**

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