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Moody on The Market



Moody

Valerie Byrnes spent her formative years in the realm of community and economic development, running

a regional chamber of commerce and in her last role of that type working in small business development, helping small business owners. She admits, "The more I supported people and assisted them in the launch of their business, the more I recognized that that same spark still existed in me as an entrepreneur." She is a "Yooper" by birth (from the Upper Peninsula of Michigan), but is rapidly adapting to the place on Lake Michigan she was continually drawn to until fate made it certain that she would drop anchor in the port of St. Joseph through her acquisition last year of Waterfront Framing & Fine Art from Ned & Diane Wollenslegel. Valerie says she and her husband decided that St. Joseph seemed like the perfect fit, and confesses, "We sort of did a millennial thing. We picked the community first and found the job after, right? which is pretty common nowadays," then adds, "It would be my goal long-term to have my feet on the ground doing work that supports exactly what we've talked about and that's business growth." Valerie says as her own entrepreneurial spirit was revived, she and her husband found themselves at a crossroads "Where we would look at a community and say 'where do we want to be when we grow up? What does that look like? We've raised our kids, now where do we want to be?" She admits. "We had driven up and down the Lake Shore and St. Joe kept coming to our mind and you know, God works in mysterious ways and he connected me through mutual colleagues and friends when I had heard about Ned and Diane being potentially interested in selling, and as soon as I came in to meet them, I think it was New Year's Eve, no less, it just felt right. It felt like a business that I could do justice to." Her spirit was moved when she realized having the business would, essentially, as she puts it, "Let me have a creative side of building frames, connecting colors, putting it all together, which I love. The artistic side has a piece of my life. and while I'd not been trained, I would say I have an eye for it, and that's the most critical part." Now, after training side-by-side with the Wollenslegels for the past year, meeting the loyal clientele and helping

Continued on page 8



Sarah
Spoonholtz,
Regional
Director,
SMR Chamber







Your Chamber Update

Welcome to delicious."

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FY DI

One of my favorite parts of working at the Chamber happens to be when we get to celebrate a business, be it a new one, one that's under new ownership, freshly remodeled, or has expanded to a new location. When we pause and think of the impact that COVID-19 has had on many businesses in

One of my favorite parts of working at Southwest Michigan it makes celebrating Chamber happens to be when we get to wins with them that much more special.

When you're a gym that's just over a year old that was forced to close for months celebrating not only being able to reopen but also a new location is exactly what we plan

Continued on page 2

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Sarah Continued from cover

on doing! The Chamber has the pleasure of joining one of our members on Friday October 30th at 11:30 a.m. as we co-host the official grand opening and ribbon cutting celebration for Lake Side Fit's new location in Bridgman.

We all have a passion for something, that passion for fitness and also the ability to fill a need in her community is what inspired Lacey Lucas to open Lake Side Fit. In June of 2019 the first Lake Side Fit studio in downtown Bridgman opened; initially offering a variety of fitness classes for a wide variety of fitness levels before quickly expanding to offer cardio equipment, weights, circuit machines and more

Lacey says "Bridgman is where my husband and I live and have chosen to raise our family. When he began encouraging me to follow my passion again for fitness, we knew the opportunity to bring a studio like this to our community would fill a huge hole." The lack of having a facility nearby has proven a successful one for Lacey and Lake Side Fit, prior to COVID-19 they had already expanded their original location on Lake Street once and were looking at options for the next phase of growth. While the shutdown was not an ideal one for their business, it did allow for a new space to be located, renovated, and for all the parts to fall into place for the expanded endeavor.

Their new space at 9486 Red Arrow Hwy next to Bryan's Automotive not only allows for the 24-hour gym with machines and weights, a larger space for fitness class attend-

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ees to space out, but now includes a wellness service too. The wellness area includes a tanning bed, infrared sauna, red-light therapy room, massage therapy, and a shower.

If you find yourself in or near Bridgman on Friday, October 30th at 11:30 am, stop by Lake Side Fit and see the space for yourself! Lacey and her husband Jimmy have arranged for a hot dog cart so you can purchase lunch and join in on the celebration. COVID protocols will be in place so everyone can join us safely!

Memberships to Lake Side Fit come in a variety of options, from daily, monthly, and yearly packages for the 24-hour gym, to daily drop-in rates and single class packages available. For more information Lake Side Fit, visit www.LakeSideFitApparel.com, facebook.com/lakesidefitness19 or call 269-449-3092.

If you'd like to learn more about how the Chamber is supporting local businesses, visit www.berrienreopens.org, www.swmisafe.org, and the Buy Local Berrien! Facebook Group. You can also reach me at sspoonholtz@smrchamber.com or call my direct line at 269-932-4040 if you'd like to chat.

down was not an ideal one for their business, it did allow for a new space to be located, renovated, and for all the parts to fall into place for the expanded endeavor.

Their new space at 9486 Red Arrow Hwy next to Bryan's Automotive not only allows

To learn more about holding your own ribbon cutting, joining Chamber, upcoming Chamber events, or member benefits visit our website www.smrchamber.com. We look forward to seeing and connecting with you soon!

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Backyard Beauty Photo by Jessica Ann Grall

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com**Photos must be horizontal orientation to be considered for Photo of the Week.



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October is Domestic Violence Awareness Month. What, you may ask, does this have to do with pets? The answer is sometimes everything. Here are some statistics from the Purina Company: 1 in 3 women and 1 in 4

men will experience some form of domestic abuse; as few as 10% of domestic abuse shelters in the U.S. can accept pets; 48% or nearly half of all victims don't leave or delay leaving an abusive situation because they don't want to leave a pet or pets behind; over 70% of women in shelters report their abuser threatened, injured or even killed a pet as a means of control.

Shocking, isn't it? And yet it happens everyday across the country. To help combat the problem, the Purina Company established the Purple Leash Project. Purple represents domestic violence awareness, and the purple leash is a symbol for the important and strong bond between a pet and their owner. In an abusive situation, a pet may be the person's only source of love and support, and to be separated from them, let alone fear for their safety, is unconscionable. To make a difference, the Purina Company has helped one of the largest domestic violence shelters in the country become a leading voice for change. Together they founded the PAWS Act Coalition to support the Pets and Women Safety Act, advocating for federal resources to help the cause. Helping domestic violence shelters become pet-friendly is no small feat, but their goal is to make 25% of them so by the year 2025. It is a worthy of everyone's support, so that no one ever has to decide to leave a pet behind to keep themselves safe. To show support for this project, please wear purple on October 22. To learn more about the Purple Leash

The Pet Corner

Project, please visit www.purina.com/about-purina/ purple-leash-project/the-issue.

With the Covid-19 pandemic still wreaking havoc, Halloween is sure to be different this year, but what hasn't changed is the need to keep our pets safe. Since the holiday falls on a Saturday, vigilance and precautions should be taken the entire weekend. They have been mentioned before but always bear repeating. Keep all candy and human treats out of a pet's reach. Chocolate can be deadly and too much sugar of any kind can cause upsets. Keeping pets inside on Halloween, as well as the days right before and after, will prevent anyone with ill intent from having access to them. Who knows if some of the stories about animal sacrifice taking place on Halloween are really true, but why take the chance? Our pets are always safer inside with us. If you are participating in trick or treat, you'll want to guard against pets escaping when the door is open. No one wants their pet lost on Halloween. Some pets are more sensitive to strangers appearing at the door, so it's best to keep them confined where scary costumes and unfamiliar humans can't frighten them. Other pets like to join in the fun and accompany kids on their quest for treats. If pets are wearing a costume, make sure it is comfortable and that they are able to relieve themselves easily. Some reflective tape added to the costume will make them more visible, and it goes without saying to keep them on a leash, since it's the law in most communities. With a little preplanning and extra thought, Halloween can always be a safe and fun time for our pets. Ace, Foo Foo, Zombie and Sandwich will be wearing their festive scarves, and I can tell you right now who will be the first to take theirs off.

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Oh, the depth of the riches of the wisdom and knowledge of God! How unsearchable his judgments, and his paths beyond tracing out! ~ Romans 11:33

God is Awesome

Look at a pic-Canyon sometime. As you look at that

picture, the immensity of the canyon just takes your breath away. The bottom of the photograph shows the lip of the canyon, and then the ground just drops away and keeps going down, as the rift spreads to the left and the right. Imagine how much space there is when were to explore every nook and cranny, every space in that canyon, it would take a lifetime.

and the wisdom and the knowledge of God is much like looking at a picture of the Grand Canyon. The magnitude and splendor of God's wisdom and knowledge are just breathtaking. We can sit on the ledge and stare into its depths and never find the bottom. Frankly, it's for your love. Amen. unsearchable. We would never be able to even begin to search just the surface of his wisdom. It is impossible for us to understand on our own.

But God, in his unsearchable wisture of the Grand dom, revealed to us what we would never be able to find out on our own. He sent his Son. Jesus, to make peace between sinners and himself by having Jesus take on the punishment for sin. Then God said to you; yes, even to you, that you are a recipient of that free grace. He sent his Son for you. Your sins were also taken away by Jesus.

Hearing that proclamation of grace, there used to be level ground. If you we can exclaim with gratitude, "How unsearchable his judgments, and his path beyond tracing out!"

Prayer: God, though I cannot Looking at the depth of the riches fathom the depths of all your wisdom or understand all of your ways, I rejoice in the knowledge that you have revealed about your Son and the salvation that he accomplished for me. Through the study of your Word, help me grow each day in my appreciation

> Submitted by:Pastor Glenn T. Rosenbaum Administrative Pastor Grace Evangelical Lutheran Church, St. Joseph Originated by: www.What AboutJesus.com

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A Column with Plenty to Noodle On



evervone knows*, October is World Pasta Month, and in the USA, October 17 is National Pasta Day.

(*If you actually know this, please let me know how it is that you

know this! I didn't know it! Meaning I was exaggerating a bit when I said "everyone" does.)

The story goes that Thomas Jefferson introduced pasta to the Americas after first encountering it in Naples, Italy, when he was the American Ambassador to France. There's a page on The Library of Congress website that shows a drawing Jefferson made for a pasta machine he called a "maccaroni maker." (Lesser-known fact: He also returned from Italy with an early prototype of Super Mario Brothers.)

According to Nationalpastaday.com, "there are over 600 known pasta shapes." I like the way that's phrased — "known pasta shapes." It hints of adventure! Perhaps there are exotic pasta shapes yet undiscovered, deep in the Amazon rain forest, on remote Pacific atolls, in the Tasmanian highlands!

What I like best about the existence of at least 600-plus pasta shapes is that I can fulfill the word count expected by Head and Farrell just by listing all of them! But not today — I'll save that for when I'm completely out of entertaining ideas. (You may challenge that I've never had any entertaining ideas, but that's a whole 'nutha topic.)

Still, there are some pasta names and meanings, or translations, that I can't resist sharing right now:

Slightly comical names: Linguini - "little tongues"; Ravioli - "little turnips" (yuck, I hate turnips!); and Mostaccioli - "mustaches of the Mario Brothers.3

Frankly unappetizing names: Vermicelli -"little worms"; Gramigna - "infesting weed"; and Strozzapreti - "priest stranglers."

Mafalde pasta is named after Princess Mafalda of Savoy, born in 1902, and daughter of the Italian king Victor Immanuel III. During WWII, Germany's Adenoid Hynkel (Dear Leader of the Third Blech) disliked her intensely, and, sadly, she met an untimely end in a concentration camp. I think it's all well and good she had a pasta named for her. But I think it speaks even better of her that Adenoid called her "the blackest carrion in the Italian royal house." All honor to Mafalda, I say.

A few final fun factoids:

Papardelle is supposedly from the Tuscan word "papparsi," meaning "to pig out." Man, that's what I do when pasta is on the table! And Pansotti means "big bellies." And that's what I get when I papparsi! Quanto appropriato, si?

Spaghetto is the singular word for spaghetti. But be careful not to drop an "i" before that "o," or you'll have something waaaaay different!

There's a stuffed pasta called Occhi di lupo -"Eyes of the wolf." And there's Agnolotti, meaning "Lamb's ear" - stuff-able semi-circular pockets.

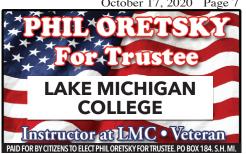
CAUTION! - ONLY serve Agnolotti and Occhi di lupo together if you carefully drape the agnolotti over the lupo y'know, an eyes-of-thewolf in lamb's clothing kind of thing. This way the agnolotti will remain calm until vou devour them.

Pasta was originally eaten by hand. Sure, sounds messy. But picture the messes caused by this factoid!: Pasta that is cooked properly should stick to the wall when it's done. So now, next time vou're at a dinner party and the pasta is not well prepared, you know how to prove it!

TakeFiveT5@yahoo.com

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Name: Grace Kelley School: St. Joseph High School

Grace Kelley of St. Joseph High School Cross Country is the WSJM Sports Berrien County Student Athlete of the Week for the week of September 27, 2020.

Grace placed first in the Bears' dual meet against Portage Northern with a time of 19:51.9. She followed that up later in the week by winning the individual championship at the Berrien County Invitational with a time of 19:34.1.

Grace is a freshman at St. Joe and plans to run track for the Bears in the spring.

Grace is the daughter of Todd and Brigitte Kelley of St.

Other finalists for the week were Samantha Dietz of Watervliet Volleyball, Karly Klaer of St. Joseph Volleyball, and Cade Vota of Niles Soccer.

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought o you each week by the generosity of these sponsors

Grace Kellev















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Farm Market Store

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MOODY Continued from Cover

Ned & Diane transition towards retirement after 20 years in the business, she's embarking on putting her own mark on the popular framing, design and art shop in downtown St. Joseph's central business district. Starting back on Monday, October 5th and running through the 31st, she's hosting a major clearing sale on many things in the shop located at 606 Ship Street, just around the corner from the Golden Brown Bakery downtown. She says, "Ned and Diane have done a great job in establishing the footprint and the client base and they, like all entrepreneurs, have done what we all do and that's to sort of test the market with the products that you bring in." Some such pieces were perhaps bought at shows and tested in the local market, and may have lingered longer than usual in a retail shop, so Valerie says, "I'd like to bring in some new fresh works. I'm starting to get more and additional local photographers and local artists, to make way for what the Millennials might like, because there's an entirely different market out there that maybe we haven't touched." Pretty much the whole month of October will bring sales opportunities to make way for some painting and refreshing of the store." Valerie says, "Since we don't have a lot of storage space, my ideal solution is get much of this artwork

tough process to let go of things that have value and are beautiful but sell at less than maybe what they're valued at, but adds, "I think it's a great opportunity to put artwork out there into a new home for each piece, but also to give me the space and chance to recreate our image to the community." Currently Waterfront Framing & Design will stay open from 10:00 till 5:30 Monday through Thursday and on Fridays and Saturdays from 10:00 to 5:00 and that will maintain. Valerie says, "I might do a couple of special events, sort of pop-up types of things throughout the whole month and I'll be publicizing most of that on Facebook where I have been getting some traction." Valerie bought the business last July (2019) and that gave Ned and Diane a good opportunity to segue toward retirement. not wanting to fully step out but remaining deeply committed to the downtown community, and wanting to make sure that whoever came in next was just as committed. That gave her an opportunity to segue from her own day job and career, which had been in community and economic development and to get her mind around things like, "What does owning a retail space in downtown St. Joe look and feel like, and I've been so impressed by the community overall as well as the loyalty of the customer base that exists in this community." Recognizing the importance of businesses to a community, she says, "I love that Buy Local, Shop Local, is a piece of it all. I've always been an entrepreneur. I love small business. I'll forever dabble in that in my life. And the idea that this was an existing, established business and not having to start from scratch was a breath of fresh air for me and it was an opportunity that my husband and I really felt like wanting to segue over to and be a part of the community." The









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couple maintain a home in Allegan, where he's a principal at the Allegan Tech Center, and she laughs, "So he gets to drive a mile to work and I get to drive an hour." She adds, "We did get a small rental here as well, because we wanted to stay engaged in the community and this summer it gave us an opportunity to be here and enjoy the beach." In addition to conducting a clearance sale preparatory to putting a fresh face on the store. Valerie is providing the additional nuance of tweaking the name from the old Waterfront Framing and Fine Art to her new iteration of Waterfront Framing and Design. She quickly notes that "Fine Art still remains the lifeblood. We have Fine Art, but we also have Fun Art too, and we have decor and so I've switched that up to add 'Design' so that people can think about their space in a design sort of aesthetic way." A newly developed logo has been prepared and will be revealed this fall when the shop re-opens from the freshening. By way of explanation, Valerie says, "We'll probably take a little sabbatical in early November, for about 10 days or so to repaint a little bit freshen up a few things and then come back strong in mid-November in time for Christmas, still be able to support a little bit of the retail component as well as be ready to rock and roll with some frame building for specialty gifts for Christmas." One thing that Valerie especially loved about St. Joe as she was comparing the town to some of the other beach communities along Lake Michigan is that, "It is a year-round community and not everyone has that luxury as a community, so there's a huge opportunity here." She also says she immediately recognized that Waterfront Framing has a very stable customer base, saying, "This community is rich in people that will support local business, and so I love that, but what I also recognize is a lot of missed opportunity where people are walking by and they look into the shop and they feel like well, I don't have anything to frame." That's why she's

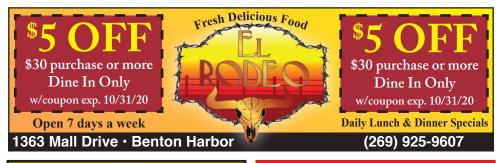
committed to a bit of a revamp to offer some new decor options, saying, "It creates a revenue stream for me and it also gives people a reason to come in and maybe come back, and I'm seeing that a lot, building a loyal customer base is not the difficult part. The difficult part is getting them in the door to want to explore in the first place." Keep in mind, too, that at Waterfront Framing, it's not just about framing flat artwork like photos and paintings, they are a full custom frame shop offering unique framing of keepsakes, sports jerseys, and many other sentimental or important objects and beyond. They also offer original artwork, prints and framed pieces ready for hanging. Additionally, they can replace frames, mats or glass as needed. Look for some great deals over the next month as the clearance gets underway, and watch for the new look and decor this fall at Valerie Byrnes' Waterfront Framing & Design in downtown St. Joe. Keep tabs on everything going on, by visiting her Facebook page: www.facebook.com/waterfrontframing

When Mike and Jennifer Stone took over the space that was the long-time home to Bridgman's Olympus Restaurant along Red Arrow Highway in the community, they had big plans. In fact, their long-range plan was to expand into a new South Bend location. Since June of 2018 the couple has been serving up a combination of eclectic and traditional dishes for breakfast and lunch at 9735 Red Arrow Highway, just off the crossroads of downtown Bridgman. Later that year they expanded into catering options as well. Now, however, thanks to the impact of the coronavirus pandemic, the expansion plan has essentially turned into a relocation plan. The Stones issued an e-mail to regular customers this week foretelling the story, so we'll let them tell it the way that they wrote it. Here is the content of the early Tuesday morning e-mail message from The Early Bird Eatery in downtown Bridgman: "We've got some news to share.

your continued support over the last few months. In 2020, our growth plan was to add another location. When COVID hit, we quickly shifted our focus to our staff, customers, and remaining safe while we navigated through protocols. Now that things have opened back up, we decided to continue moving forward with our initial plan, and are opening a new

It's been a crazy year and we want to thank you for location in South Bend, Indiana. This new venture aligns with our family's future and the growth and vision of The Early Bird Eatery. We plan to open the new restaurant in November inside the Dainty Maid Co building at 231 S. Michigan Avenue, South Bend, Indiana. We will be closing the Bridgman location on October 25th. It was a diffi-

Continued on page 10





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MOODY Continued from page 9

cult decision, and we are sad to say goodbye to our loyal customers. From the beginning, the Bridgman community has extended a tremendous amount of support, and for that, we are truly grateful. We grew up in the area, and we are thankful for our wonderful staff and strong customer-base, both contributed to our growth over the last two years. While we are moving to another location, South Bend is less than 30 miles away, and we are looking forward to seeing and continuing to serve familiar faces in our new space as well. We will keep you updated as things evolve. Follow our social media accounts for pictures and information. We are excited about this new opportunity and hope to see you soon. Lots of Love, Jenn and Mike." The couple is originally from the area and had re-located back to Berrien County from Michigan's capital city of Lansing. Jennifer worked the front-of-the-house operations, and Mike managed the menu, the kitchen, and all back-of-the-house functions. Mike is an executive chef who earned his culinary arts degree from the International Culinary School at the Art Institute in Denver, Colorado.

There's nothing like a good burger and a beer to take your mind off of the troubles of the day, but all this month the crew at North Pier Brewing Company and the North Shore Inn are hoping that when you partake of a good beer and burger

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Pepperoni Pizza Exp. 11-2-20 269-985-0085 2922 Niles Ave. St. Joseph, MI 49085 JetsPizza.com you'll help increase awareness for some people whose troubles include the diagnosis of breast cancer. Together, the neighboring businesses in the heart of the Harbor Shores Resort complex have taken up partnership this month with The Cancer Alliance of Neighbors throughout Breast Cancer Awareness Month. With October being Breast Cancer Awareness Month, North Pier Brewing and the North Shore Inn across the street are teaming up with the Cancer Alliance of Neighbors Serving Berrien County (CAN) to help make a difference and increase awareness. The Cancer Alliance of Neighbors was started last year in 2019 by Dr. Greet Baestaens. Dr. Greet felt compelled to start the non-profit organization to help her collective community of Berrien County. For the entire month of October, both North Pier Brewing and the North Shore Inn will donate \$1 per pint or 4-Pack of Oh My Guava (Pink Guava Kolsch) to the Cancer Alliance of Neighbors. Additionally, special edition Oh My Guaya T-shirts will be sold at both establishments as well as at Aging Fit Physical Therapy in St Joseph. But wait, there's more. as the man on TV tells us repeatedly. In order to make an even bigger impact, each dollar raised will be matched by Dr. Greet herself to double the impact of the fundraiser. North Pier and North Shore owner, Jay Fettig, says "We're excited to partner with CAN for the month of October. This is an issue that's important to us and we appreciate the fact that 100-percent of donations to CAN go to people living in Berrien County."

That's it for this week. See you Saturday, right here in MailMax!

> Pat Moody Morning Radio Personality WSJM Radio moody@wsjm.com (269) 925-1111

Read more at www.MailMaxOnline.com



Dave Savs



Try to help him, but move slowly Dear Dave.

My boyfriend lives in a different state, and I'm planning to move

there when we get married. I know I love him, but sometimes he is not what I consider to be responsible with money. There have been times in the past when he has taken out small loans or paid bills late in order to buy something he wanted. How can I talk to him about this?

Heather Dear Heather.

If it were me, I think I'd make sure things move a little more slowly in the relationship until he gets his spending under control. Sometimes when things like this happen it's just a situation where a person needs to learn the benefits of budgeting and handling money in a mature, responsible way. You can't do something if you haven't been taught how to do it, and hopefully this is the case with your boyfriend.

You mentioned marriage, so that tells me you're both taking this relationship seriously-that you're in the process of making sure you want to

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spend the rest of your lives with each other. Bring it up gently, and tell him why you're concerned. Share your hopes and dreams for the future with him. You might even offer to help him make out a monthly budget. That way, once he understands the process and value of spending money on paper before the month begins, it will be easier for him to stick to it.

Good luck, Heather!

Idea behind the legacy drawer

A friend recently told me about you and your teachings about money. While we were talking, she mentioned something called a "legacy drawer" for important papers. Can you explain more about this?

Anna

Dear Anna.

Simply put, a legacy drawer is a collection of your essential documents in a safe place where your family and loved ones can find them when you die, or if you're sick or disabled. It doesn't have to be a drawer, specifically, just a safe, secure place where you keep all the pieces of your financial life-your will, living will, estate plan, investment statements, insurance policies, and property deeds. You should also include stuff like power of attorney documents, bank and lock box access information, and any other instructions for and information about your last wishes and what you leave behind.

The stress and grief when someone becomes seriously ill or dies is bad enough. Don't make it any harder than it has to be by leaving your finances and other essentials in a mess!

-Dave

Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Dave Ramsey Show, heard by more than 16 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

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2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, Power Driver's Seat, Cloth and Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20289A



Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! U20165



1.5 Ecoboost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 29K Miles, Power Driver's Seat, Auto Climate Control, SYNC 3, Blind Spot Information System Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20117



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Remote Keyless Entry System, Ford Certified! U20158

FUSION V6 Start, Navigation, Sport Upgrade Package, Aluminum Sport Pedals, Power Moon Roof, F





Navigation, Touchscreen Display, Rear View Camera, Remote Keyless Entry System, Ram Certified! U20120





3.6 V6 EFI Engine, 6 Speed Au Miles, Remote Start, CD-Player, Side Doors, Rear View Camera,



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80K Miles, Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F20209B



Remote Start, Navigation, Power Leather Heated Front Seats, CD-Player, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20131A



3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 18K Miles, Preferred Equipment Package, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20112A



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Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Stow 'N Go Seats, Auto Climate Control, Power Slide Side Doors, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! S20012







Navigation, Power Leather Heated Seating, Heated Steering Wheel, Power Fold Rear Seats, CD-Player, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate Remote Keyless Entry System, Ford Certified! U20133

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1.5 Ecoboost EFI Engine, 6 Speed Automatic, Silver Painted Aluminum Wheels, 12K Miles



Power Driver's Seat, Power Slide Power Lift Gate, Remote Keyless rtrain Factory Warranty! S20013

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Miles, Memory Power Leather Heat Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warrantyl M20083A













3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 16K Miles

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Front Seats, Heated Steering Wheel, Rear View Camera, Power Lift

Gate, Remote Keyless Entry System, Jeep Certified! C20242A







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3.0 EFI Engine, 6 Speed Automatic, Aluminum Spoked Wheels, 90K Miles, Remote Start, Memory Power Leather leated Front Seats, Auto Climate Control, CD-Player, Remo

2013 CHEVY SILVERADO 1500 LT Z71 4X4

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels 123K Miles, Remote Start, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, CD-Player, Remote



3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 117K Miles, Memory Power Leather Heated/AC Seats, Power Moon Root Auto Climate Control, CD-Player, Rear View Camera, Power Lind Control Control Control Control Con Gate, Remote Keyless Entry System, Car Smart Checked! C21020





mote Keyless Entry System, Car Smart Checked! C19234B



1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote





2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Fron Seats, Power Moon Roof, CD-Player, Rear View Camera, M20086A





5.0 V8 FFV Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 88K Miles, Remote Start, SYNC 3, Power Front Seats, Power Adjust Pedals, Reverse Sensin, System, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Power My Advise Fig. 1, 2014.0.



6.7 V8 DIESEL Power Stroke EFI Engine, 6 Speed Automatic, Less Than 6K Miles! Flatbed with Hoist! unning Boards, Snow Plow Package, SYNC, CD, Vin



2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 13K Miles! Remote Start, Navigation, SE Luxury Package, Power Driver's Seat, Heated Front Seats, Power Moon Roof, SYNC 3, Reverse Sensing System,



3.5 V6 Ecoboss EFI Engine, 6 Speed Automatic. Aluminum Wheels, 30K Miles, Remote Start, Navigation SYNC 3, Memory Power Leather Heated IAC Seals, Power Adjust Pedals, 2° Row Heated Seals, Power Miles Roof, Auto Climate Control, Adaptive Cruise Control, Front and Rear View Cameras, Lane-Keeping System



3.5 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Lane Departure Warning, Blind Spot Monitor, Cross Traffic Alert, Rear View Camera, Pow



5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 86K Miles, Bed Liner, Running Boards, Remote Start, Power Driver Seat, Heated Front Seats, Heated Steering Wheel, Trailer Brake Control, Remote Keyless Entry System, Ram Certified! U20189



1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Panoramic Moon Roof, CD-Player, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20183



3.0 V6 Exoboost EFI Engine, 10 Speed Automatic, Premium Aluminum Wheels, Less Than 5K Miles! Remote Start, Wavigation, SYNC 3, Ford Co-Pilo3600 Assist, Memory Power Leather Heated AC Seals, Heated Steering Wheel, 2rd Po Heated Seats, Twin Panel Moon Roof, Premium Technology Package, 360-Degree Camera, Reverse Sensing System Active Park Assist, Trailer Tow Package, Hands-Free Lift Gate, Remote Keyless Entry System, Ford Certified F20395



2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles Navigation, Power Driver's Seat, Heated Front Seats, Power Moor Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! M20087A



Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Panoramic Moon Roof, Blind Spot Information System, Reverse Sensing System, Rear

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2.4 EFI Engine, Automatic Transmission, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20420



1.8 EFI Engine, Automatic Transmission, Aluminum Spoked Wheels, 156K Miles, Power Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C21001B



2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91 Miles, Navigation, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, S20015A



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Heated Front Seats, Heatec Steering Wheel, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20181



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2" Row leated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Reverse Park Assis Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U2018



3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 49K Miles Security Cover, Bed Liner Mat, Running Boards, Remote Start, Navigation, Trailer Tow Group, Pro Trailer Back-Up Assist, Reverse Sensing System, Rear View Camera, SYNC 3, Power Heated Front Seats, Remote Keyless Entry System, Ford Certified! F20376A



2.7 V6 EFI Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 3, Power Driver's Seat, Reverse Sensing System, Remote Keyless Entry System, Bed Liner, Running BoardsFord Certified! U20186



1.5 EFI Engine, CVT Automatic, Styled Wheel Covers, 107K Miles, Auto Climate Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! C20225A



5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles Remote Start, Navigation, Security Cover, Bed Liner, Running Boards Memory Power Leather Heated Seats, Auto Climate Control, CD-Playe Remote Keyless Entry System, Car Smart Checked! F19385B

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3.6 V6 EFI Engine, 8 Speed Automatic, Tech Gray Aluminum Wheels, 50K Miles, Remote Start, lavigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2™ Row Heate eats, Power Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Park Assis Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20178



3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Power Leather Front Seats, Aut Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C20218A



3. Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2 Row Heated Seats, Twin Panel Moon Roof, Blind Spot Information System, Reverse Sensing System, Trailer Tow Package, Traile Tow Monitor, Trailer Back Up Assist, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! C20246A



3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 11K Miles, Remote Start, SYNC 3, Chrome Step Bars, Power Heated Front Seats, Power Pedals, Blind Spot Information System, Trailer Tow Monitor, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20218



3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels 73K Miles, Remote Start, Navigation, 3-Piece Hard Top. Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Car Smart Checked, U20176



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3 BU, 2 BA Front exterior brok & vinyl stake, stamped concrete porch. Master born w/ his/her closets, updated master bath w/ jetted tub, new vanity/marble bops, private access to backyard deck, patio & in-ground pool! Main w/ new carpet, laminate wood floor, lighting & celling fans, hardware, fresh paint, updated hall bath & main floor launder (Vithen bea pun S S and E paint update thall bath & main floor laundry. Kitchen has new SS appl & back splash. Formal dining. Family rm w/fireplace. Anderson windows. Full basement. 1 yr home warranty \$199,900 (20042718)



BD. 2 BA w/ laundry rm on main floor, huge garage. New kitchen, bathrooms, flooring, carpet, windows, gutters roof, lighting, most of the walls, all the electric system up to date, lots of outlets, newer plumbing, Great living rm w/ neutral colors



in Historic District of Niles. BD, 1 BA Completely emodeled, brand new A/C. flooring, kitchen 8 bathroom, some new walls, new carpet etc. walking distance to walking distance to downtown Niles, library, YMCA, train station, movi theater & river walk! Very cozy w/ lots of natural light.



site located at the end of the road 3/4 Acres M-60, US-12 and M-51 are all close by for an easy commute. SEV for 2020 is \$14,600 giving the property a true value of \$29,200. Come and check it out today. \$16.000 (20042072)



Beautiful views of Lk MI. 4 BD 2 BA Master bdrm w/ ne nstalled picture window 8 sliding glass door to balcon 3rd story loft space – perfect for home office. Main floor laundry in bonus rm w/ private entrance. Handicap-accessible wheelchair ramps nside garage & leading outside from backdoor of outside from backdoor of house. Featuring all this & more, this is a home you will not want to miss! \$725,000 (20041271)



Deeded access Yacht Club Point. 4 BD, 3BA brick home Point. 4 BD, 38A brick home w/ wrap porch. Whirlpool tubs, marble/ceramic tile tub surround & floor. Hardwood floors on main. LR mantle is wired for plasma TV & 5 built-in ss speakers. Oak cabinets, granite countertops, SS appliances, double oven, & br. nickel faucets in kitchen. Full basement plumbed for full bath. MB w/built-in gas fireplace, tray ceilino & more.



3 Story Victorian home in Historic District. 4 BD, 2.5 BA. Charm & character w/ original natural oak & pine wood throughout. Exposed brick in several rooms. Freshly painted interior. Recent remodeled Master BD w/marble bit & cauding Freshly painted interio Recent remodeled Maste BD w/ marble, tile & clawfoo tub. 3rd floor has 24x20 rn divided to 2 BD w/ skylights Enclosed porch off kitcher



Build your get away lake house on this .22 acres parcel. Close to Lake Michigan. After you build this property can join Lake Michigan Beach association. Lots of activity nearby with wineries. fruit stands and specialty shops. Paw Paw Lake is only few miles away as is St Joseph or South Haven \$10,500 (18021180)



Get those building plans out for this beautiful partially wooded with meadow site. 1 acre. Perfect place to build your home or cabin in woods close to Lake Michigan! Get away from the hustle & bustle of everyday life within this country setting. \$10,000 (20019828)



"Venice of Paw Paw Lake" Well-built, well maintained. 2435 sqft 4 BD, 3.5 BA plus a den. 100' of waterfront & fenced yard. Newer steel break wall. Boardwalk. 3 season m w EZ breeze windows. 2 car garage. Kitchen appliances & wid. Hardwood floors, pocket doors & built in closet systems. Gae lon firenlage systems. systems. Gas log fireplace in Living rm & Master. Generator. Call today! \$675,000 (19041247)



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- Many updates, new plumbing, sump pump, furnace Spacious living room, kitchen w/lots of storage space
- Finished basement, fenced backyard w/covered patio CAROL BARBER WILL GREET YOU. \$185,000 (20040913)

PRICE REDUCED!



- 2 BR, 1.5 bath, 1,000 sq. ft. condo overlooking Lake MI
- · Many updates throughout, like brand new · Well maintained complex, heated pool
- Stevensville \$167.900, VW (20013259)

PRICE REDUCED!



- Two-unit investment property
- Each unit 2 BR, 1 bath, 935 sq. ft. · Shared laundry in basement, rear parking
- Separate electric service for each unit
 St. Joseph \$139,900. DS (20036911)

NEWLY LISTED!



- 4 BR, 2 bath, 2.570 sq. ft.
- Living room w/fireplace, hardwood floors Spacious eat-in kitchen w/plenty of storage space
- · Walk out LL w/kitchen, family room, bedroom & bath
- St. Joseph \$250.000, VW (20040041)

PRICE REDUCED!



- 5 BR, 2 bath 2,284 sq. ft., beautifully updated
- Kitchen w/new granite countertops & SS appls Living room w/fireplace, fully finished basement
- · Fence backyard, deck, hot tub, close to downtown
- St. Joseph \$275,000. LP (20017214)

PRICE REDUCED!



- 5 BR, 4 bath rehabbed farmhouse, 3.8 acres
- Spacious kitchen w/breakfast nook, hardwood flooring · Third level option for guest quarters w/bath & kitchenette
- Huge main floor laundry room, wrap around porch,
 Coloma \$799,900. MN (20019674)

JUST LISTED!



- 2 BR, 1 bath, 1,213 sq. ft.
- · Great investment or vacation home
- · Spacious living room, dining room
- 1-car attached garage, full basement
- St. Joseph \$139.000. DJ (20042039)

INCLUDES LAKEFRONT LOT!



- 3 BR, 1 bath, 1,080 sq. ft.
- Many updates throughout, main floor laundry Spacious eat-in kitchen w/new counters & appls.
- New roof, A/C & furnace in 2018, front deck
- St. Joseph \$141.900, LP (20015992)

PRICE REDUCED!



- 2 BR, 2.5 bath, 1,993 sq. ft., solid limestone ranch
- Spacious living room w/fireplace
- Hardwood floors, enclosed porch
- Fenced backyard, patio
 Niles \$119,900. VW (20034500)

PRICE REDUCED!



- · One acre lot, premium home site
- Views of Big Smith Lake, rolling & wooded land
- · Surrounded by fruit orchards & vinevards
- · Assoc. lake frontage w/pier & boat launch
- Berrien Center \$42,499, VW (20017432)

NEWLY LISTED!



- 4 BR, 3.5 bath 3,004 sq. ft., on the St. Joseph River
- Spacious living room w/fireplace, dining room
- · Kitchen w/SS appls, master suite w/shower & tub
- · Huge back deck & patio, amazing views
- St. Joseph \$534,900. DS (20036623)

LAKE MICHIGAN LUXURY



- 4 BR, 4.5 baths, 5191 sq. ft., finished basement
- Exquisite home with deeded Lake ML access
- Top of the line Chef's kitchen w/granite & SS appls • 2-story great room w/fireplace, main floor master suite
- St. Joseph \$749,900. ML (19008825)

JUST LISTED!



- 5 BR, 3.5 bath, 3,306 sq. ft., 2.5 acres
- Living room w/fireplace, hardwood floors
- Kitchen w/quartz counter & SS appls, finished basement
- Master suite w/sitting area & fireplace, heated out building Vicksburg \$499.000, DJ – (20042055)

NEWLY LISTED!



- 3 BR, 2.5 bath, 3,045 sq. ft., views of Christie Lake
- · Spacious rooms throughout, vaulted ceilings, fireplace
- · Eat-in kitchen, formal dining room, main floor laundry
- Partially finished basement, partially covered back deck Decatur \$249.000, DG – (20041433)

PRICE REDUCED!



- · 2 BR. 2 bath. 1.171 sq. ft.
- · Vaulted foyer area, living room with slider to back patio
- Large kitchen w/lots of counter space & SS appls One mile to Paw Paw Lake public access, back deck
- Watervliet \$139,999. AK (20033041)

PRICE REDUCED!



- 3 BR. 3 bath, 2.551 sq. ft., ravine views
- · Hardwood floors, updated main bathroom
- · Large family room, kitchen w/updated appliances
- · Corner lot, parking for up to 4 cars, fenced-in backyard • St. Joseph \$219.900, LP - (20036110)

NEWLY LISTED!



- 5 BR, 3 full/2 half baths, 5,213 sq. ft., 2 acres
- · Open concept great room w/oak built-in shelving, fireplace Newly updated kitchen w/island & breakfast nook
- . Main floor master suite, finished LL, in-ground swimming pool
- Niles \$535,000. JL (20034912)

ON LAKE CHAPIN



- Distinguished 6 BR, 4.5 bath waterfront home
- 112 ft. of lake frontage, private dock & boat lift
- Custom designed kitchen, formal living & dining room
- Stone fireplace, 3-season room, finished walk-out LL
 Berrien Springs \$895,000. MN (19039717)

JUST LISTED!

- 4 BR, 1.5 bath, 2,080 sq. ft.
- Enclosed porch entry, living room w/large windows
- Spacious kitchen w/lots of cabinet & counter space Full basement, detached 2-car garage
- Marcellus \$99.900. VW (20042607)

NEWLY LISTED!



- · 2 BR, 1 bath, 1,444 sq. ft.
- Spacious living room, eat-in kitchen w/SS appls
- · Fenced in backyard w/patio and fire pit Benton Harbor \$80,000, DT – (20041649)

NEWLY LISTED!



- 3 BR, 2 bath 1,552 sq. ft.
- · Living room w/wood burning fireplace, hardwood floors
- Kitchen w/modern updates, quartz countertops & SS appls.
- · Main floor master, fenced backyard, 2-car detached garage St. Joseph \$244.900. CB – (20038342)



- 5 BR. 3 full. 2 half bath. 5.876 sq. ft., 5.4 acres
- · Custom built on Christiana Creek, screened in sunroom
- · Living room w/stone fireplace, main floor master suite
- · Finished LL walkout to patio, heated pole barn • Edwardsburg, \$749,000. JL - (20039161)

NEWLY LISTED!



- 4 BR, 4.5 bath, 4,137 sq. ft., chalet-style custom built
- · Kitchen w/granite, living room w/stone fireplace
- 4-season room overlooking waterfall & fish pond
- Solar heated indoor swimming pool, huge deck
- Stevensville \$849,000. JS (20034628)

CONDO LIVING!



- 2 BR, 2.5 bath, 1,611 sq. ft, Lighthouse Point Condo
- · Lake MI views from all rooms, open floor plan
- · Hardwood floors, gas fireplace, kitchen w/granite Gated security, swimming pool, hot tub, clubhouse
 St. Joseph \$995,000. JS – (19032865)

- JUST LISTED!
- 3 BR, 1 bath, 1,327 sq. ft.
- Spacious living room w/lots of natural light
 Kitchen w/plenty of cabinet space
- Partially finished basement, large yard Niles \$96,800. MC – (20042817)

PRICE REDUCED!



- · 3 BR, 2 bath, 1,770 sq. ft., close to Silver Beach
- · Views of Lake MI, hardwood floors, solid wood trim Kitchen w/SS appls & solid cabinets
- Fenced back patio, storage shed, 2 parking spaces St. Joseph \$529.900, LP – (20033115)

NEWLY LISTED!

- . 6 BR. 4 bath. 3.356 sq. ft., waterfront on 1.7 acres
- Private St. Joseph River frontage, living room w/fireplace Brazilian hardwood floors, kitchen w/granite counter tops
- Finished LL w/2 BRs, bath & kitchen, insulated pole barn Berrien Springs \$399,000, DJ – (20039886)



- 5 BR. 5.5 bath. 5.548 sq. ft.. Reserve at Knollwood Completely remodeled, two-story great room w/fireplace
- · Gourmet kitchen w/SS appls. & granite countertops
- Main floor master suite, finished walk-out LL Niles \$775,000 JL - (20038223)

- 3 BR, 1.5 bath, 1,658 sq. ft., on Diamond Lake
- · Over 76' of water frontage, open floor plan Eat-in kitchen, formal living room w/fireplace
- · 2 detached two-stall garages, deck
- Cassopolis \$375,000. JL (20033508) SPACIOUS ELEGANCE

- 5 BR, 2.5 bath, 4,125 sq. ft., main floor laundry
- Living room w/fireplace, Brazilian cherry floors
- · Eat-in chef's kitchen w/SS appls, main floor master suite
- Finished basement w/rec room & theater, covered back patio
 St. Joseph \$629,900. LP (20015494)







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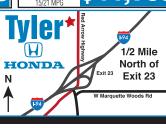








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