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Printed with soy ink on recycled paper

October 31, 2020

www.MailMaxOnline.com

Volume 21, Ver. 44

## Moody on The Market



**Moody** Pat

The woman who has been running the race to keep you properly outfitted in the best gear your favorite team has to offer for the past 17 years is about to hang up her cleats and step into retirement. Not, however, before she has one heck of a huge retirement sale to sell things down to the bare walls at her beloved **Season Pass** enterprise on **Red Arrow Highway**. **Marsha Chanel** has been hard at it for years on end at Season Pass, working around the clock to make sure she had the very latest and greatest jerseys, t-shirts, jackets, towels, and everything else that can carry a team's logo for your favorite teams and players across the board. Now, she's going to wrap up that hectic career and put on her "Retired" varsity jacket. So, how did this all come about in the first place? She wondered aloud one day, "How do you start a business?" For Marsha it began by looking around the area, asking herself, "What does our town need?" She worked hard to find a niche. Something we did not have. She realized that there were little pockets of sportswear at places like **JC Penney, Sears, and Meijer**, but says, "It was nothing a fan could get enthused about." Once that decision was made on what route she wanted to go with her store, the question turned to, "Where do you find the merchandise?" As Marsha tells it, "Someone had the ingenious plan to hold tradeshows in the middle of winter in the sunny south. So, with my dear friend **Carol Lindenberg** in tow, we headed to **Miami**." She says, "We walked the aisles of the trade show collecting catalogs in an old suitcase, and once we got back to our motel, we spread the catalogs out all over the beds, the dresser, and the tables, and we started writing orders." Marsha admits, "Neither one of us knew exactly what we were doing, we just ordered what we liked. Many times Carol had to rein me in, from ordering too much. We worked well past midnight, ordering, re-evaluating, and taking advantage of show specials, but always looking for vendors who supplied free display racks, because we had nothing but blank walls and lots of hooks." Once they returned home to **Michigan**, boxes started arriving in late February of 2003. Marsha says, "I remember the first thing we opened was license plates and 3 x 5 flags. We hung them on the wall, separating them to fill the space, making it look like we had a lot of merchandise. I started scavenging around looking for fixtures to hold clothes, hats, and collectibles." She says that many times, they ended up designing and building their own fixtures.

One year later, the room was packed with gear from a broad array of sports, including: **NFL, MLB,**

*Continued on page 8*

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## Millicent



**Humninsky**

Executive Director, Southwestern Michigan Tourist Council

## Fun & Interesting Things to Do in Michigan's Great Southwest!

Happy Halloween! The time of year when the color peaks, the breezes turn crisp, and final harvest provides us with a cornucopia of fruits and vegetables, we welcome November. November is a time of

year when we start thinking about holiday giving and here are a few ways of doing just that.

We start with *Soup's on-the-Go!* Join Krasl Art Center (KAC) for a new twist to the annual Soup's On! lunch event. Stop by KAC's lawn November 6 and 7 for the chance to win a great prize while supporting KAC, discover your new favorite take-out (or dine-in!) spot, and discover unique items made by regional artists at this

fundraiser and outdoor market. Guests will be required to wear masks and maintain 6' distance while on site, and are encouraged to explore even more artist-made goods in The Shop and in the galleries during your visit. All proceeds support KAC ceramic and family programming. From 11am-4pm you can purchase your Soup's On-the-

*Continued on page 2*

## Inserts & Promotions

- ALDI • Culvers • Family Fare
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  - Hardings Friendly Market of Bridgman
  - Martin's Super Markets
  - Pater True Value • Save-A-Lot
- Inserts may vary by Zip Code

# TOURISM *Continued from cover*

Go! "Soup-ertificates." \$10 Soup-ertificate are redeemable with participating restaurants November 6-14, or upgrade to the \$20 Soup-to-Go! PLUS option. This upgrade includes your \$10 Soup-ertificate, plus an artist-made, ceramic ornament and pre-packaged dessert. There will be no dining at KAC during this event. Participating restaurants include Zoup!, The Livery, and The Buck. Shop regionally-made, unique gifts for your loved ones during this outdoor event. Each day features three regional artists, plus artists from Water Street Glassworks. Get to know the stories behind unique holiday items for sale, learn about glass blowing art as you explore the galleries, and warm up with Forté Coffee during this exciting event. In addition to these fantastic finds, guests can purchase ceramic bowls made by KAC's Clay Artist Guild and meet guild members who helped craft them. Each bowl is \$15, with sales supporting ceramic studio programs at Krasl Art Center. Add to or begin your collection, but don't delay; these bowls are in limited supply.

Also, in limited supply are the items you will find November 7 and 8 at Apparel From The Past & Shawnee Road Antiques *Annual Fall Sale*. Three large buildings full of antiques offered at this oldest, largest, private shop which has been supplying collectors and dealers since 1969. Visit a fourth building, the little red barn where everything is 50% off every day - all the time! The newest addition is the vintage blue semi-trailer where the "do it yourselfers" can let their imagination go in the "Parts Department". There is lots of charm and uniqueness in all the buildings. Visit the Main Shop for finer furniture and small items and the White Barn for primitives and a little bit more. The Blue Barn has furniture and

outdoor antiques, along with a Victorian Storefront where you will find over 2000 Women's Vintage and Antique garments, hats, purses and shoes from the late 1800s through 1970s offered by "Apparel from the Past".

Our next holiday shopping opportunity welcomes you to downtown St. Joseph on November 20. Join the folks from St. Joseph Today for their *26th Annual Luminary Festival!* Stroll through the beautiful candlelit streets as 1,000 luminaries light your way as you shop in downtown St. Joseph. Shop! Shop! Shop! Shops will be open late on Friday and throughout the weekend to provide refreshments, great sales, and amazing product offerings! Let them entice you with wonderful gifts and festive holiday decor. While you are here, eat, drink and be merry while dining from a wide selection of area restaurants and eateries.

Return to downtown St. Joseph again on November 28 for *Small Business Saturday!* Celebrate small businesses in Southwest Michigan. Local businesses are excited to welcome the community into their stores to find unique, one-of-a-kind merchandise. Small Business Saturday promotes shopping small to support your neighbors, family, friends and local economy. Support the movement - shop small. Remember, when you spend \$100 locally, \$68 will stay in town supporting the local economy, which is very important.

For details on these and other events visit [www.swmichigan.org](http://www.swmichigan.org) We'll be back in a couple of weeks with more fun and interesting things to do in Michigan's Great Southwest!

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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\*Circulation Verification Council Audit June 2020

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**Far Ahead Advertising, Inc.**  
 2202 Plaza Drive, Benton Harbor, MI 49022  
**(269) 934-7522**  
 FAX: 269-934-3297  
[publisher@MailMaxOnline.com](mailto:publisher@MailMaxOnline.com)  
[www.MailMaxOnline.com](http://www.MailMaxOnline.com)  
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## Photo of the Week



**Dead Singer**  
 Photo by Barbara Parsons

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Sarah  
**Spoonholtz,**  
 Regional Director,  
 SMR Chamber

As the weather has officially changed from warm sunshine days to cooler fall temps, we've begun to hear comments from people that there simply isn't anything to do here. I know I've said it before, but I'd beg to differ – there are plenty of things for you, your friends, and family to do in Southwest Michigan if you are willing to think outside *the Box*.

With the constant changes that COVID has brought to the entire community, many of our businesses and organizations have found ways to adapt and make the needed changes to keep their doors open and keep you engaged. One such example is that of the **Berrien Artist Guild**, the organization that is responsible for running and operating the **Box Factory for the Arts**. As one of many historic locations in Southwest Michigan, the Box serves as one of the heartbeats to the local art scene. Not only does the 55,000 square-foot facility provide individual studios for local artists to work and create, but it's also home to three separate art galleries, a performance stage, classrooms, meeting spaces, their ArtMarket, and more.

If you haven't taken a moment to drive past recently, I strongly encourage you to do just that! At the beginning of September, local artist Kimberly Wood began painting the "Birds of a Feather, Flock Together" mural that wraps beautifully around the front and sides of the Box. The mural provides a bright colorful pop of excitement and happiness that many of us have needed during 2020. Better yet, instead of simply driving by, stop in during their open hours Friday through Sunday from 12 p.m. until 4 p.m. and see the mural yourself, view their 2020 Exhibi-

### Your Chamber Update

tion Series 5 featuring 5 different female artists from the region, and shop!

Like many when faced with the challenges that COVID has brought on, the Berrien Artist Guild had to make changes to how they operated to secure the long-term success and health and safety of their artists, community members, and shoppers. If you don't feel comfortable attending their exhibitions in person, you are welcome to view the exhibit virtually 24/7 via the Box Factory's website: [boxfactoryforthearts.org](http://boxfactoryforthearts.org). Series 5 officially opened last Friday, October 23<sup>rd</sup> and will run through November 29<sup>th</sup>, providing lots of opportunities for you, your friends and family to view.

I'd be remiss if I didn't mention and plug the Box Factory's **ArtMarket** which is a fantastic option for buying art from local artists. Since reopening in September the Box Factory has been able to use the additional space from the Robert Williams Gallery to allow for more artwork to be displayed for the ArtMarket. You can also shop the current exhibit display in the Heartha Whitlow Gallery for gift ideas AND many of the independent studios that are found inside the Box.

You can find a plethora of information on their website and Facebook page, including information on current and past exhibitions, how to volunteer, join, or donate, read their blog, get information on renting a studio, and more. Simply visit [boxfactoryforthearts.org](http://boxfactoryforthearts.org) or [facebook.com/BoxFactoryArts](https://facebook.com/BoxFactoryArts).

To learn more about the Chamber, find current members, view upcoming events, or member benefits visit our website [smrchamber.com](http://smrchamber.com). You can also reach me at [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or call my direct line at 269-932-4040 if you'd like to chat. We look forward to seeing and connecting with you soon!

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**Dave Ramsey**

**Dave Says**

**Jump in!**

Dear Dave,

I recently received my master's degree in finance, and for the last four years I've had a job as a social worker. I love my job and have a decent income, but I know I could make more money and come closer to reaching my full potential in the finance industry. I'm on Baby Step 2, and I have lots of debt. On top of this, my dad lives with me and needs transplant surgery. I'll have to take six weeks off work when he has this done, and my current job has always been very supportive of his healthcare needs. Should I wait until after the procedure to look for a job in the finance field? Will the fact that I won't be a brand new graduate at that point make finding something difficult?

Rachel

Dear Rachel,

Not at all. You can seek employment in anything you want anytime you want. But I think you're putting the cart before the horse a little bit here. It sounds like you're assuming you won't be able to find an employer in the finance world that will understand your situation and work with you where you dad is concerned.

If you were interviewing at my company, and we determined you were an amazing person and a perfect fit for the job, we'd take a look at things and do what we could to work things out to where we could bring you on and help you through the situation. So, in my mind, it doesn't reflect badly on you at all to be seeking a better job now.

Now, if you found yourself in an interview where the company reeked of that hardcore, corporate, no-days-off-no-matter-what crap, well, you obviously wouldn't take the job. Always remember that in a job interview *you're* interviewing *them* just as much as *they're* interviewing *you*. You have to decide if they're a good fit for you as much as they need to see if you're the right person for them.

Honestly? It sounds to me a little like you're just trying to stay in your comfort zone, kiddo. I think you need to go swimming. Jump in! The water's fine.

—Dave


*\* Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Dave Ramsey Show, heard by more than 16 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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**WSJM SPORTS**

**STUDENT ATHLETE**  
*of the week*

**Name: Cody Palgen**  
**School: Coloma High School**



Cody Palgen of Coloma High School Football is the WSJM Sports Berrien County Student Athlete of the Week for the week of October 11, 2020.

In the Comets' 24-16 win over Watervliet, Cody caught nine passes for 129 yards and two touchdowns. That brought his season totals to 24 catches for 453 yards and eight touchdowns. On defense, he came away with an interception in the end zone in the closing minute of the game to secure the win.

Cody is also a member of the Coloma Baseball team. In the classroom, he carries a 3.5 grade point average.

Cody is the son of Lisa Van Pelt of Coloma.

Other finalists for the week were Samantha Dietz of Watervliet Volleyball and Allison Glendening of Lake Michigan Catholic Cross Country.

*Cody Palgen*

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Asst Coach Brian Pruett

The US Youth Soccer National Championship Series is the country's most prestigious national youth soccer tournament, providing approximately 185,000 players on over 10,000 teams from US Youth Soccer State Associations the opportunity to showcase their soccer skills against the best competition in the nation while emphasizing teamwork, discipline and fair play.

The US Youth Soccer National Championships cap a yearlong series of competitions for boys and girls teams in multiple age brackets as teams earn their way from the top teams in their state to the regional championship tournaments. US Youth Soccer State Champions and selected wildcard teams through US Youth Soccer Regional Leagues in most age groups are eligible to compete in one of four US Youth Soccer Regional Championships. The champions in the 13U through 19U age brackets from each regional event will converge in July for the US Youth Soccer National Championships.

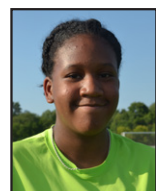
Sunday October 25th, the Southwest Michigan Kickers 07 Blue team was crowned the Michigan State Cup Champions for the U14 Premier Division at the Saginaw Township Soccer Complex in Saginaw, Michigan. The team will now go on to represent MSYSA and the State of Michigan at the Midwest Regional for the 2021 National President's Cup to be held in West Chester, Ohio June 17th through the 21st. If you would like to watch a replay of the game you can do so by going to: [www.youtube.com/watch?v=TKoPZSFxYDg](http://www.youtube.com/watch?v=TKoPZSFxYDg). Congratulations Kickers and best of luck next year at the President's Cup. We will all be rooting for you!



Head Coach Gil Urban



Helaina Mihalik



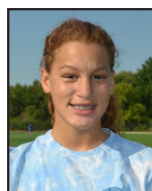
Alana Razor



Lainie Jones



Emily Lockman



Isabella Lovelace



Preslee Perkins



Vanessa Alcaraz



Megan Wurster



Eryn Pruett



Paige Lies



Paige Benedict



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**MOODY** *Continued from Cover*

NCAA, NASCAR, NBA, and the NHL. Because of the burgeoning growth of her business, expansion was a must, and as luck would have it, the space next to Season Pass was vacant. Marsha says, "We were able to take down the adjoining walls, enabling us to create both a professional sports room and a collegiate room." Sports are so universal in appeal, that her Season Pass business was able to endure the 2008 recession and this year the impact of the coronavirus pandemic, because as Marsha puts it, "People need an outlet." She's pretty convinced that the success of the store year after year has hinged on the fact that she has carried so many teams, including every NFL and MLB team, and more than 30 NCAA teams. She has always boasted, "We Have Your Team," and that even advanced into local high school sports gear for schools in the region. Now, she confesses, "It is with a happy, but still sad heart to tell you that I am retiring," and quickly adds, "Thank you to the many local customers for your

support over the past 17 years. I always enjoyed asking people, "Have you been in before?" and I would get both a yes and no answer at the same time. I finally figured out that the yeses were bringing out-of-town friends and relatives to see the store," and concludes, "I watched many families grow up before my eyes as they would come in once a year on their annual trip to **Lake Michigan**." So, the beginning of the end is at hand for Season Pass, located at **3916 Red Arrow Highway in St. Joseph**, across from **Bosch Braking Systems**. The end of the line sale started back on Monday, October 26th, and plans are to be completely wrapped up by **Thanksgiving**, one month later. Don't wait until it's too late. Season Pass is open Monday through Friday from 10am until 5pm and Saturdays from 10am until 4pm.

Bolstered by a sizable upswing in sales for September over less stellar results in August, Michigan's retail community is "cautiously optimistic" heading into the critical holiday sales season through the end of the year. **The Michigan Retailers Association** says that the September Retail Index survey came in at 63.7, an increase from August's 48.1. The seasonally adjusted performance index is conducted by the Michigan Retailers Association (MRA) in cooperation with the **Federal Reserve Bank of Chicago's Detroit branch**. The 100-point index provides a snapshot of the state's overall retail industry. Index values above 50 generally indicate positive activity, and the higher the number, the stronger the activity. The September survey showed that 51-percent of retailers recorded increases over

August. Thirty-three percent of respondents reported sales declines and 16-percent reported no change. With the holidays looming, retailers are optimistic for the next three months, but with caution. Many hope that consumers will shop early, fearing that if they wait until the last minute, they may run into shipping issues or product shortages on popular items. Forty-nine-percent of Michigan retailers are predicting their sales will continue to rise through December, however 31-percent admitted that they expect a sales decline, and 20-percent don't think things will change at all. That results in a 60.0 Index rating, a bit lower than September's sharp turnaround from August. Retail is still proving to be a safe activity during the pandemic, and that has boosted consumer confidence, according to **Bill Hallan, President and CEO of Michigan Retailers Association**. Hallan says, "We hope that continues. Many downtowns are gearing up to help businesses lure holiday customers by planning winter markets and other outdoor activities," and adds, "More consumers understand the importance of buying nearby. It's heartening to see that shoppers realize we're all in this together." According to the **National Retail Federation**, clothing and accessory stores sales were up 11-percent seasonally adjusted month-over-month but were down 12-percent year-over-year. Sporting goods stores sales were up 5.6-percent seasonally adjusted month-over-month and were up 18.3-percent year-over-year. At \$749.5 million, Michigan sales tax receipts in September of 2020 decreased 6.6-percent over September of 2019 and also decreased 8.0-percent from August of 2020.

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Michigan's unemployment rate preliminarily came in at 8.5-percent. Last year, Michigan's unemployment rate was 3.9-percent. In September 2020, the national unemployment rate dropped to 7.9-percent compared to August's 8.4-percent.

In a year that has been filled with stark terror for many retailers who faced several months of mandated closures during the pandemic, the upcoming holiday shopping season may be more critical than ever before. With that backdrop, a great collaboration has stepped forward to help brighten the season considerably in the central business district of **downtown St. Joseph** to encourage all of us to head out and support the local business community filled with the holiday spirit. **St. Joseph Today** has been meeting in recent weeks with the **City of St. Joseph**, the **Southwest Michigan Regional Chamber**, the **Southwestern Michigan Tourist Council**, and **Cornerstone Alliance** to discuss ways to help support the downtown business community in the upcoming holiday and winter seasons. The drive is to create a welcoming atmosphere that invites customers into the central business district side-by-side with each individual business' own efforts by wrapping trees in lights and providing holiday music to the mix. At Monday's **St. Joseph City Commission** meeting, **Amy Zapal, Executive Director** of St. Joseph Today made the pitch to the commission seeking their approval and partial financial participation to help make it happen. Zapal says the partners came together "To create a magical experience that will bring more consumers and business to downtown St. Joseph." Through the partnership, new winter lights will be wrapped around 84 downtown trees featuring a total of some 60,000 lights professionally placed by a company called **HouseMaster**, a **St. Joseph** firm with many local clients. Here is where they will put the new lights: 38 trees on **State Street from Elm to Ship**...18 trees on **Broad Street from Main to Lake**...20 trees on **Pleasant Street from Main to Lake**...8 trees on **Pleasant Street from Main to Silver Harbor**. The winter lights will be installed for a November 20th kickoff on **Luminary** weekend, and

will remain in place through February 15th in conjunction with **Light Up the Bluff**. Zapal says, "Our hope is to make outdoor spaces more inviting during the winter," adding, "Downtown St. Joseph will transform into a winter wonderland, enticing visitors, shoppers and diners alike for the holidays and throughout the winter. We invite the community to enjoy this winter season and support local businesses." Each of the partner organizations is kicking in \$4,000 towards the total cost of \$27,400, and the City of St. Joseph will fund the balance of \$11,400 following City Commission approval. **Arthur Havlicek, President & CEO** of the SW Michigan Regional Chamber says, "This placemaking effort stemmed from the group meeting to discuss the importance of driving more business downtown during the colder months," and adds, "It's important to support the community year-round by shopping local." He concludes, "I appreciate our organizations working together to set the stage for an important season of buying local." In light of the critical nature of the holiday season, Zapal says St. Joseph Today will kick off the season a little earlier this year, noting, "St. Joe Today added holiday music throughout downtown in 2019 as part of **Window Wonderland**," adding, "This year we wanted to start the holiday festivities a little earlier during the unofficial kickoff to the holiday shopping season, **Luminary**. We're hoping to spread a little extra cheer this year." The crew at St. Joe Today also invites you to catch these upcoming fall and winter events: **Luminary**: Friday, November 20th (5:00pm-8:00pm)...**Small Business Saturday**: Saturday, November 28th (all day)...**Window Wonderland**: Friday, December 4th (7:00pm-8:30pm)...**Reindog Holiday Parade**: Saturday, December 5th (3:00pm). The new tree lights are warm white LED lights that will wrap the trunks and major branches of the 84 trees that have been selected downtown. HouseMaster provides all of the lights, wraps the trees, maintains the lights, and will remove them when the season is over.

One of the few retail space vacancies on the open market in downtown St. Joseph won't be vacant for long if the **Michigan Liquor Control Commission** follows the green light given to **North Pier Brewing Company** for plans to establish a new tasting room next to **Third Coast Surf Shop** in the central business district. North Pier owner **Jay Fettig** sought approval recently from the St. Joseph City Commission for approval of an off-premises license to establish a new tasting room at **210 State Street** downtown. The Michigan Liquor Control Commission (MLCC) requires all such applications to go before the City Commission requesting that they in turn make a recommendation as to whether the MLCC should approve the application. The tasting room would be built out at 210 State Street in the former **Schaller Gallery** which moved earlier this year to downtown **Baroda**. The St. Joe City Commission voted to recommend the application of North Pier Brewing Company, LLC, for the off-premises tasting room be considered for approval by the Michigan Liquor Control Commission. Stay tuned.

**Happy Halloween.** Please use caution while driving to avoid harming **Trick or Treaters**, and if, as an adult, you will be partying this weekend, please remember to line up a designated driver. The **Berrien County Sheriff's Department** has extra patrols out this weekend to help keep everyone safe. Do what's right...it's better to talk to you than about you.

That's it for this week, folks. Have a great week, and we'll see you Saturday right here in **MailMax**, and 24/7 at [www.MoodyOnTheMarket.com](http://www.MoodyOnTheMarket.com).

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**Pastor**



**Rosenbaum**

In 2019, Israeli soldiers made a discovery. On a remote part of their army base, the soldiers uncovered what turned out to be an ancient Israelite watchtower. The watchtower is massive, its boulders weighing up to eight tons. It is twelve feet wide and rises to seventeen feet. It stands on a hill. Even today, you can see why the watchtower is there. From that hill, you have a commanding view of the ancient city of Ashkelon. In the days of the Israelites, Ashkelon was a hostile city, an enemy of God's people.

Go back three thousand years. You're in Israelite soldier. It's nighttime. It's your turn to stand watch in the tower. You climb to the top, relieve the watchman on duty, and begin. The length of your watch will be four hours. During that time, you will exert all the powers of your perception—your sight, your hearing, your sense of smell, your trained instinct—to protect your loved ones from forces that wish them harm. As the watchman, you do not sleep, you do not day-dream, you allow no distractions. You are the watchman, and you are on the front lines. You are the watchman. People's lives are depending upon you.

In the Old Testament book of Ezekiel, the Lord told Ezekiel, I have made you a watchman for the people of Israel. He was a watchman, however, not in the sense that he stood in a physical watchtower to keep an eye out for physical

**Watchman**

*I have made you a watchman for the people of Israel.  
Ezekiel 33:7*

threats. Rather, Ezekiel was a spiritual watchman. His role was to keep an eye out for spiritual threats—anything that could invade or displace his people's relationship with their Savior-God.

Which brings us to one of the great blessings of belonging to a Christian congregational family. The Lord, through congregations, calls leaders to help serve as a spiritual watchman. It's a vital way by which the Lord keeps distractions to my faith at bay. It's a vital way by which the Lord keeps my focus on Jesus, the One who lived a perfect life in my place, suffered and died for my every sin, and who now lives for me.

If you are a member of a Christian congregation, thank the Lord for your pastor who keeps watch over you. If you do not have a church home, find one that faithfully teaches the Bible so that you, too, can be blessed by the gift of having a spiritual watchman.

Prayer: Lord, bless those who serve as a spiritual watchman. Keep them faithful to your Word so that your people are protected from the lies that might harm them. Amen.

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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FORD RETAIL CUSTOMER CASH.....- 1,750

FORD SELECT INVENTORY RETAIL CUSTOMER CASH - 750

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SIEMANS DISCOUNT.....- 2,535

FORD RETAIL CUSTOMER CASH.....- 500

FORD CREDIT RETAIL BONUS CASH\*.....- 2,500

FORD SELECT INVENTORY RETAIL CASH.....- 750

FORD RETAIL TRADE-IN ASSISTANCE BONUS CASH\* - 1,000

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MSRP.....	\$30,330
SIEMANS DISCOUNT.....	835
REBATE.....	3,000
CHRYSLER CAPITAL BONUS CASH*.....	750
BONUS CASH.....	250
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SIEMANS DISCOUNT.....	535
REBATE.....	2,500
CHRYSLER CAPITAL BONUS CASH*.....	750
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RETURNING LESSEE CASH*.....	500

**AS LOW AS \$25,495**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



### 2020 DODGE CHALLENGER R/T 50<sup>TH</sup> ANNIVERSARY EDITION

White Knuckle Exterior, Harman Kardon Audio Group, 5.7 Hemi V-8 Engine, Navigation, Heated Steering Wheel, 20 Inch Wheels, Remote Start, Heated Front Seats, MUST SEE TO APPRECIATE! C20298

MSRP.....	\$45,745
SIEMANS DISCOUNT.....	750
REBATE.....	3,750
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$41,245</b>
MILITARY CONSUMER CASH*.....	500
RETURNING LESSEE CASH*.....	500

**AS LOW AS \$40,245**  
(\*MUST QUALIFY)

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## 2020 RAM 1500 CREW CAB BIG HORN 4X4

Delmonico Red, 5.7 V8 Hemi E-Torque Engine, 20 Inch Aluminum chrome Clad Wheels, Anti-Spin Rear Axle, Touch Screen Radio, Power Seat, and Much More!  
C20206

**LEASE FOR \$269/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,650 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL & CHRYSLER OWNER LOYALTY LEASE CASH, OFFER EXPIRES 11/02/2020



## 2020 JEEP GRAND CHEROKEE LIMITED X 4X4

Diamond Black Crystal, 20 Inch Wheels, Bi-Xenon HID Headlamps, Sport Hood, Navigation, Power Liftgate, Heated Seats, Heated Steering Wheel, Remote Start, Parkview Rear Back-Up Camera, Parksense Rear Park-Assist with Stop, Blind-Spot and Cross-Path Detection, and Much More! C20291

MSRP.....	\$49,685
SIEMANS DISCOUNT.....	- 1,940
REBATE.....	- 2,750
CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
GREAT LAKES TARGETED SUV CONQUEST BONUS CASH*.....	- 1,000
GREAT LAKES BONUS CASH.....	- 500
BONUS CASH.....	- 500

**SALE PRICE FOR EVERYONE.....\$41,995**

MILITARY CONSUMER CASH*.....	500
CONQUEST LEASE CASH*.....	500

**AS LOW AS \$40,995**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



## 2020 RAM 1500 CREW CAB LARAMIE 4X4

Hydro Blue Pearl, Leather Bucket Seats, Sport Appearance Package, 5.7 HEMI V8 Engine, Navigation, Wheel to Wheel Side Steps, Trailer Brake Controller, Anti-Spin Rear Axle, Heated Front Seats, 20 Inch Wheels, Sport Performance Hood, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C20198

MSRP.....	\$57,125
SIEMANS DISCOUNT.....	- 3,630
REBATE.....	- 1,000
CHRYSLER CAPITAL BONUS CASH*.....	- 500
RETAIL BONUS CASH.....	- 1,500
TRUCK OWNER CONQUEST BONUS CASH*.....	- 1,000
REGIONAL BONUS CASH*.....	- 750
RAM BONUS CASH COUPON.....	- 250

**SALE PRICE FOR EVERYONE.....\$48,495**

MILITARY CONSUMER CASH*.....	500
CONQUEST LEASE CASH*.....	500

**AS LOW AS \$47,495**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



## 2020 RAM 5500 BOX TRUCK

Bright White, Max Tow Package, 6.7 Cummins Turbo Diesel, Black Tubular Side Steps, 16 Foot Box by Bay Bridge, and Much More! C20192

MSRP.....	\$55,715
ADD FOR BODY.....	+ 8,788
SUBTOTAL.....	\$64,503
SIEMANS DISCOUNT.....	- 4,508
REBATE.....	- 500
COMMERCIAL TRUCK SEASON BONUS CASH*.....	- 500
RAM BONUS COUPON.....	- 250
ON THE JOB COMMERCIAL UPFIT*.....	- 1,000

**SALE PRICE FOR EVERYONE.....\$57,745**

MILITARY CONSUMER CASH*.....	500
RETURNING LESSEE CASH*.....	500

**AS LOW AS \$56,745**  
(\*MUST QUALIFY)

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**WAS \$14,654**



**2015 CHEVY MALIBU LTZ TURBO**  
**NOW \$13,891**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 75K Miles, Remote Start, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C20041A

**WAS \$23,810**



**2016 FORD EDGE SLE AWD**  
**NOW \$21,467**

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! F20285A

**WAS \$23,675**



**2017 FORD FUSION V6 SPORT AWD**  
**NOW \$21,446**

2.7 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, Sport Upgrade Package, Memory Power Leather Heated Front Seats, Aluminum Sport Pedals, Power Moon Roof, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C19274B

**WAS \$19,440**



**2017 FORD EDGE**  
**NOW \$19,440**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Painted Aluminum Wheels, 33K Miles, Power Leather Heated Front Seats, Driver's Seat, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20041A

**MANAGER'S SPECIALS**

**WAS \$21,994**



**2018 HYUNDAI SANTA FE SPORT AWD**  
**NOW \$20,338**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, Power Driver's Seat, Cloth and Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20289A

**WAS \$21,851**



**2018 CHEVY EQUINOX LT AWD**  
**NOW \$19,992**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! U20165

**WAS \$26,182**



**2018 HONDA CR-V EXL AWD**  
**NOW \$23,590**

1.5 EFI Engine, CVT Automatic, Aluminum Wheels, 42K Miles, Remote Start, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, Lane Keeping Assist, Lane Departure Warning, Cross Traffic Alert, Blind Spot Monitor, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20197A

**WAS \$40,966**



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$39,796**

3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 11K Miles, Remote Start, SYNC 3, Chrome Step Bars, Power Heated Front Seats, Power Pedals, Blind Spot Information System, Trailer Tow Monitor, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20218A

**WAS \$20,884**



**2017 FORD ESCAPE SE 4X4**  
**NOW \$18,999**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Machined Aluminum Wheels, 34K Miles, SYNC 3, Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20172

**WAS \$22,555**



**2016 FORD EDGE SEL AWD**  
**NOW \$21,899**

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Panoramic Moon Roof, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20171

**WAS \$20,995**



**2019 FORD GRAND CARAVAN**  
**NOW \$20,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 15K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Stow 'N Go Seats, Auto Climate Control, Power Lift Gate, Remote Keyless Entry System, Ford Certified! C20197A

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**2019 DODGE GRAND CARAVAN SXT**  
**NOW \$19,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, CD-Player, Power Driver's Seat, Power Slide Side Doors, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Powertrain Factory Warranty! S20013



**2015 GMC YUKON DENALI 4X4**  
**NOW \$40,827**

6.2 V8 EFI Engine, 8 Speed Automatic, Aluminum Spoked Wheels, 58K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated/AC Front Seats, 2nd Heated Seats, Heated Steering Wheel, Power Moon Roof, DVD Entertainment System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20305A



**2013 TOYOTA PRIUS C HYBRID HATCHBACK**  
**NOW \$9,994**

1.5 EFI Engine, CVT Automatic, Styled Wheel Covers, 107K Miles, Auto Climate Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! C20225A



**2017 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$31,228**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Heated Front Seats, Heated Steering Wheel, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20181



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**WAS \$25,049**



**2017 FORD EDGE SEL AWD**  
**NOW \$21,924**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 42K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Power Fold Rear Seats, CD-Player, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20133

**WAS \$31,951**



**2017 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$30,866**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20174

**WAS \$31,749**



**2014 JEEP WRANGLER UNLIMITED 4X4**  
**NOW \$30,956**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Navigation, 3-Piece Hard Top, Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Car Smart Checked, U20176

**WAS \$24,984**



**2017 CHRYSLER PACIFICA TOURING-L PLUS**  
**NOW \$23,998**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, Power Lift Gate, Blind Spot and Cross Path Detection, Reverse Park Assist, Rear View Camera, DVD Entertainment Center, Remote Keyless Entry System, Chrysler Certified! C20212A

**WAS \$30,989**



**2017 FORD EXPLORER XLT 4X4**  
**NOW \$29,518**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moon Roof, Auto Climate Control, Forward and Reverse Sensing System, Blind Spot Monitor, Rear View Camera, Hands Free Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! U20147

**WAS \$32,729**



**2019 FORD TRANSIT 350 XLT 15 PASSENGER VAN**  
**NOW \$31,383**

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 18K Miles, Preferred Equipment Package, Rear View Camera, Remote Keyless Entry System, Ford Certified! U20112A

**WAS \$24,500**



**2017 FORD EDGE SEL AWD**  
**NOW \$22,338**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, CD-Player, Blind Spot Information System, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! U20131A

**WAS \$39,595**



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$37,421**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic with Tow Mode, Aluminum Wheels, 35K Miles, Bed Liner, Running Boards, FX4 Off-Road Package, Remote Start, SYNC 3, Power Driver's Seat, Dual Panel Moon Roof, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! U20158

**WAS \$11,373**



**2013 NISSAN JUKE SL AWD**  
**NOW \$9,694**

1.6 EFI Engine, Automatic Transmission, Aluminum Wheels, 80K Miles, Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! F20209B

**WAS \$20,495**



**DODGE DURANGO GT**  
**NOW \$20,495**

Aluminum Wheels, 46K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Power Slide Side Doors, Power Lift Gate, Car Smart Checked! S20012

**WAS \$16,357**



**2018 HONDA FIT EX HATCHBACK**  
**NOW \$16,357**

1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20375A

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**WAS \$21,455**



**2017 FORD ESCAPE TITANIUM**  
**NOW \$21,455**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Alum. Wheels, Less Than 15K Miles! Remote Start & keyless entry, Nav., Memory Power Leather Heated Seats, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Active Park Assist System, Rear View Camera, Hands Free Power Lift Gate, Ford Certified! F20400A

**WAS \$13,995**



**2017 FORD FOCUS SEL HATCHBACK**  
**NOW \$13,995**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Front Seats, Power Moon Roof, CD-Player, Rear View Camera, M20086A

**WAS \$13,904**



**2015 DODGE JOURNEY CROSSROAD**  
**NOW \$13,904**

2.4 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 87K Miles, Power Driver's Seat, Leather Trimmed Seating, Three Zone Temp Control, Touchscreen Display, Remote Keyless Entry System, Car Smart Checked! F20334A

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  Dan Zarobsky
  Dennis Varo
  Greg Kantauskas
  Jim McLean
  Jon Weber
  Sandy Hinman
  Tim Place
  Bob Betker
  Alisha Haney






**2014 FORD EDGE SEL**  
**NOW \$14,501**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Power Heated Leather Front Seats, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! Ruby Red, U20202A



**2018 FORD F-150 SUPERCREW 4X4**  
**NOW \$39,872**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 44K Miles, Remote Start, Navigation, SYNC 3, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! White Gold, C20261A



**2017 TOYOTA HIGHLANDER LIMITED AWD**  
**NOW \$34,312**

3.5 V6 EFI Engine, 8 Speed Automatic, Chrome Wheels, 30K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Adaptive Cruise Control, Cross Traffic Alert, Blind Spot Monitor, Lane Keeping Assist, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Gray, C20303A



**2017 CHEVY SILVERADO 1500 LT 4X4**  
**NOW \$32,679**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 45K Miles, Remote Start, Bed Liner, Running Boards, Power Driver's Seat, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gray, U20206



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$35,075**

2.7 V6 EcoBoost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 37K Miles, Remote Start, Navigation, Chrome Step Bars, SYNC 3, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! Blue Jeans, F20370A



**2019 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$47,373**

5.0 V8 EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Remote Start, Navigation, SYNC 3, Bed Liner, Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Memory Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moon Roof, 360 Degree Camera, Pre-Collision Assist, Blind Spot Monitor with Trailer Towing Monitor, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! Agate Black, C21013A



**2015 JEEP CHEROKEE LATITUDE 4X4**  
**NOW \$12,944**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 123K Miles, Remote Start, Power Heated Front Seats, Touchscreen Display, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Deep Cherry Red, C20309B



**2017 FORD EXPLORER PLATINUM 4X4**  
**NOW \$33,821**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Machined Face Wheels, 58K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Power-Fold Seats, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, 180 Degree Front Camera, Lane Keeping System, Reverse Sensing System, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! White Platinum, F20431A



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$39,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20316A



**2018 FORD FLEX LIMITED AWD**  
**NOW \$31,995**

3.6 V6 EcoBoost EFI Engine, 6 Speed Automatic, Painted Gloss Wheels, 34K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Multi-Panel Vista Moon Roof, Auto Climate Control, Adaptive Cruise Control, Active Park Assist, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, U20198

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**2014 CHEVY CRUZE LTZ RS**  
**NOW \$9,953**

1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 104K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Power Moon Roof, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C19234B



**2016 MERCEDES 4MATIC-GLE350 AWD**  
**NOW \$27,964**

3.5 EFI Engine, 7 Speed Automatic, Aluminum Spoked Wheels, 71K Miles, Navigation, Memory Power Leather Heated Front Seating, Power Dual Panel Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F20388A



**2012 HONDA CIVIC LX**  
**NOW \$8,806**

1.8 EFI Engine, Automatic Transmission, Styled Wheel Covers, 146K Miles, Power Windows, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20140A



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$36,625**

2.7 V6 EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 36K Miles, Chrome Step Bars, Power Driver' Seat, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20162A



**2017 FORD EDGE SEL AWD**  
**NOW \$25,357**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 34K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Dual Climate Control, CD-Player, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, U20141A



**2016 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$29,982**

5.0 V8 FFV Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 88K Miles, Remote Start, SYNC 3, Power Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Car Smart System, Car Smart Checked! F20371A



**2016 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$34,552**

5.8 V8 EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 45K Miles, Remote Start, SYNC 3, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Trailer Tow Group, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! F20436A



**2016 JEEP GRAND CHEROKEE HIGH ALTITUDE 4X4**  
**NOW \$30,663**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Panoramic Moon Roof, Blind Spot and Cross Path Detection, Rear View Camera, Power Lift Gate, Trailer Tow Group IV, Remote Keyless Entry System, Jeep Certified! C20306A



**2016 TOYOTA HIGHLANDER LIMITED AWD**  
**NOW \$24,943**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 117K Miles, Memory Power Leather Heated/AC Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C21020A



**2019 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$39,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 10K Miles, Security Cover, Bed Liner, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Dynamic Hitch Assist, Pre-Collision Assist, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20399A

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**2012 CADILLAC CTS**  
**NOW \$11,969**

3.0 EFI Engine, 6 Speed Automatic, Aluminum Spoked Wheels, 90K Miles, Remote Start, Memory Power Leather Heated Front Seats, Auto Climate Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! C20290A



**2016 FORD EDGE SEL AWD**  
**NOW \$22,923**

3.5 V6 EFI Engine, 6 Speed Automatic, Polished Aluminum Wheels, 49K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Reverse Sensing System, Rear View Camera, Hands Free Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! F20410A



**2017 HONDA ACCORD EX**  
**NOW \$20,884**

2.4 EFI Engine, Automatic Transmission, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20420A



**2014 VOLKSWAGEN PASSAT SE**  
**NOW \$9,822**

1.8 EFI Engine, Automatic Transmission, Aluminum Spoked Wheels, 156K Miles, Power Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C21001B

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**2018 MERCEDES GLC 300 4MATIC AWD**  
**NOW \$33,995**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 32K Miles, Memory Power Leather Heat Seating, Power Moon Roof, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! M20083A



**2018 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$33,520**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Reverse Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20180



**2017 FORD F-150 SUPERCAB 4X4**  
**NOW \$34,980**

3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 49K Miles, Security Cover, Bed Liner Mat, Running Boards, Remote Start, Navigation, Trailer Tow Group, Pro Trailer Back-Up Assist, Reverse Sensing System, Rear View Camera, SYNC 3, Power Heated Front Seats, Remote Keyless Entry System, Ford Certified! F20376A



**2017 FORD F-150 XLT SUPERCAB 4X4**  
**NOW \$34,618**

2.7 V6 EFI Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 3, Power Driver's Seat, Reverse Sensing System, Remote Keyless Entry System, Bed Liner, Running Boards Ford Certified! U20186



**2019 FORD F-150 LARIAT SUPERCAB DIESEL 4X4**  
**NOW \$54,990**

3.0 V6 EFI Turbo Diesel Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 9K Miles! Remote Start, Navigation, SYNC 3, Chrome Step Bars, Memory Power Leather Heated AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Moon Roof, Blind Spot Information System, Reverse Sensing System, Trailer Tow Package, Trailer Tow Monitor, Trailer Back-Up Assist, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! C20246A



**2014 GMC SIERRA 1500 SLT 4X4**  
**NOW \$31,499**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Memory Power Leather Heated Seats, Auto Climate Control, CD-Player, Remote Keyless Entry System, Car Smart Checked! F19385B



**2019 MAZDA 3 PREFERRED HATCHBACK AWD**  
**NOW \$22,995**

2.5 EFI Engine, Automatic Transmission, Aluminum Wheels, Only 6K Miles! Preferred Package, Power Driver's Seat, Leather Heated Front Seats, Rear View Camera, Remote Keyless Entry System, Mazda Pre-Owned Certified! S20016



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$22,203**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, SYNC 3, Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20187



**2017 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$32,380**

3.6 V6 EFI Engine, 8 Speed Automatic, Tech Gray Aluminum Wheels, 50K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20178



**2015 CHEVY IMPALA LT**  
**NOW \$12,920**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 144K Miles, Remote Start, Power Leather Front Seats, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C20218A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$34,543**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Trailer Brake Control, Remote Keyless Entry System, Ram Certified! U20189



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$22,228**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Panoramic Moon Roof, CD-Player, Reverse Sensing System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! U20183



**2018 FORD FUSION SE AWD**  
**NOW \$22,883**

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 13K Miles! Remote Start, Navigation, SE Luxury Package, Power Driver's Seat, Heated Front Seats, Power Moon Roof, SYNC 3, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20394A



**2017 FORD EXPLORER PLATINUM 4X4**  
**NOW \$35,989**

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated AC Seats, Power Adjust Pedals, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Front and Rear View Cameras, Lane-Keeping System, Active Park Assist, Reverse Sensing System, Power Lift Gate, Trailer Tow Package, Ford Certified! C20288A



**2017 TOYOTA HIGHLANDER XLE AWD**  
**NOW \$33,226**

3.5 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Lane Departure Warning, Blind Spot Monitor, Cross Traffic Alert, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20227A



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Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.  
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 <b>Jim McLean</b>	 <b>Jon Weber</b>	 <b>Sandy Hinman</b>	 <b>Tim Place</b>	 <b>Bob Betker</b>

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TUE., WED. & FRI. 9-6 • SAT. 9-4**

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All Car Smart Certified Cars include a 12 month, 12,000 mile power train warranty.  
Most other used car dealers offer no warranty or only a 3 month warranty.  
Car Smart cars are covered for 12 months or 12,000 miles.  
They are inspected. All Car Smart Vehicles go through a 70-point quality assurance inspection. If it's broke or worse, WE FIT IT!

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**That's Smart!**

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THE  
DRIVE

## 2020 MAZDA CX-5 SPORT AWD

VIN# JM3KFBBM1L0808802

- JET BLACK MICA
- BLACK INTERIOR

MSRP \$27,690

SALE PRICE \$27,192

APR REBATE - \$500

**NOW \$26,692\***

0% FOR 60 MONTHS\*

90 DAYS DEFERRED PAYMENT\*



## 2020 MAZDA CX-30 SELECT AWD

VIN# 3MVDMBCL5M130525

- MACHINE GRAY
- GREIGE INTERIOR

MSRP \$26,700

Sale Price \$25,940

APR Rebate - \$500

**NOW \$25,440\***

0% FOR 60 MONTHS\*

90 DAYS DEFERRED PAYMENT\*

# TEST DRIVE ONE TODAY!

**Offers Good Thru November 2, 2020**

\*Must qualify for 0% APR for up to 60 months financing offer and 90 day deferred payment offer - \$500 APR Customer Cash available with special APR offer - Includes all available rebates, incentives, and dealer discounts - rebate cannot be combined with other offers - must finance through participating lender - residency restrictions may apply - plus tax, title, license, fees - offer ends 11/2/20. \*\*Includes all available rebates, incentives, and dealer discounts - including \$2,000 Dealer Cash - cannot be combined with other offers including special lease and APR offers financed through participating lender - residency restrictions may apply - plus tax, title, license, fees - offer ends 11/2/20.

## SIEMANS MAZDA

8961 RED ARROW HWY,  
BRIDGMAN MI

SLES DEPT. HOURS:

MON & THURS 9-8

TUES, WED, & FRI 9-6

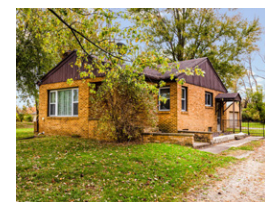
SAT 9-4

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**REACHING 50,009 READERS!**



**OPEN HOUSE**  
**SUNDAY**  
**NOVEMBER 1**  
 1-3 PM

**2266 MEADOWBROOK ROAD**  
**BENTON HARBOR**  
**\$124,900 | MLS#20044566**  
 HOSTED BY JOSH VILMURE 269.932.5740

**CENTURY 21**  
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 1600 Niles Ave, St Joseph  
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**1865 BRIARCLIFF DRIVE, ST. JOSEPH**



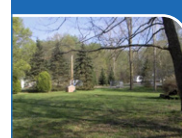
**\$239,900**

**NEW LISTING!** Beautiful brick ranch in sought after neighborhood in St. Joseph school district! Home offers 3 bedrooms, 2 bathrooms, 2-car attached garage, and screened in back porch. BRAND NEW roof in October 2020, new furnace and A/C unit in 2019 with 10-year transferrable warranty!



**ANNA GLASSMAN**  
 REALTOR®  
**(269) 757-6057**  
 annaglassman1@gmail.com

**6815 E Main Street, Eau Claire, MI 49111 • www.GlassmanRE.com**



Very nice 1.19 acre parcel with trees and shrubs, located north of Little Paw Paw Lake on North Shore Drive. \$40,000. (19018668)  
**Text Lil at 269-921-5727 for information.**

**PRICE REDUCED**



**Lil Demler**  
**269-921-5727**

1901 Niles Ave | St Joseph, MI



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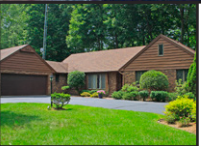
**NEW LISTING**  
 Kelly Mawhinney  
 269-921-8568

**5667 E Hiawatha Ln, Stevensville**  
 This lovingly maintained single owner brick ranch is ready for its new owners to take the keys. Hardwoods under carpets in bedrooms to be uncovered. Updated Stainless steel appliances in the kitchen with tile backsplash and quartz countertops. Addition with gas fireplace for extra living area on main floor.



**\$235,000**  
 Michelle Alger  
 269-876-2713

**1015 E Napier Avenue, Benton Harbor**  
 Wonderful, family owned business in the heart of Benton Harbor. Located near one of the busiest intersections in the county. Current business is a dry cleaners, but location could offer other options, as well. This is a great opportunity for just the right person... Lot is a large corner lot with lots of parking and extra storage garage.



**\$415,000**  
 Anne Odden  
 269-930-0257

**1025 Point O Woods Dr., Benton Harbor**  
 High quality brick home designed by Carroll Ott. Single owner. Located on wooded ravine in quiet subdivision adjoining Point O Woods Country Club. Master suite on main with luxurious private bath. Main floor guest room with private bath. Updated kitchen. 3 seasons screened porch with wrap around decking.



**\$464,900**  
 Karen Snyder  
 269-449-1888

**157 Silverbrook Avenue, Niles**  
 This home is an amazing work of love that has almost every handicap accessible feature that you could possibly imagine and a few that you have probably not even thought of!! Every aid for self sufficiency has been incorporated in this home. There is plenty of room for caretakers (if needed) and/or extended family.



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**NEW CONSTRUCTION**  
  
 Open concept 3 BD, 2 BA ranch design. Exterior to be vinyl & stone siding. Cathedral living rm ceiling, gas fireplace & natural light w/ windows to back yard & deck. Dining area into kitchen w/ granite countertops, SS appliances, island & pantry. Hardwood floors! Master suite w/ walk in shower & walk in closet. Walkout basement w/ sliders & plumbed for full bath. Side loading, 3+ car garage. \$358,750 (20007766)

**NEW LISTING**  
  
 2 BD, 1 BA in quiet cul-de-sac location! Main floor living rm, dining rm, kitchen & laundry! Custom built shelving in Master walk in closet! Full bath offers ceramic tile, dual sink vanity & inviting Jacuzzi tub w/ dual shower heads! Functional furnace, humidifier, new water heater, ample room for storage & additional toilet in basement. Spacious fenced yard w/ 15x12 deck & concrete patio makes entertaining a breeze! \$198,000 (20044568)

**BUNGALOW**  
  
 This cute and cozy 2 bedrooms, 1 bath bungalow has refinished hardwood floors. Eat in kitchen, open living room and dining room. Newer electrical, plumbing and water heater. Full basement and 1 car detached garage. Great price for this city location/area! \$124,900 (20036964)

**REMODELED**  
  
 Well located home completely remodeled. 3 bedrooms with new everything! New kitchen, bathroom, flooring, carpet, walls, windows, full basement freshly painted, brand new furnace and central air will be installed in a few days! Additional 60'x120' corner lot ready for a pool or garage! \$124,900 (20035549)

**WATERFRONT**  
  
 1.6 Acres of highly sought-after waterfront land beautifully situated on Van Auken Channel. Septic and well already in place. This build-able lot has its own dock to park your toys. Rarely listed, this land is a find! Call a builder and plan your dream lake home today! \$150,000 (20038676)

**HARBOR SHORES**  
  
 Vacant lot located in Harbor Shores - this beautiful community offers private amenities such as clubhouse, kayak launch, pool, hot tub, and fire pit. The area features golf cart/walking paths through the Jack Nicklaus Signature Golf Course at Harbor Shores and leads to Jean Klock Park on Lake Michigan's majestic shore. Close to the Arts District of Benton Harbor, St. Joseph River and downtown St. Joseph. \$115,000 (20035744)

**COMMERCIAL**  
  
 Great property located right on Napier just west of Colfax on the South side of the road. Over 9000 SF of space that can be used by the owner or the building is presently split into 3 units in one building. This was the former D & M Market. Great visibility for the building. \$259,000 (20041876)

**COMM. ACREAGE**  
  
 Corner commercial property with tons of potential on high traffic count road. Just over 5 acres with over 500ft road frontage. Close proximity to US Highway 31 and I-94. Leasing options also considered. \$189,900 (20039864)

**DON'T FORGET TURN CLOCKS BACK 1 HR THIS WEEKEND**

**COMMERCIAL**  
  
 Great business location! This building can have many uses. Was a car wash, but now you can make it your own. Close to just about everything - gas, food, stores, shopping. Building is clean and ready for its new owner. A commercial lot alone in St. Joseph almost costs this much. Call today! \$175,000 (20026191)

**COMMERCIAL**  
  
 1650 sq ft of open space. Full basement w/ lg stair case of add'l storage space. Ample parking rear of building. Close to 14 acre Paw Paw Lake River County Park, 68 mile canoe/kayak trail from Paw Paw to Benton Harbor, Paw Paw Lake, chocolate shops, wineries, local breweries, fruit and farm stands, casinos and new restaurants. The possibilities are endless. \$110,000 (19022308)

**COMMERCIAL**  
  
 1650 sq ft of open space. Full basement w/ lg stair case of add'l storage space. Ample parking rear of building. Close to 14 acre Paw Paw Lake River County Park, 68 mile canoe/kayak trail from Paw Paw to Benton Harbor, Paw Paw Lake, chocolate shops, wineries, local breweries, fruit and farm stands, casinos and new restaurants. The possibilities are endless. \$110,000 (19022308)

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**OPEN SUNDAY 12:00-2:00 PM**  
**4150 RIDGE ROAD #4, STEVENSVILLE**  
(Red Arrow to Glenlord, W. to Ridge Rd, to Surfside entrance)  
• 2 BR, 1.5 bath, 1000 sq. ft. condo overlooking Lake MI  
• Many updates throughout including kitchen & baths  
• Well maintained complex, heated pool  
• Deck with seating area, private assoc, beach  
**VIKKI WADE WILL GREET YOU. \$167,900 (20013259)**



**JUST LISTED!**  
• 3 BR, 2.5 bath 1,762 sq. ft. brick ranch  
• Living room w/ fireplace, refinished hardwood floors  
• Completely remodeled kitchen w/SS appls & center island  
• Remodeled bathrooms, fenced backyard w/hot tub & firepit  
• Berrien Springs \$219,000. DJ - (20044812)



**JUST LISTED!**  
• 4 BR, 2 bath, 2,082 sq. ft.  
• New furnace & A/C in 2019, updated bathrooms  
• Updated kitchen w/granite counters, cabinets, SS appls.  
• LL w/walkout to rear patio, backyard w/huge elevated deck  
• Stevensville \$269,900. LP - (20044995)



**NEWLY LISTED!**  
• 3 BR, 2 bath, 2,760 sq. ft.  
• Birch paneled living room w/stone fireplace, hardwood floors  
• Huge wooded backyard w/deck, stone patio w/ pergola  
• Huge master suite, newer roof, furnace & hot water heater  
• Stevensville \$375,000. LP - (20031921)



**NEWLY LISTED!**  
• 4 BR, 2.5 bath, 2,366 sq. ft., 1.13 acres, wooded ravine lot  
• Living room w/fireplace, main floor laundry, updated baths  
• Updated kitchen w/quartz countertops, cabinetry & appls  
• 4-season room w/fireplace, large mudroom, covered patio  
• St. Joseph \$289,999. VZ - (20043541)



**NEWLY LISTED!**  
• 4 BR, 2 bath, 1,541 sq. ft.  
• Over a half acre, new roof this year  
• Spacious living room, formal dining room  
• Kitchen with lots of cabinet space, main floor laundry  
• Hartford \$109,000. DG - (20044084)



**NEWLY LISTED!**  
• 3 BR, 3 bath, 3,472 sq. ft., 3.19 acre wooded lot  
• Family room w/fireplace & skylights, 3-season room  
• Open eat-in kitchen w/island & SS appls, mail floor laundry  
• 2 new furnaces new A/C, new roof, beautifully landscaped  
• St. Joseph \$375,000. LP - (20032867)



**NEWLY LISTED!**  
• 2 BR, 1 bath, 1,213 sq. ft.  
• Great investment or vacation home  
• Spacious living room, dining room  
• 1-car attached garage, full basement  
• St. Joseph \$139,000. DJ - (20042039)



**NEWLY LISTED!**  
• 5 BR, 3.5 bath, 3,306 sq. ft., 2.5 acres  
• Living room w/fireplace, hardwood floors  
• Kitchen w/quartz counter & SS appls, finished basement  
• Master suite w/sitting area & fireplace, heated out building  
• Vicksburg \$499,000. DJ - (20042055)



**INCLUDES LAKEFRONT LOT!**  
• 3 BR, 1 bath, 1,080 sq. ft.  
• Many updates throughout, main floor laundry  
• Spacious eat-in kitchen w/new counters & appliances  
• New roof, A/C & furnace in 2018, front deck  
• St. Joseph \$141,900. LP - (20015992)



**NEWLY LISTED!**  
• 3 BR, 2.5 bath, 3,045 sq. ft., views of Christie Lake  
• Spacious rooms throughout, vaulted ceilings, fireplace  
• Eat-in kitchen, formal dining room, main floor laundry  
• Partially finished basement, partially covered back deck  
• Decatur \$249,000. DG - (20041433)



**PRICE REDUCED!**  
• 3 BR, 2 bath, 1,770 sq. ft., close to Silver Beach  
• Views of Big Smith Lake, hardwood floors, solid wood trim  
• Kitchen w/SS appls & solid cabinets  
• Fenced back patio, storage shed, 2 parking spaces  
• St. Joseph \$529,900. LP - (20033115)



**PRICE REDUCED!**  
• Two-unit investment property  
• Each unit 2 BR, 1 bath, 935 sq. ft.  
• Shared laundry in basement, rear parking  
• Separate electric service for each unit  
• St. Joseph \$139,900. DS - (20036911)



**PRICE REDUCED!**  
• 2 BR, 2.5 bath, 1,993 sq. ft., solid limestone ranch  
• Spacious living room w/fireplace  
• Hardwood floors, enclosed porch  
• Fenced backyard, patio  
• Niles \$114,900. VW - (20034500)



**NEWLY LISTED!**  
• 6 BR, 4 bath, 3,356 sq. ft., waterfront on 1.7 acres  
• Private St. Joseph River frontage, living room w/fireplace  
• Brazilian hardwood floors, kitchen w/granite counter tops  
• Finished LL w/2 BRs, bath & kitchen, insulated pole barn  
• Berrien Springs \$399,000. DJ - (20039886)



**NEWLY LISTED!**  
• 4 BR, 2 bath, 2,570 sq. ft.  
• Living room w/fireplace, hardwood floors  
• Spacious eat-in kitchen w/plenty of storage space  
• Walk out LL w/kitchen, family room, bedroom & bath  
• St. Joseph \$250,000. VW - (20040041)



**PRICE REDUCED!**  
• One acre lot, premium home site  
• Views of Big Smith Lake, rolling & wooded land  
• Surrounded by fruit orchards & vineyards  
• Assoc. lake frontage w/pier & boat launch  
• Berrien Center \$42,499. VW - (20017432)



**PRICE REDUCED!**  
• 3 BR, 3 bath, 2,551 sq. ft., ravine views  
• Hardwood floors, updated main bathroom  
• Large family room, kitchen w/updated appliances  
• Corner lot, parking for up to 4 cars, fenced-in backyard  
• St. Joseph \$219,900. LP - (20036110)



**PRICE REDUCED!**  
• 5 BR, 3 full, 2 half bath, 5,876 sq. ft., 5.4 acres  
• Custom built on Christiana Creek, screened in sunroom  
• Living room w/stone fireplace, main floor master suite  
• Finished LL walkout to patio, heated pole barn  
• Edwardsburg, \$742,000. JL - (20039161)



**NEWLY LISTED!**  
• 5 BR, 5.5 bath, 5,548 sq. ft., Reserve at Knollwood  
• Completely remodeled, two-story great room w/fireplace  
• Gourmet kitchen w/SS appls. & granite countertops  
• Main floor master suite, finished walk-out LL  
• Niles \$775,000. JL - (20038223)



**NEWLY LISTED!**  
• 4 BR, 3.5 bath 3,004 sq. ft., on the St. Joseph River  
• Spacious living room w/fireplace, dining room  
• Kitchen w/SS appls, master suite w/shower & tub  
• Huge back deck & patio, amazing views  
• St. Joseph \$534,900. DS - (20036623)



**NEWLY LISTED!**  
• 5 BR, 3 full/2 half baths, 5,213 sq. ft., 2 acres  
• Open concept great room w/oak built-in shelving, fireplace  
• Newly updated kitchen w/island & breakfast nook  
• Main floor master suite, finished LL, in-ground swimming pool  
• Niles \$535,000. JL - (20034912)



**NEWLY LISTED!**  
• 4 BR, 4.5 bath, 4,137 sq. ft., chalet-style custom built  
• Kitchen w/granite, living room w/stone fireplace  
• 4-season room overlooking waterfall & fish pond  
• Solar heated indoor swimming pool, huge deck  
• Stevensville \$849,000. JS - (20034628)



**NEWLY LISTED!**  
• 3 BR, 1.5 bath, 1,658 sq. ft., on Diamond Lake  
• Over 76' of water frontage, open floor plan  
• Eat-in kitchen, formal living room w/fireplace  
• 2 detached two-stall garages, deck  
• Cassopolis \$375,000. JL - (20033508)



**PRICE REDUCED!**  
• 5 BR, 4 bath rehabbed farmhouse, 3.8 acres  
• Spacious kitchen w/breakfast nook, hardwood flooring  
• Third level option for guest quarters w/bath & kitchenette  
• Huge main floor laundry room, wrap around porch,  
• Coloma \$799,900. MN - (20019674)



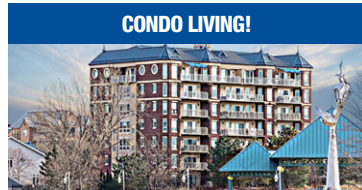
**LAKE MICHIGAN LUXURY!**  
• 4 BR, 4.5 baths, 5191 sq. ft., finished basement  
• Exquisite home with deeded Lake MI access  
• Top of the line Chef's kitchen w/granite & SS appls  
• 2-story great room w/fireplace, main floor master suite  
• St. Joseph \$749,900. ML - (19008825)



**BRAND NEW!**  
• New construction 3 BR, 2.5 bath home  
• "Iris" floor plan or select many others  
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**Don**



**Stuart**

**Food for Fright**

Today I sat down and started researching ideas for this column before breakfast, and then went on ahead and wrote the whole thing too, which means you're stuck reading meanderings that are influenced not only by my empty mind, to which you've become accustomed, but also by my cranky and impatient empty stomach.

But postponing my morning victuals seemed like a good idea after I stumbled across an article revealing a number of traditional superstitions and legends about food. I learned humans have formed quite a few weird beliefs and creepy hee-jeebies about the stuff we eat. A couple have a pretty decent scariness quotient, which makes them appropriate for this Halloween time of year, and they may even be scary enough to convince someone you know – kids, grandkids, whatever – to fork over their trick-or-treat booty to you, rather than encountering any horrifying unseen evils lurking in their stash.

A few of the food phobias described in the article are pretty commonly known – that garlic wards off vampires, or that after spilling salt, you should toss some over your left shoulder, with your right hand. Resulting in the good fortune of having an even bigger mess to clean up.

But there were more that I'd never heard of before. For example, did you know that you should ALWAYS crush eggshells into itty-bitty pieces? If you don't, a witch will come along, scoop the shells up, build a boat out of them, and then set off to sea in said boat, and cause terrible storms.

This story begs a few questions: Have witch's wages fallen so low that they're reduced to collecting food scraps to build boats? Why would a witch need a boat in the first place? – do brooms not function over water?

Ever heard about the dark secrets a simple sprig of parsley could spill?: If you plant parsley, you definitely want it to do poorly, IF you're a married man. And the complete opposite if you're a married woman. Because if the parsley grows big and strong, it means the woman's husband is weak. And whatever you do, never choose parsley as a party favor – giving it as a gift imparts bad luck, not to mention extremely lame expressions of thanks from the soon-to-be-former friends that came to your party.

Worried about evil spirits and bad juju running rampant in your house, and got no time to combat them by giving your pad a thorough Feng Shui-ing? Take a small onion, stick pins in it, and set it on a windowsill. By gosh, this is worth trying – I plan to demonstrate my concern and affection for all my neighbors by giving this treat to their kids on Halloween night!

Here's a ghoulish superstition about bread: If you're slicing through a loaf and discover a hole – caused by an air pocket – that hole represents a coffin. Hmmm, a casket made from a loaf. . .if I remember correctly, that's what Gingerbread men are laid to rest in.

We started with a witchy tale involving boats, so let's finish with another nautically focused food fear: Don't EVER bring bananas on a boat. . .the vessel will not catch any fish, and worse yet, it will get lost at sea. In the dreaded Banana Triangle.

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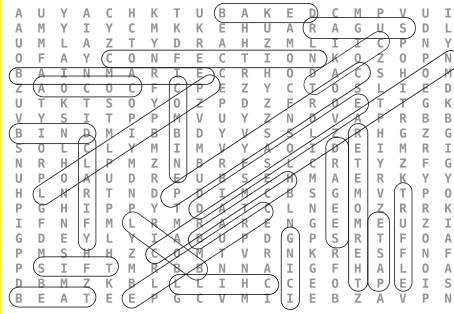
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# SUDOKU ANSWERS FROM PAGE 5

## SUDOKU ANSWERS:

4	8	7	1	3	5	9	6	2
1	3	6	9	4	2	5	7	8
2	9	5	6	7	8	4	1	3
6	5	1	8	2	3	7	4	9
9	7	3	4	5	1	2	8	6
8	2	4	7	9	6	1	3	5
3	1	9	2	8	7	6	5	4
7	4	8	5	6	9	3	2	1
5	6	2	3	1	4	8	9	7

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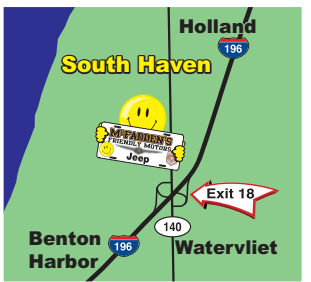


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#ct10027b

**\$13,991**



2015 Kia Sorento  
#g00119s

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2016 Chevy Trax  
#p1280

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<b>2016 CHEVY COLORADO LT 4X4</b>  <b>\$26,991</b> CREW CAB, 3.6L V6	<b>2017 LINCOLN MKC</b>  <b>\$24,991</b> 44,814 MILES	<b>2016 CHEVY TRAVERSE LT</b>  <b>\$22,991</b> AWD	<b>2013 RAM PICKUP 1500 SLT CREW</b>  <b>\$22,991</b> 122K MILES	<b>2013 RAM PICKUP 1500 SLT</b>  <b>\$21,991</b> 61K MILES	<b>2018 FORD ESCAPE</b>  <b>\$349/MO \$19,991</b> AWD
<b>2013 FORD F150 FX4</b>  <b>\$349/MO \$19,991</b> 88K MILES	<b>2017 CHEVY TRAVERSE LT AWD</b>  <b>\$19,991</b> AWD	<b>2016 CHEVY EXPRESS PASSENGER LT 3500</b>  <b>\$19,991</b> 6.0L V8, 41K MILES	<b>2019 NISSAN ROGUE</b>  <b>\$329/MO \$19,991</b> 34K MILES, FACTORY WARRANTY	<b>2018 HONDA CIVIC EX L</b>  <b>\$19,691</b> LEATHER, ROOF, FACTORY WARRANTY	<b>2017 HYUNDAI TUCSON SPORT</b>  <b>\$17,991</b> AWD
<b>2017 BUICK ENCORE SPORT</b>  <b>\$279/MO \$17,991</b> 14K MILES	<b>2017 BUICK ENCORE PREFERRED</b>  <b>\$279/MO \$17,991</b> AWD, 28K MILES FACTORY WARRANTY	<b>2017 FORD ESCAPE AWD</b>  <b>\$279/MO \$17,991</b> 60K MILES	<b>2017 FORD ESCAPE 4X4</b>  <b>\$279/MO \$17,991</b> 64K MILES	<b>2019 DODGE GRAND CARAVAN</b>  <b>\$16,991</b> 52,090 MILES, LEATHER, POWER DOORS, POWER LIFTGATE, FACTORY WARRANTY	<b>2017 FORD FUSION SE ECO</b>  <b>\$16,991</b> 31,923 MILES, LEATHER, BACKUP CAMERA, FACTORY WARRANTY

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<b>2019 CHEVY TRAX LT</b>  <b>\$16,691</b> FACTORY WARRANTY, 14,991 MILES	<b>2017 FORD ESCAPE TITANIUM</b>  <b>\$269/MO \$16,991</b> 2.0L I4 TURBOCHARGER	<b>2015 GMC TERRAIN SLE2</b>  <b>\$259/MO \$16,991</b> 56K MILES	<b>2018 FORD ESCAPE SE 4X4</b>  <b>\$259/MO \$16,991</b> 85K MILES	<b>2017 FORD ESCAPE</b>  <b>\$259/MO \$16,991</b> 1.5L I4 TURBOCHARGER	<b>2013 FORD EXPLORER</b>  <b>\$16,991</b> LEATHER, 4X4, V6
<b>2013 FORD EXPLORER</b>  <b>\$279/MO \$15,991</b> XLT, 3.5L V6	<b>2016 FORD TAURUS</b>  <b>\$279/MO \$15,991</b> 2.0L I4 TURBOCHARGER	<b>2017 JEEP PATRIOT</b>  <b>\$269/MO \$15,991</b> 37K MILES, LEATHER, ROOF, FACTORY WARRANTY	<b>2019 HYUNDAI ELANTRA</b>  <b>\$269/MO \$15,991</b> 38K MILES, FACTORY WARRANTY	<b>2017 FORD EDGE SEL</b>  <b>\$269/MO \$15,991</b> 115K MILES	<b>2019 NISSAN SENTRA SR</b>  <b>\$249/MO \$15,991</b> 25K MILES, FACTORY WARRANTY
<b>2013 HYUNDAI TUCSON AWD</b>  <b>\$229/MO \$11,991</b> 88K MILES	<b>2015 SUBARU OUTBACK</b>  <b>\$189/MO \$11,991</b> 145K MILES	<b>2013 CHEVY CRUZE LT</b>  <b>\$169/MO \$8,991</b> 1.4L I4 TURBOCHARGER	<b>2016 FORD FIESTA S</b>  <b>\$149/MO \$7,991</b> 91K MILES	<b>2006 CHEVY REG CAB LONG BOX</b>  <b>\$7,991</b> A/C, 107K MILES, ONE OWNER, FRESH TRADE	<b>2007 CHRYSLER PT CRUISER</b>  <b>\$150/MO \$4,991</b> 2.4L I4

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**\$209/mo**  
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**\$219/mo**  
**PER MONTH FOR 36 MONTHS**

**\$2,899 total due at signing.**

Available to current owners of any 2010 or newer Honda, Nissan, Subaru, Toyota and Scion vehicles. Includes down payment, no security deposit required; excludes tax, title, license and dealer fees. For well-qualified customers. Expires 11/02/20

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**\$13,240**

**2017 Dodge Journey SXT**

2.4L I4 DOHC 16V Dual VVT, 4-Speed Automatic VLP, 59863 mi., 19/25 MPG

**\$13,452**

**2016 Nissan Altima 3.5 SR**

3.5L V6 DOHC 24V, CVT with Xtronic, 75235 mi., 22/32 MPG

**\$13,805**

**2018 Nissan Sentra SV**

1.8L 4-Cylinder DOHC 16V, CVT with Xtronic, 40181 mi., 29/37 MPG

**\$13,815**

**2019 Kia Soul Plus**

I4, 6-Speed Automatic with Sportmatic, 45020 mi., 25/30 MPG

**\$14,028**

**2017 Chevrolet Trax LT**

ECOTEC 1.4L I4 SMPI DOHC Turbocharged VVT, 6-Speed Automatic, 42356 mi., 24/30 MPG

**\$15,237**

**2015 Chevrolet Equinox LTZ**

2.4L 4-Cylinder SIDI DOHC VVT, 6-Speed Automatic with Overdrive, 39553 mi., 22/32 MPG

**\$16,447**

**2016 Honda Pilot EX**

3.5L V6 24V SOHC i-VTEC, 6-Speed Automatic, 124518 mi., 18/26 MPG

**\$17,051**

**2019 Hyundai Kona SE**

I4, 6-Speed Automatic with Shifttronic, 33647 mi., 25/30 MPG

**\$17,425**

**2019 Ford EcoSport Titanium**

2.0L I4 Ti-VCT GDI, 6-Speed Automatic, 21083 mi., 23/29 MPG

**\$18,201**

**2017 Jeep New Compass Latitude**

2.4L I4 MultiAir, 9-Speed Automatic, 31022 mi., 22/30 MPG

**\$17,564**

**2019 Dodge Journey GT**

3.6L V6 24V VVT, 6-Speed Automatic, 33395 mi., 16/24 MPG

**\$18,550**

**2019 Dodge Grand Caravan GT**

3.6L 6-Cylinder SMPI DOHC, 6-Speed Automatic, 42275 mi., 17/25 MPG

**\$18,568**

**2018 Ford Escape SE**

1.5L 4-Cylinder IGT Turbocharged DOHC, 6-Speed Automatic, 17243 mi., 22/28 MPG

**\$18,852**

**2019 Nissan Altima 2.5 SL**

2.5L 4-Cylinder DOHC 16V, CVT with Xtronic, 39650 mi., 28/39 MPG

**\$19,203**

**2020 Chevrolet Equinox LT**

1.5L DOHC, 6-Speed Automatic Electronic with Overdrive, 35355 mi., 25/30 MPG

**\$20,045**

**2018 Honda HR-V EX**

1.8L I4 SOHC 16V i-VTEC, CVT, 20675 mi., 27/31 MPG

**\$20,853**

**2020 GMC Terrain SLT**

1.5L DOHC, 9-Speed Automatic, 36848 mi., 25/28 MPG

**\$23,824**

**2018 Jeep Grand Cherokee Limited**

3.6L V6 24V VVT, 8-Speed Automatic, 22516 mi., 18/25 MPG

**\$29,858**

**2018 Honda Odyssey EX-L**

3.5L V6 SOHC i-VTEC 24V, 9-Speed Automatic, 29882 mi., 19/28 MPG

**\$31,541**

**2019 Honda Odyssey EX-L**

3.5L V6 SOHC i-VTEC 24V, 9-Speed Automatic, 22289 mi., 19/28 MPG

**\$32,535**

**2019 Ford F150 4WD SuperCrew**

2.7L V6 EcoBoost, 10-Speed Automatic, 8105 mi., 19/24 MPG

**\$38,036**

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V8, 6-Speed Automatic with Overdrive, 34850 mi., 15/21 MPG

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 <p><b>2016 CHEVY SONIC RS TURBO</b> Get blown!</p> <p><b>NOW \$13,777</b></p>	 <p><b>2013 CHEVY MALIBU LTZ</b> Just in! Immaculate one owner with every option!</p> <p><b>NOW \$13,900</b></p>	 <p><b>2018 CHEVY CRUZE LT</b> Off Lease, Low Miles, Perfect!</p> <p><b>NOW \$14,900</b></p>	<p><b>PANDEMIC SPECIAL</b></p> <p><b>2019 NISSAN VERSA SV</b> One owner with low miles. Clean CarFax and fully serviced!</p> <p><b>ONLY 5 LEFT!</b></p> <p><b>FROM ONLY \$13,777</b></p>	 <p><b>2017 CHEVY TRAX LS</b> Just in! Off lease, extra low miles!</p> <p><b>NOW \$14,900</b></p>	 <p><b>2015 SUBARU OUTBACK AWD</b> Just in! Fresh trade fully serviced, and a great deal!</p> <p><b>NOW \$15,900</b></p>	 <p><b>2015 CHEVY EQUINOX LT</b> Only 17k miles!</p> <p><b>NOW \$15,900</b></p>
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 <p><b>2017 JEEP RENEGADE 4X4</b> Only 27k miles in Showroom Shape!</p> <p><b>NOW \$17,777</b></p>	 <p><b>2017 CHEVY BOLT PREMIUM</b> Just in! Full electric at a 1/2 of the price</p> <p><b>NOW \$17,900</b></p>	 <p><b>2019 NISSAN ALTIMA SPORT</b> Like after Liposuction ....Hot New Body!</p> <p><b>NOW \$17,900</b></p>	 <p><b>2016 NISSAN PATHFINDER SV</b> Just in! 3rd row, all the toys, ready to make a someone super happy!</p> <p><b>NOW \$17,900</b></p>	 <p><b>2016 CHEVY IMPALA LT SS</b> OHDA BABY!!</p> <p><b>NOW \$18,900</b></p>	 <p><b>2015 CHEVY TRAVERSE LT</b> 7 passenger room, powerful V6 for zoom!</p> <p><b>NOW \$18,900</b></p>	 <p><b>2012 CHEVY SILVERADO 2500HD</b> Just In! Plow some Snow...Make some Dough!</p> <p><b>NOW \$20,900</b></p>	 <p><b>2017 BUICK ENCORE PREMIUM AWD</b> Just in! Off lease, low miles, EVERY OPTION...Over \$35,000 new</p> <p><b>NOW \$21,900</b></p>
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 <p><b>2019 FORD ESCAPE SE 4X4</b> Just in! Go thru the snow for a little dough!</p> <p><b>NOW \$21,900</b></p>	 <p><b>2011 CHEVY SILVERADO CREW LT 4X4</b> 6.0 liter flatbed, excellent condition!</p> <p><b>NOW \$22,900</b></p>	 <p><b>2018 CHEVY EQUINOX LT</b> Diesel that gets 45 MPG!!!</p> <p><b>NOW \$22,900</b></p>	<p><b>PANDEMIC SPECIAL</b></p> <p><b>2019 HYUNDAI ELANTRA SEL</b> Only 4 left! One owners with low miles, Clean CarFax and fully serviced!</p> <p><b>FROM ONLY \$15,777</b></p>	 <p><b>2013 LEXUS RX350 AWD</b> Just in! Perfect with all options &amp; low miles!</p> <p><b>NOW \$22,900</b></p>	 <p><b>2020 CHEVY EQUINOX LT AWD</b> Perfect for your family and your family budget!</p> <p><b>NOW \$23,777</b></p>	 <p><b>2017 FORD EXPEDITION XLT 4X4</b> Get Ready for Winter!</p> <p><b>NOW \$23,900</b></p>
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 <p><b>2014 CHEVY SILVERADO CREW LTZ 4X4</b> Every Option, fully serviced and like new!</p> <p><b>NOW \$26,900</b></p>	 <p><b>2019 GMC SAVANNA HD2500</b> Original MSRP over \$39,000. Save HUGE!</p> <p><b>NOW \$26,900</b></p>	 <p><b>2018 CHRYSLER PACIFICA LIMITED</b> Every option &amp; perfect!</p> <p><b>NOW \$27,777</b></p>	 <p><b>2013 GMC SIERRA 1500 CREW DENALI</b> Just in! MINT condition with every option &amp; low miles!</p> <p><b>NOW \$28,900</b></p>	 <p><b>2019 NISSAN PATHFINDER SL 4X4</b> Just in! Over \$45,000 new, only...</p> <p><b>NOW \$28,900</b></p>	 <p><b>2017 CHEVY SILVERADO DOUBLE CAB Z71</b> Off Lease, Low Miles, perfect!</p> <p><b>NOW \$29,900</b></p>	 <p><b>2019 CHEVY COLORADO CREW 4X4</b> Showroom New with the Showroom Price!</p> <p><b>NOW \$31,900</b></p>	 <p><b>2019 LINCOLN MKT AWD</b> Just in! Mint condition with only 19,000 miles!</p> <p><b>NOW \$32,900</b></p>
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**HIGHLANDER** remaining new 2020 HIGHLANDER (Includes Hybrid) While supply lasts.

**\$2000 CUSTOMER CASH<sup>2</sup>**

**1.9% APR Financing** for **60 Mos.<sup>3</sup>**

or any new 2021 HIGHLANDER Includes Hybrid **\$750 CUSTOMER CASH<sup>2</sup>**



**BUILT IN THE USA<sup>1</sup>**

**\$269**  
Per Mo.

-or- Lease a remaining new <sup>4</sup>  
**2020 HIGHLANDER L**  
8-Speed AT ECT 4-Door FWD SUV  
Gas Model #6935  
**\$269/mo. 3-Year | 10,000-Mile/Yr Lease**  
**36 Mos. | \$2999 Due at Signing**

Includes \$500 TFS Lease Subvention Cash.

**CAMRY** remaining new 2020 CAMRY Including Hybrid, TRD & AWD Models. While supply lasts.

**\$2000 CUSTOMER CASH<sup>2</sup>**

**\$3000 CUSTOMER CASH<sup>2</sup>** 2020 Camry Hybrid

**0% APR Financing** for **60 Mos.<sup>5</sup>**

or any new 2021 CAMRY Includes Hybrid **\$750 CUSTOMER CASH<sup>2</sup>**



**BUILT IN THE USA<sup>1</sup>**

**\$199**  
Per Mo.

-or- Lease a remaining new <sup>6</sup>  
**2020 CAMRY LE**  
8-Speed AT ECT-i 4-Door FWD Sedan  
Gas Model #2532  
**\$199/mo. 3-Year | 10,000-Mile/Yr Lease**  
**36 Mos. | \$2999 Due at Signing**

Includes \$1100 TFS Lease Subvention Cash.

**RAV4** remaining new 2020 RAV4 - While supply lasts. (excludes Hybrid)

**\$1750 CUSTOMER CASH<sup>2</sup>**

**0% APR Financing** for **60 Mos.<sup>5</sup>**

or any new 2021 RAV4 Excludes Hybrid **\$750 CUSTOMER CASH<sup>2</sup>**



**\$189**  
Per Mo.

-or- Lease a remaining new <sup>7</sup>  
**2020 RAV4 LE**  
8-Speed AT ECT-i 4-Door FWD SUV  
Gas Model #4430  
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WAS \$31,865

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#H3264

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**M-PLAN SAVINGS  
\$4,893**



#H2556

## 2020 HYUNDAI SONATA SEL

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**NOW \$23,332\***

**M-PLAN SAVINGS  
\$7,675**



#H2574

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OR  
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**2021 KONA**

**\$139**

OR  
UP TO:

**\$2,500**

OR  
GET:

**0% for 60 mos.**

per month for 36 months  
\$2,599 due at lease signing  
10k miles/year (SE FWD)

Total Savings  
\$2,500 Retail Bonus Cash  
\$500 STD Rate Bonus Cash

PLUS NO Payments for 90 days

Plus Hyundai Complimentary Maintenance: 3-Years/36,000-Mile Maintenance



**2021 TUCSON**

**\$149**

OR  
UP TO:

**\$2,500**

OR  
GET:

**0% for 72 mos.**

per month for 36 months  
\$2,699 due at lease signing  
10k miles/year (SE FWD)

HMF Dealer Choice Savings

PLUS NO Payments for 90 days

Plus Hyundai Complimentary Maintenance: 3-Years/36,000-Mile Maintenance



**2020 SANTA FE**

**\$159**

OR  
UP TO:

**\$3,250**

OR  
GET:

**0% for 72 mos.**

per month for 36 months  
\$2,899 due at lease signing  
10k miles/year (SE FWD)

HMF Dealer Choice Savings

PLUS NO Payments for 90 days

Plus Hyundai Complimentary Maintenance: 3-Years/36,000-Mile Maintenance

All offers valid thru Monday, 11/2/20

*Signature*  
HYUNDAI

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# Signature

DEALER GROUP



## THE TOYOTA CERTIFIED USED VEHICLES ADVANTAGE

- 12-month/12,000-mile Comprehensive Warranty
- 7-year/100,000-mile Limited Powertrain Warranty
- 1-year of Roadside Assistance
- 160-Point Quality Assurance Inspection
- CARFAX® Vehicle History Report™
- Certified customers are eligible for standard new car financing rates



**2017 TOYOTA RAV4 XLE**

**\$24,990**

OR **\$399/MO**



**2019 TOYOTA HIGHLANDER HYBRID**

**\$39,970**



**2018 TOYOTA C-HR XLE PREMIUM**

**\$18,993**

OR **\$271/MO**



**2019 TOYOTA COROLLA LE**

**\$17,990**

OR **\$256/MO**



**2019 TOYOTA RAV4 LIMITED**

**\$34,990**

OR **\$499/MO**



**2018 TOYOTA CAMRY LE**

**\$19,990**

OR **\$291/MO**



**2018 TOYOTA PRIUS FOUR TOURING**

**\$22,890**

OR **\$326/MO**



**2018 TOYOTA CAMRY XLE V6**

**\$25,995**

OR **\$356/MO**



**2019 TOYOTA CAMRY LE**

**\$19,992**

OR **\$279/MO**

**ALL CERTIFIED HIGHLANDERS**

**0.99%/60MO.**



**ALL CERTIFIED RAV 4'S & CAMRY'S**

**2.99%/60MO.**



**2019 TOYOTA RAV4 XLE**

Limited, 5,000 miles

**\$29,991**

OR **\$436/MO**



**2020 TOYOTA CAMRY SE**

4,900 miles

**\$23,982**



**2017 TOYOTA TUNDRA PLATINUM**

**\$42,982**

OR **\$599/MO**



**2017 TOYOTA RAV4 XLT**

**\$24,990**

OR **\$429/MO**



**2017 TOYOTA RAV4 LE**

**\$22,990**



**2019 TOYOTA RAV4 HYBRID XSE**

**\$33,990**

OR **\$549/MO**

W/\$1,000 Cash down, plus tax, title, license & doc fees. 2016-18 78mo @ 3.29%, 2012-11 72mo @ 3.29%, 2010 66mo @ 3.59%, 2009-03 60mo @ 3.49%



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**ASK FOR YOUR CARFAX**

ON ALL CERTIFIED TOYOTAS!



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DEALER GROUP

TOYOTA Signature Select HYUNDAI



*Signature Select Pre-Owned*  
 ✓ 3-DAY MONEY BACK  
 ✓ 30-DAY EXCHANGE  
 ✓ 160-POINT INSPECTION  
 ✓ FREE CAR FAX REPORT  
 ✓ SELECT WARRANTY  
*You've got our Signature on it!*

**PRE-OWNED SUPER CENTER**

✓ ALL MAKES  
 ✓ ALL MODELS

*Signature Select Pre-Owned*  
 ✓ 3-DAY MONEY BACK  
 ✓ 30-DAY EXCHANGE  
 ✓ 160-POINT INSPECTION  
 ✓ FREE CAR FAX REPORT  
 ✓ SELECT WARRANTY  
*You've got our Signature on it!*

**No Worries Guaranteed!**  
**Signature Select**  
**Pre-Owned Vehicle Program**

If you don't like the vehicle, bring it back to us within 3 days of your purchase and get your money back in full OR trade it back into us for the full purchase price paid within 30 days or 1000 miles.

**NO QUESTIONS ASKED. PERIOD.**

 <b>2017 HONDA CR-V LX</b> <b>\$17,990</b> OR \$255/MO	 <b>2016 HYUNDAI SONATA HYBRID</b> <b>\$16,992</b> OR \$249/MO	 <b>2019 RAM 1500 CLASSIC WARLOCK</b> <b>\$35,990</b> OR \$575/MO	 <b>2018 FORD FUSION TITANIUM</b> <b>\$21,491</b> OR \$329/MO
 <b>2017 CHEVY MALIBU LT</b> <b>\$17,999</b> OR \$259/MO	 <b>2019 HYUNDAI ELANTRA SE</b> <b>\$14,491</b> OR \$249/MO	 <b>2019 HYUNDAI SONATA SEL</b> <b>\$18,993</b> OR \$271/MO	 <b>2019 HYUNDAI SONATA SEL</b> <b>\$18,993</b> OR \$279/MO
 <b>2016 FORD EXPEDITION LIMITED</b> <b>\$37,990</b> OR \$549/MO	 <b>2019 HYUNDAI ELANTRA SE</b> <b>\$15,491</b> OR \$221/MO	 <b>2019 HYUNDAI ELANTRA SE</b> <b>\$15,491</b> OR \$221/MO	 <b>2017 HYUNDAI SONATA SPORT</b> <b>\$18,993</b> OR \$271/MO
 <b>2017 HYUNDAI TUCSON SE</b> <b>\$18,990</b> OR \$271/MO	 <b>2019 HYUNDAI SANTA FE SE</b> <b>\$21,990</b>	 <b>2019 HYUNDAI SANTA FE SE</b> <b>\$21,993</b> OR \$339/MO	 <b>2020 HYUNDAI SANTA FE SE</b> <b>\$22,991</b> OR \$349/MO

**VALUE ROW**

 <b>2013 TOYOTA RAV 4 XLE</b> <b>\$15,990</b>	 <b>2011 FORD EDGE SEL</b> <b>\$9,979</b>	 <b>2013 TOYOTA HIGHLANDER LIMITED</b> <b>\$16,991</b>	 <b>2008 TOYOTA COROLLA LE</b> <b>\$5,990</b>	 <b>2004 CHRYSLER 300</b> <b>MUST SEE!</b> <b>\$5,490</b>
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**OUR STAFF OF PROFESSIONALS ARE EAGER TO EARN YOUR BUSINESS!!!**

Marcus Muhammad, Mike Rzeznik, Terry Meister, Eric Yoder, Mike Walter, Carl Harris, Larry Arel, Theresa Clark, Randy Love, and Bill Crowder

W/\$1,000 Cash down, plus tax, title, license & doc fees. 2016-18 78mo @ 3.29%, 2012-11 72mo @ 3.29%, 2010 66mo @ 3.59%, 2009-03 60mo @ 3.49%

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# NOVEMBER BLACK FRIDAY



# SERVICE SPECIALS ALL MONTH LONG!

## We Service All Makes & Models on the Planet!

**Conventional Oil Change \$29<sup>95</sup>** plus tax  
**Synthetic Oil Change \$49<sup>95</sup>** plus tax

5 qts. of Oil

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20. Valid on most vehicles

## POT HOLE SPECIAL

- 4 WHEEL ALIGNMENT
  - TIRE BALANCE
  - BRAKE INSPECTION
- \$119<sup>00</sup>**

### VARIABLE DISCOUNT BONUS DISCOUNT OFFER

- \$10.00 OFF.....When you spend \$50-\$149
- \$15.00 OFF.....When you spend \$150-\$249
- \$25.00 OFF.....When you spend \$250-\$499
- \$50.00 OFF.....When you spend \$500-\$999
- \$100.00 OFF.....When you spend \$1,000 or more

Discount good on vehicle service (parts & labor). Not valid toward any other advertised special. Not valid toward tire purchase. One coupon per work order. Most models. If discount applies, it will be taken off the regular price. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Prior sales excluded. Not valid on oil changes. Valid only at Signature Dealer Group. Offer expires 11/30/20

## COMPLIMENTARY BATTERY CHECK PLUS FREE INSTALLATION

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Valid on most vehicles. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20

## 4 WHEEL ALIGNMENT

**SAVE \$20**  
**\$79<sup>95</sup>**

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Valid on most vehicles. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20

## FREE TIRE ROTATION WITH ANY SERVICE

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Valid on most vehicles. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20

## COOLANT

**DRAIN & FILL \$89<sup>95</sup>**

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20

## BRAKE SERVICE SPECIAL

- Replace front brake pads • Resurface front rotors
- Inspect brake calipers, caliper mounting, and caliper hydraulic hose • Road test vehicle



**\$189<sup>95</sup>**

Most Models. Must present coupon when order is written. Plus tax & shop supplies. Not valid with any other offer. Valid on most vehicles. Prior sales excluded. Valid only at Signature Dealer Group. Offer expires 11/30/20



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**ASK FOR YOUR  
CARFAX  
ON ALL CERTIFIED TOYOTAS!**