



Michigan's Great Southwest

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## Moody on The Market



### Moody

Back in late October, Cornerstone Alliance took a look at what the pandemic was doing in the realm of "work from home" opportunities and suggested that the pandemic had "made it even more clear that Southwest Michigan is the place to be." As a result, the economic development organization announced the launch of a full-tilt incentive campaign called "Move to Michigan," targeting remote workers in a bid to get them to relocate to Michigan's Great Southwest and become full-time residents. Even they were blown away by the resulting response over the ensuing five to six weeks, with more than 300 applications received in the first round offer. Pointing to mortgage rates that were continuing to hit historic lows that drove consumers to increasingly consider the purchase of condos and homes in light of the dramatic increase in time spent both working and studying from home, Cornerstone Alliance and a number of their partners assembled a menu of more than \$15,000 in incentives for those who would be willing to buy a home in Southwest Michigan, where they can still "work" in Chicago while enjoying a short commute from the sandy beaches and fresh air along the shores of Lake Michigan on this side of the big lake. Just ahead of the holidays, Cornerstone Alliance announced that more than 20 families have been accepted to the program and are planning to make the move to Michigan. Including Jill, the first grant recipient of the program, who is shown in a video shared by Cornerstone which is available for viewing at [www.MoodyOnTheMarket.com](http://www.MoodyOnTheMarket.com). Cornerstone Alliance Vice-President of External Affairs Christina Frank says, "We are blown away with the results of the Move to Michigan program and excited to welcome these 20 families to Southwest Michigan." She points out, "Not only will these new residents support our local businesses including restaurants, shops and lawn care services through their spending, but we have already received questions about how they can get involved in our community, which tells us that the program will benefit the region both socially and economically." When the program was first offered, Cornerstone Alliance President Rob Cleveland said, "We put significant resources into recruiting new companies. We always have and we will continue to do that. However, we also have to recognize that our world has changed.

Continued on page 6

## WINTER 2021 AT LAKE MICHIGAN COLLEGE THE MENDEL CENTER

### NATIONAL GEOGRAPHIC LIVE! VIRTUAL EVENTS

LIFE ON OTHER WORLDS Courtesy NASA - JPL Caltech	Tuesday January 19, 7pm Pay-what-you-can \$15 - \$25
SCIENTIFIC EXPOSURE Anand Varma	Tuesday February 9, 7pm Pay-what-you-can \$15 - \$25
FEATS OF FILMMAKING Keith Ladzinski	Tuesday March 16, 7pm Pay-what-you-can \$15 - \$25

These activities are supported by the Michigan Council for Arts and Cultural Affairs and by the Gast Young People's Performance Endowment

## WINTER Delights

BRINGING VALENTINE'S HOME

**Saturday, February 13, 2021**

6 pm - Interactive Cooking Demonstration  
7 pm - Guided wine and chocolate tastings, winery tour, and musical interludes

*It may be cold outside, but it's cozy and warm inside. This year, Winter Delights is coming into your home for a relaxing night of wine, chocolates, cooking, music, and other fun surprises. Start the evening with an interactive Zoom cooking demonstration with Chef Amado. Then be guided through a series of virtual wine and chocolate tastings, punctuated with live music interludes.*

This activity is supported by the Michigan Council for Arts and Cultural Affairs

For more information or to participate visit [TheMendelCenter.com/Events](http://TheMendelCenter.com/Events)

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### Millicent Huminsky



Executive Director, Southwestern Michigan Tourist Council

### Fun & Interesting Things to Do in Michigan's Great Southwest!

Nature has ushered in winter and 2021 with a beautiful mild season so far, and hopefully the beginning of change in a positive way throughout the year. There are a few events, mostly virtual, and a whole array of outdoor activities to enjoy this month.

We start with *Virtual Family Days: Crystal Snowflakes with Miss Dani*, January 16. The event is free and open to all ages; registration is required. Reservations can be made at [www.krasl.org/education/youth/classes](http://www.krasl.org/education/youth/classes). Get creative with Miss Dani on Zoom! Experiment with science and art while you create your own crystal snowflakes at home. KAC is excited to continue offering free and fun art activities for families. All events are online and by registration only. Family Day Art Fundles will be available for pick-up by appointment the week before the event: Monday, January 11 through

Continued on page 2

### Inserts & Promotions

- ALDI
- Family Fare
- Hardings Friendly Market of Bridgman
- Jets Pizza
- Martin's Super Markets
- Save A Lot

Inserts may vary by Zip Code

**TOURISM** *Continued from cover*

Friday, January 15. Participant Zoom invitations will be emailed the day before the event. This month at The Mendel Center there are two virtual opportunities. The first is *Now is the Time! MLK Celebration Week*, January 18 through 22 and beyond. Join them for a virtual, community-wide effort honoring Reverend Dr. Martin Luther King Jr. Inspired by King's "Letter from a Birmingham Jail," the week will feature artists reflections, performances, round table discussions, speakers, historic and local trivia contest. For details on the entire schedule visit <https://tinyurl.com/yy6sj2a2>.

The second virtual opportunity at The Mendel Center is National Geographic Live! *Life on Other Worlds*, January 19. How close are we to discovering life on other planets? NASA's Perseverance rover is due to land on Mars in 2021 to search for signs of ancient life and collect rock and soil samples for possible return to Earth. Jupiter's moon Europa is home to a vast subsurface once-a body of water that could sustain primitive forms of life on this alien world nearly 600 million miles from our planet. Join planetary scientist and astrobiologist Kevin Peter Hand and NASA engineer Kobie Boykins for the latest intriguing updates on this vast frontier of exploration. Pay-what-you-can \$15-\$25.

Register at [TheMendelCenter.com](http://TheMendelCenter.com) for your personalized link to this online event.

In addition to these wonderful virtual opportunities this area also has an amazing

array of outdoor activities for the whole family! The two we will talk about in this column are two Berrien County Parks: Love Creek and Madeline Bertrand. Love Creek County Park & Nature Center features 200 acres of rolling trails and a picturesque natural habitat just outside Berrien Springs. The park includes a mature Beech-Maple forest and spectacular spring wildflowers. The park's highlights include Naturalist services and an interpretive center. Hiking and Mountain bike trails. Fat Tire bike rentals in winter, and Cross-Country skiing and ski rentals. The beautifully groomed trails are the perfect place to be alone or to enjoy with the entire family.

Our second location, Madeline Bertrand County Park is located just south of Niles and offers a public area of natural beauty and recreation along the St. Joseph River. This parks highlights include an 18-hole Disc Golf Course, hiking and biking trails, and Cross-Country Skiing and ski rentals. Both parks are open all year so be sure to check hours before you travel.

We will be back in a couple of weeks with more fun and interesting things to do in Michigan's Great Southwest.

This year is an opportunity to change up anything you want for the better. We will get through this together. We are Michigan's Great Southwest!

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)



**50,314 Weekly Readers!\***

\*Circulation Verification Council Audit June 2020

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**Photo of the Week**



**Fresh Beginnings**

Photo by Christine Loose-Randall

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Photos must be horizontal orientation to be considered for Photo of the Week.



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### Whitmer Veto Jeopardizes Benefits, Harms Businesses.

**Arthur Havlicek,**  
President,  
SMR Chamber

As a result, small employers all over the state will see significant tax hikes in the coming years as funds in the state's UTF continue to diminish at an unprecedented rate.

To add further insult to injury, our governor called this appropriation a "giveaway of taxpayer money" to employers. In reality, **this funding would have gone directly into the pockets of workers who found themselves unemployed as a result of the Governor's open-ended shutdowns.** I say *would have* because her action has now jeopardized the extended unemployment assistance these out-of-work individuals desperately need.

Enough is enough. It is unacceptable to create policies that force individuals out of their jobs and then veto funds that would help them. The Legislature should put another bill on her desk restoring the \$220 million and the Governor should sign it. This would help struggling unemployed workers receive extra benefits at no cost to struggling employers – a win-win.

The true win, however, would be realizing government will *never* have the capacity to fix the financial damage done to businesses or the unemployed over the past year. So instead of creating government programs and appropriating government funds to fix the problem we are in, we should fix the government policy that created it.

The surge in cases we saw last Fall will likely not be the last, but our strategy for dealing with the next one *must* change. We *must* allow businesses to stay open in accordance with CDC guidelines. We *must* give them a fighting chance to recover or they never will.

In 2020, Michigan was number one in state mandated business closures.

Michigan cannot afford to be number one again.

[Read more at www.MailMaxOnline.com](http://www.MailMaxOnline.com)

On December 21<sup>st</sup>, the Michigan Legislature passed a bipartisan COVID-19 relief bill which provided help for small businesses, support for frontline workers, and extended unemployment benefits for Michiganders struggling without work.

Shortly thereafter, Governor Whitmer line-item vetoed \$359 million of the bill's \$465 million in relief funding. That's over *seventy-five percent* of what lawmakers had approved.

We found these vetoes unacceptable for multiple reasons but one in particular was an outright slap-in-the-face to every business and individual who has struggled as a direct result of her administration's restrictions. Here's why:

According to a recent U.S. Bureau of Labor Statistics survey, **Michigan had the highest percentage (32.04%) of state mandated small business closures in the country in 2020.** This also resulted in one of the nation's highest unemployment rates, draining our state's employer-supported Unemployment Trust Fund (UTF) by almost \$4 billion since the start of the pandemic.

With the latest shutdown still ongoing, the state had to once again extend expanded unemployment benefits through the end of March. **To avoid triggering a tax increase on small businesses, the legislature appropriated \$220 million into the UTF to cover the costs of the extension.** Their rationale was simple: the government forced these layoffs for the 'public good' so the government should pay for it.

Yet, prominent among the Governor's vetoes was the elimination of that \$220 million.

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and we have been sitting home for a long time!  
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### Pastor



Rosenbaum

## It Will Be Worth It

*In that day they will say, "Surely this is our God; we trusted in him, and he saved us. This is the Lord, we trusted in him; let us rejoice and be glad in his salvation." ~ Isaiah 25:9*

Dinner last night was a grilled chicken breast and a cup of cooked broccoli-no cheese. You've avoided the pies, fries, carbs, and cookies that you know could sabotage you. With a soldier's discipline, you've committed yourself to fight the battle against the fat. You've been getting up an hour earlier so that you can exercise before work. You've sweated and sacrificed. Then you step on the scale—the cruel, cruel scale! And it tells you that not only have you not lost any weight—you've actually gained two pounds. Is it worth it?

Has the same question ever entered your mind when it comes to your faith? You've held on tight to God's promises even when you couldn't understand what he was doing. But each day seems to bring more bad news, another reason for disillusionment. Your world isn't getting any better. Your cross hasn't gotten any lighter. So is it worth it?w

Isaiah, in his picture of the great banquet, assures us that it will most cer-

tainly be worth it. He paints a vivid scene of trust given and richly rewarded.

Today, we live by faith and not by sight. We simply trust that God exists, has created us, is always with us, works what's best for us, loves us, and is merciful to us for Jesus' sake. And we trust that Jesus will come back and take us to our heavenly home. We believe all those things because God has promised them in his Word.

One day our eyes will see things that today our hearts only know by faith. One day, we will see Jesus face to face and rejoice that hope has finally and forever changed to reality. Our God promises it. We believe it. It will all be worth it.

*Prayer: Jesus, bless me and keep my faith strong until the day I see you face to face. Amen.*

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

# Caregiver of the Month



Jenny Clinard

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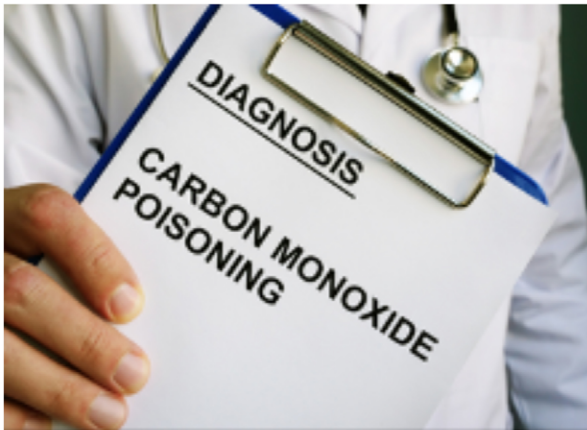
# Tips To Avoid Carbon Monoxide Poisoning In Your Home

You can't see it. You can't smell it. You can't touch it. Carbon monoxide (CO) is called a 'silent killer' because the highly poisonous gas is odorless and colorless. It mixes with air and if it is breathed in, it can cause brain damage or even death. The most common cause of a carbon monoxide outbreak in homes is an older furnace or appliance that is not burning the natural gas properly. Because of the high risk, every home with a gas furnace or gas appliances needs to have carbon monoxide detectors.

## Be aware of the common sources of carbon monoxide

Carbon monoxide is produced when fossil fuel (like natural gas) is not fully burned. This happens as a result of a malfunction or the lack of proper venting. Common sources include:

- ❶ an idling vehicle in an attached garage
- ❷ attached garage passageway door to your home is left ajar
- ❸ cracked or damaged furnace heat exchanger
- ❹ chimneys on fuel-burning appliances needing to be cleaned or repaired
- ❺ heated garages or shops with improperly vented equipment
- ❻ barbecuing indoors
- ❼ depressurization (inside air is exhausted from your home faster than outside fresh air can come in)



## Recognize the symptoms of carbon monoxide poisoning

Exposure to carbon monoxide is very risky to your health and with enough exposure, it is fatal. Properly installing carbon monoxide detectors in your home will protect you from experiencing these symptoms of carbon monoxide poisoning:

- ❶ headache
- ❷ muscle weakness
- ❸ dizziness
- ❹ nausea
- ❺ shortness of breath
- ❻ confusion
- ❼ blurred vision
- ❽ loss of consciousness

If you experience something like the flu without a fever, it could be carbon monoxide poisoning. If you experience these symptoms, get outside into the fresh air immediately, seek medical attention and then contact BOSS Services or your preferred home services company.



## Stop the silent killer

- ❶ Get an annual inspection of all your fuel-burning appliances by an expert technician from your BOSS Services or preferred home services company.
- ❷ Install a carbon monoxide alarm near all sleeping areas (if your home has any fuel-burning appliances, furnace, fireplace, or attached garage).
- ❸ For added protection, install a carbon monoxide detector on each level of your home.
- ❹ Follow the manufacturer's instructions for installing and maintaining your carbon monoxide detectors.
- ❺ Never use outdoor fuel-burning equipment (generators, patio heaters, barbecues) inside your home or garage as a temporary heat source.

If your carbon monoxide alarm sounds and someone is experiencing symptoms of carbon monoxide poisoning, get outside immediately and call 911. If the alarm sounds, but no one is experiencing any symptoms of carbon monoxide poisoning, shut off all your gas appliances (and/or the main gas shut off valve), ventilate your home and contact BOSS Services or your preferred home services company. You need a qualified technician to determine the cause of the carbon monoxide outbreak and the solution.

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# MOODY *Continued from Cover*

You can work from anywhere, and we were starting to see that change even before the coronavirus pandemic. The pandemic simply intensified that shift." With twenty new families accepted into the program and ready to take up full-time residence in Michigan's Great Southwest, Cornerstone says that the resulting economic impact in the first year of residence alone, shows those families projected to

drive more than \$1.38 million dollars in new spending to the region. The *Move to Michigan* program is part of a larger community initiative to continually drive economic growth within the region. In all, the investment Cornerstone Alliance made in its *Move to Michigan* campaign delivered a 311-percent return on investment and has seen similar programs roll out across Michigan.

When life changes and you become empty nesters, dramatic things can happen. Just ask **Dave and Angie Seger** who have channeled their new-found freedom into a substantial project that was recently completed on a spectacular new bed & breakfast enterprise on **Hinchman Road in Baroda**. The Segers lay the credit (or the blame, as the case may be) at the feet of that freedom when their youngest child ventured off to **Michigan State University** in the fall of 2018. Despite the fact that both are gainfully employed at **Whirlpool**...Dave on the **North American Finance** team and Angie in **Corporate Communications**...Angie says that she had always wanted to run her own business using her marketing, events, and communications background to provide a great experience for guests of their new bed & breakfast inn. To set the stage for this life-changing project, Angie tells us that she and Dave grew up in the same small town in rural **Illinois**, went to college at **St. Ambrose in Iowa** and married shortly after graduation just over 30 years ago. She says, "We have lived in **St. Joe / Stevensville** for the past 22 years and have raised a daughter, **Hannah**, and son, **Corey**." Becoming empty nesters ultimately led to the decision to take on a bold, new challenge. Late in 2018 the couple bought the former **Baroda Church of God** located at **Hinchman and Ruggles Roads**. After two years of demolition and reconstruction, they are now officially open as **Ambrose Bed & Breakfast**. Angie says, "We have suites named after the towns in which we've lived: **Erie, Davenport, St. Joseph, Stevensville, and Baroda**, and each room is unique and includes a private bath." Additionally, some rooms include soaker tubs, private patios, and similar amenities, and there is a massive great room with a stone fireplace where the guest breakfasts are served. Both Dave and Angie love that their location is just minutes away from the many wineries, beaches, and other attractions of Michigan's Great Southwest. The Ambrose Bed & Breakfast compris-

es some 5,800 square feet at **1117 Hinchman Road** in Baroda. Recognizing safety concerns are high on everyone's priority list these days, Angie says, "We are obviously taking every health precaution to keep our guests safe during the COVID pandemic. We do require masks in any common area and encourage a 6 foot social distance. Meals are plated (rather than buffet style) to ensure safety. Also, we do sanitization throughout the day on any high touch areas." Dave and Angie live on premise with their two dogs **Gracie & Henry**. Angie notes, "We saw a need for this type of lodging in our area as not everyone wants that chain hotel experience. Especially in light of COVID, we are finding travelers are most comfortable in smaller, boutique type settings. We are also a great destination for the locals who just want a change of scenery having been stuck at home for many months." Medical workers, teachers and both past and present military personnel are offered discounts at Ambrose Bed & Breakfast in appreciation for their service to our country. The Segers admit, "It was a very long process but we were extremely fortunate to have such an amazing local crew working on the project," and add, "We tried to keep our dollars local whenever possible, from building materials to labor to mattresses to the flowers in each room. Several partnerships have been formed to help cross promote local businesses. So many of our friends and family members also pitched in to help. It's been a labor of love for sure!" Thanks to Angie's background in events and communications, she adds, "Going the extra mile to make their stay special and memorable is something I really enjoy doing. We want people to feel comfortable (but a little spoiled too!), like their home away from home." You can learn more about the new venture online at <http://ambrosebedbreakfast.com> and you can find them on Facebook as well.

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Coloma, Watervliet and beyond to mark individual and collective successes for the entire region thanks to the annual **Business Recognition Awards** ceremonies from **North Berrien Community Development and the Coloma-Watervliet Area Chamber of Commerce**. We all know what the current pandemic has done to such celebrations, and this great recognition was no different. What should have been another great celebration at a local hotel or restaurant with a delicious dinner and prize drawings ended up on the scrap heap like so many other planned celebrations in other towns and organizations. Instead, **Community Development Coordinator Chana Kniebes, Co-Chamber Vice-Presidents Rochelle Ulleg from Robert Michael Salon and Spa and Dave Scheuer from Honor Credit Union** traveled to the five award winning businesses and surprised them with awards and fresh-baked cookies from **Watervliet Subway**. Kniebes says, "We wish these members and all our local businesses the best of luck as they finish out the year and look forward to positive changes in 2021." She adds, "Thank you to businesses in our community that had adapted and changed to serve their customer with the same great service during a pandemic, even if it has meant curbside or delivery." These are the winning businesses for 2020: **Community Investment Award — Eddie's Diner**. Named after owner **Charlie's** stepfather, his sister opened **Eddie's Drive In in Detroit**. When **Charlie & Yvette** opened the restaurant in Coloma it was named **Eddie's Drive-In West**. In 2017 they expanded the dining area of their restaurant and had a ribbon-cutting and Open House event to celebrate. The restaurant for many years has been small with a few tables for indoor dining and originally designed as a drive-up with carhops to deliver your food. When they expanded, they renamed it **Eddie's Diner** and now offers roomy indoor family seating. **Charlie & Yvette** are very much involved in the community and treat employees and neighbors as they would

want to be treated. The food is delicious, with a wide variety of sandwiches and dinner menu items, and are famous for their ribs. **Eddie's Diner** is located at **5036 Paw Paw Lake Road** in Coloma Township. **Community Impact Award — Watervliet Hardware**. It's been a staple in downtown Watervliet for as long as most can remember. After 35 years of owning the **Watervliet Hardware** store, **Tim Freeburn** sold it to **Bryan Conrad** and it still has the same small town feel today. Especially when you walk in and see **Ed and John**, as many would consider these two still part of the original pack. **Watervliet** is truly fortunate to have such a wonderful thriving store in their downtown. **Hardware stores** are something you always need when starting or finishing a project and this location is fully stocked with an attractive and inviting storefront located at **343 N. Main Street. Community Commitment Award — Easy Street Inn**. **Easy Street** is also a true staple in their downtown. Located in Coloma in a beautiful historic building for 25 years, they too have gone above and beyond within the community, being a sponsor for many local events and for the annual **Glad Peach Festival** where for many years they offered an outdoor space for adults to sit back and enjoy the beautiful music with **Al & Lou**. Most important, of course, is the dining experience, and the food is fabulous with a great variety of menu items and devoted employees make it all come together. The restaurant always looks festive as they decorate for local events and holidays. Whether you are doing take-out to enjoy at home or dining in when indoor seating is possible, you won't be disappointed. **Easy Street** is located at **275 N. Paw Paw** in downtown Coloma. **Community Excellence Award — J.W. Morlock & Girls**. **J.W. Morlock & Girls** was established on rented ground and borrowed equipment in 1983. Apples, raspberries, strawberries, peaches, plums, tomatoes, melons, and green beans were a few of the agricultural commodities that **Jeffrey and Debra** grew on their rented

farmland and sold to area farms stands and markets. **J.W. Morlock & Girls** would eventually grow in size and number of commodities being produced. Today, **Jeffrey, Debra** and their three girls, **Melissa, Stephanie and Amanda** are farming over 130 acres in their hometown of **Watervliet**. In 2007, **J.W. Morlock & Girls** expanded from selling their home-grown produce at grocery stores, processors, farmers markets, and restaurants to opening their own roadside farm stand on **M-140 in Watervliet Township**. You can now purchase over 40 different mouthwatering varieties of fruits and vegetables between the months of **May-October** all homegrown and handpicked from **J.W. Morlock & Girls**. In 2016, a new addition was added inside of the farm stand called **Mo's Pies**. **Mo's Pies** is a bakery, selling handmade pies that are handcrafted using their homegrown fruit from the family farm. When the fruit is growing, the pies are overflowing. **J.W.**

**Morlock & Girls** is a MAEAP verified farm. **Community Spirit Award — Centsible Heating & Air Conditioning**. **Centsible Heating & Air Conditioning** has been operating in Coloma since 2014. **Dan Crist** opened at his original location on **Red Arrow Highway** in Coloma with his sister and brother-in-law with a focus on hometown service and community support. **Centsible** recently opened a new location at **4890 Paw Paw Lake Road** in Coloma Township.

That's it for this week, folk. See you Saturday right here in **MailMax!**

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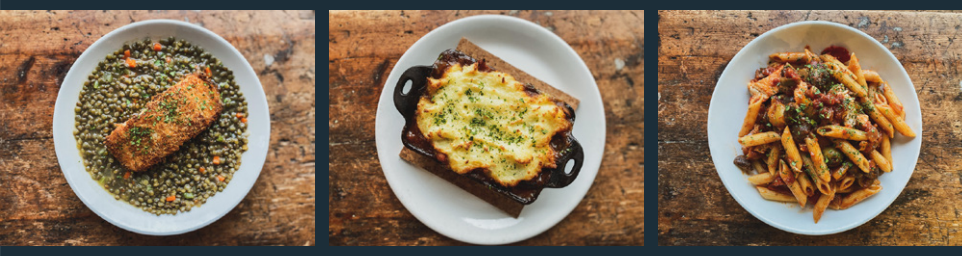
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Don



Stuart

Once again this year, I expect millions of people are spending January the way my family is, in weeks of festive celebration of the January 8<sup>th</sup> birthdate of one of history's most historical historic figures.

The one, the only, the incomparable - Bob Eubanks! You know - the "Newlywed Game" host

Oh, yeah, the 8<sup>th</sup> was also the birthdate of Elvis. (Does anyone even bother to say "Presley" anymore? If you say, "Hey, an Elvis movie is on TV!" it's not like anyone's going to think it stars Elvis Stojko, that Olympic skater from Canada, right? When somebody says they've been listening to their Elvis records, your mind doesn't conjure up the vocal stylings of Elvis Grbac. Remember Elvis Grbac? Former NFL quarterback? Twice led the league in fewest vowels?)

### Enjoying Graceland Like Elvis Would Of!

To justify this column, I now must - forgive me! - mention the unmentionable - 2020. Last March, before anything locked down, I journeyed with the wife and sons 3 and 5 to Memphis. We did this mainly to do what people do in Memphis - tour Elvis' home, Graceland.

Besides the Graceland spread and its various out-buildings, there's an adjacent museum complex, chock full of Elvis artifacts and memorabilia. To prepare for this column, I revisited my photos from the trip, some of which you can't help but laugh about, for example, any pic of the wispy moustaches my sons were growing at the time.

Other highlights from my photo collection:

Spelling Police Alert #1!: Elvis loved football, and there's a lot of football stuff on display to prove it, including a Green Bay Packers helmet that the museum card says was gifted to him by "Brat Starr." Hahaha!! - that's supposed to read "Bart Starr," Green Bay's legendary Hall-of-Fame quar-

terback. Whom I've never heard described as a brat.

In the building housing the Presley family's office, Elvis' father Vernon made a home-made, hand-written, all-caps sign that reads: "PLEASE READ AND OBSERVE/ NO LOAFING (that's in red paint!) IN OFFICE/STRICTLY FOR EMPLOYEES ONLY! (those last two words in red!) IF YOU HAVE BUSINESS HERE. (not sure why there's a period after "HERE" but Vernon plunked one there) PLEASE TAKE CARE OF IT AND LEAVE. I'm sure this sign was heeded, since Vernon was the family's highest-ranking VP.

Apparently it's a thing for people on Zoom calls to blatantly pack their backgrounds with intellectual-sounding books they've probably never read. (I would definitely do that if I was on a widely-viewed video interview!! Unfortunately, my most highbrow books are my collections of "Calvin & Hobbes" comic strips.)

Anyway, whomever "staged" the collection of books in one Graceland display did Elvis right, making him look very book-nerdy: "The Prophet"; "The Jewel in the Lotus"; "The Human Aura"; "Letters of Helena Roerich." Y'know, Helena Roerich, the Russian theosophist, creator of the philosophist teaching of Agni Yoga, and the inspiration for Elvis' song "Rock-a-Hula Baby."

Spelling Police Alert #2!: Several placards in the Elvis museum sport an embarrassing error - using "of" instead of "have": "Rock and roll may not of begun with Elvis"; "Without Elvis, it would have been hard for there to of been a Ricky Nelson"; "Without Elvis, none of us would of made it." As we left, I mentioned this to a museum employee, who said the Museum Director might be interested, and that's who I should of contacted.

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MSRP.....	\$45,755
SIEMANS DISCOUNT.....	2,510
FORD SELECT INVENTORY RETAIL CUSTOMER CASH -	750
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MSRP.....	\$50,285
SIEMANS DISCOUNT.....	3,290
FORD SELECT INVENTORY RETAIL CUSTOMER CASH -	750
FORD BONUS CASH.....	1,500
FORD F SERIES RETAIL CUSTOMER CASH -	3,250
FORD COMPETITIVE CONQUEST BONUS CASH* -	1,000

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MSRP.....	\$49,610
ADD FOR WHEEL SIMULATORS.....	± 888
SUBTOTAL.....	\$50,498
SIEMANS DISCOUNT.....	2,503
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FORD RETAIL CUSTOMER CASH.....	250
FORD GM-FULL SIZE VAN COMPETITIVE CONQUEST -	2,500
FORD COMPETITIVE CONQUEST BONUS CASH* -	1,000

**SALE PRICE \$43,495**

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Rapid Red Metallic, Twin Panel Moon Roof, Trailer Tow Package, 20 Inch Hand Polished Aluminum Wheels, Hands Free Liftgate, Heated Seats, Heated Steering Wheel, Power-Fold Third Row Seats, 360 Degree Camera, B & O 12 Speaker Sound System, Remote Start, Navigation, and Much More! F20360

MSRP.....	\$55,140
SIEMANS DISCOUNT.....	2,445
FORD CREDIT RETAIL BONUS CASH*.....	1,000
FORD RETAIL BONUS CASH.....	2,000

**SALE PRICE \$49,695**

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MSRP.....	\$60,440
SIEMANS DISCOUNT.....	1,945
FORD F-SERIES RETAIL CUSTOMER CASH -	500

**SALE PRICE \$57,995**



**2020 FORD EXPEDITION LIMITED STEALTH 4X4**

Oxford White, FORD CO-PILOT 360 Assist, Voice Activated Navigation, Panoramic Vista Roof, 360 Degree Camera, Enhance Active Park Assist, 3.5 EcoBoost V6 Engine, 22 Inch Black Painted Aluminum Wheels, Power Running Boards, and Much More! F20412

MSRP.....	\$75,230
SIEMANS DISCOUNT.....	3,000
FORD CREDIT RETAIL BONUS CASH*.....	1,250
FORD COMPETITIVE TRADE-IN ASSISTANCE BONUS CASH* -	3,000

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MSRP.....	\$30,330
SIEMANS DISCOUNT.....	- 835
REBATE.....	- 3,500
CHRYSLER CAPITAL BONUS CASH*.....	- 750
BONUS CASH.....	- 250
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$24,995</b>
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

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### 2020 JEEP RENEGADE LATITUDE 4X4

Black Clear Coat, Heated Front Seats, Touch Screen, Heated Steering Wheel, Remote Start, Back-Up Camera, and Much More! C20176

MSRP.....	\$28,875
SIEMANS DISCOUNT.....	- 880
REBATE.....	- 3,000
CHRYSLER CAPITAL BONUS CASH*.....	- 750
NATIONAL BONUS CASH.....	- 500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$23,745</b>
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Diamond Black Crystal, Remote Start, Heated Steering Wheel, Heated Front Seats, Touch Screen, Blind Spot and Cross Path Detection, Back-Up Camera, and Much More! C20120

MSRP.....	\$31,580
SIEMANS DISCOUNT.....	- 1,085
REBATE.....	- 2,500
CHRYSLER CAPITAL BONUS CASH*.....	- 750
RETAIL BONUS CASH.....	- 750
BONUS CASH.....	- 500
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MSRP.....	\$37,245
SIEMANS DISCOUNT.....	- 1,250
REBATE.....	- 2,500
CHRYSLER CAPITAL 2020 BONUS CASH*.....	- 750
NATIONAL RETAIL BONUS CASH.....	- 750
BONUS CASH.....	- 500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$31,495</b>
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C21105



MSRP.....	\$48,770
SIEMANS DISCOUNT.....	- 2,275
CHRYSLER CAPITAL BONUS CASH*.....	- 500
REBATE.....	- 1,500
RAM COUPON.....	- 250
BONUS CASH.....	- 2,500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$41,745</b>
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

### AS LOW AS \$40,745

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MSRP.....	\$54,925
SIEMANS DISCOUNT.....	- 4,180
REBATE.....	- 2,750
CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$46,995</b>
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RETURNING LESSEE CASH*.....	- 500

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MSRP.....	\$57,125
SIEMANS DISCOUNT.....	- 4,380
REBATE.....	- 1,000
CHRYSLER CAPITAL RETAIL BONUS CASH*.....	- 500
RAM BONUS CASH COUPONS.....	- 250
RETAIL BONUS CASH.....	- 1,500
TRUCK OWNER CONQUEST RETAIL BONUS CASH*.....	- 1,000
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$48,495</b>
CONQUEST LEASE CASH*.....	- 500
MILITARY CONSUMER CASH*.....	- 500

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### 2020 RAM 5500 4X4 CHIPPER BODY

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MSRP.....	\$58,305
ADD FOR VOTH CHIPPER BODY.....	+21,308
SUBTOTAL.....	\$79,613
SIEMANS DISCOUNT.....	- 4,868
REBATE.....	- 500
RAM BONUS COUPON.....	- 250
ON THE JOB COMMERCIAL UPFIT*.....	- 1,000
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$72,995</b>
RETURNING LESSEE CASH*.....	- 500
MILITARY CONSUMER CASH*.....	- 500

### AS LOW AS \$71,995

(\*MUST QUALIFY)

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TUE, WED & FRI 9-6 • SAT 9-4

**WAS \$11,587**



**2013 FORD EDGE SE**  
**NOW \$10,698**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, SYNC, CD-Player, Power Windows and Doors, Remote Keyless Entry System, Car Smart Checked! Tuxedo Black, F21006A

**WAS \$18,980**



**2017 KIA SORENTO LX AWD**  
**NOW \$17,910**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Cloth Leather Trimmed Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Snow White Pearl, Car Smart Checked! F20446A

**WAS \$20,989**



**2018 BUICK REGAL SPORTBACK ESSENCE**  
**NOW \$20,424**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quicksilver Metallic, C20202A

**WAS \$29,918**



**2018 FORD EDGE TITANIUM AWD**  
**NOW \$29,547**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Adaptive Cruise Control, Collision Warning, Lane Keeping System, Front 180 Degree Camera, Blind Spot Monitor, Reverse Sensing System, Active Park Assist, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified Blue Metallic, F20463A

# MANAGER'S

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**WAS \$47,373**



**2019 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$46,658**

5.0 V8 EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Remote Start, Navigation, SYNC 3, Bed Liner, Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Memory Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moon Roof, 360 Degree Camera, Pre-Collision Assist, Blind Spot Monitor with Trailer Towing Monitor, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! Azalea Black, C21013A

**WAS \$31,973**



**2017 FORD EXPLORER XLT 4X4**  
**NOW \$30,584**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Dual Panel Moon Roof, Blind Spot Information System, Forward and Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Shadow Black, C20219A

**WAS \$26,811**



**2017 CHRYSLER PACIFICA TOURING-L PLUS**  
**NOW \$22,225**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, Power Lift Gate, Blind Spot and Cross Path Detection, Reverse Park Assist, Rear View Camera, DVD Entertainment Center, Remote Keyless Entry System, Chrysler Certified! C20212A

**WAS \$27,964**



**2016 MERCEDES 4MATIC GLE350 AWD**  
**NOW \$26,213**

3.5 EFI Engine, 7 Speed Automatic, Aluminum Spoked Wheels, 71K Miles, Navigation, Memory Power Leather Heated Front Seating, Power Dual Panel Moon Roof, Auto Climate Control, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! F20388A

**WAS \$34,552**



**2016 FORD XLT SUPERCREW**  
**NOW \$30,584**

5.8 V8 EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Remote Start, SYNC 3, Bed Liner, Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Memory Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moon Roof, 360 Degree Camera, Pre-Collision Assist, Blind Spot Monitor with Trailer Towing Monitor, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! Azalea Black, C21013A

**WAS \$40,827**



**2015 GMC YUKON DENALI 4X4**  
**NOW \$38,745**

6.2 V8 EFI Engine, 8 Speed Automatic, Aluminum Spoked Wheels, 58K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Power Moon Roof, DVD Entertainment System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20305A

**WAS \$16,357**



**2018 HONDA FIT EX HATCHBACK**  
**NOW \$14,464**

1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20375A

**WAS \$39,995**



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$37,983**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20316A

**WAS \$33,226**



**2017 TOYOTA HIGHLANDER XLE AWD**  
**NOW \$30,707**

3.5 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Lane Departure Warning, Blind Spot Monitor, Cross Traffic Alert, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! C20227A

**WAS \$13,904**



**2015 DODGE CROSSFIRE**  
**NOW \$13,904**

2.4 EFI Engine, 4 Speed Automatic, Aluminum Spoked Wheels, 66K Miles, Power Driver's Seat, Leather Interior, Zone Temp Control, Touchscreen, Remote Keyless Entry System, Car Smart Checked! C20305A

**WAS \$23,997**



**2015 INFINITI QX70 AWD**  
**NOW \$22,425**

3.7 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Liquid Platinum, C21009A

**WAS \$31,228**



**2017 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$28,880**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Heated Front Seats, Heated Steering Wheel, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! U20181

**WAS \$8,806**



**2012 HONDA CIVIC LX**  
**NOW \$6,961**

1.8 EFI Engine, Automatic Transmission, Styled Wheel Covers, 146K Miles, Power Windows, CD-Player, Remote Keyless Entry System, Car Smart Checked! U20140A

**WAS \$20,995**



**2019 DODGE GRAND CARAVAN GT**  
**NOW \$19,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Stow 'N Go Seats, Auto Climate Control, Power Slide Side Doors, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! S20012

**WAS \$35,989**



**2017 FORD PLATINUM**  
**NOW \$35,989**

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Spoked Wheels, 37K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Adaptive Cruise Control, Front and Rear View Camera, Blind Spot Monitor, Reverse Sensing System, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Blue Metallic, F20463A



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**WAS \$33,987**



**2017 FORD F-150 XLT SUPERCAB 4X4**  
**NOW \$32,707**

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U20210

**WAS \$34,312**



**2017 TOYOTA HIGHLANDER LIMITED AWD**  
**NOW \$32,795**

3.5 V6 EFI Engine, 8 Speed Automatic, Chrome Wheels, 30K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Adaptive Cruise Control, Cross Traffic Alert, Blind Spot Monitor, Lane Keeping Assist, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factor Warranty! Gray, C20303A

**WAS \$32,679**



**2017 CHEVY SILVERADO 1500 LT 4X4**  
**NOW \$30,999**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 45K Miles, Remote Start, Bed Liner, Running Boards, Power Driver's Seat, Auto Climate Control, CD-Player, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gray, U20206

**WAS \$23,927**



**2017 CHRYSLER PACIFICA TOURING L-PLUS**  
**NOW \$22,474**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Side Side Doors, DVD Entertainment System, Reverse Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite, F20104A

# SPECIALS

**VEHICLES AT WWW.SIEMANSINBRIDGMAN.COM**

**WAS \$40,489**



**2019 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$38,449**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 13K Miles, Remote Start, Navigation, SYNC 3, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Rear View Camera, Remote Keyless Entry System, Ford Certified! Aquate Black, U20143A

**WAS \$30,663**



**2016 JEEP GRAND CHEROKEE HIGH ALTITUDE 4X4**  
**NOW \$27,781**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Panoramic Moon Roof, Blind Spot and Cross Path Detection, Rear View Camera, Power Lift Gate, Trailer Tow Group IV, Remote Keyless Entry System, Jeep Certified! C20306A

**WAS \$33,821**



**2017 FORD EXPLORER PLATINUM 4X4**  
**NOW \$31,845**

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Machined Face Wheels, 58K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Power-Fold Seats, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, 180 Degree Front Camera, Lane Keeping System, Reverse Sensing System, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! White Platinum, F20437A

**WAS \$39,995**



**2019 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$36,814**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 10K Miles, Security Cover, Bed Liner, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Dynamic Hitch Assist, Pre-Collision Assist, Rear View Camera, Remote Keyless Entry System, Ford Certified! F20399A

**WAS \$13,995**



**2017 FORD FOCUS SEL HATCHBACK**  
**NOW \$12,995**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Front Seats, Power Moon Roof, CD-Player, Rear View Camera, M20 086A

**WAS \$9,822**



**2014 VOLKSWAGEN PASSAT SE**  
**NOW \$7,546**

1.8 EFI Engine, Automatic Transmission, Aluminum Spoked Wheels, 156K Miles, Power Leather Heated Front Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Car Smart Checked! C21001B

**WAS \$31,749**



**2014 JEEP WRANGLER UNLIMITED 4X4**  
**NOW \$27,136**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Navigation, 3-Piece Hard Top, Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Car Smart Checked, U20176

**WAS \$28,783**



**2018 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$27,875**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Power Driver's Seat, Reverse Park Assist with Stop, Rear View Camera, Remote Keyless Entry System, Jeep Certified! Velvet Red, C20223A

**WAS \$36,625**



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$33,925**

2.7 V6 EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 36K Miles, Chrome Step Bars, Power Driver's Seat, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20162A

**WAS \$27,999**



**2017 FORD EXPLORER XLT 4X4**  
**NOW \$24,929**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Twin Panel Moon Roof, Forward and Reverse Sensing System, Blind Spot Information System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, C20076A

**WAS \$20,995**



**2019 DODGE GRAND CARAVAN SXT**  
**NOW \$18,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, CD-Player, Power Driver's Seat, Power Slide Side Doors, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Powertrain Factory Warranty! S20013

**WAS \$54,990**



**2019 FORD F-150 LARIAT SUPERCREW DIESEL 4X4**  
**NOW \$50,526**

3.0 V6 EFI Turbo Diesel Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 5K Miles! Remote Start, Navigation, SYNC 3, Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Moon Roof, Blind Spot Information System, Reverse Sensing System, Trailer Tow Package, Trailer Tow Monitor, Trailer Back-Up Assist, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! C20246A

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**2019 JEEP CHEROKEE  
TRAILHAWK 4X4**  
**NOW \$28,591**

2.0 TURBO EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Back-Up Camera, Hands Free Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C21115A



**2016 HONDA ODYSSEY  
SPECIAL EDITION**  
**NOW \$19,531**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 71K Miles, Power Front Seats, Power Sliding Side Doors, DVD Entertainment System, CD-Player, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! Burgundy, F20504A



**2018 FORD POLICE  
INTERCEPTOR AWD**  
**NOW \$17,878**

3.7 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 82K Miles, Ready For The Road Package, 100 Watt Siren and Speaker, Spot Lamp, SYNC, Vinyl Floor Covering, Power Driver's Seat, Remote Keyless Entry System, Shadow Black, F21017A



**2015 FORD EXPLORER  
LIMITED 4X4**  
**NOW \$15,971**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 144K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Moon Roof, Auto Climate Control, Lane Departure-Keep Assist, Blind Spot Monitor, Active Park Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, White Platinum, F21050A



**2008 RAM 1500 SLT BIG  
HORN CREW CAB 4X4**  
**NOW \$7,495**

5.7 V8 HEMI EFI Engine, 5 Speed Automatic, Aluminum Wheels, 223K Miles, Bed Liner, Running Boards, Power Driver's Seat, CD-Player, Remote Keyless Entry System, Cool Vanilla, F20278A



**2016 FORD ESCAPE SE 4X4**  
**NOW \$12,969**

1.6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 87K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20494A



**2013 FORD  
ESCAPE SEL 4X4**  
**NOW \$9,844**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 143K Miles, Remote Start, SEL Technology Package, SYNC, Memory Power Driver's Seat, Leather Heated Front Seats, Dual Climate Control, Rear Park Aid, Power Lift Gate, Car Smart Checked! Ginger Ale, U20213A



**2017 JEEP CHEROKEE  
LATITUDE 4X4**  
**NOW \$20,913**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Bright White, U20220



**2019 FORD F-150 XLT  
SUPERCREW 4X4**  
**NOW \$39,767**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Less than 2,000 Miles! Remote Start, Navigation, Security Cover, Bed Liner, SYNC 3, Chrome Step Bars, Pre-Collision Assist, Back-Up Camera, Power Driver's Seat, Remote Keyless Entry System, Ford Certified! Magma Red, F21058A



**2013 FORD ESCAPE SE 4X4**  
**NOW \$10,985**

1.6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 80K Miles, SYNC, CD-Player, Remote Keyless Entry System, Ruby Red, U20219A

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**2013 TOYOTA CAMRY XLE**  
**NOW \$12,970**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 93K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, Black, C21110A



**2019 RAM 1500  
LARAMIE CREW 4X4**  
**NOW \$45,743**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Ram Certified, Delmonico Red, C21029A



**2017 JEEP  
CHEROKEE LATITUDE 4X4**  
**NOW \$20,500**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's Seat with 4-Way Lumbar Adjust, Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, U20228



**2015 LINCOLN MKC AWD**  
**NOW \$17,995**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Silver Sand, M20083B



**2016 RAM 2500 LARAMIE  
DIESEL CREW CAB 4X4**  
**NOW \$46,999**

6.7 Cummins Turbo Diesel EFI Engine, 6 Speed Automatic, Aluminum Wheels, 66K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Memory Power Leather Heated/AC Front Seats, Memory Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, C21070A



**2015 JEEP GRAND  
CHEROKEE SUMMIT 4X4**  
**NOW \$26,897**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot and Cross Path Detection, Park Assist System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Brilliant Black, C21079A



**2014 JEEP  
PATRIOT LATITUDE**  
**NOW \$12,524**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Heated Front Seats, CD-Player, Remote Keyless Entry System, Car Smart Checked! Billet Silver, C20139A



**2014 RAM 1500  
OUTDOORSMAN CREW CAB 4X4**  
**NOW \$24,499**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Park Assist, Back-Up Camera, Touchscreen Display, Remote Keyless Entry System, Bright Silver, C20109B



**2015 CHEVY EQUINOX LS**  
**NOW \$13,310**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 77K Miles, CD-Player, Remote Keyless Entry System, Car Smart Checked! Summit White, C20141B



**2018 RAM 1500  
BIG HORN CREW CAB 4X4**  
**NOW \$34,967**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Bed Liner, Heated Front Seats, Power Driver's Seat, Heated Steering Wheel, Park Assist System, Back-Up Camera, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Bright White, U20229



**2013 RAM 1500  
EXPRESS CREW CAB 4X4**  
**NOW \$20,948**

5.7 V8 HEMI EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Security Cover, Bed Liner, Remote Keyless Entry System, Mineral Gray, C20065H

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**2017 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$38,995**

3.5 V6 EcoBoost EFI Engine, Chrome-Like PVD Wheels, 25K Miles, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Race Red, F20462A



**2016 GMC SIERRA 1500  
SLE EXTENDED CAB 4X4**  
**NOW \$28,735**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 83K Miles, Remote Start, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Stone Blue Metallic, F20442A



**2018 CHEVY SILVERADO  
1500 REGULAR CAB 4X2**  
**NOW \$20,912**

4.3 EFI Engine, 6 Speed Automatic, Styled Steel Wheels, 51K Miles, Security Cover, Running Boards, Rear Step Bumper, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Race Red, C21068A



**2004 MAZDA TRIBUTE ES 4X4**  
**NOW \$4,180**

3.0 V6 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 166K Miles, Power Driver's Seat, Leather Heated Seating, Power Moon Roof, CD-Player, Remote Keyless Entry System, Glacier Silver, M20010A



**2018 JEEP COMPASS  
TRAILHAWK 4X4**  
**NOW \$24,354**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot and Cross Path Detection, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Orange Spillres, C20328A



**2015 CHRYSLER 200 S**  
**NOW \$13,733**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Chrysler Certified! Velvet Red, F20460A



**2020 MAZDA  
CX-30 SELECT AWD**  
**NOW \$23,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 2,000 Miles! Leather Seating, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! Soul Red Crystal, S20017



**2018 JEEP WRANGLER  
UNLIMITED SAHARA 4X4**  
**NOW \$38,470**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21052A



**2018 FORD ESCAPE SE 4X4**  
**NOW \$20,607**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 19K Miles! SYNC 3, Power Driver's Seat, Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U20214



**2018 DODGE  
GRAND CARAVAN SE PLUS**  
**NOW \$17,473**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Power Driver's Seat, 2nd Row Stow 'N Go Bucket Seats, 3rd Row Stow 'N Go with Tailgate Seats, Back-Up Camera, Remote Keyless Entry, Dodge Certified! Octane Red, F20389A

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**2019 JEEP CHEROKEE  
LATITUDE PLUS 4X4**  
**NOW \$22,335**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 45K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot Monitor, Rear Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Olive Green, C20196A



**2017 GMC SIERRA 1500  
EXTENDED CAB 4X4**  
**NOW \$30,853**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Bed Liner, Step Bars, Power Windows and Locks, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black, C20318A



**2015 FORD  
EXPLORER LIMITED 4X4**  
**NOW \$21,868**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 72K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Memory Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Power-Fold Seats, Dual Panel Moon Roof, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Ruby Red, U20198A



**2014 FORD  
TAURUS LIMITED**  
**NOW \$13,561**

3.5 V6 EFI Engine, 6 Speed Automatic, Painted Aluminum Wheels, 56K Miles, Remote Start, SYNC, Memory Power Leather Heated AC Seating, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Sterling Gray, F20434A



**2019 FORD ESCAPE SE 4X4**  
**NOW \$21,793**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 12K Miles! Remote Start, SYNC 3, Power Driver's Seats, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, C21018A



**2017 JEEP COMPASS  
TRAILHAWK 4X4**  
**NOW \$24,902**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Less Than 12K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Laser Blue Pearl, U20225



**2018 CHEVY EQUINOX LT AWD**  
**NOW \$19,995**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, U20218



**2018 MAZDA CX-3  
GRAND TOURING AWD**  
**NOW \$20,271**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 41K Miles, Navigation, Leather Heated Front Seats, Power Moon Roof, CD-Player, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Soul Red Metallic, C21036A



**2017 JEEP GRAND  
CHEROKEE LAREDO 4X4**  
**NOW \$25,930**

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- BLACK INTERIOR

MSRP \$29,630

SALE PRICE \$28,783

APR REBATE - \$500

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MSRP \$27,005

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 Benton Harbor**

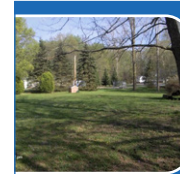


MLS #20050139 • \$254,000  
 2 bed/2 bath • 1325 sq ft.

*For more information  
 Call Earl Misch  
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Earl Misch



Very nice 1.19 acre parcel with trees and shrubs, located north of Little Paw Paw Lake on North Shore Drive. \$40,000. (19018668)  
 Text Lil at 269-921-5727 for information.



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**REDUCED**

Great opportunity! Great bones & offers 30x30 cinder block garage w/ 3 ingress/egress garage doors. Perfect for storage. House is work-in-progress. But offers exposed brick walls, laminate counter tops, stainless sink, ceramic back splash & newer stove/oven. Nice sized closets & some solid wood doors. Furnace was installed - 2016, updated electrical breaker box. Well head installed - 2004. \$44,900 (20049146)



**PAW PAW LAKE**

Deeded access Yacht Club Point. 4 BD, 3BA brick home w/ wrap porch. Whirlpool tubs, marble/ceramic tile tub surround & floor. Hardwood floors on main. LR mantle is wired for plasma TV & 5 built-in ss speakers. Oak cabinets, granite countertops, SS appliances, double oven, & br. nickel faucets in kitchen. Full basement plumbed for full bath. MB w/built-in gas fireplace, tray ceiling & more. \$399,995 (20024786)



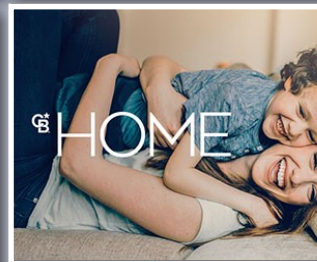
**MANY UPDATES**

Location! 3 BD, 2 BA. New roof! Brick & vinyl shake. stamp concrete porch & 2-car attach garage! Master BD w/ his/her closets, updated bath w/ jet tub, new vanity & marble tops, private access back yard deck, patio & in-ground pool! New carpet, laminate wood flooring, lighting & ceiling fans, hardware, paint, updated hall bath & main fl laundry. New SS appliances & back splash in kitchen. Formal dining. Anderson windows. Full basement & more. 1yr Home Warranty. \$199,900 (20042718)



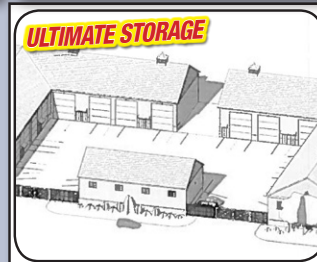
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Large home with 6 bedrooms and 2 bath for sale. Well located close to main shops, restaurant, schools, public library and Andrews University. Great investment property or use it as your primary home. Many possibilities. Don't take long or it will be gone. Call for a private tour today. \$159,900 (20048090)



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**WATERFRONT**

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**RAVINE ACRE**

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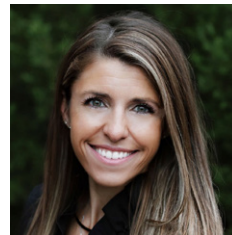
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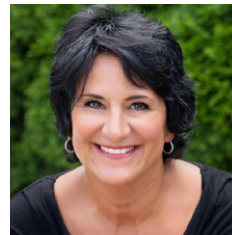
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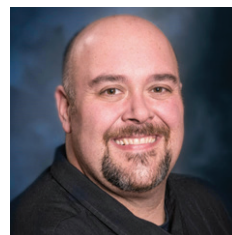
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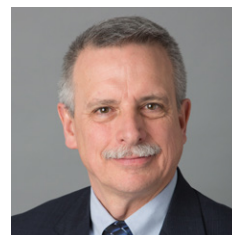
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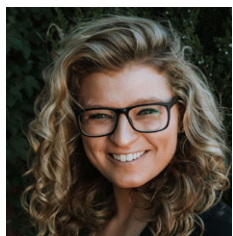
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- Quiet location in Niles Twp

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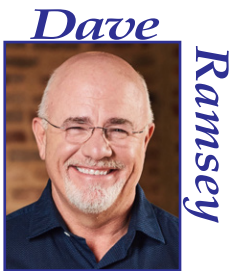


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# There are other ways

Dear Dave,  
I really don't have any established credit, because I've never taken out a loan or had a credit card. What will happen

when I'm ready to get a mortgage loan and buy a home?

Jillian  
Dear Jillian,

There are basically two ways to be in a position to get a home loan. One is to have credit at lots of places and a huge FICO score. This is kind of dumb when you really think about it, but it will get you a home loan almost instantly.

When you have no credit, a lender has to do what's called a manual underwriting. It's something

lots of banks did back in the day, when they actually used common sense when it came to making loans.

Fortunately, a few places will still work with you in this manner. They take a look at your work history to see if you have a stable job and a good income. They want proof you pay your bills on time, too. This can be as simple as showing them several utility bills, rent statements, and other receipts. They're basically looking for a long history of proof that you honor your financial commitments.

Remember, buying a house with cash is always the best way to own a home. But I don't beat people up over having a mortgage, as long as it's on a 15-year, fixed rate note. Do your very best to save up for a down payment of at least 20 percent, too. That way, you'll avoid the added expense of PMI (private mortgage insurance).

Great question, Jillian!  
- Dave

# Dave Says

## First, define long term

Dear Dave,

What is your advice when it comes to investing a one-time, lump sum of \$4,000 for a long period of time? I recently received an inheritance from an uncle who passed away, and I want to make the money work for me. I'm 33 and my home is paid for, plus I have no debt and an emergency fund of six months of expenses. I am also maxing out my 401(k) at work. Thank you for your advice.

Pat  
Dear Pat,

I'm sorry to hear about your uncle, but I'm sure he was proud of the responsible young man you've become. You've made some very mature decisions where your finances are concerned, and as a result you're at a great spot in life.

When it comes to investing, I consider a "long period of time" to be 10 years or more. If this is the

case with you, I'd suggest a good mutual fund with a solid track record of between 15 and 20 years.

I know some folks like to take chances and play single stocks on a one-time investment like this, but I don't think that's a good idea. Single stocks just don't consistently generate the kinds of returns a good mutual fund will over time.

- Dave

\* **Dave Ramsey** is a seven-time #1 national best-selling author, personal finance expert, and host of *The Dave Ramsey Show*, heard by more than 16 million listeners each week. He has appeared on *Good Morning America*, *CBS This Morning*, *Today Show*, *Fox News*, *CNN*, *Fox Business*, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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**New 2020 Dodge Journey Black Top**  
 3 rows of seats, black aluminum wheels, Back up camera,  
**Was \$26,015 AS LOW AS \$17,453**  
 7 TO CHOOSE FROM!

**New 2020 Jeep Renegade Sport**  
 Well equipped, 9spd automatic, Power windows, locks and mirrors!  
**Was \$23,965 AS LOW AS \$17,946**  
 2 TO CHOOSE FROM!

**New 2020 Jeep Cherokee Latitude Plus 4x4**  
 Heated seats and steering wheel, Power seat, premium sound system, 9spd automatic, keyless enter and go  
**Was \$31,830 AS LOW AS \$25,574**

**New Chrysler Voyager LX**  
 Full stow & go seating, heated seats and steering Wheel, 7 passenger seating, 3 zone climate control, remote start, Apple Car Play, Android auto  
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**2003 GMC Sierra SLE Z71 4x4**  
 Ex cab, 7.5' Meyer plow pkg, dual climate, tonneau cover, bed liner, nearly \$3000 spent in recondition!  
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 Back up camera, steaming bluetooth, power windows, locks and mirrors, cruise control, air, automatic, factory warranty and more!  
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**2014 GMC Savanah 3500 Cargo Van**  
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**2019 Volkswagen Jetta**  
 large power sunroof, heated front bucket seats, dual climate control, blind spot monitoring, premium sound with bluetooth, back up camera, lots of warranty!  
**NOW \$14,891 or \$229mo**

**2018 Ford Escape SE 4x4**  
 heated front bucket seats, power drivers seat, Ford sync sound system with back up camera, steaming bluetooth, aluminum wheels, warranty!  
**NOW \$15,986 or \$224mo**

**2018 Chevy Colorado Extended Cab**  
 Power seat, front buckets with console, power windows, power locks, cruise, premium sound system, 7" touch screen, bluetooth, tonneau cover, warranty!  
**NOW \$16,896 or \$204mo**

**2019 Dodge Grand Caravan SXT**  
 power seat, dual power slider doors, power lift gate, full stow & go, 6.5" infotainment touch screen, back up camera, warranty!  
**NOW \$16,991 or \$239mo**

**2017 Chrysler Pacifica Touring L**  
 power heated front bucket seats, navigation, 3 zone climate control, dual power sliders, power lift gate, full stow & go with seating for 7, heated steering wheel, warranty!  
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**2017 Kia Sorento LX AWD**  
 29k miles, 3 row of seats, dual climate control heated front bucket seats, bluetooth, satellite radio, back up camera, rear park assist warranty!  
**NOW \$18,291 or \$259mo**

**2019 Jeep Compass Trail Hawk 4x4**  
 Dual climate control, 8.4" touch screen, back up camera, apple car play, android auto, remote proximity sensing, warranty!  
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**2017 Nissan Frontier SV Crew Cab 4x4**  
 4.0L V6, dual climate, heated front bucket seats, premium infotainment, rear park assist, spray in bed liner, 4 new tires, warranty!  
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**2017 Chevy Colorado LT Crew Cab 4x4**  
 Power seat, adaptive cruise, lane keep, climate control, aluminum roll up tonneau cover, aluminum ladder rack, premium sound, bluetooth, back up camera, warranty!  
**NOW \$23,896 or \$312mo**

**2017 Ram 1500 Quad Cab 4x4 Big Horn**  
 5.7L HEMI V8, 8spd automatic, dual climate, power seats, 8.4" premium radio, satellite radio, bluetooth, tow pak, back up camera, front and rear park assist, warranty!  
**NOW \$23,896 or \$299mo**

**2017 ram 1500 Quad Cab 4x4 Express**  
 Only 40k miles, power windows, lock and mirrors, tow pkg, premium stereo, 20" wheels, warranty!  
**NOW \$27,991 or \$388mo**

**2017 Lincoln Continental Select AWD**  
 39k miles, panoramic sunroof, navigation, drivers and passenger power heated leather seats, 3position memory seating, dual zone climate, blind spot monitoring, premium audio, warranty!  
**NOW \$28,896 or \$423mo**

**2018 Jeep Grand Cherokee Limited Sterling Edition 4x4**  
 Local one owner, power heated leather front buckets, heated second row, panoramic sunroof, navigation, 20" wheels, power tilt and telescoping steering wheel, premium audio, warranty!  
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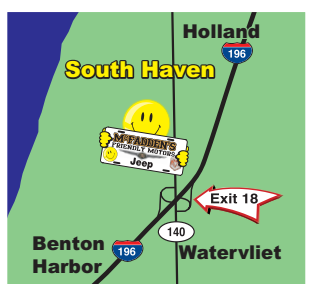
**2017 Toyota Tundra SR5 Extended Cab 4x4**  
 4 door, 30k miles, front bucket seats with center console shift, power seat, tow pkg with factory trailer brake controller, premium sound, rear slider, brand new wheels and tires, warranty!  
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**\$28,991**  
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**2017 CHEVY SILVERADO 4X4**  
~~\$30,491~~  
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 1500 LT, CREW CAB

**2017 CHEVY COLORADO LT 4X4**  
~~\$30,491~~  
**\$27,991**  
 WITH NEWER PLOW, 55K MILES, FACTORY WARRANTY

**2016 CHEVY COLORADO LT 4X4**  
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 CREW CAB, 3.6L V6

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**2014 FORD F150 4X4**  
~~\$25,491~~  
**\$22,991**  
 5.0L V8, STYLISIDE XLT

**2014 RAM PICKUP 1500**  
~~\$24,491~~  
**\$21,991**  
 92K MILES

**2016 CADILLAC SRX**  
~~\$369/mo~~  
~~\$22,491~~  
**\$19,991**  
 31K MILES, LEATHER, LOADED

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~~\$22,491~~  
**\$19,991**  
 PLATINUM, LOADED, 66K MILES, JUST IN

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~~\$18,491~~  
**\$16,991**  
 AWD

**2018 FORD ESCAPE**  
~~\$349/mo~~  
~~\$18,491~~  
**\$16,991**  
 AWD

**2018 FORD ESCAPE SE 4X4**  
~~\$259/mo~~  
~~\$18,491~~  
**\$15,991**  
 85K MILES

**2018 CHEVY MALIBU LT**  
~~\$249/mo~~  
~~\$18,491~~  
**\$15,991**  
 JUST IN

**2017 FORD ESCAPE SE**  
~~\$199/mo~~  
~~\$16,491~~  
**\$13,991**  
 1.5L I4 TURBOCHARGER

**2014 JEEP CHEROKEE LATITUDE 4X4**  
~~\$16,491~~  
**\$13,991**  
 3.2L V6

**SPECIAL OF THE WEEK!**  
**2019 RAM 1500 CREW**  
 BIG HORN, BACK UP CAMERA, HEATED SEATS & WHEEL, 4X4, 29K, FACTORY WARRANTY, ONE OWNER  
~~RETAIL \$41,850~~  
**\$35,991**

**2014 JEEP COMPASS**  
~~\$179/mo~~  
~~\$15,491~~  
**\$12,991**  
 4X4, LIMITED

**2016 CHEVY TRAX AWD**  
~~\$169/mo~~  
~~\$12,491~~  
**\$9,991**  
 LEATHER, ROOF, HEATED SEATS, JUST IN!

**2012 JEEP WRANGLER**  
~~\$24,491~~  
**\$21,991**  
 UNLIMITED, AUTO A/C

**2019 GMC TERRAIN SLT AWD**  
~~\$24,491~~  
**\$20,991**  
 NAV, HEATED

**2017 GMC ACADIA**  
~~\$22,491~~  
**\$19,991**  
 46K MILES, 3RD ROW, FACTORY WARRANTY

**2019 TOYOTA COROLLA HATCHBACK SE**  
~~\$20,491~~  
**\$17,991**  
 25K MILES

**2019 CHEVY IMPALA LT**  
~~\$269/mo~~  
~~\$18,491~~  
**\$16,991**  
 V6

**2017 FORD FUSION SE ECO**  
~~\$18,491~~  
**\$16,991**  
 31,923 MILES, LEATHER, BACKUP CAMERA, FACTORY WARRANTY

**2019 NISSAN SENTRA SR**  
~~\$249/mo~~  
~~\$18,491~~  
**\$15,991**  
 25K MILES, FACTORY WARRANTY

**2018 CHEVY TRAX AWD**  
~~\$249/mo~~  
~~\$17,491~~  
**\$14,991**  
 62K MILES, POWER SEAT, JUST IN!

**2013 CHEVY CRUZE LT**  
~~\$169/mo~~  
~~\$10,491~~  
**\$7,991**  
 1.4L I4 TURBOCHARGER

**2016 FORD FIESTA S**  
~~\$149/mo~~  
~~\$9,491~~  
**\$6,991**  
 91K MILES



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Special Purchase! As new with just 607 miles! Burnished Bronze Metallic paint, loaded with tech, safety, and fun!  
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**\$25,997 \$394/mo**



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4,900 miles Off lease has nice power equipment, 5.3 Liter V8 to tow your toys, Backup camera, Bluetooth, Clean Carfax, lot's of factory warranty.

**\$33,994 \$519/mo**

**2014 DODGE GRAND CARAVAN**

One owner out of a corporate lease, full Stow n go seating, well equipped, power doors, gate. Service & ready.

**\$6,994 \$139/mo**

**2017 FORD FOCUS SE**

One owner out of corporate lease. Well serviced & ready to make someone economical and fun to drive transportation, nicely equipped, rearview camera, Bluetooth & more.

**\$7,894 \$109/mo**

**2012 FORD ESCAPE XLT**

Nice, one owner, SUV, well equipped, power moon roof, serviced and ready!

**\$8,898**

**2009 CADILLAC CTS**

This personal luxury sedan offers great looks and performance. Excellent condition throughout with Low miles at just 81499. Walt Sicard Certified. Fully serviced and ready for a new home. Arrange a test drive today!

**\$8,998 \$149/mo**

**2016 CHEVROLET IMPALA LS**

Very clean & nice. Well maintained and serviced. Great fuel economy and performance from 3.6 liter V6 engine. One owner Walt Sicard Certified!

**\$9,995 \$149/mo**

**2016 TOYOTA CAMRY LE**

This nice sedan has served in our own local rental fleet. Well maintained and well equipped. Walt Sicard Certified.

**\$13,995 \$205/mo**

**2018 CHEVROLET EQUINOX LT**

This nice one owner SUV is just off lease and has just 21,771 miles. Full power options including power driver's seat, nice screen with back-up camera, Bluetooth, Sirius XM, and more! Walt Sicard Certified.

**\$16,993 \$253/mo**

**2020 CHEVROLET MAILBU LT 4 DOOR**

This current model sedan just released from a corporate lease. 17,140 miles. Nicely equipped, Bluetooth, Rear view camera, sharp looking, fun to drive with great performance and economy.

**\$17,890 \$265/mo**

**2018 FORD ESCAPE SE 4X4**

Ingot silver in color with factory black wheels, rack & moldings make this nice SUV a standout! , one owner, just off lease well equipped, 35,170 miles.

**\$17,997**

**2019 MINI COOPER COUNTRYMAN**

Chili Red with Charcoal leather heated seats, loaded with tech, so fun to drive but has practical too. Panoramic Roof, Rearview camera, great sound from infotainment system. Walt Sicard Certified.

**\$20,993 \$315/mo**

**2017 BUICK ENVISION ESSENTIAL FWD**

Ebony Twilight Metallic, 22,050 miles, beautiful luxury equipped, midsize SUV, one owner, off lease. Walt Sicard Certified.

**\$21,499 \$323/mo**

**2017 BUICK ENVISION ESSENTIAL AWD**

Summit White, with neutral leather interior heated front & rear seats, One owner, all-wheel drive,

**\$21,899 \$329/mo**

**2018 CHEVROLET SILVERADO 1500 Z71 DOUBLE CAB 4X4**

One owner truck just off lease, 5.3 Liter v8, trailer tow package, heated seats, Bluetooth, Backup camera, full power options, much more.

**\$33,993 \$520/mo**

**2017 CHEVROLET COLOARDO LT CREX CAB 4X4**

3.6 liter V6 with 8 speed automatic transmission, full power options and room for 5. This sharp one owner truck delivers. 32,965 miles in Black crystal paint with black leather heated seats, trailer tow package and more.

**\$28,999 \$441/mo**

**2019 RAM 1500 BIG HORN LONE STAR CREW CAB 4X4**

15,045 miles, Hemi 5.7 V8 Engine, 8 speed automatic, Big screen backup camera, Bluetooth, full power option, heated seat & steering wheel, trailer tow package, Much more!

**\$38,999 \$599/mo**

**2018 CHEVROLET HIGH COUNTRY 3500 CREW 4X4 DURAMAX**

Top of the line, Powerful, loaded with comfort, this is all the truck. Bumper hitch, goose neck hitch, heated & cooled leather seats, lots of warranty remains. 30,991 miles.

**\$57,999 \$898/mo**

**2017 BUICK LACROOSE ESSENTIAL**

Beautiful, one owner, off lease, luxury sedan. 28,700 miles, Plenty of factory warranty remaining.

**\$21,993 \$331/mo**

**2017 TOYOTA TACOMA SR5 4X4 PICKUP**

Sharp mid-size pickup delivers with 2.7 liter engine, 6 speed automatic, full power options, rearview camera, AM-FM-CD, Limited warranty,

**\$22,994 \$342/mo**

**2017 GMC ACADIA SLE-2**

In Crimson Red, 37,305 miles, this sharp three row SUV is serviced and ready. Luxury appointments, Rear camera with big screen, Bluetooth, Walt Sicard Certified!

**\$22,997 \$346/mo**

**2018 GMC TERRAIN SLT AWD**

Beautiful one owner, off lease All-wheel drive SUV offers style, comfort, and performance! Heated leather, 2.0 liter turbo engine, 9 speed automatic transmission, loaded with safety and tech features, Apple and Android Car Play, Big screen camera & more.

**\$24,477 \$369/mo**

**2017 GMC ACADIA SLT**

Black Cherry Metallic, one owner, All Wheel Drive, Luxury Equipped, 3 rows of seats with center row buckets, Backup camera, Bluetooth & more!

**\$26,927 \$465/mo**

**2019 JEEP CHEROKEE TRAILHAWK**

The nicest one around. 17,001 easy miles, non-smoker, clean car fax, Firecracker Red, Charcoal with red stitch leather heated seats, big screen U-connect, lots, of warranty remaining.

**\$27,994 \$425/mo**

**2018 JEEP GRAND CHEROKEE LAREDO 4X4**

Just 22,025 miles on this Super sharp Velvet Red, one owner SUV, full power options, Big screen infotainment with Uconnect Bluetooth, backup camera, Apple/Android car play & more! Plenty of factory warranty, Clean Carfax, Walt Sicard Certified.

**\$27,925 \$424/mo**

**2019 CHRYSLER PACIFICA LIMITED**

Top of the line! Big Panoramic roof heated & cooled seating, backup camera, Bluetooth, Navigation & much more.

**\$27,994 \$425/mo**

**2018 CHEVROLET SILVERADO LT DOUBLE CAB 4X4**

Jet Black, One owner, off lease, 31,200 miles, Rearview camera, Bluetooth, heated & power seat, trailer tow, factory warranty remaining.

**\$28,994 \$443/mo**

**2018 DODGE DURANGO SXT AWD**

Well equipped, 21,974 miles in Black Crystal clear coat, heated seats, heated steering wheel, moon roof, 3 rows with room for family and friends.

**\$29,994 \$457/mo**

**2019 CADILLAC XT5 AWD LUXURY**

Beautiful, one owner, off lease SUV, 27,428 miles, luxurious leather in sahara beige, big panoramic roof, lots of warranty remaining.

**\$34,997 \$159/mo**

**2020 BUICK ENCLAVE ESSENCE AWD**

Dark Slate Metallic with Heated Charcoal leather interior. 14,352 miles. Power & luxury with a big panoramic roof & more!

**\$36,994**

Payments based with \$1000. down plus tax, title, license and documentation fee.

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Just in! Don't wait or you'll be late!

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**2013 MAZDA CX5**  
Just in! Nice for a low price!

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**2019 NISSAN VERSA SV**  
One owner with low miles. Clean CarFax and fully serviced!

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**2010 CHRYSLER PT CRUISER**  
Anniversary Edition with only 59,000 miles... collector

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**2009 TOYOTA SIENNA LE**  
Drive home a Deal!

**NOW \$9,900**



**2010 CHEVY SILVERADO EXT CAB Z71**  
4 Wheel deal so ya don't squeal!

**NOW \$9,900**



**2012 VOLKSWAGEN BEETLE**  
Get Buggin'!

**SALE \$9,900**



**2011 VOLKSWAGEN ROUTON SEL**  
Just in! Fully serviced with full power and leather!

**SALE \$9,900**



**2012 NISSAN QUEST SL**  
Leather, loaded, fully serviced cause black van's matter

**NOW \$11,777**



**2018 NISSAN VERSA**  
This deal will make you feel great!

**SALE \$11,777**



**2014 NISSAN JUKE NISMO**  
This Nismo has got some Jismo!

**NOW \$11,900**



**2015 NISSAN NV200**  
Save gas with this little worker!

**NOW \$11,900**



**2007 CHEVY TAHOE LT**  
Get here QUICK!

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**2016 TOYOTA PRIUS C**  
Showroom new with only 35,000 miles!

**NOW \$15,771**



**2017 CHEVY BOLT PREMIUM**  
Just in! Full electric at a 1/2 of the price

**NOW \$15,900**



**2019 CHEVY TRAX**  
Just in! Off lease, Low Miles for Less!

**SALE \$15,865**



**2019 CHEVY CRUZE LT**  
Just in! These sell fast!

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**2019 NISSAN ALTIMA SPORT**  
Like after Liposuction ... Hot New Body!

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**2019 DODGE GRAND CARAVAN SXT**  
Like New for LESS!

**NOW \$17,777**



**2014 MAZDA CX5 LUXURY**  
Only 15,000 miles!

**NOW \$18,900**



**2019 CHEVY IMPALA LT**  
JUST IN!  
Showroom new except \$15,000 less!!

**NOW \$18,900**



**2017 BUICK ENCORE PREMIUM AWD**  
Just in! Off Lease, Low Miles, EVERY option!

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**2019 DODGE GRAND CARAVAN GT**  
Leather, full power options! Get here quick discounted to

**NOW \$19,900**



**2019 FORD ESCAPE SE 4X4**  
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