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Moody on The Market



Moody

Brian Maynard of St. Joe

has taken to telling folks "I'm either brilliant or stupid, and we'll need about another

year or so to determine which of those two things is accurate." The entrepreneurial businessman, who spent a career with **Whirlpool Corporation** before venturing into the boutique coffee business that he knows and loves, makes that comment regarding his decision to add a third coffee shop to his stable in less than three years with the potential for more to come in the future. Maynard will launch **Forte Coffee Company's** third location this coming spring in the heart of **downtown St. Joseph** at the intersection of **State and Pleasant Streets** at the site of the former **Advanced Family Eyecare** retail shop which moved out last fall. Maynard says, "I have said to several people regarding the decision for **Benton Harbor** and now for downtown St. Joe that I do believe the economy in **Southwest Michigan** continues to grow and I have confidence in it. I have confidence in the **Arts District** where we're located in Benton Harbor and clearly, downtown St. Joe with a vibrant tourist economy is very strong." Maynard and his business partner, his wife **Barbara**, started Forte Coffee two years ago, opening their inaugural location on **Niles Avenue in the Southtown neighborhood** on January 14, 2019. He says, "We really started about three years ago doing research and I always believed that there was an opportunity for multiple locations in the St. Joe-Benton Harbor area and I don't know where the end is, but I think if we continue to establish ourselves well here we may very well venture out to even other areas, but I don't know where that might be." Maynard opened up Forte Coffee number two in the Benton Harbor Arts District on **Water Street** back on September 11th of 2020. He says, "We started looking at the space in Benton Harbor in January, and then I signed the lease about the first week of March just before the first state mandated shutdown order and we quickly came to an agreement with the landlord and ended up opening in September." Then, a couple of months ago, Maynard happened to be driving through downtown St. Joe and noticed the folks at the optical shop were taking the sign down from the building. His excitement at that point was palpable as he admits, "I had looked at spaces in downtown St. Joe for some time, but just hadn't found the right setup for what we need. Sometimes

Continued on page 20

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Jenna Podjan

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Super Bowl LV Celebrations

Greetings friends! I hope you are having a fabulous February and 2021. This weekend is a National Holiday (or should be) for America! The biggest game of the year is Sunday, and for the first time the Super Bowl will be held in one of the participating team's home stadiums! I look forward to this game for a multitude of reasons. I LOVE tailgating-type food, the game itself (It's usually so exciting), the entertainment of the halftime show and what all the critics say, and of course...the commercials!

Continued on page 2

Inserts & Promotions

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- Martin's Super Markets
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Inserts may vary by Zip Code

JENNA

Continued from cover

Budweiser takes a break from the Superbowl Stage

For the first time in 37 years, Budweiser will not air a Super Bowl commercial. Instead, they are donating the money they would spend to air the beloved Clydesdale commercial towards another cause.

"Budweiser is shifting the money that would've been spent on the commercial slot — a reported \$5.6 million for the February 7 event — to support «critical Covid-19 vaccine awareness» with donations and future ad campaigns," the company said Monday.

The pandemic forced Budweiser to rethink its marketing approach," Vice President of Marketing, Monica Rustgi, told CNN Business, as the alcohol industry reeled from the sudden shutdown of bars, restaurants and big events. The brand wanted to «be proactive» in promoting vaccine awareness since it will eventually lead back to normalcy, she said in an interview.

Some of Budweiser's planned advertising airtime this year will be given to the Ad Council and Covid Collaborative's Vaccine Education Initiative. Last year, both organizations forged a partnership to educate the public about the vaccines safety and effectiveness. Budweiser is donating \$1 million worth of ad inventory

on TV, radio and other places to the organizations for future ads.

(www.cnn.com)

What will be on the big screen for the big day?

Anheuser Busch In-Bev will have Superbowl Commercial this year, featuring Bud Light, Bud Light Seltzer Lemonade, Michelob Ultra, and Michelob Ultra Organic Seltzer. Bud Light's campaign/commercial for the big game is a fun one, and many of you will love to see faces of years past, with the Bud Light Legends. Post Malone, The Knight, King and Queen, the "I love you man", and many more join this fabulous commercial. The fun won't end there, and you will have a chance to engage and get some cool stuff by checking into www.budlight.com and "unlock" a lot of neat stuff!

Well, wherever you will be for the big game, I hope you have a great time. I think this will be a very great game, (Who are you rooting for?!?). I CAN NOT WAIT to see The Weekend perform. He has spent 7 million dollars of his own money to make it extra special for the Super Bowl Halftime Show, and as stated above...ALL the commercials. As always enjoy responsibly!

Jenna@buddistributing.com

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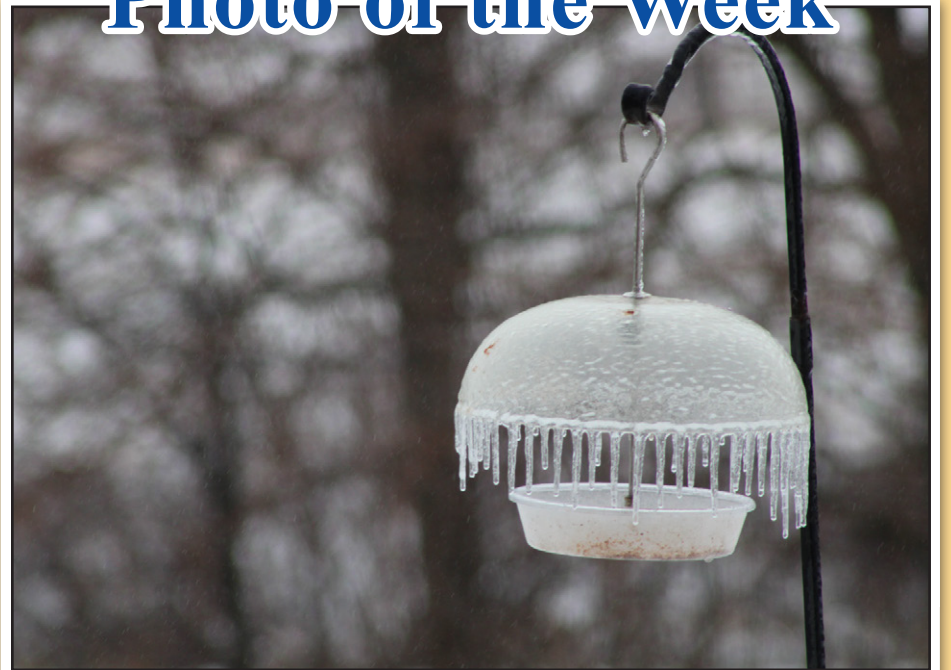
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Photo of the Week



Dome Dining is for the Birds

Photo by Mark Mondak

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Photos must be horizontal orientation to be considered for Photo of the Week.

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Don



Stuart

The Roots of Super Bowl Rooting

When pondering the stupefying cultural phenomenon that is the Super Bowl, one must begin by mocking its pathetic start.

This truth is revealed in a photo of the first-ever Super Bowl coin flip. This moment involved two Green Bay Packers, two Kansas City Chiefs, and the referee. A measly five people! Are you kidding me?! What kind of stupefying cultural phenomenon is that?!

Compare this to a photo I found of the coin flip from the Super Bowl played in 2018. There's a "frame" of green turf around the people clustered up for the coin toss. Within that cluster are 83 people! Now that's what Amurricans can do when they put their minds to it! SUPER-SIZE THE THING!!

For years, the team that won the coin toss also won the game about half the time. Which means they also lost the game about half the time. But the last six years, the coin toss winner has lost the game. So, in deciding which team to root for, I could wait until the flip.

But instead, I'm mulling it over based on these factors:

I could root for the Chiefs because their back-up quarterback is Chad Henne, who went to the University of Michigan, where he once was in a class with No. 2 son.

I could root for the Buccaneers because their Sr. Coordinator of Digital Content, Carmen Vitali, grew up in Chicago, and could be a Cubs fan? And Cubs fans have to stick together. Plus, her personal website bio says she likes tea, which I do too!

I could root for the Chiefs because the quarterback of the first Super Bowl winner in the

team's history (Super Bowl 4, 1970) was Len Dawson, an NFL immortal who played college ball for my beloved Purdue Boilermakers. Yes, sometimes rooting decisions must be made like this!

I could root for the Buccaneers because you can visit a foreign country without ever leaving Tampa. The city's Jose Marti Park officially belongs to Cuba. The U.S. gifted it to Cuba in 1956. It's only .14 acres in size, but you don't need a passport to visit!

I could root for the Chiefs because Kansas City was home to Laugh-O-Gram studios, where there lived an actual mouse that inspired Laugh-O-Gram's owner to create a certain stupefyingly world-famous cartoon character - I'm talkin' 'bout Walt Disney and Mickey Mouse!

I could root for the Buccaneers because it gives me a chance to write yet another column mentioning Elvis Presley. On July 31, 1955, Elvis played a show in Tampa that produced one of the most iconic pictures ever taken of "The Pelvis," eventually becoming the cover of his very first album. Presley's eyes are clenched shut, but his mouth is wide open, so wide open that wags in the media famously dubbed it "the Tonsil Photo."

Wait, wait, I just realized -- this decision is simple! I must root for the Chiefs, due to a serious medical condition, caused by 20 years of futilely hoping the Buffalo Bills would dethrone the New England Patriots in the AFC East division, and compounded when the Pats' quarterback finally leaves. . .and goes to the Super Bowl again with his new team. Arrgghh! Yes, I confess, I have TBD - Tom Brady Derangement!! GO CHIEFS!!

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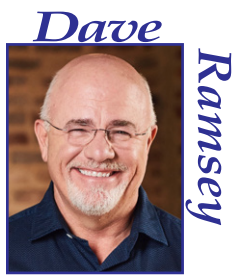
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Dave Says

Put a little more thought into it

your own business doesn't pan out, you've lost a chunk of your retirement savings. It's gone for good. Bankruptcy also becomes a real possibility. Opening a business just because you don't like your current job, or you're angry at "the man," is a bad idea. You need to find something you truly love doing, because to have any chance of success you'll have to live and breathe that business day and night, seven days a week.

Don't make any rash decisions about your current job right now. If you really want to start your own business, begin by doing a lot of research, saving as much money as you can, and thinking about things you could do for a living that would make you smile every day. Once you figure that out, the next step is devising a plan that will allow you to open a business without putting your entire financial world in danger. In other words, how can you start small with the money you have, instead of damaging your retirement funds or taking out a loan?

It's not an either/or proposition, Kurt. You don't have to risk it all to get away from a job you hate and into one you love!

-Dave

* *Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Dave Ramsey Show, heard by more than 16 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

Read more at www.MailMaxOnline.com

Dear Dave,

I don't like admitting this, but I absolutely hate my job. Last year I almost cashed out part of my 401(k) to start my own business or open a franchise, and doing something like this is still on my mind. Considering how I feel, do you think this would be a good idea?

Kurt

Dear Kurt,

In your current state of mind, this entire idea is a trap. Don't misunderstand, I love the idea of someone living their dream and owning their own business. But you just mentioned starting your own business in same breath with opening some sort of franchise. That tells me you don't really know what you want to do.

Have you ever heard someone say they're "going all in"? When you're playing cards, that means you're about to bet everything on a single hand. But here's the deal, it's never smart to go all in when it comes to small business. That's a good way to turn a dream into a nightmare.

I'm urging you to really think about this before you take action. You didn't mention anything about your financial situation, other than you have a 401(k). That's a good thing, but if it's all you have—and you don't have any other savings set aside—you could be in real trouble. If you decided to leave your job, and your idea for



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Pastor



Rosenbaum

You Have Found Favor With God

The last enemy to be destroyed is death. ~ 1 Corinthians 15:26

Death is big business. In the United States alone, the funeral industry generates 20 billion dollars per year. Funeral homes employ tens of thousands. Add to that the number of people who work for the makers of caskets, urns, hearses, vaults, floral arrangements, and gravestones. And add to that the number of people who maintain cemeteries, crematoriums, and mausoleums. In the US, there are 2.7 million annual funerals. And with ten thousand baby boomers

hitting the age of 65 every single day, there should be an abundance of funerals for years to come. Without question, death provides employment and a good living for a lot of people.

The big dollars and the big employment numbers change nothing, however. Death is still the same devastating beast it has always been. It brings crippling grief and waves of pain. It brings a depth of loneliness and loss from which many never fully recover. Do a search for quotes about death, and you'll find all the easy clichés: "Death is a part of life," "People don't really die as long as someone remembers them,"—you know the kind. But it takes classic punk rocker John Lydon to display some real candor about death. "I hate death," he says. "It takes people away from you. You're left feeling rudderless."

When the Son of God entered our time and space in the person of Jesus Christ, he saw death for the monster that it is. He knew

that the specter of death was a direct result of sin—your sin and mine. And so Jesus didn't come to dress it up, to compromise with it, or make it more polite. He came to destroy it.

And destroy it he did. Jesus lived a perfect life as our substitute. He went to the cross to pay for our every wrong. In so doing, he pulled the cause of death out by its roots and threw it into the fire. That's why he rose from death three days later. He did it to remove all doubt that he had crushed and defeated death once and for all time.

That leaves only life. Eternal life. With Jesus.

Prayer: Lord Jesus, thank you for destroying death. When grief comes calling, refresh me in what you have done. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
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<p>RIVER FRONT</p>  <p>Last WATERFRONT lot in the neighborhood... will not last long! 216' of waterfront in Hidden Isle. Buildable site just under an acre for your dream home. Nestled away in conveniently located gated community on St. Joseph River. Call for your private showing today. \$359,999 (20048348)</p>	<p>MORE OR LESS</p>  <p>IT'S ALL ABOUT RIGHTSIZING</p> <p>HOME</p>		<p>COMMERCIAL</p>  <p>1650 sq ft of open space ready for you to start new business adventure. Full basement w/ lg stair case and additional work space. Ample parking in rear of building. Close to county park, canoe/kayak trail, Paw Paw Lake. Come and discover the chocolate shops, wineries, local breweries, fruit/farm stands, casinos and new restaurants. The possibilities are endless. \$110,000 (19022308)</p>
<p>WATERFRONT</p>  <p>1.6 Acres of highly sought-after waterfront land beautifully situated on Van Auken Channel. Septic and well already in place. This build-able lot has its own dock to park your toys. Rarely listed, this land is a find! Call a builder and plan your dream lake home today! \$150,000 (20038676)</p>	<p>HARBOR SHORES</p>  <p>Vacant lot - this beautiful community offers private amenities such as clubhouse, kayak launch, pool, hot tub, & fire pit. Area features golf cart/walking paths through Jack Nicklaus Signature Golf Course & leads to Jean Klock Park on Lake Michigan's majestic shore. Close to Arts District of Benton Harbor, St. Joseph River & downtown St. Joseph. \$115,000 (20035744)</p>	<p>RAVINE ACRE</p>  <p>1 acre buildable lot in Bertrand Township. Level with a ravine on back of property. Perfect for your new home or use it to hunt with your buddies. Convenient location to US 12. Buy now and be ready to build in the spring. \$45,000 (20047643)</p>	<p>WOODED LOT</p>  <p>Nice, wooded building site. Approx. 3/4 acre. Located at the end of the road. M-60, US-12 and M-51 are all close by for an easy commute. SEV for 2020 is \$14,600 giving the property a true value of \$29,200. Come and check it out today. \$16,000 (20042072)</p>

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 <p>409 N Kimmel, Berrien Springs An absolute jewel to be cherished! This 2 BD-1930 cottage has been TOTALLY gutted down to the studs & lovingly renovated to the tune of \$110,000. It is not a "flip" but was correctly & carefully done to be the sellers' own home. New everything - Roof, gutters, furnace, AC, hot water heater, all electrical & plumbing, windows & more!</p> <p>\$147,500 Sharon Straw 269-325-4663</p>	 <p>3030 Lakeshore Avenue, Benton Harbor Enjoy sunsets and walks on the beach from this Lake Michigan Cape Cod style home. Metal stairs to the beach. Hillside planted according to DNR advise. Main floor has two bedrooms, but the house itself has 13 queen sized beds. The living room and kitchen have spectacular views are of the lake. Nestled in the heart of what makes Southwest Michigan so attractive.</p> <p>\$750,900 Anne Odden 269-930-0257</p>
 <p>18197 Nye Road, Galien Quiet, gorgeous natural seclusion abounds at this custom, one owner Estate on 20 acres. Wind past the first pond, home to swans & heron each year, on your way to your sanctuary. Home is not visible from the road. Brick 2 story construction with balconies overlooking both the front & back of the property & UNDERGROUND TUNNEL to the Guest House w/ attached garage.</p> <p>\$799,900 Carolee Dalrymple 616-634-2358</p>	 <p>2606 S State Street, St. Joseph Build your dream home in the St Joseph city limits. One of the few private wooded ravine lots available. It's natural setting is just a few blocks to the St. Joe High School and Lake Michigan sunsets. This lot drops off towards the rear to a ravine with a creek. Close to downtown, restaurants, bars, beach and golf, plus all the amenities that our city has to offer. 90 minutes to downtown Chicago.</p> <p>\$99,900 Kelly Arellano 269-921-6683</p>



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<p>**** \$450,000 ****</p>  <p>MLS#21002363 • BEAUTIFUL CHURCH BUILDING • NEW LISTING ON 3.6 ACRES in south St. Joe • 9,100 SF includes 3,050 SF lower-level walk-out • Large sanctuary, kitchen, fellowship room • Numerous classrooms & offices • Large parking area • Many other potential uses Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</p>	<p>**** \$405,000 ****</p>  <p>MLS#21000806 • EXCEPTIONAL OFFICE BLDG • Ready to move in - downtown St. Joe • 5,280 SF includes 17 offices, conf rms • Reception areas, kitchenette, & more • 2 private entrances • 8 private parking spaces & adjacent city parking Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</p>	<p>**** LOTS ****</p>  <p>MLS#21002330 • SEVERAL LOTS for sale • Willow Creek Subd, Benton Twp • Sidewalks • All utilities available • No HOA fees • \$6,000 each lot Call Loren Gerber 269-921-0754</p>	<p>** SALE OR LEASE **</p>  <p>MLS#21001413 • VERY WELL-MAINTAINED office & warehouse • Entire 25,000+ SF for sale \$1,350,000 • 13,888 SF office space for lease • 5,280 SF warehouse for lease • 6,000 SF has long-term lease • Lots of parking • 4.8 ACRES in Benton Twp Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</p>	<p>*** OFFICE SPACE ***</p>  <p>MLS#20049276 • SUITE FOR LEASE • Beautiful CLASS 'A' office space • 858 SF in professional office bldg • Ground floor entrance • Large parking lot • \$75/month Call Earl Misch 269-876-0715 or Dick Donnellan 269-921-0023</p>
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<p>* FOR SALE OR LEASE *</p>  <p>MLS#20000201 • PROMINENT CORNER LOCATION • Over 13,000 SF wide open commercial space • Former Walgreen's building • Short distance from I-94 Exits 29 & 30 • Over 3 ACRES in Benton Township • \$375,000 or will lease Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</p>	<p>CUSTOM WOODWORKING SHOP</p>  <p>MLS#20046914 • EXCELLENT COMMERCIAL BLDG • 12,000 SF custom-cabinet manufacturing facility • Well maintained offices, showroom, shop area • On 1.15 ACRES Royalton Twp • \$415,000 • In addition, ALL equipment also for sale • Adjacent large vacant lot also for sale Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</p>	<p>**** \$625,000 ****</p>  <p>MLS#20041203 • 38 ACRES VACANT LAND • PRIME DEVELOPMENT PROPERTY • Oronoko Twp just off Exit 15 of US-31 bypass • Includes 2 to 3-acre spring-fed pond • Varied topography of hills, woods, ravines • Many possibilities for commercial or residential Call Loren Gerber 269-921-0754</p>	<p>**** \$349,900 ****</p>  <p>MLS#20038724 • SPACIOUS 4 BR HOME • Over 2300 SF living space • Gas-log fireplace • Nice backyard with deck • Extra-large storage shed • Ravine setting on Hickory Creek Call Julie Moneta 269-325-3015</p>	<p>**** FOR LEASE ****</p>  <p>MLS#20033620 • TWO SUITES FOR LEASE • Professional office space • 930 & 950 SF on first & 2nd floors • Great downtown St. Joe location • Free parking included • Starting at \$15/SF Call Loren Gerber 269-921-0754</p>
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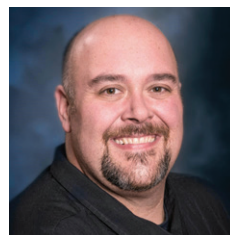
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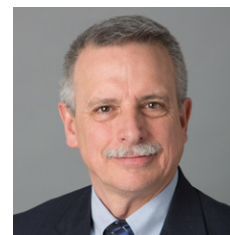
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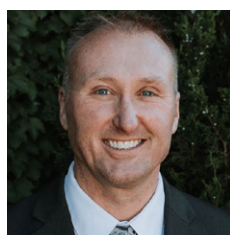
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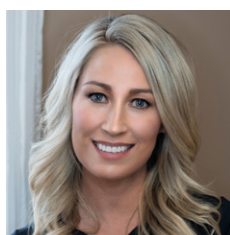
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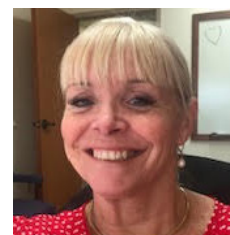
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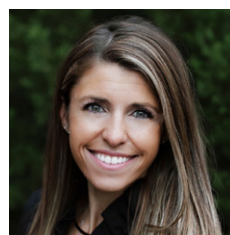
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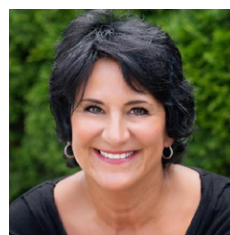
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Rapid Red Metallic, Power Liftgate, Heated Front Seats, Panoramic Vista Roof, Voice Activated Navigation, Remote Start System, Adaptive Cruise Control, Wireless Charging, Activex Seating Material, 19 Inch Machined Aluminum Wheels, and Much More! F20498

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Ruby Red, 1.0 EcoBoost Engine, Fog Lamps, Power Moonroof, 16 Inch Aluminum Wheels, Power Drivers Seat, Heated Front Seats, Rear View Camera, Reverse Sensing System, 8 Inch Touchscreen and Much More! F20338

MSRP.....\$25,090
SIEMANS DISCOUNT..... 695
FORD RETAIL CUSTOMER CASH..... 4,000
FORD BONUS CASH..... 500
FORD SELECT INVENTORY RETAIL CASH..... 500
FORD COMPETITIVE CONQUEST BONUS CASH* - 1,000

SALE PRICE \$18,395
(*MUST QUALIFY)



2020 FORD RANGER SUPERCAB 4X4

Oxford White, STX Appearance Package, Trailer Tow Package, SYNC, and Much More! F20519

MSRP.....\$32,535
SIEMANS DISCOUNT..... 840
FORD PRESIDENTS DAY COMPETITIVE CONQUEST CASH* - 500
FORD CREDIT RETAIL BONUS CASH*..... 1,250

SALE PRICE \$29,945
PLUS 0% FOR 72 MONTHS
(WITH APPROVED CREDIT)
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2020 FORD EDGE SEL ALL WHEEL DRIVE

Agate Black Metallic, Dune Activex Seat Material, Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Navigation, Hands Free Liftgate, Remote Start, Wireless Charging Pad, Panoramic Vista Roof, and Much More! F20322

MSRP.....\$40,615
SIEMANS DISCOUNT..... 1,920
FORD CREDIT RETAIL BONUS CASH*..... 4,700
FORD COMPETITIVE CONQUEST BONUS CASH* - 2,000

SALE PRICE \$31,995
PLUS 0% FOR 60 MONTHS
(WITH APPROVED CREDIT)
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2020 FORD TRANSIT WAGON

Oxford White, Medium Roof, 10 Passenger Seating, Limited Slip Rear Axle, Running Boards, Rear Window Defroster, Privacy Glass, and Much More! F20438

MSRP.....\$44,960
SIEMANS DISCOUNT..... 1,465
FORD RETAIL CUSTOMER CASH..... 1,750
FORD SELECT INVENTORY RETAIL CASH..... 750
FORD COMPETITIVE CONQUEST BONUS CASH* - 1,000

SALE PRICE \$39,995
(*MUST QUALIFY)



2020 FORD F-150 SUPERCREW XLT 4X4

Agate Black, Power Sliding Rear Window, Reverse Sensing System, LED Box Lighting, Navigation, 2.7 EcoBoost V6 Engine, Chrome Appearance Package, Chrome Step Bars, and Much More! F20341

MSRP.....\$49,995
SIEMANS DISCOUNT..... 3,500
FORD SELECT INVENTORY RETAIL CUSTOMER CASH - 750
FORD BONUS CUSTOMER CASH..... 1,500
FORD F-SERIES RETAIL CUSTOMER CASH - 3,250
FORD COMPETITIVE CONQUEST BONUS CASH* - 1,000

SALE PRICE \$39,995
(*MUST QUALIFY)



2020 FORD EXPLORER XLT 4X4

Rapid Red Metallic, Active X Seat Material, Remote Start, Power Passenger Seat, Twin Panel Moonroof, Heated Steering Wheel, Heated First and Second Row Seats, and Much More! F20450

MSRP.....\$47,235
SIEMANS DISCOUNT..... 2,240
FORD CREDIT RETAIL BONUS CASH*..... 1,000
FORD RETAIL BONUS CASH*..... 2,000

SALE PRICE \$41,995
PLUS 0% FOR 72 MONTHS
(WITH APPROVED CREDIT)
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2020 FORD EXPEDITION LIMITED 4X4

Rapid Red Metallic, 2nd Row Bucket Seats, 22 Inch Aluminum Wheels, 3.5 EcoBoost Engine, Panoramic Vista Roof, 360 Degree Camera, Voice Activated Navigation, Enhanced Active Park Assist, LED Headlamps, and Much More! F20352

MSRP.....\$75,120
SIEMANS DISCOUNT..... 2,925
FORD CREDIT RETAIL BONUS CASH*..... 5,000
FORD COMPETITIVE CONQUEST BONUS CASH* - 3,000

SALE PRICE \$64,195
PLUS 0% FOR 72 MONTHS
(WITH APPROVED CREDIT)
(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

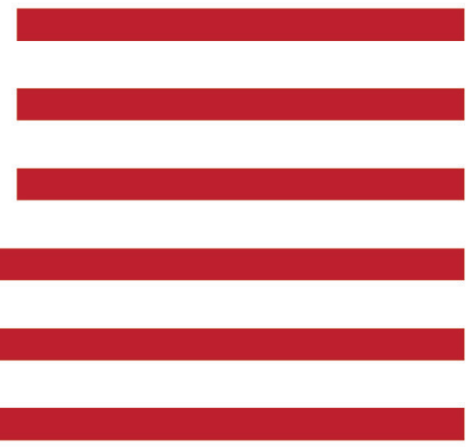
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2020 JEEP RENEGADE LATITUDE 4X4

Black, Altitude Package, Touch-screen Radio, 17 Inch Gloss Black Wheels, and Much More! C20313



MSRP.....	\$28,630
SIEMANS DISCOUNT.....	- 885
REBATE.....	- 3,000
CHRYSLER CAPITAL BONUS CASH*.....	- 750
BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE.....	\$23,495
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$22,495

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2020 JEEP CHEROKEE LATITUDE PLUS 4X4

Diamond Black Crystal, Altitude Package, 18 Inch Gloss Black 5-Spoke Wheels, Touch Screen Radio, Power Seat, Blind Spot and Cross Path Detection, Back-Up Camera, and Much More! C20265



MSRP.....	\$32,030
SIEMANS DISCOUNT.....	- 1,035
REBATE.....	- 2,500
CHRYSLER CAPITAL BONUS CASH*.....	- 750
RETAIL BONUS CASH.....	- 750
BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE.....	\$26,495
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$25,495

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2020 JEEP GRANDCHEROKEE LIMITED X 4X4

Diamond Black Crystal, 20 Inch Wheels, Bi-Xenon HID Headlamps, Sport Hood, Navigation, Power Liftgate, Heated Seats, Heated Steering Wheel, Remote Start, Parkview Rear Back-Up Camera, ParksenseRear Park-Assist with Stop, Blind-Spot and Cross-Path Detection, and Much More! C20291



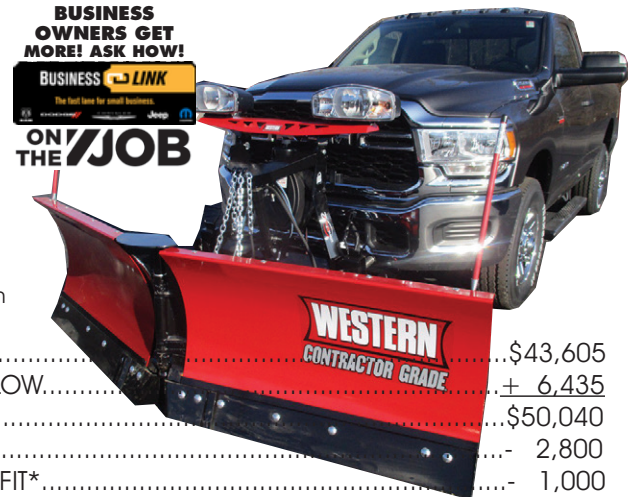
MSRP.....	\$49,685
SIEMANS DISCOUNT.....	- 2,940
REBATE.....	- 2,750
CHRYSLER CAPITAL RETAIL BONUS CASH*.....	- 1,000
SALE PRICE FOR EVERYONE.....	\$42,995
MILITARY CONSUMER CASH*.....	- 500
RETURNING LEASE CASH*.....	- 500

AS LOW AS.....\$41,995

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2020 RAM 2500 4X4 WITH SNOWPLOW DEMO

Graphite Crystal, 6.4 V8 Engine, Chrome Tubular Step Bars, Trailer Brake Controller, Power Trailer Tow Mirrors, Electronic Shift on the Fly Transfer Case, Snow Chief Group, Rear Sliding Window, Touch Screen Radio, and Much More! C20321



MSRP.....	\$43,605
ADD FOR WESTERN SNOWPLOW.....	+ 6,435
SUBTOTAL.....	\$50,040
SIEMANS DEMO DISCOUNT.....	- 2,800
ON THE JOB SNOWPLOW UPFIT*.....	- 1,000
RAM HD ENGINE BONUS CASH*.....	- 500
RAM BONUS CASH COUPON.....	- 250
SALE PRICE FOR EVERYONE.....	\$45,490
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$44,490

(*MUST QUALIFY)

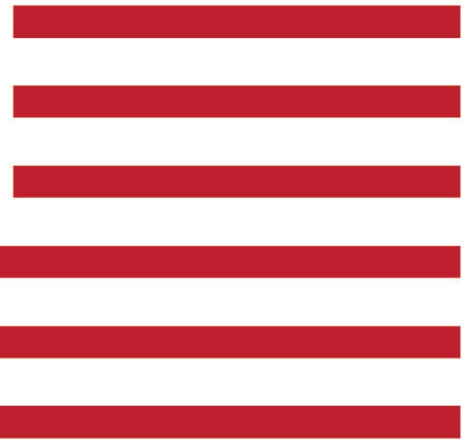
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PRESIDENTS' DAY ★ EVENT



2020 JEEP CHEROKEE TRAILHAWK 4X4

Bright White, 3.2 V6 Engine, Remote Start, Heated Front Seats, Touch Screen Radio, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C20231



MSRP.....	\$37,245
SIEMANS DISCOUNT.....	- 1,750
REBATE.....	- 2,500
CHRYSLER CAPITAL BONUS CASH*.....	- 750
NATIONAL RETAIL BONUS CASH.....	- 750
BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE.....	\$30,995
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$29,995

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2020 DODGE CHALLENGER R/T 50TH ANNIVERSARY EDITION

White Knuckle Exterior, Harman Kardon Audio Group, 5.7 Hemi V-8 Engine, Navigation, Heated Steering Wheel, 20 Inch Wheels, Remote Start, Heated Front Seats, MUST SEE TO APPRECIATE! C20298



MSRP.....	\$45,745
SIEMANS DISCOUNT.....	- 1,500
REBATE.....	- 3,750
SALE PRICE FOR EVERYONE.....	\$40,495
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$39,495

(*MUST QUALIFY)

2020 RAM 1500 CREW CAB LARAMIE 4X4

Hydro Blue Pearl, Leather Bucket Seats, Sport Appearance Package, 5.7 HEMI V8 Engine, Navigation, Wheel to Wheel Side Steps, Trailer Brake Controller, Anti-Spin Rear Axle, Heated Front Seats, 20 Inch Wheels, Sport Performance Hood, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C20198



MSRP.....	\$57,125
SIEMANS DISCOUNT.....	- 4,880
REBATE.....	- 1,000
CHRYSLER CAPITAL RETAIL BONUS CASH*.....	- 500
RAM BONUS CASH COUPONS.....	- 250
TRUCK OWNER CONQUEST BONUS CASH*.....	- 1,000
RETAIL BONUS CASH.....	- 1,500
SALE PRICE FOR EVERYONE.....	\$47,995
CONQUEST LEASE CASH*.....	- 500
MILITARY CONSUMER CASH*.....	- 500

AS LOW AS.....\$46,995

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2020 RAM 2500 CREW CAB 4X4 LARAMIE

Bright White, Night Edition, Leather Bucket Seats, Snowplow Prep Group, Power Sunroof, Anti-Spin Rear Axle, Heated Steering Wheel, Heated Front and Second Row Seats, Navigation, Blind Spot and Cross Path Detection, 20 Inch Gloss Black Aluminum Wheels, and Much More! C20325



MSRP.....	\$64,050
SIEMANS DISCOUNT.....	- 3,055
BONUS CASH.....	- 750
RAM ENGINE BONUS CASH.....	- 500
RAM COUPON.....	- 250
SALE PRICE FOR EVERYONE.....	\$59,495
MILITARY CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS.....\$58,495

(*MUST QUALIFY)

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WAS \$36,625

**2017 FORD F-150
XLT SUPERCREW 4X4
NOW \$32,918**

2.7 V6 EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 36K Miles, Chrome Step Bars, Power Driver' Seat, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20162A



WAS \$25,930

**2017 JEEP GRAND
CHEROKEE LAREDO 4X4
NOW \$25,434**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Power Driver's Seat, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Billet Silver, C20323A



WAS \$38,995

**2017 FORD F-150
XLT SUPERCREW 4X4
NOW \$37,917**

3.5 V6 EcoBoost EFI Engine, Chrome-Like PVD Wheels, 25K Miles, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Race Red, F20462A



WAS \$20,271

**2018 MAZDA
GRAND TOURING
NOW \$19,917**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 18K Miles, Leather Heated Front Seats, Power Moon Roof, Cross-Traffic Alert, Back-Up Camera, Rear View Camera, Ford Certified! Soul Red, C20305A



WAS \$40,827

**2015 GMC YUKON DENALI 4X4
NOW \$37,914**

6.2 V8 EFI Engine, 8 Speed Automatic, Aluminum Spoked Wheels, 58K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated/AC Front Seats, 2nd Heated Seats, Heated Steering Wheel, Power Moon Roof, DVD Entertainment System, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! C20305A

MANANA SPEC



WAS \$23,997

**2015 INFINITI QX70 AWD
NOW \$21,318**

3.7 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Liquid Platinum, C21009A



WAS \$26,811

**2017 CHRYSLER
PACIFICA TOURING-L PLUS
NOW \$21,705**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, Power Lift Gate, Blind Spot and Cross Path Detection, Reverse Park Assist, Rear View Camera, DVD Entertainment Center, Remote Keyless Entry System, Chrysler Certified! C20212A



WAS \$13,995

**2017 FORD FOCUS
SEL HATCHBACK
NOW \$12,995**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Front Seats, Power Moon Roof, CD-Player, Rear View Camera, M20 086A



WAS \$28,783

**2018 JEEP
CHEROKEE
NOW \$27,917**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 18K Miles, Remote Start, Power Driver's Seat, Power Windows with Stop, Rear View Camera, Jeep Certified! Velvet Red Pearl, C20305A

SEE OVER 250 NEW AND 125 PRE-OWNED VEHICLES



WAS \$40,489

**2019 FORD F-150
XLT SUPERCREW 4X4
NOW \$37,852**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 13K Miles, Remote Start, Navigation, SYNC 3, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Rear View Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U20143A



WAS \$33,987

**2017 FORD F-150 XLT
SUPERCAB 4X4
NOW \$31,704**

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U20210



WAS \$34,312

**2017 TOYOTA HIGHLANDER
LIMITED AWD
NOW \$31,442**

3.5 V6 EFI Engine, 8 Speed Automatic, Chrome Wheels, 30K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Adaptive Cruise Control, Cross Traffic Alert, Blind Spot Monitor, Lane Keeping Assist, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factor Warranty! Gray, C20303A



WAS \$32,679

**2017 CHEVROLET
SILVERADO
NOW \$31,917**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 18K Miles, Remote Start, Bed Liner, Running Boards, Power Windows, Power Locks, Power Mirrors, Climate Control, CD-Player, Rear View Camera, Chevrolet Certified! Silver Ice Metallic, C20305A



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**MAZDA CX-3
SPORTING AWD
NOW \$19,832**

Aluminum Wheels, 41K Miles, Navigation, Sun Roof, CD-Player, Blind Spot Monitor, Remote Keyless Entry System, Car Smart Metallic, C21036A

WAS \$11,587



**2013 FORD EDGE SE
NOW \$9,943**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, SYNC, CD-Player, Power Windows and Doors, Remote Keyless Entry System, Car Smart Checked! Tuxedo Black, F21006A

WAS \$18,980



**2017 KIA SORENTO LX AWD
NOW \$17,307**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Cloth Leather Trimmed Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Snow White Pearl, Car Smart Checked! F20446A

WAS \$20,989



**2018 BUICK REGAL
SPORTBACK-ESSENCE
NOW \$19,959**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quicksilver Metallic, C20202A

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WAS \$39,995



**2018 FORD F-150
XLT SUPERCREW 4X4
NOW \$36,978**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20316A



**2019 DODGE GRAND CARAVAN
NOW \$26,963**

Automatic, Aluminum Wheels, 33K Miles, Driver's Seat, Reverse Park Assist, Remote Keyless Entry System, Velvet Red, C20223A

WAS \$20,995



**2019 DODGE GRAND CARAVAN GT
NOW \$19,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, Power Leather Heated Seating, Heated Steering Wheel, Stow 'N Go Seats, Auto Climate Control, Power Slide Side Doors, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! S20012

WAS \$20,995



**2019 DODGE GRAND CARAVAN SXT
NOW \$18,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, CD-Player, Power Driver's Seat, Power Slide Side Doors, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Powertrain Factory Warranty! S20013

WAS \$54,990



**2019 FORD F-150 LARIAT
SUPERCREW DIESEL 4X4
NOW \$49,980**

3.0 V6 EFI Turbo Diesel Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 9K Miles! Remote Start, Navigation, SYNC 3, Chrome Step Bars, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Moon Roof, Blind Spot Information System, Reverse Sensing System, Trailer Tow Package, Trailer Tow Monitor, Trailer Back Up Assist, Smart Trailer Tow Connector, Remote Keyless Entry System, Ford Certified! C20246A

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**CHEVY SILVERADO
1500 LT 4X4
NOW \$29,895**

Automatic, Aluminum Wheels, 45K Miles, Running Boards, Power Driver's Seat, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gray, U20206

WAS \$23,927



**2017 CHRYSLER PACIFICA
TOURING L-PLUS
NOW \$21,673**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, DVD Entertainment System, Reverse Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite, F20104A

WAS \$33,821



**2017 FORD EXPLORER
PLATINUM 4X4
NOW \$30,814**

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Machined Face Wheels, 58K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Power-Fold Seats, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, 180 Degree Front Camera, Lane Keeping System, Reverse Sensing System, Rear View Camera, Power Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! White Platinum, F20437A

WAS \$16,357



**2018 HONDA FIT
EX HATCHBACK
NOW \$13,965**

1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20375A

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2017 TOYOTA SIENNA XLE
NOW \$21,902
3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 92K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, Silver, C20227B

2011 JEEP LIBERTY SPORT 4X4
NOW \$8,995
3.7 V6 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 108K Miles, Power Moon Roof, Remote Keyless Entry System, Natural Green Pearl, F20417A

2014 JEEP CHEROKEE TRAILHAWK 4X4
NOW \$18,556
3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Power Moon Roof, Power Lift Gate, Remote Keyless Entry System, Bright White, C21073B

2007 GMC SIERRA 1500 SLE Z-71 EXTENDED CAB 4X4
NOW \$9,943
5.3 V8 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 182K Miles, Security Cover, Running Boards, Power Adjust Pedals, CD-Player, Remote Keyless Entry System, Onyx Black, U21005A

2015 JEEP PATRIOT HIGH-ALTITUDE 4X4
NOW \$11,924
2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Remote Keyless Entry System, Granite, C20315A

2014 JEEP PATRIOT LATITUDE 4X4
NOW \$10,920
2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Rugged Brown Pearl, U20228A

2020 FORD TRANSIT CONNECT XLT 6 PASSENGER VAN
NOW \$26,544
2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Less than 7K Miles! Power Driver's Seat, Auto Climate Control, SYNC 3, Wireless Phone Charging Pad, Lane Keeping System, Blind Spot Monitor, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Frozen White Metallic, F20526A

2014 TOYOTA RAV4 LE AWD
NOW \$16,289
2.5 EFI Engine, 6 Speed Automatic, Styled Wheel Covers, 50K Miles, Back-Up Camera, Power Windows, CD-Player, Remote Keyless Entry System, Magnetic Gray, C21141A

2013 MINI COOPER S
NOW \$8,957
1.6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 93K Miles, Leather Seating, CD-Player, Remote Keyless Entry System, Lightning Blue, F21040A

2018 FORD F-150 XLT SUPERCREW 4X4
NOW \$28,952
2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 92K Miles, Bed Liner, Running Boards, XLT Power Equipment Group, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20470A

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2015 HYUNDAI SONATA SE
NOW \$12,324
2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Power Windows, CD-Player, Remote Keyless Entry System, Lakeside Blue, C20120A

2017 FORD F-250 LARIAT SRW CREW-CAB 4X4
NOW \$59,725
6.7 Power Stroke V8 DIESEL Engine, 6 Speed Automatic, 59K Miles, Bed Liner, Power Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated AC Front Seats, Power Adjust Pedals, Twin Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Reverse Sensing System, Back-Up Camera, Lariat Ultimate Package, Ford Certified! Shadow Black, F21020A

2015 CHRYSLER 200 S
NOW \$13,733
2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Chrysler Certified! Velvet Red, F20460A

2019 MITSUBISHI OUTLANDER SPORT LIMITED EDITION
NOW \$16,914
2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 13K Miles, Heated Front Seats, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Brown, C20311A

2016 JEEP RENEGADE LIMITED 4X4
NOW \$15,965
2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 73K Miles, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Granite! F20400B

2016 HONDA ODYSSEY SPECIAL EDITION
NOW \$19,531
3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 71K Miles, Power Front Seats, Power Sliding Side Doors, DVD Entertainment System, CD-Player, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! Burgundy, F20504A

2017 FORD EXPLORER XLT 4X4
NOW \$26,901
3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Dual Panel Moon Roof, Auto Climate Control, Blind Spot Information System, Forward and Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! White Platinum, F21056A

2015 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$26,871
5.7 EFI HEMI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 65K Miles, Remote Start, Bed Liner, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Bright White, C20065B

2017 JEEP CHEROKEE LATITUDE 4X4
NOW \$20,913
2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Bright White, U20220

2016 FORD F-350 SRW XLT CREW CAB 4X4
NOW \$40,913
6.7 Power Stroke V8 DIESEL Engine, 6 Speed Automatic, 95K Miles, Bed Liner, XLT Interior Package, CD-Player, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Oxford White, F21042A

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2016 GMC-SIERRA 1500 SLE EXTENDED CAB 4X4
NOW \$28,735

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 83K Miles, Remote Start, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Stone Blue Metallic, F20442A



2018 FORD.POLICE INTERCEPTOR AWD
NOW \$17,878

3.7 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 82K Miles, Ready For The Road Package, 100 Watt Siren and Speaker, Spot Lamp, SYNC, Vinyl Floor Covering, Power Driver's Seat, Remote Keyless Entry System, Shadow Black, F21017A



2004 MAZDA TRIBUTE ES 4X4
NOW \$4,180

3.0 V6 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 166K Miles, Power Driver's Seat, Leather Heated Seating, Power Moon Roof, CD-Player, Remote Keyless Entry System, Glacier Silver, M20010A



2019 FORD F-150 XLT SUPERCREW 4X4
NOW \$39,767

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Less than 2,000 Miles! Remote Start, Navigation, Security Cover, Bed Liner, SYNC 3, Chrome Step Bars, Pre-Collision Assist, Back-Up Camera, Power Driver's Seat, Remote Keyless Entry System, Ford Certified! Magna Red, F21058A



2019 JEEP CHEROKEE TRAILHAWK 4X4
NOW \$28,591

2.0 TURBO EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Back-Up Camera, Hands Free Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C21115A

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2017 FORD FUSION SE
NOW \$17,192

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Painted Luster Nickel Wheels, 26K Miles, SE Tech Package, SYNC 3, Power Seating, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Burgundy Velvet, U20224



2017 FORD F-150 XLT-SUPERCREW 4X4
NOW \$30,560

2.7 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 93K Miles, Remote Start, Navigation, SYNC 3, Security Cover, Bed Liner, Running Boards, Power Leather Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, FX4 Off-Road Package, Remote Keyless Entry System, Oxford White, C19274E



2018 LEXUS IS 300 AWD
NOW \$29,990

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Graphite, M20079A



2018 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$34,967

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Bed Liner, Heated Front Seats, Power Driver's Seat, Heated Steering Wheel, Park Assist System, Back-Up Camera, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Bright White, U20229



2016 MAZDA CX-5 SPORT AWD
NOW \$16,899

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, CD-Player, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Freshly Detailed! Crystal White Pearl, U20180A



2020 MAZDA CX-30 SELECT AWD
NOW \$23,500

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 2,000 Miles! Leather Seating, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! Soul Red Crystal, S20017



2019 RAM 1500 LARAMIE CREW 4X4
NOW \$45,743

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Ram Certified, Delmonico Red, C21029A

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2015 FORD EXPLORER LIMITED 4X4
NOW \$15,971

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 144K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Moon Roof, Auto Climate Control, Lane Departure/Keep Assist, Blind Spot Monitor, Active Park Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, White Platinum, F21050A



2015 LINCOLN MKC AWD
NOW \$17,995

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Silver Sand, M20083B



2015 JEEP GRAND CHEROKEE SUMMIT 4X4
NOW \$26,897

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot and Cross Path Detection, Park Assist System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Brilliant Black, C21079A



2017 JEEP COMPASS TRAILHAWK 4X4
NOW \$24,902

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Less Than 12K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Laser Blue Pearl, U20225



2019 FORD ESCAPE SE 4X4
NOW \$21,793

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 12K Miles! Remote Start, SYNC 3, Power Driver's Seats, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, C21018A



2018 JEEP WRANGLER UNLIMITED SAHARA 4X4
NOW \$38,470

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21052A



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IT'S
WORTH
THE
DRIVE

2020 MAZDA CX-5 TOURING AWD

VIN# JM3KFBCM2L0855263

- MACHINE GREY
- BLACK INTERIOR

MSRP \$29,630

SALE PRICE \$28,783

APR REBATE - \$500

NOW \$28,283*

0% FOR 60 MONTHS*



2020 MAZDA CX-30 SELECT AWD

VIN# 3MVDMBCL5LM113157

- SOUL RED CRYSTAL METALLIC
- BLACK INTERIOR

MSRP \$27,005

NOW \$25,698**

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Sarah Spoonholtz,
Regional Director,
SMR Chamber

There are few things that we enjoy more than getting to celebrate our business community! Towards the end of 2020 we asked the community to provide us with nominations for businesses, organizations, and individuals who deserve to be celebrated in multiple categories for our **Business Recognition Awards**. Once again, you did not disappoint us!

The 2021 Chamber Organizational Excellence Award Nominees are:

Business Focused:

Economic Impact Award

- Lake Michigan College
- Michigan Works!
- South Bend International Airport
- Wightman

Small Business of the Year Award

- Edgewater Bank
- Pipestone Indoor Country Club
- Railsback Indoor Sports Expo – The RISE
- St. Joseph Dentistry

Non-Profit Excellence Award

- Berrien County Historical Association
- Railsback Indoor Sports Expo – The RISE
- Senior Nutrition Services Region IV / Meals on Wheels
- Southwest Michigan Community Action Agency
- The Pokagon Fund

Individual Focused:

Rising Star Award

- Matt Hanley, Vail Rubber Works
- Adam Lester, Pipestone Indoor Country Club
- Chris Mason, Watermark Brewing

Business Recognition Award Nominees Announced

- Michael Nixon, Andrews University
- Jessica Springer, Spectrum Health Lakeland / Well Planned Adventures

The Pat Moody Award

- Kimberly Vincent Bicard, 1st Source Bank
- Rick Dyer, Edgewater Bank
- David Eifler, Horizon Bank
- Dawn & Scott Schroeder, Schroeder Furniture

The 2021 Chamber Pandemic Excellence Award

Nominees are:

Community Guardian Award

- American Red Cross of Southwest Michigan
- Berrien County Health Department
- SERVPro of Berrien County
- Spectrum Health Lakeland

Community Hero Award

- Competitive Edge
- Lake Michigan College
- Thayer, Inc.
- Whirlpool Corporation

Excellence in Pandemic Reporting Award

- Leader Publications
- MoodyontheMarket.com / Mid-West Family Southwest Michigan
- The Herald Palladium

Excellence in Pandemic Innovation Award

- 221 Main Restaurant & Cocktail House – Pleasant Street Plaza
- Art F/X Signs & Graphics
- CrazeVR / CrazeVR Tours
- Pipestone Indoor Country Club
- Silver Harbor Brewing – Pleasant Street Plaza

Excellence in Pandemic Lending Award

- Edgewater Bank
- Fifth Third Bank
- Honor Credit Union
- Horizon Bank
- United Federal Credit Union

I hope you'll join **Arthur Havlicek, Rob Cleveland** and myself, to formally congratulate each and every one listed above, and join us in celebrating their success at the **2021 Business Recognition Annual Meeting & Awards Ceremony** virtually from the Lake Michigan College Mendel Center Mainstage on Wednesday March 10th at 6:00 p.m. Tickets are available for purchase at www.smrchamber.com for \$10 each. The event will feature a recap of 2020, board updates and awards from both the **Southwest Michigan Regional Chamber** and **Cornerstone Alliance** respectively.

Additionally, we are excited to announce that we will be hosting not one, but two upcoming **Ribbon Cutting** celebrations live via Facebook! The first one will be Wednesday, February 10th at 4:30 pm with **Twin Cities Nursing and Rehab**, which was formerly Hallmark

Living Benton Harbor. Now under new management, they are excited to bring new services and top-notch care and communication to the twin cities and surrounding communities. Our second ribbon cutting will take place Friday, February 10th at 10am at **State Street Meats** in downtown St. Joseph. This brand-new butcher shop and market offers a wide variety of products and meats, based on the feedback we've received already they are a welcome addition to Southwest Michigan!

If you'd like more information about any of these upcoming events, find current members, learn more about the Chamber, or discover member benefits – simply visit our website smrchamber.com. You're also more than welcome to reach out to me directly at sspoonholtz@smrchamber.com or 269-932-4040. We look forward to seeing and connecting with you soon!

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MOODY Continued from Cover

they were too big, sometimes not in the right spot, but that corner of State and Pleasant is very, very visible. So, I popped into the neighboring business at Perennial Accents and talked to Kellye the owner there and she connected me with the landlord and we had some conversations about the space, crunched the numbers, did the gut check, and made the decision to expand again." That was about a month ago, and in shortly thereafter Maynard used his social media to conduct a teaser campaign intimating at something new in the wind for the Forte business. He has launched the remodeling project at 222 State Street and placed the "Opening Soon" sign in the city's central business district with plans to open in the spring. Maynard notes, "While the space is highly visible, it's also very small and will end up being the smallest of our three locations, but that works for us. We will continue to roast all of our own coffee at the Niles Road location and send it out

to both Water Street, and then now to the State Street location." Additionally, he says, "We have grown our online business with bagged coffee and our wholesale business is doing a little better, but last year was tough in that realm." Forte Coffee also crafts all of their own baked goods from scratch with "real butter, real vanilla and real love." Brian says, "My wife Barbara does all of the baking and we bring those things to eat to each of the locations." He adds, "We plan to serve other food in St. Joe as we do at the other two locations, including sandwiches and salads that we prepare at Niles Road and then deliver to both locations, for 'grab-and-go' options, but we don't do anything made specifically to order." Maynard's expertise in the world of coffee continues to grow, and he'll be the first to tell you that, "There are other restaurants in the area, of course that serve coffee but most all of them are restaurants featuring food first but have coffee. For

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Forte Coffee, we are always coffee first and we have food items that will complement the coffee." Seating in St. Joe will be very limited due to the smaller space, with Brian saying, "I haven't done the math exactly for the square footage, but I suspect we'll only have 20 or so seats." He likes the new line up of his three sites, noting, "We are three and a half miles between the three locations. Niles Road to Water Street in Benton Harbor is 3.5 miles. So we're almost exactly in between with downtown St. Joe, but what's interesting is that in all three locations I feel like there's a micro-economy for each of those." By way of explanation he says, "At the Niles Road location we're trying to leverage our investment by sending coffee to other places. That site is mostly 'to go' as people are on their way to work or on their way home or running errands and we're easy to get in and out of. Water Street in Benton Harbor is an area that we're going to continue to grow as the Arts District grows. It's been tough in the winter. But in the summer, or what little bit of it that we had in September, business was pretty good. So we have confidence in the area and Benton Harbor. Downtown St. Joe is, everyone knows, lots of tourists and there are approximately 100 days between Memorial Day and Labor Day and you can pretty much add another 30 days on each end of that. So, you've got about 130 days a year where you have a lot of tourists. Plus, its busy for around 60 days around the holidays. So, combined you've got about 190 days of pretty good traffic down there." Because winter isn't quite as robust, Forte Coffee in St. Joe will have shorter hours in the winter and expand in the summer. Brian says, "While there are a number of businesses down there that just open in the summer and close in the winter because they do enough business throughout the summer months to be able to cover their rent for the year, we are a year-round business." Maynard concludes, "Coffee is a business built around habits, and we want to be on people's routine. We want them to know that they're going to

be able to get their cup of coffee whenever they want."

A couple of weeks ago, my Facebook timeline shared a post from a close friend who I hold in the highest esteem as one of Southwest Michigan's leading advocates and a man I trust beyond the pale. **Jeff Noel**, from the top ranks at **Whirlpool Corporation** and a former boss of mine when we worked together at **Cornerstone** in downtown Benton Harbor had simply answered a Facebook meme asking the question "Will you take the **Corona** vaccine when it becomes available? Just yes or no answers please." His response, as I recall was, "Yes!!" When I went to answer the same question, Facebook converted it into a post of my own with my answer which was, "Have an appointment for mine in less than two weeks." That two week mark came on Tuesday, January 26th. Facebook posted my answer triggering 277 additional answers and reactions from people far and wide. Many were positive...a large group answered no...and some were downright adamantly against the concept. I was glad that when I saw Jeff's post that not only could I answer in the affirmative, I already had a scheduled appointment, but I can assure you that if I hadn't already considered it and acted, he would have been a considerable influence through that simple but emphatic response. Everybody has personal reasons for whatever they elect to do (or not do) in life, and I respect that. Nevertheless, I was somewhat baffled at some of the people who responded with an emphatic and negative response to that simple question. It just didn't translate in my head for various reasons depending on the person answering. So, I wanted to follow up my actions with my reason. Understand one thing. I. Hate. Needles. But, I also am a type-2 diabetic who spent the better part of a year self-administering insulin until I got things back under control. I was also born with just one kidney and suffer chronic kidney disease. In other words, I was definitely in the target

zone of the coronavirus. I have had maybe three flu shots in my entire life, two of them because of the little man whose picture I shared in this story on my website, standing in awe of the **Christmas** spirit. He's my grandson **Morrie**. I did it to protect him. I got the COVID vaccine because of him. He is now nearly 16-months old and lives in **Minnesota**, a good 6-hour drive from me. I will be 71 this year. I have yet to spend a Christmas with that little man who I love like never before. I do not want to spend another Christmas, or his birthday, or any of a zillion other special occasions apart from him. He is an absolute delight and his parents are doing an amazing job in raising him. I want to applaud long and loudly for **Nicki Britten**, **Gillian Conrad**, and their amazing colleagues at the **Berrien County Health Department** for doing an absolutely amazing job throughout this pandemic, but especially now when marshaling the troops (many times literally they are

U.S. troops) to get "shots in arms" for those who want and need the **COVID-19 Vaccine**. I arrived at the Berrien County Health Department's sprawling parking lot at **Napier & I-94** in a light snow on a cold early afternoon and was immediately greeted by a large and very friendly contingent of brightly-vested workers in a sea of orange traffic cones

Continued on page 22

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MOODY *Continued from page 21*

delineating the path through a well-oiled gauntlet of clipboard-wielding officials who checked me in, sent me to a staging area to wait in my car and then came to tell me it was my turn to head inside. Once inside the building I was immediately greeted by an agent who showed me where to sit briefly until a vaccine administrator was free. It was less than 90-seconds after I was in the building that I was called forward by a young **National Guard** soldier in **Army** fatigues to get the vaccine. She was pleasant, cordial, and even jokingly asked if I would like a countdown to when the needle was going into my arm after asking if I had any aversion to needles and responding yes. Just seconds later it was over, she handed me my vaccination record and dispatched me to a waiting area where observers make sure everything is okay for about 15-minutes before you are free to go. Also during that brief post-vaccine wait, clerks with laptops were circulating through the staging area making sure the appointment for your second vaccine was logged, and by the time I got back to my car I had received an e-mail confirmation of the time, date and place for my second vaccine in February. It was the epitome of a fine-tuned, highly effective, regimented — yet fully quality customer-service focused — event in every regard. Berrien County should be deeply proud of the work that is going into this dedicated effort to get people vaccinated. The bottom line is, now you know a bit more of why I got the vaccine and I hope there's a Morrie in your life that drives your spirit and makes you step outside of your comfort zone. If you are in the eligible phase of those 65-and-over and haven't made up your mind. Why not? Directly from the Berrien County Health Department's website here is all you have to do to get started: If you are interested in receiving the COVID-19 Vaccine and are in Phase 1A or Phase 1B, please complete the appropriate form below. If you are 65 OR OLDER and are interested in being placed on the vaccine waitlist, please complete this form: tinyurl.com/13jazv6r. We will be in touch with you to let you know when there are vaccine appointments available for you. Please be patient; vaccine appointment availability is subject to the vaccine supply. If you are a health care worker or part of the health care system in Phase 1A, please complete this form: tinyurl.com/zxkd0dnk. If you are an employer of essential employees in Phase 1B, please complete this intake form: tinyurl.com/3gg2sbr7. Note: this intake form is indicated for employers to complete on behalf of their business/organization's

employees, not by individual people within an organization. We will schedule vaccinations for essential employees through their employer. We will contact you with more information and instructions for making an appointment. Please do not complete the form more than once. Those completing this pre-registration or indicating interest on the waitlist should expect that appointments may not be available for several weeks. Therefore, we encourage everyone to be patient as we prepare for the upcoming vaccination phases.

That's it for this week, folks! Have a great week, and we'll see you Saturday, right here in **MailMax!**

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07 Chrysler 300 C

\$4,800

07 Chrysler 300 Hemi

\$5,200

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\$5,800

09 Ford Mustang V6

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NEW 2020 JEEP RENEGADE SPORT
Well equipped, 9spd automatic, Power windows, locks and mirrors! Was \$23,965
NOW AS LOW AS \$17,196

NEW 2020 DODGE JOURNEY BLACK TOP
3 rows of seats, black aluminum wheels, Back up camera, keyless enter and go! Was \$26,015
NOW AS LOW AS \$19,854

NEW 2020 JEEP COMPASS LATITUDE 4X4
heated seats and steering wheel, power seat, Keyless enter and go, 7" touch screen, Apple Car Play, Android auto. Was \$29,885
NOW AS LOW AS \$23,598

NEW 2020 CHRYSLER VOYAGER LX
full stow & go seating, heated seats and steering wheel, 7 passenger seating, 3 zone climate control, remote start, Apple Car Play, Android auto
NOW JUST \$28,944

NEW 2020 JEEP CHEROKEE TRAILHAWK 4X4
heated seats and steering wheel, 8.4" touch screen, keyless enter and go, Apple Car play, Android Auto. Was \$37,190
NOW AS LOW AS \$29,991

New vehicle purchase prices & payments based on 10% down plus tax and titling. All incentives to dealer including conquest trade in cash, Chrysler Capital incentive and non-prime credit rebate which customer must qualify for to receive incentives used in this advertisement. With approved credit Incentives end February 28th, 2021.

2014 Dodge Dart Rallye

6spd automatic, 8.4" touch screen, bluetooth, usb, back up camera, 2.4L Tiger shark engine, 6 way drivers seat, hyper aluminum wheels, warranty!
NOW \$7,991 or \$123mo

2016 Ford Focus SE

Auto, air, power windows, locks and mirrors, warranty!
NOW \$8,991 or \$138mo

2015 Jeep Cherokee Latitude

5" touch screen, bluetooth, back up camera, 6 way drivers seat, warranty!
NOW \$10,291 or \$158mo

2017 VW Jetta SE TSI

36k miles, heated leatherette front buckets, 5spd manual transmission, premium sound with large touch screen, bluetooth, back up camera, blind spot monitoring, warranty!
NOW \$13,886 or \$214mo

2019 Nissan Sentra

Back up camera, steaming bluetooth, power windows, locks and mirrors, cruise control, air, automatic, factory warranty and more!
NOW \$13,491 or \$207mo

2019 Volkswagen Jetta

large power sunroof, heated front bucket seats, dual climate control, blind spot monitoring, premium sound with bluetooth, back up camera, lots of warranty!
NOW \$14,891 or \$229mo

2018 Honda Odyssey

1st and 2nd row bucket seats, 3rd row split bench, bluetooth, back up camera, front and rear air, warranty!
NOW \$14,991 or \$231mo

2018 Chevy Colorado Extended Cab

Power seat, front buckets with console, power windows, power locks, cruise, premium sound system, 7" touch screen, bluetooth, tonneau cover, warranty!
NOW \$16,291 or \$251mo

2017 Chrysler Pacifica Touring L

power heated front bucket seats, navigation, 3 zone climate control, dual power sliders, power lift gate, full stow & go with seating for 7, heated steering wheel, warranty!
NOW \$16,291 or \$251mo

2019 Dodge Grand Caravan SXT

power seat, dual power slider doors, power lift gate, full stow & go, 6.5" infotainment touch screen, back up camera, warranty!
NOW \$16,791 or \$258mo

2017 Dodge Journey GT AWD

3 rows of leather, heated seats, power seat, 3 zone climate control, 8.4" touch screen, back up camera, rear park assist, remote start, warranty!
NOW \$17,571 or \$271mo

2017 Kia Sorento LX AWD

29k miles, 3 row of seats, dual climate control heated front bucket seats, bluetooth, satellite radio, back up camera, rear park assist warranty!
NOW \$18,291 or \$281mo

2018 Chrysler Pacifica Touring L

Navigation, seating for 8 or 7, full stow & go, heated leather buckets, blind spot monitoring, cross path detection, rear park assist with stop, warranty!
NOW \$19,991 or \$308mo

2017 GMC Acadia SLE

3 rows of seats, 3 zone climate control, keyless enter and go, back up camera, bluetooth, slush mats, warranty!
NOW \$20,671 or \$318mo

2019 Jeep Compass Trail Hawk 4x4

Dual climate control, 8.4" touch screen, back up camera, apple car play, android auto, remote proximity sensing, warranty!
NOW \$20,991 or \$323mo

2018 Dodge Challenger

Destroyer Grey exterior, black out rims, 300hp V6, 8 spd automatic, dual climate control, keyless enter and go, 8.4" touch screen, warranty!
NOW \$21,791 or \$335mo

2017 Nissan Frontier SV Crew Cab 4x4

4.0L V6, dual climate, heated front bucket seats, premium infotainment, rear park assist, spray in bed liner, 4 new tires, warranty!
NOW \$22,491 or \$346mo

2017 Ram 1500 Quad Cab 4x4 Big Horn

5.7L HEMI V8, 8spd automatic, dual climate, power seats, 8.4" premium radio, satellite radio, bluetooth, tow pak, back up camera, front and rear park assist, warranty!
NOW \$22,691 or \$349mo

2015 Jeep Wrangler Unlimited Sahara 4x4

Color match 3 piece hard top, automatic, uconnect 430 with 6.5" touch screen, 9 Alpine speakers with subwoofer, heated seats, heated steering wheel, warranty!
NOW \$26,986 or \$415mo

2017 Lincoln Continental Select AWD

39k miles, panoramic sunroof, navigation, drivers and passenger power heated leather seats, 3position memory seating, dual zone climate, blind spot monitoring, premium audio, warranty!
NOW \$28,491 or \$439mo

2019 Ram 1500 Crew Cab 4x4 Big Horn Classic

5.7L Hemi, 8 spd auto, 10 way power seat, dual climate control, premium sound with 8.4" touch screen, back up camera, bluetooth, satellite radio, tow pkg, 20" wheels, warranty!
NOW \$28,971 or \$459mo

2020 Dodge Durango SXT Plus AWD

power drivers seats, heated front buckets, heated steering wheel, tow pkg with integrated trailer brake controller, rear park assist with stop, power lift gate, 3 zone climate control, tons of factory warranty!
NOW \$30,991 or \$477mo

2018 Chevy 1500 LT Extended Cab 4x4

13k miles, 5.3L dual heated drivers and passenger seating, power drivers seat, dual climate control, premium sound system with 8" MyLink infotainment, back up camera, tow pkg, tonneau cover, level kit, \$1,300 in oversized BF Goodrich A/Ts, warranty!
NOW \$32,886 or \$507mo

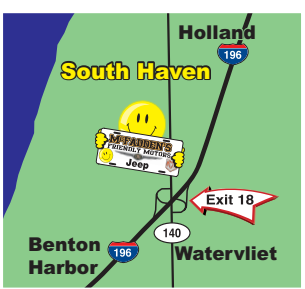
2020 Chevy Suburban LT 4x4

3 rows of leather, memory heated front bucket with driver and passenger power seats, navigation, 3 zone climate, Bose sound system, tow pkg, collision avoidance land keep, rear park assist, warranty!
NOW \$43,891 or \$609mo

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2016 FORD FIESTA S
~~\$149/MO~~ ~~\$9,701~~
\$6,991
 91K MILES

2010 CHEVY COLORADO CREW
~~\$9,701~~ ~~\$6,991~~
\$6,996
 RWD

SPECIAL OF THE WEEK!
2005 CHEVY MALIBU MAXX
 AUTO, A/C
~~\$2,495~~
\$1,495

2013 KIA SORENTO
~~\$11,701~~ ~~\$8,991~~
\$8,991
 AWD, 2.4L I4

2016 CHEVY TRAX AWD
~~\$169/MO~~ ~~\$12,701~~
\$9,991
 LEATHER, ROOF, HEATED SEATS, JUST IN!

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2014 JEEP COMPASS
~~\$179/MO~~ ~~\$12,701~~
\$12,991
 4X4, LIMITED

2018 CHEVY TRAX AWD
~~\$249/MO~~ ~~\$17,701~~
\$14,991
 62K MILES, POWER SEAT, JUST IN!

SPECIAL OF THE WEEK!
2015 RAM 3/4 TON CREW
 4X4, LG BOX
~~\$23,040~~
\$20,991

2019 NISSAN SENTRA SR
~~\$249/MO~~ ~~\$18,701~~
\$15,991
 25K MILES, FACTORY WARRANTY

2018 CHEVY MALIBU LT
~~\$249/MO~~ ~~\$18,701~~
\$15,991
 JUST IN

2018 FORD ESCAPE SE 4X4
~~\$259/MO~~ ~~\$18,701~~
\$15,991
 85K MILES

2017 CHEVY MALIBU
~~\$18,701~~ ~~\$16,991~~
\$16,991
 FACTORY WARRANTY, 22K MILES

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2019 CHEVY IMPALA LT
~~\$269/MO~~ ~~\$19,701~~
\$16,991
 V6

2018 FORD ESCAPE
~~\$349/MO~~ ~~\$19,701~~
\$16,991
 AWD

2019 TOYOTA COROLLA HATCHBACK SE
~~\$20,701~~ ~~\$16,991~~
\$16,991
 25K MILES

2017 GMC ACADIA
~~\$22,701~~ ~~\$19,991~~
\$19,991
 46K MILES, 3RD ROW, FACTORY WARRANTY

2016 CADILLAC SRX
~~\$369/MO~~ ~~\$22,701~~
\$19,991
 31K MILES, LEATHER, LOADED

2019 GMC TERRAIN SLT AWD
~~\$22,701~~ ~~\$20,991~~
\$20,991
 NAV, HEATED

2016 CHEVY TRAVERSE AWD
~~\$24,701~~ ~~\$21,991~~
\$21,991
 LEATHER, DVD

2014 FORD F150 4X4
~~\$25,701~~ ~~\$22,991~~
\$22,991
 5.0L V8, STYLISIDE XLT

SPECIAL OF THE WEEK!
2017 JEEP WRANGLER UNLIMITED
 4X4, SAHARA, 64K MILES, 3.6L V6
~~\$31,640~~
\$29,991

2016 CHEVY COLORADO LT 4X4
~~\$27,701~~ ~~\$24,991~~
\$24,991
 CREW CAB, 3.6L V6

2018 RAM 1500 QUAD 4X4
~~\$28,701~~ ~~\$25,991~~
\$25,991
 29K MILES, BIG HORN, ONE OWNER, FACTORY WARRANTY, JUST IN

2016 CHEVY SILVERADO LT Z71 4X4
~~\$30,701~~ ~~\$26,991~~
\$26,991
 CREW CAB 5.8 FT. SB, 5.3L V8

2018 FORD F150 CREW CAB 4X4
~~\$30,701~~ ~~\$26,991~~
\$26,991
 44K MILES, BACK UP CAMERA, FACTORY WARRANTY

2015 JEEP WRANGLER SAHARA
~~\$30,701~~ ~~\$27,991~~
\$27,991
 4X4, HARD AND SOFT, AUTO, NAV, ALPINE SOUND

2017 CHEVY COLORADO LT 4X4
~~\$30,701~~ ~~\$27,991~~
\$27,991
 WITH NEWER PLOW, 55K MILES, FACTORY WARRANTY

2017 CHEVY SILVERADO 4X4
~~\$30,701~~ ~~\$27,991~~
\$27,991
 1500 LT, CREW CAB

2019 RAM 1500 CREW BIG HORN
~~\$41,000~~ ~~\$32,991~~
\$32,991
 BACK UP CAMERA, HEATED SEATS & WHEEL, 4X4, 29K, FACTORY WARRANTY, ONE OWNER



Payments based on year and mileage of vehicle, buyer credit, and best rates available. W. A.C. See dealer for details.



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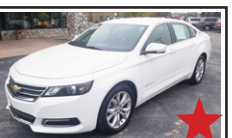
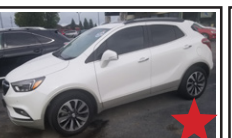

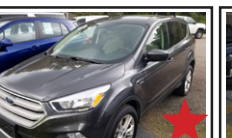



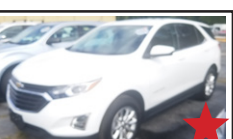




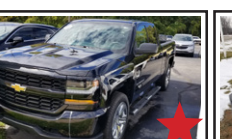
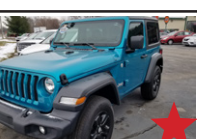


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 <p>2011 VOLKSWAGEN ROUTON SEL Just in! Fully serviced with full power and leather! NOW \$9,900 or \$182/mo</p>	 <p>2012 NISSAN QUEST SL Leather, loaded, fully serviced cause black van's matter NOW \$11,777 or \$216/mo</p>	 <p>2018 NISSAN VERSA This deal will make you feel great! NOW \$11,777 or \$171/mo</p>	 <p>2014 NISSAN JUKE NISMO This Nismo has got some Jismo! NOW \$11,900 or \$173/mo</p>	 <p>2015 NISSAN NV200 Save gas with this little worker! NOW \$11,900 or \$173/mo</p>	 <p>2019 NISSAN VERSA SV One owner with low miles, Clean CarFax and fully serviced! NOW \$13,777 or \$199/mo</p>	 <p>2007 CHEVY TAHOE LT Get here QUICK! NOW \$13,900 or \$288/mo</p>	 <p>2016 TOYOTA PRIUS C Showroom new with only 35,000 miles! NOW \$15,771 or \$228/mo</p>
 <p>2019 HYUNDAI ELANTRA SEL Only 4 left! One owners with low miles, clean CarFax and fully serviced! NOW \$15,777 or \$228/mo</p>	 <p>2019 CHEVY TRAX Just in! Off lease, Low Miles for Less! NOW \$15,865 or \$229/mo</p>	 <p>2017 CHEVY BOLT PREMIUM Just in! Full electric at a 1/2 of the price! NOW \$15,900 or \$229/mo</p>	 <p>2019 FORD ECO SPORT 4X4 Just in! Perfect with low miles! NOW \$16,900 or \$244/mo</p>	 <p>2019 CHEVY CRUZE LT Just in! These sell fast! NOW \$17,777 or \$259/mo</p>	 <p>2014 ACURA MDX Just in and super duper sweet! NOW \$17,777 or \$259/mo</p>	 <p>2017 JEEP RENEGADE LATITUDE Just in! NOW \$17,777 or \$259/mo</p>	 <p>2019 NISSAN ALTIMA SPORT Like after Liposuction Hot New Body! NOW \$17,900</p>
 <p>2019 DODGE GRAND CARAVAN SXT Like New for LESS! NOW \$17,900 or \$259/mo</p>	 <p>2014 MAZDA CX5 LUXURY Only 15,000 miles! NOW \$18,900</p>	 <p>2019 CHEVY IMPALA LT JUST IN! Showroom new except \$15,000 less!! NOW \$18,900 or \$258/mo</p>	 <p>2017 BUICK ENCORE PREMIUM AWD Just in! Off Lease, Low Miles, EVERY option! NOW \$19,900 or \$271/mo</p>	 <p>2019 DODGE GRAND CARAVAN GT Leather, full power options! Get here quick discounted to NOW \$19,900 or \$271/mo</p>	 <p>2019 FORD ESCAPE SE 4X4 Just in! Go thru the snow for a little dough! NOW \$19,900 or \$271/mo</p>	 <p>2019 RAM 1500 SLT Just in! Hemi with only 5k miles! NOW \$22,900 or \$312/mo</p>	 <p>2013 LEXUS RX350 AWD Just in! Perfect with all options & low miles! NOW \$22,900 or \$312/mo</p>
 <p>2018 JEEP COMPASS LIMITED 4X4 Just in! Off lease, low miles with every option! NOW \$22,900 or \$312/mo</p>	 <p>2020 CHEVY EQUINOX LT AWD Perfect for your family and your family budget! NOW \$23,777 or \$324/mo</p>	 <p>2019 GMC TERRAIN SLT AWD Showroom new with low miles! NOW \$24,900 or \$339/mo</p>	 <p>2017 BUICK ENCLAVE LUXURY AWD Just in! Off lease, low miles, leather, loaded! NOW \$26,900 or \$367/mo</p>	 <p>2020 VOLKSWAGEN TIGUAN SE 20 VW showroom new with every option, only 16,000 miles! NOW \$26,900 or \$369/mo</p>	 <p>2017 JEEP GRAND CHEROKEE LIMITED Just in! Off Lease low miles. HEMI with every options. NOW \$28,900 or \$395/mo</p>	 <p>2017 CHEVY SILVERADO DOUBLE CAB Z71 Off Lease, Low Miles, perfect! NOW \$29,900 or \$415/mo</p>	 <p>2020 JEEP WRANGLER SPORT Hard to Find 2 door hard top that's like new! NOW \$33,900 or \$463/mo</p>

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<p>2020 IONIQ HYBRID SE</p> <p>SAVE \$4,063 #H3483 WAS \$26,745 NOW \$22,682*</p>	<p>2021 KONA SEL ALL WHEEL DRIVE</p> <p>#H2690 WAS \$24,775 NOW \$21,401*</p>	<p>2021 TUCSON SE ALL WHEEL DRIVE</p> <p>#H2692 WAS \$26,664 NOW \$23,772*</p>	<p>2021 SONATA SEL</p> <p>#H2625 WAS \$27,585 NOW \$24,333*</p>	<p>2020 SANTA FE SEL ALL WHEEL DRIVE</p> <p>SAVE \$7,540 #H2669 WAS \$37,750 NOW \$30,210**</p>	<p>America's Best Warranty 10-Year/100,000-Mile Powertrain Limited Warranty *See dealer for LIMITED WARRANTY details.</p> <hr/> <p>Owner Assurance</p> <hr/> <p>Hyundai Complimentary Maintenance 3 Years Free Maintenance</p> <hr/> <p><small>*Sale prices include rebate, excludes tax, title, plates & doc fees. **M-Plan Pricing, must be Michigan resident, excludes tax, title, plate & doc fees. Colors shown may differ from actual vehicle.</small></p>
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<p>RAV4</p> <p>any new 2021 RAV4</p> <p>\$1250 CUSTOMER CASH¹ \$750 CUSTOMER CASH ON HYBRID¹</p> <p>1.9% for 60 Mos.² APR Financing</p>	<p>\$199 Per Mo.</p>	<p>–or– Lease a new 2021 RAV4 LE 8-Speed AT ECT-i 4-Door FWD SUV Gas Model #4430 36 Mo. 30,000-Mile Lease 36 Mos. \$2999 Due at Signing</p> <p><small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p>HIGHLANDER</p> <p>any new 2021 HIGHLANDER Includes Hybrid</p> <p>\$1750 CUSTOMER CASH¹</p> <p>1.9% for 60 Mos.² APR Financing</p>	<p>\$269 Per Mo.</p>	<p>–or– Lease a new 2021 HIGHLANDER L AWD 8-Speed AT ECT 4-Door AWD SUV Gas Model #6937 36 Mo. 30,000-Mile Lease 36 Mos. \$2999 Due at Signing</p> <p><small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p>CAMRY AWD</p> <p>any new 2021 CAMRY AWD</p> <p>\$1500 TOTAL CUSTOMER CASH⁶ \$1000 CUSTOMER CASH¹ +\$500 AWD BONUS CASH⁷ or \$1000 CUSTOMER CASH ON '21 CAMRY GAS¹ Excludes TRD or \$1250 CUSTOMER CASH ON '21 CAMRY HYBRID</p>	<p>\$209 Per Mo.</p>	<p>–or– Lease a new 2021 CAMRY LE AWD 8-Speed AT ECT-i 4-Door AWD Sedan Gas Model #2515 39 Mo. 32,500-Mile Lease 39 Mos. \$2999 Due at Signing</p> <p><small>Includes \$500 AWD Bonus Cash and \$250 TFS Lease Subvention Cash.</small></p>

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Every New Toyota Comes With ToyotaCare.¹¹
Toyota's No Cost Maintenance Plan.

1. Customer Cash direct from Toyota Motor Sales, USA, Inc. 2. New 2021 RAV4 (includes hybrid) & new 2021 Highlander (includes hybrid) 1.9% APR for 60 Months with \$17.48 per \$1,000 borrowed* 3. New 2021 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$23,626. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease and purchase option \$18,421** 4. Toyota vehicles and components are built using U.S. and globally sourced parts. 5. New 2021 Highlander L AWD Model 6937. Lease based on net cap cost of \$32,993. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease and purchase option \$26,360** 6. \$1,500 TOTAL Customer Cash = \$1,000 Customer Cash + \$500 Camry AWD Bonus Cash. Customer Cash & Bonus Cash direct from Toyota Motor Sales, USA Inc. 7. \$500 AWD Bonus Cash direct from Toyota Motor Sales, USA Inc. and may be combined with Customer Cash, TFS Subvented APR or TFS Subvented Lease Incentives. Valid only on new 2021 Avalon AWD, 2020/2021 Camry AWD & 2021 Prius AWD-e models. 8. New 2021 Camry LE AWD Model 2515. Lease based on net cap cost of \$22,996. \$250 Toyota Financial Services Lease Subvention Cash & \$500 Toyota Camry AWD Bonus Cash included in lease deal. Lease and purchase option \$14,917** 9. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 10. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 11. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealers for details and exclusions. Valid only in the continental U.S. * For 2 - Subject to approved credit through Toyota Financial Services Tier 1+ & only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. ** For 3, 5 & 8 - NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 (RAV4 LE FWD & Highlander AWD) & 32,500 (Camry LE AWD) miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. For 1, 2, 3, 5, 6, 7, 8, 9 & 10 - Must take retail delivery from new 2020 Camry & new 2021 dealer stock between 2/2/21 and 3/1/21. APR, Customer Cash & Lease offers may not be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 3/1/21.

Let's Go Places

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