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## Moody on The Market



### Moody <sup>Pat</sup>

Relocating a highly successful business some 500 miles and essentially starting over is a tough enough venture, but when

a global pandemic strikes at the heart of your build-up plan, things can get discouraging. **Mike Paulinski**, however, refuses to be discouraged because he knows the skill and talent he has honed for more than a decade is just what some people need, they just need to discover him. Paulinski owns and operates **Final Touch Auto Detailing**, currently anchored at his home-based shop as he continues the search for the perfect place to drop anchor in a detail shop. Paulinski moved to **Michigan's Great Southwest** a little over two years ago when his wife took a new job with **Whirlpool Corporation**, relocating from **Saint Paul, Minnesota**. He operated an auto detailing business there for just over 10 years, and after being uprooted from that space has been working hard in our area to reestablish his new business. Mike admits, "Growing this new business in Southwest Michigan has been a challenge and is still off to a slow start, not unexpectedly when I'm still meeting people and getting my story out, especially when there is plenty of competition, but then you throw in the pandemic, and it just doubles down the difficulty factor." While he currently does most of his work out of his home-based shop, he does offer some mobile service options as well. Paulinski recently added **IGL's** top ceramic coating, **IGL Kenzo**, to his repertoire. He says, "This great coating has the ability to last up to 5 years, and offers a new and improved **Graphene Reinforced Eco**coating that has higher resistance to water-spots." He adds, "**Ecocoat Kenzo's** unmatched clarity and gloss radiates a rich and natural glow, its thick 10H hardness layer protects 12 times longer than waxes, and the surface stays clean for a longer period thanks to the self-cleaning effect." He has great plans to build a shop or find a place to set up operations where he could also offer community car cruise-in nights, food trucks, and offer more than just detailing services, saying, "That has always been a dream of mine." Paulinski brings more than 15 years of detailing experience, having grown up around the industry, saying, "I took to it right away and was cleaning cars for customers before I could even drive." His talent within the industry has not gone unnoticed inasmuch as he has had opportunities to detail some of world's most valuable vehicles at **Mecum**

Continued on page 5



**Arthur  
Havlicek,**  
President,  
SMR Chamber

## Your Chamber Update

Those who regularly follow our columns know that we have been very outspoken about the need for a *safe* return to work, a *pro-business* policy environment, and *meaningful* financial support for struggling employers and employees alike. As a 501c6 organization and the *Voice for Business* in the region, we view this type of *advocacy* as an

obligation and a key pillar in our Chamber's body of work.

In our latest effort, I personally appeared before the **Berrien County Board of Commissioners** at their regular Thursday meeting to encourage them to take action and pass two, specific resolutions:

Continued on page 2

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## Inserts & Promotions

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- Inserts may vary by Zip Code

**Arthur** Continued from cover

1. A resolution to encourage the state to adopt a new, regional approach to restrictions.
2. A resolution to declare March "Restaurant Month" throughout Berrien County.

Both Resolutions passed with unanimous approval, a move signaling our local leader's strong support for the area business community. In this week's column I'd like to explain why I advocated for these two measures, and what the impact has been.

Since the peak of the surge last Fall, our hospital capacity, daily cases, and percent positivity rates have plummeted. As of March 1<sup>st</sup>, over 2.3 million doses of COVID Vaccinations have been administered in our state. A quarter of those over 75 years of age have had both doses, and 44% of everyone 65+ has had at least one dose. Locally, our **Berrien County Health Department** continues to be one of the best in the state at coordinating distribution to our vulnerable populations. While there's *much* more work to be done, it's clear we are at least on the pathway out of this public health crisis.

Yet, for some reason, our state has continued to promulgate the same one-size fits all rules as it did nearly one year ago. We continue to be one of the only states in the Union that has not found a way to empower their local governments and health departments to make informed decisions to protect the public, or to have allowed their businesses to remain open in accordance with CDC guidelines. We also continue to be one of the only states without a metric-driven roadmap to full economic re-engagement.

With all this in mind, I called on the County Commission to demand a new approach that values local input; takes cases, vaccinations, season-

ality, and regional differences into consideration; and sets clear benchmarks for the easing of restrictions on businesses. The Commission agreed and transmitted a resolution communicating this to our state's Chief Executive.

Three days later, Governor Whitmer announced the state would be relaxing restrictions. Restaurants would now be allowed 50% capacity (vs. 25%) and an 11 p.m. curfew (vs. 10 p.m.), public and private gathering capacity limits increased, and limits on recreational and entertainment facilities were relaxed as well. While the announcement was welcome news, it still fails to keep pace with where we are at in the fight against the virus. What's worse, Michigan continues to be an outlier with not only how restrictive we are, but how those restrictions are determined.

Fearing this slower approach, and the compounding consequences of the 75-day ban on indoor dining and subsequent 25% capacity mandate, I also implored the Commission to pass a resolution declaring March the *first ever* "Restaurant Month" throughout Berrien County.

Like our previous initiatives, we hope this effort will drive much needed consumer spending to the door of these struggling businesses. We created a microsite at [www.buylocalberrien.com](http://www.buylocalberrien.com) to help promote area restaurants and specials and strongly encourage you to pay close attention to the next few editions of *MailMax* - we've partnered with them on a promotional effort that you won't want to miss!

Last but not least, I want to thank each of our Berrien County Commissioners for supporting these resolutions and for their continued support of our business community. I know they'll keep the pressure on the state to adopt a new approach, and so will we.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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## Photo of the Week



**A Cold Breath of Serenity**  
 Photo by William Bruce

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 Photos must be horizontal orientation to be considered for Photo of the Week.

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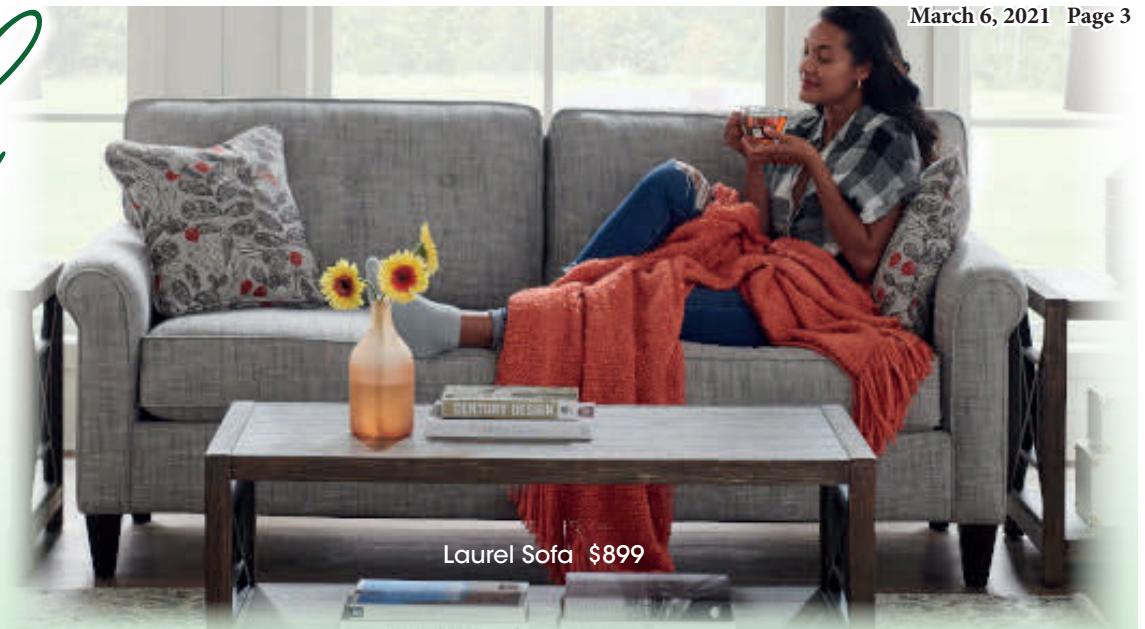
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**MOODY** *Continued from Cover*

Auctions, the World's Largest Collector Car Auction and many similar event settings. You can reach Mike Paulinski and his Final Touch Auto Detailing for service options, quotes and more by calling his cell at 612-719-8565, and learn more about his business through his Facebook page at this link:

[www.facebook.com/Finaltouchautodetailmi/](http://www.facebook.com/Finaltouchautodetailmi/)

The ramp up of services in the St. Joseph market for Sturgis Bank continues with announcement of their new Banking Center Manager, Nick Barber. As manager of both St. Joseph Banking Centers in downtown and the forthcoming new Southtown neighborhood center, Nick is working closely with Sturgis Bank customers seeing that their financial goals are being met and will be working throughout the community building relationships to help where possible. Nick attended Central Michigan University prior to beginning his banking career. Over the past 6 years in banking his experience includes Personal Banker and Banking Center Manager where he was highly involved in company projects including being a System Conversion Trainer, a Merger Change Champion, and was active with the Dowagiac Chamber of Commerce as an Ambassador. Nick has lived in the St. Joseph area most of his life where he resides with his wife Kimberly. He enjoys following many local sports teams as well as traveling with his family. Stephanie Timmer, Western Market Vice President for Sturgis Bank & Trust

says, "I'm excited for Nick to join the St. Joseph Banking Center. I know he is passionate and eager to be in the St. Joseph community and we are lucky to have him. Nick and his team put the customer first and strive to exceed their expectations." Nick is currently based out of the St. Joseph Banking Center located at 320 Main Street and will also be managing the new second St. Joseph location at 3125 Cleveland Avenue, expected to be open in late Spring of 2021. Sturgis Bank currently has 12 regional locations to serve their surrounding local communities. Sturgis Bank and its subsidiaries Oakleaf Financial Services, Inc., Oak Mortgage, LLC, Oak Insurance Services, LLC, and Oak Title Services, LLC. serve Southwest Michigan. For additional information, visit [www.sturgis.bank](http://www.sturgis.bank)

Once state restrictions were lifted last year on boating activities, those who hit the water were ecstatic to once again feel the fresh air and the water spray of heading out for a long-awaited adventure on the open waters of Michigan's Great Southwest. Those who remember the great times and have enjoyed water sports for many years in our region will be delighted to know that the official start of the 2021 boating season begins at the Annual Wolf's Marine and Wolf's Diver's Supply Open House coming on Saturday and Sunday, March 20th and 21st. The team at Wolf's has thrown out the invitation, saying, "Join us to usher in

*Continued on page 6*



# Who's Reading MailMax?



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71% of MailMax readers have HH incomes \$50,000+, compared to only 49% for the Southwest Michigan market

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**MOODY** *Continued from page 5*  
 spring and the warm, sunny days to follow at **250 W. Main Street in Benton Harbor.** The Open House hours on Saturday, March 20th will run from 9:00 am until 5:00 pm, and on Sunday, March 21st, from 12 noon until 4:00 pm. The Wolf family and employees have been making the water fun for boaters and divers for 66 years at one of the **Midwest's** largest marine accessory stores. At Wolf's Marine, you will find a large selection of gear including: Inflatable boats, Boating gear, Electronics, Motors, Wake and ski equipment, Pontoon furniture, Dock items including floating docks, Service parts, Clothing and Shoes. During the Open House, in addition to discounts of many items in the house, there will be pre-season deals on items throughout the store. Additionally, Wolf's Diver's Supply will offer the latest in diving equipment at exceptional prices. Plus, everyone can register to win

more than \$1,000 in door prizes. For those who are not able to attend in person, there is the option to shop **Wolf's Open House Special Deals online.** Special Deals will be available from March 20th to March 27th, no matter where you are, and your items can either be shipped to you or held for you to pick up when you are ready to launch your boat for the season. For more information, visit [www.wolfsmarine.com](http://www.wolfsmarine.com) or call 269.926.1068. Wolf's Marine is the Midwest's largest marine accessory store, and is located at 250 W. Main Street in downtown Benton Harbor. The company offers top quality marine products at discount prices either in the store or online. Wolf's Marine and Wolf's Diver's Supply have everything needed to have fun on or in the water, including top name brands in inflatables, sailboats and equipment, electronics, accessories, scuba equipment, clothing, and more.

morning, March 15th. Participating locations include: DK Boutique with Honor Credit Union...Edgewater Gifts with Renaissance Athletic Club...Forever Books...FuzzyButz Pet Bakery with Box Factory for the Arts...G&M Variety...Glik's...Grins of St. Joseph...HarborTown Interiors...Jimmy John's...Kilwins with Holt Bosse...Lazy Ballerina Winery...Moxie's Boutique with Blossomtime Festival...Oh My Darlings with Youth Development Community...Perennial Accents...State Street Meats...The Toy Company with Curious Kids' Museum...Third Coast Surf Shop with Girls on the Run SWMI...Urban Found... Waterfront Framing & Design...and White Pine Winery. St. Joseph Today is offering special thanks to the **City of St. Joseph** and **Mid-West Family Broadcasting.** You can visit online at: [www.stjoetoday.com/marchmannequins](http://www.stjoetoday.com/marchmannequins) for a complete list and map available on the day of the event. St. Joe Today also suggests while you are in and around St. Joseph, "Be sure to eat, shop, stay and play." The organization invites the community to support SWMI businesses and restaurants during their **Countdown to Summer** for a chance to win weekly prizes. Amy Zapal, Executive Director at St. Joseph Today, says, "We're gearing up for sunshine and warmer days here in Michigan's Great Southwest. *Countdown to Summer* is a great way to support local SWMI businesses and restaurants during the winter and spring

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seasons." For every \$25 spent (one time or cumulative purchases) you will receive one entry. Qualifying purchases must be made at a St. Joe Today member location between now and May 26, 2021. One winner will be drawn weekly through May 27, 2021. Winners will receive a \$50 gift certificate from various St. Joe Today members. To receive an entry form, simply present receipt(s) of purchases to a St. Joe Today staff member at the **Welcome Center** located in downtown St. Joseph. You can find more information on the countdown at : [www.stjoetoday.com/countdown](http://www.stjoetoday.com/countdown) St. Joseph Today is a 501(c)(3) membership-based organization dedicated to developing and promoting events and businesses in St. Joseph and its surrounding communities. For more information about upcoming events and details call St. Joseph Today at (269) 985 1111 or visit online at [stjoetoday.com](http://stjoetoday.com).

You have the perfect opportunity to help foster the love of reading in a child during **National Reading Month** here in March, thanks to **United Way of Southwest Michigan**. Our local United Way is inviting the entire community to sponsor children to receive free books through the unique **Dolly Parton Imagination Library**. That program is an early childhood literacy initiative offered by United Way in **Berrien, Cass, and Van Buren Counties**, in partnership with the **Dollywood Foundation**. With March being National Reading Month, United Way of Southwest Michigan is

encouraging the community to rally around early childhood literacy by sponsoring 200 children to participate in Dolly Parton's Imagination Library for five years. Dolly Parton's Imagination Library (DPIL) serves children from birth through age 5 to help them develop early literacy skills, foster a love of reading, and be prepared to enter kindergarten. Children enrolled in DPIL receive a specially selected age-appropriate book mailed to their home each month until their 5th birthday. This program not only affects kindergarten readiness, but it also makes a big impact on third grade reading proficiency. DPIL is provided free of charge to all children under the age of 5 and their families, regardless of income. However, the cost for United Way to provide this program is \$25 per child per year. Here's how you can help: Everyone is invited to sponsor one or more children to participate in Dolly Parton's Imagination Library. Sponsor a child for one year providing 12 books - \$25. Sponsor a child for three years providing 36 books - \$75. Sponsor a child for the whole program, five years providing 60 books - \$125. United Way's goal for the March campaign is the sponsorship of 200 kids for the full five years. United Way offers sponsors the opportunity to honor or remember someone special in their lives with their sponsorship. To sponsor, visit this link: [www.uwsm.org/dpil](http://www.uwsm.org/dpil).

That's it for this week, folks. Remember, March is "**Restaurant Month**" in **Berrien County**, so venture out to support our local restaurants through dine-in, curbside service or carry-out options. We'll see you Saturday right here in **MailMax**, and 24/7 online at [www.MoodyOnTheMarket.com](http://www.MoodyOnTheMarket.com)

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Fried Green Tomatoes with Crawfish Saute \$12.00  
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**Entrées:**  
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Smoked Chicken Jambalaya Celery/Green Pepper/Onion in a rich spicy Louisiana Tomato broth with dirty rice \$16.00  
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Very nice 1.19 acre parcel with trees and shrubs, located north of Little Paw Paw Lake on North Shore Drive. \$40,000. (19018668)  
**Text Lil at 269-921-5727 for information.**  
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 1901 Niles Ave | St Joseph, MI



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**1345 Blackhawk Trail, Benton Harbor**  
 • Waterfront home on Private island  
 • St. Joseph River  
 • 4 BD 4.5 BA 4,057 sf  
 • Dock your boat, short ride to Lake MI  
**Ryan Green, Realtor®**




**Glenn Wilson**  
 (269)326-1002  
 4507 Red Arrow Hwy. Stevensville, MI 49127

**2004 Anthony Dr., St. Joseph**  

**\$209,000**  
 Nice brick ranch in popular St. Joseph Twp. neighborhood. This fine home (Estate) features 3 bdrms, 1.5 baths, formal and informal dining, F.P. in living room and F.P. in rec. rm. in fin. bsmt. Main floor laundry is currently in 2nd bdrm. but could be moved back downstairs. All appliances included! Come take a look and see all the possibilities!



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<p><b>** STONEGATE PARK **</b>    <b>MLS#20008153</b>                  • LARGE 3/4-ACRE lot in Royalton Twp                  • Excellent location for medical or general office                  • Fast-developing area                  • Near Hollywood &amp; Maiden Lane                  • \$84,500  <b>Call Loren Gerber 269-921-0754</b></p>	<p><b>*** OFFICE SPACE ***</b>    <b>MLS#20049276</b>                  • SUITE FOR LEASE                  • Beautiful CLASS 'A' office space                  • 858 SF in professional office bldg                  • Ground floor entrance                  • Large parking lot                  • \$575/month  <b>Call Earl Misch 269-876-0715 or Dick Donnellan 269-921-0023</b></p>	<p><b>* FOR SALE OR LEASE *</b>    <b>MLS#20000201</b>                  • PROMINENT CORNER LOCATION                  • Over 13,000 SF wide open commercial space                  • Former Walgreen's building                  • Short distance from I-94 Exits 29 &amp; 30                  • Over 3 ACRES in Benton Township                  • \$375,000 or will lease  <b>Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</b></p>	<p><b>** SALE OR LEASE **</b>    <b>MLS#21003582</b>                  • MULTI-USE INDUSTRIAL BLDG                  • 9550 SF currently used as wood-working shop                  • Good location near I-94 Exit 30                  • Benton Twp                  • \$238,000                  • Lease \$2.85/SF  <b>Call Loren Gerber 269-921-0754</b></p>	<p><b>**** NEW PRICE ****</b>    <b>MLS#20046914</b>                  • 12,000 SF CUSTOM CABINET MFG FACILITY                  • Excellent commercial building                  • Well maintained offices, showroom, shop area                  • On 1.15 ACRES Royalton Twp                  • NOW \$389,000                  • In addition, ALL equipment also for sale                  • Adjacent large vacant lot also for sale  <b>Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</b></p>
<p><b>** SALE OR LEASE **</b>    <b>MLS#21001413</b>                  • VERY WELL-MAINTAINED office &amp; warehouse                  • Entire 25,000+ SF for sale \$1,350,000                  • 13,888 SF office space for lease                  • 5,280 SF warehouse for lease                  • 6,000 SF has long-term lease                  • Lots of parking                  • 4.8 ACRES in Benton Twp  <b>Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023</b></p>	<p><b>**** \$349,900 ****</b>    <b>MLS#20038724</b>                  • SPACIOUS 4 BR HOME                  • Over 2300 SF living space                  • Gas-log fireplace                  • Nice backyard with deck                  • Extra-large storage shed                  • Ravine setting on Hickory Creek  <b>Call Julie Moneta 269-325-3015</b></p>	<p><b>**** \$625,000 ****</b>    <b>MLS#20041203</b>                  • 38 ACRES VACANT LAND                  • PRIME DEVELOPMENT PROPERTY                  • Oronoko Twp just off Exit 15 of US-31 bypass                  • Includes 2 to 3-acre spring-fed pond                  • Varied topography of hills, woods, ravines                  • Many possibilities for commercial or residential  <b>Call Loren Gerber 269-921-0754</b></p>	<p><b>**** VACANT LOT ****</b>    <b>MLS#2929837</b>                  • LARGE COMMERCIAL LOT                  • Lincoln Township                  • Excellent location on Cleveland Ave                  • Numerous possibilities                  • \$69,800  <b>Call Loren Gerber 269-921-0754 or Phil Medo 269-449-7325</b></p>	<p><b>**** FOR LEASE ****</b>    <b>MLS#20033620</b>                  • TWO SUITES FOR LEASE                  • Professional office space                  • 930 &amp; 950 SF on first &amp; 2nd floors                  • Great downtown St Joe location                  • Free parking included                  • Starting at \$15/SF  <b>Call Loren Gerber 269-921-0754</b></p>





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- 4 BD, 3.5 BA plus a den
- 100' of waterfront
- Fenced yard
- Newer steel break wall
- 3 season rm w/ EZ breeze windows
- 2 car garage & generator

**\$670,000 (19041247)**

**JUST LISTED**



- 3 BD, 1.5 BA
- Lake Chapin
- 1.6 acres
- 160' waterfront
- Dock
- Call for Private Tour

**\$459,900 (21006189)**

**NEW LISTING**



- Large lot
- 3BD, 4 BA,
- 2 complete kitchens
- 3 laundry areas
- Boat slip right out your door
- Island Point Marina

**\$459,000 (21004985)**

**PAW PAW LAKE**



- 4 BD, 3BA
- Whirlpool tubs
- Marble/ceramic tile tub surround & floor
- Hardwood floors on main
- Oak cabinets, granite countertops
- Deeded access Yacht Club Point

**\$399,995 (20024786)**

**NEW PRICE**



- 3 BD, 2 BA
- NEW CONSTRUCTION
- Open concept
- Cathedral ceilings
- Hardwood floors
- Much more – MUST SEE!

**\$378,500 (20007766)**

**ACREAGE**



- 4 BD, 1 BA
- Master on main
- 25 acres
- Full basement
- New roof
- Convenient location

**\$224,900 (20039362)**

**LARGE HOME**



- 6 BD, 2 BA
- 1500 Sq Ft
- Ceramic/Laminate flooring
- Attached garage
- Well located to local amenities

**\$159,900 (20048090)**

**REDUCED**



- 3 BD, 2 BA
- Beautiful kitchen
- Large walk-out basement
- Formal dining room
- Open concept
- Newer flooring/ freshly painted

**\$154,900 (20048975)**


**NEW LISTING**



- 2 BD, 1 BA
- Den
- Basement
- 2-car garage
- Lots of updates
- End of street

**\$129,000 (21005257)**

**MORE OR LESS HOME IT'S ALL ABOUT RIGHTSIZING**



**MOVE IN READY**



- 3 BD, 1 BA
- New appliances
- Completely remodeled!
- Full basement
- New furnace & A/C
- Add' 1 60'x120' corner lot

**\$119,900 (20035549)**

**NILES**



- 3 BD, 1.5 BA
- Main floor laundry
- Large side lot
- Whirlpool Tub
- Porch
- Storage Shed

**\$77,900 (20046815)**

**ST. JOSEPH RIVER**



- Hidden Isle
- Last waterfront lot
- 216' of waterfront
- Buildable site
- Just under 1 acre
- Gated community

**\$359,999 (20048348)**

**JUST LISTED**



- Rush Lake
- Buildable lot
- Level
- 85' Waterfront
- Great fishing lake
- All sport lake

**\$200,000 (21006063)**

**WATERFRONT**



- 1.6 Acres
- Waterfront
- Van Auken Channel
- Septic and well
- Buildable
- Private Dock

**\$150,000 (20038676)**

**HARBOR SHORES**



- Vacant lot
- Private community amenities
- Area features golf cart/walking paths
- Jack Nicklaus Signature Golf Course
- Close to Lake Michigan's majestic shore
- Close to BH Arts District and St. Joe

**\$115,000 (20035744)**

**RAVINE LOT**



- 1-acre
- Buildable lot
- Level
- Ravine on back of property
- Convenient location to US 12
- Bertrand Township

**\$45,000 (20047643)**


**NATURE'S COVE**



- Gated community
- Paw Paw Lake
- Pool & cabana club house
- Own assigned dock
- Lots of common space
- Perfect for year-round activities

**Various Parcels - Call today!**

**ULTIMATE STORAGE**



- New Construction
- Luxury garage suite
- Between 3 marinas close to St. Joe River
- Customize
- Include water, sewer, plumbing & more
- Individually climate controlled

**Various Sizes - Call today!**

**COMMERCIAL**



- 30+ Acres
- between Paw Paw Lk & Little Paw Lk
- Former Deer Forest
- Some buildings on property
- Many possibilities!

**\$550,000 (18001359)**

**COMMERCIAL**



- 9000+ SF of space
- Multi use facility
- Current 3 in 1 layout
- Former D & M Market
- Great visibility on main road
- Security System

**\$195,000 (20041876)**


**COMMERCIAL**



- 5+ Acres
- Vacant Land
- 500+ ft road frontage
- Corner property
- High traffic count
- Leasing options considered

**\$189,900 (20039864)**

**COMMERCIAL**



- 1650 sq ft
- Open space
- Full basement w/ lg staircase
- Ample parking in the rear
- Near area amenities

**\$110,000 (19022308)**

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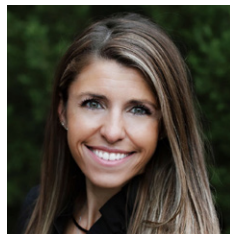
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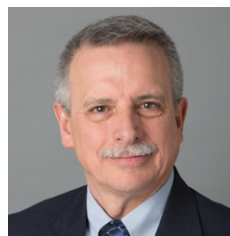
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### 2020 FORD ESCAPE SE ALL WHEEL DRIVE

Dark Persian Green, 1.5 EcoBoost Engine, Heated Front Seats, Rear View Camera, Keyless Keypad, 8 Inch Touchscreen, FORD PASS CONNECT, FORD CO-PILOT 360, and Much More! F20408

LEASE FOR ONLY

**\$169/MONTH\***

24 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,800 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, MUST QUALIFY FOR FORD TRADE-IN ASSISTANCE BONUS CASH AND FORD CAR TO ESCAPE OWNER LOYALTY, SECURITY DEPOSIT WAIVED, OFFER EXPIRES 03/31/21



### 2020 FORD ESCAPE SE SPORT HYBRID ALL WHEEL DRIVE

Rapid Red Metallic, Power Liftgate, Heated Front Seats, Panoramic Vista Roof, Voice Activated Navigation, Remote Start System, Adaptive Cruise Control, Wireless Charging, Activex Seating Material, 19 Inch Machined Aluminum Wheels, and Much More! F20498

LEASE FOR ONLY

**\$299/MONTH\***

24 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,800 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR FORD TRADE IN ASSISTANCE BONUS CASH, OFFER EXPIRES 03/31/21



### 2021 FORD BRONCO SPORT BIG BEND ALL WHEEL DRIVE

Shadow Black, 1.5 EcoBoost Engine, Class II Trailer Tow Package, FORD Co-Pilot 360 Assist Plus, and Much More! MUST SEE! F21013

LEASE FOR ONLY

**\$329/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,500 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, OFFER EXPIRES 03/31/21



### 2020 FORD RANGER 4X4 SUPERCAB

Shadow Black, SYNC, Cruise Control, STX Appearance Package, Carpeting, and Much More! F20453

MSRP.....\$32,040

SIEMANS DISCOUNT.....- 795

FORD PRESIDENTS DAY COMPETITIVE CONQUEST CASH\* - 500

FORD CREDIT RETAIL BONUS CASH\*.....- 1,250

**SALE PRICE \$29,495**

**PLUS 0% FOR 72 MONTHS**

(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD EDGE ST-LINE ALL WHEEL DRIVE

Burgundy Velvet Metallic, 20 Inch Premium Painted Aluminum Wheels, Heated Steering Wheel, Heated Front Seats, Evasive Steering Assist, Voice Activated Navigation, Adaptive Cruise Control and Much More! F20489

MSRP.....\$43,025

SIEMANS DISCOUNT.....- 1,530

FORD CREDIT RETAIL BONUS CASH\*.....- 3,700

FORD MATCHING DOWN FORD CREDIT RETAIL BONUS CASH\* - 500

FORD COMPETITIVE CONQUEST BONUS CASH\* - 2,000

**SALE PRICE \$35,295**

**PLUS 0% FOR 72 MONTHS**

(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD TRANSIT CARGO VAN

Race Red, Cloth Seats, Power Mirrors, Vinyl Floor Covering, Cruise Control, Trailer Tow Package, and Much More! F20483

MSRP.....\$41,575

SIEMANS DISCOUNT.....- 1,580

FORD RETAIL CUSTOMER CASH.....- 1,750

FORD SELECT INVENTORY RETAIL CUSTOMER CASH - 750

FORD PRESIDENTS DAY COMPETITIVE CONQUEST CASH\* - 500

FORD COMPETITIVE CONQUEST BONUS CASH\* - 1,000

**SALE PRICE \$35,995**

(\*MUST QUALIFY)



### 2021 FORD F-150 SUPERCAB 4X4 XLT

Agate Black, Sport Appearance Package, 2.7 V6 EcoBoost, 3.55 Locking Rear Axle, LED Box Lighting, Remote Start System, LED Side Mirror Spotlights, Integrated Trailer Brake Controller, 360 Degree Camera Package, Power Sliding Rear Window, Connected Built-In Navigation, 20 Inch Six Spoke Aluminum Wheels, and Much More! F21057

MSRP.....\$51,900

SIEMANS DISCOUNT.....- 3,000

FORD RETAIL BONUS CASH.....- 1,500

FORD CREDIT RETAIL BONUS CASH\*.....- 1,000

FORD F-SERIES RETAIL CUSTOMER CASH - 500

**SALE PRICE \$45,900**

(\*MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD EXPEDITION LIMITED 4X4

Rapid Red Metallic, 2<sup>nd</sup> Row Bucket Seats, 22 Inch Aluminum Wheels, 3.5 EcoBoost Engine, Panoramic Vista Roof, 360 Degree Camera, Voice Activated Navigation, Enhanced Active Park Assist, LED Headlamps, and Much More! F20352

MSRP.....\$75,120

SIEMANS DISCOUNT.....- 3,125

FORD CREDIT RETAIL BONUS CASH\*.....- 5,000

FORD MATCHING DOWN FORD CREDIT RETAIL BONUS CASH\* - 500

FORD PRESIDENTS DAY COMPETITIVE CONQUEST CASH\* - 1,000

FORD COMPETITIVE CONQUEST BONUS CASH\* - 3,000

**SALE PRICE \$62,495**

**PLUS 0% FOR 72 MONTHS**

(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

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**2021 JEEP COMPASS LIMITED 4X4**

Billet Silver Metallic, Touchscreen Radio, Heated Steering Wheel, Power Sunroof, Remote Start, Blind Spot and Cross Path Detection, Back-Up Camera, 18 Inch Wheels, Heated Front Seats, and Much More! C21017



**2020 JEEP RENEGADE LATITUDE 4X4**

Black, Altitude Package, Touchscreen Radio, 17 Inch Gloss Black Wheels, and Much More! C20313



MSRP.....	\$28,630
SIEMANS DISCOUNT.....	- 1,385
REBATE.....	- 3,000
CHRYSLER CAPITAL BONUS CASH*.....	- 750
BONUS CASH.....	- 500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$22,995</b>
MILITARY CONSUMER CASH/1 <sup>ST</sup> RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

**AS LOW AS..\$21,995**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

**LEASE FOR \$259 /MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$2,900 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 03/31/2021

**2020 DODGE CHALLENGER R/T 50<sup>TH</sup> ANNIVERSARY EDITION**

White Knuckle Exterior, Harman Kardon Audio Group, 5.7 Hemi V-8 Engine, Navigation, Heated Steering Wheel, 20 Inch Wheels, Remote Start, Heated Front Seats, MUST SEE TO APPRECIATE! C20298



MSRP.....	\$45,745
SIEMANS DISCOUNT.....	- 2,000
REBATE.....	- 3,750
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$39,995</b>
MILITARY CONSUMER CASH/FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

**AS LOW AS..\$38,995**  
(\*MUST QUALIFY)

**2020 JEEP GRAND CHEROKEE LIMITED X 4X4**

Slate Blue Pearl, 9 Amplified Speakers with Subwoofer, Limited X Package, Sport Hood, Navigation, Bi-Xenon HID Headlamps, Granite Crystal Wheel Covers, Power Windows, Lock and Keyless Entry, Heated Seats, Heated Steering Wheel, and Much More! C20313



**SOLD**

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**2020 JEEP CHEROKEE LATITUDE PLUS 4X4**

Bright White, Power Seat, Altitude Package, Satellite Radio, 18 Inch Gloss Black Wheels, Touchscreen Radio, Parksense Rear Park Assist, Back-Up Camera, and Much More! C20271



MSRP.....\$31,785  
SIEMANS DISCOUNT.....- 6,190

**SALE PRICE FOR EVERYONE**  
**\$25,595**

**2020 JEEP CHEROKEE LATITUDE PLUS 4X4**

Diamond Black Crystal, Altitude Package, 18 Inch Gloss Black 5-Spoke Wheels, Touch Screen Radio, Power Seat, Blind Spot and Cross Path Detection, Back-Up Camera, and Much More! C20265



MSRP.....\$32,030  
SIEMANS DISCOUNT.....- 6,035

**SALE PRICE FOR EVERYONE**  
**\$25,995**

**2020 RAM 2500 CREW CAB 4X4 LARAMIE**

Bright White, Night Edition, Leather Bucket Seats, Snowplow Prep Group, Power Sunroof, Anti-Spin Rear Axle, Heated Steering Wheel, Heated Front and Second Row Seats, Navigation, Blind Spot and Cross Path Detection, 20 Inch Gloss Black Aluminum Wheels, and Much More! C20325



MSRP.....\$64,050  
SIEMANS DISCOUNT.....- 3,555  
RAM HD ENGINE BONUS CASH.....- 500  
RAM COUPON.....- 250

**SALE PRICE FOR EVERYONE.....\$59,745**  
MILITARY CONSUMER CASH/1<sup>ST</sup> RESPONDER BONUS CASH\*.....- 500  
RETURNING LESSEE CASH\*.....- 500

**AS LOW AS..\$58,745**  
(\*MUST QUALIFY)

**2020 RAM 4500 4X4 DROP-SIDE DUMP TRUCK DEMO**

Bright White, 6.7 Cummins Turbo Diesel, Snowplow Prep Group, Tubular Side Steps, Remote Keyless Entry, Trailer Brake Controller, Power Windows and Locks, AIR-FLOW 11 Foot Drop Side Dump, Underbody Storage Box, and Much More! C20320



MSRP.....\$56,630  
ADD FOR DUMP BODY.....+13,432  
SUBTOTAL.....\$70,062  
SIEMANS DISCOUNT.....- 5,067  
REBATE.....- 500  
RAM COUPON.....- 250  
ON THE JOB COMMERCIAL UPFIT\*.....- 1,000

**SALE PRICE FOR EVERYONE.....\$63,245**  
MILITARY CONSUMER/FIRST RESPONDER BONUS CASH.....- 500  
RETURNING LESSEE CASH\*.....- 500

**AS LOW AS..\$62,245**  
(\*MUST QUALIFY)

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**WAS \$40,905**



**2017 FORD EXPEDITION LIMITED 4X4  
NOW \$39,798**

3.6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Power Moon Roof, Blind Spot Monitor, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Ruby Red, F20343A

**WAS \$13,733**



**2015 CHRYSLER 200 S  
NOW \$12,860**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Velvet Red, F20460A

**WAS \$17,192**



**2017 FORD  
NOW \$1**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, 65K Miles, SE Tech Package, SYNC 3, Power Windows, Power Locks, Power Mirrors, Back-Up Camera, Remote Keyless Entry System, U20

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**WAS \$18,980**



**2017 KIA SORENTO LX AWD  
NOW \$16,910**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Cloth Leather Trimmed Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Snow White Pearl, Car Smart Checked! F20446A

**WAS \$20,989**



**2018 BUICK REGAL SPORTBACK ESSENCE  
NOW \$19,375**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quicksilver Metallic, C20202A

**WAS \$39,995**



**2018 FORD XLT SUPER DUTY  
NOW \$3**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Windows, Power Locks, Power Mirrors, Reverse Sensing System, Rear View Camera, U20

**WAS \$16,357**



**2018 HONDA FIT EX HATCHBACK  
NOW \$13,516**

1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20375A

**WAS \$40,489**



**2019 FORD F-150 XLT SUPERCREW 4X4  
NOW \$37,287**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 13K Miles, Remote Start, Navigation, SYNC 3, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Rear View Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U20143A

**WAS \$33,987**



**2017 FORD SUPERCREW  
NOW \$3**

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Security Cover, Bed Liner, Chrome Step Bars, Power Windows, Power Locks, Power Mirrors, Rear View Camera, Remote Keyless Entry System, U20



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**FUSION SE**  
**NOW \$16,753**

Automatic, Painted Luster Nickel Wheels, 26K Miles, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Ford Certified! Burgundy Velvet, U20210

**WAS \$38,995**



**2017 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$37,334**

3.5 V6 EcoBoost EFI Engine, Chrome-Like PVD Wheels, 25K Miles, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Race Red, F20462A

**WAS \$21,793**



**2019 FORD ESCAPE SE 4X4**  
**NOW \$21,257**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 12K Miles! Remote Start, SYNC 3, Power Driver's Seats, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, C21018A

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**FORD F-150 SUPERCREW 4X4**  
**NOW \$36,318**

Chrome-Like PVD Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Race Red, F20462A

**WAS \$23,997**



**2015 INFINITI QX70 AWD**  
**NOW \$20,730**

3.7 V6 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Liquid Platinum, C21009A

**WAS \$38,470**



**2018 JEEP WRANGLER UNLIMITED SAHARA 4X4**  
**NOW \$37,865**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21052A



**F-150 XLT CAB 4X4**  
**NOW \$31,704**

Chrome-Like PVD Wheels, 42K Miles, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Rear View Camera, Ford Certified! Magnetic, U20210

**WAS \$34,312**



**2017 TOYOTA HIGHLANDER LIMITED AWD**  
**NOW \$30,686**

3.5 V6 EFI Engine, 8 Speed Automatic, Chrome Wheels, 30K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Adaptive Cruise Control, Cross Traffic Alert, Blind Spot Monitor, Lane Keeping Assist, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factor Warranty! Gray, C20303A

**WAS \$23,927**



**2017 CHRYSLER PACIFICA TOURING L PLUS**  
**NOW \$20,974**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, DVD Entertainment System, Reverse Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite, F20104A

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**2019 FORD ESCAPE SE 4X4**  
**NOW \$20,597**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, SYNC 3, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ruby Red, U21027



**2019 CHEVY COLORADO CREW CAB WORK TRUCK 4X4**  
**NOW \$28,957**

3.6 V6 EFI Engine, 8 Speed Automatic transmission, Aluminum Wheels, 25K Miles, Running Boards, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry system, Balance of Factory Warranty! Summit White, F20514A



**2015 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$24,462**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Touchscreen Display, Front and Reverse Park Assist System, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, C20231A



**2017 CHEVY TRAVERSE LT AWD**  
**NOW \$22,682**

3.6 EFI Engine, 6 Speed Automatic Transmission, Aluminum Wheels, 62K Miles, Power Driver's Seat, Heated Front Seats, 7-Passenger Seating, CD-Player, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Summit White, U21028



**2013 JEEP WRANGLER 2-DOOR RUBICON 4X4**  
**NOW \$23,995**

3.6 V6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 91K Miles, Lift Kit, Winch, CB Radio, Dual Top, Heated Front Seats, Power Windows, Rock Lobster Clear Coat, F21037A



**2018 TOYOTA TUNDRA SR5 CREW CAB 4X4**  
**NOW \$40,716**

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Bed Liner, Running Boards, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Orange, F20532H



**2015 JEEP PATRIOT HIGH ALTITUDE 4X4**  
**NOW \$11,924**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Remote Keyless Entry System, Granite, C20315A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$30,998**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Power Driver's Seat, Bucket Seats, Rear Power Sliding Window, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red, U21022



**2010 LEXUS RX350 AWD**  
**NOW \$13,827**

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 110K Miles, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Red, F20437B



**2018 RAM 1500 HARVEST EDITION CREW CAB 4X4**  
**NOW \$29,768**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Bucket Seats, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, C20198A

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**2015 GMC ACADIA SLE AWD**  
**NOW \$16,956**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Power Driver's Seat, Power Lift Gate, Back-Up Camera, Remote Keyless Entry System, Champagne Silver, F20529H



**2018 CHEVY CRUZE LS**  
**NOW \$13,995**

1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Power Windows, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Red Hot, C20176A



**2017 CADILLAC XTS LUXURY**  
**NOW \$21,913**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Heated Back Seats, Auto Climate Control, Back-up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black Raven, F20529A



**2019 JEEP CHEROKEE TRAILHAWK 4X4**  
**NOW \$28,591**

2.0 TURBO EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Back-Up Camera, Hands Free Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C21115A



**2014 FORD EXPLORER XLT 4X4**  
**NOW \$15,668**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Navigation, SYNC, Power Leather Heated Front Seats, Power Moon Roof, Dual Panel Moon Roof, Auto Temp Control, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Tuxedo Black, F20302A



**2016 GMC SIERRA 1500 SLE EXTENDED CAB 4X4**  
**NOW \$28,735**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 83K Miles, Remote Start, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Stone Blue Metallic, F20442A



**2017 FORD TAURUS SEL**  
**NOW \$18,309**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Navigation, SYNC, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, F20508A



**2017 AUDI QUATTRO Q7 PRESTIGE 4X4**  
**NOW \$30,665**

3.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 94K Miles, Memory Power Leather Heated/AC Front Seats, 2<sup>nd</sup> Row Heated Seats, Panoramic Moon Roof, Power Lift Gate, Back-Up Camera, Remote Keyless Entry System, Orca Black, F21034A



**2015 LINCOLN MKC AWD**  
**NOW \$17,995**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Memory Power Leather Heated Front Seats, 2<sup>nd</sup> Row Heated Seats, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Silver Sand, M20083B



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$32,750**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Black Appearance Group, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Brilliant Black, U21010



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**2014 JEEP CHEROKEE TRAILHAWK 4X4**  
**NOW \$18,556**

3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Power Moon Roof, Power Lift Gate, Remote Keyless Entry System, Bright White, C21073B



**2020 FORD TRANSIT CONNECT XLT 6 PASSENGER VAN**  
**NOW \$26,544**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Power Driver's Seat, Auto Climate Control, SYNC 3, Wireless Phone Charging Pad, Lane Keeping System, Blind Spot Monitor, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Frozen White Metallic, F20526A



**2014 TOYOTA RAV4 LE AWD**  
**NOW \$16,289**

2.5 EFI Engine, 6 Speed Automatic, Styled Wheel Covers, 50K Miles, Back-Up Camera, Power Windows, CD-Player, Remote Keyless Entry System, Magnetic Gray, C21141A



**2015 HYUNDAI SONATA SE**  
**NOW \$12,324**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Power Windows, CD-Player, Remote Keyless Entry System, Lakeside Blue, C20120A



**2017 FORD F-250 LARIAT SRW CREW CAB 4X4**  
**NOW \$59,725**

6.7 Power Stroke V8 DIESSEL Engine, 6 Speed Automatic, 59K Miles, Bed Liner, Power Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Twin Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Reverse Sensing System, Back-Up Camera, Lariat Ultimate Package, Ford Certified! Shadow Black, F21020A



**2015 FORD ESCAPE SE 4X4**  
**NOW \$13,576**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 89K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20455A



**2015 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$26,871**

5.7 EFI HEMI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 65K Miles, Remote Start, Bed Liner, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Bright White, C20065B



**2018 CHEVY COLORADO Z71 CREW CAB 4X4**  
**NOW \$30,996**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Power Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Cajun Red, U21015



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$28,952**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 92K Miles, Bed Liner, Running Boards, XLT Power Equipment Group, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20470A



**2017 TOYOTA SIENNA XLE**  
**NOW \$21,902**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 92K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, Silver, C20227B



**2018 FORD POLICE INTERCEPTOR AWD**  
**NOW \$17,878**

3.7 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 82K Miles, Ready For The Road Package, 100 Watt Siren and Speaker, Spot Lamp, SYNC, Vinyl Floor Covering, Power Driver's Seat, Remote Keyless Entry System, Shadow Black, F21017A



**2016 NISSAN ROGUE SV AWD**  
**NOW \$16,221**

2.5 EFI Engine, CVT Automatic Transmission, 51K Miles, Navigation, Power Driver's Seat, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Brilliant Silver, C21092A



**2016 HONDA ODYSSEY SPECIAL EDITION**  
**NOW \$19,531**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 71K Miles, Power Front Seats, Power Sliding Side Doors, DVD Entertainment System, CD-Player, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! Burgundy, F20504A



**2016 MAZDA CX-5 SPORT AWD**  
**NOW \$16,899**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, CD-Player, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Freshly Detailed! Crystal White Pearl, U20180A



**2015 JEEP GRAND CHEROKEE SUMMIT 4X4**  
**NOW \$26,897**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot and Cross Path Detection, Park Assist System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Brilliant Black, C21079A



**2017 JEEP COMPASS TRAILHAWK 4X4**  
**NOW \$24,902**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Less Than 12K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Laser Blue Pearl, U20225



**2018 LEXUS IS 300 AWD**  
**NOW \$29,990**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Graphite, M20079A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$34,967**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Bed Liner, Heated Front Seats, Power Driver's Seat, Heated Steering Wheel, Park Assist System, Back-Up Camera, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Bright White, U20229



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Dave Ramsey

## Dave Says

### It's just not worth it

Dear Dave,

Do you think I should get a new hybrid car to save money on gas? A lot of my friends have done this, and with the rise in gas and oil prices lately, they're telling me I should, too. According to them, I'll save a ton of money, especially since I have a bigger car and a longer drive to work. What are your thoughts?

Daneen

Dear Daneen,

I get lots of questions about these kinds of scenarios, and how it plays into people's budgets. Many folks wonder if it would be better to go out and get a new vehicle with better gas mileage. Well, do you really want to lose *more* money?

Let's say you currently drive a vehicle worth \$10,000 that gets 15 miles per gallon. There's a \$25,000 hybrid you're thinking about buying that gets 25 miles per gallon. That's a \$15,000 price difference just to get 10 more miles a gallon. If you drive 100 miles a week, that's about a \$10 difference a week. That would be about \$40 extra you're spending a month in gas if you stuck with the current car. A monthly car payment is a whole lot more than that! In short, the math doesn't work. You'd have to drive to the moon and back to make it worthwhile.

There are a lot smarter things you can do to cut down on your fuel bill. Have you thought

about trading for something smaller? If you're driving a gas guzzler, trade it in on another car worth no more than your current car's selling price. This means better fuel efficiency without a car payment. Carpooling is an option, too, even if you split the driving just a few days a week.

If you want to get a little more radical with the money-saving ideas, you could think about moving closer to work. Spend some time doing the calculations and looking at the specifics to see if it makes sense in your case. Finally, and this may be a last ditch effort, you could consider changing jobs. No one's forcing you to work where you do, especially if you're spending a lot of time and money on the road just getting to and from your job. If you're really spending a ridiculous amount on gas each month, it might even be time to look into ideas you may have once had to start your own business.

But don't use better gas mileage, or bad advice from your friends, as a rationalization for buying a new car. It's just not worth it!

-Dave

*\*Dave Ramsey is a seven-time #1 national best-selling author; personal finance expert, and host of The Ramsey Show, heard by more than 16 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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MON 3/8 7PM	Girls Basketball @ South Haven
TUE 3/9 7PM	Boys Basketball @ BC Lakeview
WED 3/10 5PM	Wrestling QUAD @ Lakeshore
FRI 3/12 7PM	Boys Basketball vs. Kalamazoo Central @ Home

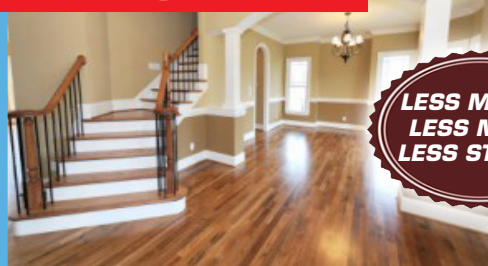
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# STUDENT ATHLETE

*of the week*

**Name: Samantha Dietz**  
**School: Watervliet High School**


Samantha Dietz of Watervliet High School Basketball is the WSJM Sports Berrien County Student Athlete of the Week for the week of February 14, 2021.

Samantha turned in 19 points, 20 rebounds, three steals, and three assists in the Panthers' win over Martin. She then finished with 18 points, 18 rebounds, three steals, and one assist in a win over Lawton. She ended the week with 16 points, 15 rebounds, two steals, and one assist in a win over Benton Harbor.

Samantha is also a member of the Watervliet Volleyball and Softball teams, and Student Council. In the classroom, she carries a 4.0 grade point average.





Samantha is the daughter of Ken and Brandi Dietz of South Haven.





Other finalists for the week were Hunter Heath of Brandywine Wrestling and Drew Goodline of Coloma Basketball.



*Samantha Dietz*

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:



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Don



Stuart

Happy (slightly belated) March 4th! – the only date that is also a complete sentence.

Well, in English, anyway. Not in Spanish – March 4th is “Cuatro de Marzo,” but “March forth!” is “Marcha adelante!” – or French, where March 4th is “le quatrième du mois de Mars,” and “March forth!” is “Mars suite!”

(Ah, the beauty of the French language – I told my wife that this year we should make a memorable le quatrième du mois de Mars. She told me to go take a cold shower.)

Here’s a March 4th “Did You Know?”: the President of the USA used to be inaugurated on March 4th, until the 1930s. What if that were still the case today? – all the jolly fun that happened before January 20th would have kept going on! And on. And on.

Here are some March 4th happenings that are way behind us:

1793: George Washington gave his second inaugural address. Late arrivers not only missed the good part, they missed the whole thing – it was only 133 words. Just for comparison, at the end of the previous sentence, this column had used 35 more words than that.

1809: James Madison was the first President inaugurated in 100% American-made clothes. His diary records that the guy who sold him his black wool suit said “You’re gonna like the way you look. I guarantee it.”

1841: William Henry Harrison decided to improve on Washington’s 1793 speech a tiny bit, elaborating ever-so-briefly on just a couple-three points here and there. For an inaugural-record 8,443 words. Just for comparison, that’s like someone speechifying almost 16 of my columns.

1928: There was no Presidential inauguration in 1928. Instead, I want to tell you about something completely different, which I’d planned to make the subject of a full-length column, and maybe I will if Farrell and Head let me pull a William Henry Harrison.

On this date, a long-distance running competition started. Looooong as in from Los Angeles to New York. Called the International Transcontinental Foot Race, it became known as The Bunion Derby.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

A-1

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## Letting Go to Go with God

**Pastor**

**Rosenbaum**



*[Elisha] took his yoke of oxen and slaughtered them. He burned the plowing equipment to cook the meat and gave it to the people, and they ate. Then he set out to follow Elijah and became his servant. ~ 1 Kings 19:21*

In the book, Where the Red Fern Grows, a boy learns to build a raccoon trap by putting a shiny object down in a hole and driving nails in at an angle around that hole. The raccoon is attracted to the shiny object and reaches into the hole to grab it. With its fist clenched around the object, refusing to let go, the raccoon is unable to pull its paw out past the nails.

Do we sometimes get trapped by the shiny but empty things of this world—spending money to feel powerful, drinking to drown sorrows, sacrificing faith to gain friends?

In our Bible reading for today, we hear about a man named Elisha, who

was willing to give up the things of this world in order to follow God. When the prophet Elijah threw his cloak over Elisha and called him to be trained as a prophet, Elisha showed his total commitment to the Lord by burning his plow and slaughtering his oxen. He was willing to let go of his home, job, and family to do the work that the Lord had called him to do.

Although God may not have called you to be a prophet, he does call on you to follow him. As your Creator and the only one who can provide forgiveness for your sins and eternal life in heaven, he deserves your full commitment. And because he is a faithful and loving God, you can be sure he is worth following.

So, like Elisha, do not let anything keep you from following him. Let go of everything and anything that would stop you. And follow him to the heaven his Son, Jesus, has won for you.

*Prayer: Lord, create in me a desire for you above all things. Amen.*

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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**LEGALS**

**2021 MARCH BOARD OF REVIEW MEETING SCHEDULE**

**City of Bridgman, Berrien County**

The City of Bridgman Board of Review for March 2021 will be held by electronic remote access, unless by the dates of the March Board of Review meetings it becomes lawful under state agency rules and statute for an in-person meeting to be held. Electronic remote access, in accordance with Michigan law, will be implemented in response to COVID-19 social distancing requirements and limitations on the number of individuals in a meeting hall.

If in-person meetings become a lawful option, then the meeting will be held both in person at the City of Bridgman City Hall, 9765 Maple St, Bridgman, MI 49106 and via electronic remote access. The public may participate in the meeting through electronic remote access via Zoom access by computer, smart phone/device using the following link:

Tuesday  
<https://us02web.zoom.us/j/84260136961>  
Meeting ID: 842 6013 6961

The public may also participate by landline phone or cell phone by calling into this toll-free number: (312) 626-6799 US Toll-free

Thursday  
<https://us02web.zoom.us/j/86384937327>  
Meeting ID: 863 8493 7327

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The city will post the information confirming whether the March BOR will meet in person on its notice window, and the city's website.

The City of Bridgman March Board of Review will meet on the following dates:

- Tuesday, March 2, 2021, 2:30 p.m. = Organizational Meeting
- Tuesday, March 9, 2021, 9:00 a.m. to 12:00 p.m. and 1:00p.m. to 4:00 p.m. = Appeal Hearing
- Thursday, March 11, 2021, 2:00 p.m. to 5:00 p.m. and 6:00p.m. to 9:00 p.m. = Appeal Hearing.

The Board of Review will meet as many more days as deemed necessary to hear questions, protests, and to equalize the 2021 assessments. By board resolution, taxpayers are able to protest by letter sent to the City of Bridgman Assessor, 9765 Maple St, Bridgman, MI 49106, provided protest is received prior to March 5, 2021.

The tentative ratios and the estimated multipliers for each class of real property and personal property for 2021 are as follows:

Commercial.....	49.01%	1.0198
Residential.....	46.65%	1.0670
Industrial.....	44.93%	1.1014
Personal Property...50.00%		1.0000

Americans With Disabilities (ADA) Notice  
The City will provide necessary reasonable services to individuals with disabilities at the Board of Review meetings upon three days notice.  
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Board of Review Members: Dorothea Crocker; Kay Roehl; Karin Chappell.

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Virtual Gun and Ammunition Auction. Bid now thru Sat., Mar. 13. Simulcast bidding begins at 10 a.m. Sat., Mar. 13, 2021. Handguns; military/hunting rifles; shotguns; 60,000+ rounds of ammo; much more! Details at [www.EpicAuctions.com](http://www.EpicAuctions.com)

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**\$16,991**  
 AWD

**2019 TOYOTA COROLLA HATCHBACK SE**  
~~\$20,491~~  
**\$16,991**  
 25K MILES

**2018 CHEVY EQUINOX**  
~~\$279/mo~~ ~~\$20,491~~  
**\$17,991**  
 LT, AWD, 41K MILES

**2017 GMC ACADIA**  
~~\$22,491~~  
**\$19,991**  
 46K MILES, 3RD ROW, FACTORY WARRANTY

**2016 CADILLAC SRX**  
~~\$369/mo~~ ~~\$22,491~~  
**\$19,991**  
 31K MILES, LEATHER, LOADED

**SPECIAL OF THE WEEK!**  
**2019 RAM 1500 CREW BIG HORN**  
 BACK UP CAMERA, HEATED SEATS & WHEEL, 4X4, 29K, FACTORY WARRANTY, ONE OWNER  
~~\$41,991~~  
**\$32,991**

**2019 GMC TERRAIN SLT AWD**  
~~\$22,491~~  
**\$20,991**  
 NAV, HEATED

**2014 RAM 1500 SLT**  
~~\$22,491~~  
**\$20,991**  
 3.6L V6, 4X4

**2015 RAM 3/4 TON CREW**  
~~\$22,491~~  
**\$20,991**  
 4X4, LG BOX

**2016 CHEVY TRAVERSE AWD**  
~~\$24,491~~  
**\$21,991**  
 LEATHER, DVD

**2014 FORD F150 4X4**  
~~\$22,491~~  
**\$22,991**  
 5.0L V8, STYLISIDE XLT

**2016 CHEVY COLORADO LT 4X4**  
~~\$27,491~~  
**\$24,991**  
 CREW CAB, 3.6L V6

**2016 CHEVY SILVERADO LT Z71 4X4**  
~~\$30,491~~  
**\$26,991**  
 CREW CAB 5.8 FT. SB, 5.3L V8

**2017 CHEVY SILVERADO 4X4**  
~~\$30,491~~  
**\$27,991**  
 1500 LT, CREW CAB



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# MCFADDEN'S FRIENDLY MOTORS

CHRYSLER DODGE RAM Jeep

2021 JEEP GLADIATOR 4X4 2021 JEEP WRANGLER UNLIMITED 4X4 2021 JEEP CHEROKEE LUX 4X4 2021 JEEP GRAND CHEROKEE OVERLAND NEW RAM 1500 QUAD CAB 4X4 BIG HORN



8spd automatic, 3.6L V-6 engine, Automatic, air conditioning, cruise control, blue tooth, Back up camera  
**NOW \$36,991**  
Or \$219/month for 39 month lease.

3 piece hard top, 8spd automatic, Air, cruise, back up camera, satellite radio, blue tooth,  
**NOW \$36,450**  
Or \$219/month for 48 months

Panoramic sunroof, leather heated Power seat, heated steering wheel, dual climate, remote start, Rear park assist with stop, 8.4" infotainment  
**NOW \$30,528**  
Or \$268/month for 48 months

Heated and ventilated interior, panoramic power sunroof, Navigation, 20" wheels, adaptive cruise, lane keep, front & rear park assist and so much more! Was \$54,585  
**LEASE FOR \$47,844**  
Or \$419/month for 39 months

8spd automatic, Hemi V-8, auto 4x4 and part time 4x4, blue tooth, power windows, locks and mirrors, aluminum wheels  
**LEASE FOR \$36,131**  
Or \$257/month for 36 months

New vehicle leases are with 10% of MSRP down, plus first payment, tax and titling, 10,000 miles per year With approved credit. All factory incentives to dealer.

2015 VW Passat TSI Wolfsburg Edition 2016 Nissan Rogue AWD 2017 Chevy Cruze Premiere 2018 Ford Focus SE Hatchback 2019 Volkswagen Jetta 2019 Kia Soul+



heated leatherette seating, Drivers side power seat, blue tooth, satellite radio, aluminum wheels, Warranty!  
**NOW \$9,491** or \$146mo

All blacked out and looking sharp! Blue tooth, warranty!  
**NOW \$11,491** or \$177mo

heated leather front bucket Seats, power seat, heated steering wheel, premium infotainment With back up camera, satellite radio, blue tooth, warranty!  
**NOW \$12,991** or \$199mo

only 20K miles, tons of factory warranty, Blue tooth, satellite radio, back up camera, aluminum wheels.  
**NOW \$12,991** or \$199mo

large power sunroof, heated front bucket seats, dual climate control, blind spot monitoring, premium sound with bluetooth, back up camera, lots of warranty!  
**NOW \$14,391** or \$221mo

only 18K miles, climate control, premium sound System, tons of warranty!  
**NOW \$14,991** or \$231mo

2017 Nissan Rogue AWD 2019 Ford EcoSport SE 4x4 2019 Dodge Grand Caravan SXT 2019 Subaru Legacy Sedan 2019 Nissan Altima SL 2013 Jeep Wrangler Unlimited Sport 4x4



heated front bucket seats, streaming blue tooth, Back up camera, warranty!  
**NOW \$15,691** or \$241mo

heated front bucket seats, power seat, power sunroof, Blind spot monitoring, premium sound with large touch screen, blue tooth, back up camera, warranty!  
**NOW \$16,391** or \$252mo

power seat, dual power slider doors, power lift gate, full stow & go, 6.5" infotainment touch screen, back up camera, warranty!  
**NOW \$16,486** or \$254mo

Blind spot monitoring, adaptive cruise control, lane keep, heated front buckets seats, power seat, large touch screen with back up camera and streaming bluetooth, warranty!  
**NOW \$17,81** or \$275mo

dual power heated leather front bucket seats, Power sunroof, navigation, large touch screen display, adaptive cruise control with collision avoidance, Keyless enter and go with proximity sensing, dual climate control, warranty!  
**NOW \$17,991** or \$277mo

automatic, 3.6L V-6, 3 piece Hardtop, power windows, locks and mirrors, cruise, air, blue tooth, & more!  
**NOW \$19,591** or \$311mo

2019 Jeep Cherokee Latitude Plus 4x4 2018 Ford Explorer XLT 4x4 2019 Chevy Equinox LT AWD 2019 Chevy 3500 Window Van 2019 Toyota Tacoma SR Ext cab 2017 Chevy Colorado LT Crew Cab 4x4



12 way power drivers seat, Apple Car play, Android auto, satellite radio, back up camera, blue tooth, Warranty!  
**NOW \$19,981** or \$307mo

3 rows of seats, dual power seats, Front and rear air & heat, chromed aluminum wheels, Keyless enter and go with remote proximity sensing, warranty!  
**NOW \$20,491** or \$315mo

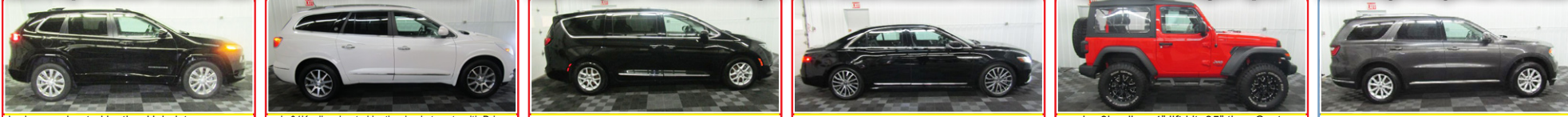
power seat, premium Sound system, keyless enter and go, tons of factory warranty!  
**NOW \$20,991** or \$323mo

6.0L V-8, 12 passenger seating, Privacy glass, front and rear air and heat, power windows, power Locks, cruise, balance of factory warranty!  
**NOW \$22,691** or \$349mo

power windows, locks and mirrors, Premium sound system with integrated back up camera, warranty!  
**NOW \$22,991** or \$354mo

power seat, adaptive cruise, Lane keep, climate control, aluminum roll up tonneau cover, aluminum Ladder rack, premium sound, blue tooth, back up camera, warranty!  
**NOW \$23,491** or \$362mo

2018 Jeep Cherokee Overland 4x4 2017 Buick Enclave 2020 Chrysler Pacifica Touring L 2017 Lincoln Continental Select AWD 2018 Jeep Wrangler Sport 2020 Dodge Duragno SXT Plus AWD



dual power heated leather Upholstery, memory seat, dual climate control, blind spot Monitoring, 8.4" touch screen, Garmin Nav, warranty!  
**NOW \$23,991** or \$369mo

only 31K miles, heated leather bucket seats with Drivers side memory power seat, 3 zone climate, 2nd row bucket seats, 3 rows of seats, large touch screen, warranty!  
**NOW \$24,491** or \$377mo

Memory power drivers seat, leather upholstery, Heated front bucket seats, heated steering wheel, Apple Car Play, Android Auto, satellite radio, blue tooth, power sliders, power lift gate, Remote start, keyless enter and go, warranty!  
**NOW \$26,991** or \$416mo

39k miles, panoramic sunroof, navigation, drivers and passenger power heated leather seats, 3position memory seating, dual zone climate, blind spot monitoring, premium audio, warranty!  
**NOW \$27,981** or \$431mo

under 9k miles, 4" lift kit, 35" tires Custom wheels, 8spd automatic, air, cruise, side steps, warranty!  
**NOW \$29,986** or \$462mo

power drivers seats, heated front buckets, heated steering wheel, tow pkg with integrated trailer brake controller, rear park assist with stop, power lift gate, 3 zone climate control, tons of factory warranty!  
**NOW \$30,991** or \$477mo

2018 Toyota 4Runner SR5 4x4 2017 Toyota Tundra SR5 Ext Cab 4x4 2019 Ram 1500 Crew Cab 4x4 2017 Chevy Suburban Premiere 4x4 2020 Ram 1500 Laramie Crew Cab 4x4 2016 Ram 2500 Longhorn Laramie 4x4



heated front bucket seats, power seat, 3 rows of seating, power sunroof, tow package, large touch screen, Chromed aluminum wheels, running boards, factory warranty!  
**NOW \$33,791** or \$519mo

30K miles, front Bucket seats with center console shift, power seat, tow pkg with Factory trailer brake controller, premium sound, rear slider, Brand new wheels and tires, warranty!  
**NOW \$34,991** or \$539mo

Big Horn, Level II pkg, Night black out pkg, Power seat, heated seats, heated steering wheel, 8.4" touch Screen, back up camera, front and rear park assist, tonneau, bed liner, warranty!  
**NOW \$36,991** or \$569mo

power heated and ventilated Bucket seats, second row buckets, power folding 3rd row, 2nd & 3rd row entertainment, power sunroof, collision avoidance, Lane sense, park assist, tow pkg, navigation, warranty!  
**NOW \$41,771** or \$643mo

heated and ventilated leather Upholstery, dual power seats, drivers memory seats, radio, mirrors, And pedals, 12" radio with navigation, tow pkg, lots of factory warranty!  
**NOW \$44,991** or \$693mo

6.7L Cummins, HD 6spd Automatic, heated ventilated memory leather seat, nav, Sunroof, tow pkg, front & rear park assist, nearly every option, Warranty!  
**NOW \$45,991** or \$709mo

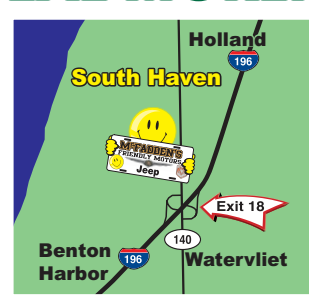
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<p><b>2012 VOLKSWAGEN BEETLE</b> Get Buggin' <b>NOW \$9,900 or \$182/mo</b></p>	<p><b>2011 VOLKSWAGEN ROUTON SEL</b> Just In! Fully serviced with full power and leather! <b>NOW \$9,900 or \$182/mo</b></p>	<p><b>2012 CHEVY TRAVERSE AWD</b> 3rd row, All Wheel Drive, fully serviced! <b>NOW \$10,800 or \$239/mo</b></p>	<p><b>2012 NISSAN QUEST SL</b> Leather, loaded, fully serviced cause black van's matter <b>NOW \$11,777 or \$216/mo</b></p>	<p><b>2018 NISSAN VERSA</b> This deal will make you feel great! <b>NOW \$11,777 or \$171/mo</b></p>	<p><b>2014 NISSAN JUKE NISMO</b> This Nismo has got some Jismo! <b>NOW \$11,900 or \$173/mo</b></p>	<p><b>2019 NISSAN VERSA SV</b> One owner with low miles, Clean CarFax and fully serviced! <b>NOW \$13,777 or \$199/mo</b></p>	<p><b>2016 HONDA CIVIC COUPE</b> Just in! Super low miles in perfect shape <b>NOW \$14,900 or \$219/mo</b></p>
<p><b>2016 TOYOTA PRIUS C</b> Showroom new with only 35,000 miles! <b>NOW \$15,771 or \$228/mo</b></p>	<p><b>2019 HYUNDAI ELANTRA SEL</b> Only 4 left! One owners with low miles, clean CarFax and fully serviced! <b>NOW \$15,777 or \$228/mo</b></p>	<p><b>2019 CHEVY TRAX</b> Just in! Off lease, Low Miles for Less! <b>NOW \$15,865 or \$229/mo</b></p>	<p><b>2017 CHEVY BOLT PREMIUM</b> Just in! Full electric at a 1/2 of the price <b>NOW \$15,900 or \$229/mo</b></p>	<p><b>2019 FORD ECO SPORT 4X4</b> Just in! Perfect with low miles! <b>NOW \$16,900 or \$244/mo</b></p>	<p><b>2019 CHEVY CRUZE LT</b> Just in! These sell fast! <b>NOW \$17,777 or \$259/mo</b></p>	<p><b>2014 ACURA MDX</b> Just in and super duper sweet! <b>NOW \$17,777 or \$259/mo</b></p>	<p><b>2017 JEEP RENEGADE LATITUDE</b> Just in! <b>NOW \$17,777 or \$259/mo</b></p>
<p><b>2019 DODGE GRAND CARAVAN SXT</b> Like New for LESS! <b>NOW \$17,900 or \$259/mo</b></p>	<p><b>2014 MAZDA CX5 LUXURY</b> Only 15,000 miles! <b>NOW \$18,900</b></p>	<p><b>2019 CHEVY IMPALA LT</b> JUST IN! Showroom new except \$15,000 less! <b>NOW \$18,900 or \$258/mo</b></p>	<p><b>2017 BUICK ENCORE PREMIUM AWD</b> Just in! Off Lease, Low Miles, EVERY option! <b>NOW \$19,900 or \$271/mo</b></p>	<p><b>2019 DODGE GRAND CARAVAN GT</b> Leather, full power options! Get here quick discounted to <b>NOW \$19,900 or \$271/mo</b></p>	<p><b>2019 FORD ESCAPE SE 4X4</b> Just in! Go thru the snow for a little dough! <b>NOW \$19,900 or \$271/mo</b></p>	<p><b>2019 RAM 1500 SLT</b> Just in! Hemi with only 5k miles! <b>NOW \$22,900 or \$312/mo</b></p>	<p><b>2013 LEXUS RX350 AWD</b> Just in! Perfect with all options &amp; low miles! <b>NOW \$22,900 or \$312/mo</b></p>
<p><b>2018 JEEP COMPASS LIMITED 4X4</b> Just in! Off lease, low miles with every option! <b>NOW \$22,900 or \$312/mo</b></p>	<p><b>2020 CHEVY EQUINOX LT AWD</b> Perfect for your family and your family budget! <b>NOW \$23,777 or \$324/mo</b></p>	<p><b>2019 GMC TERRAIN SLT AWD</b> Showroom new with low miles! <b>NOW \$24,900 or \$339/mo</b></p>	<p><b>2017 BUICK ENCLAVE LUXURY AWD</b> Just in! Off Lease, low miles, leather, loaded! <b>NOW \$26,900 or \$367/mo</b></p>	<p><b>2020 VOLKSWAGEN TIGUAN SE</b> 20 VW showroom new with every option, only 16,000 miles! <b>NOW \$26,900 or \$369/mo</b></p>	<p><b>2017 JEEP GRAND CHEROKEE LIMITED</b> Just in! Off Lease low miles. HEMI with every options. <b>NOW \$28,900 or \$395/mo</b></p>	<p><b>2017 CHEVY SILVERADO DOUBLE CAB Z71</b> Off Lease, Low Miles, perfect! <b>NOW \$29,900 or \$415/mo</b></p>	<p><b>2020 JEEP WRANGLER SPORT</b> Hard to Find 2 door hard top thats like new! <b>NOW \$33,900 or \$463/mo</b></p>

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<p><b>2021 KONA SEL</b> ALL WHEEL DRIVE</p>  <p><b>WAS \$24,775</b> #H2690  <b>NOW \$20,401*</b>          or <b>0% APR x 60mos.</b>  <b>+ \$1,500 Bonus Cash</b></p>	<p><b>2021 TUCSON SEL</b> ALL WHEEL DRIVE</p>  <p><b>WAS \$29,184</b> #H2686  <b>NOW \$24,636*</b>          or <b>0% APR x 60mos.</b>  <b>+ \$1,500 Bonus Cash</b></p>	<p><b>2021 SONATA SE</b></p>  <p><b>WAS \$25,080</b> #H2575  <b>NOW \$22,507*</b>          or <b>\$179/mo**</b></p>	<p><b>2020 SANTA FE SEL 2.0T</b> ALL WHEEL DRIVE</p>  <p><b>WAS \$37,750</b> #H2669  <b>NOW \$30,210***</b>  <b>SAVE \$7,540</b></p>	<p><b>America's Best Warranty</b>          10-Year/100,000-Mile Powertrain Limited Warranty  <small>*See dealer for LIMITED WARRANTY details.</small></p> <p><b>Owner Assurance</b></p> <p><b>Hyundai Complimentary Maintenance</b>          3 Years Free Maintenance</p> <p><small>*Sale prices include rebate, excludes tax, title, plates &amp; doc fees. Special APR with approved credit through HMF          **Lease payments are 36 month lease plus tax, title, license and \$220 documentation fee with \$1999 due at signing with approved credit through HMF. 10,000 miles per year.          ***M-Plan Pricing, must be Michigan resident, excludes tax, title, plate &amp; doc fees. Colors shown may differ from actual vehicle.</small></p>
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<p><b>HIGHLANDER</b> any new 2021 HIGHLANDER (Includes Hybrid)</p>  <p><b>\$1750 CUSTOMER CASH<sup>2</sup></b>          -or- <b>1.9% APR Financing for 60 Mos.<sup>3</sup></b></p>	<p><b>\$269 Per Mo.</b>  <b>COMPLIMENTARY FIRST MONTH'S LEASE PAYMENT!<sup>4</sup></b>          Up to \$600 on Highlander</p> <p>-or- Lease a new <b>2021 HIGHLANDER L AWD</b>          8-Speed AT ECT 4-Door AWD SUV Gas Model #6937  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p><b>COROLLA</b> any new 2021 COROLLA (Includes Hatchback)</p>  <p><b>UP TO \$2000 CUSTOMER CASH<sup>2</sup></b>          \$1500 on '21 Corolla (Includes Hatchback)          \$2000 on '21 Corolla Hybrid          -or- '21 Corolla Gas &amp; Hatchback <b>0.9% APR Financing for 60 Mos.<sup>6</sup></b>          -or- '21 Corolla Hybrid <b>0% APR Financing for 60 Mos.<sup>7</sup></b></p>	<p><b>\$129 Per Mo.</b>  <b>COMPLIMENTARY FIRST MONTH'S LEASE PAYMENT!<sup>4</sup></b>          Up to \$300 on Corolla</p> <p>-or- Lease a new <b>2021 COROLLA LE</b>          CVT 4-Door Sedan Gas Model #1852  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p><b>RAV4</b> any new 2021 RAV4</p>  <p><b>\$1250 CUSTOMER CASH<sup>2</sup></b>          \$750 on '21 RAV4 Hybrid          -or- Includes Hybrid <b>1.9% APR Financing for 60 Mos.<sup>3</sup></b></p>	<p><b>\$189 Per Mo.</b></p> <p>-or- Lease a new <b>2021 RAV4 LE</b>          8-Speed AT ECT-i 4-Door FWD SUV Gas Model #4430  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>

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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. 3. New 2021 Highlander (includes hybrid) & new 2021 RAV4 (includes hybrid). 1.9% APR for 60 Months with \$17.48 per \$1,000 borrowed. 4. Complimentary first month payment up to \$300 on new 2021 Corolla, Corolla Hybrid & Corolla Hatchback. \$400 on new 2021 Camry & Camry Hybrid - excludes Camry TRD Model 2549; and \$500 on new 2021 Highlander & Highlander Hybrid from Toyota. The Terms available on approved credit to only very well-qualified lessees through participating dealers and Toyota Financial Services (TFS). Offer available in the Continental U.S. and ends 3/31/21. Void where prohibited. Toyota Financial Services is a division of Toyota Motor Credit Corporation (TMCC). TMCC is the authorized attorney-in-fact and servicer for Toyota Lease Trust. 5. New 2021 Highlander L AWD Model 6937. Lease based on net cap cost of \$33,104. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$26,457. 6. New 2021 Corolla and new 2021 Corolla Hatchback (excludes Corolla hybrid). 0.9% APR for 60 Months with \$17.05 per \$1,000 borrowed. 7. New 2021 Corolla Hybrid 0.0% APR for 60 Months with \$16.67 per \$1,000 borrowed. 8. New 2021 Corolla LE Model 1852. Lease based on net cap cost of \$17,702. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$13,188. 9. New 2021 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$23,616. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$18,421. 10. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales, U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 11. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 12. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealers for details and exclusions. Valid only in the continental U.S. and Alaska. \* For 3 & 6 - Subject to approved credit through Toyota Financial Services Tier 1+ & 1 only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. \*\* For 5, 7 & 9 - NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10k low mileage leases). \$350 Disposition Fee is due at lease termination. For 2, 3, 4, 5, 6, 7, 8, 9, 10 & 11 - Must take retail delivery from new 2021 dealer stock between 3/2/21 and 3/31/21. APR, Customer Cash & Lease offers may be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 3/31/21.