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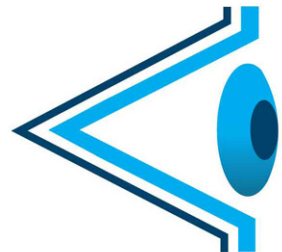
## Moody on The Market



*Pat*  
**Moody**

Saying that February statistics show that the **West Michigan Industrial Economy** "Remains on a positive footing," the keeper of the data also suggests that "Time will probably show that January was the peak of the COVID-19 recession recovery." That's the *Cliff's Notes* version of the latest data provided by **Dr. Brian Long, Director of Supply Chain Management Research at Grand Valley State University's Seidman College of Business** this week. Long says that most industrial firms have returned to near-full operations, although a number of challenges remain. His February **New Orders Index**, which he refers to as "our best indicator of business improvement," remained strong but retreated to +33 from January's peak of +57. His **Production Index**, which is termed "output" by many economists, remained positive but backtracked to +28 from January's lofty +52. Meanwhile, Long says activity in the purchasing offices, his **Purchasing Index**, also moderated to +23 from +32. He adds, "Convolutd supply chain glitches continue to cause spot shortages of a wide range of industrial commodities." February's **Lead Times Index** came in at +80, which broke the 33-year record of +68 set just last month. Professor Long also reports that worker shortages, which restrained production expansion long before the COVID-19 recession, have reappeared for many firms, but notes, "That said, most in our survey panel are still managing to keep operations going. Many more people than expected are now beginning to receive the vaccine, which is good news for everyone. However, even with many industrial workers soon to be vaccinated, the entire supply chain is still far from returning to normal." Long notes, "Although the automotive parts suppliers represent many of the recovered jobs, parts shortages are inhibiting auto assembly schedules." Additionally, he says, "Several factors are currently weighing on automobile sales. First, fleet sales are down, largely because business travel, as a whole, is down. Second, serious parts shortages continue to inhibit production, especially for some top-selling models. Shortages of some computer chips are resulting in reduced production schedules for some firms. Third, although February is usually a slow month for auto sales because of winter weather, this month turned out to be slower

Continued on page 8



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*Humninsky*

Executive Director,  
Southwestern Michigan  
Tourist Council

## Fun & Interesting Things to Do in Michigan's Great Southwest!

What a beautiful week this has been. I cannot remember the last time I saw so much sunshine in the winter season. Let's consider it an invitation to get out and enjoy all the fun and

interesting things there are to do in Michigan's Great Southwest!

Tonight, is the last night for Tabor Hill Winery & Restaurant's *Wild Game Dinner*. Wild game is considered a delicacy by many cultures. Tasting wild game is a treat, especially with the right wines. Their Wild Game special dinner menu will take you on an excursion through the

wilderness through earthy ingredients and native flavors. Reservations are highly recommended for this weekend dinner special event. To make your weekend reservation, please call us at (269) 422-1161. We are following ALL Michigan Department of Health and Human Services (MDHHS) Guidelines & Orders.

Continued on page 2

## Inserts & Promotions

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# TOURISM *Continued from cover*

These items will be available on a special menu, ale carte. Appetizers include wild game stuffed shells with Béchamel sauce and roasted quail with sweet potato mash. The soup offering is Rabbit Maltese. Featured Entrées include your choice of cowboy ostrich steak with harvest medley, venison Bolognese, braised elk shank with creamy polenta or roasted pheasant with cabernet sauce.

On Thursday, March 18, join the folks at Krasl Art Center for *Third Thursday: Members' Show Virtual Celebration*. Celebrate the final week of KAC's Members' Show! Enjoy a virtual tour of the exhibition and hear from member artists about their work as we close out this special annual exhibition and announce the theme for next year. A link to join this virtual Zoom program will be emailed to registrants prior to the event. Admission is free and registration is required.

Our next event is also brought to you by Krasl Art Center, March 22 through 24, is the *Visiting Artist Workshop: Alternative Weaving (virtual) - OVWS4*. Artlab artist Jennifer Zona creates large-scale weavings out of fabric, wool, and a variety of upcycled materials. Learn about the process of dyeing wool and create your own mini weaving project using pre-dyed wool and other supplies provided. KAC virtual courses are taught on Google Classroom with scheduled art supply pickup dates. Students must create a Google account to participate. After registration, students will receive an email with a class code and instructions.

For our outdoor recreational activities, we will talk about two more Berrien County Parks. The first is the Paw Paw River County Park in

Watervliet. The park is approximately 14 acres of wilderness and peaceful tranquility near downtown Watervliet. The park is designed for people of all abilities and encourages the public to experience a natural river area in a beautiful southwest Michigan setting. Park highlights include a bridge to the island, hard surface hiking trails, a barrier free kayak launch, fishing access, and overlook decks for river and wildlife viewing. The park is open daily during daylight hours from spring through fall.

The second park is the Galien River County Park in New Buffalo. The park includes a mix of upland and wetland habitats along the Galien River, upstream from the river's mouth at Lake Michigan. The park provides a one-of-a-kind bird and nature viewing opportunity in the Galien River Valley. Park highlights include hard surface hiking trails, marsh boardwalk, 300 feet long, 60 feet tall tree canopy walkway, bird viewing opportunities, river fishing and viewing platform, and benches and scenic overlooks. The park is open daily during daylight hours from spring through fall.

There is still time to sign up for *National Geographic Live! Virtual Event - Feats of Filmmaking*, March 16, at The Mendel Center, and *iPhone Photography - Beyond Filters (virtual) - OVWS3*, March 25, brought to you by Krasl Art Center.

We'll be back in a couple of weeks with more fun ideas to enjoy spring in Michigan's Great Southwest. Until then, stay safe, healthy, and well.

[Read more at www.MailMaxOnline.com](http://www.MailMaxOnline.com)



**50,314 Weekly Readers!\***

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## Photo of the Week



### Fire & Ice

Photo by Jeff Doroh

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

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**Sarah Spoonholtz,**  
Regional Director,  
SMR Chamber

While COVID might still have us relying on virtual versus in-person events, it didn't stop over 200 members of the business community on Wednesday night as the **Southwest Michigan Regional Chamber and Cornerstone Alliance** held the **2021 Business Recognition Annual Meeting & Awards Ceremony!** Between the two organizations, we honored and recognized a total of 17 different businesses, organizations, and community leaders who have continued to make an impact on our area.

For those of you unable to attend, I thought this would be the perfect place to recap the Chamber's 15 winners!

Our **Organizational Excellence Award** winners included:

**Wightman** received our **Economic Impact Award**. Proudly celebrating their 75th anniversary this year, Wightman is a full-service consulting firm that offers Architecture, Civil Engineering, and Surveying services throughout the Great Lakes region.

**Small Business of the Year** went to **St. Joseph Dentistry**. The highly-trained dental team at St. Joseph Dentistry has been serving the residents of southwest Michigan since 2012. They invite you to check out their state-of-the-art facility that was designed with your comfort and well-being in mind.

We are proud to announce our **Non-Profit Excellence Winner** is **Southwest Michigan Community Action Agency**. In 2020 they serviced 54,634 households with food and personnel hygiene products from April through December, assisted in avoiding over 424 household evictions, provided 2,047 bed nights at their homeless shelter, distributed 16,936 masks to the vulnerable populations in the tri-county area, and had over 7,200 volunteer hours at their warehouse.

It was quite possibly the longest and most in-depth nomination that we have ever received for our **Rising Star** winner, **Matt Hanley** of **Vail Rubber Works**. This St. Joe native and Lancer alumni is the current St. Joseph-Benton Harbor Rotary Club President. Now working for the family business, Matt followed in his father's footsteps, and was promoted to his current position of Vice President of Sales & Technology in April of 2019.

Our **2020 Ambassador of the Year** is **Dave Clark** of **Dave Clark Insurance Agency**. Dave's been part of the insurance industry for 40 years now; specializing in small and large group health insurance, life insurance, and individual health insurance. His mission is to get to know and understand his client's needs, wants, and long-term goals

**The Pat Moody Award** traveling trophy has a new home for the next year with **David Eifler**, Southwest Michigan Market President at **Horizon Bank**. Having living in Southwest

Michigan for the last 38 years, Dave has been actively involved in the community and has received multiple recognitions including the Robert Harrison Lifetime Achievement Award and Horizon Bank's Burton B. Ruby Community Service Award.

Switching over to the **Pandemic Excellence Awards** our winners included:

**Berrien County Health Department** received the **Community Guardian Award** for their work in the COVID-19 Pandemic. Traditionally, doing their job means we don't hear about sickness or outbreaks, but in 2020 they lead the way not only for our community, but the entire State of Michigan when it came to dealing with the COVID-19 pandemic.

Our **Community Hero Award** went to **Lake Michigan College**. At the end of March 2020, the **Fab Lab at Lake Michigan College** stepped up and stepped in to begin making Personal Protection Equipment (PPE) for the community. This ranged from face masks, shields, and more.

**MoodyOnTheMarket.com's** exemplary up-to-date information about all things COVID-19 is what awarded them the **Excellence in Pandemic Reporting Award**. As many of you know, Pat is the man with all the knowledge on what's happening in the business world, when it came to the pandemic, he led the way with information on Michigan Executive & Emergency Orders, restrictions, current COVID numbers, and sharing information

on ways to help support our businesses community.

Finding ways to pivot and thrive was a key theme in 2020, our **Excellence in Pandemic Innovation Award** honors just that with **221 Main Restaurant & Cocktail House, and Silver Harbor Brewing Company for Pleasant Street Plaza**. This joint effort between the two restaurants created a beautiful outdoor dining area that brought the "inside out" to combat indoor dining restrictions.

Finally, the **Excellence in Pandemic Lending Award**, which after reviewing all nominations our committee agreed that each nominated financial institution should be recognized. Those included **Edgewater Bank, Fifth Third Bank, Honor Credit Union, Horizon Bank, and United Federal Credit Union**. Millions of dollars locally in terms of PPP loans ran through these businesses directly to those that needed it the most.

I can't not wrap this up without saying thank you to each of sponsors: **Blue Cross Blue Shield of Michigan, Comcast Business, Horizon Bank, Kruggel Lawton CPAs, Lake Michigan College Mendel Center, Mid-West Family Southwest Michigan, MoodyontheMarket.com, and United Federal Credit Union**.

For the full list of nominees, criteria, and winners visit our website [www.smrchamber.com](http://www.smrchamber.com).

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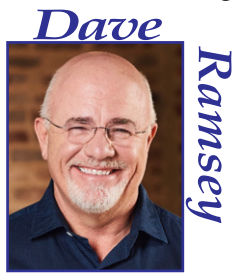
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When it comes to Veterans Benefits, many veterans and dependents don't know what they don't know. Nationwide, less than 10% of those eligible apply. Let us help to educate and navigate you thru the maze of what is available from discharge to death. Here are some of the many benefits:

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- ★ PTSD Counselors from the South Bend Vet Center who come to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
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- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.





Dave Ramsey

### Dave Says

### Raise them to become great adults

Dear Dave,

Why do you seem to put so much emphasis on teaching young children about money? Isn't there time for that later when they're older?

Cyndi  
Dear Cyndi,

I firmly believe that one of the best ways you can make sure your kids are ready to face adulthood when the time comes is to teach them how to handle money at an early age. The reason? Learning about money, and how to manage it in a wise, mature fashion, is about a lot more than just dollars and cents.

There's a quote from author Andy Andrews I really love. He says, "The goal is not to raise great kids. It's to raise kids who become great adults." If you think about it, there's a subtle but powerful distinction here. Kids might behave well out of a sense of obedience or even fear, but that doesn't mean they'll do what's best for them once they're on their own. To raise kids who later become great adults, you have to begin instilling good character traits in them at an early age.

Work equals money. When you teach kids to work, you're teaching them responsibility. Whether it's chores around the house or a job at the mall, work involves accountability and following through on tasks. Work shows kids they are in control of their actions, and that they will reap the rewards or consequences of those actions.

Teaching kids to save teaches them patience. Today's world is one of instant gratification, and saving money makes you slow down and think. It also shows kids they can't have every little thing they want the moment they want it.

When you teach kids to give, you're teaching them generosity. A willingness and desire to give doesn't always come natural to us when we're young. Parents should encourage and model the act of giving, because generosity is a wonderful character trait and a powerful weapon in the fight against selfishness and greed.

Finally, teaching kids to spend responsibly is a great way to teach wisdom. All kids totally get the idea that spending money is fun. That's a no brainer. But when you get involved in teaching spending as something that should be thought through and done with care and reason, you're imparting the idea of using good judgment and thoughtfulness before taking action.

I hope this helps, Cyndi!

-Dave

*\* Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 16 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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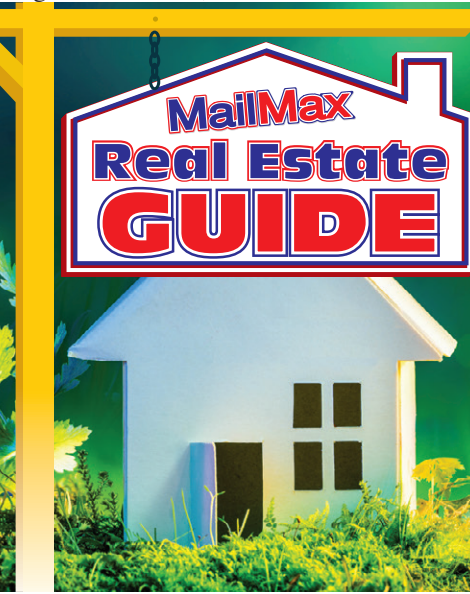
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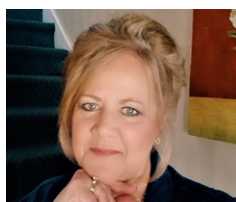
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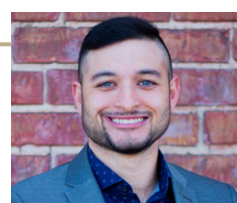
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# MOODY *Continued from Cover*

than expected. Severe weather disruption, especially in **Texas** and parts of the **Northeast**, have kept sales down." Looking at the numbers, Long says the Seasonally Adjusted Annual Rate for February fell to a range of about 15.5 to 16.3 million units, about 3.8-percent lower than last February. However, the industry seems to be taking the slightly weaker sales in stride, and expectations are high for coming months. Of the firms still reporting monthly numbers, **Volvo** was the only winner, with sales up 23.7-percent. Losers included **Ford**, down 14.6-percent, **Hyundai-Kia**, down 0.7-percent, **Mazda** down 1.4-percent, **Toyota**, down 3.0-percent, and **Subaru**, edging down 3.3-percent. On a more optimistic note, **Thomas King**, president of the data and analytics division at **J.D. Power**, suggests, "While the ongoing strength of the sales rate is impressive, the transaction prices and profitability of those sales is nothing short of remarkable. The combination of strong retail sales, higher transaction prices and smaller discounts means that February 2021 likely will be one of the most profitable Februaries ever for both retailers and manufacturers." Dr. Long says that most other industries are beginning to show signs of stabilizing, adding, "Shipping schedules, especially from overseas suppliers, are still disrupted. Prices are rising and recovering these higher costs from customers is difficult." Due to unemployment benefits, Long said some firms are reporting difficulty getting previous employees back to work, even by offering higher wages. For February, the **West Michigan Employment Index** came in at +31, up nicely from last month's +20. Long reports, "Most manufacturing facilities have now fully reopened, although sanitation and social distancing measures are still in place. As vaccine shots become more widely available, some controversy is emerging about the ability of employers to mandate vaccinations as a condition for continued employment in certain job classifications. Many industrial employers continue to report problems filling job openings. Even for entry-level jobs at \$19 per hour, at least one employer reported that openings can't be filled. Furthermore, some survey respondents note that their suppliers are facing similar hiring problems." Professor Long says that as the Industrial Lead Times Index continues to expand, "the time-honored laws of supply and demand have pushed our **Pricing Index** to a record level of +78, up sharply from +59." He adds, "With few exceptions, almost all

industrial commodities are higher in price, especially the big-ticket items like plastic resins, steel, copper, aluminum, and corrugated containers. The U.S., customs backlog at most major ports also continues to limit supply." Turning to business optimism, Long indicates that his **Short Term Business Outlook Index** for February, which asks local firms about business perceptions for the next three to six months, edged slightly higher to +31 from +27. The **Long Term Business Outlook Index**, which queries the perception for the next three to five years, also inched higher to +38 from +36. Wrapping up his February report, Dr. Long says, "Because of domestic disruptions brought on by the pandemic, at least some workers are starting to return to the labor force as schools begin to slowly reopen. It is worth repeating that the markets are still buoyed by pent-up demand, which should keep our statistics positive for most of 2021. Like many recessions, many jobs were lost. Unlike other recessions, at least some new jobs were also created. It will take some time to sort out exactly where we stand."

Being tops in your industry sector is rewarding in any year, but it is doubly rewarding when you are at the top of your game during a global pandemic that forced all kinds of re-invention and other maneuvering to stay in the lead. Such is the case for **Honor Credit Union**, headquartered in **Berrien Springs**, which has been awarded **Outstanding Credit Union of the Year** honors by the **Michigan Credit Union League**. The awards recognize credit unions, professionals, and volunteers across the state for their superior service and dedication to the credit union movement. **MCUL President & CEO Dave Adams** says, "As everyone knows, 2020 was a tough year. Specifically, in **Michigan**, between COVID-19 hitting the state and the **Midland** flooding that happened over the summer, there were many challenges. However, last year's challenges make it all the more rewarding to take a moment and recognize some of the many professionals in our movement that stepped up to help their colleagues, members, and community in 2020." Among those recipients was Honor Credit Union taking home the top prize for **Large-Asset-Size Outstanding Credit Union of the Year**. **Scott McFarland**, Honor Credit Union CEO says, "This award is such an accomplishment for our Honor Team. This past year, we have made it our mission to take care of our members as we take care of each other. To be recognized for our outstanding service is an honor, indeed." He

adds, "Although 2020 brought many obstacles, we thought outside the box and persevered to ensure we were offering the best possible service to our members. I could not be prouder of our Honor family and grateful to the MCUL for recognizing our efforts." Award winners will be formally honored at MCUL's 2021 Annual Convention & Exposition in **Traverse City** this August. Honor Credit Union serves more than 90,000 members across the state of Michigan. For more information, you can call 800.442.2800, or visit online at: [www.honorcu.com](http://www.honorcu.com).

When it comes to community engagement, attention to detail, and other key factors driving their success, the heavy investment in leadership training and staff advancement continues to pay off handsomely for **Benton Harbor-based Abonmarche**, winners of the prestigious **2021 Firm of the Year Award** from the **American Council of Engineering Companies — ACEC — of Michigan**. From the corporate suite to the team on the street, Abonmarche, anchored in the center of downtown Benton Harbor, is focused squarely on client service every moment of the day. The powerhouse engineering, architecture, and land surveying firm which also features offices elsewhere in Michigan and **Indiana**, is the recipient of the prestigious Firm of the Year Award for 2021. It's an award that is considered to be the top honor at ACEC/Michigan's annual **Engineering & Surveying Excellence Awards**, and one that seeks to shine a spotlight on an ACEC member firm that excels in community engagement, advancement of the engineering profession, and ACEC involvement. Abonmarche's roots in community service run deep. For many years, the firm has served as a leader in supporting communities through active volunteerism and charitable donations. In 2020, they developed **Philanthropic and Voluntary PTO** programs to support the passions of their staff. Abonmarche employees also enjoy a flexible work-life balance that enables them to accomplish goals outside of work, in addition to their career goals. **Chris Cook**, **President** of Abonmarche, says, "Our focus on client service is something we stress every minute of every day," and adds, "We have invested heavily in leadership training and in the advancement of each of our staff members' industry certifications, along with a very successful internal technical staff development program." In addition to serving on several ACEC committees and forums, Abonmarche regularly mentors emerging firms. Abonmarche staff members also frequently serve as a liaison between ACEC/Michigan, local governments, and several state agencies, helping to establish meaningful connections while advancing ACEC/Michigan goals. Cook was highly appreciative of the top honor, saying, "Thank you to ACEC/Michigan, the member firms who have counseled and advised us, our clients, and our staff, for all of the support you've provided us as we've grown." He concludes, "We are proud to serve as an active member of ACEC/Michigan, and we are honored to be selected as the ACEC/Michigan 2021 Firm of the

Year." The award was given to Abonmarche at the annual Engineering & Surveying Excellence Awards Gala, held virtually on Friday, February 26th. To learn more about Abonmarche, you can visit online at: [www.abonmarche.com](http://www.abonmarche.com).

A quick Tuesday trip to **Meijer of Stevensville** that rapidly turned sour for **Gary Sprunger of St. Joe**, also ended on a high note all thanks to the owner of the **Two Blondes and a Bucket cleaning service** in that town, and he's asked that we share his story of good fortune. Sprunger says he wants everyone to know about his experience because it renews his faith in the inherent goodness that some people bring to the world every day. As he tells it, he had made his trip to Meijer and discovered that he had lost his **iPhone** in the parking lot. He tells me, "I discovered the loss when I got to my home in St Joe. Without unloading groceries, I immediately returned to the parking space. Nothing on the ground. Inside the sympathetic lady that sanitized the carts directed me to the **Customer Service** desk, and she made some calls in the store. No cell phone in its brown leather case reported found." Sick to his stomach over the loss, Sprunger returned home, fretting over having to get a new drivers license, the need to stop the credit card and to notify all the automatic pay accounts. However, he says, "As I pulled in the driveway, my wife stepped out on the porch waving my iPhone in its case! I was dumbfounded! She said a nice lady knocked on the door and said, 'This is your lucky day.'" Indeed it was. The woman, you see, had spotted the phone on the ground and, not wanting to go back inside Meijer, saw Gary's drivers license and his address and drove to his house from Stevensville. Gary says, "She told my wife she was **Karen Dickey** of Two Blondes and a Bucket in Stevensville," and adds, "Today, Wednesday, I GPS'd my way to her door, met Karen to thank her personally and tell her how much her going out of her way meant to me." Sprunger says of his stressful experience, "We need more of this, these days, Pat. People willing to 'do unto others, as we would have them do unto us,' and the people of Stevensville, need to know they have an honest and conscientious business owner, Karen Dickey, of Two Blondes and a Bucket living and doing business in their community." He concludes, "She is a person Stevensville should be proud of. I'm proud to have met her, and thankful for her unselfish act of kindness toward me." Everyone loves a story with a happy ending, and to know that the business community has their back every day.

That's it for this week, folks. See you Saturday right here in **MailMax!**

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### 2020 FORD RANGER 4X4 CREW CAB XLT

Rapid Red Metallic, Trailer Tow Package, Fog Lamps, Reverse Sensing Aid, Rear View Camera, Ford Pass Connect, Blind Spot Monitoring with Cross Traffic Alert, 8 Inch Touchscreen, 18 Inch Black Painted Aluminum Wheels, Spray-In Bedliner, Running Boards, and Much More! F20511

**LEASE FOR ONLY \$299/MONTH\***

24 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,500 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED. \*MUST QUALIFY FOR FORD SPRING COMPETITIVE CONQUEST BONUS CASH, OFFER EXPIRES 02/28/21



### 2020 FORD ESCAPE SE ALL WHEEL DRIVE

Dark Persian Green, 1.5 EcoBoost Engine, Heated Front Seats, Rear View Camera, Keyless Keypad, 8 Inch Touchscreen, FORD PASS CONNECT, FORD CO-PILOT 360, and Much More! F20408

**LEASE FOR ONLY \$169/MONTH\***

24 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,000 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, MUST QUALIFY FOR FORD TRADE-IN ASSISTANCE BONUS CASH AND FORD CAR TO ESCAPE OWNER LOYALTY, SECURITY DEPOSIT WAIVED, OFFER EXPIRES 03/31/21



### 2020 FORD ECOSPORT S

Moondust Silver Metallic, 1.0 EcoBoost Engine, 16 Inch Magnetic Painted Aluminum Wheels, SYNC, Rear View Camera, and Much More! F20429

MSRP.....\$21,240  
SIEMANS DISCOUNT..... 245  
FORD RETAIL CUSTOMER CASH..... 1,500  
FORD BONUS CASH..... 500  
FORD SPRING COMPETITIVE CONQUEST CASH\* - 500  
FORD COMPETITIVE CONQUEST BONUS CASH\* - 1,000

**SALE PRICE \$17,495**

**PLUS 0% FOR 72 MONTHS (WITH APPROVED CREDIT)**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD EDGE SEL ALL WHEEL DRIVE

Agate Black Metallic, Dune Activex Seat Material, Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Navigation, Hands Free Liftgate, Remote Start, Wireless Charging Pad, Panoramic Vista Roof, and Much More! F20322

MSRP.....\$40,615  
SIEMANS DISCOUNT..... 1,920  
FORD CREDIT RETAIL BONUS CASH\*..... 3,700  
FORD COMPETITIVE CONQUEST BONUS CASH\* - 2,000

**SALE PRICE \$32,995**

**PLUS 0% FOR 72 MONTHS (WITH APPROVED CREDIT)**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2021 FORD F-150 SUPERCREW 4X4 STX

Agate Black, 2.7 EcoBoost V-6 Engine, Power Windows and Locks, Black Platform Running Boards, Ford Co-Pilot 360 2.0, 20 Inch 6-Spoke Wheels, Fog Lamps, Privacy Glass, Trailer Hitch, SYNC 4, Reverse Sensing System, Power Mirrors, and Much More! F21064

MSRP.....\$47,035  
SIEMANS DISCOUNT..... 2,290  
FORD CREDIT RETAIL BONUS CASH\*..... 1,000  
FORD SPECIAL PACKAGE BONUS CASH..... 1,500  
FORD SELECT INVENTORY RETAIL CASH..... 750  
FORD F-SERIES RETAIL CUSTOMER CASH - 500

**SALE PRICE \$40,995**

(\*MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD TRANSIT 15 PASSENGER XLT WAGON

Agate Black Metallic, Privacy Glass, Limited Slip Rear Axle, Wheel Simulators Added, FORD CO-PILOT 360, Rear View Camera, and Much More! F20297

MSRP.....\$49,610  
ADD FOR WHEEL SIMULATORS.....+ 888  
SUBTOTAL.....\$50,498  
SIEMANS DISCOUNT..... 3,003  
FORD SELECT INVENTORY CUSTOMER CASH - 750  
FORD RETAIL CUSTOMER CASH..... 250  
FORD SPRING COMPETITIVE CONQUEST CASH\* - 500  
FORD COMPETITIVE CONQUEST BONUS CASH\* - 1,000

**SALE PRICE \$44,995**

(\*MUST QUALIFY)



### 2020 FORD EXPEDITION LIMITED 4X4

Rapid Red Metallic, 2<sup>nd</sup> Row Bucket Seats, 22 Inch Aluminum Wheels, 3.5 EcoBoost Engine, Panoramic Vista Roof, 360 Degree Camera, Voice Activated Navigation, Enhanced Active Park Assist, LED Headlamps, and Much More! F20352

MSRP.....\$75,120  
SIEMANS DISCOUNT..... 3,125  
FORD CREDIT RETAIL BONUS CASH\*..... 5,000  
FORD SPRING COMPETITIVE CONQUEST CASH\* - 1,000  
FORD COMPETITIVE CONQUEST BONUS CASH\* - 3,000

**SALE PRICE \$62,995**

**PLUS 0% FOR 72 MONTHS (WITH APPROVED CREDIT)**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2020 FORD F-550 4X4 FLATBED WITH HOIST

Oxford White, 6.7 Power Strike Diesel Engine, Limited Slip Rear Axle, Power Windows and Power Locks, Skid Plates, Platform Running Boards, 16 Foot Platform with Hoist, and Much More! F20330

MSRP.....\$58,585  
ADD FOR PLATFORM BODY.....+11,920  
SUBTOTAL.....\$70,505  
SIEMANS DISCOUNT..... 2,510  
FORD F-SERIES RETAIL CUSTOMER CASH - 500  
FORD COMMERCIAL CONNECTION UPFIT BONUS CASH\* - 1,000

**SALE PRICE \$66,495**

(\*MUST QUALIFY)

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Alpine White, 80<sup>th</sup> Anniversary Package, Navigation, Power Seat, Remote Start, Heated Steering Wheel, 19 Inch Aluminum Wheels, Heated Front Seats, Lane Departure Warning, and Much More! C21158



LEASE FOR

**\$199/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,550 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 03/31/2021

**2021 JEEP GRAND CHEROKEE LAREDO 4X4**

Diamond Black Crystal, Power Seat, Touchscreen Radio, Rear Back-Up Camera, Blind Spot and Cross Path Detection, and Much More! C21148



LEASE FOR

**\$249/MONTH\***

24 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$2,800 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL & GREAT LAKES GRAND CHEROKEE LEASE LOYALTY BONUS CASH, OFFER EXPIRES 03/31/2021

**2021 RAM 1500 CREW CAB 4X4 BIG HORN**

Granite Crystal, Night Edition, Heated Front Seats, Touchscreen Radio, Remote Start, 20 Inch Black Wheels, 3.6 V6 Engine, Heated Steering Wheel and Much More! C21117



LEASE FOR

**\$329/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,200 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 03/31/2021

**2020 JEEP CHEROKEE LATITUDE PLUS 4X4**

Granite Crystal Metallic, 2.0 Turbo Engine, Touch Screen Radio, Parksense Rear Park Assist, Blind Spot and Cross Path Detection, and Much More! C20282



MSRP.....\$34,285  
SIEMANS DISCOUNT.....- 6,290

**SALE PRICE FOR EVERYONE**

**\$27,995**

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**2021 JEEP CHEROKEE LATITUDE LUX 4X4**

Olive Green, 3.2 V6 Engine, Touchscreen radio, Power Liftgate, Leather Seats, Premium Alpine Speaker System, Power Sunroof, Remote Start, Blind Spot and Cross Path Detection, Heated Steering Wheel, and Much More! C21109



**LEASE FOR \$259 /MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,500 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 03/31/2021

**2021 JEEP COMPASS LIMITED 4X4**

Granite Crystal, 18 Inch Aluminum Wheels, Rear Back-Up Camera, Blind Spot and Cross Path Detection, Heated Front Seats, Remote Start, Navigation, Heated Steering Wheel, Premium Leather Trimmed Seats, and Much More! C21067



**LEASE FOR \$269 /MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,300 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 03/31/2021

**2021 CHRYSLER PACIFICA HYBRID TOURING L**

Brilliant Black, "S" Appearance Package, U-Connect Theater Family Group, Blind Spot and Cross Path Detection, Navigation, Adaptive Cruise Control, 13 Alpine Speakers, 360 Surround View Camera System, Hands Free Sliding Doors, Heated Front Seats, Heated Steering Wheel, Power Liftgate, and Much More! C21156



MSRP.....	\$47,680
SIEMANS DISCOUNT.....	- 1,685
REBATE.....	- 2,000
CHRYSLER CAPITAL RETAIL BONUS CASH*.....	- 750
RETAIL BONUS CASH.....	- 3,000
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$40,245</b>
MILITARY CONSUMER/FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 1,750

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(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

**2020 JEEP GRAND CHEROKEE LIMITED 4X4 DEMO**

Slate Blue Pearl, 20 Inch Polished Grey Aluminum Wheels, Power Liftgate, Remote Start, Navigation, Dual Pane Panoramic Sunroof, Premium Alpine Speaker System, Heated Steering Wheel, Heated Seats, and Much More! C20247



MSRP.....	\$48,830
SIEMANS DEMO DISCOUNT.....	- 7,335

**SALE PRICE FOR EVERYONE**

**\$41,495**

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**WAS \$26,871**



**2015 RAM 1500  
BIG HORN CREW CAB 4X4**  
**NOW \$26,213**

5.7 EFI HEMI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 65K Miles, Remote Start, Bed Liner, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Bright White, C20065B

**WAS \$28,952**



**2018 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$27,990**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 92K Miles, Bed Liner, Running Boards, XLT Power Equipment Group, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20470A

**WAS \$19,531**



**2016 HONDA ODYSSEY  
SPECIAL EDITION**  
**NOW \$18,991**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 71K Miles, Power Front Seats, Power Sliding Side Doors, DVD Entertainment System, CD-Player, Auto Climate Control, Remote Keyless Entry System, Car Smart Checked! Burgundy, F20504A

**WAS \$16,899**



**2016 MAZDA  
CX-5 SPORT AWD**  
**NOW \$15,884**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 58K Miles, CD-Player, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Freshly Detailed! Crystal White Pearl, U20180A

**WAS \$24,902**



**2017 JEEP  
TRAILHAWK**  
**NOW \$23,995**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 41K Miles, Bed Liner, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, F20180A

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**WAS \$40,905**



**2017 FORD  
EXPEDITION LIMITED 4X4**  
**NOW \$39,221**

3.6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Power Moon Roof, Blind Spot Monitor, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Ruby Red, F20343A

**WAS \$13,733**



**2015 CHRYSLER 200 S**  
**NOW \$12,249**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Velvet Red, F20460A

**WAS \$17,192**



**2017 FORD FUSION SE**  
**NOW \$16,328**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Painted Luster Nickel Wheels, 26K Miles, SE Tech Package, SYNC 3, Power Seating, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Burgundy Velvet, U20224

**WAS \$38,995**



**2017 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$36,898**

3.5 V6 Ecoboost EFI Engine, Chrome-Like PVD Wheels, 25K Miles, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Race Red, F20462A

**WAS \$23,997**



**2015 INFINITI QX70 AWD**  
**NOW \$19,838**

3.7 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated Seating, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Liquid Platinum, C21009A

**WAS \$38,470**



**2018 JEEP WRANGLER  
UNLIMITED SAHARA 4X4**  
**NOW \$37,454**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21052A

**WAS \$16,357**



**2018 HONDA FIT  
EX HATCHBACK**  
**NOW \$12,854**

1.5 EFI Engine, CVT Automatic, Aluminum Spoked Wheels, 44K Miles, Power Moon Roof, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! F20375A

**WAS \$40,489**



**2019 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$38,995**

3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 13K Miles, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Race Red, F20462A

**WAS \$24,995**



**2019 FORD ESCAPE SE 4X4**  
**NOW \$20,597**

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, SYNC 3, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ruby Red, U21027

**WAS \$28,952**



**2019 CHEVY COLORADO  
CREW CAB WORK TRUCK 4X4**  
**NOW \$28,957**

3.6 V6 EFI Engine, 8 Speed Automatic transmission, Aluminum Wheels, 25K Miles, Running Boards, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry system, Balance of Factory Warranty! Summit White, F20514A

**WAS \$24,995**



**2015 RAM 1500 BIG HORN  
CREW CAB 4X4**  
**NOW \$24,462**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Touchscreen Display, Front and Reverse Park Assist System, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, C20231A

**WAS \$22,995**



**2017 CHEVY  
TRAVERSE LT AWD**  
**NOW \$22,682**

3.6 EFI Engine, 6 Speed Automatic Transmission, Aluminum Wheels, 62K Miles, Power Driver's Seat, Heated Front Seats, 7-Passenger Seating, CD-Player, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Summit White, U21028

**WAS \$23,995**



**2013 JEEP WRANGLER  
2-DOOR RUBICON 4X4**  
**NOW \$23,995**

3.6 V6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 91k Miles, Lift Kit, Winch, CB Radio, Dual Top, Heated Front Seats, Power Windows, Rock Lobster Clear Coat, F21037A



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**WAS \$28,591**



**COMPASS WK 4X4**  
**NOW \$23,884**

Aluminum Wheels, Less Than 12K Miles! Power Windows, Leather Heated Front Seats, Power Lift Gate, Remote Keyless Entry System, Laser Blue Pearl, U20225

**WAS \$28,735**



**2019 JEEP CHEROKEE TRAILHAWK 4X4**  
**NOW \$27,791**

2.0 TURBO EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Back-Up Camera, Hands Free Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C21115A

**WAS \$25,930**



**2016 GMC-SIERRA-1500 SLE EXTENDED CAB 4X4**  
**NOW \$27,753**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 83K Miles, Remote Start, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Car Smart Checked! Stone Blue Metallic, F20442A

**WAS \$17,878**



**2017 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$24,265**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Power Driver's Seat, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Billet Silver, C20323A

**WAS \$17,878**



**2018 FORD POLICE INTERCEPTOR AWD**  
**NOW \$16,853**

3.7 V6 EFI Engine, 6 Speed Automatic, Steel Wheels, 82K Miles, Ready For The Road Package, 100 Watt Siren and Speaker, Spot Lamp, SYNC, Vinyl Floor Covering, Power Driver's Seat, Remote Keyless Entry System, Shadow Black, F21017A

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**WAS \$21,793**



**2019 FORD ESCAPE SE 4X4**  
**NOW \$21,257**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 12K Miles! Remote Start, SYNC 3, Power Driver's Seats, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, C21018A

**WAS \$18,980**



**2017 KIA SORENTO LX AWD**  
**NOW \$16,588**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Cloth Leather Trimmed Seats, CD-Player, Rear View Camera, Remote Keyless Entry System, Snow White Pearl, Car Smart Checked! F20446A

**WAS \$20,989**



**2018 BUICK REGAL SPORTBACK-ESSENCE**  
**NOW \$18,894**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Rear View Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quicksilver Metallic, C20202A

**WAS \$39,995**



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$36,318**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Rear View Camera, Remote Keyless Entry System, Ford Certified! C20316A

**WAS \$33,987**



**2017 FORD F-150 XLT SUPERCAB 4X4**  
**NOW \$30,906**

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Rear View Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U20210

**WAS \$34,312**



**2017 TOYOTA HIGHLANDER LIMITED AWD**  
**NOW \$29,826**

3.5 V6 EFI Engine, 8 Speed Automatic, Chrome Wheels, 30K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Adaptive Cruise Control, Cross Traffic Alert, Blind Spot Monitor, Lane Keeping Assist, Rear Park Assist, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factor Warranty! Gray, C20303A

**WAS \$23,927**



**2017 CHRYSLER PACIFICA TOURING L PLUS**  
**NOW \$20,536**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Slide Side Doors, DVD Entertainment System, Reverse Park Assist with Stop, Rear View Camera, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite, F21044A

**WAS \$18,309**



**2017 FORD TAURUS SEL**  
**NOW \$18,309**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Navigation, SYNC, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, F20508A

**WAS \$13,827**



**2010 LEXUS RX350 AWD**  
**NOW \$13,827**

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 110K Miles, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Red, F20437B

**WAS \$29,768**



**2018 RAM 1500 HARVEST EDITION CREW CAB 4X4**  
**NOW \$29,768**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Bucket Seats, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, C20198A

**WAS \$40,716**



**2018 TOYOTA TUNDRA SR5 CREW CAB 4X4**  
**NOW \$40,716**

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Bed Liner, Running Boards, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Orange, F20532H

**WAS \$11,924**



**2015 JEEP PATRIOT HIGH-ALTITUDE 4X4**  
**NOW \$11,924**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Remote Keyless Entry System, Granite, C20315A

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**2018 JEEP COMPASS LATITUDE 4X4**  
**NOW \$20,995**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, U21033



**2019 JEEP CHEROKEE LATITUDE PLUS 4X4**  
**NOW \$24,572**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Blind Spot Monitor, Reverse Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, F21077A



**2018 TOYOTA CAMRY SE**  
**NOW \$20,951**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Power Moon Roof, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty Red, U21029



**2018 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$32,144**

3.6 V6 EFI Engine, 8 Speed Automatic, Gloss Black Aluminum Wheels, 26K Miles, Remote Start, Navigation, Power Driver's Seat, Suede Heated Front Seats, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, U21036



**2016 HONDA CR-V AWD**  
**NOW \$17,377**

2.4 EFI Engine, CVT Automatic, Styled Steel Wheels, 54K Miles, Power Windows and Locks, CD-Player, Back-Up Camera, Remote Keyless Entry System, Black, C20162B



**2015 RAM 1500 EXPRESS CREW CAB 4X4**  
**NOW \$23,840**

5.7 V8 HEMI EFI Engine, 6 Speed Automatic, Aluminum Wheels, 115K Miles, Security Cover, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, F21103A



**2018 JEEP COMPASS LATITUDE 4X4**  
**NOW \$20,995**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Laser Blue Pearl, U21032



**2018 FORD ESCAPE SE 4X4**  
**NOW \$19,745**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Blue Metallic, U21030

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**2013 FORD ESCAPE SE**  
**NOW \$10,534**

1.6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, Auto Climate Control, Remote Keyless Entry System, Ruby Red, U21012A



**2017 HONDA CIVIC EX-T SEDAN**  
**NOW \$17,500**

1.5 EFI Engine, Turbocharged, CVT Automatic, Aluminum Wheels, 35K Miles, Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, White, M20016H



**2015 BMW 528**  
**NOW \$18,466**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 70K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, White, C21150A



**2017 AUDI QUATTRO Q7 PRESTIGE 4X4**  
**NOW \$30,665**

3.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 94K Miles, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Moon Roof, Power Lift Gate, Back-Up Camera, Remote Keyless Entry System, Orca Black, F21034A

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**2015 GMC ACADIA SLE AWD**  
**NOW \$16,956**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Power Driver's Seat, Power Lift Gate, Back-Up Camera, Remote Keyless Entry System, Champagne Silver, F20529H



**2018 CHEVY CRUZE LS**  
**NOW \$13,995**

1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Power Windows, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Red Hot, C20176A



**2017 CADILLAC XTS LUXURY**  
**NOW \$21,913**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Heated Back Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black Raven, F20529A



**2014 FORD EXPLORER XLT 4X4**  
**NOW \$15,668**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Navigation, SYNC, Power Leather Heated Front Seats, Power Moon Roof, Dual Panel Moon Roof, Auto Temp Control, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Tuxedo Black, F20520A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$32,750**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Black Appearance Group, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Brilliant Black, U21010

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**2017 FORD F-250 LARIAT SRW CREW CAB 4X4**  
**NOW \$59,725**

6.7 Power Stroke V8 DIESEL Engine, 6 Speed Automatic, 59K Miles, Bed Liner, Power Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Twin Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Reverse Sensing System, Back-Up Camera, Lariat Ultimate Package, Ford Certified! Shadow Black, F21020A



**2015 FORD ESCAPE SE 4X4**  
**NOW \$13,576**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 89K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F20455A



**2020 FORD TRANSIT CONNECT XLT 6 PASSENGER VAN**  
**NOW \$26,544**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Less than 7K Miles! Power Driver's Seat, Auto Climate Control, SYNC 3, Wireless Phone Charging Pad, Lane Keeping System, Blind Spot Monitor, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Frozen White Metallic, F20526A



**2018 CHEVY COLORADO Z71 CREW CAB 4X4**  
**NOW \$30,996**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Power Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Cajun Red, U21015



**2015 HYUNDAI SONATA SE**  
**NOW \$12,324**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Power Windows, CD-Player, Remote Keyless Entry System, Lakeside Blue, C20120A



**2017 TOYOTA SIENNA XLE**  
**NOW \$21,902**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 92K Miles, Navigation, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, Silver, C20227B



**2015 LINCOLN MKC AWD**  
**NOW \$17,995**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Car Smart Checked! Silver Sand, M20083B



**2014 JEEP CHEROKEE TRAILHAWK 4X4**  
**NOW \$18,556**

3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Power Moon Roof, Power Lift Gate, Remote Keyless Entry System, Bright White, C21073B



**2014 TOYOTA RAV4 LE AWD**  
**NOW \$16,289**

2.5 EFI Engine, 6 Speed Automatic, Styled Wheel Covers, 50K Miles, Back-Up Camera, Power Windows, CD-Player, Remote Keyless Entry System, Magnetic Gray, C21141A



**2018 LEXUS IS 300 AWD**  
**NOW \$29,990**

3.5 EFI Engine, Automatic Transmission, Aluminum Wheels, 24K Miles, Navigation, Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Graphite, M20079A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$34,967**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Bed Liner, Heated Front Seats, Power Driver's Seat, Heated Steering Wheel, Park Assist System, Back-Up Camera, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Bright White, U20229



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**Rosenbaum**

*The LORD your God will raise up for you a prophet like me from among you, from your fellow Israelites. You must listen to him. For this is what you asked of the LORD your God at Horeb on the day of the assembly when you said, "Let us not hear the voice of the LORD our God nor see this great fire anymore, or we will die." The LORD said to me: "What they say is good. I will raise up for them a prophet like you from among their fellow Israelites, and I will put my words in his mouth. He will tell them everything I command him." ~ Deuteronomy 18:15-18*

In the advertising world, there is one goal: sell your product. Of course, this leaves the consumer suspicious, and rightly so. Is the person in the commercial telling the truth? Is the salesperson misleading me? Are the claims made too good to be true? But if a brother or sister, or good friend tells you that they bought a product and it is good quality, that's different. That means more than 100 TV commercials. Why? The intentions of our family and friends are different than those trying to sell a product. They have our best interests at heart, not the next sale.

In the Bible reading today, God reminds us that Jesus can be trusted. He has our best intentions in mind. More than fifteen hundred years before Jesus was born, God promised that Jesus

would be a prophet who would only say what God wanted to be said. This means that everything Jesus said was true. His words can be trusted.

Jesus wasn't trying to sell something. Jesus didn't come to earth to make money or make life better for himself. Jesus came to earn heaven for us and give it to us free of charge. His words weren't deceitful or crafty. He wasn't trying to trick us. Jesus' words help, heal, and are true. You can trust Jesus!

Prayer: Dearest Jesus, help me to trust that you care for me. Give me a heart that listens to your words and takes them to heart, trusting that what you say will always be for my good. Amen

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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THU 3/18 7PM	Boys Basketball @ Portage Northern
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# Don Stuart Explaining Leprechauns as Only I Chaun



Stuart

When my kids were little, they always busily prepared for a big day of revelry on March 17th. But for them, it wasn't about St. Patrick. Thanks to the power of modern marketing, they thought all the hoopla was in honor of the "Lucky Charms" leprechaun.

Here's how popular this cartoon character was in my house: An important St. Patrick's Day ritual for my boys was smudging their foreheads with ashes from charred Lucky Charms marshmallows.

However, one year the observances were marred by festering arguments between the kids regarding key aspects of the Lucky Charms canon. For example, they disagreed about how tall the leprechaun is. Sons No. 3 (then age 18) and No. 4 (then age 16) jokingly said he's taller than No. 5 (then age 12). This made No. 5 positively green with anger, sort of like a leprechaun-sized Incredible Hulk.

This year marks the 59th anniversary since the creation of Lucky Charms cereal, and the recipe hasn't changed a bit since 1962: Sugar-coated chunks of sugared oats, mixed with "magical" sugar-coated marshmallows that come in a variety of shapes, colors and sugars. What's been kept under wraps all these years is the secret ingredient that gives the marshmallows their magic: Finely ground bits of sugar-coated leprechaun.

Since its creation, thousands of execrable cartoon shows have paused for hundreds of inane commercials wherein Lucky Charms are hawked by a cereal-addicted leprechaun. What hardly anyone knows is that he's actually the long-lost "Fourth Elf," the brother of Snap, Crackle and Pop. With a costume change and some unfortunate plastic

surgery on his ears, he became the Lucky Charms leprechaun, and General Mills' marketing staff worked for endless hours at herniatingly large salaries to come up with his highly imaginative name: "Lucky." (His real name is Zeppo).

I've always found it odd that a product aimed at children would be promoted in TV ads with such blatant animosity between kids and Lucky. It's been the same story for decades: Some kids plan ways to pilfer Lucky's cereal; Lucky tries to prevent their thievery and fails; the kids taunt Lucky for being unable to thwart them; Lucky broods over a pint of Guinness. It's been a half-century of Irish tragedy worthy of Eugene O'Neill.

Now I realize many anal-retentive readers will e-mail me to quibble that "O'Neill wasn't Irish! He was born in Connecticut!" to which I'd be tempted to retort "I know! I wanted to use Irish dramatist Dermot Bolger instead, because his name sounds way goofier, but nobody knows who Dermot Bolger is!"

But what I'd actually retort is "Forget O'Neill, there's another celebrity featured in this column who ISN'T Irish, but wants everyone to think he IS!" Brace yourself: It's Lucky the leprechaun!

Aye, the voice of Lucky for 30 years 'twas no bonnie lad of the auld sod. Lucky's brogue was faked! - by American voice actor Arthur Anderson (nickname: "NOT the Guy Who Started the Huge Consulting Firm").

More shocking still, it seems that Lucky found his own product repulsive. The story goes that Anderson tried the cereal just once; he immediately spewed the first spoonful out, and forever after privately referred to it as "Blecchy Charms."


TakefiveT5@yahoo.com

Read more at www.MailMaxOnline.com

**WSJM 106.1 1400 SPORTS**

# STUDENT ATHLETE of the week

**Name: Drew Goodline**  
**School: Coloma High School**



Drew Goodline of Coloma High School Basketball is the WSJM Sports Berrien County Student Athlete of the Week for the week of February 21, 2021.


In the Comets' win over Saugatuck, Drew finished with 26 points, ten rebounds, and seven assists. In a win over Watervliet, he scored 30 points to go along with five rebounds and four assists. He wrapped up the week with 27 points, four rebounds, and three assists against Benton Harbor.

Drew is also a member of the Coloma Football team and National Honor Society. In the classroom, he carries a 3.9 grade point average.

Drew is the son of Wendy and Chad Goodline.

Other finalists for the week were Jayce Warren of Bridgman Basketball, Symone King of St. Joe Basketball, and Keane Yanez of Eau Claire Wrestling.

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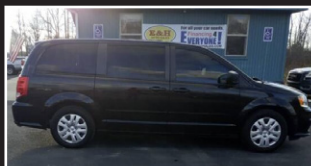
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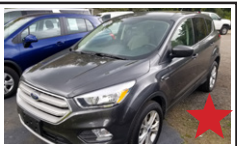
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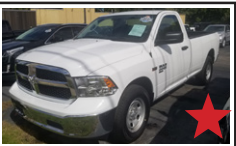
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<p><b>HIGHLANDER</b> any new 2021 HIGHLANDER (Includes Hybrid)</p>  <p><b>\$1750 CUSTOMER CASH<sup>2</sup></b>          -or- <b>1.9% APR Financing for 60 Mos.<sup>3</sup></b></p>	<p><b>\$269 Per Mo.</b>  <b>COMPLIMENTARY FIRST MONTH'S LEASE PAYMENT!<sup>4</sup></b>          Up to \$600 on Highlander</p> <p>-or- Lease a new <b>2021 HIGHLANDER L AWD</b>          8-Speed AT ECT 4-Door AWD SUV Gas Model #6937  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p><b>COROLLA</b> any new 2021 COROLLA (Includes Hatchback)</p>  <p><b>UP TO \$2000 CUSTOMER CASH<sup>2</sup></b>          \$1500 on '21 Corolla (Includes Hatchback)          \$2000 on '21 Corolla Hybrid          -or- '21 Corolla Gas &amp; Hatchback <b>0.9% APR Financing for 60 Mos.<sup>6</sup></b>          -or- '21 Corolla Hybrid <b>0% APR Financing for 60 Mos.<sup>7</sup></b></p>	<p><b>\$129 Per Mo.</b>  <b>COMPLIMENTARY FIRST MONTH'S LEASE PAYMENT!<sup>4</sup></b>          Up to \$300 on Corolla</p> <p>-or- Lease a new <b>2021 COROLLA LE</b>          CVT 4-Door Sedan Gas Model #1852  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>
<p><b>RAV4</b> any new 2021 RAV4</p>  <p><b>\$1250 CUSTOMER CASH<sup>2</sup></b>          \$750 on '21 RAV4 Hybrid          -or- Includes Hybrid <b>1.9% APR Financing for 60 Mos.<sup>3</sup></b></p>	<p><b>\$189 Per Mo.</b></p> <p>-or- Lease a new <b>2021 RAV4 LE</b>          8-Speed AT ECT-i 4-Door FWD SUV Gas Model #4430  <b>36 Mo.   30,000-Mile Lease</b>  <b>36 Mos.   \$2999 Due at Signing</b>  <small>Includes \$500 TFS Lease Subvention Cash.</small></p>

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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. 3. New 2021 Highlander (includes hybrid) & new 2021 RAV4 (includes hybrid). 1.9% APR for 60 Months with \$17.48 per \$1,000 borrowed. 4. Complimentary first month payment up to \$300 on new 2021 Corolla, Corolla Hybrid & Corolla Hatchback. \$400 on new 2021 Camry & Camry Hybrid - excludes Camry TRD Model 2549; and \$500 on new 2021 Highlander & Highlander Hybrid from Toyota. The Terms available on approved credit to only very well-qualified lessees through participating dealers and Toyota Financial Services (TFS). Offer available in the Continental U.S. and ends 3/31/21. Void where prohibited. Toyota Financial Services is a division of Toyota Motor Credit Corporation (TMCC). TMCC is the authorized attorney-in-fact and servicer for Toyota Lease Trust. 5. New 2021 Highlander L AWD Model 6937. Lease based on net cap cost of \$33,104. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$26,457. 6. New 2021 Corolla and new 2021 Corolla Hatchback (excludes Corolla hybrid). 0.9% APR for 60 Months with \$17.05 per \$1,000 borrowed. 7. New 2021 Corolla Hybrid 0.0% APR for 60 Months with \$16.67 per \$1,000 borrowed. 8. New 2021 Corolla LE Model 1852. Lease based on net cap cost of \$17,702. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$13,188. 9. New 2021 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$23,616. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$18,421. 10. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales, U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 11. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 12. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealers for details and exclusions. Valid only in the continental U.S. and Alaska. \* For 3 & 6 - Subject to approved credit through Toyota Financial Services Tier 1+ & 1 only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. \*\* For 5, 7 & 9 - NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. For 2, 3, 4, 5, 6, 7, 8, 9, 10 & 11 - Must take retail delivery from new 2021 dealer stock between 3/2/21 and 3/31/21. APR, Customer Cash & Lease offers may be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 3/31/21.



# CHOW!

March is officially  
Restaurant Month  
in Southwest Michigan.

March 2021 - Volume 1



Michigan's *Great* Southwest  
**MailMax**  
Your Good News Paper



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REGIONAL CHAMBER





Sarah  
Spoonholtz,

Regional  
Director,  
SMR Chamber

# CHOW!

The official dining guide  
of Southwest Michigan

We are excited to share with you **#BerrienRestaurantMonth** where we celebrate, support, and enjoy the delicious flavors Southwest Michigan restaurants have to offer. Not only have the county commissioners made this an official proclamation for the entire month of March, but multiple municipalities in Berrien County have also taken the initiative to dedicate a specific Restaurant Week in an effort to support their restaurants, bakeries, breweries, wineries, coffee shops, and even catering companies.

We have also partnered with **MailMax** to bring you **CHOW!**, a special dining guide for the next three weeks to celebrate Restaurant Month.

There are multiple ways you can support these restaurants which include: dining in, ordering takeout, tagging them on social media, purchasing a gift card to use later, tipping the staff generously, and leaving a positive review for others to see.

Trying to think of where to go for your next meal? Here are a few that you'll find on [buylocalberrien.com](http://buylocalberrien.com)!

Seeking out a comfy and casual destination with great drinks, and unique food offerings? **Bread + Bar** in Benton Harbor is your place! Their menu consists of delicious healthy and fresh meals, AND **Bit of Swiss** artisan breads and desserts. Nightly specials include Grilled Cheese Tuesday, Friday night Fish Fry and Lenten options, and all month long you can enjoy 3-course to-go specials which include a salad, main course, Bit of Swiss bread and dessert...all for \$20.21! (See ad on page 4)

Not only is **Caffè Tosi** celebrating 28 years in Southwest Michigan, but they also just updated their menu with Spring options! Serving breakfast, lunch, and dinner 7 days a week, you can try new daily made-from-scratch specials, comforting classics like their minestrone soup, or grab a sweet treat and caffeinate with one of their Espresso Bar beverages. (See ad on page 7)

Every time I mention Robert Montgomery from **221 Main Restaurant and Cocktail House** in St. Joe, I get the exact same response of delicious food, great whiskey, and that guy knows the importance of supporting other restaurants in our area when he's not running his own! All month-long Robert and his team have multiple delicious offerings including

Parmesan-Crusted Whitefish, Slow-Roasted Prime Rib, and Surf-n-Turf! (See ad on page 16)

**Main Street Burgers, Pizza, and Ice Cream** in the heart of Eau Claire is officially open for the season! If you've never tried one of their delicious burgers, pizzas, or ice cream creations – you are truly missing out. Granted, I might be slightly biased being born and raised in Eau Claire, but I can assure you there is a reason for the excitement when they re-open each year.

I have one word for you...“Thundersticks!” That's right, that famous, cheesy, spicy heaven that **Coach's Bar and Grill** is serving up, not only in the appetizer form but now also in pizza form. Granted, they have much more on their menu, including burritos, pulled pork & smoked brisket, delicious salads, plus all month they have a variety of weekly specials for customers to enjoy! (See ad on page 14)

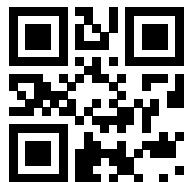
Most of you are probably already familiar with **Santaniello's Restaurant** pizza and focaccia bread, but have you tried some of their other dishes? They've received rave reviews for their ribeye, fish and pastas dishes...oh my! There's something deliciously comforting in the way the Santaniello's team works their magic on every item that leaves the kitchen.

If you're in the mood for a little pick me up or a grab and go breakfast, don't forget about **Small Town Grounds** in Bridgman. Not only can they help make your day less sleepy, but they also can hit that sweet tooth with a selection of **Red Coach Donuts** and muffins from **Classic Catering**.

Now that I have your mouth watering and your stomach growling like mine, you can see more delicious options and restaurants simply by visiting online at [buylocalberrien.com](http://buylocalberrien.com)! We have well over 100 different locations listed there and are steadily adding more to the list from each community.

If you're a restaurant owner that would like to be included, you can also reach out to me directly at [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or 269-932-4040. I look forward to seeing, connecting, and hopefully dining with you soon. Now, go chow down!

Scan with your phone's camera to go directly to [buylocalberrien.com](http://buylocalberrien.com)!



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Carry out.



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chicken bacon  
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chicken snack  
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**FREE DESSERT**  
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## STARTERS *bracket*

Cheese Cubes \$7

Jalapeno Poppers \$7

Mushrooms \$6

Popcorn Shrimp \$7

Onion Rings \$6

Mini Corndogs \$6

Mac-N-Cheese Bites \$6

Crab Extremers \$7

More winning Appetizers to choose

# "MAD FUN" Basketball Bracket Challenge

Check out our Winning Menu.

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Served with skinny fries.

Italian Beef \$10

4-Cheese Grilled \$9

Sandbar Special \$10

BLT \$9

Perch Sandwich \$12

Reuben \$10

BBQ Pulled Pork \$9

Buffalo Chicken \$10

More winning Sandwiches and sides to choose

## SOUP/SALAD *bracket*

House Salad \$7

Mandarin Chicken \$10

Buffalo Bacon Bleu \$10

Chicken Caesar \$10

That Good Salad \$10

Cobb Salad \$10

Chile Bowl \$7 Cup \$4<sup>50</sup>

Soup Bowl \$7 Cup \$4<sup>50</sup>

Large fresh salads and great soups

## BURGER *bracket*

7oz hand-pattied, grass-fed beef, with skinny fires.

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Popper Burger \$10

Black-n-Bleu \$10

Cowboy Burger \$10

Farm Burger \$10

Mushroom Swiss \$9

Mexican Burger \$10

Black Bean Burger \$9

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70 cents wings

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COUPON EXPIRES 4/30/21

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Dine-In Specials

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Wednesdays – Quarter Pound Burgers \$.99

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Thursday	Sushi Night
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 \$10  
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## Mardi Gras Menu

### Appetizers:

- 11lb Boiled Fresh Louisiana Crawfish/Drawn Butter and lemon \$12.00
- Deep Fried Louisiana Select Oysters/Cajun Mayonnaise \$13.00
- Crawfish Dip (Hot cheddar, Sour Cream, Creole Sauce, Crawfish tail meat) with Cajun Toast Points \$12.00
- Fried Green Tomatoes with Crawfish Saute \$12.00
- Red Beans and Rice with Andouille \$7.00

### Entrées:

- Gumbo Yaya Tasso/Andouille/shrimp in a rich creole stock with dirty rice \$16.00
- Smoked Chicken Jambalaya Celery/Green Pepper/Onion in a rich spicy Louisiana Tomato broth with dirty rice \$16.00
- Crawfish Etouffee green peppers/onions/celery in a seasoned creole gravy with dirty rice \$16.00
- Blackened Fresh Louisiana Red Fish served with toasted pecan butter/Meuniere sauce/ served with red beans and rice \$21.00

### Desserts:

- Bourbon Pecan Pie with Vanilla ice cream \$9.00
- Beignets with chocolate sauce and vanilla ice cream \$9.00

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FROZEN CAKE**

**8" OR LARGER**

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Dine In & Heated Patio

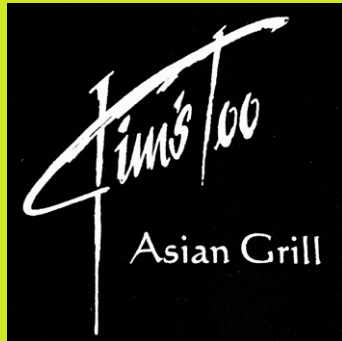
Take Out - Delivery **DOORDASH**

Overlooking Lake Michigan Downtown  
501 Pleasant Street St. Joseph, MI  
schus.com 269 983 7248

TIM'S TOO  
LOVES YOU

complimentary  
Mochi Ice Cream

with any  
TIM'S TOO BOWL  
in March



DINE IN - TAKE OUT  
DELIVERY DOORDASH  
511 Pleasant Street Downtown  
St. Joseph, MI  
269 985 0094  
timstoo.org

**th** TABOR HILL

THURSDAYS & FRIDAYS  
Surf n' Turb



SATURDAYS  
Prime Rib

EASTER  
brunch weekend

APRIL 3RD + 4TH • 10:00AM TO 4:00PM

CALL 269-422-1161 FOR RESERVATIONS

185 MT TABOR RD, BUCHANAN, MI • TABORHILL.COM

PUBLIC  HOUSE

**\$30 MEAL DEAL!**

- 1 APPETIZER
  - 1 TWO-TOPPING PIZZA
  - 1 GROWLER FILL\*
- CARRY-OUT ONLY

\*EXCLUDES SANGRIA



**SOUTH OF BARODA**  
THURSDAY SPECIALS



CARNE ASADA TACOS  
\$5 SANGRIA  
\$8 MARGARITAS

9151 1ST ST, BARODA, MI • (269) 326-7059 • ROUND BARN.COM



# ST PATRICK'S DAY CELEBRATION

GROBBEL'S CORNED BEEF  
CABBAGE, CARROTS & POTATOES

**\$11.95**



**WEDNESDAY MARCH 17<sup>TH</sup>**  
FROM 3 P.M. TO 11 P.M.



**BABE'S** lounge and  
restaurant  
est. 1958 On the St. Joseph River

MONDAY - THURSDAY : 3 P.M. - 11 P.M.  
FRIDAY : 3 P.M. - 11 P.M.  
SATURDAY : NOON - 11 P.M.



565 RIVERVIEW DR.  
BENTON HARBOR, MI  
269-925-3787

# Clementine's too



**The Place for Perch!**

And also...

Steaks, Seafood, Pasta Dishes  
Salads and the Best Onion Rings!

**MONDAY - WEDNESDAY ALL DAY  
ALL YOU-CAN-EAT FRIED SHRIMP!**

**\$11.95**

Carry-Out Available  
Open 7 Days at 11am  
ohmydarling.com

1235 Broad St. • St. Joseph • 269-983-0990

# Papa Vinos



**NEW!**

## CURBSIDE FUNDRAISING

- YOU PROMOTE THE EVENT •
- WE PROVIDE THE FOOD •
- WE WRITE THE CHECK •

*Papa's*  
PARTNERS

ST. JOSEPH, MI

APPLY TODAY:  
[www.papavinositaliankitchen.com](http://www.papavinositaliankitchen.com)

MISHAWAKA, IN





# RYE BELLES

RESTAURANT & BAR

CASUAL DINING IN A WARM AND INVITING ATMOSPHERE

## THANK YOU



WE TRULY APPRECIATE YOUR BUSINESS, YOUR LOYALTY, AND YOUR SUPPORT

### MONDAY THROUGH THURSDAY

**\$5 DRAFTS**

**\$5 HOUSE WINES**

**\$5 COCKTAILS**

\*VALUE THROUGH MARCH 31ST • DINE IN ONLY\*

518 BROAD STREET | DOWNTOWN SAINT JOSEPH | 269-281-0318 | WWW.RYEBELLES.COM

2809 NILES AVE  
ST JOSEPH MI  
269-487-9577  
OPEN: Tue-Sat  
11am-8pm

## NOLA ROUX

casual cajun eatery

**NEW SPRING SALADS**  
on sale this month, please visit website for details

**NolaRouxEatery.com**



**JERK CHICKEN**



**CREOLE SHRIMP**



**MUFFALETTA**





**DAILY SPECIALS**

**MONDAYS**

- \$5 5oz BURGERS
- \$5 HOUSE ROCKS MARGARITAS
- \$3.50 HOUSE FROZEN MARGARITAS (DINE-IN ONLY)

**TUESDAYS**

- 10" HAND-TOSSED PIZZAS
- SMOKEHOUSE BBQ PIZZA & THUNDERSTICK PIZZA
- ASK ABOUT OUR ROTATING FEATURED PIZZA!
- \$2 DOMESTIC BOTTLES (DINE-IN ONLY)

**WEDNESDAYS**

- \$10 BABY BACK RIB BASKET
- \$1 OFF ALL WHISKEYS
- HALF OFF WINES BY THE GLASS (DINE-IN ONLY)

**THURSDAYS**

- \$0.85 WINGS (DINE-IN ONLY)
- \$10 10PC WINGS TO GO!
- \$1 OFF CRAFT BEER PINTS (DINE-IN ONLY)

**SUNDAYS**

- \$5 BLOODY MARYS 12PM-5PM

**ONLINE ORDERING AND SIDELINE PICKUP**

[WWW.COACHSBARNGRILL.COM](http://WWW.COACHSBARNGRILL.COM)

**OPEN 7 DAYS A WEEK**

ALL SPECIALS ARE AVAILABLE FOR CARRYOUT UNLESS OTHERWISE SPECIFIED.

2528 W. GLENLORD ROAD, STEVENSVILLE, MI  
(I-94 TO EXIT 23 1/2 MILE NORTH ON RED ARROW HWY)

**(269) 429-2600**

CHECK US OUT ON

Facebook Twitter Instagram and Untappd

SCAN THE QR CODE



DOWNLOAD THE FREE COACH'S MOBILE APP



Join us March 20 for a special Saturday Brunch as we welcome warmer weather with our Oberon Release Party!



Our Baked Mac & Cheese, Handmade Burgers, Sandwiches, Soups, and Salads put the Lunch in Brunch!

**SATURDAY BRUNCH**

10am - 3pm

See our Facebook page for current menus, specials & events.

- SWEET...** Vanilla Porter French Toast
- SAVORY...** House Smoked Bacon
- DIFFERENT...** Breakfast Poutine



The Grille at Harbor Shores brings a fresh brunch experience to the table.



SATURDAY BRUNCH DRINK SPECIALS

THE GRILLE AT HARBOR SHORES



# DINO'S

RESTAURANT & PANCAKE HOUSE

Celebrate St. Patrick's Day With Us

Wednesday, March 17<sup>th</sup>

7am-4pm



OUR FAMOUS  
CORNED BEEF & CABBAGE

Includes potatoes, carrots,  
soup or salad and dessert

**\$11.95**



2080 Niles Road • St. Joseph • 269-982-0229



Mexican Restaurant and Bar  
4142 M-139 ST. JOSEPH MICHIGAN 49085  
269 429 3100



MARGARITAS  
**\$6.50**

4142 M-139 • St. Joe (Across from Mark III) 269-429-3100

*Tosi's Anytime, Any Reason,  
... like celebrating Restaurant Month!*



MONDAY  
PASTA NIGHT



TUESDAY  
PIZZA NIGHT  
\$3 CRAFT BEERS TOO!



FRIDAY  
LENTEN SPECIALS



SATURDAY  
CHEF MICHAEL'S  
SPECIALS

*Tosi's*

for over 82 years!

DINE-IN OR CURBSIDE

MONDAY & TUESDAY • FRIDAY & SATURDAY • 5PM-9PM  
(LIMITED MENU)

4337 RIDGE ROAD, STEVENSVILLE • 269.429.3689 • WWW.TOSIS.COM

Check Tosi's Facebook or Website for menu details or promotions.



DAN & LORI MCCREERY  
WELCOME YOU BACK



*Celebrate*  
**Restaurant Month at**

**221**  
**MAIN**  
Restaurant and Cocktail House

**the entire month  
of March!**

**Restaurant Month Features**



**Slow-Roasted Prime Rib**  
*(every Friday & Saturday)*



**Buffalo Trace  
Old Fashioned**  
*(daily)*



**Parmesan  
Crusted Whitefish** *(daily)*



**Corned Beef & Cabbage**  
*(March 12 - 17)*



**Surf n Turf dinner**  
*(daily)*

***Thank you for your support as we reopen. We love our locals!***

**Open Wed-Sun at 4pm • downtown St. Joseph • (269)982-4000 • 221stjoe.com**