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POSTMASTER: Please deliver on May 8, 2021

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Printed with soy ink on recycled paper

May 8, 2021

www.MailMaxOnline.com

Volume 22, Ver.19

## Moody on The Market



### Moody

As St. Joseph City Commissioners still work desperately to wrap their minds around whether or not the city will join the 10-percent or so of Michigan municipalities that are incorporating Social Districts into their downtowns to help the hard-hit hospitality industry recover from the huge impacts of the pandemic, St. Joseph Today Executive Director Amy Zapal has been dispatched back to the drawing board to find alternative options for how large the district will be, when it can operate, and how best to control safety and sanitation issues among others. The Commission recently spent an extensive amount of time for a second straight meeting debating not only if they will allow creation of a Social District downtown, but if they do how large it will be, how it will be enforced, and when it would be allowed to even occur.

Some members of the commission are advocating for a trial period in the so-called "shoulder season" at the end of the summer, to which Zapal replied, "These businesses need help now. They might not make it to the shoulder season. Some of these businesses are teetering on the brink, and at risk of disappearing without some help like this." Zapal returned after being sent away several weeks ago and asked to provide additional feedback from other businesses in the central business district regarding their support for the concept, and encouragement to consider scaling back the footprint of the "Common Areas," where alcoholic beverages could be consumed in take-out fashion from licensed establishments throughout the district. In one major adjustment, Zapal scaled the scope in Lake Bluff Park to about half of the original proposal, meaning that only from the brick gazebo across from the Boulevard Inn to the city's band shell would be included in the common area. Nevertheless, some commissioners are pushing for a "test or trial" area of considerably smaller size or at the later time in the year. Several citizens joined the conversation on both sides of the equation both for and against the Social District concept which has been approved by the Michigan Legislature and the Michigan Liquor Control Commission with a current plan to sunset the legislation at the end of 2024 in a bid to help bars and restaurants to recover from extended shutdowns of indoor service, and severe restrictions on capacity limits. St. Joseph Public Safety Director Steve Neubecker voiced some concerns

Continued on page 8

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## Millicent Humnisky



Executive Director, Southwestern Michigan Tourist Council

## Fun & Interesting Things to Do in Michigan's Great Southwest!

Spring always amazes me! A couple of warm days and some rain can transform southwest Michigan into the natural beauty this area is known for. This area is also known for hundreds of events that are making

their way back as we move through this year, both in-person and online.

Twin City Players announces its third *Virtual Trivia Night with TCP!* The online fundraising event will be held Saturday, May 15 at 7 pm. Tickets are \$10 for one screen (one or more players) and can be purchased at [www.twincityplayers.org](http://www.twincityplayers.org) through May 13. Dressing up as your favorite Disney character is encouraged!

Availability is limited so don't miss out on a night of fun with TCP friends and family. Purchase your ticket before they sell out - this is an easy way to support TCP!

Ticket proceeds from the event support Twin City Players and provide prize money for winners. A ticket purchase allows patrons to sign in with one screen to participate in the trivia challenge. An

Continued on page 2

## Inserts & Promotions

- ALDI • Baroda Pizza
  - Family Fare
  - Family Farm & Home
  - Hardings Friendly Market of Bridgman
  - Jets Pizza
  - Martin's Super Markets
  - Rural King • Save A Lot
- Inserts may vary by Zip Code



# TOURISM *Continued from cover*

email participation link will be sent to ticket purchasers prior to the event. The trivia night question categories and additional information is available on the TCP website. First, second, and third place winners will get bragging rights and a percentage of funds raised. Donations can be made at the TCP website for anyone that cannot attend the event but wish to support TCP.

The online trivia night event will be hosted by TCP's Laura Simmons and Jacob Holmes using CrowdPurr. Participants can join in the fun using their computer or smartphone.

Our next event is the *Third Thursday Art Event: Studio Tour with Artlab Artist Mike Slaski*, May 20. Join Krasl Art Center Deputy Director and Curator, Tami Miller, on Zoom for a live tour from artlab artist Mike Slaski's studio. Learn more about the artist and his process, see additional work, and ask questions during this virtual evening event, which is free. Advance registration is required [krasl.org/art/programregistration](http://krasl.org/art/programregistration).

Join the folks at The Acorn May 22 for their first outdoor Acorn Anywhere! event of the season, featuring the music of The Dean Allrick Trio, with special guest, the luminous performer and local favorite, Livia Gazzolo. Enjoy beloved jazz standards in the intimate Allan Boyd Memorial Gazebo Garden of The New Troy Community Center. Bring lawn chairs, beverages and snacks and experience the perfect evening.

The Dean Allrick Trio jazz drummer Chuck Hartzell began performing with local jazz musicians at a very early age. His love of jazz and steady solid rhythm quickly advanced his reputation, and he became the 'first call' choice of many seasoned local band leaders. Chuck has been performing for more than 45 years with local jazz groups.

Tim King was musically educated at St. Joseph High School in southwest Michigan, Lake

Michigan College, University of Michigan and on-the-road touring with a variety of bands. He has a great ear and plays tenor saxophone and upright bass.

Dean Allrick started playing the keys around the age of six. His first keyboard experience was with a funky four-octave electric chord organ. After a year of advancing through standards and literature, he moved on to the piano to expand as a musician. His interest in The Great American Songbook and Jazz has led Dean to perform across Southwest Michigan at various locations.

Livia Gazzolo is a jazz singer mostly inspired by Ella Fitzgerald, Sarah Vaughn, and Chet Baker. She is currently working to integrate jazz, improvisation, and Kurdish music. She has been producing and performing in a monthly cabaret-like variety show called, 'The Mouse House,' "when the cat's away," in Chicago for the past two years. She has performed around Chicago at esteemed venues such as Soho House, Hotel Zachary, The Up Room on the rooftop of The Robey Hotel, Sea and Olive, and Bordeaux Wine Lounge, as well as other notable locations. This past summer, Livia performed outside at Cafe Gulistan in Harbert, Michigan every Thursday with her piano accompanist and long-time mentor, David Lahm. For this concert, Livia will be partnering with Reynaldo Certain, an accomplished classical, flamenco and bossa nova guitar player who performs around Chicago in jazz bars including The Green Mill and Andy's Jazz Club. Admission is \$50. Contact The Acorn, 269-756-3879.

We'll be back in a couple of weeks with more fun and interesting things to do in Michigan's Great Southwest!

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)



**50,314 Weekly Readers!\***

\*Circulation Verification Council Audit June 2020

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**(269) 934-7522**  
FAX: 269-934-3297  
[publisher@MailMaxOnline.com](mailto:publisher@MailMaxOnline.com)  
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## Photo of the Week

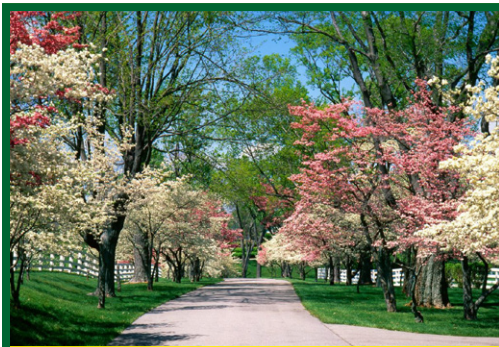


### Shrooms in Bloom

Photo by Bailey Gruss

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Photos must be horizontal orientation to be considered for Photo of the Week.



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**Social District coming to Downtown Bridgman**

Arthur Havlicek,  
President,  
SMR Chamber

The City of Bridgman has given its downtown breweries, wineries, and restaurants reason to celebrate this week, following Monday night's unanimous vote to establish a Social District in the heart of their downtown. Given the pent-up demand for travel that is likely to benefit our area this Summer, their embrace of a Social District could not have come at a better time.

For those unfamiliar, Social Districts are a relatively new concept in the State of Michigan made possible by legislation passed in response to the COVID-19 pandemic. The new law allows for local governments to establish Social Districts within their municipality, the boundaries of which are almost entirely up to local discretion. Once the District is established, patrons of the adjacent bars, distilleries, breweries, restaurants, tasting rooms, and similar food service establishments may purchase alcoholic beverages to-go in specially marked, open containers and then taken into the District's "Common Areas" for consumption.

Needless to say, enabling the onsite sale and off-site consumption of alcohol provides downtown hospitality establishments the crucial flexibility to safely serve customers beyond their current fifty-percent capacity restriction on indoor dining. With this concept, the Common Areas of the Social District essentially become a shared patio, providing patrons with an outdoor experience where social distancing and socialization are not mutually exclusive.

The boundaries of the "Bridgman Social District", as approved by the City Council, consists of Lake Street, between Maple Street and Mathieu Street, and the City's municipal parking lot. It's Commons Areas include all sidewalks within the social district, the City's municipal parking lot, and the courtyard owned by Hoof2Hanger/Sandpiper. Qualified licensees adjacent to this District that could participate include China Café; Lake Street Eats; Lazy Ballerina Winery; Tapistry Brewing Company; and Transient Artisan Ales.

The City hopes to leverage the inclusion of the municipal parking lot by using it to potentially host live music, open air markets, and other small-scale attractions intended to draw and entertain visitors while they enjoy their refreshments from the surrounding estab-

lishments. Outside these occasions, the district will operate year-round, seven days a week, from 11 a.m. to 10 p.m. under the supervision of the participating establishments and City staff.

As you might suspect, anything pertaining to alcohol comes with a stringent set of rules – many of which we've codified in the approved Management and Maintenance Plan as required by the Michigan Liquor Control Commission (MLCC) for final authorization. For example, to-go containers will be uniform and prominently display the logo of the Social District/Commons Area; containers cannot be carried into the establishment of another qualified licensee; and alcohol can only be consumed within the Commons Area. Signage will be placed throughout the district displaying these rules, as well as the District's boundaries.

While I'm proud to say the Southwest Michigan Regional Chamber was intimately involved with getting this Social District off the ground, we certainly could not have done it alone. Bridgman City Manager Juan Ganum, Bridgman CIA Chair Hannah Anderson, and Bridgman CGA Chair Brett Boyd were all indispensable to the formulation of the proposed district as well as the plans and partnerships that make it possible. Also crucial was the backing of the Bridgman City Council, who voted unanimously to approve this District. We greatly appreciate their desire and drive to support Bridgman's downtown businesses.

Once authorized by the MLCC, Bridgman will join the forty-five other municipalities that have already adopted Social Districts around the state – including the City of Niles. Without exception, these Districts have proven to be a safe and effective way for local governments to spur economic activity throughout their community.

As my good friend, and fellow MailMax contributor, Millicent Huminsky from the Southwestern Michigan Tourist Council pointed out in her Letter of Support, Tourism is the third largest industry in Michigan and we must remain competitive with other lakefront communities in capturing our share of the market. I couldn't have said it better myself.

This Social District will make Bridgman more of a destination than it already is, attracting new visitors to see all of the great things our small, Southwest Michigan town has to offer. We look forward to updating you once the District goes live, and seeing you down there sometime this Summer.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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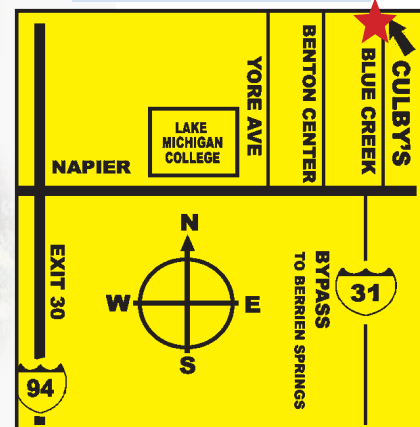
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# STUDENT ATHLETE

*of the week*



Preston Nichols

**Name: Preston Nichols**  
**School: St. Joseph High School**

Preston Nichols of St. Joseph High School Track is the WSJM Sports Berrien County Student Athlete of the Week for the week of April 18, 2021.

At the Allegan Invitational, Preston won the 100 Meter Dash with a time of :10.71 and the 200 Meter Dash with a time of :22.38, but his prelim. time of :22 broke a meet record and tied a St. Joe school record. He also ran a leg for the 400 Meter Relay team that broke a meet and school record with a time of :43.17. Preston is currently #1 in the state in the 100 and 200 Meter Dashes, as is the 400 Meter Relay team.

Preston is also a member of the baseball, football, and soccer teams, and National Honor Society. In the classroom, he carries a 4.12 grade point average.

Preston is the son of Shawn and Michelle Nichols.

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:







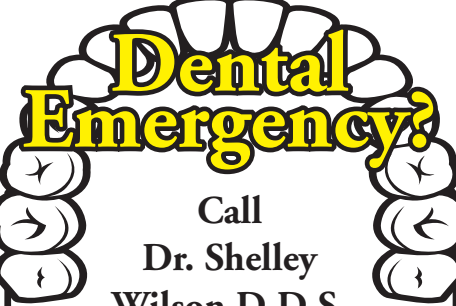



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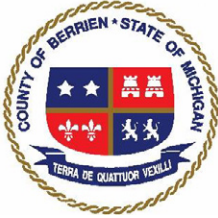
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- ★ PTSD Counselors from the South Bend Vet Center who come to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
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- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.



### Pastor



Rosenbaum

### Bucket List

*[Jesus] then began to teach [his disciples] that the Son of Man must suffer many things and be rejected by the elders, the chief priests and the teachers of the law, and that he must be killed and after three days rise again.*

Mark 8:31

Do you have a bucket list, a list of things you must do before you die?

I don't have a bucket list. Maybe that means I'm unimaginative or that I'm content. Perhaps it's a little of both. But I really can't say that there's any one thing I must do before I die. Otherwise, I might feel as though my life would end unfulfilled.

I suppose that there are some people who have taken the time to put together a bucket list. And I imagine that the activities on their lists include every type of fun and enjoyable adventures, things meant to bring a smile to a person's face. After all, that's why bucket lists exist. Right? They're all about me, my self-fulfillment, my self-indulgence.

Did you know that Jesus had a bucket list? He absolutely did. But his list didn't include a bunch of fun, self-indulgent activities. No, Jesus' bucket list was all about his suffering in self-sacrificing love for you and me and every sinner.

True, Jesus didn't concoct his own list. It was given to him by his Father before he was born. But it wasn't crammed down his

throat either. Not at all. Jesus accepted it joyfully and willingly. And he strove with all his being to carry out the items on that list perfectly and passionately.

In Mark chapter 8, Jesus revealed his list to his closest friends. He told them how he "must suffer many things and be rejected by the elders, the chief priests and the teachers of the law, and that he must be killed and after three days rise again."

This was more than a premonition on Jesus' part. It was a promise. Each item on his bucket list was going to get crossed off, no matter what.

And why? Because Jesus loves you that much. Because he wants you to know that heaven is yours. Trust him! His bucket list is complete, and it wasn't about him. It was about you!

*Prayer: Jesus, thank you for your faithful and perfect love and your willingness to sacrifice all things for me. Amen.*

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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**MOODY** *Continued from Cover*

over his department's ability to enforce the rules, and the need for clearly delineate boundaries, alongside concerns about trash control. Zapal pointed out on several occasions that the entire concept has been tried for nearly a year now in multiple communities with no major repercussions and reminded observers, "This isn't something I just created in my head,

it comes directly from the Michigan Liquor Control Commission and your state legislators." **Deb Sailor**, who serves on the **St. Joseph Downtown Development Authority** which has endorsed the concept for St. Joe, told of being in a day-long meeting with other DDAs from across the state and learned that "initial concerns about unruly, rowdy or never-ending beach party types of crowds proved to be totally unfounded anywhere in the state." She says, "You might be shockingly, pleasantly surprised that self-policing adults who simply want to have a cocktail while waiting for their restaurant table does not turn them into a rioting crowd...that's a pretty hard leap, and our police have always handled things very professionally and done an amazing job, so maybe if folks took a deep breath you might find that our visitors are some good people who can enjoy an adult beverage without signaling the downfall of civilization." Zapal also reminded city officials, "While you can make this happen (approving

a Social District) but you can also make it *stop* happening at any time that you think it's not what you wanted it to be." She added, "Making the decision based on the lowest common denominator does everyone a disservice." Commissioner **Lynn Todman** said, "While I want to be really, really thoughtful about this decision, I feel compelled to ask about the additional costs of sanitation and increased police presence to control things." Commissioner **Jeff Richards** reiterated his long-standing opinion that "Strong communities are based on safety and cleanliness," adding, "I don't think this concept enhances us and might, in fact, have an adverse effect on our G-rated and family-focused community, so I don't think it will enhance or attractiveness." Commissioner **Michele Binkley** told Zapal, "I like the general concept, but it is too broad in size and I share concerns of others and hope that things can be tweaked." **Mayor Mike Garey** applauded St. Joseph Today for "helping return

some normalcy to St. Joe through the return of community events," but voiced concerns about public safety, cleanliness and other issues and suggested that the shoulder season might be a better fit, or event closing off all of **State Street from Elm to Ship Street** and hosting a community-wide festival in the downtown. He said he's not comfortable with the current proposal and would like to see further refinement to the plan, reminding of his caution that "We have to get it right the first time." Zapal has indicated that she will reach out to all of the licensed beverage businesses that had a vested interest in the Social District to get their feedback and concerns, saying, "They've pivoted before and I will reach out to them to find the ability to create an option that is more palatable" to the City Commission's desires. On a related note, the city finalized the approval of the **Pleasant Street Plaza** that will allow the portion of that street adjacent to **221 Main, The Community Tap and Silver Harbor Brewing** to be closed off 7-days a week for outdoor dining from 4pm til close between May 15th and September 30th for the next five years. A 16-foot wide pedestrian pathway will remain open at all times through that plaza, and the agreement is such that it can be revoked at any time for failure to comply with the rules laid out in the lease agreements with the businesses involved.

Developers on **Marina Island** between the **St. Joseph River** and the **Morrison Channel** in St. Joe are just days away from launching Phase 2 of their comprehensive development there known as **Ultimate Storage of St. Joseph**. The second 4-unit building, in what will ultimately become 23 units overall, will begin construction this summer according to the man charged with marketing the concept, **Ben Stephen from Cressy & Everett** in St. Joe, who has created a video to showcase the project: [www.youtu.be/DGr0FXZixTw](http://www.youtu.be/DGr0FXZixTw) As reported here on **Moody on the Market** early last year, if all you want is a roof overhead and a concrete floor, there are many storage options across the region, but a trio of investors know that there are many who place

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considerably higher value on their top flight boats, classic cars and recreational vehicles in search of finer quarters for the care of their cargo. That's why they created Ultimate Storage of St. Joseph, with the 5-unit Phase 1 complete and advancing to Phase 2. **Daniel Crist, Don Kessler and Doug Laraway** crafted plans for their "luxury garage suites" on the island along **Anchors Way** in the city, and broke ground in late 2019 on the \$3.25-million development before the pandemic hit. The plans will ultimately feature 23 luxury garage suites over 1.75 acres with convenient access to **Lake Michigan** and the **St. Joseph River**. It's right in the center of a cluster of five local marinas including **Anchors Way Marina, Brian's Marina, Pier 33, Pier 1000 and Island Pointe Marina**. Ultimate Storage specializes in sleek, privately-owned, storage solutions for cars, boats, motorcycles, RVs and other valuable property in a climate-controlled atmosphere. Developers tell us that Ultimate Storage is the first to offer storage solutions of that nature: seamlessly combining a solution to store an individual's most prized possessions and the extra space to explore personal hobbies and interests. Co-owner Daniel Crist says, "Ultimate Storage is truly unlike any other facility of its kind in the area," and adds, "Southwest Michigan is a haven for luxury boats and collector cars, and we know our garage suites make a welcome addition for the owners." The build-out consists of three indoor storage facilities on a gated property with an extra wide drive to accommodate oversized vehicles, and hydraulic boat trailers, security cameras and outdoor lighting. The St. Joseph location includes a sleek exterior, masonry rock, and metal accents. Each basic unit is totally customizable with water, sewer, kitchenette, bathroom with shower, individually climate controlled, 20-ft ceilings, 16x18-ft overhead door, a basic mezzanine and service door. Upgrades can include a mezzanine or loft with hardwood floors and custom railings, plumbing, and is wired for phone, cable and Internet. Epoxy garage floors,

upgrade cabinets and lights, tile or wood floors, drywall walls, custom rails, and garage door openers are also upgrade options. Ultimate Storage is more like a condo than a storage unit and they are excited to bring something new to the marina areas of Southwest Michigan. Phase 2 getting underway this summer will feature four additional units, two of which will be oversized units of 2,000+ square feet according to Ben Stephen, and units in all phases of the project are now for sale. Stephen says, "Your customizable garage offers plentiful room to display and work on your favorite boat, car or motorcycle as well as room to entertain and watch your favorite sports game or enjoy some family time, all conveniently located between the marinas and just one block from the St. Joseph boat launch." All units have individual climate control and include water, sewer, kitchenette, bathroom with shower, 20ft ceilings, 14x18ft overhead door, basic mezzanine and service door, with many upgrade options available to customize to your needs. You can see listings for all units under the "My Active Listings" tab at this link: [www.benstephen.cressyeverett.com](http://www.benstephen.cressyeverett.com).

The metalcasting industry in **America** continues to rely heavily on **Bridgman's** homegrown **B&L Information Systems** for their revolutionary enterprise resource planning software to streamline operations and keep their businesses thriving. B&L Information Systems, located on **Rambo Road** in Bridgman, is the **North American** leader in metalcasting ERP software. In the first quarter of the new year they have added new metalcasters to their **Odyssey** family of active users and new sign-ons. One company went live with new installations of Odyssey ERP in the first quarters of 2021. **Southern Alloy Corporation of Sylacauga, Alabama** went live with Odyssey. Southern Alloy has been specializing in corrosion resistant, abrasion resistant, and heat resistant alloys since 1958. During the January to March 2021 timeframe, two other new metalcasting companies signed on to the Cloud-based Odyssey ERP software system including **H&H**

**Castings, Inc. of York, Pennsylvania.** H&H began in 1965 when the **Haugh** family opened a full-service aluminum foundry in **Wrightsville, PA.** They were founded on the principal that quality builds loyal business, H&H initially focused operations on small run jobs with an emphasis on technicality. **Alpha Investment Casting Corp. of Tulsa, Oklahoma.** Since 1984, they have specialized in hundreds of different alloys including nickel-based alloys, iron-based alloys, cobalt based alloys, aluminum-bronze, and aluminum. Their diverse customer base includes oilfield, control valves, mining, civil applications and safety systems, to name a few. **Kristine Craft**, Vice President of Professional Services for B&L says, "Southern Alloy Corporation located in Sylacauga, Alabama went live with Odyssey on March 1st, 2021. They began their implementation in June of 2020, right during the pandemic. Most of the work was done remotely including Kickoff, Business Analysis, Training, Testing and creation of key reports through go-live and post go-live support." She adds, "We were able to get out in October as a follow up to some of the training." Craft tells us, "From the Business Analysis we learned they (Southern Alloy) had multiple databases that we were able to consolidate into one central point - Odyssey. The Customer Purchase Order entry through Shipping and Invoicing process was also improved by saving them data entry time since they only had one place to enter information and print documents from." B&L Information Systems is the global leader in cloud-based Enterprise Resource Planning (ERP) software for foundries, die casters and investment casters.

That's it for this week, folks. Have a great week and we'll see you Saturday right here in **MailMax!**

Pat Moody  
Morning Radio Personality WSJM Radio  
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**THE CAPTAIN'S POUR HOUSE**

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**Mother's Day Brunch**

The Captain's Pour House at the Woodlands Course at Whittaker in New Buffalo is saying thank you to Moms on Mother's Day.

**RESERVE TODAY**

**Sunday, May 9**  
9am - 2pm

**Moms eat for free when accompanied by a family member.**

**Special Menu**  
Eggs Benedict, Eggs Florentine, Fruit-filled Crepes, Bananas Foster French Toast, Steak & Eggs and more.

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# May is National Foster Care Awareness Month

At any given time in our service area (Berrien and St. Joseph County MI) over 400 children live in foster care due to abuse or neglect. The Court Appointed Special Advocate Program of Southwest Michigan appreciates our 56 Court Appointed Special Advocate Volunteers who continue to make a difference in the lives of foster children and youth as well as Berrien and St. Joseph County (MI) foster families that have opened their homes and remained resilient during the COVID 19 pandemic.

A CASA Volunteer plays a critical role by advocating in the community and courtroom for the best interests of foster children. Having a CASA Volunteer as a caring consistent adult in the life of a child who has suffered abuse or neglect—someone who listens, checks in, follows up, holds the system accountable and puts the child's best interest before all others' -can make all the difference. Highly trained CASA volunteers step up to provide judges with the information they need to act in the best interests of the child.

Even during the current phase of the pandemic, as children and youth placed in the foster care system, families and surrounding communities try to regain a sense of normalcy, CASA volunteers in Berrien and St. Joseph County are needed now more than ever. CASA volunteers play a critical role in the lives of children and young people involved in or at-risk of entering foster care.

When CASA volunteers are appointed by judges, they get to know the child and talk to family members and other adults in the child's life to find out what they need to heal and thrive. Authentically engaging youth and families can lead to increased family stabilization and expedite reunification and permanency.

To mark this month, CASA of Southwest Michigan has several events to promote foster care awareness, the CASA program, and the need for more volunteers to serve vulnerable children.

1. During the month of May, our community partners at United Federal Credit Union will be sharing awareness of the CASA program by distributing information through their drive thru windows and collecting summer fun toys (beach balls, towels, sidewalk chalk, books) at local branch offices for our volunteers to bring to local children in foster care during summer visits.

2. Papa Vino's locations in St. Joseph, Michigan and Mishawaka, IN will host a give-back to the CASA program from May 10-14. Up to 20% of proceeds for lunch and dinner sales (dine in or take out) will be remitted to CASA. Vouchers are required and available from casawmi.org, our Facebook page or by mail. Electronic versions are acceptable.

3. CASA will swear in nine new volunteers on May 14th (St. Joseph County Volunteers) and May 19th (Berrien County Volunteers). These 9 new CASA Volunteers will advocate for up to 30 new children in foster care. Both events will be virtual at their local court house.

CASA of Southwest Michigan, Inc. was formed in July 2016 and since that time has trained 71 advocates and served 161 vulnerable children. Volunteers commit to advocating for their assigned child/ren until the child achieves permanency, often in excess of 1 year. Since inception, local CASA volunteers have contributed over 10,000 hours of service to their assigned child/children. Their work is integral to help professionals involved in the case recognize what is in the best interests of the child and volunteers work tirelessly to advocate for those best interests.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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### 2021 FORD ESCAPE SE ALL WHEEL DRIVE

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F21080

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### 2021 FORD BRONCO SPORT BIG BEND ALL WHEEL DRIVE

Shadow Black, 1.5 Ecoboost Engine, Class II Trailer Tow Package, FORD Co-Pilot 360 Assist Plus, and Much More! MUST SEE! F21013

**LEASE FOR ONLY \$299/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,500 MILES PER YEAR, \$3,600 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, (\*MUST QUALIFY FOR FORD COMPETITIVE CONQUEST LEASE CASH), OFFER EXPIRES 05/31/21



### 2021 FORD ECOSPORT 4X4

Shadow Black, Aluminum Wheels, Heated Front Seats, Reverse Sensing System, Power Moonroof, Rearview Camera, Satellite Radio, and Much More!  
F21035

MSRP.....\$26,195  
SIEMANS DISCOUNT.....- 300  
FORD RETAIL CUSTOMER CASH.....- 4,000  
FORD BONUS CASH.....- 500  
FORD SELECT INVENTORY RETAIL CUSTOMER CASH - 500

**SALE PRICE \$21,195**



### 2021 FORD RANGER CREW CAB 4X4 XLT

Carbonized Grey, Reverse Sensing System, Black Appearance Group, Spray-In Bedliner, Running Boards, 18 Inch Black Painted Aluminum Wheels, and Much More! F21082

MSRP.....\$38,200  
SIEMANS DISCOUNT.....- 955  
FORD GRMI MATCHING RETAIL CUSTOMER CASH - 1,500

**SALE PRICE \$35,745**



### 2021 FORD EXPLORER XLT 4X4

Infinite Blue Metallic, Heated Steering Wheel, Sport Appearance Package, 20 Inch Carbonized Grey 10 Spoke Wheels, Adaptive Cruise Control, Navigation, Twin Panel Moonroof, Trailer Tow Package, and Much More! F21112

MSRP.....\$45,735  
SIEMANS DISCOUNT.....- 1,340  
FORD CREDIT RETAIL BONUS CASH\*.....- 1,000  
FORD TRADE-IN ASSISTANCE BONUS CASH\* - 1,500

**SALE PRICE \$41,895**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2021 FORD MUSTANG GT COUPE PREMIUM

Carbonized Grey, Navigation, Adaptive Cruise Control, 5.0 V-8 Engine, Automatic Transmission, 20 Inch Premium Painted Aluminum Wheels, B&O 12 Speaker Sound System, Active Valve Performance Exhaust, Security Package, and Much More!  
F21145

MSRP.....\$48,690  
SIEMANS DISCOUNT.....- 1,695

**SALE PRICE \$46,995**



### 2021 FORD F-150 SUPERCREW LARIAT 4X4

Kodiak Brown, 2.7 Ecoboost Engine, Tutone Paint, Chrome Appearance Package, Leather Seats, Locking Rear Axle, 20 Inch Chrome-Like PVD Wheels, Trailer Brake Controller, Running Boards, Leather Bucket Seats, B&O Sound System and Much More!  
F21044

MSRP.....\$57,930  
SIEMANS DISCOUNT.....- 2,435  
FORD CREDIT RETAIL BONUS CASH\*.....- 500  
FORD RETAIL TRADE-IN ASSISTANCE BONUS CASH\* - 1,250

**SALE PRICE \$53,745**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2021 FORD EXPEDITION XLT 4X4

Agate Black Metallic, Panoramic Vista Roof, FORD CO-PILOT 360, Black Accent Package, 20 Inch 6-Spoke Black Painted Wheels, 2<sup>nd</sup> Row Captains Chairs, and Much More! F21116

MSRP.....\$64,715  
SIEMANS DISCOUNT.....- 1,720  
FORD RETAIL CUSTOMER CASH.....- 2,000  
FORD COMPETITIVE CONQUEST BONUS CASH\* - 3,000  
FORD CREDIT RETAIL BONUS CASH\*.....- 1,250

**SALE PRICE \$56,745**

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**2021 JEEP RENEGADE LATITUDE 4X4**

Alpine White, 80<sup>th</sup> Anniversary Package, Navigation, Power Seat, Remote Start, Heated Steering Wheel, 19 Inch Aluminum Wheels, Heated Front Seats, Lane Departure Warning, and Much More! C21158



**LEASE FOR \$199/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,800 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 05/17/2021

**2021 JEEP CHEROKEE LATITUDE LUX 4X4**

Olive Green, 3.2 V6 Engine, Touch-screen Radio, Power Liftgate, Leather Seats, Premium Alpine Speaker System, Power Sunroof, Remote Start, Blind Spot and Cross Path Detection, Heated Steering Wheel, and Much More! C21109



**LEASE FOR \$259/MONTH\***

36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,650 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL & CHRYSLER OWNER LOYALTY, OFFER EXPIRES 05/17/2021

**2021 JEEP GRAND CHEROKEE LAREDO 4X4**

Diamond Black Crystal, Altitude Appearance Package, Blind Spot and Cross Path Detection, Parksense Rear Park Assist, Rear Back-Up Camera, Power Liftgate 20 Inch Gloss Black Aluminum Wheels, Remote Start, Navigation, Heated Front Seats, and Much More! C21030



MSRP.....	\$42,490
SIEMANS DISCOUNT.....	- 495
REBATE.....	- 1,250
CHRYSLER CAPITAL BONUS CASH*.....	- 500
RETAIL BONUS CASH.....	- 500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$39,745</b>
RETURNING LESSEE CASH*.....	- 500
MILITARY/1 <sup>ST</sup> RESPONDER BONUS CASH*.....	- 500

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**2021 JEEP WRANGLER SPORT 4X4**

Hellayella Clear-coat, Black 3-Piece Hardtop, Technology Group, Willy's Package, Automatic Transmission, Touch Screen Radio, MOAB Black Aluminum Wheels, LED Headlamp and Fog Lamp Group, and Much More! C21180



MSRP.....	\$40,300
SIEMANS DISCOUNT.....	- 805
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$39,495</b>
MILITARY /FIRST RESPONDER BONUS CASH*.....	- 500

**AS LOW AS....\$38,995**

(\*MUST QUALIFY)

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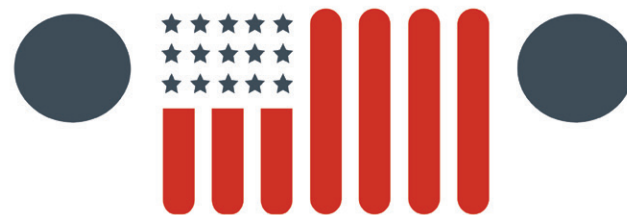
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Granite Crystal, 18 Inch Aluminum Wheels, Rear Back-Up Camera, Blind Spot and Cross Path Detection, Heated Front Seats, Remote Start, Navigation, Heated Steering Wheel, Premium Leather Trimmed Seats, and Much More! C21067



**2021 RAM PROMASTER**

Patriot Blue Pearl, Speed Control, Fixed Glass in The Rear Doors, Convenience Group and Much More! C21085



MSRP.....	\$34,570
SIEMANS DISCOUNT.....	- 575
REBATE.....	- 500
RAM COUPON.....	- 250
ON THE JOB COMMERCIAL UPFIT.....	- 500
PROMASTER CONQUEST BONUS CASH*.....	- 750
SPRING COMMERCIAL VAN SEASON BONUS CASH*.....	- 500
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$31,495</b>
MILITARY/FIRST RESPONDER BONUS CASH*.....	- 500

**AS LOW AS....\$30,995**  
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36 MONTH LEASE WITH APPROVED CREDIT, 10,000 MILES PER YEAR, \$3,600 DUE AT SIGNING, PLUS 1<sup>ST</sup> PAYMENT, TAX, TITLE, DOC FEE OF \$230, PLATE FEE, SECURITY DEPOSIT WAIVED, MUST QUALIFY FOR CHRYSLER LEASE RENEWAL, OFFER EXPIRES 05/17/2021

**2021 JEEP GLADIATOR MOJAVE 4X4**

Nacho Clear Coat, Leather Seats, 3.6 V-6 Engine, Low Gloss Black Polished Wheels, Body Color Fender Flares, Roll-Up Tonneau Cover, Dual Top Group, Trailer Tow Package, Heated Steering Wheel, Heated Front Seats, Navigation, Alpine Premium Audio System, and Much More! C21147



MSRP.....	\$58,445
SIEMANS DISCOUNT.....	- 1,950
REBATE.....	- 1,000
BONUS CASH.....	- 1,000

**SALE PRICE....\$54,495**

**2021 RAM 2500 CREW CAB 4X4 LARAMIE**

Granite Crystal, Leather Buckets, Snow Plow Prep, Navigation, Power Deployable Running Boards, 5<sup>th</sup> Wheel/Gooseneck Towing Prep Group, Night Edition, Power Sunroof, 6.7 Cummins Turbo Diesel, Auto Level Rear Air Suspension, Adaptive Steering System, Heated Front Seats, Blind Spot and Cross Path Detection, Heated Steering Wheel, Wireless Charging Pad, and Much More! C21169



MSRP.....	\$79,600
SIEMANS DISCOUNT.....	- 2,355
RAM BONUS COUPON.....	- 250
<b>SALE PRICE FOR EVERYONE.....</b>	<b>\$76,995</b>
MILITARY CONSUMER/1 <sup>ST</sup> RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

**AS LOW AS....\$75,995**  
(\*MUST QUALIFY)

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# 2017 TOYOTA TACOMA SRT DOUBLE CAB 4X4

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 39K Miles, Security Cover, Bed Liner, Running Boards, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black, C21165A



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3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 64K Miles, Stow 'N Go Seats, Power Slide Side Doors, Power Lift Gate, Remote Keyless Entry System, Redline 2 Coat Pearl, F21077B



### 2018 FORD ESCAPE SE

## NOW \$20,957

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Alum. Wheels, 15K Miles, Power Driver's Seat, Heated Front Seats, CD, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Lightning Blue Metallic, F20541A



### 2019 LAND ROVER RANGE ROVER SPORT HSE DYNAMIC 4X4

## NOW \$85,500

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 7,000 Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Auto Climate Control, Blind Spot Monitor, Cross Traffic Alert, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Narvik Black, U21068



### 2017 FORD SUPER DUTY-C

## NOW \$4

6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 52K Miles, Bed Liner, Preferred Value Package, Power Driver's Seat, Reverse Vehicle Aid Sensor, Remote Keyless Entry System, Ford Certified!



### 2018 RAM 1500 EXPRESS QUAD CAB 4X4

## NOW \$31,650

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Chrome Clad Wheels, 37K Miles, Bed Liner, Running Boards, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite, U21061



### 2018 RAM 1500 HARVEST EDITION CREW CAB 4X4

## NOW \$29,768

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Security Cover, Bed Liner, Running Boards, Power Driver's Seat, Bucket Seats, Back-Up Camera, Remote Keyless Entry System, Brilliant Black, C20198A



### 2018 FORD FUSION SE

## NOW \$19,750

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Memory Power Leather Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! White Platinum, U21055



### 2019 RAM 1500 CREW CAB 4X4

## NOW \$3

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Remote Start, Black Appearance Package, Power Driver's Seat, Pedals, Heated Front Seats, Heated Seats, Remote Keyless Entry System, Ram Certified!



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# 2018 GMC SIERRA 1500 SLE Z71 DOUBLE CAB 4X4

5.3 V8 EFI Engine, Automatic Transmission, Aluminum Wheels, 35K Miles, Bed Liner, Remote Start, Power Driver's Seat, CD-Player, Back-Up Camera, Keyless Entry System, Balance of Factory Warranty!  
Onyx Black, C21052B



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Automatic, Aluminum Wheels, Bed Liner, Equipment Package, XLT's Seat, Power Adjust Pedals, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U21065



## 2019 FORD MUSTANG COUPE NOW \$28,817

2.3 Intercooled Turbo EFI Engine, 10 Speed Automatic, Aluminum Wheels, 12K Miles, Power Front Seats, Premium Sound System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U21057A



## 2019 JEEP CHEROKEE LATITUDE NOW \$21,185

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 28K Miles, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, U21062A



## 2018 JEEP WRANGLER UNLIMITED SAHARA 4X4 NOW \$39,721

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Black 3-Piece Hard Top, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sting-Gray, U21041



## 2018 JEEP GRAND CHEROKEE BIG HORN CREW CAB 4X4 NOW \$39,970

Automatic, Aluminum Wheels, 27K Miles, Power Driver's Seat, Power Adjust Pedals, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond Black, U21054



## 2018 JEEP COMPASS ALTITUDE 4X4 NOW \$18,097

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 75K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Billet Silver, C21131A



## 2019 CHRYSLER PACIFICA TOURING L PLUS NOW \$29,890

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 60K Miles, Remote Start, Navigation, Adaptive Cruise Control, Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Seating, Power Slide Side Doors, Advanced Safety Tec Group, Blind Spot and Cross Path Detection, Lane Departure Warning Plus, 360 Degree Surround View Camera System, DVD Entertainment System, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Billet Silver, C21118A



## 2015 BMW 528i NOW \$18,466

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 70K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, White, C21150A

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**2011 FORD FIESTA SES HATCHBACK**  
**NOW \$5,350**

1.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 140K Miles, SYNC, Power Windows, Power Door Locks, CD-Player, Remote Keyless Entry System, Blue Flame Metallic, F21102A



**2014 FORD FOCUS SE SEDAN**  
**NOW \$8,332**

2.0 EFI Engine, 6 Speed Automatic, Alloy Painted Wheels, 94K Miles, SYNC, Power Windows, Power Door Locks, CD-Player, Reverse Sensing System, Remote Keyless Entry System and Key Pad, Ingot Silver, F21152A



**2010 KIA SOUL + HATCHBACK**  
**NOW \$8,191**

2.0 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 78K Miles, Power Moon Roof, CD-Player, Power Windows, Remote Keyless Entry System, Alien Green, F21144A



**2018 FORD FUSION SE**  
**NOW \$20,979**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, SYNC 3, SE Luxury Package, Memory Power Leather Heated Front Seats, Power Moon Roof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, F21157A



**2016 VOLKSWAGEN TIGUAN AWD**  
**NOW \$14,499**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 74K Miles, Power Driver's Seat, Leather Heated Front Seats, CD-Player, Back-Up Camera, Remote Keyless Entry System, Silver, C21160B



**2015 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$18,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 166K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Bright White, U21063A



**2010 MERCURY MARINER PREMIER**  
**NOW \$6,902**

3.0 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 126K Miles, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Reverse Sensing System, Remote Keyless Entry System, Steel Blue Metallic, F21195B



**2020 FORD MUSTANG CONVERTIBLE**  
**NOW \$34,995**

2.3 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, SYNC 3, Power Leather Heated/AC Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver, U21080



**2018 MAZDA CX-5 GRAND TOURING AWD**  
**NOW \$26,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 21K Miles, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Mazda Certified! Soul Red, M21055A



**2019 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$43,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Tinted Dark Painted Wheels, 23K Miles, Running Boards, Remote Start, Navigation, SYNC 3, XLT Special Edition Package, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Abyss Gray, C21161A

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**2017 BUICK ENCLAVE PREMIUM AWD**  
**NOW \$32,995**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, Premium Preferred Equipment Group, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Power Lift Gate, Blind Spot Monitor, Cross Traffic Alert, Lane Departure Warning, Reverse Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U21070



**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$42,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 38K Miles, Remote Start, Navigation, SYNC 3, Security Cover, Bed Liner, Chrome Step Bars, Power Leather Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Stone Gray, U21085



**2018 FORD F-150 XLT FX4 SUPERCREW 4X4**  
**NOW \$42,951**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 42K Miles, Remote Start, Navigation, SYNC 3, Pick-Up Bed Cap, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Heated Steering Wheel, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Blue Jeans, U21083



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$26,662**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Panoramic Moon Roof, Ford Smart and Safe Package, Adaptive Cruise Control, Collision Warning, Blind Spot Information System, Lane Keeping System, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, U21082



**2017 CHEVY TRAVERSE PREMIER AWD**  
**NOW \$21,995**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 141K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, DVD Entertainment System, Reverse Park Assist, Blind Spot Monitor, Cross Traffic Alert, Lane Departure Warning, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver Ice Metallic, M21011A



**2016 KIA SORENTO EX AWD**  
**NOW \$17,995**

2.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 92K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Cross Traffic Alert, Blind Spot Detection, Back-Up Camera, Hands Free Lift Gate, Snow White Pearl, F20511A



**2018 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$41,995**

2.7 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U21084



**2014 JEEP WRANGLER UNLIMITED SPORT 4X4**  
**NOW \$29,308**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 52K Miles, 3-Piece Hardtop, Running Boards, Power Windows, Trailer Tow Group, Remote Keyless Entry System, Billet Silver, C21204A



**2006 MERCURY MOUNTAINEER LUXURY AWD**  
**NOW \$5,975**

4.0 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 147K Miles, Running Boards, Power Driver's Seat, Leather Seating, Power Moon Roof, Power Windows, Remote Keyless Entry System, Cashmere, C21201A



**2016 HONDA CR-V LX AWD**  
**NOW \$17,377**

2.4 EFI Engine, CVT Automatic, Styled Steel Wheels, 54K Miles, Power Windows and Locks, CD-Player, Back-Up Camera, Remote Keyless Entry System, Black, C20162B

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**2018 RAM 1500  
BIG HORN CREW CAB 4X4  
NOW \$36,995**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, 20X8.0 Semi-Gloss Black Aluminum Wheels, 29K Miles, Remote Start, Black Appearance Group, Power Driver's Seat, Remote Keyless Entry System, Ram Certified! Brilliant Black, U21037



**2017 BUICK  
ENCLAVE AWD  
NOW \$31,995**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Dual Panel Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Sparkling Silver, U21053



**2018 JEEP COMPASS  
LATITUDE 4X4  
NOW \$23,687**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 43K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Touch Screen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, F21024A



**2017 CADILLAC XTS LUXURY  
NOW \$21,913**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Heated Back Seats, Auto Climate Control, Back-up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black Raven, F20529A

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**2018 JEEP GRAND  
CHEROKEE LAREDO 4X4  
NOW \$28,951**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Navigation, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, U21050



**2018 JEEP GRAND  
CHEROKEE ALTITUDE 4X4  
NOW \$32,144**

3.6 V6 EFI Engine, 8 Speed Automatic, Gloss Black Aluminum Wheels, 26K Miles, Remote Start, Navigation, Power Driver's Seat, Suede Heated Front Seats, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, U21036



**2018 TOYOTA CAMRY SE  
NOW \$22,498**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Power Moon Roof, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty Red, U21029



**2018 CHRYSLER PACIFICA  
TOURING L-PLUS  
NOW \$28,656**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Seating, Power Slide Side Doors, Blind Spot and Cross Path Detection, Back-Up Camera, DVD Entertainment System, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Billet Silver, F21004A



**2018 JEEP  
COMPASS LATITUDE 4X4  
NOW \$22,875**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Diamond Black, C21072A



**2017 TOYOTA TACOMA SR5  
DOUBLE CAB 4X4  
NOW \$34,749**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 45K Miles, Bed Liner, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! White, U21058



**2015 GMC  
ACADIA SLE AWD  
NOW \$16,956**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Power Driver's Seat, Power Lift Gate, Back-Up Camera, Remote Keyless Entry System, Champagne Silver, F20529H



**2020 JEEP GRAND  
CHEROKEE LAREDO 4X4  
NOW \$34,993**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21198A



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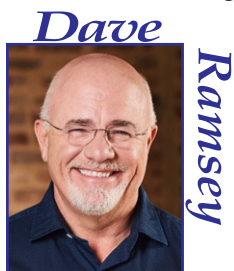
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## Don't most people already know?

Dear Dave,  
You talk a lot about budgeting, and how important it is in getting control of your money. But don't most people already have a good idea of what they're spending, and how much they have in the bank, without going through all the time and trouble of developing an actual budget?

Carter  
Dear Carter,  
Well, if that were true, why are people paying billions in overdraft fees every year? Why are so many people deep in debt and living paycheck to paycheck, even without taking the effects of a pandemic into account? It's because most people don't really know where their money's going each month.

Let's start with a simple definition of budgeting. A budget is just a plan. It's not a restriction on spending, it's a strategy for what you'll do with all your money. It's tracking what's coming in and what's going out. When you budget every month, you're giving your money purpose. You're controlling your money, and telling it where to go, instead of scratching your head and wondering where it all went.

The word *budget* gets a bum rap, because some people think it'll be like putting a straitjacket on their spending and their lives. But that

## Dave Says

really isn't true at all. Budgeting actually gives you the power to spend wisely and with purpose. Budgeting even causes feelings of fear, intimidation, and anger in some folks. Sure, it takes a little time and effort at first to create a budget that really works. But once you get the hang of it, and it doesn't take long, the hard part is over.

Still, to make your cash flow plan work, you have to *do it consistently*. That means sitting down every month, and making a budget for the upcoming month. Don't let the fear of what you might find stop you, and don't over-complicate things. It's easy as writing down your income and everything that requires money for the month, then doing a little basic math. And once you have a plan in place, stick to it! Too many people get lazy, or "forget" to do a monthly budget.

Give it a shot, Carter. You'll experience a sense of freedom, security, and accomplishment like you've never felt before once you've taken that first step toward gaining control of your money!

*\*Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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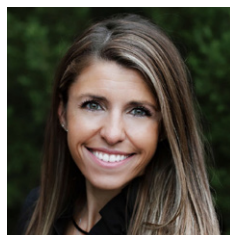
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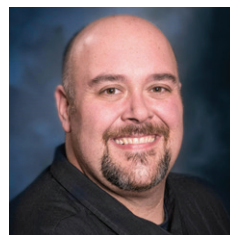
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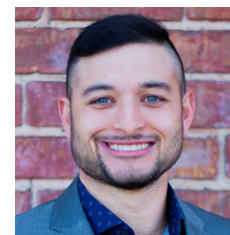
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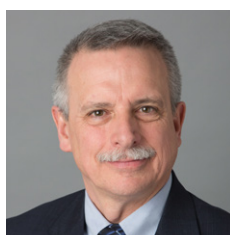
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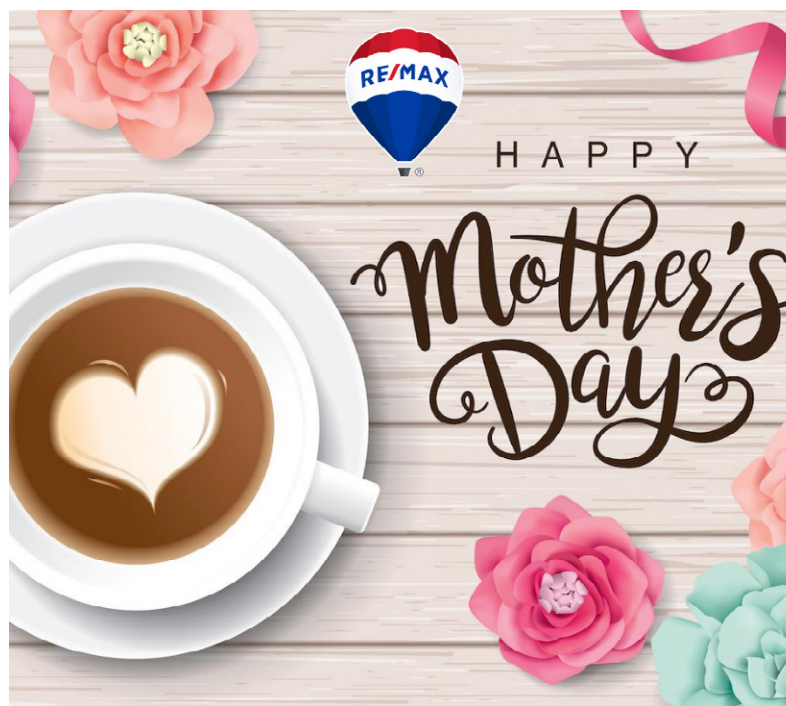
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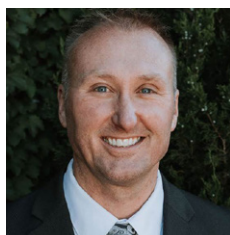
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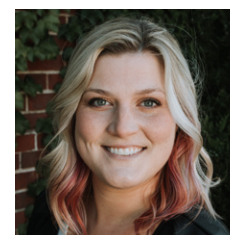
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# Mays of Our Lives



Stuart

Among this column's many missions, besides making me fabulously wealthy and, if necessary, famous, is to occasionally employ my unique and patented research technique - known as "Histrology" -

to look back at past events that have already occurred and thus mock people who can't or hopefully won't sue us.

Let's review, then, several events of staggering historical significance from Mays gone by:

**May 12:** The birthday of baseball great Yogi Berra, born in 1925, and famous as much for his unique way of explaining the world as for his talent on the diamond. For example:

- He once said about a popular New York nightclub, "Nobody goes there anymore, it's too crowded."

- He was once complimented by the Mayor's wife for looking cool during a New York heat wave, to which he replied, "Thanks, you don't look so hot yourself."

I've learned, however, you have to be careful with Yogi Berra stories; according to Yogi himself, "I didn't say half the things I said."

**May 16:** There must be something about being born on the 16th that leads to a colorful nickname later in life. Consider these folks were born on 5/16:

- writer Studs Terkel, real name Louis;
- baseball star Rube Walker, real name Albert;
- and Liberace, real name Yogi.

**May 18:** Birthdate of Perry Como, born in 1912. Como is worth remembering for lots of reasons, but one of my favorites is this: In 1956, he had a #1 hit, as in, "most popular song in the nation," called "Hot Diggity (Dog Ziggity Boom)." It's fun sharing this nuggets with today's cellphone-added youths, and watching their jaws go slack with disbelieving boredom.

I may eventually write an entire Histrology column about Como's life, because it's filled with fun facts such as:

- As an enterprising teenager he ran his own barbershop in his hometown of Canonsburg, Pennsylvania; as he cut hair and shaved beards, he would sing, which led to a job with a touring band, which led to his boffo career

- He was the seventh son of a seventh son, which some say is an omen of supernatural powers. And come to think of it, did anyone EVER see Perry and Superman together? Hmmmm.

**May 20:** On May 20, 1927, Charles Lindbergh began the first solo, nonstop flight across the Atlantic Ocean. When he landed in Paris 33½ hours later, he climbed from the cockpit and uttered those immortal words, "Hot diggity, dog ziggity boom!"

**May 21:** In 1932, five years to the day after Lindbergh completed his solo Atlantic flight, Amelia Earhart becomes the second person to do it, flying

from Newfoundland to Ireland. To keep herself occupied during the flight, she sang songs she'd learned from a young barber named Pierino.

It's also the birthdate, in 1917, of the bad guy in Alfred Hitchcock's "Rear Window," Raymond Burr. This triggers a memory: My Mom enjoyed watching Burr in "Perry Mason" reruns while I was growing up, and it was during an episode of "P.M."

that I posed a timeless question that every kid wonders about: "Why don't people in TV shows ever go to the bathroom?"

Hey, I had to ask; that question had become a real Burr under my saddle!

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Antiques, Collectibles, Household Live Auction Saturday, May 15, 2021, 10:00 a.m. 123 N. East St., Eaton Rapids, MI. The owner was an interior decorator. High-quality furnishings. Details at www. MelWhiteAuctioneer.com 517-394-3006.

Thompson Absolute Live Moving Auction Sat., May 22, at 10 a.m. 2727 Old Horton Bay Rd. Boyne City, MI. Bobcat Tracksteer Attachments; Industrial; Tools; Firearms. Leist Auctioneers 833-323-2BID MichiganAuction.com

County of Midland Auto and Surplus Live Auction Wed., May 19, 5:00 p.m. 220 W. Ellsworth St. Midland, MI (County Building Parking Lot). Trucks; SUV; enclosed trailer; more. Details at www. FurloAuction.com 989-835-1581.

Steve and Barb Mumich Live Living Estate Auction Sat., May 15, 10 a.m. 4874 South Ranney Rd. East Jordan, MI. Farm Equipment; JD Tractors; Hit & miss engines; 2017 Ford F150. Leist Auctioneers 833-323-2BID MichiganAuction.com

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**Synopsis of Lake Charter Township Board Meeting, April 20, 2021**  
Meeting called to order 7:00 p.m. Present: Gast, Payne, Clark, Mensinger, Essig, and Wilk. Carson was absent.  
Agenda approved with one addition.  
Motion to approve March 16, 2021 meeting minutes. Six ayes. Motion carried.  
Motion to approve March bills totaling \$393,696.06.36. Six ayes, Motion carried.  
Motion to approve Resolution in support of opening an account for investing at Teachers Credit Union. Six ayes. Motion carried.  
Motion to extend Assessor Contract with HSC Services, Inc., for \$3,025.00 per month, representing a 2.2% increase until May 31, 2022. Six ayes, Motion Carried.  
Motion to approve Resolution for a speed study on California Road. Six ayes, Motion carried.  
Motion to approve Berrien County Road Department maintenance schedule for 2021, 2022 and 2023. Six ayes, Motion carried.  
Motion to forward Property Maintenance Code to the Planning Commission, for their review and comment. Six ayes, Motion carried.  
Motion to approve Matthew R. Vestrata to the LCT Fire Department. Six ayes, Motion carried.

**ANNOUNCEMENTS**

The next regular meeting is scheduled for May 18, 2021 at 7:00 p.m., Lake Township Hall, Bridgman, Michigan.  
Lake Charter Township Planning Commission is scheduled for May 3, 2021 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan.  
Lake Charter Township Zoning Board of Appeals is scheduled for May 13, 2021 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan.  
Meeting adjourned 8:09 p.m.  
Lake Charter Township Hall offices will be closed May 31, 2021 in observance of Memorial Day.  
Lake Charter Township website: [www.lake-township.org](http://www.lake-township.org)  
A complete set of minutes may be obtained from the Lake Charter Township Clerk  
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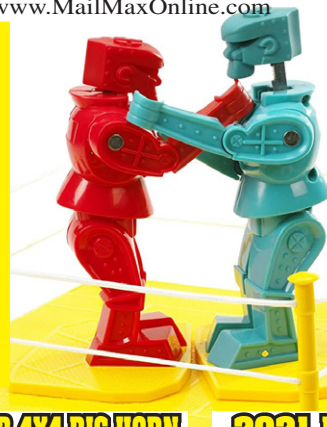
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# BEATING DOWN HIGH PRICES



# MCFADDEN'S FRIENDLY MOTORS



## 2021 JEEP COMPASS LIMITED 4X4



Heated leather, heated steering wheel, power seat, Keyless enter and go, remote start, Uconnect 4 infotainment With Apple Car Play, Android Auto

**NOW \$31,060**  
Or \$299/month for 36 month lease.

## NEW RAM 1500 QUAD CAB 4X4 BIG HORN



8spd automatic, Hemi V-8, auto 4x4 and part time 4x4, blue tooth, power windows, locks and mirrors, aluminum wheels,

**NOW \$37,835**  
Or \$318/month for 48 month lease.

## 2021 JEEP GLADIATOR 4X4



8spd automatic, 3.6L V-6 engine, 3 piece removable hard top, Automatic, air conditioning, cruise control, blue tooth, Back up camera,

**NOW \$38,521**  
Or \$299/month for 48 month lease.

## 2021 JEEP GRAND CHEROKEE LIMITED 4X4



Memory Heated leather seats and steering wheel, power sunroof, navigation, rear park assist and so much more!

**NOW \$40,070**  
Or \$346/month for 36 month lease.

New vehicle leases are with 10% of MSRP down, plus first payment, tax and titling, 10,000 miles per year with approved credit. All factory incentives to dealer.

## WHERE YOU'LL ALWAYS GET A GREAT DEAL, AND A GREAT DEAL MORE!

### 2019 Mitsubishi Mirage ES



power windows, locks and mirrors, cruise, large touch screen sound system with integrated blue tooth and back up camera, Warranty!

**NOW \$11,391 or \$175mo**

### 2018 Ford Focus SE



Blue tooth, back up camera, aluminum wheels, Power windows, locks and mirrors, cruise, air, 6spd automatic, Warranty!

**NOW \$12,491 or \$192mo**

### 2016 Hyundai Veloster



3 door coupe, automatic, 18" wheels, power windows, locks and mirrors, cruise, air, bluetooth, back up camera, warranty!

**NOW \$13,491**

### 2014 Honda CRV EX-L All Wheel Drive



Heated leather seats, power seat, power sunroof, dual climate control, premium sound with blue tooth and back up camera, warranty!

**NOW \$14,971 or \$229mo**

### 2014 GMC Savanah 3500 Cargo Van



6.0L V-8, racks, bins and bulk head, warranty!

**NOW \$14,981 or \$231mo**

### 2019 Nissan Sentra



Back up camera, steaming bluetooth, power windows, locks and mirrors, cruise control, air, automatic, factory warranty and more!

**NOW \$15,951 or \$245mo**

### 2011 Jeep Wrangler Sport 4x4



6spd manual transmission, removable soft top, tow package, aluminum wheels, 8 speaker system, warranty!

**NOW \$16,891 or \$279mo**

### 2017 Jeep Renegade Sport 4x4



Remote start, keyless enter and go, uconnect 3 with touch screen, aluminum wheels, power windows, locks, mirrors, cruise, AC, lots of warranty!

**NOW \$16,971 or \$259mo**

### 2019 Nissan Rogue Sport AWD



very well equipped, back up camera, Streaming blue tooth with large touch screen, factory warranty!

**NOW \$17,891 or \$275mo**

### 2019 Ford Fusion SE



Dual power heated front bucket seats, dual climate control, rear park assist, keyless enter and go with proximity sensing, lots of warranty!

**NOW \$18,991 or \$292mo**

### 2019 Hyundai Tuscon SE AWD



Lane sense, blue tooth, back up camera, deep tinted glass, aluminum wheels, warranty!

**NOW \$19,791 or \$305mo**

### 2019 Chevy Cruze LT



9k miles, power sunroof, power seat, heated seats, premium audio, blind spot monitoring, cross path detection, rear park assist, ton of warranty!

**NOW \$19,991**

### 2019 Dodge Grand Caravan SE



7 passenger seating, 3 zone air/heat, 3rd row stow & go, privacy glass, warranty!

**NOW \$21,491 or \$331mo**

### 2019 Chevy Equinox LT AWD



Heated front bucket seats, power drivers seat, blind spot monitoring, cross path detection, dual zone climate control, power lift gate, Apple Car Play/Android Auto, warranty!

**NOW \$22,491 or \$347mo**

### 2013 Ford F150 Super Crew 4x4



XLT & XTR pkg, tow package, tonneau Cover, side steps, aluminum wheels, warranty!

**NOW \$22,891 or \$363mo**

### 2018 Ram 1500 Quad Cab 4x4



8spd automatic, 4 doors, tow pkg, Spray in bed liner, power windows, locks, mirrors, cruise, warranty!

**NOW \$22,991 or \$354mo**

### 2016 Ford Explorer XLT 4x4



3 rows of seats, power drivers seat, 3 zone Climate control, blue tooth, rear back up camera, chrome aluminum Wheels, warranty!

**NOW \$23,491 or \$362mo**

### 2013 Jeep Wrangler Sahara 4x4



73k miles, 3 piece hard top, 3.6L V-6, Automatic, navigation, with large touch screen, blue tooth, satellite radio, 9 Alpine speakers, power windows, locks, mirrors, cruise, side steps, aluminum wheels, remote start, warranty!

**NOW \$24,991 or \$396mo**

### 2018 Nissan Frontier Pro4-X



heated bucket seats, navigation, Back up camera, blue tooth, tow package, spray in bed liner, warranty!

**NOW \$27,441 or \$423mo**

### 2015 Ram 1500 Crew Cab 4x4



Express pkg, tow pkg, 5.7L Hemi, power windows, locks, mirrors, keyless entry, 20" wheels, low miles, warranty!

**NOW \$28,491 or \$439mo**

### 2018 Ford F150 Super Crew XLT 4x4



3.5L EcoBoost, power seat, Front buckets, power pedals, aluminum wheels, tow package With trailer back up assist, tonneau cover, side steps, warranty!

**NOW \$30,991 or \$477mo**

### 2018 Jeep Grand Cherokee High Altitude Overland 4x4



Dual pane sunroof, heated and ventilated memory leather seat, 19 speakers, 825 watt amplifier, navigation, Apple Car play, tow pkg, you name it, its got it! Warranty!

**NOW \$37,486 or \$577mo**

### 2019 Ford Expedition XLT 4x4



3 rows of leather, power drivers seat, Large infotainment touch screen, tow pkg, 3 zone climate, warranty!

**NOW \$42,391 or \$653mo**

### 2017 Chevy Tahoe Premier 4x4



Heated / ventilated leather, memory seat, 2nd row heated buckets, power folding 3rd row, rear dvd entertainment, navigation, power sunroof, adaptive cruise, lane keep, heads up display, 3 zone climate, Bose sound, tow pkg, warranty!

**NOW \$43,891 or \$676mo**

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# MCFADDEN'S FRIENDLY MOTORS

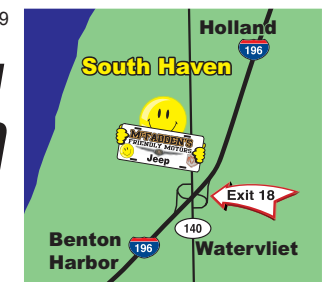
Payments based on 10% plus tax & title down with approved credit. 2019 - 2014 3.49 @ 72 months 2013 - 2012 4.49 @ 72 months, 2011 - 2010 5.99 @ 72 months, 2009 - 2007 6.99 @ 60 months, 2006 and older 7.99 @ 48 months.  
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- ✓ 12-Month/12,000-Mile Bumper-to-Bumper Limited warranty
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Whichever comes first. In addition to any remaining original factory Bumper-to-Bumper warranty. During your powertrain limited warranty period, 6 years or 100,000 miles from new vehicle delivery. Roadside assistance provided by Allstate. Within 3 days or 150 miles. Maintenance visits must occur within 2 years or 24,000 miles of vehicle delivery. Does not include air filters. See participating dealer for other restrictions and complete details.



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# SPRING Savings Event

**2021 ELANTRA SEL**



WAS \$22,050 NOW **\$20,353\***  
 \$1,000 Rebate or 0% x 60 + \$1,000 Bonus Cash

#H2623

**2021 SONATA SEL**



WAS \$27,585 NOW **\$24,833\***  
 \$1,500 Rebate or 0% x 60 + \$1,000 Bonus Cash

#H2625


**America's Best Warranty**  
 10-Year/100,000-Mile Powertrain Limited Warranty  
\*See dealer for LIMITED WARRANTY details.

**Owner Assurance**

**Hyundai Complimentary Maintenance**  
 3 Years Free Maintenance

\*Sale prices include rebate, excludes tax, title, plates & doc fees. Special APR with approved credit through HMF. \*Includes rebate, excludes tax, title, plate & doc fees. Actual Color may vary.

**2021 KONA NIGHT EDITION ALL WHEEL DRIVE**



WAS \$29,215 NOW **\$25,063\***  
 \$3,000 Rebate or 0% x 60 + \$1,500 Bonus Cash

#H2691

**2021 TUCSON LIMITED ALL WHEEL DRIVE**




WAS \$32,705 NOW **\$28,685\***  
 \$2,500 Rebate or 0% x 60 + \$1,500 Bonus Cash

#H2605

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**CAMRY**



new 2021 CAMRY excludes TRD

**UP TO \$1500 CUSTOMER CASH<sup>2</sup>**

21 Camry \$1250  
21 Camry Hybrid \$1500

-or- Includes Hybrid **1.9% APR Financing for 60 Mos.<sup>3</sup>**


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**\$229 Per Mo.**

-or- Lease a new **2021 CAMRY LE**  
 8-Speed AT ECT-i 4-Door FWD Sedan Gas Model #2532  
**36 Mo. | 30,000-Mile Lease**  
**36 Mos. | \$2999 Due at Signing**  
Includes \$500 TFS Lease Subvention Cash.

---

**COROLLA**



any new 2021 COROLLA (Includes Hatchback)

**UP TO \$2000 CUSTOMER CASH<sup>2</sup>**

21 Corolla Gas \$1500  
21 Corolla Hybrid \$2000

-or- 21 Corolla Gas **0.9% APR Financing for 60 Mos.<sup>5</sup>**  
 -or- 21 Corolla Hybrid **0% APR Financing for 60 Mos.<sup>6</sup>**


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**\$139 Per Mo.**

-or- Lease a new **2021 COROLLA LE**  
 CVT 4-Door Sedan Gas Model #1852  
**36 Mo. | 30,000-Mile Lease**  
**36 Mos. | \$2999 Due at Signing**  
Includes \$500 TFS Lease Subvention Cash.

---

**AVALON**



any new 2021 AVALON (Includes TRD)

**UP TO \$3000 CUSTOMER CASH<sup>2</sup>**

21 Avalon Gas \$2000  
21 Avalon Hybrid \$2500

21 Avalon AWD \$3000 includes \$1000 AWD Bonus Cash<sup>8</sup>

-or- 21 Avalon Gas **0.9% APR Financing for 60 Mos.<sup>5</sup>**  
**PLUS \$1000 AWD BONUS CASH on AWD Models!<sup>8</sup>**  
 -or- 21 Avalon Hybrid **0% APR Financing for 60 Mos.<sup>6</sup>**

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**\$409 Per Mo.**

-or- Lease a new **21 AVALON XLE AWD**  
 8-Spd AT ECT-i 4-Dr AWD Sedan Gas Model #3555  
**36 Mo. | 30,000-Mile Lease**  
**36 Mos. | \$2999 Due at Signing**  
Includes \$1000 AWD Bonus Cash.

**Expanded Toyota Military Rebate Program For MILITARY PERSONNEL & THEIR FAMILIES**

**\$500 OVER & ABOVE ALL OTHER INCENTIVES!**

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Ask about the **\$500 COLLEGE GRAD REBATE PROGRAM<sup>11</sup>**  
**OVER & ABOVE ALL OTHER INCENTIVES!**

 **ToyotaCare**

**Every New Toyota Comes With ToyotaCare.<sup>12</sup>**  
**Toyota's No Cost Maintenance Plan.**

1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. 3. New 2021 Camry (excludes TRD) and new 2021 Camry Hybrid. 1.9% APR for 60 Months with \$17.48 per \$1,000 borrowed. 4. New 2021 Camry LE 2532. Lease based on net cap cost of \$21,902. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$13,899. 5. New 2021 Corolla, Corolla Hatchback (excludes hybrid) and Avalon (excludes hybrid). 0.9% APR for 60 Months with \$17.05 per \$1,000 borrowed. 6. New 2021 Corolla Hybrid and Avalon Hybrid 0.0% APR for 60 Months with \$16.67 per \$1,000 borrowed. 7. New 2021 Corolla LE Model 1852. Lease based on net cap cost of \$17,853. \$500 Toyota Financial Services Lease Subvention Cash included in lease deal. Lease end purchase option \$12,971. 8. \$1,000 Bonus Cash available on new 2021 Avalon AWD Models Only (3555 & 3564). Bonus Cash through Toyota Motor Sales, U.S.A., Inc. and can be combined with Customer Cash, TFS Subvented APR or TFS Subvented Lease incentives and must be applied to deal. 9. New 2021 Avalon XLE Model 3555. Lease based on net cap cost of \$31,222. \$1,000 AWD Bonus Cash included in lease deal. Lease end purchase option \$18,936. 10. Qualified military personnel and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock. The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 11. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 12. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealers for details and exclusions. Valid only in the continental U.S. and Alaska. \*For 3, 5 & 6 - Subject to approved credit through Toyota Financial Services Tier 1 & 1 only. Not all customers will qualify for lowest rate - see dealer for terms and conditions. \*\*For 4, 7 & 9 - NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, tags, registration and title and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. For 2, 3, 4, 5, 6, 7, 8, 9, 10 & 11 - Must take retail delivery from new 2021 dealer stock between 5/4/21 and 6/1/21. APR, Customer Cash & Lease offers may not be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 6/1/21.

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