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Moody on The Market



Pat
Moody

A lot of business enterprises across Michigan's Great Southwest faced brutal times over the past year,

especially in the hospitality industry where state mandated shutdowns forced them to remain closed at critical times due to the pandemic. Imagine, being in that business and launching your new hard cider taproom literally as the governor was telling everyone, "Stay home, stay safe." Such was the case for Peat's Cider Social, the unique tasting room, bowling alley, and truly colorful patio for socializing and having great family fun. Dan & Leah Peat and partners Josh & Tiffany Cosner opened the first-ever taproom for Paw Paw-based Peat's Original Cider inside the former Lakeshore Lanes bowling alley on Red Arrow Highway in Stevensville, just in time to be told to close it down along with every other bar, restaurant and night club in the state due to the coronavirus pandemic. Leah says, "Our first year for the taproom was almost entirely during the pandemic," adding, "We opened in March of 2020 and shut down just three weeks later. So, we're excited to see what this business can really do now that many people are getting vaccinated and summer is almost here." What's funny is that it all started as a joke between she and her husband, Dan. As they were returning home one day and drove past the Lakeshore Lanes pylon sign out front, Leah wondered aloud, "What if that metal bowling ball on the Lakeshore Lanes sign was an apple?" It came during one of their many scouting trips for a suitable taproom location. Dan replied, "Actually, that building is for sale," and then they had a good laugh, because buying a bowling alley was the opposite of what they had in mind for their small outpost taproom. However, the ensuing silence in the car spoke volumes as they both contemplated the reality of what could be. And so began the Peat's Cider Social journey. Now that things are getting back to a sense of normalcy in Southwest Michigan and beyond, The Social is open and ready for a fantastic summer season. Peat's recently launched their extended summer hours with a large addition to their patio space filled with a colorful array of picnic tables, retro furniture and a tented area that can all be rented for social gatherings. Last summer, they served only hard cider with 6 rotating taps. Since then, they've expanded to 10 taps that include hard seltzer and cyser, produced on the family farm in Paw Paw. In addition to the expansive outdoor space, The Social features a party room that can be reserved for all types of

Continued on page 8

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**Sarah
Spoonholtz,**
**Regional
Director,
SMR Chamber**

Your Chamber Community Update

With temperatures continuing to increase, that means lots of great opportunities to get outside and enjoy something fun in Southwest Michigan! Between classic cars, live music, and yes, the return of Berrien Springs favorite pickle, Southwest Michigan is ready to get outside, celebrate, dance, and socialize once again!

Car enthusiasts, get ready to for an evening full of "classic cars and good people" on Friday, June 18th at First Church of God's Car Show happening from

6:00 until 9:00 pm. If you're not already familiar with First Church, one of their many initiatives includes their **New Heights CCDA** non-profit organization which serves the community in multiple areas including: **Community Food Network, Benton Heights Community Life,** and their highly successful **New Heights Auto Services/New Heights Auto Ministry.**

Continued on page 2

Inserts & Promotions

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Partnering their auto program with that of a car show is a natural fit. All proceeds from the event are going towards the Auto Ministries program, which provides access to reliable transportation for financially constrained individuals trying to gain, maintain, or increase their employment. The program is funded primarily through their repair shop on M-139 in Scottsdale, and additional fundraising opportunities such as the this. If you're interested in learning more about the car show, including how you can show your car, visit [facebook.com/NHAutoServices](https://www.facebook.com/NHAutoServices).

Those of us who are craving an opportunity to attend a live concert outdoors should make note of **Rock and Roll Hall of Fame** members, **The Spaniels Forever**, performing their doo-wop classics on Saturday, June 26th. This event is being held at St. Joseph's **First Congressional Church** located at 2001 Niles Ave in St. Joseph from 6:30 until 8:30 pm, and will be a fundraiser for **Harbor Habitat for Humanity**. Attendees are encouraged to bring their own lawn seating for the event. A large selection of food, drinks, and snacks from **Twisted Dawg** will be available for purchase. While this event is free, donations to the Harbor Habitat for Humanity are strongly encouraged and welcomed. Business sponsorship opportunities are still available for \$500. Checks can be made payable to Harbor Habitat for Humanity and mailed to First Congressional Church.

Having celebrated 25 years of providing a hand up and not a handout to the community, Harbor Habitat for Humanity has extended their geographical area to include several areas in northern Berrien County as well as a partnership with the City of Bridgman to build 7 homes. Over the years, Harbor Habitat has built 116 homes, rehabbed another 30, homeowners have paid over \$2 million in property taxes since 1995, and 15 families have paid off their mortgages completely! This fundraising event will help Harbor Habitat to secure materials for the next round of homes that will be built and rehabbed right here in Southwest Michigan. If you're interested in volunteering for an upcoming

build, or donating materials, you can contact Harbor Habitat at 269-487-6387.

Switching gears to a really big dill... after a 16-year hiatus the **Christmas Pickle Capital of the World** – is bringing back the **Berrien Springs Pickle Festival** this 4th of July! It all starts with the "In a Pickle 5k" at the **Berrien County Youth Fair Grounds** at 8:00 am before expanding to the **1839 Courthouse** and **Berrien Springs Community Library** for a wide variety of family activities from 10:00 am until 3:00 pm. While dressing like a pickle to run the 5K isn't required, it is encouraged for a chance to win some fun prizes. In-person or virtual 5K registration is \$25 through June 24th.

Once you get to the Courthouse and Library grounds, you and your family can enjoy the Big Wheel race, pickle toss, pickle eating contest, an old-fashion ice cream social, shop vendors, and grab some delicious food. The festival will officially wrap for the day at 4:00 pm with the **Berrien Springs 4th of July Parade**. Berrien Springs residents are encouraged to apply for the title of **Grand Dillmeister**, the official face of the Pickle Fest, email Kelly@villageofberriensprings.com for details.

Speaking of food, if pancakes are more your style rather than pickles, that morning you can fully carbo load beginning at 7:30 am until 11:30 am with the **Berrien Springs Oronoko Township Fire Department's** pancake breakfast. Of course, the Pickle Fest and 4th of July wouldn't be complete without an opportunity for you to relish in **fireworks at dusk!** Get all the info, sign-up to be Grand Dillmeister, and register for the 5K by searching "Berrien Springs Pickle Fest" on Facebook!

If you'd like more information about these and other upcoming events, simply visit our website smrchamber.com. If you'd like to connect directly, email sspoonholtz@smrchamber.com or call 269-932-4040. Looking forward to seeing you around Southwest Michigan this summer!

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Photo of the Week



When Iris Eyes are Smiling
 Photo by Jim Brooks

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 Photos must be horizontal orientation to be considered for Photo of the Week.

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- ★ PTSD Counselors from the South Bend Vet Center who come to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
- ★ Free transportation at designated stops for veterans enrolled in the VA Health Benefits Program to the VA Medical Center in Battle Creek and the VA Health Care Center in Mishawaka.
- ★ Financial assistance thru the Michigan Veterans Trust Fund for wartime veterans or peacetime veterans who earned an expeditionary medal (additional means tested restrictions apply).
- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.





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Diane Genovese,
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“Love Letters” the Gift of Written Words

Like many others, I have always loved receiving cards and “love letters” at different moments in life. They are treasures that can be tucked away and enjoyed throughout the years. Hand written letters seem to have gone by the wayside, even though I think we would all agree, receiving a “love letter” brings us a remarkable feeling of joy.

I am sure there are many of you on a journey with a loved one, parents or grandparents, diagnosed with Dementia, a decline in mental ability severe enough to interfere with daily life. It is so important that we help them retain their sense of identity and feelings of self worth. Dementia often leaves the person feeling isolated, lonely and particularly frustrated with their memory loss. Add to this, a feeling of losing their sense of purpose. It is important we share with them how much we understand these feelings and let them know they are and always will be held in high esteem and have your love and support along the way. Having this conversation often is good, even though it is “in the moment”, and most likely will be forgotten. A loved one with dementia still needs to feel their life is meaningful so how special it would be to receive a “love letter” from their family member or a dear friend.

This letter is a method to let them know how much you love them and how that has not changed. It can speak of their character and what you have always admired about them. Recall special memories from the past that have included their grand children and even great grand children, calling them by name.

Share your understanding of their frustration with the memory loss. Assure them they are not alone. Our loved ones with dementia need to feel respected and valued for who they are now as well as who they were in the past.

Each letter is a gift of time, thought and effort. Writing these letters can help ensure that you do not leave things left unsaid. It can be posted anywhere you feel they may see throughout the day, to be read over and over. Imagine the joy that will be felt each time they read your words, your tribute to how much they truly mean to their loved ones.



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Don



Stuart

Owl Vomit – The Finowl Word

Say, remember last summer and my long, delightful column series of amusing tidbits from old Baseball Digest magazines? Hmm? What? You weren't

delighted?! Hunh.

Well, anyway, last week's topic – owl puke – has gripped my imagination the same way old tales about the national pastime did! But I promise this might be the last column I write about it. Because owl pellets are even – cough! – mustier than antique baseball anecdotes!

Item: Owl pellets are sanitized in a sort of “baking” process – 10 hours in an oven at 250 degrees. Pellet producers Bret and Kim, whom we met last week, say it's a mighty important safeguard, because, Bret says, “Every year or so a schoolkid will eat one on a dare. We'll get a call from the school nurse, all alarmed. It's always boys, and I hate to say it, but it's often Canadians.” (Dear Canadian readers, I didn't make that up – Bret actually told a reporter this.) He added that pellets are “high in fiber – they're probably a little scratchy coming out.”

Item: Bret and Kim sell artificial pellets too, called the “Perfect Pellet”™. “Using state of the art plastics technology, each synthetic pellet contains a replica skeleton of common Barn Owl prey: a rodent, vole or bird. Perfect Pellets are a bit easier to dissect than organic owl pellets.” Hmmmm, fake puke that's more “perfect” than the real thing? C'mon! Authentic owl heaves are not only high in fiber, they're also gluten-free!.

Item: I doubt these “replica retches” can be as much fun as real ones, and sure enough, a quote from a teacher verifies this: “When dissecting the pellets, kids become competitive

about what ‘their’ owl ate compared to other classmates. If you're that kid who discovers three or four different animals in a single pellet, well, you're a hero among the other 8-year-olds! At least during science class.”

Item: Speaking of competition, the people who go out “in the field” to find the pellets are a cloistered and secretive lot. One collector, a retired game warden in Idaho, who calls himself “Rich Holman,” because that's his name, has been gathering pellets for many years. “Rich” thanks the landowners who let him collect on their land with “a bottle of whiskey or some elk jerky,” with the choicest reward being jerky chunks containing three or four different rodent skeletons.

Item: A pellet-producer named Chris Anderson says he routinely sells owl upchuck to jewelry-makers. The hocked-up skeletons are turned into earrings, pendants and whatnot. (An example of “whatnot”: An artist who uses the bones to build replica “baby dragon skeletons.”)

Anderson also said there are people who “use what they find in an owl pellet in their witchcraft rituals.” The most important being exorcisms of vole spirits from the bodies of kids who ate a pellet.

Item: Thinking of “farming” your own pellets by taming an owl? Hmmmm, think again. Owls are heavily protected by the federal government. In fact, the only part you *can* legally own is the pellet! And anyway, an owl expert advises, “They can't be domesticated. Owls make horrible pets.” Which means the Harry Potter sagas misled us! Except for the dragons part – that's totally real! I know, because I went online yesterday and bought seven baby dragon skeletons. Real ones, *not* replicas!

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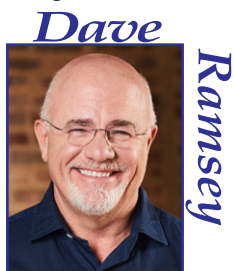
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Dave Ramsey

Dave Says

A calling or a job?

Dear Dave,

When it comes to your career and profession, how can you tell if you've truly found your calling in life?

Tony
Dear Tony,

I don't think it's common for most folks to feel like they've experienced some kind of grand revelation, and suddenly they know what they're supposed to do with their lives. Personally, I believe this kind of thing usually starts out as an activity or idea connected to something they enjoy and want others to experience. Often, that can grow into a job, and then maybe into a career—or even a business.

I think it takes a lot of time, reflection, insight, and self-evaluation before anything can be termed a calling. I know this is true in some cases, because that's how it happened with me. I can't honestly tell you that when I first started on radio, or began formally teaching and writing I knew it was God's plan for my life. I knew early on I was drawn to it, and felt there was a need for it, but it took a while for me to understand and accept that it was what I was really meant to do.

I hope this helps a little bit, Tony. Just be honest with yourself, think about it, and pray about it a lot, too. God wants what's best for you, so make sure you include Him in everything. It

worked for me. I've been doing what I do for nearly three decades now, and I still love it. I'm convinced that it is God's calling on my life.

—Dave

* **Dave Ramsey** is a seven-time #1 national best-selling author, personal finance expert, and host of *The Ramsey Show*, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

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MOODY *Continued from Cover*


events, complete with retro arcade games from **Rocket Arcade of South Haven**, and 16 lanes of bowling. **Mackenzie Reid is Taproom Manager** at Peat's Cider Social. She says, "We're thrilled to have the taproom, bowling and the patio space all running at the same time. Last year we never got to have all three operating at once. So, when people ask us 'are we ready to return to normal?'... We still have to figure out what normal looks like and we're just excited to see what happens next!" As they figure out their new, old normal, The Social continues to offer an innovative rotating tap menu, food trucks on weekends and happy hour bowling on Wednesdays. They encourage you to check out what's in-store for the coming months, including vendor pop-ups that highlight other **Midwest** businesses, the first of which was a **SOLD OUT** earring making class by **Kimy Battista Art** this past week. Also on the docket are a candle making class with **Wicked Pop Candle Co. out of Niles**, a vintage pop-up with **Hold Tight Supply Co. out of Chicago**, and more than a few chances to check out **Flourish Books and Plants**, a traveling book and plant shop out of **New Buffalo** which was on site last Sunday afternoon, at The Social, side by side with **Brunch from Silly Sausage**, a frequent vendor visitor. Discover new cider releases, view the food truck schedule and learn what the Peat's Cider team is up to by following along on their page at: www.Facebook.com/peatscidersocial. The entire team can't wait to #seeyouatthesocial! You can find Peat's Cider Social at **6201 Red Arrow Highway in Stevensville**.

Clare Crowley is a woman on a mission, and trust me, it's a mission she will achieve through sheer dedication, tenacity, and a drive for perfection. Crowley has launched the next iteration of her dream space through her brand new **Boxing House International in St. Joseph**. Owner, Coach and professional athlete, Clare Crowley is a certified **USA Boxing coach** and **USA Boxing licensed athlete**. She also just happens to be a **Chicago Golden Gloves** boxing

champion, who has been competing at an elite level across 2 decades, training with legendary fighters, and coaches from all over the world. Her new **Boxing House International** officially opened on Tuesday, June 1st in St Joseph, at **622 Langley in Unit H**. Her new enterprise shares a building with **Crossfit Tides** of St Joseph. Clare says, "The owners of Crossfit Tides were kind enough to open their doors and space to **Boxing House International**, thank you **Brian and Emily!**" The new boxing ring will be open three days a week, teaching kids and adult boxing on Tuesdays and Thursdays. On Sunday mornings she will host a boxing/yoga hybrid class centered around physical power, spiritual philosophy, and meditation, and promises, "You will not find a class like **Sweat to Soul Sundays** anywhere in the world!" She also points out that all classes are for all fitness and boxing levels, from beginner to championship. Clare has plans to add more classes, including a Saturday beach boxing class, as the summer progresses, and will also be hosting workshops on nutrition, healing and psychic arts and children's summer camps, as well as 8-week, mind/body integration programs and teacher trainings. **Boxing House International** is certified and qualified through **USA Boxing** to take aspiring athletes to sanctioned competitions all the way to the **Olympic** level and is looking for dedicated athletes. With the talent she embodies, Clare is a sought-out sparring partner to current female **Boxing World Champions** and trains months out of the year with the **Cuban Olympic** boxing coaches and athletes in **Havana, Cuba**. Outside of the ring, she also works as an intuitive healer, **Reiki Master Teacher**, and **Yoga teacher (ERYT 500)**, through her business **Yoga House International** in both Michigan and Havana, Cuba. Clare spent years working in the movie industry in Chicago, but came to realize "while you can be good at something, that something might not be good for you." From her background in yoga, she grew to find her calling in spiritual wellness through wellness of the whole being - the physical, the mental, the emotional

WSJM 106.1 1400 SPORTS

STUDENT ATHLETE of the week



Name: Jamal Hailey
School: Berrien High School

Jamal Hailey of Berrien Springs High School Track is the WSJM Sports Berrien County Student Athlete of the Week for the week of May 16, 2021.


At the Division 2 Regionals, Jamal won the 100 Meter Dash with a time of :10.99, won the 200 Meter Dash with a time of :22.63, and ran a leg for the winning 400 Meter Relay team. Jamal is currently ranked 1st in the state in Division 2 in the 100 Meter Dash and 4th in the state in the 200 Meter Dash.

Jamal is also a member of the Berrien Springs Football and Basketball teams and has an interest in graphic design. In the classroom, he carries a 3.1 grade point average.

Jamal is the son of James and Someka Hailey of Benton Harbor.

Another finalist for the week was Lauren Koch of St. Joe Track.

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and the spiritual. Through that, Yoga House International evolved. She uses the skills she has learned to help her live more in alignment with her purpose and what best serves her body and soul. Through endeavors like Yoga House International, Soul to Mind, and now Boxing House International, she seeks to help others find their truest path and live their most fulfilling and healthful lives. Clare is an intuitive healer and especially adept at picking up on client's illnesses and life events – past, present and future. Clare recently collaborated with world renowned scientists who came up with the **MIND Diet**, including her late mother from **Rush University** in Chicago and **Ayurveda** to create a nutrition and lifestyle program. Her life's mission is to explore and teach self-mastery and personal liberation through Body, Mind and Spirit. You can learn more about Boxing House International online at her website: www.boxinghouseinternational.com Plans are continuing for an upcoming Open House event to be announced soon.

At the pinnacle of his amazing career, Benton Harbor industrialist **Walter Miller** garnered the nickname of "**Mr. Benton Harbor**," for the development of eight corporations in the community over the span of his lifetime, and one of the jewels of his enterprise is marking 99-years in business here in 2021. Ironically, the oldest of his corporations is the one still firing on all cylinders, in the form of **New Products Corporation** which officially turned 99 on Thursday, April 22nd. Walter Miller was a veritable machine for innovation, and New Products was just the first of his burgeoning empire during his heyday. What started out as **Pier Equipment** company in 1919 at a workbench in a barn by the railroad tracks just a couple of blocks down the road, became New Products three years later in 1922 when Miller purchased land at the current site and changed the name. He built his enterprise on a willingness to take on piecemeal that many others in the industrial community refused to tackle. The company still does that to this day. As Miller grew his expertise, he branched out and other

businesses in the Benton Harbor region followed including his **Modern Plastics, Plastic Masters, VM Corporation, Regal Manufacturing, Bangor Plastics, Stanley Tool and Kaywood Corporation**. Among Miller's many inventions were the spindle that converted a record player into a record changer, plastics development, and even military inventions that won him a commendation for helping win the **Battle of Britain**. Innovation continued when **Stanley O. Miller** took the helm at the age 28. New Products again won military commendations from the U.S. Navy. The New Products team even had their own version of **Rosie the Riveter** as they hired many women during the war for positions including assembly, inspection, and metals lab work. Today New Products continues to employ and encourage women in all areas of the business. As a manufacturer of custom high pressure die castings, New Products gained fame. Among their most recognizable creations were the iconic microphones seen in performances with **Elvis Presley and Patty Page** and the **Cobra** engine cover. Today, New Products parts are in every corner of the world, including in every **Chevrolet Corvette** since first produced in 1954. **Dave McClelland** designer of the early Corvettes visited New Products and signed new 'vette engine parts as they came off the assembly line. Additionally, you will find New Products Corporation parts in all of the award-winning **Silverado** trucks, and in most **Cadillaacs** and **General Motors SUVs**. Ever evolving to adapt to a changing world, today, New Products is also manufacturing parts for next generation electric vehicles. New Products parts have spanned a number of industries including: Automotive, Industrial, Medical, Marine, Appliances, Food products, Musical instruments and Toys. **Cheryl Miller** was appointed as Vice-President of New Products Corporation in 1985, became CEO in 2002 and additionally was appointed as President and Chair of the Board of Directors in 2006. She

Continued on page 10



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MOODY *Continued from page 9*

has grown the company to its historical largest point, and the company continues to innovate and is evolving into what they are calling the "new, New Products." The company has diversified customers and grown their product mix, and been awarded many new long-term contracts. With Miller at the helm, NPC has become a certified woman-owned business, and they are an IATF certified automotive supplier. As they mark 99 years in business they are proclaiming, "We are on the move!" Miller says, "In contrast to most companies, we are here for our employees. Throughout our history our employees have been our most special asset. We are a fun place to work. We have frequent fun events including more than 90 company picnics, service award parties, Trashcan Turkey Bake, pizza parties, and pumpkin carving contests. We were the very first in the greater community to offer healthcare to our employees, and the employee healthcare contribution was only a \$10.00 co-pay until well into the 2000s." New Products is proud that employees arrive and want to stay. Over the course of their 99-year history, they have had many employees with over 40- and a number with more than 50-years of service, and the current average length of service is 22-years. In the past year, through the course of the coronavirus pandemic, the New Products team made good use of the decreased production period to clean the factory, the machines and the ceiling and gave the plant a new coat of paint. Additionally, they purchased

and upgraded machines and equipment to continue their march forward. New Products continues to flourish due to high customer satisfaction, top quality products, and highly experienced leadership. In fact, they are the only aluminum die caster to achieve the GM #4 scorecard award. Cheryl Miller says, "GM challenged us by saying no one had achieved that rating, so we rose to the challenge and achieved what GM claimed was impossible! We have always produced extraordinary quality products. I am so proud of our team!"

That's it for this week, folks. See you Saturday right here in MailMax!

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The FREE MARKET is alive and well. Demands placed on consumer goods and services force businesses to work better, faster and for less money... or they die. Netflix killed Blockbuster. Google killed Netscape and Uber is destroying Yellow Cab. Why? Because the court of public opinion is much larger than the biggest businesses and even the most protected unions. The progress I've made within the real estate industry is of no exception.

You may have received my postcards or driven by my signs. You know the ones; at the intersection leaving town or the off-ramp coming home, those, "We Buy Houses for Cash!" signs. Enter the real estate investor. In a free market society, there's no wonder why this option for selling homes has transpired - and the best option for many. Have you ever thought about selling your home to an investor?

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Nick Christe is a self-taught entrepreneur, investor, business consultant and licensed real estate agent. His career began as a personal trainer, having worked in several health club facilities throughout the nation. Nick was a regular on PHX 3TV's "Your Life A-Z" show as the health and fitness expert. He was amateur Mr. Arizona in 2010 and Nick was also the former health and wellness coordinator and head boot camp instructor for the Arizona Diamondbacks executive staff. He attended Lake Michigan College where he earned a full ride scholarship for Music; vocal performance. Nick is a United States Navy Veteran following in his parent's footsteps - his father being one of the first Navy SEALs. Nick lives in southwest Michigan with his fiancé Frankie, their first child Aden and the "family's" best friend - Fitter.

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2.7L V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bed Liner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U21086



2016 FORD F-150 XLT SPORT SUPERCREW 4X4
NOW \$38,997

5.8L V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, Security Cover, Bed Liner, Running Boards, Leveling Kit, Oversized Wheels and Tires, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Twin Panel Moon Roof, Trailer Tow Group, Remote Keyless Entry System, Shadow Black, C21098A

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2019 FORD ESCAPE SEL 4X4
NOW \$26,662

2.0L I4 EcoBoost Engine, 24K Miles, Remote Start, Navigation, SYNC 3, Power Moon Roof, Ford Smart and Safe Package, Adaptive Cruise Control, Lane Keeping System, Reverse Sensing System, Remote Keyless Entry System, Ford Certified! White Platinum, U21082



2018 FORD F-150 XLT SPORT SUPERCREW 4X4
NOW \$41,995

2.7L EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, SYNC 3, Bed Liner, Running Boards, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U21084



2020 TOYOTA HIGHLANDER LE AWD
NOW \$37,466

3.5L V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 14K Miles, Power Driver's Seat, Auto Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Light Blue, C21060B



2018 FORD F-350 SRW SUPER DUTY CREW CAB 4X4
NOW \$49,739

6.2L V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Bed Liner, Running Boards, SYNC, Power Driver's Seat, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Oxford White, F21148A

SELECTION OF PRE-OWNED VEHICLES!!!!!!



2019 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$39,970

3.6L V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Black Appearance Package, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Keyless Remote Entry System, Ram Certified! Diamond Black, U21054



2018 FORD F-150 XLT FX4 SUPERCREW 4X4
NOW \$42,951

3.5L V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 42K Miles, Remote Start, Navigation, SYNC 3, Pick-Up Bed Cap, Bed Liner, Chrome Step Bars, Power Heated Front Seats, Power Adjust Pedals, Heated Steering Wheel, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Blue Jeans, U21083



2019 FORD MUSTANG COUPE
NOW \$29,873

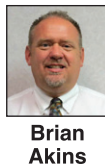
2.3L Intercooled Turbo EFI Engine, 10 Speed Automatic, Aluminum Wheels, 12K Miles, Power Front Seats, Premium Sound System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U21057A



2017 RAM 3500 TRADESMAN CREW CAB 4X4
NOW \$39,963

6.4L HEMI EFI Engine, 6 Speed Automatic, Aluminum Wheels, 61K Miles, Bed Liner, Running Boards, Vinyl Flooring, Remote Keyless Entry System, Ram Certified! Bright Silver Metallic, C21149A

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**2018 RAM 1500
BIG HORN CREW CAB 4X4
NOW \$39,301**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, 20X8.0 Semi-Gloss Black Aluminum Wheels, 29K Miles, Remote Start, Black Appearance Group, Power Driver's Seat, Remote Keyless Entry System, Ram Certified! Brilliant Black, U21037



**2017 BUICK
ENCLAVE AWD
NOW \$31,995**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Dual Panel Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Sparkling Silver, U21053



**2018 JEEP COMPASS
LATITUDE 4X4
NOW \$25,389**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 43K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Touch Screen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, F21024A



**2017 CADILLAC XTS LUXURY
NOW \$21,913**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Heated Back Seats, Auto Climate Control, Back-up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Black Raven, F20529A

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**2018 JEEP GRAND
CHEROKEE LAREDO 4X4
NOW \$30,294**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Navigation, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, U21050



**2018 JEEP GRAND
CHEROKEE ALTITUDE 4X4
NOW \$34,687**

3.6 V6 EFI Engine, 8 Speed Automatic, Gloss Black Aluminum Wheels, 26K Miles, Remote Start, Navigation, Power Driver's Seat, Suede Heated Front Seats, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite, U21036



**2018 TOYOTA CAMRY SE
NOW \$22,498**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Power Moon Roof, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty Red, U21029



**2018 CHRYSLER PACIFICA
TOURING L-PLUS
NOW \$30,999**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Seating, Power Slide Side Doors, Blind Spot and Cross Path Detection, Back-Up Camera, DVD Entertainment System, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Billet Silver, F21004A



**2017 CHEVY TRAVERSE
PREMIER AWD
NOW \$21,995**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 141K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, DVD Entertainment System, Reverse Park Assist, Blind Spot Monitor, Cross Traffic Alert, Lane Departure Warning, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver Ice Metallic, M21011A



**2017 TOYOTA TACOMA SR5
DOUBLE CAB 4X4
NOW \$34,749**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 45K Miles, Bed Liner, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! White, U21058



**2016 KIA SORENTO EX AWD
NOW \$17,995**

2.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 92K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Cross Traffic Alert, Blind Spot Detection, Back-Up Camera, Hands Free Lift Gate, Snow White Pearl, F20511A



**2020 JEEP GRAND
CHEROKEE LAREDO 4X4
NOW \$34,993**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Power Driver's Seat, Touch Screen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite, C21198A



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Pastor

Approaching God With Confidence



Rosenbaum

Therefore, since we have a great high priest who has ascended into heaven, Jesus the Son of God, let us hold firmly to the faith we profess. For we do not have a high priest who is unable to empathize with our weaknesses, but we have one who has been tempted in every way, just as we are—yet he did not sin. Let us then approach God's throne of grace with confidence, so that we may receive mercy and find grace to help us in our time of need.

Hebrews 4:14-16

A story is told of a soldier during the Civil War trying to see President Lincoln. The soldier's mother was dying, and he wanted to leave to visit her. But, despite his persistence, the guards would not let him through to the president. As the man stood crying outside the White House, a boy came up and asked him what the matter was. After hearing his story, the boy led him by the hand, past the guards, and straight into Lincoln's personal library. The boy said, "Father, I have brought someone to see you." Lincoln listened to the soldier's request and granted him a leave of absence, all because of the intercession of his son, Tad.

Whether this story is true or not, it illustrates the powerful truth of what Jesus has accomplished for us with his death and resurrection.

Our sins had barred us from entering heaven; mankind had lost its access to God because we had denied him first place in our

lives. But God showed his eternal love for us by sending his Son. As true man, Jesus suffered with us, understanding what it means to be tempted by sin. And yet, as true God, he was able to resist all temptation. But because he suffered with us, Jesus, our high priest, was also able and willing to suffer for us. His death on the cross was the atoning sacrifice that pays for the disobedience of all people. His resurrection is proof that he was successful in his redeeming work and that he now serves as a mediator between us and our Heavenly Father. As a result, we can be confident that God will hear and answer all our prayers.

Prayer: Lord, grant me grace and mercy for my every need, for the sake of Jesus your Son. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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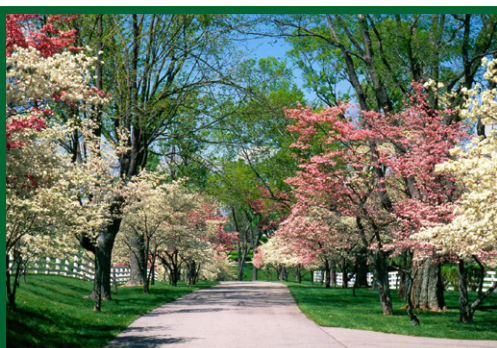


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4747 SHANGHAI ROAD • SODUS, MI



PRICE IMPROVED! \$449,900



This grand home offers 5 bedrooms, 3 full bathrooms, an oversized 2-car attached garage, and vintage barn situated on just over 3 acres. Recent updates include new roof and luxury vinyl plank flooring in kitchen and family room in 2018; main and upper-level bathroom renovations in 2019; A/C with heat pump in 2020; propane furnace in 2014. Escape from fast-paced living, yet you're just a short drive into town. Conveniently located near I-94, I-196, and US-31 with only a 90-minute commute to Chicago; 60 minutes to Grand Rapids or Kalamazoo; and 30 minutes to South Bend. When it's time for fun, you will be perfectly situated between the sandy beaches of Lake Michigan and the inland lakes of Sister Lakes; a little-known resort area with 10 lakes available for your enjoyment. Stunning sunrises and sunsets await you daily. MLS#21016613

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REDUCED

- Paw Paw Lake
- 4 BD, 3.5 BA
- 2 Master suites
- 100' Waterfront & steel break wall
- 3 Season room & fenced yard
- All sport lake

\$650,000 (19041247)

• Paw Paw Lake
• 4 BD, 3.5 BA
• 2 Master suites
• 100' Waterfront & steel break wall
• 3 Season room & fenced yard
• All sport lake

WATERFRONT

- 3 BD, 3 BA Ranch
- 110' Pvt beach front
- Lake Michigan
- Lower-level walkout
- Open floor plan w/ vaulted ceiling
- Deck & screen porch

\$575,000 (21009320)

• 3 BD, 3 BA Ranch
• 110' Pvt beach front
• Lake Michigan
• Lower-level walkout
• Open floor plan w/ vaulted ceiling
• Deck & screen porch

UPDATES

- 3 BD, 2BA
- 3.6 Acres
- New flooring/ updated bath
- Master bedroom w/ ensuite
- Lg family rm & basement
- Great location

\$399,999 (21015222)

• 3 BD, 2BA
• 3.6 Acres
• New flooring/ updated bath
• Master bedroom w/ ensuite
• Lg family rm & basement
• Great location

ACREAGE

- 4 BD, 1 BA
- 25.1 Acres
- Full Basement
- Newer roof
- House need some TLC
- Great location to area activities

\$224,900 (20039362)

• 4 BD, 1 BA
• 25.1 Acres
• Full Basement
• Newer roof
• House need some TLC
• Great location to area activities

NEW LISTING

- 2 BD, 1 BA
- 1172 Sq ft Brick Ranch
- Eat-in kitchen & dining area
- Brick fireplace
- Full basement w. B-Dry system
- Sliders to deck

\$209,000 (21019890)

• 2 BD, 1 BA
• 1172 Sq ft Brick Ranch
• Eat-in kitchen & dining area
• Brick fireplace
• Full basement w. B-Dry system
• Sliders to deck

REDUCED

- Pottawattamie Resort
- 1 BD, 1 BA – 756 sq ft
- Lake Michigan views
- End unit condo
- Beach area & pool
- Year round or seasonal

\$195,000 (21010797)

• Pottawattamie Resort
• 1 BD, 1 BA – 756 sq ft
• Lake Michigan views
• End unit condo
• Beach area & pool
• Year round or seasonal

LARGE HOME

- 6 BD, 2 BA
- Ceramic & laminate floors
- Kitchen with 2-sided snack bar
- Attached garage
- Corner lot w/ sidewalks
- Close to city amenities

\$159,900 (21019874)

• 6 BD, 2 BA
• Ceramic & laminate floors
• Kitchen with 2-sided snack bar
• Attached garage
• Corner lot w/ sidewalks
• Close to city amenities

NEW LISTING

- Turn-key Restaurant
- Historic corner location
- Hand crafted, custom built bar
- Great kitchen w/ freezer space
- Full basement
- Call for private showing

\$650,000 (21018866)

• Turn-key Restaurant
• Historic corner location
• Hand crafted, custom built bar
• Great kitchen w/ freezer space
• Full basement
• Call for private showing

WATERFRONT

- 1.6 Acres
- Waterfront
- Van Auken Channel
- Septic and well
- Buildable
- Private Dock

\$150,000 (21017929)

• 1.6 Acres
• Waterfront
• Van Auken Channel
• Septic and well
• Buildable
• Private Dock

NEW LISTING

- Vacant Land
- Almost 10 Acres
- Basement foundation started
- Septic, well & electric already in place
- Great country location
- Must see!

\$109,000 (21020091)

• Vacant Land
• Almost 10 Acres
• Basement foundation started
• Septic, well & electric already in place
• Great country location
• Must see!

WATERFRONT

- Van Auken Lake
- Vacant land
- 1+ acre on waterfront
- Channel view
- Buildable country setting
- All sport lake

\$25,000 (21011057)

• Van Auken Lake
• Vacant land
• 1+ acre on waterfront
• Channel view
• Buildable country setting
• All sport lake

VACANT LOT

- 1/2 Acre
- Between Indian Lk & Indian Golf
- Vacant land
- Buildable lot
- Lake view
- Clearable lot

\$15,000 (21012128)

• 1/2 Acre
• Between Indian Lk & Indian Golf
• Vacant land
• Buildable lot
• Lake view
• Clearable lot

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NEW LISTING **26561 Marcellus Hwy, Dowagiac**

Feel the stress start to melt away as you drive down the winding, tree lined, park like driveway to this Adorable cottage on .8 acres in a private woodland setting. Enjoy sitting out on the deck basking in all the nature around you. This delight cottage is not an A-frame despite its storybook front. Openish floorplan has a bedroom and bath on both floors.

\$146,900
Sharon Straw
269-325-4663

NEW LISTING **12700 Dutch Settlement St, Marcellus**

If you are looking for privacy, space and a peaceful country setting then you will want to check out this unique 10.3 acre "island" (no shared boundaries with neighbors) with a builder's personal custom built solid brick, 3 BD/2BA 1,836 sq.ft house and 900 sq.ft 2BD/1BA ancillary unit which could be used as a guest house, for multi-generational living or work at home office.

\$549,500
Sharon Straw
269-325-4663

NEW LISTING **1980 E Empire Avenue, Benton Harbor**

Every inch of this darling ranch has been touched. Owner took home down to the studs and put new everything throughout home. New drywall everywhere, new furnace, new roof, (trusses and rafters too) new soffits, new windows, new plumbing and new electrical. The kitchen and bathrooms are remodeled and brand new as well.

\$164,900
Kelly Arellano
269-921-6683

816 St. Joseph Drive, St. Joseph

Charm, privacy and tranquility are all part of this ravine setting for this brick home located, centrally located to shopping and dining. Well maintained hardwoods throughout this home. Large living room with wood burning fireplace flows into a semi formal dining area and spacious updated kitchen. Three large bedrooms, with built in dressers, cabinets and closets.

\$249,900
Michelle Alger
269-876-2713

Very nice 1.19 acre parcel with trees and shrubs, located north of Little Paw Paw Lake on North Shore Drive. (19018668)
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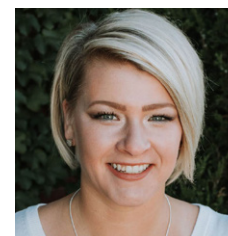
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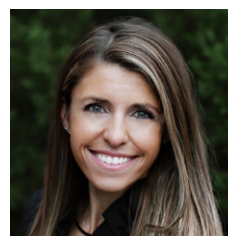
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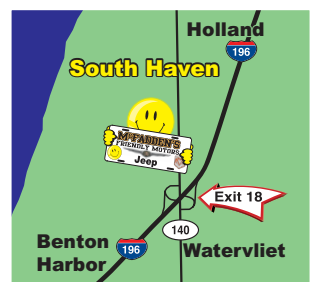


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