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## Moody on The Market



*Pat*  
**Moody**

*'Metro Matt' Luxem*  
*Writes New Chapter*  
*of His Business*

### Interiors Story on M-139

For 28 years, Matt Luxem's Metro Business Interiors has been a book-end of downtown Benton Harbor, near the corner of Main Street and River-view Drive. Matt almost invented the term "gently used", referring to the next-to-new desks, files and office chairs that he sold to countless businesses and individuals in Michigan's Great Southwest. Along the way, Matt always offered brand-new office furniture--and sold a lot of it. But he was usually thought of as the "gently used" guy!

Fast forward to this week at Metro Business Interiors' new 16,000 square foot state-of-the-art office furniture showroom at 1370 M-139, between Napier and Pipestone Avenues. No one will mistake the new Metro facility as a 'used furniture store.' Luxem and his team have transformed their former warehouse storage location into a showplace of desks, work surfaces, chairs, partitions and even a few file cabinets for those clinging to the need for paper!

And, because you can never forget what got you there, in the back there's a special section still dedicated to Gently Used Furniture. Matt says with the 'Work From Home' movement, there's been a whole new demand for two or three reasonably-priced pieces to outfit a home office.

Matt Luxem began selling office furniture back in the 80s in the Chicago area. He represented a furniture line called Knoll-- and still does today. He found Knoll--one of the Big Four in office furniture-- was largely missing from Southwest Michigan. He set out to change that and it has been a key component of his business ever since.

Recently, Knoll was purchased by Herman Miller, another office furniture giant and Luxem looks forward to offering the entire Miller-Knoll line in 2022. He says, though, that there will always be a place for a 'budget line' of office furniture. "That's where people start," says Matt. "They come back for newer, bigger pieces when their budgets allow. At Metro, there'll always be a place for both groups of customers."

Luxem recalls years when the economy was sluggish or troubled when his Gently Used furniture line pulled the business through. Looking ahead, he sees some changes in what customers are looking for. He says the trend toward wide open office spac-

*Continued on page 16*

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**Arthur Havlicek,**  
*President,*  
*SMR Chamber*

## Global Supply Chain Issues Will Worsen

Last week, my colleague Sarah did a wonderful job writing about supply chain issues across the globe and why **it's more important than ever to shop early and shop local this holiday season.** This week, I'd like to continue that important drumbeat and provide you with some additional reasons why we believe matters are going to get worse before they get better.

## Continued Labor Market Woes

America's economic recovery, which has been hampered by high-unemployment levels and poor labor force engagement since the beginning of the pandemic, has hit yet another speed bump. Hiring in the U.S. fell far below expectations in September, adding just 194,000 jobs

*Continued on page 2*

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**Arthur** Continued from cover

compared to the estimated 500,000, making it the second-straight month hiring fell well below projections. Simply put, we cannot get workers back fast enough and it's creating further stress on the supply chain. Exhibit one: congestion in our ports.

### Growing Port Congestion

The vast network of ports and container vessels carrying materials and goods around the world are badly congested. The cause and effect of this is complex, but I think The National Customs Brokers & Forwarders Association of America summarized it best:

"Ships are stranded offshore for days, even weeks, waiting to unload. Containers are buried in enormous stacks in clogged terminal yards. Trucks wait in line for hours (up to eight or nine hours in some cases) to pick up a single container. And customers throughout the country experience shipment delays lasting weeks. The congestion and bottlenecks reverberate throughout the supply chain, becoming a significant trade barrier for both exports and imports with a corresponding negative impact on the economy."

U.S. retailers are doing everything they can to circumvent these issues, including chartering private cargo ships to sail around port delays and switching to alternative methods of transportation. So far, these 'solutions' have only compounded the backlog by spreading the congestion around to other ports and creating gridlock in other industries like aviation. Terminals around the nation are now receiving increasingly large amounts of freight as companies try to transport their goods and major airports like O'Hare in Chicago have reported delays of up to two weeks to claim cargo. While troubling, that pales in comparison to the bottleneck facing our trucking industry.

### Trucking Shortage

The U.S. has been grappling with a chronic lack of drivers for years, but the shortage has reached crisis levels since the start of the pandemic. Experts estimate a staggering 51,000 more drivers are needed to meet the increased shipping demand across our country and the industry is still 33,000 jobs short of where they were in February 2020. In 2019, the U.S. was already short 60,000 drivers and that number is expected to swell to 100,000 by 2023 according to the American Trucking Association's chief economist. Companies have attempted to recruit drivers from foreign countries have drastically increased wages to no avail. So far, nothing has made a dent and the consequences on the consumer have been dire.

### Consumer Consequences

Prices paid by United States consumers rose in September by more than experts forecasted. Why? Because costs related to unprecedented shipping challenges, materials shortages, high commodities prices, and rising wages have all been passed down to the consumer. Without an end in sight to these issues, inflation will continue to rise – further eroding the purchasing power of American families and businesses. This is a troubling thought, as we are already experiencing the highest rate of inflation in 13 years.

With prices increasing and in-store inventories likely to deteriorate further, our chamber is trying to get the message to area consumers that **it's more important than ever to shop early and shop local this holiday season.**

Berrien County is blessed to have a wide-array of locally-sourced, locally-made gift options capable of bringing a smile to anyone's face and we'll be doing our very best to promote those options in the weeks ahead.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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## Photo of the Week



**Evening Gown**

Photo by John Gatto

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Photos must be horizontal orientation to be considered for Photo of the Week.

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**Don Stuart**

There's going to be a balloon festival in a nearby town this weekend, which reminds me of a trip my family once took to the Zoo. And by that I mean Kalamazoo, Michigan, and also the "Air Zoo," which is a way-neato attraction in the Kalama Zoo.

The Air Zoo is an exciting museum that enables visitors to experience the wonders of flight through a collection of vintage planes, aviation equipment and vomit-inducing flight simulators.

The museum's original name was the Kalamazoo Aviation History Museum, but it's called the Air Zoo because it houses planes such as the Sopwith Camel, the Grasshopper, and the Airacobra. Also a huge herd of cats: Flying Tiger, Wildcat, Hellcat, Tomcat and Bearcat. Which are always chasing the Lockheed Blackbird.

My favorite part of The Air Zoo was a section devoted to early experiments in flight, where I learned that Frenchmen – the Montgolfier brothers, Joseph and Etienne – were the first to demonstrate humans could fly.

They were two of sixteen Montgolfier children, which probably explains a lot about their desire to escape, somewhere, anywhere, even up into the sky.

Their early experiments were not promising. Joseph once constructed a large paper balloon (his father owned a paper factory) and filled it with steam; it had no aerodynamic qualities whatsoever, although for many years it held the record for world's largest spitwad.

Etienne's big idea was to make a paper bag float in the air with hydrogen gas obtained from combining sulfuric acid with iron filings. The bag didn't fly, but the cuss words sure did, when Mama Montgolfier saw the holes eaten in her carpets by the sulfuric acid. Fortunately, Etienne escaped punishment by blaming it on a sibling whose name he couldn't remember.

Finally, in 1782, the brothers got an idea from watching ash and cinders float up their fireplace chimney. They created a bag made of silk, and lit a fire beneath the opening. Voila! It rose into the air! The brothers decided they had created a special gas - which they modestly called "Montgolfier Gas" - that made the bag float. Only later did they learn that balloons rise not through some complicated scientific process, but by magic.

(They also later learned that their father had invented "Montgolfier Gas" years earlier, after overindulging at an all-you-can-eat burrito bar.)

Anyway, the brothers kept experimenting, and eventually they were ready to send humans up, up and away. They planned to toss several siblings into that first manned balloon, but their parents said "Non." So instead, on November 21, 1783, humankind's first untethered flight was taken by Jean-François Pilâtre de Rozier and François Laurent.

They were airborne for 25 minutes, and everything went flawlessly, although Laurent griped that he'd already seen the in-flight movie.

Rozier later was involved in another aviation first: A balloon he designed exploded while trying to cross the English Channel, making him the first person ever to die in an aircraft accident.

Nothing like that will happen to you at the Air Zoo. Its only airborne experience is a cute elevated carousel called the "Montgolfier Balloon Race." But be forewarned: To capture the authentic atmosphere of 1780s France, it's powered by Monsieur Montgolfier's Gas – the kind produced by an all-you-can-eat burrito bar.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

**WSJM 106.1 1400 SPORTS**

**STUDENT ATHLETE of the week**

**Name: Karly Klaer**  
**School: St. Joseph High School**

Karly Klaer, a Senior from St. Joe High School and member of the girls volleyball, basketball, and track teams, is the winner of the Mid-West Family Player of the Week of October 4, 2021.

In last week's volleyball matchups, Karly totaled 52 for the Bears, She is also a 2 year team captain, and last year as a junior, she was all-conference, all-region, and honorable mention all-state. Karly is also the all time set-assists leader at St. Joe with over 1,000 and is working her way towards the St. Joe all-time kills record.

She also carries a 3.7 GPA in the classroom and is committed to play volleyball next season at Cleveland State University.

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:






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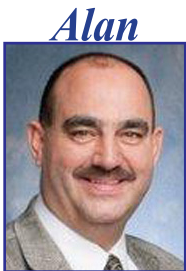
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**Alan Jeffries**

For the second month, sales in the SWMI housing market sales dropped 19 to 20 percent compared to sales from last year. Selling prices made moderate increases year-to-date. Selling prices in August did not set any records except for the year-to-date selling

prices when compared to previous years. The market manages to continue to do well even with a 26 percent drop in inventory of houses for sale.

In August, at 363, the number of houses sold fell 20 percent below the 455 houses sold in August 2020. Year-to-date, the number of houses sold at the end of August was 2495, up 13 percent over August 2020 (2495 vs.2203). This scored a new sales record in the year-over-year sales records since 2006. For the last six months, the year-to-date sales have set records over previous years.

Selling prices declined slightly for the first time in 2021, and August selling prices did not surpass prices in 2021. The average selling price in August 2021 was \$307,860 compared to \$324,302 in August 2020, for a 5 percent decrease. In July 2021, the average selling price was \$351,131, or 13 percent higher than the selling price in August. Year-to-date selling prices at the end of August did set records in the year-over-year comparison. The year-to-date average selling price in August 2021 rose 14 percent over August 2020 (\$319,151 vs. \$280,370).

The median selling price in August 2021 slipped 2 percent to \$230,000 from \$235,000 in August 2020. Year-to-date, the median selling price climbed 9 percent (\$225,000 vs. \$206,000). The year-to-date median selling price also set a new record price in the month of August in the year-over-year comparison.

The median price is the price at which 50% of the homes sold were above that price, and 50% were below.

The inventory of houses for sale fell 26 percent from a year ago (952 vs. 1285), bringing the inventory of houses for sale to a 3.4-months supply of inventory available for buyers. This is the highest inventory level this year. At the end of August 2020, the market had a 5.9-months supply of houses for sale. For comparison, in August 2009, there were 3821 houses for sale and a 17.8-months supply of inventory.

The total dollar volume plummeted 24 percent in August 2021 (\$111,753,405, vs.147,557,780). With the number of sales at higher prices, the year-to-date total dollar volume set a new record for the dollar volume at the end of August (\$796,283,722 vs.\$ 617,655,862). The year-to-date total dollar volume rose 29 percent.

There were no bank-owned or foreclosed homes as a percentage of all transactions in August. This was the lowest percentage in 2021 and for the last five years. In January, the rate was 4 percent. The previous lowest percentage in August was 1 percent in 2020. The highest percentage in August was 36 percent in 2009.

Nationally, the Freddie Mac mortgage rate in August was 2.7, down slightly from 2.88 in July for a 30-year conventional mortgage.

This data reflects home sales across Allegan, Berrien, Cass, and the westerly 2/3 of Van Buren Counties and should not be used to determine the market value of any individual property. If you want to know the market value of your property, please contact your local REALTOR®.

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Keep relevant participants in the know about every bit of information especially a job change or a side deal with the buyer, or you could delay your closing.

Make sure your driver's license is up-to-date. If not the notary will not be able to continue the closing.

Other common mistakes are forgetting your checkbook and not confirming the time and location of the closing. Remember your REALTOR® is your advisor, and is available to help you understand this step in the home-owner process.

**When Buying a Home...**

You can make a successful offer on a home even in a competitive market — with the right information and help. When you're house hunting, the pressure of competition can move you from "I like that, but it's too pricey" to "I have to have that!" You think, so what if paying for this house will put me way over budget? I can cut back somewhere else, right? But that kind of thinking can get you into trouble.

Prior to searching for a new home, sit down and develop a realistic budget that you can really live on. Share this budget with your REALTOR®, so the whole house hunting team knows your limits.

Whether you're in the middle of a home bidding war or facing down a list of must-haves, don't lose sight of your budget and the risks. That way, you can own a house without home buyer's remorse. And you'll have money left to enjoy things like new furniture, entertainment, and just plain having fun.

One reason home buyers may be tempted to go over budget is they've been influenced by the beautiful homes on TV, according to a NAR report on home staging. "The shows can create unrealistic expectations for the home buying process and how homes should look. Buyers can view features that used to be luxuries as necessities.

When your REALTOR® knows your budget, they can help you set expectations and stick to them.

To view properties that are for sale in your local area, go to www.swmar.com, and click on "Search". The Southwestern Michigan Association of REALTORS®, Inc. is a professional trade association for real estate professionals who are members of the National Association of REALTORS®, and ancillary service providers for the real estate industry in Allegan, Berrien, Cass, and Van Buren Counties. The Association can be contacted at 269-983-6375 or through their website at www.swmar.com.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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- Just under 1 acre
- New flooring
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**LARGE HOME**

- 4 BD, 2 BA
- 2100 Sq ft, 2 story
- 2 car garage
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- Garden tub

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**NEW LISTING**

- 3 BD, 2 BA
- 5 Acres w/ pond
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- Over 34 Acres
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**5 QUICK TIPS FOR FIRST TIME HOMEBUYERS**

**ACREAGE**

- 3 Acres
- Buildable
- Level & wooded
- Near St. Joe River
- Parcel G
- Call for more information

**\$114,000 (21105500)**

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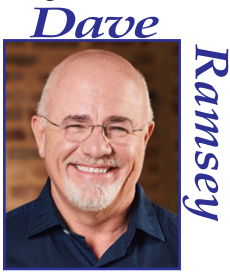
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Dave Ramsey

### Dave Says

#### Let's tweak that idea a little

Dear Dave,

I am on Baby Step 2, and I started a YouTube channel earlier this year that led to a new opportunity to make additional income. I try on and review clothing, and I'm paid \$30 for each clip that's anywhere from 30 seconds to two minutes long. Right now, I have about 1,000 viewers. This requires me to buy items from several brands. I usually return the items when I'm through filming, but I'm currently funding this with a credit card I only use for this project. I only pay the minimum each month until I get the refund, so at any given time there can be up to \$4,000 on the card in rotation. I make about \$86,000 at my normal job, so is this an okay way to fund my project and chalk it up as a business expense?

Amber

Dear Amber,

You're taking a risk here, from a business perspective, by playing around with \$4,000 in debt to make \$30 a pop. That's inordinate. And you shouldn't be paying for the clothes in the first place. These brands should be giving you clothes to review—that you keep—for the marketing exposure, but I'm not sure you've got enough eyeballs on you yet to justify them giving you the clothes for free.

Basically, it sounds like you're trying to put yourself in a position to be an influencer. And the way influencers get paid is by monetizing eyeballs. Obviously, YouTube and other platforms will pay you if you can get the eyeballs. But 1,000 viewers really aren't a lot these days. You're getting there, though, and I'm glad you're working at it and trying to make things happen.

You make good money, Amber. I want you to set aside \$2,000 or \$3,000 for this business, maybe out of the business income, and prime the pump one time. By that, I mean open a separate checking account that's for your clothing

exchange process only. Here's the thing, let's say you bought \$1,000 worth of stuff from one of these companies, and they suddenly decide they're not taking it back. You just ate that \$1,000. And guess what else? *Now*, you really have credit card debt.

There are three things you can always be sure of in business. One, it's going to cost twice as much as you think it will. Two, it's going to take twice as long as you think it will. And three, you are not the exception to these things. While we're at it, add this to the list of stuff you can always be sure of—you'll never find me advising or endorsing credit card debt!

—Dave

\* *Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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Lucy Kubash

### The Pet Corner

October always kicks off the holiday season, and thank goodness there are a few fun fundraisers to report, to help the homeless pets in our community.

Lite Up the Night Glow Golf Tournament on Friday, October 22, at

Blossom Trails will benefit Seven Star Rescue. It starts at 7:30. For more information and to register, please visit [www.sevenstarrescue.org](http://www.sevenstarrescue.org). If you haven't bought your Super Book yet, Seven Star is selling them for \$40 and the coupons are good until June 2022.

Berrien County Animal Control, at 1400 S. Euclid Avenue in Benton Harbor, will hold a Trunk or Treat event on Saturday, October 30, from 9:30am to 12:00pm. This is a free public event on the outdoor nature path, with trunks decorated for Halloween. Businesses and organizations are welcome to participate and may register by calling 269-927-5648 or by emailing [hmanger@berriencounty.org](mailto:hmanger@berriencounty.org). Donations are welcome. Dress in your favorite Halloween costume but please leave family pets at home.

Halloween, while a fun holiday, is also a time to take extra precautions to keep pets safe. Here are some helpful tips from the ASPCA and [www.guidedogs.org](http://www.guidedogs.org).

Keep all candy out of reach of all pets. I discovered our cat Zombie likes candy corn and also the little chocolate miniature bars, so no more leaving them out in open candy dishes on the table. Make sure trick or treat bags of candy are also safely stashed. A good idea, in case someone manages to still find a forbidden treat, is to keep the ASPCA Poison Control number posted in an easily accessible place, like the refrigerator door. 1-888-426-4435.

If at all possible, keep pets inside in the days leading up to and the day and night of Halloween. There are many tales of animals being mistreated by cruel tricksters. Some may be urban legends, some may be true, but it's best not to take any chances. Many shelters and rescues will not adopt out black cats right before Halloween for this reason. The many myths surrounding black cats are explained in detail at the Billings Animal Family Hospital website. As the owner of a black cat, I found it interesting to find out why they've been so misunderstood and maligned over the ages.

Untended candles and pets can be a recipe for disaster. If lighting up your jack-o-lanterns with candles, make sure to keep them away from pets. Better yet, if the pumpkins are inside, maybe use battery powered tea lites to make them glow.

Make sure pets are not able to escape out the door when greeting trick or treaters by putting them in a separate room or at least blocking their access to that open door. Increased foot and vehicle traffic on Halloween make the outside world unsafe for pets that night.

If your pet likes to dress up, make sure their costume is not constricting and that they can see and also relieve themselves with no trouble. If you plan to take them trick or treating with you, please keep them on a leash of no more than six feet and have some reflective material on their costume. Also, consider how your dog reacts to people in scary masks and costumes. If they are easily intimidated or may become upset perhaps it's better to leave them home with a special treat of their own.

We all want Halloween to be a safe and fun time for everyone. Taking these few precautions will help keep it that way.

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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**2019 CHEVY SILVERADO 7500 CREW CAB 4X4**  
**NOW \$61,995**

6.6 V8 DIESEL EFI Engine, 6 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Navigation, Memory Power Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Forward Collision Alert, Safety Alert with Cross-Traffic Braking, Lane Departure Warning, Chevrolet Certified! White, C21212A

## SEE OVER 250 NEW AND 125 PRE-OWNED VEHICLES

**WAS \$26,557**



**2018 VOLKSWAGEN TIGUAN SE**  
**NOW \$25,607**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Heated Front Seats, Power Dual Panel Moon Roof, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Platinum Gray, F21022B

**WAS \$26,995**



**2018 CHEVY EQUINOX LT AWD**  
**NOW \$23,412**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Auto Climate Control, Lane Change Alert, Side Blind Zone Alert, Rear Cross-Traffic Alert, Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Pepperdust Metallic, U21116

**WAS \$23,755**



**2014 CHEVY SILVERADO 1500 LT Z-71 CREW CAB 4X4**  
**NOW \$20,847**

5.3 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 175K Miles, Security Cover, Bed Liner, Remote Start, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Black, C21147A

**WAS \$28,253**



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$24,789**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 13K Miles, Navigation, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Shadow Black, U21121

**WAS \$43,778**



**2017 CHEVY TAHOE LT Z71 4X4**  
**NOW \$41,748**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Power Moon Roof, Lane Keeping Assist, Lane Departure Warning, Front and Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Black Currant Metallic, U21139A

**WAS \$32,718**



**2018 RAM 1500 ST BIG HORN EXPRESS CREW CAB 4X4**  
**NOW \$29,784**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Chrome-Clad Wheels, 55K Miles, Bed Liner, Running Boards, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red, U21147

**WAS \$34,788**



**2016 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$30,709**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 117K Miles, Bed Liner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Magnetic, U21151

**WAS \$30,998**



**2019 CHEVY EQUINOX PREMIER AWD**  
**NOW \$27,372**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, Forward Collision Alert, Lane Keep Assist with Lane Departure Warning, Blind Spot Monitor, Cross Traffic Alert, Rear Parking Aid, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! White Gloss Pearl, U21226



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# SPECIALS



**WRANGLER  
UNLIMITED 4X4**  
**NOW \$34,915**

Automatic, Aluminum Wheels, 65K Miles, Touchscreen Display, Back-Up Camera, Power Windows, Jeep Certified! Billet Silver, C21221A

**WAS \$33,500**



**2017 HONDA RIDGELINE  
RTL-T CREW CAB AWD**  
**NOW \$32,995**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 50K Miles, Security Cover, Running Boards, Remote Start, Power Leather Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Remainder of Factory Powertrain Warranty! White, M21063A

**WAS \$37,277**



**2018 JEEP GRAND  
CHEROKEE LIMITED 4X4**  
**NOW \$36,569**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Blind Spot and Cross Path Detection, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Velvet Red Pearl, C21248A

**WAS \$36,994**



**2016 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$35,916**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 41K Miles, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Max Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Shadow Black, F21195A



**FORD 2500HD LTZ  
4X4 WITH PLOW**  
**NOW \$33,471**

5.0L V8, Security Cover, Bed Liner, Running Boards, Remote Start, Power Windows, Power Adjust Pedals, Auto Climate Control, Power Seat, Front and Rear Park Assist, Back-Up Camera, Factory Warranty! Silver Ice Metallic, U21154

**WAS \$19,622**



**2019 KIA FORTE S**  
**NOW \$18,810**

2.0 EFI Engine, CVT Automatic, Aluminum Wheels, 38K Miles, Power Moon Roof, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Clear White, C21105B

**WAS \$41,995**



**2018 FORD F-150 XLT  
SUPERCREW 4X4**  
**NOW \$34,953**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 48K Miles, Bed Liner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, XLT Chrome Appearance Package, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, C21161B

**WAS \$39,995**



**2018 FORD  
EXPLORER SPORT XLT**  
**NOW \$37,707**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Memory Power Windows, Leather Heated/AC Front Seats, Heated Steering Wheel, Dual Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Collision Warning, Lane Keeping System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, F21068B

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**WAS \$26,899**



**2019 DODGE  
JOURNEY GT AWD**  
**NOW \$24,214**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, 3<sup>rd</sup> Row Folding/Reclining Seats, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Granite Pearl Coat, U21132

**WAS \$34,773**



**2017 JEEP GRAND  
CHEROKEE TRAILHAWK 4X4**  
**NOW \$32,831**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Back-Up Camera, Trailer Tow Group, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F21188A

**WAS \$38,410**



**2018 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$35,960**

5.0 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 78K Miles, Bed Liner, Running Boards, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer Tow Package, Remote Keyless Entry System, Blue Jeans, F21038A

**WAS \$42,435**



**2018 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$38,565**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 37K Miles, Security Cover, Bed Liner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U21083A

**WAS \$39,989**



**2016 JEEP WRANGLER JK  
UNLIMITED RUBICON HARD ROCK 4X4**  
**NOW \$37,989**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, 3-Piece Hard Top, Hard Rock Package, Leather Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Rhino Clear Coat, C21185A

**WAS \$42,995**



**2019 FORD F-150  
XLT SUPERCREW 4X4**  
**NOW \$37,478**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 39K Miles, Bed Liner, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Stone Gray, F21189A

**WAS \$53,994**



**2017 FORD F-250  
XLT SRW CREW CAB 4X4**  
**NOW \$48,668**

6.7 V8 DIESEL Power Stroke EFI Engine, 6 Speed Automatic, 101K Miles, Security Cover, Bed Liner, Running Boards, Preferred Equipment Package, Back-Up Camera, Remote Keyless Entry System, Oxford White, F21111A

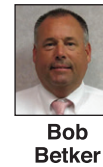
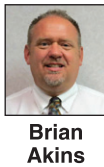
**WAS \$42,989**



**2018 CHEVY SILVERADO 1500  
LT Z-71 CREW CAB 4X4**  
**NOW \$37,755**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Bed Liner, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Black, U21099

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**2019 GMC TERRAIN DENALI AWD**  
**NOW \$33,784**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Blind Spot Monitor, Cross Traffic Alert, Rear Park Assist, Front Collision Warning, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U21225A



**2020 JEEP WRANGLER UNLIMITED WILLYS 4X4**  
**NOW \$43,790**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow and HD Electrical Group, Remote Keyless Entry System, Jeep Certified! Sting-Gray Clear Coat, C21314A



**2017 FORD EXPLORERS XLT 4X4**  
**NOW \$21,782**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Forward Sensing System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ingot Silver Metallic, C21297B



**2016 VOLKSWAGEN TOUAREG LUX AWD**  
**NOW \$26,596**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 65K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver, C21323A



**2019 JEEP COMPASS LIMITED 4X4**  
**NOW \$28,695**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, Touchscreen Display, Rear Park Assist System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, F21223A



**2016 FORD EDGE SEL AWD**  
**NOW \$19,655**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 98K Miles, SYNC 3, Power Leather Heated Front Seats, CD Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Oxford White, U21119A



**2019 JEEP CHEROKEE LATITUDE 4X4**  
**NOW \$28,365**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Bright White, U21199A



**2018 FORD ESCAPE SE 4X4**  
**NOW \$23,990**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 43K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, F21197A

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**2015 SUBARU LEGACY AWD**  
**NOW \$13,302**

2.5 EFI Engine, 6 Speed CVT Automatic, Aluminum Wheels, 129K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Tungsten Metallic, F21221A



**2015 CHEVY TRAVERSE LT AWD**  
**NOW \$16,938**

3.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 104K Miles, Remote Start, Heated Front Seats, CD-Player, Remote Keyless Entry System, Silver Ice Metallic, F21119B



**2016 LEXUS ES 350**  
**NOW \$26,772**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, White, C21239A



**2017 KIA SORENTO GDI AWD**  
**NOW \$21,110**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 70K Miles, Power Driver's Seat, Leather Heated Front Seats, Auto Climate Control, CD-Player, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Remington Red, C21293A

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**2017 DODGE DURANGO GT AWD**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 107K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 7 Passenger Seating! Back-Up Camera, Remote Keyless Entry System, Granite, C21243A



**NOW \$26,994**

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**2020 MAZDA CX-30 PREMIUM AWD**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Power Lift Gate, Remote Keyless Entry, Mazda Certified! Snowflake White Pearl Mica, M21070A



**NOW \$29,995**



**2018 FORD EDGE SEL AWD**  
**NOW \$30,995**

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Power Front Seats, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, F21121A



**2018 NISSAN SENTRA SR**  
**NOW \$17,995**

1.8 EFI Engine, 1 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Front Seats, Auto Climate Control, CD-Player, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Deep Blue Pearl, M21053C



**2018 JEEP GRAND CHEROKEE TRAILHAWK 4X4**  
**NOW \$38,694**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Back-Up Camera, Trailer Tow Group IV, Power Gate Lift, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C21305A



**2018 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$36,882**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seats, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Brilliant Black Crystal Pearl, C21241B



**2015 FORD EXPLORER LIMITED 4X4**  
**NOW \$24,635**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 74K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Auto Climate Control, Dual Panel Moon Roof, Lane Keeping System, Lane Departure Warning, Blind Spot Information System, Active Park Assist, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ruby Red Metallic, C21288A



**2009 PONTIAC G8 GT**  
**NOW \$19,999**

6.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 80K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Remote Keyless Entry System, Panther Black Metallic, F21200A



**2020 TOYOTA TUNDRA SR5 TRD CREW CAB 4X4**  
**NOW \$53,776**

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Bed Liner, Power Driver's Seat, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Remote Keyless Entry System, Balance of Factory Warranty! Silver, C21309A



**2019 GMC SIERRA 1500 SLE CREW CAB 4X4**  
**NOW \$39,647**

5.3 V8 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 56K Miles, Remote Start, Running Boards, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, C21289A



**2018 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$33,994**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C21307A



**2016 RAM 3500 TRADESMAN CREW CAB 4X4 FLATBED WORK TRUCK**  
**NOW \$49,899**

6.7 I6 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Steel Chrome Clad Wheels, 57K Miles, Chrome Appearance Group, Vinyl Lined Flooring, Granite Crystal Metallic, F21163A



**2018 AUDI Q5 PREMIUM PLUS AWD**  
**NOW \$34,995**

2.0T EFI Engine, 7 Speed Automatic, Aluminum Wheels, 38K Miles, Navigation, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Panoramic Moon Roof, Auto Climate Control, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Remainder of Factory Powertrain Warranty! Azores Green, M21071A



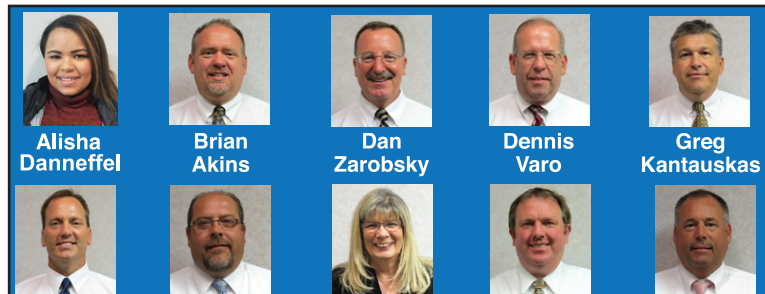
**2016 MAZDA CX-5 GRAND TOURING AWD**  
**NOW \$22,500**

2.5 EFI Engine, 6 Speed Automatic, Alloy Wheels, 57K Miles, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, Blind Spot Monitoring, Rear Cross Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Mazda Certified! Crystal White Pearl, M21074A



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**Pastor**



Rosenbaum

**Keep Watch**

*Only be careful, and watch yourselves closely so that you do not forget the things your eyes have seen or let them slip from your heart as long as you live.*

*Deuteronomy 4:9*

How much time do you spend looking at yourself? Whether it is taking and editing selfies, re-watching the video we posted of ourselves on TikTok, or admiring our physique in the mirror after a workout, we spend a lot of time looking at ourselves. Society encourages it. Messaging from our culture continues to say, "you do you." People are encouraged to focus on themselves and promote who they are and what they stand for.

The Bible also tells us to "watch yourselves closely." But when God spoke those words, he did not have TikTok in mind. Rather, God wants us to watch our spiritual lives closely. He wants us to keep a close eye on how we live. We are to watch and make sure that we do not forget his blessings and live our lives in appreciation of those blessings. This is counter-cultural. The culture says to do and live however you want. The message really is that there are no boundaries. God tells us the opposite. We are to watch ourselves closely, so we do not stray outside God's will for our lives. Sadly, we all too often fall short of that goal. We forget

what God has done for us, and we are not always concerned about how our lives match up to what pleases our God.

There was one who always watched himself. Jesus never took a selfie, but he sure did keep an eye on his life. He never sinned or strayed from God's will. He never once thought he should put himself out there and make it all about him. Instead, he was all about us. He offered his life in our place and died to take our sins away. Because of Jesus, we have forgiveness of sins. He watched his life closely so that you and I could have eternal life through him. In thankfulness for his blessings, we strive to keep watch on our lives of faith.

*Prayer: Dear Jesus, thank you for earning my salvation. Help me to keep a close eye on my life of faith so that I may live my life for you. Amen.*

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

**MOODY** *Continued from Cover*

es with almost no walls may be tempered in the wake of the pandemic. New office planners are now considering more panels with glass and fabric offering some protection and separation between workers. And height-adjustable work surfaces are increasingly popular, along with a variety of seating styles.

One of the biggest challenges for Metro Business Interiors in 2021 has been supply chain issues, like so many other businesses in a variety of industries have experienced. Luxem says for years he could guarantee two day delivery of virtually anything in his supplier catalogs. However, now it may sometimes come down to what he has in stock or what he can obtain within a reasonable distance. He says his new larger showroom/warehouse is proving a wise investment amid those supply challenges.

"We always sold new furniture, often out of our quick ship overnight catalogs. Now we have

more of it right here to show you close up, just like it will look in your office," says Matt.

Luxem points with pride to his small, veteran staff. Office Manager and Designer Janet Rodriguez and Installation Manager Dave Zars have both been with Metro over 20 years. Matt says the "lean and mean" approach has served him well, frequently hiring additional labor or subcontracting for large deliveries and special projects.

While his staff has been stable, Luxem says the customer base is always changing, often due to mergers and acquisitions. He points out that there's been constant churn in the ranks of Southwest Michigan financial institutions—banks and credit unions—big consumers of office furniture. He recalls several now-defunct banks that were among his top customers for years, but now consolidate their purchasing nationally.

He says local decision makers are the key to Metro's success. "Small and medium businesses are our 'sweet spot'. We work directly with them and they grow and need more of our products. Matt says customer service and service after the sale keep local businesses coming back. "They can't get that on the Internet!"

He took the same approach in selecting partners for Metro's move and expansion. Pearson Construction handled the construction and remodeling. Linear Electric, Inspired Floors, Anchor Signs and Jim & Son Asphalt were key vendors in the project. All are local businesses.

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Three Rivers, MI 49093  
[ymcacampeberhart.org](http://ymcacampeberhart.org)

the **Y** YMCA

This week's line up:

<p>FRIDAY 10/22: Dewitt at Lakeshore 7PM</p> <p><b>NETWORK</b></p>	<p>FRIDAY 10/22: Berrien Springs at Cassopolis 7PM</p> <p><b>NETWORK</b></p>	<p>FRIDAY 10/22: Battle Creek Lakeview at St. Joseph 7PM</p> <p><b>SPORTS NETWORK</b></p>
--	--	---

All games LIVE and ON DEMAND  
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Luxem has great confidence about his move to M-139 from downtown Benton Harbor. While he says he's a big supporter of downtown, he feels the environment that Benton Charter Township is promoting along the M-139 business corridor is very positive. He purchased the larger facility seven years ago and has utilized it for storage until now. Luxem believes the transformation into a total office furniture and business interiors showroom will drive the growth of Metro for years to come.

Reach 'Metro Matt Luxem' at 269-926-0911 or [MattLuxem@gmail.com](mailto:MattLuxem@gmail.com)

**SJ TODAY & SILVER HARBOR TEAM UP ON DOWNTOWN MURAL**

St. Joe Today and Silver Harbor Brewing Co. have partnered together to bring a permanent mural to the Silver Harbor Brewing Co. building, located at 721 Pleasant Street.

St. Joseph Today started the mural project in 2018, the week leading up to Chalk the Block, with a permanent mural on the back of the Welcome Center building and continued with two temporary murals on the bluff stairs, one installed the summer of 2019 the second this past summer.

All three pieces were commissioned and painted by Houston, Texas based artist Anat Ronen. A second permanent mural was commissioned by Minneapolis based artist Shawn McCann in the fall of 2019. This mural can be found on the back of the Holt Bosse building, located in the 100 block of State Street.

Amy Zapal, executive director of St. Joe Today says, "This time around they partnered with Tampa, Florida based artist Kumpa Tawomprom. We were very excited to work with Silver Harbor Brewing Co. to continue the mural project in downtown St. Joseph. This latest addition is located on the east side of Main Street and continues to expand the footprint of downtown."

St. Joe Today plans to continue the ongoing mural project in the spring. "The murals have been well received by the community and we can't wait to plan more." said Zapal, "Projects will continue in the spring and early summer, weather permitting."

**Krasl Art Center 'Soup's On' Returns**

The Krasl Art Center invites you to support a whole array of local businesses in one convenient location on November 5 & 6 during *Soup's On-the-Go!* Support local artists by buying their handmade gifts, stock up on Soup-ertificates to your favorite local restaurants, and renew your Krasl Art Center Membership for a chance to win a great prize!

Guests are invited to explore even more artist-made goods in The Shop and in KAC's galleries during your visit. Indoor guests are required to wear a mask. All proceeds support KAC ceramic & family programming. Learn more about the event at [krasl.org/events/soups-on/](https://krasl.org/events/soups-on/)

Stop by to pick up your *Soup's On-the-Go!* "Soup-ertificates" when you shop the art market Friday & Saturday, November 5 & 6 from 11 AM - 3 PM. These \$10 Soup-ertificates make a great gift and are redeemable with participating restaurants through January 9, 2022.

Not able to make it to the market? Stop by KAC until December 31, 2021 to purchase your Soup-ertificate. 50% of each redeemed Soup-ertificate is returned to the restaurant. There will be no dining at KAC during this event.

Participating restaurants include:


- The Buck (St. Joseph)
- Caffe Tosi's\* (St. Joseph)
- Haymarket (Bridgman)
- The Livery (Benton harbor)
- Mason Jar Cafe (Benton Harbor)
- Shu's Grill & Bar (St. Joseph)

Continued on page 18

**Hoppy Hours Daily from 3 pm - 6 pm**

**TRY OUR NEW SPECIALTY MENU**

We've added a rotating assortment of entrees showcasing the delicacies of State Street Meats.



**THE BUCK**

412 State Street | Saint Joseph, Michigan  
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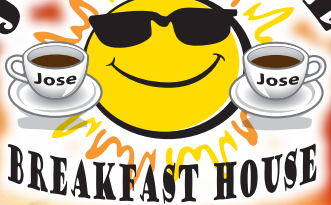
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# MOODY *Continued from page 17*

- Zoup! (St. Joseph)
- Silver Harbor Brewing (St. Joseph)

Shop regionally-made, unique gifts for your loved ones during this outdoor event. Each day features three regional artists, in addition to Krasl Art Center's Clay Artist Guild, and Water Street Glassworks. Each booth offers unique handmade giftable works of art perfect for the holiday season. Meet the artists and get to know the stories behind their artwork while you stay warm with a cup of Forté Coffee. Stop in the galleries for a refreshing look at artists interpretation of marine art in the *American Society of Marine Artist North Juried Regional Exhibition* - open until 5 PM.

### PARTICIPATING ARTISTS

Friday, November 5

- [Water Street Glassworks](#) | Glass
- [Kyra Richter](#) | Fiber & Painting
- [Richard Barnhart](#) | Wood

- [Tabitha Gulino](#) | Jewelry
  - KAC Ceramic Artist Guild | Ceramics
- Saturday, November 6
- [Water Street Glassworks](#) | Glass
  - [Rebecca Hungerford](#) | Metals
  - [Chandra Williams](#) | Leather
  - [Tina Tavolacci](#) | Jewelry
  - KAC Ceramic Artist Guild | Ceramics

Meet the members of KAC's own Clay Artist Guild and select handmade bowls from KAC's studio. Bowls are \$10-\$15, with 100% of sales supporting ceramic studio programs for all ages at Krasl Art Center. Add to or begin your collection, but don't delay - these bowls are in limited supply!

Free, year-round gallery exhibitions and engaging outreach programs are just a few of the ways membership supports making Krasl Art Center accessible to all. Purchase, renew, or gift a KAC membership (\$45+) during Soup's On-the-Go! and you will be entered to win a fabulous prize! Members

enjoy the benefits of great art, experiences, and community while supporting KAC's mission to *inspire meaningful change and strengthen community through the visual arts*. Learn more about membership at [public.krasl.org/web/membership](http://public.krasl.org/web/membership). The winner of the membership drawing will be announced on Monday, November 8 on KAC's Facebook and Instagram.

The winner of the membership drawing will be announced on Monday, November 8 on KAC's Facebook and Instagram.

*Soup's On-the-Go!* 2021 is underwritten by Sturgis Bank.

Pat Moody  
 Publisher, MoodyOnTheMarket.com  
[moody@wsjm.com](mailto:moody@wsjm.com)  
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## AUCTIONS

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Abandoned Vehicle Auction Mike & Son, 2559 S. M139, Benton Harbor. Auction October 25. at 9:00 A. M. Buick Lasabre. VIN G4HR54K43U248956.

October Public Auctions. Cole's Auction Service LLC, No reserves, minimum bids. Harley & Indian motorcycle parts; Quality furniture; Tools; Shop equipment; Antiques; Collectibles; 150cc scooter; Gas generators; Trailers; Welders; Compressors; Pro SnapOn tool box; Racing signs; Rockwood camper; and much more. See website for details: www.ColesAuctionService.com Questions call 810-397-3199.

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## ANNOUNCEMENTS

**Helicopter Pilots To Visit Air Force Museum.**  
 The Michigan Chapter of the Vietnam Helicopter Pilots Association will be touring the US Air Force Museum (www.nationalmuseum.af.mil) 1100 Spaatz St. Wright-Patterson AFB, Dayton, Ohio 45433 on Wednesday and Thursday, October 27 & 28. Members and guests will travel to Dayton the morning of the 27th. Members will meet inside the museum entrance at 1 PM. Tour the afternoon of the 27th and morning of the 28th and return home that afternoon. Members will stay at the Comfort Suites, 5220 Huberville Ave, Dayton. Members can make their hotel reservations by calling 937-425-6498. Members should mention they are part of the Vietnam Helicopter Pilots Association to get a group rate. The deadline for the group rate is Oct 24. The hotel is located near the museum. Members and guests will dine at a local restaurant to be determined. For more information contact Glenn Youngstedt at 269-861-0596 or glennyoungstedt@aol.com. Members should contact Glenn by Monday, October 25, if they plan on attending.

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**NOW \$16,491 or \$228mo**

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**NOW \$19,991 or \$277mo**

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**NOW \$20,991 or \$291mo**

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Well equipped Ram truck!

**Lease for \$36,865**  
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New vehicle lease is 10,000 miles per year with 10% of msrp down plus tax, With approved credit.

**ALL NEW 2021 JEEP GRAND CHEROKEE L 4X4**

3 rows of seating, power seat, adaptive cruise, Blind spot monitoring, cross path detection,

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2017 Buick Enclave CXL AWD



Power sunroof, 3 rows of leather, dual heated front bucket seats, memory seat, 2nd row buckets, Bose sound, blind spot monitoring, rear park assist, back up camera, 3 zone climate control, warranty!

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2017 Ram 1500 Crew Cab Express 4x4



5.7L V8, 8spd auto, 40/20/40 cloth split bench, full rear bench, tow pkg, 20" wheels, uconnect 3 infotainment with 5" touch screen, bluetooth, satellite radio, warranty!

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2016 Ford F150 Reg Cab 4x4



power windows, power locks, cruise, air, 6spd automatic, contractor cap with tons of storage, bluetooth, warranty!

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2015 Chevy 1500 Silverado Crew Cab LT 7.1 4x4



Power drivers seat, dual climate control, mylink infotainment with 8" touch screen, bluetooth, back up camera, spray in bed liner, tow pkg, warranty!

**NOW \$26,981 or \$374mo**

2019 Dodge Charger SXT AWD



300HP 8spd auto, power seat, heated front buckets, heated steering wheel, large touch screen, apply car play, android auto, rear park assist, back up camera, remote proximity sensing, warranty!

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Lift kit, 4 new LT35/12.50R20 tires, body color hard top, navigation, bluetooth, 9 Alpine speakers, warranty!

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2019 Jeep Cherokee Trailhawk Elite 4x4



21k miles, dual power heated and ventilated front buckets seats, heated steering wheel, blind spot monitoring, cross path detection, rear park assist with stop, navigation, power lift gate, tow pkg, warranty!

**NOW \$32,991 or \$459mo**

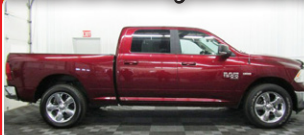
2019 Jeep Grand Cherokee Limited



power heated leather seats, power sunroof, navigation, 8.4" touch screen, keyless enter and go with remote proximity sensing and remote start, warranty!

**NOW \$33,886 or \$469mo**

2019 Ram 1500 Classic Big Horn Crew Cab 4x4



5.7L Hemi, 8 spd, auto, power seat, dual climate, power slider window, tow pkg, premium infotainment with 8.4" touch screen, bluetooth, back up camera, satellite radio, HD radio, Apple Carplay, bumper to bumper warranty!

**NOW \$33,991 or \$471mo**

2015 Chevy Suburban LT 4x4



Moonroof, heated memory leather seating, room for 8, navigation, rear dvd entertainment, 3 zone climate control, mylink infotainment with large touch screen, tow pkg, adaptive cruise, lane keep, warranty!

**NOW \$34,891 or \$485mo**

2019 Ram 1500 Crew Cab Big Horn 4x4



29k miles, power drivers seat, front bucket seats, 8.4" touch screen, front and rear park assist, warranty!

**NOW \$36,681 or \$509mo**

2018 Lexus GX460 4x4



50k miles, heated and vented memory seating, heated rear buckets, power sunroof, navigation, gorgeous one owner, warranty!

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2014 Toyota  
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#p1447

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2019 Chevy  
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