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Moody on The Market



Pat Moody

Humane Society Unveils New Sign

The Humane Society of Southwestern Michigan is showing off its new sign, out front at the Society's shelter and headquarters at 5400 Niles Road, St. Joseph. The digital LED sign was recently installed by Art & Image of Benton Harbor. And, it was funded by direct donations from two area foundations, allowing the HSSM budget to focus on helping the animals it serves, according to Society President Ronald Klemm.

Klemm reports that Tom Yeager of the Yeager Foundation and Eric Leith, Vice President of the DeGroot Foundation, banded together and provided all the necessary funds needed to build the new sign. "This was long overdue," said Yeager. "The community has embraced the HSSM. The sign is an important tool to this facility. Over 8,000 cars pass the shelter on a daily basis. Before the sign, nothing drew the attention to the shelter. Now with the new sign, staff can update in real time animals available for adoption as well as provide updates on current and upcoming events."

The sign will also be used to thank all those individuals and organizations who continue to support the HSSM and its mission.

Klemm said this has been a personal project of his since he was appointed in 2019. With Covid, the project came to a halt and was resurrected again in the Spring of 2021. Board members Vice President Juli Gast and Rosanne Burden were also present for the dedication. Pictured are Tom, Elaine and Chris Yeager.

Employers & Workers Still Not Finding Common Ground

Employers in Michigan's Great Southwest continue to struggle trying to find workers... and many potential workers continue to be skeptical about returning to a regular, fulltime job. That's the odd quandary described today by Kinexus leaders in their periodic media briefing about employment at all levels in Southwest Michigan. Two months ago, there was widespread speculation that once special pandemic unemployment benefits ended in September, there would be a rush back to the labor force by many idled former employees. That did NOT happen.

Kinexus Vice President Al Pscholka says there was no influx of people looking for work in September.

Continued on page 6



Arthur Havlicek,
President,
SMR Chamber





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Coalition for a Strong and Prosperous Michigan

The American Rescue Plan (ARP) has allocated over \$5.6 billion to the State of Michigan to provide relief from the pandemic and put us back on the pathway to prosperity. This funding represents a once-in-a-generation opportunity to build Michigan's future and it is critical that state leaders maximize our returns by making strategic investments in our residents, entrepreneurs, businesses, and communities. To ensure this is not an opportunity wasted, our chamber joined with other community and business leaders across the state to form the Coalition for a Strong and Prosperous Michigan. Together, we have developed a comprehensive roadmap to invest, leverage, and maximize ARP resources to ultimately lay a foundation for a stronger recovery. While we can't solve every problem or cure every ill, we can maximize these one-time dollars with investments that leverage other resources, amplifying and sustaining future returns.

Continued on page 2

Inserts & Promotions

- ALDI • Elect Tom Jennings
- Family Fare
- Hardings Friendly Market of Bridgman
- Martin's Super Markets
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- Signature Automotive Group

Inserts may vary by Zip Code

Our vision to build Michigan's future capitalizes on the economic value of thriving communities, advances equity, builds community wealth, supports entrepreneurship, prioritizes the need for talent, and spurs business development. To meet these ambitious goals, we've suggested focusing the state's ARP resources in a coordinated fashion across five key areas. Within each of the five areas are multiple specific funding proposals, the full scope of which are too numerous to detail in this column. Instead, I'll summarize what each area means and list some of the key investment in each.

Infrastructure: Resilient and Sustainable Water Systems (\$2.5B): Water infrastructure across Michigan is in desperate need of repair and replacement. This roadmap leverages ARP funds to make capital improvements, replace lead service lines, resolve environmental contamination, improve planning at the local level, and address issues of sustainability and resiliency related to water. **Key Investments:** Capital Improvements, Lead Line Replacement, Drinking Water Assistance, PFAS Mitigation, Dam Repair and Retro Fit, Planning.

Infrastructure: High-Speed Broadband Access (\$500M): High-speed broadband should be accessible to homes and businesses across Michigan to enhance economic development, provide access to education and life-long learning opportunities, and support remote work demands. Utilizing the ARP, Michigan can support the buildout of high-speed broadband and help modernize the way we work and learn. **Key Investments:** Connecting Michigan Communities Grant Program, Digital Literacy, Access to Devices, Mapping, and Planning.

Fiscal Health: Smart Investments that Provide Stability for State and Local Government (\$800M): Supporting the long-term fiscal health of the state and local governments of all sizes is key to stabilizing Michigan's economic landscape. State economic policy sets the stage for business growth and personal wealth creation. Local government complements state policy by balancing and tailoring quality of life, infrastructure, and economic initiatives for a community's specific needs. Utilizing the ARP funds to enhance Michigan's prosperity is strengthened by providing stability at the state and local level. **Key Investments:** Revenue Sharing, Unemployment Insurance Trust Fund, Technical Assistance.

Thriving Communities: Attainable Housing and Community Development (\$805M): Access to attainable housing and thriving communities have a significant impact on education, health, employment, economic, and equity outcomes, while providing greater opportunities for wealth creation. Michigan can utilize ARP resources to address the state's housing needs, invest in great places, and layer in wrap-around services to improve outcomes for all Michigan families. **Key Investments:** Housing and Community Development Fund, Building Trades Training, Placemaking, Non-Profit Assistance, Regional Resiliency.

Strong Economy: Economic Development, Business Assistance, Skilled Workforce, and Talent (\$910M): To propel Michigan's future success, it is critical to learn from the experiences of the last year and a half and capitalize on the changing environment to make the state a model for recovery, innovation, and growth. ARP funds can help streamline Michigan's recovery, better connect talent to the state's growing job market, accelerate entrepreneurship, and increase community wealth. **Key Investments:** Office Conversion, Brownfield Redevelopment, Strategic and Large Site Development, Job Training and Direct Business Support Grants, EV Readiness.

Public Health and Safety: Healthy and Safe People, Families, and Communities (\$500M) Strengthening Michigan's health and safety infrastructure is critical to improving the quality of life for residents while protecting their ability to fully participate in their economy and community. Through the ARP, the state can make targeted investments necessary to support a safer, healthier, and more stable population. **Key Investments:** Mental Health and Addiction Services in Rural and Underserved Areas, Facility Improvements, Cybersecurity, Restaurant Licensing.

As leaders representing people from every corner of Michigan, this roadmap is our bold vision to build Michigan's future. In sharing this, we come as partners, interested in helping build a path forward for Michigan residents, businesses, and communities that is supported with the tools and resources necessary to achieve shared prosperity. We are ready to work, to find common ground, and to invest in Michigan's future. Together we can, and will, emerge from this stronger.

If you would like to see our plan in its entirety, please visit www.miroadmap.com.

Read more at www.MailMaxOnline.com

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Photo of the Week



Coat of Many Colors
Photo by Paul Stuckey

Please email your favorite photo with a brief description to Photos@MailMaxOnline.com
Photos must be horizontal orientation to be considered for Photo of the Week.

It's Fall and everything is changing.....
what about you.....a new haircut.....
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SPORTS

STUDENT ATHLETE

of the week

Name: Kendra Koster
School: Lawton High School

Kendra Koster, a Sophomore from Lawton High School and member of the girls Cross Country team, is the winner of the Mid-West Family Player of the Week for the week of October 18, 2021.

On October 14, in the SAC conference Championship at Kalamazoo Christian, Kendra finished in 1st place with a 5K time of 19:20, while helping Lawton finish 2nd as a team.

Kendra also finished 1st at the Bangor, Mendon, Centreville, and Eau Claire invites, while finishing second in the Otsego invite.

Kendra is also a member of the Lawton Track Team and is a state qualifier in the 2-mile.

Kendra also enjoys boating, wake-boarding, and going on "fun runs" with friends.

In the classroom, Kendra carries a 3.93 GPA.

Kendra is the daughter of Steve and Julia Koster.

Kendra Koster

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:

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Changeless Grace

Every good and perfect gift is from above, coming down from the Father of the heavenly lights, who does not change like shifting shadows. He chose to give us birth through the word of truth, that we might be a kind of first-fruits of all he created. ~ James 1:17,18

Life can seem like a roller coaster: full of unexpected ups and downs; and sudden twists and turns. But while amusement park rides are meant for entertainment, in real life these unpredictable changes aren't always so welcome. Even worse, for some people, life might be more accurately compared to a mechanical bull, with random spins and jerking movements purposefully designed to throw off its rider.

So is that the case? Is the designer of your life out to get you? Could it be that when everything is going wrong, and you feel like giving up, that God himself is purposefully trying to get you to stumble and fall?

Jesus' younger brother James wrote a very down-to-earth letter to fellow believers who struggled in their life of faith. Trials and temptations threatened their trust in God. Some even wondered if God was responsible for these stumbling blocks as if he wanted them to fall. James compared those who doubted God's unchanging grace to waves of the sea, tossed this way and that by the winds of change in their lives.

James reminded his readers that the God who created this universe and everything in it only and always gives good gifts. Shadows shift on earth as the sun glides across the sky, and the clouds may temporarily dim its light. But the sun itself and the life-sustaining heat it emits are not diminished. So also, our heavenly Father and his eternal love for us do not change just because the world casts shade on his word. God gave his only Son, Jesus Christ, to be the Light of the world, revealing the Father's merciful heart with his sacrifice in our place. And he gives us new life, a spiritual rebirth, through the gift of faith in his Son. That love and those gifts remain constant, even in the darkest days, even through all the twists and turns of life.

Prayer: Lord God, when I am weary from all the changes of this life, keep my eyes focused on your unchanging love for me in Jesus. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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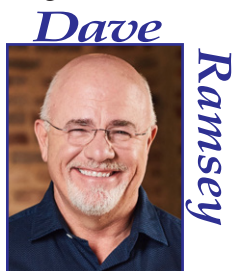


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Dave Ramsey

Dave Says

Address the deeper issues

Dear Dave,

My boyfriend is not very good with money, and he is in a bad situation right now. He has a huge car payment every month, plus about \$30,000 in credit card debt. He also lives in a very expensive apartment. He recently quit a really good job because he doesn't like his boss anymore. He has talked about filing bankruptcy, and yesterday he asked if he could move in with me. I love him, but I'm also scared. I try to manage my money well by saving, investing for retirement and staying out of debt. What does this mean for our future together?

Crislyn

Dear Crislyn,

My guess is the guy's not really bankrupt, but it sounds like he has some maturity and character issues that need to be addressed. I'm not saying things can't change, but this is not someone to move in with or consider marrying anytime soon. You two would have a hard time as husband and wife unless he makes some real course corrections in his attitudes about money and life.

For starters, he needs to get another job, sell the expensive car and find a cheaper place to live. Leaving one position for another is okay, but deciding you just don't like something and walking away from it without another job waiting—especially when you've got bills and a bunch of debt—is just plain irresponsible.

Lots of people identify too strongly with what they drive or where they live. They come to believe those things are indications of their value or worth, and that's sad. It means something inside them is broken, and bankruptcy isn't going to fix that.

All this doesn't mean he isn't basically a decent guy, but it does mean he needs to get control of his finances—and that he's got some soul searching and growing up to do.

—Dave

** Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

Read more at www.MailMaxOnline.com

Don



Don Stuart

Strange Happenings of Octo-BRRR! 31st

Truly frightening and eerie things are known to happen on October 31st.

Some examples just from my own experience include the October 31st that I tried a disastrous Halloween experiment – the “Naughty Middle Manager from a Large Midwestern Corporation” costume.

Also, every 10/31, my wife uncannily predicts the future – for 16 years in a row, she has forecast that I will get a suffer from a terrible stomach malady. And for 16 years in a row, she's been right! Fourteen years ago, it was because I ate too much Halloween candy that I stole from my kids. Twelve years ago, it was because my kids caught me stealing their Halloween candy and socked me. And last year it was from having a flashback about the “Naughty Middle Manager from a Large Midwestern Corporation” costume.

Other things have happened on October 31 ever since calendars became a thing. Some are kinda creepy, too, such as:

Mussolini became Italy's Premier in 1922.

In 1846, it's said to be the day the Donner Party gave up trying to cross the snow-choked Sierra Nevada Mountains and decided to build a winter camp; forgetting, however, to include a proper cafeteria.

And in 1868, October 31 was the day the United States Postal Service approved a standard uniform for letter carriers, including those summertime shorts that exposed the gnarly, knobby knees of Mr. Woglemuth, the postman who delivered to my childhood home. Shudder!

In 1931, the last day of October saw the birth of Dan Rather, the famous TV newsman and victim, in 1986, of a strange and random

incident: he was assailed while walking along Park Avenue in New York City, by two men who repeatedly asked him the question “What is the frequency, Kenneth?”

But here's the scariest part – the rock band R.E.M. wrote a song called “What's the Frequency, Kenneth?” and they were once joined on stage in a performance of the song by guest vocalist. . . Dan Rather! Everyone present said it was terrifying!

Here's a really strange one: on October 31, 1929, Carlo Pedersoli is born. Pedersoli is known to film aficionados as an actor known by his stage name, “Bud Spencer,” which I understand is the literal translation of “Carlo Pedersoli.” Spencer played the lead role in a 1977 Italian comedy called “Charleston.” And I once wrote multiple columns about my family's visit to Charleston, South Carolina!

Cue the “Twilight Zone” music, right?!?!?

On October 31, 1943, a guy named Paul Frampton was born. He was a theoretical physics professor at the University of North Carolina. He's also an alumnus of the Villa Devoto jail in Buenos Aires, Argentina.

Long story short, he was attempting to leave Argentina with a suitcase containing a whole bunch of cocaine hidden in it. He claims the usual thing that guys claim when they're caught in this predicament: He was tricked by gangsters into carrying the suitcase while on his way to see a supermodel he met on a dating website. That alibi actually worked, and he was about to be set free. Until another search of the suitcase revealed a way more dangerous and frightening hidden cargo – a bootleg cassette tape of Dan Rather singing “What's the Frequency, Kenneth?”

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Read more at www.MailMaxOnline.com

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MOODY *Continued from Cover*

ber. In fact, the labor force in the three-county Southwest Michigan region is still down more than ten percent from pre-pandemic levels, from about 143,000 to 129,000 workers. Pscholka says the shrinking labor force is increasingly plagued by two factors that may be permanent problems: poorly educated workers that are difficult to train and an aging workforce, as young people continue to leave the area for perceived better opportunities.

Kinexus officials shared a stunning statistic: There are 91 per cent more job openings in the region than pre-Covid. People who want to work should have their choice of several jobs. And employers are willing to train new workers who possess basic skills that can be developed while on the job. However, the two don't seem to be getting together in the current employment environment.

Kinexus invites both employers and job seekers to use MIWorks as a problem-solver on both sides of the employment equation: finding workers and finding the right job.

SWM Regional Chamber Wins Statewide Recognition

The Michigan Association of Chamber Professionals (MACP) recognized the Southwest Michigan Regional Chamber with the 2021 Award of Distinction at the MACP Leadership Conference & Annual Meeting held on October 22.

"Michigan chambers of commerce played an extraordinary role in keeping businesses informed about changes in government regulations, safety protocol, and funding relief sources," said Joe Bauman, Chair of the Michigan Association of Chamber Professionals and President & CEO of the Birmingham Bloomfield Chamber of Commerce.

Chamber organizations across the state served as clearinghouses for thousands of businesses and their communities struggling to make sense of rapidly changing mandates that forced many organizations to close their doors, move to remote opera-

tions, or identify essential employees overnight. Chamber staff worked tirelessly at the forefront to answer questions, direct resources, and advocate for the entire business community.

"Despite facing changes to their own business models and losing event revenue and dues investments from members going out of business, chambers stayed committed to serving the businesses in their communities and finding innovative ways to deliver programming," said Bob Thomas, Chief Operating Officer of the Michigan Chamber of Commerce.

The Michigan Association of Chamber Professionals traditionally awards the Outstanding Chamber of Commerce award to individual chambers of commerce based on a comprehensive application judged by chamber of commerce professionals from other state associations. This year, the association board of directors elected to award all the chambers

Continued on page 7



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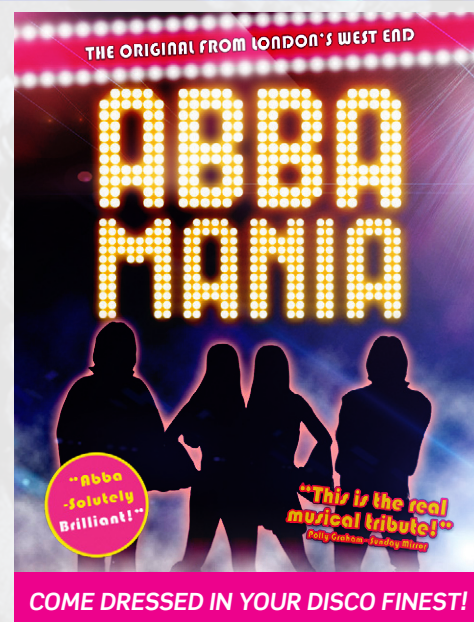
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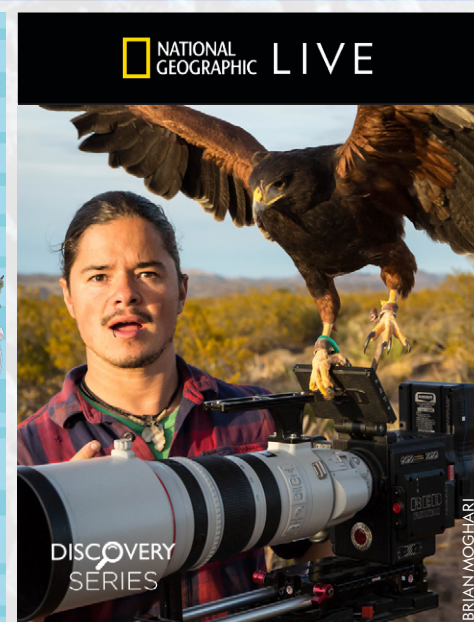


SPECIAL ENGAGEMENT

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Thursday November 18, 7 pm

The beloved TV classic RUDOLPH THE RED-NOSED REINDEER soars off the screen and onto the stage this holiday season. See all of your favorite characters as they come to life in RUDOLPH THE RED-NOSED REINDEER: THE MUSICAL. It's an adventure that teaches us that what makes you different can be what makes you special.



NATIONAL GEOGRAPHIC LIVE

Filipe DeAndrade: Untamed

Monday November 22, 7 pm

Wildlife filmmaker and conservationist Filipe DeAndrade, star of Nat Geo WILD's Untamed, gives his unfiltered look at what it's like to come face-to-face with wild animals, survive extreme environments, and make unexpected discoveries. He'll also share a preview of his documentary, The River and The Wall, which focuses on wildlife along the Mexico & US border.



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MOODY *Continued from page 6*

in the state an award of distinction for their roles in supporting the business community and for making tough choices to survive the pandemic.

"Any chamber that is able to offer programs and support its members after a year of being shut-down deserves to be recognized," said Bauman.

The Michigan Association of Chamber Professionals is the industry association for over 300 chambers in Michigan. Its mission is to build excellence in chambers of commerce through organizational and board-level resource support, professional development for chamber staff and to promote the importance of chambers of commerce across the state.

Whirlpool Points to Strong Profit Performance

Meeting with Wall Street analysts for their quarterly conference call, Whirlpool Corporation leaders have their focus firmly on the future, predicting even better performance ahead.

"We are announcing our increased long-term value creation targets as well as increasing our earnings per share guidance to ~\$26.25," said Marc Bitzer, chairman and chief executive officer of Whirlpool Corporation. "We have, and will continue to deliver strong performance in a challenging environment."

Whirlpool made a series of positive statements as headline bullet points of its official earnings statement press release:

- Announcing increased long-term value creation goals
- Third-quarter net sales growth of ~4%, driven by cost-based pricing initiatives and a continued strong consumer demand environment
- Strong GAAP net earnings margin of 8.6% (up 120 bps) and very strong ongoing (non-GAAP) EBIT margin(2) of 11.1% (down 80 bps), largely offsetting 650 bps of raw material inflation
- Cash provided by operating activities improved by \$887 million driven by strong earnings; adjusted free cash flow(4) improved by \$1,126 million driven by strong earnings and positively impacted by the divestitures of Whirlpool China(6) and Turkey subsidiary
- Repurchased \$441 million of shares in the quarter
- Increased full-year 2021 earnings per diluted share guidance to ~\$27.80 on a GAAP basis and ~\$26.25 on an ongoing basis(1); cash provided by operating activities of \$1.95 billion and adjusted free cash flow(4) of \$1.70 billion remain unchanged Whirlpool pointed at its strong cash flow performance in 2021 vs the pandemic dominated year of 2020.
- "We continue to strengthen our balance sheet with exceptional cash generation," said Jim Peters, chief financial officer of Whirlpool Corporation. "We are on track to deliver yet another record ongoing earnings per share and expect to return over \$1.2 billion to shareholders in 2021."
- The company acknowledged supply chain issues and increased raw materials costs, but argued that it has weathered the pandemic economy well and is adapting to a rapidly changing economy and market conditions.
- Some analysts had predicted higher sales numbers for the Third Quarter. Whirlpool leaders instead focused on what they feel is strong profit performance, year to date numbers and a positive view of the appliance market going forward.

Continued on page 14

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Half OFF domestic drafts



Tavern on the River Halloween Party

Saturday, October 30th 8pm - Midnight

No Cover Charge
Costume Contests
Modern Vultures hits the stage @ 8pm
Searly Good Food and Drink Specials

Join us Halloween Sunday, Oct 31 from 10am-2pm for our extra bloody Brunch. Wear your costume for a free treat.



Tavern ON THE RIVER
ST. JOSEPH, MICHIGAN

600 Fishermans Rd
St Joseph, MI 49085
(Next to Clementine's Too)

(269) 983-6878
Mon-Thur: 11:30am-9:00pm
Fri: 11:30am-10:00pm
Sat: 10:00am-10:00pm
Sun: 10:00am-4:30pm

Online ordering for pick up at **SJOTR.com** and on our facebook page.



**2021 FORD RANGER
CREW CAB 4X4**

Velocity Blue, Chrome Appearance Package, Fog Lamps, Rear View Camera, Ford Pass Connect, and Much More! F21261

MSRP.....	\$34,020
SIEMANS DISCOUNT.....	325
FORD RETAIL BONUS CASH.....	500

**SALE PRICE
\$33,195**



**2021 FORD EDGE SEL
ALL WHEEL DRIVE**

Star White, Power Liftgate, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, Heated Steering Wheel, Wireless Charging Pad, Remote Start, and Much More! F21246

MSRP.....	\$41,260
SIEMANS DISCOUNT.....	465
FORD RETAIL BONUS CASH.....	500

**SALE PRICE
\$40,295**



**2021 FORD F-150
SUPERCREW XLT 4X4**

Antimatter Blue Metallic, SYNC 4, Remote Start, Chrome Step Bars, 2.7 Ecoboost V6 Engine, Locking Rear Axle, LED Box Lighting, Reverse Sensing, XLT Chrome Appearance Group and Much More! F21201

MSRP.....	\$51,245
SIEMANS DISCOUNT.....	1,750
FORD RETAIL CUSTOMER CASH.....	4,000

**SALE PRICE
\$45,495**



**2021 FORD F-150
SUPERCREW XLT 4X4**

Guard Metallic, Tu-Tone Paint, 2.7 V6 Ecoboost Engine, Locking Rear Axle, Interior Work Surface, Chrome Step Bars, XLT Chrome Appearance Package, Remote Start, and Much More! F21212

MSRP.....	\$51,660
SIEMANS DISCOUNT.....	1,165
FORD RETAIL CUSTOMER CASH.....	4,000

**SALE PRICE
\$46,495**



**2022 FORD
F350 4X4**

Oxford White, 7.3 V-8 Engine, STX Appearance Package, Tailgate Step, Roof Clearance Lights, Running Boards, Power Windows and Locks, Trailer Brake Controller, Upfitter Switches, Snow Plow Prep Package, 18 Inch Aluminum Wheels, and Much More! F22018

MSRP.....	\$47,405
SIEMANS DISCOUNT.....	410

**SALE PRICE
\$46,995**



**2021 FORD
MUSTANG GT**

Velocity Blue, 10 Speed Automatic Transmission, Active Valve Performance Exhaust, 19 Inch Ebony Black Painted Aluminum Wheels, GT Performance Package, and Much More! F21199

MSRP.....	\$48,770
SIEMANS DISCOUNT.....	475
FORD RETAIL BONUS CASH.....	500

**SALE PRICE
\$47,795**



CHRYSLER Jeep RAM DODGE

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POWER  DAYS



2021 JEEP RENEGADE LATITUDE 4X4

Black, Remote Start, Heated Steering Wheel, Power Seat, Heated Front Seats, Keyless Entry, and Much More! C21302

MSRP.....	\$30,745
SIEMANS DISCOUNT.....	300
REBATE.....	1,750
CHRYSLER CAPITAL BONUS CASH*.....	500
SALE PRICE FOR EVERYONE...	\$28,195
MILITARY/FIRST RESPONDER BONUS CASH*.....	500
RETURNING LESSEE CASH*.....	500

AS LOW AS.....\$27,195

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



2021 RAM 1500 CREW CAB 4X4 BIG HORN

Diamond Black Crystal, Sport Appearance Package, 20 Inch Aluminum Chrome Clad Wheels Trailer Brake Controller, 5.7 Hemi V-8 with E-Torque, Anti-Spin Rear Axle, Heated Front Seats, Heated Steering Wheel, Remote Start, Power Sliding Rear Window, Touch Screen Radio, ParkSense Front and Rear Park Assist, and Much More! C21311

MSRP.....	\$53,980
SIEMANS DISCOUNT.....	735
RETAIL CONSUMER CASH.....	1,250
CHRYSLER CAPITAL BONUS CASH*.....	1,500
RETAIL BONUS CASH.....	1,000

SALE PRICE FOR EVERYONE...\$49,495

MILITARY/FIRST RESPONDER BONUS CASH*.....	500
RETURNING LESSEE CASH*.....	500

AS LOW AS.....\$48,495

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



2022 RAM 1500 QUAD CAB 4X4

Billet Silver Metallic, NIGHT EDITION, Heated Front Seats, Power Seat, Touch Screen, 20 Inch Wheels, ParkSense Front and Rear Park Assist, Heated Steering Wheel, Remote Start, 5.7 HEMI V-8 Engine, and Much More! C22006

MSRP.....	\$51,590
SIEMANS DISCOUNT.....	595
REBATE.....	1,000

SALE PRICE FOR EVERYONE...\$49,995

MILITARY/FIRST RESPONDER BONUS CASH*.....	500
RETURNING LESSEE CASH*.....	500

AS LOW AS.....\$48,995

(*MUST QUALIFY)



2021 JEEP GRAND CHEROKEE L LIMITED 4X4

Velvet Red Pearl, Remote Start, Power Liftgate, Adaptive Cruise Control, ParkSense Rear Park Assist, Heated Steering Wheel, Heated Seats, 2nd Row Buckets, Dual Pane Panoramic Roof, U-Connect 5 Navigation with 10 Inch Screen, 20 Inch Polished Aluminum Wheels, and Much More! C21260

MSRP.....	\$52,320
SIEMANS DISCOUNT.....	825
SALE PRICE FOR EVERYONE...	\$51,495
MILITARY/FIRST RESPONDER BONUS CASH*.....	500
RETURNING LESSEE CASH*.....	1,000
GREAT LAKES LOYALTY BONUS CASH*.....	500

AS LOW AS.....\$49,495

(*MUST QUALIFY)



2022 RAM 2500

SOLD



2021 JEEP WRANGLER UNLIMITED RUBICON 4XE

Sting Gray, Leather Sets, Heated Front Seats, Body Color 3-Piece Hardtop, Touchscreen Radio, Heated Steering Wheel, Navigation, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Integrated Off Road Camera, and Much More! C21342

MSRP.....	\$64,090
SIEMANS DISCOUNT.....	595

SALE PRICE FOR EVERYONE

\$63,495

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2018 RAM 1500 BIG HORN CREW CAB 4X4

WAS \$36,882

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seats, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Brilliant Black Crystal Pearl, C21241B



NOW \$35,999

Manage

WAS \$26,899



2019 DODGE JOURNEY GT AWD

NOW \$24,214

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, 3rd Row Folding/Reclining Seats, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Granite Pearl Coat, U21132

WAS \$46,930



2019 RAM 1500 LARAMIE CREW CAB 4X4

NOW \$45,641

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Maximum Steel Metallic, C21254A

WAS \$25,392



2018 TOYOTA CAMRY SE

NOW \$24,854

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 42K Miles, Power Driver's Seat, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Back-Up Camera, Remote Keyless Entry, Balance of Factory Warranty! White, C21213A

WAS \$35,976



2018 JEEP SPORT UNLIMITED

NOW \$32,999

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Black 3-Piece Hard Top, Camera, Remote Keyless Entry System, Silver Metallic, C21213A

SEE OVER 250 NEW AND 125 PRE-OWNED VEHICLES

WAS \$26,557



2018 VOLKSWAGEN TIGUAN SE

NOW \$25,607

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Heated Front Seats, Power Dual Panel Moon Roof, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Platinum Gray, F21022B

WAS \$31,995



2016 CHEVY SILVERADO 3500HD CREW CAB WORK TRUCK 4X4

NOW \$29,988

6.0 V8 EFI Engine, 6 Speed Automatic, Styled Steel Wheels with Dual Rear Wheels, 192K Miles, Knapheide Utility Box, Vinyl Flooring, Remote Keyless Entry System, Summit White, C21212A

WAS \$33,903



2019 FORD FLEX LIMITED AWD

NOW \$33,300

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 63K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Stone Gray, U21155A

WAS \$19,622



2019 KIA NIRO

NOW \$18,999

2.0 EFI Engine, CVT Automatic, 35K Miles, Power Moon Roof, Auto Climate Control, Lane Change Alert, Camera, Remote Keyless Entry System, Factory Warranty! C21213A

WAS \$43,778



2017 CHEVY TAHOE LT Z71 4X4

NOW \$41,748

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Power Moon Roof, Lane Keeping Assist, Lane Departure Warning, Front and Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Black Current Metallic, U21139A

WAS \$32,718



2018 RAM 1500 ST BIG HORN EXPRESS CREW CAB 4X4

NOW \$29,784

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Chrome-Clad Wheels, 55K Miles, Bed Liner, Running Boards, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red, U21147

WAS \$34,788



2016 FORD F-150 LARIAT SUPERCREW 4X4

NOW \$30,709

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 117K Miles, Bed Liner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Magnetic, U21151

WAS \$26,995



2018 CHEVY EQUINOX LT AWD

NOW \$23,412

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Auto Climate Control, Lane Change Alert, Side Blind Zone Alert, Rear Cross-Traffic Alert, Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Pepperdust Metallic, U21116



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2015 FORD EXPLORER LIMITED 4X4

**WAS
\$24,635**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 74K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Memory Power Adjust Pedals, 2nd Row Heated Seats, Auto Climate Control, Dual Panel Moon Roof, Lane Keeping System, Lane Departure Warning, Blind Spot Information System, Active Park Assist, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ruby Red Metallic, C21268A

NOW \$23,919



**WRANGLER
LIMITED 4X4**

NOW \$34,915

Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Touchscreen Display, Back-Up Camera, Jeep Certified! Billet Blue, C21221A

**WAS
\$33,500**



**2017 HONDA RIDGELINE
RTL-T CREW CAB AWD**

NOW \$32,995

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 50K Miles, Security Cover, Running Boards, Remote Start, Power Leather Heated Front Seats, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Remainder of Factory Powertrain Warranty! White, M21063A

**WAS
\$36,994**



**2016 FORD F-150
XLT SUPERCREW 4X4**

NOW \$35,916

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Chrome-Like PVD Wheels, 41K Miles, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Max Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Shadow Black, F21195A

**WAS
\$42,435**



**2018 FORD F-150
XLT SUPERCREW 4X4**

NOW \$38,565

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 37K Miles, Security Cover, Bed Liner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U21083A

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FORTE S

NOW \$18,810

Automatic, Aluminum Wheels, 38K Miles, Auto Climate Control, Back-Up Camera, Entry System, Balance of Lease, Clear White, C21105B

**WAS
\$41,995**



**2018 FORD F-150 XLT
SUPERCREW 4X4**

NOW \$34,953

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 48K Miles, Bed Liner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, XLT Chrome Appearance Package, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, C21161B

**WAS
\$39,995**



**2018 FORD
EXPLORER SPORT XLT**

NOW \$37,707

3.5 V6 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Dual Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Collision Warning, Lane Keeping System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! White Platinum, F21066B

**WAS
\$34,773**



**2017 JEEP GRAND
CHEROKEE TRAILHAWK 4X4**

NOW \$32,831

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Blind Spot and Cross Path Detection, Back-Up Camera, Trailer Tow Group, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F21188A

**WAS
\$39,989**



**2016 JEEP WRANGLER JK
UNLIMITED RUBICON HARD ROCK 4X4**

NOW \$37,989

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 55K Miles, Remote Start, Navigation, 3-Piece Hard Top, Hard Rock Package, Leather Heated Front Seats, Touchscreen Display, Remote Keyless Entry System, Rhino Clear Coat, C21185A

**WAS
\$42,995**



**2019 FORD F-150
XLT SUPERCREW 4X4**

NOW \$37,478

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 39K Miles, Bed Liner, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Stone Gray, F21189A

**WAS
\$38,410**



**2018 FORD F-150
XLT SUPERCREW 4X4**

NOW \$35,960

5.0 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 78K Miles, Bed Liner, Running Boards, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer Tow Package, Remote Keyless Entry System, Blue Jeans, F21038A

**WAS
\$42,989**



**2018 CHEVY SILVERADO 1500
LT Z-71 CREW CAB 4X4**

NOW \$37,755

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Bed Liner, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Black, U21099

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Place**



**Bob
Betker**



**Alisha
Danneffel**






**2017 JEEP
CHEROKEE LATITUDE 4X4
NOW \$26,994**

3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 45K Miles, Power Driver's Seat, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C21130A



**2016 TOYOTA COROLLA LE
NOW \$13,500**

1.8 EFI Engine, Automatic Transmission, Styled Wheel Covers, 81K Miles, Back-Up Camera, Auto Climate Control, CD-Player, Remote Keyless Entry System, Blue, M21000A



**2019 FORD EDGE SEL
NOW \$30,735**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Auto Climate Control, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Information System, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Blue Metallic, C21294B



**2019 JEEP
CHEROKEE LATITUDE 4X4
NOW \$27,916**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, U21207A



**2015 FORD
EXPLORER SPORT 4X4
NOW \$27,739**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Auto Climate Control, Navigation, Blind Spot Monitoring System, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Power Lift Gate, Remote Keyless Entry System, White Platinum Metallic, C21294H



**2017 DODGE
DURANGO GT AWD
NOW \$30,792**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 70K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Dodge Certified! Granite, C21249A



**2019 JEEP
CHEROKEE LATITUDE 4X4
NOW \$28,365**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Bright White, U21199A



**2016 RAM 2500 POWER
WAGON CREW CAB 4X4
NOW \$46,801**

6.4 V8 HEMI EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red Pearl Coat, C21230A

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**2017 JEEP
COMPASS LIMITED 4X4
NOW \$22,951**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 86K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moon Roof, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Rhino Clear Coat, C21257B



**2017 FORD F-250 SRW XLT
SUPERCAB 4X4 WITH SNOW PLOW
NOW \$47,729**

6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 53K Miles, Running Boards, SYNC 3, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Reverse Vehicle Aid Sensor, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ingot Silver, F22009A



**2020 FORD EXPLORER ST 4X4
NOW \$52,959**

3.0 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Tri-Zone Temp Control, Twin Panel Moon Roof, Premium Technology Package, 360-Degree Camera, Active Park Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, C21333A



**2021 DODGE
DURANGO GT PLUS AWD
NOW \$44,337**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Dodge Certified! DB Black Clear Coat, C21332A




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**2020 JEEP WRANGLER
UNLIMITED WILLYS 4X4**
NOW \$43,790

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow and HD Electrical Group, Remote Keyless Entry System, Jeep Certified! Sting-Gray Clear Coat, C21314A



2017 CHEVY CRUZE LT
NOW \$16,489

1.6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 71K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Side Blind Zone Alert, Lane Change Alert, Rear Cross Traffic Alert, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Graphite Metallic, C21281A



**2018 JEEP GRAND
CHEROKEE TRAILHAWK 4X4**
NOW \$38,694

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, Back-Up Camera, Trailer Tow Group IV, Power Gate Lift, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C21305A



**2019 GMC
TERRAIN DENALI AWD**
NOW \$33,784

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Blind Spot Monitor, Cross Traffic Alert, Rear Park Assist, Front Collision Warning, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U2125A



**2017 FORD
EXPLORERS XLT 4X4**
NOW \$21,782

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Forward Sensing System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ingot Silver Metallic, C21297B



2018 NISSAN SENTRA SR
NOW \$17,995

1.8 EFI Engine, 1 Speed Automatic, Aluminum Wheels, 58K Miles, Heated Front Seats, Auto Climate Control, CD-Player, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Deep Blue Pearl, M21053C

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VEHICLES!!!!!!**



2015 SUBARU LEGACY AWD
NOW \$13,302

2.5 EFI Engine, 6 Speed CVT Automatic, Aluminum Wheels, 129K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Tungsten Metallic, F21221A



2016 LEXUS ES350
NOW \$26,772

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, White, C21239A



**2017 DODGE
DURANGO GT AWD**
NOW \$26,994

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 107K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 7 Passenger Seating! Back-Up Camera, Remote Keyless Entry System, Granite, C21243A



**2016 VOLKSWAGEN
TOUAREG LUX AWD**
NOW \$26,596

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 65K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver, C21323A



**2018 FORD
ESCAPE SE 4X4**
NOW \$23,990

1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 43K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, F21197A



**2017 KIA
SORENTO GDI AWD**
NOW \$21,110

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 70K Miles, Power Driver's Seat, Leather Heated Front Seats, Auto Climate Control, CD-Player, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Remington Red, C21293A



2018 FORD EDGE SEL AWD
NOW \$30,995

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Power Front Seats, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, F21121A



2009 PONTIAC G8 GT
NOW \$19,999

6.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 80K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Remote Keyless Entry System, Panther Black Metallic, F21200A



**2020 TOYOTA TUNDRA
SR5 TRD CREW CAB 4X4**
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MOODY *Continued from page 7*

LMC Nursing Program

Wins Continuing Accreditation

Lake Michigan College's Health Sciences Division announced that its nursing program received continuing accreditation from the Accreditation Commission for Education in Nursing (ACEN) through Spring 2029.

The ACEN Board of Commissioners granted LMC continuing accreditation for its Associate in Applied Science nursing program at its meeting in September following a peer review and virtual site visit March 8-11.

"This site visit was completed for the first time virtually, which was a pivot for the nursing faculty and LMC Administration," Health Sciences Dean Marla Clark said. "The creativity of our nursing faculty to capture all the necessary documents and data for the ACEN reviewers to access was superb. At the same time, they were also launching a modi-

fied nursing curriculum that now allows for a twice-a-year admission process. The passion and tireless work our nursing faculty demonstrated throughout this process was nothing short of remarkable."

The peer-review process involves program assessment planning and evaluation by the nursing department and staff team – with oversight by ACEN peer experts – to enhance quality improvement in nursing education.

Last year, LMC modified its nursing curriculum to allow cohorts for both the Fall and Spring semesters, increasing the number of nursing seats from 88 to 96 per academic year.

"We are proud to continue the tradition of quality nursing education at Lake Michigan College," Nursing Program Director Denise Gardner said. "This program has a long history of preparing our students to excel, and our nursing faculty continues to look for ways to improve our program to assure that we stay current with nursing standards of practice. For myself, the most gratifying aspect of teaching is seeing our graduates provide excellent nursing care in our community."

To receive ACEN accreditation, nursing schools and departments must demonstrate evidence of successful mastery in six categories – mission and administration, nursing faculty and staff excellence, student resources, curriculum, program resources, and program outcomes.

LMC's nursing program has been ACEN-accredited since 1981. On average, 93 percent of LMC nursing students pass their NCLEX-RN State Boards

on the first attempt, with a job placement rate of more than 90 percent after graduation.

LMC submits annual reports and updates to ACEN regarding academic progress and areas of growth to meet expected standards of educational quality specific to nursing education. The next site visit for program accreditation is planned for Spring 2029.

The ACEN is considered the leading authority in nursing education. It is the world's oldest nursing education accreditor and one of the largest specialized accrediting agencies, accrediting nursing programs throughout the U.S., its territories, and internationally.

Pat Moody

Publisher, MoodyOnTheMarket.com

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8			5	2				
2				1	6		4	
5							6	
	2	9	7		4			
	7				2			
	4						9	6
	3			8				2

Level: Intermediate

WORD SEARCH

U	E	K	C	U	O	K	C	T	A	U	T	U	M	N	W	D	F	L	P
O	F	W	V	O	O	E	C	H	J	K	G	F	E	C	I	P	S	E	M
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I	R	I	N	T	S	A	M	J	G	N	W	I	F	S	R	N	H	R	O
E	P	L	G	L	H	E	B	I	E	L	A	P	G	A	Z	F	S	F	W
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J	E	K	D	A	I	G	M	J	E	Z	L	Y	T	R	Z	R	C	O	W
J	O	E	R	J	L	J	E	A	M	C	P	N	J	W	U	C	Y	I	D
G	Z	Y	E	R	V	N	G	N	N	J	W	U	C	Y	I	D	M	V	K
P	J	V	N	G	N	N	J	W	U	C	Y	I	D	M	V	K	K	K	D

Find the words hidden vertically, horizontally, diagonally, and backwards.

AUTUMN WORD SEARCH

APPLE	FIREPLACE	RAKING
AUTUMN	FOLIAGE	RED
CHILLY	JACKET	SPICE
CINNAMON	LEAVES	THANKFUL
CLOVES	NOVEMBER	TURKEY
COLOR	ORANGE	WIND
FALL	PUMPKIN	WINTERIZE
FALLING	PURPLE	YELLOW

Answers can be found on Page 17

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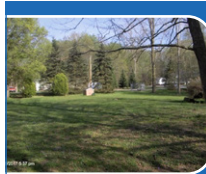
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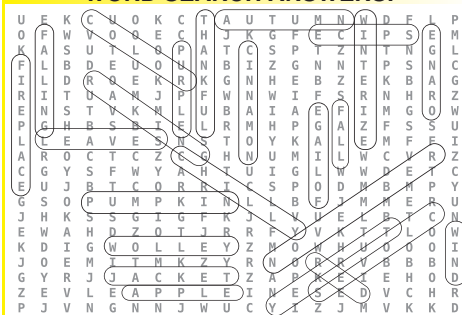
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SUDOKU ANSWERS FROM PAGE 15

SUDOKU ANSWERS:

7	9	6	4	3	8	2	5	1
8	1	4	5	2	7	6	3	9
2	5	3	9	1	6	7	4	8
5	8	7	2	9	1	3	6	4
4	6	1	8	5	3	9	2	7
3	2	9	7	6	4	1	8	5
9	7	8	6	4	2	5	1	3
1	4	2	3	7	5	8	9	6
6	3	5	1	8	9	4	7	2

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LEGALS

Synopsis of Lake Charter Township
Special Board Meeting
September 27, 2021

Meeting called to order 1:00 p.m. Present: Gast, Payne, Clark, Carson, Essig and Wilk.
Motion to approve conditional offer of employment for part-time Clerical Assistant. 24 hour position with no benefits. \$16.88 per hour, pay grade 4 minimum. Roll Call Vote: Gast yes; Payne Yes; Clark Yes; Wilk Yes; Carson Yes; Essig Yes.
Motion carried.

Motion for second reading of Adoption of International Property Maintenance Code.
Motion to accept the second reading of the Ordinance to Amend the Compilation of Ordinances of the Township to adopt the 2021 edition of the International Property Maintenance Code and establish Penalties for Violations thereof. Document to be published, adopted 15 days after publication. Roll Call Vote: Gast Yes; Payne Yes; Clark Yes; Wilk Yes; Carson Yes; Essig Yes. Motion carried.
Synopsis of Lake Charter Township
Board Meeting
October 19, 2021

Meeting called to order 7:00 p.m. Present: Gast, Payne, Clark, Carson, Mensinger, Essig, and Wilk.
Agenda approved with two additions.

Motion to approve September 21, 2021 meeting minutes. All ayes. Motion carried.

Motion to approve September 27, 2021 special board meeting minutes. All ayes. Motion carried.
Motion to approve September bills totaling \$488,332.43. All ayes, Motion carried.

Motion to accept the quote from Mike and Son LLC for \$7,526.26 for a 8'2" DXT Steel Box Boss Plow. All ayes, motion carried.

Motion to pay Southwest Transport Company \$70,500.00 for the Hopkins Lane Watermain Project 20-242 pay request #1 and Final. All ayes, motion carried.

Motion to pay Merritt Engineering invoice in the amount of \$6,106.00 for engineering services on the Hopkins Lane Watermain project, only upon the receipt of the easements from the seven (7) homeowners. All ayes, motion carried.

Motion to amend Lake Charter Township personnel policies to reflect clerical error page 7 it should read 32 ñ 40 hours per week, instead of 35 ñ 40 hours per week to be eligible for health insurance. All ayes, motion carried.

Motion to approve Williams and Works fees not to exceed \$11,810.00 for the update of the Lake Charter Township Park Master Plan. All ayes, motion carried.

Motion to approve setting Trick or Treat hours for Sunday, October 31, 2021 from 5:30 p.m. to 7:00 p.m. All ayes, motion carried.

Motion to forward the recommended change of Section 1 Amendment Section 9.04 in the Lake Charter Township Ordinance to the Berrien County Planning Commission for their recommendation. All ayes, motion carried.

ANNOUNCEMENTS

The next regular meeting is scheduled for November 16, 2021 at 7:00 p.m., Lake Township Hall, Bridgman, Michigan.

Lake Charter Township Planning Commission is scheduled for November 1, 2021 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan.
Lake Charter Township Zoning Board of Appeals is scheduled for November 18, 2021 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan.
Fifth Monday Meeting is scheduled for November 29, 2021.

Meeting adjourned 8:06 p.m.
Lake Charter Township website:
www.lake-township.org

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