



# Berks County Farm Bureau Berks Newsletter

Robin Lincoln, Editor

November Edition 🍂 2021

The newsletter is always available online at [www.pfb.com/berks](http://www.pfb.com/berks)

*Thanks to those of you who have opted to receive your newsletter electronically. So far, 2% of our members have agreed to stop their paper/snail-mail newsletters. We encourage you to help us move into the 21st century by letting us know that you want electronic only, or that you'd still prefer the paper version.*

Please e-mail [robinl@ptd.net](mailto:robinl@ptd.net) to let us know your preference: paper vs. email/online.

## Berks County Farm Bureau Board of Directors

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Larry Gelsinger \_\_\_\_\_ 610-678-0912

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Paul Hartman \_\_\_\_\_ 484-955-8590

### Secretary/Treasurer

Robin Lincoln \_\_\_\_\_ 484-925-4132

### Directors

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Raechel Sattazahn \_\_\_\_\_ 717-495-5075

Joe Rosenbaum \_\_\_\_\_ 610-323-4448

Kyle Mackes \_\_\_\_\_ 610-914-5605

Bobby Tercha \_\_\_\_\_ 610-682-4526

Charles Seidel \_\_\_\_\_ 610-562-4137

Harry Shaak \_\_\_\_\_ 610-562-7298

George Moyer \_\_\_\_\_ 717-933-8748

Mark Wicks \_\_\_\_\_ 610-721-2538

### Governmental Relations Director

Larry Kehl \_\_\_\_\_ 484-256-5322

### Women's Leadership Committee Director

Open Position

### Young Ag Professionals

Rachael Kirkhoff \_\_\_\_\_ 610-750-1531

### CID/Newsletter Editor

Robin Lincoln \_\_\_\_\_ 484-925-4132

### Regional Organization Director

Ethan Howard..... 610 533 2558

### State Director District 3

Howard Robinson \_\_\_\_\_ 717-529-2508

## Membership Roundup

Friday, December 3 at 7pm will be our membership roundup at the Ag Center. Come on out for some food and bring those new memberships with you! Please let a board member know you'll attend or leave a message for Robin Lincoln at 484-925-4132 (so we can have enough food for everyone)!

## Thank You!

Thank You to everyone who came out for our Fall Banquet! Policies were voted on and the food was delicious!



Save The Date for our Spring Banquet:  
Friday, April 1, 2022 at the Oley Fair Center.

## Fall 2021 Berks County Farm Tour

Join Berks Agricultural Resource Network (BARN), Penn State Extension and Berks County Farm Bureau for a fall farm tour on November 20 and 21, 1 p.m. – 4 p.m. each day. Ten farms will open their gates to visitors interested in learning more about agriculture. Farms include:



- ACEC Farm, Shoemakersville, PA
- Crossover Farms, Hamburg, PA
- Irish Creek Stables, Mohrsville, PA
- LaFaver Family Farm, Hamburg, PA
- Over Home Alpacas Farm, Bethel, PA
- Pure Wild Tea, Bernville, PA
- Swartz Roadside Stand, Mohnton, PA
- Way-Har Farms, Bernville, PA
- Wild Fox Farm, Barto, PA
- Winterside Farm, Lenhartsville, PA

No registration is needed. Simply stop by the farms you are interested in visiting! Follow the Berks Agricultural Resource Network Facebook page for more information.

## Policies Voted on At Fall Banquet

The following policies were voted on at our Fall Banquet on October 1st, 2021.

The policies were then brought to the state policy development meeting held on October 28, 2021. At this time some policies were thrown out due to their redundancy or such.

**National Policies:** We recommend that the USA prohibit the purchase of public and/or private real estate located in the USA by members of the Chinese Communist party.

### Berks Policies (Local Policies)

1. We recommend that crop insurance have a 578 status.
2. We recommend that the right to hunt be by permission of the property owner, not the responsibility of the property owner to post “no hunting.”
3. We recommend that “family and rural life” provisions abortion and marriage be eliminated.
4. We recommend the complete financial statement for PFB be available to members who request it.

## Newly Elected Commissioner Gets A Tour of the Farms!



On August 18, 2021, The Berks County Farm Bureau took the newly elected Berks County Commissioner on a Farm Tour!

As is custom when a new Commissioner is elected, the Berks County Farm Bureau members introduce the new Commissioner to Agriculture! This is done by visiting farmers and having many one on one discussions.

In attendance were: Commissioner Michael Rivera, Secretary Barbara Lopez, Berks County Farm Bureau President Larry Gelsinger, and Berks County Farm Bureau membership workers George Moyer, Mark Wicks, and Paul Zimmerman.

They visited Rue Hal Farm in Mohrsville. It is a fourth generation family corporation that farms dairy, crops, ducks and also has custom farming. Also visited were: the farm of Bill Palmer in Shartlesville; he has a beef finishing and cash grain farm that he farms along with his father. Larry Grumbine’s Bethel farm was visited; he farms dairy and crops, along with his wife, son and daughter.



## For your always growing side.

We help protect your farm, family, finances and future. As a Farm Bureau member, you may be eligible for a discount on your farm insurance from the #1 farm insurer.<sup>1</sup>

Learn more at [nationwide.com/pfb](http://nationwide.com/pfb).

<sup>1</sup>SNL Financial, 2017 (National) Market Share Report. Products underwritten by Nationwide Mutual Insurance Company and Affiliated Companies. Home Office: Columbus, OH 43215. Subject to underwriting guidelines, review, and approval. Products and discounts not available to all persons in all states. Nationwide, the Nationwide N and Eagle and Nationwide is on your side are service marks of Nationwide Mutual Insurance Company. The Farm Bureau and the letters FB are registered service marks of American Farm Bureau and used under license by Nationwide. © 2019 Nationwide AFC-0315AO.2 (05/19) 11091933

### Berks County Nationwide Agents

**Kathy Barry \***  
Robesonia  
610-693-5000

**Jeffrey Spotts \***  
Wyomissing  
610-374-2911

**Michael Davidheiser**  
Boyertown  
610-367-6095

**Tompkins Insurance**  
Wyomissing  
888-601-2611

**Brian Hunsinger\***  
Douglassville  
610-582-5204

**The Deangelo Company**  
Wyomissing  
484-334-4132

**David Koeffler**  
Reading  
610-929-9951

**David Wilson**  
Birdsboro  
610-582-9233

**James McIntyre\***  
Morgantown  
610-286-6170

**William Young**  
Reading, PA  
610-779-8064

*\* Farm Certified*

### MSC Business Services Account Supervisors

**David Mory**  
717-908-0552

**Jason Seibert**  
717-908-6972

## Are You Turning 65 This Year and Going on Medicare?



Choosing your Medicare plan can be overwhelming. It can be hard to figure out what you want, or more important, what you need.

**Farm Bureau’s experienced and trained staff are ready to help. At no cost to you, we can:**

- Answer your questions
- Explain and compare options
- Work within your budget
- Help with informed Medicare coverage decisions

*Knowledgeable. Helpful. Dedicated.*

To check availability in your county call **800.522.237**.

## Kathy Barry Agency, LLC – Get to Know Us

Farm Bureau would like to introduce the Kathy Barry Agency to our members! Kathy Barry and her team have sold over 1,000 farm policies, making them one of Nationwide Agribusiness' Top farm agencies. Getting to know local farmers is their best sales technique and helps to build these trusted relationships.

She started writing farm policies in 1984 through her affiliation with Pennsylvania Farm Bureau. In the beginning, Kathy used her lack of farming knowledge to her advantage. In order to meet potential customers and learn more about their business, she started “driving down lanes and talking to farmers”.

Now, over 35 years later, Kathy, Justin and their team are one of Nationwide Agribusiness' Top farm agencies. Kathy Barry Agency LLC is an Elite Farm Certified agency since 2009. Kathy & her son, Justin, also have their Agribusiness & Farm Insurance Specialist (AFIS) designations.

It's that same personal touch that Kathy and her team still rely on today.

Kathy's son Justin has joined Kathy in ownership of

the agency - Now Kathy Barry Agency, LLC – ensuring customers will receive the same great service today, and tomorrow. Kathy and Justin still spend the majority of their time “driving down lanes, talking to farmers.”

We are now an independent agency with deep roots in the farming community. We offer comprehensive insurance solutions to meet the needs of our customers, their families and businesses. It is our goal to offer policies and coverage recommendations that protect our clients best when it is most critical. There is no “one size fits all” policies so we pride ourselves on making thoughtful recommendations based on what we know about each customer. Every single policy must be tailored to meet your individual needs. We believe every insured has a right to know what their policy does and does not do. This can be very complicated, but we strive to provide effective explanations that give our clients a full understanding of their policies.

The Kathy Barry Agency, LLC is ready to help with all your Farm, Auto, Homeowner, Business and Life insurance needs. We can be reached at 610-693-5000, e-mail – [kathyb@kbagencyllc.com](mailto:kathyb@kbagencyllc.com), [www.kathybarryagency.com](http://www.kathybarryagency.com). We're proud to partner with our friends and family in the farming community and Pennsylvania Farm Bureau.

Find out more about these and other Member Benefits and Services at [www.pfb.com](http://www.pfb.com).



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Rosetree Consulting provides soil sampling, crop consulting, and government regulatory documents for agricultural operations of all sizes. Our goal is to provide clients with the information and understanding needed to make better decisions and have a more profitable operation. Rosetree Consulting offers a 5% discount on regulatory services (manure management plans, nutrient management plans, conservation plans, odor management plans) to Berks County Farm Bureau members.

Contact Eric Rosenbaum  
484-788-7263

**Berks County Farm Bureau**  
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## IMPORTANT DATES TO REMEMBER

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| DATE        | EVENT                            | LOCATION         | TIME      |
|-------------|----------------------------------|------------------|-----------|
| December 3  | Board Meeting/Membership Roundup |                  | 7:00 p.m. |
| January 14  | Board Meeting                    |                  | 7:30 p.m. |
| February 11 | Board Meeting                    |                  | 7:30 p.m. |
| March 11    | Board Training                   |                  | 7:00 p.m. |
| April 1st   | Spring Banquet                   | Oley Fair Center | 6:30 p.m. |



### Interested in receiving the online version of our Newsletter?

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We encourage you to help us move into the 21st century by  
letting us know that you want electronic only!

Please e-mail [robinl@ptd.net](mailto:robinl@ptd.net) to let us know!



Check out Berks County Farm Bureau website:

[www.pfb.com/berks](http://www.pfb.com/berks)  
See more information in the  
online version of the newsletter!!