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Moody on The Market



Pat
Moody

'Kingfisher'
Debuts in
Downtown
St. Joseph

In a region that continues to crave new dining experiences virtually every day, Jay Fettig and colleagues are delivering a culinary Christmas gift to the community more than a week ahead of the actual holiday when they swing open the doors onto their exciting new venture called Kingfisher Cocktails & Tacos in the heart of downtown St. Joseph this weekend.

Fettig, whose business stable already includes the wildly successful North Pier Brewing Company in Benton Harbor and it's sister restaurant the legendary North Shore Inn, was visibly excited as he welcomed invited guests last Saturday night to a soft-opening private event designed to help his cast and crew gain experience in the kitchen, behind the bar, and on the serving floor before their Grand Opening Thursday.

The team didn't miss a beat as they showcased a superbly fresh mix of offerings that focus on a beach vibe, featuring Baja-style tacos; Caribbean fare, including jerk chicken flavors; and Tiki-style options consisting of fruit and fish flavor combinations.

Having sampled a great array of Empanadas featuring Mexican street corn, jerk chicken, roasted poblano, Baja pork and pineapple at the private event as a shareable from the menu it was readily evident that Kingfisher will soar. Adding to our sampling with a Baja Pork taco with pork verde, apple slaw, onion and cilantro followed by a Jamaican Jerk taco with spiced chicken, cotija cheese, jicama, cucumber, carrot and green onion, the freshness and flavor of the ingredients were bursting in every bite. They make their own tortillas in house for ultimate freshness.

Continued on page 8



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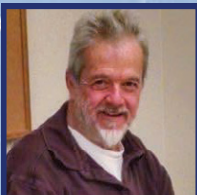
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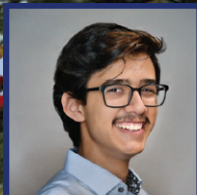
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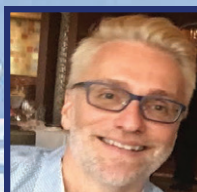
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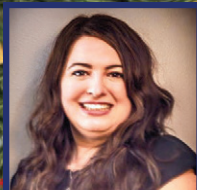
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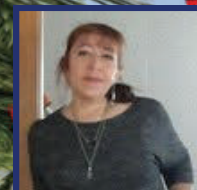
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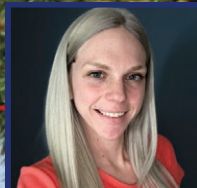
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It takes a village...

The old saying of "it takes a village" was never truer than last Saturday, December 11th when Mother Nature and the wind specifically forced us to make a few changes to our original plans for the return of Holiday Village in Bridgman. While it may not have been the one that we had initially planned, everything came together despite the circumstances and highlighted the real power of having a community, be it a

city, township, village, or committee of people, behind you.

It all started late Friday night, when the planning committee made a last-minute decision to move the pop-up market from down Lake Street to inside the **Bridgman American Legion Post 331** – which I can't thank **Dave Mutz** and

Continued on page 2

Inserts & Promotions

- ALDI • Christmas Services Guide
- Family Fare
- Martin's Super Markets
- MailMax Contribution Envelopes
- Save A Lot

Inserts may vary by Zip Code

Sarah Continued from cover

Jim Catania enough for allowing us do so! After a little creative math and mapping, we were able to fit all 33 vendors inside on Saturday with plenty of space to show off their wares.

If the last-minute task of moving an outside market inside wasn't already enough, Saturday morning brought a whole new set of challenges when before dawn the giant inflatable igloo was taken down by the wind. Now, when I say it was taken down, I mean it's no longer with us in any capacity and is now living its best life wherever igloos go when they are ruined beyond repair. This required not only fast action to clean up the igloo itself and the all the items that were inside, but also fast action to find homes for the activities we scheduled to be held inside of it. With the wind, it didn't make it easy, but many hands make light work and in no time, everything was picked up and new locations were secured.

Lacey Lucas from **Lake Side Fit** offered to move her Yoga class back to her studio on Red Arrow Hwy, **Cheri Heward** from **Small Town Grounds** set up an area inside her coffee shop for the movie with the **Bridgman Public Library**, and the **City of Bridgman's Parks & Recreation Director Sara Ball** graciously offered the use of the **Weko Beach House** for the **Mark Fick's** concert. After a lot of social media updates on Holiday Village happenings that morning and early afternoon, an amazing crowd of people and pets arrived in downtown Bridgman to shop, sip, eat, and explore what this beautiful community has to offer. Everything came together beautifully!

I'd like to take a moment to say thank you to the "village" of people that made this event possible on behalf of the **Greater Bridgman Area Chamber and Growth Alliance** and the **Southwest Michigan Regional Chamber**. This includes the committee, the participating mer-

chants, those who jumped in to help on Friday and Saturday, and our sponsors. Without all of them, Bridgman wouldn't have been able to shine the way it did.

Our sponsors include: **Accents by Himalaya Textiles, Beverage Specialists of Southwest Michigan, Bridgman American Legion Post 331, Bridgman Public Library, City of Bridgman, Classic Catering and Events, Equinox Concierge, Harbor Country Mission, Harding's Friendly Market Bridgman, Honey Bunnies Catering & Concessions, Honor Credit Union, Immanuel Lutheran Church, Lake Side Fit, Lazy Ballerina Winery, Mark Ficks and the Significant Others, Miss Bridgman Royalty, Paws to Wash, Rebecca's Ceramics, Rochefort's The Next Generation, Siemans in Bridgman, Small Town Grounds, Tapestry Brewing, Taqueria Don Chepe, The Sandpiper Fashion Fiber and Gifts, Transient Artisan Ales, United Federal Credit Union and the Weko Beach & Campground Beach House.**

Finally, a very special thank you goes out to **Julie Strating** and **Tara Heiser** who led the charge on multiple areas of Holiday Village including coordinating **Santa and Mrs. Claus**, but specifically the **Holiday Pop-Up Market**. Along with help from **Nick Schmidt** who coordinates the **Bridgman Open-Air Market** in the summer. Julie and Tara jumped in headfirst, not knowing anything about Holiday Village, and brought a fresh set of eyes and ideas to the committee. Thank you, ladies, for your support, the arts and crafts, and for being so actively involved in your community!

I look forward to seeing you around Southwest Michigan! Feel free to reach out to me directly at sspoonholtz@smrchamber.com or 269-932-4040.

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Sleepy Weko
Photo by Molly Pate

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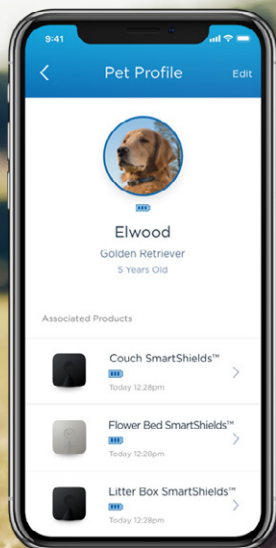
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This weekend Ace the Tenacious Terrier celebrates birthday number 6. January is his adoption month, when it will be 5 years since he came to live with us. He is no longer a scared, skinny puppy but a pretty robust (maybe a little too robust) fellow. Thinking back to those first few months after he was adopted, I can't help but remember all the issues we dealt with, mainly a huge case of separation anxiety that made him chew up whatever he could get his teeth into when we were gone. At first, he was okay in his crate but then he went a little nuts, tearing up the pad, blanket, toys, and going a bit psycho. We finally worked through the issues and today he can stay alone for a length of time out of a crate and not touch anything, including the treats we left for him to enjoy while we're gone. As soon as we come home, he eats them, as if he had to deprive himself while he was alone with the cats. He happily goes for walks and rarely refuses, as he often did when the weather wasn't to his liking, or he was just not in the mood. He still has other idiosyncrasies and anxieties that I suspect may never go away, but we've learned to deal with them. I'm certain much of it stems from that first year when who

The Pet Corner

knows what kind of life he had? Which does go to show how important socialization is in a dog's early life but how issues can be overcome with patience and determination. He has a pretty good life now. High on his list of fun things to do, playing with the cats and destuffing toys (thank goodness not cats). He enjoys watching out the window, so he can bark at squirrels and any passersby, and napping in the recliner with Dad. I'm not sure a dog could ask for a better life, although I'm sure he's asked Santa for some new toys to replace the scraps.

While Covid continues to put the dampers on fundraisers locally, please remember the needs of animal shelters and rescue groups go on. The donation bins are always out at Paw Mart in St. Joseph, and no donation is ever too small. BOGO offers are a good way to donate, and it doesn't cost anything extra. Buy an item for your pet, donate the free one to a homeless pet. The Berrien County Animal Control shelter has a very helpful list of their current needs on their Facebook page, and of course cash donations are always welcome at any of the groups.

It's not too soon to think about bringing pets' vaccinations up to date. The BCAC shelter, at 1400 S. Euclid Ave., Benton Harbor, will hold a walk-in cat and dog low-cost shot clinic on January 22, 2022, from 9 a.m. to 12 noon. Please bring your 2022 renewal form. Payment is cash only. One (\$20) and three-year (\$25) shots as well as licenses will be available and also micro-chipping. All dogs must be leashed (non-retractable) and cats in carriers. Be kind, patient, and courteous to the staff and volunteers, who will no doubt be busy that day. Good behavior doesn't cost anything but goes a long way toward making life better for everyone.



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"What a year . . . what a crazy, scary, wacky year!" That is what I wrote a year ago at this time, and it still holds true a year later. Who would have believed that as 2021 wraps up, we'd still be globally wrestling with the Covid-19 pandemic? Yet here we are.

We are grieving for those who have lost loved ones because of this disease. Our hearts hurt to see local businesses struggling because of online shopping, supply chain back-ups, and staffing issues. However, we choose to be thankful and focus on what is good. We are thankful that we have not been hit as hard as some people and some businesses. We are thankful that most of our advertisers still have their doors open, despite unprecedented hurdles.

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help ensure that MailMax can continue to not only deliver good news and information to you, but to also improve upon the services we offer to both our readers and our clients. Your contributions enable us to do this. The Voluntary Pay Campaign helps enable us to say "yes" to these local non-profits who do so much for our community and say "yes" to the families that could otherwise not afford a newspaper subscription.

Inside this edition of MailMax, you'll find your Contribution Envelope. We have several levels of donation, and those who give will be honored in an upcoming issue of MailMax. Contribution levels start at just \$10. At that level, you've earned the Honorary Reporter title. At \$15, you are an Honorary Editor. For only \$30, you can be an Honorary Publisher. You can give any other amount you'd like. I'm still holding out hope for a \$2 million donor who will get the title... "Owner!"

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MOODY *Continued from Cover*

You'll also find such shareables as Chips & Dip, and Nachos, a couple of salads including a taco salad and a farm salad, and additional taco offerings including Birria, Fish Al Pastor, and Sweet Potato. Rounding out the menu are the King Wrap and a Rice Bowl, with two kid's offerings including a cheese quesadilla and mac n' cheese.

There are many cocktails from their early iterations of Cut & Run and Gold Coast Tiki, to their Kingfisher Margarita and others. Beers will be added into the menu as soon as the Michigan Liquor Control Commission approves licensing for their inclusion on the menu.

Based on Fettig's successful development of craft cocktails at North Pier Brewing Company, he elected to provide a new venue to showcase those cocktails paired with tacos, empanadas and more at the new Kingfisher Cocktails & Tacos site, which was originally targeted to open in late summer at 210 State Street in St. Joseph. As building rehab and menu development advanced, Fettig elected to hold off on potentially swamping a new staff during the busy tourist season, but was decidedly focused on getting the doors open by the end of 2021.

The goal of the new restaurant is to host a casual atmosphere for quick and easy dining that reflects the laid-back beachfront

lifestyle the St. Joseph community is well known for.

When describing his concept earlier this year, Jay admitted, "St. Joe gets so busy and already has so many restaurants, we wanted to offer something that is casual, quick and easy, where you can feel comfortable coming in in board shorts and flip-flops, or to gather with friends for some of the great sharables on the menu."

He added, "Those who want to stay for a drink can do just that, but everything is available to-go, and the menu offers things that are handheld and easy to eat while walking around downtown, carrying down to the beach, or taking home to surprise the family."

The restaurant also offers appetizers and rice bowls featuring island-style fried rice with rich flavors and topped with meat, micro-cilantro and fried eggs.

Kingfisher's actual roots stem back to 2018 when Fettig's North Pier Brewing began to experiment with new product lines, and obtained special licenses to produce mixed spirits and craft cocktails.

Reflecting back, Jay noted, "Seltzers were just starting to take off, and not too many people were doing craft cocktails," adding, "Just like with our beers, we wanted them to be easy drinking for a kind of lazy beach lifestyle."

North Pier's first cocktails were the *Cut and Run* and *Gold Coast Tiki* styles, which did well in the taproom and in retail distribution.

Essentially, that early success fostered the idea of establishing a new space and concept that could more effectively highlight those cocktails even more, paving the way for the new Kingfisher venue in downtown St. Joe.

Kingfisher is opening in the space formerly occupied by Schaller Gallery (which moved to Baroda), between Third Coast Surf Shop and The Toy Company. Fettig had hoped to open Kingfisher by the beginning of summer, but found the building required more work than was expected, telling us, "It's an old downtown St. Joe building, and as soon as we started peeling back the layers, the complexity of the remodel just grew and grew."

Fettig chose the location to capitalize on the foot traffic in downtown St. Joseph, as well as for his existing relationship with the building's owner, Ryan Gerard. Gerard's business, Third Coast Surf Shop, located next door, has done several collaborations and events with North Pier Brewing over the

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years, and Jay says, "When Ryan bought the building, he wanted to have something cool there that would add to the downtown community," and adds, "He approached me during the heart of COVID and we weren't exactly planning to do our next location at that time, however, in the end, we decided it would be a perfect location for us."

The building has a similar footprint to North Pier's existing taproom, which Fetting says translates to a familiar service model that the company is comfortable with.

Fetting also hopes Kingfisher will draw new customers to North Pier Brewing and the neighboring North Shore Inn — the legendary burger restaurant across the street — which his company acquired in 2018.

"With North Pier and North Shore, people are coming to us specifically," Fetting said. "It's great that we've made this corner into a destination, but we've never had simple walk-in traffic, so we're excited about

being in a downtown location with Kingfisher as a complimentary but different business, and hoping that visitors to downtown who don't know about North Shore and North Pier yet might visit us in Benton Harbor as well."

Jay Dean, who joined the North Pier team from Chicago in 2018 to help the company's acquisition transition of North Shore Inn, will head-up the crew at Kingfisher, as Fetting notes, "He (Dean) is honestly over-qualified for what he's been doing for us, but he really liked the company and we've been really fortunate to have him," while concluding, "We knew he would be a great person to head this up, and we were glad we could promote within the company instead of hiring someone from outside."

Kingfisher will initially be open for lunch and dinner on a Thursday through Sunday schedule of 11am until 9pm, with the final formal spring and summer schedule

to come later when the goal is to be open 7-days a week.

Visit the company's Facebook page at this link until the formal website goes online: www.facebook.com/kingfisherdowntown

The company's website will offer more information when construction is complete and the restaurant is fully opened for business. www.kingfisherdowntown.com



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Liberation

*The LORD . . . has turned back your enemy.
The LORD, the King of Israel, is with you;
never again will you fear any harm.*

Zephaniah 3:15

It is August 25, 1944. An AP correspondent by the name of Don Whitehead has been traveling with Allied forces as they slowly drive the Nazis out of France. Now the Allies are on the outskirts of Paris. For four terrible years, the residents of Paris have been under the boot of Hitler's tyranny. Today, however, the tyranny is over. The enemy has fled. Paris is free.

Later that day, Whitehead reports what he saw. "[W]hen the last enemy resistance crumbled...[Paris] went mad—wildly, violently mad—with happiness. All the emotions suppressed by four years of [Nazi] domination surged through the people. The streets of the city, as we entered, were like a combined Mardi Gras, Fourth of July celebration, American Legion convention and New Year's Eve in Times Square all packed into one."

Another reporter, who is there later writes, "[We] drove into Paris with eyes that would not stay dry, and we were no more ashamed of it than were the people who wept as they embraced us."

That day in Paris came to be known as Liberation Day. Throughout Paris that day, there was a titanic explosion of tears, laugh-

ter, relief, and joy. Those who were there would remember it for the rest of their lives.

By nature, you and I were under the boot of an enemy as well. It was the tyranny of our own sin. There we were trapped, enslaved, imprisoned, chained hand and foot to the curse of our own impulses and rebellious desires. Left to ourselves, we would have died alone, lost, forever separated from God.

But Jesus came. The Son of God became one of us. On our behalf, he lived a life of perfect goodness. In our place, he suffered and died for our every sin. Then he rose. Through his work in our place, Jesus has turned our enemy away. Instead of fear, there is now joy. Instead of anxiety, there is now thankfulness and relief. Instead of despair, there is now a sure and living hope.

But unlike Liberation Day in Paris, our joy does not fade. In Christ, the joy of our Liberation Day lasts forever.

Prayer: Thank you, Lord Jesus. You have set me free. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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Granite Crystal Metallic, Blind Spot and Cross Path Detection, Heated Front Seats, Heated Steering Wheel, Remote Start, and Much More! C21322

MSRP.....	\$31,005
SIEMANS DISCOUNT.....	- 310
RETAIL CONSUMER CASH.....	- 1,750
CHRYSLER CAPITAL BONUS CASH*.....	- 500
SALE PRICE FOR EVERYONE	\$28,445
MILITARY/FIRST RESPONDER BONUS CASH.....	- 500
RETURNING LESSEE CASH*.....	- 500

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COMPASS LATITUDE 4X4**

Diamond Black Crystal, Heated Front Seats, Foot Activated Power Liftgate, Power Seat, Heated Steering Wheel, Remote Start, Blind Spot and Cross Path Detection, Active Lane Management, Touch Screen Radio, and Much More! C22016

MSRP.....	\$32,710
SIEMANS DISCOUNT.....	- 265
REBATE.....	- 1,250
BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE	\$30,695
GREAT LAKES LOYALTY BONUS CASH*.....	- 500
MILITARY/FIRST RESPONDER CONSUMER CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS \$29,195
(*MUST QUALIFY)



**2021 JEEP CHEROKEE
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Granite Crystal Metallic, 3.2 V6 Engine, Leather Seats, ParkSense Rear Park Assist, Blind Spot and Cross Path Detection, Heated Front Seats, Heated Steering Wheel, Remote Start, and Much More! C21369

MSRP.....	\$35,500
SIEMANS DISCOUNT.....	- 205
SALE PRICE FOR EVERYONE	\$35,295
RETAIL LOYALTY BONUS CASH*.....	- 1,750
MILITARY/FIRST RESPONDER BONUS CASH*.....	- 500
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MSRP.....	\$46,505
SIEMANS DISCOUNT.....	- 310
SALE PRICE FOR EVERYONE	\$46,195
MILITARY/FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 1,750
RETAIL LOYALTY BONUS CASH*.....	- 1,000

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**2021 JEEP GRAND
CHEROKEE L LIMITED 4X4**

Bright White, Dual Pane Panoramic Roof, U-Connect 5 With 10 Inch Display, Remote Start, Power Liftgate, Adaptive Cruise Control, Full Speed Collision Warning, Blind Spot and Cross Path Detection, Heated Steering Wheel, Heated First and 2nd Row Seats, 2nd Row Buckets, and Much More! C21242

MSRP.....	\$50,480
SIEMANS DISCOUNT.....	- 285
CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
SALE PRICE FOR EVERYONE	\$49,195
MILITARY/FIRST RESPONDER CONSUMER CASH*.....	- 500
GREAT LAKES LOYALTY BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 1,000

AS LOW AS \$47,195
(*MUST QUALIFY MUST FINANCE THRU CHRYSLER CAPITAL.)



**2022 RAM
1500 QUAD CAB 4X4**

Billet Silver Metallic, NIGHT EDITION, Heated Front Seats, Power Seat, Touch Screen, 20 Inch Wheels, ParkSense Front and Rear Park Assist, Heated Steering Wheel, Remote Start, 5.7 HEMI V-8 Engine, and Much More! C22006

MSRP.....	\$51,590
SIEMANS DISCOUNT.....	- 280
REBATE.....	- 1,500
BIG FINISH BONUS CASH.....	- 500
BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE	\$48,810
MILITARY/FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS \$47,810
(*MUST QUALIFY)

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2021 RAM 1500 QUAD CAB 4X4

Bright White, 3.6 V6 Engine, Vinyl Seats, Rear Back-Up Camera, Touch Screen Radio and Much More! C21306

MSRP.....	\$37,990
SIEMANS DISCOUNT.....	- 295
REBATE.....	- 500
CHRYSLER CAPITAL BONUS CASH*.....	- 750
BONUS CASH.....	- 1,000

SALE PRICE FOR EVERYONE \$35,445

MILITARY / FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS \$34,445

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



2021 DODGE CHARGER GT

Pitch Black, Alpine Audio Group, Blacktop Package, Touch Screen, 20 Inch Black Wheels, Remote Start, and Much More! C21364

MSRP.....	\$37,185
SIEMANS DISCOUNT.....	- 190
REBATE.....	- 1,500

SALE PRICE FOR EVERYONE \$35,495

MILITARY/FIRST RESPONDER CONSUMER CASH* -	500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS \$34,495

(*MUST QUALIFY)



2021 DODGE CHALLENGER R/T SCAT PACK

Granite Pearl, 6.4 V8 Hemi Engine, Alpine Audio Group, Heated Front Seats, Heated Steering Wheel, 20 Inch Low Gloss Granite Crystal Wheels, and Much More! C21372

MSRP.....	\$45,365
SIEMANS DISCOUNT.....	- 370
REBATE.....	- 1,500

SALE PRICE FOR EVERYONE \$43,495

MILITARY/FIRST RESPONDER BONUS CASH*.....	- 500
RETURNING LESSEE CASH*.....	- 500

AS LOW AS \$42,495

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2021 JEEP WRANGLER UNLIMITED SPORT WILLYS 4X4

Sting Grey, Remote Keyless Entry, Heated Steering Wheel, Alpine Premium Audio System, Navigation, Anti-Spin Rear Differential, Sky One Touch Power Top, Heated Front Seats, Back-Up Camera, and Much More! C21354 HARD TO FIND! DON'T WAIT!

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SALE PRICE FOR EVERYONE

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2021 RAM 1500 CREW CAB 4X4 BIG HORN

Diamond Black Crystal, Sport Appearance Package, 20 Inch Aluminum Chrome Clad Wheels Trailer Brake Controller, 5.7 Hemi V-8 with E-Torque, Anti-Spin Rear Axle, Heated Front Seats, Heated Steering Wheel, Remote Start, Power Sliding Rear Window, Touch Screen Radio, ParkSense Front and Rear Park Assist, and Much More! C21311

MSRP.....	\$53,980
SIEMANS DISCOUNT.....	- 2,985

SALE PRICE FOR EVERYONE

\$50,995



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2021 RAM 1500 REBEL CREW CAB 4X4

Hydro Blue Pearl, 5.7 V8 Hemi with E-Torque, Navigation, Trailer Brake Controller, Leather Seats, Power Tailgate Release, Heated Seats, Wireless Charging Pad, Heated Steering Wheel, Power Adjustable Pedals, Remote Start and Much More! C21251

MSRP.....	\$60,215
SIEMANS DISCOUNT.....	- 1,720

SALE PRICE FOR EVERYONE

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MANAGER'S

WAS \$41,995



2018 FORD F-150 XLT SUPERCREW 4X4

NOW \$34,953

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 48K Miles, Bed Liner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, XLT Chrome Appearance Package, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, C21161B

WAS \$33,903



2019 FORD FLEX LIMITED AWD

NOW \$33,300

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 63K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! Stone Gray, U21155A

WAS \$38,410



2018 FORD F-150 XLT SUPERCREW 4X4

NOW \$34,935

5.0 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 78K Miles, Bed Liner, Running Boards, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer Tow Package, Remote Keyless Entry System, Blue Jeans, F21038A

WAS \$31,995



2016 CHEVY SILVERADO 3500HD CREW CAB WORK TRUCK 4X4

NOW \$29,988

6.0 V8 EFI Engine, 6 Speed Automatic, Styled Steel Wheels with Dual Rear Wheels, 192K Miles, Knapheide Utility Box, Vinyl Flooring, Remote Keyless Entry System, Summit White, C21212A



2019 FORD FUSION ENERGI TITANIUM

NOW \$26,773

2.0 EFI Engine, 1 Speed ECVT Automatic, Aluminum Wheels, 17K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Power Moon Roof, Adaptive Cruise Control, Pre-Collision Assist, Lane Keeping Assist, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ingot Silver, C21314B



2017 DODGE DURANGO GT AWD

NOW \$26,994

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 107K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 7 Passenger Seating! Back-Up Camera, Remote Keyless Entry System, Granite, C21243A



2016 VOLKSWAGEN TOUAREG LUX AWD

NOW \$26,596

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 65K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver, C21323A



2012 RAM 3500 TRUCK WITH

NOW \$3

6.7 Cummins DIESEL Engine, Steel Wheels, Only 64K Miles, Power Locks, Speed Control System, Black Clear

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2018 FORD F-150 XLT SUPERCREW 4X4

NOW \$37,858

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 50K Miles, Security Cover, Bed Liner, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Blue Jeans, F21237B



2017 FORD EXPLORER XLT 4X4

NOW \$21,782

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Forward Sensing System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ingot Silver Metallic, C21297B



2020 FORD EXPLORER ST 4X4

NOW \$52,959

3.0 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Tri-Zone Temp Control, Twin Panel Moon Roof, Premium Technology Package, 360-Degree Camera, Active Park Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, C21333A



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2018 TOYOTA CAMRY SE

NOW \$24,854

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 42K Miles, Power Driver's Seat, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Back-Up Camera, Remote Keyless Entry, Balance of Factory Warranty! White, C21213A

WAS \$42,435



2018 FORD F-150 XLT SUPERCREW 4X4

NOW \$37,999

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 37K Miles, Security Cover, Bed Liner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, U21083A

WAS \$53,776



2020 TOYOTA TUNDRA SR5 TRD CREW CAB 4X4

NOW \$49,530

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Bed Liner, Power Driver's Seat, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Remote Keyless Entry System, Balance of Factory Warranty! Silver, C21309A

WAS \$43,778



2017 CHEVY TAHOE LT Z71 4X4

NOW \$41,104

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Power Moon Roof, Lane Keeping Assist, Lane Departure Warning, Front and Rear Park Assist, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Black Currant Metallic, U21139A



FORD ST 4X4 DUMP SNOW PLOW

NOW \$39,850

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, 26K Miles, Power Windows, Power Locks, Remote Keyless Entry System, Clear Coat, F22016A



2021 DODGE DURANGO GT PLUS AWD

NOW \$44,337

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot and Cross Path Detection, Rear Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Dodge Certified! DB Black Clear Coat, C21332A



2019 FORD EDGE SEL

NOW \$30,735

2.0 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Auto Climate Control, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Information System, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Blue Metallic, C21294B



2014 TOYOTA TUNDRA LIMITED TRD 4X4

NOW \$33,848

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 118K Miles, Navigation, Power Driver's Seat, Leather Heated Front Seats, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Attitude Black, F21212A

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2017 DODGE DURANGO GT AWD

NOW \$30,792

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 70K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Dodge Certified! Granite, C21249A



2016 RAM 2500 POWER WAGON CREW CAB 4X4

NOW \$46,801

6.4 V8 HEMI EFI Engine, 6 Speed Automatic, Aluminum Wheels, 42K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red Pearl Coat, C21230A



2019 GMC TERRAIN DENALI AWD

NOW \$33,784

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Blind Spot Monitor, Cross Traffic Alert, Rear Park Assist, Front Collision Warning, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U21125A

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2018 JEEP RENEGADE LATITUDE 4X4
NOW \$24,997

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Colorado Red, U21238



2019 FORD EDGE TITANIUM AWD
NOW \$39,952

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 11K Miles, Remote Start, Memory Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Alert, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Blue Metallic, F21266A



2016 MAZDA CX-5 GT AWD
NOW \$20,904

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 102K Miles, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Meteor Gray, F22035A



2019 RAM 1500 CLASSIC BIG HORN CREW CAB 4X4
NOW \$41,306

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 48K Miles, Bed Liner, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Black Appearance Group, Touchscreen Display, Park Assist System, Back-Up Camera, Trailer Brake Control, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal, U21244



2019 CHRYSLER PACIFICA LIMITED
NOW \$40,882

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Heated Rear Seats, Panoramic Moon Roof, Auto Climate Control, DVD Entertainment System, Adaptive Cruise Control, 360 Degree Camera View, Park Assist, Forward Collision Warning, Lane Departure Warning, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite Crystal Metallic, C21367A



2017 FORD EDGE SEL AWD
NOW \$26,886

2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Auto Climate Control, CD-Player, Reverse Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! White Gold Metallic, F21222A



2012 CHEVY SILVERADO 1500 LTZ Z-71 EXT CAB 4X4
NOW \$19,967

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 121K Miles, Bed Liner Running Boards, Remote Start, Memory Power Leather Heated Front Seats, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Graystone Metallic, C22002A



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2016 HYUNDAI TUCSON SE AWD
NOW \$18,501

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 87K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Ash Black, C21302A



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NOW \$13,500**

1.8 EFI Engine, Automatic Transmission, Styled Wheel Covers, 81K Miles, Back-Up Camera, Auto Climate Control, CD-Player, Remote Keyless Entry System, Blue, M21000A



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**2014 FORD FUSION SE
NOW \$12,673**

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**2020 FORD
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NOW \$54,994**

3.0 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Powerfold Seats, Twin Panel Moonroof, 360 Degree Camera, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F21256A



**2016 LEXUS ES 350
NOW \$26,772**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, White, C21239A



**2018 JEEP GRAND
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WSJM SPORTS **Mid-West Family Player of the Week**

STUDENT ATHLETE of the week


Name: Damarion Travis
School: Eau Claire High School



This week's Mid-West Family Player of the Week is Damarion Travis, a Junior from Eau Claire High School. Damarion is a star basketball, football, and track athlete at Eau Claire, but he's especially off to a good start this basketball season. In the season opener against Lake Michigan Catholic, Damarion had a triple-double, totaling 29 points, 10 assists, 11 steals, and 5 rebounds in their 77-47 win. And then against Bridgman, Damarion had 15 points, 10 rebounds, and 5 assists, and shot the game winning free-throws with 7 seconds left to lead Eau Claire to a 45-44 win. This was the first time that Eau Claire had won on the road at Bridgman since 2003. Damarion not only excels on the court, but in the classroom as well where he has a 3.3 GPA.

Damarion Travis

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:



Don Stuart

The Names That Play the Games (Part Uno)

Here I am, while the rest of the house is fast asleep, figuring out how to record, watch and savor every one of this year's college football bowl games.

Shouldn't be too hard – there are only 42 of them this year. 42 games times roughly three hours each will only eat up, let's see, about 128 hours, which, heck, is less than six days.

Really, I ask you – it isn't demanding too much of my family to buck up and do a few extra holiday chores, is it? Heck, they managed to buy their own Christmas presents, and all that's left now is feeding and occasionally sponge-bathing me in front of the TV to afford me the chance to watch players who will forever be in my personal "Interesting College Football Names Hall of Fame." Players such as:

Middle Tennessee State University has a wide receiver whose name I say pretty much every week as I stroll the streets near my house! Hay Neighbors!

At family cookouts during the summer, everyone knows to serve this Appalachian State linebacker three ears of corn – Trey Cobb.

If you're like me, well, I'm sorry for you, but also, you'd surely want this guy's nickname to be "Six-Pack," right? – Fresno State offensive lineman Nick Abbs.

Boy, does this player's name remind me of when my five boys were little, and I was constantly tripping over their toys – or them: University of Louisiana defensive lineman Sonny Hazard.

When asked his opinion of something he favors, this Memphis offensive lineman could simply reply with his name: Jacob Likes.

When the Florida Gators scrimmage in practice, there's usually a battle royal when offensive lineman Kingsley Eguakun goes up against defensive lineman Princely Umanmielen.

This fellow was voted in high school "Most Likely to Get a Summer Job as an Automobile Valet": Army running back Lincoln Parker

If this Old Dominion running back's teammates haven't nicknamed him "Wan Kenobi," I'd fine them!: Obie Sanni. (Can't fine college football players? Well, I'd make 'em run 1 million extra 40-yard dashes!)

It would drive me nuts to go through all these college football rosters and not only look for interesting names, but also interesting places that these guys are from. But I accidentally got off on that tangent when I was contemplating Kent State quarterback Collin Schlegel for my "All-Can I Have a Vowel Please? Team"; Schlegel is from Ijamsville, Maryland. It's a teeny place, but in the movie we imagined a couple paragraphs ago, doesn't Ijamsville *have* to be the hometown of . . . Jett Hendrix!

It's interesting that Middle Tennessee's defensive coaches say nobody can plug a hole like their linebacker Andrew Leak.

Presenting the 2021 "All-Best Under the Mistletoe Squad":

Northern Illinois offensive lineman Evan Buss;

Buss' teammate, offensive lineman J.J. Lippe;

Eastern Michigan defensive lineman Woo Scott;

Oregon State wide receiver Makiya Tongue.

I insist you read this one out loud, doing your very best to sound like a super-dramatic narrator of an action-movie trailer: "Imagine a world where a rocker named Joan, and a guitar god named Jimi have a child. He's Tulsa's bad boy defensive back, with a blackheart and a flaming axe! You won't be able to take your eyes off -- Jett Hendrix!"

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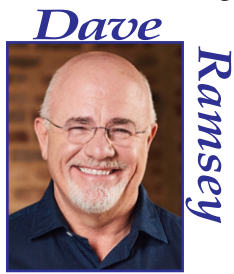
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Dave Ramsey

Dave Says

What's the best thing?

Dear Dave,

My wife and I are trying to help our son and daughter-in-law. They are both 29-years old, and they have been married for three years. They have good jobs, but the problem is they ask for money on a regular basis. Helping them out hasn't been a strain, because we're in good shape financially, but we have started encouraging them to live on a monthly budget. They always say they will try, but it never seems to happen. At this point, it feels like we may be enabling them instead of helping. How can we make sure we are doing the best thing?

C.M.

Dear C.M.,

The first thing you and your wife need to do is sit down and have a loving, but serious, talk with these kids. If they've asked for money before, and this is something that has turned into a habit, you have every right to know more about their spending and other circumstances.

Don't be surprised if they act defensive, or maybe even get angry. People are often embarrassed to admit to, or talk about, their

mistakes. They may even tell you these things are none of your business. If they do, that's fine. But they should understand you two won't be opening your checkbook again if they don't open up about their financial behavior. This isn't about mom and dad being controlling or snooping around, it's about you and your wife making sure you're not enabling what you consider to be bad behavior going forward.

It always hurts parents to see their kids go through things like this. But if they're acting irresponsibly with money, they need to suffer the consequences of their actions. Who knows? That, along with your love and guidance, might help put them on the right track to win with money!

- Dave

** Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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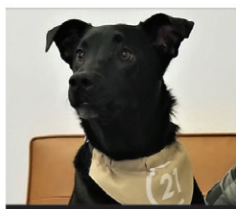
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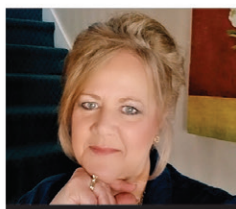
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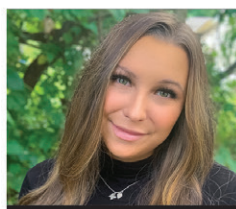
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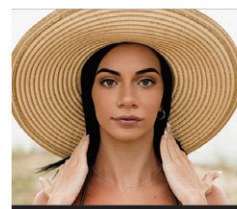
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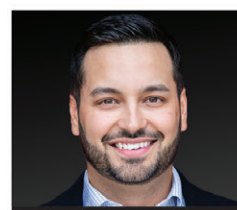
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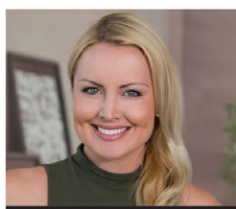
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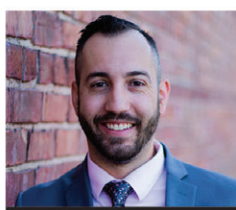
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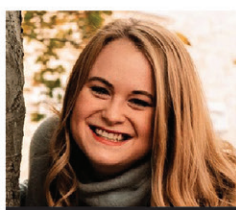
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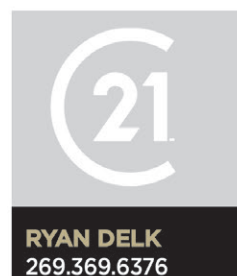
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NEW YEAR'S EVE CELEBRATIONS

Celebrate Safely this New Year's Eve

New Year's Eve is a popular night to paint the town red. That popularity could skyrocket even further as the world says goodbye to 2021 and ushers in 2022.

Many cities and millions of individuals toned down their New Year's Eve shenanigans a year ago, as the COVID-19 pandemic made it hard to celebrate safely.

Fun might be the top priority on New Year's Eve, but safety must be in the mix as well. As you make plans for a night out this New Year's Eve, it can help to keep these safety tips in mind.

- **Utilize a car service.** Whether it's a ride-sharing service like Uber, a friend, or even a private limousine for large parties, leave the New Year's Eve driving to the professionals. This ensures that no one will drive after having too much to drink.
- **Go out for dinner first.** (See ads on these pages) Experts at the University of Notre Dame's McDonald Center for Student Well-Being note that having food, especially foods that are high in protein, in your stomach prior to consuming alcohol will help slow the processing of that alcohol.
- **Make a plan.** Overconsumption of alcohol is not the only potential danger lurking on New Year's Eve. Large crowds can make it easier for friends to become separated, especially if they plan to visit more than one establishment before or after the clock strikes 12. When going out with a group on New Year's Eve, create an itinerary, complete with meet-up spots, for the entire night.

The average cost of a DUI is more than \$10,000 and there is no price that can be placed on a life that is lost. So for 2022... arrive alive, don't drink and drive.

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New Year's Eve
DINNER

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