

Moody on The Market



Moody Pat

Julie Thomsen
New Owner of
Courthouse

Square Complex in St. Joseph

A major business block in downtown St. Joseph is now owned by the dynamic female entrepreneur who in recent years acquired two of the leading establishments housed in the building.



Julie Thomsen, owner of Zoup! Eatery and BIGGBY Coffee disclosed to MoodyOnTheMarket.com that she has just completed acquisition of the entire Courthouse Square complex.

The multi-storefront structure anchors one end of the Main Street retail and business community in downtown St. Joseph. It's across the street from the Post Office, the Silver Beach Hotel and the Berrien County Courthouse in the block bounded by Main, Court, Port and Ship Streets.

Thomsen told us in an interview that she is thrilled to have purchased the Courthouse Square, after she and her husband Jim Thomsen successfully operated their two businesses : Zoup! since 2018 and BIGGBY Coffee since 2019.

"I love the building and the fact that the Barlow family would entrust me with the ownership after they have owned and maintained it for so many years," said Thomsen.

Thomsen teamed up with her brother, Rich Ahonen, a Florida insurance adjustor and investor, to buy the Courthouse Square from Barlow family interests headed by realtor Kay Barlow-Segrave of American Preferred Realtors. Barlow-Segrave has managed the building and had an office there for many years.

Thomsen said she is honored to have been chosen as the new owner, because there were several buyers interested over a long period of months going back to before the pandemic in 2020. She said she and Barlow-Segrave grew to

Continued on page 14

THE MENDEL CENTER

Your place for Performances,
Events, and Memories in 2022

LAKE MICHIGAN COLLEGE
THE MENDEL CENTER

<p>Tues., Jan. 11, 2022, 7 pm</p> <p>NATIONAL GEOGRAPHIC LIVE - STEVE WINTER: ON THE TRAIL OF BIG CATS</p>	<p>Tues., Feb. 8, 2022, 7:30 pm</p> <p>BILL NYE</p>	<p>Sat., Feb. 19, 2022, 8 pm</p> <p>BIRDHOUSE FACTORY</p>	<p>Sat., Feb. 26, 2022, 8 pm</p> <p>WINTER Delights LAS CAFETERAS</p>
<p>Tues., Mar. 15, 2022, 7:30 pm</p> <p>MO ROCCA</p>	<p>Fri., March 18, 2022, 7 pm</p> <p>MAY ERLEWINE</p>	<p>Thurs., Mar. 24, 2022, 7 pm</p> <p>NATIONAL GEOGRAPHIC LIVE - KARA COONEY: WHEN WOMEN RULED THE WORLD</p>	<p>Thurs., Mar. 31, 2022, 7:30 pm</p> <p>Stars of the Sixties JAY & THE AMERICANS</p>
<p>Fri., Apr. 1, 2022, 7 pm</p> <p>STOMP</p>	<p>Tues., Apr. 19, 2022, 7:30 pm</p> <p>HENRY WINKLER</p>	<p>Tues., Apr. 26, 2022, 7 pm</p> <p>DAMON BROWN</p>	<p>Tues., May 10, 2022, 7:30 pm</p> <p>LARA LOGAN</p>

Friday, August 26, 2022, 8 pm

WEIRD AL YANKOVIC
THE UNFORTUNATE RETURN OF THE RIDICULOUSLY SELF-INDULGENT ILL-ADVISED VANITY TOUR

GET TICKETS TODAY!

Scan with your smartphone to learn more & order tickets



TheMendelCenter.com

The Mendel Center at Lake Michigan College, 2755 E. Napier Ave., Benton Harbor, MI
Box Office hours: Weekdays, 2 - 6 pm and 1 hour before events, subject to change

Millicent



Humninsky

Executive Director,
Southwestern Michigan
Tourist Council

Fun & Interesting Things to Do in Michigan's Great Southwest!

Happy New Year! As a friendly reminder, we still have a few months left to earn rewards for both the Creative Connections and Makers Trail Passport programs.

However, these events are open to everyone, getting rewards is a bonus! Here are five events happening over the next couple of weeks that qualify for stamps for your rewards.

Your first opportunity is at The Acorn, January 8. *Live at The Acorn - Brooklyn Charmers - The Music of Steely Dan.*

Brooklyn Charmers is a Steely Dan tribute band comprised of some of Chicago's top players. With masterful precision and obsessive dedication to the music, Brooklyn Charmers injects a new energy into the beloved catalogue; bridging the gap between new and lifelong fans alike. Steely Dan's

Continued on page 2

Inserts & Promotions

- ALDI • Family Fare
- Hardings Friendly Market of Bridgman
- Jets Pizza
- Martin's Super Markets
- Save A Lot

Fun *Continued from cover*

blend of rock and jazz, along with their infectious hooks and poignant lyrics, put them in another league in the eyes of critics and fans. Their prolific and consistent output throughout the 1970s cements them as classic rock royalty. Brooklyn Charmers are excited to carry the torch into the new generation.

The second opportunity is at Round Barn Brewery & Public House. *Team Trivia Tournament-Style* will start January 9. If you are looking for some fun this winter, Team Trivia is back at Round Barn Public House! Pre-registration is now open! This year's team trivia will be considered a "closed" group. Once teams have signed up, they will compete for various prizes in a tournament-style setting starting January 9th! Teams must reserve a table at the Public House for this event. Team Trivia will always begin at 2pm on the following dates: January 23, February 6 and 20, and March 6 and 20. Be sure to reserve your table in advance.

The third opportunity is at The Mendel Center at Lake Michigan College. *National Geographic Live - Steven Winter: On the Trail of Big Cats*, January 11. From trekking India's Himalaya in search of rare snow leopards and stalking the elusive jaguar through Latin American jungles to chronicling the nocturnal activities of the "American lion" or cougar, award-winning

photographer Steve Winter ventures far and wide to come face-to-face with his subjects. This is no easy task: many big cat species are in danger of extinction, so they have good reason to avoid humans. Endangered, wild, and unpredictable, caution is required in the presence of these felines, and negotiating their habitats can be dangerous. Winter has been charged by rhinos and stuck in quicksand. He's had mishaps with remote-controlled cameras and captured more than his share of hikers with his camera trap on a Southern California hillside before catching his memorable shot of a cougar under the iconic "Hollywood" sign. Throughout it all, Winter's mission is to share the beauty of big cats and work to save them. This is part of the Discovery Series.

The third and fourth opportunities are at the Krasl Art Center. Registration for both the *KAC In-person Youth Classes* (5-12 years old), and *In-person Teen/Adult Classes* (13+ years old) is January 17. These multi-week classes both begin January 24, and run from 4, 8 and 12 weeks depending on what you register for.

For all the details on these and other fun and interesting things to do in Michigan's Great Southwest visit www.swmichigan.org. We are excited to see what this new year holds and wish you nothing but the very best as we all navigate 2022!

Read more at www.MailMaxOnline.com



50,314 Weekly Readers!*

*Circulation Verification Council Audit June 2020

The views expressed in this publications may not reflect those of the owner or employees.

MailMax is a publication of **Far Ahead Advertising, Inc.**
2202 Plaza Drive, Benton Harbor, MI 49022
(269) 934-7522
FAX: 269-934-3297
publisher@MailMaxOnline.com
www.MailMaxOnline.com
www.facebook.com/eMailMax

Photo of the Week



Berried in Snow
Photo by Jordyn Elsner

Please email your favorite photo with a brief description to Photos@MailMaxOnline.com
Photos must be horizontal orientation to be considered for Photo of the Week.



PROTECT YOUR CAR INSIDE & OUT!

Benton Harbor
2080 M-139
(Across from Burger King)

St. Joseph
2109 Washington Ave.
(Across from Chili's)

Coloma
6964 Red Arrow Hwy.
Quik Lube: M-F: 8:30-5:30, Sat: 8:30-5:00



\$3 OFF

Any
Oil Change



Not valid with any other offer.
With coupon.
Expires January 31, 2022 MM1

\$10 OFF

Fuel Injector
Service



Not valid with any other offer.
With coupon.
Expires January 31, 2022 MM13

\$10 OFF

Transmission
Flush



Not valid with any other offer.
With coupon.
Expires January 31, 2022 MMT

\$5 OFF

Power Steering
Flush



Not valid with any other offer.
With coupon.
Expires January 31, 20221 MMP

\$10 OFF

Anti-Freeze
Flush



Not valid with any other offer.
With coupon.
Expires January 31, 2022 MMA

New Year Resolutions

1. More Comfort
2. More Color
3. Better Sleep



Kennedy Sofa \$999



Sofa \$599

12 months Interest Free*



2 pc Sectional \$999



3 pc. Sectional w/2 Recliners \$2199



Pinnacle Reclining Sofa \$1299



Solid Wood Table & 6 Side Chairs \$3499



4 pc Collins Sectional \$3199
Choose your configuration

ASK ABOUT QUICK DELIVERY



\$499

\$569

\$899

Leather \$899



Queen Low Profile Bed \$1057 Dresser, Mirror \$1557

Serta perfectsleeper.

your health counts on a good nights sleep

so Sleep like a Baby...

SERENE SKY

Twin Set	\$599
Full Set	\$679
King Set	\$1159

FIRM or PLUSH Queen Set **\$699**

COZY ESCAPE

Twin Set	\$759
Full Set	\$849
King Set	\$1359

FIRM or PLUSH Queen Set **\$899**

ALL FLOOR MODELS TAKE AN EXTRA 10% OFF

COZY ESCAPE

PILLOW TOP Queen Set **\$999**

Twin Set	Full Set	King Set
\$859	\$949	\$1459

RENEWED NIGHT

MEDIUM Queen Set **\$1099**

Twin Set	Full Set	King Set
\$949	\$1079	\$1599

RENEWED SLEEP

Firm Pillow Top Queen Set **\$1499**

Twin Set	Full Set	King Set
\$1379	\$1479	\$1899



SERTA SALE



IN-STOCK... NEXT DAY DELIVERY! * See store for details

FREE • Local Delivery • In-Home Setup (10 mi radius)

SCHROEDER



FURNITURE

• Your HOME • Your LIFESTYLE

• Your COMFORT • Your CHOICE

1335 Hilltop • St. Joseph, MI • 269.983.7733

HOURS: Monday through Saturday 10:00AM-6:00PM

www.schroederfurniture.com



SPECIAL INTEREST FREE FINANCING See store for details



Kaitlyn



Marie

Rise and Shine Nutrition

Hey gang, welcome to my new article series where I talk about interesting people and businesses that are making Southwest Michigan great.

The new year is the perfect time to learn about **Rise and Shine Nutrition** in the strip mall next to Roger's Foodland in St. Joseph.

Rise and Shine Nutrition is an **Herbalife** nutrition club offering a wide variety of healthy options for breakfast, lunch, and even dinner. Owner **Michelle Stanart** is no stranger to the healthy living scene. Michelle worked at another local nutrition club for over 10 years and loved the products and the results she would see. She always toyed with the idea of being her own boss and one day decided to take that leap of faith to open a nutrition club of her own.



Michelle takes pride in choosing her ingredients carefully for her meals to ensure that they are free of any harmful chemicals, such as aspartame. She uses products with only natural sweeteners, such as stevia. She also has almost every fruit that you can think of in her fridge for all of you fruit lovers! Rise and Shine Nutrition offers over 50 flavors of protein shakes, 8 different energy tea drink flavors, protein oatmeal bowls, protein soups, protein coffees, and protein bars and snacks for the road

As soon as you walk through the door of Rise and Shine Nutrition, you feel as though you are walking into your own living room. The shop is so cute and cozy with couches and tables for you to enjoy your meals in comfort. You can really tell that the entire place was made with love.

Oh, and did I mention that Michelle is a one woman show? That's right, she is the only one who works at the club (with the occasional help from her son when he is available). Now that is commitment right there! That just goes to show how much she believes in what she is doing.

When asked how she thought her company would benefit the community, she told me that Rise and Shine Nutrition is a healthy and convenient alternative to fast food. None of the products take long to make, so you can still get in and out quickly before work or on your lunch breaks.

Michelle was kind enough to let me test some of her products and OMG...IT WAS DELICIOUS! I had the Apple Cider Donut shake and the Fuzzy Navel Tea. Now, I know what you are thinking. A donut? And it was healthy? And it was good? The answer is yes, yes, and yes! Don't believe me? Go and try it out for yourself.

It is currently open weekdays from 6:00 AM to 4:00 PM at 4063 Hollywood Road in St. Joseph.

[Read more at www.MailMaxOnline.com](http://www.MailMaxOnline.com)



Nick Christe,
*Real Estate Investor,
Business Consultant,
Proud St. Joe Lion*

Industry disruptors come in all shapes and sizes. Typically, they come in the form of greater efficiency, lower costs, ease of use, and faster service. Uber streamlined the cab industry. Netflix did away with cumbersome tapes and DVDs. And now, Cryptocurrencies are the talk of Wall Street and Congress. Why then would something seemingly good for us, be called a disruptor at all? Shouldn't these innovations be called 'enhancers'? Even though they may be enhancers to the lives of many, a few at the top find that any change which threatens the status quo, is a disruptor to "their" way of life. Cryptocurrencies are the talk of D.C., not because of the enormous benefits they offer, but because of the threat they pose to existing financial infrastructure.

Real estate is of no exception to disruptors coming in hard. Open Door, Zillow, and Offer Pad, have entered the marketplace, guns a blazin', in an attempt to streamline the customer experience and to give greater transparency within the industry. Many would say these companies have added value to real estate, offering more options and services to buy and sell property. History shows that consumers benefit when an unhindered free-market has the ability to innovate and grow.

Many of my Realtor colleagues would beg to differ, insisting companies like these pose a threat and diminish 'professional' real estate services. I

FLAT FEE – LISTING FEE

sure I would say the same if I felt threatened, however I'm far from it. One thing I've learned in business, whether as an owner or manager, is there's no such thing as a bad area, a sluggish economy, or in this case... 'disruptive' innovation. There's only a lack in creativity in how to achieve our objective. Ironically, in my experience, those who feel threatened are typically the ones lacking in creativity the most.

I recently came across a local public Facebook post asking the community why Realtors don't offer a Flat Fee Listing instead of a commission-based listing. After all, this is now common in larger cities. Every. Single. Realtor... who responded, spoke poorly of the notion. They resorted to quality of service rebuttals and put-downs to the Realtors who do offer a Flat Fee, as if they must deliver sub-par service to boot. Not one attempted to service this prospective seller on their terms. One even referred this person out to a national service. I suppose to "shop local" only matters when getting paid enough. Shame.

I've always been considered a maverick, and like my fellow Realtors who precede me in Phoenix, Arizona where I got my start in real estate, I too am now offering a Flat Fee Listing option. My only caveat is that you take into consideration my Fair Cash Offer for your home or rental prior to listing. Remember that with my Fair Cash Offer, I will pay you cash for your property, and I'll cover all closing costs. Because I'm personally buying your house for cash, there are ZERO real estate commissions. If in the end, your home finds best on the open market, let's discuss a Flat Fee Listing. Either way, shoot me a text or give me a call. I'd love to chat.



Column Writer is a REALTOR® with Five Star Real Estate.
3697 Henry St., Suite 103, Muskegon, MI 49441
nick@renewedhomesmi.com • (269) 332-0747



**LARGEST
IN-STOCK
SELECTION OF
1ST QUALITY
CARPETS
IN ALL OF
SOUTHWESTERN
MICHIGAN
(40% TO 70% OFF)**



**12 MONTHS FREE FINANCING - BASED ON CREDIT APPROVAL
FULL SERVICE INSTALLATIONS**



2500 M-139 • Benton Harbor MI
269-925-7079 • www.CarpetMartMi.com
Monday-Thursday 9:00 - 6:00
Friday 9:00 - 5:00 • Saturday 10:00 - 2:00

New Windows by Spring? Time to Start!

Save \$750 Off a Complete Window Upgrade*

- ✓ Custom-Made Locally
- ✓ Best-in-Business Lifetime Warranty
- ✓ Energy Efficient
- ✓ Double-strength glass
- ✓ Heavy-duty welded vinyl frames



“Their professionalism and knowledge is heads and shoulders above some of the competition. You know they're good, when another service provider recommends them even above themselves.” – Karen S.

\$750 OFF a complete window upgrade



269-281-2230
theBOSSservices.com

Minimum 5 windows. Cannot be combined with other offers or discounts. Cannot be applied to prior services. Good through March 1, 2022

\$750 OFF a new tub or shower



269-281-2230
theBOSSservices.com

Cannot be combined with other offers or discounts. Cannot be applied to prior services. Call for details. Good through March 1, 2022

\$750 OFF a new HVAC system



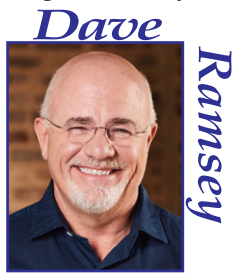
269-281-2230
theBOSSservices.com

Cannot be combined with other offers or discounts. Cannot be applied to prior services. Call for details. Good through March 1, 2022



Call 269-281-2230 or visit theBOSSservices.com today!

HEATING • COOLING • PLUMBING • WINDOWS • BATHROOM UPGRADES



Dave Ramsey

Dave Says

Budgeting for car repair costs

Dear Dave,

I am following your plan, and recently became debt-free, but I have a question. When doing a monthly budget, should I figure in a specific category for car repairs and maintenance, or just use my emergency fund?

Ashleigh

Dear Ashleigh,

Congratulations on becoming debt-free! You know, new cars, old cars and in-between cars all have one thing in common — they'll need repairs at some point. Fixing your car is just a basic part of car ownership, and something every car owner should be prepared for.

When life happens, to your vehicle or anything else, an emergency fund acts like an airbag. Only instead of keeping your face from hitting the dashboard, it keeps your finances from getting smashed up. When it comes to car repair costs, I advise creating a sinking fund in your

budget. A sinking fund is a special place in your budget where you save up money for specific, big ticket items — like car repairs.

I know, stuffing money into a sinking fund each month sounds about as enjoyable as waiting in line at the DMV. But look at it this way, if you had a car loan like most people, you'd be putting hundreds toward that debt each month. Instead, you're one of the smart ones who doesn't have any debt and can easily create a repair fund for your car by setting aside less than the average car payment each month. Even "reliable" cars need repairs *and* maintenance, and a sinking fund within your budget for this sort of thing means you're ready to handle virtually any auto issues that pop up.

You *know* you'll need to pay for repairs and maintenance. It's a thing with all cars. And when you know something's coming, that's *not* an emergency fund situation. Great question, Ashleigh!

- Dave

** Dave Ramsey is a seven-time #1 national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

Read more at www.MailMaxOnline.com

AFFORDABLENEWFURNITURE.COM



- New Furniture Weekly
- Furniture Sold Off the Floor
- Deliveries by Appointment



Like us on

WED.-FRI. 10AM-6PM
SAT. 10AM-4PM

2295 M-139, BENTON HARBOR, MI 49022 • 269-926-8855

Dental Emergency?

Call
Dr. Shelley Wilson D.D.S.
for
Any Dental EMERGENCIES

(269) 983-3100
1626 Langley Ave. • St. Joseph

SENIOR LIVING COMMUNITY

IMMEDIATE OCCUPANCY

THE WHITCOMB

509 Ship Street • St. Joseph • 269-983-2513

BEAT HIGH ENERGY COSTS WITH A NEW HIGH EFFICIENCY HEATING AND COOLING SYSTEM!

QUALITY COMFORT

HEATING & COOLING

(269) 266-7331

OWNER JOE MASHAK
LICENSED & INSURED



ACT NOW & Save All Winter!

CALL US TODAY!

COLDWELL BANKER
ANCHOR

COLOMA
269.468.7986

ST. JOSEPH
269.983.0011

HARBOR COUNTRY
269.983.0011

NILES
269.683.4507

www.cbanchor.com cbanchor@hotmail.com

Still serving SW MI as we have for DECADES. Your ANCHOR in a Sea of Realtors®!

<p>BLUFF IMPROVEMENTS</p> <ul style="list-style-type: none"> • 3 BD, 3 BA • 2,400 sq ft ranch w/ walk out • 110' pvt frontage on Lk MI • Great rm w/ vaulted ceilings • Open floor plan • So much more...call for pvt showing! <p style="font-weight: bold; font-size: small;">\$724,900 (21009320)</p>	<p>NEW CONSTRUCTION</p> <ul style="list-style-type: none"> • Complete by end of Jan. 2022 • 3 BD, 2BA • 2030 Sq ft. • Walk out ranch • 4 Car garage • Call today for all the details! <p style="font-weight: bold; font-size: small;">\$498,000 (21109215)</p>	<p>ACREAGE</p> <ul style="list-style-type: none"> • 1 BD, 2 BA • 1641 Sq ft • 40 Acres • Newer kitchen • Bath electric/plumbing update • Hunter's Paradise/Hobby Farm <p style="font-weight: bold; font-size: small;">\$457,000 (21116143)</p>	<p>UPDATED FARMHOUSE</p> <ul style="list-style-type: none"> • 3 BD, 1.5 BA • Just under 1 acre • New flooring • New kitchen & bath • 3 Season Room • More new items & updates <p style="font-weight: bold; font-size: small;">\$269,900 (21108071)</p>
<p>RECENT RENOVATION</p> <ul style="list-style-type: none"> • 3BD, 1 BA • Remodeled kitchen & bath • New paint & entry doors • Many new appliances • Anderson windows & upgraded LED lighting • Great location w/ so much to offer <p style="font-weight: bold; font-size: small;">\$224,900 (21114283)</p>	<div style="display: flex; align-items: center; justify-content: center;"> <div style="margin-left: 20px;"> <h2 style="font-size: 2em; margin: 0;">...IS WHERE LAUGHTER NEVER ENDS!</h2> </div> </div>		<p>CONDO RETREAT</p> <ul style="list-style-type: none"> • 1 BD, 1 BA • 320' on Lk Michigan • LK MI VIEWS • Furnishings included • Many amenities • Close to area activities <p style="font-weight: bold; font-size: small;">\$175,000 (21010797)</p>
<p>LARGE HOME</p> <ul style="list-style-type: none"> • 4 BD, 1 BA • 2,100 Sq ft of living space • Original woodwork & hardwood floors • Eat-in kitchen • Lg dining room with stained glass windows • Great downtown location <p style="font-weight: bold; font-size: small;">\$149,000 (21111270)</p>	<p>PRICE REDUCED</p> <ul style="list-style-type: none"> • City lot • Corner location • Vacant • Cleared • Utilities at street • Just under 1/4 acre <p style="font-weight: bold; font-size: small;">\$9,000 (21098343)</p>	<p>COMMERCIAL</p> <ul style="list-style-type: none"> • 11,520 Sq Ft • 4.85 Acres • Updated office space • Conference room • Kitchenette & office suite • Warehouse w/ high ceilings <p style="font-weight: bold; font-size: small;">\$379,000 (21016080)</p>	<p>PRICE IMPROVED</p> <ul style="list-style-type: none"> • Commercial building • 1650 sq ft • Full basement • Ample parking • Close to Paw Paw Lk River County Park <p style="font-weight: bold; font-size: small;">\$99,000 (19022308)</p>

Specializing In Relocation, Residential, Waterfront, Vacant Land, Commercial and Other Real Estate Owned (REO) Properties



Alan Jeffries

ST. JOSEPH, MI – “As the chilly temperatures slipped in, the SWMI housing market sales and selling prices continued to chill. In November, the number of houses sold dropped 7 percent from November 2020 and 9 percent from October 2021 (334 vs. 359 and 334 vs. 367, respectively). Since June, the inventory of houses for sale has continued decreasing over 20 percent per month,” stated Alan Jeffries, Association Executive, Southwestern Michigan Association of REALTORS®, Inc.

Jeffries continued, “Year-to-date, the number of houses sold at the end of November was 3593, up 1 percent over November 2020 (3593 vs. 3557). At 3593 houses, November set a new sales record in the year-over-year sales records since 2006. The year-to-date sales have set records over previous years for the last eleven months”.

The average selling price in November dropped 7 percent from the record-setting average selling price in

November 2020 (\$322,192 vs. \$344,901). The year-to-date average selling price in November 2021 set a new record, climbing 6 percent over November 2020 (\$321,711 vs. \$302,555). Compared to October, the average selling price dropped 4 percent (\$321,755 vs. \$337,096).

The median selling price in November 2021 stayed even with November 2020 at \$220,000. From October 2021, the median price decreased 6 percent (\$220,000 vs. \$235,000). Year-to-date, the median selling price increased 5 percent (\$225,000 vs. \$215,000). The year-to-date median selling price set a new record price in the month of November in the year-over-year comparison.

The median price is the price at which 50% of the homes sold were above that price, and 50% were below.

The inventory of houses for sale fell 25 percent from a year ago (702 vs. 930), bringing the inventory of houses for sale to a 2.7-months supply of inventory available for buyers. For comparison, in November 2010, there were 3160 houses for sale and a 15.8-months supply of inventory. Throughout 2021, the inventory level at the end of each month has fallen 20 percent to 48 percent.

The total dollar volume decreased 13 percent in November 2021 (\$107,612,417 vs. \$123,819,694). The year-to-date total dollar volume set a new record for the dollar volume at the end of November (\$1,156,068,827 vs. \$1,076,190,533). The year-to-date total dollar volume rose 7 percent.

There were two bank-owned or foreclosed homes as part of all transactions in November, which was just 1 percent. In January, the rate was 4 percent, the highest rate for the year. The previous lowest percentage in November was 2 percent in 2020, and the highest percentage in November was 36 percent in 2010.

Nationally in November, the Freddie Mac mortgage rate was 3.1, down slightly from 3.14 in October for a 30-year conventional mortgage.

Nationally: According to the National Association of Realtors®, existing-home sales rose in November, denoting three consecutive months of increases. Three of the four major U.S. regions reported growth in monthly sales, while the fourth region held steady in November. From a year-over-year perspective, only one region experienced a rise in sales as the three others saw home sales decline.

Total existing-home sales, which were completed transactions that include single-family homes, townhomes, condominiums, and co-ops, grew 1.9% from October to a seasonally adjusted annual rate of 6.46 million in November. Sales fell 2.0% from a year ago (6.59 million in November 2020).

“Determined buyers were able to land housing before mortgage rates rise further in the coming months,” said Lawrence Yun, NAR’s chief economist. “Locking in a constant and firm mortgage payment motivated many consumers who grew weary of escalating rents over the last year.”

“Mortgage rates are projected to jump in 2022. However, I don’t expect the imminent increase to be overly dramatic.”

Yun forecasts the 30-year fixed mortgage rate to average at 3.7% by year-end of 2022.

The median existing-home price for all housing types in November was \$353,900, up 13.9% from November 2020 (\$310,800), as prices increased in each region, with the highest pace of appreciation in the South region. This marks 117 straight months of year-over-year increases, the longest-running streak on record.

“Supply-chain disruptions for building new homes and labor shortages have hindered bringing more

inventory to the market,” said Yun. “Therefore, housing prices continue to march higher due to the near-record-low supply levels.”

Yun noted that inflation and the pace of price appreciation are expected to subside next year. Last week, NAR held its third annual Real Estate Forecast Summit, featuring economists and housing experts whose consensus found inflation would likely ease in 2022 at a 4% rate, while home prices are expected to rise at a moderate pace of 5.7%.

Existing-home sales in the Northeast were flat compared to the prior month, neither climbing nor falling in November and recorded an annual rate of 760,000, which is an 11.6% decrease from November 2020. The median price in the Northeast was \$372,500, up 4.7% from one year ago.

Existing-home sales in the Midwest ticked up 0.7% to an annual rate of 1,520,000 in November, a 0.7% drop from a year ago. The median price in the Midwest was \$260,100, a 9.0% jump from November 2020.

“As the year comes to an end, NAR is very proud of the work we’ve done to protect homeownership and the valuable investments made in our communities and infrastructure,” said NAR President Leslie Rouda Smith, a Realtor® from Plano, Texas, and a broker associate at Dave Perry-Miller Real Estate in Dallas. “We recognize that further efforts are needed and will continue to promote Fair Housing, work to increase the housing shortage, and fight to dismantle discriminatory housing laws and outdated policies.”

First-time buyers accounted for 26% of sales in November, down from 29% in October and from 32% in November 2020. NAR’s 2020 Profile of Home Buyers and Sellers – released in late 2020 – revealed that the annual share of first-time buyers was 34%.

Individual investors or second-home buyers, who make up many cash sales, purchased 15% of homes in November, down from 17% in October and up from 14% in November 2020. All-cash sales accounted for 24% of transactions in November, equal to October’s percentage, and up from 20% from November 2020.

Total housing inventory at the end of November amounted to 1.11 million units, down 9.8% from October and down 13.3% from one year ago (1.28 million). Unsold inventory sits at a 2.1-month supply at the current sales pace, a decline from both the prior month and from one year ago.

Read more at www.MailMaxOnline.com

OPEN HOUSE
SUNDAY
JANUARY 9
1-4 PM

31579 CR 681
BANGOR
\$244,900 | MLS#21114899
HOSTED BY:
MIKE & JENN VANDEVENTER

CENTURY 21
Affiliated
830 Pleasant St., St Joseph
269.588.5055

VanHomes

CENTURY 21® and the CENTURY 21 Logo are registered service marks owned by Century 21 Real Estate LLC. Equal Housing Opportunity. Each office is independently owned and operated.

Nice 1.19 acre parcel, modular home permitted, north of Little Paw Paw Lake. (19018668)
Text 269-921-5727 for information.

Lil Demler
1901 Niles Ave | St Joseph, MI

17860 S Phillips Road,
Three Oaks, MI 49128

PRICED TO SELL
\$489,000

For more information:
David Kaminski
269.325.2990

OPEN HOUSE
1/9, 1-3pm
@properties

CORE REAL ESTATE, INC.
COMMERCIAL & RESIDENTIAL

2 Offices to Serve You: **Stevensville 269-429-8001 & Bridgman 269-465-4700**

CORE Celebrates 22 Successful Years in Business!!

www.CoreREI.com

 Ron Birmingham 449-6981	 Debb Busch 876-0974	 Thom Christie 325-3180	 Linda Derringer 313-5150	 Dick Donnellan 921-0023	 Jim Fisher 930-9191	 Loren Gerber 921-0754	 Bill Geukes 266-2366	 Joe Giannola 208-3989	 Richard Kading 313-3719	 Carole Kelly 208-3741	 Chris Koenes 313-1034	 Larry Kotesky 422-7035	 Jim Lawson 239-450-7178	 Phil Medo 449-7325	 Earl Misch 876-0715	 Julie Moneta 325-3015	 Kay Schatz 519-5296	 Connie Shearer 208-0001
---------------------------------------	-----------------------------------	--------------------------------------	--	---------------------------------------	-----------------------------------	-------------------------------------	------------------------------------	-------------------------------------	---------------------------------------	-------------------------------------	-------------------------------------	--------------------------------------	---------------------------------------	----------------------------------	-----------------------------------	-------------------------------------	-----------------------------------	---------------------------------------

<p>*** NOW \$209,900 ***</p> <p>MLS#21106285</p> <ul style="list-style-type: none"> • SPACIOUS 3 BR RANCH • Village of Baroda • Newly updated & ready to move in! • New carpeting & flooring • Wonderful sun room • Full basement & Extra large lot <p>Call Larry Kotesky 269-422-7035</p>	<p>*** NOW \$269,900 ***</p> <p>MLS#21109912</p> <ul style="list-style-type: none"> • HOME plus HOBBY SHOP! • Charming 5 BR home in Stevensville • PLUS 1930 SF heated hobby shop • Many recent home renovations • Full basement • Ready to move right in! <p>Call Julie Moneta 269-325-3015</p>	<p>FOR SALE OR LEASE</p> <p>MLS#21116256</p> <ul style="list-style-type: none"> • RETAIL/COMMERCIAL CONDO SPACE • Approx 2700 SF unit available • In complex of home-improvement businesses • Just north of I-94 Exit 28 • \$1550/month lease • \$125,000 sale <p>Call Loren Gerber 269-921-0754</p>	<p>**** \$675,000 ****</p> <p>MLS#21107984</p> <ul style="list-style-type: none"> • COMMERCIAL INVESTMENT PROPERTY • 4800 SF medical office bldg • Plus 1232 SF detached storage garage • Beautifully maintained • 3/4 ACRE lot in south St Joe • Excellent commercial location on Niles Rd <p>Call Joe Giannola 269-208-3989</p>	<p>**** \$395,000 ****</p> <p>MLS#21108751</p> <ul style="list-style-type: none"> • INVESTMENT PROPERTY • Commercial building in Bridgman • Includes 3500 SF restaurant space & all equipment • Upstairs apt with space for 2 more • 2 floors total over 7100 SF plus basement • Large adjacent parking lot • Great location at Lake & Red Arrow <p>Call Dick Donnellan 269-921-0023 or Loren Gerber 269-921-0754</p>
--	--	--	---	--

<p>OFFICE FOR LEASE</p> <p>MLS#21117710</p> <ul style="list-style-type: none"> • PROFESSIONAL OFFICE SPACE • 207 SF available • Downtown St. Joe across from courthouse • Ground floor level • Private parking • \$600 month <p>Call Loren Gerber 269-921-0754</p>	<p>**** \$84,500 ****</p> <p>MLS#20008153</p> <ul style="list-style-type: none"> • STONEGATE PARK • Large 3/4-ACRE LOT • Royalton Twp • Excellent location for medical or general office • Fast-developing area • Hollywood & Maiden Lane <p>Call Loren Gerber 269-921-0754</p>	<p>**** \$14,900 ****</p> <p>MLS#19040488</p> <ul style="list-style-type: none"> • LARGE LOT in Eau Claire • Buildable site in subdivision • One-third acre • On cul-de-sac • Berrien Twp <p>Call Jim Fisher 269-930-9191</p>	<p>*** OFFICE SPACE ***</p> <p>MLS#20033620</p> <ul style="list-style-type: none"> • SUITES FOR LEASE • Professional office space • Great downtown St Joe location • 950 & 930 SF on 1st & 2nd floors • Free parking included • Starting at \$15/SF <p>Call Loren Gerber 269-921-0754</p>	<p>SPACE FOR LEASE</p> <ul style="list-style-type: none"> • RETAIL SPACE AVAILABLE • 2600 SF unit for lease • High-profile space on Red Arrow • Front parking • \$1200/month <p>Call Dick Donnellan 269-921-0023 or Phil Medo 269-449-7325</p>
--	---	--	---	--



Our Freedom From Death

That by his death he might destroy him who holds the power of death—that is, the devil—and free those who all their lives were held in slavery by their fear of death.

Hebrews 2:14,15

The further we move away from December 25th, the smaller our Christmas celebration gets in life's rear-view mirror. For many folks, that is extremely depressing. We prepare so intently (perhaps even frantically!) to make our celebration as close to perfect as we can. And then, in a flash, it's over. And it's tempting to think, "Is that it? Is that all there is?"

But Christians know that what happened at Christmas is not all there is. Our reason for celebrating Jesus' birth is not just that he arrived in a manger. It's that he eventually left the manger! The story of Jesus doesn't fade to the closing credits with angels singing, shepherds worshipping, and Mary pondering all these things in her heart. Jesus eventually left the manger and passionately carried on until he'd carried out every part of the work required to save us. Living in perfection. Reaching out with affection. Resisting the devil to the point of exhaustion. Suffering in the deepest humiliation. Triumphant through his resurrection. Ascending with the greatest celebration. Making us a new creation. It was all a labor of love done for you

by your brother to "destroy him who holds the power of death—that is, the devil—and free those who all their lives were held in slavery by their fear of death."

One day we will die, but don't let that thought bind you in chains of dread and fear because Jesus lived a perfect life as your substitute and paid for all your sins as your sacrifice. He then came to life, conquering death for you. He has done everything necessary for you to live eternally in heaven. And if it all depends on what Jesus has done, none of it depends on what you have done. Don't let the thought of death hold you captive. Hear those shackles fall. What child is this? It's Jesus, the substitute and sacrifice who has set you free.

Prayer: Lord Jesus, cast out my fear of death and every fear the plagues me. Help me face them knowing you are victorious, and you are near to me. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

Read more at www.MailMaxOnline.com



2022 Business Recognition Award Nominees

Sarah Spoonholtz,
Regional Director,
SMR Chamber

With the calendar flipping to a new year, it brings a new opportunity to award and recognize those who have done big things over the last year. Recognizing businesses and individuals is exactly what we will be doing at the **2022 Business Recognition Breakfast** presented by **Blue Cross Blue Shield of Michigan** and **Honor Credit Union** on Thursday, February 24th at 7:00 a.m.

With the continuation of Covid through all of 2021 and the beginning of 2022, being able to take a moment to recognize individuals and businesses who have continued to persevere through is an incredible honor, and one that we hope you join us for either in-person or virtually at the **Lake Michigan College Mendel Center's Grand Upton Hall**. Each category features a nominee that was submitted by one of their peers that felt they were qualified and worthy of such an award.

The 2022 Award Nominees are:

Best New Business

- The Brick House
- Dallas Commercial Cleaning
- Happy Poochie
- Local Pour
- The Market
- State Street Meats

Economic Impact Award

- B&L Information Systems
- GT Independence
- United Federal Credit Union

Small Business of the Year Award

- Advanced Family Eye Care
- LEO + LAINE
- MailMax
- Waterfront Framing & Design

Non-Profit Excellence Award

- Berrien County Historical Association

- Citizens Mediation Services
 - Junior Achievement
 - Region IV Area Agency on Aging
- Rising Star Award**
- Rhiannon Cizon, Berrien County Historical Association
 - Chris Mason, Watermark Brewing
 - Nick Shelton, City of Niles Mayor & Shelton's Farm Market
 - Ashley Slack, Southwest Michigan Community Action Agency
- The Pat Moody Award**
- Bob Burch, Sturgis Bank & Trust
 - Gayle Olson, Mid-West Family Southwest Michigan
 - Roger & Pam Seely, Roger's Foodland

In keeping with tradition, the Chamber will also recognize one of our amazing 14 ambassadors as the 2021 Ambassador of the Year. Our ambassadors have continued to step up offering a wide variety of support since the very beginning of the COVID pandemic and we are truly grateful for their assistance and support once again over the last 12 months.

Tickets for both in-person and virtual attendance will go on sale Monday, January 10th at 10:00 a.m. at www.smrchamber.com. Attendees will enjoy a full recap of 2021, plans for 2022 including a Chamber board update, and the awards ceremony. We are working closely with The Mendel Center regarding COVID Guidelines for those attending in-person to enjoy safely.

Thank you to our Business Recognition Annual Meeting & Awards Ceremony Sponsors:

Blue Cross Blue Shield of Michigan, Honor Credit Union, Comcast Business, Mid-West Family Southwest Michigan, MoodyontheMarket.com, 1st Source Bank and the Lake Michigan College Mendel Center.

If you'd like more information, including how your business can sponsor or purchase tickets reach out to me directly at sspoonholtz@smrchamber.com or 269-932-4040.

Read more at www.MailMaxOnline.com



Berrien County Veterans Services

701 Main Street
St. Joseph, MI 49085
(269) 983-7111 Ext. 8224
www.berriencounty.org/veterans
veterans@berriencounty.org



When it comes to Veterans Benefits, many veterans and dependents don't know what they don't know. Nationwide, less than 10% of those eligible apply. Let us help to educate and navigate you thru the maze of what is available from discharge to death. Here are some of the many benefits:

- ★ Disability Compensation benefits for prior conditions, diseases or injuries that occurred in service or many years later as a result of service (e.g. Agent Orange Exposure, Camp Lejeune Contaminated Water, Post Traumatic Stress Disorder – combat or personal trauma) to name a few.
- ★ PTSD Counselors from the South Bend Vet Center who come to Berrien County twice a week.
- ★ Non-Service Connected Veterans Pension and Survivors Pension benefits (House Bound as well as Aid and Attendance) for low income veterans over age 65 or prior to age 65 that are disabled and have at least one day of wartime service (additional means tested restrictions apply).
- ★ Free transportation at designated stops for veterans enrolled in the VA Health Benefits Program to the VA Medical Center in Battle Creek and the VA Health Care Center in Mishawaka.
- ★ Financial assistance thru the Michigan Veterans Trust Fund for wartime veterans or peacetime veterans who earned an expeditionary medal (additional means tested restrictions apply).
- ★ Free financial coaching from an Accredited Financial Counselor and Financial Fitness Coach Counselor as well as ongoing Dave Ramsey's Financial Peace University Military Edition classes.



Paid for by the Michigan Veterans Affairs Agency

Introducing.....the lake effect Blue Wave texturizing pomade.

Create and define any hair style with this amazing product!

the lake effect Blue Wave.....at Studio 807!

STUDIO 807
FOR MEN and WOMEN
807 Main - St. Joseph

983-7807



STUDENT ATHLETE of the week



Jayce Warren

Name: Jayce Warren
School: Bridgman High School

This week's Mid-West Family Player of the Week is Jayce Warren, a senior from Bridgman High School.

Jayce is a star 3-sport athlete Bridgman, playing Football, basketball, and baseball, but last week, Jayce shined on the basketball court.

First, against Cassopolis, Jayce scored 26 points, grabbed 14 rebounds, dished out 6 assists, and shot 15/15 from the free-throw line to lead Bridgman to a 73-57 victory.

Then later in the week against River Valley, Jayce scored 25 points, grabbed 12 rebounds, nabbed 6 steals, and made the game winning free-throws with 1.2 seconds remaining to give the Bees a 64-63 victory.

Jayce is also a key member of the Bridgman Varsity Baseball team where he's a Pitcher and plays Shortstop.

And in the classroom, Jayce has a 3.3 GPA. Jayce is the son of Jason and Michelle Warren.

The WSJM Student Athlete of the Week is chosen based on merits both on and off the field of play and is brought to you each week by the generosity of these sponsors:





**2018 DODGE CHARGER GT
NOW \$32,997**

3.6 V6 EFI ENGINE, 8 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Navigation, Blacktop Package, Power Driver's Seat, Heated Front Seats, Beats Premium Speakers, Touchscreen Display, Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Octane Red Pearl Coat, C21376A

**2019 CHEVY SILVERADO 1500
CUSTOM DOUBLE CAB 4X4
NOW \$39,954**

4.3 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 36K Miles, Bed Liner, Remote Start, Custom Preferred Equipment Group, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Balance of Factory Warranty, Black, U21249

**2019 RAM 1500 CLASSIC
BIG HORN CREW CAB 4X4
NOW \$41,306**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 48K Miles, Bed Liner, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Black Appearance Group, Touchscreen Display, Park Assist System, Back-Up Camera, Trailer Brake Control, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal, U21244

**2018 CHEVY SILVERADO
1500 LT DOUBLE CAB 4X4
NOW \$40,995**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 33K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Touchscreen Display, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Red Hot, U21259

**2018 VOLVO XC90 T6
INSCRIPTION AWD
NOW \$50,323**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 7-Passenger Seating, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, Rear Park Assist, Blind Spot Monitor, Cross Traffic Alert, Lane Departure Warning and Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Bright Silver, C21374A

**2014 FORD FLEX SEL AWD
NOW \$19,892**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 70K Miles, Remote Start, SYNC, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Power Moon Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Tuxedo Black Metallic, C21304A

**2020 DODGE
DURANGO SRT 4X4
NOW \$72,551**

6.4 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 10K Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moon Roof, 19 Harman Kardon Amped Speakers, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Power Lift Gate, Trailer Tow Group IV, Trailer Brake Control, Remote Keyless Entry System, Dodge Certified! Black Clear Coat, C21375A

**2018 JEEP WRANGLER
UNLIMITED SPORT 4X4
NOW \$41,675**

3.6 V6 EFI Engine, 8 Speed Automatic, Polished Granite Crystal Wheels, 48K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Remote Keyless Entry System, Jeep Certified! Black Clear Coat, U21237A

**SEE OUR ENTIRE INVENTORY OF PRE-OWNED VEHICLES AT
WWW.SIEMANSINBRIDGMAN.COM**

**2015 FORD F-250 LARIAT
SRW CREW CAB 4X4
NOW \$47,213**

6.7 V8 DIESEL Power Stroke EFI Engine, 6 Speed Automatic, Aluminum Wheels, 119K Miles, Pick-Up Bed Cap, Bed Liner, Running Boards, Remote Start, Navigation, SYNC, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Power Moon Roof, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Tuxedo Black Metallic, F21270A

**2018 FORD
TAURUS SEL AWD
NOW \$25,751**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Front Seats, Auto Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Blue Metallic, C21331A

**2014 CHEVY SILVERADO
1500 DOUBLE CAB 4X4
NOW \$27,990**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 101K Miles, Bed Liner, Remote Start, Power Driver's Seat, Auto Temp Control, Back-Up Camera, Remote Keyless Entry System, Deep Ruby Metallic, U21242

**2019 RAM 1500 LARAMIE
CREW CAB 4X4
NOW \$49,977**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Security Cover, Bed Liner, Wheel to Wheel Side Steps, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Front and Reverse Park Assist, Back-Up Camera, Trailer Brake Control, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal, C21285A

SIEMANS

8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8
TUE, WED & FRI 9-6 • SAT 9-4
269-465-5344 OR 269-925-3673 • WWW.SIEMANSINBRIDGMAN.COM

MANAGER'S

WAS \$39,850



**2012 RAM 3500 ST 4X4 DUMP TRUCK WITH SNOW PLOW
NOW \$37,998**

6.7 Cummins DIESEL Engine, 6 Speed Automatic, Steel Wheels, Only 64K Miles, Power Windows, Power Locks, Speed Control, Remote Keyless Entry System, Black Clear Coat, F22016A

WAS \$12,673



**2014 FORD FUSION SE
NOW \$11,999**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 114K Miles, SYNC, Power Driver's Seat, CD-Player, Remote Keyless Entry System, Deep Impact Blue, F21119C

WAS \$54,994



**2020 FORD EXPLORER
NOW \$52,959**

3.0 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Powerfold Seats, Twin Panel Moonroof, 360 Degree Camera, Trailer Tow Package, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, C21333A



**2018 FORD F-150 XLT SUPERCREW 4X4
NOW \$37,858**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 50K Miles, Security Cover, Bed Liner, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Blue Jeans, F21237B



**2017 FORD EXPLORERS-XLT 4X4
NOW \$21,782**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Forward Sensing System, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ingot Silver Metallic, C21297B



**2020 FORD EXPLORER ST 4X4
NOW \$52,959**

3.0 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Tri-Zone Temp Control, Twin Panel Moon Roof, Premium Technology Package, 360-Degree Camera, Active Park Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, C21333A

SEE OVER 250 NEW AND 125 USED

WWW.SIEMANSINBRIDGEMAN.COM



**2019 FORD FUSION ENERGI TITANIUM
NOW \$26,773**

2.0 EFI Engine, 1 Speed ECVT Automatic, Aluminum Wheels, 17K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Power Moon Roof, Adaptive Cruise Control, Pre-Collision Assist, Lane Keeping Assist, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ingot Silver, C21314B



**2017 DODGE DURANGO GT AWD
NOW \$26,994**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 107K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 7 Passenger Seating! Back-Up Camera, Remote Keyless Entry System, Granite, C21243A



**2016 VOLKSWAGEN TOUAREG LUX AWD
NOW \$26,596**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 65K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Silver, C21323A



**2012 MINI COUNTRYMAN
NOW \$11,999**

1.6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 89K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Remote Keyless Entry System, Ford Certified! Ingot Silver, C21314B



SIEMANS IN BRIDGMAN

8961 Red Arrow Hwy., Bridgman, MI 49307
269-465-5344 or 269-947-5344
WWW.SIEMANSINBRIDGMAN.COM
SALE DEPT. HOURS: MON & TUE

SPECIALS



**FORD
R ST 4X4
NOW \$51,999**

Aluminum Wheels, 29K Miles, Remote Start, Navigation, SYNC
Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row
Camera, Reverse Sensing System, Back-Up Camera, Trailer
Tow System, Ford Certified! Agate Black Metallic, F21256A

**WAS
\$53,776**



**2020 TOYOTA TUNDRA
SR5 TRD CREW CAB 4X4
NOW \$49,530**

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles,
Bed Liner, Power Driver's Seat, Adaptive Cruise Control, Lane Departure
Warning, Front Collision Mitigation, Driver Monitoring, Remote Keyless
Entry System, Balance of Factory Warranty! Silver, C21309A

**WAS
\$38,410**



**2018 FORD F-150
XLT SUPERCREW 4X4
NOW \$34,935**

5.0 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 78K Miles, Bed
Liner, Running Boards, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer
Tow Package, Remote Keyless Entry System, Blue Jeans, F21038A



**2017 DODGE
DURANGO GT AWD
NOW \$30,792**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 70K Miles, Remote Start,
Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row
Heated Seats, Touchscreen Display, Back-Up Camera, Power Lift Gate, Remote Keyless
Entry System, Dodge Certified! Granite, C21249A



**2019 GMC
TERRAIN DENALI AWD
NOW \$33,784**

2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC
Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Blind Spot Monitor, Cross Traffic Alert, Rear
Park Assist, Front Collision Warning, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory
Warranty! Ebony Twilight Metallic, U21125A



**2016 HYUNDAI
TUCSON SE AWD
NOW \$18,501**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 87K
Miles, Power Driver's Seat, CD-Player, Back-Up Camera,
Remote Keyless Entry System, Ash Black, C21302A

5 PRE-OWNED VEHICLES AT BRIDGMAN.COM



**COOPER'S
MAN AWD
NOW \$13,335**

8 Speed Automatic, Aluminum
Wheels, Navigation, Leather Heated
Front Seats, Heated Steering Wheel,
CD-Player, Remote
Keyless Entry System, Blue, F21278B



**2021 DODGE
DURANGO GT PLUS AWD
NOW \$44,337**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Navigation,
Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats,
Blind Spot and Cross Path Detection, Rear Parking Aid, Back-Up Camera, Power Lift Gate,
Remote Keyless Entry System, Dodge Certified! DB Black Clear Coat, C21332A



**2019 FORD EDGE SEL
NOW \$30,735**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, SYNC
3, Power Leather Heated Front Seats, Auto Climate Control, Adaptive Cruise Control, Evasive Steering Assist,
Blind Spot Information System, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up
Camera, Hands Free Lift Gate, Remote Keyless Entry System, Ford Certified! Blue Metallic, C21294B



**2014 TOYOTA TUNDRA
LIMITED TRD 4X4
NOW \$33,848**

5.7 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 118K
Miles, Navigation, Power Driver's Seat, Leather Heated Front
Seats, Auto Climate Control, CD-Player, Back-Up Camera,
Remote Keyless Entry System, Attitude Black, F21212A

**gman, MI
925-3673
MAN.COM**



Dan Zarobsky



Dennis Varo



Greg Kantauskas



Jim McLean



Jon Weber



Sandy Hinman



Tim Place



Bob Betker



Alisha Danneffel



Jonathan Ingels



THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4 Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.



2019 FORD F-250 KING RANCH SRW CREW CAB 4X4
NOW \$63,478

6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Power Running Boards, FX4 Off-Road Package, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Dual Panel Moon Roof, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Ultimate Trailer Tow Camera, Remote Keyless Entry System, Ford Certified! White Platinum Metallic Tri-Coat, F22003A



2010 LEXUS GS 350 AWD
NOW \$14,723

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 122K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Blue, U21257



2018 JEEP RENEGADE LATITUDE 4X4
NOW \$24,997

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Colorado Red, U21238



2019 FORD EDGE TITANIUM AWD
NOW \$39,952

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 11K Miles, Remote Start, Memory Power Leather Heated Front Seats, Panoramic Moon Roof, Auto Climate Control, CD-Player, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Alert, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Hands Free Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Blue Metallic, F21266A



2017 JEEP CHEROKEE LATITUDE 4X4
NOW \$26,994

3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 45K Miles, Power Driver's Seat, Touchscreen Display, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C21130A



2016 TOYOTA COROLLA LE
NOW \$13,500

1.8 EFI Engine, Automatic Transmission, Styled Wheel Covers, 81K Miles, Back-Up Camera, Auto Climate Control, CD-Player, Remote Keyless Entry System, Blue, M21000A



2020 HONDA RIDGELINE BLACK EDITION AWD
NOW \$45,777

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Only 7K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Dual Panel Moon Roof, Auto Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C21343A



2009 PONTIAC G8 GT
NOW \$19,999

Wheels, 80K Miles, Power Leather Heated Front Seats, Power Moon Roof, Auto Temp Control, CD-Player, Remote Keyless Entry System, Panther Black Metallic, F21200A



2016 MAZDA CX-5 GT AWD
NOW \$20,904

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 102K Miles, Power Driver's Seat, Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Meteor Gray, F22035A



2019 CHRYSLER PACIFICA LIMITED
NOW \$40,882

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Heated Rear Seats, Panoramic Moon Roof, Auto Climate Control, DVD Entertainment System, Adaptive Cruise Control, 360 Degree Camera View, Park Assist, Forward Collision Warning, Lane Departure Warning, Power Lift Gate, Remote Keyless Entry System, Chrysler Certified! Granite Crystal Metallic, C21367A



2017 FORD EDGE SEL AWD
NOW \$26,886

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Auto Climate Control, CD-Player, Reverse Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Ford Certified! White Gold Metallic, F21222A

COME SEE OUR HUGE SELECTION OF GREAT PRE-OWNED VEHICLES!!!!!!



2018 JEEP GRAND CHEROKEE LAREDO 4X4
NOW \$33,994

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C21307A



2018 FORD EDGE SEL AWD
NOW \$30,995

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 27K Miles, Power Front Seats, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, F21212A



2015 FORD F-150 XLT SUPERCREW 4X4
NOW \$29,958

3.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 94K Miles, Bed Liner, Running Boards, SYNC, CD-Player, Remote Keyless Entry System, Tuxedo Black Metallic, U21151A



2018 HONDA CR-V EX AWD
NOW \$30,850

1.5 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 28K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gold, M21063B



2016 LEXUS ES 350
NOW \$26,772

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 66K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, CD-Player, Remote Keyless Entry System, White, C21239A



2018 JEEP COMPASS LATITUDE 4X4
NOW \$29,589

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Beats Premium Audio System, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, F21262A



SIEMANS IN BRIDGMAN
WWW.SIEMANSINBRIDGMAN.COM

8961 Red Arrow Hwy., Bridgman, MI
 Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.

 Alisha Danneffel	 Dan Zarobsky	 Dennis Varo	 Greg Kantauskas	 Jonathan Ingels
 Jim McLean	 Jon Weber	 Sandy Hinman	 Tim Place	 Bob Betker

SALE DEPT. HOURS: MON & THURS 9-8 TUE., WED. & FRI. 9-6 • SAT. 9-4


Car Smart Cars Are Smart Buys!

All Car Smart Certified Cars include a 12 month, 12,000 mile power train warranty. Most other used car dealers offer no warranty or only a 3 month warranty. Car Smart cars are covered for 12 months or 12,000 miles. They are inspected. All Car Smart Vehicles go through a 70-point quality assurance inspection. If it's broke or worse, WE FIT IT!

That's Smart! 

That's Smart!

269-465-5344
269-925-3673



Downtown St. Joseph Flurry of Savings!

For more information about upcoming events
contact St. Joseph Today
at 269-985-1111 or visit stjoetoday.com

2022 UPCOMING EVENTS

- January 29
St. Joe Winter Beer Fest
- February 4-6
Ice Fest
- March 11
March Mannequins



Maxwell
boutique

20% OFF
ONE REGULAR PRICE ITEM

Must present coupon. May not be combined with any other offers. Coupon expires 1-31-22.

318 State Street
Downtown St. Joseph
269-408-8923

Winter Hours: Wednesday - Saturday 11-5 • Follow us on 

Give a Gift
From Papa!

PRIVATE LABEL WINE	SALAD DRESSING	GIFT CARDS
--------------------	----------------	------------



St. Joseph | Mishawaka
www.papavinositaliankitchen.com

Papa Vinos
ITALIAN KITCHEN

UNIQUELY
CREATIVE ART
AND ATTIRE

Thank you
for shopping
Small Business



Emily & Valerie

b.grace
boutique

606 Ship Street
...right around the corner

WATERFRONT
FRAMING & DESIGN

Visit our tasting room
in Downtown St. Joseph!
415 State Street • 269-982-1115
Hours: Friday & Saturday 12 noon - 5pm



BARODA FOUNDERS
WINE CELLAR

8963 Hills Road • Baroda
269-426-5222 • founderswinecellar.com
Call or visit our website for list of events!

15% OFF
When You
Purchase
(4)
Bottles!

TAKE
15% OFF
YOUR
PURCHASE



**CONNECTED
SOLES**

More than a shoe store.
We are Southwest Michigan's
local running hub.

1501 Niles Avenue Saint Joseph, MI 49085
www.connected-soles.com

by showing this ad
at the store.
Expires 2/14/2022.

G & M VARIETY



Step back in time at G&M Variety!
G&M Variety has the appeal of an old
fashioned five-and-dime, with nearly
every inch of space being utilized to
showcase its merchandise. The aisles, with
original hardwood floors, have thousands
of items for gift giving! Come on in today!

WINTER HOURS:
MONDAY - SATURDAY 9-6
SUNDAY 11-5

- Unique Gifts
- Toys, Games, Puzzles
- Melissa & Doug
- Home & Garden
- Kitchen
- And SO MUCH MORE!

307 State Street • St. Joseph • 269-983-2160

GOODBYE 2021 HELLO 2022



**THE FRESH ITALIAN
EATERY**

TO OUR VALUED CUSTOMERS & EMPLOYEES,
Thank you for facing 2021 with us.....
Stronger Together and Braver than Ever.
With your continued support in 2022, we
are working on achieving our best year yet!
We will be closed January 16-23 but we
look forward to seeing you in the new year!

516 Pleasant St. | St. Joseph MI
269.983.DELI (3354) | caffetosi.com

THE CANDLESTICK MAKER

The Bad News:
We will be closed Jan 9th - Jan 17th

The Good News:
We will be busy visiting our suppliers to pick
out a fun new selection of nautical gifts and
home décor. Stay Tuned!

408 State, Downtown St. Joe
(Next to The Buck)

State Street Stuff
The Grooviest Store in SW Michigan
314 State, St. Joseph 269-408-8433



NEW!
The Playful Pantry
Silly, Spicy, Sassy
Salsas, Sauces, Snacks,
Spices and Seasonings
Inside State Street Stuff

FABULOUS, FUN, FOODIE FINDS (+ Sassy styles we can't print here!)



20% OFF (1) PANTRY ITEM • Expires 2-28-22



**LOVE ART.
EXPERIENCE ART.**

KRASL
ART CENTER
707 LAKE BLVD, ST. JOSEPH

Sign up for
email updates



Save Now for your Indoor Winter Projects!

- Concrete Grinder • Floor Polisher • Floor Scrubber
- Paint Sprayer • Floor Sander • Tile Removers

And much much more!

TAYLOR RENTAL 2524 S. M-139 Benton Harbor, MI **925-2125**
www.taylorrentalofmichigan.com

MCGHEE'S
Heating & Air Conditioning, LLC

Call today to schedule your **FURNACE TUNE-UP!**

Receive Discounts & Priority Service as a CARE Club Member!

269-466-0123 • 269-469-6388
7301 Red Arrow Highway, Stevensville

StarLite
CUSTOMS
TRUCK & AUTO ACCESSORIES

BAKFlip HARD FOLDING BED COVERS

3 YEAR WARRANTY • MATTE BLACK FINISH • HEAVY DUTY

- Lift Kits • Bedliners • Running Boards
- Auto Starters • Hitches • Nerf Bars • Brush Guards
- Billet Grills • Window Tints • Truck Caps & Tonneau Covers

www.starlitcustoms.com
2127 S M-139 • Benton Harbor 926-6494

1363 Mall Drive • Benton Harbor Call (269) 925-9607 for Carry Out

\$5 OFF \$30 purchase or more w/coupon exp. 1/22/22. Limit one coupon per order.

EL RODEO Fresh Delicious Food

\$2 OFF Any regular price burrito w/coupon exp. 1/22/22. Limit one coupon per order.

Open 7 days a week Daily Lunch & Dinner Specials

CLEAR WATER Meats We raise our own cattle. (269) 208-4970 Farm Market Store 5976 Old Pipestone Rd, Eau Claire, MI Wed & Sat 9:30AM-5:00PM Thurs & Fri 9:30AM-7:00 PM

LOCAL. NATURAL. MEAT.

WINTER STORE HOURS
WED - SAT 10AM-5PM

Soup Season Has Returned at Roosters!

Come visit us for our daily homemade soups and chili specials!

Phone/Pay Ahead for faster service & p/u at window
1607 Lakeshore Drive • St. Joseph • 269-983-4381

\$2.00 OFF ANY ORDER OF \$10 OR MORE Expires 1/22/22 Dine In Only Must present coupon - Valid Tue-Fri

\$3.00 OFF ANY ORDER OF \$20 OR MORE Expires 1/22/22 Dine In Only Must present coupon - Valid Tue-Fri

\$7.99 LUNCH SPECIALS
\$5.29 SENIOR SPECIALS (M-F all day, 60+)

Serving Breakfast & Lunch ALL DAY EVERYDAY

JOE'S CAFE
BREAKFAST HOUSE

269-556-9980 • 4100 S. M-139 St. Joseph
Hours: Tue-Fri 7am-3pm • Sat & Sun. 6am-3pm

MOODY *Continued from Cover*

be friends as they discussed the future and potential of the building, and eventually agreed on a mutually acceptable (undisclosed) price.

Thomsen said the most complicated hurdles in the transaction involved environmental studies and certifications that were necessary due to the age of the building, which is approximately sixty years old. She had special praise for environmental consultant Mark Seaman of PointBlue, LLC for guiding them through that phase of the project.

The Courthouse Square acquisition is being financed by St. Joseph Banking Center of Sturgis Bank, through Community President Bob Burch. Thomsen said Burch shares her enthusiasm and vision for the future of downtown St. Joseph and provided key advice and expertise in completing the transaction. Thomsen is a former local banker herself, having spent 10+ years with two financial firms in town.

Thomsen said she wants to build a partnership with her tenants in Courthouse Square. She's especially pleased that the building is fully occupied: Azul Tequila Mexican Restaurant, Mini-Mart, All State Insurance, 1st Source Bank, the National Guard and a new office tenant to be announced soon. In addition to the Thomsens' own businesses, BIGGBY and Zoup.



Thomsen said as she takes ownership, the building is in good condition, having had recent replacement of the HVAC system and a re-surfaced parking lot. She plans to put a fresh coat of paint on the exterior early in her tenure and has made some minor plumbing improvements.

LMC Celebrates MLK Week: Virtually & On Campus

Each year, Lake Michigan College honors and celebrates the legacy of Rev. Dr. Martin Luther King Jr. What started as a one-day community breakfast transformed last year – thanks to the COVID-19 pandemic – into a week-long celebration of virtual events built to create a true community celebration.

The MLK Celebration Week 2022 will build on that momentum with both in-person and virtual events, Jan. 17-21, under the theme, "I Have a Dream 2022: The Fierce Urgency of Now." This event, presented by Lake Michigan College and supporting sponsors Kinexus Group, Whirlpool Corp., and United Way of Southwest Michigan, features speakers, performances, round table discussions, community service projects, and more.

"Bringing our community together on MLK Day to reflect on Dr. Martin Luther King's legacy and his teachings has long been a tradition here at Lake Michigan College," LMC Dean, Diversity, Equity, and Inclusion Major Cooper said. "But after seeing the success of last year's expanded event, thanks to our community partnerships, we knew we had an opportunity to dig even deeper to celebrate, educate, and inspire throughout this week and beyond."

The MLK Celebration Week begins at 9 a.m., Monday, Jan. 17, with the MLK Week Kickoff. The event includes welcoming messages from U.S. Rep. Fred Upton, St. Joseph Mayor Laura Goos and Benton Harbor Mayor Marcus Muhammad, an invocation from New Bethel Baptist Church City of Refuge Pastor Maurice McAfee, and a keynote panel discussion led by Dr. Lynn Todman, Executive Director for Popula-

A-1 Brown's Locksmiths & Hardware We Have SAFES!

2912 Niles Avenue, St. Joseph • 269-983-0569
Open Mon-Fri 9-5:30 • Most Sat 9:30-1

GRANDE MERE INN

5800 Red Arrow Highway (Exit 22, I-94) Stevensville, Michigan 49127
Reservations please call: 269-429-3591
Gift Certificates available at www.grandemerein.com

Dining and Sunsets in Southwest Michigan
Open Wednesday - Saturday

Why Knot?
Do you know WHY you hurt?
Do you want to know?
Do you take Ibuprofen daily?
It's time to find TRUE relief.

Relief Chiropractic and Wellness Center

FREE CONSULTATION

Call today at **269.408.0303**

4100 M-139, Suite 112, Saint Joseph, MI (Next to Joe's Cafe)

Dr. Russell Mead

www.reliefchiropractic.net

tion Health at Spectrum Health Lakeland along with colleagues Nicki Britten, Director of Population Health, and Corey Smith, Lead Evaluator for Health Equity. The kickoff also features inspirational musical performances and the announcement of the Spirit of MLK Spotlight recipients, shining a light on an individual, organization, and student who embody MLK's spirit of brotherhood/sisterhood and love in our community through their direct action.

"The Spirit of MLK Spotlights recognize just a fraction of the incredible work being done right here in our communities, but there is even more work to be done," Cooper said. "Through our partners, we can offer everyone an opportunity to take action in our community, including water distribution and both food and blood drives."

Here is the full schedule of events:

All Week

- Benton Harbor Water Distribution Volunteer Opportunities
- Volunteer Service Opportunities
- United Way of Southwest Michigan Food Drive
- Electronic Messages for Active Service Members
- United Way of Southwest Michigan 21-day Equity Challenge
- MLK Art Activity Packets

Monday, Jan. 17

- 9 a.m. – MLK Week Kickoff (Virtual Event)
- 9 a.m. – MLK Week Kickoff Watch Party (Niles District Library)
- 10:30 a.m. – MLK Live Read (Bridgman Public Library)

- 10:30 a.m. – MLK Live Read (Niles District Library)
- 4 p.m. – Bridging the Gap in Service (Virtual Panel Discussion)
- 7 p.m. – Dream Update 2020 (Virtual Panel Discussion)

Tuesday, Jan. 18

- TBD – Ruby Bridges Trivia (For Elementary Classrooms)
- 4 p.m. – Unified Civic Monuments Project (Virtual)
- 7 p.m. – Neighbors Organizing Against Racism (Virtual Panel Discussion)

Wednesday, Jan. 19

- 8:30 a.m. – Community Blood Drive (LMC Benton Harbor Campus)
- 10:30 a.m. – MLK Live Read (Virtual)
- 7 p.m. – Juneteenth (Virtual Panel Discussion)

Thursday, Jan. 20

- 7 p.m. – Race Relations Council (Virtual Panel Discussion)

Friday, Jan. 21

- 1:30 p.m. – MLK Live Read (Virtual)
- 3 p.m. – MLK/Civil Rights History Bee (Virtual)
- 6 p.m. – Spirit of MLK Spotlights: A Call to Action (Virtual Event)

In addition to these events, several resources also can be found on lakemichigancollege.edu/MLK. These resources include an updated Underrepresented Businesses Directory, an awareness and equity guide to woman-and-minority-owned businesses in Berrien, Van Buren and Cass counties; an MLK Resource Gallery for books, podcasts, films, community resources and more that

explore race relations, bias, racism and current events; and MLK Artistic Reflections, where people can submit their creative reflections about King and his legacy.

All events are free. To sign-up for individual programs or for more information, visit lakemichigancollege.edu/MLK.

For answers to additional questions, contact Jen O'Flynn at 269-927-6590 or joflynn@lakemichigancollege.edu.

Pat Moody
 Publisher, MoodyOnTheMarket.com
moody@wsjm.com
 (269) 925-1111

Read more at www.MailMaxOnline.com

OPEN to the PUBLIC
WEDNESDAYS
4PM-9PM
W/FOOD & DRINK SPECIALS

HALL RENTALS
for all
OCCASIONS

 2651 Pipestone Rd., Benton Harbor
www.dank13.org • 269-926-6652

Best of JET'S
\$12.99 Exp. 1-31-22
LARGE 1 TOPPING

 269-985-0085
 2922 Niles Ave.
 St. Joseph, MI 49085
JetsPizza.com


 SINCE 2008
 Mexican Restaurant and Bar
 4142 M-139 ST. JOSEPH MICHIGAN 49085
 269.429.3100

MONDAY BURRITOS \$6.00

TUESDAY TACOS \$6.00 FOR 3

MEXICAN STREET CORN \$4.50

4142 M-139 • St. Joe (Across from Mark III) 269-429-3100

Residential & Commercial **WEEDUNROOFING** **Licensed & Insured**

Harry Dunn 269-470-0607 • weeedunroofing.com

The Annual MEMBER SHOW Ending Jan 16
 TH: 12-6PM & FRI, SAT, SUN: 12-4PM
 Free & Open to the Public
 • Free Parking • Accessible
 1101 Broad Street St. Joseph, MI 49085
 Ph: 269.983.3688 [@boxfactoryarts](https://www.facebook.com/boxfactoryarts) [@box.factory.arts](https://www.instagram.com/box.factory.arts)


 Featuring works inspired by Kimberly Wood's mural "Birds of a Feather"

HOPPY HOURS DAILY 3 PM - 6 PM
 Half Off Select Appetizers & Drink Specials

TRY OUR NEW SPECIALTY MENU
 A rotating assortment of entrees showcasing the delicacies of State Street Meats.


SSM Greek Chicken Salad

THE BUCK
 412 State Street | Saint Joseph, Michigan
 Open daily at 11:30 (Thursday-Monday)
 269.281.0320 | EatAtTheBuck.com

January Getaway
 Harbor View Guest Room
 \$30 Credit for Dinner in Plank's Tavern
 2 Specialty Drinks in Rise & Vine
 10% off Spa Services at
 The Spa at Harbor Shores
 (By appointment only. Does not apply to packages)


\$169 Weekday
\$189 Weekend

**Taxes & Fees not included. Black out Dates may apply

800 WHITWAM DRIVE | ST. JOSEPH, MI 49085 | 269.983.1111

New Winter Hours: Thurs-Sat 11am-6pm; Sun 11am-4pm


STATE STREET MEATS
 GOURMET BUTCHER, MARKET & DELI
 FRESH PRODUCE • BEER & WINE • SEAFOOD
 your fresh meat specialists

artisan cuts of fresh, quality meat & amazing seafood

- beer and wine to go
- charcuterie boards
- deli cheese and meats
- farm fresh eggs
- grab and goes
- free range chicken
- fresh ground beef
- gourmet cheeses
- local seasonal produce
- house made sausages
- marinated meats
- specialty meats

[f](https://www.facebook.com/statestreetmeats) (269) 408-8610 • 416 State St, St Joseph • StateStreetMeats.com [ig](https://www.instagram.com/statestreetmeats)



Don Stuart

Dazed by My New Book of Days

I just got a new 2022 Month-at-a-Glance calendar. Yes, a calendar made of paper. Yes, the kind you use to "pencil things in." I've used these for untold years. And for untold years co-workers would shake their heads and wave their various handheld devices in my face and call me a Luddite.

But whenever a calendaring question arose – such as who was available on January 22 for the pre-meeting to the planning meeting that precedes the meeting to lay out the annual meeting calendar – I was always, ALWAYS, the first one to know when I'm available, while my colleagues were still plinking and ploinking their various handheld devices.

Besides, my calendar contains lots of other useful stuff, such as a section of measurement conversion info. These pages are indispensable at those crucial moments we all encounter day to day, when we really, REALLY need to know what the equivalent of a fluid ounce is in milliliters (29.573), or how many grams are in a pound (373.242).

I do wonder though, why the manufacturer of my calendar decided that its owners will want and/or need to be able to convert a rod into meters, or vice versa. Knowing my insatiably curious readers, I imagine some of you are already grabbing your handheld devices to Google "rods." My advice is to type in "rods measurement"; you'll learn an important lesson about rods; one of the results reads: "After drinking one too many whiskeys, you'll be unable to walk even a rod."

My wife is in two camps calendar-wise, using both electronic and paper to keep track of what day it is. Back in the day, she was a big proponent of the Franklin Planner. It's also a paper calendaring system, but (she said) way more sophisticated than my spartan Brown lines. Her Franklin was smaller in length and width (about 2.7 cubits by 1.6 megabytes) compared to my Brownline (about 6 pecks by 13 shillings). But she carried a lot more weight and bulk around than I did.

Wait, wait, what I mean is, because of all its pages, her Franklin far outweighed my Brownline! Easy there, honey!

The Franklin Planner is part of a big system of Franklin-branded products, services and accessories. A few years ago, I visited the Franklin

website and took an online stress assessment test (but kept dozing off thanks to the easy listening music that accompanies it.)

When I exited the test, this quote popped up on the screen: "You will never find time for anything. If you want time, you must make it – Charles Buxton."

This confused me a bit; I've always heard that no one can make new time, in the same way that I can't make new dark hairs on my head.

So I disagree with Mr. Buxton on this point, but am happy to overlook it since learning that, among his claims to fame, he was a brewer of some note. And the motto of his most popular ale was: "Have an extra Buxton's! — You'll be still be able to walk a rod!"

Read more at www.MailMaxOnline.com

MailMax for Michigan's Great Southwest

GREAT HOUSEKEEPING & MORE

COMMERCIAL • VACATION RENTALS • RESIDENTIAL

Here to Serve Berrien, Van Buren Counties

Winter Cleaning Special

\$20 OFF CLEANING

(For New Customers Only) \$100 minimum charge

269-934-0221

www.GreatHousekeeping.org

LAKESHORE LANCERS NETWORK .COM

BOYS BASKETBALL, HOME AND AWAY!

ST. JOSEPH BEARS SPORTS NETWORK

www.SJBearsSports.com

All games LIVE and ON DEMAND www.highschoolstreaming.com

Michigan's Great Southwest

MailMax

Your Good News Paper

Classified Deadline is Tuesday at 3pm

CLASSIFIEDS

Ad Prices: \$12 for First 10 words, each additional word .20¢. Extras: \$2 color, \$2 BOLD, \$2 border or all 3 for \$5.00. Picture or Logo \$7. Garage Sale Ads: \$15 first 25 words

PHONE: 269-934-7522 FAX: 269-934-3297 EMAIL: classified@mailmaxonline.com

TRI CITY VILLAGE APARTMENTS

541 N Main, Watervliet, MI 49098

62 & Over or Mobility Impaired.

Low income based community.

Accepting applications for our waiting list. Monday – Thursday 9:30 AM to 4:00 PM

269-463-4543

Equal Housing Opportunities

ANNOUNCEMENTS

The Purdue Club of SW Michigan will host a Purdue/Indiana basketball watch party on Thursday, January 20, in the upper room of Silver Beach Pizza located at 410 Vine St., Saint Joseph at 6:30 PM. Tip-off is at 7 PM. All Purdue alumni, Purdue students, fans and friends are invited. This will be a great opportunity to learn more about the Purdue Club and meet other Boilermakers. There will be free pizza and a cash bar for refreshments. Attendees are encouraged to wear their Purdue apparel. There will be a prize for the individual wearing the most Purdue logos. Cost is \$5 per person. Pay at the event. The club will practice social distancing and face masks are required.

AUCTIONS

Firearms, Ammo, Tools, Antiques & More Happening Right Now! Interested in having an auction? 989.426.8061 Now booking for 2022. We Conduct statewide auctions all year. www.johnpeckauctions.com Auctioneers over 40 years.

Electrical Contractor Closeout Online auction ends Jan. 10. Multiple online auctions going on now at www.SherwoodAuctionServiceLLC.com Considering an auction? Contact auctioneer Joe Sherwood for all of your auction needs. 800-835-0495.

AUTOS WANTED

\$\$ CASH \$\$ CARS, TRUCKS, VANS, SUV's any year running or not! Also buying riding mowers, motorcycles and more! Free same day pickup! 269-930-0437.

BUYING JUNK CARS!

\$250+ for small, \$350+ for medium, \$450+ for large vehicles.

Must have title!

269-208-9208 Scott

NATIONAL SUICIDE PREVENTION LIFELINE

1-800-273-TALK (8255)

suicidepreventionlifeline.org

Serving S.W. Michigan Since 1970

HASS ROOFING

Residential • Commercial • Industrial

Roofing Repairs & Storm Damage

Shingles • Flat Roofs • Silicone Roof Coatings

CALL US TODAY FOR YOUR FREE ESTIMATE

269-982-0908

SCHEDULE NOW FOR SPRING 2022

www.hassroofing.com • ben.hass24@gmail.com

CTR LAWN SERVICE, INC.

crlawn21@yahoo.com

Landscape Design & Installation

Call TODAY to schedule your appointment!

2250 W. Shawnee • Baroda, MI 49101 • 269.422.2848

LEGALS

HO
Hoffmann Law Office
Divorce/Family Law
Drunk Driving
(269) 982-4229

MATTRESS SETS

Beds-Beds-Beds! Mattresses any size and any comfort. Delivery anywhere in Michigan DanDan-theMattressMan.com

Adjustable Bed Brand New with Imcomfort gel memory foam mattress. Retail Cost \$3,995.00, sacrifice for \$875.00. Call for showing or delivery: 989-615-2951

MEDICAL

VIAGRA and CIALIS USERS!
 50 Generic Pills SPECIAL \$99.00 FREE Shipping! 100% guaranteed. 24/7 CALL NOW!
 888-835-7273 Hablamos Espanol

MISCELLANEOUS

BATH & SHOWER UPDATES in as little as ONE DAY! Affordable prices - No payments for 18 months! Lifetime warranty & professional installs. Senior & Military Discounts available. Call: 877-401-2404

MISCELLANEOUS

DISH Network. \$64.99 for 190 Channels! Blazing Fast Internet, \$19.99/mo. (where available.) Switch & Get a FREE \$100 Visa Gift Card. FREE Voice Remote. FREE HD DVR. FREE Streaming on ALL Devices. Call today! 1-866-950-6757

DIRECTV for \$69.99/mo for 12 months with CHOICE Package. Watch your favorite live sports, news & entertainment anywhere. One year of HBO Max FREE. Directv is #1 in Customer Satisfaction (JD Power & Assoc.) Call for more details! (some restrictions apply) Call 1-888-351-0154

GENERAC Standby Generators provide backup power during utility power outages, so your home and family stay safe and comfortable. Prepare now. Free 7-year extended warranty (\$695 value!). Request a free quote today! Call for additional terms and conditions. 1-855-922-0420.

Having men's health issues? Thanks to science, ED can be optional. Try HIMS. Connect with a medical professional online. If approved, your prescribed medication is delivered to your door. FREE online visit <http://himsnow.com/mich>

The Generac PWRcell, a solar plus battery storage system. SAVE money, reduce your reliance on the grid, prepare for power outages and power your home. Full installation services available. \$0 Down Financing Option. Request a FREE, no obligation, quote today. Call 1-855-476-9698

MISCELLANEOUS

Amish Log Beds, Dressers, Rustic Table and Chairs, Mattresses for Cabin or Home. Lowest price in Michigan! dandanthemattressman.com
 989-923-1278.

UPDATE YOUR HOME with Beautiful New Blinds & Shades. FREE in-home estimates make it convenient to shop from home. Professional installation. Top quality - Made in the USA. Call for free consultation: 844-400-9455. Ask about our specials!

Replace your roof with the best looking and longest lasting material in steel from Erie Metal Roofs! Three styles and multiple colors available. Guaranteed to last a lifetime! Limited Time Offer - \$500 Discount + Additional 10% off install (for military, health workers & 1st responders.) Call Erie Metal Roofs: 1-888-718-1856

LONG DISTANCE MOVING: Call today for a FREE QUOTE from America's Most Trusted Interstate Movers. Let us take the stress out of moving! Speak to a Relocation Specialist, call 866-495-2374

Looking for assisted living, memory care, or independent living? A Place for Mom simplifies the process of finding senior living at no cost to your family. Call 1-888-978-0584 today!

SERVICES

METAL ROOFING regular and shingle style, HALF OFF ON SPECIAL COLORS! Also, lifetime asphalt shingles available. Licensed and insured builders. Quality work for 40 years! AMISH CREW. 517-575-3695.

XTREME WIRELESS

Serving all your Boost Mobile needs including a huge variety of accessories
 We now have UNLIMITED Talk, Text & Data for \$50.00 a month!
 NOW 2 Locations
 2436 S. 11th St, Niles 269-262-4465
 & 1855 M-139, Benton Harbor 269-927-1717

SERVICES

King's Plastering Drywall & Painting



Plastering since 1968

- 3-Coat Work • Thin Coat
- Cove Cornice • Stucco • Sto

Servicing Michigan & Indiana

CALL FOR A QUOTE:
231-629-1298

WANTED

WANTED SNOWMOBILES MOTORCYCLES
ALL MAKES & MODELS
\$\$\$CASH PAID\$\$\$
 HARLEY DAVIDSON • HONDA
 YAMAHA • SUZUKI • KAWASAKI
 DUCATI • KTM • TRIUMPH
 Will Pick Up **630-660-0571**




MailMaxOnline.com

- HOUSE CLEAN OUTS
- EVICTION CLEAN OUTS
- HOARDER HOUSE CLEAN OUTS
- CONSTRUCTION DEBRIS REMOVAL
- SPA & SHED REMOVAL
- GARAGE & ATTIC CLEAN OUTS
- FURNITURE & APPLIANCE REMOVAL
- AND SO MUCH MORE!

NEXT LEVEL JUNK REMOVAL LLC

FALL IS HERE! CLEAR THAT CLUTTER BEFORE WINTER!

269.369.2733
269.235.0918

NEXTLEVELJUNKREMOVAL.COM

Call Now to Schedule All Tree Services



HURST TREE SERVICE

- Tree Removal
- Tree Trimming
- Stump Grinding
- Brush Chipping
- Lot Clearing

2250 W. Shawnee Baroda, MI 49101
269.326.0318
crlawn21@yahoo.com

Veteran Owned

When It Needs To Be Done Right...

HAZEN LAWN CARE

269-252-4399
 SERVING SOUTHWEST MI

& Snow Plowing

NOW HIRING

HAPPY NEW YEAR 2022!!!!

To Sign Up go to www.hazenlawncare.com

HARDIN'S

AUTO RENTAL • SALES • SERVICE

 2003 PONTIAC GRAND AM V6, sunroof, very well kept, 120k miles, warranty included! NOW \$4,995	 2006 FORD F-150 2WD, Well maintained, no rust! NOW \$6,795	 2009 CHEVY IMPALA LT Sunroof, CLEAN! NOW \$6,895
 2000 TOYOTA 4RUNNER 4X4 Only 113k miles, warranty included! NOW \$6,995	 2007 TOYOTA RAV 4 Only 116k miles! Clean! NOW \$8,695	 2010 NISSAN ROGUE S AWD, only 90k miles, freshly serviced in our shop NOW \$8,895
 2013 FORD FOCUS SE Hatchback, only 79k miles, automatic, extra clean & sharp NOW \$9,295	 2012 CHEVY CAPTIVA LTZ All wheel drive, has all the options! Only 100,000 miles! NOW \$10,295	 2012 GMC ACADIA AWD, heated seats, EXTRA CLEAN! NOW \$11,795
 2014 DODGE Like new condition, only NOW \$11,995	 2011 CHRYSLER TOWN & COUNTRY Only 84k miles! Sto & Go seats! EXTRA CLEAN! NOW \$12,795	 2011 HONDA CRV EXL Only 99k miles! Clean! Sunroof! NOW \$14,695

3 MONTHS/4,500 MILE WARRANTY WITH ALL SALES!

1467 MAIN ST • ST. JOSEPH, MI 269-983-1700



MCFADDEN'S

FRIENDLY MOTORS

FOR THE



NEW YEAR!



<p>2016 Chevy Malibu LT</p>  <p>Power drivers seat, mylink infotainment with 7" touch screen, bluetooth, rear back up camera, aluminum wheels!</p> <p>NOW \$9,971 or \$138mo</p>	<p>2012 Ram 1500 Regular Cab</p>  <p>Side step, aluminum tonneau cover, 20" wheels, bucket seats, warranty!</p> <p>NOW \$13,991 or \$174mo</p>	<p>2015 Dodge Grand Caravan</p>  <p>Power seat full stow & go, rear dvd entertainment, 6.5" touch screen, back up camera, warranty!</p> <p>NOW \$15,991 or \$221mo</p>	<p>2016 Ford Fusion SE</p>  <p>Dual power seats, bluetooth, back up camera, aluminum wheels, warranty!</p> <p>NOW \$16,991 or \$235mo</p>	<p>2018 Ford Transit Connect</p>  <p>Super clean inside and out, cage, air, automatic, rear park assist, warranty!</p> <p>NOW \$16,991 or \$235mo</p>
<p>2017 Buick Regal Sport Touring</p>  <p>Power heated leather upholstery, dual climate control, premium infotainment with large touch screen, bluetooth, warranty!</p> <p>NOW \$19,991 or \$277mo</p>	<p>2018 Dodge Journey AWD</p>  <p>3rd row seating, dual zone climate, 3.6L V6, back up camera, satellite radio, bluetooth, warranty!</p> <p>NOW \$20,891 or \$289mo</p>	<p>2018 Ford Explorer</p>  <p>3 rows of seating, power seat, ford sync infotainment with bluetooth and back up camera, warranty!</p> <p>NOW \$22,491 or \$312mo</p>	<p>2019 Dodge Journey Blacktop Edition</p>  <p>3 rows of seating for 7, 2nd and 3rd row split folding bench seat, 3 zone climate control, sunscreen glass, warranty!</p> <p>NOW \$22,581 or \$314mo</p>	<p>2020 Jeep Cherokee Latitude Plus 4x4</p>  <p>Power drivers seat, uconnect 4 infotainment, apply car play, android auto, rear back up camera, rear park assist, warranty!</p> <p>NOW \$26,591 or \$368mo</p>
<p>2015 Chevy 1500 Silverado 4x4</p>  <p>53k miles, power windows, power locks, power mirrors, 40/20/40 cloth split bench seat, rear bench seat, seating for 6, cruise, side steps, tow pkg, warranty!</p> <p>NOW \$28,491 or \$395mo</p>	<p>2019 Honda Odyssey EX-L</p>  <p>3 rows of leather upholstery, drivers and passenger power heated bucket seats with memory drivers seat, 3 zone climate control, power sunroof, tow pkg, warranty!</p> <p>NOW \$39,891 or \$554mo</p>	<p>2020 Nissan Armada SL</p>  <p>power sunroof, dual power heated front bucket seats, memory drivers seat, 3 rows of leather, 3 zone climate control, adaptive cruise control, surround view camera, warranty!</p> <p>NOW \$44,991 or \$624mo</p>	<p>2015 GMC Sierra High Country 2500 Crew 4x4</p>  <p>Duramax diesel, power heated and vented front bucket seats, heated steering wheel, power sunroof, bose sound system, 8" touch screen, collision avoidance, lane sense, rear park assist, tow pkg, warranty!</p> <p>NOW \$45,981 or \$637mo</p>	<p>2018 Ram 2500 Crew Cab 4x4</p>  <p>32k miles, 6.4L V8, ram box, tow pkg, 8'2" Western Vblade, chrome appearance pkg and factory warranty!</p> <p>NOW \$49,891 or \$692mo</p>



WHERE YOU'LL ALWAYS GET A GREAT DEAL, AND A GREAT DEAL MORE!

MCFADDEN'S

FRIENDLY MOTORS

CHRYSLER • DODGE • DODGE TRUCK • JEEP

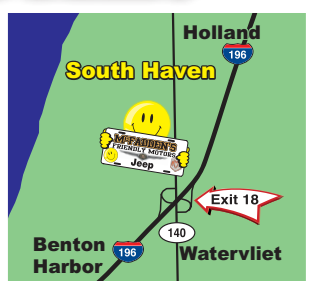


Payments based on 10% plus tax & title down with approved credit. 2019 - 2014 3.49 @ 72 months 2013 - 2012 4.49 @ 72 months, 2011 - 2010 5.99 @ 72 months, 2009 - 2007 6.99 @ 60 months, 2006 and older 7.99 @ 48 months.

1/2 MILE NORTH OF M-140 & 196 EXIT 18 SOUTH HAVEN

www.mcfaddenfriendly.com

TOLL FREE 1-877-778-4805





DRIVE IN - SIGN UP - DRIVE OUT

\$3000

Minimum trade

OR \$3000 More for Your Trade!

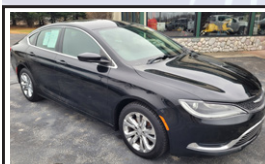
DEALS ON WHEELS

OVER 120 DEALS IN-STOCK!

WE BUY CARS OUT RIGHT!

BEST PRICES PERIOD! FINANCING FOR EVERYONE!

IF YOU SEE A ★ IT'S A ONE OWNER CAR!



2016 CHRYSLER 200 LIMITED
Sure is nice for a low price!
\$8,900



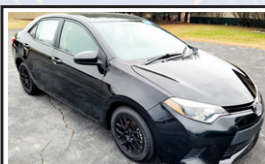
★ 2014 CHEVY CRUZE LT
Just in! One Owner, low miles, get here!
\$9,900



★ 2018 RAM 2500 FLATBED
Excellent condition, one owner w/73,000 miles!
\$9,900



2012 SCION IQ
Cute Little Sippy Car!
\$11,990



2014 TOYOTA COROLLA
Low miles & a low price thats a good combo!
\$13,900



★ 2017 CHEVY TRAX LS
Super Low Miles!
\$19,000



2011 JEEP WRANGLER UNLIMITED
Jeep on the cheap!
\$19,900



★ 2014 FORD F-150 XLT SUPER CAB LARIAT
Just in! Every option, super clean, Blue-books for over \$26,000
\$23,900



2015 INFINITI QX60 AWD
Like new, every option, SAVE! SAVE! SAVE!
\$24,900



2019 NISSAN ROGUE AWD
Super Low Miles!
\$27,900



2019 CHEVY TRAVERSE LT
The Stylish Family Transportation!
\$29,900



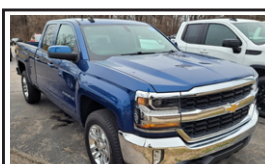
★ 2019 GMC ACADIA AWD
Way under Bluebook!
\$29,900



★ 2017 TOYOTA TUNDRA DBL CAB SR5
4 Wheel Deal!
\$31,900



★ 2019 FORD EDGE SE AWD
Just in! Only 32,000 miles!
\$31,900



2017 CHEVY SILVERADO LT
Just in! Perfect in condition, Perfectly Priced!
\$33,900



★ 2016 JEEP WRANGLER UNLIMITED 4X4
Hardtop Full power options, super clean widda price thats lean!
\$33,900



★ 2017 FORD EXPEDITION LIMITED 4X4
Every option, fully serviced, fully dealed!
\$33,900



★ 2017 GMC SIERRA DBL CAB FLATBED 4X4
Bluebooks for over \$39,900 SAVE!!!
\$34,900



★ 2021 CHEVY EQUINOX LT AWD
These deals go fast!
\$35,900



★ 2017 CHEVY SILVERADO CREW CAB HIGH COUNTRY
Way Way Way under priced!
\$35,900



★ 2019 CHEVY COLORADO Z-71
Just in! One owner, off lease SAVE!!!
\$36,900



2017 TOYOTA 4 RUNNER SR5 4X4
Looking 4 a Deal on a 4Runner LOOK HERE!
\$38,900



★ 2019 CHEVY SILVERADO 1500 LT DBL CAB 4X4
Showroom new, full warranty, get more for less!
\$39,900



★ 2017 LINCOLN NAVIGATOR
Perfect with every option!
\$48,900



★ 2021 CHEVY TRAVERSE LT
Just in! Like finding a needle in a haystack
\$49,990



2016 CADILLAC ESCALADE
Mint Condition!
\$54,900



★ 2020 TOYOTA TUNDRA CREW MAX TRD 4X4
Just in!!! Off lease 19,000 miles, leather, loaded
\$54,900



★ 2021 CHEVY SILVERADO RST CREW
Demo Deal
\$58,900

DEALS ON WHEELS

2508 S. Pipestone, Benton Harbor

269-925-3325 • www.YesToDealsOnWheels.com



YOU SNOOZE, YOU LOSE

HURRY! NEW HYUNDAIS IN STOCK GOING FAST!



1.9% Up To 60Mos.



America's Best Warranty
10-Year/100,000-Mile
Powertrain Limited Warranty
*See dealer for LIMITED WARRANTY details.

Owner Assurance

Hyundai Complimentary Maintenance
3 Years Free Maintenance

Must be tier 1+ and finance thru HMFC, excludes taxes, plate & doc fees.
Offers thru 1/31/22



WE'RE OPEN 24 HOURS ONLINE!!! • WWW.SIGNATUREHYUNDAI.COM
CALL OR VISIT US AT: 680 NAPIER, BENTON HARBOR
CALL TOLL FREE 877-241-7725



JANUARY HOT BUYS

THE TOYOTA CERTIFIED USED VEHICLES ADVANTAGE

 2018 TOYOTA RAV4 LE 30 MPG \$29,990	 2018 TOYOTA RAV4 XLE 30 MPG \$31,990	 2020 TOYOTA TACOMA SR5 DBL CAB 23 MPG \$39,990	 2018 TOYOTA 4RUNNER SR5 21 MPG \$39,990	 2019 TOYOTA RAV4 XSE HYBRID 38 MPG \$42,990	 2021 TOYOTA TACOMA SR5 DBL CAB 23 MPG \$40,990
 2015 KIA SOUL \$14,990	 2013 AUDI A4 PREMIUM \$15,990	 2016 HYUNDAI TUCSON ECO \$18,990	 2018 HYUNDAI ELANTRA SPORT \$18,990	 2017 SUBARU IMPREZZA LTD \$21,990	 2016 FORD F-150 XLT SUPERCREW \$21,990
 2018 HYUNDAI SANTA FE SPORT \$21,990	 2018 SUBARU FORRESTER PREMIUM \$22,990	 2015 GMC ACADIA DENALI \$24,990	 2019 CHRYSLER 300 S \$25,990	 2016 HONDA CR-V TOURING \$29,990	 2018 KIA SORENTO LX \$30,990

No Worries Guaranteed!
Signature Select
Pre-Owned Vehicle Program

VALUE PRICED FOR YOU!

 2009 MERCEDES C300 \$9,990	 2012 TOYOTA PRIUS II \$11,990	 2013 NISSAN JUKE AWD \$14,990	 2014 MAZDA 6 \$14,990	 2014 HYUNDAI TUCSON GLS \$18,990	 2013 HONDA CIVIC \$18,990	 2015 JEEP GRAND CHEROKEE LIMITED \$23,990
 2007 TOYOTA RAV4 \$7,990	 2004 TOYOTA HIGHLANDER LIMITED \$7,990	 2013 HYUNDAI VELOSTER \$8,990				

TOYOTA SIGNATURE

WE'RE OPEN 24 HOURS ONLINE!!! • WWW.SIGNATUREDEALERGROUP.COM
CALL OR VISIT US AT: 680 NAPIER, BENTON HARBOR
CALL TOLL FREE 877-241-7725

ASK FOR YOUR CARFAX ON ALL CERTIFIED TOYOTAS!