



Imperial Builders, LLC: Exemplary Workmanship, Finish Details and Collaboration

By Kathy Bowen Stolz

Each Imperial Builders, LLC, custom home is a unique collaboration to represent the homeowner's vision for a desired home, according to founder Roger Stienke.

Roger's planning process includes the homeowner, the trades, the suppliers, the architect and designers, and, of course, the builder -- each contributing

Our home is a serene place where we are able to spend time with one another and relax We are grateful to Roger for helping us bring our vision to life.

- Heather & Wade Clark

to the creation of a custom home that includes exceptional workmanship and finish details.

Roger Stienke stated, "The construction business is a demanding industry. It is important to build a trusting

relationship with the homeowner, one that the homeowner knows that you are doing your best." He prides himself on his passion for a "hands-on" approach with his projects

and on his ability to have worked with exceptional clients throughout his career.

Together, Roger and his clients work to create the design that

reflects the homeowner's vision for their home. Because most of the projects for Imperial Homes, LLC, are word-of-mouth referrals, making certain all customers are fully satisfied with their homes is essential to his reputation and







to his company's success, he added.

All houses that are built by Imperial Builders, LLC, are original designs by architects or based on house plans that the client wishes to replicate. If the client does not currently have an architect or plans, Roger contacts well-qualified architects. He noted that engineering is a key component of the building process, and that a benefit to working with a familiar architect is that he as the builder understands the architect's style and how the architect engineers his/her houses.

Roger stated, "Two different individuals can look at the same set of plans and have two different opinions on how the house will look. It is important to discuss the builder's interpretation and to review the interpretation and expectations of the client to have a clear understanding of what the client desires in the finished product."

Roger limits his projects to two or three at a time so that he can be involved in every building detail. By utilizing his 30+ years of experience, his creativity and his dedication to building an honest rapport with each homeowner, Roger said his clients know that they will receive a prompt response to their questions and concerns. He pays attention to the customer's "wish lists" to make sure that their wants and needs are included in the home's design, he emphasized. Being present on the job site every day



enables him to have first-hand knowledge of the progress of the project.

The superb level of finish work in each Imperial Builders' home truly sets the company apart from the competition. Roger has assembled a solid team that shares his passion for building a new home that reflects his customer's dream and is crafted to stand the test of time. He commented, "Finding trades who do outstanding work is 90 percent of the major component for exceptional project results. I put great value in the work of my talented and dedicated trades."

Roger utilizes subcontractors and trades who understand his



high standards, and he has developed strong relationships of loyalty and respect with them because of the many projects that they have worked on together throughout the years.

Although primarily a custom home builder, Roger's remodeling projects focus on large, high-end remodeling jobs. He has also been involved in investment building projects on a speculative basis and commercial building projects, although his preference is to build a new construction home for a family.

His typical custom home is 4,500 to 7,000 sq. ft., ranging from \$1 to 4 million in price. He primarily focuses his work in the City of Spring Valley and the other Memorial Villages. During his career, he has been involved in the building of 45 to 50 homes for families in the Spring Valley/Memorial area. Most homes are Traditional, Contemporary, Light Contemporary and Country French styles.

Currently, a popular feature for Imperial Builders, LLC, homes' is an open floor plan, with the kitchen as the social center of the home. Although many of his clients prefer large glass windows to view the outdoors and sunshine, the houses are built to be more energy efficient to compensate for the large, glassed areas.







As for current concerns in the building industry, he mentioned the supply and demand issues for materials during the recent pandemic time. For example, wait times and price increases for doors, window, siding, roofing, lumber, paint and appliances have increased. He commented that hopefully by the end of this year, the supply concerns will be less of an issue during the construction process.

Roger Stienke is a graduate of Southwest Texas State University (now Texas State in San Marcos) with a business degree in management. He began his career as a home builder in the late 1970s, initially working for production



builders and evolving into the high-end custom market during the 1980s. Utilizing his past years of building experience, he launched his own custom home building company, Imperial Builders, LLC, in the late 1990s.

When asked, "What is your advice to your younger self?" Roger said, "I would explain that I always believe that there will be a need for the "hands-on" builder who is honest, works for a fair fee and personalizes each home to the customer." He would also say, "Never lose your passion for building, to strive to always help your customers achieve the home of their dreams and to always enjoy seeing a set of plans become a reality."

For more information about Imperial Builders, LLC, call (713) 539-1567 or email imperiallbuildersllc@comcast.net.

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