

THE METROPOLITAN BUILDER

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Jonathon Dahl:
Passionate Craftsmanship

Dialogue with a Designer
Shannon Vestal

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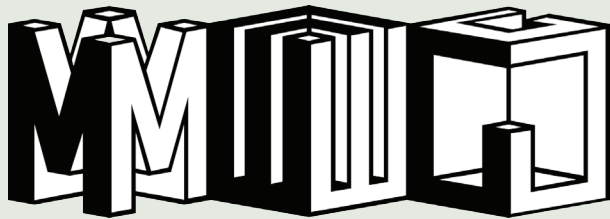


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Instagram Elevates, Expands The Luxe Designer

By Kathy Bowen Stolz

Thanks to its Instagram platform elevating its profile, The Luxe Designer is reaching potential customers beyond the Houston base of its owner, Lisa Robert. Before the COVID-19 pandemic, most of her meetings were in person, but the shutdown forced all communication to become virtual. Lisa quickly realized that she could design residential projects virtually anywhere. “We now have Zoom consultations and Facetime walk throughs. It [virtual communication] really has streamlined the process and allows more time to be spent where it’s needed... on the design,” Lisa stated.

She has 130,000 Instagram followers and is continuing to grow! “Instagram has really changed my life, and

I’m excited for the opportunity to share my projects and inspiration with others who are also passionate about design.” While her Houston clients are mainly referrals, Lisa gets more than 50 percent of her clients from Instagram. “Most of my clients hire me because they feel like we have a similar design style and that I’ll be able to capture what they are wanting.”

As its name implies, The Luxe Designer (TLD) focuses on high-end residential design. From new construction and major renovations to furnishings, TLD can do it all! Lisa said she prefers designing the whole home to achieve a cohesive look that flows from room to room. “Our goal is to deliver the most functional, inspirational and meaningful



design to our clients day in and out.”

Her latest new construction clients are located all over the country. She currently has projects in Miami, Fort Lauderdale, Austin, Dallas, Pensacola, Florida 30A, San Diego, Los Angeles, Chicago, Indiana, New Jersey and Birmingham. “My clients email me their inspiration photos, and we’ll review them together with the floor plan during the consultation. Each client has their own personal style and goals, so together we create the customized and functional design they desire. I am here for my clients from beginning to end! I want to make the process as smooth and seamless as possible.”

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Many of her clients are pro athletes and entrepreneurs like herself. For them, time management, customer service and communication are important, along with great design. Her clients say, “If everyone had customer service like you, I’d be so happy!” She added, “My clients’ time is valuable, so I try to make sure we cover everything in a timely manner, and that takes a lot of preparation and organization on my part.”

Lisa said, “This year and more than ever, I’ve tried to be selective with the opportunities we are saying ‘yes’ to. If you have reached out and gotten a ‘no,’ please don’t take it personally. It just means we’re saying ‘yes’ to family time, more balance and more of what aligns with our vision of what TLD is all about!”

Her team just furnished homes in Florida and California without ever being on site. The construction team followed the design plans, with all furniture sent to a nearby receiving warehouse. Once the construction was complete, the movers brought over all the furnishings and accessories and set up the home based on the space plans. From there, the professional art and curtain installers hung the wall décor and window treatments. “It’s truly incredible what can be accomplished with today’s technology,” Roberts commented.



Since December 2021, Lisa is now offering the most popular furnishings in her online shop. “Furniture and accessories sales are mainly for our Instagram followers. If 50 or more followers ask, ‘Where did you get that piece?’, then I will offer it online. This way someone can purchase a product they love without hiring me. It also gives potential furniture clients an idea of what the furniture costs will be.



TLD purchases from the furniture manufacturers to bring our clients the best pricing possible. Visiting the furniture markets keeps me stay in tune with the latest and greatest furniture and design styles!”

An honors graduate of the interior design program at Sam Houston State University, Lisa said, “My design style continues to evolve, just like my business has. I never want to stop learning and growing.”

You can find Lisa Roberts’ services, portfolio, and fee schedule by visiting www.theluxedesigner.com Her email is lisa@theluxedesigner.com

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Jonathon Dahl: Passionate Craftsmanship

By Kathy Bowen Stolz

We've all heard the expression "If you love what you do, you'll never work a day in your life."

Jonathon Dahl is one of those lucky people who loves what he does and is passionate about creating high-end, design-driven, customized cabinetry and furniture. He often says, "I've never worked a day in my life."

The company started as Jonathon Dahl Woodworks in 1996, a year after Dahl graduated from Southwest Texas State University in San Marcos with a degree in business. After selling office equipment for a year, Jonathon listened to his heart and began crafting furniture in a small two-car garage in Cypress. His business slowly grew from planter boxes and birdhouses sold to local nurseries to custom furniture commissions and cabinetry. A commission to design and build his first custom kitchen in 1999 gave him the confidence to leap into larger cabinetry-related projects, he said.

That same year he married his wife Tori, and the two purchased a 100-year-old farmhouse on three acres. Nestled on the property was a 1,200-sq.-ft. dairy barn, which Jonathon converted to his first true woodworking shop. As his business has grown, so has his shop. In 2013, he added

another 5,000 sq. ft. and has plans to add another 5,000 sq. ft. this year.

Fast forward to present day, the company recently rebranded under the name of "Jonathon Dahl," removing "Woodworks" from the official name. The new look emphasizes the 25-year history of the company, the quality of products it creates and the unparalleled care and attention it gives to clients.

For Jonathon and his employees, who have a combined total of more than 60 years' experience, woodworking is not just a trade, it's an art. Their passion is for creating and producing heirloom-quality cabinetry, no matter what the style. Jonathon Dahl is best known for its meticulous attention to detail. Its craftsmen are driven by the challenge to produce pieces that will stand the test of time in design and durability for its discerning clients, those who appreciate Jonathon Dahl's attention to detail, high quality of finishes and flawless fit at installation. They're dedicated to working together to ensure that each piece tells a story, both about the company and about the folks they are creating for.



Jonathon Dahl often uses paint-grade materials, primarily maple because it sands and paints well. Dahl also prefers to work with rich hardwoods such as walnut, mahogany and white oak. He appreciates the timeless aspects of neutral materials and finishes but also has vast experience with cerrused finishes, glazes and gloss lacquers.

One of Jonathon Dahl's vendors says it all: "You are so different. Nobody's doing it like you are." He and his craftsmen give every step of the process, from design, to fabrication, to the finishing and the installation an extraordinarily high level of attention.

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Add Visual Interest To Your Kitchen And Bath Design!

By Linda Jennings

Emerging trends in home design have one thing in common: visual interest! Whether you're considering a new build or a renovation project, it's important to select fixtures that create the wow feature while remaining timeless for years of enjoyment. Imagine an arc-shaped bath sink in satin gold or a freestanding tub in a stunning

white geometric prism. These new luxury builder products are an excellent representation of refined designs, intuitive finishes and exceptional materials sure to add classic sophistication to your dwelling space. Now is the time to embark on a new era of home design with these forever pieces.



Acquabella Stelvio freestanding bath

Geometric Marvel

This extraordinary design achievement from Acquabella is a most memorable addition to the bathroom. The Stelvio is a freestanding tub unlike any other, with an exquisitely textured surface that mimics the detailing of a geometric prism. Fascinating from every angle, the Stelvio is a natural centerpiece in any design space. It measures 66" long by 33" wide and an impressive 25" deep, with ample room to spare when it's time for a relaxing soak. Stelvio is made from Acquabella's signature Dolotek© material, a superior mineral composite that is silky smooth to the touch and forms a flawless finished surface. With an amazingly durable and easy-to-clean antibacterial surface, Dolotek is a practical choice for today's bathrooms. The Stelvio tub is offered in a beautiful snow white with options for a matte or gloss finish.

A New Dimension of Color

Adding a "pop of color" is a tried-and-true way to inject the desired hue into a design scheme. And Hardware Renaissance puts a fresh twist on that idea with their solid bronze hardware in artistic patinas. The brand's artistic finishes are unlike anything on the market. They cannot be duplicated by painting or dipping. Instead, they are the



Hardware Renaissance

works of skilled artisans who use a meticulous multi-step process to create dimensional layers of color, veining and highlights. And their names are as glorious as their shimmering finishes – Cascade Green, Navajo Silver, Red Autumn Leaves, Old Copper and Tuscan Bronze. Introduce curated colors into living spaces color through finishes that are a visual and tactile delight.

Frame-Free Reflections



Sterlingham Company's Industrial Mirror

The industrial look continues to be in hot demand with consumers and designers alike clamoring to achieve the urban-inspired vibe. The new Industrial Mirrors by Sterlingham Company Ltd. are a wonderful addition to any design space hoping to create this classic style. Available in round, oval and rectangular designs, these mirrors feature lathe-formed parts with knurled detailing perfect for an industrial theme. The mirrors are made from a high quality 6mm thick mirrored glass that is held securely in place with wall brackets at the top and bottom. The brackets are offered in a selection of 16 finishes including Gun Metal, Brushed Brass, Polished Nickel and Matte Black. In keeping with the brand's reputation for exceptional quality and craftsmanship, all components are polished by hand before assembly, and each mirror is meticulously inspected before and after electroplating to ensure a perfect finish. The Industrial Frameless Mirror is a defining style element in any room, from the bedroom or bathroom to the living room or hallway.

Gold Standard in Sinks

The Ariaso Stainless Steel Sink Collection from Ruvati will make any bathroom stylish and unique. Install it with a marble or granite countertop, and you have the perfect harmony of steel and stone. Available in luscious satin gold or an elegant gun metal black, the arc-shaped bowl adds a modern touch to the sink and allows proper drainage. The Ariaso collection is constructed of thick 16 Gauge T-304 Grade Stainless Steel that will never rust or tarnish. And Ruvati's innovative nano-PVD color finishes are incredibly durable, offering a matte texture that is naturally resistant to fingerprints and stains that will never peel off. Now customers can match their sink to cabinet hardware, lighting and faucets for a beautifully cohesive design space.

A Whole New Shower Experience

Imagine a private wellness oasis in a beautiful outside setting. The Outdoor Shower by Gessi is a wonderful addition to an al fresco living space. From an aesthetic perspective, the shower is sleek and sculptural with a simple, tubular design. It is offered with four different knurling patterns and in three stunning finishes. Each shower can be customized with a selection of adjustable showerheads and special sprayers that can be mixed in a variety of intriguing combinations. The result is an outdoor shower experience like no other, creating a sense of freedom and rejuvenation that refreshes the body, mind and spirit. Gessi constructs each shower unit from premium 316 stainless steel and uses their signature PVD technology to produce a finely detailed surface that is perfectly suited to withstand the elements with ease.



Ruvati Ariaso Sink

To find out more about the product launches mentioned here and their fresh perspectives on home design, visit their websites:

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Dialogue with a Designer

Shannon Vestal

BATHS OF AMERICA opened its doors in January 2005 when brothers Ali and Zeeshan Sultanali decided to start selling plumbing and tiles to the Houston market. Baths of America focuses on customer service and partners only with brands offering quality products and customer service. In addition to plumbing, Baths of America now offers door and cabinet hardware, major appliances, cabinetry, and countertops. It has turned into a one-stop shop for designers, builders, and architects, offering the latest designs and trends in the market.

This month *BATHS OF AMERICA* speaks with Shannon Vestal, an interior designer and native Houstonian who has been creating classic designs with her personal touch for more than 25 years. A graduate of The Art Institute of Houston, she spent 11 years in the commercial design industry before deciding her time would be better invested in her three beautiful daughters. After her girls were old enough to navigate life without constant supervision, she dipped her toe back into the business waters she loves – first by staging homes for sale and then by remodeling baths and kitchens. In 2015 she met her business partner, Steve Iltis, a residential designer who has been designing homes for more than 30 years. While working on a model

home project for a custom home builder, they discovered that their team approach would not only be beneficial to a home builder, but also to the clients who needed a bit more direction to achieve their goal of a beautiful and functional home while staying within budget.

BATHS OF AMERICA: What motivated you to go into the interior design field?

Shannon Vestal: Growing up, I was fortunate to not only travel in the United States but also internationally. This amazing opportunity provided a glimpse into the history of architecture and design. A weekend stay at Thornbury Castle, which dates back to the early 1500s, was my introduction to the Tudor style. Vast stone walls, an ornate red brick chimney, intricate cast stone fireplaces and massive oriel windows were awe-inspiring for me. A visit to the Vatican provided me an elaborate view of several architectural styles, including Roman, Baroque, Gothic and Renaissance. These experiences, along with my interest, including the functionality of the spaces around me, led me to my study of interior design.

BATHS OF AMERICA: How can an experienced interior designer help custom home builders or remodeling



contractors with their building or remodeling projects?
Shannon Vestal: The key to any successful custom home build or remodeling project is transparency. Budget and timelines are the two words we hear the most. Throw the words “interior designer” in there and most people, builders included, assume that the project will now be way over budget and delayed. Quite the opposite is true. An experienced designer will not only create a beautiful design but will also, after understanding your budget and your builder allowances, make selections that are within those allowances. Making sure that the selections are sent to the builder on or before the time they are needed keeps your project on the targeted timeline. Having an interior designer on board from the design stage can save clients’ money overall in their change-order fees, labor costs and

interest paid on construction loans without increasing the overall budget and without affecting completion of the project. My goal to stay in budget is turned into a fun game

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with my clients many times. If we are under budget in some categories, we have the flexibility to spend more on a particular light fixture or fancy tile! Who says working within a budget can't be fun?

BATHS OF AMERICA: *What sets you apart from other designers?*

Shannon Vestal: I felt the best way to answer this question would be for you to hear from a client as well as a builder.

“Shannon was always available to travel to various vendors around the city to get the look that would fit our style. She did a great job of accomplishing how we wanted the spaces to look by learning our preferences, but also by helping us to consider options we would not have thought of on our own to fit within that style. She used her expertise to guide us in our decisions, without pressure, and all the while remaining within budget! Shannon went on site several times and continuously worked with our builder to aid the process through completion.” – B.W.

“I enjoy working with Shannon for several reasons: her

organization and ability to stay within budget without sacrificing quality of product. Most importantly, she shows compassion for everyone she works with and not just passion for interior design.” – N.R

BATHS OF AMERICA: *How do you begin the materials' selection process when working with builders' and remodelers' clients?*

Shannon Vestal: The selections process for me starts when the home is in the design phase. It's important that I understand the overall look and feel of the home our clients are trying to achieve. I ask for inspiration photos of interior and exterior elements of the home that are important to them and why. Understanding what their dream home looks like to them enables me to provide my vision.

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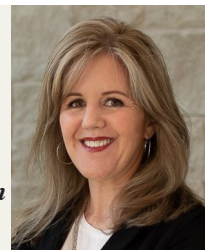
Shannon Vestal,

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Phone: 832.334.7790

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Website: steveshannondesign.com



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Dahl said, “We treat our cabinetry like furniture.” About 75 percent of the company’s business is cabinetry while 25 percent comes from furniture, such as coffee tables, farm tables and benches. He frequently uses reclaimed pecan wood for those pieces.

The company’s current scope of work for a project may be as small as one vanity or the cabinetry for an entire 12,000-sq.-ft. house that has lots of built-ins. In the future Dahl said he would like to focus on large projects because “they work well in our system.”

The company completes 20-25 projects a year, most typically in kitchens where Dahl noted that most of a home’s cabinetry dollars are spent. Frequent projects are islands with turned legs, arched vent hoods and wooden countertops, as well as hidden pantries, wine rooms, mud rooms, home offices, secret doors, media cabinets around fireplaces, master baths and master closets.

“We like challenging things that builders and designers bring to us. Pivot doors are very popular right now, but they have to be engineered precisely so they don’t sag or scrape the floor. We take a lot of time in the shop to get them to hang and swing properly,” he stated.

While Jonathon Dahl does cabinetry beyond the Houston area, the company’s work can more typically be found in homes in The Woodlands, River Oaks, Memorial Villages, Tomball and Tanglewood.

In 2008, a former client hired Jonathon Dahl to build all of the cabinetry for the client’s second home in Bristol, Rhode Island. From this initial project, he established several ongoing working relationships with builders and architects in New England. Jonathon’s team builds all cabinetry in Cypress before shipping it to New England, where Jonathon meets the delivery trucks and oversees the installation of every project.

But regardless of where the project or what the project, Jonathon Dahl and his staff focus on their clients’ needs and provide creative solutions and the level of service that leads to personal, long-lasting relationships – relationships where attention to detail is at the core.

To contact Jonathon Dahl,
call 281-357-8381,
visit www.jonathondahl.com
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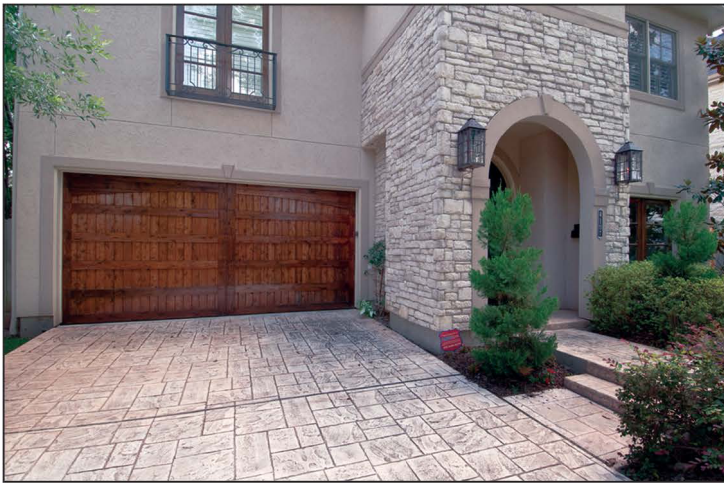
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