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## Moody on The Market



*Pat*  
**Moody**

**Whirlpool Charity  
Golf Event Raises  
\$2.6 Million for Area  
Youth Programs**

Six area golf courses saw very heavy golfer traffic earlier this week—and almost \$ 2.6 Million Dollars is going to local youth charities, benefitting more than 5,000 young people as a direct result.

For the 19<sup>th</sup> year, Whirlpool Corporation invited its key suppliers, vendors and business partners to participate in the Whirlpool Community Charity Golf Event. To participate means, “send a key representative, bring your golf clubs—and your checkbook!” The participating companies value their relationship with Whirlpool and do exactly as requested. The result: \$ 2,589,000 raised for the charities!

More than 650 corporate leaders from around the World made the trip this year. They played the area’s finest courses, enjoyed outstanding food and beverages and some very special guests, including legendary golfer Jack Nicklaus and former White Sox broadcaster Ken “Hawk” Harrelson in a one-on-one ‘Fireside Chat.’ A silent auction and a live auction of premium items also encouraged the participants to happily support local charities.

The headline check presentations included major donations to the Boys and Girls Clubs of Greater Southwest Michigan, The First Tee of Benton Harbor, and the School Foundations of the area’s three major school districts Benton Harbor, St. Joseph and Lakeshore.

Whirlpool Sr. Vice President of Global Communications and Sustainability Pam Klyn told MoodyOnTheMarket.com that Whirlpool is very pleased and appreciative with this year’s Charity Golf Event, “Thank you to all of the volunteers and sponsors who make this event possible each year. Because of your efforts, we are able to impact youth throughout Berrien County with much needed funding for programs providing education and support in critical areas.”

Continued on page 16

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**Sarah  
Spoonholtz,**  
**Regional  
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SMR Chamber**

## Back To School

This week’s column is brought to you by Blue Cross Blue Shield of Michigan’s [MI Blues Perspectives](#) - your source for Blue Cross Blue Shield of Michigan and Michigan health news.

You may remember feeling anxious as a kid when summer vacation started to wind down. As the new school year approaches, students all over the country might be feeling similarly. Getting

back into the classroom can be exciting for some children, but jitters and varying levels of anxiety are also common for kids ahead of the first day of school. Keep an eye out for signs and symptoms of anxiety so you can help mitigate those feelings in your child.

Continued on page 2

## Inserts & Promotions

- ALDI
- Family Fare
- Martin’s Super Markets
- 2022 High School Football Schedules

**Sarah** Continued from cover

**What are signs of back-to-school anxiety in kids?**

Your children may behave differently in the days and weeks leading up to the new school year. They may even develop some physical symptoms.

Here are some signs to watch for:

- Anger or irritability
- Bouts of unexplained crying
- Clinging more than normal
- Difficulty separating from parents
- Pensive or quiet moods
- Restlessness
- Temper tantrums
- Trouble sleeping (waking up early or struggling to fall asleep)

Additionally, specific school-related worries are common, especially for kids heading into a transition year (starting middle school or entering a new district after a family move). Listening and discussing the new school year with your child can help to ease their concerns.

**Tips to Ease Back-to-School Anxiety**

**Listen:** If you do notice any of the above symptoms, carve out some time to talk through your child's worries. Kids respond differently to having difficult conversations. You can try the approach of broaching the subject casually in the car or during dinner, or approach it in a more private, one-on-one manner.

Some of your child's anxiety will likely be rooted in the unknown of what the upcoming school year may bring. They may wonder about their new teacher's demeanor, whether they'll make friends in their class, and who they will sit with at lunch. Let them know that these are issues that usually resolve themselves quickly into the new school year.

It's also possible that these anxious feelings persist into the first few weeks of the year, so being present in their day-to-day life is important. At least early on, try to be there when the school day ends, whether that be picking them up every day or being home when the bus drops them off. If they are receptive to it, discuss the highs and lows they've experienced since returning to school.

**Get back into school-year routines:** It's natural for kids to cling to summer habits like playing video games late at night and sleeping in until the late morning. If they're forced to pivot all at once, that could create feelings of anxiety. A couple of weeks before the new school year, start getting them acclimated to their school-year rou-

tine. This can include scaling back their bedtime, preparing breakfast and lunch at normal times and having them select the next day's clothes before they go to sleep. You could even plan a shopping trip for school supplies and/or clothes and punctuate it with a reward – like ice cream – so they don't associate the trip with negative or anxious feelings.

**Do some test runs:** It could help to give your child a lay of the land. Take them on a drive to the school so they become familiar with the route. If the school allows it, and they should, go inside and show your child their classroom. If possible, arrange for them to meet their teacher for the first time. Since their teacher may be one of their biggest wonders, it could be a major stress reliever for your child to get that part out of the way first, so they don't have to do it in a crowded classroom with a hundred other things running through their minds.

**Be positive:** You're probably feeling anxious, too, which is natural! Keep in mind that kids tend to take cues from their parents, so it's helpful to appear confident, reassuring, and excited about the prospects of school. Remind them of the positives, like dressing up in their new swag and seeing old friends again. Maybe some of those feelings will rub off on them.

Blue Cross Blue Shield of Michigan and Blue Care Network can help members find an in-network mental health professional by calling behavioral health access lines listed below:

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Learn more about mental health and options you have if you are a Blue Cross Blue Shield of Michigan member to seek help at [bcbsm.com/mentalhealth](http://bcbsm.com/mentalhealth).

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## Photo of the Week



**Fair Well**  
Photo by Caitlin Davis

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Photos must be horizontal orientation to be considered for Photo of the Week.

## VOLUNTEER TO DRIVE!



**VOLUNTEERS ARE NEEDED** to drive the Disabled American Veterans van for veterans with morning medical appointments from designated stops to the VA Medical Center in Battle Creek and the VA Medical Clinic in Mishawaka. You only need a driver's license, pass a physical and make a one day a month commitment. For additional information, please contact Berrien County Veterans Services at (269) 983-7111 Ext. 8224. Thank you!

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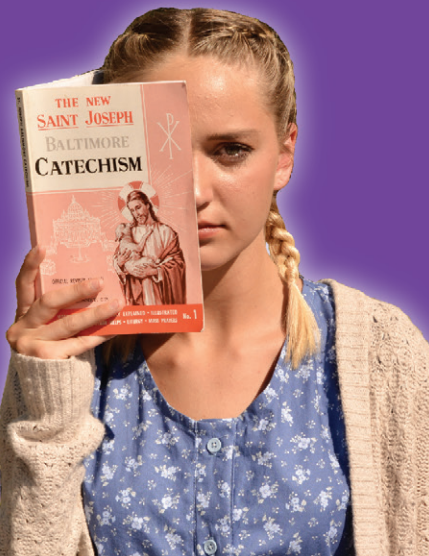
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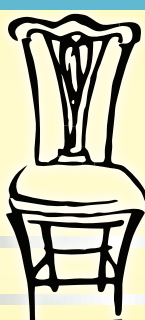


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**PET OF THE MONTH**



Kahlua is a 2 year old Terrier Mix. She is up to date on her vaccinations, spayed, and housebroken. This sweet girl loves to lay down next to her best friend and play with stuff toys! She is good with other friendly dogs, and is unsure about cats. She is very loving, even with kids. She has lots of energy to play, so she is looking for an active family.

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 To put in an application for the pet of the month and others, please visit the Humane Society of Southwestern Michigan  
 5400 S. Niles Rd. St. Joseph, MI 49085  
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**The Pet Corner**

While visiting the fair this past week, it got me to thinking about the very first column I wrote for Mailmax. At that time, this article was called Paws in Print, and I was asked by the person writing it to do a guest column for her. It was in August 2002, and in it I recalled the years when we took our horse to the fair. I still have a copy of that first guest column and thought it might be fun to reprise it here this month, as a celebration of the last 20 years and in memory of a horse named Haf Staccato. The story is told from his unique point of view.

stand pretty and hold my head high.  
 Friday: Whoever devised Trail classes must have been a little loony. First, we walk between two fence posts, then we back up through them. Next comes a series of orange cones; we have to go forward through them and then back again. Up and over a wooden platform. Canter around half the ring, dragging a bag of empty pop cans. Walk through a puddle. Finally, and this is the killer, we have to walk between two cages of cackling chickens. They're almost worse than cows. We took fourth place. Guess it's because I pussy-footed through the water, and those darned chickens just plain spooked me. At least I did walk between them. That's more than I can say for some of the others.

Sunday: Must be that time of year again. Emily has put me through my paces. I am shampooed, trimmed, and braided 'til I look pretty slick. I even have new shoes.

Saturday: Last day of the fair. Lots of little kids peeking in at me and folks admiring my ribbons. I am proud of them, but I'm really just eager to get back home to my own stall. As soon as eleven o'clock rolls around and the fair is officially over, we're outta here.

Monday: Up extra early this morning. Four of us from the stable are loaded in the big trailer and we're off to the fairgrounds. First, we have a vet check to make sure we're healthy. Wonder what those strange creatures are in that trailer? They sure make an awful racket and they don't smell very good. Oh, I remember, they're called cows. Now I'm getting measured. Emily is happy. I'm under 14 hands, so I can enter the pony classes and won't have to compete against tall Thoroughbreds and chunky Quarter horses. (Cato was an Arabian.)

Sunday: Ah-h-h, back home again. As soon as we were turned out to pasture, we ran and rolled and then ran some more. It's great to hear the other horses nickering and the birds singing in the woods. No loudspeaker, no judges calling my number, no standing in the hot ring. But the fair was fun. Emily is happy. I'm sure I'll get my special bran mash tonight, and maybe even an extra apple.

Tuesday: Today is showmanship class. I have to walk around and then stand still while Emily shows me off. Competition isn't too stiff. Couple of Appys and a few Shetlands. I try to

So that's my little walk down memory lane. Here's hoping the rescue groups we saw at the fair did well in raising funds. Our kitties say thank you for their new catnip toys!

Read more at [www.MailMaxOnline.com](http://www.MailMaxOnline.com)

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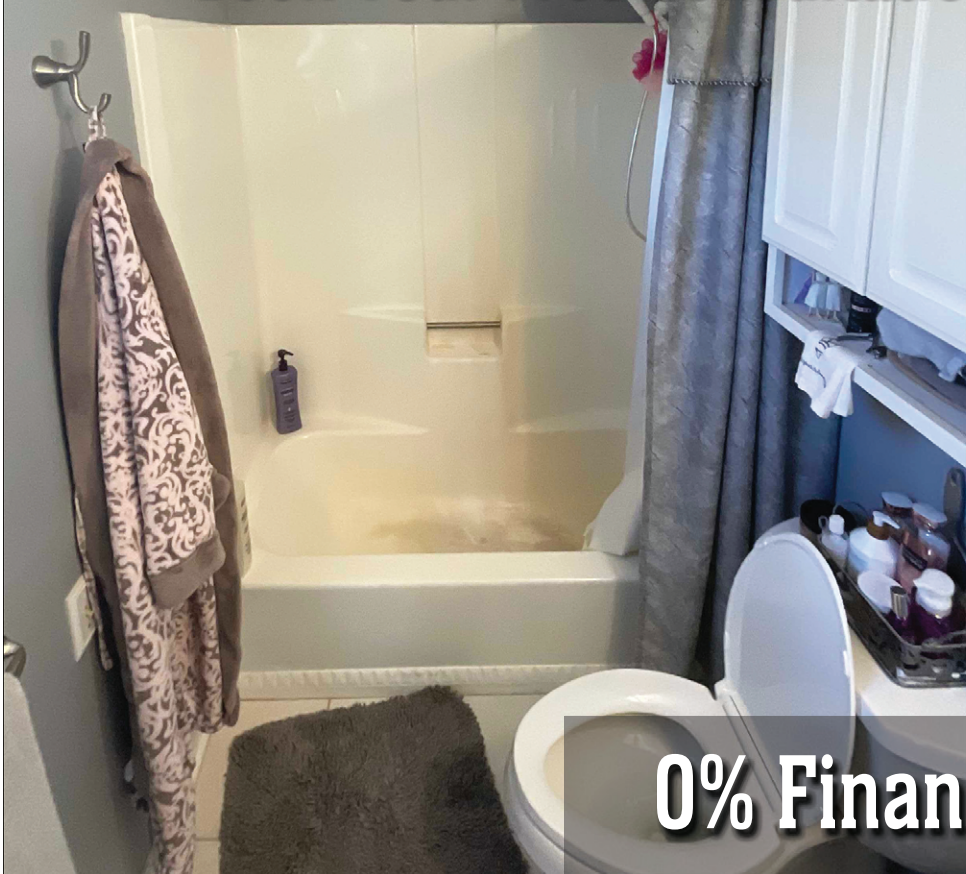
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### Do Not Surrender to a Deception

See to it that no one takes you captive through hollow and deceptive philosophy, which depends on human tradition and the basic principles of this world rather than on Christ. ~ Colossians 2:8

Prayer: Lord Jesus, the devil works very hard to discourage me. Remind me that he is the deceiver, and you are the truth. Move me never to surrender. Amen.

During the Civil War, Confederate General Nathan Bedford Forrest encountered a fort under Union command. When the Union regiment refused to surrender, Forrest asked for a meeting with the Union commander. General Forrest took the Union commander on a tour of his Confederate troops. As they methodically made their way from one Confederate camp to the next, the Union commander counted the men he saw and finally concluded that his regiment could never hold out against such a large number of troops. He surrendered his fort without a fight.

But here's what the Union commander didn't know: Every time he and General Forrest had left a Confederate camp, the men in that camp had quickly packed up and raced to another position before he and Forrest arrived. The Union commander had been seeing the same men many times over. He had surrendered to a deception.

As you and I eat and sleep and work in this fallen world, the devil is constantly trying to get us to surrender. He wants us to give in to despair. He wants us to give in to temptations. He wants us to give in to our sinful pride. He wants us to conclude that Jesus and his promises are no match for the difficulties and dark pleasures of life.

What the devil hopes you won't notice is that it's all a deception. The reality is that nothing can match Jesus and his promises. Jesus' blood has washed you clean and made you his own. He will carry you through this life and take you home. The best the devil can do is put up some fake scenery and hope you'll fall for it.

Don't surrender to a deception. Trust your Savior instead.

Submitted by: Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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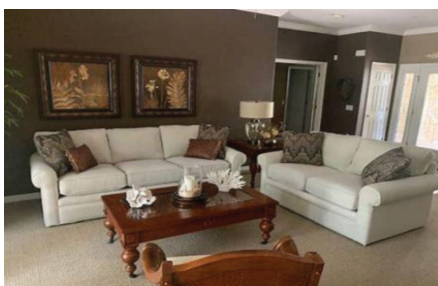
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### C'mon! Join the Lucy-Lovin' Conga-gration!

I don't qualify as any more than a casual fan of the classic TV show "I Love Lucy," however, Jamestown, New York's Lucy-Desi Museum serves up vast numbers of amusing anecdotes and trivia for a

dopey weekly columnist, for which I DO qualify!

Herewith, more Lucy-Desi factoids:

Item: From the late 1930s into the 1940s, the Conga Line "dance" became wildly popular in the U.S., thanks largely to Hollywood's "Latin" musicals, such as "Too Many Girls," which starred Arnaz as a conga-lovin' Argentine student.

Interestingly, in Arnaz' homeland of Cuba, conga lines had long been banned by the government. In 1940, they were again allowed, but only during elections. Even then, a police permit was required. All this suppression was due to fears that conga lines would generate waaaaay too much excitement. Like, if TV viewers saw married characters – gasp! – sleeping in the same bed!

Item: Speaking of "Too Many Girls," it originated as a Broadway show, starring Desi and popular singer/dancer Diosa Costello, aka "The Latin Bombshell." Which I mention only so I can include this Diosa Costello tidbit which kinda begs to be shared: Diosa performed at a club one night when Virginia Hill, the girlfriend of notorious mobster Bugsy Siegel, came to see her act. Diosa commented from the stage that she like Hill's dress. So, Hill took it off. Right there at her table. She gave the dress to Diosa and then watched the rest of the show wrapped up in her mink coat.

Item: Did you know? – the famous "I Love Lucy" theme song has lyrics? They were never featured in the show's open or close, but Desi sang them in a 1953 episode.

I love Lucy and she loves me.  
We're as happy as two can be.

Sometimes we quarrel but then  
How we love making up again.  
Lucy kisses like no one can.  
She's my missus and I'm her man,  
And life is heaven you see,  
'Cause I love Lucy, Yes I love Lucy, and Lucy loves me!

Item: This song was written by Eliot Daniel (music) and Harold Adamson (lyrics), both Oscar-nominated composers.

Sub-Item: Daniel demanded that he would NOT be associated with the tune; as a top composer for films, he didn't want to be connected to the then-unproven medium of television. He also thought the show would flop.

Sub-Sub-Item: Daniel eventually renounced his filmic "purity" and received credit for the song. Oh, and raked in decades of BEAUCOUP royalties from reruns.

Sub to the Third Power Item: Adamson once co-wrote a song called "In the Beauty of Tahoe" with two other guys, one a fairly decent baseball player, name of Joe DiMaggio!

Item: Lucy and Desi's production company, DesiLu, made lots of memorable TV shows: "Star Trek," "Mission: Impossible," "The Andy Griffith Show," "The Dick Van Dyke show."

It also produced shows that I assumed were losers, like "Whirlybirds" – a show about the adventures of two helicopter pilots. But "Whirlybirds" ran for three seasons, 111 episodes, which isn't too shabby! It featured plots like this: The pilots must find Congo, a sick gorilla who escaped from a circus train when his trainer tried to give him a shot of penicillin. When he's finally rescued, the trainer leads him and the whole circus troupe in a celebratory "Conga line"!

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- Red oak floors & remodeled kitchen
- Rec room, generator & more... Call for private tour.

**\$990,000 (22026740)**

**PAW PAW LAKE CHANNEL**

- 3 BD, 3 BA
- Spanish style home
- 2 AC & 2 furnaces
- Lg Living & family rms
- 75' Waterfront
- Steel break wall & more!

**\$699,000 (22019783)**

**PRICE REDUCED**

- 3 BD, 2 BA
- Ranch on Paw Paw Lake
- Open living w/ dining
- Screened Porch
- Perm dock & steel break wall
- 3 Car garage & More

**\$625,000 (22020067)**

**PRICE REDUCED**

- 3 BD, 2.5 BA
- Very well maintained
- Full basement w/ egress
- Open concept w/ main laundry
- New well tank & pump recently replaced
- Deck, porch, gardens, fence & more

**\$289,900 (22030654)**

**LAKE CHAPIN**

- 3 BD, 1 BA cottage
- 156' on Lake Chapin
- 1.89 acres
- Revitalize cottage or build new
- 600 acre all sport lake
- Call today for more info.

**\$265,000 (22024739)**

**NEW LISTING**

- 2 Unit Duplex
- 914 sq ft/unit
- 2 BD, 1 BA/unit
- Separate meters for water, sewer, electric
- 2 Gas furnaces
- Kitchen & laundry appliances stay

**\$218,000 (22035178)**

**COZY IN THE CITY**

- 3 BD, 2 BA
- NEW A/C & Furnace
- Fresh paint
- Many other new items including electric, plumbing, flooring, kitchen and more
- Call today

**\$173,000 (22025836)**

**NEW LISTING**

- 3 BD, 1 BA
- Close to area parks & businesses
- Enclosed front entry & foyer
- Living & dining rms
- Detached garage
- Call today!

**\$130,000 (22034473)**

**NEW LISTING**

- Lot on Paw Paw Lake
- New well
- Electric & gas at lakeside
- Large perm dock
- Sandy area & storage shed by water
- Call for more information

**\$495,000 (22034936)**

**BUILDING LOTS**

- New development
- Off Marquette Woods Rd
- Buildable; wooded
- Various lot size
- Close proximity to shopping, US31, St Joe River & more
- Call for more info

**WATERFRONT**

- Morrison Channel, which leads to Lk MI
- 2 Private, DEEP boat docks
- 1298 Sq ft building
- Partially fenced
- Heart of the Arts District in BH
- Commercial close to St Joe area

**\$450,000 (21109069)**

Specializing In Relocation, Residential, Waterfront, Vacant Land, Commercial and Other Real Estate Owned (REO) Properties



# Celebrate SW Michigan During Love Local Weekend, August 19-21

St. Joe Today invites the community to celebrate all things Southwest Michigan during the Love Local Weekend, August 19-21. This Love Local weekend features live music, extended shopping hours, special offers, St. Joe Farmers Market, Lake Bluff Artisan Fair and more!

Starting the weekend off with a bang, St. Joe Jack and the Good Time Co. will be performing Friday, August 19 from 7:00p-8:00p as part of the Friday Night Concert Series. This free, hour-long concert will be held at the John E.N. Howard Bandshell. Visit [stjoetoday.com/fridaynightconcertsfor](http://stjoetoday.com/fridaynightconcertsfor) a complete schedule. And, it's not the only musical draw for Friday evening, as various businesses host live music of their own.

While still humming the music from the night before, swing by the St. Joe Farmers Market on Saturday, August 20 which features extended hours, 9:00a-5:00p and a limited quantity of free market bags; first-come-first-serve. Continuing along Lake Bluff Park, check out the Lake Bluff Artisan Fair where over 50 vendors showcase their handcrafted goods. For more information, visit [stjoetoday.com/farmersmarketandstjoetoday.com/artisanfair](http://stjoetoday.com/farmersmarketandstjoetoday.com/artisanfair).

To end the Saturday of Love Local, bring the kids down to Whittlesey Park to view the showing of Sing 2 at 7:30p, hosted by the City of St. Joseph as part of the Summer Movie Series. Visit [stjoetoday.com/moviesfor](http://stjoetoday.com/moviesfor) a complete summer movie schedule.

On Sunday, August 21, the Love Local Weekend wraps up with a free Municipal Band Concert held at the John E.N. Howard Bandshell at 7:00p.

All weekend long, residents and visitors 21+ can enjoy the Downtown Social District, sponsored by Sturgis Bank. For more information visit [stjoetoday.com/socialdistrict](http://stjoetoday.com/socialdistrict). "Love Local Weekends are an entirely unique experience," said Amy Zapal, executive director, St. Joe Today. "Each Love Local Weekend offers different specials that are inspired by the fantastic agriculture in Southwest Michigan."

These events just scratch the surface of the Love Local weekend, as folks can enjoy extended shopping hours, featured menu items, and other area specials throughout Michigan's Great Southwest. Visit [stjoetoday.com/lovelocalfor](http://stjoetoday.com/lovelocalfor) a complete list of all that our various stores and restaurants offer.

Catch these upcoming St. Joe Today summer events:

St. Joe Farmers Market: Saturdays through October 8 (9:00a-2:00p)

Love Local Weekends: Third Weekend of the Month, August-September

Friday Night Concert Series: August 19, September 16 (7:00p-8:00p)

Antiques on the Bluff: September 4, October 2 (10:00a-5:00p)

Lake Bluff Artisan Fair: August 20, September 3 (10:00a-5:00p)

Fall Fest: September 17 (10:00a-3:00p)

St. Joe Today is a 501(c)(3) membership-based organization dedicated to developing and promoting events and businesses in St. Joseph, Mich. and its surrounding communities. For more information about upcoming events and details call St. Joe Today at (269) 985 1111 or visit [stjoetoday.com](http://stjoetoday.com).

## This week's line up on Joe Jason Media Sports Networks

THURSDAY 8/25:

Lakeshore vs. Zeeland West

7PM



NETWORK

LakeshoreLancersNetwork.com

THURSDAY 8/25:

Berrien Springs vs. Hackett Catholic

7PM



FRIDAY 8/26:

St. Joseph vs. T.C. Central

7PM



St. Joseph BEARS SPORTS NETWORK

SJBearsSports.com

All games LIVE and ON DEMAND

Listen to your favorite team at [HighSchoolStreaming.com](http://HighSchoolStreaming.com)

**OPEN HOUSE SUNDAY AUGUST 21 12 PM - 2 PM**

**394 TIMBER, COLOMA**

3BD/2BA/2 Car Garage/Nearly 2000 SqFt

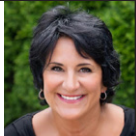
\$229,900 | MLS#22024597

HOSTED BY VIKKI WADE AND DANIEL CORTES

**CENTURY 21**

Affiliated

830 Pleasant St. Joe  
269-369-3070



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**OPEN HOUSE SUNDAY AUGUST 21ST NOON-3 PM**

**3823 NAOMI RD. SODUS**

\$309,900 | MLS#22033848

HOSTED BY: MIKE & JENN VANDEVENTER

**CENTURY 21**

Affiliated

830 Pleasant St., St Joseph  
269-369-0426  
269-369-0948



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**Open House Sun, Aug. 21 10-1-3pm**

22 W Ash, Three Oaks 3BD; 2BA, fenced in backyard, refinished wood floors. New roof 2021. Convenient to village businesses and events. \$245,000  
Text 269-921-5727 for more information.



**Lil Demler**

1901 Niles Ave | St Joseph, MI

Nice 1.19 acre parcel, modular home permitted, north of Little Paw Paw Lake. \$30,000 (19018668)  
Text 269-921-5727 for information.



**Lil Demler**

1901 Niles Ave | St Joseph, MI



2 Offices to Serve You: Stevensville 269-429-8001 & Bridgman 269-465-4700

**CORE Celebrates 22 Successful Years in Business!!**

[www.CoreREI.com](http://www.CoreREI.com)

 Ron Birmingham 449-6981	 Debb Busch 876-0974	 Thom Christie 325-3180	 Linda Derringer 313-5150	 Dick Donnellan 921-0023	 Jim Fisher 930-9191	 Loren Gerber 921-0754	 Bill Geukes 266-2366	 Joe Giannola 208-3989	 Richard Kading 313-3719	 Chris Koenes 313-1034	 Larry Kotesky 422-7035	 Jim Lawson 239-450-7178	 Phil Medo 449-7325	 Earl Misch 876-0715	 Julie Moneta 325-3015	 Connie Shearer 208-0001
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**\*\*\* 30 ACRE FARM \*\*\***

MLS#21064858

- CHARMING 1800 SF 3-BR farmhouse
- Hardwood floors, brick fireplace
- Large kitchen; open floor plan
- BARN & 2 large outbuildings
- Hayfields & fenced-in pastures
- Lots of gardening space
- Silver Creek Twp
- \$388,000

Call Debb Busch 269-876-0974

**\*\*\* COMMERCIAL LOT \*\*\***

MLS#22015294

- 0.9-ACRE LOT near I-94 Exit 27
- Over 200 ft road frontage
- Great location just off Hollywood Rd
- Zoned light industrial
- \$72,000

Call Loren Gerber 269-921-0754

**\*\*\* SALE OR LEASE \*\*\***

MLS#22002236

- RETAIL CONDO SPACE
- 11,400 SF unit - many possible uses!
- Includes 3 offices & large plush display area
- Plus storage, utility, & extra upstairs bonus area
- Access to loading dock
- Lease for \$4.85/SF or sell for \$595,000

Call Loren Gerber 269-921-0754

**\*\*\* PRICE REDUCED \*\*\***

MLS#22027705

- 3 BR BRICK RANCH
- In City of St Joe
- 1900 SF with potential for add'l BDs
- 3-season room, garage, potting shed
- View Lake Michigan sunsets
- \$349,000

Call Linda Derringer 269-313-5150

**\*\*\* DEVELOPMENT PROPERTY \*\*\***

MLS#20041203

- PRIME 38 ACRES in Oronoko Twp
- SMALLER PARCELS AVAILABLE
- Just off Exit 15 of US-31 bypass
- Spring-fed pond, hills, woods, ravines
- Many possibilities for commercial or residential
- \$595,000

Call Loren Gerber 269-921-0754

**\*\*\* RESTAURANT & BAR \*\*\***

MLS#22021025

- IDEAL DOWNTOWN ST JOE LOCATION
- Restaurant & bar including liquor license
- Includes all equipment & furniture
- Two bldgs over 9700 SF
- Second floor offices & storage
- \$1,375,000

Call Phil Medo 269-449-7325

**\*\*\* 10 ACRES \*\*\***

MLS#22021948

- MAGNIFICENT WATERFRONT PARCEL
- Wooded, virgin acreage on Round Lake
- All-sports lake close to Ludington
- Great for get-away or family compound
- Enjoy all the wildlife, too
- \$159,900

Call Connie Shearer 269-208-0001

**\*\*\* FOR LEASE \*\*\***

MLS#22005220

- GREAT COMMERCIAL LOCATION on Red Arrow
- Coloma Township
- 4800 SF with large showroom area
- Includes 2 office areas & storage
- Large paved parking
- \$4.19/SF

Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

**\*\*\* SALE OR LEASE \*\*\***

MLS#21003582

- MULTI-USE INDUSTRIAL bldg for sale or lease
- 9550 SF currently leased short-term
- Great location near I-94 Exit 30
- \$195,000
- Lease \$2.75/SF

Call Loren Gerber 269-921-0754

**\*\*\* BUILDING SITE \*\*\***

MLS#12021474

- ONE-ACRE WOODED LOT
- Big Smith Lake access
- Beautiful buildable site
- Berrien Township
- Great fishing & abundant wildlife
- \$52,000

Call Richard Kading 269-313-3719 or 269-465-4700



BUILT **Ford** PROUD



**2022 FORD EDGE ST LINE ALL WHEEL DRIVE**

Atlas Blue, Panoramic Vista Roof, Heated Steering Wheel, Adaptive Cruise Control, Navigation, Power Liftgate, Heated Seats, Wireless Charging Pad, Remote Start, 12 Inch Touchscreen, and Much More! F22153

MSRP.....\$47,280  
 SIEMANS DISCOUNT.....- 285  
**SALE PRICE FOR EVERYONE.....\$46,995**  
 2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH\* - 1,000  
**AS LOW AS.....\$45,995**  
**PLUS 0.9% FOR 36 MONTHS OR 1.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)\*  
 (\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

**2022 FORD F-150 SUPERCREW 4X4**

Space White Metallic, 2.7 Ecoboost V6 Engine, Remote Start, Sport Appearance Package, 20 Inch Six Spoke Dark Alloy Wheels, Power-Sliding Rear Window, 3.55 Locking Rear Axle, and Much More! F22189

MSRP.....\$57,540  
 SIEMANS DISCOUNT.....- 245  
**SALE PRICE FOR EVERYONE.....\$57,295**  
 2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH\* - 1,000  
**AS LOW AS.....\$56,295**  
**PLUS 2.9% FOR 60 MONTHS** (WITH APPROVED CREDIT)  
 (\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD F-350 4X4 SERVICE BODY**

Oxford White, Power Windows and Locks, Cruise Control, Locking Rear Axle, Running Boards, Trailer Brake Controller, Snowplow Prep Package, Knapheide Service Body, and Much More! F22177

MSRP.....\$47,865  
 ADD FOR SERVICE BODY.....+12,571  
 SUBTOTAL.....\$60,436  
 SIEMANS DISCOUNT.....- 441  
**SALE PRICE FOR EVERYONE.....\$59,995**  
 2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH\* - 1,000  
**AS LOW AS.....\$58,995**  
 (\*MUST QUALIFY)



**2022 FORD F-600 4X4 CHIPPER BODY**

Oxford White, 6.7 Power Stroke DIESEL Engine, Limited Slip Rear Axle, Platform Running Boards, Trailer Brake Controller, Power Windows and Locks, VOTH Chipper Body, and Much More! F22094

MSRP.....\$62,420  
 ADD FOR CHIPPER BODY.....+33,418  
 SUBTOTAL.....\$95,838  
 SIEMANS DISCOUNT.....- 343  
**SALE PRICE FOR EVERYONE.....\$95,495**  
 2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH\* - 1,000  
**AS LOW AS.....\$94,495**  
 (\*MUST QUALIFY)



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# MAKE THIS THE SUMMER EVENT



### 2022 JEEP RENEGADE LATITUDE 4X4

Bikini Metallic, 1.3 Turbo Engine, GPS Navigation, Heated Front Seats, Heated Steering Wheel, Remote Start, Blind Spot and Cross Path Detection, and Much More! C22127

MSRP.....	\$31,880
SIEMANS DISCOUNT.....	185
NATIONAL RETAIL CONSUMER CASH.....	750
GREAT LAKES BC RETAIL BONUS CASH.....	500
<b>SALE PRICE FOR EVERYONE \$30,445</b>	
RETURNING LESSEE*.....	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$29,445**  
(\*MUST QUALIFY)



### 2022 JEEP COMPASS LATITUDE 4X4

Laser Blue Pearl, Altitude Package, 18 Inch Black Painted Aluminum Wheels, Heated Front Seats, Power Liftgate, Remote Start, Heated Steering Wheel, Power Seat, Blind Spot and Cross Path Detection, and Much More! C22166

MSRP.....	\$36,450
SIEMANS DISCOUNT.....	255
NATIONAL RETAIL CONSUMER CASH.....	1,000
GREAT LAKES BC BONUS CASH.....	500
<b>SALE PRICE FOR EVERYONE \$34,695</b>	
RETURNING LESSEE*.....	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$33,695**  
(\*MUST QUALIFY)



### 2022 JEEP CHEROKEE TRAILHAWK 4X4

Bright White, 3.2 V6 Engine, Hands Free Power Tailgate, Heated Front Seats, Heated Steering Wheel, Power Seat, Remote Start, Blind Spot and Cross Path Detection, Rear Back-Up Camera, Lane Departure Warning, and Much More! C22111

MSRP.....	\$39,535
SIEMANS DISCOUNT.....	340
NATIONAL RETAIL CONSUMER CASH.....	750
<b>SALE PRICE FOR EVERYONE \$38,445</b>	
RETURNING LESSEE*.....	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$37,445**  
(\*MUST QUALIFY)



### 2022 DODGE CHARGER RT

Hellraisin, 20 Inch Black Noise Aluminum Wheels, Functional Hood Scoop, Blacktop Package, 5.7 HEMI V8 Engine, and Much More! Very Sharp Car! C22189

MSRP.....	\$44,095
SIEMANS DISCOUNT.....	100
NATIONAL RETAIL CONSUMER CASH.....	1,000
GREAT LAKES CCAP RETAIL BONUS CASH* -	1,000
<b>SALE PRICE FOR EVERYONE \$41,995</b>	
RETURNING LESSEE*.....	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$40,995**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**BUSINESS OWNERS' GET MORE! ASK HOW!**  
**BUSINESS LINK**  
ON THE JOB

### 2022 RAM 1500 BIG HORN CREW CAB 4X4

Hydro Blue Pearl, 20 Inch Aluminum Chrome Clad Wheels, Touchscreen Radio, Rear Back-Up Camera, and Much More! C22138

MSRP.....	\$50,545
SIEMANS DISCOUNT.....	300
NATIONAL RETAIL CONSUMER CASH.....	1,250
GREAT LAKES BC BONUS CASH.....	1,000
2022 CHRYSLER CAPITAL BONUS CASH*.....	500
NATIONAL RETAIL BONUS CASH.....	1,000
<b>SALE PRICE FOR EVERYONE \$46,495</b>	
STELLANTIS LEASE LOYALTY BONUS CASH* -	1,000
GREAT LAKES RETURNING LESSEE BONUS CASH* -	500
RETURNING LESSEE*.....	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$43,995**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



### 2022 JEEP GLADIATOR SPORT 4X4 WILLY'S

Black, 3.6 V6 Engine, Black 3-Piece Hardtop, LED Headlamp and Fog Lamp Group, 32 Inch Tires, Heated Front Seats, Heated Steering Wheel, and Much More! C22180

MSRP.....	\$51,765
SIEMANS DISCOUNT.....	270
GREAT LAKES BC BONUS CASH.....	1,000
BONUS CASH.....	1,000
<b>SALE PRICE FOR EVERYONE \$49,495</b>	
GREAT LAKES BC OWNER LOYALTY BONUS CASH* -	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$48,495**  
(\*MUST QUALIFY)



**BUSINESS OWNERS' GET MORE! ASK HOW!**  
**BUSINESS LINK**  
ON THE JOB

### 2022 RAM 1500 LARAMIE CREW CAB 4X4

Delmonico Red Pearl, Leather Seats, 5.7 HEMI V8 Engine, Sport Appearance Package, Anti-Spin Rear Axle, Heated Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, ParkSense Front and Rear Park Assist, and Much More! C22165

MSRP.....	\$63,225
SIEMANS DISCOUNT.....	230
NATIONAL RETAIL CONSUMER CASH.....	500
<b>SALE PRICE FOR EVERYONE \$62,495</b>	
NATIONAL CONQUEST BONUS CASH.....	1,250
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$60,745**  
(\*MUST QUALIFY)



**BUSINESS OWNERS' GET MORE! ASK HOW!**  
**BUSINESS LINK**  
ON THE JOB

### 2022 RAM 2500 CREW CAB 4X4

Patriot Blue Pearl, Snow Chief Group, Anti-Spin Rear Axle, 6.7 Cummins Turbo Diesel, Rear Power Sliding Window, Chrome Appearance Group, Clearance Lamps, Electronic Shift On-The-Fly Transfer Case, Trailer Brake Controller, Power Trailer Tow Mirrors, and Much More! C22190

MSRP.....	\$65,385
SIEMANS DISCOUNT.....	190
<b>SALE PRICE FOR EVERYONE \$65,195</b>	
MILITARY OR FIRST RESPONDER BONUS CASH* -	500

**AS LOW AS...\$64,695**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)  
**PLUS 0.0% FOR 36 MONTHS**  
**OR 1.9% 48 MONTHS (WITH APPROVED CREDIT)\***

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**WAS \$33,725**



**2015 FORD F-250 SRW LARIAT CREW CAB 4X4**

**NOW \$32,910**

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 145K Miles, Bedliner, Power Running Boards, Remote Start, Navigation, SYNC, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Oxford White, C22087B

**WAS \$33,987**



**2021 NISSAN ROGUE SV AWD**

**NOW \$32,877**

2.5 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 19K Miles, Remote Start, Power Driver's Seat, Adaptive Cruise Control, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gun Metallic, F21254B

**WAS \$29,256**



**2016 RAM 1500 ECO-DIESEL**

**NOW \$27,910**

3.0 V6 Turbo DIESEL Engine, 8 Speed Automatic, Aluminum Wheels, 145K Miles, Security Cover, Bedliner, Running Boards, Power Running Boards, Remote Start, Navigation, SYNC, Memory Power Leather Front Seats, Heated Steering Wheel, Remote Keyless Entry System, Granite Crystal, C22087B

# MANAGER'S

**WAS \$106,900**



**2022 GRAND WAGONEER SERIES-III 4X4**

**NOW \$101,954**

6.4 V8 EFI Engine, 8 Speed Automatic, 22 Inch Aluminum Wheels, Only 6K Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, Panoramic Moon Roof, Head Up Display, Night Vision Pedestrian/Animal Detection, Automated Parking System, Surround View Camera System, Hands Free Power Lift Gate, Remote Keyless Entry System, Wagoneer Certified! Bright White Clearcoat, F22162A

**WAS \$34,463**



**2018 FORD EXPLORER XLT**

**NOW \$33,255**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Front and Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Shadow Black, F22126A

**WAS \$27,523**



**2013 JEEP WRANGLER SAHARA UNLIMITED 4X4**

**NOW \$26,150**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, 3-Piece Black Hard Top, Leather Heated Front Seats, Trailer Tow Group, Remote Keyless Entry System, Black Clearcoat, C22133A

**WAS \$43,723**



**2021 HONDA RIDGELINE RTL CREW CAB AWD**

**NOW \$40,916**

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Bed Liner, Remote Start, Power Memory Leather Heated Front Seats, Power Moon Roof, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! White, F22120A

**WAS \$31,851**



**2017 RAM 1500 BIG HORN CREW CAB 4X4**

**NOW \$29,744**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 82K Miles, Running Boards, Remote Start, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Bright Silver Metallic, C21376B

**WAS \$29,297**



**2017 JEEP GRAND CHEROKEE LIMITED 4X4**

**NOW \$26,887**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 86K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Moonroof, Touchscreen Display, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Bright White Clearcoat, U22074



# SIEMANS IN BRIDGMAN

8961 Red Arrow Hwy., Bridgman, MI 49307  
**269-465-5344 or 269-962-1111**  
**WWW.SIEMANSINBRIDGMAN.COM**  
SALE DEPT. HOURS: MON & TUE



**2000 BIG HORN  
CREW CAB 4X4  
NOW \$28,345**

Automatic, Aluminum Wheels, 96K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Parking Aid, Back-Up Camera, Remote Keyless Entry System, F22075B

**WAS  
\$26,868**



**2019 KIA  
SPORTAGE EX AWD  
NOW \$25,929**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, Power Driver's Seat, Leather Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Snow White Pearl, C22130A

**WAS  
\$38,699**



**2018 FORD F-150  
STX SUPERCAB 4X4  
NOW \$36,439**

3.6 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 54K Miles, Running Boards, XL Sport Appearance Package, Power Windows and Locks, Vinyl Flooring, Back-Up Camera, Remote Keyless Entry System, Ford Certified, Shadow Black, C22135A

# SPECIALS

**WAS  
\$31,991**



**2015 JEEP WRANGLER  
UNLIMITED SPORT 4X4  
NOW \$28,943**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 81K Miles, Black 3-Piece Hardtop, Power Windows, Remote Keyless Entry System, Black Clear Coat, C22110A

**WAS  
\$35,898**



**2018 FORD  
EXPLORER XLT 4X4  
NOW \$33,630**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 10K Miles, 43K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Reverse Sensing System, Back-Up Camera, Power Liftgate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Blue Metallic, U22037A

**WAS  
\$62,856**



**2021 FORD F-150 LARIAT  
SUPERCREW 4X4  
NOW \$61,965**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Dark Alloy Wheels, 18K Miles, Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Windows, Leather Heated/AC Front Seats, Power Adjust Pedals, Twin Panel Moon Roof, 360-Degree Camera Package, Lane Keeping System, Pre-Collision Assist, Post-Collision Breaking, Blind Spot with Cross Traffic Alert, Reverse Brake Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Technology Package, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, F22146A

**WAS  
\$43,995**



**2019 JEEP GRAND  
CHEROKEE LIMITED 4X4  
NOW \$37,999**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 15K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Moon Roof, Auto Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Velvet Red Pearl Coat, U22018

**WAS  
\$29,910**



**2017 RAM 1500 BIG HORN  
CREW CAB 4X4  
NOW \$27,639**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 94K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, U22072

**WAS  
\$39,739**



**2018 FORD F-150  
XLT SUPERCREW 4X4  
NOW \$36,234**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 47K Miles, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Blue Jeans, C22040A

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**NOW \$14,995**  
 2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 119 Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Blue Reflex Mica, M22017A



**2015 MERCEDES-BENZ C300 4MATIC AWD**  
**NOW \$27,361**  
 2.0 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 41K Miles, Memory Power Leather Heated Front Seats, Twin Panel Moonroof, Auto Climate Control, CD-Player, Driver Monitoring, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Silver, F22152A



**2018 CHEVY SILVERADO 1500 REGULAR CAB 4X4**  
**NOW \$33,995**  
 5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Power Windows and Locks, Touchscreen Radio, Remote Keyless Entry System, Black, C22144A



**2014 FORD ESCAPE TITANIUM 4X4**  
**NOW \$18,847**  
 2.0 EcoBoost EFI Engine, 6 Speed Automatic, Alloy Nickel Wheels, 80K Miles, Remote Start, Navigation, SYNC, Memory Power Driver's Seat, Leather Heated Front Seats, Rear Parking Aid, Cross-Traffic Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Sterling Gray Metallic, C22156B

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**NOW \$26,924**  
 2.4 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 18K Miles, 3<sup>rd</sup> Row Fold/Recline Seat, Touchscreen Display, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Vice White, F22060C



**2019 FORD EDGE SEL AWD**  
**NOW \$32,276**  
 2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, F2212A



**2022 JEEP COMPASS LIMITED 4X4**  
**NOW \$35,448**  
 2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Less Than 4K Miles! Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moonroof, Auto Climate Control, Premium Alpine Speaker System, Touchscreen Display, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, C22146A



**2019 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$34,435**  
 3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal, F22207A



**2017 CHEVY SILVERADO 1500 LT Z71 DOUBLE CAB 4X4**  
**NOW \$34,302**  
 5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Bedliner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Red Hot, U22112



**2021 HONDA HR-V EX-L AWD**  
**NOW \$30,806**  
 1.8 EFI Engine, 1 Speed CVT Automatic, Styled Steel Wheels, 35K Miles, Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Start, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C22137C



**2019 FORD EDGE SEL AWD**  
**NOW \$32,804**  
 2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Stone Gray Metallic, U22100



**2017 FORD F-250 SRW XLT SUPERCAB 4X4**  
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**2018 CHEVY MALIBU LT**  
**NOW \$24,563**  
 1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Pepperdust Metallic, F22139A



**2018 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$31,995**  
 5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 128K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Panoramic Moonroof, Back-Up Camera, Remote Keyless Entry System, Blue, C21311A



**2019 FORD MUSTANG COUPE**  
**NOW \$28,829**  
 2.3 EcoBoost EFI Engine, 10 Speed Automatic, Machined Aluminum Wheels, 50K Miles, Remote Start, SYNC 3, Power Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Need for Green, F22156A

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 1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear Park Assist, Rear Cross Traffic Alert, Lane Change Alert, Side Blind Zone Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Pacific Blue Metallic, U22108



**2019 VOLKSWAGEN TIGUAN**  
**NOW \$27,749**  
 2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Power Driver's Seat, Heated Front Seats, Panoramic Moonroof, Auto Climate Control, Blind Spot Monitor, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Black, F22110A



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**NOW \$40,995**  
 2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 14K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Cross-Traffic Alert, Rear Parking Aid, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Crystal Black Pearl, F22030B



**2015 GMC TERRAIN SEL AWD**  
**NOW \$12,928**  
 2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 146K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Dark Sapphire Blue Metallic, C22122B



**2019 FORD EDGE SEL AWD**  
**NOW \$33,500**  
 2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Panoramic Moonroof, Auto Climate Control, Lane Keeping System, Cross Traffic Alert, Pre-Collision Assist, Blind Spot Monitor, Reverse Sensing System, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Ruby Red Metallic, U22101



**2019 CHEVY EQUINOX LT AWD**  
**NOW \$29,500**  
 1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Cross Traffic Alert, Lane Change Alert, Side Blind Zone Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Silver Ice Metallic, U22092



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 3.6 V6 EFI Engine, 8 Speed Automatic, 20 Inch Satin Carbon Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Moonroof, DVD Entertainment System, Adaptive Cruise Control, Rear Parking Aid, Blind Spot Monitor, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Brilliant Black Crystal Pearlcoat, C22169A



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**MOODY** *Continued from Cover*  
**Krasl's Bizoe Honored as 'Rising Leader' in Michigan Arts & Culture**

The marketing manager at Krasl Art Center in St. Joseph is being honored as a 'Rising Leader' in the Michigan arts and culture community. Matthew Bizoe is one of sixteen individuals that have been chosen by the Michigan Arts and Cul-

ture Council for their 2022-23 cohort of Rising Leaders.

MACC created the Rising Leaders program in 2018 with a focus on the advancement and development of Michigan's arts leaders. Over a six-month period, participants engage in a series of activities that includes three intensives focusing on self-awareness and self-management; mutual influence; and gaining tools to create communities and a state where everyone can experience and express creativity in their daily lives.

Matthew Bizoe brings his background in public relations, event planning, and graphic design to his position as Marketing Manager for Krasl Art Center in St. Joseph. His love of arts institutions began with volunteer internships at the DeVos Museum, The Marquette Area Blues Society, and the Marquette Arts and Culture Center, all based in Marquette, Michigan. It was there that he earned two bachelor's degrees in Graphic Design and Public Relations from Northern Michigan University.

He brings his experience and skills from positions like a design intern for Truscott Rossman Public Relations Firm in Detroit, coordinating weddings for Merry Me Events of Edwardsburg, IN, and managing Art FX Signs & Graphics in Bridgman, to his work at Krasl Art Center,

where he strives to share the organization's mission to inspire and strengthen community through visual art. When not advancing the arts, he spends his time crocheting and traveling with his husband and their beloved Samoyed.

Applicants were chosen from across Michigan and join the 42 alumni from MACC's first three cohorts in what the Council hopes will continue to grow into a strong and meaningful network of individuals and organizations that believe in the power of the arts to transform Michigan. Program participants from across the state of Michigan gain tools and perspective needed to strengthen their leadership skills and develop relationships with an extraordinary cohort of peers dedicated to advancing the arts and culture field.

Rising Leaders is a program designed and facilitated by MACC and Partners in Performance (PIP), the nation's preeminent designer and facilitator of leadership development initiatives for the arts and culture sector. Partners in Performance have been developing leaders across the entire country for decades.

MACC Program Manager Chad Swan-Badgero speaks about the powerful impact of the Rising Leaders program. "I was fortunate to have gone through this leadership development program, led by Partners in Performance, and it was truly transformational in the way I view myself and my role in moving arts and culture forward. To be partnering with PIP to guide our next generation of arts and culture leaders here in Michigan is not only an honor, but a little bit like working with your idols! PIP is THE industry leader for this work, and the results after just three years have been tremendous".

**Economic Club Welcomes Henry Winkler**  
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co-starring role as acting coach Gene Cousineau on the hit HBO dark comedy Barry, Henry Winkler has enjoyed over four decades of success as an actor, producer, and director. Beyond this Emmy Award-winning actor's success on stage and screen, Winkler is a New York Times best-selling author. His works include a 34-book children's series co-authored with Lin Oliver and inspired by his own struggles with undiagnosed dyslexia.

During "An Evening with Henry Winkler," he will share humorous anecdotes and inspirational lessons based on his life and storied career. It happens Tuesday, November 8, 7:30 pm at the Mendel Center Mainstage at Lake Michigan College.

Tickets are on sale now  
 In-person tickets - \$50 | \$60 | \$80  
 Pre-speaker dinner - \$35

Live stream - \$20

For those who enjoy the social aspect and convenience of having dinner at The Mendel Center before speakers take the stage, that opportunity is available. A brief appearance by the speaker during dinner is planned.

Grand Upton Hall buffet dinners begin at 5:30 pm. Dinner tickets are \$35 and are shown as an add-on option when you purchase your speaker tickets. Capacity is limited.

Order tickets at [TheMendelCenter.com](http://TheMendelCenter.com) or call 269-927-8700, option 1, weekdays from 10 am - 6 pm.

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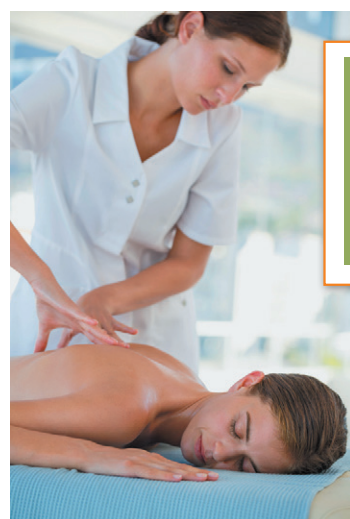


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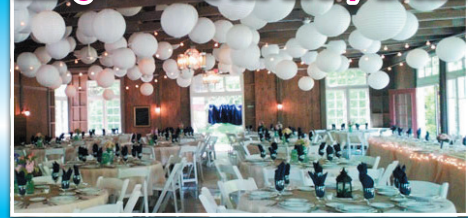
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*Dave*



*Ramsey*

**Dave Says**  
**Which is best?**

Dear Dave,

How do you know if a will or a trust is best for you?

Monica

Dear Monica,

This is a great question, especially since August is National Make-a-Will Month. The first thing you should do is take a serious look at your needs, your wishes and your overall life and financial circumstances.

If you're like the average person with a couple of kids, a home and some savings, a will is all you need. There's no reason to bring lawyers into the mix, unless there's something complicated about your situation. In cases like this, you can even set one up online that's perfectly legal in just a few minutes.

If you're older, your kids are grown and your estate is worth \$1 million or more, a trust is the way to go. By doing this, you can

avoid probate in a way that wills don't allow. Now, if you have a large estate and dependents, having both a will and a trust is a good idea. And you don't have to worry about the two bumping into each other. They're separate legal instruments, and there's generally no conflict between them. If there is a legitimate, legal conflict between them, the trust usually overrides the will.

Simply put, everyone needs a will. But not everyone needs a trust. Trusts can be more than you need, but they can also be a great tool if you have a larger estate. So, if you're in the vast majority of folks who don't need a trust, just get yourself a will. You'll spend a lot less money and feel so much better knowing your stuff will go to the right people—and that your family will be taken care of!

— Dave

\* Dave Ramsey is an eight-time national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

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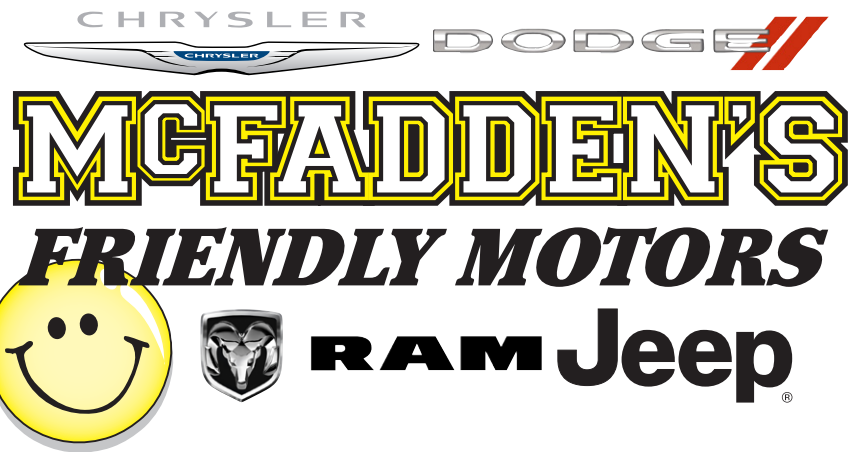
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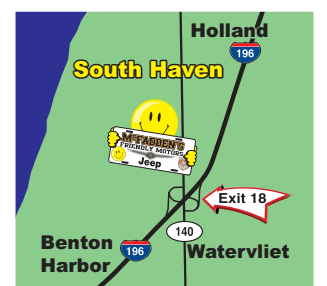


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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. New 2022 Camry & Camry Hybrid (includes AWD & excludes TRD), new 2022 RAV4 & RAV4 Hybrid (excludes RAV4 Prime) and new 2022 Tacoma (excludes TRD Pro). 1.9% APR for 36 Months with \$28.60 per \$1,000 borrowed OR 1.9% APR for 48 Months with \$21.65 per \$1,000 borrowed. \* 3. 2022 Camry Hybrid LE EPA-estimated 51 city/53 hwy/52 combined mpg. \*\* 4. Savings based on Camry Hybrid LE 52 mpg/RAV4 Hybrid LE 40 mpg vs. average 2022 vehicle 27 mpg, 45% highway, 55% city driving 15,000 miles/year and current fuel prices (AAA gas price \$4.35 national avg. as of 7/25/22). See [www.fueleconomy.gov](http://www.fueleconomy.gov). 5. 2022 RAV4 Hybrid EPA-estimated 41 city/38 hwy/40 combined mpg. \*\* 6. Based on manufacturers' sales data from CY 2005-2021. 7. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit [buyatoyota.com](http://buyatoyota.com) for complete details. 8. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit [buyatoyota.com](http://buyatoyota.com) for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. \* Subject to approved credit through Toyota Financial Services Tier 1+ & 1 only. Not all customers will qualify for lowest rate; see dealer for terms and conditions. \*\* Use for comparison purposes only. Your mileage and driving range will vary for many reasons, including your vehicle's condition and how/where you drive. See [www.fueleconomy.gov](http://www.fueleconomy.gov). For 2, 7 & 8: Must take retail delivery from new 2022 dealer stock while supply lasts between 8/2/22 and 9/6/22. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. APR, Customer Cash & Lease offers may not be combined. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 9/6/22.



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9/30	@	Battle Creek Lakeview 7pm
10/7	vs	St. Joseph 7pm
10/14	@	Portage Northern 7pm
10/21	vs	Portage Central 7pm




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9/23	@	Portage Central 7pm
9/30	vs	Portage Northern 7pm
10/7	@	Lakeshore 7pm
10/14	vs	Mattawan 7pm
10/21	@	Battle Creek Central 7pm

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9/1	@	Hillsdale 7pm
9/9	vs	Allegan 7pm
9/16	vs	Dowagiac 7pm
9/23	@	Benton Harbor 7pm
9/30	@	Buchanan 7pm
10/7	vs	TBA
10/14	vs	Brandywine 7pm
10/21	vs	Portland 7pm

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**TWIN CITY SHARKS**

8/26	@	Summerfield 7pm
9/2	vs	Pontiac Arts & Tech 7pm
9/9	vs	Granbrook Kingswood
9/17	@	University Liggett 12pm
9/24	@	Cardinal Mooney Catholic 1pm
9/30	vs	Shrine Catholic 7pm
10/7	@	Everest Collegiate 7pm
10/14	vs	Cabrini 7pm
10/21	vs	Algonac 7pm

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**BENTON HARBOR TIGERS**

8/25 @	Lawton 7pm
9/2 vs	Ottawa Hills 7pm
9/9 @	Muskegon Catholic Central 7pm
9/16 @	Kalamazoo United 7pm
9/23 vs	Berrien Springs 7pm
9/30 vs	Brandywine 7pm
10/7 vs	Dowagiac 7pm
10/14 @	Buchanan 7pm
10/21 @	Constantine 7pm

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**BRIDGMAN BEES**

8/25 @	Maple Valley 7pm
9/1 vs	Red Arrow Raiders 7pm
9/9 @	Mendon 7pm
9/16 @	Tri-Unity Christian 7:30pm
9/23 vs	Eau Claire 7pm
9/30 @	Godfrey-Lee 7pm
10/7 vs	Lawrence 7pm
10/14 @	Twin City Sharks 7pm
10/21 vs	Martin 7pm

**GOOD LUCK to All Local Teams!**

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**EAU CLAIRE BEAVERS**

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9/9 vs	Twin City Sharks 7pm
9/16 @	Red Arrow Raiders 7pm
9/23 @	Bridgman 7pm
9/30 vs	Tri-Unity Christian 7pm
10/7 vs	Godfrey-Lee 7pm
10/14 vs	Gobles 7pm
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