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Moody on The Market



Pat Moody

Kinexus Head Reflects On Trip To Poland To Aid Ukrainian Refugees

When Todd Gustafson saw the news reports of suffering and carnage in Ukraine this February, he was determined to help.

"When the Russians invaded Ukraine, we were all watching this unfold on television and social media and just aghast at what was occurring," said Gustafson, President and CEO of Benton Harbor-based workforce development nonprofit Kinexus. "Knowing there were people that had left everything behind and were uncertain about where they were going to live or what they were going to eat ... I just thought 'I have to do something.'"

Rather than simply making a donation, though, he decided he needed to go there and help people in person.

By April, Gustafson and two others – Kinexus administrator Caleb Colp and former First Church of God pastor Bob Moss – were on the ground in Poland, despite not knowing anybody there.

They used their connections through United Way of Southwest Michigan to get in touch with former St. Joseph resident Laura Sokol who has been living in Warsaw, Poland. Through Sokol, Gustafson learned about what the needs of the people were.

"At that time, it was primarily food, shelter and transportation," Gustafson said. "So, we raised money through friends and family, and also connected with First Church ... we were able to raise money quickly and not have to put infrastructure in place because they already have one."

Gustafson and his small crew also met with businesses, non-governmental organizations and volunteers serving refugees. They were also able to help a Ukrainian florist and her family, who were living with Sokol.

In total, Gustafson and his group were able to raise more than \$20,000 for organizations like *Help Center* and *East-West Link*, which directly support refugees in Poland.

Continued on page 16

Millicent Huminsky



Executive Director, Southwestern Michigan Tourist Council

Fun & Interesting Things to Do in Michigan's Great Southwest!

Just coming off a beautiful Labor Day weekend and transitioning from the end of summer into early fall there is certainly no shortage of fun and interesting things to do in

Michigan's Great Southwest! The last half of this month is filled with all kinds of unique opportunities to enjoy. We start with *A Grape Stompin' Good Time: 3rd Annual Grape Stomp*, September 17! The folks at Chill Hill hope you are ready to have a grape stompin' good time and invite you to join them in the alley on

Saturday, September 17th! There will be live music with Dart Board Compromise, their annual grape stomp competition and Silly Sausage food truck. Music will be from 5-9pm and the grape stomp competition will be between sets. One round, eight teams, two people per team.

Continued on page 2

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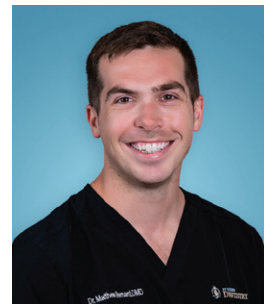
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Amy - Google Review



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Fun *Continued from cover*

The winner will receive a prize from Chill Hill Winery and bragging rights for all eternity.

Also on the 17th is St. Joseph Today's *Fall Festival, and Farmers Market*. Both activities will be held in Lake Bluff Park. All ages are sure to have fun at this celebration of autumn. Attendees will enjoy the Critter Barn, Balloon Twisters, the Great Pumpkin Festival and more!

Our next happening takes us to south country for *The Black Opry at The Acorn*, September 23. The Black Opry is a home for Black artists and Black fans of country, blues, folk, and Americana music. Country music has been made by and loved by Black people since its conception. For just as long, they have been overlooked and disregarded in the genre by fans and executives. Black Opry wants to change that. They invite you to discover, support, and enjoy the Black artists that make magic in this space. One of the most valuable aspects of country music is its versatility and diversity in sound. Country, blues, folk, and Americana music often overlap or weave together- these artists explore all of those sounds and intersections. The Black Opry Revue showcases the diversity in sound and stories that Black artists offer to these genres.

The next day, September 24, offers a genre of a different kind with The Mendel Center at Lake Michigan College's performance of *Hotel California: A Salute to the Eagles!* For more than three decades, *Hotel California: A Salute to the Eagles* has touched the hearts of fans all over

the world by respectfully and accurately reproducing the Grammy Award-winning sounds of this great American songbook. This Southern California group is the ONLY show to have "Official Authorization" to perform the Eagles catalog of music. A spirited blend of originality and the pursuit of excellence have taken *Hotel California: A Salute to the Eagles* to a level normally reserved for gold and platinum recording artists. So, join us now...on a trip down a dark desert highway, feel the cool wind in your hair...it's time to check into the Hotel California.

This will be my last column as I move into retirement next month. For nearly 38 years I have had the most amazing job in the world! It has been the most diverse, exciting and rewarding job that anyone could ask for. A lot of folks have asked what the future holds for me. My husband, Jack and I are looking forward to traveling around the United States to places we have never been before and hope to eventually spend a good amount of time in Europe. Also spending a lot more time with our children, grandchildren and our first great grandchild, and of course all of the friends we have met along the way. One thing is for sure, I have always said that everyday here is just another day in paradise, so we will not be leaving the area. We are lifetime southwesterners – southwest Michigan that is!

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Photo of the Week



Sad Suns Say So Much
Photo by Marcy Marschke

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Don

The Mothers' Eternal Lamentation



Stuart

Okay, Labor Day was last weekend, but that's when I had to write and submit this column. So, I gave myself some time off by stealing this bit that I learned about at the National Comedy Center in Jamestown, New York. It's a sketch by the inimitable duo of Elaine May and Mike Nichols, when they were members of the mother of all improvisational comedy troupes, The Compass Players.

The scene: A phone call between Arthur, a rocket propulsion scientist, and his mother:

Arthur: Hello?

Mother: Hello Arthur, this is your mother. Do you remember me?

A: Mother I was just going to call you! I had my hand on the phone!

M: Arthur you were supposed to call me last Friday!

A (stammering): I know, I didn't have a second, I was working, I was in the lab. . .

M: I sat by that phone all day Friday and all Friday night. (Arthur keeps stammering) And all day Saturday and all day Sunday. Your father finally said to me "Eat something! You'll faint!" and I said "No, no! I don't want my mouth to be full when Arthur calls."

A: Mom, I was sending up a rocket! I just didn't have a second!

M: Well, it's always something isn't it? I'm sure all the other scientists there have mothers and I'm sure that they all find time after breakfast or before their countoff---

A: Countdown.

M: ---to pick up the phone and call them. You know how I worry. I read in the paper you're still losing rockets!

A: Mother I'm not losing them.

M: I nearly went out of mind! I wondered what if they're taking it out of his pay?

A: Mother please don't worry.
M: What does that mean? "Don't worry"?
A: I don't know actually. It was just the first thing that came into my head.
M: Arthur, I'm a mother!
A: Yeah, well, that's the thing.
M: Arthur, you're young. Someday you'll get married and have children. And when you do, I only pray they make you suffer the way you're making me suffer. That's all I pray. It's the mothers' prayer.
A: Okay, well, thanks for calling.
M: Arthur, you're being sarcastic.
A: Mother I'm doing my best here. I'm very busy.

M: All right I'm sorry. I'm sorry I bother you when you're busy. Believe me, I won't be around to bother you much longer. I hope I didn't make you feel bad.

A (incredulously): Are you KIDDING? I feel awful!

M: Oh honey. If I could believe that I'd be the happiest mother in the world!

A: Well mother, I feel rotten!

M: Well then, call me! I know that I nag you. (In a shrill voice) You've got a nagging mother what are you gonna do? (Laughs) I'm kidding. You know you're my baby, and when you don't call, I can't help it, I worry. Is it so hard to pick up a phone and call?

A (in a small voice): I will, I promise.

M (in a baby-talk voice): You'd make your mommy so happy.

A (in a baby voice): Mommy happy, me happy.

M: Mommy wishes you lots of luck with your rockets. Goodbye baby.

A: Bye bye buh-buh babu (trails off into baby babble).

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Jeffries

The Housing Market in Southwestern Michigan

The local housing market is adjusting and impacting buyers and sellers. For the second consecutive month, there has been little or no growth in the number of houses for sale. Selling prices have set records each month this year with the exceptions of January and April in the year-over-year comparison.

In July, the SWMI housing market saw the number of houses sold fall to 322 from 388 in July 2021, for a 17 percent drop in sales. For the third month in the year's peak season, sales in July at 322 were slightly lower than in June at 325 and slightly higher than in May at 313. Year-to-date sales were down 13 percent from 2021 (1845 vs. 2132).

Except for the average selling price in July, the year-to-date selling prices and the median selling price set records in the year-over-year comparison, which dates back to 2006.

The average selling price fell 8 percent from that in July 2021 (\$324,567 vs. \$351,131). The year-to-date average selling price of \$331,644 was 3 percent higher than the \$321,074 price in July 2021.

The median selling price increased 4 percent to \$249,750 from 240,500 in July 2021. Year-to-date, the median selling price rose 8 percent (\$243,000 vs. \$225,000).

The median price is the price at which 50% of the homes sold were above that price, and 50% were below.

The total dollar volume fell 23 percent in July 2022 (\$104,510,719 vs. \$136,238,880). The year-to-date total dollar volume at the end of July 2022 fell 11 percent (\$611,884,673 vs. \$684,530,317).

The inventory of houses for sale has slowed the free-fall of available listings to a 2 percent decrease from 2021 (873 vs. 889). The inventory of houses for sale increased to a 3.9-months supply of inventory available for buyers, up from the 3.6-months supply in June 2021. For comparison, in July 2010, there were 3821 houses for sale and an 18.1-months supply of inventory.

The number of bank-owned or foreclosed homes as a percentage of all transactions stayed at 1 percent in July, the same as in June, May, and April. In January, the rate was 0 percent, the lowest in 2022. The previous lowest percentage in July was 0 percent in 2021. The highest percentage in July was 35 percent in 2009.

Nationally, the Freddie Mac mortgage rate was 5.30 in July, down from 5.7 in June for a 30-year conventional mortgage.

This data reflects home sales across Allegan, Berrien, Cass, and the westerly 2/3 of Van Buren Counties and should not be used to determine the market value of any individual property. If you want to know the market value of your property, please contact your local REALTOR®.

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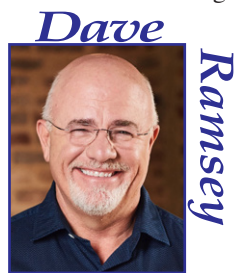
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Dave Says

Don't let them hook you

Dear Dave,

My wife and I just bought a new home, and we only need one or two more things to furnish the living room. Over the weekend, we found a couch and love seat set we both like for \$3,000. The owner of the store said he would take 15% off the price if we get a store credit card and pay for it that way. We are in pretty good financial shape, and can afford to pay cash for the furniture, but what do you think about the idea of taking advantage of the 15% off offer, then paying off the card immediately and closing the account?

Jackson

Dear Jackson,

Playing with snakes is always a bad idea. Sooner or later, you're going to get bitten.

Everyone thinks they're the exception to the rule, or they're somehow winning or getting rich by doing stuff like this. It doesn't work that way. So, stop playing around with debt products. This guy's just trying to hook you and make more money.

Your idea might sound good on the surface to a lot of folks, but the problem is the vast majority of those same people don't have the discipline to follow through on a plan like this. Having that store account, even for a short period of time,

would be too much of a temptation. Another issue is many places like this hit you with a fee when you pay off the card. They'll fee you to death on other things, too, if you're not careful, until you end up wishing you'd never even seen the place.

If it were me, I'd just talk to the owner again and let him know I'm taking my business elsewhere unless he discounts the furniture 15% on a cash purchase. There's no way I'd take out a stupid credit card for a place like that whether I had the cash on hand or not!

— Dave

* Dave Ramsey is an eight-time national best-selling author, personal finance expert, and host of *The Ramsey Show*, heard by more than 18 million listeners each week. He has appeared on *Good Morning America*, *CBS This Morning*, *Today Show*, *Fox News*, *CNN*, *Fox Business*, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for *Ramsey Solutions*.

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Joshua Doxtator, PGA
General Manager
The Golf Club at Harbor Shores Resort

Tee it High & Let it Fly

Recently I wrote an article titled, "Drive for Show, Putt for Dough," and although I firmly believe this to be the case, putts don't matter all that much when you can't hit the fairway! Golfers of all ages are captivated with hitting the ball as far as possible. If you're a student of the game, you might remember a favorite quote of mine from the late Harvey Penick, "the woods are full of long drivers." I'm all for distance, but accuracy and limited dispersion is much more important. Distance comes with speed, and speed can only be obtained when the body makes a reactive golf motion. I know, that sounds like a lot!

In an attempt to help you "Drive for Show," here are some things to think about next time you tee it up! Speaking of teeing it up, tee height is extremely important. Often, I see players tee the ball too low, thus creating a downward path into the ball. Outcome = sky ball or a mark on the top of your brand new \$500 driver. The general rule of thumb is to allow at least half the ball sit above the crown of the club. Why? The driver is the only club in your bag that hits the ball on an upward path. This reduces spin and increases launch angle, both of which you want!

Ball position is equally important; the ball position should be just inside your lead foot or out towards your toe line. This allows the club to move upward into the ball. When the ball position moves back, it becomes impossible to hit the ball on an upward path unless you fall back, which is not recommended.

Square your shoulders! When you put the ball position forward, your body will automatically try and align left (for a right-handed player) of target, make sure you align your shoulders to your hips, knees and feet. The typical shot pattern for someone aligning left is a slice; I'm sure none of you reading this are guilty of that.

Finally, remember that you hit the ball on the forward path, not the backswing. I witness countless golfers take the club back with so much rage and fury you wonder if there's other issues going on. Something I tell all my students is, "low and slow, then let it go." Keeping the club head low to the ground as it moves away from the ball allows for correct plane based on your posture. Don't worry about getting the club to move upward, that happens on its own. Once the club gets to the top position, allow rotation to take over into the ball.

Until next time, tee it high and let fly; once safely on the green putt for dough!

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Stone Blue Metallic, ActiveX Seat Material, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, Heated Front Seats, and Much More! F22117

MSRP.....\$41,735
SIEMANS DISCOUNT.....- 240

SALE PRICE FOR EVERYONE.....\$41,495

2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH* - 1,000

AS LOW AS.....\$40,495

PLUS 0.9% FOR 36 MONTHS OR 1.9% FOR 48 MONTHS (WITH APPROVED CREDIT)
(* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

2022 FORD RANGER XLT CREW CAB 4X4

Shadow Black, Leather Seats, Black Appearance Package, Adaptive Cruise Control, B & O 10 Speaker Sound System, Forward Sensing System, and Much More! F22218

MSRP.....\$45,175
SIEMANS DISCOUNT.....- 180

SALE PRICE FOR EVERYONE.....\$44,995

2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH* - 1,000

AS LOW AS.....\$43,995

PLUS 1.9% FOR 36 MONTHS OR 2.9% FOR 48 MONTHS (WITH APPROVED CREDIT)*
(* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



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Atlas Blue, Panoramic Vista Roof, Heated Steering Wheel, Adaptive Cruise Control, Navigation, Power Liftgate, Heated Seats, Wireless Charging Pad, Remote Start, 12 Inch Touchscreen, and Much More! F22153

MSRP.....\$47,280
SIEMANS DISCOUNT.....- 285

SALE PRICE FOR EVERYONE.....\$46,995

2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH* - 1,000

AS LOW AS.....\$45,995

PLUS 0.9% FOR 36 MONTHS OR 1.9% FOR 48 MONTHS (WITH APPROVED CREDIT)*
(* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

2022 FORD F-150 SUPERCREW XLT 4X4

Agate Black Metallic, 5.0 V8 Engine, 20 Inch Chrome-Like PVD Wheels, Trailer Tow Package, Extended Range 36 Gallon Fuel Tank, Locking Rear Axle, Heated Front Seats, Remote Start, Chrome Appearance Package, and Much More! F22223

MSRP.....\$60,570
SIEMANS DISCOUNT.....- 575

SALE PRICE FOR EVERYONE.....\$59,995

2022 MILITARY, FIRST RESPONDER, OR MEDICAL PROFESSIONAL EXCLUSIVE CASH* - 1,000

AS LOW AS.....\$58,995

PLUS 2.9% FOR 60 MONTHS OR 3.9% FOR 72 MONTHS (WITH APPROVED CREDIT)*
(* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



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**2022 JEEP RENEGADE
LATITUDE 4X4**

Bikini Metallic, 1.3 Turbo Engine, GPS Navigation, Heated Front Seats, Heated Steering Wheel, Remote Start, Blind Spot and Cross Path Detection, and Much More! C22127

MSRP.....	\$31,880
SIEMANS DISCOUNT.....	- 185
NATIONAL RETAIL CONSUMER CASH.....	- 750
GREAT LAKES BC RETAIL BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE \$30,445	
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$29,445	

(*MUST QUALIFY)



**2022 JEEP COMPASS
LATITUDE 4X4**

Laser Blue Pearl, Altitude Package, 18 Inch Black Painted Aluminum Wheels, Heated Front Seats, Power Liftgate, Remote Start, Heated Steering Wheel, Power Seat, Blind Spot and Cross Path Detection, and Much More! C22166

MSRP.....	\$36,450
SIEMANS DISCOUNT.....	- 255
NATIONAL RETAIL CONSUMER CASH.....	- 1,000
GREAT LAKES BC BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE \$34,695	
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$33,695	

(*MUST QUALIFY)



**2022 RAM 1500
TRADESMAN CREW CAB 4X4**

Patriot Blue Pearl, Anti-Spin Rear Axle, Receiver Hitch, Back-Up Camera, Power Windows and Locks, and Much More! C22148

MSRP.....	\$44,640
SIEMANS DISCOUNT.....	- 695
NATIONAL RETAIL CONSUMER CASH.....	- 500
2022 CHRYSLER CAPITAL BONUS CASH*.....	- 750
BONUS CASH.....	- 1,500
SALE PRICE FOR EVERYONE \$41,195	
STELLANTIS LOYALTY BONUS CASH*.....	- 1,500
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$38,695	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2022 DODGE CHALLENGER GT
ALL WHEEL DRIVE**

Go Mango, Blacktop Package, Navigation, Power Sunroof, Heated Front Seats, Heated Steering Wheel, 20 Inch Black Aluminum Wheels, Alpine Speakers, and Much More! C22176

MSRP.....	\$44,170
SIEMANS DISCOUNT.....	- 175
NATIONAL RETAIL CONSUMER CASH.....	- 1,000
GREAT LAKES CCAP RETAIL BONUS CASH*.....	- 1,000
NATIONAL RETAIL BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE \$41,495	
RETURNING LESSEE*.....	- 50
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$40,495	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2022 JEEP GLADIATOR
OVERLAND 4X4**

Black, Leather Seats, Trailer Tow Package, 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, Remote Start, Alpine Premium Sound System, and Much More! C22213

MSRP.....	\$53,760
SIEMANS DISCOUNT.....	- 265
NATIONAL RETAIL CONSUMER CASH.....	- 1,000
GREAT LAKES BC BONUS CASH.....	- 750
BONUS CASH.....	- 1,000
SALE PRICE FOR EVERYONE \$50,745	
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$50,245	

(*MUST QUALIFY)



**2022 RAM 1500
LARAMIE CREW CAB 4X4**

Delmonico Red Pearl, Leather Seats, 5.7 HEMI V8 Engine, Sport Appearance Package, Anti-Spin Rear Axle, Heated Front Seats, Heated Steering Wheel, Blind Spot and Cross Path Detection, Parksense Front and Rear Park Assist, and Much More! C22165

MSRP.....	\$63,225
SIEMANS DISCOUNT.....	- 230
NATIONAL RETAIL CONSUMER CASH.....	- 500
NATIONAL CONQUEST BONUS CASH*.....	- 1,250
SALE PRICE FOR EVERYONE \$61,245	
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$60,745	

(*MUST QUALIFY)



**2022 RAM 2500
CREW CAB 4X4**

Patriot Blue Pearl, Snow Chief Group, Anti-Spin Rear Axle, 6.7 Cummins Turbo Diesel, Rear Power Sliding Window, Chrome Appearance Group, Clearance Lamps, Electronic Shift On-The-Fly Transfer Case, Trailer Brake Controller, Power Trailer Tow Mirrors, and Much More! C22190

MSRP.....	\$65,385
SIEMANS DISCOUNT.....	- 190
SALE PRICE FOR EVERYONE \$65,195	
NATIONAL CONQUEST BONUS CASH*.....	- 750
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$63,945	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)
PLUS 0.0% FOR 36 MONTHS OR 1.9% 48 MONTHS (WITH APPROVED CREDIT)*



**2022 RAM 2500
CREW CAB LARAMIE 4X4**

Delmonico Red, Night Edition, LED Box Lighting, Leather Bucket Seats, 6.4 HEMI V8 Engine, Snow Chief Group, 20 Inch Black Painted Aluminum Wheels, Heated Seats, 17 Speaker Harman Kardon Premium Sound, Heated Steering Wheel, and Much More! C22168

MSRP.....	\$72,170
SIEMANS DISCOUNT.....	- 675
SALE PRICE FOR EVERYONE \$71,495	
NATIONAL CONQUEST BONUS CASH*.....	- 750
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS.....\$70,245	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)
PLUS 0.0% FOR 36 MONTHS OR 1.9% 48 MONTHS (WITH APPROVED CREDIT)*

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WAS \$31,995

**2018 FORD F-150 XLT
SPORT SUPERCREW 4X4
NOW \$29,431**

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 128K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Panoramic Moonroof, Back-Up Camera, Remote Keyless Entry System, Blue, C21311A



WAS \$29,500

**2019 CHEVY
EQUINOX-LT AWD
NOW \$27,899**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Cross Traffic Alert, Lane Change Alert, Side Blind Zone Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Silver Ice Metallic, U22092



WAS \$46,995

**2020 CHRYSLER
PACIFICA S AWD
NOW \$45,625**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 18K Miles, Remote Start, Memory Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Power-Slide Side Doors, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Bright White Clearcoat, F21255A

Manage



WAS \$36,552

**2018 GMC CANYON
SLE CREW CAB 4X4
NOW \$35,634**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Onyx Black, C22145B



WAS \$33,725

**2015 FORD F-250 SRW
LARIAT CREW CAB 4X4
NOW \$32,414**

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 145K Miles, Bedliner, Power Running Boards, Remote Start, Navigation, SYNC, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Oxford White, C22087B



WAS \$33,987

**2021 NISSAN
ROGUE SV AWD
NOW \$31,850**

2.5 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 19K Miles, Remote Start, Power Driver's Seat, Adaptive Cruise Control, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Gun Metallic, F21254B

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WAS \$26,924

**2020 DODGE
JOURNEY SE VALUE
NOW \$25,668**

2.4 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 18K Miles, 3rd Row Fold/Recline Seat, Touchscreen Display, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Vice White, F22060C



WAS \$43,723

**2021 HONDA RIDGELINE RTL
CREW CAB AWD
NOW \$39,936**

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Bed Liner, Remote Start, Power Memory Leather Heated Front Seats, Power Moon Roof, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! White, F22120A



WAS \$29,297

**2017 JEEP GRAND
CHEROKEE LIMITED 4X4
NOW \$26,370**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 86K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moonroof, Touchscreen Display, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Bright White Clearcoat, U22074



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WAS \$35,898



2018 FORD EXPLORER XLT 4X4
NOW \$33,630

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, K Miles, 43K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Reverse Sensing System, Back-Up Camera, Power Liftgate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Blue Metallic, U22037A

WAS \$34,463



2018 FORD EXPLORER XLT
NOW \$33,255

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Front and Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Shadow Black, F22126A

WAS \$27,523



2013 JEEP WRANGLER SAHARA UNLIMITED 4X4
NOW \$25,527

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, 3-Piece Black Hard Top, Leather Heated Front Seats, Trailer Tow Group, Remote Keyless Entry System, Black Clearcoat, C22133A

WAS \$29,256



2016 RAM 1500 BIG HORN ECO-DIESEL CREW CAB 4X4
NOW \$27,163

3.0 V6 Turbo DIESEL Engine, 8 Speed Automatic, Aluminum Wheels, 96K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, F22075B

WAS \$26,868



2019 KIA SPORTAGE EX AWD
NOW \$25,356

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, Power Driver's Seat, Leather Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Snow White Pearl, C22130A

WAS \$38,699



2018 FORD F-150 STX SUPERCAB 4X4
NOW \$35,567

3.6 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 54K Miles, Running Boards, XL Sport Appearance Package, Power Windows and Locks, Vinyl Flooring, Back-Up Camera, Remote Keyless Entry System, Ford Certified, Shadow Black, C22135A

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WAS \$106,900



2022 GRAND WAGONEER SERIES-III 4X4
NOW \$99,501

6.4 V8 EFI Engine, 8 Speed Automatic, 22 Inch Aluminum Wheels, Only 6K Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Panoramic Moon Roof, Head Up Display, Night Vision Pedestrian/Animal Detection, Automated Parking System, Surround View Camera System, Hands Free Power Lift Gate, Remote Keyless Entry System, Wagoneer Certified! Bright White Clearcoat, F22162A

WAS \$29,910



2017 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$26,954

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 94K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, U22072

WAS \$39,739



2018 FORD F-150 XLT SUPERCREW 4X4
NOW \$36,234

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 47K Miles, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Blue Jeans, C22040A

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2019 FORD F-150 XL REGULAR CAB
NOW \$27,750
 3.3 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 55K Miles, XL Power Equipment Group, Chrome Appearance Package, Vinyl Floor Covering, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U22123



2020 FORD POLICE INTERCEPTOR AWD
NOW \$25,995
 3.3 Hybrid Engine, 10 Speed Automatic, Heavy Duty Steel Wheels, 91K Miles, Power Driver's Seat, Auto Climate Control, Black Vinyl Floor Covering, Heavy-Duty Suspension, Heavy Duty 20-AMP Battery, Remote Keyless Entry System, Agate Black Metallic, F22150A



2017 JEEP PATRIOT HIGH-ALTITUDE 4X4
NOW \$19,678
 2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 71K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Power Sunroof, Remote Keyless Entry System, True Blue Pearlcoat, C22096C



2019 CHEVY EQUINOX LT AWD
NOW \$29,480
 1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear Parking Aid, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Cajun Red, U22116

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2019 CHEVY EQUINOX LT AWD
NOW \$27,532
 1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Rear Park Assist, Rear Cross Traffic Alert, Blind Spot Monitor, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Sandy Ridge Metallic, U22126



2021 JEEP WRANGLER UNLIMITED WILLYS 4X4
NOW \$46,892
 2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, 3-Piece Black Hardtop, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, U22131



2018 FORD ECOSPORT TITANIUM 4X4
NOW \$22,373
 2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Power Moonroof, Rear Parking Aid, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Smoke Metallic, F22188A



2018 TOYOTA HIGHLANDER XLE AWD
NOW \$32,907
 3.5 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 87K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, CD-Player, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Driver Monitoring, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Celestial Silver, C22206A



2012 JEEP WRANGLER UNLIMITED SAHARA 4X4
NOW \$22,995
 3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 139K Miles, Remote Start, Body Color 3-Piece Hard Top, Leather Heated Front Seats, Power Windows, Trailer Tow Group, Remote Keyless Entry System, Bright Silver Metallic, C22181A



2015 GMC ACADIA DENALI AWD
NOW \$21,465
 3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 113K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moonroof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Carbon Black Metallic, C22103C



2019 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$42,758
 5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Heated Bucket Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist with Stop, Back-Up Camera, Remote Keyless Entry System, Ram Certified, Diamond Black Crystal, C22208A



2017 FORD F-250 SRW XLT SUPERCAB 4X4
NOW \$43,830
 6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 60 Miles, Security Cover, Bedliner, Running Boards, Remote Start, Back-Up Camera, Remote Keyless Entry System, White Gold, U22097

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2021 HONDA HR-V EX-L AWD
NOW \$30,806

1.8 EFI Engine, 1 Speed CVT Automatic, Styled Steel Wheels, 35K Miles, Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Start, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C22137C



2015 CHRYSLER TOWN & COUNTRY TOURING
NOW \$18,995

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles, Power Driver's Seat, Power-Slide Side Doors, DVD Entertainment System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Billet Silver Metallic, U22105A



2021 FORD RANGER XL 4X4
NOW \$35,995

2.3 Ecoboost EFI Engine, 10 Speed Automatic, Steel Wheels, 10K Miles, Security Cover, Running Boards, Vinyl Flooring, Front Collision Mitigation, Remote Keyless Entry System, Ford Certified! Velocity Blue, U22117A



2018 JEEP WRANGLER UNLIMITED SAHARA 4X4
NOW \$38,995

3.6 V6 EFI Engine, 6 Speed Manual Transmission, Aluminum Wheels, 61K Miles, Running Boards, Body-Color 3-Piece Hard-Top, Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Ocean Blue Metallic, M2201B



2014 MAZDA CX-5 TOURING AWD
NOW \$14,995

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 119 Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Blue Reflex Mica, M22017A



2019 FORD EDGE SEL AWD
NOW \$32,804

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Stone Gray Metallic, U22100

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2022 HONDA ACCORD EX-L HYBRID
NOW \$40,995

2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 14K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Cross-Traffic Alert, Rear Parking Aid, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Crystal Black Pearl, F22039B



2017 CHEVY SILVERADO 1500 LT Z71 DOUBLE CAB 4X4
NOW \$34,302

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Bedliner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Red Hot, U22112



2021 CHEVY SILVERADO 2500 HD HIGH COUNTRY CREW CAB 4X4
NOW \$76,295

6.6 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 22K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Auto Climate Control, Forward Collision Alert, Lane Departure Warning, Cross-Traffic Alert, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Cherry Red, M23001B



2018 CHEVY MALIBU LT
NOW \$24,563

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 32K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Peppercorn Metallic, F22139A



2019 FORD EDGE SEL AWD
NOW \$32,276

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, F22212A



2017 JEEP GRAND CHEROKEE LAREDO 4X4
NOW \$24,900

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 111K Miles, Power Driver's Seat, Touchscreen Display, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Walnut Brown Metallic, U22122A



2019 FORD MUSTANG COUPE
NOW \$28,829

2.3 Ecoboost EFI Engine, 10 Speed Automatic, Machined Aluminum Wheels, 50K Miles, Remote Start, SYNC 3, Power Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Need for Green, F22156A



2021 LINCOLN NAUTILUS RESERVE AWD
NOW \$51,775

2.0 Turbo EFI Engine, 8 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Climate Control, Rear Parking Aid, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Cross-Traffic Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Burgundy Velvet, C22183A



2019 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$34,435

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal, F22207A



2016 JEEP GRAND CHEROKEE SUMMIT 4X4
NOW \$35,995

3.6 V6 EFI Engine, 8 Speed Automatic, 20 Inch Satin Carbon Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, DVD Entertainment System, Adaptive Cruise Control, Rear Parking Aid, Blind Spot Monitor, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Brilliant Black Crystal Pearlcoat, C22189A



2022 JEEP COMPASS LIMITED 4X4
NOW \$35,448

2.4 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 4K Miles! Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moonroof, Auto Climate Control, Premium Alpine Speaker System, Touchscreen Display, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, C22145A

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Rosenbaum

A Narrow Door

[Jesus] said to them, "Make every effort to enter through the narrow door, because many, I tell you, will try to enter and will not be able to. Once the owner of the house gets up and closes the door, you will stand outside knocking and pleading, 'Sir, open the door for us.' "But he will answer, 'I don't know you or where you come from.' "Then you will say, 'We ate and drank with you, and you taught in our streets.' "But he will reply, 'I don't know you or where you come from. Away from me, all you evildoers!' . . . Indeed there are those who are last who will be first, and first who will be last." ~ Luke 13:24-27,30

Jesus says we must walk through the "narrow door" to enter heaven. But what exactly is that "narrow door"? Some people believe that it is about knowing all the right religious teachings. And so, "entering the narrow door" is like passing an academic test. If you know the right answers, you make it through.

Others might think it's about doing the right deeds. "Entering the narrow door" is about completing a list of tasks. They might think, As long as I go to church, give an offering, and become a good citizen, I'm in.

But Jesus says that on the Last Day, those people who just had a mere superficial and transactional relationship with Jesus will not enter. He will say to them, "I don't know you or where you come from."

So how do you "enter through the narrow door"? We trust in him like a child trusts their parents. We rely on him as our way back to God.

Jesus explained what it means to enter this narrow door in John 14:6: "I am the way and the truth and the life. No one comes to the Father except through me."

So, make every effort to enter through the narrow gate. Put your trust in Jesus. Abandon all hope in yourself and your

knowledge and performance. Cling to Christ and let him lead you into your heavenly Father's presence.

Prayer: Lord Jesus, you are the way through the narrow door of salvation. I trust in you. I will not be afraid. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

Read more at www.MailMaxOnline.com

MOODY *Continued from Cover*

Ongoing efforts

Gustafson said the purpose of his mission to Poland was not a one-time contribution.

"I really wanted to meet with the people and build relationships and see if we can do something more systemic and enduring," he said. "We don't leave them and say 'OK, thank you, we helped' and move on. We knew this was going to be a marathon, not a sprint. We're still kind of in that marathon."

As an Army veteran Gustafson said it's really important that they continue to help people if they are able.

"We are still seeing the aggressor being brutally devastating to Ukraine, and so many people are still suffering and enduring that aggression," Gustafson said. "They still need help, and some might say democracy is at stake here."

There are tentative plans to organize another trip overseas in October to continue supporting the Ukrainian refugees.

"I am, like others, worried that our attention has moved on to something else," Gustafson said. "The demand for help is still there, and it's equal to - if not greater than - what it was when we were there."

Gustafson said it is too soon to ask for donations for the upcoming trip, because they haven't fleshed out the plan yet. However, anyone with interest in helping Ukrainians, or even going with on the next trip can contact Gustafson at tgustafson@kinexus.org.

By Ryan Yuenger

Netflix BBQ Star Returns to Hometown Dowagiac for "Smoke In The Jack"

From watching his dad cook a whole hog as a child to cooking for NFL teams and starring on Netflix, one Dowagiac native is a rising star in the barbecue world.

Now, he has returned to where it all started for a pitmaster pitstop on his wild BBQ ride across America.

James "Big J" Boatright, Sr. hosted "Smoke In The Jack" Friday afternoon at the Harding's Market downtown Dowagiac. Boatright, owner

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of the St. Louis-based *Boatright's BBQ* served up some of his increasingly-famous food, as well as promoting his line of spice rubs which are now for sale at Harding's.

The highly-anticipated event was well-attended, with a long line snaking through the Harding's parking lot well before Boatright was ready to serve food.

"It feels good," said Boatright, of returning to Dowagiac. "I tell everybody 'I'm home.' This is probably my most comfortable cooking environment, coming back home. I love it, man."

Boatright's first memories of BBQ are from when he was three or four years old watching his dad cook a whole hog from a hole in the ground.

"Since I was knee high to a grasshopper, I've been watching BBQ," Boatright said. "I still remember that, and I've been fascinated by BBQ ever since - I've just been hooked. But what kid wouldn't? You got meat, something good to eat and you get to play in fire."

With more than 26 years of experience, Big J has been making a name for himself in the BBQ world. He's taken his mobile kitchen to BBQ festivals and NFL stadiums across the country.

In his travels, Boatright has developed his own style that combines elements from Texas to Memphis to Kansas City and even the Midwest to form his own unique style.

"I've just combined the different things I've learned along the way," Boatright said. "I wanted to do something a little outside the box, and it's been working for me."

He was able to get his foot in the door to bigger things after meeting celebrity pitmaster Moe Cason, and eventually earned enough recognition to star in Netflix's *American BBQ Showdown*, as well as be featured on Food Network's *Fire Masters*.

"I just started working really hard and making some noise that I was here and I know the game," Boatright said. "I think [the show] reached out to me because they was starting to see me making a name for myself. ... We had to compete like crazy just to be on the show. We were the top eight in the nation."

Boatright said there's another show he is involved in that he can't mention the name of yet, but it will be released in April 2023. He said he also is developing his own show, with both regional and national networks interested.

"I'd be telling a lie if I told you my journey has been easy," said Boatright, in a Facebook post. "The book called my life is far from finished, however the chapters thus far hasn't been without fear, doubt, blood, sweat and tears! But it's balanced out with joy, success, tears of joy and accomplishments."

By Ryan Yuenger

Pat Moody
 Publisher, MoodyOnTheMarket.com
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Sarah Spoonholtz,
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Let's Celebrate with Lazer Graphics and Berrien Springs!

Now that kids are back in school, we are ramping up our ribbon cuttings once again with multiple celebrations happening this month and beyond. We have two of them back-to-back this week with **Lazer Graphics** and the **Berrien Springs Outdoor Fitness Court**.

Many of us know the name *Lazer Graphics*, they've been a staple in the Benton Harbor community for over 45 before growing beyond their previous locations capacity. Earlier this year they relocated to **3001 S. State Street in St. Joseph**, which previously served as the call center for *United Federal Credit Union* and prior to that the home of *Sun Appliance*.

Known for their ability to build invaluable relationships with their customers, *Lazer Graphics* has successfully positioned itself as a trusted expert in decorated apparel, spirit wear, uniforms, and promotional products in the Southwest Michigan community.

The crew at *Lazer Graphics* has a full Relocation Extravaganza planned with light food,



drinks, gifts and of course the official ribbon cutting for the new space on **Wednesday, September 14th from 4:00 - 6:00 p.m.** The community is welcome to join us in celebrating and seeing the new space firsthand. You can also speak to them directly about screen printing, embroidery, and additional promotional products that might be of need or interest to your organization or upcoming events.

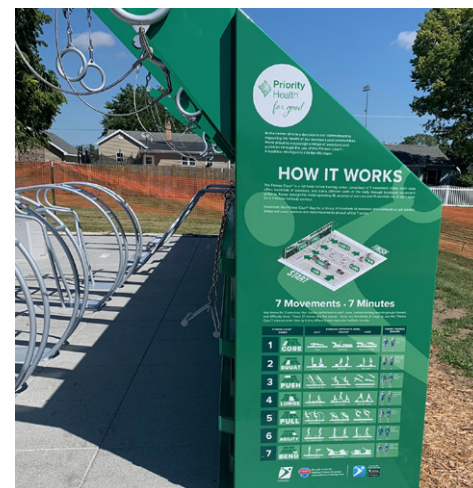
We all know that Southwest Michigan is an ideal place to live, work, and play thanks to our stunning waterfronts, agriculturally diverse communities, and the people that call this area home. What if I told you that Berrien Springs now is one of a thousand in terms of communities across the country? It shouldn't be a surprise because this is actually the case as they are the newest outdoor Fitness Court location!

Selected as one of 1,000 locations across the country for an outdoor Fitness Court, this joint partnership between **Oronoko Township, Priority Health, the National Fitness Campaign, Berrien Springs Public Schools, and Andrews University** brings a free public outdoor Fitness Court to Berrien Springs. The beauty of the Fitness Court is that it provides a full body workout via its specially created circuit training comprised of 7 different movement zones. Each zone offers hundreds of exercises and trains different parts of the body through functional movements. The goal is to rotate through each zone, spending 45 seconds of exercise and 15 seconds of rest at each zone for a 7 minute full body workout! Think of it as Venice Beach, meets HIIT (high intensity interval training), meets cross fit, meets outdoor freshness!

Thursday, September 15th at 1:00 p.m. at the **Berrien Springs Outdoor Fitness Court**, located directly across from *Sylvester Elementary*

next to the tennis courts (*101 Sylvester Ave. Berrien Springs*) we'll be gathering together to celebrate with a ribbon cutting that will allow us to hear directly from the organizations that made this possible. AND... if you feel so inclined, you're welcome to try out the Fitness Court yourself! There's no need to feel intimidated, any and all levels can use the Fitness Court making it a fantastic addition to the community!

If you'd like more information about these or on any other upcoming event, simply visit our website smrchamber.com. If you'd like to connect directly, email sspoonholtz@smrchamber.com or call 269-932-4040. Looking forward to seeing you around Southwest Michigan!



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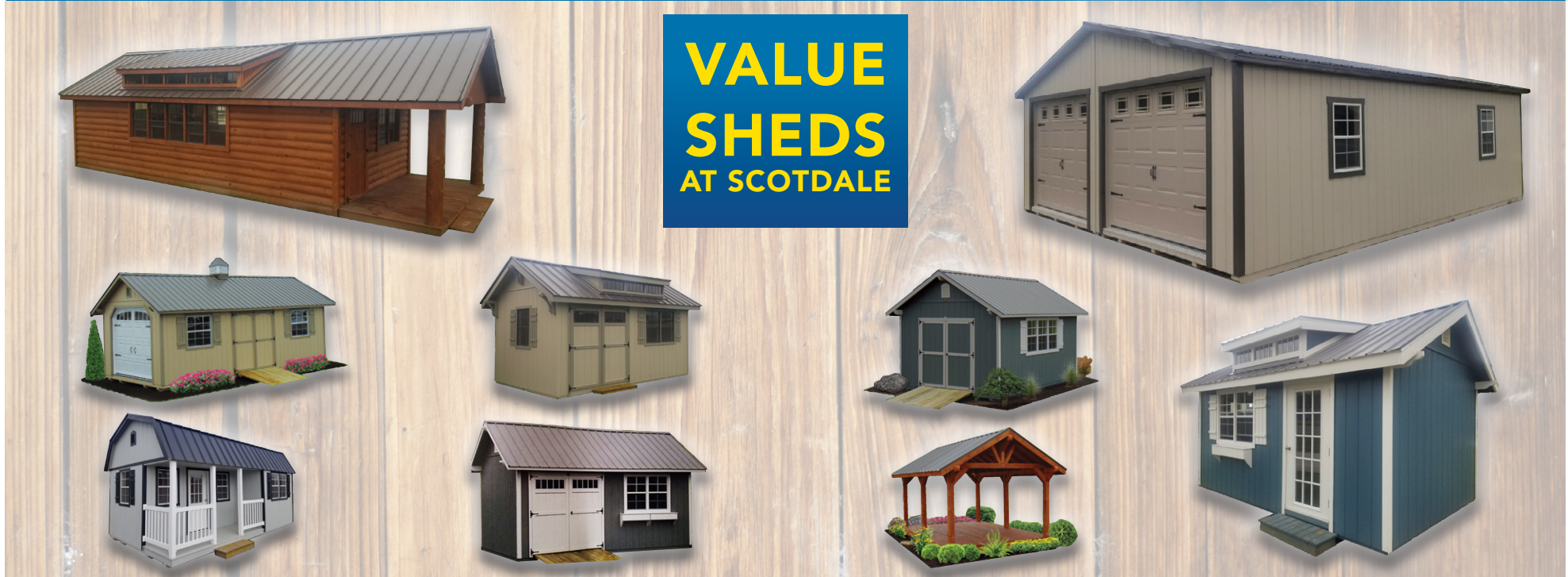
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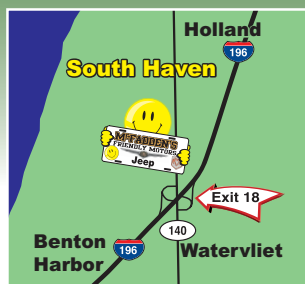


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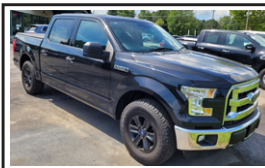
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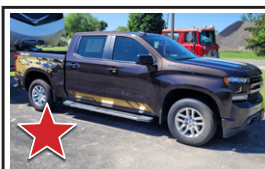
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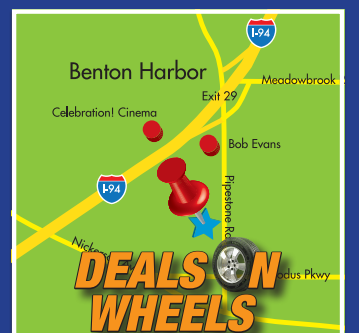
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