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Moody on The Market



Pat Moody

Some Perspective on Attracting Those Big Auto Plants

Perhaps you heard recently of huge new electronic vehicle or battery manufacturing plants planning to locate in Michigan or Indiana. Plants announced for Big Rapids in Northern Michigan and New Carlisle, Indiana, just south of the state line from Berrien County, would employ several thousand workers, each in well-paid modern factory environments. And more spin off jobs would multiply the economic impact.

Did you ask yourself, "Why not us? Why not Berrien County? Why not St. Joseph/Benton Harbor?" "Why is our area not even a 'bridesmaid' in those decisions, let alone the recipient of 'The Ring'?"

The thought occurred to us at MoodyOn-TheMarket.com. So, we sat down with the man best qualified to answer those questions. Rob Cleveland is the President/CEO of Cornerstone Alliance, the group in charge of attracting (and keeping) jobs in Northern Berrien County. Cleveland spent an hour answering our questions. He shed a lot of light on the 'real job' that Cornerstone Alliance is focused on which is attracting small and medium businesses, industry and helping existing business grow and expand.

Cleveland helped us understand that while everyone talks about those big plants that employ 2,000 to 3,500 workers, the real marketplace he is competing in, with other localities, often involves the potential for 50 to 200 new jobs. "Fifty at a time... that's how we get to a thousand new jobs in Berrien County," says Cleveland.

Cleveland explained that very few areas are in a position to truly compete for an auto or

Continued on page 7

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Fun & Interesting Things to Do in Michigan's Great Southwest!

Greetings! There are plenty of October occasions yet to be had in beautiful Southwest Michigan. When you're ready to dig into some fall fun, here are a few things you might like to do to celebrate the season.

The Mendel Center is bringing a cult classic to the mainstage Sunday, October 16 with *The Rocky Horror Picture Show 47th Anniversary Spectacular Tour*. Join the original 'Brad Majors' - BARRY BOSTWICK - for a screening of the original unedited movie with a live shadow cast and audience participation! Plus, a display of memorabilia with artifacts and an actual costume

from the movie, a costume contest and more! Prop bags will be available for purchase in the lobby the night of the show for \$5 (cash only). No outside props are allowed. Get exclusive tickets to the VIP Meet and Greet to meet Barry Bostwick himself.

Continued on page 2

Inserts & Promotions

- ALDI
 - Family Fare
 - Jets Pizza
 - Martin's Super Markets
 - Save A Lot
- Inserts may vary by Zip Code

Executive Director
Southwest Michigan
Tourist Council

Fun *Continued from cover*

Get in the Halloween spirit as Southwest Michigan businesses and restaurants display their decorated pumpkins from October 21 through October 31. Bring out all your little ghosts, goblins, and ghouls for an evening of treats. Merchants of the Benton Harbor Arts District and Downtown St. Joe are excited to welcome trick-or-treaters Monday, October 31 at this festive event.

Join ARS Gallery, *Arts and Culture Center for their Food, Wine & Art Experience* Saturday, October 22. You will be greeted at the door with champagne and the welcoming sounds of *Bossanova* by a talented group from Chicago. You'll enjoy 30 minutes of a cultural art experience and socializing while you browse available art before the event activities commence. ARS is in the heart of the Benton Harbor Arts District. The evening will be filled with tapas, lush wines, music, and a dart for ART! ARS, founded by Anna Russo-Sieber, has been dedicated to educating children and adults alike in the area of the visual and cultural arts. This commitment manifests by presenting exhibitions of both emerging and established contemporary artists and offering educational programs. These programs encourage a deeper understanding and enjoyment of a variety of artistic media and will provide scholarships for summer and after-school arts programming to economically disadvantaged youth. For more information visit: arsartsandculture.org

Who's ready for a spooktacular night at Tabor Hill? Saturday, October 29 they're throwing their second ever, adults-only, Halloween costume/dance party at the Tabor Hill Estate Tent! Enter *Terror at Tabor...* if you dare. Wear your best Halloween costume and enter the costume contest for your chance to win the grand prize. Costumes are strongly encouraged. If you've got it, haunt it!

If you're a fan of *The Price Is Right™* on TV, you'll no doubt love this exciting, live (non-televised), on-stage version of the show Sunday, October 30 at the Mendel Center. *The Price Is Right Live™* is the hit interactive stage show that gives eligible individuals the chance to hear their names called and "Come On Down" to win. Prizes may include appliances, vacations and possibly a new car! Play classic games *just like on television's longest running and most popular game show...from Plinko™ to Cliffhangers™ to The Big Wheel™* and even the fabulous Showcase. Playing to near sold-out audiences for more than 14 years, the *Price Is Right Live™* has entertained millions of guests and given away more than 12 million dollars in cash and prizes.

If you would like more information on these and many more events and activities in the area, please visit our website at swmichigan.org.

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Photo by Michele Hammar

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Reflections

They seldom reflect on the days of their life, because God keeps them occupied with gladness of heart.

Ecclesiastes 5:20

A question. If Satan were to get you to reflect on your life, what kinds of reflections would they be?

Reflections from Satan might include the following: I made it. I'm a success. I've done what I set out to do. I'm now enjoying the things that make life worth living. On the other hand, reflections from Satan might also include thoughts like these: My life is a disappointment. I should have achieved so much more. I cannot forget the people who've hurt me, and I cannot forget all the people I've let down.

Such reflections from Satan have one thing in common. They all focus on the self. They all fail to acknowledge the reality of our Savior-God.

The story of your life is not you in a vacuum. It includes your Creator-God loving you so much that he chose to mount a rescue mission to save you from yourself. To do this, God became one of us. In the person of Jesus, he lived the kind of life you know that you should have lived. Then he took upon himself all the ways you have let him down and blotted them out for all time through his blood on the cross.

And now he lives. He lives to delight in you. He delights in you because, through faith in him, you are forgiven, cleansed, precious in his sight. And because you are, he has saturated your every moment in this life with a kind of significance and purpose that nothing else can match.

You are God's special creation through faith in his Son, Jesus. He is using every moment of your life to carry out his good will in your corner of his Kingdom. He sees your fruits of faith. He employs your fruits of faith. Regardless of your outward circumstance, what you do matters. It matters because God himself is working through you.

In Jesus, you and I can shake off the distracting reflections that Satan tries to slip us. In Jesus, God keeps us occupied with gladness of heart.

Prayer: Lord, when Satan slips his reflections into my mind, replace them with gladness of heart in you. Amen.

Submitted by: Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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How Mental Are You?

Anyone who has enjoyed the game of golf knows it's not a game of perfect! However, we tend to be disappointed when a tee shot or putt isn't just that. In the last column I touched upon the importance of measuring success based on your current skillset. We're going to take it a touch further as Jack Nicklaus has always said, "golf is 90% mental, 10% physical." Considering he's won 18 Major Championships I would definitely take this statement to heart.

When I was teaching a lot, I would take students on the course for playing lessons. These lessons were designed to help the student navigate the course better, understand options based on comfort and to help induce confidence. When we would get on the tee box, I always asked, "where do you want this ball to go?" Almost 100% of the time I would get a reply on where they did NOT want the ball to go. Hearing a player on a tee telling themselves not to hit it in the water pretty much guarantees a tee shot going into the water! This is also true when a player digs in their bag to find the coveted "water ball" they don't mind losing. If you've already accepted defeat, why try?

I believe it to be of the utmost importance to focus on where you want to go, and to be extremely specific. One of my favorite Harvey Penick stories was about a playing lesson with a Tour player. He asked the player, "where are you going to hit this?" The player responded, "at that tree left of the flag." Mr. Penick replied, "what leaf?" This rings true with all of us when we're on course. Instead of telling yourself you're going to hit the fairway, pick a specific spot, right or left side. Golf is all about minimizing dispersion and giving yourself as many chances as possible. When you're extremely specific in picking out a target, your misses will get better.

Think of it this way, how many of us like 3-4 footers on the putting green? I sure don't! However, when we're faced with long putts, we've been told to get it inside a 3-foot circle. Guess what, if you miss that 3-foot circle by a foot, that's 4 feet left! Now, if the intention is to make it and you just miss that cup by a foot, that leaves a much easier putt and depending on who you play with, they may give it to you.

Next time you step on the tee, be specific in target and don't talk yourself into hitting it where you don't want to go. Be confident, swing away and have fun!

If you have questions about Harbor Shores, or just golfing in general, tee up an email at JDoxtator@harborshoresresort.com



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MOODY *Continued from Cover*

EV plant. They're looking for huge sites that are 500 to 750 acres, well-located near interstate highways, rail lines, and shovel ready. A prime site and an available workforce within a reasonable distance are the first two factors that plant locaters look at, according to Cleveland. He said Berrien County offers a couple of competitive sites for medium size projects and many for businesses hiring 50-100 workers but falls short on the workforce measurement.

"Our workforce has actually declined in size in recent years, especially post-pandemic," he said. "We need more people!" Training up good people who want to work is the focus

of agencies like MIWorks!, which coordinates job training and employment service activities in the region. And it is why the two organizations work so closely together to help the business community.

"If we can get past the first two hurdles, site and workforce, we've got the 'great place to live' part covered," said Cleveland. He pointed out that the area 'shines' when potential new businesses are looking for quality of life elements around which to attract highly qualified, highly paid specialists and experts. He cites expansion in recent years by firms like JR Automation and Kay Manufacturing, who have been able to recruit engineers and

Continued on page 8

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MOODY *Continued from page 7*

similar talent, competing with major metropolitan areas. Plant sites and an industrial workforce are not issues for such high tech or expertise-oriented businesses.

That is why, Cleveland said, it is so important for Cornerstone to focus a significant portion of its efforts on helping existing businesses to grow and expand. Those employers have already chosen Michigan's Great Southwest. They simply need help in taking advantage of all the tools that are available to them to expand their operation and hire more people. While those businesses may be good at making widgets, they know little or nothing about dealing with real estate, construction, local and state government, tax incentives, etc. That's where Cornerstone comes in, to simplify the process and build the bridges that are needed to move an expansion project forward.

Cleveland suggested that Cornerstone has not gotten some of the credit it deserves on the expansion projects of existing businesses because most people are waiting for the 'big home run' or the 'Hail Mary pass'—the project that delivers 1,000 new jobs. While he hopes that happens someday, he said he will keep going to work every day looking to add 25 jobs here, 50 jobs there, helping build an increasingly diverse economy in Berrien County.

He said that is one of the area's strengths, (expansion projects of existing businesses) versus, say, Elkhart, which is virtually a 'one industry town'—recreational vehicles which can lead to having the nation's highest jobless rate one year and the lowest rate a few years later. However, it is a wild ride for the related businesses in the area. Pressed to make a choice, Cleveland would opt for the balance of Berrien County with a mix of manufacturing, service, high tech and tourism/hospitality.

Our thanks to Rob Cleveland for taking the time to give us some background and perspective on Cornerstone's never-ending quest for new jobs and economic development in the region.



Pat Moody
 Publisher, MoodyOnTheMarket.com
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Michigan Bucket List: Apple Orchards to Explore This Fall

Sarah Spoonholtz,
Regional Director,
SMR Chamber

This week's column is brought to you by Blue Cross Blue Shield of Michigan's [MI Blues Perspectives](#) (MiBluesPerspectives.com) - your source for Blue Cross Blue Shield of Michigan and Michigan health news.

When the calendar flips to fall, it means apple harvest season is ramping up in orchards across Michigan. The state has several fruit belt areas that produce more than 900 million pounds of apples each year, making it the state's largest fruit crop. Apples grown in Michigan are used for fresh eating, pressed for juice, processed for cooked foods, and packaged and frozen for later use. But maybe the most quintessential Michigan apple experience in the fall is visiting a U-pick orchard to fill your own bags and bushels full of these juicy, sweet fruits.

There are so many varieties of Michigan apples, each with their own flavor profile and harvest window. Some are best suited for being sliced into a pie or simmered down to a thick applesauce laced with sugar and cinnamon. Others are perfect for eating out of hand or packed into lunches. Among the earliest apple varieties ready in Michigan are the tart Paula Reds and the sweet Ginger Golds in late August. Other types come into peak season each week until around the end of October or early November, when the Evercrisp and Cripps Pinks are ready to harvest, according to the picking timetable published by the [Michigan Apple Committee](#).

Heading out to a U-pick orchard is not only a fun fall adventure and a way to spend time outside, but it's a way to bring a lot of healthy fruit into your home for fresh eating, cooking, and baking. According to the [Michigan Ag Council](#), the top health benefits of eating fresh apples include:

- Excellent source of fiber
- Rich in antioxidants
- Naturally fat-free and cholesterol-free
- Good source of B-complex vitamins

With more than 800 family-owned orchards growing apples across Michigan, you probably won't have to drive too far to find one near you. Here are some examples of apple

U-pick spots across the state. Before you go, check the site's website or social media page for availability, hours, and other details.

[Crane Orchards](#) in Fennville: Many varieties of apples are grown for U-pick customers.

[Moelker Orchards and Farm Market](#) in Grand Rapids: Horse-drawn wagon rides take guests into the orchards here for U-pick sessions.

[King Orchards](#) in Kewadin: Typically, open for U-pick apple customers from September through October.

[Spicer Orchards](#) in Fenton: Ride a wagon into the orchards to pick your own apples.

[Blake's Big Apple](#) in Armada: Select one of Blake's three U-pick locations. You can drive your car into the orchard areas, following the signs for U-pick and selecting an approved container.

[Erie Orchards and Cider Mill](#) in Erie: More than 10 varieties of apples are available for U-pick customers.

[Long Family Orchard and Farm](#) in Commerce: Apple U-pick typically starts in mid-September.

[Jolly Orchards](#) in Coloma: View their picking schedule to see what apples are in season September- October.

[Stover's Farm Market](#) in Berrien Springs: U-Pic hours are Monday – Saturday from 9am to 5 pm eastern.

[Lehman's Orchard](#) in Niles: View their site for tips on picking.

If you pick more apples than you can eat right away, they can be stored in the refrigerator. If you need to store them during the fall and heading into winter, pack them in a box between layers of newspaper or a thin blanket or sheet and store them in a cool place like a basement or insulated garage.

Read more on fall foods and healthy recipes at [A Healthier Michigan](#), brought to you by Blue Cross Blue Shield of Michigan. Our mission is to help everyone in Michigan get healthier from the inside out. From resources to help make better decisions about diet and exercise, to information on creating and sustaining nurturing communities and successful businesses — everything you need to help be a part of creating a healthier Michigan.

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SPECIAL ENGAGEMENT

Sunday, Oct. 16, 2022, 7 p.m.

Join the original 'Brad Majors' - BARRY BOSTWICK - for a screening of the original unedited movie with a live shadow cast, Rocky Horror in Abundance, and audience participation! Plus, a display of memorabilia with artifacts and an actual costume from the movie, a costume contest, and more! Prop bags available for \$5 (cash only) the night of the screening. Sorry, no outside props allowed.

Get exclusive tickets to the VIP Meet & Greet to meet Barry Bostwick himself, have a personal photo opportunity, & get an autograph. VIP tickets are limited, so order early! VIP & screening tickets sold separately.

On sale now at TheMendelCenter.com
269-927-8700, option 1



Box Office hours:
Weekdays, 10 a.m. - 6 p.m., and one hour before show times
The Mendel Center at Lake Michigan College
2755 E. Napier Ave., Benton Harbor, MI



BUILT

Ford

PROUD



2022 FORD ECOSPORT SE 4WD

Ruby Red Metallic, 16 Inch Aluminum Wheels, Power Moonroof, Heated Front Seats, Rear Parking Sensors, FordPass Connect, and Much More! F22170

MSRP.....\$27,200
 SIEMANS DISCOUNT.....- 105
SALE PRICE FOR EVERYONE.....\$27,095
 2022 MILITARY OR FIRST RESPONDER*.....- 500
AS LOW AS.....\$26,595
PLUS 1.9% FOR 36 MONTHS OR 2.9% FOR 48 MONTHS (WITH APPROVED CREDIT)
 (* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

2022 FORD EDGE ALL WHEEL DRIVE ST LINE

Iconic Silver, Panoramic Roof, ActiveX Seating, Adaptive Cruise Control, Navigation, Heated Steering Wheel, Heated Seats, and Much More! F22200

MSRP.....\$47,720
 SIEMANS DISCOUNT.....- 225
SALE PRICE FOR EVERYONE.....\$47,495
 2022 MILITARY OR FIRST RESPONDER*.....- 500
AS LOW AS.....\$46,995
PLUS 0.9% FOR 36 MONTHS OR 1.9% FOR 48 MONTHS (WITH APPROVED CREDIT)
 (* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2022 FORD F-150 SUPERCREW 4X4

Space White Metallic, 2.7 EcoBoost V6 Engine, Remote Start, Sport Appearance Package, 20 Inch Six Spoke Dark Alloy Wheels, Power-Sliding Rear Window, 3.55 Locking Rear Axle, and Much More! F22189

MSRP.....\$57,540
 SIEMANS DISCOUNT.....- 245
SALE PRICE FOR EVERYONE.....\$57,295
 2022 MILITARY OR FIRST RESPONDER*.....- 500
AS LOW AS.....\$56,795
PLUS 2.9% FOR 60 MONTHS OR 3.9% FOR 72 MONTHS (WITH APPROVED CREDIT)*
 (* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

2022 FORD F-150 SUPERCREW XLT 4X4

Agate Black Metallic, 5.0 V8 Engine, 20 Inch Chrome-Like PVD Wheels, Trailer Tow Package, Extended Range 36 Gallon Fuel Tank, Locking Rear Axle, Heated Front Seats, Remote Start, Chrome Appearance Package, and Much More! F22223

MSRP.....\$60,570
 SIEMANS DISCOUNT.....- 575
SALE PRICE FOR EVERYONE.....\$59,995
 2022 MILITARY OR FIRST RESPONDER*.....- 500
AS LOW AS.....\$59,495
PLUS 2.9% FOR 60 MONTHS OR 3.9% FOR 72 MONTHS (WITH APPROVED CREDIT)*
 (* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



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**2022 JEEP COMPASS LATITUDE 4X4
ALTITUDE PACKAGE**

Billet Silver Metallic, Tu-Tone Paint Group, 18 Inch Gloss Black Aluminum Wheels, Heated Front Seats, Remote Start, Heated Steering Wheel, Power Liftgate, Power Seat, Blind Spot and Cross Path Detection, and Much More! C22199

MSRP.....	\$36,450
SIEMANS DISCOUNT.....	- 55
NATIONAL RETAIL CONSUMER CASH.....	- 1,000
GREAT LAKES BC BONUS CASH.....	- 500
SALE PRICE FOR EVERYONE \$34,895	
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$33,895	

(*MUST QUALIFY)



**2022 RAM 1500
TRADESMAN CREW CAB 4X4**

Patriot Blue Pearl, Anti-Spin Rear Axle, Receiver Hitch, Back-Up Camera, Power Windows and Locks, and Much More! C22148

MSRP.....	\$44,640
SIEMANS DISCOUNT.....	- 320
BONUS CASH.....	- 825
SALE PRICE FOR EVERYONE \$43,495	
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$42,495	

(*MUST QUALIFY)



**2022 DODGE
CHARGER RT**

Hellraisin, 20 Inch Black Noise Aluminum Wheels, Functional Hood Scoop, Blacktop Package, 5.7 HEMI V8 Engine, and Much More! Very Sharp Car! C22189

MSRP.....	\$44,090
SIEMANS DISCOUNT.....	- 400
SALE PRICE FOR EVERYONE \$43,695	
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$42,695	

(*MUST QUALIFY)



**2023 JEEP
GRAND CHEROKEE
L LAREDO 4X4**

Baltic Gray Metallic, 18 Inch Aluminum Wheels, 2nd Row Bucket Seats, 3 Zone Temperature Control, Touchscreen Radio, Blind Spot and Cross Path Detection, Parksense Rear Park Assist with Stop, Adaptive Cruise Control, Active Lane Management, and Much More! C23004

MSRP.....	\$45,190
SIEMANS DISCOUNT.....	- 145
GREAT LAKES CCAP BONUS CASH*.....	- 750
SALE PRICE FOR EVERYONE \$44,295	
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$43,795	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2022 RAM 1500
CREW CAB BIG HORN 4X4**

Flame Red, 20 Inch Chrome-Clad Wheels, Touchscreen Radio, Back-Up Camera, 3.6 V6 Engine with e-Torque, and Much More! C22141

MSRP.....	\$50,445
SIEMANS DISCOUNT.....	- 700
GREAT LAKES BC BONUS CASH.....	- 750
2022 CHRYSLER CAPITAL BONUS CASH*.....	- 1,000
SALE PRICE FOR EVERYONE \$47,995	
GREAT LAKES RETURNING LESSEE BONUS CASH*.....	- 500
RETURNING LESSEE*.....	- 500
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$46,495	

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2022 JEEP
GLADIATOR SPORT 4X4**

Black, Trailer Tow Package, Black 3-Piece Hardtop, Remote Start, 17 Inch Gloss Black Wheels, and Much More! C22209

MSRP.....	\$46,875
SIEMANS DISCOUNT.....	- 380
SALE PRICE FOR EVERYONE \$46,495	
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500

**AS LOW AS
\$45,995**

(*MUST QUALIFY)



**2022 RAM 2500
POWER WAGON 4X4**

Billet Silver Metallic, 6.4 V8 Engine, Black Painted Aluminum Wheels, Heated Front Seats, Remote Start, Heated Steering Wheel, Remote Tailgate Release, Rear Power Sliding Window, Power Seat, Touchscreen Radio Display, Parksense Front and Rear Park Assist, Front Electric Winch, and Much More! C22186

MSRP.....	\$67,345
SIEMANS DISCOUNT.....	- 350
SALE PRICE FOR EVERYONE \$66,995	
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$66,495	

**PLUS 0% FOR 36 MONTHS
OR 1.9% FOR 48 MONTHS**

(*MUST QUALIFY)



**2022 RAM 3500
4X4 PLOW TRUCK**

Bright White, Snow Chief Group, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, Keyless Entry, 6.7 Cummins DIESEL Engine, Touchscreen Radio, Electric Shift-On-The-Fly Transfer Case, Western 8.5 MVP3 V-Plow, and Much More! C22224

MSRP.....	\$65,660
ADD FOR PLOW.....	+ 11,402
SUBTOTAL.....	\$77,062
SIEMANS DISCOUNT.....	- 567
SALE PRICE FOR EVERYONE \$76,495	
MILITARY OR FIRST RESPONDER BONUS CASH*.....	- 500
AS LOW AS.....\$75,995	

(*MUST QUALIFY)

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WAS October 8, 2022
\$43,830



**2017 FORD F-250 SRW
XLT SUPERCAB 4X4**

NOW \$41,934

6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 60 Miles, Security Cover, Bedliner, Running Boards, Remote Start, Back-Up Camera, Remote Keyless Entry System, White Gold, U22097

WAS www.MailMaxOnline.com
\$76,295



**2021 CHEVY SILVERADO 2500 HD
HIGH COUNTRY CREW CAB 4X4**

NOW \$74,950

6.6 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 22K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Auto Climate Control, Forward Collision Alert, Lane Departure Warning, Cross-Traffic Alert, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Cherry Red, M23001B

WAS MailMax for Midwest
\$29,910



**2017 RAM 1500 BIG HORN
CREW CAB 4X4**

NOW \$24,997

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 94K Miles, Bed Liner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, U22072

MANAGER'S

WAS
\$40,995



**2022 HONDA
ACCORD EX-L HYBRID**

NOW \$40,365

2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 14K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Cross-Traffic Alert, Rear Parking Aid, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Crystal Black Pearl, F22036B

WAS
\$51,775



**2021 LINCOLN NAUTILUS
RESERVE AWD**

NOW \$49,874

2.0 Turbo EFI Engine, 8 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Climate Control, Rear Parking Aid, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Cross-Traffic Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Burgundy Velvet, C22186A

WAS
\$34,435



**2019 JEEP GRAND
CHEROKEE LIMITED 4X4**

NOW \$32,279

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 73K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Moon Roof, Auto Climate Control, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal, F22207A

WAS
\$31,995



**2018 FORD F-150 XLT
SPORT SUPERCREW 4X4**

NOW \$29,431

5.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 128K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Panoramic Moonroof, Back-Up Camera, Remote Keyless Entry System, Blue, C21311A

WAS
\$34,463



**2018 FORD
EXPLORER XLT**

NOW \$33,255

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Front and Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Shadow Black, F22126A

WAS
\$27,523



**2013 JEEP WRANGLER
SAHARA UNLIMITED 4X4**

NOW \$24,612

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, 3-Piece Black Hard Top, Leather Heated Front Seats, Trailer Tow Group, Remote Keyless Entry System, Black Clearcoat, C22133A

WAS
\$36,552



**2018 GMC CANYON
SLE CREW CAB 4X4**

NOW \$34,806

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Onyx Black, C22145B

WAS
\$33,725



**2015 FORD
LARIAT CREW CAB 4X4**

NOW \$31,995

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Running Boards, Bedliner, Power Running Boards, Remote Start, Heated/AC Front Seats, Auto Climate Control, Remote Keyless Entry System



**2018 TOYOTA
HIGHLANDER XLE AWD**

NOW \$32,907

3.5 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 87K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, CD-Player, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Driver Monitoring, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Celestial Silver, C22206A



**2012 JEEP WRANGLER
UNLIMITED SAHARA 4X4**

NOW \$22,995

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 139K Miles, Remote Start, Body Color 3-Piece Hard Top, Leather Heated Front Seats, Power Windows, Trailer Tow Group, Remote Keyless Entry System, Bright Silver Metallic, C22181A



**2019 FORD
F-150 XL REGULAR CAB**

NOW \$27,750

3.3 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 55K Miles, XL Power Equipment Group, Chrome Appearance Package, Vinyl Floor Covering, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U22123



**2021 JEEP WRANGLER
UNLIMITED WILLYS 4X4**

NOW \$46,892

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, 3-Piece Black Hardtop, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, U22131



**2017 CHEVY SILVERADO 1500
LT Z71 DOUBLE CAB 4X4**

NOW \$34,302

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Bedliner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Red Hot, U22112



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Max for Michigan's
WAS \$39,739



**2018 FORD F-150
XLT SUPERCREW 4X4
NOW \$36,234**

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 47K Miles, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Blue Jeans, C22040A

WAS \$14,995



**2014 MAZDA
CX-5 TOURING AWD
NOW \$14,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 119 Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System, Blue Reflex Mica, M22017A

WAS \$28,829



**2019 FORD
MUSTANG COUPE
NOW \$26,986**

2.3 Ecoboost EFI Engine, 10 Speed Automatic, Machined Aluminum Wheels, 50K Miles, Remote Start, SYNC 3, Power Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Need for Green, F22156A

SPECIALS

WAS \$35,995



**2016 JEEP GRAND
CHEROKEE SUMMIT 4X4
NOW \$32,208**

3.6 V6 EFI Engine, 8 Speed Automatic, 20 Inch Satin Carbon Wheels, 55K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, DVD Entertainment System, Adaptive Cruise Control, Rear Parking Aid, Blind Spot Monitor, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Brilliant Black Crystal Pearlcoat, C22169A

WAS \$29,500



**2019 CHEVY
EQUINOX-LT AWD
NOW \$26,889**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Cross Traffic Alert, Lane Change Alert, Side Blind Zone Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Silver Ice Metallic, U22092

WAS \$29,256



**2016 RAM 1500 BIG HORN
ECO-DIESEL CREW CAB 4X4
NOW \$26,498**

3.0 V6 Turbo DIESEL Engine, 8 Speed Automatic, Aluminum Wheels, 96K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, F22075B

WAS \$26,868



**2019 KIA
SPORTAGE EX AWD
NOW \$24,758**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, Power Driver's Seat, Leather Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Snow White Pearl, C22130A



**F-250 SRW
CREW CAB 4X4
NOW \$31,989**

Chrome Clad Aluminum Wheels, 145K Miles, Navigation, SYNC, Memory Power Leather Seats, Reverse Sensing System, Back-Up Camera, Oxford White, C22087B

WAS \$26,924



**2020 DODGE
JOURNEY SE VALUE
NOW \$24,839**

2.4 EFI Engine, 4 Speed Automatic, Aluminum Wheels, 18K Miles, 3rd Row Fold/Recline Seat, Touchscreen Display, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Vice White, F22060C

WAS \$29,297



**2017 JEEP GRAND
CHEROKEE LIMITED 4X4
NOW \$26,370**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 86K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Moonroof, Touchscreen Display, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Bright White Clearcoat, U22074

WAS \$106,900



**2022 GRAND WAGONEER
SERIES-III 4X4
NOW \$98,371**

6.4 V8 EFI Engine, 8 Speed Automatic, 22 Inch Aluminum Wheels, Only 6K Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Panoramic Moon Roof, Head Up Display, Night Vision Pedestrian/Animal Detection, Automated Parking System, Surround View Camera System, Hands Free Power Lift Gate, Remote Keyless Entry System, Wagoneer Certified! Bright White Clearcoat, F22162A



**2021 HONDA
HR-V EX-L AWD
NOW \$30,806**

1.8 EFI Engine, 1 Speed CVT Automatic, Styled Steel Wheels, 35K Miles, Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Start, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C22137C



**2015 CHRYSLER
TOWN & COUNTRY TOURING
NOW \$18,995**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles, Power Driver's Seat, Power-Slide Side Doors, DVD Entertainment System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Billet Silver Metallic, U22105A



**2015 GMC
ACADIA DENALI AWD
NOW \$21,465**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 113K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moonroof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Carbon Black Metallic, C22103C



**2018 FORD ECOSPORT
TITANIUM 4X4
NOW \$22,373**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Power Moonroof, Rear Parking Aid, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Smoke Metallic, F22188A



**2021 FORD RANGER XL 4X4
NOW \$35,995**

2.3 Ecoboost EFI Engine, 10 Speed Automatic, Steel Wheels, 10K Miles, Security Cover, Running Boards, Vinyl Flooring, Front Collision Mitigation, Remote Keyless Entry System, Ford Certified! Velocity Blue, U22117A

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Dan Zarosky



Dennis Varo



Greg Kantauskas



Jim McLean



Jon Weber



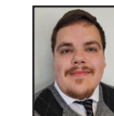
Tim Place



Bob Betker



Alisha Danneffel



Jonathan Ingels



Jeff Miller



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**2018 JEEP
COMPASS LATITUDE
NOW \$21,580**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Tu-Tone Paint Group, Remote Keyless Entry System, Jeep Certified! White Clearcoat, U22157



**2016 HYUNDAI
SANTA FE SE AWD
NOW \$23,745**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Memory Power Leather Heated/AC Front Seats, Panoramic Moonroof, Auto Climate Control, CD-Player, Blind Spot Detection, Rear Cross-Traffic Alert, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Serrano Red, C22127A



**2021 FORD
ECOSPORT SE 4X4
NOW \$24,943**

2.0 EFI Engine, 6 Speed Automate, Aluminum Wheels, 55K Miles, SYNC 3, Heated Front Seats, Power Moonroof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, F22238A



**2020 FORD
ECOSPORT SE 4X4
NOW \$24,398**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Power Driver's Seat, Heated Front Seats, Power Moonroof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Moondust Silver Metallic, Ford Certified! U22146

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**2020 FORD EXPLORER
PLATINUM 4X4
NOW \$44,941**

3.0 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, PowerFold 3rd Row Seats, Panoramic Moonroof, 360 Degree Camera, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Automatic Parking, Hands-Free Litterage, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, C22219A



**2019 FORD F-150 XL
STX SUPERCREW 4X4
NOW \$41,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 26K Miles, Bedliner, Running Boards, SYNC 3, Front Collision Mitigation, Reverse Sensing System Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, F22244A



**2020 TESLA MODEL 3
LONG RANGE AWD
NOW \$54,569**

Electric, 1 Speed Automatic, 40K Miles, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Aerial View Display System, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Balance of Factory Warranty! Deep Blue Metallic, C22166A



**2019 FORD F-150 XLT
SUPERCREW 4X4
NOW \$42,780**

5.8 V8 EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 44K Miles, Chrome Step Bars, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Velocity Blue Metallic, U22137



**2019 CHEVY COLORADO
CREW CAB 4X4
NOW \$32,894**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Bedliner, Power Windows and Locks, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, U22138



**2016 AUDI A3 PREMIUM
QUATTRO 2.0T AWD SEDAN
NOW \$21,995**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 75K Miles, Power Driver's Seat, Leather Heated Front Seats, Power Moonroof, Front Collision Warning, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Silver, M22012C



**2014 MAZDA CX-5 GRAND
TOURING AWD
NOW \$12,500**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 157K Miles, Power Leather Heated Front Seats, Heated Steering Wheel, Power Moonroof, Climate Control, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Deep Crystal Blue Mica, S22005A



**2019 FORD FLEX SEL AWD
NOW \$36,987**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, SYNC 3, Memory Power Leather Heated Front Seats, Power Adjust Pedals, CD-Player, Blind Spot Monitoring System, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Burgundy Velvet, U22133

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2020 GMC TERRAIN SLE AWD
NOW \$28,994

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Sunday, October 9th
3PM-5PM
7460 Linn St. Eau Claire

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\$289,900

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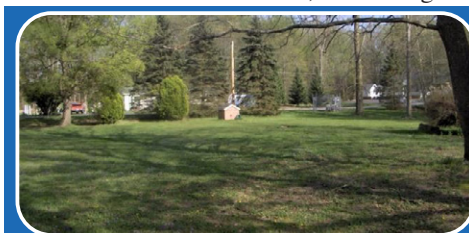
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Lil Demler

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Red Arrow
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Lil Demler

1901 Niles Ave | St Joseph, MI



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Sunday, October 9th
Noon-2 PM
1050 S Crystal, Benton Harbor

This affordable & adorable home aspires to be your peaceful retreat from the craziness. Its solid construction and large lot will draw you into its coziness. One level living will help you get around easily and makes cleaning a breeze. There is laundry hookup in the kitchen (not currently being used) and enough counter space for all your cooking prep. The one car garage has extra storage shelves and enough space to park your car. The fenced in yard is perfect for your pets and the fire-pit makes for a cozy spot with your friends.

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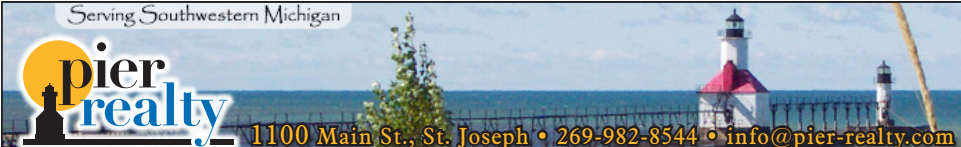
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269-930-0257

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Benton Harbor

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269-325-4663

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Berrien Springs

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\$290,000
Sharon Straw
269-325-4663

9198 Sunset Drive
Berrien Springs

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- One-third acre
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- Perfect for your private retreat
- Near Lake Michigan
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#20041203

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- PRIME DEVELOPMENT PROPERTY
- Just off Exit 15 of US-31 bypass
- 2 to 3-acre spring-fed pond, hills, woods, ravines
- Many possibilities for commercial or residential
- \$595,000

• Smaller parcels available with twp approval

• Call Loren Gerber 269-921-0754

***** BUILDING SITE *****

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- ONE-ACRE WOODED LOT
- Big Smith Lake access
- Beautiful buildable site
- Berrien Township
- Great fishing & abundant wildlife
- \$52,000

• Call Richard Kading 269-313-3719 or 269-465-4700

Don



Stuart

Riding on my train of thought can be confusing sometimes, so much so that even I want to get off at the next station.

For example, yesterday I called my buddy John to wish him a happy birthday, and afterward reminded myself to contact other friends on their birthdays, and that got me thinking about my friend Andy's birthday, which always brings to mind a famous person also born on that day, Elvis Presley, which prompted me to start humming "Hound Dog," which started me pondering if there have ever been any popular songs written about specific pets, which led me to humming "Me and You and a Dog Named Boo," which was popular on Top 40 radio when I first started listening to Top 40 radio, and which was performed by a guy who called himself Lobo, which would be an okay name for a pet, but *not* a dog, because that would be too obvious, but how about if there was, like, a parakeet, or a goldfish named Lobo, wouldn't that be slightly amusing?

This all finally leads to what will have to suffice as the "point" of this column – music + pets!

The Beatles' "white album" features a song called "Martha My Dear," which is about Paul McCartney's Old English Sheepdog, named Elvis. (Haha! – not really, fooled ya! Her name was well, you know!)

The composer Maurice Ravel was a cat lover. So much so that his friends and family sometimes complained that he talked about them too much. He perhaps talked *to* them too much as well – he claimed he could communicate with

Pet Sounds

them in their "language." His letters would contain news on how the cats were doing, and he would sometimes conclude his missives not with "Kind Regards," or "Fondly," but with phrases such as "I lick the end of your nose."

"Old Shep" is a song from 1935, about a dog the composer, Red Foley, owned as a child. The actual dog, was a German shepherd called "Hoover," who met a terrible end, being poisoned by a neighbor of Foley's.

But he lived on in song! In 1945, 10-year-old Elvis Presley sang "Old Shep" at his first public performance, a singing contest at the Mississippi-Alabama Fair and Dairy Show. He dressed as a cowboy and needed to stand on a chair to reach the microphone. He only came in fifth place, but he won \$5 and a free ticket to the fair rides!

Odd side note: In an episode of the popular 1980s Michael J. Fox TV series "Family Ties," there's a plot line involving Michael J.'s "dad," named Steven: he reveals that as a boy, his big brother thought it was funny to pin him down and make him listen to "Old Shep," knowing that the song would make Steven cry. *Odder side note:* "Family Ties" creator Gary David Goldberg later revealed that, during his childhood, his real-life older brother would *actually do this to him*.

Now, to bring this train of thought into the station:

Beatle John Lennon loved cats. At one time he was a bit of a crazy cat man, owning 10 at once! This all stemmed from John's love for his first-ever cat from his childhood, named – timpani please, as the railway of thought finishes where it started! – "Elvis Presley"!

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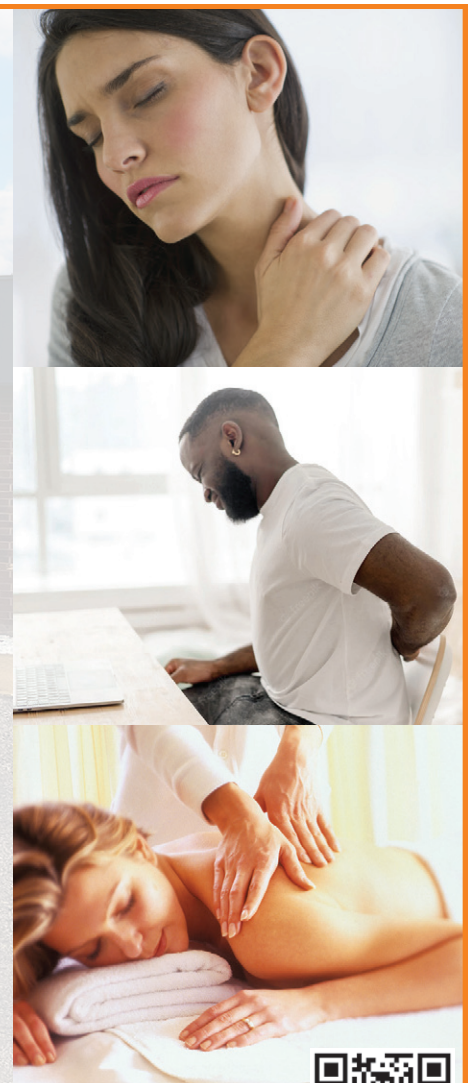
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Dave Ramsey



It'll take lots of discussion and planning

Dear Dave,

My wife and I are in our late-twenties, and we have a full emergency fund saved up. Our only debt is our home. We have talked about having a child sometime next year, but I am on the road three weeks a month for my job. I don't want to be gone so much once we have a child, and I am thinking about opening my own business, so I can eliminate the travel and control my hours better. Do you have any thoughts on this situation?

Mike

Dear Mike,

An entrepreneur is the person I know who can go from sheer terror to sheer exhilaration and back every few hours. You've got to have a strong mind and a strong heart to be successful, plus there's a good chance your idea won't last long if you don't love what you're doing. Remember, too, you're basically on straight commission as an entrepreneur, and there probably wouldn't be a regular paycheck you could count on for a while.

Okay, that was a quick dose of reality. Now, if time and money weren't considerations, what would you rather do—stay at your current job or run your own business?

My advice to anyone, entrepreneur or not, is to make sure your work falls in line with the pas-

Dave Says

sions, skills and talents you were born with. You don't need to work in the construction business if you don't like being outdoors and working with your hands, just like you don't want to be stuck in a call center if you hate talking on the phone and being cooped up inside all day.

Everyone wants to be successful in their job, enjoy what they do and make lots of money. But personal happiness is just as important. If you wake up excited about what you're facing every day, chances are you'll be successful and happy. If you wake up dreading the day and your job, I can almost guarantee you won't be successful or happy.

You've got a lot more thinking and research to do, Mike. There's nothing wrong with wanting to change jobs or be an entrepreneur. Being able to spend more time with your family is a noble and worthwhile thing, too. But I'm not hearing a lot of direction in what you're saying right now. Maybe work with a career coach, and spend some time tossing ideas around with your wife. I know you both want great things for your child, but you're not going to make the best possible decisions for yourself—and your family—without a lot more planning and thoughtful discussion.

* Dave Ramsey is an eight-time national best-selling author, personal finance expert, and host of *The Ramsey Show*, heard by more than 18 million listeners each week. He has appeared on *Good Morning America*, *CBS This Morning*, *Today Show*, *Fox News*, *CNN*, *Fox Business*, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for *Ramsey Solutions*.

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VIN 1FTPW14V79FA66872
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Schott Saw Co. Liquidation Auction Tuesday, October 18 @ 10:00 A. M. Located: 54813 M-51 N, Dowagiac, MI Real Estate: 4632 SF Building with 2 Offices, Paved Parking Lot, Central Air, Setting on a Class A Highway, Good Clean Open Floor Layout. Suitable for many Businesses * Saw Equip: 36" Vollmer Dual Side Grinder* Akemat U3 Top Grinder & F Dual Side Grinder* 12" Acme Grinder Pedestal* 10" Acme Grinder Pedestal* 2 Foley Saw Polishers* 4ñ Systematic Top Side Grinders* Boring Press* Craftsman Drill Press* #2 Cincinnati Tool Cutter & Grinder* Torit Micro Mist Collector* Duscat Air Filter* CF 85-150 Micro Separator* Blast Cabinet* Torch Set* Many Hand Tools* Diamond Wheels* Carbide Tips* 8" - 30" Blades* Bridgeport Vise* Work Tables* Vintage Coin Operated Royal Crown Bottle Cooler* Big Bear Auctions * Jerry & Aimee Glassman * 269-757-3313 * BigBear-AuctionCompany. Com *Southwest Real Estate *269-501-9732

AUCTIONS

Live Louie Householder Auction, Sat., Oct. 15, 2022, 10:00 a.m. 14503 Bird Rd. Byron, MI. 2017 New Holland TC75 Tractor w/cab/loader, 2000 Chevy 3500 4X4 automatic dump truck 76k miles, 3-point attachments; Hunting equipment, Household, more! Details at www. NarhiAuctions.com 810-266-6474

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LEGALS

NOTICE OF REGISTRATION FOR THE ELECTION TO BE HELD ON TUESDAY, NOVEMBER 8, 2022
CITY OF BRIDGMAN, MICHIGAN
TO THE QUALIFIED ELECTORS OF THE CITY OF BRIDGMAN:

PLEASE TAKE NOTICE that any qualified elector of the City of Bridgman who is not already registered, may register to vote at the office of the Bridgman City Clerk; the office of the County Clerk; a Secretary of State branch office, or other designated state agency. Registration forms can be obtained at mi.gov/vote and mailed to the Bridgman City Clerk. Voters who are already registered may update their registration at www.expressSOS.com.

The last day to register in any manner other than in-person with the local clerk is Monday, October 24, 2022.

After this date, anyone who qualifies as an elector may register to vote in person with proof of residency (MCL 168.492) at the Bridgman City Clerk's office, located at 9765 Maple St., Bridgman, MI 49106 at the following times:

- Regular business hours: Monday - Thursday 8:00am - 4:00pm, Friday 8:00am - 3:00 pm
- Saturday, November 5, 2022, from 8:00 am - 4:00 pm.
- Election Day, Tuesday November 8, 2022, 7:00 am - 8:00 pm.

PLEASE TAKE NOTICE: Governor & Lieutenant Governor, Secretary of State, Attorney General, Representative in Congress, State Senator, Representative in the State Legislature, Member of the State Board of Education, Regent of the University of Michigan, Trustee of Michigan State University, Governor of Wayne State University, County Commissioner, Justice Of Supreme Court, Judge Of Court of Appeals, Judge Of Circuit Court, Judge Of District Court, Board Of Trustees Member Lake Michigan College, Council Member City of Bridgman, Bridgman Library Board Directors, Board Member Bridgman Public Schools 6 Year Term, Board Member Bridgman Public Schools Partial Term.

PLEASE TAKE NOTICE: There will be three statewide proposals identified below that will appear on the ballot:

PROPOSAL 22-1: A proposal to amend the state constitution to require annual public financial disclosure reports by legislators and other state officers and change state legislator term limit to 12 total years in legislature.

PROPOSAL 22-2: A proposal to amend the state constitution to add provisions regarding elections.

PROPOSAL 22-3: A proposal to amend the state constitution to establish new individual right to reproductive freedom, including right to make all decisions about pregnancy and abortion; allow state to regulate abortion in some cases; and forbid prosecution of individuals exercising established right.

PLEASE TAKE NOTICE: There will be one County Proposal on the ballot: BERRIEN COUNTY PUBLIC SAFETY MILLAGE PROPOSAL. Full text of the ballot proposal may be obtained at the City Clerk's office or can be found at www.mi.gov/vote.

Persons with special needs as defined in the Americans with Disabilities Act should contact the clerk's office.

Sarah Karl
Clerk City of Bridgman.

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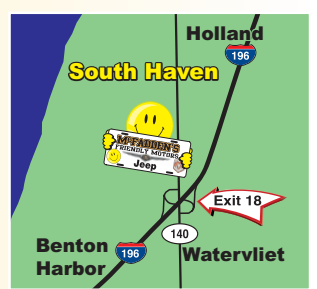


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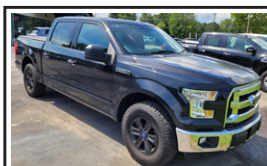
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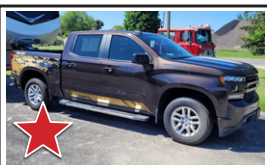
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