

# THE METROPOLITAN BUILDER

Greater Houston Edition  
themetropolitanbuilder.com



## The Wm, A Luxury Design Brand At Its Finest

Hardwood Products, Inc. Delivers  
Quality and Value to its Customers

Dialogue with a Designer:  
Letecia Ellis Haywood

# When your name is on the line look to the most recommended custom flooring company in Houston

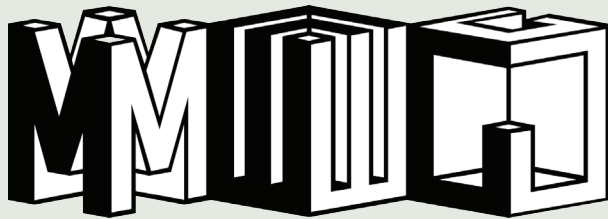


**We are a one stop shop, offering you a wide selection in High Quality flooring from extremely high-end to nicely affordable and cater to all styles & all budgets.**



- Wood flooring • Carpet
- Vinyl flooring • Gym flooring
- Tile • Countertops
- Cabinets

713-895-7562 Office • richard@ifhouston.com • www.ifhouston.com



## METAL WOOD GLASS INNOVATIONS

Residential & Commercial

**Experience, Expertise, Passion**

*We commit to high-quality work in every project we undertake providing you with tailor-made solutions for your custom designs. Show us the Space and we will create to meet your needs.....*

### CUSTOM:

- Shower Doors • Mirrors • Metal Framed Mirrors
- Grid and Cage Doors • Backpainted Backsplashes
- Cabinet Glass • Glass Walls & More

**713-834-4627**

[esvin@mwginnovatoins.com](mailto:esvin@mwginnovatoins.com) | [www.mwginnovations.com](http://www.mwginnovations.com)



# THE METROPOLITAN BUILDER

An Industry Trade Publication | *October 2022*



*Feature Story*

## 04 The Wm, A Luxury Design Brand At Its Finest

**By Mary Lynn Mabray, ASID**

## 03 How To Build Your Dream Team

## 08 Hardwood Products, Inc. Delivers Quality and Value to its Customers

## 10 CLASSIC MEETS MODERN Transitional Design Is Trending In The Builder Market

**By Linda Jennings**

## 12 Dialogue with a Designer: Letecia Ellis Haywood

## 16 Directory Of Suppliers And Service Providers

For Local Information Contact:  
themetropolitanbuilder@yahoo.com  
832-317-4505  
www.themetropolitanbuilder.com

2206 Paso Rello Drive  
Houston, Texas 77077  
832-317-4505

Owner/Publisher  
Giselle Bernard

Editor  
Mary Lynn Mabray, ASID

Magazine Layout & Design  
Pamela Larson

Website  
www.themetropolitanbuilder.com

Printed in the USA  
by Seaway Printing

The Metropolitan Builder is a local trade publication published monthly in an informative and positive manner. Copies are mailed, free of charge, to building professionals throughout the greater Houston area. The opinions and facts expressed in The Metropolitan Builder magazine are those of the authors or columnist and do not necessarily reflect the views of the publisher, nor do they constitute an endorsement of products or services herein. The Metropolitan Builder strives to ensure the accuracy of the magazine's contents. However, should inaccuracies or omissions occur, we do not assume responsibility. The Metropolitan Builder reserves the right to refuse any advertisement. This publication may not be reproduced, in whole or in part, without the expressed prior written permission of the publisher.

Proud member  
of the GHBA.



# How To Build Your Dream Team

By Sheles Wallace



The cost of hiring, training, and the temporary loss in productivity represents thousands of dollars for most businesses. The return on this investment

depends on how long employees stay and how much they contribute when they are there. Every successful entrepreneur knows that a strong team makes it possible to accomplish great results while providing employee satisfaction, which is key to retention. But dream teams don't just happen; they are developed over time and require commitment at all levels—starting with you, the owner, CEO, and leader of your company.

## 10 Tips To Developing Your Dream Team:

1. *Set Clear Expectations with SMART Goals.* In sports, teams measure success through wins and losses. How will your team members measure their success? If you want them to meet your expectations, you must be clear about what you want. This starts with goals that are specific and measurable. Tell them what you want if you want a 20% growth in revenue, a 10% reduction in rejects, or a 12% reduction on A/R days outstanding. Then everyone is on the same page.
2. *Have Common Goals.* While every employee should have individual goals for their position, business goals shared by the entire team are also important. In addition to promoting teamwork, shared goals provide a way for team members to link their individual goals to the overall business results.
3. *Develop Action Plans.* Goals are essential, but it is difficult for the team to get there without supporting strategies and tasks. Identify what needs to be done (strategies) to achieve the goals, then assign responsibilities and due dates for completion.
4. *Engage and Involve.* Strong teams are committed to the success of the business and each other. Commitment comes from participation and understanding. The more we involve our team in the business, the more committed they are to its success. And since some of the best ideas for business growth and improvement come from employees, it's time to get them engaged. Then, everyone wins!
5. *Support Risk Taking.* Team members need to be able to make decisions and keep moving if they are going to achieve results. When they understand the goals and have the tools and parameters to make good decisions, you need to allow them to do so. Recognize that mistakes may happen— support them in the decision but help them learn from the mistake, so it's not repeated. Without your support, they will be reluctant to make decisions, big or small.
6. *Reward Results, Not Time.* Too often, owners recognize effort and hours worked instead of results achieved. When we focus only on hours or time worked, we ignore two critical profit indicators— efficiency and productivity. Comments like, “John put in a lot of hours last week, thank you,” really sends out the wrong message. Instead, focus on the contribution he made. For example, “John stepped up last week while Sam was out, so we met all our customer deadlines. Thank you, John, for making it happen.” Eliminate references to time and start building a team that works smart and delivers results.
7. *Invest in Training.* One of the best ways to demonstrate your commitment to employees is by investing time or dollars in training and development. Research has shown that companies that invest in training have consistently higher employee satisfaction and retention. The good news is that technology has made this much more affordable for small businesses.
8. *Use a Performance Review Process.* Employees want and need feedback, so they continue to develop and improve. While many focus on the legal and risk avoidance aspects, successful entrepreneurs understand that a good performance review process has two purposes: facilitating discussion on goals and skills AND helping team members develop their potential

Continued on page 15



# The Wm, A Luxury Design Brand At Its Finest

By Mary Lynn Mabray, ASID

Upon entering The WM showroom, it is abundantly clear that glamour mixed with pop art, high-style furnishings, out-of-the-box thinking, and custom design is the trademark of this dynamic design duo, LeTricia Wilbanks and Selena MacKay, also known as The WM. They are welcoming, strikingly beautiful, funny, and extremely knowledgeable.

They could easily be intellectual twins, as they finish each other's sentences, have the same design philosophy, and are one-track-minded. Wilbanks remarks, "welcome to our addiction...let us seduce your senses". Having a home designed by The WM is an artistic seduction and a trip down the "yellow brick road" of joyful experiences and life lessons in the beauty of architectural and interior design.

"Our clients want large, comfortable spaces and furniture, but they still like to incorporate a modern edge while



ensuring that everything is warm, comfortable, and inviting. It is about a vibe.”

To this designer, “vibe” does not mean trendy. In fact, “The WM vibe” is anything but trendy. It is one of edgy elegance, real-world comfort, and intelligent selections. They enjoy working with each client’s builder and or architect and are open to forging new relationships with architects and home builders of like mind.

Wilbanks and MacKay met at an industry function in 2018. Their conversations centered around their mutual love of fashion and modern design. Another year would pass while Wilbanks worked with her business coach to narrow down her business goals and continued with various design projects. In the meantime, MacKay was also practicing design and mentally adding bits and pieces to her dream.

After attending a business conference, Selena decided to get serious about her dream of a design showroom. There was only one person she considered as a potential partner, LeTricia Wilbanks.

However, they had not spoken in almost a year. Selena took the plunge and invited LeTricia for drinks. They each discovered they shared a passion for modern design that visually seduced the senses, was beautiful, and created the best life for the client.

When Selena presented her idea to LeTricia, they were both surprised to learn that independently, they had each been creating their own vision boards, laced with similar ideas and almost identical business models even down to the square footage and look of their dream showrooms.

*Continued on page 7*





Continued from page 5

Call it destiny, call it synchronicity; Selena and LeTricia felt it was a match made in heaven. This designer agrees wholeheartedly. They are both uniquely gifted and ambitious. Each has a delightful sense of humor and personality, which is so essential to maintain in the design business. After much planning and a lot of talking, they opened for business in 2019, right at the start of Covid. However, they did not let the virus deter them and continued to work, plan, market, acquire lines and hire talented designers. They were more than ready when the Covid restrictions were lifted.

It wasn't long before potential clients began to call and hire them. The rest is history. What started as a dream has turned into a thriving reality.

Their mission is to "transform environments and the experience of home and work to enhance relationships, productivity, and pleasure. We create spaces that are modern, seduce your senses and make you feel alive."



*To reach The WM, you may visit their boutique showroom at 7800 Washington Avenue Suite 400, 77007 Website: <http://www.the-wm.com>*

**You will be glad you stopped by to peruse their collection.**

Family Owned & Serving the Market for over 30 Years says it all.



- Custom Milling
- Hardwood Plywood
- Decorative Woods
- Wood Appliques



- Hardwood
- Exotics
- Hardware
- Moulding

**HARDWOOD**  
— PRODUCTS —

1585 W. Sam Houston Pkwy N. Bldg. A | Houston, TX 77043  
713-984-8904 | [www.hwp.us](http://www.hwp.us)

Delivery Services Available





# Hardwood Products, Inc. Delivers Quality and Value to its Customers

Hardwood Products, Inc. is a family-owned business established in 1983 by Bob Gibbs, along with his son Ken Gibbs and brother Cy Gibbs, which has since become a well-established part of the Houston building industry. The company is still owned by Bob Gibbs (Retired) and Ken Gibbs (President) and managed by a team of building materials experts including Ken's two cousins Chris and Greg Gibbs, who together carry on the family legacy.

Greg runs Mill Operations while Chris, along with Operations Manager Joe Puente, handle the always busy and in-demand warehouse, distribution and sales operations. The company's products include import and domestic hardwood plywood, veneers, hardwood lumber, mouldings, cabinet hardware, Pionite laminate, decorative wood and many other items.

Over many years, with hard work and integrity, the

business has grown to engender a strong sense of trust from its customers. With a unique work culture in place, the company has well established products, exceptional services, and other features that its customers perceive as unique and valuable benefits.

The company's mill operations mainstays include zebra wood, ash, birch, rock hard maple, curly maple, white and red oak, rosewood, mahogany, walnut and poplar. Wood is stored in tight bundles that are color-coded and stacked according to species and size, and every board is measured by hand. All wood is carefully kiln dried before it arrives, and proper moisture level is always maintained to avoid buckling and/or splitting.

The mill has the special machinery required to cut, shape, and create virtually any style of custom moulding that an architect or interior designer might specify. These include



planers and saws plus four custom 4, 5 & 6 head moulding machines that can produce boards and moulding up to 12” width.

The warehouse and distribution center maintains large inventories of all products in order to fulfill customer’s immediate needs. They stock many profiles and species of boards and standard mouldings, such as crown, cove, screen, clover and door frame, and have the ability to quickly manufacture Custom Mouldings as well. Whatever the order, Hardwood Products can easily accommodate.

An area in which Hardwood Products specializes, valuable to the building industry, is historical renovation, by creating and supplying materials to the National Registry.

One of the great privileges of running a family business is giving generously to community organizations and charitable causes. One group that Hardwood Products is proud to associate with are the woodworkers who make toys for Children’s Hospitals in Houston. Throughout the year, the company provides wood used for creating trains, trucks, airplanes, wooden blocks, games, and jewelry boxes to help brighten a sick child’s day. They also serve as an excellent source for stall shavings for the burgeoning equestrian business in Houston, specifically hunter jumpers

*Continued on page 15*



# CLASSIC MEETS MODERN

## Transitional Design Is Trending In The Builder Market

By Linda Jennings

When the elegance of traditional style merges with sleek contemporary cool, the result is a simple yet sophisticated look of transitional design. Warm and inviting without being too fussy, transitional works well for those wanting the best of two disparate design worlds. Transitional style is always current and on-trend, yet it also recalls previous styles and past generations. One key to successfully pulling off

a transitional décor is keeping a warm palette with muted tones and minimal ornamentation to create an inviting feeling for the home. Combining contemporary and traditional decors is a balancing act that results in a singular style destined to be appreciated for years to come. Add the beauty and versatility of transitional design to your next home project with some of these new products.



**MTI Baths Parisian 2 with Bun feet  
French Connection**

Great transitional design has a signature – a distinctive element that adds beauty and depth and elevates a space from ordinary to something special. MTI Baths captures the glamour of vintage Paris and infuses a modern sensibility with their stunning Parisian 2 freestanding tub. Its curved rim and shapely silhouette are pleasing to the eye and flow neatly into charming bun feet. Measuring a generous 72” long, this is a tub with room enough for two bathers and includes dual reclined backrests for a most relaxing soak. The Parisian 2 is seamlessly fashioned from MTI’s Acrylic CXL or DoloMatte material and features their proprietary handcrafted Sculpted Finish. The bun feet, which add big style impact, are manufactured from SculptureStone with options for a matte or glossy finish.

### Stylish Reflections

The new Industrial Mirrors by Sterlingham Company Ltd. are a wonderful addition to any transitional design space. Available in round, oval and rectangular designs, these mirrors feature a textured knurled detailing that inspires a throw-back industrial vibe as well as an edgy modern feel. Each mirror is made from high quality 6mm thick-mirrored glass that is held securely in place with wall brackets at the



**Sterlingham Company Ltd's  
Industrial Mirrors**

top and bottom. The brackets are offered in a selection of 16 finishes including gun metal, brushed brass, polished nickel and matte black. All components are polished by hand before assembly, and each mirror is meticulously inspected to ensure a perfect finish. The Industrial Frameless Mirror is a defining style element in any room, from the bedroom or bathroom to the living room or hallway.



**Emtek's Pull through  
MyKnobs.com**

### Pulling for Transitional Style

An easy way to enhance the transitional style of any room is through hardware. It’s one of those small-but-important details that can make or break a design space. The Urban Modern Pull by Emtek is a great choice for savvy homeowners. The style is minimalistic with just a hint of classic overtones. The pulls may be used with pull plates or alone and are available in a variety of sizes, finishes and installation options. The Emtek brand is known for excellence in craftsmanship and offers styles ranging from rustic to art deco. Emtek is part of the

MyKnobs.com shopping experience, a one-stop online shopping destination that offers more than 480,000 designs in decorative hardware for the home. Their secure platform allows customers to filter their search via multiple criteria and provides something for every budget. MyKnobs.com offers free shipping on minimum orders, a flexible sample program and hassle-free returns.



**Acquabella Monviso tub**

### A New Spin on Classic Design

The new Monviso tub by Acquabella is an effortless blend of the past and present, melding two differentiated styles into one harmonious design. This freestanding bath pays homage to a retro inspiration and adds a contemporary twist, making this particular tub a smart choice for fans of transitional style. Monviso is seamlessly sculpted from the company's signature Dolotek material, an innovative engineered solid stone blend of natural stone and specialty resins. Its inherent ability to retain heat and absorb sounds makes for an incredible bathing experience. The tub has the added benefits of being eco-friendly, exceptionally durable, and easy to maintain. Monviso measures 67" x 33" and is offered in a gorgeous Snow White hue with matte finish.

*To find out more about the hardware and fixture products mentioned here, visit their websites:*

[www.mtibaths.com](http://www.mtibaths.com) • [www.sterlingham.co.uk](http://www.sterlingham.co.uk)  
[www.myknobs.com](http://www.myknobs.com) • [www.acquabella.us](http://www.acquabella.us)



**TRUSTED • EXPERIENCED • ELITE**

*Serving Builders For Over 35 Years*

- Specialized Crews For All Roofing Systems
- Certified By All Major Manufacturers
- Esteemed Warranty Program
- Extensive Final Walk-Through
- Full-Service Repair Department
- Fully Insured & Have All State & Local Licenses



#### Members

*Houston Builders Association*

*Houston Area Roofing Contractors Association*

Since 1984, Quick Roofing has provided new roof installation and re-roofing for nearly 100,000 projects. Our installations meet all manufacturers' specifications, and our technicians are trained and professionally managed and receive a final walkthrough inspection to ensure the highest quality service available.

**281.980.0315 • [www.quickroofing.com](http://www.quickroofing.com)**



12902 Mula Lane  
 Stafford, TX 77477  
**P. 281.495.2800**  
[www.wrwatson.com](http://www.wrwatson.com)  
[wwatson@wrwatson.com](mailto:wwatson@wrwatson.com)



### COUNTERTOPS

Laminate | Solid Surface | Granite | Quartz



**W.R. Watson's** State-of-the-Art Granite & Quartz Fabrication Plant Utilizes Computerized Saws, Edge Profilers, Crane and Vacuum Lifts



# Dialogue with a Designer

## Letecia Ellis Haywood

*BATHS OF AMERICA opened its doors in January 2005 when brothers Ali and Zeeshan Sultanali decided to start selling plumbing and tiles to the Houston market. Baths of America focuses on customer service and partners only with brands offering quality products and customer service. In addition to plumbing, Baths of America now provides door and cabinet hardware, major appliances, cabinetry, and countertops. It has become a one-stop shop for designers, builders, and architects, offering the latest designs and trends in the market.*

*This month BATHS OF AMERICA speaks with Letecia Ellis Haywood. With over 18 years of luxury design experience, Letecia imparts her refined aesthetic to projects locally and across the country. She combines creativity with problem-solving in design thoughtful yet beautiful homes for her clients. A lover of fine art and architecture, she spends her free time traveling stateside and abroad for design inspiration and education.*

**BATHS OF AMERICA:** *What motivated you to enter interior design?*

**Letecia:** Believe it or not, I wanted to study journalism. In high school, I worked at the local newspaper and tried my best to get into the Dan Rather School of Communications

at Sam Houston State University. I had to pivot, so my sister recommended the interior design program at SHSU (she was a Fashion Merchandising major). My first class was about the history of furniture, and I loved it! It motivated me to keep moving forward. I still have that book, which is currently on my studio's shelf.

**BATHS OF AMERICA:** *How has the field of interior design changed since you graduated?*

**Letecia:** It's changed so much! I graduated in 2004, and social media didn't exist. Now, social media has taken over. I spoke with my associate designer about this – there should be a class regarding social media/marketing for interiors in current design programs. Also, I learned hand drafting and had to minor in AutoCAD for computer drafting. Now, Revit is the preferred drafting program taught in most design programs.

**BATHS OF AMERICA:** *How can an experienced interior designer help a custom home builder or a remodeling contractor with their building or remodeling projects?*

**Letecia:** An experienced interior designer can help break down the technical aspects of construction to the client. Construction projects are stressful, and there are many decisions to be made. The goal is to help guide the client



**CASABONA**  
DOORS & STAIRS

- \*CUSTOM IRON DOORS
- \*CUSTOM STAIRCASES
- \*GLASS, CABLE AND IRON RAILS

**713-864-7199**  
A DIVISION OF  
**CAROLLO FENCE & IRON**  
[www.carollofence.com](http://www.carollofence.com)

and make the process easier for them.

**BATHS OF AMERICA:** *What has been your most challenging project and why?*

**Letecia:** I believe all projects have their challenges. After all, design is problem-solving at its core.

**BATHS OF AMERICA:** *How do you begin the materials selection process when working with builders' and remodelers' clients?*

**Letecia:** I first schedule plumbing, appliance, and door hardware selection meetings. The team and I also present different tile and countertop options during this phase to help nail down the overall design aesthetic for the project.

**BATHS OF AMERICA:** *Speaking about staying current, how do you keep yourself up to date with all the design trends happening in the industry today?*

**Letecia:** The team and I attend design trade markets (High Point, Dallas, Round Top, for example) and keep in close contact with our trade vendors throughout the year. In addition to attending markets, we keep up with any sites related to the interior design business.

*Continued on page 14*



Look to Affinium Drywall  
when you need  
Drywall Done Right

Serving you with over 100 years  
of combined experience

We make the difference with our competitive edge on company values  
and our skilled, trustworthy, courteous staff

**COMMERCIAL/ RESIDENTIAL SERVICES:**  
New Construction, Remodels, Residential Drywall



**713-882-1956 • [www.affiniumdrywall.com](http://www.affiniumdrywall.com)**

Continued from page 13

**BATHS OF AMERICA:** *What is your favorite design style?*

**Letecia:** I love and appreciate all design styles!

**BATHS OF AMERICA:** *What fascinates you and how have you incorporated that into your designs?*

**Letecia:** I love any design element that is functional and practical (like lighting, for example); but innovative. We provide images, details, and drawings to ensure the selection works before presenting them to our client. The last thing we want to do is show something that can't be done!

**BATHS OF AMERICA:** *Any last thoughts or comments?*

**Letecia:** No! I think that's it. Thank you for the opportunity!

*For more information contact*

*Letecia Ellis Haywood*

*Interior Design at:*

*6802 Mapleridge St, Suite 209,*

*Bellaire, TX 77401*

*Phone: (713) 714-1282*

*Email: [design@leteciaellishaywood.com](mailto:design@leteciaellishaywood.com)*

*[www.leteciaellishaywood.com](http://www.leteciaellishaywood.com)*



Photographs by Analicia Herrmann







*Continued from page 3*

to take on new challenges and responsibilities. Ensure your annual process incorporates interim feedback discussions too. If your team is involved in developing their goals and committed to success, they want and need the feedback and will go elsewhere if they don't get it.

9. *Systemize the Routine.* Teams with systems in place will typically outperform those without because they operate more efficiently. They know what needs to be done, learn to depend on others to do their part, and are ready to take advantage of opportunities that arise. Take the time to document the critical processes in your business and watch your team's productivity and satisfaction soar!
10. *Make Meetings Count.* Team meetings can be a great team-building tool, but only if done right. Getting your team together to brainstorm new ideas, recognizing an individual or team's success, or working together on a current business challenge can be a huge benefit. Keep them interactive and never hold a meeting to communicate "updates" that you could have done by email. Whether you do them monthly or quarterly, make team meetings part of your culture.

So, there it is. Remember, you don't need to implement these all at once. Prioritize them for your business and start with one. Then, add another and another. Dream teams are built over time, but each step you take moves you closer to the team you want.

*Sheles Wallace is an award-winning business coach who gets results for her clients. For over 15 years, she has helped business owners achieve their goals and take their businesses to the next level. If you're ready to take the next step in your business evolution and go from an owner who wears all hats to create a commercial, profitable enterprise that runs without you, find out more here: <https://calendly.com/sheles/introduction?month=2021-06>*



*Continued from page 9*

and dressage.

Hardwood Products' success as one of the industry's valued businesses did not result from just systematic planning. Chris said, "Without the teamwork of their knowledgeable employees, they could not have delivered the customer service and customer experience crucial for building the success of their business."

***Hardwood Products warehouse and sales office are located at 1585 W. Sam Houston Pkwy. Suite A, 713-984-8904.***

***The Mill is located at 13225 FM 529. To reach Greg directly, call 713- 203-2774.***

***To view products, the website is HWP.US***



713 Lehman  
Houston, TX 77018  
713-695-2001  
[www.arkconcrete.com](http://www.arkconcrete.com)



- A Texas Based Cast Stone Manufacturer
- Over 40 years of industry experience
- 30,000 sq ft warehouse
- Trained Craftsman
- Custom Cast Stone Products
- Natural Stone

Residential & Commercial  
Large & Small  
Exterior  
Interior - Fireplace &  
Vent Hoods



# DIRECTORY OF SUPPLIERS AND SERVICE PROVIDERS

As a service to area building professionals, The Metropolitan Builder presents this listing of local suppliers and service providers in which are working with some of the most outstanding builders in the Greater Houston area. They have all been referred and/or vetted. Shouldn't they be working for you?

## ARCHITECTS

Cameron Architects, Inc. 713-502-6644  
Stephen Cameron  
Architects@pdq.net  
www.cameronarchitects.com

## BANKER

Allegiance Bank 832-615-6807  
Richardo Riojas  
Richardo.riojas@allegiancebank.com  
www.allegiancebank.com

## CUSTOM BUILDER/RENOVATOR

Alair Homes Houston 713-922-7893  
Chris Bolio  
Chris.Bolio@alairhomes.com

## BOOKKEEPING SERVICES

Efficient Bookkeeping Services 832-289-2401  
Laura Daugherty  
LDaugherty@efficientbookkeepingservices.com  
www.efficientbookkeepingservices.com

## BUSINESS COACH

Billionaire Thoughts 832-371-6642  
Sheles Wallace  
ShelesWallace@ActionCoach.com  
www.billionairethoughts.com

## CAST STONE

The Ark Cast Stone 713-695-2001  
Harry Durham  
harry@arkconcrete.com  
www.arkconcrete.com

## CUSTOM FLOORING

International Flooring 832-282-3073  
Richard Arnold  
Richard@ifhouston.com  
www.ifhouston.com

## CUSTOM IRON DOORS & STAIRS

Casabona Doors & Stairs 281-802-6909  
Custom Made in the U.S.A.  
Larry Carollo  
carollob@sbcglobal.com

## COUNTERTOPS

W.R. Watson 713-865-3046  
Pat Watson  
pwatson@wrwatson.com  
www.wrwatson.com

## DIGITAL MARKETING & WEBSITE DESIGN

Crescere Digital 832-289-2401  
Randy Corson  
Randy@crescere-digital.com  
www.crescere-digital.com

## DRONE IMAGING & VIDEOGRAPHY

Piercing Media  
Matt Pierce 210-441-2256  
Matt@piercingmedia.com  
www.piercingmedia.com

## GARAGE DOORS

Thomas Garage Door 713-725-8787  
Sammy  
Jthomasdoor@hotmail.com  
www.jthomsdoor.com

## HEALTH INSURANCE

US Health Advisors 832-641-0468  
Cordie Ewing  
Cordelia.Ewing@ushadvisors.com  
www.ushadvisors.com

## HVAC

M-Squared Climate Control 832-612-8855  
Michael Milton  
mike@smarthvacpros.com  
www.smarthvacpros.com

## INTERIOR DESIGNER

Designs Anew Houston 281-546-1089  
Barb Mueller  
bmueller@designsanewhouston.com  
www.designsanewhouston.com

## KITCHEN & BATH

Baths of America 713-299-3189  
Jeff Steinerjsteiner  
@bathsofamerica.com  
www.bathsofamerica.com

## LENDER

ISB Capital 832-330-0016  
Jack Blythe  
Jack@ISBCapital.com  
www.isbcapital.com

## MILLWORK & LUMBER

Hardwood Products 713-203-0449  
Kenny Francis  
kfrancis@hwp.us  
www.hwp.us

## MIRROR & GLASS

Metal Wood Glass Innovations 713-834-4627  
Esvin Tista  
esvin@mwginnovations.com  
www.mwginnovations.com

## MORTGAGE LENDING

Amcap Mortgage Lending 713-703-7050  
Roy Varner  
rvarber@myamcap.com  
www.myamcap.com

## MOVING & STORAGE

Johnnie T. Melia Company 713-703-7050  
Brandon Melia  
brandon@jtmeliamoving.com  
www.jtmeliamoving.com

## PHOTOGRAPHER & VIDEO PRODUCTION

Piercing Media  
Matt Pierce 210-441-2256  
Matt@piercingmedia.com  
www.piercingmedia.com

## PROPERTY & CASUALTY

Greenline Insurance Group Inc 832-606-1289  
Dulce Morales  
dulce@greenlineinsgroup.com  
www.greenlineinsgroup.com

## REALTOR

KW Signature/KellerWilliams Realty  
Rigo Villarreal 832-868-6981  
RigoismyRealtor@gmail.com  
www.thevillarealtygroup.kw.com

## ROOFING

Quick Roof 512-699-5136  
Jay Coleman  
jay@quickroofing.com  
www.quickroofing.com

## TITLE COMPANY

TransAct Title 832-867-8026  
Rebecca Haass  
Rhaass@TransActTitle.com  
www.TransActTitle.com



 **BATHS  
OF AMERICA**  
FINE BATH & KITCHEN GALLERY  
bathsofamerica.com

 **713-572-2284**



*Come see our live luxury kitchen with fully functioning appliances and fixtures at our Galleria Showroom.*

**GALLERIA**  
3005 W Loop S #150  
Houston, TX 77027

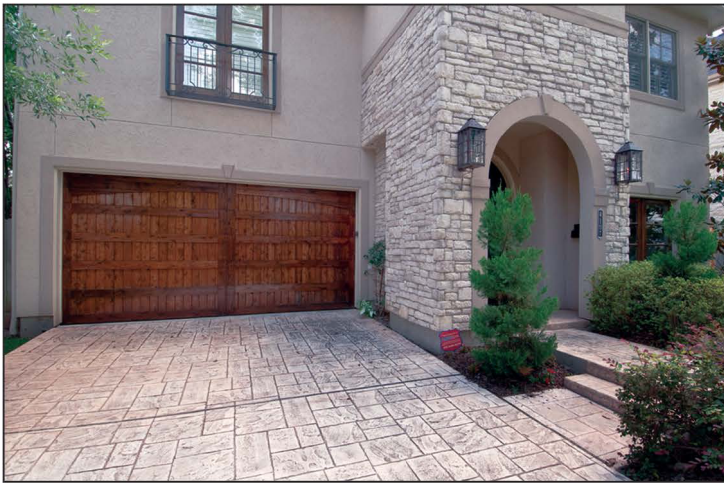
**SUGAR LAND**  
15345 Southwest Fwy  
Sugar Land, TX 77478

**SHOWROOM HOURS**  
Mon - Fri 9AM to 6PM  
Sat 10AM to 4PM | Sun Closed

The Metropolitan Builder  
2206 Paso Rello Drive  
Houston, Texas 77077

# DOORS THAT SUIT YOUR DESIGN STYLE.

HOUSTON'S FINEST HOMES CHOOSE THOMAS GARAGE DOOR.



## Building or Remodeling? Choose a Custom Door.

Get the Strength of Steel & beauty of wood handcrafted from the finest cedar, cypress or redwood. Smooth & rough finishes available. Custom doors made to fit your home with over 30 years of experience. It's an affordable way to update your curb appeal.

---

**Short Lead Times**

**Great Pricing**

**Professional Installation**

(We don't buy 'em, we BUILD "em!)

---

Handcrafted in Houston by a

**Master Door Maker**



713-725-8787  
FREE ESTIMATES

Visit our photo gallery & shop styles at:  
[www.jthomasdoor.com](http://www.jthomasdoor.com) | [jthomasdoor@hotmail.com](mailto:jthomasdoor@hotmail.com)

