



Remodel Specialists Focuses on Kitchen & Bathroom Remodels

Remodel Specialists • Spring, Texas



## By Kathy Bowen Stolz

For Jim Godre, communication with his clients is key.

Godre, owner of Remodel Specialists in Spring, makes sure each of his clients receive a "Daily Activity Email" each morning, letting the homeowner know who and what to expect for the day. "We keep our customers up to date with an email every morning" so the homeowner doesn't walk into a surprise, he said.

As a testament to the company's processes and products, Angi (formerly Angie's List) awards the company its highest rating, the Super Service Award, year after year.

This 15-year-old company that focuses on bathroom and kitchen remodeling provides custom-built showers and cabinets. Godre said few competitors in the Houston market follow his business model because Remodel Specialists does 90 percent of its work in-house. Nothing is prefabricated, he noted.

The company employs 20-25 people at any given time, and all are specialists at what they do, he added. Currently the staff includes two cabinet makers, three tile setters, a plumber, an electrician and two professional cabinet finishers. He hopes to replace the two painters who left

during the COVID-19 pandemic soon. The company works within a 15-mile radius of Spring, which includes Cypress, Tomball, The Woodlands and The Heights.

"Most contractors can't build cabinets and can't build showers. Our ability is what gets us in the door [to make a bid]," said Godre, who started his career laying carpet at age 17. Three months later he had his own business and has been his own boss ever since.

"The shower is the one thing that most contractors try to avoid. It's the hardest thing to build in a house. It's a 3 ft. x 3 ft. space that involves five trades and costs \$10,000. But we have perfected a process that guarantees no leaks and no mold. We're the best at building a shower, bar none!"

In fact, Godre is so confident in Remodel Specialists' "Water Tite Shower System" that he offers a 10-year no leak, no mold warranty on them and all the company's work. "There's not a whole lot of warranty work when you do it right. Our warranty gives comfort and stability to the homeowner."

He added, "We're never going to leave bad quality behind. We are integrity driven."

Because Remodel Specialists is in high demand, its clients currently have a three-month wait. "We run eight projects at a time, which we'd like to reduce to six, but we're struggling to get jobs done because of supply chain issues," he said.

The owner himself does the estimating. He provides estimates to show line-item detail, with showers producing 20-25 specific line items. "We don't do lump sum estimates. The estimate turns into the work order if the client accepts the estimate. We don't believe in hiding anything from people. Everything is up front. We only charge for what we do (no hidden fees)."

Noting that the relationship with the client will last four to six weeks while construction is underway, Godre said it's important to have the right fit with the clients. "Some people want it as cheap as they can get and want it as fast as they can get it. They're not our customer."

Some remodelers want homeowners to leave their houses during construction, but Godre has a different attitude. "We love it when they stay. We want them to see our efficiency, such as the painter making straight lines. We don't like to hide. We want everybody to know everything."

In its 5,000-sq. ft. showroom, Remodel Specialists offers 1,300 tile samples, full kitchen and shower displays,









flooring samples and plumbing options. "We supply all products to our clients. If we don't have it, we can get it," according to Godre.

Remodel Specialists is truly a family business. "I run 'the house' or the operations," Godre said. His wife Lori manages the finances. Their son Nic serves as project manager, overseeing every project. Their niece Sarah is the office manager and customer contact. And their son-in-law, Trevor is the electrician and assistant manager. "We absolutely love each other. We see each other every day



and eat together every Sunday." Additionally, most of their tradesmen have been with them since the beginning and have also become family.

To contact Remodel Specialists, call 281-651-1651 or email sarah@remodelspecialist.net.

The office and showroom are located at 2530 Spring Cypress Road, Suite AA, Spring, TX 77388.

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