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## Moody on The Market

*Pat  
Moody*

### Local Developers Acquire Riverview Drive Bank Building

A centerpiece property on Riverview Drive has been acquired by a locally based investment group and will be developed for mixed-use with an emphasis on waterfront condominiums. Planning and preparatory demolition work will occupy much of 2023, with the project expected to take several years to complete, according to the developers in an extensive interview with [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com).

The modern style building at 400 Riverview Drive and its surrounding 3.5 acres formerly was the home to Chase Bank and its predecessors: Bank One, NBD Bank and F & M Bank, going back to its construction in the 1970s.

In recent years, the building has been mostly empty, save for occasional short-term renters (most recently a Beauty School), while the surrounding area began to attract new businesses like the upscale bread+bar restaurant and the Elks Club, which relocated from downtown St. Joseph. And right next to 400 Riverview, the sprawling new North American headquarters of Whirlpool Corporation with hundreds of employees.

Three local businessmen plus a partner from Nashville, Tennessee have banded together to purchase the former bank property and will spearhead its redevelopment as the 400 Riverview Group LLC. They closed the deal in late December. These businessmen are:

Shane Franks is the owner of Greenspan Construction, a builder of residential and commercial properties in Southwest Michigan.

Tim Noonan is the owner and President of Mead & White Electric, an electrical contractor in the area for decades.

Howard Litaker is a partner in a produce brokerage, SMP Marketing, selling the products of SW Michigan's growers.

Joe Porter is a Nashville, Tennessee based real estate investor and affiliated with Litaker. Porter brings experience in real estate development to the project.

*Continued on page 4*

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## Marcy Simpson

*Executive  
Director,  
Southwestern Michigan  
Tourist Council*

## Fun and interesting things to do in Southwest Michigan

Greetings MailMax readers! Southwest Michigan has something for everyone in the winter weeks ahead.

**ARS Gallery, Arts and Culture Center** is offering a variety of classes at their studio. *Young Teen Mixed Media* is a class where your teen can create and explore artistic new ideas. They'll develop their own style

and learn new techniques along the way. *College Prep Portfolio* is instruction for advanced art students preparing for college. This class covers an assortment of topics and mediums, and exposes students to new ideas. Take in the soothing experience of painting, while continuing to develop your

*Continued on page 2*

## Inserts & Promotions

- ALDI
- Family Fare
- St. Joe Ice Festival
- Martin's Super Markets
- Save A Lot

*Inserts may vary by Zip Code*



## Simpson *Continued from cover*

skills in this *Adult Painting class*. Classes begin Tuesday, January 31 and Wednesday, February 1.

It's a celebration of the winter season. Downtown St. Joe will be transformed into a frozen art gallery with the annual Ice Fest, Friday, February 3 through Sunday, February 5. It's a weekend that brings frosty fun for people of all ages. Enjoy professional ice carving competitions, a scavenger hunt, ice interactives and more.

**St. Joe Jack** returns to The Livery with his 5-piece band – The Good Time Company, for a hometown throw down on Friday, February 3 at 8:00 p.m. St. Joe Jack is an eclectic culture of positive energy and excitement. Accompanied by his guitar, loop pedal, banjo, and several odd instruments, Jack sets the stage to take you to a new world of emotion through music, that keeps you dancing all night long. Everything from Stevie Wonder, Grateful Dead and Louis Armstrong go into his sound, making it easy to join in the fun.

**Lazy Ballerina Winery** is offering a range of seasonal, fun activities in February. Beginning Sunday, February 5 at 1:00 p.m. is the *8th Annual Wine & Girl Scout Cookie Pairing*. Pairing includes four different Girl Scout cookies paired with four different Lazy Ballerina wines; the Girl Scouts of Northern Indiana- Michiana will be on site selling your favorite cookies. Sunday, February 12 at 1:00 p.m. is a *Galentine Floral Centerpiece Workshop*. Grab a friend, or make new ones, in this hands-on floral workshop. Treat yourself this Valentine Day to a *Cookie Decorating Class*. Make it a date night or get your girl-

friends together for a night of wine and sweet treats on Tuesday, February 14 at 5:30 p.m.

A native of Tulsa, Oklahoma, archaeologist Alicia Odewale, is uncovering stories of resilience in the hundred years since the attack on Black Wall Street in the city's historic Greenwood district. Considered one of the worst episodes of racial violence committed against Black people in American history, the *Tulsa Race Massacre* left a devastating toll on generations of survivors and their descendants and impacted the very footprint of the district itself. Join her to discover how archaeology and radical mapping can be used as a tool for recovering lost stories, reclaiming a narrative, and pursuing restorative justice. **The Mendel Center** will host Friday, February 10 at 7:00 p.m. for this *National Geographic Live - Greenwood: A Century of Resilience with Archaeologist Alicia Odewale*.

**The Acorn Theater** is bringing The Chicago Experience to Three Oaks on Saturday, February 11 at 8:00 p.m. The Chicago Experience is just as it sounds – a group of musicians who call Chicago home, and who share a love for the music of one of the greatest rock n' roll bands of all time... Chicago. The band recreates the sound and feel of Chicago's music, whose hit songs have touched generations of fans spanning several decades. The Chicago Experience invites you to relive memories of the music that captured everyone's hearts.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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## Photo of the Week



### Winter Harvest

Photo by Nancy Walton

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

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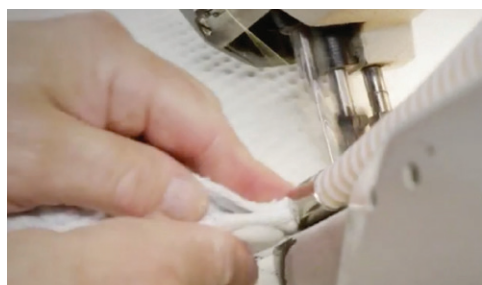
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**Moody** *Continued from cover*

Franks, Noonan and Litaker are teaming with enthusiasm for the project. They believe their local residence and background are the key to making 400 Riverview a huge success for them, as well as the community at large. "We believe in this community," says Noonan, "We're going to be here. We're not leaving."

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We may even be residents in the building," Franks adds, "This is the best harbor on the Lake, but it's been short on opportunities for boaters. We can help change that, along with Harbor Shores and other projects." Franks believes both full-time and weekend residents are ready to invest in the Riverview Drive area, based on recent construction in and around the city.

Litaker explains how the project came together in conversation between three friends. He was on his boat last summer with Nashville partner Joe Porter, surveying where, along the St. Joseph River, there might be opportunity. They were drawn to the Chase Bank building with its surrounding three acres. At about the same time, Noonan's company was doing some electrical work in the building, keeping things in working order for the previous owner. And, every day, Shane Franks was driving past to his various construction jobs, thinking "What potential in that building!"

One night at a backyard get-together the three friends' conversation turned to 400 Riverview and soon, they were talking about how the deal might look. A few months later, the dream turned to reality, and they became the new owners. Now, the question is, what they will do with that opportunity.

While planning is in the very early stages as conceptual renderings are drawn, they all agree that mixed use is the future of 400 Riverview. The emphasis will be on residential, both in the existing building and new build structures. However, they see a place for a restaurant or two and perhaps small commercial related to boaters or condo residents.

Franks explains there is 8,200 square feet per floor in the building. He envisions residential condos on the second through the fourth floors, probably with five units per floor, two on the River side and three on the city side. They would vary in size from 1200 to 2000 square feet.

Potentially, Franks says, there might be an opportunity to add two larger penthouse units at the fifth or rooftop level. He points out that the existence of two elevators, one on each side of the building, is a huge benefit in laying out the floorspace for the future. The buyers all agree that a restaurant would be the perfect use for much of the main floor where the bank lobby and main office once existed. Expansive views of the river through floor to ceiling windows would offer some of the best water-side dining around. However, they also agree that they aren't restaurant guys and would look to people with experience and expertise to create a

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marketable food and beverage concept. They emphasized they would be looking first for locally based restaurants to occupy the first floor space.

A key difference between this project and some that have been announced, but never materialized in the local market, is that they don't plan to ask potential tenants or buyers to imagine the space. Their plan is to do major interior demolition as soon as possible and then create white box spaces that buyers only need to finish—not start from scratch.

The building's location on the St. Joseph River is probably the biggest single opportunity the new owners see going forward. All of them are boaters and believe that huge potential has been missed up until now by the lack of transient dock space on both sides of the St. Joseph River.

Such space, whether for Lake Michigan boaters or locals just out and about on the weekends, will be an important part of their plan as it develops. They acknowledge that all such plans are subject to US Army Corps of Engineers approval, as well as other local government input. There is nearly 700 feet of river frontage on the site.

Besides the bank building, the project envisions free standing condominium structures both up river and down river from the

existing building. Noonan alluded to recent construction in Harbor Shores and in Granger, Indiana as examples of how such condos might look or fit into the site.

"Condos, apartments, single-family, restaurants, commercial all working together..."

Several times in our interview, Franks, Noonan and Litaker all emphasized that they "want ideas" for their project. They want to know what potential condo residents, as well as boaters and other interested parties, want to see in their project. And they are eager to work hand in hand with City of Benton Harbor officials and other developers, like Cornerstone Alliance.

Franks says the current zoning of the site already allows the mixed-use concept they envision. However, they'll be bringing their initial renderings of the project, still being created, before city planners and the commission this spring. "We want their suggestions," he repeated.

If you have suggestions or questions for the developers, you can reach them via email at [400rv@gmail.com](mailto:400rv@gmail.com).

Pat Moody

Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
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## Greenwood: A Century of Resilience with Alicia Odewale, African Diaspora Archaeologist

### Friday, Feb. 10, 7 p.m.

A native of Tulsa, Oklahoma, archaeologist Alicia Odewale is uncovering stories of resilience in the hundred years since the attack on Black Wall Street in the city's vibrant Greenwood district. From documenting the personal stories of Greenwood's residents to mapping the evidence of their resilience, Dr. Odewale's work illuminates a new perspective on the impact of racism and racial violence in America, through the lens of a community that continues to survive against all odds. Join her to discover how archaeology can be used as a tool for recovering lost stories, reclaiming a narrative, and pursuing restorative justice.

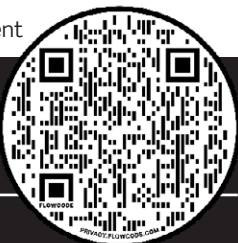


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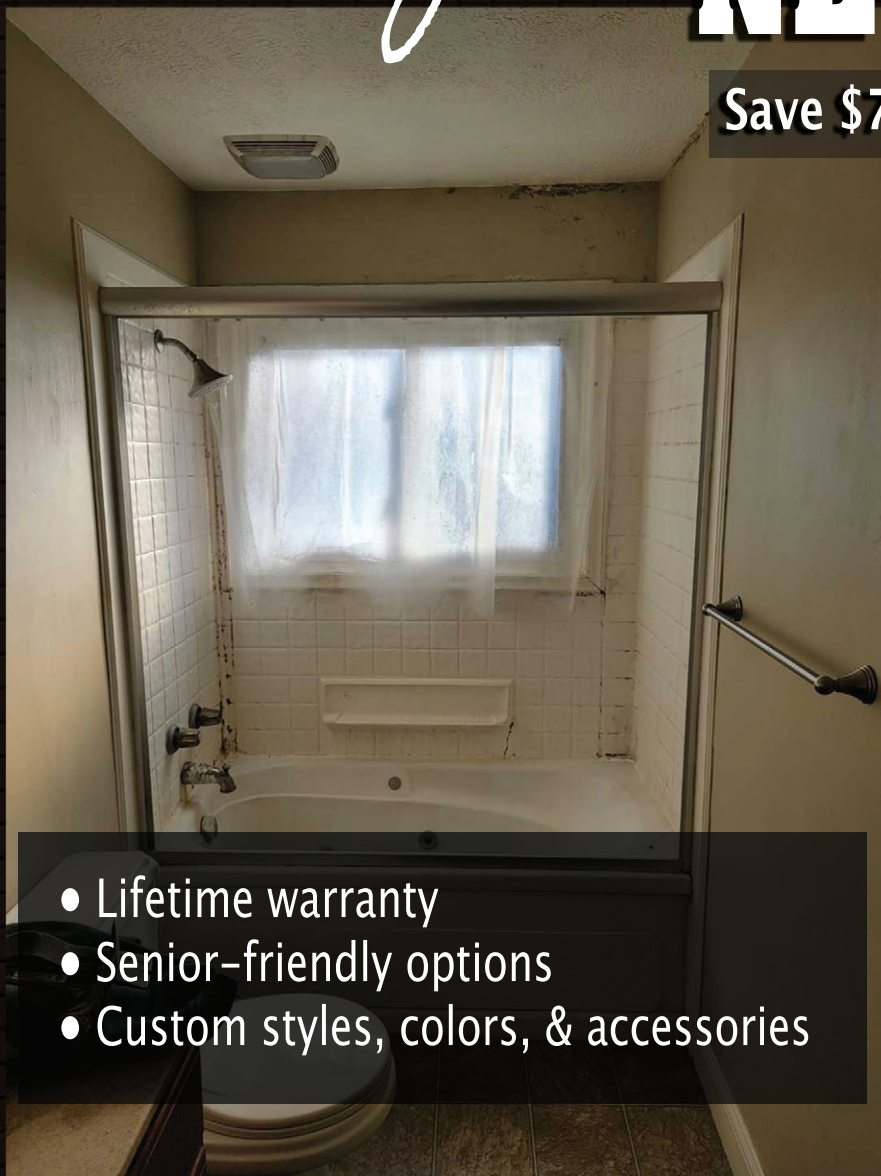




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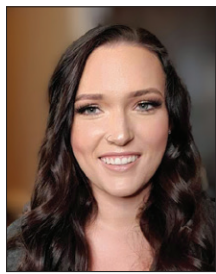
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## Two New Businesses You Should Know!

### The Classy Coupe

I would like to introduce a couple of new faces to the Southwest Michigan business community.

**The Classy Coupe** is owned and operated by **Courtney Cohen** and her husband, **Brady**. Classy Coupe is located in St. Joseph. Both Courtney and Brady are originally from the Southwest Michigan area; she is originally from Portage and he is from Fennville. They moved away for several years to explore, but ultimately decided to come back to West Michigan to be near family and start their businesses. Not only are they the owners of Classy Coupe, but also of **Southwest Michigan Cycleboat**

and **Water Taxi**, both located in St. Joseph as well. To say they are go-getters seems to be an understatement, am I right?

The couple was inspired to create the Classy Coupe while on vacation in Italy. While visiting they found a refurbished 1969 Piaggio "Ape" mini truck. After thinking of a name for their new-found Ape, they settled on Cátia. This name was inspired by their favorite chef from their time in Italy. Cátia can be used as a stand-alone alcohol vendor for events with guests ranging from 20 to 300 or paired with a full-service bar for larger events. One of the best perks of Cátia is that it is customizable. With four taps, you can select the beverages that will be available during your event.

Cátia is now available for event bookings beginning in April of 2023. They recommend that you book at least one to two months in advance to ensure they are available on your desired date. If your event is within a 25-mile radius of St. Joseph, the delivery is FREE!

Courtney and Brady Cohen have brought their vision to life and are now available to help be a part of your special event. So, if Cátia, the 1969 Piaggio "Ape"

mini truck piques your interest, contact Courtney at [classycoupeswmi@gmail.com](mailto:classycoupeswmi@gmail.com) or 1-833-MYCOUPE.

### Base Bowls and Company

Now that we are all a bit tipsy, let's talk about food. When speaking with owner, **Stephanie Ott** of Base Bowls and Company, it's evident that she's not only a business owner but an owner with passion for her company and customers. Located in St. Joseph, Base Bowls and Company offers a wide variety of products to its patrons.

Years ago, she lived in Miami, FL and could never seem to resist an açai bowl or delicious salad. However, after moving back home to Michigan, Stephanie found that type of food culture was not available here and she missed it. While mulling over ideas with family members, Stephanie was inspired and motivated by the love and support she received from them to start this business. On May 29th, 2022, she opened her doors to start her dream, a dream that began only the summer prior.

Base Bowls and Company has a wide variety of fresh menu items and is contin-

ually growing. Original menu items include salads, sorbet bowls, lemonades, smoothies (my personal favorite) and much more. In November, a line of soups and sandwiches was released. Oh, and did I mention they aren't done expanding? That's right, they will be releasing new menu items in late spring, so be sure to keep an eye out for them.

They are also available for catering, and love being involved in your big event. Same day catering orders are available upon request. However, they ask for as much notice as possible to make sure everything is beautiful and as delicious as possible.

In less than a year, Base Bowl and Company has served over 20,000 customers. If you are looking for a new, fresh, and delicious spot to check out, swing by and let them fill you up.

Visit this blog post on [BuyLocalBerrien.com](http://BuyLocalBerrien.com) to learn more. Don't forget to join the **Buy Local Berrien! Facebook** group to learn more about Berrien County and Southwest Michigan businesses, to ask for referrals, and also to show support for your favorite businesses.

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**Go Big or Go Home**

*"It is too small a thing for you to be my servant to restore the tribes of Jacob and bring back those of Israel I have kept. I will also make you a light for the Gentiles, that you may bring my salvation to the ends of the earth." ~ Isaiah 49:6*

"Go big or go home." That motto reflects a characteristic that we tend to admire in an individual. It says that doing just enough to get by isn't good enough. These individuals are not satisfied unless they give everything they have and do something spectacular.

"Go big or go home," could be a motto that God uses. It wasn't enough for God to put together a plan through Jesus to save a chosen few people from the damning results of their sin. His plan was to bring salvation to everyone no matter where they live or what kind of ethnic blood flows through their veins."

He certainly carried out this plan in a "go big or go home" kind of a way. He didn't just carry some sins to the cross. He carried every sin of every person who has ever and will ever

live in this world. To say that he gave his all would be an understatement. He gave himself. He gave up his perfect life because that was the only price big enough to pay the debt owed by sinners of the world.

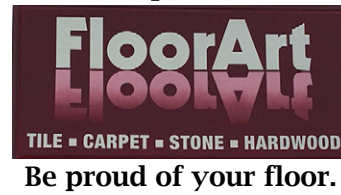
The God against whom we sin every day was not content to make salvation available to just a few. His love for you refused to let him exclude you from that group. It doesn't matter where you live, what language you speak, what color your skin is, or what nationality you claim as your own. Your sins were carried to the cross and their punishment was suffered by the Son of God. Your debt has been paid. Salvation is yours.

*Prayer: Lord God, thank you for loving me enough to include me in your plan of salvation. Thank you for sending Jesus to do whatever was necessary, even dying on a cross, to remove my sins. Help me to treasure, above all else, the gift of salvation he has won for me. Amen.*

Submitted by Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
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CATHOLIC SCHOOL





**2022 FORD ECOSPORT SE 4WD**

Ruby Red Metallic, 16 Inch Aluminum Wheels, Power Moonroof, Heated Front Seats, Rear Parking Sensors, FordPass Connect, and Much More! F22170

MSRP.....\$27,200

SIEMANS DISCOUNT.....- 205

**SALE PRICE FOR EVERYONE \$26,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$26,495**

**PLUS 1.9% FOR 36 MONTHS**

**OR 2.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD ESCAPE TITANIUM ALL WHEEL DRIVE**

Iced Blue Silver Metallic, Leather Seats, 2.0 EcoBoost Engine, Wireless Charging Pad, 19 Inch Luster Nickel Aluminum Wheels, B&O 10 Speaker Sound System, Heads-Up Display, Panoramic Vista Roof, Navigation, Remote Start System, Adaptive Cruise Control, Heated Front Seats, Heated Steering Wheel, and Much More! F22266

MSRP.....\$42,255

SIEMANS DISCOUNT.....- 260

**SALE PRICE FOR EVERYONE \$41,995**

TRADE-IN ASSISTANCE BONUS CASH\* - 2,000

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$39,495**

**PLUS 0.0% FOR 36 MONTHS**

**OR 2.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD EDGE ALL WHEEL DRIVE ST LINE**

Iconic Silver, Panoramic Roof, ActiveX Seating, Adaptive Cruise Control, Navigation, Heated Steering Wheel, Heated Seats, and Much More! F22200

MSRP.....\$47,720

SIEMANS DISCOUNT.....- 725

**SALE PRICE FOR EVERYONE \$46,995**

TRADE-IN ASSISTANCE BONUS CASH\* - 2,000

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$44,495**

**PLUS 0.0% FOR 36 MONTHS**

**OR 2.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2023 FORD EXPLORER XLT 4X4**

Stone Blue Metallic, ActiveX Seating Material, Heated Steering Wheel, Heated Front Seats, Remote Start, Power Passenger Seat, Power Liftgate, and Much More! F23034

MSRP.....\$45,730

SIEMANS DISCOUNT.....- 735

**SALE PRICE FOR EVERYONE \$44,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$44,495**

**PLUS 0.0% FOR 36 MONTHS**

**OR 4.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD MUSTANG GT CONVERTIBLE**

Oxford White, Leather Seats, Active Valve Performance Exhaust, Navigation, Adaptive Cruise Control, and Much More! F22304

MSRP.....\$55,460

SIEMANS DISCOUNT.....- 465

**SALE PRICE FOR EVERYONE \$54,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$54,495**

**PLUS 1.9% FOR 36 MONTHS**

**OR 2.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD F-250 SUPERCAB SERVICE BODY**

Oxford White, Locking Rear Axle, Power Windows and Locks, Trailer Brake Controller, Rear Camera, Knapheide Service Body, and Much More! F22229

MSRP.....\$46,420

ADD FOR SERVICE BODY.....+12,295

SUBTOTAL.....\$58,715

SIEMANS DISCOUNT.....- 720

**SALE PRICE FOR EVERYONE \$57,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$57,495**

(\* MUST QUALIFY)



**2022 FORD F-150 SUPERCREW XLT 4X4**

Agate Black Metallic, 5.0 V8 Engine, 20 Inch Chrome-Like PVD Wheels, Trailer Tow Package, Extended Range 36 Gallon Fuel Tank, Locking Rear Axle, Heated Front Seats, Remote Start, Chrome Appearance Package, and Much More! F22223

MSRP.....\$60,570

SIEMANS DISCOUNT.....- 1,575

**SALE PRICE FOR EVERYONE \$58,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$58,495**

**PLUS 0.0% FOR 36 MONTHS**

**OR 2.9% FOR 48 MONTHS** (WITH APPROVED CREDIT)\*

(\* MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2022 FORD F-450 4X4 DUMP TRUCK**

Oxford White, Cloth Seats, 6.7 Power Stroke DIESEL Engine, Limited Slip Rear Axle, Power Windows and Locks, Running Boards, Skid Plates, Trailer Brake Controller, VOTH Aluminum Drop Side Dump Body, and Much More! F22297

MSRP.....\$62,245

ADD FOR DUMP BODY.....+30,064

SUBTOTAL.....\$92,309

SIEMANS DISCOUNT.....- 314

**SALE PRICE FOR EVERYONE \$91,995**

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$91,495**

(\* MUST QUALIFY)

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Go Mango, Blacktop Package, Navigation, Power Sunroof, Heated Front Seats, Heated Steering Wheel, 20 Inch Black Aluminum Wheels, Alpine Speakers, and Much More! C22176

MSRP.....\$44,170  
 SIEMANS DISCOUNT.....- 675  
 NATIONAL RETAIL BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$41,495**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$40,995**  
 (\*MUST QUALIFY)



### 2022 RAM 1500 BIG HORN CREW CAB 4X4

Granite Crystal Metallic, Sport Appearance Package, 20 Inch Chrome Clad Wheels, Remote Start, Touchscreen Radio, Anti-Spin Rear Axle, Rear Power Sliding Window, Power Adjustable Pedals, Power Seat, Bucket Seats, Navigation, and Much More! C22217

MSRP.....\$56,580  
 SIEMANS DISCOUNT.....- 1,085  
 NATIONAL RETAIL BONUS CASH\* - 1,000  
 2022 CHRYSLER CAPITAL BONUS CASH\* - 1,000  
 GREAT LAKES BC BONUS CASH - 1,500  
 BONUS CASH.....- 2,000  
**SALE PRICE FOR EVERYONE \$49,995**  
 STELLANTIS LEASE LOYALTY BONUS CASH\*- 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\*- 500  
**AS LOW AS...\$47,495**  
 OR 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, OR 3.9% FOR 60 MONTHS IN LIEU OF NATIONAL RETAIL BONUS CASH  
 (WITH APPROVED CREDIT)\*  
 (\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



### 2022 JEEP GLADIATOR OVERLAND 4X4

Black, Leather Seats, Trailer Tow Package, 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, Remote Start, Alpine Premium Sound System, and Much More! C22213

MSRP.....\$53,760  
 SIEMANS DISCOUNT.....- 465  
 GREAT LAKES BC BONUS CASH - 1,000  
 BONUS CASH.....- 2,500  
**SALE PRICE FOR EVERYONE \$49,795**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$49,295**  
 (\*MUST QUALIFY)



### 2023 RAM PROMASTER 3500 CARGO VAN

Bright White, Cloth Seats, Cargo Partition, Rear Power Outlet, Rear LED Cargo Area Lighting, Speed Control, Convenience Group, and Much More! C23017

MSRP.....\$50,975  
 SIEMANS DISCOUNT.....- 380  
**SALE PRICE FOR EVERYONE \$50,595**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$50,095**  
 (\*MUST QUALIFY)



### 2022 RAM 2500 PLOW TRUCK

Bright White, 6.4 V8 HEMI Engine, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, Remote Keyless Entry, Fog Lamps, Electronic Shift-On-The-Fly Transfer Case, Snow Chief Group, Western 8.5 MVP3 Steel V-Plow, and Much More! C22255

MSRP.....\$55,190  
 ADD FOR V-PLOW.....+10,730  
 SUBTOTAL.....\$65,920  
 SIEMANS DISCOUNT.....- 2,295  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$62,625**  
 2022 ON-THE-JOB SNOW PLOW UPFIT\*\* - 1,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$61,125**  
 (\*MUST QUALIFY/\*\* BUSINESS OWNERS ONLY)



### 2022 RAM 1500 LIMITED CREW CAB 4X4

Billet Silver Metallic, 5.7 HEMI V8 Engine, Leather Seats, Ram Box Cargo Management, Dual Pane Panoramic Sunroof, Anti-Spin Rear Axle, Trailer Brake Controller, 22 Inch Black Aluminum Wheels, Ram (RED) Edition, 19 Speaker Harman Kardon Speaker System, Tri-Fold Tonneau Cover, Spray-In Bedliner, Power Running Boards, Heated Seats, Ventilated Front Seats, Heated Steering Wheel, Navigation, 12 Inch Touchscreen, and Much More! C22164

MSRP.....\$75,550  
 SIEMANS DISCOUNT.....- 4,055  
**SALE PRICE FOR EVERYONE \$71,495**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$70,995**  
 (\*MUST QUALIFY)



### 2022 RAM 2500 CREW CAB 4X4 LARAMIE NIGHT EDITION

Diamond Black Crystal, Leather Seats, 6.7 Cummins Diesel, LED Box Lighting, Navigation, Ventilated Seats, Heated First and Second Row Seats, 17 Speaker Harman Kardon Premium Sound, 20 Inch Black Painted Aluminum Wheels, Snow Chief Group, Heated Steering Wheel, and Much More! C22173

MSRP.....\$81,715  
 SIEMANS DISCOUNT.....- 2,720  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$77,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS...\$77,495**  
 (\*MUST QUALIFY)



### 2022 WAGONEER SERIES III 4X4

Diamond Black Crystal, 5.7 V8 Engine with eTorque, Nappa Leather Seats, Heads Up Display, Adaptive Cruise Control, Active Lane Management, Full Speed Forward Collision Warning, ParkSense Front and Rear Park Assist, Navigation with 10 Inch Screen, Alpine 9 Speaker System, Wireless Charging Pad, Heated Steering Wheel, Heated Front and Second Row Seats, Power Fold 3<sup>rd</sup> Row Seats, Hands Free Power Liftgate, and Much More! C22069

STARTING AT.....\$79,640  
 SIEMANS DISCOUNT.....- 3,645  
**\$75,995**  
 NATIONAL CONQUEST BONUS CASH\* - 3,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**\$71,995**  
 OR 1.9% FOR 72 MONTHS  
 (WITH APPROVED CREDIT)\*  
 (\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

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**WAS \$18,554**



**2016 FORD FUSION SE**  
**NOW \$16,880**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Power Front Seats, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Shadow Black, C22225A

**WAS \$27,817**



**2019 FORD ESCAPE SEL 4X4**  
**NOW \$26,500**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 15K Miles, Remote Start, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, U22174

**WAS \$25,865**



**2017 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$25,230**

3.6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Power Driver's Seat, Suede Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Billet Silver Metallic, C23014A

**WAS \$48,692**



**2021 JEEP GLADIATOR HIGH ALTITUDE 4X4**  
**NOW \$46,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Bed Liner, Running Boards, Navigation, Body Color 3-Piece Hard Top, Leather Seats, Rear Sliding Window, Alpine Premium Audio System, Touchscreen Display, Rear Assist System, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, C22135B

**WAS \$17,950**



**2012 CHRYSLER 300 S**  
**NOW \$15,995**

5.7 V8 HEMI EFI Engine, 5 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Auto Climate Control, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Gloss Black, C22187A

**WAS \$27,574**



**2020 FORD ESCAPE SE AWD**  
**NOW \$25,995**

1.5 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U22158

# MANANA SPEC

**WAS \$46,892**



**2021 JEEP WRANGLER UNLIMITED WILLYS 4X4**  
**NOW \$44,708**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, 3-Piece Black Hardtop, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, U22131

**WAS \$21,995**



**2016 AUDI A3 PREMIUM QUATTRO 2.0T AWD SEDAN**  
**NOW \$19,995**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 75K Miles, Power Driver's Seat, Leather Heated Front Seats, Power Moonroof, Front Collision Warning, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Silver, M22012C

**WAS \$30,806**



**2021 HONDA HR-V EX-L AWD**  
**NOW \$26,824**

1.8 EFI Engine, 1 Speed CVT Automatic, Styled Steel Wheels, 35K Miles, Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Start, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C22137C

**WAS \$36,987**



**2019 FORD FOCUS**  
**NOW \$26,995**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, SYNC 3, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Drive Lane Assist, Blind Spot Monitoring System, Reverse Sensing System, Power Liftgate, Remote Keyless Entry System, Ford Certified! Race Red, U22145

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**WAS \$54,569**



**2020 TESLA MODEL 3 LONG RANGE AWD**  
**NOW \$41,500**

Electric, 1 Speed Automatic, 40K Miles, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Aerial View Display System, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Balance of Factory Warranty! Deep Blue Metallic, C22166A

**WAS \$24,339**



**2020 FORD ECOSPORT SE**  
**NOW \$21,130**

1.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 12K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Power Moonroof, Reverse Sensing System, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Race Red, U22145

**WAS \$33,467**



**2019 FORD EXPLORER XLT 4X4**  
**NOW \$30,390**

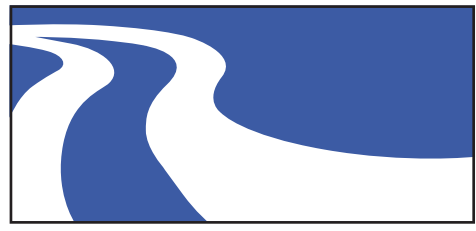
3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, SYNC, Power Front Seats, Rear Parking Aid, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Blue Metallic, F2252A

**WAS \$40,995**



**2022 HONDA ACCORD EX**  
**NOW \$36,995**

2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 12K Miles, SYNC 3, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Drive Lane Assist, Blind Spot Monitoring System, Reverse Sensing System, Power Liftgate, Remote Keyless Entry System, Ford Certified! Race Red, U22145



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**WAS \$34,814**



**2019 JEEP WRANGLER SPORT 4X4**  
**NOW \$32,991**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Black 3-Piece Hardtop, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, C23016A

**WAS \$21,881**



**2016 FORD FLEX SEL AWD**  
**NOW \$20,928**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 82K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Multi-Pane Vista Roof, Auto Climate Control, CD-Player, Blind Spot Monitor, Reverse Sensing System Back-Up Camera, Power Liftgate, Remote Keyless Entry System, White Platinum Metallic, F22202B

**WAS \$39,729**



**2018 FORD TRANSIT 350 HR DRW CARGO VAN**  
**NOW \$35,423**

3.2 I5 DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 126K Miles, SYNC, Preferred Equipment Package, CD-Player, Single Slide Side Door, Reverse Park Aid, Back-Up Camera, Limited Slip Axle, Trailer Brake Controller, Remote Keyless Entry System, Oxford White, F22263A

**WAS \$25,903**



**2019 BUICK ENCORE ESSENCE AWD**  
**NOW \$23,848**

1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Memory Power Leather Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Forward Collision Alert, Lane Departure Warning, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U22169

# SIEMANS BRIDGMAN'S SPECIALS

**WAS \$21,488**



**2016 FORD FLEX SEL AWD**  
**NOW \$19,828**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 90K Miles, Remote Start, Memory Power Leather Heated Front Seats, Power Adjust Pedals, Multi-Panel Vista Roof, Auto Climate Control, Blind Spot Monitor, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Kona Blue Metallic, F22226A

**WAS \$34,302**



**2017 CHEVY SILVERADO 1500 LT 7.1 DOUBLE CAB 4X4**  
**NOW \$30,649**

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 73K Miles, Bedliner, Remote Start, Power Driver's Seat, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Red Hot, U22112



**2016 FORD FLEX SEL AWD**  
**NOW \$28,752**

Aluminum Wheels, 29K Miles, Remote Start, Heated Front Seats, Power Adjust Pedals, CD-Player, Reverse Sensing System, Back-Up Camera, Power Windows, Ford Certified! Burgundy Velvet, U22133

**WAS \$28,994**



**2020 GMC TERRAIN SLE AWD**  
**NOW \$25,816**

1.5 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 41K Miles, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Blue Emerald Metallic, U22147

**WAS \$57,995**



**2021 JEEP WRANGLER UNLIMITED RUBICON 4XE**  
**NOW \$53,995**

2.0 Hybrid EFI Engine, 8 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Navigation, Leather Heated Front Seats, Heated Steering Wheel, SKY 1-Touch Power Top, Adaptive Cruise Control with Stop, Full Speed Forward Collision Warning, Blind Spot and Cross Path Detection, Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sting-Gray, M22023A

**WAS \$33,725**



**2015 FORD F-250 SRW LARIAT CREW CAB 4X4**  
**NOW \$27,750**

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 145K Miles, Bedliner, Power Running Boards, Remote Start, Navigation, SYNC, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Oxford White, C22087B

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**2021 HONDA CR-V HYBRID**  
**NOW \$34,665**

24K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Reverse Sensing System, Cross-Traffic Alert, Rear Parking Aid, Blind Spot Monitoring, Balance of Factory Warranty, Crystal Black Pearl, F22039B

**WAS \$54,995**



**2021 JEEP WRANGLER UNLIMITED WILLYS 4X4**  
**NOW \$46,406**

2.0 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 9K Miles! Remote Start, Navigation, Sky One-Touch Power Top, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Touchscreen Display, Back-Up Camera, LED Headlamp and Fog Lamp Group, Remote Keyless Entry System, Balance of Factory Warranty, Sting-Gray Clearcoat, U22140

**WAS \$35,209**



**2019 CHEVY BLAZER LT AWD**  
**NOW \$31,251**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Lane Change Alert, Side Blind Zone Alert, Rear Cross Traffic Alert, Rear Park Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Red Hot, U22160

**WAS \$24,943**



**2021 FORD ECOSPORT SE 4X4**  
**NOW \$19,382**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 55K Miles, SYNC 3, Heated Front Seats, Power Moonroof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, F22238A

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 3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 16K Miles, 8 Foot Box, Anti-Spin Rear Axle, Trailer Brake Control, Back-Up Camera, Ram Certified! Diamond Black Crystal Pearlcoat, C22148A



**2021 FORD RANGER XLT SPORT SUPERCREW 4X4**  
**NOW \$39,322**  
 2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, Only 18K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Auto Climate Control, SYNC 3, Blind Spot and Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Shadow Black, U23000



**2013 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$24,995**  
 3.5 EcoBoost V6 EFI Engine, 6 Speed Automatic, Chrome Clad Wheels, Only 61K Miles! Security Cover, Bedliner, Running Boards, Power Driver's Seat, Power Adjust Pedals, CD-Player, Trailer Tow Package, Remote Keyless Entry, Remote Keyless Entry System, Kodiak Brown Metallic, U22183A



**2020 FORD ESCAPE SEL AWD**  
**NOW \$27,958**  
 1.5 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, Ford Co-Pilot360, Memory Power Driver's Seat, Leather Heated Front Seats, Panoramic Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, C23029A



**2018 JEEP WRANGLER GOLDEN-EAGLE 4X4**  
**NOW \$31,310**  
 3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 22K Miles, Dual Top Group, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F22225A



**2019 FORD EDGE TITANIUM AWD**  
**NOW \$32,744**  
 2.0 EcoBoost EFI Engine, 8 Speed Automatic, Nickel Plated Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Auto Climate Control, CD Player, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Hands-Free Power Liftgate, Remote Keyless Entry System, Ford Certified! White Platinum Metallic, U22191



**2021 JEEP RENEGADE TRAILHAWK 4X4**  
**NOW \$32,806**  
 1.3 TURBO, 9 Speed Automatic, Aluminum Wheels, Only 7K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Dual Pane Panoramic Sunroof, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Silver Glacier Metallic, C23038A



**2017 CHEVY CRUZE LT HATCHBACK**  
**NOW \$14,986**  
 1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 83K Miles, Power Driver's Seat, Heated Front Seats, Power Moonroof, CD-Player, Navigation, Back-Up Camera, Remote Keyless Entry System, Summit White, C22199B

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**2020 FORD F-250 SRW REGULAR CAB 4X4**  
**NOW \$45,995**  
 7.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, Bedliner, Running Boards, STX Appearance Package, Roof Clearance Lights, Upfitter Switches, Back-Up Camera, Remote Keyless Entry, Balance of Factory Warranty! Race Red, F22273A



**2016 RAM 3500 LARAMIE LONGHORN CREW CAB 4X4**  
**NOW \$62,875**  
 6.7 Cummins Turbo DIESEL, 6 Speed Auto, Alum Wheels, 36K Miles, Dual Wheels Rear Axle, Bedliner, Running Boards, Remote Start & Keyless Entry, Nav, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Power Sunroof, Touchscreen Display, Rear Parking Aid, Back-Up Camera, Trailer Brake Control, Bright White Clearcoat, C22210A



**2020 CHEVY TRAVERSE LT AWD**  
**NOW \$29,714**  
 3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, 3<sup>rd</sup> Row Seating, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Summit White, U22193



**2019 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$35,357**  
 3.6 V6 EFI Engine, 8 Speed Auto, Alum Wheels, 44K Miles, Remote Start, Nav, Power Driver's Seat, Suede Heated Front Seats, Heated Steering Wheel, Power Moonroof, Power Liftgate, Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U22192

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**2017 FORD F-250 LARIAT  
SRW CREW CAB 4X4  
NOW \$55,255**

6.2 V8 EFI Engine, 6 Speed Auto, Alum Wheels, 50K Mi, Bedliner, Running Boards, Remote Start, Nav, SYNC 3, Chrome Pkg, Power Leather Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Auto Climate Control, Adaptive Steering, Lane Keeping Alert, Blind Spot Info System, Reverse Sensing System, Back-Up Camera, Trailer Brake Controller, Tow Technology Bundle, Remote Keyless Entry System, Shadow Black, F22294A



**2019 FORD EDGE  
SEL AWD  
NOW \$28,732**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Baltic Sea Green Metallic, F22308A



**2021 JEEP GRAND  
CHEROKEE-L-SUMMIT 4X4  
NOW \$58,354**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 16K Miles, Remote Start, Navigation, Memory Power Leather Heated AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Heated Up Touchscreen Display, Panoramic Roof, Surround View Camera System, Integrated 0F-Road Camera, Night Vision/Pedestrian-Arinal Detection, Front and Rear Collision Mitigation, Automatic Parking, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Baltic Gray Metallic, C23024A



**2021 DODGE CHALLENGER  
R/T SCAT PACK  
NOW \$47,995**

6.4 V8 SRT HEMI Engine, 6 Speed Manual Transmission, Aluminum Wheels, Only 2K Miles, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Alpine Audio Group, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Granite Pearlcoat, C23022A



**2019 BUICK  
ENVISION-ESSENCE AWD  
NOW \$28,432**

2.5 EFI Engine, 6 Speed Automatic, Chrome Wheels, 42K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Rear Parking Aid, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Chili Red Metallic, U22178



**2018 LINCOLN MKX  
NOW \$29,614**

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Climate Control, Hands-Free Liftgate, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Blue Diamond Metallic, F2225H



**2019 JEEP CHEROKEE  
LATITUDE 4X4  
NOW \$26,886**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 33K Miles, Power Driver's Seat, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, U22182



**2020 JEEP WRANGLER  
SPORT WILLYS 4X4  
NOW \$35,512**

2.0 EFI Turbo Engine, 8 Speed Automatic, Aluminum Wheels, Only 27K Miles, Convertible Soft Top, Power Windows, Touchscreen Display, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, C23022H



**2019 GMC  
ACADIA-DENALI AWD  
NOW \$34,768**

3.6 EFI V6 Engine, 6 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Moonroof, Rear Parking Aid, Blind Spot Monitor, Lane Departure Warning, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Iridium Metallic, F23022A

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TRADESMAN CREW CAB 4X4  
NOW \$49,940**

6.4 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 13K Miles! Running Boards, Chrome Appearance Group, Touchscreen Display, Rear Power-Slide Window, Anti-Spin Rear Axle, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Delmonico Red Pearlcoat, U22123A



**2016 FORD ESCAPE SE 4X4  
NOW \$16,962**

1.6 EcoBoost EFI Engine, 6 Speed Automatic, Silver-Painted Alloy Wheels, 68K Miles, SYNC 3, Power Driver's Seat, CD-Player, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Sunset, F22244A



**2018 JEEP GRAND  
CHEROKEE ALTITUDE 4X4  
NOW \$29,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Suede Front Seats, Heated Steering Wheel, Auto Climate Control, Rear Parking Aid, Rear Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, M23019A









**2017 FORD E-350 SUPER  
DUTY CUTAWAY BOX TRUCK  
NOW \$37,797**

6.8 V10 EFI Engine, 6 Speed Automatic, Steel Wheels, 100K Miles, Cruise Control, Power Windows and Locks, Black Vinyl Floor Covering, Remote Keyless Entry System, Oxford White, U22185



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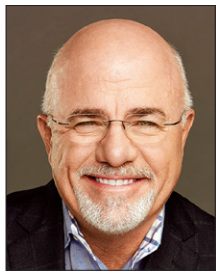
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**Dave Ramsey**

**Financial Expert**  
The Ramsey Show

**Dave Says**

**Remember, you're a team**

Dear Dave,

Earlier this month, my husband and I both were laid off from our jobs within a few days of each other. The layoffs were not our fault. The company is letting several people go as a cost-cutting measure. We cashed in an annuity because our finances have been tight, but the good news is he began training for a new job last week. We don't have children, so I am interviewing or filling out applications every day. Should we use the cash from the annuity to live on until things are stable again, or should we use it to pay off debt?

Anjanette

Dear Anjanette,

If you haven't done so already, contact your creditors and explain what happened. Let them know the layoffs weren't because either of you did anything wrong, and that you'll get current with them as soon as possible. This is a scary situation you're facing, so make sure you two keep the lines of communication wide open and encourage each other while you're solving this problem.

The good news, though, is it sounds like things may be looking up. Support your husband all you can as he takes on his new job, and make sure you continue looking for work, too. A little extra money never hurts, so temporarily taking on a part-time gig while you're looking for a permanent position isn't a bad idea, either.

Of course, you need to be honorable and pay your debts if possible. But that may have to be put on hold for a while. Right now, the important thing is keeping food in the house and the lights and heat on. Hug on each other, stay determined and keep each other's spirits up. You're a team, and you'll get through this.

Always remember, too, that prayer's a good thing.

— Dave

*\* Dave Ramsey is an eight-time national best-selling author, personal finance expert, and host of The Ramsey Show, heard by more than 18 million listeners each week. He has appeared on Good Morning America, CBS This Morning, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*



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 C U O D O S T R O L L E R M O L T R N C  
 D E B C D A S C N M E L I B O M C C P H  
 H T I Y N A C A R R I A G E M J Y I U N  
 E M S S C N W T D R B S H D D R P M T N  
 A R P B E R E S Y C A R R I E R B G G S  
 D E U S U N I E R M S A U A J A D D T L  
 I J B R I R O B S Y T A H U S T I W A R  
 N H M S N G P P M N U S M N M T I P S  
 B T S O R Y B C C P P Y O A M J G A C A  
 S A B W E P S C L L A O S H J E J A I M  
 B B P B C R B L D O P T Y R Y A R E O J  
 W I L R N A O R C S T B D M E S P N C B  
 L H T U U U W A C M A H J U E P I R N S  
 W U R J O I A T S B T W U A E T A C C L  
 R T Y C B H R T E W J Y T P O G A I I I  
 D S C G B T D L N I I Y C R R J M W D N  
 U M M L A M E G S L N J N W T M D Y G  
 N N D W U W O M P U R I G U G P Y P S Y

Find the words hidden vertically, horizontally, diagonally, and backwards.

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## BOSS Services' Fighting Cancer with Furnace Check-Ups Raises \$780 for Marie Yeager

Throughout the month of October last year, BOSS Services set out to raise money for Marie Yeager Cancer Center by donating \$20 of every \$69 furnace check-up they performed to help fund care and transportation for patients in our community.

Jeff Street, Co-Owner of BOSS Services says, "We are happy that so many of our clients supported Fighting Cancer with Furnace Check-Ups this past October, allowing us to raise \$780 for Marie Yeager Cancer Center. We had so many calls wanting to embrace this fundraiser that we scheduled furnace check-ups into November and even December! It's touching that so many people wanted to help Marie Yeager ease the financial burden for cancer patients in our community."

On January 20th, BOSS Services was thrilled to present the \$780 check to Marie Yeager representatives, Andrea Bauman, Senior Director of Oncology Services and Soroya Pierre-VanArtsen, President of the Corewell Health South Foundation.

"Cancer is a very personal journey for people, and one that impacts so many people in our community in so many ways. Our team at the Marie Yeager Cancer Center is here to support our patients and families in the many

ways that cancer impacts their lives – not only providing exceptional medical care and treatment but also supporting the other challenges that patients experience," said by Bauman.

"Our appreciation knows no bounds for the exceptional donation made by BOSS and your clients. This monetary gift is guaranteed to reach our friends and neighbors struggling with cancer and needing financial assistance. These funds will allow our patients to travel the journey of their disease with greater ease. We are humbly grateful for BOSS's partnership and support," added Pierre-VanArtsen.

Thank you to everyone in Southwest Michigan who supported BOSS Services' Fighting Cancer with Furnace Check-ups to make this donation to Marie Yeager Cancer Center possible!



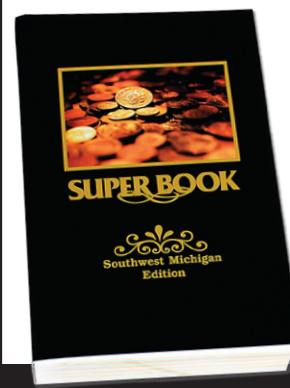
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#22051212

- MANY NEW UPDATES
- 4 BR, 1.5 baths
- Full basement
- Benton Twp
- NOW \$156,900
- Immediate possession
- Call Phil Medo 269-449-7325

**\*\*\* NEW LISTINGS \*\*\***

#23001905

- FOUR UNITS FOR LEASE
- 1300 SF w/commercial kitchen
- 2340 SF office or retail space
- 4659 SF office or retail space
- 5102 SF retail or office space
- Royalton Marketplace
- Call Joe Giannola 269-208-3989

**\*\*\* DEVELOPMENT PROPERTY \*\*\***

#20041203

- PRIME 38 ACRES in Oronoko Twp
- 2 to 3-acre spring-fed pond, hills, woods, ravines
- Possibilities for campground, recreation, residential, commercial
- Just off Exit 15 of US-31 bypass
- Smaller parcels available
- \$595,000
- Call Loren Gerber 269-921-0754

**\*\*\* PERFECT SMALL OFFICE \*\*\***

#22043467

- FIRST CLASS OFFICE FOR LEASE
- 2 private offices + reception area
- 858 SF ready for occupancy
- Perfect for attorney, CPA, white-collar business
- \$575 per month
- On Napier Avenue
- Call Earl Misch 269-876-0715 or Dick Donnellan 269-921-0023

**\*\*\* SALE OR LEASE \*\*\***

#22002236

- RETAIL CONDO SPACE
- 11,400 SF unit – many possible uses!
- Includes 3 offices & large plush display area
- Plus storage, utility, & extra upstairs bonus area
- High visibility location just off I-94 exit 28
- Lease for \$4.85/SF or sell for \$595,000
- Smaller suite also available
- Call Loren Gerber 269-921-0754

**\*\*\* FOR LEASE \*\*\***

#22005220

- GREAT COMMERCIAL LOCATION on Red Arrow
- Coloma Township
- 4800 SF with large showroom area
- Includes 2 office areas & storage
- Large paved parking
- \$4.25/SF
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023



## New Help for Veterans in Suicidal Crisis

Starting January 17, veterans in acute suicidal crisis are able to go to any VA or non-VA health care facility for emergency health care at no cost – including inpatient or crisis residential care for up to 30 days and outpatient care for up to 90 days. Veterans do not need to be enrolled in the VA system to use this benefit.

To learn more about the new VA Compact Act, visit this link.

Other helpful information from our local Veteran's Service Office:

The Berrien County Veteran's Service Office now has a Facebook page that people can connect with to get the latest information. [facebook.com/BerrienVeteransServices](https://facebook.com/BerrienVeteransServices).

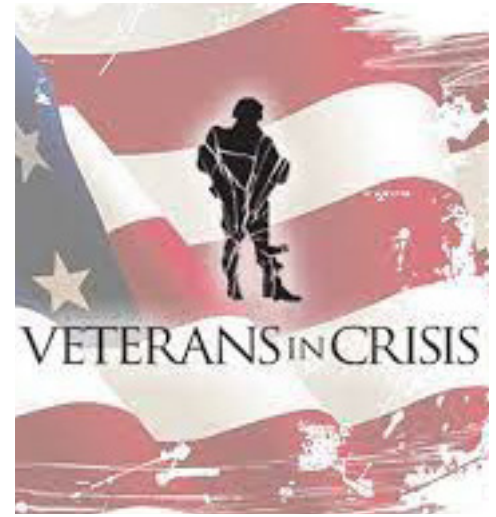
Dave Ramsey Financial Peace Military Edition is scheduled to start February 15, at the Berrien County Admin Building. Working towards financial peace, of course, resonates across one's peace of mind.

The PACT ACT Awareness Event (Promise to Address Comprehensive Toxins Act) Wednesday, February 15, 11:00 am - 1:00 pm at the Berrien County Health Department, 2149 E. Napier Ave., Benton Harbor. In addition to vets exposed to burn pits, the PACT Act also added two new presumptive conditions for Agent Orange Exposure (MGUS & Hypertension) and seven new presumptive locations. Veterans or widows of veterans that served in Thailand, Cambodia, Laos, Guam, American Samoa and Johnston Atoll will want

to attend to see if they are eligible to take another bite at the VA Compensation apple, as they now have the same Agent Orange Presumptive rights as boots on the ground veterans.

If you have any questions, please feel free to contact:

Maureen Adams  
Accredited Veteran Service Officer  
Director Berrien County Veteran Services Office  
701 Main Street  
St. Joseph, MI 49085  
Phone: 269-983-7111 ext. 8510  
Fax: 269-982-8666  
[facebook.com/BerrienVeteransServices](https://facebook.com/BerrienVeteransServices)



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<p><b>PRICE REDUCED</b></p> <ul style="list-style-type: none"> <li>• 2BD, 1BA - 924 Sq ft</li> <li>• 1 acre</li> <li>• Great location</li> <li>• Many updates</li> <li>• 30x40 Pole barn</li> <li>• Must See!</li> </ul> <p><b>\$155,000 (22048877)</b></p>	<p><b>COUNTRY CHARM</b></p> <ul style="list-style-type: none"> <li>• 3 BD, 1 BA – 1241 sqft</li> <li>• 1 Acre</li> <li>• 20x30 Detached garage</li> <li>• Move-in ready</li> <li>• Country escape, close to city</li> <li>• Call for private showing</li> </ul> <p><b>\$134,999 (22040510)</b></p>	<p><b>ACREAGE</b></p> <ul style="list-style-type: none"> <li>• 20 Acres</li> <li>• Buildable, level &amp; cleared</li> <li>• Tannery Creek runs through</li> <li>• 3 Phase electric attached</li> <li>• Commercial/ Residential</li> <li>• Convenient location, close to I-94</li> </ul> <p><b>\$139,000 (22008526)</b></p>	<p><b>BUILDING SITE</b></p> <ul style="list-style-type: none"> <li>• Approx .71 acres</li> <li>• Corner lot</li> <li>• Cul-de-Sac</li> <li>• Buildable &amp; level</li> <li>• Convenient location</li> <li>• Call for more information</li> </ul> <p><b>\$72,500 (22047923)</b></p>
<p><b>BUILDING SITE</b></p> <ul style="list-style-type: none"> <li>• 1.28 Acres</li> <li>• Buildable</li> <li>• Cleared &amp; level</li> <li>• Close to Paw Paw Lk public access</li> <li>• 2 Blocks from Paw Paw Lk Golf Course</li> <li>• Call today!</li> </ul> <p><b>\$27,000 (22020516)</b></p>	<p><b>COMMERCIAL LAND</b></p> <ul style="list-style-type: none"> <li>• 7.52 Acres</li> <li>• Zoned commercial/ duplex</li> <li>• Along busy road/ thoroughfare</li> <li>• Total of 2 parcels</li> <li>• Vacant &amp; wooded</li> <li>• Call today for more details</li> </ul> <p><b>\$410,000 (22042216)</b></p>	<p><b>COMMERCIAL</b></p> <ul style="list-style-type: none"> <li>• 1298 sqft building</li> <li>• Arts District Area</li> <li>• Waterfront that leads to LK MI</li> <li>• 2 Pvt &amp; deep boat docks</li> <li>• Concrete building</li> <li>• Call today for private showing.</li> </ul> <p><b>\$350,000 (21109069)</b></p>	<p><b>COMMERCIAL</b></p> <ul style="list-style-type: none"> <li>• 1650 sqft building</li> <li>• 36x216 Lot</li> <li>• Full basement w/ lg staircase</li> <li>• Parking in rear</li> <li>• Downtown location</li> <li>• So much more... call today!</li> </ul> <p><b>\$99,000 (19022308)</b></p>

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**Don  
Stuart**

**Humorist**

**Way out WaKeeny Way,  
and Other Road Trip Tales**

As I write this, I'm in the midst of a loooooong road trip. Well, actually, the "loooooong road" part is over. Or half over. See, my wife and I drove (well, she rode, I drove) from Nawth Cayliney to Silverthorne, Colorado to satisfy her passion for skiing. (We are out here for a month, which is a LOTTA skiing for someone who will NEVER move back to her Western New York roots

because – this is true – she hates the cold and the snow.) We can indulge in this lengthy journey because my wife's job allows her to work from anywhere. And as she tells everyone on the ski lifts, I don't work. Hmmmmm. I guess she doesn't consider driving 1,640 miles (one way!) to satisfy her passion for skiing as "work." Anyway, during the four days it took to get here, I decided to fashion a column of "dispatches" – notes and observations about stuff seen out the car windows and diversions we chose to stave off highway hypnosis. Dispatch: Head out on a Wednesday. Spend first night on the road at Fairfield Inn, Marion, Illinois. Hotel has complementary coffee and tea service. Tea is "Prideland" brand. Try some. Apparently made from Simba and Nala's droppings. Dispatch: Can't help but wonder – if you're the Marion librarian, do you get fed up to here with people making oh-so-"clever" references to *The Music Man*?

Dispatch: Day two. Mid-to-late afternoon sun bothering wife; she's too short for the sun visor to keep the rays outta her eyes. Tell her I'll stop and fetch a baseball cap from the back. She says no, futilely holds her hands up for shade. I say use ballcap, she says no. Argument escalates. Finally pull over, force cap into her hands, resume driving. Within three minutes, clouds cover sun for rest of day. Dispatch: Spend night two at Fairfield Inn, Salina, Kansas. Salina Fairfield doesn't serve Prideland tea. Leave half-dozen bags of Simba/Nala droppings brought from Marion for next unsuspecting room occupant room to "enjoy." Dispatch: Salina located in Saline County. Repeat: Sa-lie-nuh is seat of Sa-leen county. (Source: bemused waitress at Red Lobster, a Salina/Saline native.) I don't know. You tell me. Dispatch: Have long claimed that Kansas deserves to be on my list of states visited (have visited all 50 FYI). Admittedly, first visit was brief – drove around KC, KS a bit when staying in KC, MO. This time, satisfy my big sister's iron-

www.MailMaxOnline.com clad rule about what counts for "visiting" a state: stay long enough to, um, use some toilet tissue. Dispatch: Somewhere in Kansas hinterlands. Advancing toward WaKeeny, KS. See multiple roadside signs reading "Why not WaKeeny?" Have no answer. Wife won't acquiesce to stopping and exploring the town. Now know. . . that's why not. Dispatch: Begin planning 5-6 column series devoted entirely to WaKeeny. *Note to self: devise methods to help readers contain their excitement.* Dispatch: Research WaKeeny on internet. May need to reduce number of columns in series. Dispatch: Six "notable people" listed on WaKeeny's Wikipedia page. Includes Orrin Upshaw, U.S. Olympic tug of war athlete. Really. Dispatch: Risk spurring readers to uncontrollable excitement – announce 5-6 column series on Orrin Upshaw. TakeFiveT5@yahoo.com

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**SUDOKU ANSWERS FROM PAGE 17**

SUDOKU ANSWERS:

4	2	3	5	8	9	7	1	6
7	1	8	6	3	2	5	4	9
9	6	5	4	1	7	2	8	3
8	4	1	9	5	3	6	7	2
3	9	7	2	6	1	8	5	4
2	5	6	7	4	8	9	3	1
6	7	4	1	2	5	3	9	8
1	8	9	3	7	6	4	2	5
5	3	2	8	9	4	1	6	7

WORD SEARCH ANSWERS:

I	E	J	R	S	E	L	T	T	O	B	N	C	H	P	E	I	B	C	R	
I	C	L	O	D	O	S	T	R	O	L	L	E	R	M	O	L	T	R	C	
D	E	B	C	D	A	S	C	A	R	R	M	L	E	L	I	B	O	M	J	
H	T	S	Y	C	N	A	R	R	I	A	G	E	D	D	R	P	M	T	N	
E	M	P	S	B	E	R	E	S	Y	C	A	R	R	I	E	R	B	G	G	
A	R	P	S	B	E	R	E	S	Y	C	A	R	R	I	E	R	B	G	G	
A	E	U	S	U	N	T	I	E	R	M	S	A	U	A	J	A	D	D	T	
I	J	B	S	O	E	R	I	B	S	Y	T	A	H	U	S	T	I	W	A	
N	H	M	S	O	E	R	I	B	S	Y	T	A	H	U	S	T	I	W	A	
I	N	H	M	S	O	E	R	I	B	S	Y	T	A	H	U	S	T	I	W	A
B	T	S	O	E	R	I	B	S	Y	T	A	H	U	S	T	I	W	A	R	S
S	A	B	W	E	C	R	B	L	R	C	L	A	O	S	H	J	E	A	I	M
W	I	L	R	N	A	O	W	A	T	B	D	H	E	S	P	R	N	C	B	
L	H	T	U	O	U	A	W	A	T	B	D	H	E	S	P	R	N	C	B	
W	U	T	J	O	I	A	T	B	D	H	E	S	P	R	N	C	B	I	N	
R	T	Y	C	B	H	R	T	L	N	I	Y	C	R	P	O	G	A	I	D	
D	S	C	G	B	T	D	L	E	N	I	Y	C	R	P	O	G	A	I	D	
U	M	M	L	A	M	E	G	S	L	N	J	N	W	T	M	D	Y	S		
N	N	D	W	U	W	O	M	P	U	R	I	G	U	G	P	Y	P	S		

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**LEGALS**  
Synopsis of Lake Charter Township Board Meeting January 17, 2023 Meeting called to order 7:00 p.m. Present: Carson, Payne, Clark, Mensinger, Essig, Drew and Wilk. Motion to approve add three items to the Agenda. All ayes, motion carried. Motion to approve December 20, 2022 meeting minutes. All ayes, motion carried. Motion to approve December bills totaling \$780,010.62 All ayes, motion carried. Tabled the adoption of the Ordinance to Amend the Zoning Map located at 11467 Red Arrow Highway, being permanent parcel number 11-11-0136-0007-04-9 from R-AG Residential AG and C-1 Commercial to R-3 Residential Mobile Home Park to continue to receive further information. All ayes, motion carried. Motion to approve the purchase five (5) Air Pak X3 with cylinders, Kevlar Headnet and Bracket, along with voice amplifier from West Shore Fire not to exceed \$40,000.00. All ayes, motion carried. Motion to increase the mileage rate to the IRS standard 65.5 cents for 2023. All ayes, motion carried. Motion to table the adoption of application rules and procedures for Lake Charter Townships' Construction Board of Appeals. All ayes. Motion carried. Motion to add Nicole Smith to the Lake Charter Township Firefighter Roster as a trainer. All ayes. Motion carried. Motion to approve the acceptance of Kruggel Lawton as Lake Charter Township's auditor. All ayes, motion carried. Motion to approve a 5% water increase to Lake Charter Township customers effective April 2023. All ayes, motion carried. ANNOUNCEMENTS The next regular meeting is scheduled for February 21, 2023 at 7:00 p.m., Lake Township Hall, Bridgman, Michigan. Lake Charter Township Planning Commission is scheduled for February 6, 2023 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan. Lake Charter Township Zoning Board of Appeals is scheduled for February 9, 2023 at 6:30 p.m., Lake Charter Township Hall, Bridgman, Michigan. The meeting adjourned 8:27 p.m. Lake Charter Township website: [www.lake-township.org](http://www.lake-township.org) A complete set of minutes may be obtained from the Lake Charter Township Clerk

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# Winter Clearance



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2014 Dodge Dart Rallye Edition



8.4" touch screen, back up camera, bluetooth, driver and passenger 6 way seats, LED race track tail lamps, warranty!

**NOW \$8,991 or \$134mo**

2015 Chevy Trax LT AWD



Power seat, remote start, mylink 7" infotainment touch screen, bluetooth, back up camera, Bose speakers, aluminum wheels, warranty!

**NOW \$11,691 or \$169mo**

2019 Mitsubishi Mirage ES



43 MPG, automatic, power windows, locks, mirrors, cruise, air, large infotainment screen, bluetooth, back up camera, warranty!

**NOW \$12,341 or \$178mo**

2018 Dodge Grand Caravan SE



Full stow & go seating, 1st and 2nd row buckets, 3rd row bench, back up camera, bluetooth, sunscreen glass, warranty!

**NOW \$13,991 or \$203mo**

2019 Ford Fiesta SE



Great fuel economy, bluetooth, back up camera, power windows, locks, mirrors, cruise control, air, automatic, aluminum wheels, warranty!

**NOW \$14,981 or \$217mo**

2017 Nissan Altima SV



Power seat, keyless enter and go, climate control, aluminum wheels, back up camera, warranty!

**NOW \$15,891 or \$232mo**

2015 Jeep Cherokee Latitude 4x4



Bluetooth, back up camera, 5" touch screen, driver and passenger 6 way seats, aluminum wheels, warranty!

**NOW \$15,981 or \$231mo**

2019 Chevy Cruze LT



Collision avoidance, lane sense/keep, blind spot monitoring, cross path detection, rear park assist, power seat, heated front buckets, warranty!

**NOW \$15,991 or \$242mo**

2017 Hyundai Santa Fe



Super sharp, power seat, dual climate control, large infotainment touch screen, bluetooth, back up camera, app connectivity, warranty!

**NOW \$16,481 or \$239mo**

2015 Chrysler 200s



Power seat, heated front seats, heated steering wheel, factory remote start, dual climate control, aluminum wheels, warranty!

**NOW \$16,491 or \$239mo**

2017 Ford Escape Titanium



Dual power heated leather seats, 3 position memory drivers seat, dual climate control, ford sync sony infotainment with large touch screen, warranty!

**NOW \$17,991 or \$261mo**

2019 Dodge Grand Caravan SXT



3 rows, of seating, full stow & go, 1st and 2nd row captain chairs, 10 way power seat, power liftgate and sliding doors, remote start, 3 zone climate, warranty!

**NOW \$19,481 or \$283mo**

2018 Chevy Equinox LS AWD



50k miles, large touch screen, bluetooth, back up camera, keyless enter and go, warranty!

**NOW \$19,891 or \$288mo**

2019 VW Jetta SE



25k miles, 40 miles per gallon, nicely equipped, lots of warranty!

**NOW \$20,971 or \$304mo**

2016 Chevy Colorado Z71 Ext Cab 4x4



Power heated front bucket seats, climate control, remote start, premium Bose sound system, tow pkg, sliding/defrosting rear window, back up camera, side steps, tonneau cover, warranty!

**NOW \$20,991 or \$312mo**

2013 Jeep Wrangler Unlimited Sahara 4x4



Color matching 3 piece hard top, 5 speed auto, 3.6L V6, heated leather, nav, 6.5" touch screen, bluetooth, satellite radio, 9 alpine speaker group, remote start, new 2" lift kit, warranty!

**NOW \$20,991 or \$304mo**

2017 Lincoln MKZ



50k miles, dual power heated and ventilated seats, memory seat, power sunroof, blind spot monitoring, rear park assist, navigation, dual climate, remote start, keyless and go, warranty!

**NOW \$22,771 or \$329mo**

2020 Jeep Cherokee Limited 4x4



Memory heated leather seats, blind spot/cross path detection, dual zone climate, rear park assist, 8.4" touch screen, apply car play, alpine speaker group, keyless enter and go, warranty!

**NOW \$24,861 or \$361mo**

2016 Ram 1500 Quad Cab Big Horn 4x4



5.7L Hemi, 8spd automatic, 20" wheels, 10 way power seat, large touch screen, tow pkg, warranty!

**NOW \$25,791 or \$374mo**

2018 Chevy Colorado Crew Cab 271



Power heated leatherette front bucket seats, climate control, tow pkg, premium infotainment with 8" touch screen, back up camera, bluetooth, remote start, tonneau, warranty!

**NOW \$31,491 or \$457mo**

2019 Lexus NX300 AWD



Collision avoidance, lane sense, blind spot monitoring, dual power heated front bucket seats, dual climate control, keyless enter and go, warranty!

**NOW \$32,891 or \$477mo**

2020 Ram 1500 Quad Cab Big Horn 4x4



Only 26k miles, remote start, 40/20/40 split bench seat, uconnect 3 infotainment, trailer tow pkg, warranty!

**NOW \$33,981 or \$491mo**

2019 Ford F150 Super Crew 4x4 STX



20" wheels, tow pkg, trailer back up assist, large infotainment touch screen, tonneau cover, side steps, warranty!

**NOW \$33,991 or \$493mo**

2020 Ram 1500 Laramie Quad Cab 4x4



5.7L Hemi, power heated and ventilated front seats, memory seat/radio/pedals/mirrors, dual climate, keyless enter & go, remote start, tow pkg, warranty!

**NOW \$34,991 or \$508mo**

2018 Jeep Wrangler Rubicon 4x4



29k miles, punk'd orange, 6spd manual, 3.6L V6, heated leather seats, 8.4" touch screen, navigation, back up camera, satellite radio, tow pkg, power windows, locks, mirrors, warranty!

**NOW \$36,991 or \$537mo**

2020 Jeep Gladiator Overland 4x4



3 piece body color hard top, heated front buckets, heated steering wheel, remote start, tow pkg, uconnect 4 infotainment, apple car play, satellite radio, warranty!

**NOW \$37,771 or \$548mo**

2019 Jeep Grand Cherokee 4x4 High Altitude



Dual pane panoramic power sunroof, premium alpine speaker group with 506 watt amp, integrated nav, quadra lift, adaptive cruise control, lane keep, blind spot monitoring, cross path detection.

**NOW \$37,781 or \$531mo**

2020 Jeep Wrangler Unlimited Sport S



Local one owner, dual tops, heated front seats, heated steering wheel, remote start, blind spot monitoring, cross path detection, rear park assist, back up camera, apple car play, 20" wheels, 3 piece hard top, warranty!

**NOW \$38,291 or \$556mo**

2021 Ram 2500 Crew Cab 4x4



6.4L V8, 8 spd automatic, tow package with integrated brake controller, side steps, cloth seating for 6, power windows, locks and mirrors Warranty!

**NOW \$42,491 or \$616mo**

2017 Ram 2500 Big Horn Crew Cab 4x4



Black out Edition, 20 wheels, 6.4L Hemi, off road pkg, power heated seats, uconnect 3C infotainment with 8.4" screen, back up camera, spray in bed liner, snowplow prep pkg, anti-spin rear axle, 3.73 axle ratio, remote start

**NOW \$47,991 or \$725mo**

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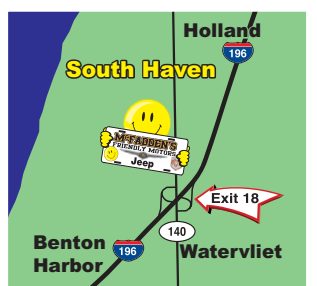


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 <b>2017 CADILLAC XTS PLATINUM AWD</b> Only 27 k miles <b>MUST SEE</b>	 <b>1995 BUICK ROADMASTER LIMITED</b> Just in! Low Miles! <b>\$9,900</b>	★ <b>2015 CHEVY TRAX</b> Just in! We sold it, maintained it, now its your turn! <b>\$11,900</b>	★ <b>2014 NISSAN ROGUE S</b> Just in! Leather, moonroof, loaded! <b>\$14,900</b>	 <b>2013 NISSAN ROGUE SL AWD</b> Every option!!! <b>\$14,900</b>	 <b>JEEP WRANGLER SOX EDITION</b> One of a kind! <b>\$15,900</b>	★ <b>2013 FORD CMAX SE HYBRID</b> Want 50+ MPG???? Whoop here it is! <b>\$16,900</b>
★ <b>2016 FORD ESCAPE SE</b> Just in! SAVE SAVE SAVE!!! <b>\$16,900</b>	★ <b>2015 NISSAN JUKE SV</b> Every option with low miles! <b>\$17,900</b>	★ <b>TOYOTA TACOMA CREW CAB 4X4</b> Just in! Nicest One!!! <b>\$18,900</b>	★ <b>2020 CHEVY TRAX LS</b> Like NEW! <b>\$19,900</b>	★ <b>2020 FORD FUSION SE</b> Just in! Like new <b>\$19,900</b>	★ <b>2019 CHEVY MALIBU LT</b> Just in! Low miles, like new! <b>\$19,900</b>	 <b>2016 VW BEETLE</b> Cute as a bug! <b>\$19,900</b>
 <b>2013 BMW X3 AWD</b> Perfect condition, perfect deal! <b>\$19,900</b>	★ <b>2020 TOYOTA COROLLA LE</b> Rock N Rolla, here's a deal on a Corolla <b>\$19,900</b>	★ <b>2013 FORD F-150 SUPERCAB 4X4</b> Super nice truck! <b>\$23,900</b>	★ <b>2020 DODGE GRAND CARAVAN SXT</b> Just in! Only 1 left. Price from only <b>\$24,900</b>	★ <b>2018 FORD FLEX SEL AWD</b> Showroom new, moonroof, with every option. <b>\$26,900</b>	 <b>2020 CHRYSLER PACIFICA TOURING L</b> Every option, even a moonroof! <b>\$26,900</b>	★ <b>2020 HONDA CRV AWD</b> Just in! Miles in the forties, saving in the thousands! <b>\$29,900</b>
★ <b>2017 FORD EXPEDITION LIMITED 4X4</b> Every option, fully serviced, fully detailed.! <b>\$29,900</b>	 <b>2016 DODGE DURANGO CITADEL</b> Just in! Every option, super sharp! <b>\$29,900</b>	★ <b>2016 JEEP WRANGLER UNLIMITED 4X4</b> Hardtop Full power options, super clean widda price thats lean! <b>\$29,900</b>	★ <b>2019 HYUNDAI SANTA FE LIMITED AWD</b> Just in! <b>\$33,900</b>	★ <b>2020 NISSAN ARMADA SV 4X4</b> Just in! <b>\$34,900</b>	★ <b>2019 JEEP GRAND CHEROKEE LIMITED</b> Every option Perfect condition! <b>\$34,900</b>	★ <b>2018 FORD F-150 RAPTOR SUPER CAB</b> Bad Boy ride! <b>\$49,900</b>

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HYUNDAI 2023 Santa Fe

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**OVER & ABOVE ALL OTHER INCENTIVES!**



**Every New Toyota Comes With ToyotaCare.<sup>11</sup> 2-Year No Cost Maintenance Plan.**

1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Based on manufacturer estimates, CY 2021 new vehicle registrations. 3. New 2022 & 2023 Camry (excludes hybrid & TRD), Highlander (excludes hybrid) & new 2023 Tacoma (excludes TRD Pro). 3.99% APR for 48 Months with \$22.57 per \$1,000 borrowed OR 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.49% APR for 72 Months with \$16.33 per \$1,000 borrowed. \* 4. Based on manufacturer estimates, CY 2021 new vehicle registrations. 5. Based on manufacturer's sales data from CY 2005-2022. 6. New 2023 Tacoma 4x2 Models ONLY. 0% APR For 48 Months with \$20.83 per \$1,000 borrowed. \* 7. New 2023 Tacoma 4x2 Models ONLY. \$500 TFS Finance Subvention Cash subject to approved credit when financed through Toyota Financial Services. APR Cash must be applied to deal. Not all customers will qualify - see dealer for details. 8. New 2023 Tacoma 4x2 Models ONLY. Customer Cash direct from Toyota Motor Sales, USA, Inc. 9. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personal are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 10. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 11. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. \*Subject to approved credit thru TFS. Tier 1+ & 1 only. See participating dealer for details. For 3, 6, 7, 8, 9 & 10 - Must take retail delivery from new 2022 and 2023 dealer stock while supply lasts between 1/4/23 and 1/31/23. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 1/31/23.

**CAMRY**



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new 2022/2023 CAMRY  
excludes Hybrid & TRD

**3.99% for 48**  
APR Financing Mos.<sup>3</sup>

or 4.99% APR for 60 Mos.  
or 5.49% APR for 72 Mos.

**HIGHLANDER**



**AMERICA'S BEST SELLING MID-SIZE SUV**<sup>4</sup>



new 2022/2023 HIGHLANDER  
excludes Hybrid

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or 4.99% APR for 60 Mos.  
or 5.49% APR for 72 Mos.

**TACOMA**

**BEST SELLING MID-SIZE TRUCK 18 YEARS IN A ROW**<sup>5</sup>



new 2023 TACOMA 4X2

**0% for 48**  
APR Financing Mos.<sup>6</sup>

**PLUS \$500 TFS APR CASH**<sup>7</sup>  
-or- **\$500 CUSTOMER CASH**<sup>8</sup>

-or- new 2023 TACOMA 4X4  
excludes TRD Pro

**3.99% for 48**  
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# Ice FEST

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### SPECIAL THANKS

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### TWO BLOCK

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- Beaudoin Electrical
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- G&M Variety
- Gallery on the Alley
- Honor Credit Union
- Infusco Coffee
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- Schu's/Tim's Too
- Schultz Roofing
- Silver Beach Carousel
- Silver Beach Pizza

- Silver Harbor Brewing
- South Bend Chocolate Cafe
- South Bend International Airport
- Southwest Michigan Regional Chamber
- Southwest Michigan Tourist Council
- St. Joe Community Taproom
- The Boulevard Inn & Bistro
- The Cheese Lady
- The Mark III Grille & Bar
- The Tea Annex/Wild Ginger
- Tom & Judy Gawlik
- Town Crier Wire
- Tru by Hilton
- U.S. Business Systems
- Wanderlust Outfitters
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- Abonmarche
- Blueroof Church
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- Jimmy John's
- Kotz Sangster
- Michigan Pizza Hut
- Peat's Cider Social
- Perennial Accents
- Pier 1000
- St. Joe Wine Shoppe
- White Pine Winery



# 2023 ICE FEST SCHEDULE OF EVENTS ALL WEEKEND

Scavenger Hunt - Stop in the Welcome Center and grab a map to start the frosty fun!

## Friday, February 3

5:00pm-8:00pm - **Professional Individual Carving Competition**

sponsored by Caffe Tosi - Watch carvers magically turn frozen blocks into works of art!

8:00pm - **Fire & Ice Tower** sponsored by Tru by Hilton - corner of State and Pleasant

## Saturday, February 4

7:30am-4:00pm - **Professional Team Competition** - Watch as teams of carvers transform blocks of ice into frosty creations.

11:00am-4:00pm - **Ice Interactives** - Enjoy interacting with the carved creations!

Tic-Tac-Toe sponsored by SWMI Brew Tours

Frozen Fish Toss sponsored by The Livery

Ice Bowling sponsored by Storage of America

Ice Skee Ball sponsored by BOSS Services

Hole in One Putt Putt Golf sponsored by KitchenAid Senior PGA

Ice Throne (available all weekend long) sponsored by NOBO

**Magic Tour** with John Dudely

1:00pm - Downtown St. Joseph (corner of State and Pleasant)

2:30pm - Silver Beach Center

4:00pm - Silver Beach Center

## Sunday, February 5

View completed sculptures on the last day of this frosty-filled weekend!



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# 2023 ICE FEST IN DOWNTOWN ST. JOSEPH

## Friday, February 3 through Sunday, February 5

Join us for the annual Ice Fest sponsored by Silver Beach Pizza and others to celebrate the winter season! It's a weekend that brings frosty fun to downtown St. Joe. Enjoy professional Ice Carving Competitions, a Scavenger Hunt, Ice Interactives and more!

Bring in this ad to receive

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Offer Valid thru 2-28-23



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3:00 - 5:30

- \$2.50 Bud Light and Miller Lite Pints
- \$4 Craft Pints
- \$2 PBR Bottles
- \$3.50 Select Seltzers, Mimosas and Well Drinks
- \$2 Off All Wines
- \$6 Mugs Frozen Margarita
- \$10 Burritos or Taco Salads (Beef, Chicken or Bean)

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