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Moody on The Market

*Pat
Moody*

St. Joseph Township Poised For Final Decision on Nye Development

The St. Joseph Township Board has set a date to make the final decision on the proposed development at Nye's Apple Barn.

Board members this week approved a special meeting for Tuesday, May 9 at 6 p.m. to review and vote on whether or not to approve the proposal, which includes multi-family housing units, two restaurants, a gas station and a bank on the 12-acre property.

Township manager Denise Cook explains the reason for the special meeting instead of a decision.

"We expect probably a room full people again," she said. "That last meeting was like three and a half hours. So if we had to do our regular business too, that would be difficult. We just want to be able to concentrate on that topic."

Last October, plans for the development were put on hold due to issues with the application. In February, developers came back with a revised plan and presented it to commissioners – who voted 4-1 to approve a special use permit to build multi-family housing at the site, but voted against the PUD proposal with a 2-2 vote.

At a special St. Joseph Township Planning Commission meeting March 21, commission chair Ben Baker and trustee Ray Matejczyk explained to John Nye and a representative from Abonmarche why they voted against the plans.

"While the proposed PUD application has some of these elements in the street, the layout ... is vehicle oriented," said Baker, at the special meeting. "No provisions were made for pedestrians entering or arriving to the site. ... The site plan has presented does not meet the intent of the neighborhood

Continued on page 8



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*Executive
Director,
Southwestern Michigan
Tourist Council*

Fun and interesting things to do in Southwest Michigan

Greetings MailMax readers! There is a full line up of great experiences to be had in beautiful Southwest Michigan. Here is just a handful.

Join Krasl Art Center on Friday, April 14 for the opening of 'Andy Sweet's South Beach'. It's just in time for our own beach season with a preview celebration. Dust

off your resort wear, grab your sunglasses, and enjoy a first look at Sweet's delightful photography. Live music by Pan Chicago, cash bar, and lite bites provided. Introduction by archivist Edward Christin at 6 p.m. In the late 1970s,

Continued on page 4

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Glenn Rosenbaum

Pastor

Who Is This?

When Jesus entered Jerusalem, the whole city was stirred and asked, "Who is this?" The crowds answered, "This is Jesus, the prophet from Nazareth in Galilee."

Matthew 21:10,11

When you went to church on Sunday, you heard these words and the Palm Sunday crowds' answer to the question, "Who is this?" "This is Jesus, the prophet from Nazareth in Galilee."

This was shocking to some, who did not know their Scriptures and, therefore, did not know what to expect from a Messiah sent to rescue them from sin, Satan and death.

Nazareth had a reputation of being nothing more than a blip on the map. Even today, Nazareth does not offer many "places to see" if you book a tour to Israel. But being from a nothing-good-can-come-from-there-town sheds a little light on just who our Savior was and is. He wasn't a royal who only knew palace life or grew up with a family crest sewn into his suitcoat. Even though he knows heaven with its

streets of gold, he also knows poverty. Even though he knows the safety of heaven where the gates never close, he also knows danger.

What happened later that week helps us to answer the question, "Who is this?" On Thursday, he washed his disciples' feet and instituted his holy supper for all his present and future followers; on Friday, he submitted to the power of those much less powerful than he and sacrificed his own life into death by crucifixion so that he could set us free from an eternity of hell. We can say, "This is Jesus, our humble servant and perfect rescuer!"

As we celebrate another Easter Sunday, and see him risen from the dead, victorious over death, we can answer anyone who asks, "Who is this", by confidently proclaiming, "He is our conquering hero, our glorious and living Savior from sin!"

Prayer: Dear Jesus, thank you for making yourself known to me and leading me to see you are my Savior. Because you took away my sin, give me confidence to approach you daily, knowing that you understand what I'm going through, even better than I know myself. Amen.

Submitted by Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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Photo of the Week



Son Rise...Sunset

Photo by Chris Loose-Randall

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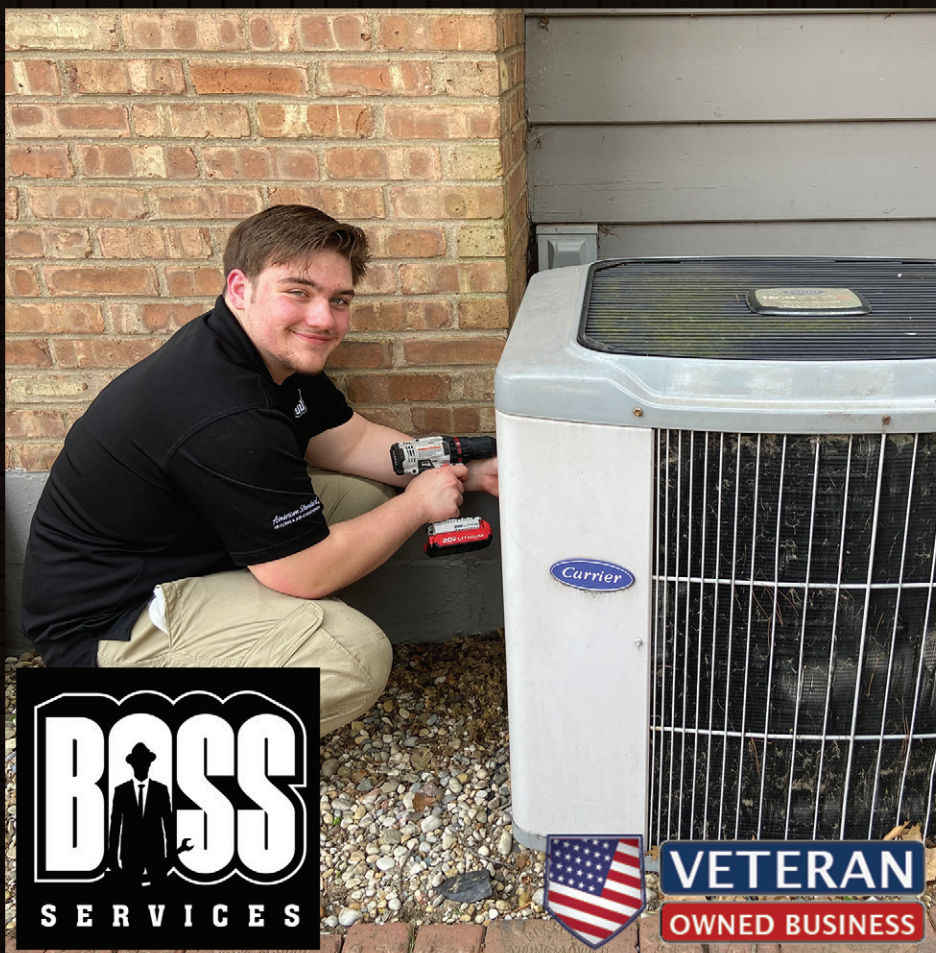
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Simpson *Continued from cover*

Miami native Andy Sweet began photographing the elderly Jewish population of South Beach. Sweet was in his early 20s and was drawn to this group that was familiar to him from his youth. The photos capture an often-forgotten but important moment in Miami's cultural heritage. Eccentricity, fun, glamor, and kitsch combine in these wonderful, celebratory images.

Head over to the Box Factory for the Arts Saturday, April 15 for some live music. Independent singer-songwriter Abbie Thomas will take the stage at 7 p.m. Abbie mixes pop melodies with soulful vocals and hints of R&B, Jazz, and a vibe from the songwriters of the 70's. Joining her will be two members of her backing band - Simon Hurst on keys and guitar and Caitlyn Faust on violin and background vocals.

If you're a fan of "The Boss" you'll want to mark your calendar for this high energy show at the Acorn on Sunday, April 16 at 7 p.m. This is much more than

just another tribute... Bruce In The USA is a note-perfect and visually accurate musical experience of a Bruce Springsteen & The E Street Band show. This high-end, powerhouse band has taken this genre of performance art to a whole new level, making it the World's #1 Tribute to the E Street Band's musical legacy.

Ready or not...they're back! TORP has been on hiatus these last four years or so. TORP triumphantly returns to the southwest Michigan stage, reviving homegrown improv comedy. Whether you prefer to chuckle, guffaw, giggle, snicker, or outright belly laugh, be at The Oak Room at The Citadel - in the heart of the Benton Harbor Arts District - on Friday, April 21, at 7 p.m. to laugh out loud with TORP. Will it be funny? We certainly hope so. Will there be adult language? Very possibly. Will we stray off-topic? Count on it. It's all unscripted improv games and scenes based on audience suggestions and inspired at the moment.

Attention dog lovers! The Perondi's Stunt Dog Experience will take the

Mendel Stage on Saturday, April 22 for two shows. This pawtastic cast of performers and four-legged stars will delight you with lively excitement from beginning to end! During The Perondi's Stunt Dog Experience, you will witness amazing tricks, big air stunts, comedy antics, dancing dogs, and agility demonstrations, making it the most entertaining show of its kind! Every show includes crowd participation, with the audience split to cheer for their team of dogs during the Golden Bone Showdown. All the dogs have been rescued from shelters across the country and have been trained using positive training methods with the use of a clicker and toy motivation.

Chris Gillcrust of the National Museum of the Great Lakes/Great Lakes Historical Society in Toledo, Ohio will present a 7 p.m. Zoom lecture on Thursday, April 27 at the Heritage Museum and Cultural Center. "Ships or Boats on the Great Lakes" will explore how economics and technology have changed the design and purpose of these

vessels from LaSalle's Griffon in 1680 to the most recent edition to the fleet the MV Mark W. Barker in 2022.

If you would like more information on these and many more events and activities in the area, please visit our website at swmichigan.org.

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Sarah Spoonholtz

*Regional Director,
SMR Chamber*

LOGAN, LMC & Laundry!

With the arrival of April, our calendars have suddenly begun to burst at the seams and by no means am I complaining about that! Ribbon cuttings, 10-year anniversary celebrations, career fairs, groundbreaking, business after hours and so much more are all great signs for what awaits Southwest Michigan for the remainder of 2023.

April's fun officially kicks off with the **LOGAN Community Resources, Inc.** 10-year anniversary celebration of their **Autism Learning Center**. We invite you to join us to celebrate this anniversary on **April 18th at 4:30 p.m.** LOGAN's presence in Southwest Michigan first started in the basement of a church in St. Joe in 2013. From there the LOGAN Autism Learning Center grew quickly and, in 2016, moved into its current location at **1651 Nickerson Avenue** in Benton Harbor. Many of you may remember this location as its previous name, Stump School. I personally have many fond memories of it as Stump and I'm so thankful that so many families now have new memories as part of LOGAN.

The LOGAN Autism Learning Center serves children and adults with intellectual and developmental disabilities at the center as well as in homes. This location is one-of-a-kind for our community and the extended region, but we are lucky enough to call it part of our community. In addition to the 10-year anniversary celebration, we'll be joining LOGAN in celebrating April as World Autism Month, but also as **Autism Acceptance Month**, shifting from being about general awareness to accepting those around us who are on the spectrum and celebrating their strengths.

The next day, **April 19th**, we're co-sponsoring a **Career Fair with Lake Michigan College and Michigan Works** at the Lake Michigan College Mendel Center Grand Upton Hall from **1:00 - 5:00 p.m.** As we've continued to hear from employers, the need for fill-

ing open positions continues to grow, especially for many in the hospitality industry as we begin to enter our summer tourism season.

This event is open for local employers of all sectors to join in on this community wide career fair to meet with potential hires for full time positions, internships, seasonal or part time work, as well as the next generation of career explorers. A \$50 registration fee per business will be charged, but you are welcome to bring as many representatives from your organization as you like. AND, we will have rooms available for onsite interviews!

This event is free for job seekers and career explorers of all kinds - community members, college students, alumni, high school upperclassmen - are invited to come ready to ask questions and talk about their skills. No registration for job seekers is required.

Our final stop for this week takes us to a very special groundbreaking celebration on **Thursday, April 20th at 2121 Red Arrow Highway in Benton Harbor**, the figure home to **New Heights CCDA's Laundry Hub**. The new building, which will include a laundromat, and host human and social services, such as financial coaching, career services, and health consultations, will be open to anyone who wants to access services available.

The Laundry Hub has been a multi-year project in the making, that was made possible by several community partners including The Whirlpool Foundation, First Church of God, the Frederick S. Upton Foundation, Corewell Health Foundation Southwest Michigan, and private donors.

New Heights CCDA was founded in 2017 to equip our under-resourced neighbors in Benton Heights and the surrounding Berrien County area through community engagement, resources and tools needed to move from scarcity, to stability, to success, while empowering each with the love of Jesus. New Heights CCDA operates New Heights Auto Services, an automotive repair social enterprise, Community Food Network, a program to address chronic food insecurity, and now the soon to be Laundry Hub.

For more information on these and other upcoming 2023 events and on how the Chamber can benefit your business, visit smrchamber.com or email me at sspoonholtz@smrchamber.com. Looking forward to seeing you around Southwest Michigan!



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**The Perondi's
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All the dogs have been rescued from shelters across the country and have been trained using positive training methods with the use of a clicker and toy motivation.

This event is part of The Mendel Center's Discovery Series and is funded in part by the Gast Young People's Performance Endowment.



This activity supported by the Michigan Arts & Culture Council and the National Endowment for the Arts

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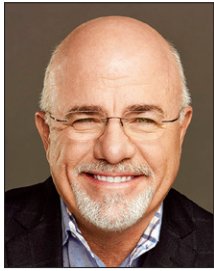
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Dave Ramsey
Financial Expert
The Ramsey Show

Dave Says

Don't Buy A Home When You're Broke And In Debt

Dear Dave,

I'm thinking more seriously about buying a home in the next year or so. It seems like the housing market has cooled off a bit, so I am also planning to get a secured credit card to help me rebuild my credit score in the meantime. I make \$60,000 a year, and I have about \$15,000 in debt and \$3,100 in savings. Is this a good idea and a good start toward getting my credit back on track and taking control of my finances?

Martin

Dear Martin,

In a word, no. I want you to become debt-free before you buy a home. I also want you to have an emergency fund of three to six months of expenses set aside, and have a down payment—preferably of at least 20%, so you can avoid having to pay private mortgage insurance—before buying a home.

Let me tell you a couple of things. Number one, your income is your most powerful wealth building tool. If you don't

have any payments, you have the ability to build wealth and be generous. When you have debt, all you do is send money out the door to make payments. So, being in debt is a guaranteed way to stay broke. That means getting a secured credit card is not a good idea, either.

Also, did you know you can get a home mortgage with no credit score through a process called manual underwriting? All you have to do is make sure you have a good, long history of paying other things, like your utilities and rent, on time. Most mortgage lenders who do manual underwriting would also require that you have all your debts paid off completely and the accounts closed for at least six months.

Buying a house when you're in debt and broke is a really bad idea, Martin. It's the fastest way I know to turn something that should be a blessing into a financial and emotional curse. Just be patient, get out of debt and save up. Getting control of your finances is the smartest thing you can do before buying a home!

— Dave

*Description automatically generated **
Dave Ramsey is an eight-time national best-selling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for the company Ramsey Solutions.

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Moody *Continued from cover*

mixed use category or the general standards for special use.”

The 12-acre Nye’s property sits just off I-94, Exit 27 and is currently zoned as R1 residential. However, township in its 2017 Master Plan identified the site as a possible neighborhood mixed-use site.

The master plan lists elements that may be included for a mixed-use development – bike lanes, on street parking, street trees, landscaping, sidewalks, seating and more.

Matejczyk’s concerns ranged from traffic increases to possible health and noise hazards.

“We’re going to see trucks coming every day and night bringing in gas – cars pumping it out,” he said. “There’s always the possibility of a fire or a spill occurring. It’s definitely going to have an impact on the people that are living there. ... I see too much negative impact.”

At the May 6th meeting, board members will be required to explain their votes in accordance with zoning and other set standards.

TV Show to Feature Benton Township’s ‘Mar-Co Harbor Group’ on Bloomberg Network

Every year, the “World’s Greatest!...” television series researches over 75,000 businesses and hundreds of industries across the world to determine which companies are the best of the best.

This summer, Benton Harbor-based manufacturing company Mar-Co Harbor Group will be featured on a 30-minute episode of the series’ 17th season, which airs online and on the Bloomberg television network.

The series features what it determines to be the world’s greatest companies, products, places, and people. Each show is a fast-paced tour around the world featuring behind the scenes footage, interviews, and visuals.

Established in 1985, Mar-Co has been a longtime presence in the converting industry. A source of packaging materials and laminated labels, the company produces products for a diverse array of customers from produce and dairy to construction and medical supplies.

www.MailMaxOnline.com
 “If you go to Meijer, all those labels hanging on the shelf come out of our facility,” said Mar-Co President Thomas Eversole, adding they print labels for Butterball Farms, Paramount Coffee, Rockwell Medical and more.

The company employs about 50 people in its 60,000 square foot facility at 1090 S. Crystal Avenue in Benton Township.

Eversole said he was surprised when he was contacted by show producers How 2 Media, and even more surprised to learn “World’s Greatest” has a large audience.

“We’re not one of the biggest packaging companies in the world,” said Eversole, on why Mar-Co was chosen. “But we’ve been in the packaging industry for 30 some



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 years, and we also have another division that we do industrial and retail type label stocks, pressure sensor stocks that coincide with the packaging side. And it's pretty unique. I don't think there's anybody else like that. We've also got some patents and some certificates and this and that ... they liked all that.

"Or maybe it's just my charm. I don't know."

Eversole said the film crews will be coming to the facility on May 3, which is just in time to show off a new warehouse to expand the business and get the word out on a new piece of machinery.

"We definitely look at it as a growth opportunity for us," Eversole said. "It's kind of, kind of a neat situation cause we're get-

ting a new state of the art, \$2 million press out of Germany that will triple our capacity. We're pretty excited about the timing."

Eversole said the company will be revamping its website in time for the show's release in an effort to prepare for the potential increase in business.

The release date has not been set, but Eversole said producers told him the show would air this summer. For more on the show, visit worldsgreatesttelevision.com. For more on Mar-Co, visit mar-coharborgroup.com.

Pat Moody

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Dark Matter Gray, Navigation, Ford Safe & Smart Package, 2.3 Eco-boost Engine, Over-The-Top Racing Stripe, Active Valve Performance Exhaust, Adaptive Cruise Control, B&O Sound System, Leather Seats, and Much More! F23069

MSRP.....\$46,760
 SIEMANS DISCOUNT.....- 465
SALE PRICE FOR EVERYONE \$46,295
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500

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2022 FORD F-150 SUPERCREW STX 4X4

Agate Black Metallic, 2.7 EcoBoost V6 Engine, Trailer Hitch, Carpeting, STX Black Appearance Group, Locking Rear Axle, Running Boards, 20 Inch Gloss Black Aluminum Wheels, Privacy Glass, and Much More! F22269

MSRP.....\$50,450
 SIEMANS DISCOUNT.....- 2,055
SALE PRICE FOR EVERYONE \$48,395
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500

AS LOW AS...\$47,895

PLUS 0.0% FOR 48 MONTHS, 0.9% FOR 60 MONTHS, or 2.9% FOR 72 MONTHS

(WITH APPROVED CREDIT)
 (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2022 FORD F-250 SERVICE TRUCK 4X4

Oxford White, 6.2 V8 Engine, Rear View Camera, Trailer Brake Controller, Platform Running Boards, Locking Rear Axle, Power Windows and Locks, Snow Plow Prep Package, Knapheide Service Body, and Much More! F22293

MSRP.....\$47,265
 ADD FOR KNAPHEIDE SERVICE BODY.....+13,382
 SUBTOTAL.....\$60,647
 SIEMANS DISCOUNT.....- 652

SALE PRICE FOR EVERYONE \$59,995

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500

AS LOW AS...\$59,495

(*MUST QUALIFY)



2023 FORD F-250 CREW CAB XLT 4X4

Carbonized Gray, 7.3 V8 Engine, 360 Degree Camera Package, Carpet Delete, Power Sliding Rear Window, Step Bars, Power Scope Trailer Tow Mirrors, and Much More! F23050

SOLD!



2022 FORD F-450 4X4 DUMP TRUCK

Oxford White, Cloth Seats, 6.7 Power Stroke DIESEL Engine, Limited Slip Rear Axle, Power Windows and Locks, Running Boards, Skid Plates, Trailer Brake Controller, VOTH Aluminum Drop Side Dump Body, and Much More! F22297

MSRP.....\$62,245
 ADD FOR DUMP BODY.....+30,064
 SUBTOTAL.....\$92,309
 SIEMANS DISCOUNT.....- 2,314

SALE PRICE FOR EVERYONE \$89,995

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500

AS LOW AS...\$89,495

(*MUST QUALIFY)



2022 FORD F-600 4X4 CHIPPER BODY

Oxford White, Cloth Seats, 6.7 Power Stroke DIESEL, Power Windows and Locks, Limited Slip Rear Axle, Platform Running Boards, Skid Plates, Trailer Brake Controller, VOTH Aluminum Chipper Body, and Much More! F22276

MSRP.....\$66,960
 ADD FOR VOTH CHIPPER BODY.....+34,786
 SUBTOTAL.....\$101,746
 SIEMANS DISCOUNT.....- 1,751

SALE PRICE FOR EVERYONE \$99,995

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AS LOW AS...\$99,495

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2023 JEEP COMPASS LATITUDE 4X4
 Laser Blue Pearl, 2.0 Turbo Engine, Blind Spot and Cross Path Detection, Active Lane Management, and Much More! C23060

MSRP.....	\$34,385
SIEMANS DISCOUNT.....	- 190
NATIONAL RETAIL CONSUMER CASH -	500
GREAT LAKES BC RETAIL CONSUMER CASH -	1,000
SALE PRICE FOR EVERYONE	\$32,695
RETURNING LESSEE BONUS CASH* -	500
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$31,695

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2023 JEEP GRAND CHEROKEE L LAREDO 4X4
 Velvet Red Pearl, Trailer Tow Prep Group, Power Seat, 3rd Row Seating, 2nd Row Bucket Seats, Touchscreen Radio, Adaptive Cruise Control, Active Lane Management, Parksense Rear Park Assist, Blind Spot and Cross Path Detection, and Much More! C23023

MSRP.....	\$48,020
SIEMANS DISCOUNT.....	- 225
RETAIL BONUS CASH.....	- 1,500
BONUS CASH.....	- 2,000
SALE PRICE FOR EVERYONE	\$44,295
RETURNING LESSEE BONUS CASH* -	1,000
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$42,795

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)

2023 DODGE DURANGO GT ALL WHEEL DRIVE
 Destroyer Gray, Leather Seats, Blacktop Package, 2nd Row Captain's Chairs, Adaptive Cruise Control, Heated First and Second Row Seats, Parksense Front and Rear Park Assist, 20 Inch Black Aluminum Wheels, Power Sunroof, Wireless Charging Pad, and Much More! C23067

2022 RAM 1500 CREW CAB BIG HORN 4X4
 Patriot Blue Pearlcoat, Bucket Seats, Sport Appearance Package, Power Seat, Touchscreen Radio, Power Adjustable Pedals, Rear Power Sliding Windows, Anti-Spin Rear Axle, Navigation, Remote Start, 20 Inch Aluminum Chrome Clad Wheels, and Much More! C22230

MSRP.....	\$57,305
SIEMANS DISCOUNT.....	- 3,010
NATIONAL RETAIL CONSUMER CASH -	1,000
2022 CHRYSLER CAPITAL BONUS CASH* -	1,000
BONUS CASH.....	- 2,000
SALE PRICE FOR EVERYONE	\$50,295
STELLANTIS LEASE LOYALTY BONUS CASH* -	2,000
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$47,795

(WITH APPROVED CREDIT)*
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SOLD



2022 RAM 2500 PLOW TRUCK
 Bright White, 6.4 V8 HEMI Engine, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, Remote Keyless Entry, Fog Lamps, Electronic Shift-On-The-Fly Transfer Case, Snow Chief Group, Western 8.5 MVP3 Steel V-Plow, and Much More! C22255

MSRP.....	\$55,190
ADD FOR V-PLOW.....	+10,730
SUBTOTAL.....	\$65,920
SIEMANS DISCOUNT.....	- 4,425
BONUS CASH.....	- 1,000
SELL-DOWN BONUS CASH.....	- 1,000
SALE PRICE FOR EVERYONE	\$59,495
2022 ON-THE-JOB SNOW PLOW UPFIT** -	1,000
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$57,995

(*MUST QUALIFY/** BUSINESS OWNERS ONLY)

2022 RAM 2500 CREW CAB 4X4 LARAMIE
 Diamond Black Crystal, Leather Seats, 6.4 V8 Engine, 20 Inch Polished Aluminum Wheels, LED Box Lighting, Anti-Spin Rear Axle, Navigation, Heated Seats, 17 Speaker Harman Kardon Premium Sound, Sport Appearance Package, and Much More! C22215

MSRP.....	\$72,340
SIEMANS DISCOUNT.....	- 3,345
BONUS CASH.....	- 1,000
SELL-DOWN BONUS CASH*.....	- 1,000
SALE PRICE FOR EVERYONE	\$66,995
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$66,495

(*MUST QUALIFY)

2022 RAM 1500 REBEL CREW CAB 4X4
 Bright White, Leather Bucket Seats, Dual Pane Panoramic Sunroof, 9 Amplified Speakers with Subwoofer, 5.7 HEMI V8 Engine, Heated Front and Rear Seats, Heated Steering Wheel, Parksense Front and Rear Park Assist, Power Adjustable Pedals, Remote Start, Night Edition, Off Road Group, Trailer Tow Group, Wireless Charging Pad, and Much More! C22251

MSRP.....	\$74,150
SIEMANS DISCOUNT.....	- 3,155
SALE PRICE FOR EVERYONE	\$70,995
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$70,495

(*MUST QUALIFY)

2023 RAM 5500 4X4 DUMPING PLATFORM
 Bright White, 6.7 Cummins DIESEL Engine, Power Windows and Locks, AISIN Transmission, Transfer Case Shield, Trailer Brake Controller, 16 Foot Platform Flatbed with Dumping Hoist, and Much More! C23043

MSRP.....	\$69,220
ADD FOR DUMPING PLATFORM.....	+19,524
SUBTOTAL.....	\$88,744
SIEMANS DISCOUNT.....	- 749
2023 ON-THE-JOB \$1000 COMMERCIAL EQUIPMENT/UPFIT** -	1,000
SALE PRICE FOR EVERYONE	\$86,995
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
AS LOW AS	\$86,495

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WAS \$33,995



**2020 FORD
EDGE TITANIUM AWD
NOW \$33,480**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 23K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U23004A

WAS \$39,995



**2020 FORD TRANSIT
T-250 LR CARGO VAN
NOW \$38,750**

3.6 V6 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 73K Miles, SYNC 3, Lane-Keeping System, Front Collision Mitigation, Back-Up Camera, Trailer Tow Package, Trailer Brake Controller, Remote Keyless Entry System, Oxford White, F23015A

WAS \$34,797



**2017 FORD E-350 SUPER
DUTY CUTAWAY BOX TRUCK
NOW \$32,995**

6.8 V10 EFI Engine, 6 Speed Automatic, Steel Wheels, 100K Miles, Cruise Control, Power Windows and Locks, Black Vinyl Floor Covering, Remote Keyless Entry System, Oxford White, U22185

WAS \$26,886



**2019 JEEP CHEROKEE
LATITUDE 4X4
NOW \$24,919**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 33K Miles, Power Driver's Seat, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, U22182

MANAGER'S

WAS \$30,806



**2021 HONDA
HR-V EX-L AWD
NOW \$26,824**

1.8 EFI Engine, 1 Speed CVT Automatic, Styled Steel Wheels, 35K Miles, Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Start, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Pearl, C22137C

WAS \$32,806



**2021 JEEP RENEGADE
TRAILHAWK 4X4
NOW \$29,976**

1.3 TURBO, 9 Speed Automatic, Aluminum Wheels, Only 7K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Dual Pane Panoramic Sunroof, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Silver Glacier Metallic, C23038A

WAS \$54,569



**2020 TESLA MODEL 3
LONG RANGE AWD
NOW \$38,200**

Electric, 1 Speed Automatic, 40K Miles, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Aerial View Display System, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Balance of Factory Warranty! Deep Blue Metallic, C22166A

WAS \$21,488



**2016 FORD F150
NOW \$21,488**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Power Leather Heated Front Seats, Power Adjustable Pedals, Blind Spot Monitor, Reverse Sensing System, Remote Keyless Entry System



**2018 FORD
ESCAPE SEL 4X4
NOW \$23,588**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 38K Miles, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Climate Control, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! F23084A



**2022 HONDA CR-V
EX-L HYBRID AWD
NOW \$38,995**

2.0 HYBRID Engine, 1 Speed CVT Automatic, Aluminum Wheels, Only 6K Miles! Remote Start, Memory Power Leather Heated Front Seats, Power Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, F23035A

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**2021 JEEP GRAND
CHEROKEE-L LIMITED 4X4
NOW \$47,500**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 3K Miles! Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Diamond Black Crystal, C22152A



**2015 HARLEY-DAVIDSON
FLHTCU 2 ULTRA TOURING
NOW \$15,995**

Only 17K Miles!
Touchscreen Display, F23022H



**2017 JEEP GRAND
CHEROKEE-SUMMIT 4X4
NOW \$33,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Touchscreen Display, Adaptive Cruise Control, Blind Spot and Cross Path Detections, Lane Keeping Assist with Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C23034A



**2019 FORD
F150 XLT SUPER DUTY
NOW \$24,919**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 35K Miles, Security Cover, Bedliner, Running Boards, Rear Window Crossbar, Power Sliding Rear Window, Front and Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System



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WAS \$29,614



2018 LINCOLN MKX
NOW \$25,999

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Climate Control, Hands-Free Liftgate, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Blue Diamond Metallic, F22225H

WAS \$28,994



2020 GMC TERRAIN SLE AWD
NOW \$25,816

1.5 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 41K Miles, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Blue Emerald Metallic, U22147

WAS \$55,255



2017 FORD F-250 LARIAT SRW CREW CAB 4X4
NOW \$53,651

6.2 V8 EFI Engine, 6 Speed Auto, Alum Wheels, 50K Mi, Bedliner, Running Boards, Remote Start, Nav, SYNC 3, Chrome Pkg, Power Leather Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Auto Climate Control, Adaptive Steering, Lane Keeping Alert, Blind Spot Info System, Reverse Sensing System, Back-Up Camera, Trailer Brake Controller, Tow Technology Bundle, Remote Keyless Entry System, Shadow Black, F22294A

WAS \$25,903



2019 BUICK ENCORE ESSENCE AWD
NOW \$23,301

1.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Memory Power Leather Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Forward Collision Alert, Lane Departure Warning, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Ebony Twilight Metallic, U22169

SPECIALS



LEX SEL AWD
NOW \$29,828

Aluminum Wheels, 90K Miles, Remote Start, Memory Power Leather Heated Front Seats, Multi-Panel Vista Roof, Auto Climate Control, Navigation, SYNC 3, Power Windows, Back-Up Camera, Power Liftgate, Kona Blue Metallic, F22226A

WAS \$33,467



2019 FORD EXPLORER XLT 4X4
NOW \$30,390

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 40K Miles, SYNC, Power Front Seats, Rear Parking Aid, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Blue Metallic, F22252A

WAS \$46,892



2021 JEEP WRANGLER UNLIMITED WILLYS 4X4
NOW \$44,708

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, 3-Piece Black Hardtop, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, U22131

WAS \$48,692



2021 JEEP GLADIATOR HIGH ALTITUDE 4X4
NOW \$46,995

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Bed Liner, Running Boards, Navigation, Body Color 3-Piece Hard Top, Leather Seats, Rear Sliding Window, Alpine Premium Audio System, Touchscreen Display, Rear Assist System, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, C22135B

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2020 FORD F-150 XLT SPORT SUPERCAB 4X4
NOW \$39,995

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 24K Miles, Bedliner, Running Boards, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Blind Spot System with Trailer Tow Monitor, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Lead Foot, U23034



2022 CHRYSLER PACIFICA TOURING L AWD
NOW \$44,991

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Granite Crystal Metallic, C22071A



RD F-150 CREW 4X4
NOW \$38,995

Automatic, Chrome-Like PVD Wheels, 50K Miles, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Heated Steering Wheel, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Ford Certified! Agate Black, U23016



2020 FORD EDGE SEL
NOW \$28,995

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Navigation, SYNC 3, Ford Co-Pilot 360 Assist, Power Heated Front Seats, Auto Climate Control, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Hands Free Power Liftgate, Remote Keyless Entry System, Ford Certified! Desert Gold, F22200A



2019 FORD RANGER SUPERCREW FX4 ROCKY RIDGE
NOW \$43,995

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 28K Miles, Rocky Ridge Conversion Package, Security Cover, Bedliner, Step Bars, Remote Start, SYNC 3, Power Leather Heated Front Seats, Power Slide Rear Window, Climate Control, Blind Spot with Cross Traffic Alert, Lane Keeping System, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Hot Pepper Red Metallic, C22087C



2016 RAM 3500 LARAMIE LONGHORN CREW CAB 4X4
NOW \$62,875

6.7 Cummins Turbo DIESEL, 6 Speed Auto, Alum Wheels, 36K Miles, Dual Wheels Rear Axle, Bedliner, Running Boards, Remote Start & Keyless Entry, Nav, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Power Sunroof, Touchscreen Display, Rear Parking Aid, Back-Up Camera, Trailer Brake Control, Bright White Clearcoat, C22210A

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**2019 FORD F-150
PLATINUM SUPERCREW 4X4
NOW \$38,922**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 97K Miles, Bedliner, Power Deploy Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moon Roof, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Oxford White, F22263B



**2017 SUBARU CROSSTRK
PREMIUM AWD
NOW \$20,545**

2.0 EFI Engine, 5 Speed Manual Transmission, Aluminum Wheels, 72K Miles, Heated Front Seats, CD-Player, Back-Up Camera, Cargo Shade, Remote Keyless Entry System, Desert Khaki, F2225B



**2018 FORD F-350 SRW
XLT SUPERCREW 4X4
NOW \$57,995**

6.7 Power Stroke V8 DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Only 20K Miles! Security Cover, Bedliner, Running Boards, FX4 Off-Road Package, Remote Start, SYNC 3, Power Driver's Seat, Heated Front Seats, CD-Player, Reverse Sensing System, Back-Up Camera, Trailer Brake Controller, Remote Keyless Entry System, Ford Certified! Shadow Black, F23066A



**2020 FORD FUSION SE
NOW \$23,995**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 23K Miles, SYNC 3, Power Driver's Seat, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, U23038



**2020 JEEP CHEROKEE
TRAILHAWK 4X4
NOW \$30,643**

3.2 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F23054A



**2021 JEEP GRAND
CHEROKEE L LIMITED 4X4
NOW \$48,170**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 18K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Silver Znitri, U2214



**2021 FORD
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2.3 EcoBoost EFI Engine, 10 Speed Automatic, Silver Steel Wheels, Only 13K Miles, Security Cover, Remote Start, SYNC, Chrome Appearance Package, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, F23043A



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CHEROKEE LAREDO 4X4
NOW \$36,899**

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2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 78K Miles, Remote Start, Memory Power Leather Heated Front Seats, Power Moonroof, CD-Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ruby Red Metallic, F22317A



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SPORTAGE LX AWD
NOW \$20,943**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 77K Miles, Power Driver's Seat, Heated Front Seats, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Rear Cross-Traffic Monitor, Blind Spot Collision Warning, Back-Up Camera, Remote Keyless Entry System, Black Cherry Pearl, U23005A

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XLT SUPERCREW 4X4
NOW \$38,997**

5.0 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 48K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Power Slide Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Stone Gray, Ford Certified! U23009



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**2018 JEEP GRAND
CHEROKEE ALTITUDE 4X4
NOW \$29,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Suede Front Seats, Heated Steering Wheel, Auto Climate Control, Rear Parking Aid, Rear Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, M23019A



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LARIAT CREW CAB 4X4
NOW \$59,995**

6.7 V6 DIESEL Power Stroke EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Bedliner, Power Running Boards, FX4 Off-Road Package, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Ruby Red Metallic, F22302A



**2020 FORD F-150 XLT
SUPERCREW 4X4
NOW \$44,500**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 31K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Sliding Rear Windows, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23024



**2018 GMC SIERRA 2500HD
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NOW \$59,980**

6.6 V6 DIESEL EFI Engine, 6 Speed Automatic, Aluminum Wheels, 44K Miles, Allison Duramax Transmission, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Power Moonroof, Auto Temp Control, Lane Departure Warning, Front Collision Warning, Back-Up Camera, Locking Limited Slip Differential, Remote Keyless Entry System, Balance of Factory Warranty! Onyx Black, C23052A



**2022 TOYOTA TUNDRA
SR5 CREW CAB 4X4
NOW \$53,995**

3.4 V6 EFI Engine, 10 Speed Automatic, Aluminum Wheels, Less Than 9K Miles, Bedliner, Power Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Touchscreen Display, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Magnetic Gray Metallic, C22168A



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NOW \$28,995**

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Kate Marie

Writer

**New Business Spotlight
Elevate Spa**

Do you ever have those days when you want to do nothing except relax and shake off the everyday stresses of life? Or even feel like you just deserve to treat yourself? Well, then let me let you in on a little secret... Elevate Spa in Stevensville is the place to do just that!

Owner Nicole Hardin knows a thing or two when it comes to pampering and relaxation. April marks one year since Nicole opened the doors to Elevate Spa. Prior to her spa opening, Nicole worked at other spas and salons in the area for 13 years. She always knew that she would like to open her own salon, but it wasn't until COVID-19 shut down the world that she had the time to sit down and think through the details of it all. From the products she chose to carry, the services

she wanted to offer, right down to the layout and design, Nicole crafted her perfect spa space.

Nicole is a licensed aesthetician and nail technician, but she offers much more. She takes care of you from head to toe... literally. Elevate Spa offers different types of facials such as refreshing express facial, wellness signature facial, advanced facial & plant-based peel, and a restorative luxury facial. Next, she has different body treatments to choose from like relaxation massages, calming scalp massage, soothing foot massage, essential back treatment, exfoliating body polish, and firming detox body wrap. The spa also offers sugar hair removal, which Nicole says is a huge hit due to it being non-painful in comparison to waxing.

The spa also offers cosmetic services as well such as manicures, pedicures, brow/lash tinting, lash lifting, false lash application, makeup services, and makeup lessons. So, I really was not kidding when I said that the spa will take care of you from head to toe! Nicole says that when you come in to visit her, to expect the art of relaxation. This isn't just an in-and-out type of spa. Each customer gets to personalize their own aroma therapy for their appointment and will be treated with healthy and organic products during service (most of which are local, and/or woman

made). Elevate Spa also offers retail items such as soaps, bath salts, candles, lotions, and more.

Nicole runs the entire spa by herself and says that at times it can be crazy, but that she is living her dream, loves her clientele, and loves what she does. Seeing as she runs the salon on her own, the spa is by appointment only. To make an appointment you can either visit her website at www.elevate-spa.com or call 269-369-2641. You can also find Elevate Spa on Facebook and Instagram where she often runs specials. When you go in, be sure to tell Nicole you read about her in MailMax and that I said "hello!"

Are you or someone you know a new business in the area? Contact me today to be the next business spotlight article.

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Happy Easter



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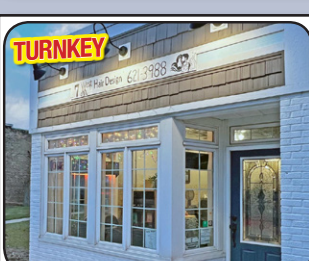
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**Don
Stuart**

Humorist

Alter Egos that Altered My Ego

Today's topic is me, which I don't think is inappropriate since I hardly ever write about myself in these columns-----hahahahaha! That's rich, eh?

No, really, I don't particularly like blabbing about I me mine. I prefer to take a modest stance, which some people would say I darn well should.

When I need to remember to be modest, I have a humbling memory - okay, okay, I have

several thousand, but falling back on this one is my go-to.

While in college, I briefly held a part-time job with the Indiana Jeweler's Association, which promoted the interests of jewelry retailers around the state. (One of its most important priorities was to get people to pronounce jewelry correctly - folks, it's NOT "jewelry"!)

When I received my second paycheck for my work - this is four weeks into my tenure - it was made out to "Doug Stroud."

I can also amp up my humility with a look at various mail and correspondence that was meant for me, although it wasn't, strictly speaking, addressed to "me."

I keep these envelopes and letters in a big fat envelope, which someday, no doubt, will be bitterly fought over by my heirs for their historical and sentimental value.

There are too many to fit into this column, but here are some of the best:

The Trade Marketing Deployment department at - well, let's just say a BIG appliance company - had me in their database as "Doug

Stuart." Thank goodness it wasn't Stroud. Nothing against you folks named Stroud!

From Turner Broadcasting Sales: "Dan Stewart." I've never opened this letter. It's like a decades-old pack of baseball cards - the mystery of what's inside enhances its value on the collectibles market!

From G+J USA Publishing: "Don Stuarat." Sender unknown, on an envelope post-marked Cleveland, Ohio: "Don Steuart." Proving once again that people from Ohio are weird.

These days I would NOT be able to fly with this: A boarding pass from Alaska airlines for "STEWART/DAWNMS."

From sunset magazine: "Don Stevens." I've always cut them slack on this one; the setting sun must've blinded them.

The St. Joseph (Michigan) High School baseball media guide for 1992 thanks me for a donation by rendering my name "Don Shiart."

From the Southwest Michigan Symphony Orchestra: "Don Stuary." I particularly like mentioning this one, because it makes a good stuary.

My dear friend Jan Dasse at the BIG appliance company couldn't help but remark on a couple of the "alter egos" that altered my ego: One was from Bacon's Information addressed to "Ms. Don Stewart"; Jan circled the "Ms." and added a "?" Another was from Professional Computing Resources, Inc. made out to "Rod Stewart," to which Jan added a handwritten note, "OK, are you moonlighting?"

Reader's Digest once approached me as "Don Stuarat."

An ad agency called Porter Novelli once urgently faxed me with a cover sheet "To the attention of: Don Schwartz."

Incidentally, the envelope holding all these treasures, from Decorating/Remodeling magazine, is addressed to "Son Stuart."

Which is my very favorite of all of these? Well, unfortunately, I can't recall who sent my all-time fave, because I lost the actual missive bearing it. It's an identity I'd use as an alias if I ever need an alias, because it appeals to the Guinness lover in me: "Don Stout."

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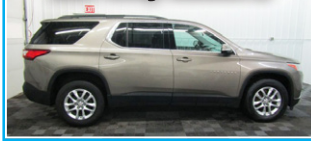


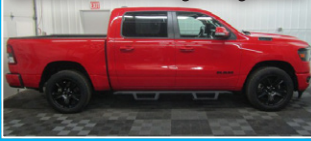
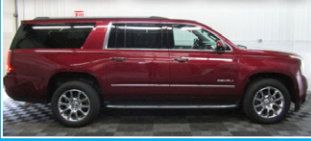



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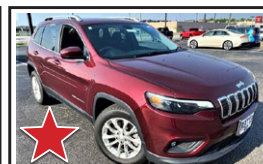
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