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Moody on The Market

*Pat
Moody*

South Haven's 'Taste' Celebrates Ten Years With Remodel & Refocus

With spring in the air across southwest Michigan, the local trees aren't the only things turning over a new leaf.

South Haven's Taste unveiled a two-month interior renovation with a "soft" opening in April, and Owners Heidi Gesiakowski and Chef Joel Gesiakowski are ready to show off the restaurant's new look ahead of its 10-year anniversary May 15.

"The opening was *not* soft," Heidi said. "We opened the doors and the floodgates opened. The customer's reactions were just outstanding."

From a more open floorplan and accessible entrance to new booths and expanded bar seating, the Gesiakowskis said with the anniversary coming up, they knew they wanted to make a change to their restaurant at the corner of Kalamazoo and Phoenix Streets.

"We decided to put our twist on it and make it our own," said Joel, who first met Heidi while she was bartending at Harborside Bistro in the mid-2000's. "It's not like we were boring after 10 years, but it just kind of re-excited me about the whole thing. It's like running or opening the brand new restaurant without moving locations. It's like a rebirth."



Continued on page 8

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*Marcy
Simpson*

*Executive
Director,
Southwestern Michigan
Tourist Council*

Fun and interesting things to do in Southwest Michigan

April showers bring May flowers, and we certainly have had our share of that. The vibrant green is beautiful, and the blossoms arrived in time for the Blossomtime Grand Floral Parade this weekend beginning at 1pm! The spring calendar has an increasing amount of fun and interesting things to do and this weekend

we celebrate the Mothers in our lives!

Join Urban Garage Market for the 5th Annual Succulent Bar on Mother's Day weekend. Don't miss out on the fun, Friday, May 12 from 10:00 - 5:00 pm and Saturday, May 13 from 10:00 - 3:00 pm. Plan to do this event with your Mama or create a

Continued on page 2

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Simpson *Continued from cover*

planter as a gift for her. Bring your kiddos too! This is open house style and while supplies last. No experience is necessary as the friendly plant tenders will be ready to help guide you!

Lazy Ballerina Winery in St. Joe is hosting Mother's Day Wine & Chocolate Flights on Sunday, May 14 from 12:00 - 5:00 pm. Four 2-ounce samples of wine will be paired with four different chocolate truffles from Patricia's Chocolate. Reservations are suggested.

Forest bathing - nature immersion - is a great way to improve mental health, reduce stress, and inspire creativity. Karen from Nature Therapy of Michiana will guide participants in meditation followed by a series of invitations to engage and interact with the natural world. Each session closes with a sharing circle including wild-harvested tea and healthy snacks. The next session is Sunday, May 14 at 2:30 pm in Three Oaks at Robinson Woods Preserve. This is another great experience to share with Mom.

Michiana Annual Art Competition (MAAC) is a local juried fine art exhibition intended to recognize, foster, and reward the excellence of artists in Southwest Michigan and Northern Indiana. The MAAC opening reception will be held Friday, May 19 beginning at 5:30 pm at the Box Factory for the Arts.

During the free and public opening reception, there will be live music, a cash bar, refreshments, and an awards presentation.

The Inn at Harbor Shores is gearing up for wedding season with a Wedding Open House on Sunday, May 21 from 1:00 - 4:00 pm. Come see their space, sample some of their hors d'oeuvres and signature cocktails, meet the staff, and see some of their preferred vendors.

The Melodious Faithful: Music at the House of David will be presented at the Morton House Museum Tuesday, May 23 at 7:00 pm. During the first of the 20th century, the musicians of Benton Harbor's Israelite House of David entertained the public and helped make famous their already well-known religious commune. Brian Carroll, historian, and archivist at the Israelite House of David, will introduce the season-long exhibit on music at the House of David showing at the Morton House Museum.

ARS Gallery, Arts, and Culture Center is excited to announce their upcoming exhibition: "Art That's Relative" featuring the ladies of the Pasquinelli family. Art That's Relative will showcase five generations of proud, female artists including Sallie Pasquinelli, Christina Cameron, Katrina Pasquinelli, Betsey Pasquinelli, and Caroline Jacobson. Art is Relative will run from May 27th through August 1st. Opening Reception will be held Saturday, May 27 from 4:00-7:00 pm. Small appetizers will be provided by the Mason Jar Cafe, light refreshments served, and live guitar by Steven Reed.

If you would like more information on these and many more events and activities in the area, please visit our website at swmichigan.org.

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Photo of the Week

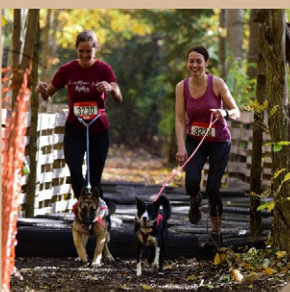
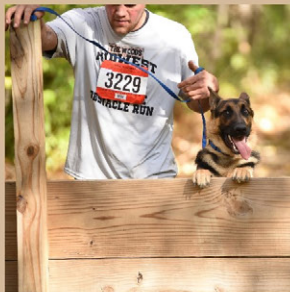
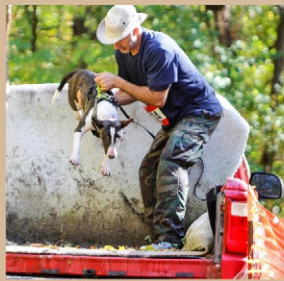


Misty Morning
Photo by Jennifer Akkasian

Please email your favorite photo with a brief description to Photos@MailMaxOnline.com

Photos must be horizontal orientation to be considered for Photo of the Week.

COMPETE



SATURDAY JUNE 3RD

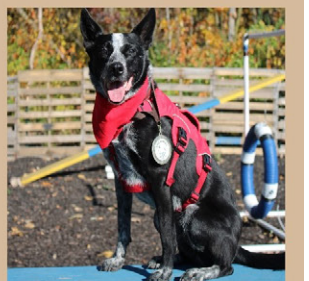
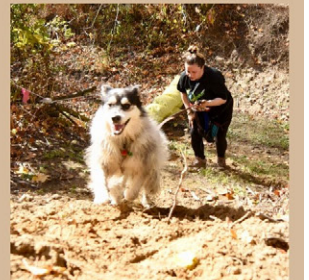
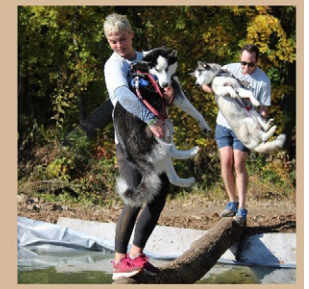
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Nick Christe

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NO HONOR AMONGST THIEVES

There are two kinds of thieves, an honest thief and the justified thief. An honest thief, despite the obvious misnomer, is a thief that steals to steal. They have no reason or excuse. There is no deception in their actions. They're just plain thieves.

A justified thief is one who has a "good reason" to steal. Some see capitalism and corporate greed as a moral wrong, so stealing from organizations like these is ok. Unlocked doors and open windows are enough for some to make a hasty decision to take what's not theirs. Other's use hunger, unemployment, and other circumstances to justify stealing. These thieves walk amongst us. They are your neighbors and your coworkers. They are your friends and at times, your family.

Regardless the reason, or the lack thereof, most, although sympathetic to some, would not voluntarily place themselves in the path of either type of thief. One will most definitely steal from you. The other, it's just a matter of time.

Most don't realize there are two real estate housing markets - homes listed on the MLS with Realtors, "on-market", and private property sales, without buyer/seller representation, "off-market". I move properties primarily off-market. The challenge most have with selling off-market, is the lack of oversight and accountability. Most off-market real estate professionals are not licensed. They are wholesalers, landlords, and flip-

pers. These individuals are not held to the same standards as those sworn to uphold specific ethics requirements. I'm a hybrid. I am a wholesaler but I'm also licensed so maintaining integrity, off-market, is very important to me.

The two stories below are what NOT to do as a "wholesaler", off-market.

The first assisted the sale of my rental. I signed a standard purchase agreement indicating the buyer would be covering closing costs and title fees (which is common off-market). A few days before the closing, I received the settlement statement. It said I was to pay closing costs? I called my title company for clarification. I was to pay closing costs however they referenced a contract I had never signed. I forwarded the original contract showing my signature where the buyer indeed was to pay closing costs. This person submitted an altered contract without my signature and claimed we never negotiated closing costs!

This is the off-market. There is no one for me to complain to. There is no ethics board here. I negotiated the closing of the sale and moved along.

The second left a business card on the seller's door of a property I had privately under contract in Indiana. This was also an off-market deal my group intended to sell. I was out of town so a partner investor was to meet the buyer. I was assured by the buying party my partner wasn't need for the showing, that I shouldn't worry about them "stealing" the deal... that I could "trust" them. They met with the seller for the showing. Soon after, they submitted a low offer that didn't work for our group. When they didn't get the answer they wanted, they called the seller directly to negotiate! Needless to say, the seller was distraught and because of that, negotiations were over.

Never judge a book by its cover and always do business with those who choose to be virtuous even when they're not being watched...ESPECIALLY when they're not being watched.

Plot twist, the two "professionals" above were not wholesalers. They were Realtors.



Column Writer is a REALTOR® with eXp Realty.
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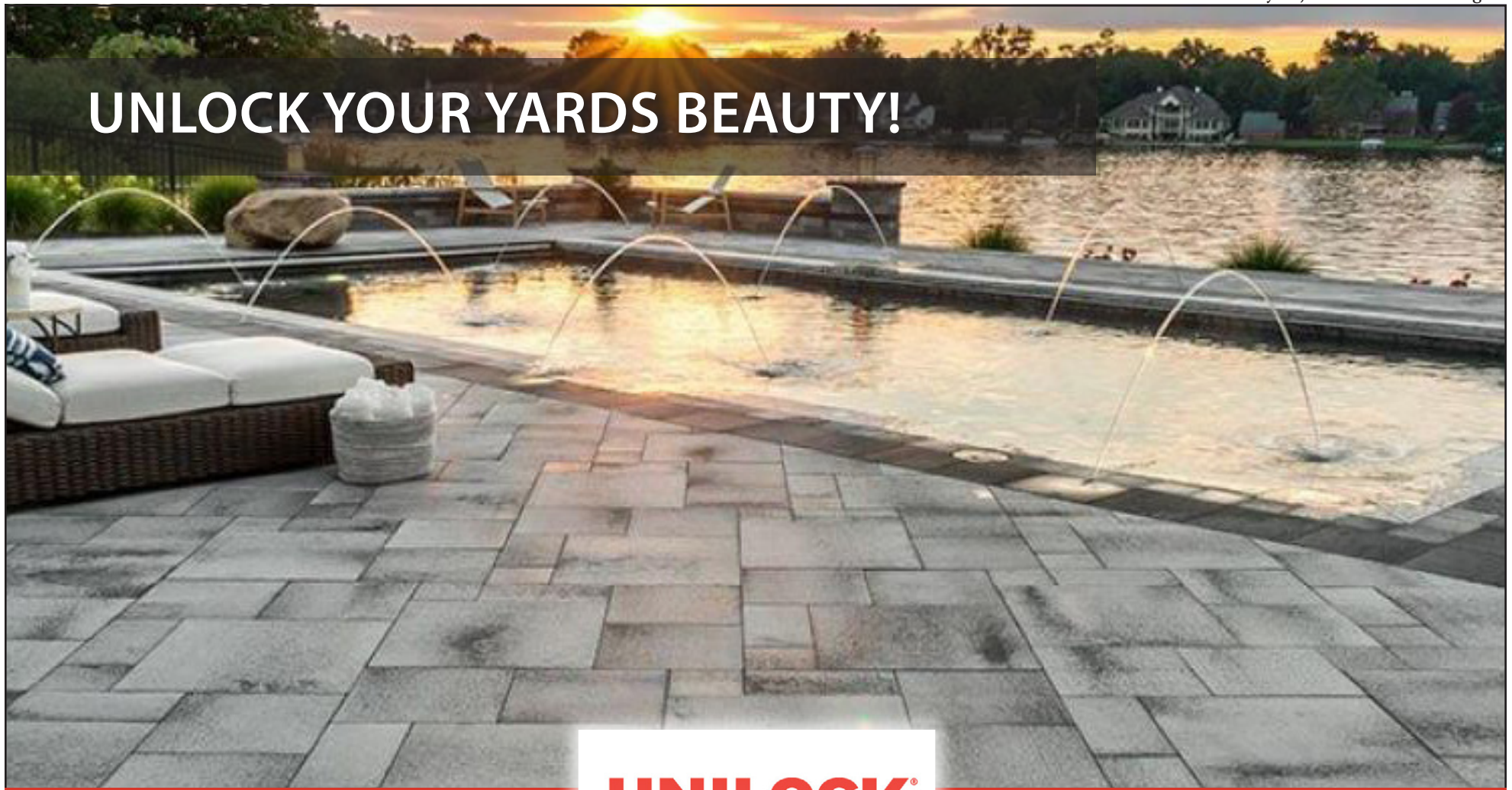
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Sarah Spoonholtz

Regional Director,
SMR Chamber

FORE! Ladies Exclusive & Annual Outing

Heading into summer many of us will find ourselves on the golf course for the classic mix of business and pleasure. We at the **Southwest Michigan Chamber** are right in the middle of planning not one, but two golfing events that will allow you some quality time on the links!

First up is our brand new **Wine & Nine** event on **Friday, June 2nd at Pipestone Creek Golf Course from 2:00 until 7:00 p.m.** This *ladies exclusive event* is targeted towards helping women feel comfortable on the course. We've had countless members share with us that heading into summer, they get inundated with requests for business meetings or to play in golf outings, but many of their female staff don't feel comfortable doing so.

Wine & Nine was created to help remove the intimidation factor of being a new player who might be out on the course with more experienced players. The event will begin with 30-minutes with golf pros going over the basics of the game, before heading out on the course for 9 holes, and returning to the clubhouse for wine, networking, and tacos! (Because, who doesn't love wine and tacos!)

While discussing the premise of Wine & Nine, I asked multiple female friends what course they would feel the most comfortable on, and it was a resounding "Pipestone Creek Golf Course." Not only is it an easily walkable 18 holes, but the atmosphere in general is relaxed, beautiful, and the farthest from intimidating. Everything that makes it appealing to a first time golfer!

Hey Sarah, that sounds like a fun event, how can we get involved? GREAT question!! If you are a business that targets female customers, know that we have 72 female decision makers who you can interact with directly on the course. There is a wide variety of sponsorship opportunities available, and we are happy to customize a sponsorship for your business too, but the deadline to be part of Wine & Nine is Monday, May 22nd.

The unfortunate side of things, is if you're a female golfer wanting to learn to play, we are almost completely sold out, with a single player and one foursome left at the time of this writing! You are welcome to contact **Jasmine Hansen at jhansen@smrchamber.com** or by calling 269-932-4605 and asking to be placed on the waitlist - she can also share with you sponsorship opportunities and how you can get more involved!

Currently, we have an amazing group of sponsors that I'd like to thank: **Lake Michigan College, Schroeder Furniture, Starks Family Funeral Homes & Cremation Services, Clark Insurance Agency, and Roggow Construction Company.**

Our next outing is our **63rd Annual Chamber Golf Outing on Monday, July 17th at Lake Michigan Hills Golf Club** presented by **Blue Cross Blue Shield of Michigan, Indiana Michigan Power an AEP Company, Sturgis Bank - St. Joseph Banking Center, and the Southwest Michigan Tourist Council.** This event is a best ball scramble with a shotgun start at 9:00 a.m., the **19th Hole After Party presented by Honor Credit Union** and is always a huge favorite for players and sponsors alike!

This is a great opportunity to showcase your business as a sponsor, treat your staff and/or clients to a day on the course, network with some of the area's senior level executives, and support your Southwest Michigan Regional Chamber.

Prizes will be awarded for the top foursome of the day, plus chances to win at game holes include the **Fastest Hole with the South Bend International Airport, Longest Drives, Closest to the Pin, and a Putting Contest with United Federal Credit Union!**

Again, we couldn't host such a successful event without our sponsors, which include: **Blue Cross Blue Shield of Michigan, Indiana Michigan Power an AEP Company, Sturgis Bank - St. Joseph Banking Center, Southwest Michigan Tourist Council, Honor Credit Union, Corewell Health, Lakeland Care Network, The Northern Indiana Chapter of the National Electrical Contractors Association (NECA), The Inn at Harbor Shores, South Bend International Airport, Edgewater Automation, US Army Recruiters, BOSS Services, Meridian Title, United Federal Credit Union, Berrien Dental, and Clark Insurance Agency.**

You can find all the details on both golf events and more by visiting smrchamber.com or emailing me at sspoonholtz@smrchamber.com. Looking forward to seeing you around Southwest Michigan!

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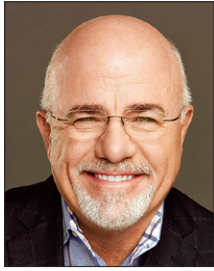
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Dave Ramsey

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The Ramsey Show

Dave Says

Is the Threat of De-Dollarization Real?

Dear Dave,
I'm hearing more and more about "de-dollarization" and how several countries are moving away from the U.S. dollar as their basis of international trade. Will this affect the strength of the dollar, and should I be concerned about how I'm saving and investing because of this?

Zack
Dear Zack,
First and foremost, I care enough about you to say you may be spending way too much time on the internet, buddy. You're drifting into the realm of conspiracy theories here, so let's slow down and take a look at some facts.

China, Brazil and Russia are the three main players in all this. They already don't use the U.S. dollar as their basis of international trade—all three have their own currency, and there's a conversion rate between all those currencies and the U.S. dollar. Those three countries, along with some of the oil-producing countries from the Middle East they're trying to get on board with the idea, are talking about developing one currency they all use. In international trade, that currency would be

converted back and forth to dollars—much like what Europe did with the euro. Which, by the way, really hasn't worked out so well.

Are those countries going to be able to devalue the dollar by doing that? No. Why? Because while those countries take up a lot of land mass, they don't take up a lot of the gross domestic product (GDP) of the world. The United States still represents the vast majority of the world's GDP. Sure, China's big in that regard. But Russia doesn't bring much to the table, and Brazil is barely scraping by in a failed economy. Plus, they're tiny as far as economics are concerned. I mean, Texas probably has a larger GDP than Brazil.

In other words, they just don't have the muscle to take down the dollar mathematically speaking. Now, if they do manage to put this idea together, it still won't end in "de-dollarization." The dollar will not be done away with. Even if they create their own currency, they're still going to have to trade with the 800-pound gorilla, which is America. And they're going to have to trade with us in dollars.

Am I worried about this, Zack? Not one bit. And you shouldn't be either.
— Dave

** Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of "The Ramsey Show." He has appeared on "Good Morning America," "CBS This Morning," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth, and enhance their lives. He also serves as CEO of Ramsey Solutions.*

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Moody *Continued from cover*

The new half moon-shaped booths seat tables of up to six or seven, according to Heidi and Joel, and were custom built in Detroit.

"I've never actually sat in a more comfortable booth in my life," Joel said. "So, we're really happy with that."

There is also a new private dining room featuring a 10 foot long live edge Red Oak table that seats up to 12 people.

"It's definitely a showstopper," Joel said. "It took six grown men to lift this piece of wood into the restaurant."



www.MailMaxOnline.com

During summer months, it will be used as private dining for groups, and in the off-season, Chef Joel will be creating intimate cooking experiences.

"A three-course meal with a drink to match every course," Joel said. "We haven't hashed out all the details yet, but I'm thinking about running a menu for a whole month and doing it maybe two to four times."

In addition to the physical changes, Joel said there are a couple of menu changes, including a seafood dip with shrimp, crab, lobster and cream cheese served with toasted pita. They've also added a new "seafood Rangoon" sushi roll. Both items are already a hit, according to Joel.

Some other changes include the ability for patrons to be able to make reservations through the restaurant's website, taste-southaven.com. The Gesiakowskis said they also plan to celebrate their 10-year anniversary with a special deal for their customers. For updates, or to see current hours as the summer season approaches, follow the restaurant's Facebook page.

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Lory's Place

Run & Walk May 20

On Saturday, May 20, Lory's Place, the grief and healing center of Caring Circle and part of Corewell Health, will host its 19th annual Run Walk Rock 5K. Runners, walkers, and other supporters can still register. The event will take place in St. Joseph and is presented by the McLoughlin Family Foundation.

Since the opening of Lory's Place bereavement programs in 2004, the organization has supported 54,873 children and adults after the death of a significant person in Allegan, Berrien, Cass, and Van Buren counties. Donations and participation in the event make it possible for Lory's Place to continue offering programs and services

to all who are grieving, regardless of their financial circumstances.

"This event is a wonderful fundraiser, but also a 'friendraiser', bringing the importance of grief support front and center. Without our community these services would not be possible," said Stephanie Kohler-Pagan, Director of Bereavement and Lory's Place, Corewell Health in Southwest Michigan.

The overall winner of the 5K will be presented with a signature rocking chair. And a \$500 check will be awarded to the school with the most participants registered for the event.

Participants start off from Lory's Place, located in the Edgewater Plaza at 445 Upton Drive, St. Joseph at 8:30 a.m., running or walking along the marina of the St. Joseph River, past the shoreline of Lake

Michigan, and down the historical brick streets of Ridgeway. Those looking for a slower pace can enjoy all the fun in a restful rocking chair near the start or finish line. All events are timed and begin and end at Lory's Place.

Registration is now open with discounted rates available for early sign-ups: \$35 if registered from May 1 to 18 \$40 if registered on May 19 to 20 Groups of four or more will receive a \$5 discount per registration. For more information and to register, visit lorysplace.org/rwr or call 269.983.2707.

Pat Moody
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2023-2024 SCHOOLS OF CHOICE

Please visit LakeshorePublicSchools.net for application and more info. Late applications cannot be accepted and applicants must be residents of Berrien County.

269-428-1400

LAKE SHORE PUBLIC SCHOOLS

Lakeshore Public Schools is accepting **Schools of Choice** applications for non-resident students for 2023-2024 now through **May 22, 2023** in all grade levels: minimum of one (1) opening for each grade **Young 5's through 12th.**

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You're Invited to our Wedding Open House at The Inn at Harbor Shores

Join us on Sunday, May 21st, 2023 from 1:00pm-4:00pm at 800 Whitwam Drive, St. Joseph to see our space, sample some of our hors d'oeuvres, sample our signature cocktail, meet our staff, and see some of our preferred vendors.

2023 or 2024 weddings booked at the open house will receive \$1,000 off venue fee

For more information you can reach us by email at events@innatharborshores.com

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2023 FORD F-250 4X4

Oxford White, 6.8 V8 Engine, Chrome Package, Snow Plow Prep Package, Locking Rear Axle, Platform Running Boards, and Much More! F23046

MSRP.....\$49,980
 SIEMANS DISCOUNT.....- 485
SALE PRICE FOR EVERYONE \$49,495
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$48,995

(*MUST QUALIFY)



2023 FORD F-150 SUPERCREW XLT 4X4

Iconic Silver Metallic, 2.7 V6 EcoBoost Engine, 20 Inch Chrome PVD Wheels, On-Board Scales with Smart Hitch, Interior Work Surface, Power Sliding Rear Window, XLT Chrome Appearance Group, and Much More! F23064

MSRP.....\$58,040
 SIEMANS DISCOUNT.....- 3,045
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
SALE PRICE FOR EVERYONE \$52,495
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$51,995

PLUS 0.0% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
 (**MUST TRADE-IN QUALIFYING FORD VEHICLE)



2023 FORD F-150 XLT 4X4 SUPERCREW HERITAGE EDITION

Avalanche with Black Two-Tone Accent, 2.7 V6 EcoBoost Engine, 20 Inch Wheels with All Terrain Tires, Interior Work Surface, Locking Rear Axle, and Much More! Sharp Truck! Must See! F23076

MSRP.....\$60,215
 SIEMANS DISCOUNT.....- 2,220
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
SALE PRICE FOR EVERYONE \$55,495
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$54,995

PLUS 0.0% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

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 (**MUST TRADE-IN QUALIFYING FORD VEHICLE)



2023 FORD F-150 SUPERCREW XLT 4X4 DEMO

Avalanche, Remote Start, XLT Sport Appearance Package, 360 Degree Camera Package, 20 Inch Six Spoke Aluminum Wheels, Power Adjustable Pedals, Trailer Tow Package, Trailer Brake Controller, Power Sliding Rear Window, Navigation, Locking Rear Axle, 2.7 EcoBoost V6 Engine, Tailgate Step, and Much More! F23018

MSRP.....\$63,600
 SIEMANS DISCOUNT.....- 4,105
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
SALE PRICE FOR EVERYONE \$56,995
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$56,495

PLUS 0.0% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

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2022 FORD F-250 SERVICE TRUCK 4X4

Oxford White, 6.2 V8 Engine, Rear View Camera, Trailer Brake Controller, Platform Running Boards, Locking Rear Axle, Power Windows and Locks, Snow Plow Prep Package, Knapheide Service Body, and Much More! F22293

MSRP.....\$47,265
 ADD FOR KNAPHEIDE SERVICE BODY...+13,382
 SUBTOTAL.....\$60,647
 SIEMANS DISCOUNT.....- 652
SALE PRICE FOR EVERYONE \$59,995
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$59,495

(*MUST QUALIFY)



2023 FORD F-150 SUPERCREW XLT 4X4

Iconic Silver Metallic, 3.5 PowerBoost Full Hybrid Engine, Locking Rear Axle, Navigation, Twin Panel Moonroof, Interior Work Surface, Pro Power Onboard 7.2KW, Trailer Tow Package, Tailgate Step, LED Box Lighting, XLT Sport Appearance Package, and Much More! F23020

MSRP.....\$67,005
 SIEMANS DISCOUNT.....- 3,010
 BONUS CUSTOMER CASH.....- 750
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
SALE PRICE FOR EVERYONE \$60,745
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$60,245

PLUS 0.0% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
 (**MUST TRADE-IN QUALIFYING FORD VEHICLE)



2023 FORD F-150 4X4 SUPERCREW LARIAT

Agate Black Metallic, Leather Bucket Seats, 3.5 EcoBoost V6 Engine, Navigation, Interior Work Surface, Max Trailer Tow Package, Wheel Well Liners, 36 Gallon Tank, Trailer Brake Controller, 12 Inch Touchscreen, Heated/Ventilated Front Seats, 20 Inch Chrome PVD Wheels, Locking Rear Axle, and Much More! F23092

MSRP.....\$70,360
 SIEMANS DISCOUNT.....- 2,365
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
SALE PRICE FOR EVERYONE \$65,495
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$64,995

PLUS 0.0% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
 (**MUST TRADE-IN QUALIFYING FORD VEHICLE)



2023 FORD F-250 CREW CAB 4X4

Oxford White, STX Appearance Group, Privacy Glass, Strobe Light (Amber/White) Package, Spray-In Bedliner, Remote Start, Wheel Well Liner, Power Sliding Rear Window, Aluminum Cross Bed Toolbox, 6.7 Power Stroke DIESEL, 360 Degree Camera Package, Locking Rear Axle, Tow Technology Package, Reverse Sensing System, 18 Inch Black Aluminum Wheels, and Much More! F23091

MSRP.....\$72,660
 SIEMANS DISCOUNT.....- 665
SALE PRICE FOR EVERYONE \$71,995
 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH* - 500
AS LOW AS \$71,495

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2023 RAM 1500 CREW CAB 4X4

Bright White, Vinyl Seats, Anti-Spin Rear Axle, 3.6 V6 Engine, Trailer Hitch, Back-Up Camera, Touchscreen Radio, and Much More! C23110

MSRP.....\$46,390
 SIEMANS DISCOUNT.....- 395
 BONUS CASH.....- 2,000
SALE PRICE FOR EVERYONE \$43,995
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$43,495

(*MUST QUALIFY)



2023 RAM 1500 QUAD CAB 4X4 BIG HORN

Diamond Black Crystal, Night Edition, Bucket Seats, 3.6 V6 Engine, 20 Inch Wheels, Anti-Spin Rear Axle, Power Seat, Touchscreen Radio, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Power Adjustable Pedals, Power Seat, and Much More! C23064

MSRP.....\$54,060
 SIEMANS DISCOUNT.....- 865
 2023 CHRYSLER CAPITAL BONUS CASH* - 1,000
 BONUS CASH.....- 2,000
SALE PRICE FOR EVERYONE \$50,195
 STELLANTIS LEASE LOYALTY BONUS CASH* - 2,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$47,695

(*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL)



2022 RAM 1500 CREW CAB 4X4 BIG HORN

Billet Silver, Sport Appearance Package, 20 Inch Aluminum Chrome Clad Wheels, Anti-Spin Rear Axle, Remote Start System, Touchscreen Radio, Rear Power Sliding Window, and Much More! C22216

MSRP.....\$56,580
 SIEMANS DISCOUNT.....- 3,085
 2022 CHRYSLER CAPITAL BONUS CASH* - 1,000
 BONUS CASH.....- 2,000
SALE PRICE FOR EVERYONE \$50,495
 STELLANTIS LEASE LOYALTY BONUS CASH* - 2,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$47,995

(*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL)



2022 RAM 2500 PLOW TRUCK

Bright White, 6.4 V8 HEMI Engine, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, Remote Keyless Entry, Fog Lamps, Electronic Shift-On-The-Fly Transfer Case, Snow Chief Group, Western 8.5 MVP3 Steel V-Plow, and Much More! C22255

MSRP.....\$55,190
 ADD FOR V-PLOW.....+10,730
 SUBTOTAL.....\$65,920
 SIEMANS DISCOUNT.....- 4,925
 GREAT LAKES BC BONUS CASH.....- 1,000
 BONUS CASH.....- 1,000
 SELL-DOWN BONUS CASH**.....- 1,000
SALE PRICE FOR EVERYONE \$57,995
 2022 ON-THE-JOB SNOW PLOW UPFIT*** - 1,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$56,495

(*MUST QUALIFY/**RESIDENCY RESTRICTIONS APPLY/ ***BUSINESS OWNERS ONLY)



2022 RAM 2500 CREW CAB 4X4

Patriot Blue Pearl, Snow Chief Group, Anti-Spin Rear Axle, 6.7 Cummins Turbo Diesel, Rear Power Sliding Window, Chrome Appearance Group, Clearance Lamps, Electronic Shift On-The-Fly Transfer Case, Trailer Brake Controller, Power Trailer Tow Mirrors, and Much More! C22190

MSRP.....\$65,385
 SIEMANS DISCOUNT.....- 2,485
 GREAT LAKES BC BONUS CASH.....- 1,000
 BONUS CASH.....- 1,000
 SELL-DOWN BONUS CASH**.....- 1,000
SALE PRICE FOR EVERYONE \$59,900
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$59,400

(*MUST QUALIFY/**RESIDENCY RESTRICTIONS APPLY)



2022 RAM 2500 CREW CAB 4X4 LARAMIE

Diamond Black Crystal, Leather Seats, 6.4 V8 Engine, 20 Inch Polished Aluminum Wheels, LED Box Lighting, Anti-Spin Rear Axle, Navigation, Heated Seats, 17 Speaker Harman Kardon Premium Sound, Sport Appearance Package, and Much More! C22215

MSRP.....\$72,340
 SIEMANS DISCOUNT.....- 3,345
 GREAT LAKES BC BONUS CASH.....- 1,000
 BONUS CASH.....- 1,000
 SELL-DOWN BONUS CASH**.....- 1,000
SALE PRICE FOR EVERYONE \$65,995
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$65,495

(*MUST QUALIFY/**RESIDENCY RESTRICTIONS APPLY)



2022 RAM 1500 LIMITED CREW CAB 4X4

Billet Silver Metallic, 5.7 HEMI V8 Engine, Leather Seats, Ram Box Cargo Management, Dual Pane Panoramic Sunroof, Anti-Spin Rear Axle, Trailer Brake Controller, 22 Inch Black Aluminum Wheels, Ram (RED) Edition, 19 Speaker Harman Kardon Speaker System, Tri-Fold Tonneau Cover, Spray-In Bedliner, Power Running Boards, Heated Seats, Ventilated Front Seats, Heated Steering Wheel, Navigation, 12 Inch Touchscreen, and Much More! C22164

MSRP.....\$75,550
 SIEMANS DISCOUNT.....- 6,055
SALE PRICE FOR EVERYONE \$69,495
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$68,995

(*MUST QUALIFY)



2023 RAM 5500 4X4 DUMPING PLATFORM

Bright White, 6.7 Cummins DIESEL Engine, Power Windows and Locks, AISIN Transmission, Transfer Case Shield, Trailer Brake Controller, 16 Foot Platform Flatbed with Dumping Hoist, and Much More! C23043

MSRP.....\$69,220
 ADD FOR DUMPING PLATFORM...+19,524
 SUBTOTAL.....\$88,744
 SIEMANS DISCOUNT.....- 749
SALE PRICE FOR EVERYONE \$87,995
 2023 ON-THE-JOB \$1000 COMMERCIAL EQUIPMENT/UPFIT** - 1,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$86,495

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MANAGER'S

WAS \$44,500



**2020 FORD F-150 XLT
SUPERCREW 4X4**
NOW \$42,772

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 31K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Sliding Rear Windows, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23024

WAS \$20,943



**2020 KIA
SPORTAGE LX AWD**
NOW \$20,548

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 77K Miles, Power Driver's Seat, Heated Front Seats, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Rear Cross-Traffic Monitor, Blind Spot Collision Warning, Back-Up Camera, Remote Keyless Entry System, Black Cherry Pearl, U23005A

WAS \$59,995



**2017 FORD F-250 SRW
LARIAT CREW CAB 4X4**
NOW \$58,815

6.7 V8 DIESEL Power Stroke EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Bedliner, Power Running Boards, FX4 Off-Road Package, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Moon Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ruby Red Metallic, F22302A

WAS \$43,995



**2019 FORD RANGER
SUPERCREW FX4 ROCKY RIDGE**
NOW \$42,800

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 28K Miles, Rocky Ridge Conversion Package, Security Cover, Bedliner, Step Bars, Remote Start, SYNC 3, Power Leather Heated Front Seats, Power Slide Rear Window, Climate Control, Blind Spot with Cross Traffic Alert, Lane Keeping System, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Hot Pepper Red Metallic, C22087C

WAS \$48,170



**2021 JEEP GRAND
CHEROKEE L LIMITED 4X4**
NOW \$45,695

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 18K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Silver Zynith, U22114

WAS \$32,806



**2021 JEEP RENEGADE
TRAILHAWK 4X4**
NOW \$28,289

1.3 TURBO, 9 Speed Automatic, Aluminum Wheels, Only 7K Miles! Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Dual Pane Panoramic Sunroof, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Silver Glacier Metallic, C23038A

WAS \$55,255



**2017 FORD F-250 LARIAT
SRW CREW CAB 4X4**
NOW \$51,976

6.2 V8 EFI Engine, 6 Speed Auto, Alum Wheels, 50K Mi, Bedliner, Running Boards, Remote Start, Nav, SYNC 3, Chrome Pkg, Power Leather Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Auto Climate Control, Adaptive Steering, Lane Keeping Alert, Blind Spot Info System, Reverse Sensing System, Back-Up Camera, Trailer Brake Controller, Tow Technology Bundle, Remote Keyless Entry System, Shadow Black, F22294A

WAS \$34,797



**2017 FORD E
DUTY CUTAWAY**
NOW \$34,797

6.8 V10 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 100K Miles, Cruise Control, Black Vinyl Floor Covering, Remote Keyless Entry System, Oxford White

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**2019 CHEVY
EQUINOX LS AWD**
NOW \$23,991

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sandy Ridge Metallic, U23048



**2022 KIA SORENTO
X-LINE S AWD**
NOW \$38,995

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 9K Miles! Navigation, Power Driver's Seat, Leather Heated Front Seats, 3rd Row Seating, Dual Pane Moonroof, Climate Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Wolf Gray, C23120A



**2020 CHEVY SILVERADO 1500 Z71
CUSTOM TRAIL BOX CREW CAB 4X4**
NOW \$43,916

5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Security Cover, Bedliner, Locking/Limited Slip Differential, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Red Hot, U23056



**2022 FORD
EXPLORE**
NOW \$42,800

3.0 EcoBoost V6 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 28K Miles, Security Cover, Bedliner, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Moonroof, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Hot Pepper Red Metallic, C22087C



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SPECIALS

WAS \$47,995



2021 DODGE CHALLENGER R/T SCAT PACK
NOW \$47,500

6.4 V8 SRT HEMI Engine, 6 Speed Manual Transmission, Aluminum Wheels, Only 2K Miles, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Alpine Audio Group, Back-Up Camera, Remote Keyless Entry System, Dodge Certified! Granite Pearlcoat. C23022A

WAS \$36,899



2020 JEEP GRAND CHEROKEE LAREDO 4X4
NOW \$35,831

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Power Driver's Seat, Climate Control, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal. C23045A

WAS \$38,995



2019 FORD F-150 XLT SUPERCREW 4X4
NOW \$37,907

2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 50K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black. U23016

WAS \$35,995



2017 JEEP WRANGLER UNLIMITED SAHARA 4X4
NOW \$34,681

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, Only 29K Miles, Remote Start, Navigation, Body Color 3-Piece Hardtop, Leather Heated Front Seats, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Chief Clearcoat. C23079A



2015 FORD SUPER DUTY BOX TRUCK
NOW \$31,644

3.5 V6 EcoBoost Engine, 6 Speed Automatic, Steel Wheels, Power Windows and Locks, Remote Keyless Entry System, Ford Certified! U22185

WAS \$48,692



2021 JEEP GLADIATOR HIGH ALTITUDE 4X4
NOW \$45,931

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Bed Liner, Running Boards, Navigation, Body Color 3-Piece Hard Top, Leather Seats, Rear Sliding Window, Alpine Premium Audio System, Touchscreen Display, Rear Assist System, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Black Clearcoat. C22135B

WAS \$62,875



2016 RAM 3500 LARAMIE LONGHORN CREW CAB 4X4
NOW \$60,980

6.7 Cummins Turbo DIESEL, 6 Speed Auto, Alum Wheels, 36K Miles, Dual Wheels Rear Axle, Bedliner, Running Boards, Remote Start & Keyless Entry, Nav, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Power Sunroof, Touchscreen Display, Rear Parking Aid, Back-Up Camera, Trailer Brake Control, Bright White Clearcoat. C22110A

WAS \$29,995



2018 JEEP GRAND CHEROKEE ALTITUDE 4X4
NOW \$29,295

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Suede Front Seats, Heated Steering Wheel, Auto Climate Control, Rear Parking Aid, Rear Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat. M23019A

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2022 FORD BRONCO SPORT 4X4
NOW \$31,769

2.0 V4 EcoBoost Engine, 25K Miles, Remote Start, Navigation, SYNC 3, Memory Package, 2nd Row Heated Seats, Panoramic Moon Roof, Blind Spot Monitor, Adaptive Cruise Control, Lane Keeping Assist, Front Collision Mitigation, Aerial View Display System, Remote Keyless Entry System, Ford Certified! Stone Blue Metallic. U23015A



2020 HONDA PASSPORT EX-L AWD
NOW \$32,995

3.5 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Memory Power Leather Heated Front Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Power Liftgate, Balance of Power Train Factory Warranty! Lunar Silver. M23038A



2022 RAM 3500 LARAMIE CREW CAB 4X4
NOW \$79,995

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Glenn Rosenbaum
Pastor

A Sense of Worth

For you know that it was not with perishable things such as silver or gold that you were redeemed from the empty way of life handed down to you from your forefathers, but with the precious blood of Christ, a lamb without blemish or defect. ~ 1 Peter 1:18,19

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So, what did God pay for you? He paid the blood of Jesus for you. Proving what? Proving that God thinks you’re priceless! Proving that God likes you! Yes, right now! And that he’ll keep on liking you, forever!

Prayer: Lord Jesus, I marvel that you were willing to pay the price for my sins, even though it cost you your precious blood. Thank you. Amen.

Submitted by Pastor Glenn T. Rosenbaum
Administrative Pastor
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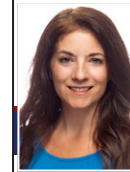
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**Don
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Humorist

Doggin' Picasso

As a globally famous artiste, I enjoy checking out the work of other somewhat well-known creators; in the last couple years, I've partaken of a virtual Van Gogh exhibition, a display of works by street artist Banksy, a show featuring pieces by Andy Warhol, and last week, a collection of landscapes by a fellow named Picasso.

Now even though I'm just a palooka from a small town in Indiana, I don't shy away from trying to broaden my horizons and seeking to "connect" and appreciate art that is universally renowned as "great." But try as I might, I just can't warm up to a lot of Picasso's art. There, I said it. If you've always suspected I was uncool I have now verified it for you.

But there were still things I really liked about the Picasso show. Mostly the photos and video clips that were staged around the paintings, which attracted me for the glimpses into the ordinariness that Picasso lived - almost like he was a palooka from a small town in Indiana!

For example, I didn't know that Picasso liked pets. One of his mistresses, Françoise Gilot, said animals "were exempt from the suspicion with which he regarded people."

Picasso owned a LOT of dogs throughout his life. One dog in particular got a small shout-out in the exhibition. He's shown in home movies taken in the 1930s (back when

Picasso worked his hair into a major-league comber. See? An ordinary thing, right?). The pooch is said to be a Pyrenean Mountain Dog (which, while I'm reluctant to sound like a palooka from a small town in Indiana, just looks like a St. Bernard to me. I know, I'm a Philistine!).

What I like best about the dog is its name: Bob. Of course, that may be a diminutive of some other more exotic name, but no matter, history remembers him as Bob - quite an ordinary choice by a guy who strove to appear extraordinary! (No offense to you Bobs out there!)

When I got to googling Picasso and his dogs, I learned the most famous was a dachshund, named Lump. That's German for "rascal," and it's pronounced "Loomp." I suppose if you mispronounced it in front of Picasso, he might give you a thump on the head.

The intensity of Picasso's affection for Lump is such that Lump has his own Wikipedia page. Showing once again, it's not always what you know, but who you know.

Then again, Lump's fame might stem from this anecdote, which pops up repeatedly when googling him: Seeking to amuse and, yes, let's call it what it was, **spoil** the dog, Picasso once drew a rabbit on the bottom of an old box which had once contained a sugar-frosted cake. Picasso cut out the drawing and gave it to Lump. Who dashed off with it to a quiet corner in the yard. And ate it.

So, some of Lump's notoriety perhaps is due to his consumption - literally - of a Picasso drawing that today would be worth a great honkin' boodle of money.

It does make me wonder though: Was Lump merely expressing the frustration a lot of us have in trying to like Picasso's art? Was he, as a long-unsubstantiated rumor has it, just a pooch-looka from a small town in Indiana?

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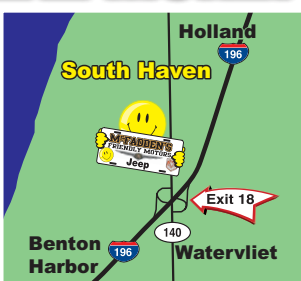
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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Depending on model. Never tow beyond a vehicle's published towing capacities. Before towing, confirm your vehicle and trailer are compatible, hooked up and loaded properly and that you have any necessary additional equipment. Do not exceed any Weight Ratings and follow all instructions in your Owner's Manual. The maximum you can tow depends on base curb weight plus the total weight of any cargo, occupants, and added vehicle equipment. "Added vehicle equipment" includes additional standard/optional equipment and accessories added by the manufacturer, dealer and/or vehicle owners. The only way to be certain of your vehicle's exact curb weight is to weigh your vehicle without passengers or cargo. 3. Tundra Full-Size Pickup Class. Kelley Blue Book's projected resale value is specific to the 2023 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 4. Based on manufacturers' sales data from CY 2005-2022. 5. New 2023 Tacoma 3.99% APR for 48 Months with \$22.57 per \$1,000 borrowed OR 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.49% APR for 72 Months with \$16.33 per \$1,000 borrowed. Subject to approved credit thru TFS. Tier 1+ & 1 only. See participating dealer for details. 6. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 7. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 8. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. For 5, 6 & 7 - Must take retail delivery from new 2023 dealer stock while supply lasts between 5/3/23 and 5/31/23. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 5/31/23.



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