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# Moody on The Market

Pat. Moody

# **Local Businesses** Hope to Become **National Brands**

Two entrepreneurs in Michigan's Great Southwest are venturing into the World of Franchising... seeking to duplicate their successes around the USA. At the same time, they're both expanding their businesses here in our region.

Mosquito Mob, owned by Josh Kitchell and Crazy King Burriitos, owned by David Schuck and Karen Garlanger, are in the MoodyOnTheMarket.com entrepreneurial spotlight this week:

# **MOSQUITO MOB**

Just over five years ago, Josh Kitchell owned and operated fitness facilities, helping people exercise, build muscle, and stay healthy. Today, Kitchell is helping people in a different way - he's running a successful pest control company and he's doing it so well, he's beginning to franchise his business model.

Twenty-four months before the COVID pandemic took hold, Kitchell sold his fitness center operations and made a career change. He started working for a pest control company in Benton Harbor. He managed operations and helped to grow that business. Kitchell enjoyed the work, and when the owner decided to retire, Kitchell decided to open his own business and thus Mosquito Mob was horn

"From creation to where we are today, it's all from my head," said Kitchell, who thinks of his business as a family operation, hence the company name, Mosquito Mob.

Continued on page 6





Arthur President,

Havlicek

# Vote "YES" on LMC Millage Renewal

At the start of the 2000s, the Michigan state government implemented a significant shift to promote four-year college degrees for everyone. Regardless of career interests or abilities, obtaining a bachelor's degree became the focal point and was

expected to drive an economic upswing for Michigan. Unfortunately, that's not what happened.

Talk to employers in Southwest Michigan today and they will tell you it is not necessarily about the degree but

Continued on page 2

# **Inserts & Promotions**

- ALDI
- Dollar General
  - Family Fare
- Hardings Friendly Markets
- Martin's Super Markets

Inserts may vary by zip code

# **Havlicek** *Continued from cover*

about proving you have the skills. Whether it's technical training, certificates, industry certifications, or short-term educational credentials that also have college credit, the pathway to the middle class has changed.

In Ohio, for example, individuals who initially obtained a non-degree credential and subsequently pursued another credential experienced over \$9,000 in additional annual earnings according to a study. This was achieved without incurring the burdensome costs of student loans and other obstacles.

So, while four-year degrees remain crucial for specific careers, the emphasis should shift towards "training beyond high school." That's why the Southwest Michigan Regional Chamber of Commerce and other entities are supporting the millage renewal for Lake Michigan College on August 8th.

In Michigan, approximately 50% of community college revenue comes from property taxes, with tuition contributing around 25%, state appropriations providing 17%, and private support covering the remaining portion. This renewal has been supported by the community for decades and provides about a quarter of the operating budget for LMC. Its passage is *critical* 

to building our workforce and retaining our children and grandchildren in Southwest Michigan.

Behind the scenes and often without much fanfare, Lake Michigan
College will work with area businesses
and organizations to align talent needs
with short-term, certificate, and degree
programs. LMC has apprenticeship
agreements with more than 40 different companies and works closely with
local manufacturers to ensure programs meet industry standards. They
allow companies to utilize the state-ofthe-art Hanson Technology Center and
have created 5-week accelerated training programs that can expedite a student's apprenticeship pathway.

Why is this so important? Because over 70% of Michigan jobs today require some training after high school, yet only 37% of Berrien County residents and 29% of Van Buren County Residents of working age have earned a post-secondary credential.

For Southwest Michigan to remain competitive, it is *imperative* we maintain access to Lake Michigan College's high-quality and flexible training programs. We invite you to join us in voting "Yes" on the LMC millage renewal, either through absentee ballot or on August 8th.



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# Photo of the Week



# **Purple Patriotism**

**Photo by Luke Ring** 

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com**Photos must be horizontal orientation to be considered for Photo of the Week.





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# The Best Mattresses.

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Dave Ramsey

Financial Expert The Ramsey Show

# **Dave Says** Find an Advisor with the **Heart of a Teacher**

Dear Dave,

I'm a widow, and I retired recently. My husband took care of most of our finances. We never had any debt, but after my husband died and I started learning a little bit more about how money works, I'm concerned too much of it may be invested in CDs. The total nest egg is a little over \$1.5 million, with \$300,000 of that in CDs. There's also a \$317,000 annuity, a 403(b) and around \$900,000 in IRA mutual funds. I want to learn even more about financial matters, so how do you think I should handle things going forward?

Naomi Dear Naomi,

Well, the CDs (Certificates of Deposit) give you stability, if nothing else. They're generally considered a safe, low-risk investment, but they don't really give you the best bang for your bucks. If you've had good luck with a variable annuity, that's fine, too. It sounds like you've also been very fortunate with your mutual fund investing. So, with all this money in different areas, you're definitely diversified.

In my mind, it's just a matter now of wrapping your arms around it all and developing a deeper understanding of things going forward. I'd urge you to find an investment professional in your area with the heart of a teacher. I'm talking about someone who wants to help people, and is interested in more than just making money off fees or commissions.

It sounds like you understand the value of learning about this stuff, and I'm really impressed by that. It's a smart and necessary thing. From here on out, every time you see an investment personwhoever it may be—your goal should be to leave the room smarter, and with more financial understanding, than you had

Naomi, I'm truly sorry about your husband. But you two did an amazing job with your finances over the years. You're worth well over \$1.5 million, and you have no debt. So, you're basically set for

Be wise, and be careful, Naomi. God bless you.

Dave

Description automatically generated \* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for the company Ramsey Solutions.



# **Carolyn Hanson**

If there is a project at hand at Berrien Community Foundation that can help others, Carolyn is ready to step up and help out.

Just the other day, she eagerly and joyfully said "yes" to wrapping hundreds of toothbrushes and toothpaste tubes together so they can be given away at the school-readiness event Backpacks For Good. which are held at four locations in Berrien County.

> Thanks for being AWESOME!



Do you know someone doing good in Berrien County?



Help us recognize them! Nominate them for our Gotcha Doin' Good feature to celebrate acts of kindness in our community! Scan the QR code or visit



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# **BERRIEN COUNTY VETERANS!**

**DINE & DISCOVER** 

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Information on the VA PACT ACT, Health Care and Compensation Claims will be available from the Berrien County Veteran Services.

DATE: Tuesday, August 22nd, 2023

TIME: 5:30 pm - 8:00 pm

**LOCATION:** Bridgman American Legion

4241 Legion Street, Bridgman, MI 49106

# TO REGISTER:

**DINNER WILL BE PROVIDED** 

CALL Berrien County Veteran Services @ 269-983-7111, ext 8224 OR email: veterans@berriencounty.org



Participation is limited to 25 veterans and their spouse/guest.

Proof of Veteran Status and Residency will be Requested.







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"We trademarked the name. The brand is ours. Now it's time to start spreading that brand across the country, because I really think that we have something that's special," said Kitchell.

Kitchell said he wants other people to enjoy the same success he's seen. Providing the opportunity through franchising to share the business model, the roadmap, the key learnings and ways to improve care for customers is what he hopes will bring additional success.

"It's more than just spraying people's yards for mosquitoes and ticks. It's about purchasing an experience. From the time when you're talking to customer service to the applicators, it's an experience," said Kitchell.

The first franchise has already been sold to an interest in Illinois. That franchise will start operations in 2024. Kitchell said in his model, he has two fulltime, year-round employees and eight seasonal workers.

As many businesses have seen challenges dealing with COVID-related supply chain issues and inflation, Kitchell says his business is well-positioned, and his workforce flexes during the on- and

off-season.

"I'm a planner, so I want to have at least two seasons ahead of product. Essentially, I have enough product to get me through 2025," said Kitchell. "As silly as it may sound, we don't spray for mosquitos in January, but that's when we have to prepare for the upcoming season. That's why we keep some of our people all year 'round."

Earlier this year, Kitchell was recognized during the 2023 SWMI Regional Chamber Awards as a Rising Star for his work with Mosquito Mob Services. One of his core beliefs is helping his team grow, assisting them in obtaining their GEDs and enrolling in college courses.

As for the prospects of seeing the Mosquito Mob brand go beyond Southwest Michigan, Kitchell said of the idea, "It's pretty exciting. I really think we have

# ENERGIZE YOUR SUMMER WITH HARBOR SHORES LIVE

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# **CRAZY KING BURRITO**

Crazy King Burrito in Lincoln
Township is expanding, both locally and across the United States. David Schuck and his wife Karen Garlanger opened
Crazy King Burrito at Red Arrow Highway and Glenlord in 2021 after being inspired by their favorite burrito place in Cozumel, Mexico. He and Karen now own the Stevensville location, and they're planning to open and own one in downtown St. Joseph. David says the location will be 316 State Street. What made them pick downtown St. Joe?

"The tourism of St. Joseph offers not only different but unique customers that are from all over the country that could spread the brand," Schuck said.

And St. Joseph is not all. David says the couple has franchised three other

locations and there are ten more franchises under construction around the country. The Little Rock, Arkansas location just opened a couple of weeks ago. We asked how it feels to see a food empire growing.

"It's been very rewarding, very exciting, and it's a daily development. Even though it's a franchise, it's supposed to be very standardized. Things are evolving every day."

Schuck says people sometimes ask him if he ever feels like McDonald's founder Ray Kroc. He says with so many things happening at once, it doesn't quite feel like that. Maybe one day it will. For now, he says the goal is to open the St. Joseph location in March. Progress has been slow with so much work to do helping other franchises launch.

Pat Moody Publisher, MoodyOnTheMarket.com moody@wsjm.com (269) 925-1111



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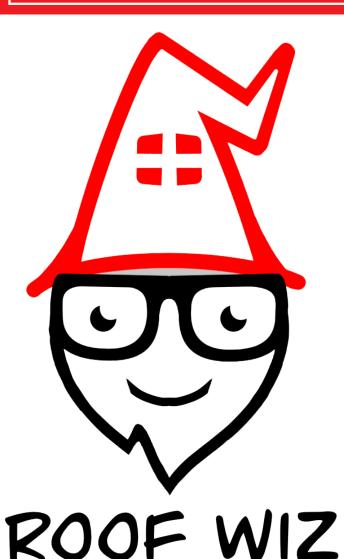


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Agate Black Metallic, ActiveX Seating Material, Heated Steering Wheel, Heated Front Seats, 18 Inch Bright Machined Aluminum Wheels, Panoramic Vista Roof, Power Liftgate, Remote Start, Wireless Charging Pad, and Much More! F23118

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# **2023 FORD RANGER CREW CAB 4X4 LARIAT**

Azure Gray, Leather Seats, Black Appearance Package, 18 Inch Black Painted Aluminum Wheels, Running Boards, Spray-In Bedliner, Remote Start, Adaptive Cruise Control, B&O 10 Speaker Sound System, Navigation, Forward Sensing System, and Much More! F23162

MSRP.....\$47,525 SIEMANS DISCOUNT.....- 330

**SALE PRICE FOR EVERYONE \$47,195** MILITARY OR FIRST RESPONDER APPRECIATION EXCLUSIVE CASH REWARD\* - 500

AS LOW AS \$46,695



# 2023 FORD F-150 SUPERCAB XLT 4X4

Iconic Silver Metallic, 2.7 V6 Ecoboost Engine, 20 Inch Chrome PVD Wheels, On-Board Scales with Smart Hitch, Interior Work Surface, Power Sliding Rear Window, XLT Chrome Appearance Group, and Much More! F23064

MSRP .....\$58,040 SIEMANS DISCOUNT...... 3,045 LOW APR RETAIL CONSUMER CASH\* - 500 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500 **SALE PRICE FOR EVERYONE \$51,995** 2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

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# **2023 FORD E-450 14 FOOT BOX TRUCK**

Oxford White, Cloth Seats, 7.3 Gas Engine, Cruise Control, Utilimaster 14 Foot Box, and Much More! F23007

.....\$39,470 ADD FOR UTILIMASTER BODY......+17,630 SUBTOTAL.....\$57,100 SIEMANS DISCOUNT.....- 1,105

**SALE PRICE FOR EVERYONE \$55,995** 

2023 MILITARY OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

AS LOW AS \$55,495



# **2022 FORD** F-350 4X4 FLATBED

Oxford White, 6.2 V8 Engine, 3.73 Locking Rear Axle, Upfitter Switches, Trailer Brake Controller, Power Windows and Locks, Running Boards, Back-Up Camera, Knapheide Flatbed, and Much More!

MSRP.....\$49,345 ADD FOR KNAPHEIDE FLATBED....+ 6,145 SUBTOTAL.....\$55,490 SIEMANS DISCOUNT.....- 995 **SALE PRICE FOR EVERYONE \$54,495** 

MILITARY OR FIRST RESPONDER APPRECIATION EXCLUSIVE CASH REWARD\* - 500

**AS LOW AS \$53,995** (\*MUST QUALIFY)



# 2022 FORD F-250 SUPERCAB SERVICE BODY

Oxford White, Locking Rear Axle, Power Windows and Locks, Trailer Brake Controller, Rear Camera. Knapheide Service Body, and Much More! F22229 .....\$46,420 ADD FOR SERVICE BODY.....+12,295 SUBTOTAL....\$58,715 SIEMANS DISCOUNT.....- 1,720 **SALE PRICE FOR EVERYONE \$56,995** 

MILITARY APPRECIATION EXCLUSIVE CASH REWARD\* - 500

**AS LOW AS \$56,495** 

(\*MUST QUALIFY)



# 2023 FORD F-150 SUPERCREW XLT 4X4

Iconic Silver Metallic, 3.5 PowerBoost Full Hybrid Engine. Locking Rear Axle, Navigation, Twin Panel Moonroof, Interior Work Surface, Pro Power Onboard 7.2KW, Trailer Tow Package, Tailgate Step, LED Box Lighting, XLT Sport Appearance Package, and Much More! F23020

MSRP.....\$67,005 SIEMANS DISCOUNT...... 3,010 LOW APR RETAIL CONSUMER CASH\* - 500 BONUS CUSTOMER CASH.....- 1,250 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500 **SALE PRICE FOR EVERYONE \$59,745** MILITARY APPRECIATION EXCLUSIVE CASH REWARD\* - 500

# AS LOW AS \$59,245

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# **2023 FORD EXPEDITION MAX LIMITED STEALTH 4X4**

Star White Metallic Tri-Coat, 22 Inch Black Painted Aluminum Wheels, 3rd Row PowerFold Seats, Power Running Boards, Heavy Duty Trailer Tow Package, Panoramic Vista Roof, First and Second Row Heated Seats, Heated Steering Wheel, B&O Sound System, Navigation, and Much More! F23179

.....\$84,515 SALE PRICE FOR EVERYONE \$83,595

MILITARY APPRECIATION EXCLUSIVE CASH REWARD\* - 500 **AS LOW AS \$83,095** 

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR** 

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# 2022 RAM 1500 **CREW CAB 4X4 BIG HORN**

Billet Silver, Sport Appearance Package, 20 Inch Aluminum Chrome Clad Wheels, Anti-Spin Rear Axle, Remote Start System, Touchscreen Radio, Rear Power Sliding Window, and Much More! C22216

MSRP.....\$56,580 SIEMANS DISCOUNT......- 6,585

**AS LOW AS** 



## 2022 RAM 4500 12 FOOT BOX TRUCK

Bright White, 6.4 V8 Engine, Black Tubular Side Steps, Back-Up Camera, Trailer Brake Controller, Power Windows and Locks, Baybridge 12 Foot Box, and Much More! C22268

and macrimore, czzzo
MSRP\$54,095
ADD FOR BAYBRIDGE BOX+13,408
SUBTOTAL\$67,503
SIEMANS DISCOUNT 3,008
2022 ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT*** - 1,000
<b>SALE PRICE FOR EVERYONE \$63,495</b>
MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$62,995

(\*MUST QUALIFY/\*\*\* BUSINESS OWNERS ONLY)



# **2022 RAM 2500 CREW CAB 4X4 SERVICE BODY**

Bright White, Cloth Seats, 6.4 V8 Engine, Trailer Brake Controller, Anti-Spin Rear Axle, Chrome Appearance Group, Rear Power Sliding Window, Power Black Trailer Tow Mirrors, Touchscreen Radio, Knapheide Service Body, and Much More! C22242

MSRP\$58,37	'5
ADD FOR KNAPHEIDE BODY+13,33	1
SUBTOTAL\$71,70	16
SIEMANS DISCOUNT 4,21	1
BONUS CASH 1,00	0
SELL-DOWN BONUS CASH** 1,00	0
2022 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT*** - 5	
<b>SALE PRICE FOR EVERYONE \$64,99</b>	5
MILITARY OR FIRST RESPONDER BONUS CASH* - 50	<u> </u>

# AS LOW AS \$64,495 (\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS APPLY/\*\*\*BUSINESS

OWNERS ONLY)



# 2022 RAM 2500 **CREW CAB 4X4 LARAMIE**

Diamond Black Crystal, Leather Seats, 6.4 V8 Engine, 20 Inch Polished Aluminum Wheels, LED Box Lighting, Anti-Spin Rear Axle, Navigation, Heated Seats, 17 Speaker Harman Kardon Premium Sound, Sport Appearance Package, and Much More! C22215

MSRP\$7	72,340
SIEMANS DISCOUNT	4,845
BONUS CASH	1,000
SELL-DOWN BONUS CASH**	1,000

**SALE PRICE FOR EVERYONE \$65,495** MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$64,995** 

(\*MUST QUALIFY/\*\* RESIDENCY RESTRICTIONS APPLY)



# **2022 JEEP GRAND CHEROKEE SUMMIT 4XE**

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MSRP.....\$74,885 SIEMANS DISCOUNTS...... 7,390

AS LOW AS



# 2022 RAM 1500 **REBEL CREW CAB 4X4**

Bright White, Leather Bucket Seats, Dual Pane Panoramic Sunroof, 9 Amplified Speakers with Subwoofer, 5.7 HEMI V8 Engine, Heated Front and Rear Seats, Heated Steering Wheel, Parksense Front and Rear Park Assist, Power Adjustable Pedals, Remote Start, Night Edition, Off Road Group, Trailer Tow Group, Wireless Charging Pad, and Much More! C22251

MSRP.....\$74,150 SIEMANS DISCOUNT.....- 6,655

> AS LOW AS \$67,495



# 2022 RAM 3500 4X4 **DROP SIDE DUMP**

Bright White, 6.7 Cummins DIESEL Engine, Rear Back-Up Camera, Chrome Tubular Side Steps, Electronic Shift-On-The-Fly Transfer Case, Power Windows and Locks, Chrome Appearance Package, MAX Tow Package, Airflow 11 Foot Drop Side Dump, and Much More! C22227

MSRP	\$67,225
ADD FOR DUMP BODY	<u>+21,673</u>
SUBTOTAL	\$88,898
SIEMANS DISCOUNT	4,903
2022 ON-THE-JOB COMMERCIAL EQUIPMENT	UPFIT** - 1,000
ENGINE BONUS CASH	2,000
SALE PRICE FOR EVERYON	E \$80,995
MILITARY OR FIRST RESPONDER BONUS	CASH* <u>- 500</u>

AS LOW AS \$80,495

THE /JOB

# 2023 RAM 5500 4X4 **DUMPING PLATFORM**

Bright White, 6.7 Cummins DIESEL Engine, Power Windows and Locks, AISIN Transmission, Transfer Case Shield, Trailer Brake Controller, 16 Foot Platform Flatbed with Dumping Hoist, and Much More! C23043

MSRP.....\$69,220 ADD FOR DUMPING PLATFORM...+19,524 SUBTOTAL.....\$88,744 SIEMANS DISCOUNT.....- 2,749 2023 ON-THE-JOB \$1000 COMMERCIAL EQUIPMENT/UPFIT\*\* - 1,000 **SALE PRICE FOR EVERYONE \$84,995** MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

LOW AS \$84,495

(\*MUST OUALIFY/\*\*BUSINESS OWNERS ONLY)







5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 119K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>rd</sup> Row Heated Seats, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Warning, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Sable Metallic, F23094A



3.6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 89K Miles, 3<sup>rd</sup> Row Seating, Dual Pane Sunroof, Back-Up Camera, Remote Keyless Entry System, Reflex Silver Metallic, C23105B



1.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 17K Miles! Navigation, SYNC 3, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Power Moonroof, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back Up Camera, Remote Keyless Entry System, Ford Certified! Smoke Metallic, C23089A



 Ecoboost EFI Engine, 6 Speed Automati Driver's Seat, Climate Control, Blind Spot I Warning, Lane Keeping Assist, Lane Departun Camera, Remote Keyless Entry System, F



2.0 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Cherry Red, U23066



3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 92K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Bright White Clearcoat, C23039A





2.3 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 21K Miles, Bedliner, Running Boards, Climate Control, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, F23108A



5.3 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Security Cover, Bedliner, Locking/Limited Slip Differential, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Red Hot, U23056



1.5 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Power Driver's Seat, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, C23081A



3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Alloy Wheels Navigation, SYNC 4, Power Heated Front Seats, Power Slide R Warning, Lane Keeping Assist, Lane Departure Warning, Front I Back-Up Camera, Remote Keyless Entry System, Trailer To



Climate Control, Blind Spot Monitor, Front Collision Warning, Front Collision Mitigation, Cross-Traffic Alert, Lane

Departure Warning, Lane Keeping Assist, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless

Entry System, Balance of Factory Warranty! Summit White, U23053







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4.3 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 68K Miles, Security Cover, Bedliner, All Star Edition, Remote Start, Power Driver's Seat, CD Player, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Summit White, F23123A









Power Leather Heated/AC Front Seats, Heated Steering Wheel, Auto Climate Control, GT Performance Package, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Balance of Factory Warranty! Shadow Black, F23082H



1.3 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Auto Temp Control, Lane Departure Warning, Lane Keeping Assist, Front Collision Warning and Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Summit White Roof and Satin Steel Metallic Body, F23106A



Less Than 10K Miles! Bedliner, Running Boards, Remote Start ear Window, Work Surface, Blind Spot Monitor, Lane Departure Collision Mitigation, Driver Monitoring, Rear Collision Mitigation, w Package, Ford Certified! Space White Metallic, C22173A



2.3 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moornoof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified, Rapid Red Metallic, F22318B



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Power Driver's Seat, Climate Control, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23045A



6.8 V10 EFI Engine, 6 Speed Automatic, Steel Wheels, 100K Miles, Cruise Control, Power Windows and Locks, Black Vinyl Floor Covering, Remote Keyless Entry System. Oxford White, U22185







**Dennis** 

Greg

Kantauskas

Jim McLean









1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Balance of Factory

Warranty! Sandy Ridge Metallic, U23048



Alisha





6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 11K Miles! Bedliner, Remote

Start, Navigation, Memory Power Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row leated Seats, Power Sliding Rear Window, Parksense Front/Rear Park Assist, Back-Up Camera, 5th Wheel/Goosenecl

Towing Prep Group, Remote Keyless Entry System, Balance of Factory Warranty! Granite Crystal Metallic, C23077A

Ingels Weber **Place Danneffel** Betker

THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4 Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.

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2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 139K Miles, Power Windows and Locks, Climate Control, Power Sunroof, CD-Player, Back-Up Camera, Remote Keyless Entry System, Super White, F23169A



1.5 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 6K Miles! Remote Start, Navigation, SYNC 3, Sport Appearance Package, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Juto Climate Control. Blind Sport Monitor, Cross-Traffic Alert, Lare Keeping Assist, Lane Departure Warming, Front Collision Mitigation, Back-Up Camera. Power Littate. Remote Kevless Entry Sistem. Ford Certified Agate Black Medialic, P20159A



2.5 EFI Engine, 6 Speed Automatic, Aloy Wheels, Only 24K Miles, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Moonroof, Climate Control, Adaptive Onise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera. Power Liftoste. Renote Kevless Entry Sistem. Mazda Certified Showfiste White Pearl M2068A



2.7 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 45K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U23100



5.3 V8 EFI Engine, 6 Speed Automatic, Chrome-Clad Aluminum Wheels, 154K Miles, Security Cover, Bedliner, Power Driver's Seat, CD-Player, Remote Keyless Entry System, Fire Red, F23061C



2.3 Exclosost EFT Engine, 10 Speed Automatic, Aluminum Wheels 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>rd</sup> Row Heated Seats, Twin Parel Moomoot, Climate Control, Adaptive Cruise Control Einsive Steering Assist, Blind Spot Montor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftpate, Remote Keyless Entry System, Agate Black Metallic, 723161/4



5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 39K Miles, Bed Liner, Running Boards, Night Edition, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Power Slide Rear Window, Dual Pane Panoramic Sunnord, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, U23099



2.5 EFI Engine, 6 Speed Automatic, Chrome-Clad Aluminum Wheels, Only 33K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2ºº Row Heated Seats, ower Moorroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Galaxy Silver Metallic, Balance of Factory Warranty! U23089

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6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Memory Power Leather Heated Front Seats, CD-Player, Power Running Boards, Lane Departure Warning, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Silver Ice Metallic, F23140A



2.5 EFI Engine, 6 Speed Automatic, Steel Wheels, 161K Miles, Power Driver's Seat, Auto Temp Control, CD-Player, Power Windows and Locks, Beige, M23051A



2.0 Ecoboost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 91K Miles, Memory Power Driver's Seat, Leather Heated Front Seats, Climate Control, CD-Player, Remote Keyless Entry System, Ginger Ale Metallic, M23064A



3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 112K Miles, Remote Start, Navigation, SYNO, Power Leather Heated Front Seats, Twin Panel Moorroof, Auto Climate Control, CD-Player, Forward and Reverse Sensing System, Rear Parking Aid, Back-Up Camera, Hands-Free Power Liftgate, Remote Keyless Entry System, White Platinum Metallic, C23150B



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3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Power Windows and Locks, CD-Player, Limited Slip Axle, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ruby Red Metallic, F22225i







7.3 10 EFI Engine, 10 Speed Automatic, Aluminum Viheels, 58K Miles, Secunity Cover Bediner, Fluming Boads, FA4 Diff-Root Paulsage, Remore Start, Havigation, CNNC3. 3 Latia Sport Package, Mannory Pauer Leather Headed UK Cromb Sessis, Auto Cimide Control, Power Adjust Peolas, Britlo Spot and Ocoss Traffic Afert, Larer Keeging Alert, Per-Collision saist, Revierse Sensing System, Back-Lip Camara, Remote Rejuses chipt System, Ford Certified Agate Block, P20081





6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 97K Miles, Cruise Control, Power Windows and Locks, Vinyl Flooring, Back-Up Camera, Black U23083





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Alisha Danneffel



Jon Webei Jim



Dennis Varo



Jonathan Ingels



Jeff Miller

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Don **Stuart** 

Humorist

# Women's World Cup Soccer, from Hand to Head

We begin today with a quote from an article written by a guy WHO GETS PAID FOR HIS WRITING: "With the highly-anticipated 2023 Women's World Cup just around the corner, fans and players alike are eagerly anticipating high drama."

Would you agree this writer over-precipitated "anticipation"?! I also hope you'll reach the end of this column and consider that paragraph the worst of it.

I've been touring around the World Wide Web to gather Women's World Cup soccer anecdotes and tidbits for you – not the boring stuff you get from writers who get paid to write, but the stuff that I can put a little bend on -- like Beckham!

I thought I might find in the rosters of World Cup squads enough interesting material to do one of my patented "Names in the Games" columns. But there so many countries



and cultures involved, and so many players with names that I don't know how to illuminate in a gently humorous manner without offending, that I had to go a bit further afield for content. Still, a few names seem to me to be worth exploring.

For instance, while everyone knows it's illegal to contact the futbol with your mitts, New Zealand has a player who can't help that her every touch is a hand ball -- Jacqui Hand!

New Zealand's roster also includes a player whom her fellow countrypersons fervently hope does NOT represent NZ's tournament hopes: Olivia Chance. Get it? – O. Chance?

Did you ever wonder why the endlessly creative inventor of James Bond's weapons is called Q? Well, it represents his job – quartermaster. I think a better claim to Q could be made by a player from Canada, who goes by Quinn. Yeah, just the one name. Like the Brazilians, kinda – that *entire roster* goes by just one name

However, even Quinn is outflanked, in my personal opinion, by a player from the Philippines. Let us henceforth bestow the moniker Q on Quinley Quezada.

I'm so curious to know if there's some cosmic connection between a certain New Zealander and an American baseball star – perhaps the greatest pitcher of all time – who sadly played most of his career before Jackie Robinson broke the color barrier. I'm talking about Hall of Famer Satchel Paige, and Kiwi forward Paige Satchell.

I can't help mentioning what I think would be a very appropriate nickname for another Norwegian – what do you think of Aurora "Borealis" Mikalsen?

Of course England has a player named Bethany England!

Your work week could get off to a much better start if you learn to embrace it with this Nigerian player's name: Gift Monday.

Sam Mewis and Lynn Williams are two U.S. players who do a podcast together, which they call "Snacks." I think I'll give it a listen, because I've read that it can be slightly chaotic and amusing. In an interview about how and why they started the podcast, Williams said, "It's so great because when you are such close friends, you can be open and honest and just be like, 'Sam, why in the world did you make that pass?" To which Sam replied, "Lynn has asked me 'Why'd you make that pass?' a few times. And I go 'Well, it looked different in my head."

takefiveT5@yahoo.com

# Cornhole Tournament to Raise Funds for Benton Harbor Soup Kitchen Saturday, July 29th

Next weekend, Pleasant Street will turn into the site of the 2nd Annual Cornhole for a Cause tournament to benefit Benton Harbor Soup Kitchen. The cornhole boards will be set up behind The Market at 301 Main Street in downtown St. Joe.

"Last year's event was a huge success, and everyone had a great time while raising money for an amazing cause," explained **Ashlee Hacker**, event organizer and owner of **Dad's Farm and Cafe** in St. Joseph. "This year we have upped the ante and have room for 60 teams!"

Registration and sign-in begins at 9am with the first games beginning at 10:30am.

The contest is within the **Social District** perimeter, so alcoholic beverages purchased at a participating business are allowed outdoors in the tournament area.

There are cash prizes for the top three teams, including \$500 and a set of cornhole baords for the winning team! The 2nd place team earns \$250, and \$100 is awarded to the 3rd place team. Of course, bragging rights come with winning and that's priceless?

There is also a silent auction where you can purchase all the custom made cornhole board sets. Participation is not required to bid on or purchase a board set.

New this year is a "Bags for Bucks" toss, where you can test your skill on a distance throw for fee.

The Soup Kitchen serves a free noon meal every day of the year to anyone who is hungry and has done so since 1980! All proceeds from the Cornhole event will feed children and adults right here in Southwest Michigan.

Entry is \$70 per team of 2 players. Each team receives two official tournament t-shirts, and two drink tokens for **Silver Harbor Brewing!** Pre-registration is encouraged. Scan the code below to register a team or go to www.bit.ly/CornholeSoup



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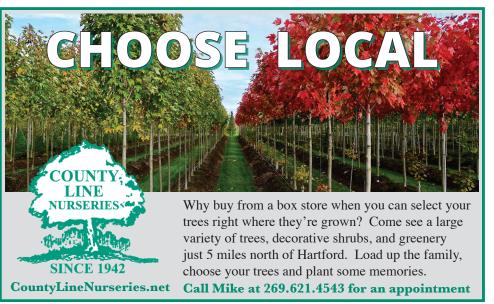
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Glenn Rosenbaum

Pastor

# The Crown of Righteousness

I have fought the good fight, I have finished the race, I have kept the faith. Now there is in store for me the crown of righteousness, which the Lord, the righteous Judge, will award to me on that day—and not only to me, but also to all who have longed for his appearing. 2 Timothy 4:7,8

When you think of the great Olympic athletes of our age, maybe you picture Michael Phelps' dominance in the pool. Or perhaps you imagine the picture of the Jamaican sprinter Usain Bolt smiling for the finish line camera as he finished meters ahead of his closest competitor. Olympic winners today receive a gold model, but in the Greco-Roman world of the apostle Paul's day, they won a crown of olive leaves or laurels.

And one of the most famous Olympians of that era lived about a hundred years before Paul. His name was Leonidas of Rhodes. Evidence suggests that Leonidas was a twelve-time Olympic champion, the greatest runner of the ancient world. In his home city of Rhodes, he had

his own statue with the words "He had the speed of a god" inscribed on it.

As Paul neared the end of his life, he used a couple of Olympic metaphors. He had fought the good fight drawing to mind the picture of a boxer lasting all the rounds in the ring. He had finished the race comparing himself to a runner. And what was in store for him? The crown of righteousness. Ancient Olympic crowns of leaves would spoil and fade, but not this crown of righteousness.

Leonidas of Rhodes may have been described as having the speed of a god, but Paul had the righteousness of the one true God. God credited that righteousness to Paul not because of anything he had done but because of the faith Paul had kept in Jesus as his Savior from sin.

Paul already had that righteousness, but when he died, he would be crowned in it, no longer weighed down by his sin but made perfect in Jesus. This crown of righteousness is for all who believe in Jesus as their Savior from sin.

Prayer: Lord God, thank you for giving me your righteousness through the merits of Jesus Christ. Help me to run the race with my eyes fixed on you as I keep my faith in Jesus. Amen.

Submitted by Pastor Glenn T. Rosenbaum Administrative Pastor Grace Evangelical Lutheran Church, St. Joseph Originated by: www.What AboutJesus.com

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# BOSS Services and Local First Responders Invite Community to 9/11 Hero Climb

On September 11, 2001 at 8:46 a.m. the world was stunned as the North Tower of the World Trade Center was hit in a terror attack. This year, with the support of local first responders, BOSS Services will be hosting the third annual 9/11 Hero Climb to commemorate the anniversary of 9/11.

This event will bring the community together to honor our fallen heroes, raise money for local fire departments and remember the sacrifice many gave on that day. Alongside Berrien County Police, Local Firefighters, and EMTs, participants will climb 2,071 steps to symbolize the climb to the top of the Twin Towers on the bleachers at St. Joseph High School. The event will begin Monday, September 11th at 8:46 am - the same time the first plane hit the first tower. There will also be a

one-mile walk on the track for those who want to be in support but may not be physically able to make the stair climb. 100% of the proceeds will go towards the purchase of life-saving gear and vital equipment for Berrien County first responders. "Remembering 9/11 is about honoring the resilience, unity, and unbreakable spirit of this country. It serves as a solemn reminder that even in our darkest moments, we can find the strength to rebuild and to support one another," says former Marine and Boss Services Co-Owner Jeff Street.

'We wanted to hold this event to acknowledge the selfless individuals who courageously risked or gave their lives on 9/11 to make sure we truly never forget them. We also want to honor those who step forward to protect our communities and our country every day." Everyone is welcome to join the Boss Services team and area first responders on Monday morning September 11, 2023 at St. Joseph High School to participate. Information on how to sign up, and to become a sponsor can be found at thebossservices.com/9-11-hero-climb/

About BOSS Services BOSS Services is a home services company located in Benton Harbor, Michigan serving all of Southwest Michigan with Heating - Cooling - Plumbing - Electrical - 1-Day Bathroom Upgrades - And More! They provide 24/7 emergency HVAC and plumbing services, with real people answering the phones all hours of the day, even on weekends and holidays. You can reach BOSS Services by phone at 269-468-6682 or book an appointment online at www.theBOSSservices.com









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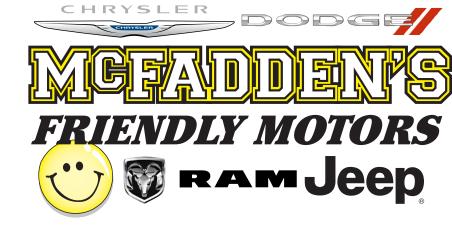
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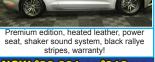




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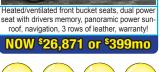


























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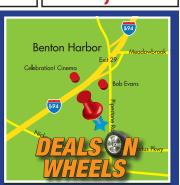
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