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## Moody on The Market

Pat  
Moody

### Whirlpool Chief Sees Positive Picture Looking Ahead

Whirlpool Chairman Marc Bitzer is looking ahead at the remainder of 2023 with great confidence. Bitzer told Wall Street analysts in his quarterly conference call today that Whirlpool has emerged from the pandemic business environment strong and ready to deliver good results for shareholders going forward.

"We did what we told you we would do," said Bitzer. He credited consistent execution of the business plan that Whirlpool leaders laid out, and added, "We didn't get a lot of help from the marketplace." However, he said, that may be changing as the housing market recovers.

The company delivered slightly higher net sales in the 2<sup>nd</sup> quarter vs the 1<sup>st</sup> quarter of 2023—not unexpected. However, Bitzer focused on improved profit margins and cited a seven percent reduction in salaried workforce costs as a significant contribution to the improving picture.

He said the major appliance marketplace is slowly improving and is essentially back to 'normal pre-pandemic' performance.

Bitzer and Executive Vice President/Chief Financial Officer Jim Peters agreed that continued improvement in Whirlpool's sales and profits will be driven by the improving US and North American housing market.

Peters said, "We are very optimistic!" He cited increased new housing starts and pointed out that Whirlpool brands are the number one choice of home builders. "A new home usually includes five new major appliances," according to Peters. And Whirlpool is a major supplier to eight of the top ten national home building firms in the US.

Peters said he is confident Whirlpool will deliver \$16 to \$18 earnings per share in 2023, \$800 million in free cash flow and an EBIT number of 7.25 %. All are key measures of corporate performance that Wall Street watchers keep a close eye on. And those

*Continued on page 8*

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## Marcy Simpson

Executive  
Director,  
Southwestern Michigan  
Tourist Council

## Fun and interesting things to do in Southwest Michigan

Summer is packed with experiences and activities for the whole family and all your vacationing guests. Be sure to show them what we have to offer and why we are considered Michigan's Great Southwest. Here are a few ideas to get you started!

The Lake Michigan shore is alive with the sound of Southwest Michigan's finest!

Delight in and sing along to The Sound of Music, a wholly live performance brought to you by the professional musicians of the Southwest Michigan Symphony Orchestra alongside talented theater vocalists and local cast curated by The GhostLight Theatre's General Manager & Artistic

*Continued on page 2*

## Inserts & Promotions

- ALDI • Ace Hardware
- Chalk the Block pages 17-19
- Dollar General • Family Fare
- Hardings Friendly Markets
- Martin's Super Markets
- SAVE coupons • Save A Lot
- Signature Dealer Group

*Inserts may vary by zip code*

**Simpson** *Continued from cover*

Director, Paul Mow. Join us to experience this timeless classic, Friday, July 28 and Saturday, July 29 at 6:30 p.m. DeutschTroit food truck will be onsite bringing the flavors and fare of regional Germany to this event, along with the SMSO bar featuring assorted beer and wine. The performance will be at the beautiful Shadowland Pavilion on Silver Beach.

Cornhole for a Cause is a cornhole tournament benefitting The Benton Harbor Soup Kitchen, Saturday, July 29. The tournament will be held at the Pleasant Street Plaza between The Market and 221 Main Restaurant and Cocktail House in St Joseph. Registration starts at 9:00 a.m. Game play starts at 10:30 a.m. There will be a silent auction, and all kinds of other fun will be had by those who don't play!

Ragtime concert pianist Peter Bergin will bring his celebration of life through music and stories to the Box Factory for the Arts stage, Saturday, July 29 at 7:00 p.m. Bergin's performances include classic ragtime, novelty piano, and vocal renditions of vintage American songs. He shares his music in concert Ragtime Festival, West Coast Ragtime Festival, and Zehnder's Ragtime Festival. He presents regularly as a Michigan Humanities Touring Musician. He looks forward to bringing ragtime to Southwest Michigan as a testament to America's original popular music.

Trouble Ahead is a Grateful Dead-inspired group of seasoned Chicago-area musicians who blend harmonies, chord voicing, and improvisation to offer faithful renditions of classic Dead tunes. Join The

Acorn on Friday, August 4 as they mine the vast catalog of the Grateful Dead, Jerry Garcia Band, Bob Dylan, Janis Joplin, and more and go "searching for the sound". Bring your dancing shoes and, as always, tie-dye and twirling are optional.

Friday, August 4 through Sunday, August 6 artists take over Broad Street during Chalk the Block. Attendees can watch as both amateur and professional artists prepare their squares on Friday evening, work all day Saturday, and enjoy the completed chalk masterpieces on Sunday. This family-friendly festival showcases regional, national, and international artists, using the charm of downtown St. Joe as their backdrop. Attendees can vote for their favorite chalk masterpiece in the People's Choice.

Bring your canoe or kayak (or rent one) and join the Morton House Museum for a historical paddling tour on the Paw Paw River and the Benton Harbor Ship Canal. As you paddle along, you will learn about the shipping and commerce along the Benton Harbor waterfront. Meet at 601 Graham Avenue, Benton Harbor on Friday, August 11 at 7:00 p.m. for this historical paddling tour.

The Dr. Lawless International Dark Sky Park will be open special hours on Saturday, August 12 for those of you who enjoy viewing the Perseid Meteor Shower. The park will be open until 2:00 a.m. the following morning. It is recommended that you bring a lawn chair or blanket and bug spray.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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**Photo of the Week**



**Summer Splendor**

Photo by **Caroline Duncan**

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

# Water resources to help City of Benton Harbor residents.

## Learn what they are and how to access them.

The State of Michigan, City of Benton Harbor and partners are working to help keep you and your family healthy. To support residents, free, easy-to-access resources are being offered, including:

**1. Free home water filters.**

Water filters help reduce lead in drinking water until home plumbing is cleared by MDHHS.

Order your filter today at [Michigan.gov/MILeadSafe](http://Michigan.gov/MILeadSafe).

**2. Free home lead inspections.**

Lead inspections can find and help reduce lead exposure at home.

Sign up for an inspection at [Michigan.gov/MILeadSafe](http://Michigan.gov/MILeadSafe).

# Transform Your Bathroom in just 24 hours!

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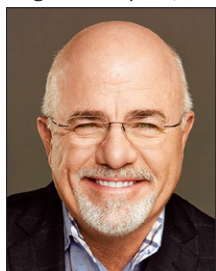


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**Dave Ramsey**

**Financial Expert**  
The Ramsey Show

**Dave Says**

**Love Them Enough to Teach Them Well**

Dear Dave,

My husband and I are having arguments about money where our children are concerned. They are both 16, and I think they should have part-time jobs and be learning the value of work. He feels they're only young once and wants them to enjoy being teenagers. He also gives them money anytime they ask. I want our kids to have fun, too, but this is beginning to cause tension in our relationship. I'd love your advice.

- Kaytee

Dear Kaytee,

I understand your concern. I'm sure your husband has a good heart, but by doing this he's acting like a friend instead of a parent. In the process, he's allowing them to be nothing but takers and consumers. He's setting them both up for lifetimes of helplessness and ridiculous expectations without realizing it.

But yes, kids should absolutely learn to work, make money and manage it wisely from an early age. My wife and I gave nice gifts to our kids from time to time, but they also worked and made money for them-

selves. And the nicer gifts we gave them were for special occasions. Even then we didn't go crazy with things.

Still, the biggest problem you and your husband are experiencing is a communication breakdown. Your husband should stop being so impulsive, and grow a backbone where the kids are concerned. You've recognized this—and you're right about it—so it's up to you to take the first step in finding a solution.

Try sitting down with him, just the two of you, and sincerely explaining your feelings. Let him know you love him and how generous he is. But let him know, too, you're worried this is having a negative impact on your children and why. Talk it out, openly and honestly, and try to agree on some changes together. There's a middle ground here, but it's going to take some time and effort from both of you to reach it.

Most of all, it means you two will have to communicate with each other like mature, caring adults, and pull together for the sake of your kids. It might be difficult at first, but it'll be worth it in the long run. For you and them.

Thanks, Kaytee!  
- Dave

\* Dave Ramsey is an eight-time national best-selling author, personal finance expert and host of "The Ramsey Show," heard by more than 18 million listeners. He has appeared on "Good Morning America," "CBS This Morning," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people regain control of their money, build wealth, and enhance their lives. He also serves as CEO of Ramsey Solutions.



**Glenn Rosenbaum**

**Pastor**

**Burned Out**

*[Jesus said] "Come to me, all you who are weary and burdened, and I will give you rest."*  
Matthew 11:28

Have you ever been burned out? Burnout is when the fires of stress char you emotionally and mentally. Maybe your job fries you to a crisp. You work hard all the time, but it seems like nothing you do makes a difference. Maybe you've been burned out on life in general and couldn't seem to get excited about anything.

Sometimes people get burned out spiritually. They start out on fire for the Lord, but then that fire ebbs and eventually burns out. Religious burnout happens when you minimize or forget everything Jesus has done for you.

This leads to a conscience that screams at you for every poorly chosen word, to the regret that smothers you every time you lose your temper, and to the guilt that burdens you for the things that you've done wrong and the right things you've left undone.

This is why Jesus gives the beautiful invitation in today's Bible verse. "Come to me," he says, but he does not mean, "Work hard, fight your way to me, and I will reward you with rest." No, to understand what Jesus means, think instead of the father who scoops up his toddler and says, "Come here!" Jesus wants to carry you, along with all your burdens and sorrows.

Because he has already carried the burden of your sin, how absurd is it for you to continue to be weighed down by it? What can you do with it that he hasn't already done? All of that was already nailed to the cross with him. So when you feel burned out, know with absolute certainty that Jesus will give you the rest you need.

**Prayer:**

*Lord Jesus, take my burdens and grant me true rest in you. Amen.*

Submitted by Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)



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**DINE & DISCOVER**

Information on the VA PACT ACT, Health Care and Compensation Claims will be available from the Berrien County Veteran Services.

**DATE:** Tuesday, August 22nd, 2023  
**TIME:** 5:30 pm - 8:00 pm  
**LOCATION:** Bridgman American Legion  
4241 Legion Street, Bridgman, MI 49106  
**DINNER WILL BE PROVIDED**

**TO REGISTER:**  
CALL Berrien County Veteran Services @ 269-983-7111, ext 8224  
OR email: [veterans@berriencounty.org](mailto:veterans@berriencounty.org)

Participation is limited to 25 veterans and their spouse/guest.  
Proof of Veteran Status and Residency will be Requested.

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**Don  
Stuart**

*Humorist*

**Text!**

**(Weather You Need To or Not!)**

Every single day I engage in a group text with several people I've known all my life, and one I've known for all but three years of my life.

These people are my siblings. We live in various places – my big sister in Indiana,

my biggest brother in Florida, my next big brother in Indiana, my little sister in Virginia.

(I should probably clarify something about my "next big brother": he's actually my biggest brother, in terms of size – he's 6'3" or so. My biggest brother, going by age, is more my size – excruciatingly average.

(Incidentally... why do I always want to spell excruciatingly "excrutiatingly"? Spellcheck is asking, I imagine because it's so excrutiatingly annoyed that I always do it.)

What do we text about each day? Well, when Covid-19 kicked in back in '20, my big sister, who lives solo, sought ways to generate more contact with other sentient human beings. She ultimately decided that her four sibs qualified and began a daily routine of texting an amusing observation

or cartoon, followed by a sports trivia question or factoid.

The thread also contains LOTS of texts about the weather where we each are. Please don't mention this to my siblings, but there are REALLY easy ways for each and every one of us to check the weather where each and every one of the others are. But it occupies their manic energies to report their weather and ask about everyone else's, so there's that. Suffice to say, a day with bad weather is quite a boon to my sibling text thread.

Big Sis sources her daily funny and sports trivia from her morning newspapers. Rather than snapping and texting photos of the blurbs, she prefers to type them out. Laborious, yes, but it can lead to extended conversations about typos and autocorrect-

ed words that crop up, either in her texts, or our replies.

A wacky autocorrect from yesterday: Little Sis texted about her weather ("feels-like temp is 100"), and I replied that my feels-like was only 98, and that thus, she "won." She replied that if my feels-like did reach 100 sometime during the day, my evening news would "bleat that it hair-brush, no, nakedness, NO!... happened!"

She concluded with one of our group's most favorite epithets: "Stoopid autocorrect!"

Speaking of concluding, let's finish this column with an example of Big Sis' trivia questions, and – bonus! – the witty follow-up banter!



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<p style="background-color: #003366; color: white; padding: 2px;">New Listing!</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$829,000</b></p> <ul style="list-style-type: none"> <li>4 BD, 3 BA – 1,974 sq ft</li> <li>On Paw Paw Lake</li> <li>SS appliances</li> <li>New permanent pier</li> <li>MLS # 23024986</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">Waterfront</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$599,900</b></p> <ul style="list-style-type: none"> <li>3 Bd, 2 BA – 1,394 sq ft</li> <li>Waterfront on Lake MI</li> <li>Screened in porch</li> <li>Partially wooded lot</li> <li>MLS # 23019538</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">Waterfront</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$595,000</b></p> <ul style="list-style-type: none"> <li>3 BD, 2 BA – 1,359 sq ft</li> <li>Waterfront on Paw Paw Lake</li> <li>Screened in porch</li> <li>Permanent dock</li> <li>MLS # 23012125</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">Charming Home</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$339,000</b></p> <ul style="list-style-type: none"> <li>4 BD, 2.5 BA – 2,092 sq ft</li> <li>Stone fireplace</li> <li>Many updates</li> <li>Close to many amenities</li> <li>MLS # 23011201</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">New Listing!</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$240,000</b></p> <ul style="list-style-type: none"> <li>4 BD, 1 BA – 1,280 sq ft</li> <li>New roof, soffit, gutters, paint</li> <li>Many updates</li> <li>Detached garage w/ high ceilings</li> <li>MLS # 23026241</li> </ul>
<p style="background-color: #003366; color: white; padding: 2px;">Price Reduction</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$180,000</b></p> <ul style="list-style-type: none"> <li>3 BD, 1 BA – 1,147 sq ft</li> <li>Guest house</li> <li>24x40 Pole barn</li> <li>Second home or rental units</li> <li>MLS # 23008145</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">Price Drop</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$155,000</b></p> <ul style="list-style-type: none"> <li>2 BD, 1 BA – 1,067 sq ft – each</li> <li>Can be converted to single family house</li> <li>Deck</li> <li>Lots of updates</li> <li>MLS # 23015041</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">New Listing!</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$189,000</b></p> <ul style="list-style-type: none"> <li>1.83 acre Lot</li> <li>Access to Paw Paw Lake</li> <li>Access to Lake Stella</li> <li>Lots of potential</li> <li>MLS # 23024987</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">Price Reduction</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$33,000</b></p> <ul style="list-style-type: none"> <li>.54 acre lot</li> <li>Wooded</li> <li>Vacant</li> <li>Close to attractions</li> <li>MLS # 23014641</li> </ul>	<p style="background-color: #003366; color: white; padding: 2px;">New Listing!</p>  <p style="background-color: #003366; color: white; padding: 2px; text-align: center;"><b>\$23,000</b></p> <ul style="list-style-type: none"> <li>.11 acre lot</li> <li>Buildable lot w/ water access</li> <li>Located between 2 lakes</li> <li>Great fishing</li> <li>MLS # 23024426</li> </ul>

**Big Sis:** On June 23, 1963, what New York Met hit his 100th career home run, and then ran the bases backward?

**Me:** Jim Piersall.

**Big Sis:** Yes! Jimmy Piersall! Wasn't there a movie about him?

**Biggest Bro:** "Fear Strikes Out."

**Little Sis:** Never heard of it. Any good?

**Big Sis:** I never saw it. I think Anthony Perkins played Piersall.

**Me:** Watched parts of it. Unfortunately – and most movie reviewers agree – Anthony

Perkins was not a terribly good facsimile of a ballplayer.

**Little Sis:** That can certainly detract from the story.

**Me:** It certainly requires more than the average suspension of disbelief.

(A request, in closing: If you don't think this was a terribly good facsimile of a humorous column, could you please suspend your disbelief just a little further? Even if it's a little excruciating?)

[TakeFiveT5@yahoo.com](mailto:TakeFiveT5@yahoo.com)



**Arthur Havlicek**

**President,  
SMR Chamber**

### Vote "YES" on LMC Millage Renewal

In the aftermath of World War II, Southwest Michigan's leaders recognized the need for a junior college to ensure our region's competitiveness in the post-war era. Their vision came to fruition on Sept. 9, 1946, when the original Lake Michigan College, comprising just eight faculty members, welcomed 78 students for evening classes at Benton Harbor's High School.

Little did they know this humble beginning would lay the foundation for an institution that continues to thrive seventy-seven years later.

Today, LMC stands as a beacon of academic excellence in the region, boasting an impressive enrollment of nearly 3,000 students across three campuses in Benton Harbor, South Haven, and Niles. In addition to over 75 diverse and competitive academic programs, LMC proudly offers a full-fledged college experience, replete with sports, clubs, and numerous extracurricular opportunities - all at a fraction of the cost of a four-year institution.

While the years have brought significant changes, the spirit of those original 78 students' lives on, as LMC remains renowned for its small class sizes, esteemed faculty and staff, affordable tuition, and unwavering commitment to community impact.

This impact is why Southwest Michigan Regional Chamber has proudly endorsed LMC's millage renewal in the upcoming August 8 election. This renewal, which the community has steadfastly endorsed for decades, is now more critical than ever.

Amidst the backdrop of an unprecedented talent shortage, LMC's pivotal role in training and equipping a skilled workforce cannot be overstated. As a trusted institution with a proven track record of producing job-ready graduates, the college serves as a reliable bridge, connecting eager learners with the needs of the ever-evolving job market.

For example, LMC will work with area businesses and organizations to align talent needs with short-term, certificate, and

degree programs. LMC has apprenticeship agreements with more than 40 different companies and works closely with local manufacturers to ensure programs meet industry standards. They allow companies to utilize the state-of-the-art Hanson Technology Center and have created 5-week accelerated training programs that can expedite a student's apprenticeship pathway.

LMC also has clinical agreements with multiple hospitals, outpatient clinics, long term care facilities and medical practices. The LMC nursing program is one of the top 5 in Michigan and its most recent class achieved a 100% passing rate on the national exam. The Health Sciences Division delivers Nursing, Radiologic Technology, Sonography, Certified Nurse Aid, Phlebotomy, Pharmacy Tech, and Medical Assistant in collaboration with healthcare employers such as Corewell Health South, InterCare, and others.

Some examples of other certificate and short-term training programs include Casino Management (with Four Winds Casino), Child Development, Cybersecurity, Hospitality Management, Machine Tool Technology, Manufacturing Production, Cisco, Small Business Management, Sales and Customer Service, Web Development, and Welding Production Technology to name just a few.

So, whether it is a degree, an apprenticeship, or a certificate, LMC remains the region's foremost solution to training a skilled workforce and ensuring our region's future competitiveness - just like its founders intended all those years ago.

What most today may not recall is in order to start this junior college back in 1946, a vote of the people was required. An election was held on June 10, 1946, in which voters approved the plan - forever altering the trajectory of our community.

This election, voters will be faced with a similar decision; a decision to renew LMC's operating millage. Voting 'YES' would not only effectively freeze your millage-rate for the next 20-years, but it would also secure our area's future for a generation. The 20-year standard levy provides nearly 25% of the College's operating revenue and must pass if they are to continue providing critical training and other essential services to Southwest Michigan.

Therefore, on August 8th, I implore you to join me in voting "YES" for Lake Michigan College's millage renewal. With your support, LMC can continue nurturing talent and supporting the businesses and communities we hold dear.



# Gotcha Doin' Good

## Jacqueline Greene

Jacqueline's kindness and willingness to always help her customers is what makes it so easy to say, "we gotcha doin' good!"

One of her customers nominated this standout Walmart employee for always going above and beyond, and making her feel welcomed to shop.



Thanks for being **AWESOME!**

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**Moody** *Continued from cover*

numbers are in line with previous 'guidance' from Peters and Bitzer in earlier statements, underlining their confidence and optimism about the remainder of 2023.

Bitzer took time to focus on acquisition of the 'InSinkEerator' brand and its integration into the Whirlpool family of brands. Bitzer said he's "very pleased" with InSinkEerator and that profit margins on its home disposal products are a healthy 20 % or more. InSinkEerator's sales are largely driven by new home construction and major remodeling. Bitzer said both are still on the upswing following the pandemic. Coupled with the introduction of a 'next generation' InSinkEerator model, Bitzer sees blue skies ahead for the newly acquired brand.

Summarizing for business writers on the conference call, Bitzer repeated that he believes Whirlpool can expand market-share and improve profit margins in the foreseeable future. "We can do both," he said. "The housing momentum is starting to build, and our cost management strategies have been effective."

You can access Whirlpool's recorded quarterly conference calls and accompanying presentations at their corporate website. [www.WhirlpoolCorporation.com](http://www.WhirlpoolCorporation.com)

**Big New Job for Former Cornerstone CEO Wendy Dant Chesser**

Wendy Dant Chesser, who led Southwest Michigan's Cornerstone Alliance for nearly eight years, is taking on a new challenge in the Louisville Metro Area of Kentucky and Southern Indiana.

Chesser has announced she'll be leaving 'One Southern Indiana', a group similar to Cornerstone combining Chamber of Commerce and Economic Development activities. She will move in October to an organization in charge of redevelopment of a massive, multi-use complex known as River Ridge Commerce Center near Jeffersonville, Indiana.

Chesser headed Cornerstone Alliance from January 2005 until September 2012. She took over for Jeff Noel and was succeed-

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ed by current Cornerstone Alliance CEO Rob Cleveland.

In announcing her move to River Ridge Commerce Center, Chesser commented:

"For the last decade, I have thoroughly enjoyed serving the businesses, organizations, and residents of our communities in my role at One Southern Indiana. The team of professionals that I have been able to work for and with is truly second-to-none in serving our businesses and communities with passion and foresight. These business professionals are dedicated, eager, and smart - the future of '1si' and those we serve is certainly bright and shiny!"

Laurie Kemp, Immediate Past Chair of the One Southern Indiana Board of Directors, strongly praised Chesser's tenure there:

"Wendy has led the organization through many economic development successes, including securing a \$50 million READI grant. She helped 1si and many businesses weather the COVID storm and helped expand services and resources to our business members. 1si and this community are the better for her service, and while we will miss her leadership within '1si', we are thrilled that she will continue to use her talents to the benefit of Southern Indiana."

In late October, Chesser will start her new position with the River Ridge Development Authority (RRDA) as the Chief Director of Corporate Strategy and External Affairs. Jerry Acy, Executive Director of the RRDA, said, "Wendy will bring her passion for development as well as her extensive contact list to this new position. She will help us plan and implement the next decade of growth by continuing to serve Southern Indiana."

The River Ridge Development Authority manages the River Ridge Commerce Center, a 6,000-acre business and office park established in 1998 to replace lost economic activity from the closure of a former government installation at the site, along the Ohio River near Jeffersonville, IN.

The Authority has invested more than \$150 million to redevelop about 35 percent of the Center. River Ridge is home to more than 70 companies and investments and growth at River Ridge recently earned the RRDA the International Economic Development Council's Gold Award for Real Estate Redevelopment and Reuse. For more information, visit RiverRidgecc.com.

Pat Moody  
Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
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MSRP.....\$32,080  
 SIEMANS DISCOUNT.....- 585  
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
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Carbonized Gray, ActiveX Seating Material, Heated Steering Wheel, Panoramic Vista Roof, Power Lift-gate, Remote Start, Wireless Charging Pad, 18 Inch Bright Machined Aluminum Wheels, and Much More! F23178

MSRP.....\$44,530  
 SIEMANS DISCOUNT.....- 535  
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
 JULY LOYALTY TRADE-IN ASSISTANCE BONUS CASH\*\* - 500

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**2023 FORD F-150 SUPERCAB XLT 4X4**

Carbonized Gray Metallic, 2.7 V6 Ecoboost Engine, Sport Appearance Group, Trailer Brake Controller, Locking Rear Axle, Remote Start, SYNC 4, and Much More! F23080

MSRP.....\$56,095  
 SIEMANS DISCOUNT.....- 2,100  
 LOW APR RETAIL CONSUMER CASH\* - 500  
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500  
 JULY LOYALTY TRADE-IN ASSISTANCE BONUS CASH\*\* - 500

**SALE PRICE FOR EVERYONE \$50,495**  
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**2023 FORD F-150 XLT 4X4 SUPERCREW HERITAGE EDITION**

Avalanche with Black Two-Tone Accent, 2.7 V6 Ecoboost Engine, 20 Inch Wheels with All Terrain Tires, Interior Work Surface, Locking Rear Axle, and Much More! Sharp Truck! Must See! F23076

MSRP.....\$60,215  
 SIEMANS DISCOUNT.....- 2,220  
 LOW APR RETAIL CONSUMER CASH\* - 500  
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500  
 JULY LOYALTY TRADE-IN ASSISTANCE BONUS CASH\*\* - 500

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 2023 MILITARY APPRECIATION OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

**AS LOW AS \$53,995**

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**2024 FORD E-450 16 FOOT BOX TRUCK**

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Power Windows and Locks, Cruise Control, Power Mirrors, Bay Bridge 16 Foot Box, and Much More! F24002

MSRP.....\$42,875  
 ADD FOR BAY BRIDGE BOX.....+16,014  
 SUBTOTAL.....\$58,889  
 SIEMANS DISCOUNT.....- 894

**AS LOW AS \$57,995**



**2022 FORD F-250 4X4 SERVICE BODY**

Oxford White, 6.2 V8 Engine, Rear View Camera, Platform Running Boards, Power Windows and Locks, Locking Rear Axle, Trailer Brake Controller, Knapheide Service Body, and Much More! F22282

MSRP.....\$47,265  
 ADD FOR KNAPHEIDE SERVICE BODY +13,382  
 SUBTOTAL.....\$60,647  
 SIEMANS DISCOUNT.....- 1,652

**SALE PRICE FOR EVERYONE \$58,995**  
 MILITARY OR FIRST RESPONDER APPRECIATION EXCLUSIVE CASH REWARD\* - 500

**AS LOW AS \$58,495**

(\*MUST QUALIFY)



**2023 FORD EXPEDITION LIMITED STEALTH 4X4**

Agate Black, Leather Seats, 22 Inch Black Painted Aluminum Wheels, 3<sup>rd</sup> Row PowerFold Seats, Power Deployable Running Boards, 2<sup>nd</sup> Row Captain's Chairs, Heavy Duty Trailer Tow Package, and Much More! F23183

MSRP.....\$80,720  
 SIEMANS DISCOUNT.....- 725  
**SALE PRICE FOR EVERYONE \$79,995**  
 2023 MILITARY APPRECIATION OR FIRST RESPONDER EXCLUSIVE CASH\* - 500

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**2023 FORD F-550 4X4 DUMP TRUCK**

Oxford White, 6.7 Power Stroke DIESEL, Limited Slip Rear Axle, Payload Plus Package Upgrade, High Capacity Trailer Tow Package, Rear View Camera, Remote Start, VOTH Aluminum Dump Body, and Much More! F23189

MSRP.....\$68,635  
 ADD FOR VOTH DUMP BODY.....+31,315  
 SUBTOTAL.....\$99,950  
 SIEMANS DISCOUNT.....- 1,955

**SALE PRICE FOR EVERYONE \$97,995**  
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Alpine White, 1.3 Turbo Engine, Altitude Package, Keyless Entry, 18 Inch Gloss Black Wheels, Remote Start, Ambient LED Lighting, Navigation, Forward Collision Warning, Rear Back-Up Camera, Blind Spot and Cross Path Detection, Lane Departure Warning, and Much More! C23114

MSRP.....\$33,085  
 SIEMANS DISCOUNT.....- 200  
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MSRP.....\$41,230  
 SIEMANS DISCOUNT.....- 235  
 RETAIL BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$39,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$39,495**  
 (\*MUST QUALIFY)



### 2023 RAM 1500 CREW CAB 4X4

Bright White, Vinyl Seats, Anti-Spin Rear Axle, 3.6 V6 Engine, Trailer Hitch, Back-Up Camera, Touchscreen Radio, and Much More! C23110

MSRP.....\$46,390  
 SIEMANS DISCOUNT.....- 656  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 4,639  
**SALE PRICE FOR EVERYONE \$41,095**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$40,595**  
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### 2022 RAM 1500 BIG HORN CREW CAB 4X4

Diamond Black Crystal, Bucket Seats, Sport Appearance Package, Navigation, 20 Inch Aluminum Chrome Clad Wheels, Remote Start, Anti-Spin Rear Axle, Power Seat, Rear Power Sliding Window, Power Adjustable Pedals, and Much More! C22245

MSRP.....\$57,605  
 SIEMANS DISCOUNT.....- 6,810  
**AS LOW AS \$50,795**



### 2023 JEEP GLADIATOR FREEDOM EDITION 4X4

Firecracker Red, Freedom Edition Package, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Navigation, Black 3-Piece Hardtop, and Much More! C23018

MSRP.....\$57,060  
 SIEMANS DISCOUNT.....- 1,065  
 BONUS CASH.....- 3,000  
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**AS LOW AS \$52,495**  
 (\*MUST QUALIFY)



### 2022 JEEP GRAND CHEROKEE 4XE

Midnight Sky, Leather Seats, 20 Inch Aluminum Wheels, Dual Pane Panoramic Sunroof, Heated Steering Wheel, Heated First and Second Row Seats, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Remote Start, Adaptive Cruise Control, and Much More! C22262

MSRP.....\$64,150  
 SIEMANS DISCOUNT.....- 7,155  
**AS LOW AS \$56,995**



### 2022 RAM 3500 4X4 PLOW TRUCK

Bright White, Snow Chief Group, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, Keyless Entry, 6.7 Cummins DIESEL Engine, Touchscreen Radio, Electric Shift-On-The-Fly Transfer Case, Western 8.5 MVP3 V-Plow, and Much More! C22224

MSRP.....\$65,660  
 ADD FOR PLOW.....+11,402  
 SUBTOTAL.....\$77,062  
 SIEMANS DISCOUNT.....- 6,067  
 2022 ON-THE-JOB SNOW PLOW UPFIT\*\*\* - 1,000  
 BONUS CASH.....- 1,000  
 SELL-DOWN BONUS CASH\*\*.....- 1,000  
 ENGINE BONUS CASH.....- 2,000  
**SALE PRICE FOR EVERYONE \$65,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$65,495**  
 (\*\*MUST QUALIFY/\*\* RESIDENCY RESTRICTIONS APPLY/\*\*BUSINESS OWNERS ONLY)



### 2022 RAM 3500 4X4 DUMP TRUCK

Bright White, 6.7 Cummins DIESEL Engine, Electronic Shift-on-the-Fly Transfer Case, Power Trailer Tow Mirrors, Power Windows and Locks, AIRFLOW 11 Foot Drop-Side Dump, and Much More! C22235

MSRP.....\$63,450  
 ADD FOR AIRFLOW DUMP BODY +17,829  
 SUBTOTAL.....\$81,279  
 SIEMANS DISCOUNT.....- 3,284  
 ENGINE BONUS CASH.....- 2,000  
 2022 ON-THE-JOB \$1000 COMMERCIAL EQUIPMENT UPFIT\*\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$74,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$74,495**  
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**2020 JEEP GRAND  
CHEROKEE UPLANDER 4X4**  
**NOW \$36,483**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 12K Miles! Power Driver's  
Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Blind Spot Monitor, Rear  
Collision Mitigation, Rear Parking Aid, Tire Pressure Monitor, Back-Up Camera, Power  
Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, C23143A

**WAS \$26,277**



**2017 HONDA CR-V EX AWD**  
**NOW \$25,606**

1.5 EFI Engine, 1 Speed CVT Transmission, Aluminum Wheels, 43K Miles, Remote Start,  
Power Driver's Seat, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot  
Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision  
Mitigation, Back-Up Camera, Remote Keyless Entry System, Burgundy, F23035B

**WAS \$36,795**



**2021 FORD  
EXPLORER XLT 4X4**  
**NOW \$33,557**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Remote Start, Navigation, SYNC 3, Power  
Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-  
Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking  
Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified, Rapid Red Metallic, F2318B

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Package, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation,  
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**WAS \$29,499**



**2022 CHEVY  
TRAILBLAZER ACTIV**  
**NOW \$27,642**

1.3 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's  
Seat, Heated Front Seats, Heated Steering Wheel, Auto Temp Control, Lane Departure Warning, Lane  
Keeping Assist, Front Collision Warning and Mitigation, Back-Up Camera, Remote Keyless Entry  
System, Balance of Factory Warranty, Summit White Roof and Satin Steel Metallic Body, F23106A

**WAS \$36,899**



**2020 JEEP GRAND  
CHEROKEE LAREDO 4X4**  
**NOW \$33,283**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Power  
Driver's Seat, Climate Control, Touchscreen Display, Blind Spot and Cross Path  
Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote  
Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23045A

**WAS \$79,995**



**2022 RAM 3500  
LARAMIE CREW CAB 4X4**  
**NOW \$74,995**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 11K Miles! Bedliner, Remote  
Start, Navigation, Memory Power Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row  
Heated Seats, Power Sliding Rear Window, ParkSense Front/Rear Park Assist, Back-Up Camera, 5th Wheel/Gooseneck  
Towing Prep Group, Remote Keyless Entry System, Balance of Factory Warranty! Granite Crystal Metallic, C23077A



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**NOW \$30,995**

Aluminum Wheels, Only 33K Miles, Remote Start,  
Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats,  
Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera,  
Silver Metallic, Balance of Factory Warranty! U23089



**2016 FORD  
EXPLORER XLT 4X4**  
**NOW \$19,525**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 112K Miles, Remote Start,  
Navigation, SYNC, Power Leather Heated Front Seats, Twin Panel Moonroof, Auto Climate  
Control, CD-Player, Forward and Reverse Sensing System, Rear Parking Aid, Back-Up Camera,  
Hands-Free Power Liftgate, Remote Keyless Entry System, White Platinum Metallic, C23150B



**2017 CHEVY  
EXPRESS CARGO VAN**  
**NOW \$32,500**

6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum  
Wheels, 97K Miles, Cruise Control, Power Windows  
and Locks, Vinyl Flooring, Back-Up Camera, Black,  
U23083



**2020 CHRYSLER  
PACIFICA LIMITED**  
**NOW \$34,807**

3.6 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Memory Power  
Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, 13 Alpine Speakers, Stow 'N Vac  
Integrated Vacuum, Power Slide Side Doors, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up  
Camera, Hands-Free Liftgate, Remote Keyless Entry System, Chrysler Certified! Granite Crystal Metallic, C23139A

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**THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4** Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.




**2021 FORD EXPLORER XLT 4X4**  
**NOW \$36,995**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, C23083A



**2015 FORD EXPLORER LIMITED 4X4**  
**NOW \$19,989**

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Dual Panel Moonroof, Auto Climate Control, 3rd Row PowerFold Seats, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ruby Red Metallic, F23174A



**2014 BUICK ENCLAVE PREMIUM**  
**NOW \$17,936**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 82K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Sunroof, CD Player, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Quicksilver Metallic, U23105A



**2020 JEEP GRAND CHEROKEE SUMMIT**  
**NOW \$41,458**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Dual Panel Panoramic Sunroof, 2nd Row Heated Seats, Auto Climate Control, Adaptive Cruise Control With Stop, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Collision Mitigation, Back-Up Camera, Power Lift Gate, Trailer Tow Group IV, Remote Keyless Entry System, Jeep Certified! Slate Blue Pearlcoat, F23180A



**2-16 FORD F-250 LARIAT CREW CAB 4X4**  
**NOW \$40,902**

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 96K Miles, Running Boards, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Power Adjust Pedals, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, White Platinum Metallic, U23091A



**2013 CHEVY EQUINOX LT AWD**  
**NOW \$9,849**

2.4 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 121K Miles, Remote Start, Power Driver's Seat, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Silver Ice Metallic, U23005B



**2015 TOYOTA RAV4 XLE**  
**NOW \$15,856**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 139K Miles, Power Windows and Locks, Climate Control, Power Sunroof, CD-Player, Back-Up Camera, Remote Keyless Entry System, Super White, F23169A



**2021 FORD ESCAPE SE AWD**  
**NOW \$28,876**

1.5 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 6K Miles! Remote Start, Navigation, SYNC 3, Sport Appearance Package, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23159A

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**2020 FORD F-250 SRW LARIAT CREW CAB 4X4**  
**NOW \$59,684**

7.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 58K Miles, Security Cover, Bedliner, Running Boards, FX4 Off-Road Package, Remote Start, Navigation, SYNC 3, Lariat Sport Package, Memory Power Leather Heated/AC Front Seats, Auto Climate Control, Power Adjust Pedals, Blind Spot and Cross Traffic Alert, Lane Keeping Assist, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, F23091A



**2020 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$41,995**

2.7 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 45K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U23100



**2013 GMC SIERRA 1500 SLE EXTENDED CAB 4X4**  
**NOW \$14,888**

5.3 V8 EFI Engine, 6 Speed Automatic, Chrome-Clad Aluminum Wheels, 154K Miles, Security Cover, Bedliner, Power Driver's Seat, CD-Player, Remote Keyless Entry System, Fire Red, F23061C



**2020 FORD EXPLORER XLT 4X4**  
**NOW \$28,707**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Climate Control, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Agate Black Metallic, F23161A

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**2017 FORD MUSTANG V6 COUPE**  
**NOW \$21,995**

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Power Windows and Locks, CD-Player, Limited Slip Axle, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ruby Red Metallic, F222251



**2022 CHRYSLER PACIFICA HYBRID LIMITED**  
**NOW \$47,411**

3.6 V6 HYBRID Engine, 1 Speed CVT Automatic, Aluminum Wheels, Only 3K Miles! Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Dual Pane Moonroof, Touchscreen Display, Harmanardon 20 Speakers, Power Side Side Doors, Adaptive Cruise Control, Blind Spot and Rear Cross Path Detection, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified Ceramic Gray Clearcoat, C23160A



**2019 FORD F-150 XL REGULAR CAB**  
**NOW \$25,869**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, SYNC, Power Windows and Locks, 8 Foot Box, Vinyl Floors, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23112A



**2019 FORD RANGER XLT SPORT SUPERCREW/4X4**  
**NOW \$36,599**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 38K Miles, Bedliner, Running Boards, Remote Start, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Saber Metallic, U23077



**2022 HONDA PASSPORT ELITE AWD**  
**NOW \$43,735**

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 19K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, F23024A



**2021 FORD BRONCO SPORT BIG BEND 4X4**  
**NOW \$29,995**

1.5 EcoBoost EFI Engine, 8 Speed Automatic, 18 Inch Aluminum Wheels, 11K Miles, Power Driver's Seat, Heated Front Seats, Climate Control, Wireless Charging Pad, SYNC 3, Ford Co-Play360, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Area 51, M23038A



**2020 NISSAN ROGUE S AWD**  
**NOW \$21,995**

2.5 EFI Engine, 1 Speed CVT Automatic, Styled Wheel Covers, 76K Miles, Power Windows and Locks, CD-Player, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Caspian Blue Metallic, C23073B



**2018 FORD ESCAPE SEL 4X4**  
**NOW \$21,755**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 68K Miles, Power Driver's Seats, Leather Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ingot Silver Metallic, F23144A



**2018 FORD F-150 XLT SPORT SUPERCREW/4X4**  
**NOW \$32,970**

2.7 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 83K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Slide Rear Window, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Magma Red, F23093A



**2012 JEEP WRANGLER RUBICON CALL OF DUTY 4X4**  
**NOW \$17,591**

3.6 V6 EFI Engine, 5 Speed Automatic, Aluminum Wheels, 167K Miles, Remote Start, Navigation, Dual Top Group, Call of Duty Group II, Heated Front Seats, CD Player, Touchscreen Display, Trailer Tow Group, Remote Keyless Entry System, Black, C22135C



**2020 MAZDA CX-5 GRAND TOURING AWD**  
**NOW \$28,995**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified Machine Gray Metallic, M23033A



**2018 CADILLAC ESCALADE PREMIUM LUXURY 4X4**  
**NOW \$49,668**

6.2 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 61K Miles, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 19" Power/Ford Seats, Power Sunroof, Auto Climate Control, DVD Entertainment System, Adaptive Cruise Control, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Cross-Traffic Alert, Front Collision Warning, Front and Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Red Passion, U23094



**2020 FORD ESCAPE TITANIUM AWD**  
**NOW \$32,251**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 17K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23090



**2021 CHEVY MALIBU RS**  
**NOW \$24,845**

1.5 EFI Engine, 1 Speed Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Remote Keyless Entry System, Lane Keep Assist with Departure Warning, Side Blind Zone Alert, Rear Cross Traffic Alert, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Mosaic Black Metallic, C23112B



**2020 BMW X3 xDRIVE30i AWD**  
**NOW \$38,667**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Moonroof, Climate Control, Blind Spot Detection, Rear Cross Traffic Alert, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Dark Graphite Metallic, C23155A



**2019 HONDA PASSPORT TOURING AWD**  
**NOW \$36,516**

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 16K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, 2nd Row Heated Seats, Climate Control, Power Sunroof, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! White Diamond Pearl, F23095A



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 Pleasan Street Plaza  
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 Sign-in starts @ 9am. 1st games @ 10:30am



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(6PM-8PM WHILE SUPPLIES LAST)

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Level: Intermediate

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Find the words hidden vertically, horizontally, diagonally, and backwards.



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# August 4-6, 2023



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# 2023

## Chalk The Block Weekend

### Friday, August 4 - Sunday, August 6

### Downtown St. Joseph

Watch as the streets of downtown St. Joseph are transformed into beautiful works of art!

Blocks are judged and prizes will be awarded for the winning designs.

#### WATCH THE ARTISTS

Artists will prepare their squares on Friday late afternoon, work all day Saturday and add finishing touches on Sunday.

For a weekend schedule visit [stjoetoday.com/chalktheblock](http://stjoetoday.com/chalktheblock)

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  - Pier 1000
  - Ravitron
  - Schu's Grill + Bar / Tim's Too
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  - Silver Beach Carousel
  - South Bend Chocolate Cafe
  - St. Joe Community Taproom
  - St. Joe Wine Shoppe
  - The Anne Gaine Group @properties
  - The Buck Burgers & Brew
  - The Toy Company
  - The Whitcomb Senior Living Tower
  - Wanderlust Outfitters
  - White Pine Winery

**FRIDAY**

Watch as artists start to grid and layout their designs

Friday Night Concert Series 7pm-8pm

**SATURDAY**

People's Choice Voting Noon-8pm

Farmers Market 9am-2pm

City of St. Joseph Summer Movie Series 7:30pm

**SUNDAY**

Antiques on the Bluff 10am-5pm

People's Choice Voting 11am-2pm

Municipal Band Concert 7pm



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# AUGUST 4-6

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Downtown St. Joseph

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 VIN 2GCEC19V3X1125154  
 Monday, Aug. 7th, '23 9 AM  
 Hasse's Towing Svc Benton Harbor, MI.

**BIG BEAR CONSIGNMENT AUCTION**  
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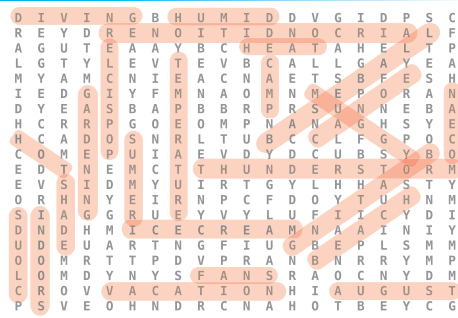


**SUDOKU ANSWERS FROM PAGE 16**

SUDOKU ANSWERS:

4	9	3	5	7	2	8	1	6
2	8	6	1	3	9	7	5	4
7	1	5	4	8	6	3	9	2
9	4	7	3	2	5	6	8	1
5	3	1	6	4	8	9	2	7
6	2	8	7	9	1	5	4	3
1	7	4	8	5	3	2	6	9
3	5	9	2	6	4	1	7	8
8	6	2	9	1	7	4	3	5

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**LEGALS**

**CORRIDOR IMPROVEMENT AUTHORITY APPOINTMENT**

The City of Bridgman Corridor Improvement Authority is accepting applications to serve on the City's Corridor Improvement Authority. There are two (2) positions for appointment with a term ending October 2028 and one (1) position with a term ending October 2024.

Interested parties wanting to serve on the board can pick up an application at City Hall, 9765 Maple Street, Bridgman, MI or visit the city's website: www.bridgman.org, under "Forms", click on "Boards and Commission Applications". The deadline for applying is September 5, 2023 by 2:00 pm.

If you have any questions, please contact the City Clerk at (269) 465-5144 or email sreitz@bridgman.org.

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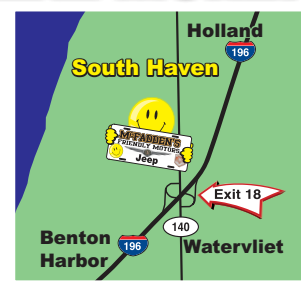
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• TOYOTA & HYUNDAI CERTIFIEDS • AUTOS • TRUCKS • SUV'S • CROSSOVERS • HYBRIDS • WE GOT THEM ALL!

<p><b>2020 TOYOTA CAMRY XSE</b></p>  <p><b>\$29,990</b></p>	<p><b>2015 AUDI Q5 PREMIUM PLUS</b></p>  <p><b>\$23,990</b></p>	<p><b>2014 BUICK LACROSSE PREMIUM</b></p>  <p><b>\$17,990</b></p>	<p><b>2015 TOYOTA TACOMA DBL CAB V6</b></p>  <p><b>\$31,990</b></p>	<p><b>2022 HYUNDAI SANTA CRUZ</b></p>  <p><b>\$39,990</b></p>	<p><b>2022 HYUNDAI KONA N LINE</b></p>  <p><b>\$27,950</b></p>
<p><b>2018 JEEP GRAND CHEROKEE HIGH ALTITUDE</b></p>  <p><b>\$35,990</b></p>	<p><b>2019 KIA NIRO PLUG-IN HYBRID EX</b></p>  <p><b>\$29,990</b></p>	<p><b>2008 LEXUS IS 250</b></p>  <p><b>\$12,990</b></p>	<p><b>2021 VW ID4</b></p>  <p><b>\$33,990</b></p>	<p><b>2020 SUBARU OUTBACK LIMITED</b></p>  <p><b>\$32,990</b></p>	<p><b>2008 BUICK LUCERNE CXL</b></p>  <p><b>\$7,990</b></p>
<p><b>2011 TOYOTA CAMRY LE</b></p>  <p><b>\$14,990</b></p>	<p><b>2015 TOYOTA AVALON XLE HYBRID</b></p>  <p><b>\$21,990</b></p>	<p><b>2021 TOYOTA RAV4 XLE</b></p>  <p><b>\$29,990</b></p>	<p><b>2011 HYUNDAI GENESIS</b></p>  <p><b>\$14,990</b></p>	<p><b>2020 TOYOTA COROLLA SE</b></p>  <p><b>\$23,990</b></p>	<p><b>2017 JEEP RENEGADE SPORT</b></p>  <p><b>\$16,990</b></p>
<p><b>2019 FORD EDGE SEL</b></p>  <p><b>\$25,990</b></p>	<p><b>2016 SUBARU FORRESTER 2.5i</b></p>  <p><b>\$23,990</b></p>	<p><b>2021 JEEP WRANGLER UNLIMITED SPORT</b></p>  <p><b>\$35,990</b></p>	<p><b>2017 TOYOTA 4RUNNER TRD OFF ROAD</b></p>  <p><b>\$29,990</b></p>	<p><b>2016 MAZDA 3</b></p>  <p><b>\$16,990</b></p>	<p><b>2014 TOYOTA CAMRY XLE</b></p>  <p><b>\$16,990</b></p>
<p><b>2021 GENESIS GV80</b></p>  <p><b>\$56,990</b></p>	<p><b>2022 HYUNDAI PALISADE</b></p>  <p><b>\$48,490</b></p>	<p><b>2015 CHEVY CAMARO CONVERTIBLE</b></p>  <p><b>\$18,990</b></p>	<p><b>2007 DODGE RAM 2500 HD DIESEL</b></p>  <p><b>\$16,990</b></p>	<p><b>2014 HYUNDAI AZERA LIMITED</b></p>  <p><b>\$15,990</b></p>	<p><b>2017 LEXUS RX 350 AWD</b></p>  <p><b>\$32,990</b></p>

**PRE-OWNED SUPER CENTER**

- ✓ ALL MAKES
- ✓ ALL MODELS

Signature Select Pre-Owned  
 100% MONEY BACK GUARANTEE  
 ✓ 3-DAY MONEY BACK  
 ✓ 30-DAY EXCHANGE  
 ✓ 160-POINT INSPECTION  
 ✓ FREE CAR FAX REPORT  
 ✓ SELECT WARRANTY  
 You've got our Signature on it!

*No Worries Guaranteed!*  
**Signature Select**  
 Pre-Owned Vehicle Program

If you don't like the vehicle, bring it back to us within 3 days of your purchase and get your money back in full OR trade it back into us for the full purchase price paid within 30 days or 1000 miles. **NO QUESTIONS ASKED. PERIOD.**



**Signature Select Pre-Owned**

- ✓ 3-DAY MONEY BACK
- ✓ 30-DAY EXCHANGE
- ✓ 160-POINT INSPECTION
- ✓ FREE CAR FAX REPORT
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# TOYOTA IS THE LONGEST LASTING BRAND.<sup>1</sup> - iSeeCars.com

Offers end August 1

For all Toyota offers

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## RAV4

HYBRID MODELS  
**BUILT IN THE USA<sup>2</sup>**

**AMERICA'S BEST SELLING SUV!<sup>3</sup>**



2023 RAV4 HYBRID

**40 MPG** | **580 MILE**  
Combined | Driving Range<sup>4</sup>

Low APR Financing Available on New 2023 RAV4 Gas & Hybrid Models!



## TACOMA

**BEST SELLING MID-SIZE TRUCK 18 YEARS IN A ROW!<sup>5</sup>**



**BEST RESALE VALUE IN ITS CLASS<sup>6</sup>**  
- KBB.com

Low APR Financing Available on New 2023 Tacoma!



## COROLLA CROSS

**BUILT IN THE USA<sup>2</sup>**

**FIRST EVER COROLLA SUV!**



2023 COROLLA CROSS HYBRID

**42 MPG** | **ALL WHEEL DRIVE**  
Combined<sup>7</sup>

All-New! Now Available



Toyota Military Rebate Program For **MILITARY PERSONNEL & THEIR FAMILIES**

**\$500 OVER & ABOVE ALL OTHER INCENTIVES!<sup>8</sup>**

- ★ **INCLUDES ALL RETIRED MILITARY** ★ (Regardless of Time Since Retirement)
- ★ **ACTIVE-DUTY & INACTIVE RESERVE MILITARY PERSONNEL**
- ★ **HONORABLY DISCHARGED VETERANS** ★ Within 2 Years of Service  
See dealer for details.

Ask about the

**\$500 COLLEGE GRAD REBATE PROGRAM<sup>9</sup>**  
**OVER & ABOVE ALL OTHER INCENTIVES!**



ToyotaCare

Every New Toyota Comes With ToyotaCare.<sup>10</sup>  
2-Year No Cost Maintenance Plan.

**TOYOTA HAS MORE ELECTRIFIED VEHICLES THAN ANY OTHER BRAND**



HYBRID • PLUG-IN HYBRID • FUEL CELL • BATTERY ELECTRIC \*Toyota fuel cell vehicles currently available only in California.

**VISIT YOUR LOCAL MICHIGAN TOYOTA DEALER TODAY!**

# SIGNATURE TOYOTA

680 East Napier • Benton Harbor, MI • 877.241.7725

1. Based on iSeeCars.com study analyzing over 14.9 million pre-owned vehicles sold in 2021 and mathematically modeling the percentage of vehicles driven over 200,000 miles. 2.3% of Toyotas were still on the road vs. industry average of 1.2%. 2. Toyota vehicles and components are built using U.S. and globally sourced parts. 3. 2023 RAV4 - based on manufacturer estimates, CY 2022 new vehicle registrations. 4. 2023 RAV4 Hybrid AWD models (excluding Woodland Edition) EPA-estimated 41 city/38 hwy/40 combined MPG.\* 5. Based on manufacturers' sales data from CY 2005-2022. 6. Tacoma Mid-Size Pickup Class. Vehicle's projected resale value is specific to the 2023 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 7. 2023 Corolla Cross Hybrid S, SE & XSE AWD. EPA-estimated 45 city/38 hwy/42 combined MPG.\* 8. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buyatoyota.com for complete details. 9. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 10. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. except emergency fuel delivery. See Toyota dealer for details and exclusions. \*Use for comparison purposes only. Your actual mileage and driving range will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 8/1/23.



Let's Go Places