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Moody on The Market

Pat **Moody** 

#### Julia Gourley Donohue Reflects on 17 Years at Krasl Art Center

Julia Gourley Donohue says she wasn't even looking for a new job! However, she'll start one this week in Columbus, Ohio. She'll be the new Director of Major Gifts at Columbus College of Art & Design, a fouryear college with a downtown Columbus campus.

For the past 17 years, Gourley Donohue has been on the Leadership Team at Krasl Art Center in St. Joseph. She began in December 2005 as the Director of Education, supervising Krasl's many art education programs for children and adults. In 2011, Krasl Executive Director Donna Metz retired, and Julia emerged from a nationwide search as the new Krasl Executive Director.

Along the way, she learned about non-profit fund raising—and the fact that she enjoyed it. So, last year she assumed the new role of Senior Director of Advancement at the Krasl. She worked closely with the businesses and individuals who make major provisions for the Krasl's work in their financial and philanthropic plans. Now, that growing expertise in fund-raising will lead Gourley Donohue to a new challenge in Columbus.

"Everything was going well," she told MoodyOnTheMarket.com in an interview. "But I started to sense a need for a change, for growth, maybe even a change of scenery. So, I applied on a whim at the deadline—and I got the job! With tuition remission, too. It's an opportunity I couldn't pass by." Her son Isaac Greene will attend CCAD in the fall.

Gourley Donohue says she's looking forward to being part of a team of fund raisers vs the 'sole role' at Krasl. Her focus will be on 'Individuals & Major Gifts'. At Krasl, she says she "learned to love fund raising, connecting with businesses and individuals and finding how they can be a key part of the important

Flood's Vision Center Do you have a backup pair of glasses? 40% Off Sale **TAKE 40% OFF YOUR 2ND PAIR OF LENSES** THIS AUGUST!

Continued on page 8



Arthur **Havlicek** 

**President,** SMR Chamber

#### **Vote "YES" on LMC Millage Renewal** As the *Voice for Business* in the region, the Southwest Michigan Regional Chamber has been sounding the alarm regarding the intensifying war for talent and the need to develop an efficient *"talent supply chain"* where local institutions can equip local resi-

dents with the skills needed to succeed in

local positions.

Now, for many of you this may be the first time you are seeing the term 'supply chain' used in this context. I don't doubt it, as the term "talent pipeline" has for years been the most common vernacular when referencing the system in which potential candidates for future job openings are *Continued on page 16* 

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#### Joshua **Doxtator**, PGA General

Manager, The Golf Club at Harbor Shores Resort

#### The Need for Speed

As golf continues to evolve with new equipment, extensive R&D practices and utilizing new materials, I've also noticed a significant push towards speed and power. I have a few students that are obsessed with speed. They use the latest and greatest systems and programs to help them add 5-7 mph. This relates to approximately 15-20 more yards...who doesn't want that! There's no question that speed is important in the golf swing, but speed without swing change just means we hit it further in the water!

I've said it before and I stand by it, golf is really difficult. When someone is working to get better it takes time create new habits and eliminate the old. This also means slowing down to understand the sequences and allow your brain to understand the changes you are trying to make; speed comes when the brain doesn't need to process so much. I like to put it this way, and I'm probably dating myself here, but when I was learning how to drive, I learned on a manual car. It took a lot for my brain to process the sequence of clutch off, gas

on, etc.; let's just say I stalled out quite a few times! Eventually, my brain was able to process the sequence without thought and I naturally shifted like I was a Formula 1

This is true in golf, once you turn your focus points into reaction, speed will automatically take over. I see a lot of golfers skip the "learning and reaction" part and go straight for speed. Not only will this eliminate almost any chance of getting better, but it could also create more problems down the road. If you've played golf at all, you know that patience is important. This is also true as we develop and grow in the game. I encourage all my students to swing as fast as you can while maintaining complete balance; notice I used the word fast. Fast does not mean swing as hard as you can, it's quite the opposite. When swinging hard, muscles tense actually brining club head speed down. Swinging fast is a motion based on being relaxed from address through finish. Look at the best swings in the world, they're fast, but also completely balanced.

I'm all for speed, but not when it's trying to be obtained prematurely. You must trust that you will get faster over time, based on not having to think about 32 different swing thoughts. Go out with a specific focus, turn it into reaction and you'll experience speed in no time. Good golf shots come from good golf swings, make the best one you can every chance you get!

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## Photo by Mark Maxwell

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Dave Ramsey Financial Expert The Ramsey Show

#### **Dave Savs** You Need a Better Plan Dear Dave,

My husband recently opened his own commercial painting company. We know he will have three months or so every year when he's making very little, if any, income. We also started following your plan recently, too, and have \$1,000 set aside for our starter emergency fund. We were ready to begin paying off all our debt except our home in Baby Step 2, but now he wants to skip that, and move to Baby Step 3 to build a fully funded emergency fund of three to six months of expenses. I think I know why he feels this way, but would you give me your thoughts?

Crystal Dear Crystal,

Your husband's excited about the new business. I get that. And in his own way, it sounds like he's trying to make sure there's extra money on hand for the down months he may experience as a commercial painter. But I wouldn't advise this approach, not for his business, and not for your family's finances.

Baby Step 3 is an emergency fund of three to six months of expenses. The scenario he wants to plan for, however, isn't an emergency. He knows it's coming. It's the same with things like Christmas, birthdays and stuff like that. You know they're coming, and you even know which months and days. Things like that aren't emergencies, and they don't catch anyone by surprise. They're things you plan for-and budget for-ahead of time.

But the first thing your husband needs to do is re-work his business model. He needs something to do during the down months, so that his income doesn't dry up completely. Setting money aside in a business for an expected down time is smart, but it's not a Baby Step 3 issue. It would be a line in the budget where you set money aside because you know something's coming.

Again, if it's something predictable, something that happens at the same time every year, it is not an emergency. If you want to budget some household money for the down time, that's fine. But do you know what would be even smarter? Figuring out a plan for this time, based on his skill set, which will allow him to keep earning money!

– Dave

Description automatically generated \* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.



## **Rotary Club of St. Joseph-Benton Harbor**

Behind Rotary president Cathy Kreter are Rotarians diligently packing 1,200 pencil pouches! The pencil pouches will be added to backpacks that will given away at our Backpacks For Good events over the next few

weeks. Backpacks For Good events take an army of community volunteers. and we're thankful for each and every one of them!

Thanks for being AWESOME!



Do you know someone doing good in Berrien County?



Help us recognize them! Nominate them for our Gotcha Doin' Good feature to celebrate acts of kindness in our community! Scan the QR code or visit



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CALL Berrien County Veteran Services @ 269-983-7111, ext 8224

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DATE: Tuesday, August 22nd, 2023

**TIME:** 5:30 pm - 8:00 pm

**LOCATION:** Bridgman American Legion



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# GLIMB WITH US! Remember our fallen heroes and honor our local heroes

## Monday, September 11, 2023, at 8:46 am St Joseph High School Stadium

Alongside local first responders, climb 2,071 steps at St. Joseph High School Stadium, symbolizing the climb to the top of the Twin Towers in remembrance of those we lost on 9/11.

Can't climb? Walk 1 mile around the track in support!



100% of the proceeds will go to the purchase of life-saving gear and vital equipment for Berrien County fire departments.

www.thebossservices.com/9-11-hero-climb













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created it-something you rarely get to do anywhere else." For the artists and longtime Krasl volunteers and members, she said, "It's like a family reunion."

Julia takes pride in having significantly changed the role of the Art Fair in Krasl's financial picture. She spear-headed the move in 2021 to charge a \$5 dollar admission fee to Art Fair attendees. While there has been some community opposition, she feels the change has been successful. It has helped make the Art Fair a contributor to funding other year-round Krasl programs vs an expense item in the organization's budget.

She says the Art Fair is a wonderful vehicle to help expose the many Krasl programs that otherwise might be unknown. "We have a captive audience of 22,000 people who are focused on us for two days in July. How do we use that platform as a positive way to tell the Krasl story for the rest of the year?"

While Julia Gourley Donohue is starting a new professional chapter of her life in Columbus, she points out with a smile that she's not really leaving Southwest Michigan behind. She will keep her home here and rent a place in Columbus. She plans to return often and says she is "really looking forward to enjoying SW Michigan as 'just a person'. Meeting people in the grocery store as friends rather than 'official donors' is a refreshing thought."

As Gourley Donohue wrapped up her final week at Krasl Art Center and talked with us, she looked out over Lake Bluff Park and reflected on her 17 years here:

"The relationships I've been a part of forging between KAC and people in our community is what has mattered most to me. From the art camp kid who is now out working in the world to the donors who entrust KAC with their most precious stories and resources, this is what I'm most proud to have been a part of."

"And this is what I'm very excited to begin to do with CCAD. The arts are incredibly important resources in communities, for reasons that vary from person to person. My work gives me a unique opportunity to find the common interests between people and a mission, and to invite people to be meaningfully involved in the good work being done."

> Pat Moody Publisher, MoodyOnTheMarket.com moody@wsjm.com (269) 925-1111





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MSRP .....\$64,030 SIEMANS DISCOUNT...... 535





2023 FORD RANGER GRE CAB 4X44 LARIAT

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MSRP	\$84,515
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MSRP\$49	9,015
SIEMANS DISCOUNT	520
BONUS CASH	
<b>SALE PRICE FOR EVERYONE \$46</b>	,495
MILITARY OR FIRST RESPONDER BONUS CASH* -	500
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Silver Zynith, Leather Seats, Trailer Tow Group, Heated Front Seats, Remote Start, Heated Steering Wheel, Rear Park Assist, Blind Spot and Cross Path Detection, Body Color 3-Piece Hardtop, 20 Inch Wheels and Much Morel C23075

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2.3 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 38K Miles, Bedliner, Running Boards, Remote Start, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up Departure Warning, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up amera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified Saber Metallic, U2307

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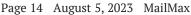


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Jeff

Miller





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JEEP WRANGLER

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2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Moorroof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Cartified! Machine Gray Metallic, M23053A

2020 MAZDA CX-5

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#### Havlicek Continued from cover

developed by an institution, identified by an employer, and ultimately hired.

Over the last year and a half, however, I have been on a personal crusade to shift our understanding of today's hiring environment, starting with making *talent supply chain* the most commonly used term. Why? Because a pipeline implies a steady, linear progression of the resources you need, and that's not the case anymore. One look at today's labor shortage and it's easy to conclude our talent pipeline is broken.

For example: A recent study conducted by the W.E. Upjohn Institute for Employment Research in Kalamazoo, analyzing the seven-county region of Southwest Michigan, uncovered alarming data. More than 90% of employers reported facing significant challenges in finding suitable workers, with 38% finding it difficult and 53% describing it as very difficult. The most common reasons cited included a low number of applicants (73%), insufficient technical skills (50%), lack of work experience (50%), and a deficiency in soft skills (37%).

Gone are the days where an employer could throw a 'help wanted' sign in the window and expect a line of qualified applicants at their door. Today, businesses must be far more proactive, often having to identify a candidate *before* that candidate earns the skills or credentials from an educational institution. While this may seem more burdensome, it's actually more efficient. You can mold that candidate's skill-set to the specific position you are looking to fill. That helps employers reduce turnover and ensures educational institutions are producing job-ready candidates.

This is a supply chain. With a supply chain, you get what you plan for.

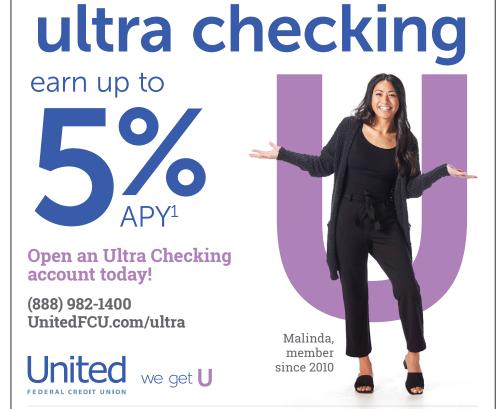
Thankfully, Lake Michigan College (LMC), in collaboration with the Southwest Michigan Regional Chamber, Berrien RESA, and other partners, is confronting these challenges head-on. Our strategy involves innovative resource alignment; leveraging buildings, personnel, apprenticeships, pre-apprenticeships, and condensed training courses to establish a robust *talent supply chain*. Exciting developments are on the horizon, set to be announced soon.

As you've read in the last several columns, LMC has truly been our community's saving grace when it comes to producing local pathways for individuals of all ages to receive industry-standard training and augment their skill sets. They have been a key component of our region's talent pipeline for over seventy-seven years, and will be critical to building our region's *talent supply chain* moving forward.

This is precisely why our Chamber has been vigorously advocating for the renewal of the millage for LMC. For decades, the community has steadfastly supported this operating levy, and the current demand for LMC's programs and services has never been more pronounced. The renewal, which effectively freezes the millage rate at its current level for the next two decades, would secure our area's future for a generation. It provides nearly 25% of the LMC's operating revenue and *must pass* if they are to continue providing critical training and other essential services to Southwest Michigan.

In essence, investing in Lake Michigan College is an investment in the future of our region. It is an opportunity to develop a locally skilled and resilient workforce that will ensure Southwest Michigan can not only compete but prosper in the years ahead.

Triumphing in this war for talent war hinges on community partners like Lake Michigan College. I hope you will join me in voting "YES" on their millage renewal this Tuesday, August 8.



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## Glenn Rosenbaum

**Prisoner of War** 

What a wretched man I am! Who will rescue me from this body of death? Thanks be to God who delivers me through Jesus Christ our Lord! Romans 7:24,25

The stories of prisoners of war who survived are fascinating. The accounts of the brutal and inhumane treatment by the enemy are horrific. The extreme emotions felt by the prisoners are breathtaking: the terror of being completely controlled by the enemy, the hopelessness of recognizing that escape is impossible, and the desperation of knowing that if not rescued or released soon, death is right around the corner.

Fortunately, the stories of those prisoners of war don't end there. They include rescue or release and the emotions that go along with it. The relief, joy, and gratitude that are described by these former prisoners make their stories enjoyable.

Is he flirting with you..... yes!

Bet it's your new haircut and hi-lites......

The apostle Paul shared his prisoner of war story. It's a story that is fascinating not just because it has a happy ending, but also because it is a story that each believer in Jesus shares.

We are all held prisoner by our sinful flesh. We know that the sins we commit deserve eternal death, yet we keep sinning. That's all that our sinful flesh can do. If our story ended there, we would be filled with fear, hopelessness, and eternal despair.

The story does not end there. We have a Savior who rescues us. Jesus frees us from the bonds of sin. Jesus takes the condemnation to hell we deserve and sets us free. "Thanks be to God-through Jesus Christ our Lord!"

Our prisoner of war story is certainly a heartwarming one. Our freedom has been guaranteed by Jesus. Praise to our Savior because of the freedom he has won for us, for you!

Prayer: Thank you, Jesus, for being my rescuer, my eternal Savior. Thank you for setting me free from sin and death and giving me an eternal future with you. Give me strength in my daily struggle against my sinful nature so that I may live for your glory in everything I do. Amen.

Submitted by Pastor Glenn T. Rosenbaum Administrative Pastor Grace Evangelical Lutheran Church, St. Joseph Originated by: www.What AboutJesus.com

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#### A Mick Mix: Kids, Vids and other Tids

Your first reaction to this column might be, "Stuart's late to the party!" But consider the subject I'm highlighting, and ask yourself, "Okay! I get it! *THAT* party is probably still raging!"

The raging partier in question is the just-turned-80-years-old Rolling Stones front man Mick Jagger. Of all the things that have been written about Jagger in MailMax over the years, I'm counting on none of those things being the following things:

Jagger has a bunch of children, born over a loooong span of time. How long, you ask? Well, his littlest one, Deveraux Octavian Basil Jagger, was born in 2016. His daughter Jade, born born in 1971, gave birth to her first child in 1992. That now-31-year-old woman has a great-uncle who is 6. Oh, and she also had a baby of her own. In 2014. Meaning *that* child has a great-great-uncle who is two years *younger* than she is.

The first reader who submits to Farrell and Head an accurate depiction of this family tree will win an expensive prize dreamed up at some point in the future by Farrell and Head.

Jagger has been in a couple of films and has also been portrayed in others. A guy named Viktor Norén played him in a movie called "Eight Miles High." This flick isn't about Mick – it's the story of a real-life person

• MLS # 23016731

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named Uschi Obermeier, and her life as a Flower Child; she joins a commune, models, meets rock stars and generally revels in the hippie lifestyle.

Luke de Woolfson portrayed Jagger in a movie called "Stoned," which focuses on the life of Mick's fellow Stone Brian Jones, who unfortunately did himself in with drugs while generally reveling in the hippie lifestyle.

Jagger auditioned for, but did not get, the part of classical music composer Antonio Salieri in the film "Amadeus," about the life of Wolfgang Mozart. But hey, least he can say it took an Oscar winner to beat him out! – F. Murray Abraham, who got the role, took home a gold statue for his work.

Mick had better luck snaring a role in a Monty Python-esque project called "The Rutles: All You Need Is Cash." He plays – uncredited, mind you – a front man for a band called the Rolling Stones, named Mick Jagger.

Forgive me, but I need your help understanding this factoid: A guy named Dominic Sherwood played Jagger in a 2012 film called "Not Fade Away." The plot in a nutshell is about a group of kids in 1960s New Jersey who try to become rock stars.

In the much-too-big-to-fit-into-a-nutshell synopsis on Wikipedia, there's a lot of blah-blah-blah before this passage, indicating the rock 'n roll dreams didn't pan out: "Losing interest in the rock and roll lifestyle, Doug goes to film school in California. At a party in Hollywood, he hears a rumor that Mick Jagger is in the bathroom with several women, although nobody actually sees Jagger."

So wait! – the Sherwood-as-Jagger cinematic moment doesn't appear in the film?! Seems like an unseen scene, right?!

If you can help me figure this out, please do! But remember, I'M the one who's gonna get ALL the moolah when the Stones pay me BIG for inspiring their next smash hit song, "Seems Like an Unseen Scene."

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Lake Charter Township Board Meeting July 18, 2023 Meeting called to order 7:00 p.m. Present: Carson, Payne, Clark, Mensinger, Wilk, Drew and Essig. Motion declaring the agenda stands as presented. All ayes, motion carried. Motion to approve June 20, 2023 meeting minutes. All ayes, motion carried. Motion to approve June bills in the amount of \$1,029760.33. All ayes,

motion carried. Motion to approve Building Permit and Plan Check Fee Structure. All ayes, motion carried. Motion to approve appointment of five (5) Firefighters to the Lake Charter Township Fire

Department. All ayes, motion carried. Motion to approve study to be done by Plante Moran, for sharing in Fire services with Lincoln Township. All ayes, motion carried. ANNOUNCEMENTS The next regular meeting is scheduled for August 15,

2023 at 7:00 p.m., Lake Township Hall, Bridgman, Michigan. Lake Charter Township Planning Commission is scheduled for August 7, 2023 at 7:00 p.m., Lake Charter Township Hall, Bridgman, Michigan. Lake Charter Township Zoning Board of Appeals is scheduled for August 10, 2023 at 6:30 p.m., Lake Charter Township Hall, Bridgman, Michigan. Lake Charter Township/City of Bridgman Fifth Monday meeting is scheduled for July 31, 2023 at 7:00 p.m. at Lake Charter Township

Hall. The meeting adjourned 7:35 p.m. Lake Charter Township website: www.lake-township.org A complete set of minutes may be obtained from the Lake Charter Township Clerk









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#### August 5, 2023 MailMax Page 21 **MISCELLANEOUS**

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