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Moody on The Market

*Pat
Moody*

Siriano Previews House of David Baseball Film

Chris Siriano is a local realtor, House of David historian, founder and curator of the House of David Museum, and as of late, filmmaker. His first film was House of David Life Everlasting, a documentary looking at the House of David and its local history. The film has won widespread critical acclaim and at least 37 international film awards.

Still gleeful after the unexpected success of his first film, Siriano is about to launch his second film, House of David, the Bearded Boys of Baseball. As the title states, the film's subject is still the House of David, but focusing specifically on the traveling baseball team. Siriano said when you talk about baseball, there's a lot of interest in the topic generally. Add to that the history of the House of David, and it seemed like a ripe topic to explore.

"That is the one that we chose to run with right off the bat because it's baseball, America's favorite pastime. It's the biggest, most sought after subject of the House of David's story because it touched the major league, minor league, and Negro League baseball worlds."

Siriano tells us the film delves into some of the religious colony's unique aspects and how the group's beliefs and practices led to a natural inclination toward high-energy competition.

"They started playing baseball because Benjamin Purnell, the (House of David) leader, loved baseball. And back in 1914, he noticed a real energy level with the teenage boys and



Continued on page 7

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Sarah Spoonholtz

*Regional
Director,
SMR Chamber*

September NextGen & Business After Hours

Networking and connecting people and businesses together is one of our **four pillars** at the **Southwest Michigan Regional Chamber**. Throughout the year we provide multiple networking-based events for individuals to connect with each other to help in growing business, perhaps jumpstart a new career, or personal relationship. While we have many more events lined up over the next few weeks, I

wanted to highlight two upcoming ones, and invite you to join us!

First is for our next **NextGen Young Professionals**. NextGen helps emerging leaders build a strong professional network and forge connections that may lead to new business collaborations, mentorship opportunities,

Continued on page 2

Inserts & Promotions

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Inserts may vary by zip code

Spoonholtz *Continued from cover*
 or even future career advancements. Through networking events, workshops, community service opportunities and seminars, we create a supportive environment for personal and career growth for individuals between the ages of 21 and 40.

Who NextGen Is: The region's premier young professional platform that engages and empowers the community's next generation of thought leaders and change makers.

What NextGen Does: Encourage the next generation to remain vested in the region's future success by fostering engagement and peer-to-peer connections.

How We Do It: Networking events, workshops, community service opportunities, seminars, and professional development programming that creates a supportive environment for personal and career growth and provides a chance to get engaged in the local community.

Who We Reach: Individuals navigating the early stages of their career and looking to participate in flexible programming that connects, educates, and inspires.

NextGen relaunched officially in **August**, with an incredibly successful kick-off event at **Peat's Cider Social**. Looking ahead to **September**, they have an equally beautiful location to enjoy while building relationships with fellow YP's. On **Wednesday, September 13th from 5:30 - 7:30 p.m.** they will be at the beautiful botanical gardens at **Fernwood in Niles**. Join us at the **Education Center** for networking, catering by their onsite chef and after hours walk around the property trails!

If you're unfamiliar with this beautiful gem that calls Southwest Michigan home, Fernwood Botanical Gardens is a favorite of all who love nature—flora and fauna, situated on the St. Joseph River in Niles, near Buchanan in picturesque Berrien County. Fernwood is only minutes from South Bend and Southwestern Michigan's famous wine country and shore communities. Fernwood comprises 105 acres and protects at least 10 ecosystems and is a birder's paradise. Visitors may enjoy natural areas with miles of walking and hiking trails, a reconstructed prairie,

an arboretum, and cultivated public gardens that include an herb garden, Japanese garden, perennial border, rain garden, railway garden, nature adventure garden, hardy fern collection, and other special collections and gardens."

Thank you to our September Event Sponsors: **Pearson Construction & Fernwood Botanical Gardens!** If you're interested in getting involved yourself, or getting your YP's involved, contact **Jasmine Hansen at jhan-sen@smrchamber.com**.

The very next day, on **September 14th from 5:00 - 7:00 p.m.** we're hosting a **Business After Hours** with **Hungerford Nichols CPAs + Advisors in St. Joe**. This isn't your typical CPA Firm or Tax & Accounting Solutions business, Hungerford Nichols has proudly served the tax, accounting, and business advisory needs of their West Michigan communities for over 80 years. Locally owned and controlled since their inception in 1941, Hungerford Nichols has withstood the challenges of many economic cycles in an ever changing regulatory environment.

Services include everything you'd expect from an accounting & advisory firm — tax consulting and planning, estate planning, audits, accounting solutions and preparation of all financial statements. But beyond that, Hungerford Nichols offers many highly specialized services that you would normally have to seek elsewhere such as digital marketing, succession planning, and technology solutions.

Food that evening will be provided by **CK Catering**, and I've been told their staff is equally excited to connect with attendees inside their beautiful space at 800 Ship Street in St. Joe.

Curious about other Chamber or member events? Or possibly how the Chamber can help your business and Southwest Michigan grow? Visit our website at smrchamber.com or connect with me directly: 269-932-4040 or sspoonholtz@smrchamber.com.

You never know what you'll discover happening here in Southwest Michigan - I hope to see you around the community enjoying the last few weeks of summer!

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Photo of the Week




Seven Swans a Swimming

Photo by Ed Worner

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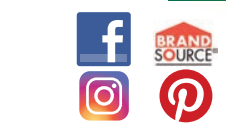
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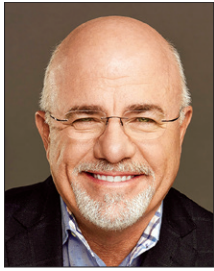
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Dave Ramsey
Financial Expert
The Ramsey Show

Dave Says

Helping Take Care of Mom

Dear Dave,
My mother-in-law is 85, and she's had some health setbacks recently. The family got together with her, and as a group, we decided it was time to sell her property and move her into an apartment at a nice senior living facility. She should see a little over \$300,000 from the sale of her house. Aside from that, she has about \$10,000 in a savings account. The problem is, she'll only receive \$2,100 a month in Social Security, and rent at the facility is \$2,600 per month. Plus she loves making donations to charities. With interest rates where they are, is a CD ladder a good place to put the money to help her cash flow expenses in the future?

— Ed
Dear Ed,
If this were my mother-in-law, I'd want her to do better than a CD (certificate of deposit) ladder. Even with the deficit between her Social Security income and the cost of rent, she'll only need to see \$6,000 a year from the investment to make up the difference. And plus, she's 85. Even if she got nothing in terms of interest, the chances of her burning all the way through her nest egg before she dies are almost zero. I know the thought of her passing away isn't pleasant, but it's something you have to take into consideration.

As far as the charities go? Right now, she's the charity. Maybe not in the traditional sense of the word, but it's time for mom to come first. Only the strong can help the weak. I didn't let my toddlers carry our newborn. And when it comes to money, you've got to have the financial strength—the free and clear assets—to carry others. Take care of your own household first. That's her responsibility at this point.

Ed, you're not going to mess this up unless you put the money in crypto, or something stupid like that. If you want to do some high-yield savings as a part of it, that's fine. If it were me, I'd probably end up investing some of it too. Here's the thing: Overall, if you could make 8% on it, that's \$2,000 a month, and it lasts indefinitely. That's not even touching the principal. But like I said before, even if you make nothing on it, just divide \$6,000 into \$300,000. See what I mean? It's probably going to last as long as she does.

Of course, there may be some other medical bills, and you'd probably want her to have a life other than just paying bills. That's why I'd like to see that extra \$2,000 a month happening. It would provide a little cushion. And there may be a few other little things from time to time the family would have to pick up, but that's not unusual in a situation like this.

You all can make this work for her. Don't be super aggressive, but don't be super conservative either.

— Dave
**Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of "The Ramsey Show." He has appeared on "Good Morning America," "CBS This Morning," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for the company Ramsey Solutions.*

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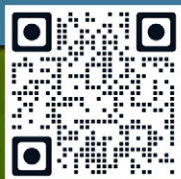
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SPEAKERS & SEMINAR TOPIC

Dr. Joyce Choe and Mercy Ballard, RN, are the founders of The Autoimmune Recovery Plan, and co-authors of *The Autoimmune Plant-Based Cookbook*. Jointly they operate the "Years Restored Lifestyle Center" using treatment protocols that they developed through many years of research.

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Joshua Doxtator, PGA
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Fear Between the Ears

Have you ever found yourself waiting to tee off on a busy day at the course? The first tee is surrounded by eager golfers, chomping at the bit to play. Finally, your group is on the tee and approximately 20 others watching as you shakily tee up the ball. For some, this is a nightmare situation and the odds of them successfully hitting a decent shot are slim to none! This is especially true if you're fairly new to the game; being embarrassed can be a huge barrier to overcome.

The truth is, everyone goes through it, regardless of skill level. Even the players you watch, week in and out, went through this at some point, and some still do when finding themselves in uncharted waters. When introducing new players to the game, I stress the importance of focusing on what you can control. You can control your swing, where the ball lands, etc. Once the ball hits the turf, anything can happen, and I've witnessed a bunch of crazy things!

I also encourage students to never fear something they've already experienced. I know what you're thinking, "what the heck is Josh talking about now?" How many of us have hit the ball in the water? If you didn't raise your hand, you've clearly never played the game! However, we all have hit poor shots that end up in the water, out of bounds, in the bunker and sometimes through someone's window. Why do we get so stressed over certain shots when we already know the consequence if hit poorly? Once we see a hazard in front of us, our brain goes into freakout mode. Instead of focusing on where we WANT to hit the ball, we start worrying about where we don't WANT to hit the ball.

Another example, have you ever pulled out a ball you really don't care about on a par-3 over water? You've basically given up before even attempting the shot! I get it, fear is real, but when you're able to swing without consequence, you allow yourself to make the best swing possible. Good shots are a result of good swings. Get into the habit of focusing on making good swings, especially in what would normally be fearful situations. It will take some time, but it will work! Don't let the 6 inches between your ears hinder your game and start making swings without consequence.



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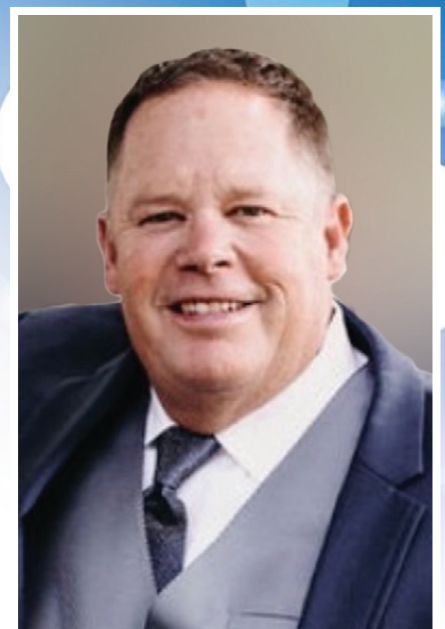
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Moody *Continued from cover*

the young twenties boys (who) couldn't be with the opposite sex because they were a celibate society. There's a whole lot of pent-up energy with these young guys."

Siriano said it wasn't just the energy level of the House of David team, it was their unique look that made them stand out.



"When you started to grow whiskers, you could never shave. They were definitely a huge oddity on the baseball diamond, which made them really popular. Because they were good and they were an oddity, they were a gigantic draw."

Siriano said by 1915, the House of David team won the state championship of Michigan and by 1917, they were featured in the Spalding Baseball Digest, the "Bible of baseball" back in the day.

Siriano said the baseball team was an immediate sensation. They captured the attention of the whole country and teams across North America wanted to play against the House of David. Some celebrities played for the team, even if they weren't House of David members. Siriano said players occasionally wore fake beards and joined the team for games, including Grover Cleveland Alexander, Satchel Paige, and even Babe Ruth.

Continued on page 8

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Moody *Continued from page 7*

As the curator of the House of David Museum, Siriano has spent decades collecting artifacts, interviews, and conducting research. In his 30-plus years, he said he's interviewed players, held House of David baseball reunions, read hundreds of news accounts, and come across surprising discoveries.

"When we really started digging deep... we definitely discovered some crazy cool stuff in these last couple years. And it's just uncov-

ered itself. There were people that came up after (watching) the (first) movie to me and said, 'Chris, I want to talk to you. My dad, my grandpa played baseball for the House of David, and he said this, this, this, this, and this. Now, those stories are mind blowing. They're mind blowing to me. And this will be the first time it's on film. And we're going to tell the whole story, everything.'

"In early baseball, people flocked to towns to watch baseball games back in the day when there were no TVs and barely any radios. And what the House of David did was (bring) kindness, open-mindedness, warm-hearted feelings to baseball that didn't really exist. Before that, it was more of a straight up competition. So they came to your town to play your semi-pro team or your barnstorming team, that they probably beat, but in the meantime, they made you laugh."

Siriano said the film captures more than baseball. He said it is a snapshot of America during its struggle to overcome racism. The House of David used the sport as a way to cross societal boundaries.

"They didn't like the prejudice that was in America. And it's a really, really cool story that's also told by Phil Dixon, the founding person of the Negro Leagues Baseball Museum out of Kansas City, Missouri. He tells the story in a beautiful way that is not coming from Chris Siriano. This is the leading Negro League authority of the world. And he



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travels every day across the country, across the planet, telling the story of Negro League baseball. You wait till you hear his story. It's mind blowing."

Siriano plans to debut the film later this year.

"Our hope is that it'll be on the big screen before Christmas or at least by Christmas. That's our goal. It's a lot of work. It's literally a mountain of work, a mountain of time. I nearly went blind on the last one, just to try to sort through 10,000 photographs to be totally historically accurate on every word of everything that we tell in the movie."

Siriano said you don't have to love baseball to appreciate his new film. He said it's a part of early American history that's told in a unique way, through the lens of a group of bearded young men who loved the competition and camaraderie.

"It's about a cool, unique, way of life that happened here in Michigan that went around the globe because of the uniqueness and beautiful ways of the House of David people. Sadly, they're all gone now."

By Ken Lundberg, MOTM Contributor

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2023 FORD ESCAPE ST SELECT 4X4

Cinnabar Red Metallic, 2.0 EcoBoost Engine, Navigation, Lane Centering Assist, Rear Parking Sensors, Adaptive Speed Control, 13 Inch Touchscreen, and Much More! F23202

MSRP.....\$36,525
 SIEMANS DISCOUNT.....- 530
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,000
 AUGUST FORD LOYALTY TRADE ASSIST** - 1,000
SALE PRICE FOR EVERYONE \$32,995
 2023 MILITARY APPRECIATION OR FIRST RESPONDER EXCLUSIVE CASH* - 500

AS LOW AS \$32,495

PLUS 0.9% FOR 36 MONTHS, 1.9% FOR 48 MONTHS, or 2.9% FOR 60 MONTHS

(WITH APPROVED CREDIT)(**MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(**MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



2023 FORD BRONCO SPORT HERITAGE ALL WHEEL DRIVE

Alto Blue Metallic, Wireless Charging Pad, Rear Parking Sensors, Heated Front Seats, Universal Garage Door Opener, Cargo Management System, and Much More! F23193

MSRP.....\$37,360
 SIEMANS DISCOUNT.....- 365
SALE PRICE FOR EVERYONE \$36,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$36,495

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS

(WITH APPROVED CREDIT) (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2023 FORD F-150 XLT 4X4 SUPERCREW HERITAGE EDITION

Avalanche with Black Two-Tone Accent, 2.7 V6 EcoBoost Engine, 20 Inch Wheels with All Terrain Tires, Interior Work Surface, Locking Rear Axle, and Much More! Sharp Truck! Must See! F23076

MSRP.....\$60,215
 SIEMANS DISCOUNT.....- 2,220
 LOW APR RETAIL CONSUMER CASH** - 500
 FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH** - 2,500
 AUGUST FORD LOYALTY TRADE ASSIST** - 1,000
SALE PRICE FOR EVERYONE \$53,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$53,495

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS

(WITH APPROVED CREDIT)(**MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(**MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



2023 FORD TRANSIT 350 BATTERY ELECTRIC VEHICLE

Oxford White, Cloth Seats, Power Heated Mirrors, Front Overhead Shelf, Cruise Control, and Much More! F23134

MSRP.....\$58,320
 SIEMANS DISCOUNT.....- 825
SALE PRICE FOR EVERYONE \$57,495
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$56,995

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS

(WITH APPROVED CREDIT) (*MUST QUALIFY)



2022 FORD F-250 SERVICE TRUCK 4X4

Oxford White, 6.2 V8 Engine, Rear View Camera, Trailer Brake Controller, Platform Running Boards, Locking Rear Axle, Power Windows and Locks, Snow Plow Prep Package, Knapheide Service Body, and Much More! F22293

MSRP.....\$47,265
 ADD FOR KNAPHEIDE SERVICE BODY +13,382
 SUBTOTAL.....\$60,647
 SIEMANS DISCOUNT.....- 2,152
SALE PRICE FOR EVERYONE \$58,495
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$57,995

(*MUST QUALIFY)



2023 FORD F-350 4X4 FLATBED

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Platform Running Boards, Rear View Camera, Remote Start, Fog Lamps, Chrome Package, 9 Foot Pine Deck Platform Flatbed, Toolbox, and Much More! F23198

MSRP.....\$54,825
 ADD FOR PINE DECK PLATFORM BED +11,772
 SUBTOTAL.....\$66,597
 SIEMANS DISCOUNT.....- 1,602
SALE PRICE FOR EVERYONE \$64,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$64,495

(*MUST QUALIFY)



2023 FORD F-250 CREW CAB 4X4 TREMOR

Agate Black, 6.7 High Output Power Stroke DIESEL, Navigation, PowerScope Trailer Tow Mirrors, B&O Sound System, Reverse Sensing System, Remote Start, 360 Degree Camera Package, Heated Front Seats, Tremor Off Road Package, Rapid Heat Supplemental Heater, Power Sliding Rear Window, and Much More! F23138

MSRP.....\$80,295
 SIEMANS DISCOUNT.....- 500
SALE PRICE FOR EVERYONE \$79,795
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$79,295

(*MUST QUALIFY)



2023 FORD EXPEDITION MAX LIMITED STEALTH 4X4

Dark Matter Gray Metallic, 22 Inch Black Painted Aluminum Wheels, 3rd Row PowerFold Seat, Stealth Edition Package, Power Running Boards, Leather Seats, 2nd Row Captain's Chairs, Heavy Duty Trailer Tow Package, ControlTrac with Electronic Limited Slip Differential, and Much More! F23153

MSRP.....\$83,720
 SIEMANS DISCOUNT.....- 725
 AUGUST FORD LOYALTY TRADE ASSIST** - 1,000
SALE PRICE FOR EVERYONE \$81,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$81,495

PLUS 0.9% FOR 36 MONTHS, 1.9% FOR 48 MONTHS, or 2.9% FOR 60 MONTHS

(WITH APPROVED CREDIT)(**MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(**MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)

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2023 JEEP RENEGADE LATITUDE 4X4

Alpine White, 1.3 Turbo Engine, Altitude Package, Keyless Entry, 18 Inch Gloss Black Wheels, Remote Start, Ambient LED Lighting, Navigation, Forward Collision Warning, Rear Back-Up Camera, Blind Spot and Cross Path Detection, Lane Departure Warning, and Much More! C23114

MSRP.....\$33,085
 SIEMANS DISCOUNT.....- 200
 NATIONAL 23MY RENEGADE LATITUDE 4X4 SI BC - 2,190
SALE PRICE FOR EVERYONE \$30,695
 RETURNING LESSEE BONUS CASH* - 500
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$29,695

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 4.9% FOR 60 MONTHS
 (WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



2023 RAM 1500 CREW CAB 4X4

Bright White, Vinyl Seats, Anti-Spin Rear Axle, 3.6 V6 Engine, Trailer Hitch, Back-Up Camera, Touchscreen Radio, and Much More! C23110

MSRP.....\$46,390
 SIEMANS DISCOUNT.....- 756
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 4,639

SALE PRICE FOR EVERYONE \$40,995

MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$40,495

(*MUST QUALIFY)



2023 RAM 1500 QUAD CAB 4X4 BIG HORN

Diamond Black Crystal, Night Edition, Bucket Seats, 3.6 V6 Engine, 20 Inch Wheels, Anti-Spin Rear Axle, Power Seat, Touchscreen Radio, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Power Adjustable Pedals, Power Seat, and Much More! C23064

MSRP.....\$54,060
 SIEMANS DISCOUNT.....- 2,765
 NATIONAL RETAIL CONSUMER CASH - 4,000

SALE PRICE FOR EVERYONE \$47,295

RETAIL LOYALTY BONUS CASH*....- 1,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$45,795

(*MUST QUALIFY)



2023 CHRYSLER 300 TOURING L ALL WHEEL DRIVE

Gloss Black, Adaptive Cruise Control, Lane Departure Warning, Full Speed Collision Warning, Surround Sound, Navigation, Alpine Speakers, Dual Pane Panoramic Roof, Heated Seats, Heated Steering Wheel, and Much More! C23121

MSRP.....\$49,015
 SIEMANS DISCOUNT.....- 520
 BONUS CASH.....- 2,000

SALE PRICE FOR EVERYONE \$46,495

MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$45,995

(*MUST QUALIFY)



2023 JEEP GLADIATOR SPORT 4X4 DEMO

Black Freedom Edition, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Navigation, Black 3-Piece Hardtop, and Much More! C23019

MSRP.....\$57,060
 DEMO DISCOUNT.....- 6,161

SALE PRICE FOR EVERYONE \$50,899

MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$50,399

(*MUST QUALIFY)



2022 RAM 2500 4X4 PLOW

Flame Red, Cloth Seats, Power Windows and Locks, 6.4 V8 Engine, Trailer Brake Controller, Touchscreen Radio, Western 8 Foot Plow, Power Mirrors, Rear Sliding Window, Anti-Spin Rear Axle, Clearance Lamps, and Much More! C22278

MSRP.....\$54,150
 ADD FOR WESTERN PLOW.....+ 8,220
 SUBTOTAL.....\$62,370

SIEMANS DISCOUNT.....- 9,367

2022 ON-THE-JOB SNOW PLOW UPFIT*** - 1,000

AS LOW AS \$52,003

(***BUSINESS OWNERS ONLY)



2022 JEEP GRAND CHEROKEE 4XE

Midnight Sky, Leather Seats, 20 Inch Aluminum Wheels, Dual Pane Panoramic Sunroof, Heated Steering Wheel, Heated First and Second Row Seats, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Remote Start, Adaptive Cruise Control, and Much More! C22262

MSRP.....\$64,150
 SIEMANS DISCOUNT.....- 9,155

AS LOW AS \$54,995



2023 JEEP WRANGLER SAHARA 4XE

High Velocity Clearcoat, Leather Seats, Black 3-Piece Hardtop, Side Steps, Heated Front Seats, Remote Start, Heated Steering Wheel, Stainless Door Sill Guards, 20 Inch Wheels, Navigation, and Much More! C23104

MSRP.....\$62,920
 SIEMANS DISCOUNT.....- 225

SALE PRICE FOR EVERYONE \$62,695

MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$62,195

(*MUST QUALIFY)

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September 2, 2027

WAS \$19,525



2016 FORD EXPLORER XLT 4X4

NOW \$18,214

3.5 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 112K Miles, Remote Start, Navigation, SYNC, Power Leather Heated Front Seats, Twin Panel Moonroof, Auto Climate Control, CD-Player, Forward and Reverse Sensing System, Rear Parking Aid, Back-Up Camera, Hands-Free Power Liftgate, Remote Keyless Entry System, White Platinum Metallic, C23150B

WAS \$35,994



2019 CHEVY EXPRESS G2500 CONVERSION VAN

NOW \$34,800

6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 85K Miles, Memory Power Leather Heated Front Seats, CD-Player, Power Running Boards, Lane Departure Warning, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Silver Ice Metallic, F23140A

WAS \$32,251



2020 FORD ESCAPE TITANIUM AWD

NOW \$29,782

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 17K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23090

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WAS \$49,668



2018 CADILLAC PREMIUM

NOW \$

6.2 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 61K Miles, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, DVD Entertainment System, Adaptive Cruise Control, Blind Spot Monitor, Front Collision Warning, Front and Rear Collision Mitigation, Ba

2020 FORD RANGER XLT SUPERCREW 4X4

WAS \$37,995



NOW \$34,787

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 21K Miles, Bedliner, Running Boards, Climate Control, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, F23108A

Manage

JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS SEE OUR EN

WAS \$25,869



2019 FORD F-150 XL REGULAR CAB

NOW \$23,980

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, SYNC, Power Windows and Locks, 8 Foot Box, Vinyl Floors, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23112A

WAS \$24,571



2018 VOLKSWAGEN ATLAS LAUNCH EDITION AWD

NOW \$21,870

3.6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 89K Miles, 3rd Row Seating, Dual Pane Sunroof, Back-Up Camera, Remote Keyless Entry System, Reflex Silver Metallic, C23105B

WAS \$43,735



2022 HONDA PASSPORT ELITE AWD

NOW \$42,665

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 19K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, F23024A

WAS \$26,277



2017 HONDA

NOW \$

1.5 EFI Engine, 1 Speed CVT Transmission, Power Driver's Seat, Power Sunroof, Climate Control, DVD Entertainment System, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Ke

WAS \$25,995



2020 FORD FUSION SE

NOW \$23,422

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Power Driver's Seat, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, C23081A

WAS \$25,995



2020 FORD FUSION SE

NOW \$23,482

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 13K Miles! Power Driver's Seat, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, C23076A

WAS \$36,599



2019 FORD RANGER XLT SPORT SUPERCREW 4X4

NOW \$34,371

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 38K Miles, Bedliner, Running Boards, Remote Start, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Saber Metallic, U23077

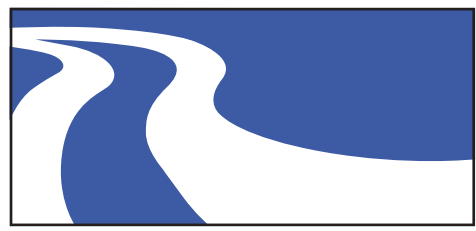
WAS \$36,899



2020 JEEP CHEROKEE

NOW \$

3.6 V6 EFI Engine, 8 Speed Automatic, Power Driver's Seat, Climate Control, Touchscreen, DVD Entertainment System, Adaptive Cruise Control, Blind Spot Monitor, Front Collision Warning, Rear Collision Mitigation, Rear Cross-Traffic Alert, Remote Keyless Entry System, Jeep Certified



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**AC ESCALADE
LUXURY 4X4**
46,767

Remote Start, Navigation, Power Running Boards, Memory Power
Seated Seats, 3rd Row PowerFold Seats, Power Sunroof, Auto Climate
Control, Lane Departure Warning, Lane Keeping Assist, Cross-Traffic
Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Red Passion, U23094

**2022 CHRYSLER PACIFICA
HYBRID LIMITED**
NOW \$45,547

3.6 V6 HYBRID Engine, 1 Speed CVT Automatic, Aluminum Wheels, Only 3K Miles! Remote Start, Memory Power Leather Heated Front
Seats, Heated Steering Wheel, Dual Pane Moonroof, Touchscreen Display, Harman Kardon 20 Speakers, Power Side Side Doors, Adaptive
Cruise Control, Blind Spot and Rear Cross Path Detection, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front
Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Ceramic Gray Clearcoat, C23160A

**2017 CHEVY
EXPRESS CARGO VAN**
NOW \$29,758

6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum
Wheels, 97K Miles, Cruise Control, Power Windows and
Locks, Vinyl Flooring, Back-Up Camera, Black, U23083

**2019 HONDA
PASSPORT TOURING AWD**
NOW \$32,878

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 16K Miles, Remote Start, Navigation, Memory Power Leather Heated
Front Seats, 2nd Row Heated Seats, Climate Control, Power Sunroof, Adaptive Cruise Control, Lane Departure Warning, Lane
Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-
Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! White Diamond Pearl, F23095A



**2021 CHEVY
MAILBU RS**
NOW \$22,892

1.5 EFI Engine, 1 Speed Automatic, Aluminum
Wheels, 50K Miles, Remote Start, Power
Driver's Seat, Remote Keyless Entry System,
Lane Keep Assist with Departure Warning, Side
Blind Zone Alert, Rear Cross Traffic Alert, Rear
Park Assist, Back-Up Camera, Remote Keyless
Entry System, Mosaic Black Metallic, C23112B

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CR-V EX AWD
24,803

Aluminum Wheels, 43K Miles, Remote Start,
Control, Adaptive Cruise Control, Blind Spot
Warning, Lane Keeping Assist, Front Collision
Warning, Remote Keyless Entry System, Burgundy, F23035B

**2020 FORD
EXPLORER XLT 4X4**
NOW \$26,743

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather
Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Climate Control, Adaptive Cruise Control,
Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure
Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Agate Black Metallic, F23161A

**2017 FORD
MUSTANG V6 COUPE**
NOW \$20,878

3.7 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 67K
Miles, Remote Start, Power Windows and Locks, CD-Player,
Limited Slip Axle, Reverse Sensing System, Back-Up Camera,
Remote Keyless Entry System, Ruby Red Metallic, F222251

**2020 FORD F-250 SRW
LARIAT CREW CAB 4X4**
NOW \$54,681

7.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 58K Miles, Security Cover, Bedliner, Running Boards, FX4
Off-Road Package, Remote Start, Navigation, SYNC 3, Lariat Sport Package, Memory Power Leather Heated/AC Front
Seats, Auto Climate Control, Power Adjust Pedals, Blind Spot and Cross Traffic Alert, Lane Keeping Alert, Pre-Collision
Assist, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Agate Black, F23091A

**P GRAND
LAREDO 4X4**
32,466

Aluminum Wheels, 31K Miles, Power
Screen Display, Blind Spot and Cross Path
Warning, Parking Aid, Back-Up Camera, Remote
Keyless Entry System, Diamond Black Crystal, C23045A

**2022 RAM 3500
LARAMIE CREW CAB 4X4**
NOW \$73,369

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 11K Miles! Bedliner, Remote
Start, Navigation, Memory Power Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row
Heated Seats, Power Sliding Rear Window, ParkSense Front/Rear Park Assist, Back-Up Camera, 5th Wheel/Gooseneck
Towing Prep Group, Remote Keyless Entry System, Balance of Factory Warranty! Granite Crystal Metallic, C23077A

2020 NISSAN ROGUE S AWD
NOW \$19,977

2.5 EFI Engine, 1 Speed CVT Automatic, Styled Wheel Covers, 76K Miles, Power Windows and
Locks, CD-Player, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane
Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote
Keyless Entry System, Caspian Blue Metallic, C23073B

**2022 CHEVY
TRAILBLAZER ACTIV**
NOW \$26,974

1.3 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 36K Miles, Remote Start, Power Driver's
Seat, Heated Front Seats, Heated Steering Wheel, Auto Temp Control, Lane Departure Warning, Lane
Keeping Assist, Front Collision Warning and Mitigation, Back-Up Camera, Remote Keyless Entry
System, Balance of Factory Warranty, Summit White Roof and Satin Steel Metallic Body, F23106A

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2012 CHEVY TRVERSE LS AWD
NOW \$6,500

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 207K Miles, Power Windows and Locks, CD Player, 3RD Row Seating, Remote Keyless Entry System, Silver Ice Metallic, M23067A



2020 FORD F-150 LARIAT SUPERCREW 4X4
NOW \$43,385

5.8 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 62K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Magnetic, F23121B



2020 FORD RANGER XLT SUPERCREW 4X4
NOW \$35,386

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 18K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Blind Spot Information System, Cross Traffic Alert, Lane Keeping System, Front Collision Mitigation, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Magnetic, C23190A



2019 JEEP WRANGLER SAHARA UNLIMITED 4X4
NOW \$36,953

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 73K Miles, Running Boards, Remote Start, Heated Front Seats, Heated Steering Wheel, Sky One-Touch Power Top, Touchscreen Display, Back-Up Camera, Trailer Tow and Aux Switch, Remote Keyless Entry System, Billet Silver Metallic, F23236A



2020 JEEP GRAND CHEROKEE ALTITUDE 4X4
NOW \$35,583

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 18K Miles, Remote Start, Navigation, Power Driver's Seat, Suede Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C23190H



2019 FORD F-150 RAPTOR SUPERCREW 4X4
NOW \$62,795

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 37K Miles, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Panoramic Moonroof, Auto Climate Control, Power Slide Rear Window, 360 Degree Camera, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Magnetic, F23209A



2019 FORD EXPLORER XLT 4X4
NOW \$28,995

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Glenn Rosenbaum

Pastor

Wisdom

[King Solomon prayed]: "So give your servant a discerning heart to govern your people and to distinguish between right and wrong." ~ 1 Kings 3:9

We live in the information age (and misinformation). If you don't have knowledge on a topic, what you want to know is usually just seconds away. A quick internet search and you suddenly know the 24th President, the name of that weird-looking insect, and 97 recipes for chocolate chip cookies.

Knowledge is available to us. The problem is we often don't ask for it. And, when we have it, we don't apply it. This problem impacts more than our retirement planning, fantasy football picks, and menu choices. We are not wise in the way we think and live. Too often, wisdom is missing in the way we treat others and honor our God. We know what is right, but we unwisely choose ourselves over others. We lash out in anger. We love things of this world more than God. This kind of "un-wisdom," God calls sin.

In wisdom and mercy, God the Father sent Jesus. God's wise plan included Jesus living perfectly in our place. In God's wisdom, Jesus suffered and died for all our sins. In perfect wisdom, Jesus rose to life on the third day in victory over sin and death. God's wisdom resulted in forgiveness for all.

Solomon had recently succeeded his father, David, as the king of Israel. As a young man and inexperienced leader, what could God give him that would enable him to serve his people and his God best? Wisdom. And so, Solomon asked for a discerning heart. God blessed him with a wise and discerning heart.

We don't need to be a king or be stuck with a seemingly impossible task to realize one of the many things we really need. We need wisdom in our work, in our relationships, in our witness to others, and in our lives of thanks to God.

Pray. Ask God for wisdom to serve and love him in all you do. And thank God that his wisdom and love led him to purchase and give you forgiveness through Jesus.

Prayer: Lord, thank you for your love and wisdom, your forgiveness and peace through Jesus. Give me wisdom so that I faithfully serve others and honor you in all I do. Amen.

Submitted by Pastor Glenn T. Rosenbaum
Administrative Pastor
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**Don
Stuart**

Humorist

Trying to Remember Barely Memorable Septembers

Among this column's many missions, besides making me fabulously famous and wealthy, is to occasionally look back at past events that have already occurred, and discuss how they affected our forefathers, foremothers and foresiblings.

Let's review, then, several events of staggering historical significance that occurred in Septembers long ago:

- Sing along with me: "Try to remember the kind of September..." Like September 3, 1967, when all motorists in Sweden had to change the way they drove. And not because of construction detours.

See, the Swedish government decided people should stop driving on the left - or "wrong" - side of the road and start driving on the right - or "right" - side. It was confusing at first, but soon the Swedes were experts at driving on the right-right side while reading, applying make-up, and eating - all at the same time.

- "Try to remember the kind of September when you were a tender and callow fellow..." Now I'm distracted by this "Try to Remember" song. Did the guys who wrote it rely on their dictionaries to find their rhymes? For example, I think the middle three verses link up "willow," "pillow," and "marshmallow."

(Wait, in the interest of reportorial accuracy, actual research shows that last rhyme is "billow.")

Anyway, if a dictionary DID guide them, maybe it was a sturdy "Funk & Wagnall's," which were published by September 10, 1839 birthday boy Isaac Kauffman Funk.

- Speaking of the composers of "Try to Remember," September 12, 1929 was the birthdate of Harvey Schmidt, who wrote the song's music (a guy named Tom Jones wrote the lyrics). You know, "Try to Remember" is such a wistful song, with all that "remember when" stuff. But Jones and Schmidt were only 30 and 31 years old when they wrote it! How in the heck could they be pining to "remember" when they were "tender and callow"? (And why, oh why, didn't they rhyme that with "marshmallow?")

- September 21: A day with powerful cartoon Carma. It's the birthdate, in 1912, of director Chuck Jones, who brought us Daffy Duck, Wile E. Coyote, and the Road Runner. Also born on this very same day, in 1920, was Jay Ward, who created the famous Bullwinkle and Rocky characters.

Bullwinkle and Rocky had full names, including middle initials. And they both had the same initial: "J." Some think the "J." honored their creator, Jay Ward. In reality, it stood for "Jillions," as in the amount of money Ward made off a cartoon moose and squirrel.

- September 22: The anniversary of the birth of Allan Lane, whose nickname was "Rocky" and who provided the voice for a famous TV animal. No, not Rocky J. Squirrel. He was the voice of "Mr. Ed," the talking horse.

Rocky Lane also appeared in a bunch of Western movies, including one called "Rustlers on Horseback" (his character was named "Rocky Lane"). Oddly, in this film, Lane's "Lane" rode a horse named "Ed," and the horse wore a muzzle, as if to keep it from... naw, it couldn't be!

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LEGALS

LAKE CHARTER TOWNSHIP

Board Meeting August 15, 2023
 Meeting called to order 7:00 p.m.
 Present: Carson, Payne, Clark,
 Mensinger, Wilk, Drew and Essig.

Motion declaring the agenda stands as presented.
 All ayes, motion carried. Motion to approve July
 18, 2023, meeting minutes. All ayes, motion
 carried. Motion to approve July bills in the amount
 of \$366,618.69. All ayes, motion carried. Motion
 to approve Reimbursement Agreement for a
 master meter at Warren Dunes Village.

All ayes, motion carried.

Motion to approve compensation and benefits for
 the appointment of Jennifer Adams as Lake Char-
 ter Township's Deputy Treasurer. Her start date will
 be September 5, 2023. All ayes, motion carried.
 Gloria A. Payne Lake Charter Township Clerk ten-
 dered her resignation effective July 18, 2023.
 She thanked Lake Charter Township residents for
 their support over the last 26 years.

The resignation letter was accepted and placed on file.

ANNOUNCEMENTS The next regular meeting
 is scheduled for September 19, 2023, at 7:00
 p.m., Lake Township Hall, Bridgman, Michigan.
 Lake Charter Township Planning Commission is
 scheduled for September 11, 2023, at 7:00 p.m.,
 Lake Charter Township Hall, Bridgman, Michigan.
 Lake Charter Township Zoning Board of Appeals
 is scheduled for September 14, 2023, at 6:30
 p.m., Lake Charter Township Hall, Bridgman,
 Michigan. The meeting adjourned 7:43 p.m. Lake
 Charter Township website: www.lake-township.org
 A complete set of minutes may be obtained from
 the Lake Charter Township Clerk

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LEGALS

OPEN POSITIONS FOR THE CITY OF BRIDGMAN BOARD OF REVIEW

The City of Bridgman Board of Review has the following open positions:

- One (1) partial-term position ending December 2024
- One (1) full-term position beginning January 2024 through December 2026
- One (1) alternate full-term position beginning January 2024 through December 2026

Interested persons wanting to serve on the Board of Review can pick up an application at City Hall, 9765 Maple Street, Bridgman, MI or visit the city's website: www.bridgman.org. Under "Forms", click on "Boards and Commission Applications". Applications will be received until October 2, 2023 at 4:00 pm. If you have any questions, please contact the City Clerk, Sheila Reitz at (269)465-5144 or email sreitz@bridgman.org.

ORDINANCE NO. 2023-215

At a regular council meeting held on August 28, 2023, the council adopted the following Ordinance:

AN ORDINANCE TO PARTIALLY AMEND ORDINANCE SECTION 470-54(C), ESTABLISHING STREET RIGHT-OF-WAY WIDTHS, TO ALLOW PLANNED UNIT DEVELOPMENTS TO SUBMIT STREET DESIGN PLANS TO THE CITY ENGINEER AND FIRE CHIEF FOR APPROVAL IN ANY PLANNED UNIT DEVELOPMENT. The full Ordinance may be viewed on the city's website: www.bridgman.org, at City Hall, 9765 Maple Street, Bridgman, MI or at the Bridgman Public Library, 4460 Lake Street, Bridgman, MI.

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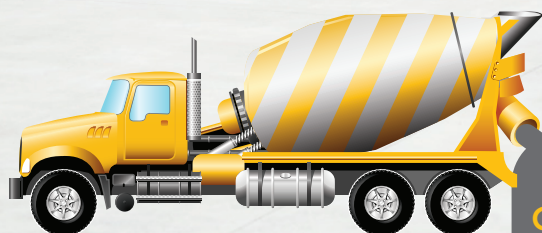
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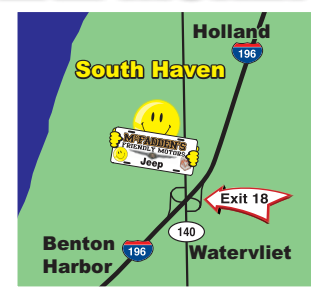
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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Based on manufacturer estimates, CY 2022 new vehicle registrations. 3. EPA-estimated 44 city/47 hwy/46 combined mpg for 2023 Camry Hybrid SE, SE Nightshade, XLE & XSE. Use for comparison purposes only. Your actual mileage and driving range will vary for many reasons, including your vehicle's condition and how/where you drive. See www.fueleconomy.gov. 4. Based on manufacturer's sales data from CY 2005-2022. 5. Tacoma Mid-Size Pickup, Class and Tundra Full-Size Pickup, Class. Vehicle's projected resale value is specific to the 2023 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 6. Depending on model. Before towing confirm your vehicle and trailer are compatible, hooked up and loaded properly and that you have any necessary additional equipment. Do not exceed any Weight Ratings and follow all instructions in your Owner's Manual. The maximum you can tow depends on base curb weight plus the total weight of any cargo, occupants, and added additional equipment. *Added vehicle equipment" includes additional standard/optional equipment and accessories added by the manufacturer, dealers and/or vehicle owners. The only way to be certain of your vehicle's exact curb weight is to weigh your vehicle without passengers or cargo. 7. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buyatoyota.com for complete details. 8. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first. Certain models require a different maintenance schedule as described in their Maintenance Guide. 24-hour roadside assistance is also included for two years and unlimited mileage. Roadside Assistance does not include parts and fluids, except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. except emergency fuel delivery. See Toyota dealer for details and exclusions. Valid only in the continental U.S. Must take retail delivery from new 2023 and new 2024 dealer stock while supply lasts between 8/2/23 and 9/5/23. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 9/5/23.



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