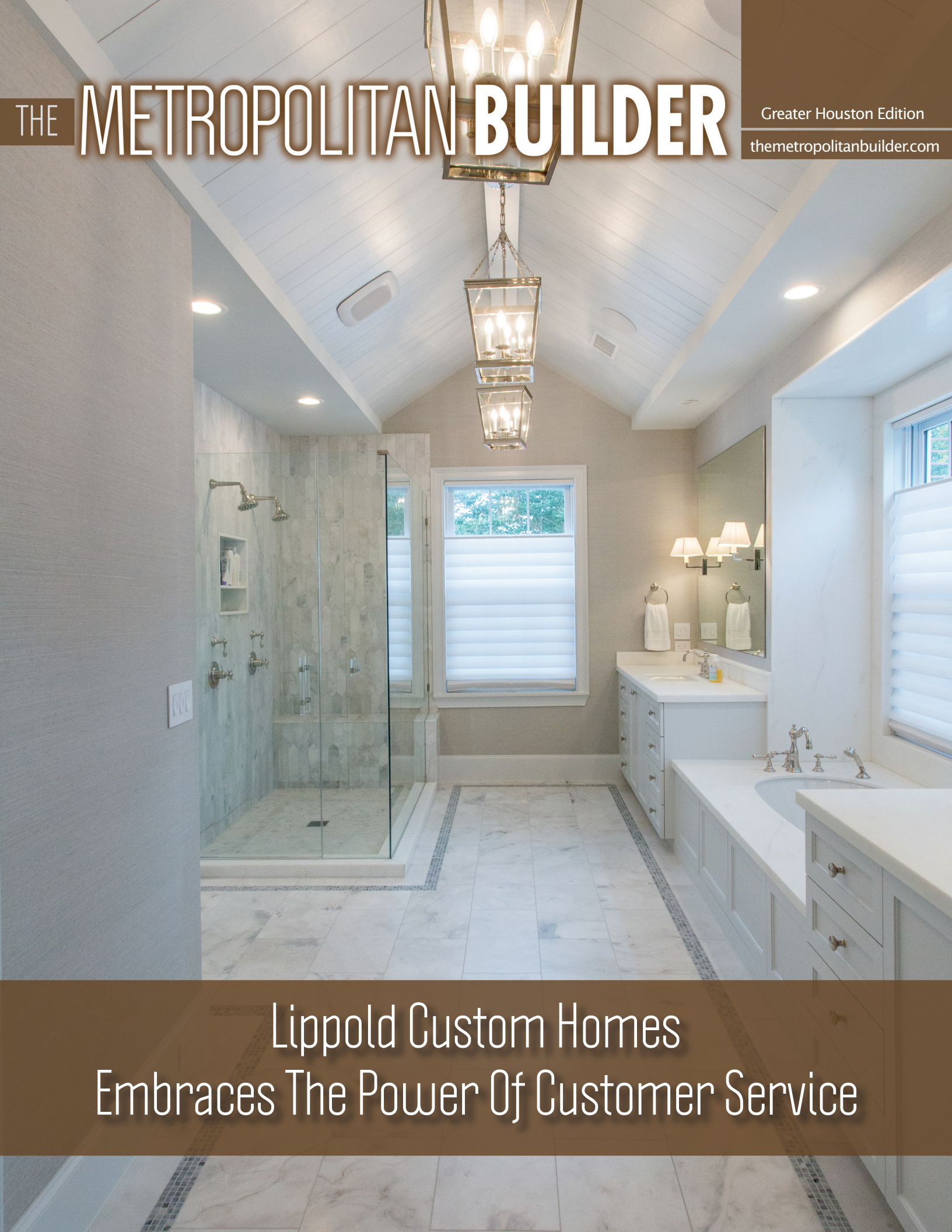


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Lippold Custom Homes
Embraces The Power Of Customer Service



Lippold Custom Homes Embraces The Power Of Customer Service

By Mary Lynn Mabray, ASID

“Professional and personable customer service is built on communication,” states Neal Lippold, president of Lippold Custom Homes. The company specializes in new construction and remodeling. As Neal says, “We might be small, but we are mighty when it comes to guaranteeing that a client’s custom build experience is based on personable proficiency along with quality workmanship and communication, from day one. Our motto is to always do what we say we will do for a client and new homeowner. That is the way to build and secure not only a legacy but a solid reputation”.

Lippold Custom Homes is a family-owned company that began in 2003 with dad Paul and his two sons, Neal, and Ryan, as a venture to remodel homes and then sell them.

Over the years, the company gradually expanded its focus, becoming one of Houston’s most recognizable custom home builders and an expert in residential renovation.

Neal and Ryan lost their dad four years ago, but the company’s goals and business model have never drifted away from communication and excellent customer service. Neal handles the nuts and bolts of the business, as well as client development and accurately bidding the jobs. Ryan and team, Moses Galvan, and Jose Hernandez, are the company’s men in the field.

Equally important is the selection of materials and finishes. Tara Brown works with clients and designers to help them achieve a cohesive and beautiful look. There is always



someone with the company either following a client's home building needs or asking questions regarding their lifestyle as it relates to their project.

Lippold Custom Homes want their clients to be happy and endeavors to keep them as lifelong friends. Many projects are, in fact, referrals from former satisfied customers.

Lippold Custom Homes works with customers' own architects and designers. There are weekly meetings with a team member to make certain everything related to the construction of the house is followed to the client's satisfaction. Lippold Custom Homes is experienced in building any style, whether it be traditional/rustic,





French or English Country or Transitional/Modern. Most custom builds have spacious open plans, welcoming entries, foyers, spacious primary suites, chef-style kitchens, and lots of storage. Whatever the request, an experienced construction crew is ready to fulfill all plan requests.

Sub-contractors are very important to the success of any project. The same foundation crew, framers, electricians, plumbers, roofers, carpenters, cabinet makers, and detail specialists have been with Lippold for years. These craftspeople know the level of detail that goes into every Lippold home, and they deliver house after house on budget and within the scheduled time frame. Every punch list is carried out with careful precision. Lippold Custom Homes also continues to follow up with their customers long after the final punch list.

Lippold Custom Homes builds homes in the range of \$950,000 to four million dollars as well as full gut remodels and additions. The company currently has eight custom homes in progress and numerous renovations.







To reach

**LIPPOLD** CUSTOM HOMES

go to their website

www.lippoldcustomhomes.com

to fill out a contact form

or call the office directly at

281-372-8120