



# MailMax

Your Good News Paper.

www.MailMaxOnline.com



Residential  
Postal  
Customer

PRSR.T. STD.  
U.S. Postage  
PAID  
Greenville, MI  
PERMIT NO. 338

TIME SENSITIVE INFORMATION

POSTMASTER: Please deliver on  
**November 11, 2023**

Printed with soy ink on recycled paper



## Moody on The Market

Pat  
Moody

### Now open: Weird Things One antique mall

"It's a new antique mall."

Chris Siriano admits that's a bit of an oxymoron, but it's the right description of Weird Things One – a new collection of antique dealers in South Haven.

Located at 9145 M-140 in South Haven, Siriano describes Weird Things One as a familiar passion that's likely the foundation of his future.

"It's a venture that my daughter, Ali, and I are doing together and it's a combination of really cool, weird antiques, Victorian items, wood carvings, beautiful wild artwork, and twisted junk. It's just a cool place."

Chris Siriano and his daughter Ali Warren opened Weird Things One on November 1.

"My daughter grew up around antiques since she could walk, so she's the one that's heading up the South Haven location and she'll be there every day to greet people and help them out."



Continued on page 14

# NEED EXTRA MONEY? CASH IN NOW!



## WE PAY

### TOP DOLLAR FOR:

- ◆ Gold & Silver Jewelry
- ◆ Damaged Jewelry
- ◆ Gold & Silver Coins
- ◆ Gold & Silver Bullion
- ◆ Turquoise Jewelry
- ◆ Costume Jewelry



## 269-927-4012

1261 E. Napier Ave, Benton Harbor  
2415 Niles Ave, St Joseph  
www.napiergold.com

## FREE ASSESMENTS!



Marcy  
Simpson

Executive  
Director,  
Southwestern Michigan  
Tourist Council

### Fun and interesting things to do in Southwest Michigan

As we lead into the Thanksgiving holiday spending time with family and friends, be sure to include some of the area's great events in your plans. Some of the first festivities of the holiday season are Luminary and Window Wonderland in St. Joseph, on Friday, November 17. Stroll through the downtown as luminaries light your way and see the dozens of businesses that have decorated storefronts. Participating locations invite you to eat, shop, drink, and be merry while you enjoy an evening in St. Joe.

Sticky Spoons Jam is proud to host the inaugural Veteran Makers Market, featuring 10 small, local, veteran-owned businesses on

Continued on page 2

### Inserts & Promotions

- ALDI • Ace Hardware
- Dollar General • Family Fare
- Hardings Friendly Market
- Holiday Happenings • Jets Pizza
- Martin's Super Markets
- SAVE FSI • Save A Lot

Inserts may vary by zip code

## Simpson *Continued from cover*

Sunday, November 12. The makers will be displaying and selling their work, including paintings and photos, woodwork, and leatherwork. Of course, Sticky Spoons jams and jellies will also be available for purchase. Sticky Spoons Store is located at 11801 Pucker Street, Niles. The market will be from 10:00 a.m. to 3:00 p.m., with coffee served all day. Veterans and active duty servicemembers with ID always receive a 10% discount at the Store.

End your work week with some live music on Friday, November 17 at 8:00 p.m. at The Livery. Vintage Pistol band is comprised of giant rhythmic elements, exploratory guitars, a captivating key world, a bold low end, and grabbing vocals with lyrics that feed the ears and quench the soul. You can often hear their conversations on stage about Good vs. Evil, inner battles, growth, and being one with the current moment.

Join Lazy Ballerina in St. Joe on Sunday, November 19 at 1:00 p.m. for Booze and Blooms with Flowers by Anna. You will create a fresh flower arrangement. The cost is \$85 per person and includes one glass of wine or hard cider, instructions, and all supplies to make the perfect Thanksgiving centerpiece.

Dancing Queen: An ABBA Salute is the ultimate tribute to the music of ABBA – sure to capture the hearts of fans and audiences of all ages. This live show is full of musical precision, fabulous flair, and fashion, and promises a mesmerizing ABBA experience for every Chiquitita, Super Trouper, Fernando, and

Dancing Queen around! They will perform their high-energy shows Wednesday, November 22, and Friday, November 24 at the Acorn. Fronted by a dynamic Agnetha and Frida duo, the music of the greatest pop band in history comes to life in a joyful celebration of their timeless tunes.

Start your holiday shopping Saturday, November 25 throughout Michigan's Great Southwest for Small Business Saturday. Retailers will be having special offers, and some will host unique events and shopping experiences. Grab a shopping buddy and support local!

The Box Factory for the Arts welcomes shoppers to its annual Makers Market from 10:00 a.m. to 6:00 p.m. on Saturday, November 25. Come for the ultimate local shopping experience with 40+ juried artists and makers who will be selling their works throughout the three floors of the historic Box Factory.

Bring some friends, family, or just your curiosity for River St. Joe's first Board Games & Brews. They will have some games or feel free to bring your own. The event is Sunday, November 26 beginning at 2:00 p.m. This event is free with all your favorite RSJ beers, ciders, and food available to purchase throughout the event from inside our taproom. And stick around afterward for the Beaver Moon Bonfire from 5:00 to 8:00 p.m.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

# MailMax

Your Good News Paper.

**50,314 Weekly Readers!**

The views expressed in this publications may not reflect those of the owner or employees.

MailMax is a publication of **Far Ahead Advertising, Inc.**

2202 Plaza Drive, Benton Harbor, MI 49022

**(269) 934-7522**

[publisher@MailMaxOnline.com](mailto:publisher@MailMaxOnline.com)

[www.MailMaxOnline.com](http://www.MailMaxOnline.com)

[www.facebook.com/eMailMax](https://www.facebook.com/eMailMax)

## Photo of the Week



### Country Colors

Photo by Jim Fisher

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

Closing the gaps for full-circle protection

Auto • Home Life • Health Renters • Flood Boat • Business Motorcycle & More

Danielle Zebell

Clark Insurance Agency

269-982-2901 or [daniellezebell@yahoo.com](mailto:daniellezebell@yahoo.com)

Get a free, no-obligation policy review and rate quote when you call or contact us.

KYOCERA

Authorised Partner

www.usbus.com

269-556-9870

811 Ship St Suite 204 St. Joseph, MI 49085

Business-Class Office Equipment

Comprehensive IT Service

Paper, Toner, Ink & Supplies

Print, Scan, Copy & Fax

Label Printers & Scan Guns

Thermal Printers & Ribbon

PEDEGO  
ELECTRIC BIKES

PEDEGO CARE  
5 Year Warranty

10 DAYS ONLY  
INVENTORY BLOWOUT

SALE

UP TO 50% OFF  
NOVEMBER 2ND-12TH

PedegoHarborCountry.com  
425 S. Whittaker Street, New Buffalo, MI

Do you know WHY you hurt?

It's time to find **R**elief from

- Jaw Pain from Masks
- Pregnancy Issues
- Headaches
- Fibromyalgia
- Lower Back Pain
- Numbness
- Sciatic Nerve Pain
- Stress

Blue Cross Blue Shield, Priority Health, ASR and many more.

Relief Chiropractic and Wellness Center

Chiropractic and Massage Services

3830 M-139, St. Joseph • (269) 408-0303  
(In Scottsdale across from Power In Motion Gymnastics) • [www.reliefchiropractic.net](http://www.reliefchiropractic.net)

# Fashionable new floors and solid old ways guide the future at Carpet Mart

Thomas Kolaskey wants to send one clear message to Southwest Michigan homeowners: "We at Carpet Mart are obsessed with customer satisfaction!"

Kolaskey is the General Manager of Carpet Mart, 2500 M-139, Benton Harbor – a business that's been in the Kolaskey family for more than 35 years.

Thomas says "Delivering on the total customer experience has made us who we are. It seems that everywhere you turn, in every industry, customer service has gone away. But at Carpet Mart, we challenge anyone who has not shopped us to check us out! Try us and let us 'wow' you with the service we provide to every customer every day."



Thomas Kolaskey, Carpet Mart General Manager

Customer Service in the carpet and floor covering business means professional expertise, premium quality brands, an exceptional in-stock selection, great value with competitive prices and expert installation services. At

every step on that customer journey, Kolaskey is proud of the standard Carpet Mart has established and he looks forward to proving it to all of Southwestern Michigan every day.

When you walk into the inviting showroom at Carpet Mart, you will see a well-organized, carefully laid out display area, offering the finest brands of carpet, hardwood, laminate, luxury vinyl and tile flooring. Far more than just carpeting! You'll be promptly greeted by a trained flooring professional who will guide you in your search for the perfect flooring solution for your home or business.

As you explore flooring options at Carpet Mart, you'll be surrounded by the best brand names in the carpet and flooring industry, such as, Karastan, Godfrey Hirst, Stanton, Mirage, Vintage and Crossville.

In several instances, Carpet Mart is the exclusive dealer for Berrien County or the SW Michigan region for these high-quality brands. Customers from Illinois and Indiana frequently choose Carpet Mart as their supplier-of-choice because of the level of service they receive versus purchasing from other sources.

Kolaskey tells us that's precisely his goal: To have customers refer others to Carpet Mart, even without being incentivized in some way to do so. "They feel they want to because of the exceptional experience they've had. They are proud of their purchase and want to show it to friends and family. And then we want to repeat the cycle!"

Part of that process is what Kolaskey calls 'white glove service' from beginning to end. While some customers choose self-installation, most look to Carpet Mart to handle the job. This includes coordinating installation

with one of several highly experienced installers in the area and putting it all together in one total project quote. No hassle. No details for the customer to worry about.

Occasionally, Thomas Kolaskey looks for another opinion or some guidance from the man who started it all 35+ years ago. John Kolaskey is President of Carpet Mart and still can be found serving customers on the showroom floor. John has been in the flooring business 53 years. He was a regional sales representative back in the 80s when he decided to buy into Carpet Mart. It was 'carpet and rugs only' then and located down the street on M-139. By 1989, John had moved the business to a building across the highway from the current location. Then in 2005, he expanded into hardwood, laminate, vinyl and tile and occupied the huge new 13,000 square foot facility at 2500 M-139.



John Kolaskey, Carpet Mart President

John says, "It's been a journey!" as he moved Carpet Mart from being a price-focused carpet outlet to a high-quality, full-service destination for all types of flooring. He says he never looked back.



"Our product lines and brands are here by choice, not by chance: the best brands for our customer's needs; companies that make great products with extremely high standards for quality. In 1987 it was all about price, today we focus on quality."

Thomas Kolaskey has carefully maintained some of that 'old way of doing business' in the Carpet Mart formula. He emphasizes 'selection' with a huge In-Stock Warehouse onsite, allowing him to offer 40-70 percent savings compared to regular retail prices for special orders.

And he has added a personal touch to the shopping atmosphere at Carpet Mart. When you enter the showroom, you'll hear a playlist that emphasizes Frank Sinatra and the big band era. Kolaskey says it symbolizes Carpet Mart's 'old school way of doing business': "Your word meant something in those days, and it still does at Carpet Mart," says Thomas. "We want to take you back to the good old days of doing business with people you can trust."

By Alisa Kirby



**1ST QUALITY KARASTAN & GODFREY HIRST CARPET**  
**IN-STOCK AS LOW AS \$1.99 SQ/FT**

**HURRY WHILE SUPPLIES LAST!!!**



*Karastan*



*Karastan*  
WOOL

*Godfrey Hirst*



**CARPET MART**  
 More Floors...More Choices

2500 M-139 • Benton Harbor MI  
 269-925-7079 • www.CarpetMartMi.com  
 Monday-Thursday 9:00 - 6:00  
 Friday 9:00 - 5:00 • Saturday 10:00 - 2:00

**12 Months**  
**0%**  
**Financing**  
**Available**  
 (based on credit approval)



**Glenn Rosenbaum**

*Pastor*

### God's Mercy

*What then shall we say? Is God unjust? Not at all! For he says to Moses, "I will have mercy on whom I have mercy, and I will have compassion on whom I have compassion." It does not, therefore, depend on human desire or effort, but on God's mercy.*  
Romans 9:14-16

We're all pretty good at excusing our own behavior and judging the behavior of others. For example, we may think it's reasonable to take a few extra breaks at work; after all, we deserve it. However, we look at the coworker just a few spaces down and think they take too long at lunch and are lazy. Or we might speed a little and break a few traffic laws and think that's no big deal. However, we are certain the guy who just passed us needs to get pulled over by the police. Or, we are rude or cruel to some of the people around us but are deeply offended when someone is rude or cruel to us.

Simply put, we want our mistakes and sins to be unjustly overlooked, but something should really be done about our neighbors' mistakes and sins. When it comes to the sins of others, we want justice.

The truth is that all people deserve God's just punishment for their sin—you and I included. But, thankfully, our God is merciful. His compassion led him to become one of us in the person of Jesus Christ so that he could live the perfect life we didn't live and die the death we deserved. For his sake and his alone, God has had mercy on us. As the apostle Paul wrote in our Bible reading today, "It does not, therefore, depend on human desire or effort, but on God's mercy" (Romans 9:16).

Rather than depending on something I have done or not done, God is merciful to me because that is his way. It is simply who he is and what he does, and therefore, I am included in those whom God loves because it is his merciful and compassionate way.

*Prayer: Heavenly Father, make me to better know that it is not my will or actions, but your mercy and compassion by which I am saved. Amen.*

Submitted by Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)



# THE BALTIMORE CONSORT



**in Grand Upton Hall**

## The Baltimore Consort presents Wassail, Wassail! Music for the Yuletide Season

### Friday, Dec. 1, 7:30 p.m.

Step back in time to the origins of Yuletide traditions. With its festive cornucopia of Renaissance instruments – lute, cittern, viols, crumhorns, recorders, rebec, and percussion – the Baltimore Consort offers old carols and dance tunes from the British Isles, Germany, France, Spain, and the New World. Wassail, Wassail! is a seasonal celebration that will delight the senses.

Purchase tickets to this performance and to the Dec. 8 presentation of Christmas in Killarney: An Irish Christmas Celebration at the same time to receive 25% off regular prices with code **JINGLE25** at checkout. Not applicable on Club Mendel seating.



This activity is supported by the Michigan Arts & Culture Council



**BUY TICKETS**  
**TheMendelCenter.com/events**

Box office: 269-927-8700, option 1 | Events subject to change.

The Lake Michigan College Mendel Center  
2755 E. Napier Ave., Benton Harbor, MI 49085

## limited-time certificate specials more ways to save

earn up to  
**5.35%** APY<sup>1</sup>

for 9 months with an Ultra Checking account. IRA eligible.

earn up to  
**5.15%** APY<sup>1</sup>

for 12 months with an Ultra Checking account. IRA eligible.

**Open an account today!**

(888) 982-1400

[UnitedFCU.com/save-more](http://UnitedFCU.com/save-more)

**United** we get U  
FEDERAL CREDIT UNION



The Benton family,  
members since 2007

Insured by NCUA. APY=Annual Percentage Yield. [1] APY accurate as of 11/1/2023. Subject to change without notice. Rates include a 0.10% APY increase when the owner of this account who will receive the tax statement (the "Tax Reported Owner") is the Tax Reported Owner of an Ultra Checking account with an average monthly balance of at least \$1.00. Rates may change after the account is opened. If requirements are not met, rates are 5.25% APY for 9 months and 5.05% APY for 12 months. A penalty may be charged for early withdrawal. Fees may reduce earnings on the account. Minimum balance required is \$500. 9 month certificate renews to 6 month standard certificate at maturity and 12 month certificate renews to 12 month standard certificate at maturity. Rates are based on current rates at the time of renewal. Only personal share certificates are eligible for advertised rates; business share certificates also available although rates may differ.



# Happy Veterans Day



In 2017, I retired from the Marine Corps after 20 years of service, putting all my focus into running BOSS Services with my brother, Jerry. As a veteran-owned company that hires veterans, we believe in recognizing the sacrifices veterans have made for our great country.

This is why we have a monthly recognition program called Hometown Heroes, are hosting a Veterans Day Appreciation Brunch this year, and support other veteran causes to honor veterans throughout Southwest Michigan.

We encourage you to nominate a veteran you know to be recognized online and in the media as our Hometown Hero of the Month. Those selected will receive a \$100 restaurant gift card and a \$100 Visa Card as a token of appreciation on behalf of BOSS Services and community members like you.

If you are a veteran, thank you for your service. Please know that if you need anything, I will always be here to help.



MSgt Jeff Street, USMC (Ret.)  
Co-Owner BOSS Services



**269-281-2230**

theBOSSservices.com

HEATING • COOLING • WATER HEATERS  
24-HOUR BATHROOM UPGRADES

★ **5% off** ★  
**Veteran Discount  
 for Any Service**

Nominate a veteran to be recognized as our Hometown Hero of the Month to win \$200 in gift cards!



**Don  
Stuart**

*Humorist*

**Hey!  
Watch the Traffic Mann!**

The second city we visited on our cruise around the Baltic Sea was Berlin, Germany. Of course, Berlin is not on the Baltic coast – our ship docked in a town called Warnemunde, and we got up before breakfast to catch a train to Berlin. There are many interesting sights to see in Berlin, so let me spend the rest of this column

ignoring them, and talking instead about one particular Berlin mann. I speak of the Ampelmann. The Ampelmann is the ubiquitous pedestrian crosswalk symbol in the city, a plump-ish green (“Geh!”) or red (“Stoppen!”) fellow wearing what looks like a straw boater. (Don’t know what a boater is? Well, look it up, my deadline is looming and I’ve got to geh!) The history of pedestrian traffic lights is long and interesting, and I planned to devote the next three or four columns to it, but Farrell and Head gently pled with me not to. Suffice to say, as automobile traffic boomed in Berlin in the 1920s and 1930s, it was crucial to devise some better system for keeping pedestrians safe than the one in place: Police officers tooting “walk” and “wait” signals on trumpets. Really. Fast forward to 1961, when Karl Peglau, a “Traffic Psychologist” and designer in East Berlin, submitted his ideas for the cutesy little Ampelmann pedestrian signals to the East Berlin bureaucracy. The final designs, which gave the

little fellow a pug nose, a bit of a paunch, and a funny-looking hat, were submitted. Whereupon East Berlin authorities surprised Peglau and gave the go-ahead to install Ampelmann signals – an icon was born. The Ampelmann proved extremely popular: Eventually they were “brought to life” as characters in cartoons; Ampelmann stories were developed for radio broadcasts; animated shorts were broadcast once a month as part of an children’s bedtime TV show. I guess this is what East German kids had to amuse themselves in a society that disdained bourgeois Disneyesque entertainments. This all lasted until Berlin was reunified, with the destruction of the Berlin Wall. The Ampelmann disappeared from street corners and intersections for a time. But then... ahhh... nostalgia kicked in. With the demise of so many East German institutions, the Ampelmann became cult figures. Peglau himself argued for them to return, as “symbols standing against the unreasonable post-fall mentality of getting rid

www.MailMaxOnline.com of things. They were – and will hopefully remain – figures of the street, guiding the behavior for pedestrians in traffic.” Of course, this was partly the old Traffic Psychologist at work; his feelings on the matter had a bit of a commercial motive. In the mid-1990s, he and an entrepreneur named Marcus Heckhausen struck up a relationship that turned into an Ampelmann business. Which nowadays, is a fairly whopping big business. Ampelmann appear on merchandise of all kinds, which one can purchase in stand-alone Appelman stores: plush toys, shot glasses, baseball caps, watches, plush toys wearing baseball caps and watches and holding a shot glass. By the way, Ampelmann have also become more diverse over time – pug-nosed, paunchy Ampelfrau street lights were introduced two decades ago, along with versions carrying an umbrella and another with a backpack. And my favorite, the Ampelmann toting a gift basket of Ampelmann souvenirs.



**Have Your Home  
Featured Here!**  
Call Kaitlyn @ 269-934-7522  
**REACHING 50,009 READERS!**



**NEW PRICE!**  
6238 Black Lake Road,  
Eau Claire, MI 49111

MLS# 23136094  
**\$329,900**



- 3bd/2ba
- Heated 60x80 Pole Barn
- 2 Acres
- Sprinkler System
- Screened in Porch
- Gas Log Fireplace

**Sandra Petznick Realtor®**  
Sandrapetznick@comcast.net  
**269-921-6070**  
Call today for a free market analysis!

  
Coldwell Banker Anchor  
2409 Lakeshore Drive • St. Joseph, MI 49085

**Stevensville: 269-429-8001 & 269-465-4700**

**CORE Celebrates 23 Successful Years in Business!!**

**www.CoreREI.com**



**COMMERCIAL & RESIDENTIAL**





**Ron Birmingham**  
449-6981



**Debb Busch**  
876-0974



**Thom Christie**  
325-3180



**Linda Derringer**  
313-5150



**Dick Donnellan**  
921-0023



**Jim Fisher**  
930-9191



**Loren Gerber**  
921-0754



**Joe Giannola**  
208-3989



**Larry Kotesky**  
422-7035



**Phil Medo**  
449-7325



**Julie Moneta**  
325-3015



**Connie Shearer**  
208-0001

**\*\*\* NEW LISTING \*\*\***



**#23140323**

- 4-UNIT APARTMENT BLDG
- Two 1-BR's & 2 studios
- Private entrances
- Great downtown location
- \$295,000
- Call Dick Donnellan 269-921-0023

**\*\*\* NEW LISTING \*\*\***



**#23140385**

- BRICK 3-BR ranch
- Large yard with back ravine
- Two fireplaces
- Oversized 2-car garage
- Priced to sell!!!
- \$189,000
- Call Connie Shearer 269-208-0001

**\*\*\* FOR LEASE \*\*\***



**#23139391**

- NEW LISTING in downtown St. Joe
- 5100 SF office bldg near court house
- Currently 2 suites of 3,420 & 1,680 SF
- Can also lease entire building
- Great location!
- \$15/SF
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

**\*\*\* LARGE BUILDING SITE \*\*\***



**#23001500**

- WOODS & RAVINE
- ONLY 2 SITES STILL AVAILABLE!
- Nearly one acre each
- River Run Estates in Royalton Twp
- Private street to build your dream home!
- \$75,000 & \$85,000
- Call Joe Giannola 269-208-3989

**\*\*\* COMMERCIAL \*\*\***



**#23023074**

- GREAT LOCATION in City of St. Joe!
- Approx 9800 SF multi-functional comm bldg
- 5000 SF professional office space
- 4800 SF auto bodyshop (leased)
- Includes separate vacant lot across street
- \$639,900 (will also consider lease)
- Call Dick Donnellan 269-921-0023 or Loren Gerber 269-921-0754

**\*\*\* INDUSTRIAL \*\*\***



**#23009404**

- INDUSTRIAL BUILDING
- 5,670 SF building on 1.8 ACRES
- Ideal location for service-related business
- Close to I-94 & US-31 bypass
- Benton Township
- \$249,000
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

**\*\*\* SALE OR LEASE \*\*\***



**#22002236**

- RETAIL CONDO SPACE
- 11,400 SF unit – many possible uses!
- Includes 3 offices & large plush display area
- Plus storage, utility, & extra upstairs bonus area
- High visibility location just off I-94 exit 28
- Lease for \$4.75/SF or sell for \$585,000
- Call Loren Gerber 269-921-0754

**\*\*\* BUILDING SITE \*\*\***



**#19040488**

- LARGE LOT in Berrien Twp
- One-third acre
- Buildable level site
- On cul-de-sac
- \$13,900
- Call Jim Fisher 269-930-9191

**\*\*\* VACANT LAND \*\*\***



**#20003730**

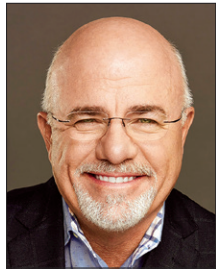
- 40 BEAUTIFUL ACRES!
- Weesaw Township
- Galien River branch runs through it
- Buildable, tillable, & wooded
- \$400,000
- Call Connie Shearer 269-208-0001

**\*\*\* SALE PENDING \*\*\***



**#23136650**

- COMPLETELY RENOVATED 2 BR
- Everything new inside & out
- Ready to move right in!
- Great private 'get-away' location
- Lake Michigan dunes & State Park across the street!!
- \$299,900
- Call Julie Moneta 269-325-3015



**Dave Ramsey**

**Financial Expert**  
The Ramsey Show

**Dave Says**

**Control Your Own Destiny**

Dear Dave,

I read where you recommend saving 15% of your income for retirement. Should I count my employer's contribution to my retirement plan as part of that 15%?

Carlotta

Dear Carlotta,

That's a great question. Employer contributions do not count toward the 15 percent I recommend setting aside for retirement. It's great if you work for a company that offers perks like that, but I want you putting 15 percent of your money into retirement. Whatever your company matches, whatever its pension may be, or even having a military retirement package, none of that enters the equation. I want your money in your name.

Baby Step 4 of my plan says to put 15 percent of your income into retirement accounts. The first thing you should put money into is a matching retirement account. If you've got a 401(k), a Roth 401(k) or a 403(b) and your employer offers a match, you should do that up to the match before anything else.

Let's say your employer will match three percent. Since the goal is 15 percent, that still leaves you with some work to do. You've got three percent of your own money already going into retirement, so then you could look at a Roth IRA. If the Roth, plus what you invested previously to get the match doesn't equal 15 percent, then you could look at a 403(b), or go back to your 401(k) to hit the 15 percent mark.

And remember, if you're going to reach your retirement goals, you can't do it alone. King Solomon, one of the wisest men who ever lived, wrote: "Where there is no counsel, the people fall; But in the multitude of counselors there is safety" (Proverbs 11:14 NKJV). That's why you need a quality financial advisor—one with the heart of a teacher—to help you navigate complicated financial issues, and guide you toward the kind of retirement you want.

Do you see what I'm saying here, Carlotta? I want you—not the company you work for—to control your financial destiny. I want you to be able to retire with dignity, and enjoy life after working hard and saving. The responsibility for making that happens falls to you!

—Dave

*\* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

*Finn's Law's*  
**MAKERS HOLIDAY MARKET**

DECEMBER 9TH  
10 AM - 4 PM

HIDDEN POINTE HALL  
1062 NICKERSON AVE  
BENTON HARBOR, MI 49022

LOCAL MAKERS + FOOD TRUCKS + COFFEE + CRAFT COCKTAILS + COLD BEER

**broken dentures?**

Call  
Dr. Shelley Wilson D.D.S.  
for  
**Complete Dentures**  
Starting at  
**Only \$1,250 Per Arch**

Repairs • Relines • Partial

**Same Day EMERGENCY Extractions**

New Patients Always Welcome

**(269) 983-3100**  
1626 Langley Ave. • St. Joseph

**Team Katozieh REALTY**

**CENTURY 21 AFFILIATED**

**Areas #1 TOP PRODUCING Endorsed Local Provider (ELP) in REAL ESTATE by DAVE RAMSEY**

Ryan 269.208.7888  
Lisa 269.921.2446  
Grace 269.287.0302

**ANDERSON TUFLEX** **COREtec the Original** **FLOORIGAMI** **Shaw FLOORS**

**INSPIRED FLOORS For Less**

1234 5678 9000 0000  
SHAW CARDHOLDER

**INSPIRED FLOORS For Less**

**Get the flooring you want today.**

**And the freedom to pay for it over time.\***

Take advantage of special financing offers, with convenient payment options, and upgrade to the floors you really want.

\*Subject to credit approval. Ask for details.

839 Ferguson Dr.,  
Benton Harbor, MI 49022  
(269) 926-7367  
www.floorstoresofmichigan.com

Hours:  
Mon-Fri 9am-5:30pm  
Saturday 10am-2pm



BUILT



PROUD



**2023 FORD ESCAPE  
ACTIVE ALL WHEEL DRIVE**

Vapor Blue Metallic, Heated Steering Wheel, Remote Start, Heated Front Seats, and Much More!  
F23266

MSRP.....\$33,010  
SIEMANS DISCOUNT.....- 515  
LOW APR RETAIL CUSTOMER CASH\*\* - 500  
FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500  
**SALE PRICE FOR EVERYONE \$29,495**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$28,995**

**PLUS 0.9% FOR 36 MONTHS, 1.9% FOR 48 MONTHS, or 2.9% FOR 60 MONTHS**  
(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT  
(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



**2024 FORD EDGE SEL  
ALL WHEEL DRIVE**

Forged Green, Heated Steering Wheel, Heated Front Seats, Power Liftgate, Remote Start, Wireless Charging Pad, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, and Much More!  
F24013

MSRP.....\$44,750  
SIEMANS DISCOUNT.....- 755  
LOW APR RETAIL CUSTOMER CASH\*\* - 1,000  
FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
**SALE PRICE FOR EVERYONE \$40,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$40,495**

**PLUS 0.0% FOR 36 MONTHS, 0.9% FOR 48 MONTHS, or 1.9% FOR 60 MONTHS**  
(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT  
(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



**2023 FORD F-150  
SUPERCAB XLT 4X4**

Carbonized Gray Metallic, 2.7 V6 EcoBoost Engine, Sport Appearance Group, Trailer Brake Controller, Locking Rear Axle, Remote Start, SYNC 4, and Much More!  
F23080

MSRP.....\$56,095  
SIEMANS DISCOUNT.....- 3,600  
LOW APR RETAIL CUSTOMER CASH\*\* - 1,500  
FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500  
**SALE PRICE FOR EVERYONE \$48,495**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$47,995**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**  
(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT  
(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



**2023 FORD F-150  
XLT 4X4 SUPERCREW  
HERITAGE EDITION**

Avalanche with Black Two-Tone Accent, 2.7 V6 EcoBoost Engine, 20 Inch Wheels with All Terrain Tires, Interior Work Surface, Locking Rear Axle, and Much More! Sharp Truck! Must See!  
F23076

MSRP.....\$60,215  
SIEMANS DISCOUNT.....- 3,220  
LOW APR RETAIL CUSTOMER CASH\*\* - 1,500  
FORD TO FORD TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,500  
**SALE PRICE FOR EVERYONE \$52,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$52,495**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**  
(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT  
(\*\*RESIDENCY RESTRICTIONS APPLY)



**2023 FORD BRONCO  
4 DOOR ADVANCED 4X4**

Velocity Blue Metallic, Black Diamond Series, Front Row Heated Seats, Ford CoPilot 360, Remote Start, Sasquatch Package, 2 Tops – Hard Top and Soft Top, and Much More!  
F23235

**MSRP  
\$56,210**



**2022 FORD F-250  
SERVICE TRUCK 4X4**

Oxford White, 6.2 V8 Engine, Rear View Camera, Trailer Brake Controller, Platform Running Boards, Locking Rear Axle, Power Windows and Locks, Snow Plow Prep Package, Knapheide Service Body, and Much More!  
F22293

MSRP.....\$47,265  
ADD FOR KNAPHEIDE SERVICE BODY +13,382  
SUBTOTAL.....\$60,647  
SIEMANS DISCOUNT.....- 3,652  
**SALE PRICE FOR EVERYONE \$56,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$56,495**

(\*MUST QUALIFY)



**2024 FORD  
E-450 SERVICE BODY**

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Power Windows and Locks, Rear View Camera, Cruise Control, Trailer Tow Package, Remote Keyless Entry, Knapheide KUV Body, Receiver Hitch Knap Locks, and Much More!  
F24008

MSRP.....\$43,060  
ADD FOR KNAPHEIDE KUV BODY +32,057  
SUBTOTAL.....\$75,117  
SIEMANS DISCOUNT.....- 2,122  
**SALE PRICE FOR EVERYONE \$72,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$72,495**

(\*MUST QUALIFY)



**2023 FORD  
EXPEDITION MAX  
LIMITED STEALTH 4X4**

Dark Matter Gray Metallic, 22 Inch Black Painted Aluminum Wheels, 3rd Row PowerFold Seat, Stealth Edition Package, Power Running Boards, Leather Seats, 2nd Row Captain's Chairs, Heavy Duty Trailer Tow Package, ControlTrac with Electronic Limited Slip Differential, and Much More!  
F23153

MSRP.....\$83,720  
SIEMANS DISCOUNT.....- 1,225  
LOW APR RETAIL CUSTOMER CASH\*\* - 500  
**SALE PRICE FOR EVERYONE \$81,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$81,495**

**PLUS 0.9% FOR 36 MONTHS, 1.9% FOR 48 MONTHS, or 2.9% FOR 60 MONTHS**  
(WITH APPROVED CREDIT)

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

**SIEMANS**

**8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8  
TUE, WED & FRI 9-6 • SAT 9-4  
269-465-5344 OR 269-925-3673 • WWW.SIEMANS.NET**







# BLACK FRIDAY SALES EVENT



**2023 JEEP RENEGADE LATITUDE 4X4**  
 Sting Gray, Upland Edition, 17 Inch Gloss Black Aluminum Wheels, Remote Start, Navigation, Touchscreen Radio, Blind Spot and Cross Path Detection, Lane Departure Warning, and Much More! C23180  
 MSRP.....\$30,885  
 SIEMANS DISCOUNT.....- 142  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 3,088  
**SALE PRICE FOR EVERYONE \$27,655**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$27,155**  
 (\*MUST QUALIFY)



**2023 JEEP COMPASS LATITUDE 4X4**  
 Granite Crystal, Blind Spot and Cross Path Detection, Full Speed Forward Collision Warning, Active Lane Management System, Rear Back-Up Camera, and Much More! C23059  
 MSRP.....\$34,385  
 SIEMANS DISCOUNT.....- 352  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 3,438  
**SALE PRICE FOR EVERYONE \$30,595**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$30,095**  
 (\*MUST QUALIFY)



**2023 JEEP GRAND CHEROKEE L LAREDO 4X4 DEMO**  
 Velvet Red Pearl, Trailer Tow Prep Group, Power Seat, 3<sup>rd</sup> Row Seating, 2<sup>nd</sup> Row Bucket Seats, Touchscreen Radio, Adaptive Cruise Control, Active Lane Management, Parksense Rear Park Assist, Blind Spot and Cross Path Detection, and Much More! C23023  
 MSRP.....\$48,020  
 SIEMANS DEMO DISCOUNT.....- 2,525  
 SELECT INVENTORY RETAIL BONUS CASH\* - 1,500  
 BONUS CASH.....- 2,000  
**SALE PRICE FOR EVERYONE \$41,995**  
 RETURNING LESSEE BONUS CASH\* - 1,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$40,495**  
 (\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2023 RAM 1500 QUAD CAB 4X4 BIG HORN**  
 Diamond Black Crystal, Night Edition, Bucket Seats, 3.6 V6 Engine, 20 Inch Wheels, Anti-Spin Rear Axle, Power Seat, Touchscreen Radio, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Power Adjustable Pedals, Power Seat, and Much More! C23064  
 MSRP.....\$54,060  
 SIEMANS DISCOUNT.....- 1,659  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 5,406  
**SALE PRICE FOR EVERYONE \$46,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$46,595**  
 (\*MUST QUALIFY)



**2023 JEEP GLADIATOR RUBICON 4X4**  
 Bright White, Leather Seats, Remote Start, Heated Front Seats, Heated Steering Wheel, Trailer Tow Package, Alpine Premium Auto System, Black 3-Piece Hardtop, Navigation, 33 Inch Tires, and Much More! C23218  
 MSRP.....\$61,820  
 SIEMANS DISCOUNT.....- 2,643  
 NATIONAL STANDALONE 10% OFF MSRP - 6,182  
**SALE PRICE FOR EVERYONE \$52,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$52,495**  
 (\*MUST QUALIFY)



**2023 RAM 3500 BIG HORN 4X4**  
 Diamond Black Crystal, 6.7 Cummins DIESEL, Sport Appearance Package, Front and Rear Park Assist, Power Seat, Heated Front Seat, Heated Steering Wheel, Power Adjustable Pedals, Remote Start, Blind Spot and Cross Path Detection, Navigation, Snow Chief Group, and Much More! C23050  
 MSRP.....\$74,740  
 SIEMANS DISCOUNT.....- 2,271  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 7,474  
**SALE PRICE FOR EVERYONE \$64,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$64,495**  
 (\*MUST QUALIFY)



**2022 RAM 1500 REBEL CREW CAB 4X4**  
 Bright White, Leather Bucket Seats, Dual Pane Panoramic Sunroof, 9 Amplified Speakers with Subwoofer, 5.7 HEMI V8 Engine, Heated Front and Rear Seats, Heated Steering Wheel, Parksense Front and Rear Park Assist, Power Adjustable Pedals, Remote Start, Night Edition, Off Road Group, Trailer Tow Group, Wireless Charging Pad, and Much More! C22251  
 MSRP.....\$74,150  
 SIEMANS DISCOUNT.....- 10,155  
**AS LOW AS \$63,995**



**2023 JEEP GRAND CHEROKEE SUMMIT 4X4**  
 Baltic Gray, 20 Inch Aluminum Wheels, Multi-Color Ambient LED Interior Lighting, 4 Zone Temp Control, Front Heated Seats with Back Massager, Rear Heated Seats, Heated Steering Wheel, Trailer Tow Package, Adaptive Cruise Control, Surround View Camera, Active Lane Management, and Too Many More Features to List! C23220  
 MSRP.....\$66,450  
 SIEMANS DISCOUNT.....- 810  
 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 6,645  
**SALE PRICE FOR EVERYONE \$58,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$58,495**  
 (\*MUST QUALIFY)

# SIEMANS

8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8  
 TUE, WED & FRI 9-6 · SAT 9-4  
 269-465-5344 OR 269-925-3673 · WWW.SIEMANS.NET



November 11, 2027

**WAS \$40,902**



**2016 FORD F-250 LARIAT CREW CAB 4X4**

**NOW \$36,682**

6.2 V8 EFI Engine, 6 Speed Automatic, Chrome Clad Aluminum Wheels, 96K Miles, Running Boards, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Power Adjust Pedals, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, White Platinum Metallic, U23091A

**WAS \$25,901**



**2020 FORD EXPLORER XLT 4X4**

**NOW \$25,415**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 111K Miles, Power Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Rapid Red Metallic, F23230A

**WAS \$54,764**



**2019 FORD F-350 XLT SRW CREW CAB 4X4**

**NOW \$53,695**

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

www.laxOnline.com

**WAS \$26,682**



**2020 FORD ES**

**NOW \$**

1.5 EcoBoost EFI Engine, 8 Speed Automatic, Driver's Seat, Heated Front Seats, Auto Temp, Lane Keeping Assist, Lane Departure Warning, Remote Keyless Entry System, Ford Certi

**2020 FORD RANGER XLT SUPERCREW 4X4**

**WAS \$37,627**



**NOW \$30,842**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, 5 Foot Box, Sport Appearance Package, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23118

*Manage*  
*St*

**JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS SEE OUR EN**

**WAS \$23,987**



**2019 CHEVY EQUINOX LT**

**NOW \$21,229**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 48K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Power Lift Gate, Remote Keyless Entry System, Balance of Factory Warranty! Sandy Ridge Metallic, U23123

**WAS \$25,869**



**2019 FORD F-150 XL REGULAR CAB**

**NOW \$22,986**

3.6 V6 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 57K Miles, SYNC, Power Windows and Locks, 8 Foot Box, Vinyl Floors, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23112A

**WAS \$43,735**



**2022 HONDA PASSPORT ELITE AWD**

**NOW \$40,517**

3.5 V6 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 19K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, F23024A

**WAS \$25,995**



**2020 FORD**

**NOW \$2**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Al Seat, Auto Climate Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System

**WAS \$27,500**



**2020 CHEVY EQUINOX LT AWD**

**NOW \$24,394**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Pacific Blue Metallic, U23122

**WAS \$36,899**



**2020 JEEP GRAND CHEROKEE LAREDO 4X4**

**NOW \$29,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Power Driver's Seat, Climate Control, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23045A

**WAS \$24,571**



**2018 VOLKSWAGEN ATLAS LAUNCH EDITION AWD**

**NOW \$20,585**

3.6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 89K Miles, 3rd Row Seating, Dual Pane Sunroof, Back-Up Camera, Remote Keyless Entry System, Reflex Silver Metallic, C23105B

**WAS \$28,793**



**2015 FORD F-450 DRW REGULAR CAB**

**NOW \$**

6.7 V8 Power Stroke D Automatic, 166K Miles, P Trailer Brake Controller, L Keyless Entry System,



**SIEMANS IN BRIDGMAN**

8961 Red Arrow Hwy., Bri  
**269-465-5344 or 269-9**  
**WWW.SIEMAN**  
SALE DEPT. HOURS: MON &



**WAS \$27,995**

**2020 CHEVY EQUINOX LT AWD**

**NOW \$24,801**

1.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 20K Miles! Power Driver's Seat, Auto Climate Control, Touchscreen Stereo, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Pacific Blue Metallic, U23115



**WAS \$25,995**

**2022 HONDA CIVIC SPORT 4 DOOR SEDAN**

**NOW \$22,995**

2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 26K Miles, Remote Start, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Lunar Silver Metallic, M24006A



**WAS \$62,795**

**2019 FORD F-150 RAPTOR SUPERCREW 4X4**

**NOW \$60,995**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 37K Miles, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, Auto Climate Control, Power Slide Rear Window, 360 Degree Camera, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Magnetic, F23209A



**WAS \$44,995**

**2023 JEEP GRAND CHEROKEE LAREDO**

**NOW \$38,500**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 8K Miles! Remote Start, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Climate Control, Touchscreen Display, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23157A



**TIRE INVENTORY OF PRE-OWNED VEHICLES AT [WWW.SIEMANS.NET](http://WWW.SIEMANS.NET)**



**WAS \$28,707**

**2021 FORD FUSION SE**

**NOW \$20,995**

Aluminum Wheels, Only 10K Miles! Power Driver's Seat, Cross-Traffic Alert, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Ford Certified! Agate Black, C23081A



**WAS \$32,500**

**2020 FORD EXPLORER XLT 4X4**

**NOW \$23,995**

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels 129K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Climate Control, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Agate Black Metallic, F23161A



**WAS \$24,845**

**2017 CHEVY EXPRESS CARGO VAN**

**NOW \$24,962**

6.0 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 97K Miles, Cruise Control, Power Windows and Locks, Vinyl Flooring, Back-Up Camera, Black, U23083



**WAS \$48,995**

**2021 CHEVY MALIBU RS**

**NOW \$20,500**

1.5 EFI Engine, 1 Speed Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Remote Keyless Entry System, Lane Keep Assist with Departure Warning, Side Blind Zone Alert, Rear Cross Traffic Alert, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Mosaic Black Metallic, C23112B



**WAS \$33,989**

**2021 HYUNDAI PALISADE CALLIGRAPHY AWD**

**NOW \$45,995**

3.8 EFI Engine, 8 Speed Auto, Alum Wheels, 32K Miles, Remote Start, Nav, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated/Cooled Seats, 3RD Row Seats, Auto Climate Control, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front & Rear Collision Mitigation, Blind Spot Monitor, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Moonlight Cloud, M24002A



**WAS \$29,704**

**2020 JEEP GRAND CHEROKEE LIMITED 4X4**

**NOW \$32,914**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Moonroof, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, F23214A



**WAS \$27,500**

**2017 MERCEDES GLE350 4MATIC AWD**

**NOW \$25,855**

3.5 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 81K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Power Sunroof, CD-Player, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Black, F23163A



**WAS \$27,500**

**2021 FORD SUPER DUTY CAB BOX TRUCK**

**NOW \$27,500**

3.0 V6 Diesel Engine, 6 Speed Automatic, Power Windows and Locks, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F22271A

**Edgman, MI**  
**925-3673**  
**S.NET**

-   
Dan Zarobsky
-   
Dennis Varo
-   
Greg Kantauskas
-   
Jim McLean
-   
Jon Weber
-   
Tim Place
-   
Bob Betker
-   
Alisha Danneffel
-   
Jonathan Ingels
-   
Jeff Miller



**THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4** Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.



**2024 MAZDA  
CX-90 PREMIUM/AWD  
NOW \$44,870**

3.3 Turbo EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 3,000 Miles! Navigation, Power Leather Heated Front Seats, 3rd Row Seat, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Artisan Red Metallic, S23013

**2015 FORD ESCAPE SE  
NOW \$12,995**

2.0 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 92K Miles, Power Driver's Seat, Panoramic Sunroof, CD-Player, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Oxford White, M24030A

**2015 HYUNDAI  
ACCENT GS HATCHBACK  
NOW \$10,693**

1.6 EFI Engine, 6 Speed Automatic, Styled Steel Wheels, Only 65K Miles, Power Windows and Locks, CD-Player, Cargo Shade, Vitamin C Pearl, F23242B

**2022 CHEVY  
TRAILBLAZER RS AWD  
NOW \$28,710**

1.3 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, Power Driver's Seat, Heated/AC Front Seats, Heated Steering Wheel, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Oasis Blue, U23153

**2017 FORD ESCAPE SE  
NOW \$10,807**

1.5 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 138K Miles, Power Driver's Seat, Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Shadow Black, F23265B

**2022 FORD  
ECOSPORT SES 4X4  
NOW \$25,500**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, M23207A

**2022 JEEP  
GLADIATOR OVERLAND 4X4  
NOW \$46,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 7K Miles! Security Cover, Running Boards, Remote Start, Navigation, High Altitude Package, MOPAR Hardtop Headliner, Heated Leather Seats, Heated Steering Wheel, Climate Control, Alpine Premium Audio System, Adaptive Cruise Control, Blind Spot & Cross Path Detection, Rear Park Assist, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, F23192A

**2015 GMC  
YUKON DENALI 4X4  
NOW \$28,484**

6.2 V8 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 112K Miles, Power Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, 2nd Row Heated Seats, Power Moonroof, DVD Entertainment System, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Power Liftgate, Remote Keyless Entry System, Midnight Amethyst Metallic, U23147A

**SEE OUR ENTIRE INVENTORY OF PRE-OWNED VEHICLES AT  
WWW.SIEMANS.NET**

**2020 FORD F-150 XLT  
SPORT SUPERCREW 4X4  
NOW \$37,995**

2.7 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 60K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver, U23142

**2023 KIA SORENTO  
X-LINE PRESTIGE AWD  
NOW \$45,301**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 5K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Gravity Gray, C23232A

**2022 FORD BRONCO  
ADVANCED OUTER BANKS 4X4  
NOW \$50,824**

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A

**2020 FORD F-150 XLT  
SPORT SUPERCREW 4X4  
NOW \$42,887**

3.6 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Max Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F23218A

**SIEMANS**

8961 RED ARROW HWY, BRIDGMAN, MI SALES DEPT. HOURS: MON & THURS 9-8  
TUE, WED & FRI 9-6 • SAT 9-4  
269-465-5344 OR 269-925-3673 • WWW.SIEMANS.NET



**2021 JEEP COMPASS  
80TH ANNIVERSARY 4X4**  
**NOW \$24,995**

2.4 EFI Engine, 9 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Olive Green Pearlcoat, M24011A



**2013 FORD F-250 XLT SRW  
SUPERDUTY REGULAR CAB 4X4**  
**NOW \$23,994**

6.2 V8 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 66K Miles! Power Driver's Seat, Power Adjust Pedals, Power Windows and Locks, CD-Player, Trailer Tow Package, Trailer Brake Controller, Remote Keyless Entry System, Sterling Gray Metallic, F23227A



**2012 FORD  
F-150 XLT SUPERCREW**  
**NOW \$11,901**

3.5 V6 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 201K Miles, Security Cover, Power Driver's Seat, Power Adjust Pedals, Power Windows and Locks, Trailer Tow Package, Trailer Brake Controller, Remote Keyless Entry System, Oxford White, U23135A



**2015 FORD F-150 LARIAT  
SPORT SUPERCREW 4X4**  
**NOW \$25,884**

3.5 V6 EcoBoost EFI Engine, 6 Speed Automatic, Aluminum Wheels, 120K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Blind Spot Information System, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Magnetic Metallic, F23181A



**2019 SUBARU FORESTER  
TOURING AWD**  
**NOW \$31,285**

2.5 EFI Engine, 7 Speed CVT Automatic, Aluminum Wheels, 29K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Moonroof, CD-Player, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Silica, U23117A



**2020 RAM 1500  
BIG HORN CREW CAB 4X4**  
**NOW \$38,995**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 16K Miles, Security Cover, Bedliner, Remote Start, Power Driver's Seat, Power Adjust Pedals, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White Clearcoat, C23065A



**2020 GMC SIERRA  
ELEVATION CREW CAB 4X4**  
**NOW \$42,259**

3.0 EFI DIESEL Engine, 10 Speed Automatic, Aluminum Wheels, 72K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Onyx Black, C23221A



**2019 AUDI Q7 PREMIUM  
PLUS QUATTRO**  
**NOW \$29,862**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 77K Miles, Navigation, Memory Power Leather Heated Front Seats, Power 3<sup>rd</sup> Row Seats, Panoramic Sunroom, Climate Control, CD-Player, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Orca Black Metallic, F23224A

**SEE OUR ENTIRE INVENTORY  
OF PRE-OWNED VEHICLES AT  
WWW.SIEMANSBRIDGMAN.COM**



**2018 JEEP GRAND  
CHEROKEE LAREDO 4X4**  
**NOW \$25,559**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Navigation, Power Driver's Seat, Touchscreen Display, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, C23222B



**2021 RAM 1500  
REBEL CREW CAB 4X4**  
**NOW \$49,965**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 13K Miles! Night Edition, Running Boards, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Touchscreen Display, Blind Spot and Cross Patch Detection, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Flame Red, F23254A



**2014 MAZDA CX-5  
GRAND TOURING AWD**  
**NOW \$15,825**

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, 93K Miles, Navigation, Power Driver's Seat, Leather Heated Front Seats, Power Moonroof, Climate Control, CD-Player, Blind Spot Monitor, Back-Up Camera, Remote Keyless Entry System, Crystal White Pearl Mica, F23081A



**2020 RAM 1500 BIG HORN  
CREW CAB 4X4 NIGHT EDITION**  
**NOW \$42,995**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Bedliner, Running Boards, Remote Start, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, U23144




**SIEMANS** 8961 Red Arrow Hwy., Bridgman, MI  
**IN BRIDGMAN**  
Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.  
**WWW.SIEMANS.NET**

 <b>Alisha Danneffel</b>	 <b>Dan Zarobsky</b>	 <b>Dennis Varo</b>	 <b>Greg Kantauskas</b>	 <b>Jonathan Ingels</b>
 <b>Jim McLean</b>	 <b>Jon Weber</b>	 <b>Tim Place</b>	 <b>Bob Betker</b>	 <b>Jeff Miller</b>

**SALE DEPT. HOURS: MON & THURS 9-8  
TUE., WED. & FRI. 9-6 • SAT. 9-4**

**Car Smart Cars Are Smart Buys!**

All Car Smart Certified Cars include a 12 month, 12,000 mile power train warranty. Most other used car dealers offer no warranty or only a 3 month warranty. Car Smart cars are covered for 12 months or 12,000 miles. They are inspected. All Car Smart Vehicles go through a 70-point quality assurance inspection. If it's broke or worse, WE FIT IT!

**That's Smart!** 

**That's Smart!**

**269-465-5344**  
**269-925-3673**





**BERRIEN**  
COMMUNITY FOUNDATION  
For Good. For Ever.™

# Gotcha Doin' Good

## Doug Weingart

Doug gives so much to the Spirit of Bridgman Marching Band. For over a decade, he has "schlepped" (as he lovingly calls it) instruments out to the field during halftime and at festivals, given of his time and energy to make the band experience the best it can be for students, and encouraged them, too.

Thanks for being **AWESOME!**



Do you know someone doing good in Berrien County?

Help us recognize them! Nominate them for our Gotcha Doin' Good feature to celebrate acts of kindness in our community! Email [kellygampel@berriencommunity.org](mailto:kellygampel@berriencommunity.org)

or visit

[www.berriencommunity.org/GotchaDoinGood](http://www.berriencommunity.org/GotchaDoinGood)



**GRILLE & CUBBIE BAR**  
**GETAWAY**  
**FRIDAY FISH FRY**  
All U Can Eat Cod or Pollock  
**\$12.99**  
Karaoke! Friday at 10pm  
9489 Red Arrow Hwy, Bridgman  
269-465-5932 • [getawaycubbiebar.com](http://getawaycubbiebar.com)

**Starlite**  
CUSTOMS  
TRUCK & AUTO ACCESSORIES  
BAKFlip<sup>MX3</sup> HARD FOLDING BED COVERS  
3 YEAR WARRANTY • MATTE BLACK FINISH • HEAVY DUTY  
• Lift Kits • Bedliners • Running Boards  
• Auto Starters • Hitches • Nerf Bars • Brush Guards  
• Billet Grills • Window Tints • Truck Caps & Tonneau Covers  
[www.starlitcustoms.com](http://www.starlitcustoms.com)  
2127 S M-139 • Benton Harbor  
**926-6494**

### Moody *Continued from cover*

Siriano said they've already filled all 20 vendor spaces and are currently designing a modest expansion.

"It's packed to the gills already. It's awesome because we opened, and people started flocking in. Last Saturday, I think we had almost a hundred people pull in. That it's that busy already and the antique dealers are pulling in hourly - bringing in truckloads of antiques - is a super awesome situation."

Why South Haven? Siriano said it's a location he's been eyeing for some time.

"I love South Haven. South Haven is a booming community. I've always been on the lookout for commercial properties there and this place came up. It was an old, run-down barn/outbuilding combination at a fair price and amazing location. It has huge visibility because it's the artery that brings people into South Haven from the interstate."

This isn't the first antique mall Chris has operated, and it won't be the last.

"I had an antique mall and business in Riverside and an antique mall in downtown Watervliet, which had a lot of Civil War things. I think I had 32 dealers in there with a menagerie of different cool stuff. So, and it's definitely something I absolutely love."

As the name suggests, expansion is on the horizon and Chris said it's coming soon. At the time of this interview, Siriano was painting the interior of the next location that will open in Eau Claire.

"It's a big, beautiful building already, but we're going to put our own little twisted touches on it. We're shooting for (opening) the second week of December."

And plans for a third location to open in Spring 2024 are already in the works. Siriano would not confirm the exact location but said it would be located somewhere off M-63.

Chris is the current owner of Siriano Real Estate and the House of David Baseball & Historical Museum. He said he will continue operating those businesses while he gets the antique malls established.

Asked if any of his extensive collection of House of David memorabilia will be on sale, Siriano said no.

"No, probably not. That's probably going to go to my grandson or my granddaughter someday."

Weird Things One is located at 9145 M-140 in South Haven. Siriano described it as the first building north of Blue Star Highway at the interchange. They're open seven days a week - Monday through Saturday 10 to 6 and Sunday 12 to 5.

### DOWNTOWN ST. JOSEPH TO HOST LUMINARIES, WINDOW WONDERLAND NOVEMBER 17

Some big winter events are coming up in downtown St. Joseph.

St. Joseph Today's Daniele Crevier tells us three are happening on November 17. They are Luminaries, Window Wonderland, and Countdown to New Year.

Luminaries will illuminate the downtown with more than 1,000 softly glowing lights that night.

Meanwhile, Window Wonderland will take place at the same time.

"These storefronts downtown work really hard to create these awesome holiday displays, and we want to celebrate that," Crevier

**CLEAR WATER Meats**  
We raise our own cattle.  
(269) 208-4970  
Farm Market Store  
5976 Old Pipestone Rd, Eau Claire, MI  
Wed thru Sat 10AM-5:00PM

**LOCAL. NATURAL. MEAT.**  
**WE ALWAYS HAVE ROOM FOR YOUR DEER**

**FOOTBALL SATURDAY & SUNDAY SPECIAL!**  
**BUFFALO/BBQ WINGS**  
6 Wings.....\$7.99  
10 Wings.....\$11.99  
20 Wings.....\$22.99  
Phone/Pay Ahead for faster service & p/u at window  
1607 Lakeshore Drive • St. Joseph • 269-983-4381

**JOE'S CAFE**  
SERVING BREAKFAST & LUNCH ALL DAY  
**\$9.50 LUNCH SPECIALS** | **\$6.50 SENIOR SPECIALS** (Tue-Fri all day, 60+)  
**BREAKFAST HOUSE**

**\$2.00 OFF** ANY ORDER OF \$20 OR MORE  
Expires 11/25/23 Valid Tues.-Fri. Dine In Only Must present coupon

**\$3.00 OFF** ANY ORDER OF \$40 OR MORE  
Expires 11/25/23 Valid Tues.-Fri. Dine In Only Must present coupon

269-556-9980 • 4100 S. M-139 St. Joseph • Tues-Fri 7am-3pm, Sat & Sun 6am-3pm

**PLANK'S TAVERN ON THE WATER**  
Soup & Salad Bar  
Monday - Friday  
11:00am - 3:00pm  
**\$15.99**

www.MailMaxOnline.com said. "So, all weekend long, you can come down and see their windows, and you can vote online at StJoeToday.com/Vote for your favorite."

Crevier says a good example is the display put on by Kilwin's with holiday-themed treats in the window.

Countdown to New Year also begins November 17.

"What you do is you turn in your receipts that you've shopped at St. Joe Today businesses or local southwest Michigan businesses, turn those into us at the Welcome Center, and for every \$25 that you purchase, one time or cumulative, will get you an entry to win a gift card."

The receipts must be from St. Joseph Today partner businesses. The countdown runs through December 17.

The events November 17 start at 5 p.m. and preview more fun heading into December with Light Up The Bluff set for December 1.

Pat Moody  
 Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
[moody@wsjm.com](mailto:moody@wsjm.com)  
 (269) 925-1111

**A-1**  
**Brown's**  
**Locksmiths**  
**&**  
**Hardware**

**We Have SAFES!**



2912 Niles Avenue, St. Joseph • 269-983-0569  
 Open Mon-Fri 9-5:30 • Most Sat 9:30-1

**BIG RON'S AUTO SALES**

934-7884  
 208-0035  
 1215 M 139,  
 Benton Harbor, MI 49022




**BUY TWO TACOS**  
 (at full price)  
**GET ONE FREE**  
 Must present coupon • Some restrictions apply  
 Exp. 11/25/23

**MONDAY BURRITOS**  
**\$7.00**

**GUACAMOLE**  
**\$2.00**  
 Must present coupon  
 • Some restrictions apply Exp. 11/25/23

Scan to Order Online



4142 M-139 • St. Joe (Across from Mark III) 269-429-3100

**FEEL AT EASE WITH MCGHEE'S**

**MCGHEE'S**  
 Heating & Air Conditioning, LLC

**FREE**  
 Ecobee 3 Thermostat;  
 Aprilaire Media Air Cleaner;  
 plus 1 Year FREE C.A.R.E.  
 Club Maintenance Program  
 with the installation of a  
 furnace.



**FREE ESTIMATES**  
 Turn to the experts

**7301 Red Arrow Highway, Stevensville**  
**269-466-0123**




**SATURDAY, NOVEMBER 18TH**  
**REBEL PRIDE**  
 DOORS OPEN @ 7:30PM • MUSIC STARTS @ 8PM

**SIDEDOOR BAR & GRILL**  
 OPEN WEDNESDAYS • 4PM-9PM

2651 Pipestone Rd., Benton Harbor • [www.dank13.org](http://www.dank13.org) • 269-926-6652

1363 Mall Drive • Benton Harbor Call (269) 925-9607 for Carry Out

**\$5 OFF**  
 \$40 purchase or more  
 w/coupon exp. 11/18/23.  
 Limit one coupon per order.

**EL RODEO**  
 Fresh Delicious Food

**\$5 OFF**  
 \$40 purchase or more  
 w/coupon exp. 11/18/23.  
 Limit one coupon per order.

Open 7 days a week

Daily Lunch & Dinner Specials



**FULLY LICENSED & INSURED**

**EASY FINANCING AVAILABLE**

**GAF MASTER ELITE RESIDENTIAL ROOFING CONTRACTOR**

**TIME FOR A NEW ROOF?**  
**SPECIALIZING IN NEW ROOF & GUTTER INSTALLATION**

**SPECIAL OFFER:**  
 Price-match Guarantee PLUS and  
 additional \$100 customer discount  
 from the matched price!


For this offer to be valid, you must be able to provide the competitors' detailed proposal for our review. The competitor must be licensed and insured.



**FREE ROOF INSPECTION**  
 Cannot be combined with any other offers or discounts  
 Expires 11/30/23



**\$500 OFF A NEW ROOF**  
 Cannot be combined with any other offers or discounts  
 Expires 11/30/23



**ROOF WIZ**



SCAN ME

Gabe Ramirez - Owner/President • Certified Roofing Contractor

**Serving Southwest Michigan & Northern Indiana**

**(616) ROOF-WIZ / (616) 766-3949**

ROOFING EXPERTS THAT MAKE ROOFING SIMPLE

**WE SPECIALIZE IN:**

**ROOFING • GUTTERS • STORM DAMAGE**

YOUR INSURANCE COMPANY MAY PAY FOR A NEW ROOF

[info@roofwiz.com](mailto:info@roofwiz.com) • [www.roofwiz.com](http://www.roofwiz.com)



**Sarah Spoonholtz**

**Regional Director,**  
SMR Chamber

**Leadership Accelerator Applications Open!**

This past Monday, November 6th, applications for the **2024 Leadership Accelerator Cohort** officially opened to the public. LA, as it's affectionately known, serves as the region's premier leadership development program and is a joint effort between **Lake Michigan College** and the **Southwest Michigan Regional Chamber**. With the ultimate goal of engaging, empowering and developing the next generation of leaders in Southwest Michigan, LA runs over seven months and covers a wide variety of topics that will help transform and excel current roles and make a lasting impression in the community.

As the Chamber liaison, and an LA Alumni from the Class of 2020, I can tell you that I've seen first-hand how the program has helped advance individuals' leadership styles in the community as well as help them gain confidence and an understanding of how they can best work with other personality styles. An added bonus was getting to watch genuine connections and friendships happen among the cohort and the bond that is created among fellow alumni. They openly cheer each other on when needed, lend a shoulder for support, but also challenge each other in the best way possible.

Sessions consist of a full-day trip to Lansing to meet with our state legislators, lobbyists, and other influential figures, and twelve half-day sessions that take place at Lake Michigan College's Benton Harbor Campus inside the Todd Center. Topics include Clifton-Strengths Leadership Assessment; CDM - Collaborative Decision Making; Critical Thinking; Crucial Conversations; Emotional Intelligence; Inclusion; Team Building & Development; and Community Awareness & Engagement.

Below you'll find the official press release that was issued announcing the application period for the program.

**Lake Michigan College, Southwest Michigan Regional Chamber seek applications for Leadership Accelerator Program**

The Leadership Accelerator Program at Lake Michigan College is now accepting applications for its upcoming cohort scheduled to begin on Jan. 25, 2024.

Run in partnership between LMC and the Southwest Michigan Regional Chamber of Commerce with support from the Leadership Advisory Council, this intensive seven-month program is designed to engage, empower, and develop the next generation of leaders in Southwest Michigan.

"Participating in the Leadership Accelerator program is a fast track to personal and professional growth," **LMC Provost and Vice President of Academics Dr. Kenneth Flowers** said. "It's not just about learning to lead; it's about becoming the kind of leader who inspires, empowers, and makes a lasting impact."

"Leadership Accelerator empowers individuals to become effective leaders, capable of driving positive change in their workplace as well as in our community," said **Arthur Havlicek, President & CEO of the Southwest Michigan Regional Chamber**. "We are proud to partner with LMC in developing this next cohort of confident, adaptable, and influential leaders for our region."

The Leadership Accelerator Academy begins Jan. 25, 2024, featuring 12 instructional half-day sessions on Thursdays twice a month and one full-day session at the state capitol in Lansing.

Program sessions are taught by a diverse group of local leaders and are held at LMC's Benton Harbor Campus, 2755 E. Napier Ave., Benton Harbor. Each session centers on a distinct leadership skill. Program topics include critical thinking, inclusion, collaborative decision-making, emotional intelligence, community awareness and engagement, politics, and leadership, and more.

Ideal candidates for Leadership Accelerator are individuals in high-impact roles and emerging or current leaders throughout the community seeking to increase their leadership capacity. The cost of the program is \$1,500. Participants receive a certificate upon completion.

To apply for the 2024 Leadership Accelerator class, visit [lakemichigancollege.edu/community/leadership](http://lakemichigancollege.edu/community/leadership). All applications must be received by Dec. 8. Acceptance notifications will be sent out by Dec. 15

For more information, contact Dr. Kenneth Flowers, Provost and Vice President of Academics, at 269-927-4103 or [flowers@lakemichigancollege.edu](mailto:flowers@lakemichigancollege.edu) or Pam McVay, Director, President's Office and Culture & Talent Success, at 269-927-8861 or [mcvay@lakemichigancollege.edu](mailto:mcvay@lakemichigancollege.edu).

To learn more about the Southwest Michigan Regional Chamber or Leadership Accelerator visit our website at [smrchamber.com](http://smrchamber.com). Or reach out to me directly: [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or 269-932-4040.

**GREAT HOUSEKEEPING & MORE**  
COMMERCIAL • VACATION RENTALS • RESIDENTIAL  
Here to Serve Berrien, Van Buren Counties  
**Fall Cleaning Special**  
**\$20 OFF CLEANING**  
(For New Customers Only)  
\$100 minimum charge  
**269-934-0221**  
[www.GreatHousekeeping.org](http://www.GreatHousekeeping.org)

**Carpet - \$1 per square foot!**  
53 top quality carpet roll remnants. Update a 12x15 bedroom for \$180. Price is carpet only on the 53 rolls. Weekdays 9 to 5 Saturday 10 am to 3 pm Take I-94 Exit 28, a mile North on M-139

**FloorArt**  
TILE • CARPET • STONE • HARDWOOD  
Be proud of your floor.

Cory and Dave have recently returned from the **Advanced Hair Cutting and Color Academy in London.**  
Experience fresh new haircuts and color!

**STUDIO 807**  
FOR MEN and WOMEN  
807 Main - St. Joseph  
**983-7807**

**INSURANCE FJF SINCE 1943**  
Auto-Owners INSURANCE  
LIFE • HOME • CAR • BUSINESS

**Protect Your World**  
Auto • Home • Business • Life  
**F. JOSEPH FLAUGH INSURANCE AGENCY**  
1355 E. NAPIER AVE. BENTON HARBOR  
269-925-0611  
**WWW.FLAUGH.COM**  
Monday- Friday: 8:30am - 5:00pm • Saturday & Sunday: Closed

**MailMax CLASSIFIEDS**  
Your Good News Paper.  
Classified Line Ad Prices: \$12 for the first 10 words, each additional word is 20¢.  
Extras: \$2 color, \$2 BOLD, \$2 border or all 3 extras for \$5. Picture or logo \$7.  
Classified Deadline is Tuesday at 3pm • call 269-934-7522 • fax 269-934-3297 • email [classified@mailmaxonline.com](mailto:classified@mailmaxonline.com)

**MailMaxOnline.com**

**AUCTIONS**  
November Online Coin, Collectible, Bullion, Gold Online Auction. Excellent items including Morgan and Peace Silver Dollars; Silver Eagles; Proof Sets; Currency, more! Bidding open now thru Nov. 13 at: Bid. [SherwoodAuctionServiceLLC.com](http://SherwoodAuctionServiceLLC.com)  
1-800-835-0495

**AUCTIONS**  
PUBLIC AUCTION  
2009 Dodge Avenger  
VIN 1B3LC46B39N522899  
Mon, Nov. 20th, 2023 9 AM  
Hasse's Towing Svc  
Benton Harbor, MI .

**AUTOS WANTED**  
\$\$ CASH FOR VEHICLES \$\$  
Running or not! From \$200 up to \$5,000.  
Same day pickup! 269-930-0437.

**MONOGRAM INN & SUITES**  
LUXURY SHORT & LONG TERM ACCOMODATIONS  
Located in the heart of Bridgman, MI  
[monograminnandsuites.com](http://monograminnandsuites.com) 269-930-6200

Gamble Firearm Estate Plus Coffeehouse Liquidation Auction. Winchesters, Handguns, Knives, Ammo, Commercial Restaurant Equipment, Antiques. Shipping/Inspection Available, Bid Anywhere/Anytime [johnpeckauctions.com](http://johnpeckauctions.com). Interested in having an auction? Call John Peck 989-426-8061

Public Auction Sat. Nov. 11th 12 Noon. 379 Corey Lane Ortonville MI 48462. Kawasaki Mule 4x4, Go-carts, Harley Davidson w/sidecar, Equipment, Vintage motorcycles, Firearms, Household, Chainsaws, Tools, and much more! Big sale, 2 auction rings. [ColesAuctionService.com](http://ColesAuctionService.com) 1-810-397-319

**WANTED OLD CARS**  
"DEAD OR ALIVE"  
60's - 70's - 80's  
\$\$CASH\$\$  
**630-660-0571**  
**FREE PICK UPS!**

**Local News. Local Deals!**



Residential & Commercial **WEE BEE** Licensed & Insured

# DUNN ROOFING

Veteran Owned  
 Harry Dunn 269-470-0607 • weeedunnroofing.com



## COMPLETE TREE SERVICE

# Willie Nearn Jr.

and Associates Senior & Veteran Discounts

FREE Quotes & Tree Inspections **269-532-8156**

*Making things happen by getting things done*

**BEAT HIGH ENERGY COSTS WITH A NEW HIGH EFFICIENCY HEATING AND COOLING SYSTEM!**

## Quality Comfort

HEATING & COOLING

**OWNER JOE MASHAK**  
 LICENSED & INSURED

**ACT NOW & Save All Winter!**  
 We Offer Senior & Veteran Discounts!

**CALL US TODAY! (269) 266-7331**



# FOR RENT

5000 Sq. Ft. Shop Area with 1400 Sq. Ft. Office

Just off Nickerson Ave. Near I-94, Benton Harbor. Two 2-Ton Electric Bridge Cranes

**269-208-1980**



# 988 SUICIDE & CRISIS LIFELINE

Call or text 988 or chat at 988lifeline.org

## HELP WANTED



*The auto appearance specialists*

We are looking for an employee to join our team at Tidy Car. The job requires manual labor (detailing vehicles) and the ability to work week days. Please apply at:

**Tidy Car**  
 2066 M-139, Benton Harbor, MI 49022 • 269-925-6611

## FOR SALE



7.5 ft. Artificial non-lighted Christmas tree from a non-smoking home. Great condition and very easy to assemble. Includes a large sturdy Rubbermaid tote for storage. Only \$45. Call 269 208-1551.

## LEGALS

CITY OF BRIDGMAN  
 BERRIEN COUNTY, MICHIGAN  
 ORDINANCE NO. 2023-216

At a regular council meeting held on November 6, 2023, the council adopted the following Ordinance:

AN ORDINANCE APPROVING THE HARBOR HABITAT FOR HUMANITY PLANNED UNIT DEVELOPMENT (PUD) AND AMENDING THE BRIDGMAN ZONING MAP TO REFLECT THE PUD ADOPTION. The full Ordinance may be viewed on the city's website: [www.bridgman.org](http://www.bridgman.org), at City Hall, 9765 Maple Street, Bridgman, MI or at the Bridgman Public Library, 4460 Lake Street, Bridgman, MI.

# WE ♥ OUR READERS

## LAWN CARE



**Morales** Lawn Care LLC  
 COMPLETE PROPERTY CARE, LANDSCAPING & TREES

**(269) 408.1495 or (269) 325.1517 Cell**  
 Stevensville Insured  
[www.moraleslawncarellc.com](http://www.moraleslawncarellc.com)

## MATTRESS SETS

Adjustable Bed Brand New with mattress. Made in U. S. A., in plastic, with warranty. Retail cost \$3,995.00, sacrifice for \$875.00. Call for showing or delivery: DanDanTheMattressMan.com 989-615-2951

## MEDICAL

VIAGRA and CIALIS USERS! 50 Generic Pills SPECIAL \$99.00! 100% guaranteed. 24/7 CALL NOW! 888-835-7273 Hablamos Espanol

## MISCELLANEOUS

Dish Network: Only from Dish- 3 year TV Price Guarantee! 99% Signal Reliability, backed by guarantee. Includes Multi-Sport with NFL Red-zone. Switch and Get a FREE \$100 Gift Card. Call today! 1-866-950-6757

Prepare for power outages today with a GENER-AC home standby generator \$0 Money Down + Low Monthly Payment Options. Request a FREE Quote & #150; Call now before the next power outage: 1-855-922-0420

BATHROOM RENOVATIONS. EASY, ONE DAY updates! We specialize in safe bathing. Beautiful walk in showers with no slip flooring. Also, grab bars and seated showers available. Waiving All Installation Costs. Plus No Interest and No Payments for 1 Year: 877-401-2404

Replace your roof with the best looking and longest lasting material-steel from Erie Metal Roofs! Three styles and multiple colors available. Guaranteed to last a lifetime! Limited Time Offer - 50% off installation + Additional 10% off install (for military, health workers & 1st responders.) Call Erie Metal Roofs: 1-888-718-1856

Saving just got easier with EarthLink Internet. Get up to \$30 off your monthly bill and unlimited data with the Affordable Connectivity Program. Apply without credit checks. Call 877-381-4064 now

FREE high speed internet for those that qualify. Government program for recipients of select programs incl. Medicaid, SNAP, Housing Assistance, WIC, Veterans Pension, Survivor Benefits, Life-line, Tribal. 15 GB internet service. Bonus offer: Android tablet FREE with one-time \$20 copay. Free shipping & handling. Call Maxsip Telecom today! 1-866-783-0224

*When It Needs To Be Done Right...*

# HAZEN LAWN CARE

269-252-4399  
 SERVING SOUTHWEST MI

*& Snow Plowing*

**Now Hiring for the Fall Season!**  
 Apply today at [www.hazenlawncare.com](http://www.hazenlawncare.com)

**MISCELLANEOUS**

Caring for an aging loved one? Wondering about options like senior-living communities and in-home care? Caring.com's Family Advisors are here to help take the guesswork out of senior care for you and your family. Call for your FREE, no-obligation consultation: 1-833-667-1055

Jacuzzi Bath Remodel can install a new, custom bath or shower in as little as one day. For a limited time, we're waiving all installation costs! (Additional terms apply. Subject to change and vary by dealer. Offer ends 9/30/23) Call 1-888-510-0901

Eliminate gutter cleaning forever! LeafFilter, the most advanced debris-blocking gutter protection. Schedule a FREE LeafFilter estimate today. 20% off Entire Purchase. Plus 10% Senior & Military Discounts. Call 1-844-369-2501

DIRECTV Sports Pack - 3 Months on Us! Watch pro and college sports LIVE. Plus over 40 regional and specialty networks included. NFL, College Football, MLB, NBA, NHL, Golf and more. Some restrictions apply. Call DIRECTV 1-888-351-0154

Safe Step. North America's #1 Walk-In Tub. Comprehensive lifetime warranty. Top-of-the-line installation and service. Now featuring our FREE shower package and \$1600 Off for a limited time! Call today! Financing available. Call Safe Step 1-888-707-0424

**SERVICES**

**Next Level Junk Removal LLC**  
You Call We Haul!

- Roll Off Dumpsters
  - House Clean Outs
  - Hoarder House Clean Outs
  - Construction Debris Removal
  - Spa and Shed Removal
  - Garage and Attic Clean Outs
  - Furniture Removal
  - Appliance Removal
- And So Much More!**

**FREE ESTIMATES**  
269-369-2733  
269-235-0918



**SERVICES**



**Diamondback Gutter Covers**  
**.50¢ Off per foot**

Specializing in:

**GUTTER CLEANING**

**GUTTER REPAIR**

**GUTTER COVER INSTALLATION**

**FREE ESTIMATES 269-492-8069**  
[www.ricsguttercovers.com](http://www.ricsguttercovers.com)



**Johnathon Scott, Owner**  
269.923.9223  
ModernGutterSolutions@gmail.com

- 5" Seamless Gutters
- Gutter Guards
- Fully Insured
- Free Estimates
- Veteran Owned
- And Operated

**SERVICES**

**John's Gutter Service**  
**GUTTER CLEANING - MICRO-MESH COVERS**  
**FREE GUTTER CLEANING WITH COVERS**  
**25 YEAR WARRANTY!**

1-888-827-5353

John Manning - Owner/Installer

**35 YEARS' EXPERIENCE**

**King's Plastering**  
**Drywall & Painting**

Plastering since 1968  
Servicing Michigan & Indiana

Now serving  
**Indiana and Michigan**

- 3-Coat Work
- Thin Coat
- Cove Cornice
- Stucco
- Sto



**CALL FOR A QUOTE:**  
**231-629-1298**

**SERVICES**

METAL ROOFING regular and shingle style, HALF OFF SPECIAL COLORS! Lifetime asphalt shingles. Steel and vinyl siding. Hail damage. Licensed and insured builders. Pole Buildings. Quality work for 40 years! AMISH CREW. 517-575-3695.

**JERRY'S HANDYMAN SERVICE**

Need a hand inside or out? Free Estimates! Siding, snow plowing, remodeling, drywall, decks, gutters, doors, windows, painting & much more... Let me know. Jerry (269)325-0931.

S & B Clean Up LLC. Your FULL SERVICE Specialist. Tree removal/ trimming, house/ deck power-washing, house painting, staining, gutters. Clean Outs: Basements, storage units, garages. We remove brush, trash/ garbage and appliances. Licensed and INSURED. 269-206-6094 or 269-598-8551.

**XTREME WIRELESS**

Serving all your Boost Mobile needs including a huge variety of accessories  
We now have UNLIMITED Talk, Text & Data for \$50.00 a month!  
NOW 2 Locations  
2436 S. 11th St, Niles 269-262-4465  
& 1855 M-139, Benton Harbor 269-927-1717

**WANTED**

**WANTED SCOOTERS MOTORCYCLES**  
**ALL MAKES & MODELS**  
**\$\$\$CASH PAID\$\$\$**

HARLEY DAVIDSON • HONDA  
YAMAHA • SUZUKI • KAWASAKI  
DUCATI • KTM • TRIUMPH

**Will Pick Up 630-660-0571**

**HARDIN'S**

**AUTO RENTAL • SALES • SERVICE**



2005 DODGE CARAVAN

185,000 miles, good transportation!

**NOW \$2,495**



2011 CHEVY IMPALA LT

Serviced by our shop for the last seven years!

**NOW \$5,795**



2007 FORD E250

Super duty, only 120k miles, Free roof rack included

**NOW \$7,295**



2009 PONTIAC VIBE WAGON

Only 116,000 miles, very clean!

**NOW \$7,895**



2016 CHEVY CRUZE LT

Only 73k miles! Clean, brand new tires!

**NOW \$11,695**



2010 FORD F-150

4x4, low miles!

**NOW \$12,895**



2012 HONDA CRV

AWD, sunroof, heated seats, clean!

**NOW \$12,995**



2015 JEEP PATRIOT-LATITUDE

4x4, only 51k miles! Sunroof, heated leather seats

**NOW \$13,495**

**3 MONTHS/4,500 MILE WARRANTY WITH ALL SALES!**

**1467 MAIN ST • ST. JOSEPH, MI 269-983-1700**

We specialize in  
**ROOFING**

Mark Bingaman - Owner



**BING'S CONSTRUCTION CO., LLC**

Licensed & Insured • Benton Harbor, MI

**269-470-8482**



**DEERPATH EXCAVATING Inc.**

**Septic System Repairs**  
**And Other Excavating Needs.**

Michael Demski - President

**(269) 208-5180**

P.O. Box 251 • Eau Claire, MI 49111





# OVER 60 FULLY SERVICED, FULLY CARFAXED UNITS

## DEALS ON WHEELS

## IN STOCK UNDER \$19,900

IF YOU SEE A ★ IT'S A ONE OWNER CAR!



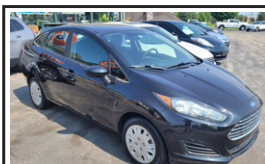
2015 NISSAN LEAF  
Go electric!

**\$9,900**



2016 NISSAN VERSA  
It's Only!

**\$9,900**



2015 FORD FIESTA S  
Just in! SAVE SAVE SAVE!

**\$9,900**



2013 BMW X3 AWD  
Perfect condition, perfect deal!

**\$13,900**



2015 MINI COOPER  
Just in! Awesome with every option and low miles!

**\$13,900**



2012 BMW 128i  
Just in! Only 79k miles, mint condition!

**\$13,900**



2013 KIA OPTIMA  
Low miles - 87k!

**\$13,900**



2020 CHEVY TRAX  
Just in! It's all good!

**\$13,900**



2017 TOYOTA YARIS  
Just in! Like finding a unicorn!

**\$14,900**



2019 HYUNDAI ACCENT  
Just in! SAVE HUGE!

**\$14,900**



2013 FORD CMAX SE HYBRID  
Want 50+ MPG???? Whoop here it is!

**\$14,900**



2016 VW BEETLE  
Cute as a bug!

**\$14,900**



2013 SCION XB  
Rare as a unicorn!

**\$14,900**



2013 INFINITI G37 AWD  
Yo G come get git U G!

**\$14,900**



2016 NISSAN MURANO SL AWD  
Just in! Loaded up with goodies for under 20 gees!

**\$19,500**



2017 NISSAN PATHFINDER SL 4X4  
Just in! One owner with every option!

**\$19,900**



2018 FORD EXPLORER XLT 4X4  
Wanna deal explore this!

**\$19,900**



2016 FORD F-250 SUPERCAB XLT  
It's a powerstroke!

**\$19,900**



2018 DODGE DURANGO 4X4  
Just in! Wango tango we dealing on durango!

**\$19,900**



2021 CHEVY TRAX LT  
Only 22,000 miles!

**\$19,900**



2020 KIA OPTIMA LE  
Low miles! Low price! Low Payments!

**\$21,900**



2018 CHEVY CAMARO 1LT  
Perfect with extra options, extra low miles!

**\$24,900**



2019 CHEVY SILVERADO LONG BOX  
Only 11k miles on this beauty! MUST SEE!

**\$26,900**



2022 MITSUBISHI OUTLANDER AWD  
Showroom new with only 12,000 miles!

**\$27,900**



2017 FORD EXPEDITION LIMITED 4X4  
Every option, fully serviced, fully detailed.!

**\$27,900**



2020 BUICK ENCORE CX  
Perfect with low miles!

**\$29,900**



2022 CHEVY MALIBU PREMIER  
Every option, original MSRP over \$36,000

**\$29,900**



2020 NISSAN ARMADA SV 4X4  
Perfect with low miles!

**\$29,900**



2022 FORD EDGE TITANIUM AWD  
Titanium widda cracked cranium

**\$29,900**



2020 GMC TERRAIN DENALI  
Loaded with every option!

**\$29,900**



2019 RAM PROMASTER 2500  
High top, low price!

**\$34,900**



2022 KIA CARNIVAL EX  
These deals are hard to come by

**\$39,900**



2020 RAM 1500 BLACK PACK 4X4  
Just in! Off lease with only 32,000 miles!

**\$39,900**



2021 CHEVY SILVERADO TEXAS EDITION  
Howdy partner!

**\$41,900**



2021 CHEVY SILVERADO HIGH COUNTRY 4X4  
Every option including the 30+ MPG, ill duty diesel

**\$57,900**

# DEALS ON WHEELS

2508 S. Pipestone, Benton Harbor

269-925-3325 • [www.YesToDealsOnWheels.com](http://www.YesToDealsOnWheels.com)



# Signature HYUNDAI



# HYUNDAI



**% APR FOR UP TO 60 MONTHS**

2023 Santa Fe



2024 Tucson



**America's Best Warranty**

10-Year/100,000-Mile

Powertrain Limited Warranty

\*See dealer for LIMITED WARRANTY details.



**Owner Assurance**



**Hyundai Complimentary Maintenance**

3 Years Free Maintenance

\*Excludes Tucson hybrid.

Excludes taxes, plate & doc fees.

Must be Tier 1+ and finance through

HMFC. Offer ends 11/30/23



**WE'RE OPEN 24 HOURS ONLINE!!! • WWW.SIGNATUREHYUNDAI.COM**  
**CALL OR VISIT US AT: 680 NAPIER, BENTON HARBOR**  
**CALL TOLL FREE 877-241-7725**



TOYOTA

**AWD SEASON**

**TOYOTA HAS MORE ALL-WHEEL DRIVE VEHICLES THAN ANY OTHER BRAND!**



**RAV4**

Hybrid Models  
**BUILT IN THE USA**

**AMERICA'S BEST SELLING SUV!**<sup>2</sup>

new 2024 RAV4 Gas-Powered Models

**\$1,000 TFS APR CASH**<sup>3</sup>  
When financed through Toyota Financial Services

-or- **\$500 TFS APR CASH**<sup>4</sup>  
on new '24 RAV4 HYBRID  
excludes RAV4 Prime



-or- remaining new 2023 RAV4 and RAV4 HYBRID  
excludes RAV4 Prime

**LOW APR FINANCING**<sup>5</sup>  
**UP TO 72 MOS.**



**TACOMA**

**BEST SELLING MID-SIZE TRUCK 18 YEARS IN A ROW!**<sup>6</sup>

**BEST RESALE VALUE IN ITS CLASS**<sup>7</sup>  
- KBB.com



remaining new 2023 TACOMA  
**INCLUDES TRD PRO!**

**3.99% for 48**  
APR Financing Mos.<sup>5</sup>

-or- 4.99% APR for 60 Mos.  
-or- 5.49% APR for 72 Mos.



**TUNDRA**

**BUILT IN THE USA**

**TOWING CAPACITY UP TO 12,000 lbs.**<sup>8</sup>

new '23/'24 TUNDRA SR, SR5 & LIMITED Gas-Powered Models

**\$1,000 TFS APR CASH**<sup>3</sup>  
When financed through Toyota Financial Services

-or- **\$500 TFS APR CASH**<sup>4</sup>  
on new '24 TUNDRA HYBRID LIMITED MODELS ONLY



**BEST RESALE VALUE IN ITS CLASS**<sup>7</sup>  
- KBB.com

Available Electrified 437 HP i-FORCE MAX Hybrid Engine



Expanded Toyota Military Rebate Program<sup>9</sup>  
For MILITARY PERSONNEL & THEIR FAMILIES

**\$500**  
**OVER & ABOVE ALL OTHER INCENTIVES!**

Ask about the

**\$500 COLLEGE GRAD REBATE PROGRAM**<sup>10</sup>  
**OVER & ABOVE ALL OTHER INCENTIVES!**

**ToyotaCare**

**Every New Toyota Comes With ToyotaCare.<sup>11</sup> 2-Year No Cost Maintenance Plan.**

1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. Based on manufacturers' sales data CY 2022. 3. New 2024 RAV4 (excludes Hybrid & Prime), and remaining new 2023 & new 2024 Tundra Gas SR, SR5 and Limited models only. \$1,000 TFS Standard APR Finance Cash subject to approved credit when financed through Toyota Financial Services. APR Cash must be applied to deal. Not all customers will qualify - see dealer for details. 4. New 2024 RAV4 Hybrid (Excludes Prime), and remaining new 2023 & new 2024 Tundra Hybrid Limited Model only. \$500 TFS Standard APR Finance Cash subject to approved credit when financed through Toyota Financial Services. APR Cash must be applied to deal. Not all customers will qualify - see dealer for details. 5. Remaining new 2023 RAV4 (excludes Hybrid & Prime), and remaining new 2023 Tacoma (includes TRD). 3.99% APR for 48 Months with \$22.57 per \$1,000 borrowed OR 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.49% APR for 72 Months with \$16.33 per \$1,000 borrowed. Remaining new 2023 RAV4 Hybrid. 4.99% APR for 48 Months with \$23.02 per \$1,000 borrowed OR 5.99% APR for 60 Months with \$19.33 per \$1,000 borrowed OR 6.49% APR for 72 Months with \$16.81 per \$1,000 borrowed. Subject to approved credit thru TFS. Tier 1+ & 1 only. See participating dealer for details. 6. Based on manufacturers' sales data from CY 2005-2022. 7. Tacoma Mid-size Pickup Class and Tundra Full-Size Pickup Class. Vehicle's projected resale value is specific to the 2023 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 8. Depending on model. Before towing confirm your vehicle and trailer are compatible, hooked up and loaded properly and that you have any necessary additional equipment. Do not exceed any Weight Ratings and follow all instructions in your Owner's Manual. The maximum you can tow depends on base curb weight plus the total weight of any cargo, occupants, and added additional equipment. "Added vehicle equipment" includes additional standard/optional equipment and accessories added by the manufacturer, dealers and/or vehicle owners. The only way to be certain of your vehicle's exact curb weight is to weigh your vehicle without passengers or cargo. 9. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buytoyota.com for complete details. 10. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buytoyota.com for complete details. 11. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. 3, 4, 5, 9 & 10: Must take retail delivery from new remaining new 2023 and new 2024 dealer stock while supply lasts between 11/01/23 and 12/05/23. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 12/05/23.



Visit Your Local Michigan Toyota Dealer Today!

**SIGNATURE TOYOTA**

680 East Napier • Benton Harbor, MI  
877.241.7725