# MailMax

Your Good News Paper



TO 36,020 SOUTHWEST MICHIGAN HOMES EACH AND EVERY WEEK.
23 YEARS OF TANGIBLE RESULTS

MailMax is a publication of Far Ahead Advertising, Inc Mailing Address: PO BOX 860, Saint Joseph, MI 49085 Physical Address: 2202 Plaza Drive, Benton Harbor, MI 49022 (269) 934-7522 | Fax (269) 934-3297

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## **Advertising Display Rates**

#### REPETITION RATES

"Repetition Builds Reputation"

**Repetition Rates** are a commitment to the frequency of runs. The ad sizes may vary with your needs.

#### Rates below are shown per placement.

Rates include graphic design, full color and online.

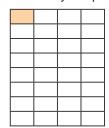
_				_	_	_
AD SIZE	"W x "H	Open Rate	4X per yr	12X per yr	26X per yr	52X per yr
1 Spot	2.5 x 1.5	\$79	\$73	\$71	\$65	\$49
2 Spot	2.5 x 3.07 or 5.06 x 1.5	\$156	\$146	\$137	\$128	\$96
3 Spot	2.5 x 4.65 or 7.65 x 1.5	\$229	\$209	\$204	\$190	\$142
4 Spot	5.06 x 3.07 or 2.5 X 6.25	\$299	\$277	\$265	\$244	\$184
6 Spot	5.06 x 4.65 or 7.65 x 3.07	\$442	\$410	\$395	\$364	\$273
1/4 Page (8 spot)	5.06 x 6.25 or 10.25 x 3.07	\$579	\$550	\$512	\$474	\$357
Half Page	10.25 x 6.25 or 5.06 x 12.62	\$1,009	\$978	\$955	\$864	\$657
Full Page	10.25 x 12.62	\$1,813	\$1,708	\$1,684	\$1,591	\$1,247
Cover*	7.65 x 8.812	\$1,325	\$1,280	\$1,235	\$1,180	\$1,050
Cover 2*	7.65 x 9.44	(Inside, next to the lead story) \$965				
Cover Sky Box*	2.5 x 1.62	(Front cover, upper left-hand corner) \$116				

\*Covers, Cover 2 & Sky Box positions are sold on a first come basis. Five covers maximum per calendar year.

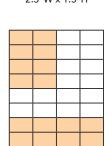
SIZE OPTION SAMPLES

**6 Spot** 5.06"W x 4.65"H or

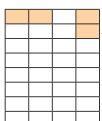
7.65"W x 3.07"H



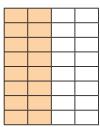
**1 Spot** 2.5"W x 1.5"H



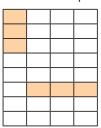
**8 Spot** 5.06"W x 6.25"H or 10.25"W x 3.07"H



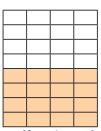
**2 Spot** 2.5"W x 3.07"H or 5.06"W x 1.5"H



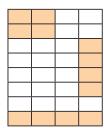
Half Vertical 5.06"W x 12.62"H



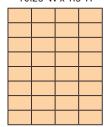
**3 Spot** 2.5"W x 4.65"H or 7.65"W x 1.5"H



Half Horizontal 10.25"W x 6.25"H



**4 Spot** 5.06"W x 3.07"H or 2.5"W x 6.26"H or 10.25"W x 1.5"H



**Full Page** 10.25"W x 12.62"H

Classified Rates

Line Rates \$12 for the first 10 words, .20 for each additional word Color - \$2 Bold - \$2 Border - \$2 **All 3 - \$5** 

Picture/Logo - \$7.00

Classified Display Ad

Packages Available

**ADVERTISING DEADLINES:** (for the following Saturday's distribution)

Display Advertising
Friday at Noon
(8 days prior)

Classified Line Ads Tuesday at 3pm (4 days prior) Preprint Insert Reservation Friday at Noon (8 days prior) Preprint Insert Delivery
Wednesday at Noon
(3 days prior)

## **Preprinted Insert Rates**

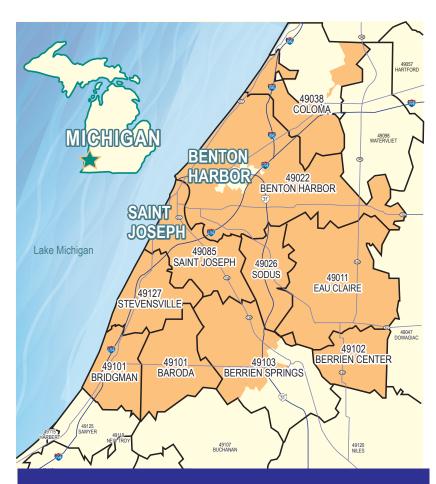
Based on per piece weight Priced as CPM (Cost Per Thousand)

Piece Weight	СРМ			
up to .5 oz	\$34.65			
.6 oz	\$36.76			
.7 oz	\$39.90			
.8 oz	\$43.05			
.9 oz	\$45.15			
1.0 oz	\$49.35			
1.1 oz	\$51.45			
1.2 oz	\$54.60			
1.3 oz	\$57.75			
1.4 oz	\$60.90			
1.5 oz	\$64.05			
1.6 oz	\$67.20			
1.7 oz	\$70.35			
1.8 oz	\$73.50			
1.9 oz	\$76.65			
2.0 oz	\$79.80			
2.1 oz	\$82.95			
Request quote for heavier piece.				

- Add \$2 per thousand to zone by zip code.
- Inserts must be folded to at least 11.25" X 13.5"
- Inserts must be received 4 days prior to publication date, unless prior permission is granted.
- Shipment charges are the responsibility of the advertiser.
- Shipments of inserts should be clearly identified with the following:
  - 1. Advertiser Name
  - 2. Quantity Shipped
  - 3. Publication Name
  - 4. Date for Insertion

## Ship inserts to:

MailMax C/O: STAFFORD MEDIA 1005 E FAIRPLAINS ST GREENVILLE, MI 48838





## 36,020 Homes Weekly in Southwest Michigan

Town	Zip Code	Quantity	
Baroda	49101	1,487	
Benton Harbor	49022*	8,794	
Berrien Center	49102	503	
Berrien Springs	49103*	1,113	
Bridgman	49106	2,461	
Coloma	49038*	2,059	
Eau Claire	49111	1,352	
Sodus	49126	545	
St. Joseph	49085	11,198	
Stevensville	49127	4,899	
Subscribers/Vendors	Mixed Zips	1,609	
Total Distribution		36,020	

Actual quantities vary monthly as mailing records are updated. Mixed distribution methodology in certain areas and complete saturation cannot be guaranteed. 'Zip codes with zoned carrier routes.

1% overage is allocated for inserting.

Distribution is audited via postal receipts and are available upon request.

#### www.MailMaxOnline.com

Over 50,000 local, engaged, monthly viewers see your brand and can access your website or facebook with a simple click.

Research shows that branding and sales are increased through print and digital working in tandem.

Your branded ad will be viewed on a trusted local news site which lends credibility to your brand.

Compare the exposure of online ads to that

of billboards, but with the added option of getting more information with just a click.



#### \$25/Week

Includes digital ad design and end of month reporting.

## **Demographics**

80.8% regularly read MailMax

75.3% buy from ads seen in MailMax **Higher Income Earners** 

69% of MailMax readers have HH incomes \$50k+, compared to only 48% for the area

### 60% Women

Readership is 60/40 female to male, the market is 51/49 female to male

## **Working/Buying Age**

80% of MailMax readers are 25-54 years of age, compared to 67% for the market

**Business Cards • Brochures • Posters** Signs • Banners • Table Tents • Fliers **Digital Ads • Graphic Design Services** 

#### **January** 5......Escape in Southwest Michigan magazine 6......Downtown St. Joseph Flurry of Savings 20.....Bridal Guide 27.....Downtown St. Joseph Ice Festival 27.....Sudoku/Word Search Page 3.....Valentine's Day **February** 10.....Health & Fitness 17.....National Pet Lover's Day 24.....Salute To Women In Business 24.....Sudoku/Word Search Page 2......Chow! Restaurant Guide March 16.....Spring Has Sprung In Stevensville 23.....Easter Services Guide 30.....Sudoku/Word Search Page **April** 20.....Spring Home Improvement 27.....Sudoku/Word Search Page May 4......Downtown St. Joseph Summer(insert) 17.....Inland Lake Life (magazine to homes on area lakes) 18.....KitchenAid Senior PGA Championship Guide 25.....Sudoku/Word Search Page 25.....Bridgman Summer Events June 22.....Baroda Fireworks Guide 22.....Berrien Springs Pickle Fest 29.....Sudoku/Word Search Page July 6......Krasl Art Fair Guide 27.....St. Joseph Chalk The Block/Sidewalk Sales 27.....Sudoku/Word Search Page August 3......Berrien County Fair Guide 10......High School Football Schedules 24......Salute to Family Owned Businesses 31.....Sudoku/Word Search Page September 14.....Downtown St. Joseph Fall Festival 21.....Fall Home Improvement 28.....Sudoku/Word Search Page October 5......Breast Cancer Awareness Guide 19.....Fall Car Care 26.....Sudoku/Word Search Page **November**

16......Downtown St. Joseph Holiday Happenings (insert)

23.....Small Business Saturday 30.....Sudoku/Word Search Page

30.....Stevensville Christmas In The Village

December

7......Bridgman Holiday Village 7......St. Joseph Holly Jolly Savings 14.....New Year's Eve Happenings 14.....Christmas Services Guide

21.....New Year's Eve Happenings 28.....Sudoku/Word Search Page





## **Submitting Creative**

#### Email all ads & art files to:

far.ahead@yahoo.com graphics@MailMaxOnline.com

#### Accepted art file formats:

PDF, EPS, TIFF, High Res JPEG or High Res PNG. All photos should be at least 200 dpi resolution and CMYK color mode.