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Moody on The Market

*Pat
Moody*

Personal Profile: From Electric Home Appliances to The Electric Cars

It's the kind of plotline you might expect from a Hallmark movie: The hero is head-down in his work inside a Corporate America job until life throws a curveball and the world is turned upside down until a forgotten talent reemerges, bringing unimagined joy and great personal satisfaction.

That's exactly what happened for one former Southwest Michigan community leader who, during a COVID pandemic-related quarantine, discovered a new outlet for performing musically in front of large and increasingly larger audiences.

Brett Lutz is a former senior director at Whirlpool Corporation and still-active member of the local arts community. He's been recognized for his volunteer work in Southwest Michigan, performed in several shows produced by the Twin City Players, and until December 2023 served as the chair of the board of directors at Benton Harbor's GhostLight Theatre.

Five years ago, Lutz left the area for an opportunity in Chicago. While he's still working in Corporate America, he has continued to seek opportunities to connect with people through the arts.

For people who like to be around people, COVID was like someone trying to prematurely close the curtain on a great performance. For Lutz, it became a moment of discovery.

"I was locked in my basement. When I had COVID, I was there for a 10-day period and pulled out an old dusty keyboard and started playing around on it. I thought, 'Oh gosh, this is a lot of fun.'"

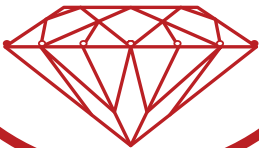
Lutz's daughter attends the School of Rock Chicago as a performer and one day,

Continued on page 14

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Sarah Spoonholtz

*Regional
Director,
SMR Chamber*

Two Welcomed Changes

I will openly admit, at times I'm not the most receptive to changes happening around me, but there are two welcomed changes that I wanted to share with you today.

The first one involves one of **Bridgman's** longtime cosmetologists, **Suzi Kanger**, who announced she is officially retiring and transiting ownership of **Klippers Family Salon** to employee **Shelli Wasko**. The sale, effective

January 1st, marks the end of an era for Kanger, who has owned and operated her salon in Bridgman for **40 years**.

Kanger shared the following announcement on the **Greater Bridgman Area Chamber and Growth Alliance (CGA)** Facebook page on Friday, January 26th:

Inserts & Promotions

- Ace Hardware • Aldi
- Dollar General
- Family Fare
- Martin's Super Markets
- Rural King
- Valentine's Day Guide

Inserts may vary by zip code

Continued on page 2

Spoonholtz *Continued from cover*

Where has 40 years gone? As owner of Kangeroo Klippers, I am blessed to have known so many and have enjoyed every minute, every shampoo, and every cut of my scissors.

To my staff, Shelli, Sandi, and Shelby: thank you for standing next to and with me over the years - you are all the best and I will miss seeing you every day.

To my clients: You have become my family and dear friends. All our visits, laughs and tears made these 40 years go by so incredibly fast!

The time has come for me to pass the torch to Shelli Wasko, the new owner of KLIPPERS SALON in Bridgman. She and her staff will continue keeping you looking your best!

So, here's to a new chapter my friends. Stay beautiful as you always are.

Much love, Suzi Kanger

"I'm honored that Suzi has allowed me to take the reins of Klippers Family Salon and, in turn, continue to build on her legacy in Bridgman. Our team is ready to continue serving clients and, as she said, keep them looking their best," says new owner Shelli Wasko.

Board President of the Bridgman CGA, **Marty Mason** adds, "We applaud Suzi's 40 years of service to Bridgman and thank her for being a staple in the community. Additionally, we are incredibly excited to see another longtime Bridgman resident, Shelli Wasko, as the new owner."

For more information or to schedule an appointment, please call 269-465-3444.

The second change revolves around Southwest Michigan's premiere concierge occupational therapist, **Amy Underwood**, owner of **Health Elevated Pelvic Health Therapy** and the rebrand of her business. A celebration of the rebrand including a ribbon cutting will be taking place on **Wednesday, February 7th at 4:00 p.m. at the Southwest**

Michigan Regional Chamber offices at 811 Ship St. Suite 303 St. Joseph.

Underwood, the founder of Health Elevated, specializes in pelvic health services that left untreated can cause an array of long-term, survival mode issues. Topics that occasionally are viewed as being taboo are met with compassion and understanding as she shares long-term solutions with each patient, without bringing shame. Bringing a personalized, hands-on, and proven therapy plan to help patients get to feeling better starting with the first visit, Underwood has successfully treated thousands of adults and children of all ages, empowering them to overcome their health challenges.

"The pelvic area controls more of our health than most people realize," says Underwood. "The muscles wrap around to our backs and can directly contribute to a wide variety of issues that impact our physical and mental health, such as constipation, leaky bladder, low back, or pelvic pain, and can cause children to be problem poopers or have difficulty staying dry at night. With some topics considered 'taboo' many times patients' symptoms are dismissed as 'normal,' 'part of getting older,' or 'just how it is after child-birth,' but it doesn't have to be that way!"

Health Elevated strives to see patients stop living in survival mode, but to trust their body and start living and loving life again. For this reason, patients are able to schedule appointments in office or home visits to best accommodate their needs and lifestyle.

To learn more including to see the full list of services provided by Health Elevated, visit HealthElevatedpllc.com or call 773-677-8921.

We are so excited for what the future holds for this group of amazing women! Have questions? Connect with me directly at sspoonholtz@smrchamber.com or 269-932-4040. See you around Southwest Michigan!



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Photo of the Week



Winter Watercolors

Photo by Tanya Peppel

Please email your favorite photo with a brief description to Photos@MailMaxOnline.com
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Don
Stuart

Humorist

Dragon You into a New Year

No. 5 son has been watching the “Game of Thrones” prequel, called “House of the Dragon,” and has been encouraging me to watch it too. I told him I was just waiting for one of two things: for his mom to dress up like Daenerys Targaryen, the dragon whisperer from “Game of Thrones”; or for the dawn of the Year of the Dragon in the Chinese New Year cycle.

Well, guess which one is happeninnnnnnggggg?!

February 10 marks the beginning of a Year of the Dragon! (No. 5’s mom, aka my wife, said she’d dress up like Daenerys the day that I look as buff as Khal Drogo, who, if you haven’t seen “Game of Thrones,” was played by Jason Momoa, who I just might look almost as buff as if there were three of me put together.)

While searching around the World Wide Web for tidbits about the Year of the Dragon, I learned the following:

As I’ve mentioned before in previous columns welcoming various Chinese Lunar Years, there are 12 animals that the years are named for. Legend says some god or other commanded them to compete in a race to determine what order the years would be named. (Rat won, by cheating, which – nothing against actual rats – is kind of sobering when one thinks about some of the ratty

humans who compete in various races every – what is it? – four years or so?)

Anyway, Dragon was doing pretty well in the race, but, as he – or maybe she – was advancing toward the finish line, s/he passed a village suffering from a very serious drought – its crops couldn’t grow, and deadly famine loomed. I don’t know what the other creatures in the race thought about this, but Dragon had a special power to help these poor folks: S/He soared into the clouds and opened her/his mouth, releasing a heavy rain that saved the village.

Dragon resumed racing, but lo and behold, s/he came upon another village, this one threatened by a flood. S/He stopped without hesitation and opened her/his mouth this time *absorbing* all the water. S/He then dumped it all out over the sea, and bam, disaster averted at a second village.

All this kept Dragon out of the money in the race, but the point is, it’s Dragon’s nature to always help those in trouble. (Spoiler alert: This applies, uh, not-so-much to the Dragons in “Game of Thrones.”)

Another tidbit: A highlight of San Francisco’s Chinese New Year Parade is the spectacular Golden Dragon (“Gum Lung”), which requires scores of people to move around. The first Gum Lung was imported in 1957 from Hong Kong, and was said to be one city block, or 150 feet, long. Several Gum Lung’s have come and gone since then, and I read the current one is 201 feet long. That is one dad-gum long Gum Lung!

Another tidbit: If someone cries on the Lunar New Year’s Day, it’s said they’ll cry all through the year. That’s a LOT of crying. Therefore, custom suggests tolerating children all New Year’s day, no matter how much they misbehave. Now you know why I waited until my youngest child reached age 22 to write a column about the Year of the Dragon! ..I didn’t want them gettin’ any ideas!



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Gotcha Doin' Good

Fredia Armstrong

Fredia has been making sleeping mats for the homeless for about two years now in her spare time. She gathers plastic shopping bags and unused trash bags to create each mat, and will sometimes stuff the pockets with a hat and pair of gloves. She’s given the mats away herself and has also given some to resources that help people facing homelessness.

Thanks for being **AWESOME!**

Do you know someone doing good in Berrien County?

Help us recognize them! Nominate them for our Gotcha Doin’ Good feature to celebrate acts of kindness in our community! Email kellygampel@berriencommunity.org or visit www.berriencommunity.org/GotchaDoinGood



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**Glenn
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*He has sent me to . . . provide for those who grieve in Zion—to bestow on them a crown of beauty instead of ashes, the oil of joy instead of mourning, and a garment of praise instead of a spirit of despair. They will be called oaks of righteousness, a planting of the LORD for the display of his splendor.
Isaiah 61:1,3*

Everyone loves a before and after picture. To appreciate the restoration, you need to see the pictures of the old, dilapidated structure now turned into a stunning new home. To marvel at a life-changing transformation in someone's life, you need to see where they've been. Imagine someone in dire straits enslaved in addiction and homeless, but now free from that slavery, off the streets, and living in luxury. A complete turnaround gives complete joy.

Look at the incredible transformation Jesus brings about in the lives he touches. In the prophet Isaiah's time, ashes were used to outwardly display inward sorrow over one's sin. Jesus wipes the ashes away because he has removed every sin. In place of the ashes, he gives a crown of victory, a mark of royalty. He puts an end to mourning and instead pours out the oil of joy. In ancient times, oil was used as an ointment to heal and soothe. Jesus brings healing to wounded hearts, he even transforms from death to life. He bestows

www.MailMaxOnline.com
a garment of praise instead of a spirit of despair. The transformation isn't just on the surface. He transforms the heart. He takes a soul in despair and gives it every reason to rejoice.

It is a complete transformation. No wonder we have such complete joy!
Prayer: Come, King Jesus, and bestow gifts that only you can give! Amen.

Submitted by Pastor Glenn T. Rosenbaum
Administrative Pastor
Grace Evangelical Lutheran Church, St. Joseph
Originated by: www.WhatAboutJesus.com

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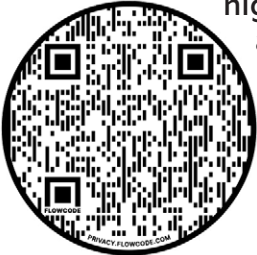


SPECIAL ENGAGEMENT

A Valentine
Dinner Cabaret
with MOIPEI

Wed., Feb. 14, 6 p.m.
Grand Upton Hall

On Valentine’s Day, MOIPEI will perform cabaret-style in Grand Upton Hall for an elegant night on the town. Your evening begins at 6 p.m. with a served gourmet dinner, dessert, and cash bar. At 7 p.m., the vocal trio steps onto the stage to perform an evening of well-known selections from the Great American Song Book and beyond. Seating for dinner and the performance will be at intimate tables for two.



This activity is supported by the Michigan Arts & Culture Council.

An Evening
with MOIPEI

Thurs., Feb. 15, 7 p.m.
Hanson Theatre

MOIPEI will perform an unforgettable setlist in Hanson Theatre during night two of their engagement at the LMC Mendel Center. “From the Land of the Lion to the Big Apple” features a few favorites from the Valentine Dinner Cabaret plus new selections, making this another not-to-miss night of vocal magic. Their program is as unique as their talents!



Simply Queen

Friday, Feb. 23, 7:30 p.m.

From “Killer Queen” and “We Are the Champions” to “Another One Bites the Dust” and “Bohemian Rhapsody,” Simply Queen’s playlist delivers the hits along with choice album cuts from the famed Queen catalog. In this live tribute, Simply Queen faithfully recreates the grand scope of Queen, musically and visually capturing the amazing live Queen experience that has filled stadiums around the world.



This activity is supported by the Michigan Arts & Culture Council.



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Hot Pepper Red, 2.7 Ecoboost V6 Engine, 20 Inch Six Spoke Wheels, Fog Lamps, Trailer Hitch, STX Appearance Package, Black Platform Running Boards, Locking Rear Axle, and Much More! F23065

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SIEMANS DISCOUNT.....- 2,880
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MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
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SUPERCREW XLT 4X4

Atlas Blue Metallic, XLT Sport Appearance Group, 20 Inch Six Spoke Aluminum Wheels, Locking Rear Axle, Remote Start, Heated Front Seats, 2.7 Ecoboost V6 Engine, Reverse Sensing System, and Much More! F23278

MSRP.....\$59,885
SIEMANS DISCOUNT.....- 3,390
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MSRP.....\$78,000
SIEMANS DISCOUNT.....- 1,505
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RETAIL BONUS CASH.....- 3,000
SALE PRICE FOR EVERYONE \$48,995
CCAP LEASE LOYALTY BONUS CASH* - 2,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$46,495
(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)
(BASED ON REBATES THRU 01/31/2024)



2024 RAM 1500 BIG HORN CREW CAB 4X4 DEMO
Granite Crystal Metallic, Sport Appearance Package, 12 Inch Touchscreen Radio, Navigation, Anti Spin Rear Axle, 20 Inch Chrome-Clad Wheels, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Electronic Shift-On-The-Fly Transfer Case, ParkSense Front and Rear Park Assist, Power Adjustable Pedals, Power Seat, and Much More! C24008
RAM 1500 IS AMERICA'S BEST LIGHT DUTY PICKUP FOR NEW VEHICLE QUALITY
(Disclaimer: For J.D. Power 2023 U.S. Initial Quality Study award information, visit jdpower.com/awards.)

MSRP.....\$62,410
SIEMANS DEMO DISCOUNT.....- 4,015
NATIONAL RETAIL CONSUMER CASH - 4,500
GREAT LAKES BC BONUS CASH* - 1,000
SALE PRICE FOR EVERYONE \$52,895
CCAP LEASE LOYALTY BONUS CASH* - 3,000
MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$49,395
(*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)
(BASED ON REBATES THRU 01/31/2024)



2023 RAM 2500 PLOW TRUCK 4X4 DEMO
Bright White, Cloth Seat, Protection Group, Chrome Appearance Group, Rear Sliding Windows, Remote Keyless Entry, Power Windows and Locks, Anti Spin Rear Axle, Trailer Brake Controller, Touchscreen Radio, Western MVP3 8.5 Steel V-Plow, and Much More! C23078
RAM HD'S BEST IN CLASS AVAILABLE 50- GALLON FUEL TANK KEEPS YOU ON THE ROAD LONGER
(Disclaimer: Class based on 250/2500 and 350/3500 Pickups and the latest available competitive information.)

MSRP.....\$56,535
ADD FOR WESTERN V-PLOW.....+10,022
SUBTOTAL.....\$66,557
SIEMANS DEMO DISCOUNT.....- 3,909
STANDALONE 10% BELOW MSRP.....- 5,654
SALE PRICE FOR EVERYONE \$56,994
MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$56,494
(*MUST QUALIFY)
(BASED ON REBATES THRU 01/31/2024)



2023 JEEP WRANGLER 4 DOOR RUBICON
Bright White, Leather Seats, LED Lighting Group, XTREME 35 Inch Tire Package, 3.6 V6 Engine, Premium Sunrider Soft Top, Integrated Off Road Camera, and Much More! C23132
JEEP WRANGLER IS THE MOST TECHNOLOGICALLY ADVANCED WRANGLER EVER
(Disclaimer: Based on number of available tech features.)

MSRP.....\$63,185
SIEMANS DISCOUNT..- 5,190
AS LOW AS \$57,995

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TUE, WED & FRI 9-6 • SAT 9-4



WAS \$34,754



**2020 GMC SIERRA 1500
ELEVATION EXTENDED CAB 4X4**

NOW \$33,228

5.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 96K Miles, Bedliner, Step Bars, Power Driver's Seats, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Onyx Black, F23254B

WAS \$49,995



2019 GMC YUKON DENALI 4X4

NOW \$46,396

6.2 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Navigation, Power Running Boards, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Power Liftgate, Remote Keyless Entry System, Onyx Black, F23233A

WAS \$32,562



2021 FORD EXPLORER XLT 4X4

NOW \$30,995

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 41K Miles, Power Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23301A

WAS \$43,420



**2020 RAM 1500
LARAMIE CREW CAB 4X4**

NOW \$40,995

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Security Cover, Bedliner, Running Board, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Panoramic Moonroof, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified Diamond Black Crystal Pearlcoat, F23302A

MANAGER'S

WAS \$42,559



**2022 DODGE
DURANGO GT PLUS AWD**

NOW \$40,565

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Blacktop Package, Performance Hood, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Adaptive Cruise Control w/Stop, Blind Spot Monitor, Rear Collision Mitigation, Lane Departure Warning, Full Speed Forward Collision Warning, Back-Up Camera, Trailer Tow Group, Power Liftgate, Remote Keyless Entry System, Dodge Certified! DB Black Clearcoat, F23216B

WAS \$28,559



2021 FORD EDGE SEL AWD

NOW \$26,927

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Remote Start, Navigation, SYNC4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System Ford Certified! Iconic Silver, U23162

WAS \$42,887



**2020 FORD F-150 XLT
SPORT SUPERCREW 4X4**

NOW \$37,218

3.6 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Max Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F23218A

WAS \$29,862



**2019 AUDI
PREMIUM PLUS**

NOW \$27,995

2.0 TFSI Engine, 8 Speed Automatic, Aluminum Wheels, 77K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power 3rd Row Seats, Panoramic Sunroof, Climate Control, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Audi Certified! Brilliant Black Paint, F23219A

JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS SEE OUR ENTIRE INVENTORY

WAS \$44,995



**2023 JEEP
GRAND CHEROKEE LAREDO 4X4**

NOW \$36,426

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 8K Miles! Remote Start, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Climate Control, Touchscreen Display, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23157A

WAS \$26,928



**2021 FORD POLICE
INTERCEPTOR UTILITY AWD**

NOW \$22,570

3.3 HYBRID Engine, 10 Speed Automatic, Heavy Duty Steel Wheels, 71K Miles, Ready for the Road Package, Console Mounting Plate, Spot Lamp, Power Driver's Seat, Interior Liftgate Release, Back-Up Camera, Keyless Entry System, Agate Black Metallic, C23217A

WAS \$50,824



**2022 FORD BRONCO
ADVANCED OUTER BANKS 4X4**

NOW \$42,995

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A

WAS \$28,707



2020 FORD EXPLORER

NOW \$26,995

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Magnetic Silver Metallic, F23211A

WAS \$25,500



**2022 FORD
ECOSPORT SES 4X4**

NOW \$22,787

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, F23207A

WAS \$25,901



**2020 FORD
EXPLORER XLT 4X4**

NOW \$21,886

2.3 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 111K Miles, Power Heated Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Rapid Red Metallic, F23230A

WAS \$31,285



**2019 SUBARU
FORESTER TOURING AWD**

NOW \$27,678

2.5 EFI Engine, 7 Speed CVT Automatic, Aluminum Wheels, 29K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Moonroof, CD-Player, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Silica, U23117A

WAS \$28,793



**2015 FORD F-450
SUPER DUTY REGULAR CAB**

NOW \$26,995

6.7 V8 Power Stroke Diesel Engine, 6 Speed Automatic, 166K Miles, Power Windows, Trailer Brake Controller, Lane Keeping Assist, Remote Keyless Entry System, Ford Certified! Magnetic Silver Metallic, F23211A



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WAS \$30,836



**2018 FORD F-150
XLT SUPERCREW 4X4**

NOW \$28,798

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 78K Miles, Pickup Bed Cap, Bedliner, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, Back-Up Camera, Remote Keyless Entry System, Ingot Silver, F23020A

WAS \$42,997



**2021 RAM 1500 BIG HORN
CREW CAB 4X4**

NOW \$39,825

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Night Edition! Bedliner, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Rear Power Slide Window, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, C24014A

WAS \$46,555



**2021 RAM 1500
LARAMIE CREW CAB 4X4**

NOW \$44,704

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Panoramic Sunroof, Touchscreen Display, Blind Spot and Cross Path Detection, Front Collision Mitigation, Back-Up Camera, Remote Tailgate Release, Remote Keyless Entry System, Ram Certified! Ivory White Tri-Coat, C24023A

WAS \$40,995



**2020 FORD F-150 XLT
SPORT-SUPERCREW 4X4**

NOW \$38,836

3.5 Ecoboost EFI Engine, 10 Speed Automatic, Six Spoke Alloy Wheels, 36K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC3, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, MAX Trailer Tow Package, Ford Certified! Iconic Silver, U23157

SPECIALS



**AUDI Q7
US QUATTRO**

NOW \$26,346

3.0 V6 TFSI Engine, 8 Speed Automatic, Memory Power Leather Heated Front Seats, CD-Player, Front Collision Mitigation, Rear Parking Assist, Keyless Entry System, Orca Black Metallic, F23224A

WAS \$37,995



**2020 FORD F-150 XLT
SPORT SUPERCREW 4X4**

NOW \$33,818

2.7 V6 Ecoboost, 10 Speed Automatic, Aluminum Wheels, 60K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver, U23142

WAS \$33,627



**2020 FORD RANGER
XLT-SUPERCREW 4X4**

NOW \$28,747

2.3 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, 5 Foot Box, Sport Appearance Package, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U23118

WAS \$45,301



**2023 KIA SORENTO
X-LINE PRESTIGE AWD**

NOW \$41,585

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 5K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Gravity Gray, C23232A

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**FORD
R XLT 4X4**

NOW \$21,995

3.5 V6 Ecoboost, 10 Speed Automatic, Navigation, SYNC3, Power Leather Seats, Twin Panel Moonroof, Climate Control, Adaptive Cruise Control, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Agate Black Metallic, F23161A

WAS \$26,682



**2020 FORD
ESCAPE SE AWD**

NOW \$23,293

1.5 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, SYNC3, Power Driver's Seat, Heated Front Seats, Auto Temp Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Dark Persian Green Metallic, U23131

WAS \$29,704



**2017 MERCEDES
GLE350 4MATIC AWD**

NOW \$22,831

3.5 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 81K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Power Sunroof, CD-Player, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Black, F23163A

WAS \$62,795



**2019 FORD F-150 RAPTOR
SUPERCREW 4X4**

NOW \$56,555

3.5 V6 Ecoboost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 37K Miles, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, Auto Climate Control, Power Side Rear Window, 360 Degree Camera, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Magnetic, F23209A



**FORD SUPER DUTY
CAB BOX TRUCK**

NOW \$25,995

6.7 V8 DIESEL Engine, 6 Speed Automatic, Power Windows and Locks, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F22271A

WAS \$54,764



**2019 FORD F-350 XLT
SRW CREW CAB 4X4**

NOW \$49,860

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

WAS \$25,995



**2022 HONDA CIVIC
SPORT 4 DOOR SEDAN**

NOW \$21,995

2.0 EFI Engine, 1 Speed CVT Automatic, Aluminum Wheels, 26K Miles, Remote Start, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Lunar Silver Metallic, M24006A

WAS \$46,995

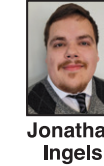


**2022 JEEP
GLADIATOR OVERLAND 4X4**

NOW \$44,717

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 7K Miles! Security Cover, Running Boards, Remote Start, Navigation, High Altitude Package, MOPAR Hardtop Headliner, Heated Leather Seats, Heated Steering Wheel, Climate Control, Alpine Premium Audio System, Adaptive Cruise Control, Blind Spot & Cross Path Detection, Rear Park Assist, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, F23192A

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2020 FORD EDGE SEL AWD
NOW \$26,997

2.0 Ecoboost Engine, 8 Speed Automatic, Bright Machined Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U23183



2014 MAZDA CX-5 GRAND TOURING AWD
NOW \$17,995

2.5 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 70K Miles! Navigation, Power Driver's Seat, Leather Heated Front Seats, Power Sunroof, Blind Spot Monitor, Back-Up Camera, Jet Black Mica, C24027A



2022 JEEP COMPASS HIGH ALTITUDE 4X4
NOW \$28,995

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Dual Pane Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Diamond Black Crystal Pearlcoat, M24046A



2019 RAM 1500 CLASSIC EXPRESS QUAD CAB 4X4
NOW \$27,995

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Spray-In Bedliner, Express Value Package, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, U24003

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2022 JEEP COMPASS LIMITED 4X4
NOW \$25,896

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Park Assist, Back-Up Camera, Jeep Certified! Sting-Gray Clearcoat, U23188



2022 FORD RANGER XLT SUPERCREW 4X4
NOW \$35,886

2.3 Ecoboost Engine, 10 Speed Automatic, Matte Black Wheels, 49K Miles, Security Cover, Running Boards, Remote Start, SYNC 3, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Desert Sand, C2321A



2020 FORD EDGE SEL AWD
NOW \$26,995

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 30K Miles! Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Burgundy Velvet Metallic, U232189



2022 RAM 1500 BIG HORN QUAD CAB 4X4
NOW \$39,500

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, Remote Start, Navigation, Night Edition, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Touchscreen Radio, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, F23211A



2020 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$32,500

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 29K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Dual Pane Panoramic Sunroof, Blind Spot Monitor and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Velvet Red Pearlcoat, C24091A



2021 TOYOTA C-HR XLE
NOW \$24,995

2.0 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Windows and Locks, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Black, M24067A



2021 JEEP GRAND CHEROKEE LAREDO 4X4
NOW \$32,995

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Altitude Appearance Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U23187



2020 RAM 1500 LARAMIE SPORT CREW CAB 4X4
NOW \$42,887

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Tailgate Release, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, F23331A

2018 FORD POLICE INTERCEPTOR UTILITY AWD

3.7 V6 Engine, 6 Speed Automatic, Heavy Duty Steel Wheels, 85K Miles, Ready for the Road Package, Console Mounting Plate, Spot Lamp, Power Driver's Seat, Interior Liftgate Release, Back-Up Camera, Keyless Entry System, Shadow Black, C23234A



NOW \$15,970

2021 JEEP GRAND CHEROKEE TRAILHAWK 4X4

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Sunroof, Bi-Xenon Headlamps, Adaptive Cruise Control, Blind Spot Monitor, Full Speed Forward Collision Warning, Lane Departure Warning Plus, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, C24082A



NOW \$34,997

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2020 FORD EDGE SEL AWD

NOW \$26,894

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24043A



2020 FORD F-150 XLT SPORT SUPERCREW 4X4

NOW \$36,995

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, Bedliner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U23181



2022 JEEP COMPASS LATITUDE LUX 4X4

NOW \$26,334

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, U23180

2016 JEEP WRANGLER SPORT 4X4

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, 75K Miles, Body Color Three Piece Hardtop, Step Bars, Heated Front Seats, Backcountry Package, CD Player, Remote Keyless Entry System, Xtreme Purple Pearlcoat, M24020A



NOW \$24,800

2024 MAZDA CX-90 PHEV PREMIUM PLUS AWD

Plug-In/Hybrid/2.5 Gas Engine, 8 Speed Automatic, Aluminum Wheels, Only 7K Miles! Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Seats, Panoramic Roof, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Machine Gray Metallic, S23015




NOW \$51,920




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Dan Zarobsky




Dennis Varo




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Jonathan Ingels




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Bob Betker




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GAMES START @ 6:30PM

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Entrées:

- Gumbo Yaya Tasso/Andouille/shrimp in a rich creole stock with dirty rice
- Blackened Shrimp and Cheese Grits in a rich creole gravy
- Smoked Chicken Jambalaya Celery/Green Pepper/Onion in a rich spicy Louisiana Tomato broth with dirty rice
- Crawfish Etouffee green peppers/onions/celery in a seasoned creole gravy with dirty rice
- Blackened Fresh Louisiana Red Fish served with toasted pecan butter/Meuniere sauce/ served with red beans and dirty rice

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Moody

Continued from cover

following his COVID quarantine, Brett happened upon a school posting from a tribute band looking for a keyboardist.

"I applied and talked to this band who was (covering) The Cars and I said, 'You got to be kidding me. That's like my youth. I loved listening to The Cars... I mean that was like my MTV generation.'"

Lutz says he tried out for the band, competing against several other keyboardists and somehow made it through.

"Last year, probably February or March, I became their official keyboardist. We've been out touring around the suburbs here in Chicago and now getting outside the state because, believe it or not, a lot of people still remember who The Cars are and love their music."

In fact, The Electric Cars will be playing The Acorn in Three Oaks on Saturday, February 24. Lutz says he's inviting his former colleagues and friends in the area because, of course, it will be a fun show, but also because it's important to actively support the arts in the area.



Jim Tom Brett Pete Gary

Lutz currently resides in the Chicago area with his wife Melissa, daughter Matilda, and son Finn. He says the real reason he's able to join a tribute band is because his wife thought it was a better midlife crisis result than buying a motorcycle though he admits, "She's rethinking that."

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For more information on The Electric Cars, you can check out their Facebook page. For performances at The Acorn, you can view their website for regular updates.

Chili's in St. Joseph closes its doors – permanently
With just 72 hours of notice, the employees of Chili's Grill & Bar in St. Joseph were asked to prepare to close the location for good.

Multiple sources with direct knowledge of the closure say it was "totally unexpected" and an unwelcome surprise.

Brinker International, owner of the Chili's Grill & Bar restaurant chain confirmed to Moody on the Market that the Chili's Grill & Bar at 1275 Hilltop Road in St. Joseph would close at the end of January.

Deme Jackson, Corporate Communications Manager at Brinker said there is no additional information to share at this time.

Brinker owns, operates, or franchises more than 1,600 restaurants in 29 countries and two U.S. territories.

In their fiscal report for 2023, the company noted "ongoing global and domestic conditions" negatively impacting consumer spending and their operations.

Brinker International also noted they permanently closed 16 company-owned Chili's in 2023 that were "performing below our standards and were near or at the expiration of their lease terms. Our strategic plan is targeted to support our long-term growth objectives, with a focused on... those restaurant locations that have the greatest return potential for the Company and our shareholders."

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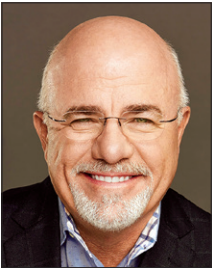
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Dave Ramsey
Financial Expert
The Ramsey Show

**Dave Says
Be Fair, But Firm**

Dear Dave,
My husband and I have run our own small business for nearly 10 years. Our largest client, who is also a friend, is almost three months behind on the bill. He has always been good in the past about paying on time, but we work on a 30-day payment period. Can you give us any advice on how we should handle this?

Melissa
Dear Melissa,
In my mind, there's no reason to level accusations or make threats in a situation like this. There are personal dynamics involved, and my guess is he's probably not trying to outright cheat you.

If it were me, I'd go to his office or ask him out to lunch, and then have a friendly sit-down talk. Listen to what he has to say about being so far behind with his bill, but at the same time you need to let him know that you can't function as his bank. You're a small business, and you need your money.

Some kind of understanding and agreement have to be reached.
For starters, a fair request would be asking him to help things along by trying as best he can to get current on his bill as soon as possible. At the very least, he needs to do something to reduce the amount owed within 10 days. You've provided services for him, and you're owed money that's long past due, so there's nothing wrong with this. I'd also establish an understanding that once he's caught up on the past due amount that all payments for services going forward will be due within 14 days after delivery.

Now, he may not like this. If he pushes back too hard, you may have to switch to a cash-only basis with payment due on delivery. If it were me, and he didn't like any of these options, I'd politely suggest he take his business elsewhere.

Like I said, he's probably not a bad guy, just another small business person who's disorganized. That's not an uncommon thing. But you definitely need to correct this behavior before it gets any further out of hand. You've got a business and a livelihood to think about, too!
—Dave
** Leadership and small-business expert*
Dave Ramsey is CEO of Ramsey Solutions. He has authored eight national bestselling books, including EntreLeadership, and is a host of The Ramsey Show and The EntreLeadership Podcast.

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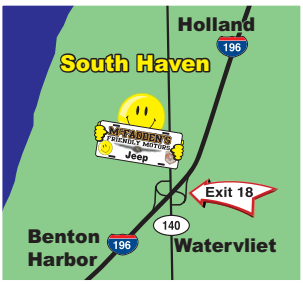
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 <p>★ 2022 FORD EDGE TITANIUM AWD Titanium widda cracked cranium</p> <p>\$29,900</p>	 <p>★ 2020 GMC TERRAIN DENALI Loaded with every option!</p> <p>\$29,900</p>	 <p>2019 CHEVY COLORADO ZR2 Its the BOMB!</p> <p>\$33,900</p>	 <p>★ 2019 RAM PROMASTER 2500 Just in! 42,000 miles!</p> <p>\$34,900</p>	 <p>2022 KIA CARNIVAL EX These deals are hard to come by</p> <p>\$39,900</p>	 <p>★ 2019 CHEVY 5500 DURAMAX Only 50k, setup to haul!</p> <p>\$47,900</p>	 <p>★ 2021 CHEVY SILVERADO HIGH COUNTRY 4X4 Every option including the 30+ MPG, ill duty diesel</p> <p>\$57,900</p>



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Valentine's Day Guide

Presented by **MailMax**

Mommy & Me Valentines

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February 14th

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BUY TICKETS

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Box office: 269-927-8700, option 1 | Events subject to change.

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SURF & TURF

2 - FILET MEDALLIONS GRILLED TO TEMP,
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