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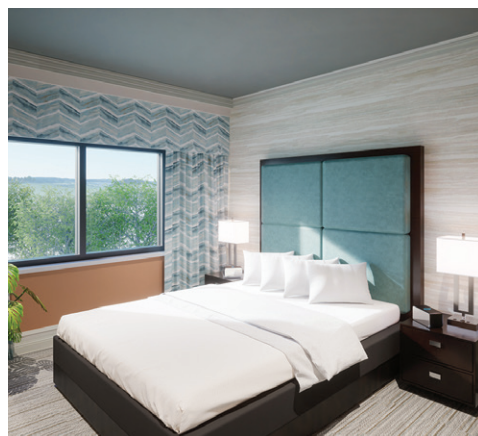
Pat Moody

### BOULEVARD INN & BISTRO BEGINS \$ 3.5 MILLION DOLLAR REFRESH

Time flies when you are a successful downtown St. Joseph hotel overlooking Lake Michigan.

It was 1988 when The Boulevard Inn opened its doors—more than 35 years ago at 521 Lake Boulevard. Owner Mark Whitwam is looking back this week on that heritage of anchoring the south end of the St. Joseph downtown district. He's launching The Boulevard's next chapter, with the start of a \$ 3.5 Million dollar renovation project. It's scheduled to be complete by May 1 for the start of the busy tourist season and the final appearance of the KitchenAid Senior PGA Championship on Memorial Day Weekend.

In the hotel industry, they call it a refresh. But this one will be extensive. Every guest room on all seven floors will be upgraded. The carpet, wall coverings, most upholstery and those badges of the 80's popcorn ceilings will all be updated to a much more modern look. Essentially, everything that's public facing on



Continued on page 6



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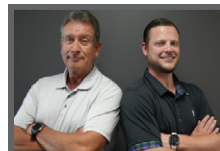
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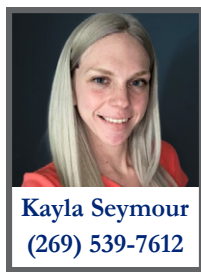
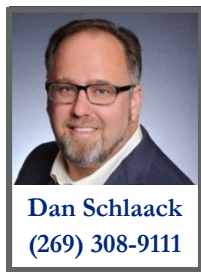
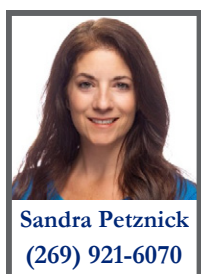
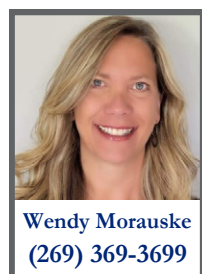
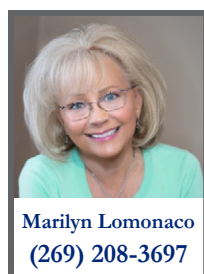
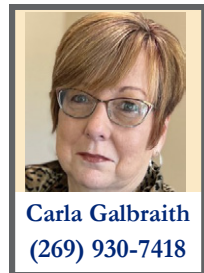
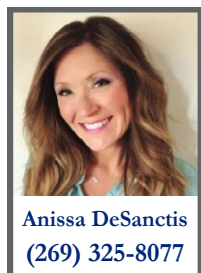
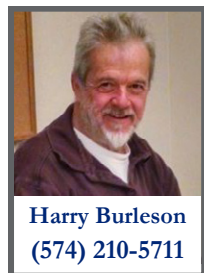
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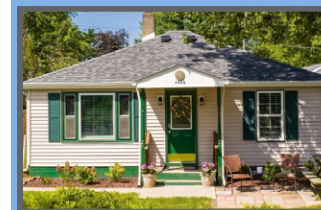
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## Marcy Simpson

Executive Director,  
Southwestern Michigan  
Tourist Council

### Fun and interesting things to do in Southwest Michigan

Greetings MailMax readers! The sunshine and above-normal temperatures have been a wonderful reason to get out and explore Southwest Michigan. Here's a sampling of ideas to get you started.

A downtown St. Joe staple is celebrating their 20th year in business. FuzzyButz Pet Bakery invites you and your pooch to join

them Saturday, February 24 from 10:00 a.m. to 6:00 p.m. They're offering discounts, giveaways, human and dog refreshments, and interactive games. It will be a great opportunity to stock up on some delicious treats for your pet, have some fun, and support a long-time local business.

Continued on page 2

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### Simpson *Continued from cover*

Since their beginning in 2015, Cosmic Knot has accomplished a great deal. Playing to crowds of thousands, winning awards, throwing their own festivals, inventing a new genre of music involving plants, and hitting the charts with their debut album "Inner Space" are just a few highlights of the band's success. Inner Space is currently in rotation on radio stations around the world with literally thousands of copies of the album hand-distributed to eager recipients at shows around the country. Catch them Saturday, February 24 at The Livery. Doors open at 7:00 p.m.

We all need a Midweek Meltdown. Check out this pop-up event hosted by The Cheese Lady at St. Joe Community Taproom on Wednesday, February 28 starting at 6:00 p.m. Featuring a curated melty menu available for purchase alongside your favorite craft beverage. Raclette will be on the board so get ready for some ooey-goey goodness from The Cheese Lady.

Calling all Duplo and Lego Lovers! Silver Beach Carousel is hosting the 2024 Builders Bash and Amazing Display. Do you know someone aged 5 to 18 years old who loves to create with LEGOS and DUPLOS? Whether they build from a kit or their imaginations, encourage them to show off their creations. There's an exclusive party for the builders. Fun swag and free carousel rides. Plus, a chance for hundreds of people to ooh and ahh over their builds. Public display during Carousel hours from March 2 to April 7.

Twin City Players announces the 4th production of its 2023-2024 91st Mainstage Season, the side-splitting comedy, The Red Velvet Cake War by Jones Hope Wooten.

Opening night features complimentary wine from Lighthouse Wine Shop. In this uproarious Southern-fried comedy, three of the Verdeen cousins could not have picked a worse time to throw their family reunion. As a parade of wildly eccentric Verdeens gather on the hottest day of July, smackdab in the middle of Texas tornado season, things spin hilariously out of control and a jaw-dropping high-stakes wager is made on who bakes the best red velvet cake. You'll wish your family reunions were this much fun! The production runs March 1-17

Watch storefronts of participating businesses come alive during March Mannequins in downtown St. Joe. Windows will display community volunteers as they pose perfectly still, like mannequins. Mark your calendar for Friday, March 8 at 7:00 p.m. for this family favorite night.

Celebrate spring by building your own decorative nest centerpiece using natural materials collected from Fernwood's gardens. You'll choose from a selection of vines, twigs, grasses, feathers, mosses, and more. Then finish your design with a clutch of wooden eggs that you may hand paint in fanciful colors or to match those of your favorite bird. Make plans and reservations for the event on Saturday, March 9 at 1:00 p.m through Fernwood Botanical Garden.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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## Photo of the Week



### What Nuts?

Photo by John Kubicek

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## Glen & Shelly Head

**Glen:** Downtown St. Joseph is home to a new breakfast spot that is garnering rave reviews. **The Copper Pot Breakfast Café** opened its doors in November by **Robert and Tawn Montgomery**, who also own the adjacent **221Main Restaurant and Cocktail House** at the corner of Main and Pleasant Streets.

"We've heard for years that there were not enough breakfast restaurants in the downtown area," Tawn stated. "We already own the space and were not utilizing it during the morning hours, so the idea was birthed."

One of the unique features of The Copper Pot is their coffee/espresso bar which also has alcohol options. As I sipped on an **Espresso Martini**, I was taken with its smoothness. Robert explained that the smoothness

# St. Joseph is Waking up to The Copper Pot Breakfast Café

and rich flavors come as a result of cold brewing Forté Coffee espresso beans, resulting in a drink that is less acidic and bitter compared to traditional hot espresso. "We took the espresso martini with three espresso beans," Robert said. "Tradition says they symbolize health, wealth and happiness."

I also noticed the cocktail menu read **MIMOSA FUR-THE-TABLE** - a carafe of OJ, a bottle of prosecco and miniature frozen OJ paws at the bottom of each glass. "With a passion for pets, we've made the decision to contribute \$5 to the Humane Society of Southwest Michigan for every Mimosa Fur-The-Table ordered," Tawn explained.

If you are an Eggs Benedict fan, The Copper Pot has eight "Benny's" to choose. We sampled the **Eggs Florentine** which had rustic, country toast as the base instead of a traditional English muffin. Piled high was sautéed spinach, avocado, sun-dried tomato, and poached eggs, bathed in a delightful hollandaise sauce. Like 221 Main Restaurant, **Chef Chris Hooley** makes everything from scratch, including this exquisitely balanced hollandaise. The slightly sweet undertone and tangy acidity of the sundried tomatoes made this dish "pop."

We watched as pancakes, French toast and waffles paraded from the kitchen to other tables, and all looked visually appealing. We split the **Copper Pot Waffle**, which was golden brown, crowned with lemon confit and served with house-made amaretto syrup. The delicate aroma of freshly cooked batter tantalized the senses, inviting anticipation with each bite. The waffle held a decadent, buttery taste complemented by subtle notes of vanilla, almond, and, of course,

The bacon was on point...thick, meaty, salt and smoke balanced, and cooked to crispy perfection. Roasting the tomato and utilizing



the peppery taste of arugula were brilliant culinary choices. This champion is served with The Copper Pot's soon-to-be-famous **Morning Potatoes**. The cubed redskins were tender yet slightly firm in texture, with a golden-brown exterior that offers a satisfying crunch. Each bite revealed a velvety interior, infused with savory flavors from the seasoning. When asked about the blend of seasoning, Robert shared, "It's the same seasoning blend we utilize at 221 Main for our fries. People love our fries, so we decided to try it on our potatoes with the same positive response." I pressed in for the secret blend of seasoning, but Robert jokingly said if he told me, he'd have to kill me.

The Copper Pot is "killing it" in downtown St. Joseph with elevated breakfast.

**Shelly:** When I come back to The Copper Pot, I want to try the **Coconut French Toast**.

### The Copper Pot Breakfast Café

221 Main St, St Joseph, MI

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[www.thecopperpotstjoe.com](http://www.thecopperpotstjoe.com)



lemon. These flavors complemented the subtle sweetness of the cake but didn't overpower. You can add little bites of the lemon confit to boost the intensity. I could do another review on the house-made amaretto syrup. Shelly is not much of a drinker, but she adored this syrup, which unquestionably elevates the waffle experience with its wow-factor. This is a 21+ dish.

Since adding **The Breakfast BLT** to the menu, it has quickly become a fan favorite. The massive sandwich consists of jumbo slices of rustic bread enveloping two eggs, thick bacon, roasted tomato, arugula, and horseradish mayo. Initially uncertain about horseradish mayo on a breakfast sandwich, I found it to be pleasantly subtle yet undeniably superb.



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**Sarah Spoonholtz**

**Regional Director,**  
SMR Chamber

### Business Recognition Awards Recap

Last week we had the pleasure of announcing the **Berrien Talent Collaborative**, one of the many things that came out of our **Business Recognition Awards** on Friday, February 16th. This week I'd like to share a full recap on the event, which was **our largest in 20 years!**

**Six hundred (600) of southwest Michigan's business leaders** gathered for the **Southwest Michigan Regional Chamber's 2024 Business Recognition Breakfast** presented by **ABC 57 News, Blue Cross Blue Shield of Michigan, Corewell Health, Honor Credit Union, Mid-West Family Southwest Michigan, and MoodyontheMarket.com.**

The meeting featured a return keynote from internationally acclaimed **TED Talk speaker, and Wall Street Journal bestselling author Drew Dudley**, recognized seven (7) businesses, organizations, and individuals as award winners, kick off the Chamber's **70th Anniversary**, announced two (2) new 501(c)3 entities, and the launch of the **Berrien Talent Collaborative.**

Our staff has spent the last year combing through parts of our history documented in the **ActionLine** magazines that our organization published roughly every other month for over fifty years and have been in absolute awe of the forward thinking that our predecessors had. For these seven decades, the Southwest Michigan Regional Chamber - operating under various names - has been at the very forefront of driving economic growth, enhancing individual prosperity, and cultivating a vibrant business climate in our region. Our team, comprised of our staff, Board of Directors, and Ambassadors are excited to share moments of our history with all of you throughout the year.

As shared last week, one of the bigger announcements for us to look forward to in 2024 with the Chamber's partnership with **Berrien RESA, Lake Michigan College, and the Greater Niles Chamber of Commerce** to launch the **Berrien Talent Collaborative.** This county-wide talent supply chain that aligns education with businesses, up-skills available talent, and then connects that talent to meaningful, high-wage careers right here in Southwest Michigan.

Interested in learning more about the **Berrien Talent Collaborative**, visit [BerrienTalent.org](http://BerrienTalent.org). Also unveiled the start of two new 501(c)3 organizations to complement the Chamber's 501(c)6 status with the Southwest Michigan Regional Chamber Foundation and Discover Southwest Michigan.

The **Southwest Michigan Regional Chamber Foundation** will focus on three of the core work areas of: **Leadership Development, Business Development, and Community Development.**

**Discover Southwest Michigan** will become the region's **first** non-profit organization dedicated solely to **growing our population through regional marketing, talent attraction, and dedicated relocation services.**

Under the umbrella of the Regional Chamber, these entities will enable us to fundraise for impact, increase capacity, better address community needs, and reach our full potential as an organization.

The Awards portion included the announcements from the mornings live voting of the Business Recognition Awards, I'll share a little more about each winner in upcoming weeks. Winners include:

**Best New Business Award: Base Bowls & Company**

**Small Business of the Year Award: Peat's Cider Social**

**Economic Impact Award: Lane Automotive**

**Non-Profit Excellence Award: LOGAN Autism Learning Center**

**Rising Star Award: Justin "Juice" Koehneke, Watermark Brewing Company**

**The Pat Moody Award: Jim "Jimbo" Shelton, Shelton's Farm Market**

**Ambassador of the Year: Phyllis Palmer, Cressy & Everett Real Estate**

The full list of this year's Chamber nominee and award recipient information is available at [www.smrchamber.com](http://www.smrchamber.com).

**Business Recognition Annual Meeting & Awards Ceremony Sponsors:**

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Looking ahead we have multiple opportunities for you to connect and join us as we celebrate our legacy and cement our future here in Southwest Michigan! Want to chat? Connect with me directly at 269-930-4040 or [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com).

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**Glenn Rosenbaum**

*Pastor*

**Dead To Sin**

*What shall we say, then? Shall we go on sinning so that grace may increase? By no means! We are those who have died to sin; how can we live in it any longer? ~ Romans 6:1,2*

Sometimes Christianity doesn't make sense to people who are not Christians, even though they have a general idea about its core belief system.

For example, if it's true that Jesus died on a cross 2,000 years ago and paid for everyone's sins, wouldn't that encourage people who claim to be Christians to keep on sinning if they are forgiven anyhow? If you gave someone a credit card and said that they would not have to pay for whatever they bought, wouldn't that encourage them to go on a spending spree? That is how a greedy person would think to take advantage of the credit card owner's generosity.

But Christians, out of love for Jesus as their Savior, do not think, "Let my life be a life of immorality and self-indulgence and of doing whatever sinful thing comes

to mind because I'm forgiven!" Christians do not live to sin in order to have more of God's grace. The truth is that we love God because he has so richly blessed us. And our love for him prevents us from seeking to take advantage of God's great love for us by living a sinful life.

Therefore, the attitude of Christians is, "We died to sin." We don't approve of sin! Our relationship with sin is over. Why? Because Jesus loves us and has freed us from sin's guilt. Christians show their love for Jesus by striving not to have any relationship with sin—we are dead to sin.

*Prayer: Dear Lord Jesus, thank you for paying for my sin with your life. Now I am dead to sin. I don't want to have a relationship with sin. Help me in my struggle against it. I love you for loving me. Amen.*

Submitted by Pastor Glenn T. Rosenbaum  
Administrative Pastor  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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**Moody** *Continued from cover*

floors two through seven will have a new a fresh face.

Whitwam told us there have been several refreshes along the way, but, in his words, "it was time. Some guests were beginning to suggest we had an out dated feel to our décor. They don't want that, and we don't want that."

Whitwam explained that the hotel design consultants he engaged on the project, New Look Renovations, immediately saw an opportunity to tie the Boulevard's lakefront location

more closely to the room design and décor. Guests can expect a much brighter, colorful, contemporary feel to the newly decorated rooms when completed.



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Another hotel innovation guests may have encountered in other resort locations will also be added to the Boulevard lobby. It's a market with a variety of convenient 24/7 food and beverage items, personal needs and seasonal merchandise that might assist guests to enjoy nearby Silver Beach or other attractions. The lobby and Bistro restaurant won't undergo drastic changes, as there have been continual updates in those areas over the years.

Boulevard General Manager Rita Downey is working closely with the construction managers to assure that existing hotel guests are not inconvenienced or disrupted during the renovation. The project manager has assured her that they'll focus on one floor at a time as much as possible. She said there may be some minor parking issues, but they should be manageable since it's not the tourist season.

The Boulevard is unusual among hotels in that it is an all-suite property, and it is independent—not part of a national chain or hotel brand. Every suite has two rooms: a sitting area and a bedroom. City-view suites overlook downtown St. Joseph. Parkview suites overlook Lake Bluff Park and Lake Michigan—arguably one of the best hotel settings in West Michigan. Most people probably don't know that on the top floor, the seventh floor, there are two huge suites—more than 1,200 square feet each. Two bedrooms, two bathrooms, large sitting area and a full kitchen in each. Mark Whitwam explained they were originally built for Whirlpool and long-term leased to the company back in the day. Now, they are available to the public and have been popular in recent years with guests looking for very special accommodations on Lake Michigan in St. Joseph.

The project manager for New Look Renovations, Kris Custer, told us the Boulevard renovation is an especially fun and exciting project for his company. He explained that the goal is not to make it look and feel just like a hundred other Fairfield or Hilton or Wyndham properties. Instead, they have been given the

freedom to create a unique and special décor and ambiance that will underline the Boulevard's singular setting and the St. Joseph/Lake Michigan environment.

Whitwam, Downey, and the Boulevard team say they are eager to show off the results to the community later this Spring.

*Artist renderings of newly refreshed Boulevard suites, by New Look Renovations & GBA Architecture & Design*

Pat Moody  
 Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
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SIEMANS DISCOUNT.....- 755  
TRADE-IN ASSISTANCE BONUS CASH\*\* - 1,250

**SALE PRICE FOR EVERYONE \$42,745**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$42,245**

**PLUS 0.9% FOR 48 MONTHS, or 1.9% FOR 60 MONTHS**

(WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



### 2023 FORD F-150 SUPERCREW XLT 4X4

Agate Black Metallic, Remote Start, Spray-In Bedliner, 36 Gallon Fuel Tank, 3.5 Ecoboost V6 Engine, Trailer Brake Controller, Locking Rear Axle, Chrome Appearance Group, Interior Work Surface, and Much More! F23288

MSRP.....\$61,180  
SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 4,185  
BONUS CASH\*\* .....- 2,000  
TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000

**SALE PRICE FOR EVERYONE \$52,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$52,495**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(\*\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS APPLY)



Ask about Tax Eligibility Credits!

### 2023 FORD F-150 LIGHTNING ALL ELECTRIC

Azure Gray, 18 Inch Machined Aluminum Black High Gloss Wheels, Mobile Power Cord, Heated Front Seats, 360 Degree Camera, Blind Spot Detection with Cross Traffic Alert, Forward Sensing System, Lane Keeping System, Reverse Sensing, and Much More! F23262

MSRP.....\$58,285  
SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 2,590  
**SALE PRICE FOR EVERYONE \$55,695**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$55,195**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(\*WITH APPROVED CREDIT) (\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



### 2023 FORD MUSTANG MACH 1 COUPE

Fighter Jet Gray, Leather Seats, 19 Inch Tarnished Dark Low Gloss Wheels, B&O 12 Speaker System, Navigation, Mach 1 Appearance Package, 10 Speed Automatic Transmission, Security Package, and Much More! F23058

MSRP.....\$64,030

SIEMANS DISCOUNT..- 4,035

**AS LOW AS \$59,995**



### 2024 FORD F250 CREW CAB 4X4 XLT TREMOR

Iconic Silver, Power Sliding Rear Window, Tremor Off Road Package, 35 Inch Off Road Tires, 18 Inch Machined and Painted Aluminum Wheels, 7.3 V8 Engine, Skid Plates, Trailer Brake Controller, Power Seat, Remote Start, and Much More! F24062

MSRP.....\$62,835  
SIEMANS DISCOUNT.....- 840

**SALE PRICE FOR EVERYONE \$61,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$61,495**

(\*MUST QUALIFY)



### 2023 FORD F-150 SUPERCREW 4X4 TREMOR

Carbonized Gray, 360 Degree Camera Package, 3.5 Ecoboost V6 Engine, Twin Panel Moonroof, Leather Seats, Interior Work Surface, B&O 18 Speaker Unleashed Sound System, Wireless Charging Pad, Power Sliding Rear Window, Heated Front Seats, and Much More! F23258

MSRP.....\$73,010  
SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 4,015

**SALE PRICE FOR EVERYONE \$68,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$68,495**

(\*MUST QUALIFY)



### 2024 FORD E-450 SERVICE BODY

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Power Windows and Locks, Rear View Camera, Cruise Control, Trailer Tow Package, Remote Keyless Entry, Knapheide KUV Body, Receiver Hitch Knap Locks, and Much More! F24008

MSRP.....\$43,060

ADD FOR KNAPHEIDE KUV BODY +32,057

SUBTOTAL.....\$75,117

SIEMANS DISCOUNT.....- 2,122

**SALE PRICE FOR EVERYONE \$72,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$72,495**

(\*MUST QUALIFY)



### 2023 FORD EXPEDITION PLATINUM 4X4

Blue Tinted, Carmelo Leather Seats, Stainless Running Boards, Panoramic Vista Roof, B&O Premium Sound System, Remote Start, Reverse Sensing System, First and Second Row Heated Seats, PowerFold Third Row Seat, Heavy Duty Trailer Tow Package, 22 Inch Wheels, 15 Inch Touchscreen, and Much More! F23222

MSRP.....\$91,295

SIEMANS DISCOUNT.....- 1,800

RETAIL CUSTOMER CASH\*\* .....- 6,000

**SALE PRICE FOR EVERYONE \$83,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$82,995**

(\*MUST QUALIFY/\*\* RESIDENCY RESTRICTIONS APPLY)

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### 2023 JEEP RENEGADE LATITUDE 4X4

Solar Yellow, Navigation, Touchscreen Radio, Dual Zone Auto Temp Control, Lane Departure Warning Plus, Blind Spot and Cross Path Detection, Forward Collision Warning, 1.3 Turbo Engine, and Much More! C23210

MSRP.....\$30,040  
 SIEMANS DISCOUNT.....- 241  
 STANDALONE 10% BELOW MSRP - 3,004  
**SALE PRICE FOR EVERYONE \$26,795**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$26,295**  
 (\*MUST QUALIFY)



### 2023 JEEP GRAND CHEROKEE LIMITED 4X4 DEMO

Diamond Black, 20 Inch Gloss Black Aluminum Wheels, Black Appearance Package, Heated Front and Rear Seats, Heating Steering Wheel, Navigation, Touchscreen Radio, Remote Start, Power Liftgate, Adaptive Cruise Control, Blind Spot and Cross Path Detection, and Much More! C23031

MSRP.....\$54,385  
 SIEMANS DISCOUNT.....- 3,452  
 STANDALONE 10% BELOW MSRP - 5,438  
**SALE PRICE FOR EVERYONE \$45,495**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$44,995**  
 (\*MUST QUALIFY)



### 2023 JEEP GLADIATOR FREEDOM EDITION 4X4

Firecracker Red, Freedom Edition Package, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Navigation, Black 3-Piece Hardtop, and Much More! C23018

MSRP.....\$57,060  
 SIEMANS DISCOUNT.....- 3,001  
 NATIONAL STANDALONE 15% BELOW MSRP - 8,559  
**SALE PRICE FOR EVERYONE \$45,500**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$45,000**  
 (\*MUST QUALIFY)



### 2024 RAM 1500 BIG HORN CREW CAB 4X4 DEMO

Granite Crystal Metallic, Sport Appearance Package, 12 Inch Touchscreen Radio, Navigation, Anti Spin Rear Axle, 20 Inch Chrome-Clad Wheels, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Electronic Shift-On-The-Fly Transfer Case, Parksense Front and Rear Park Assist, Power Adjustable Pedals, Power Seat, and Much More! C24008

MSRP.....\$62,410  
 SIEMANS DEMO DISCOUNT.....- 3,015  
 NATIONAL RETAIL CONSUMER CASH - 3,500  
**SALE PRICE FOR EVERYONE \$55,895**  
 GREAT LAKES CCAP LEASE LOYALTY BONUS CASH\*\* - 750  
 CCAP LEASE LOYALTY BONUS CASH\* - 1,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$53,645**  
 (\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL/\*\* RESIDENCY RESTRICTIONS APPLY)



### 2023 RAM 2500 PLOW TRUCK 4X4 DEMO

Bright White, Cloth Seat, Protection Group, Chrome Appearance Group, Rear Sliding Windows, Remote Keyless Entry, Power Windows and Locks, Anti Spin Rear Axle, Trailer Brake Controller, Touchscreen Radio, Western MVP3 8.5 Steel V-Plow, and Much More! C23078

MSRP.....\$56,535  
 ADD FOR WESTERN V-PLOW.....+10,022  
 SUBTOTAL.....\$66,557  
 SIEMANS DEMO DISCOUNT.....- 4,908  
 STANDALONE 10% BELOW MSRP - 5,654  
**SALE PRICE FOR EVERYONE \$55,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$55,495**  
 (\*MUST QUALIFY)



### NEW 2022 RAM 1500 REBEL CREW CAB 4X4

Bright White, Leather Bucket Seats, Dual Pane Panoramic Sunroof, 9 Amplified Speakers with Subwoofer, 5.7 HEMI V8 Engine, Heated Front and Rear Seats, Heated Steering Wheel, Parksense Front and Rear Park Assist, Power Adjustable Pedals, Remote Start, Night Edition, Off Road Group, Trailer Tow Group, Wireless Charging Pad, and Much More! C22251

MSRP.....\$74,150  
 SIEMANS DISCOUNT - 14,155  
**AS LOW AS \$59,995**



### 2023 JEEP WRANGLER UNLIMITED RUBICON 4XE

20<sup>th</sup> Anniversary Edition! Sting Gray, Nappa Leather Seats, Black 3 Piece Hardtop, Integrated Off Road Camera, Tru-Lok Front and Rear Axle, Navigation, Trailer Tow and Heavy-Duty Electrical Group, Mesh Sunbonnet Top, Cargo Tub Liner, and Much More! C23181

MSRP.....\$75,085  
 SIEMANS DISCOUNT - 7,590  
**AS LOW AS \$67,495**



### 2024 RAM 1500 CREW CAB LIMITED 4X4 DEMO

Diamond Black Crystal, Night Edition, Anti-Spin Rear Axle, Dual Pane Panoramic Roof, Trailer Tow Group, 5.7 HEMI V8 Engine, Surround View Camera, Spray In Bedliner, Heads Up Display, Lane Keep Assist, Power Running Boards, Parallel and Perpendicular Park Assist, Wireless Charging Pad, 22 Inch Black Aluminum Wheels, 19 Speaker Harman Kardon Premium Sound, Sport Performance Hood, Trailer Brake Controller, Trailer Reverse Steering Control, Heated Steering Wheel, 4 Cornered Air Suspension, Navigation, Heated Seats, Power Tailgate Release, and Much More! C24009

MSRP.....\$82,925  
 SIEMANS DEMO DISCOUNT.....- 4,637  
 NATIONAL STANDALONE 10% BELOW MSRP - 8,293  
**SALE PRICE FOR EVERYONE \$69,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$69,495**  
 (\*MUST QUALIFY)

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February 24, 2024 MailMax  
**WAS \$29,862**



**2019 AUDI Q7  
PREMIUM PLUS QUATTRO  
NOW \$25,656**

2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 77K Miles, Navigation, Memory Power Leather Heated Front Seats, Power 3<sup>rd</sup> Row Seats, Panoramic Sunroof, Climate Control, CD-Player, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Orca Black Metallic, F23224A

**WAS \$50,824**



**2022 FORD BRONCO  
ADVANCED OUTER BANKS 4X4  
NOW \$42,500**

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A

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# Manage

**WAS \$34,754**



**2020 GMC SIERRA 1500  
ELEVATION EXTENDED CAB 4X4  
NOW \$31,995**

5.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 96K Miles, Bedliner, Step Bars, Power Driver's Seats, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Onyx Black, F23254B

**WAS \$49,995**



**2019 GMC YUKON DENALI 4X4  
NOW \$44,399**

6.2 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Navigation, Power Running Boards, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Sunroof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Power Liftgate, Remote Keyless Entry System, Onyx Black, F23223A

**WAS \$32,562**



**2021 FORD  
EXPLORER XLT 4X4  
NOW \$30,995**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 41K Miles, Power Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23301A

**WAS \$43,420**



**2020 RAM  
LARAMIE CREW  
NOW \$31,995**

5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Sunroof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Power Liftgate, Remote Keyless Entry System, Ram Certified Diamond Black Crystal Pearl, F23254B

**WAS \$29,958**



**2020 FORD EDGE TITANIUM AWD  
NOW \$28,872**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning Plus, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24034A

**WAS \$42,559**



**2022 DODGE  
DURANGO GT PLUS AWD  
NOW \$39,385**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Blacktop Package, Performance Hood, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Sunroof, Adaptive Cruise Control w/Stop, Blind Spot Monitor, Rear Collision Mitigation, Lane Departure Warning, Full Speed Forward Collision Warning, Back-Up Camera, Trailer Tow Group, Power Liftgate, Remote Keyless Entry System, Dodge Certified! DB Black Clearcoat, F23216B

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**WAS \$26,500**



**2022 JEEP  
RENEGADE LATITUDE 4X4  
NOW \$25,957**

1.3 Engine, 9 Speed Automatic, Aluminum Wheels, Only 4K Miles! Remote Start, Navigation, Altitude Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning Plus, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bikini Metallic, F23300B

**WAS \$28,559**



**2021 FORD EDGE SEL AWD  
NOW \$26,927**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Remote Start, Navigation, SYNC4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System Ford Certified! Iconic Silver, U23162

**WAS \$42,887**



**2020 FORD F-150 XLT  
SPORT SUPERCREW 4X4  
NOW \$37,218**

3.6 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 48K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Max Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F23218A



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# Specials

**WAS \$29,704**



**2017 MERCEDES GLE350 4MATIC AWD**  
**NOW \$22,831**

3.5 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 81K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Power Sunroof, CD-Player, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Black, F23163A

**WAS \$62,795**



**2019 FORD F-150 RAPTOR SUPERCREW 4X4**  
**NOW \$56,555**

3.5 V6 EcoBoost EFI Engine, 10 Speed Automatic, Aluminum Wheels, 37K Miles, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Moonroof, Auto Climate Control, Power Slide Rear Window, 360 Degree Camera, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Magnetic, F23209A



**2021 RAM 1500 CREW CAB 4X4**  
**NOW \$39,692**

3.6 V6 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 12.3" Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Black Crystal Pearlcoat, F23302A

**WAS \$46,995**



**2022 JEEP GLADIATOR OVERLAND 4X4**  
**NOW \$44,717**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 7K Miles! Security Cover, Running Boards, Remote Start, Navigation, High Altitude Package, MOPAR Hardtop Headliner, Heated Leather Seats, Heated Steering Wheel, Climate Control, Alpine Premium Audio System, Adaptive Cruise Control, Blind Spot & Cross Path Detection, Rear Park Assist, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, F23192A

**WAS \$54,764**



**2019 FORD F-350 XLT SRW CREW CAB 4X4**  
**NOW \$49,860**

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

**WAS \$42,997**



**2021 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$38,367**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Night Edition! Bedliner, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Rear Power Slide Window, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, C24014A

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**WAS \$45,301**



**2023 KIA SORENTO X-LINE PRESTIGE AWD**  
**NOW \$41,585**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 5K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, 2nd Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Gravity Gray, C23232A

**WAS \$40,995**



**2020 FORD F-150 XLT SPORT-SUPERCREW 4X4**  
**NOW \$38,836**

3.5 EcoBoost EFI Engine, 10 Speed Automatic, Six Spoke Alloy Wheels, 36K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC3, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, MAX Trailer Tow Package, Ford Certified! Iconic Silver, U23157

**WAS \$37,995**



**2020 FORD F-150 XLT SPORT-SUPERCREW 4X4**  
**NOW \$33,818**

2.7 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 60K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver, U23142

**WAS \$44,995**



**2023 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$36,426**

3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 8K Miles! Remote Start, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Climate Control, Touchscreen Display, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23157A

**WAS \$28,793**



**2015 FORD F-450 SUPER DUTY DRW REGULAR CAB BOX TRUCK**  
**NOW \$25,995**

6.7 V8 Power Stroke DIESEL Engine, 6 Speed Automatic, 166K Miles, Power Windows and Locks, Trailer Brake Controller, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F22271A

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Jim McLean



Jon Weber



Tim Place



Bob Betker



Alisha Danneffel



Jonathan Ingels



Jeff Miller








**2018 JEEP WRANGLER RUBICON 4X4**  
**NOW \$33,500**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, LED Lighting Group, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Punk'n Metallic, C24102A



**2019 RAM 1500 CLASSIC EXPRESS QUAD CAB 4X4**  
**NOW \$27,995**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Spray-In Bedliner, Express Value Package, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, U24003



**2021 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$38,620**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A



**2020 FORD EDGE ST AWD**  
**NOW \$32,645**

2.7 V6 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Trimmed Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Wireless Charging Pad, Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red, U24018

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**2021 FORD RANGER XL SUPERCREW 4X4**  
**NOW \$30,791**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, STX Appearance Package, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F23065A



**2020 FORD EDGE ST AWD**  
**NOW \$31,995**

2.7 V6 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Information System, Evasive Steering Assist, Lane Keeping System, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Star White, U24005



**2017 JEEP WRANGLER UNLIMITED SAHARA 4X4**  
**NOW \$29,999**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, Only 26K Miles! Black 3-Piece Hard Top, Running Boards, Power Windows and Locks, Remote Keyless Entry System, Black Clearcoat, U24009



**2021 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$33,995**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 11K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Touchscreen Display, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C24020A



**2020 FORD EDGE SE AWD**  
**NOW \$26,894**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24043A



**2016 JEEP WRANGLER SPORT 4X4**  
**NOW \$24,800**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, 75K Miles, Body Color Three Piece Hardtop, Step Bars, Heated Front Seats, Backcountry Package, CD Player, Remote Keyless Entry System, Xtreme Purple Pearlcoat, M24020A



**2021 CHEVY SILVERADO 1500 LT CREW CAB 4X4**  
**NOW \$38,995**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 4K Miles! Security Cover, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, F23138B



**2023 MAZDA CX-30 2.5S PREMIUM AWD**  
**NOW \$27,500**

2.5 Engine, 6 Speed Automatic, Alloy Wheels, Less Than 9K Miles! Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Snowflake White Pearl, S24000

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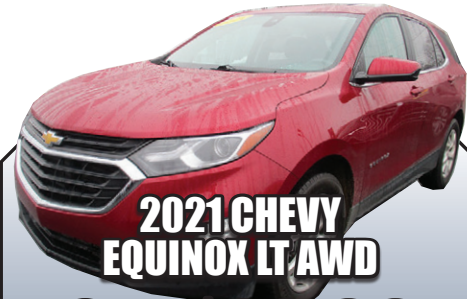
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6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A



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**NOW \$25,896**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Park Assist, Back-Up Camera, Jeep Certified! Sting-Gray Clearcoat, U23188



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SUPERCREW 4X4**

**NOW \$35,886**

2.3 EcoBoost Engine, 10 Speed Automatic, Matte Black Wheels, 49K Miles, Security Cover, Running Boards, Remote Start, SYNC 3, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Desert Sand, C23241A



**2020 RAM 1500 LARAMIE  
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5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Tailgate Release, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, F23331A



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**2020 FORD F-150 XLT  
SPORT SUPERCREW 4X4**

**NOW \$36,995**

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, Bedliner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U23181



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 The Ramsey Show

**Dave Says**  
**It's Worth The Sacrifice**

Dear Dave,  
 I switched to a debit card so that the money I spend comes directly from my checking account. But I still have a problem some months with overspending and buying things I shouldn't. Do you think I should stop using my debit card?

Debbie  
 Dear Debbie,

When I made the decision to get intentional with my money, I just used cash. It's hard to spend it when you don't have any on you. It's a tough thing, I know, but you have to make a conscious decision to start living differently. You've got to get mad at the things that steal your money a dollar or two at a time enough to take action.

Try looking at your life as a whole, not a moment at time. All the moments you're living right now will have either a positive or negative effect on your future. I decided I wanted the greater, long-term good, so I gave up on the short-term stuff.

Debit cards are great tools. You can't spend money you don't have with them like you can with a credit card. But you've still got to budget very carefully for each month, and give a name and a job to every single

penny of your income. Otherwise, you can still overspend.  
 –Dave

**Put The Money In Your Own Pocket**

Dear Dave,  
 Are home warranties a waste of money if you already have a fully-funded emergency fund containing six months, or even more, of expenses set aside?

Jodie  
 Dear Jodie,

I don't do extended warranties, because they're not a good deal. In my mind, you're better off to self-insure against damage or things breaking down. That way, you can put what would have been profit and marketing dollars for the extended warranty company in your own pocket. I mean, think about it. If you buy something, but can't afford to fix it if something goes wrong, it's not really a smart move to buy it in the first place, is it?

I always recommend an emergency fund of three to six months of expenses to cover the unexpected things that life will throw at you. In most cases, this amount of cash—sitting in a good money market account with check writing privileges—will allow you easy access in the event of unexpected expenses or a financial emergency.

–Dave

*\* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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P	P	M	P	S	L	O	L	R	G	F	C	O	M	E	D	Y	U	Y	J
R	M	O	F	C	H	H	E	N	G	M	P	S	A	V	C	G	O	S	D
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R	L	U	E	G	U	Y	G	D	L	U	L	M	N	N	A	R	Y	O	F
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V	G	L	G	M	P	D	K	A	D	R	P	U	C	C	I	H	N	B	V

Find the words hidden vertically, horizontally, diagonally, and backwards.



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BRAY	CRYING	MOOD
BRIGHT	FUNNY	POSITIVE
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**Don  
Stuart**

*Humorist*

**As Leap Day Goes Bi, and Other  
Secrets of 2/29**

With Leap Day nearly upon us, it's high time to reveal February 29th's secret identity, one that sounds so unabashedly liberal that it risks catapulting the Fox News Channel's on-air personalities into an orgy of apoplexy. (Whoa; my sincere apologies to anyone who's actually seen Fox News' on-air personalities, and finds mental images of them engaged in any sort of orgy to be highly disturbing.)

Yet, the fact remains: every February 29th is celebrated worldwide as Bissexite Day.

But wait – that doesn't mean your kids can't read this column! "Bissexite" is a term that has something to do with math, or maybe astronomy, or perhaps textiles made with sextants. It definitely does NOT refer to anything that people might choose to do in their boudoirs. Not that you were thinking about that, of course.

Other than its bissexite-ality, February 29th is just another day – rivers generally continue to flow, weather occurs in all but a few isolated places, Taylor Swift remains incredibly successful and wealthy, and babies are born.

Which brings me to what may as well serve as the barely perceptible point of this column: Leap Day babies.

Scientists estimate that approximately quite a lot of people have been born on a day numbered 2/29. For one such fellow, a Leap Day birthday wasn't his only distinction. He also went through life with this somewhat non-traditional name

bestowed upon him by his loving mother and father: Adolph Blaine Charles David Earl Frederick Gerald Hubert Irvin John Kenneth Lloyd Martin Nero Oliver Paul Quincy Randolph Sherman Thomas Uncas Victor William Xerxes Yancy Zeus Wolfeschlegelsteinhausenberdorft.

As an adult, Wolfeschlegelsteinhausenberdorft actively petitioned for and eventually gained entry into the Guinness Book of World Records for – as I'm sure you've guessed – Longest Grudge Ever Held Against Parents.

Here are some other folks born on February 29th, people that a website called Leapeyarday.com says are "famous": Jan Svatopluk; Lambert Adolphe Jacques Catelet; Alf Gover.

Why are they famous, you ask? Well, their entire names can be spelled by rearranging the letters in Wolfeschlegelsteinhausenberdorft.

Ha ha! Not really. They're famous thanks to important contributions in their fields of endeavor. Just for fun, see if you can match each famous name with the right endeavor: Belgian meteorologist; Czech poet; British cricketeer.

The correct answer is "Who cares?" The point of this exercise is to make the wholly unverifiable claim that you're as famous as Alf Gover, and mightn't the world be a better place if a couple of the Kardashians were as well?

Speaking of that clan, Leap Day has long had a significant influence on popular culture. For example, there's a Worldwide Leap Year Festival, held in a town identified on the event's website as "Anthony, New Mexico/Texas." Apparently Anthony shifts its allegiance depending on which state offers the most money for its electoral votes. There's also a doo-wop record from 1959 called "Leap Year Cha-Cha" by The Dukes, which I fervently hope lasts exactly 2:29.

There's lots more, but I'm out of room. I promise I'll share it all in my next stupid Leap Year column, in 2028! In which I'll also finally reveal whether or not I'm bissexite.

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**SUDOKU ANSWERS  
FROM PAGE 15**

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6	4	9	1	2	3	7	8	5
7	8	3	4	6	5	1	9	2
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WORD SEARCH ANSWERS:

P	R	M	P	S	L	O	L	R	G	F	C	O	H	E	D	Y	U	S	J
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**LEGALS**

**2024 MARCH BOARD OF REVIEW MEETING SCHEDULE**  
**City of Bridgman, Berrien County**  
The City of Bridgman Board of Review for March 2024 will be held in person at the City of Bridgman City Hall, 9765 Maple Street, Bridgman, MI 49106.  
The City of Bridgman March Board of Review will meet on the following dates:  
• Tuesday, March 5, 2024, 2:30 p.m. = **Organizational Meeting**  
• Monday, March 18, 2024, 9:00 a.m. to 12:00 p.m. and 1:00p.m. to 4:00 p.m. = **Appeal Hearing**  
• Wednesday, March 20, 2024, 2:00 p.m. to 5:00 p.m. and 6:00p.m. to 9:00 p.m. = **Appeal Hearing**  
The Board of Review will meet as many more days as deemed necessary to hear questions, protests, and to equalize the 2024 assessments. By board resolution, taxpayers are able to protest by letter sent to the City of Bridgman Assessor, 9765 Maple St, Bridgman, MI 49106, provided protest is received prior to March 15, 2024. The tentative ratios and the estimated multipliers for each class of real property and personal property for 2024 are as follows:  
Commercial.....45.30%.....1.1037  
Residential.....43.38%.....1.1526  
Industrial.....49.57%.....1.0086  
Personal Property...50.00%.....1.0000  
Americans With Disabilities (ADA) Notice  
The City will provide necessary reasonable services to individuals with disabilities at the Board of Review meetings upon three days notice.  
**Contact: Sheila Reitz, City Clerk,**  
**269-465-5144 x102**  
Board of Review Members: Kay Roehl; James Kole; Karin Chappell; Kyra Reese.

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<p><b>2013 NISSAN ROGUE</b> AWD, only 112k miles! <b>NOW \$8,295</b></p>	<p><b>2014 FORD FOCUS SE</b> Only 47k miles! Super clean, one owner! <b>NOW \$8,295</b></p>	<p><b>2008 JEEP WRANGLER</b> Six speed transmission. LIFT KIT! Mechanic owned! <b>NOW \$9,495</b></p>
<p><b>2016 CHEVY TRAX</b> All-Wheel-Drive. Only 102,000 miles! Sunroof, sharp! <b>NOW \$10,795</b></p>	<p><b>2011 CHEVY EQUINOX LT</b> AWD, only 25k miles, one owner, new Michelin tires, very clean! <b>NOW \$10,895</b></p>	<p><b>2012 HONDA CRV EXL</b> One owner! Clean Carfax! Only 108,000 miles heated leather seats with sunroof. <b>NOW \$13,795</b></p>

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 heated leather bucket seats, 1.3L turbo 4cyl, 9spd automatic, heated steering wheel, Blind spot, cross path detection,  
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**2023 JEEP GLADIATOR SPORT 4X4**  
 8spd automatic, 3.6L V-6, hard top, heated seats, remote start, Black out wheels, spray in bedliner,  
 Was \$53,455  
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**NEW JEEP GLADIATOR RUBICON 4X4**  
 Heated leather, Heated steering wheel, tow pkg, 3 piece hard top, 8.4" touch screen, front & rear locking diff, sway bar disconnect, A/T tires, 3.6L V-6, 8spd automatic, spray-in Bed liner, Was \$65,100  
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**2024 RAM 2500 4X4 CREW CAB**  
 8' Bed, Tradesman level I pkg, Snow plow prep pkg, 8.4" touchscreen, 6.4L V-8, 8spd automatic, bed liner, tow pkg, spray-in bedliner, A/T tires, Chrome appearance group, power windows, locks and mirrors, Was \$58,765  
**NOW \$52,491**



**2023 JEEP GRAND CHEROKEE LAREDO 4X4**  
 Was \$43,925  
**PURCHASE FOR JUST \$39,991 OR \$38,991 WITH LEASE LOYALTY!**



**2023 JEEP WAGONEER SERIES II 4X4**  
 Carbide addition, 3.0L Hurricane engine with 450hp, Premium luxury throughout!  
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**2023 JEEP WRANGLER SPORT S 4X4**  
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**2023 JEEP GRAND CHEROKEE 4XE**  
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 <p><b>2015 CHEVY CRUZE LTZ</b> Every option!</p> <p><b>\$13,900</b></p>	 <p>★ <b>2018 FORD ECOSPORT TITANIUM</b> Just in! Leather seats &amp; moonroof, means you can be hot and cool!</p> <p><b>\$14,900</b></p>	 <p>★ <b>2017 TOYOTA YARIS</b> Just in! Like finding a unicorn!</p> <p><b>\$14,900</b></p>	 <p>★ <b>2019 HYUNDAI ACCENT</b> Just in! SAVE HUGE!</p> <p><b>\$14,900</b></p>	 <p>★ <b>2013 SCION XB</b> Rare as a unicorn!</p> <p><b>\$14,900</b></p>	 <p><b>2013 INFINITI G37 AWD</b> Yo G come get git U G!</p> <p><b>\$14,900</b></p>	 <p><b>2016 VW BEETLE</b> Cute as a bug!</p> <p><b>\$14,900</b></p>
 <p><b>2013 DODGE CHARGER</b> Interceptor Special!</p> <p><b>\$14,900</b></p>	 <p>★ <b>2017 JEEP CHEROKEE 4X4</b> Black Pack</p> <p><b>\$15,900</b></p>	 <p><b>2018 FORD EXPLORER XLT 4X4</b> Wanna deal explore this!</p> <p><b>\$17,900</b></p>	 <p>★ <b>2016 FORD F-250 SUPERCAB XLT</b> Itsa powerstroker!</p> <p><b>\$19,900</b></p>	 <p>★ <b>2021 CHEVY TRAX LT</b> Only 22,000 miles!</p> <p><b>\$19,900</b></p>	 <p>★ <b>2018 TOYOTA RAV4 XLE AWD</b> Just in! Save thousands!</p> <p><b>\$19,900</b></p>	 <p>★ <b>2016 NISSAN MURANO SL</b> All the toys for you for less!</p> <p><b>\$19,900</b></p>
 <p>★ <b>2020 KIA OPTIMA LE</b> Low miles! Low price! Low Payments!</p> <p><b>\$21,900</b></p>	 <p>★ <b>2018 CHEVY CAMARO 1LT</b> Perfect with extra options, extra low miles!</p> <p><b>\$24,900</b></p>	 <p>★ <b>2020 BUICK ENCORE CX</b> Perfect with low miles!</p> <p><b>\$24,900</b></p>	 <p><b>2019 DODGE DURANGO</b> Just in! Like new with only 31,000 miles!</p> <p><b>\$28,900</b></p>	 <p><b>2020 JEEP WRANGLER</b> Just in! Off Leas, super low miles, over \$46,000 new SAVE!</p> <p><b>\$29,900</b></p>	 <p><b>2021 MAZDA CX9 PLATINUM AWD</b> Just in! Off lease every option, low miles!</p> <p><b>\$29,900</b></p>	 <p>★ <b>2021 ALFA ROMEO STELVIO ROSO TI</b> Just in! Off lease, every option, 26,000 miles, MSRP new \$58,835</p> <p><b>\$29,900</b></p>
 <p>★ <b>2022 FORD EDGE TITANIUM AWD</b> Titanium widda cracked cranium</p> <p><b>\$29,900</b></p>	 <p>★ <b>2020 GMC TERRAIN DENALI</b> Loaded with every option!</p> <p><b>\$29,900</b></p>	 <p><b>2019 CHEVY COLORADO ZR2</b> Its the BOMB!</p> <p><b>\$33,900</b></p>	 <p>★ <b>2019 RAM PROMASTER 2500</b> Just in! 42,000 miles!</p> <p><b>\$34,900</b></p>	 <p>★ <b>2020 NISSAN ARMADA SV 4X4</b> Perfect with low miles!</p> <p><b>\$29,900</b></p>	 <p>★ <b>2019 CHEVY 5500 DURAMAX</b> Only 50k, setup to haul!</p> <p><b>\$47,900</b></p>	 <p>★ <b>2021 CHEVY SILVERADO HIGH COUNTRY 4X4</b> Every option including the 30+ MPG, ill duty diesel!</p> <p><b>\$57,900</b></p>

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 <b>HYUNDAI</b> 2024 Elantra <b>6.70% x 60mo.</b> + \$1,000 Bonus Cash		 <b>HYUNDAI</b> 2024 Tucson <b>0% x 36mo.</b>		
				 <b>Hyundai Complimentary Maintenance</b> 3 Years Free Maintenance <small>Must be tier 1 and finance thru HMFC. Excludes hybrids. Offer ends 2/29/24</small>



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<div style="text-align: center;"> <b>COROLLA</b> </div> <p style="text-align: center;"><small>BUILT IN THE USA<sup>1</sup></small></p> <p style="text-align: center;">new 2024 COROLLA <small>excludes Hybrid, Corolla Cross and GR Corolla</small></p> <p style="text-align: center;"><b>4.99%</b> for 60 Mos.<sup>2</sup> APR Financing</p> <p style="text-align: center;">-or- <b>5.99% APR</b> for 72 Mos.</p> <p style="text-align: center;">-or- new 2024 Corolla LE #1852<sup>4</sup> \$239/Mo. 39-Month Low Mileage 10,000 Mile/Year Lease</p> <p style="text-align: center;"><b>\$239</b> Per Mo. 39-Mo. Lease <b>\$2999</b>-Due at Signing <small>Excludes applicable taxes &amp; fees. No security deposit required.</small></p> 	<div style="text-align: center;"> <b>TUNDRA</b> </div> <p style="text-align: center;"><small>BUILT IN THE USA<sup>1</sup></small></p> <p style="text-align: center;">new 2023/2024 TUNDRA <small>Includes Hybrids, excludes TRD Pro</small></p> <p style="text-align: center;"><b>4.99%</b> for 60 Mos.<sup>2</sup> APR Financing</p> <p style="text-align: center;">-or- <b>5.99% APR</b> for 72 Mos.</p> <p style="text-align: center;">-or- new 2024 Tundra SR 4x4 CREWMAX #8348<sup>6</sup> \$439/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease</p> <p style="text-align: center;"><b>\$439</b> Per Mo. 36-Mo. Lease <b>\$3999</b>-Due at Signing <small>Excludes applicable taxes &amp; fees. No security deposit required.</small></p> 
<div style="text-align: center;"> <b>RAV4</b> </div> <p style="text-align: center;"><small>Hybrid Models</small></p> <p style="text-align: center;"><small>BUILT IN THE USA<sup>1</sup></small></p>  <p style="text-align: center;">new 2024 RAV4 <small>excludes Hybrid</small></p> <p style="text-align: center;"><b>4.99%</b> for 60 Mos.<sup>2</sup> APR Financing</p> <p style="text-align: center;">-or- <b>5.99% APR</b> for 72 Mos.</p> <p style="text-align: center;">-or- <b>5.99% APR</b> Financing on new '24 RAV4 Hybrids<sup>3</sup></p> <div style="border: 1px solid black; border-radius: 50%; padding: 5px; display: inline-block;">                 America's Best Selling SUV<sup>7</sup> </div>	<div style="text-align: center;"> <b>HIGHLANDER</b> </div> <p style="text-align: center;"><small>BUILT IN THE USA<sup>1</sup></small></p>  <p style="text-align: center;">new 2024 HIGHLANDER <small>excludes Hybrid &amp; Grand Highlander</small></p> <p style="text-align: center;"><b>4.99%</b> for 60 Mos.<sup>2</sup> APR Financing</p> <p style="text-align: center;">-or- <b>5.99% APR</b> for 72 Mos.</p> <p style="text-align: center;">-or- <b>5.99% APR</b> Financing on new '24 Highlander Hybrids<sup>3</sup></p> <div style="border: 1px solid black; border-radius: 50%; padding: 5px; display: inline-block;">                 Room For Up To 8 People             </div>



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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. New 2024 Corolla (Excludes Hybrid, Corolla Cross & GR Corolla), remaining new 2023 and new 2024 Tundra (Includes Hybrid and Excludes TRD Pro), new 2024 RAV4 (Excludes Hybrid & Prime), and new 2024 Highlander (Excludes Hybrid & Grand Highlander). 4.99% APR for 60 Months with \$19.33 per \$1,000 borrowed OR 5.99% APR for 72 Months with \$16.57 per \$1,000 borrowed. Subject to approved credit thru TFS. Tier 1+ & 1 only. See participating dealer for details. 3. New 2024 Corolla Hybrid, new 2024 RAV4 Hybrid, and new 2024 Highlander Hybrid (Excludes Grand Highlander Hybrid). 5.99% APR for 60 Months with \$19.33 per \$1,000 borrowed. Subject to approved credit thru TFS. Tier 1+ & 1 only. See participating dealer for details. 4. New 2024 Corolla LE Model 1852. Lease based on net cap cost of \$20,136. Lease end purchase option \$13,505.\* 5. Customer Cash direct from Toyota Motor Sales, USA, Inc. 6. New 2024 Tundra 4x4 CrewMax SR Model 8348. Lease based on net cap cost of \$44,089. Lease end purchase option \$35,918.\* 7. Based on manufacturer estimates. CY 2022 new vehicle registrations. 8. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buytoyota.com for complete details. 9. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buytoyota.com for complete details. 10. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 32,500 (Corolla LE) & 30,000 (Tundra SR) miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. 2, 3, 4, 5, 6, 8 & 9: Must take retail delivery from new 2024 (and 2023 Tundra) dealer stock while supply lasts between 2/1/24 and 3/4/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 3/4/24.



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