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Moody on The Market

Pat **Moody**

Hoping to clean up through clean dogs

"We took a chance." That from Rob Mead, who with his wife Sara imagined, designed, and recently opened the self-service dog wash station Stella & Sawyer Self Serve Dog Wash at 4500 Red Arrow Hwy, Unit D in Stevensville.

The pair arrived at the idea of owning their own wash service after looking at the vibrant number of doggie day cares in the area, translating that into a cottage service opportunity providing dog owners a fully self-contained, walk-up, and convenient place to give Fido, Rover, Daisy, and all the other furry friends of Southwest Michigan a quick bath.

"We just thought there was a need for our dogs to have a nice place to go instead of making such a mess in our house. I came home and my bathroom was a disaster and (Sara) would be a disaster. So, it was something we thought of while these buildings were being built. I talked to Mark Williams who owns the buildings and he thought about it and said, 'Go for it.'"

Rob is also the owner and operator of Mead Plumbing, a commercial/residential plumbing service. He not only imagined the plumbing design required for the dog wash stations, but he also installed the piping and fixtures as the operation came to life.

Sara saw, firsthand, the potential pool of customers and knew there was an opportunity.

"I've taken the dogs to daycare, I know they come home a mess, so they get right in the bathtub. There's just so many dog lovers and owners in the area. People just

Continued on page 6













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Sarah **Spoonholtz**

Regional Director, SMR Chamber

Business Recognition Awards Winners - Part 1

As I mentioned last week, I'll be taking the next few weeks to highlight our Business Recognition Award winners - each of which were selected with live voting during our Business Recognition Breakfast on February 16th.

Starting off with our **Best New Business Award** winner - **Base Bowls & Company!**

Base Bowls & Company was launched in May of 2023 at 731 Saint Joseph Drive in St. Joseph,

with a goal to provide compassionate customer service to our customers for lunch or dinner. With an option to create your own Acai / sorbet bowl, salad, smoothie, sandwich, soup, boba lemonades, or your choice of another flavorful option. Our menu was designed to provide as many options as we can and bring something new and flavorful to our community. One of our core values centers

Continued on page 2

Inserts & Promotions

- CHOW!
- Family Fare
- Martin's Super Markets
 - Rural King

Inserts may vary by zip code

Spoonholtz *Continued from cover*

around giving back to our community every chance we get. In summer of 2023, we expanded and opened another Base Bowls & Company at 800 Lions Park Drive, St. Joseph that operates late spring - summer months. This location is used for catering events such as weddings, baby showers, memorials, corporate events, small office lunches, birthday parties, and more! We love catering and we love providing fresh ingredients for our customers to enjoy every single day! Stop by for lunch sometime - we appreciate all your support!!

Next up, Small Business of the Year - Peat's Cider Social!

Peat's Cider is a family-owned and operated business producing hard cider, cyser, mead and more on the family farm in Paw Paw, MI. In 2020, owners Dan and Leah Peat, in partnership with Josh and Tiffany Cosner, opened a retro combination taproom and bowling alley in Stevensville, MI serving up cider and entertainment in a family-friendly atmosphere.

It's called "The Social" because our hope is that we've created a space where people will gather to try our locally-made hard cider and feel invited to stay and socialize over bowling and arcade games. You'll experience a sip of nostalgia with every pour when you visit Peat's Cider Social.

Our last one for this week is the Economic Impact Award - Lane Automotive!

Since 1964, Lane Automotive, Inc. has been a fixture of Berrien County and its racing and automotive enthusiast community. Growing from a tiny speed shop in George Lane's garage to a leader in the sale and distribution of performance aftermarket automotive parts and accessories.

Serving customers across the United States (and more than 60 countries worldwide), Lane Automotive employs more than 500 team members, was recognized in 2019 as one of Southwest Michigan's "Best Places to Work" and offers its team members competitive wages and a comprehensive benefits package.

In January 2024, Lane Automotive launched Exotec, an advanced robotic storage and retrieval system that is part of a multimillion-dollar investment by the company to remain at the forefront of technology and employee safety in the automotive aftermarket industry. This new system will accommodate growth and create new career opportunities for years to come, which reinforces its commitment to our local community.

As a leader in the racing and aftermarket community, Lane Automotive is a strong advocate of grassroots racing, and helps support over 25 regional racetracks, including Hartford Speedway, Kalamazoo Speedway, and Gingerman Raceway. Lane Automotive is also a strong supporter of our local law enforcement and first responders, along with many other community organizations, and the members of its Culture Experience Team work to give back to the community.

The full list of this year's Chamber nominee and award recipient information is available at www.smrchamber.com.

Business Recognition Annual Meeting & Awards Ceremony Sponsors:

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Looking ahead we have multiple opportunities for you to connect and join us as we celebrate our legacy and cement our future here in Southwest Michigan! Want to chat? Connect with me directly at sspoonholtz@smrchamber.com or 269-930-4040.



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Photo of the Week



Angel Dusting Photo by Suzette Dalrymple

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com**Photos must be horizontal orientation to be considered for Photo of the Week.



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Don Stuart

Humorist

Transporting back to "How to Hire Women," 1943-style

Did anyone else experience this during the recent massive AT&T outage?: I nearly went insane waiting, waiting, waiting for not one, not two, but THREE different web browser windows on my computer to please do something - anything! - to find a map showing Fort Atkinson, Wisconsin

I think what made me most furious is that I could've used those loooooong minutes spent pacing, muttering, and hurling unseemly language at my computer to walk the 11 steps to my family room and grab my tattered but trusty Rand McNally road atlas and find Fort Atkinson, with plenty of time left over to shower, shave, and drive to Target to buy a new Rand McNally road atlas.

(Although I wouldn't throw my tattered but trusty atlas away. I'm like my dad; he never threw out any Rand McNally road atlas he ever bought. And he started buying them in 1958.)

The only reason I was curious to locate Fort Atkinson, Wisconsin is because it's where a magazine called "Mass Transit" is based. "Mass Transit," as far as I can tell, is the current name of a publication once called "Mass Transportation." And a hilariously ludicrous article from its July 1943 edition provides pretty much all of today's column. (I saw the article online, back when the Internet actually worked.)

Here are excerpts of the article, entitled "Eleven Tips on Getting More Efficiency Out of Women Employees."

- Pick young married women. They usually have more of a sense of responsibility than their unmarried sisters. They are less likely to be flirtatious. The still have the pep and interest to work hard and to deal with the public efficiently.
- When you have to use older women, get ones who have worked outside the home at some time in their lives. Older women who have never contacted the public have a hard time adapting themselves and are inclined to be cantankerous and fussy.
- General experience indicates that "husky" girls - those who are just a little on the heavy side - are more even-tempered and efficient than their underweight sisters.
- · Give the female employee a definite daylong schedule of duties so that they will keep busy without bothering the management for instructions every few minutes. Numerous prop-

erties say that women make excellent workers when they have their jobs cut out for them, but that they lack initiative in finding work themselves.

- Give every girl an adequate number of rest periods during the day. A girl has more confidence and is more efficient if she can keep her hair tidied, apply fresh lipstick and wash her hands several times a day.
- Get enough size variety in operator's uniforms so that each girl can have a proper fit. This point cannot be stressed too much in keeping women happy.

So there you have it. The story that, more than any other, put "Mass Transportation," and thus Fort Atkinson, Wisconsin, on the map.

Speaking of which, I waited so long for my browsers to load maps that I could've driven to Fort Atkinson, Wisconsin. And back. I didn't know what was going on; AT&T later admitted that its network was tidying its hair, applying fresh lipstick and washing its hands.

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Glenn **Rosenbaum**

Pastor

Every Faraway Place

"I will also make you a light for the Gentiles, that my salvation may reach to the ends of the earth." Isaiah 49:6

Try this on for a fun fact. There are twice as many mobile devices in the world as there are people. And you can find mobile devices everywhere. Everywhere! You can find them in the South American jungle. You can find them in the mountain villages of Tibet. You can find them among nomadic tribes in the Sahara. You can find them in isolated huts with dirt floors.

For this reason, there are Christian volunteers who prepare memory cards for missionaries to take to these faraway places—memory cards the missionaries can easily install in people's mobile devices. The memory cards include Bible studies, songs, an audio New Testament, and a movie about Jesus—all in the language of their region. Thanks be to God.

But faraway places do not just include remote villages on the other side of the world. To anyone who's living a life without Jesus—that life is also in a faraway place—the aide who cares for your dad at the nursing home; the new friend you've made at Thursday night

volleyball; the girl who cuts your hair; the mechanic who maintains your car; the couple who's moved in across the street; the co-worker in the cubicle next to yours; the old friend you've known since high school; a member of your own extended family.

In other words, people who live in faraway places include souls you and I see in our lives all the time.

When God the Son came to this earth, he had you and me in mind. When he lived a perfect life on our behalf and suffered and died for our every sin, he had you and me in mind. When he rose from the grave, he had you and me in mind. He also had in mind everyone else living in faraway places, whether that faraway place is in a primitive village on a tiny island or a lonely life someone is living right before your eyes.

And maybe, just maybe, the Lord will reach that faraway place through you.

Prayer: Lord Jesus, thank you for touching lives in faraway places. And thank you for touching mine. Amen.

Submitted by Pastor Glenn T. Rosenbaum Administrative Pastor Grace Evangelical Lutheran Church, St. Joseph Originated by: www.What AboutJesus.com

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love to take care of their animals; I feel like this was a real need."

But imagining a dog wash service is one thing. Making it come to life, Sara explained, is another.

"It took a while. It was a labor of love for sure because of shipping and all the little things that go into opening a small business. It took almost a year before it came to life. We were hoping to be open

The selfserve wash stations are imported from a specialty

last fall."

www.MailMaxOnline.com company in the Netherlands. Rob said he did the research and chose what he said were the best units for the startup.

"The machines came from overseas, and it took a while to get them here. They took longer than what they had told me





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www.MailMaxOnline.com (because) once the shipping containers got to the States, they found a couple of bugs. Not in our machines, but they sent the whole shipping container back, and then we had to wait."

That delayed the opening by about three months, but eventually, the machines arrived in good shape. Now the focus is on getting the word out and attracting potential customers.

"I think once the travelers come, business will pick up pretty good. It's been what we've expected so far, but I think this is going to be considered our slow season. Starting out, we've had on average 10 to 12 washes a day in just the first week," said

At the standalone machines, users can walk their pooch up the ramp, secure them in the tub, and use cash or electronic payment to shower their canine with suds and other dog-specific treatments. But it's not just dogs that can have all the fun.

"We have had a few inquiries on if people could bring a cat in and I said, 'If your cat enjoys a bath, you're more than welcome to come to the wash, but I definitely want pictures of that."

Why the name Stella & Sawyer? The business is named for their two beloved furry doodles (Stella is the black one). Each reflected not only in the name, but in the logo, as well. Sara said the pictures in the logo are spot on.

"It's their personalities. You can see it in the design."

As for future plans, Rob and Sara are focused on making this venture successful but they're also looking at the potential for expanding.

"We kind of thought about seeing how well this goes and maybe head to a different area. We'll just see how this goes first."

The location is open seven days a week, 7 am to 9 pm. Bring your towel and they supply everything else you'll need for a clean pup.

> Pat Moody Publisher, MoodyOnTheMarket.com moody@wsjm.com (269) 925-1111





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Black, Freedom Edition, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Navigation, Black 3-Piece Hardtop, and Much More! C23019 MSRP.....\$57,060 SIEMANS DEMO DISCOUNT...... 4,506 NATIONAL STANDALONE 15% OFF MSRP - 8,559 **SALE PRICE FOR EVERYONE \$43,995**

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2023 RAM PROMASTER 1500

Bright White, Cloth Seats, Convenience Group, Speed Control, Rear Door Windows, and Much More! C23203

MSRP.....\$47,170

SIEMANS DISCOUNT.....- 1,175 **SALE PRICE FOR EVERYONE \$45,995**

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2023 RAM 1500 QUAND CAB 4XX4 BIG HORN

Diamond Black Crystal, Night Edition, Bucket Seats, 3.6 V6 Engine, 20 Inch Wheels, Anti-Spin Rear Axle, Power Seat, Touchscreen Radio, Heated Front Seats, Heated Steering Wheel, Remote Start, Rear Power Sliding Window, Power Adjustable Pedals, Power Seat, and Much More! C23064

MSRP.....\$54,060 SIEMANS DISCOUNT...... 3,159 STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 5,406 **SALE PRICE FOR EVERYONE \$45,495**

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Baltic Gray Metallic, Dual Pane Panoramic Sunroof, Heated First and Second Row Seats, Heated Steering Wheel, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Adaptive Cruise Control, Remote Start, and Much More! C23231

SIEMANS DISCOUNT.....- 1,621 STANDALONE 10% BELOW MSRP - 5,569

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2.0 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 77K Miles, Navigation, Memory Powe Leather Heated Front Seats, Power 3rd Row Seats, Panoramic Sunroom, Climate Control, CD-Player, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Orca Black Metallic, F23224A







3.3 HYBRID Engine, 10 Speed Automatic, Heavy Duty Steel Wheels, 71K Miles, Ready for the Road Package, Console Mounting Plate, Spot Lamp, Power Driver's Seat, Interior Liftgate Release, Back-Up Camera, Keyless Entry System, Agate Black Metallic, C23217A



5.3 V8 EFI Engine, 10 Speed Automatic, Aluminum Wheels, 96K Miles, Bedliner, Step Bars, Power Driver's Seats, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Auto Climate Control, Back-Up Camera, Remote Keyless Entry System, Onyx Black, F23254B



6.2 V6 EFT Engine, 10 Speed Automatic, Aluminum Wheels, 67K Miles, Remote Start, Navigation, Power Running Boards, Powe Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sumoof, DVD Entertainment System, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Power Liftgate, Remote Keyless Entry System, Onyx Black, F23223A



2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 41K Miles, Power Heated Front Seats, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23301A



2.0 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering, Panoramic Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24034A



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, 22K Miles, Remote Start, Navigation, Blacktop Package, Performance Hood, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2rd Row Heated Seats, Power Sunroof, Adaptive Cruise Control w/Stop, Bind Spot Monitor, Rear Collision Mitigation, Lane Departure Walming, Full Speed Forward Collision Walming, Back-Up Camera, Trailer Tow Group, Power Liftgate, Remote Keyless Entry System, Dodge Certified DB Black Clearcoat, F232168

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mate Control, Power Slide Rear Window, 360 Degree Camera, Front Collision Mitigation, Reverse Sensing System Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ford Certified! Magnetic, F23209A



1.3 Engine, 9 Speed Automatic, Aluminum Wheels, Only 4K Miles! Remote Start, Navigation, Altitude Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning Plus, Front Collision Mitigation, Back Up Camera, Remote Keyless Entry System, Jeep Certified! Bikini Metallic, F23300B



2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, F23207A



Boards, Remote Start, Navigation, SYNC 3, Power Collision Mitigation, Reverse Sensing System, Ba Keyless Entry System, Ford Certif



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3.5 EFI Engine, 7 Speed Automatic, Aluminum Wheels, 81K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Power Sunroof, CD-Player, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Black, F23163A



1.5 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Auto Temp Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Dark Persian Green Metallic. U23131



5.7 V8 HEMI EFI Engine, 8 Speed Automatic, Aluminum Wheels, 46K Miles, Security Cover, Bedliner, Runnin Board, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Panoramic Moonroof, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified Diamond Black Crystal Pearlcoat, F23302A



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only TK Milest Security Cover, Running Boards, Remote Start, Navigation High Althüde Package, MOPAR Hardton Headiner, Heatred Leather Seats, Heatred Steering Wheel, Climate Control, Algine Premium Audio System, Adaptive Cruise Control, Blind Spot & Cross Path Detection, Rear Park Assist, Back-Up Camera, Trailer Town Package, Remote Keyless Entry System, Jeep Certified! Black Clearcoat, F23192A



6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B



5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 29K Miles, Night Edition! Bedliner, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats. Rear Power Slide Window, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, C24014A



2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 5K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, 2rd Road Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Gravity Gray, C23232A



3.5 Ecoboost EFI Engine, 10 Speed Automatic, Six Spoke Alloy Wheels, 36K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC3, Power Heated Front Seats. Power Adjust Pedals, Power Slide Rear Window, Front Collision Mitigation, Reverse Sensin, System, Back-Up Camera, MAX Trailer Tow Package, Ford Certified! Iconic Silver, U23157



heels. 48K Miles. Security Cover, Bedliner, Running r Heated Front Seats, Power Adjust Pedals, Front ck-Up Camera, Max Trailer Tow Package, Remote ied! Rapid Red Metallic, F23218A



2.7 V6 Ecoboost, 10 Speed Automatic, Aluminum Wheels, 60K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remot Keyless Entry System, Ford Certified! Iconic Silver, U23142



3.6 V6 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 8K Miles! Remote Start, Powe Driver's Seat, Heated Steering Wheel, Heated Front Seats, Climate Control, Touchscreen Display, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal, C23157A



6.7 V8 Power Stroke DIESEL Engine, 6 Speed Automatic, 166K Miles, Power Windows and Locks, Trailer Brake Controller, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F22271A

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3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F23324A



6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 138K Miles, RAMBOX Cargo Management System, Bedliner, Running Boards, Remote Start, Black Appearance Group, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, C24096A



3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 161K Miles, Remote Start Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2rd Row Heated Seats, 3rd Row PowerFold Seats, Power Sunroof, Power Liftgate, Remote Keyless Entry System, Tuxedo Black Metallic, F23153J



1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Sport Ontior, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftoate, Remote Keyless Entry System, Ford Certifiedl Rapid Red Metallic, 12/2019

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2.5 Engine, 6 Speed Automatic, Alloy Wheels, 127K Miles, Power Driver's Seat, CD-Player, Back-Up Camera, Remote Keyless Entry System Oxford White, U24024



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Altitude Appearance Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreer Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U23187



2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, STX Appearance Package, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F23065A



2.7 V6 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 43K Milies, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2" Row Heated Seats, Paroramic Vista Roof, Wireless Changing Pad, Adaptive Cruise Control, Blind Spot Information System, Evasive Steering Assist, Lane Keeping System, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Star White, U24005



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, LED Lighting Group, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Park Assist System Back-Up Camera, Remote Keyless Entry System, Punk'n Metallic, C24102A



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Spray-In Bedliner, Express Value Package, Touchscreer Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, U24003



5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A



2.71/B Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Chily 28K Miles, Remote Start, Navigation, Memory Power Leather rimmed Healed AC Front Seats, Healed Sleering Wilheal, 2" Flow Healed Seats, Wireless Charging Pad, Cimitale Control, Paronami Vista Roof, Adaptive Cruse Control, Blind Sport Monitor, Cross-Traffic Afet, Lane Departure Warning, Lane Reeping Assist, Front Collision Mitigation, Esak-Up Carmes, Hands-Free Ulthable, Remote Keyless Entry System, Frod Certified Pand Heb. (124018



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1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Lane Departure Assist and Warning, ront Collision Warning with Mitigation, Back-Up Camera, Power Liftgate, Remo







2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 4K Miles! Security Cover, Remote Start, Power Driver's Seat, Heated Front Seats, Heated steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, F23138B

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2.5 Engine, 6 Speed Automatic, Alloy Wheels, Less Than 9K Miles! Navigation, Memory Power Leather leated Front Seats, Heated Steering Wheel, Power Sunroof, Adaptive Cruise Control, Blind Spot Monito Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Snowflake White Pearl, S24000





5.7 VB HBMI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Flemote Start, Navigation, Memory Power Leather Heater/M.C Front Seats, Power Autigat Perdak, Heaterd Steering Wineel, Blin Spot & Cross Path Detection, Back-Up Camera, Pennote Taiglase Pelaese, Trailer Braice Controller Remote Keyless Entry System, Rem Certified Diamond Black Oystal Pearloca, P.C. 20331A









3.7 V6 Engine, 6 Speed Automatic, Heavy Duty Steel Wheels, 85k Miles, Ready for the Road Package, Console Mounting Plate, Spo Lamp, Power Driver's Seat, Interior Liftgate Release, Back-Up Camera, Keyless Entry System, Shadow Black, C23234A



 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 37K
 Remote Start, Power Windows and Locks, Adaptive Cruis Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Black, M24067A



3,6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, Memory Power Leather Heated AC Front Seats, Heated Steering Wheel, 2™ Row Heated Seats, Panoramic Sunnoof, Bi-Xenon Headlamps, Adaptive Cruise



 V6 Engine, 5 Speed Automatic, Aluminum Wheels Only 26K Miles! Black 3-Piece Hard Top, Running Boards, Power Windows and Locks, Remote Keyles Entry System, Black Clearcoat, U24009



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 11K Miles, Remote Start, Nav Control, Touchscreen Display, Blind Spot Monitor, Rear Co



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Dave Ramsey

Financial Expert
The Ramsey Show

Dave Says A Lesson He'll Remember for the Rest of His Life

Dear Dave,

Our 21-year-old son is in college, and we've always warned him to stay away from credit cards. Despite our warnings, we recently learned he got a store-branded credit card. The good news is he has stayed under the credit limit. The bad news is he has never made any payments on the purchases he made, and now he owes about \$3,800. He's a good student, and my husband and I want to look at this as a young person's one-time mistake. Do you think we should pay off the card for him just this once?

Melinda Dear Melinda,

Believe me, I understand you wanting to help him out. It means you've got a good heart, and you love him. No parent likes seeing their child in a bad situation.

There's a reality here, though, I hope you won't overlook. It's his debt, not yours. He knew what he was doing when he signed up for that credit card. He knew

www.MailMaxOnline.com what it meant, what was expected, and he's the one who should make good on the repayment. There's nothing unfair about that.

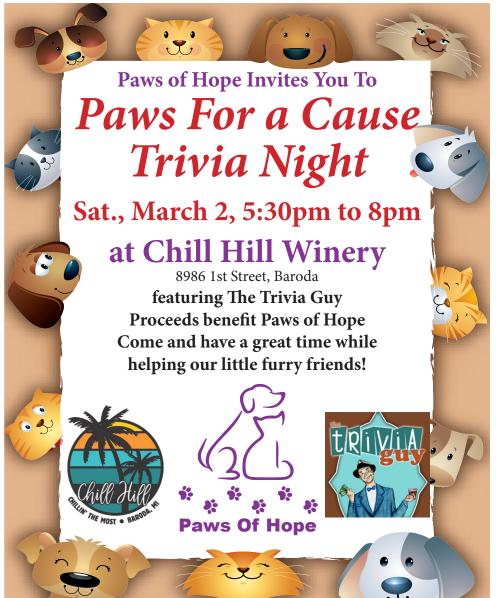
Now, you're right. This is a typical young person's mistake. And like a lot of mistakes our kids make, it's one that's bad and wonderful at the same time. It's bad because if he had just listened to you and his dad, he would've avoided the whole mess. It's wonderful, though, because it gives you two the opportunity to provide him with a real world, teachable moment.

At this point, my advice is for both of you to give him a great big hug, and lovingly explain where he went wrong and why it was a bad idea. If you want, you can even go a step further, and help him find a part-time job if he doesn't have one right now, so he can pay off his debt and get out of this mess. It'll take some planning and discipline on his part, but leave the payments to him. Hopefully, by the time he finishes working his tail off-and scrimping and saving to pay this debt—he will have learned a lesson he'll remember for the rest of his life.

-Dave

* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.





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.3L Hybrid, 3 row seating with center buckets, leated leather front & back, heated steering paint, full power options, Trailer tow pkg, factory Apple/Android Car Play, Navigation, One owner, talled brake controller Tonneau cover step bars \$18,994 \$367 mo | SALE | \$20,988 \$327 mo | SALE | PRICED | PRICED | PRICED | SALE | PRICED \$31,998 \$499 mo PRICED

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options, Fully serviced, new tires too

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appointments, serviced and ready. Rearview mera Bluetooth as nice as you'll find



tow, Hard Tonneau, Step Bars, Bed Rug, Apple Android Car Play Much morel

with style, comfort and utility, One vious owner, Walt Sicard Certified.

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and ready to go to work. 106,336 miles.

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power buckets, Android /Apple Car Play, w Well maintained, Michelin tires.



Black heated leather, Adapative Cruise, Advanced g, HD Surround Vision, Warranty remaining. \$28,994 \$453 mo

speed trans, Remote start, Car Play, Heated

er seats, One owner, off lease. \$27,394 \$427 mo SALE PRICED



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still under Factory Warranty



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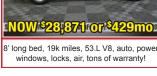




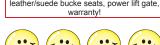














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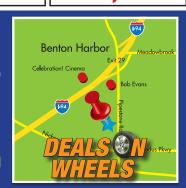
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7. Based on manufacturer estimates, CY 2022 new vehicle registrations. 8. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel, inactive reserves, veterans honorably discharged within two years of service. Rust take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buyatoyota.com for complete details. 9. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating 1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. New 2024 Corolla

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