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## Moody on The Market

Pat  
Moody

### Hanson International Honored Among '50 Michigan Companies to Watch'

Hanson International of St. Joseph has been recognized as one of the 2024 awardees for the Michigan 50 Companies to Watch Award, presented by Michigan Celebrates Small Business. Hanson International will be acknowledged on-stage at the awards ceremony during the 20th annual Michigan Celebrates Small Business Gala on May 21. The event will gather over 800 guests at the Breslin Center in East Lansing to celebrate the achievements of this year's award recipients.

"As we celebrate our 20th Anniversary of MCSB, we're reminded of the incredible resilience and innovation within Michigan's small business sector. This year's winners demonstrate the collective entrepreneurial spirit that drives our state's economy forward," said Jennifer Deamud, MCSB Board Chair. "Congratulations to this year's awardees. To all the winners, your dedication and leadership inspire us all, proving that success truly is best when shared."

The 2024 Michigan 50 Companies to Watch have made a substantial collective economic impact, responsible for \$414.3 million in total annual revenue during 2023, and projected to increase their revenue by 18% in 2024. Together they provide 1,577 full-time equivalent employees, 1,565 within the state of Michigan, and are projected to create over 339 new jobs in 2024.

Companies nominated for the Michigan 50 Companies to Watch Award must be second-stage companies, defined as having 6 to 99 full-time-equivalent employees and generating \$750,000 to \$50 million in annual revenue or working capital from investors or grants. Additionally, the companies must be privately held and headquartered in Michigan.

Continued on page 6



## Brandon Haney

Championship  
Director

### The Best Players, Makers and More Set to Return to Harbor Shores for the 2024 KitchenAid Senior PGA Championship

Tickets for the 84th KitchenAid Senior PGA Championship at Harbor Shores are selling fast! The Championship, one of the most historic and prestigious events in senior golf, is returning to Benton Harbor, Michigan for the final time May 23-26, 2024, bringing a variety of family-friendly experiences throughout the entire weekend.

On April 8, construction is officially beginning at Harbor Shores to get ready for the Championship. Roughly 50 different vendors will arrive, providing multiple tents, concession stands, grandstands, fences, leaderboards, golf carts, fencing, power, TVs, leader-

Continued on page 4

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**Josh  
Bishop**

**Pastor**

### The Joy Set Before Him

*For the joy set before him [Jesus] endured the cross, scorning its shame, and sat down at the right hand of the throne of God.  
Hebrews 12:2*

An athlete in a race needs to keep their sights set on the finish—not just in the race but in the days, weeks, months, or even years of preparation that go into that competition. Keeping your focus on the finish is important for many other difficult tasks in life, too—a big project or hard assignment, physical therapy following an injury, or grueling treatment for cancer or some other disease. Individuals and organizations who keep the goal or mission in mind tend to be more successful and find greater joy in the difficult journey to get there.

Jesus came into this world knowing that the road would be rough. The challenges would be great. The pain would be almost unbearable. What he would have to endure would be more difficult than any race, task, assignment, or mission we will ever face. And, when it got the most difficult, there would be no one by his side cheering him on. He would have to go through it completely alone.

This week that we call Holy Week, we see Jesus enduring that dreadful mission with a singular and undivided focus. Knowing what was coming, Jesus went willingly to the cross, where

he literally suffered hell he didn't deserve.

What kept him going? Our Bible verse for today says, "For the joy set before him, he endured the cross, scorning its shame." Jesus focused on the finish. He saw the end.

But it wasn't just that it would be over soon, and life would be happy again after he rose from the dead and ascended into heaven. The joy set before him was joy for you. It was the joy of knowing that because he suffered hell, you would never have to face hell for your sins. It was the joy of knowing that, through his suffering to forgive our sins, he would open up heaven for you to live with him in perfect peace forever. Love for you that saw what his suffering would accomplish for you is why he willingly endured the cross and scorned its shame. He loves you that much!

*Prayer: Jesus, your love for me is beyond words. Thank you. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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### Photo of the Week



**Oh no, more snow!**

Photo by Tish Zemola

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

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**Don  
Stuart**

*Humorist*

### Cutts, Butts, and other April foolishness

I know that almost all of you habitually clip, laminate and hermetically seal my columns to save for the enjoyment of future generations. For the three or four of you who don't, allow me to repeat the opening paragraphs of a column from, well, I don't know, let's just say the past:

"Newspapers benefit us in many ways, including one that just slipped my mind. . . what was it? Oh, yeah! They help keep history relevant in our short-attention-span society.

"In that spirit, this column will occasionally look back at past events that have already occurred, and discuss how they affected our forefathers, foremothers and foresiblings. We'll use an innovative research method that I personally developed, called 'Histrology', which uncovers obscure-bordering on pointless trivia, and lets you decide whether to bother checking if it's true."

I restate these thoughts mainly because they chew up 83 of the 530 words I have to churn out every week. And oddly enough, they segue nicely into the following smorgasbord of stuff that happened in previous Aprils:

April 6: The first "modern" Olympic Games opened in Athens, Greece on this date in 1896. The games had been banned 1,500 years earlier by Roman Emperor Theodosius I, who was ticked off about Theodosius, Jr.'s loss in synchronized swimming.

The 1896 games drew 280 athletes from 13 nations. I'm not sure if these totals include the tourists who were merely visiting Athens, learned about the games, and signed up on the spot to compete. This actually happened. Think it could happen today?

April 7 is supposedly the day, in 1827, when the first matches were ever sold to the public, in England. And wouldn't you know it – the very first person to buy some staggered out of the store with both arms full of packages, bumped into a guy whose pipe had gone out, and was asked, "Got a match?"

I encourage anyone reading this to play some Scrabble this month, in honor of the game's inventor, Alfred M. Butts, born on April 13, 1899.

April 13 is also the birthday of one of my favorite singing stars, Howard Keel, who created his stage name by simply reversing his actual surname, "Leek." And isn't it interesting that his real name AND his movie-star name both are legitimate Scrabble words!

April 16: I suppose you already know that this is "National Eggs Benedict Day." But who was "Benedict"? Nobody knows for sure, although credit has been given to both a LeGrand Benedict and a Lemuel Benedict (the case for Lemuel was made by a descendant of his named Cutts Benedict). The Benedicts didn't invent the dish – they were merely restaurant patrons who whined that they "wanted something new." But regardless of which Benedict egged on the chef, I hope you'll agree that from now on, I will receive triple points if I can spell "LeGrand," "Lemuel," or "Cutts" during a game of Scrabble.

April 17: William Holden was born on this day in 1918, as William Beedle, Jr. Rumors persist to this day that HIS ancestors were the first to put poached eggs, English muffins and Hollandaise sauce together. Unfortunately, no one wanted to eat Eggs Beedle.

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# Haney *Continued from cover*

boards, restrooms and so much more. The dozens of workers, affectionately called "Swampers" by PGA staff, will also descend on the course for the next several months to put their pieces into place.

"We couldn't be more excited to return to Harbor Shores for the 2024 KitchenAid Senior PGA Championship," said Championship Director Brandon Haney. "The Southwest Michigan community takes pride in this event and helps ensure it's a huge success. Tickets are selling quickly, and we can't wait to host fans from across the globe for a final time this year."

### An Event That Is Even More Than Golf and Cooking

In 2011, KitchenAid first launched its relationship with the PGA of America through this major Championship in an effort to highlight the company's hometown in Southwest Michigan to bring growth. And it was wildly successful. Since the private-public collaboration among Harbor Shores, KitchenAid and the PGA of America was launched, the KitchenAid Senior PGA Championship returned to Harbor Shores every other year, bringing jobs, tourism and international media attention to the area.

"Since 2011, the Southwest Michigan community has more than embraced the KitchenAid Senior PGA Championship. Our community and the volunteers have turned this Championship into an unforgettable Memorial Day weekend tradition each time it returns to Harbor Shores," said Pamela Klyn, general chair of the championship and executive vice president, corporate relations and sustainability, Whirlpool Corporation. "We have big plans for the 2024 Championship

and we can't wait to bring this event to life for our local community, our employees and the fans."

### A Family Affair

Those who have attended the KitchenAid Senior PGA Championship in the past know that this event is about more than golf. It is an experience for the whole family. In 2024, the Championship will bring back Kids Day on Saturday of Championship week, and the KitchenAid Fairway Club will be open each day for fans of all ages to enjoy.

Don't Miss the Free Community Concert Southwest Michigan residents and visitors will be treated to a spectacular musical evening to kick off the Championship. The community concert will take place at 6 p.m. EDT on Wednesday, May 22 and will feature R&B legend Jeffrey Osborne, alongside sensational jazz artists Gerald Albright and Kim Scott. The concert, sponsored by the KitchenAid SrPGA, is free to the public. No tickets required. Local food trucks will be on-site with fan-favorite cuisine available for purchase. All golf fans, music lovers and community members are invited and encouraged to attend. Bring your own chair or blanket!

### Get Your Tickets Now

Tickets can be purchased at [srpga.com](http://srpga.com). The PGA of America will again offer free access to young fans ages 15 and under. Each ticketed adult may bring up to four juniors under the age of 15 onto the Championship grounds at Harbor Shores for free each day; no registration for juniors is necessary.

All Active Duty, Military Retirees, Active Reserve, National Guard, Department of Defense civilians and an accompanying guest will be admitted free of charge to the Championship as part of the PGA of America's commitment to military initiatives and

remembering the men and women who have served in the United States Armed Forces. You will simply show your military ID at the box office to receive day-of tickets.

The daily schedule for the 84th KitchenAid Senior PGA Championship is listed below. Additional fan experiences will be announced at a later date.

- Tuesday, May 21: Official Championship Pro-Am/practice rounds (not open to the public)
- Wednesday, May 22: Community Concert at 6:30 p.m. EDT in Benton Harbor (free for the public)
- Thursday, May 23 – Sunday, May 26: Championship rounds (ticket holders only)

### More breweries, wineries and distilleries than ever before at the Makers Trail 19th Hole Pavilion

For those who come to town for the craft beer and wine scene in Michigan, the Makers Trail 19th Hole Pavilion is available as an upgraded ticket and will feature Southwest Michigan's best wineries, breweries and distilleries.

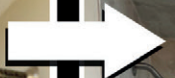
The Makers Trail 19th Hole Pavilion offers an upgraded fan hospitality experience

www.MailMaxOnline.com like no other, providing attendees with special access to a covered pavilion with comfortable seating, views of play, TVs to keep an eye on the action and a relaxed atmosphere to enjoy specially crafted beverages. The 2024 Championship will feature more Makers than ever before at Harbor Shores. The Makers Trail 19th Hole is sponsored by the Southwest Michigan Tourist Council.

A limited number of daily Makers Trail 19th Hole tickets are available now for a limited time and are expected to sell out. Tickets can be purchased via [srpga.com](http://srpga.com).

### Makers Trail 19th Hole Participants:

- Watermark Brewery
- Silver Harbor Brewery
- Sister Lakes Brewing
- North Pier Brewing
- Round Barn | Tabor Hill Winery
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The #1 selling North American tribute to Eric Clapton, Journeyman has toured coast-to-coast performing classics from Clapton's vast music catalog. With over 50 years of music to choose from, Journeyman covers it all – "Layla," "Badge," "The Core," "White Room," "Lay Down Sally," "Tulsa Time," "Cocaine," and many more.



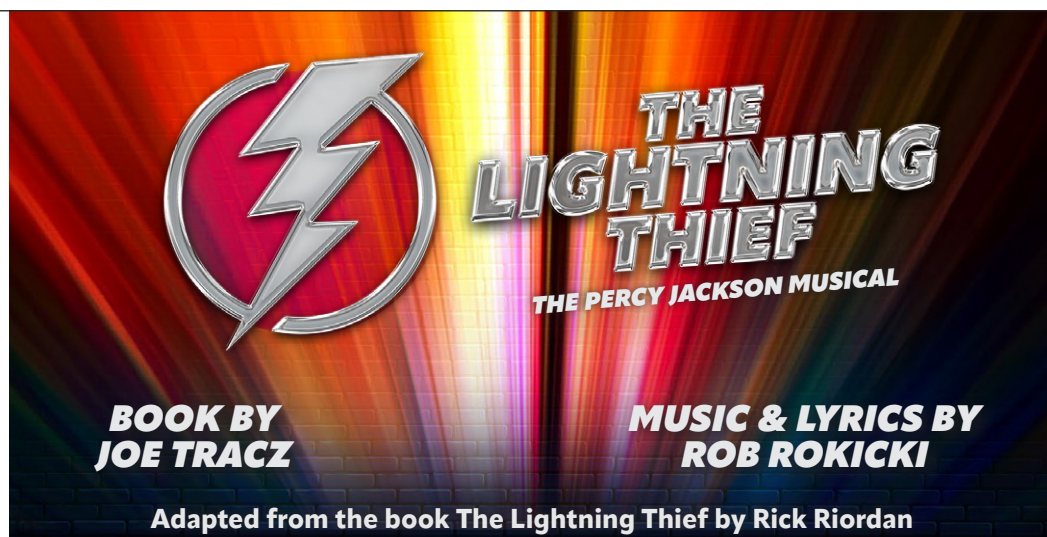
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### Jarabe Mexicano Friday, April 19, 8 p.m.

It's going to be a fiesta to remember! Jarabe Mexicano captures the nostalgic spirit of their border roots with their brand of "Bordeño-Soul," highlighting an eclectic mix of genres from Mexican Folk, Rock & Roll, and Norteño/Tex-Mex to Latin Rock, Trio Romántico, and popular Cumbia. Their traditional Mariachi string instruments and Norteño-inspired drums complement dramatic vocals in English, Spanish, and Spanglish.



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Part of the charm of any downtown is the ability to live, work, and play within your community. The Village of Stevensville, already known for its community events and active downtown atmosphere, has an opportunity to enhance their inherent charm by adding a Social District to the mix.

Social Districts have quickly become an important piece of the puzzle for communities seeking to create welcoming community spaces that foster public engagement as well as positive impact on local businesses. Given current conversations occurring in the Village, I wanted to take this opportunity to refresh everyone on the history, the merits, and why we, as the *Voice for Business*, have been vocal advocates of the concept.

Let's start with the history. In 2020, the Michigan Legislature sought to provide increased flexibility to the hospitality industry to help them recover from the significant financial losses incurred due to the pandemic-related shutdowns. One method was to allow municipalities to designate a "Social District" where people can purchase an alcoholic drink from participating retailers to consume within the designated area. The districts resulted in such positive outcomes for local businesses and communities that they were allowed to continue after COVID restrictions were lifted.

Today, there are 112 Social Districts in Michigan. Berrien County has multiple communities that have already embraced the concept including Bridgman, Buchanan, Niles, St. Joseph, and Watervliet. We were instrumental in establishing several of these and would make ourselves available to Village leadership to ensure the process and outcome is equally successful in Stevensville.

Each has proven successful for businesses beyond the participating alcohol establish-

ments, due simply to having more people strolling downtown, shopping, and exploring the community. More importantly, there have been zero safety issues or concerns due to the various mechanisms communities and law enforcement can put in place.

Here are a few other reasons we are proponents of social districts:

**Social Districts are a catalyst for economic development:** Beyond the impact to existing businesses, a Social District acts as a selling point to attract *new* businesses. Additional restaurants, retail, and entertainment establishments will be encouraged by the additional foot traffic and appreciate the business-friendly environment demonstrated by the community.

**Social Districts create community spaces:** When Social Districts are placed where people naturally walk around, there is an increase in the use of public spaces and public interactions. It fosters community engagement where people can gather, interact, and engage in social activities with people in their community.

**Social Districts help local economies:** Evidence from other communities demonstrates the impact of a Social District on the local economy. Communities have seen increased attendance in events and higher utilization of community spaces. Some participating businesses have reported a 25% increase in sales across the board, and even higher percentages during special events.

Also, when you think about the current make-up of the Village of Stevensville, a **Social District just makes sense.** Visitors and residents could explore the booths of the Mother's Day Market with a glass of wine from The Squeeze; look under the hood of classic cars at the Lions Car Show with a PBR from Welcome Inn; cheer on those brave souls during the Polar Plunge while drinking a Watermark slushy; and roast s'mores at Christmas in the Village while enjoying a hot toddy.

We support Social Districts as vibrant hubs of social, cultural, and economic activity that contribute to the overall economic well-being of a community and we applaud the Village for being the latest to contemplate adding one as a mechanism to support existing businesses and enhance the quality of life for visitors and residents alike.

**Moody** *Continued from cover*

Judges from economic and entrepreneurship development organizations across the state annually select the winners. The judges evaluate the applicants' demonstration of intent and capacity to grow based on the following:

- Employee or sales growth
- Exceptional entrepreneurial leadership
- Sustainable competitive advantage
- Other notable factors that showcase the company's success

Michigan Celebrates received over 500 nominations for the 2024 Michigan 50 Companies to Watch award. In addition to a competitive landscape for this award, the businesses who are selected by the judges

go through a rigorous due diligence process prior to the final decision.

Additional information and ticket information can be found at MichiganCelebrates.org.

Michigan Celebrates Small Business (MCSB) is a collaboration of trusted statewide founding organizations who offer resources for small businesses. Since 2005, Michigan Celebrates Small Business awards gala has placed a spotlight on how small businesses positively impact our communities and state. The MCSB organization is focused on supporting, promoting, and celebrating small businesses in Michigan.

Kinexus Group of Benton Harbor is the Managing Partner of the Awards Gala.

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### 'Jobs for Michigan Graduates' Thrives in BHHS-Whirlpool Partnership

Benton Harbor High School students with careers on their mind –all Jobs for Michigan's Graduates (JMG) youth from BHHS, recently visited Whirlpool Corporation to meet with their mentors for a hands-on business simulation that gave them the experience to work through a process to plan, sell, and ship products to consumers.

Aligned with Whirlpool Corporation's Racial Equality Pledge, the mentorship program has been instrumental in serving nearly 70 JMG students from Benton Harbor High School over three consecutive years. This event marks the fourth of six scheduled mentorship program events throughout the year.

JMG is the premier program of Youth Solutions, the nonprofit organization that aims to ensure every youth in Michigan has access to career-focused education, so they graduate with an actionable plan for post-secondary success.

Ken Austin, Whirlpool's Director of Continuous Improvement and Operational Excellence facilitated the simulation in which Jobs for Michigan's Graduates youth, along with their mentors, were placed into five working groups. Through the activity, youth worked together to make decisions and strategize a plan for process improvement. The groups competed against one another based on availability of product, number of items sold, retail discounts, final inventory, and efficiency.

Sonya Blanz, Deputy Director of Youth Solutions, who was present at the event added, "This partnership provides the opportunity for our JMG youth in Benton Harbor to explore multiple career pathways at a global employer headquartered in their backyard. The skills they are learning from the series of events hosted by Whirlpool, coupled with the individual mentoring from Whirlpool employees, allow students hands-

on and practical experience they will use long after they graduate and progress through future careers."

Kinexus Group helps organize the program and told us: "This mentorship program between the Benton Harbor High School JMG program and Whirlpool Corporation is a powerful example of partnerships within a community having an impact on youth and contributing to their future success. Youth in attendance had fun and gained valuable knowledge and job skills while building strong relationships with their Whirlpool mentors."

Pat Moody  
Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
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BASED ON REBATES THROUGH 04/02/2024



**2024 FORD EDGE SEL ALL WHEEL DRIVE**

Carbonized Gray, ActiveX Seating Material, Heated Steering Wheel, Heated Front Seats, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, Power Liftgate, Wireless Charging Pad, Remote Start, Rear Parking Sensors, and Much More! F24046

MSRP.....\$44,750  
 SIEMANS DISCOUNT.....- 755  
 TRADE-IN ASSISTANCE BONUS CASH \*\* - 1,250  
**SALE PRICE FOR EVERYONE \$42,745**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$42,245**

**PLUS 0.9% FOR 48 MONTHS, or 1.9% FOR 60 MONTHS**

(WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)BASED ON REBATES THROUGH 04/02/2024



**2023 FORD EXPLORER TIMBERLINE 4X4 DEMO**

Agate Black Metallic, 18 Inch Black Painted Aluminum Wheels, B&O 12 Speaker Sound System, Power Liftgate, Heated Steering Wheel, Remote Start, Class IV Trailer Tow Package, Navigation, Wireless Charging Pad, and Much More! F23268

MSRP.....\$51,600  
 SIEMANS DEMO DISCOUNT.....- 1,605  
 TRADE-IN ASSISTANCE BONUS CASH \*\* - 2,500

**SALE PRICE FOR EVERYONE \$47,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$46,995**

**PLUS 0.0% FOR 36 MONTHS, 0.9% FOR 48 MONTHS, or 1.9% FOR 60 MONTHS**

(WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)BASED ON REBATES THROUGH 04/02/2024



**2023 FORD F-150 SUPERCREW XLT 4X4**

Avalanche, 3.5 EcoBoost V6 Engine, Integrated Trailer Brake Controller, Locking Rear Axle, 36 Gallon Fuel Tank, Partitioned Lockable Storage, Remote Start, Heated Front Seats, and Much More! F23269

MSRP.....\$60,310  
 SIEMANS DISCOUNT.....- 4,815  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
**SALE PRICE FOR EVERYONE \$53,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$52,995**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)BASED ON REBATES THROUGH 04/02/2024



**2023 FORD BRONCO 4 DOOR ADVANCED 4X4 OUTER BODY**

Cactus Gray, 2.7 EcoBoost V6 Engine, Sasquatch Package, Leather/Vinyl Seats, 360 Degree Camera, 12 Inch Touchscreen, and Much More! F23329

MSRP.....\$59,565  
 SIEMANS DISCOUNT.....- 1,070  
 BONUS CUSTOMER CASH\*\* - 1,000

**AS LOW AS \$57,495**

(\*\*RESIDENCY RESTRICTIONS MAY APPLY)

BASED ON REBATES THROUGH 04/02/2024



**2023 FORD F-250 CREW CAB 4X4 TREMOR**

Rapid Red, 7.3 V8 Engine, Sport Appearance Package, LED Box Lighting, Locking Rear Axle, Roof Clearance Lights, Tremor Off-Road Package, 35 Inch Off-Road All Terrain Tires, Black Painted Aluminum Wheels, Navigation System, PowerScope Trailer Tow Mirrors, B&O Sound System, Blind Spot Information System, Reverse Sensing System, Remote Start, 360 Degree Camera Package, Heated Front Seats, and Much More! F23280

MSRP.....\$68,365  
 SIEMANS DISCOUNT.....- 2,370  
 AGED INVENTORY RETAIL CUSTOMER CASH - 1,500  
**SALE PRICE FOR EVERYONE \$64,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$63,995**

(\*MUST QUALIFY)

BASED ON REBATES THROUGH 04/02/2024



**2023 FORD EXPEDITION PLATINUM 4X4**

Blue Tinted, Carmelo Leather Seats, Stainless Running Boards, Panoramic Vista Roof, B&O Premium Sound System, Remote Start, Reverse Sensing System, First and Second Row Heated Seats, PowerFold Third Row Seat, Heavy Duty Trailer Tow Package, 22 Inch Wheels, 15 Inch Touchscreen, and Much More! F23222

MSRP.....\$91,295  
 SIEMANS DISCOUNT.....- 2,300  
 RETAIL CUSTOMER CASH\*.....- 6,000  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 1,500

**SALE PRICE FOR EVERYONE \$81,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$80,995**

(\*MUST QUALIFY/ MUST FINANCE THRU FORD MOTOR CREDIT)

(\*\*RESIDENCY RESTRICTIONS MAY APPLY)

BASED ON REBATES THROUGH 04/02/2024

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**2023 JEEP RENEGADE  
LATITUDE 4X4**

Graphite Gray, 1.3 Turbo Engine, Navigation, Blind Spot and Cross Path Detection, Forward Collision Warning, Lane Departure Warning, and Much More! C23212

MSRP.....\$30,040  
SIEMANS DISCOUNT.....- 1,741  
STANDALONE 10% OFF MSRP RETAIL BONUS CASH - 3,004  
**SALE PRICE FOR EVERYONE \$25,295**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$24,795**

(\*MUST QUALIFY)

BASED ON REBATES THROUGH 04/01/2024



**2023 JEEP GLADIATOR  
SPORT 4X4 DEMO**

Black, Freedom Edition, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Navigation, Black 3-Piece Hardtop, and Much More! C23019

MSRP.....\$57,060  
SIEMANS DEMO DISCOUNT.....- 5,006  
NATIONAL STANDALONE 15% OFF MSRP - 8,559  
**SALE PRICE FOR EVERYONE \$43,495**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$42,995**

(\*MUST QUALIFY)

BASED ON REBATES THROUGH 04/01/2024



**NEW 2022 RAM 1500 BIG  
HORN CREW CAB 4X4**

Diamond Black Crystal, Bucket Seats, Sport Appearance Package, Navigation, 20 Inch Aluminum Chrome Clad Wheels, Remote Start, Anti-Spin Rear Axle, Power Seat, Rear Power Sliding Window, Power Adjustable Pedals, and Much More! C22245

MSRP.....\$57,605  
SIEMANS DISCOUNT...- 13,560

**AS LOW AS  
\$44,045**



**2023 RAM  
PROMASTER 1500**

Bright White, Cloth Seats, Convenience Group, Speed Control, Rear Door Windows, and Much More! C23203

PLEASE INSERT ALL BUSINESS LOGOS AND BUSINESS OWNERS GET MORE ASK HOW!

MSRP.....\$47,170  
SIEMANS DISCOUNT.....- 675  
ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT/GRAPHICS\*\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$45,495**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$44,995**

(\*MUST QUALIFY/\*\*\*BUSINESS OWNERS ONLY)

BASED ON REBATES THROUGH 04/01/2024



**2023 JEEP  
GRAND CHEROKEE  
LIMITED 4X4**

Baltic Gray Metallic, Dual Pane Panoramic Sunroof, Heated First and Second Row Seats, Heated Steering Wheel, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Adaptive Cruise Control, Remote Start, and Much More! C23231

MSRP.....\$55,685  
SIEMANS DISCOUNT.....- 1,621  
STANDALONE 10% BELOW MSRP - 5,569  
**SALE PRICE FOR EVERYONE \$48,495**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$47,995**

(\*MUST QUALIFY)

BASED ON REBATES THROUGH 04/01/2024



**2023 DODGE CHARGER  
R/T DAYTONA**

Destroyer Gray, 5.7 HEMI V8 Engine, Power Sunroof, Daytona Edition, 19 Harman Kardon Speakers, Power Sunroof, Navigation, Adaptive Cruise Control, Lane Departure Warning, Heated Steering Wheel, Blind Spot and Cross Path Detection, Heated Front Seats, and Much More! C23136

MSRP.....\$55,085  
SIEMANS DISCOUNT.....- 1,890  
GREAT LAKES BC RETAIL BONUS CASH\* - 3,000  
NATIONAL POWER DOLLARS RETAIL BONUS CASH\* - 3,700

**SALE PRICE FOR EVERYONE \$46,495**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$45,995**

(\*MUST QUALIFY)

BASED ON REBATES THROUGH 04/01/2024



**2023 JEEP WRANGLER  
4 DOOR RUBICON**

Bright White, Leather Seats, LED Lighting Group, XTREME 35 Inch Tire Package, 3.6 V6 Engine, Premium Sunrider Soft Top, Integrated Off Road Camera, and Much More! C23132

MSRP.....\$63,185  
SIEMANS DISCOUNT...- 6,190

**AS LOW AS  
\$56,995**



**NEW 2022  
RAM 5500 CREW CAB 4X4  
DUMP TRUCK**

Bright White, 6.7 Cummins Turbo DIESEL, Trailer Brake Controller, Chrome Appearance Group, Electronic Shift-On-The-Fly Transfer Case, Black Tubular Side Steps, VOTH Aluminum Dump Body, Tool Boxes, and Much More! C22265

MSRP.....\$72,320  
ADD FOR VOTH DUMP BODY AND TOOL BOXES +30,115  
SUBTOTAL.....\$102,435  
SIEMANS DISCOUNT.....- 12,440

**AS LOW AS  
\$89,995**

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**WAS \$24,995**



**2021 TOYOTA C-HR XLE**  
**NOW \$24,500**

2.0 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 37K Miles, Remote Start, Power Windows and Locks, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Black, M24067A

**WAS \$26,995**



**2020 FORD EDGE SEL AWD**  
**NOW \$26,391**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 30K Miles! Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Burgundy Velvet Metallic, U23189

**WAS \$42,887**



**2020 RAM 1500 LARAMIE SPORT CREW CAB 4X4**  
**NOW \$41,215**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Blind Spot & Cross Path Detection, Back-Up Camera, Remote Tailgate Release, Trailer Brake Controller, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal Pearlcoat, F23331A

**2023 KIA SORENTO X-LINE PRESTIGE AWD**

**WAS \$45,301**



**NOW \$41,585**

2.5 EFI Engine, 8 Speed Automatic, Aluminum Wheels, Only 5K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, 2<sup>nd</sup> Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Gravity Gray, C23232A

# MANANA SPEC

**WAS \$29,958**



**2020 FORD EDGE TITANIUM AWD**  
**NOW \$27,488**

2.0 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering, Panoramic Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24034A

**WAS \$37,995**



**2020 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$33,818**

2.7 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 60K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Sliding Rear Window, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver, U23142

**WAS \$26,928**



**2021 FORD POLICE INTERCEPTOR UTILITY AWD**  
**NOW \$22,570**

3.3 HYBRID Engine, 10 Speed Automatic, Heavy Duty Steel Wheels, 71K Miles, Ready for the Road Package, Console Mounting Plate, Spot Lamp, Power Driver's Seat, Interior Liftgate Release, Back-Up Camera, Keyless Entry System, Agate Black Metallic, C23217A

**WAS \$28,793**



**2015 FORD F-4300 DRW REGULAR**  
**NOW \$22,570**

6.7 V8 Power Stroke Diesel, 10 Speed Automatic, 166K Miles, Power Windows and Locks, Trailer Brake Controller, Remote Keyless Entry System, Ford Certified! Blue Jeans Metallic, U23142

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**2017 JEEP WRANGLER UNLIMITED SAHARA 4X4**  
**NOW \$29,999**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, Only 26K Miles! Black 3-Piece Hard Top, Running Boards, Power Windows and Locks, Remote Keyless Entry System, Black Clearcoat, U24009



**2015 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$22,511**

3.5 V6 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 144K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Leather Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Race Red, F23335A



**2024 FORD MAVERICK XLT SUPERCREW AWD**  
**NOW \$33,995**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 2K Miles! Spray-In Bedliner, Ford Co-Pilot360, Climate Control, Power Sunroof, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Atlas Blue Metallic, U24029



**2018 JEEP WRANGLER RUBICON 4X4**  
**NOW \$33,500**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, LED Lighting Group, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Punk'n Metallic, C24102A



**2021 JEEP CHEROKEE**  
**NOW \$22,570**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 166K Miles, Power Windows and Locks, Trailer Brake Controller, Remote Keyless Entry System, Ford Certified! Blue Jeans Metallic, U23142



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**WAS \$24,800**



**2016 JEEP WRANGLER SPORT 4X4**

**NOW \$23,995**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, 75K Miles, Body Color Three Piece Hardtop, Step Bars, Heated Front Seats, Backcountry Package, CD Player, Remote Keyless Entry System, Xtreme Purple Pearlcoat, M24020A

**WAS \$35,886**



**2022 FORD RANGER XLT SUPERCREW 4X4**

**NOW \$33,874**

2.3 EcoBoost Engine, 10 Speed Automatic, Matte Black Wheels, 49K Miles, Security Cover, Running Boards, Remote Start, SYNC 3, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Desert Sand, C23241A

**WAS \$57,155**



**2020 RAM 2500 LARAMIE MEGA CAB 4X4**

**NOW \$55,358**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A

# SIEMANS' SPECIALS

**2022 FORD ECOSPORT SES 4X4**

**WAS \$25,500**



**NOW \$22,787**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, F23207A



**2020 SUPER DUTY CAB BOX TRUCK**

**NOW \$25,995**

DIESEL Engine, 6 Speed Power Windows and Locks, Limited Slip Axle, Remote Oxford White, F22271A

**WAS \$50,824**



**2022 FORD BRONCO ADVANCED OUTER BANKS 4X4**

**NOW \$42,500**

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A

**WAS \$26,682**



**2020 FORD ESCAPE SE AWD**

**NOW \$22,590**

1.5 EcoBoost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 17K Miles, SYNC 3, Power Driver's Seat, Heated Front Seats, Auto Temp Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Dark Persian Green Metallic, U23131

**WAS \$54,764**



**2019 FORD F-350 XLT SRW CREW CAB 4X4**

**NOW \$49,860**

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

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**2022 FORD GRAND MAREDO 4X4**

**NOW \$32,995**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Heated Steering Wheel, Heated Front Seats, Touchscreen Rear Collision Mitigation, Back-Up Camera, Power Windows, Ford Certified! Granite Crystal Metallic, U23187



**2022 FORD EDGE SEL AWD**

**NOW \$30,754**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 25K Miles! Remote Start, Navigation, SYNC 4A, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue, U24031



**2021 CHEVY SILVERADO 1500 LT CREW CAB 4X4**

**NOW \$38,995**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 4K Miles! Security Cover, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, F23138B



**2015 RAM 2500 BIG HORN CREW CAB 4X4 DIESEL**

**NOW \$33,938**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 138K Miles, RAMBOX Cargo Management System, Bedliner, Running Boards, Remote Start, Black Appearance Group, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, C24096A

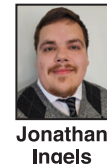


**2021 JEEP WRANGLER UNLIMITED 4X4 80TH ANNIVERSARY**

**NOW \$39,883**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, Leather Heated Front Seats, Heated Steering Wheel, Jeep 80th Anniversary Console Badge, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F24107A

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**2020 FORD ESCAPE SEL AWD**  
**NOW \$29,995**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Remote Start, Navigation, SYNC, Memory Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Dual Pane Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White Metallic, U24043



**2021 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$32,995**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 27K Miles, Remote Start, Navigation, Power Driver's Seat, Suede Heated Front Seats, Heated Steering Wheel, Climate Control, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Bright White, U24045



**2022 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$44,995**

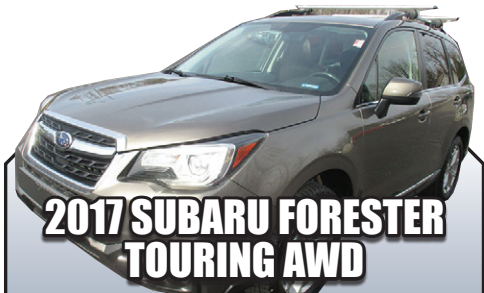
2.7 V6 Ecoboost, 10 Speed Automatic, Chrome-Like PVD Wheels, Less Than 5K Miles! Running Boards, Chrome Appearance Package, Remote Start, Power Heated Front Seats, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Iconic Silver Metallic, U24046



**2021 JEEP COMPASS 80TH ANNIVERSARY EDITION 4X4**  
**NOW \$24,971**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, C24030A

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**2017 SUBARU FORESTER TOURING AWD**  
**NOW \$19,641**

2.5 Engine, 6 Speed CVT Automatic, Aluminum Wheels, 99K Miles, Memory Power Driver's Seats, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Sunroof, CD-Player, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Sepia Bronze Metallic, F23302B



**2006 FORD FUSION SEL**  
**NOW \$6,995**

3.0 V6 Engine, 6 Speed Automatic, Aluminum Wheels, Only 93K Miles, Power Driver's Seat, Leather Seats, Power Sunroof, CD-Player, Power Windows and Locks, Remote Keyless Entry System, Titanium Green, M24063B



**2021 FORD F-150 XLT SPORT SUPERCAB 4X4**  
**NOW \$36,502**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Alloy Wheels, 55K Miles, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Blind Spot Information with Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing with Brake Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U24030



**2021 GMC SIERRA 1500 SLE CREW CAB 4X4**  
**NOW \$41,995**

5.3 V8 Engine, 8 Speed Automatic, Chrome Wheels, 21K Miles, Security Bed Cover, Bedliner, Remote Start, Navigation, X31 Off Road Package, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Dark Sky Metallic, U24034



**2020 FORD EDGE ST AWD**  
**NOW \$32,645**

2.7 V6 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Trimmed Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Wireless Charging Pad, Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red, U24018



**2015 FORD F-150 XLT SUPERCAB**  
**NOW \$24,931**

2.7 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 34K Miles, Security Bed Cover, Bedliner, SYNC, Cloth Seats, Vinyl Floor Covering, CD-Player, Power Windows and Locks, Remote Keyless Entry System, Oxford White, F23318A



**2020 FORD F-150 XL SUPERCREW 4X4**  
**NOW \$34,904**

5.0 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 59K Miles, Security Bed Cover, Bedliner, Running Boards, STX Appearance Package, 36 Gallon Fuel Tank, Trailer Tow Package, Pro-Trailer Back-Up Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Race Red, C22251A



**2018 JEEP COMPASS SPORT 4X4**  
**NOW \$19,995**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, Only 48K Miles, Remote Start, Leather Heated Front Seats, Heated Steering Wheel, Sport Appearance Package, Touchscreen Display, Back-up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C22269B

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**2022 JEEP COMPASS LATITUDE LUX 4X4**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Touchscreen Display, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Billet Silver Metallic, U23180

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2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, SYNC 3, Power Leather Heated Front Seats, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24043A



**2019 RAM 1500 CLASSIC EXPRESS QUAD CAB 4X4**  
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**2021 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$38,620**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A



**2019 JEEP GRAND CHEROKEE LIMITED 4X4**  
**NOW \$27,264**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F23324A



**2022 JEEP COMPASS LIMITED**  
**NOW \$27,995**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Heated Leather Trimmed Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Jeep Certified, Velvet Red Pearlcoat, U24028



**2021 DODGE DURANGO GT PLUS AWD**  
**NOW \$38,952**

3.6 V6 Engine, 8 Speed Automatic, Black Noise Aluminum Wheels, Only 24K Miles, Remote Start, Navigation, Blacktop Package, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Power Sunroof, 9 Alpine Amplified Speakers, Blind Spot and Cross Path Detection, Back-Up Camera, Power Liftgate, Trailer Tow Group, Remote Keyless Entry System, Dodge Certified! DB Black Clearcoat, C24113A



**2017 LEXUS RX 350 AWD**  
**NOW \$27,995**

3.5 Engine, 8 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Sunroof, CD Player, Adaptive Cruise Control, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Silver, F23224B



**2019 RAM 1500 LARAMIE CREW CAB 4X4**  
**NOW \$34,820**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 76K Miles, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C24114A



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**WORD SEARCH**

C	I	Y	I	R	A	M	W	L	T	B	P	H	N	G	G	E	K	D	V	
R	D	I	G	S	R	C	N	I	P	L	L	N	V	E	R	R	D	B	M	
C	R	B	S	V	W	E	V	N	V	D	L	S	T	G	M	D	C	G	W	
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U	I	P	Y	F	T	E	B	E	S	N	E	F	F	O	R	N	R	B	I	
O	H	S	R	H	E	D	I	Y	G	R	K	U	K	D	P	D	A	A	N	
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W	R	O	S	E	R	D	D	U	G	F	A	E	L	S	P	G	E	M	H	
R	P	O	T	B	F	D	D	N	K	D	B	M	B	P	A	M	L	M	S	
S	T	T	C	O	U	R	T	K	E	D	I	F	G	L	M	N	I	E	B	
G	I	E	D	C	E	L	M	F	N	D	V	P	A	H	P	N	K	C	S	
D	Y	R	A	F	R	Y	E	N	F	G	N	G	U	K	E	L	I	G	E	S
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A	I	M	H	K	S	B	M	S	O	A	A	W	N	E	A	T	N	V	K	
W	L	S	R	E	O	Y	O	D	L	B	H	S	D	H	E	O	F	C	U	
R	O	H	E	U	G	I	R	P	L	S	I	B	R	O	P	E	N	P	K	
O	K	Y	V	T	W	F	M	Y	A	A	S	R	V	E	I	Y	V	W	K	
F	P	M	O	B	V	H	C	B	P	S	M	Y	G	K	T	M	O	C	L	

Find the words hidden vertically, horizontally, diagonally, and backwards.

**MARCH MADNESS WORD SEARCH**

BANK	FREE THROW	OVERHEAD
BASKETBALL	GUARD	PALMING
CENTER	HOOPS	PASS
COURT	LAYUP	REBOUND
DEFENSE	LINEUP	SHOOTER
DRIBBLE	NET	SIDELINES
FORWARD	OFFENSE	TRAVELING
FOUL	OPEN	WALKING

Answers can be found on Page 17

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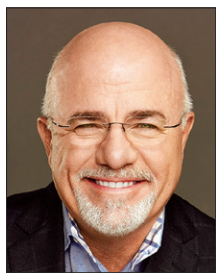


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**Dave Ramsey**  
Financial Expert  
*The Ramsey Show*

**Dave Says**

**My Wife Thinks She Owes Me Money**

Dear Dave,  
My wife and I have been married for nine months, and we've been following your Baby Steps plan for three months. We have about \$50,000 in debt, and I recently cashed out an old whole life policy that enabled us to pay off \$22,000 of our debt. My wife still feels weird about us doing that, since the money paid off all the student loan debt she accumulated before we got married but none of the debt I brought to the marriage. I look at everything as ours, not mine and hers. What can I do about her sense of guilt and feeling indebted to me?  
Anonymous  
Dear Anonymous,  
This isn't an uncommon thing in situations like yours. But more than feeling indebted to someone or experiencing a sense of guilt or shame, it's really a discussion about differing views of marriage.  
You're never in debt to your spouse. You should be all in where your husband or wife is

concerned. Remember the vows? For richer, for poorer. In sickness and in health. If she makes you chicken soup when you're sick, does she charge you for it? Of course not. When you get married, you agree to take on each other's burdens. Once you walk down the aisle with someone, you're choosing to serve each other. You're also choosing to take on each other's debt, each other's income, each other's assets and each other's crazy parents. Everything!

It all boils down to having a shared view of a proper marriage relationship. And the proper (and biblical) view is we own everything. There's no mine and yours anymore. Now, you can't make her feel—or not feel—a certain way. But you can ask her questions to understand where she's coming from and what blockers are keeping her from being totally together in this. Talk about it. Put your heads together and practice thinking about your marriage as a union.

It will take some encouragement from you and some getting used to on her part, but if you work together, it's a muscle you can grow and develop together!

—Dave  
*Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth, and enhance their lives. He also serves as CEO of Ramsey Solutions.*

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# Gotcha Doin' Good

## Amy Moffatt



Thanks for being **AWESOME!**

In Amy's 4th grade classroom at North Elementary School in Watervliet, she teaches the curriculum but she also cultivates in her students a sense of community, volunteerism and giving. Amy urged her students to come up with a way to give back, and they all decided to put together dozens of Easter baskets for senior citizens to let them know they're thought of and loved.

**Do you know someone doing good in Berrien County?**



Help us recognize them! Nominate them for our Gotcha Doin' Good feature to celebrate acts of kindness in our community! Email [kellygampel@berriencommunity.org](mailto:kellygampel@berriencommunity.org) or visit [www.berriencommunity.org/GotchaDoinGood](http://www.berriencommunity.org/GotchaDoinGood)

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**Marcy Simpson**

*Executive Director,  
Southwestern Michigan  
Tourist Council*

### Fun and interesting things to do in Southwest Michigan

Greetings MailMax readers! If you're looking for the best way to see the diverse beauty of Southwest Michigan up close is on our year-round trails. Climb giant dunes, twist and turn down rugged mountain bike trails, or paddle beneath a canopy of crimson tree-tops. Take the Southwest Michigan Trails Challenge by downloading the Visit SW Michigan app. There are prizes for the first 100 people to complete the challenge.

Join the Silver Beach Carousel for a magical Easter Celebration filled with EGG-citement for the whole family March 30 and 31. Snap a picture with the Easter Bunny in the Shadowland Ballroom. Enjoy Golden Egg Prize and Double the Joy rides during open hours over the weekend. Celebrate with your family at a delightful buffet. Carving and omelet stations, brunch specialties and dinner favorites will satisfy everyone. Ice cream sundaes for all ages. Reservations are required.

Journeyman: A Tribute to Eric Clapton, the #1 selling North American tribute to Eric Clapton is coming to the Lake Michigan College Mendel Center Thursday, April 4 at 7:30 p.m. The band is fronted by Shaun Hague who has shared the stage with Kenny Wayne Shepherd, Amos Lee, and John Waite. The tribute show has toured coast-to-coast performing classics from Clapton's vast music catalog including hits from his time with Cream and Derek and the Dominos as well as many of his biggest solo recordings. With over 50 years of music to choose from, Journeyman covers it all.

Welcome to the Garden Glam Runway! Get ready to watch the runway and check out Waterfront House of Framing and Fashion's

[www.MailMaxOnline.com](http://www.MailMaxOnline.com)  
newest spring collections. This event is to benefit the Children's Advocacy Center of Southwest Michigan. As the seasons change, so does the fashion landscape, and the Runway Show promises to showcase the best and brightest of spring. From flowing chiffons to delicate lace, their collection features the most exquisite fabrics and designs that are sure to leave you breathless. But this isn't just any Runway Show—it's a celebration of spring's arrival. Get your tickets early and mark your calendars for Sunday, April 7 from 3:00 p.m. to 6:00 p.m.

Gather with fellow herb enthusiasts for this day-long symposium featuring presentations from local and national herbalists at this Herbal Spring Symposium. You'll learn about herb cultivation, culinary and medicinal uses, and preservation. Participants will enjoy mini workshops, exhibitor booths, and herbal shopping, plus complimentary refreshments, a boxed lunch, and herbal swag. All proceeds will go to support the Michiana Herb Society and Fernwood's Herb and Sensory Garden. Fernwood Botanical Gardens will host this event at their location on Saturday, April 6 from 9:00 a.m. to 4:00 p.m.

You won't want to miss this Monthly Mix & Mingle at St. Joe Community Taproom. Join The St. Joe Wine Shoppe and Chef Justin from Sister Lakes Brewing Company for a laidback evening of mixing, mingling, wine, food, and friends on Wednesday, April 10. Ticket times are 5:30 p.m., 6:30 p.m. and 7:30 p.m. and include 4 courses of wine samples and classic French bistro tapas.

Peat's Cider Social wants to celebrate YOU, their loyal customers on Friday, April 12 from 6:00 p.m. to 8:00 p.m. You're invited to join them for the official customer appreciation party of The Social, Party at Peat's. They'll have crisp cider, bowling, specialty cocktails, and Evelyn Mae's food truck. The first 50 customers that come in will receive a gift as a token of appreciation.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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## LEGALS

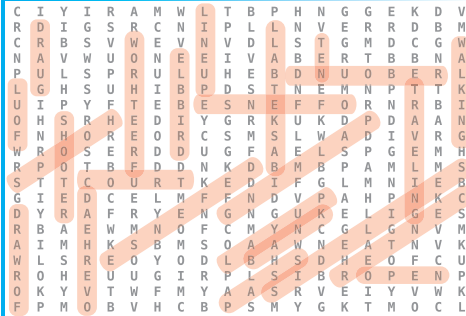
LAKE CHARTER TOWNSHIP  
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BOARD OF TRUSTEES MEETING  
REGULAR MEETING MINUTES  
MARCH 19, 2024  
Meeting called to order at 7:00 p.m. Present:  
Mensing, Clark, Carson, Essig, Drew, Wilk,  
Companion.  
Motion to approve the minutes from the February  
20,2024 Board of Trustees meeting minutes. All  
eyes, motion carried.  
Motion to approve the minutes from the February  
26, 2024 Election Commission meeting minutes.  
All eyes, motion carried.  
Motion to approve the February 2024 Bills of  
\$427,468.97. All eyes, motion carried.  
Motion to approve the hiring of MFCL, LLC. for  
bond consulting services. All eyes, motion carried.  
Motion to approve the transfer of fire chief from  
Harold Heyn to Brian Florey effective April 5,  
2024. Roll Call Vote- Yes- 7 votes. No- 0 votes. All  
eyes, motion carried.  
Motion to approve the Resolution 24-0319 Com-  
munity Funding Project Request for GRSDA. All  
eyes, motion carried.  
ANNOUNCEMENTS:  
Lake Charter Township Board of Trustees Meet-  
ing- April 16, 2024 7:00 p.m.  
Lake Charter Township Planning Commission  
Meeting- April 1, 2024 7:00 p.m.  
Lake Charter Township Zoning Board of Appeals  
Meeting- April 11, 2024 6:30 p.m.

## SUDOKU ANSWERS FROM PAGE 14

SUDOKU ANSWERS:

9	7	8	5	1	4	6	2	3
2	5	4	7	3	6	9	1	8
1	3	6	2	8	9	5	4	7
8	6	5	3	9	2	4	7	1
3	2	1	6	4	7	8	5	9
4	9	7	8	5	1	2	3	6
6	4	9	1	2	3	7	8	5
7	8	3	4	6	5	1	9	2
5	1	2	9	7	8	3	6	4

WORD SEARCH ANSWERS:



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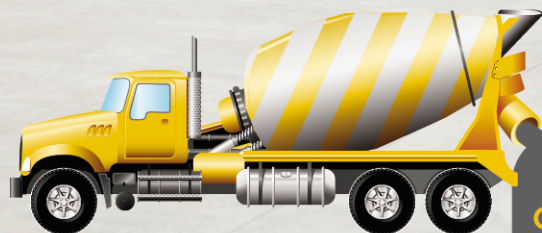
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**2021 Nissan Rouge SV AWD**



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**2021 Jeep Cherokee Limited AWD**



**NOW \$26,381 or \$394mo**

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**2022 Jeep Cherokee Latitude Lux**



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Only 4k miles, power heated front bucket seats, heated steering wheel, remote start, 8.4" touch screen, tons of warranty!

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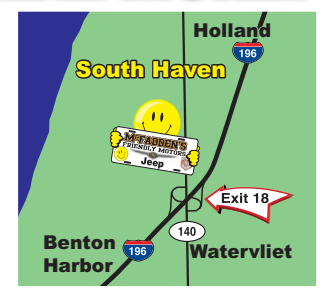
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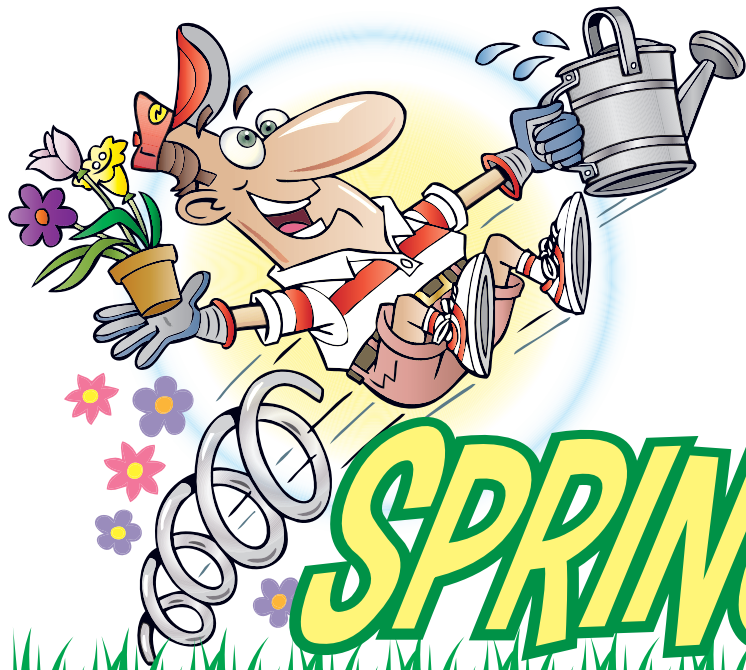
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 <p>★ <b>2022 FORD EDGE TITANIUM AWD</b> Titanium widda cracked cranium</p> <p><b>\$29,900</b></p>	 <p><b>2022 FORD BRONCO SPORT</b> Just in! Only 9,000 miles on this moonroofed beauty!</p> <p><b>\$34,900</b></p>	 <p>★ <b>2019 RAM PROMASTER 2500</b> Just in! 42,000 miles!</p> <p><b>\$34,900</b></p>	 <p>★ <b>2020 NISSAN ARMADA SV 4X4</b> Perfect with low miles!</p> <p><b>\$29,900</b></p>	 <p><b>2020 JEEP GLADIATOR RUBICON</b> Off Lease, 1 owner, low miles</p> <p><b>\$44,900</b></p>	 <p>★ <b>2019 CHEVY 5500 DURAMAX</b> Only 50k, setup to haul!</p> <p><b>\$47,900</b></p>	 <p>★ <b>2021 CHEVY SILVERADO HIGH COUNTRY 4X4</b> Every option including the 30+ MPG, ill duty diesel</p> <p><b>\$57,900</b></p>

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### 2024 Sonata

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- \$750 Bonus Cash
- \$289/36/\$3,499 (SEL)



### 2024 Santa Cruz

- 2.99% / 48
- Up to \$2,500 Bonus Cash (Night, XRT)
- \$419/36/\$3,999 (SEL)



### 2023 Santa Fe

- 0% / 36 + \$500 HMF Bonus Cash (SEL)
- Up to \$4,000 Bonus Cash (SEL)
- \$2,000 Sales Event Cash
- \$269/36/\$3,999 (SE)



### 2024 Palisade

- 3.49% / 48 + \$750 HMF Bonus Cash (Limited)
- Up to \$1,500 Bonus Cash (Limited)
- \$379/36/\$3,999 (SEL)



\*\*Lease payments are 36 mo., 10k miles per year, excludes tax, title, plate and doc fees. Must be tier 1 thru HMFC. Offers good thru 4/1/24. See salesperson for details.

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2019 TOYOTA TUNDRA 1794 EDITION \$43,340	2016 GMC SIERRA 2500 HD DENALI \$43,700	2021 TOYOTA TACOMA SR \$33,190	2021 CHRYSLER VOYAGER LK1 \$23,780	2021 TOYOTA RAV4 XLE \$25,900	2021 TOYOTA TACOMA SR \$26,290
2021 HYUNDAI IONIQ SPORT HYBRID \$24,790	2021 TOYOTA SIENNA PLATINUM HYBRID \$43,190	2022 TOYOTA 4RUNNER SR5 \$33,490	2021 TOYOTA RAV4 XLE \$28,290	2016 CHEVY SILVERADO \$25,990	2022 FORD BRONCO BIG BEND \$43,590
2019 FORD EDGE SEL \$22,990	2019 RAM ALL NEW 1500 LIMITED \$38,890	2016 TOYOTA TACOMA TRD OFFROAD \$31,190	2021 KIA SOUL LX \$16,990	2021 FORD F-150 STX CREW CAB \$35,860	2020 CHEVY SILVERADO CREW CAB \$39,890
2019 TOYOTA RAV4 LIMITED \$31,680	2018 HYUNDAI TUCSON SEL \$16,990	2019 FORD FUSION SEL \$19,990	2020 VW GOLF TSI \$19,590	2020 FORD ESCAPE TITANIUM HYBRID \$24,490	2021 BMW 228I X-DRIVE \$24,990
2018 TOYOTA TACOMA TRD SPORT \$33,900	2020 FORD EXPLORER ST \$34,190	2017 CADILLAC CTS \$22,890	2022 CHRYSLER PACIFICA \$31,980	2015 FORD ESCAPE SE \$10,490	2021 CHEVY SILVERADO HIGH COUNTRY \$51,990

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-or-  
**5.75% APR Financing**  
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Hybrids<sup>3</sup>

-or- new 2024 Corolla LE Gas #1852<sup>4</sup>  
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Hybrid Models



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excludes RAV4 Prime

**4.75%** for **60**  
APR Financing Mos.<sup>2</sup>  
-or- **5.75% APR for 72 Mos.**

-or- new 2024 RAV4 LE Gas #4430<sup>5</sup>  
\$299/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

**\$299** Per Mo.  
36-Mo. Lease  
**\$3299**-Due at Signing



Excludes applicable taxes & fees. No security deposit required.

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new '23/'24 TUNDRA  
GAS & HYBRID excludes TRD Pro

**2.25%** for **48**  
APR Financing Mos.<sup>6</sup>  
-or- **4.25% APR for 60 Mos.**  
-or- **5.25% APR for 72 Mos.**

-or-  
**\$1,500**  
CUSTOMER  
CASH<sup>7</sup>  
on new 2023/2024  
TUNDRA  
HYBRID  
excludes TRD Pro  
or \$1000 on Gas  
models.

LOW LEASES AVAILABLE

## HIGHLANDER



new 2024 HIGHLANDER  
excludes Hybrid & Grand Highlander

**4.75%** for **60**  
APR Financing Mos.<sup>2</sup>  
-or- **5.75% APR for 72 Mos.**

-or-  
**\$1,000**  
TFS APR CASH<sup>8</sup>  
on new 2024  
HIGHLANDER  
GAS  
or \$500 on Hybrid  
models.

-or- 5.75% APR Financing on new '24 Highlander Hybrids<sup>3</sup>

Offers end April 1

For all Toyota offers

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Toyota Military  
Rebate Program For  
MILITARY PERSONNEL  
& THEIR FAMILIES

**\$500** OVER & ABOVE  
ALL OTHER  
INCENTIVES!<sup>9</sup>

- ★ INCLUDES ALL RETIRED MILITARY ★  
(Regardless of Time Since Retirement)
- ★ ACTIVE-DUTY & INACTIVE RESERVE ★  
MILITARY PERSONNEL
- ★ HONORABLY DISCHARGED VETERANS ★  
Within 2 Years of Service  
See dealer for details.

Ask about the

**\$500**  
COLLEGE GRAD  
REBATE PROGRAM<sup>10</sup>  
OVER & ABOVE  
ALL OTHER INCENTIVES!



ToyotaCare

Every New Toyota  
Comes With ToyotaCare.<sup>11</sup>  
2-Year No Cost Maintenance Plan.

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1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. New 2024 Corolla (Excludes Hybrid, Corolla Cross Gas/Hybrid & GR Corolla), new 2024 RAV4 Gas & Hybrid (Excludes Prime), and new 2024 Highlander (Excludes Hybrid & Grand Highlander). 4.75% APR for 60 Months with \$18.76 per \$1,000 borrowed OR 5.75% APR for 72 Months with \$16.46 per \$1,000 borrowed.\* 3. New 2024 Corolla Hybrid (excludes Corolla Cross Gas/Hybrid & GR Corolla) and new 2024 Highlander Hybrid (Excludes Grand Highlander Hybrid). 5.75% APR for 60 Months with \$19.22 per \$1,000 borrowed OR 6.75% APR for 72 Months with \$16.93 per \$1,000 borrowed.\* 4. New 2024 Corolla LE Model 1852. Lease based on net cap cost of \$19,967. Lease end purchase option \$13,679.\*\* 5. New 2024 RAV4 LE Model 4430. Lease based on net cap cost of \$26,665. Lease end purchase option \$18,683.\*\* 6. Remaining new 2023 and new 2024 Tundra Gas & Hybrid (excludes TRD Pro) 2.25% APR for 48 Months with \$21.80 per \$1,000 borrowed OR 4.25% for 60 Months with \$18.53 per \$1,000 borrowed OR 5.25% APR for 72 Months with \$16.22 per \$1,000 borrowed.\* 7. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. May not be combined with APR or lease offers. 8. \$1,000 TFS Standard APR Cash on new 2024 Grand Highlander Gas Models only or \$500 TFS Standard APR Cash on new 2024 Grand Highlander Hybrid Models only. Subject to approved credit when financed through Toyota Financial Services. APR Cash must be applied to deal. Not all customers will qualify - see dealer for details. 9. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buytoyota.com for complete details. 10. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buytoyota.com for complete details. 11. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. \*\* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. 2, 3, 4, 5, 6, 7, 8, 9 & 10: Must take retail delivery from new 2024 (and 2023 Tundra) dealer stock while supply lasts between 3/5/24 and 4/1/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 4/1/24.



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