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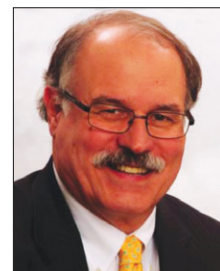
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## Moody on The Market

Pat  
Moody

### Build-Out Begins: SPGA Takes Shape at Harbor Shores

The Build Out has begun. Crews began 'building a city' this week at Harbor Shores Golf Club for the final KitchenAid Senior PGA Championship, set for May 23-26. There'll be several significant 'fan-friendly' changes in the planned layout this year.

To learn about the plans for the 2024 edition of the Senior PGA, MoodyOnTheMarket.com sat down with Championship Operations Director Chelsea Boretti. Chelsea is a member of the five person PGA management team that has been fulltime here in Benton Harbor for the entire 12 years of the PGA-KitchenAid sponsorship. Boretti joined the team shortly before the 2022 event and has been planning for 2024 ever since.

This week, her job moves from the office to the field as she welcomes the crews from vendors and contractors across the country who will begin constructing the Championship layout that Boretti has created in her mind and will now transform into reality.

Probably the most important change being made to the SPGA layout is a major shift of a general public gathering area from the edge of the event at the Main Gate on Graham Avenue to the 'heart' of the event near Holes 14 and 17 along North Shore Drive.

'The Pure Michigan Championship Court-yard' will take shape in the parking lot of North Pier Brewing Company near Harbor Shores' #14 Tee. It will encompass the KitchenAid Fairway Club, the Community Showcase building, Volunteer Hospitality area, the Giant Video Board and picnic table seating for the general public.

Boretti says bringing these venues together in one location will allow golf fans and those attending 'just for the fun of it' to gather and mingle, enjoy food and beverages, take in a KitchenAid cooking demonstration, and learn about important community activities—all while never leaving the center of the SPGA Championship action.

Continued on page 16



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Sarah  
Spoonholtz

Regional  
Director,  
SMR Chamber

### Casey's and Pickles, Oh My!

If you've been driving through Berrien Springs near the U.S. 31 Bypass you've likely seen the construction of the third Casey's General Store in Berrien County AND the state of Michigan! Three stores later, the love and appreciation that Casey's Gas Station and Convenience Store has for Southwest Michigan is becoming clearer with this new location opening their doors to the public on April 18<sup>th</sup>.

A ribbon celebration will be held that morning at 10:00 a.m. with Oronoko Township, the Village of Berrien Springs, and the Southwest Michigan Regional Chamber. The public is invited to join the celebration in person and discover what makes Casey's a community favorite. Additionally, there will be a special check presentation to the Berrien Springs

Continued on page 2

### Inserts & Promotions

- Ace Hardware
- Dollar General
- Family Fare
- Martin's Super Markets
- Rural King
- Save A Lot

Inserts may vary by zip code



## Spoonholtz *Continued from cover*

**Public Schools** as part of the Casey's community giveback program.

Casey's first opened their doors as a general store in 1968 in Boone, Iowa, since then they have grown from the heart of one community to the next. Today, they have over 2,600 locations across 17 states, but still operate with the same purpose "to make life better for communities and guests every day."

Known for their homemade pizza, Casey's has spent over 35 years perfecting the art of providing a delicious slice or pie to travelers, friends, and families across the Midwest. **As the fifth largest pizza chain in the U.S.**, they've become well known for their **breakfast pizza, specialty pizzas like Taco, and kid-favorite plain cheese and pepperoni.**

Turning from Casey's and pizza to the increasingly popular Berrien Springs Pickle Festival and its return for a 4th year. The **Village of Berrien Springs, the Berrien County Historical Association (BCHA), and the Berrien Springs Community Library and the Pickle Committee** invite you to participate in the auxiliary events in June.

Kicking off the **Pickle Fest Preview Weekend** and the coronation ceremony for the **2024 Pickle Festival Royalty** at The History Center at Courthouse Square on **Saturday, June 15<sup>th</sup> at 6:00 p.m.** where a new **Grand Dillmeister, Princess, and Prince** will be crowned. Princess & Prince registration opens May 1<sup>st</sup> and will be available on the Berrien County Historical Association's website **berrien-history.org**. For more information about the pageant, including contestant requirements, please email **Rhiannon Cizon at rcizon@berrienhistory.org**.

Two-time winner **Winston Nwoke** will officially turn over the title for 2024 to a new Grand Dillmeister. Nominations open May 5<sup>th</sup>

nominees must be residents of **Berrien Springs, Berrien Center, or Oronoko Township**. To nominate an individual email **Kelly Ewalt at kelly@villageofberriensprings.com**. Voting will take place in June on the official Berrien Springs Pickle Festival Facebook page (facebook.com/BerrienSpringsPickleFestival).

On **Sunday, June 16**, runners, walkers, and joggers will enjoy the beauty of the **Andrews University** campus as they head to the finish line for the return of the **In a Pickle 5K Run and Walk**. Early bird registration is now open at [runsignup.com](http://runsignup.com). All registrations receive a t-shirt and a finisher's medal. Early bird pricing ends on May 11<sup>th</sup> and pre-registration ends on June 14<sup>th</sup>. Registration can be found directly at: [www.runsignup.com/Race/MI/BerrienSprings/InaPickle5K](http://www.runsignup.com/Race/MI/BerrienSprings/InaPickle5K).

The **Pickle Fest Scavenger Hunt** happens **June 24 – 30th**. All week, pickle fans are invited to visit participating businesses to search for a series of hidden **Dillard's, the official Pickle Festival mascot**. Participants can pick up their scavenger hunt sheet at the Berrien Springs Village Hall, the History Center at Courthouse Square, and the Berrien Springs Community Library starting June 20<sup>th</sup>. Completed forms must be returned to any of those three locations by 4:00 p.m. Monday, July 1st.

For additional details, including an updated schedule of events visit the Berrien Springs Pickle Festival's Facebook page (@BerrienSpringsPickleFestival) and the BCHA website (berrienhistory.org).

To get more information on upcoming events or to learn how the Chamber can help your business and Southwest Michigan grow, visit our website at [smrchamber.com](http://smrchamber.com). You can also connect with me directly at 269-932-4040 or [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com). I look forward to seeing you around Southwest Michigan!

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## Photo of the Week



### Michigan is home for these Bluebirds

Photo by Chris Loose-Randall

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

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**Josh Bishop**  
 Pastor

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 of our having severed our relationship with God was that sin and death rushed in to fill the void.

And so God the Son arrived in the person of Jesus Christ. On our behalf, he lived the life of perfect love that you and I have failed to live. In our place, he suffered and died at Golgotha to pay our debt of sin in full. And then—to make clear that he really is who he claims to be, and he really has done what he has promised to do—Jesus rose from the dead.

In 1 Corinthians 15, the apostle Paul does not simply say that Jesus is alive in our memories. He speaks of it as an actual event. And he's candid. "If Christ has not been raised," Paul says, "our preaching is useless, and so is your faith."

"But Christ has indeed been raised from the dead," Paul later says. Jesus lives. And because he does, we too shall live. Not through others' memories. But in reality. With Jesus. Forever.

*Prayer: Living Lord, in you I will never be forgotten. Never. Praise be to your holy name. Amen.*

Submitted by Pastor Josh Bishop  
 Grace Evangelical Lutheran Church, St. Joseph  
 Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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**Remembered**

*If Christ has not been raised, our preaching is useless and so is your faith. . . But Christ has indeed been raised from the dead.*  
 1 Corinthians 15:14,20

"He's not really dead as long as we remember him." "As long as we have memories of her, she will always be with us." In times of grief, it's easy to say these things. Well-intended? Yes. Solid and meaningful? Not really.

For instance, how much do you know about your great-great-grandparents? In terms of real years, they walked on this earth not too long ago. And yet, for most of us, they are little more than old pictures in an album. Memories fade. Quickly. And the same will apply to you and me. Sure, there might be smartphone footage of us uploaded into the cloud. But do people truly remember us after we're gone? Real memories rapidly go away.

Which brings us to Jesus. When God the Son entered our time and space, he did not come to soothe us with sentiment. He did not come to comfort us with clichés. He came to confront what was killing us. What was killing us was the guilt of our sin. The consequence

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**Marcy Simpson**

*Executive Director,  
Southwestern Michigan  
Tourist Council*

**Fun and interesting things to do in Southwest Michigan**

Spring is in the air. The days are getting longer, the birds are singing their joyous songs, and a gentle warmth replaces the winter chill. Get out and enjoy it. While you're at it, take in some of the fun and interesting things Southwest Michigan offers.

Head to downtown St. Joe's Lazy Ballerina Winery on Friday, April 12 from 4:00 p.m. to 7:00 p.m. to get linked with Forever Linked Permanent Jewelry. Kristy of Forever Linked will help you customize your bracelet, anklet, or necklace which is custom-fit and welded on permanently, so you never have to worry about it! Purchase a piece of permanent jewelry and receive a free glass of wine courtesy of Kristy.

Celebrate Spring with a friendly putting competition at Journeyman Distillery on Sunday, April 14. Sign up with your team of two and compete against another twosome at the Welter's Folly Big Cup Putting Tournament. Bring your putter or use theirs for the 9 hole cup challenge. Show up with your twosome for play from 11:30 a.m. to 4:00 p.m. and they will pair you with another twosome and slot you in. Game on—rain or shine!

Join The Box Factory for the Arts for their annual Rummage Sale April 18, 19 and 20. There will be a wide range of arts and crafts supplies, books, magazines, household goods, glass items, and furniture. The Rummage Sale is open to all on Thursday, April 18, 12:00–6:00 p.m.; Friday, April 19, 12:00–4:00 p.m.; and Saturday, April 20, 12:00–2:00 p.m. Sales are "as-is" and final. All proceeds will support the Box Factory's ongoing exhibitions, concerts, classes, and outreach.

Put your knowledge to the test with this month's themed trivia night, Friends. Silver Harbor Brewing Company invites you to their trivia night of the classic American sitcom on April 18 at 7:00 p.m. Grab a Friend(s), come solo ... either way bring your A game.

Twin City Players announces the 5th production of its 2023-2024 91st Mainstage Season, the classic Neil Simon farce, Rumors.

When they gather to celebrate a wedding anniversary, four New York power couples experience a severe attack of Farce. At a tastefully appointed townhouse, the Deputy Mayor of New York has just shot himself. Though only a flesh wound, the host lies bleeding in the other room, and someone must get "the story" straight. The evening spins into classic farcical hilarity as the confusions and miscommunications mount. Performance dates are April 19 - May 5.

Mark your calendar for The Livery's 10th Annual Funk Fest as NOBO presents: A 420 party with The Go-Rounds and Seth Bernard. The Livery will have its yearly celebration of all things sour, wild, and funky – Saturday, April 20 at 1:00 p.m. This beer release event is a showcase of the barrel program's unique profile of these naturally fermented brews. A true labor of love, most of these beers take years to evolve into what they will serve.

Sister Lakes Brewing Company will be welcoming Herbal Meadows Botanicals on Wednesday, April 24 6:30 p.m. They will teach you how to create three small, handcrafted salves. We will discuss a few native plants that you can forage to add to your salve-making practices at home, learn to weigh oils, butter & local beeswax as well as a brief discussion on oil infusions. Make & take three 1 oz. salves accompanied with a lifetime of knowledge while spending the evening with like-minded people.

If you would like more information on these and many more events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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# Gotcha Doin' Good

## Cheryl Clark

There's a lot that goes on behind the scenes of the Blossomtime Festival and community pageants. Cheryl is one of many unsung heroes who work with young women in learning skills needed for job interviews and proper skin care. She dedicates countless hours and shares her wealth of knowledge to make certain that those who come in her studio walk out with a positive view of themselves and confidence in presenting themselves professionally.



Thanks for being **AWESOME!**

**Do you know someone doing good in Berrien County?**

Help us recognize them! Nominate them for our Gotcha Doin' Good feature to celebrate acts of kindness in our community! Email [kellygampel@berriencommunity.org](mailto:kellygampel@berriencommunity.org) or visit [www.berriencommunity.org/GotchaDoinGood](http://www.berriencommunity.org/GotchaDoinGood)

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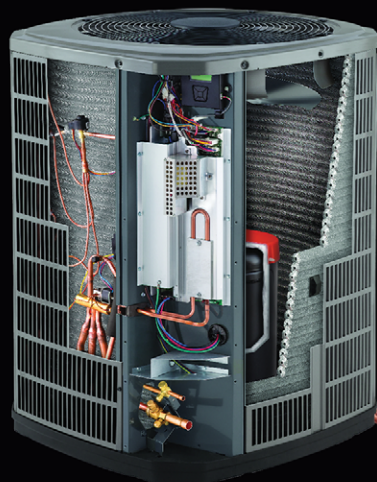
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## AGE OF SYSTEM

## EXTENT OF PROBLEMS

### REPAIR

Under 10 Years

- More efficient
- Under warranty
- Current Freon Standards

### REPLACE

Over 10 Years

- Much less efficient
- Increased repair costs
- Obsolete Freon refrigerant

### REPAIR

Minor

- Drain line clogs
- Electrical problems
- Broken or loose ductwork

### REPLACE

Extensive

- Compressor
- Condenser coils
- Blower motor

## COST OF REPAIRS

## FREQUENCY OF REPAIRS

### REPAIR

Less than 50% cost of new unit

- Don't spend money on a new unit while the warranty will still covers repairs.

### REPLACE

More than 50% cost of new unit

- It may seem pricey but a new high efficiency unit will save you money over time

### REPAIR

Less than 2 repairs in 10 years

- Regularly scheduled maintenance has been done

### REPLACE

3 or more major repairs

- Regularly scheduled maintenance has not been done

## SIZE OF UNIT

### REPAIR

Just right

- Ensure your unit fits the size of your home so that it runs at peak performance and lasts longer

### REPLACE

Too big or too small

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**Don  
Stuart**

*Humorist*

**Trivia That'll Really Tax You**

Did you know?...The federal income tax was born over 100 years ago, in February, 1913, making it waaaaay younger than my kids think I act.

I basically know zilch about the federal tax code, although every year, I'm told the same thing – the IRS will NEVER accept that as an acceptable excuse to not file a tax return.

Certainly, there's a lot that I *could* know about the tax code, if I wanted to, since I read somewhere that there are over seven million words in our nation's official tax regulations. Yes, that's seven million, which, in mathematical jargon, is known as a "really big honkin' number."

I don't know who actually counted all those words in the tax laws, but thankfully, there are people out there on the world wide web who are nerd—sorry, dedicated enough—to do stuff like that, thus giving me the opportunity to aggregate a bunch of useless trivia about taxes that I hope will make this 2024 tax season one of your merriest and brightest ever.

• The first income tax ever was supposedly enacted in 1404 in England, when Henry IV was king. Perhaps relatedly, Henry's Wikipedia biography says he spent most of his 14-year reign "defending himself against plots, rebellions and assassination attempts."

• Here's a quote about taxes that I liked: "People who complain about taxes can be divided into two classes: men and women."

• During World War I, the top U.S income tax rate was, gulp, 77 percent. Holy King Henry IV!!!!

• I've read on probably a dozen different websites the factoid that during the reign of Russian Czar Peter the Great, men had to pay a tax if they wore a beard. But he eventually gave up on enforcing this tax, partly because his tax collectors said the collection process was "getting way too hairy," and partly because everyone wearing a beard had started calling him "Peter the Meh."

• A pithy tax quote: A tax loophole is "something that benefits the other guy. If it benefits you, it's tax reform." –Russell B. Long, U.S. Senator.

• Incidentally, Long was portrayed in the motion picture "JFK" by Walter Matthau, which I mention mainly because if nothing else in

this column provides a chuckle, surely you can think of something Walter Matthau once did that will.

• Forbes magazine has a contributor named Kelly Phillips Erb, who's a tax lawyer, and whose motto is "Paying tax is painful, but reading about it shouldn't be." Hmmm, I don't know about that. . .Kelly Phillips may be ingesting some Erb, if you know what I mean. Especially when you consider that the instructions for the "easiest" individual tax form, the 1040, are 114 pages loooooong. That sounds like a LOT of painful reading to me.

• Kelly Phillips Erb apparently reeeeaally loves taxes, to the point that all of her online resumes and biographical snapshots mention that she's a member of the "Tax Supper Club of Philadelphia." Rumor has it this is a group of tax lawyers who meet regularly to quaff pints of ale and sing ancient pub songs extolling the exploits of King Henry IV.

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<p><b>Just Listed!</b></p>  <p><b>\$465,000</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 3 BA – 2,332 sq ft</li> <li>• Lake views</li> <li>• Immaculate end unit</li> <li>• Cook's kitchen</li> <li>• MLS # 24016075</li> </ul>	<p><b>New Listing!</b></p>  <p><b>\$459,900</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 2 BA – 1,684 sq ft</li> <li>• New build condo</li> <li>• Fireplace in great room</li> <li>• Oversized garage</li> <li>• MLS # 24016131</li> </ul>	<p><b>Just Listed!</b></p>  <p><b>\$334,999</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 2 BA – 1,875 sq ft</li> <li>• Prime Lakeshore location</li> <li>• Vaulted ceiling</li> <li>• Fenced backyard</li> <li>• MLS # 24014775</li> </ul>	<p><b>Price Improvement</b></p>  <p><b>\$325,000</b></p> <ul style="list-style-type: none"> <li>• 1 BA - 1,920 Sq ft</li> <li>• Barndominium</li> <li>• Man cave/she shed/toy storage</li> <li>• Great location</li> <li>• MLS # 23135248</li> </ul>	<p><b>New Listing!</b></p>  <p><b>\$155,000</b></p> <ul style="list-style-type: none"> <li>• Vacant lot .35 acres</li> <li>• Views of LK MI</li> <li>• Private beach</li> <li>• Great location</li> <li>• MLS # 24016239</li> </ul>
<p><b>Vacant Lot</b></p>  <p><b>\$50,000</b></p> <ul style="list-style-type: none"> <li>• .45 acres</li> <li>• Perfect building site</li> <li>• No HOA fees</li> <li>• Close to amenities</li> <li>• MLS # 24014133</li> </ul>	<p><b>Just Listed!</b></p>  <p><b>\$298,500</b></p> <ul style="list-style-type: none"> <li>• 3,112 sq ft</li> <li>• Retail/Commercial</li> <li>• Multiple opportunities</li> <li>• 3 acres open space</li> <li>• MLS # 24016024</li> </ul>	<p><b>Retail/Commercial</b></p>  <p><b>\$275,000</b></p> <ul style="list-style-type: none"> <li>• 1,298 sq ft</li> <li>• Great opportunities</li> <li>• 2 deep boat docks</li> <li>• Close to attractions</li> <li>• MLS # 21109069</li> </ul>	<p><b>New Listing!</b></p>  <p><b>\$160,000</b></p> <ul style="list-style-type: none"> <li>• Retail/ Commercial 1,650 sq ft</li> <li>• Endless possibilities</li> <li>• Ample parking</li> <li>• Small town charm</li> <li>• MLS # 24013291</li> </ul>	<p><b>Business Opportunity</b></p>  <p><b>\$99,900</b></p> <ul style="list-style-type: none"> <li>• Commercial</li> <li>• 3,089 sq ft</li> <li>• Well established business</li> <li>• All equipment included</li> <li>• MLS # 24007412</li> </ul>





# Jarabe Mexicano



**DISCOVERY SERIES**

## Jarabe Mexicano Friday, April 19, 8 p.m.

This fiesta will be one to remember! Jarabe Mexicano captures the nostalgic spirit of their border roots with their brand of "Bordeño-Soul," highlighting an eclectic mix of genres from Mexican Folk, Rock & Roll, and Norteño/Tex-Mex to Latin Rock, Trio Romántico, and popular Cumbia. Their traditional Mariachi string instruments and Norteño-inspired drums complement dramatic vocals in English, Spanish, and Spanglish.

**BUY TICKETS TODAY!**



This activity is supported by the Michigan Arts & Culture Council



**TheMendelCenter.com/events**

Box office: 269-927-8700, option 1 | Events subject to change.  
Lake Michigan College Mendel Center 2755 E. Napier Ave., Benton Harbor, MI 49085



## MEET THE MASTERS!



**CHUCK HARRISON**  
UNITED STATES MARINE CORPS  
9/1965 - 9/1967

### VA HANDICAP

**"I enlisted - figured I was owed nothing."**

I enlisted in the Marine Corps right out of high school and started boot camp in September of 1965. Once training was over it was off to Vietnam I went. I served in the Mekong Delta in South Vietnam. We floated over to Nam – the Navy providing the transport for what's known as a Battalion Landing team. We floated the coast of Nam for three months going in and out of hot spots. For combat missions I was assigned to the Fifth Division 26 Marines Delta Co., after a mission was complete I went back to my outfit for what we called a shore party to await the next mission. I was almost 23 years old when I rotated back to the world and was discharged from the Marines – completely unaware of the toxin exposures we all know today as Agent Orange.

In my early thirties my health took a turn and lead up to a massive heart attack at the age of 36 which resulted in permanent damage to my heart. This was followed by bleeding issues, skin cancers, blood clots, Non-Hodgkin's Lymphoma cancer and peripheral artery disease that resulted in a left leg amputation.

In 2012 I started using VA health care to get my medications and have been happy with the care I receive. I did not ask the VA for any type of compensation, my reasoning was I had enlisted and volunteered to go to Vietnam – I was not slated to go so I figured I was owed nothing.

Well my daughter Heather didn't see it that way and in 2021 she championed my cause, convincing me to visit the Berrien County Veteran Service office who in turn convinced me to file a claim. As a result I was able to get out of my own way and VA Compensation was awarded for the illnesses that have riddled my body due to my exposure to Agent Orange.

### What is your Veteran Benefit Handicap?

Come improve your knowledge to become a **MASTER** & overcome the obstacles that separate you from your VA benefits.

### MASTER your VETERAN BENEFITS!

**May 30th, 2024 4:00pm – 7:00pm**



### HIDDEN POINTE PARK

1062 Nickerson Ave., Benton Harbor, MI 49022

**REGISTRATION REQUESTED – WALK ON'S WELCOME**

269-983-7111 ext 8224 or veterans@berriencounty.org



**A VETERAN SERVICE OFFICE FOCUSED ON YOUR YOUR BENEFITS**







BUILT



PROUD



**2024 FORD EDGE SEL ALL WHEEL DRIVE**

Atlas Blue Metallic, Active X Seating Material, Heated Steering Wheel, 18 Inch Bright Machined Aluminum Wheels, Panorama Vista Roof, Wireless Charging Pad, Remote Start, Power Liftgate, and Much More! F24015

MSRP.....\$44,750  
 SIEMANS DISCOUNT.....- 1,505  
 LOW APR RETAIL CUSTOMER CASH\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$42,245**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$41,795**  
**PLUS 0.0% FOR 48 MONTHS,**  
**0.9% FOR 60 MONTHS**

(\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD TRANSIT 350 BATTERY ELECTRIC VEHICLE**

Oxford White, Cloth Seats, Power Heated Mirrors, Front Overhead Shelf, Cruise Control, and Much More! F23134

MSRP.....\$58,320  
 SIEMANS DISCOUNT.....- 1,825  
 RETAIL CUSTOMER CASH\*\*.....- 7,500  
**SALE PRICE FOR EVERYONE \$48,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$48,495**  
**OR 0.0% FOR 60 MONTHS**  
**or 1.9% FOR 72 MONTHS**

(\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT/RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD EXPLORER XLT 4WD**

Agate Black Metallic, B&O 12 Speaker Sound System, Wireless Charging Pad, Adaptive Cruise Control, Navigation, 20 Inch Premium Painted Aluminum Wheels, Trailer Tow Package, Twin Panel Moonroof, Heated Steering Wheel, Remote Start, and Much More! F23309

MSRP.....\$51,915  
 SIEMANS DISCOUNT.....- 1,920  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$48,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$48,495**  
**PLUS 0.0% FOR 48 MONTHS,**  
**0.9% FOR 60 MONTHS**

(\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD F-150 LIGHTNING**

Azure Gray Metallic, Mobile Power Cord, Pro Power Onboard 9.6 KW, 18 Inch Machined Black High Gloss Wheels, Heated Front Seats, 360 Degree Camera, Forward Sensing System, 12 Inch Touchscreen, Blind Spot and Cross Traffic Alert, Lane Keeping System, Interior Work Surface, and Much More! F23313

MSRP.....\$59,485  
 SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 1,990  
 RETAIL BONUS CASH\*\*.....- 7,500  
**SALE PRICE FOR EVERYONE \$49,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$49,495**  
**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(\* WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD F-150 SUPERCREW XLT 4X4**

Atlas Blue Metallic, XLT Sport Appearance Group, 20 Inch Six Spoke Aluminum Wheels, Locking Rear Axle, Remote Start, Heated Front Seats, 2.7 EcoBoost V6 Engine, Reverse Sensing System, and Much More! F23278

MSRP.....\$59,885  
 SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 4,390  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
**SALE PRICE FOR EVERYONE \$53,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$52,995**  
**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD MUSTANG MACH 1 COUPE**

Fighter Jet Gray, Leather Seats, 19 Inch Tarnished Dark Low Gloss Wheels, B&O 12 Speaker System, Navigation, Mach 1 Appearance Package, 10 Speed Automatic Transmission, Security Package, and Much More! F23058

MSRP.....\$64,030  
 SIEMANS DISCOUNT.....- 4,035

**AS LOW AS \$59,995**



**2023 FORD BRONCO ADVANCED 4X4 BADLANDS**

Hot Pepper Red, Leather/Vinyl Seats, 2.7 V6 Engine, 360 Degree Camera, Sasquatch Package, Gray Hardtop, Remote Start, Heated Front Seats, 12 Inch Touchscreen, and Much More! F23312

MSRP.....\$65,840  
 SIEMANS DISCOUNT.....- 1,845  
 BONUS CUSTOMER CASH\*\* - 1,000

**AS LOW AS \$62,995**

(\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD F-150 SUPERCREW LARIAT 4X4**

Rapid Red Metallic, Leather Bucket Seats, Wheel Well Liner, Twin Panel Moonroof, Max Trailer Tow Package, 3.5 EcoBoost V6 Engine, 20 Inch Chrome-Like PVD Wheels, Wireless Charging Pad, Heated/Vented Front Seats, Locking Rear Axle, Navigation, Interior Work Surface, Power Tailgate, Tailgate Step, LED Box Lighting, 36 Gallon Fuel Tank, B&O Unleashed 18 Speaker Sound System, Partitioned Lockable Storage, and Much More! F23298

MSRP.....\$74,545  
 SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 5,050  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 2,000  
**SALE PRICE FOR EVERYONE \$67,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$66,995**  
**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS**

(\*WITH APPROVED CREDIT)(\*\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)(\*\*MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)

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**2023 DODGE HORNET GT ALL WHEEL DRIVE**

Blue Bayou, Uconnect 5 With 10 Inch Screen, Blind Spot and Cross Path Detection, Full Speed Forward Collision Warning, Lane Keep Assist, Rear Park Assist, Adaptive Speed Control, and Much More!  
C23237

MSRP.....\$32,825  
SIEMANS DISCOUNT..- 2,330

**AS LOW AS \$30,495**



**2023 JEEP CHEROKEE ALTITUDE LUX 4X4**

Diamond Black Crystal, Leather Seats, 18 Inch Black Spoke Wheels, Remote Start, Heated Steering Wheel, Heated Front Seats, Power Liftgate, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Lane Departure Warning, Parallel and Perpendicular Park Assist, Navigation, and Much More!  
C23048

MSRP.....\$41,230  
SIEMANS DISCOUNT..- 4,235

**AS LOW AS \$36,995**



**2023 RAM 1500 CLASSIC TRADESMAN CREW CAB 4X4**

Diamond Black Crystal, Tradesman Black Package, Anti Spin Rear Axle, Class IV Receiver Hitch, Black Aluminum Wheels, Black Accents, Keyless Entry, and Much More!  
C23178

MSRP.....\$48,250  
SIEMANS DISCOUNT..- 6,255

**AS LOW AS \$41,995**



**2023 DODGE CHARGER R/T DAYTONA**

Destroyer Gray, 5.7 HEMI V8 Engine, Power Sunroof, Daytona Edition, 19 Harman Kardon Speakers, Power Sunroof, Navigation, Adaptive Cruise Control, Lane Departure Warning, Heated Steering Wheel, Blind Spot and Cross Path Detection, Heated Front Seats, and Much More!  
C23136

MSRP.....\$55,085  
SIEMANS DISCOUNT.....- 2,390  
GREAT LAKES BC RETAIL BONUS CASH\* - 3,000  
NATIONAL POWER DOLLARS RETAIL BONUS CASH\* - 3,700

**SALE PRICE FOR EVERYONE \$45,995**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$45,495**  
(\*MUST QUALIFY)



**2023 JEEP GRAND CHEROKEE LIMITED 4X4**

Baltic Gray Metallic, Dual Pane Panoramic Sunroof, Heated First and Second Row Seats, Heated Steering Wheel, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Adaptive Cruise Control, Remote Start, and Much More!  
C23231

MSRP.....\$55,685  
SIEMANS DISCOUNT.....- 1,621  
STANDALONE 10% BELOW MSRP - 5,569

**SALE PRICE FOR EVERYONE \$48,495**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$47,995**  
(\*MUST QUALIFY)



**2023 RAM 3500 REGULAR CAB 4X4 DEMO**

Bright White, Heavy Duty Snow Plow Prep Group, Chrome Appearance Group, Heated Mirrors, Windows and Locks, Rear Sliding Window, Clearance Lamps, Trailer Brake Controller, Touchscreen Radio, Instrument Panel Auxiliary Switches, Weather Guard Aluminum Toolbox, Back Rack, and Much More!  
C23207

MSRP.....\$59,630  
ADD FOR WEATHER GUARD TOOLBOX & BACK RACK ± 3,987  
SUBTOTAL.....\$63,617  
SIEMANS DEMO DISCOUNT.....- 10,622

**AS LOW AS \$52,995**



**2023 JEEP WRANGLER UNLIMITED RUBICON 4XE**

20<sup>th</sup> Anniversary Edition! Sting Gray, Nappa Leather Seats, Black 3 Piece Hardtop, Integrated Off Road Camera, Tru-Lok Front and Rear Axle, Navigation, Trailer Tow and Heavy-Duty Electrical Group, Mesh Sunbonnet Top, Cargo Tub Liner, and Much More!  
C23181

MSRP.....\$75,085  
SIEMANS DISCOUNT..- 8,090

**AS LOW AS \$66,995**



**2024 RAM 2500 MEGA CAB LARAMIE 4X4**

Granite Crystal, Leather Heated Seats, Night Edition, 6.7 Cummins Turbo DIESEL Engine, Power Sunroof, Wheel-to-Wheel Sidesteps, 20 Inch Black Wheels, Navigation with 12 Inch Screen, Sport Performance Hood, Anti Spin Rear Axle, Heated Seats, 17 Harman Kardon Speakers, Wireless Charging Pad, and Much More!  
C24004

MSRP.....\$86,875  
SIEMANS DISCOUNT.....- 3,880  
BONUS CASH.....- 1,000

**SALE PRICE FOR EVERYONE \$81,995**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$81,495**  
(\*MUST QUALIFY)

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**JEEP LIMITED 4X4**  
**24,691**

37K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Touchscreen Display, Blind Spot Assist, Lane Departure Warning, Front Collision Mitigation, Jeep Certified! Sting-Gray Clearcoat, U23188



**2021 CHEVY EQUINOX LT AWD**  
**NOW \$23,482**

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Lane Departure Assist and Warning, Front Collision Warning with Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Cajun Red, U24013



**2021 CHEVY SILVERADO 1500 LT CREW CAB 4X4**  
**NOW \$37,771**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 4K Miles! Security Cover, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Satin Steel Metallic, F23138B



**2021 JEEP GRAND CHEROKEE LAREDO 4X4**  
**NOW \$32,401**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Altitude Appearance Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U23187



**FORD F-150 LARAMIE SUPER CAB 4X4**  
**40,549**

Aluminum Wheels, 37K Miles, Remote Start, Navigation, Power Adjust Pedals, Heated Steering Wheel, Blind Spot Monitor, Trailer Brake Controller, Diamond Black Crystal Pearlcoat, F23331A



**2022 FORD ECOSPORT SES 4X4**  
**NOW \$22,787**

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, F23207A



**2022 FORD RANGER XLT SUPERCREW 4X4**  
**NOW \$33,874**

2.3 EcoBoost Engine, 10 Speed Automatic, Matte Black Wheels, 49K Miles, Security Cover, Running Boards, Remote Start, SYNC 3, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Desert Sand, C23241A



**2020 RAM 2500 LARAMIE MEGA CAB 4X4**  
**NOW \$55,358**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A



**FORD SUPER DUTY CAB BOX TRUCK**  
**25,995**

DIESEL Engine, 6 Speed Power Windows and Locks, Limited Slip Axle, Remote Start, Oxford White, F22271A



**2022 FORD BRONCO ADVANCED OUTER BANKS 4X4**  
**NOW \$42,500**

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A



**2020 FORD F-150 XLT SPORT SUPERCREW 4X4**  
**NOW \$35,943**

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, Bedliner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U23181



**2019 FORD F-350 XLT SRW CREW CAB 4X4**  
**NOW \$49,860**

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

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**FORD F-150 CREW 4X4**  
**34,904**

Aluminum Wheels, 59K Miles, Security Bed Appearance Package, 36 Gallon Fuel Tank, Power Windows, Power Locks, Power Side Mirror, Power Side Window, Power Side Rear Window, CD-Player, 36 Gallon Fuel Tank, Trailer Tow Package, Ford Certified! Race Red, C22251A



**2022 FORD EDGE SEL AWD**  
**NOW \$30,754**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 25K Miles! Remote Start, Navigation, SYNC 4A, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue, U24031



**2018 JEEP COMPASS SPORT 4X4**  
**NOW \$19,995**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, Only 48K Miles, Remote Start, Leather Heated Front Seats, Heated Steering Wheel, Sport Appearance Package, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C22269B



**2015 RAM 2500 BIG HORN CREW CAB 4X4 DIESEL**  
**NOW \$33,938**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 138K Miles, RAMBOX Cargo Management System, Bedliner, Running Boards, Remote Start, Black Appearance Group, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, C24096A



**2021 JEEP WRANGLER UNLIMITED 4X4 80TH ANNIVERSARY**  
**NOW \$39,883**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, Leather Heated Front Seats, Heated Steering Wheel, Jeep 80th Anniversary Console Badge, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F24107A



**2012 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$16,903**

5.0 V8 Engine, 6 Speed Automatic, Chrome Clad Wheels, Only 87K Miles! Pickup Bed Cap, Bedliner, Running Boards, Power Driver's Seat, Power Adjust Pedals, Power Side Rear Window, CD-Player, 36 Gallon Fuel Tank, Trailer Tow Package, Trailer Sway Control, Reverse Sensing System, Tuxedo Black Metallic, F23211B

**Siemans, MI**  
**925-3673**  
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-   
**Dennis Varo**
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**Greg Kantauskas**
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**Jim McLean**
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**Jon Weber**
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**Tim Place**
-   
**Bob Betker**
-   
**Alisha Danneffel**
-   
**Jonathan Ingels**
-   
**Jeff Miller**








**2021 JEEP WRANGLER  
UNLIMITED WILLYS 4X4**  
**NOW \$36,500**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 40K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Snazberry Pearlcoat, U24054



**2021 TOYOTA TACOMA  
SR5 ACCESS CAB 4X4**  
**NOW \$34,648**

2.7 Engine, 6 Speed Automatic, Aluminum Wheels, Only 30K Miles! Bedliner, Running Boards, Power Windows and Locks, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Magnetic Gray Metallic, U24059



**2021 CHRYSLER  
PACIFICA TOURING L**  
**NOW \$30,995**

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Power Driver's Seat, Heated Steering Wheel, Leather Heated Front Seats, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Side Side Doors, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Brilliant Black Crystal, U24056



**2020 DODGE JOURNEY  
CROSSROAD**  
**NOW \$20,995**

2.4 Engine, 4 Speed Automatic, Aluminum Wheels, 71K Miles, Power Driver's Seat, 3<sup>rd</sup> Row 50/50 Folding Seat, Power Sunroof, Touchscreen Display, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Billet Silver, U24052

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**2021 JEEP GRAND CHEROKEE  
80TH ANNIVERSARY EDITION 4X4**  
**NOW \$34,650**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, U24053



**2003 FORD THUNDERBIRD  
CONVERTIBLE**  
**NOW \$20,819**

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**Moody** *Continued from cover*

In prior years, these venues were centered near the Main Gate, seemingly disconnected from the excitement of the golf tournament. Visitors could only access them at the beginning or end of their visit to the Championship. Now, they will be able to utilize the Pure Michigan Championship Courtyard as their headquarters, just a short distance from the golf action.

Nearby, visitors will once again be attracted to the Makers Trail 19<sup>th</sup> Hole, showcasing local brews and wines. It's located between Holes 16 and 17. Observers of tournament crowds since its beginning in 2012 believe adding the Makers Trail led to significantly younger fans (under 40) spending more time at the SPGA event.

Boretti said bleacher seating for the general public will also be added this year at Hole 16, in addition to the usual bleachers at #1 Tee and #18 Green.

Changes in parking may also bring some smiles to the faces of longtime tournament attendees who sometimes grumbled about having to ride buses from Riverview Drive at the Charter School parking lot. Boretti says this year General Public Parking will be in the big empty lots at the corner of Upton Drive and Whitwam Drive, with shuttle buses taking you to the Main Gate at the Clubhouse on Graham Avenue.

Volunteers and Sponsors will find their parking area much closer as well, along Graham Avenue near the Main Gate in space re-assigned when those KitchenAid and Community buildings are moved to the new Pure Michigan Championship Plaza.

Souvenir merchandise buyers will still be able to buy their favorite items as they head for the exits, and not have to carry them around all day. The 'Merch Tent' will be in one of Harbor Shores permanent buildings, the Learning Center, located close to the Main Gate where the shuttle buses will transport you back to your car.

Something that will change very little, because it has worked so well in the past is the Senior PGA Trolley/ system. Boretti told us the trolley stops around Harbor Shores will be similar to past years, however she will add additional trolley units, anticipating a large crowd for this final run of the event and a strong field of golfers expected to compete.

We asked Chelsea to give us a look behind the scenes as she begins creating this 'city within a city.' She emphasized that it's very much a team approach, with the professional PGA managers making the plans but a huge group of contractors and vendors implementing those plans, starting today.

For example, workers today will begin erecting 70,000 sq. ft. of tents—65,000 sq. ft. with flooring. They'll put up more than a mile of chain link fencing and almost two

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and a half miles of windscreens. Power cables, internet cables, generators and eventually television equipment will be placed in all corners of the golf course. Boretti pointed out that NBC and Golf Channel will televise 13 hours of the Championship around the World, showcasing Southwest Michigan.

That element of community branding is an unusual aspect of this golf event that rarely comes up in others. She acknowledged that it's usually just about the golf, but here it's different, it's about the entire community showing itself off to the World. It's a special responsibility that Boretti said she treasures and takes very seriously as she builds the physical aspect of the event for a final time.

Many of the big-ticket items in the SPGA build-out come from national sources on national contracts for the several major tournaments directly managed by the PGA of America. It makes business sense. However, Boretti says, many perishable items or one time purchases are sourced from local and regional vendors. Sometimes the quantity needed dictates larger suppliers: examples like 286 golf carts, 353 compatible two-way radios, eleven Leaderboards and TV camera towers.

There are short-term job opportunities created by the SPGA Championship. While major contractors and vendors bring their managers and directors along with them, they often hire support staff and day labor locally, either directly or through local employment agencies. Boretti suggested that if employment at the tournament is your goal, you should contact the local PGA office by email: [spgabh@pgahq.com](mailto:spgabh@pgahq.com) Indicate your area of experience or expertise and they will direct your inquiry to appropriate vendors who may be hiring.

Boretti said construction and installation activity will gradually increase over the next couple of weeks and spread over the entire Harbor Shores site as we move forward into May. Tear down and removal goes faster but still takes several weeks following the conclusion of the Championship May 26. When it's all over, Boretti expects to move on to another PGA-managed golf event a year or more in the future.

Pat Moody  
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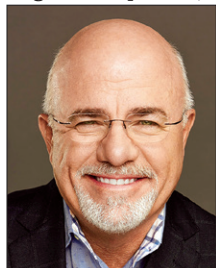
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**Dave Ramsey**  
Financial Expert  
The Ramsey Show

**Dave Says**

**Well-meaning, but Misguided**

Dear Dave,  
Our son will be graduating from high school in May, and then heading off to college in August. He will also be working during the summer to save up money for school. When classes begin, do you think he should continue working a part-time job, or would it be better for him to focus solely on his studies?

Brenda

Dear Brenda,  
There's really nothing wrong with either approach, especially during a kid's first semester in college. As a parent, though, I'd urge you not to fall into the trap of thinking his grades will go down if he holds a job while in school. Research actually shows that, on average, kids who work while in college carry higher grade point averages than those who don't.

The reasons for this differ, depending on who you ask, but I think a lot of it has to do with them having to learn to manage

their time—and their lives—more effectively. Lots of kids could pay their way through school, and not have to worry about student loans, if they just used some of the time they spend watching television and on social activities at a job.

We never required our kids to work during the school year. But when they came home for the summer, there was no such thing as just lying around the house all day. They had jobs, and they made money. Of course, some of it went toward having a little fun during their time off. But we made sure they set some aside for the next school year, too.

Long story short, the philosophy of not wanting kids at college to work so they can spend all their time studying is well-meaning, but misguided. For the most part, kids who work while they're in school will make better grades and develop into more mature and well-rounded individuals.

I hope this helps, Brenda!

—Dave

*\* Dave Ramsey is an eight-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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### The Woods Fitness Park Announces New Rental Pavilion

Southwest Michigan Regional Chamber to host Ribbon Cutting and Business After Hours April 18

Benton Harbor, Michigan – What was initially an opportunity to bring fitness outdoors during COVID has turned into one of Southwest Michigan's biggest outdoor playgrounds where guests can walk, run, crawl, jump, climb, and swing their way over 40-acres of land. The Woods Fitness Park is now expanding with the addition of a new pavilion that can be rented for a multitude of events.

Open to all ages, abilities, and even dogs, The Woods Fitness Park provides hours of outdoor fun with over 60 obstacles and fun zones, walking trails, and the peaceful sounds of nature. Open sunrise to sunset daily, The Woods currently offers opportunities for summer camps, get-togethers, birthday parties, corporate events, or solo outdoor enthusiasts. Some of the obstacles include monkey bars, tunnels, ropes, walls, and a zip-line that allow for both individual and team development challenges.

"While thinking of the next phase to The Woods, a Pavilion was a natural addition. We already offer picnic tables and a grill for visitors to use, now we have a dedicated area that provides shelter from unfavorable weather and doubles as a dedicated space for groups and parties to gather," says owner Michael Petlick.

The 1,500 square foot Pavilion will be able to accommodate 100 plus people at tables, adding an extra element of both shelter and respite from days filled with sun and fun at the park.

"Nature is one of our most under-appreciated and under-utilized amenities in Southwest Michigan. We applaud Mike and his team for the skillful way they combined nature together with fitness and fun, creating a must-visit destination for visitors and locals alike," says Arthur Havlicek, President & CEO of the Southwest Michigan Regional Chamber.

The Woods will serve as host once again to the Midwest Canine Obstacle Run June 7th through the 9th. Participants will compete in the 5k with their canine partners on a leash as they tackle wooded trails, creek beds, dirt and water, along with over 40 obstacles to test teams of all abilities. Interested parties are encouraged to visit [midwestcanineobstacle.com](http://midwestcanineobstacle.com) or search "Midwest Canine Obstacle Run" on Facebook.

For more information on The Woods Fitness Park, including purchasing passes and signing the waiver, visit [thewoodsfitnesspark.com](http://thewoodsfitnesspark.com) or call 269-876-2483. The Woods Fitness Park is located at 2400 Dewey Ave. Benton Harbor, MI 49022.



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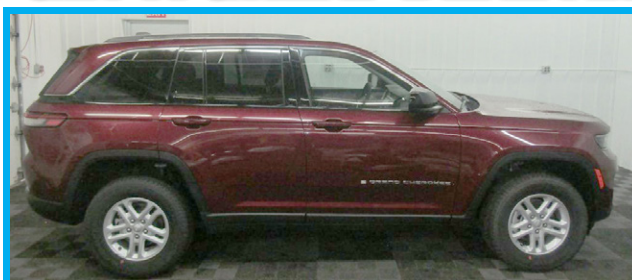
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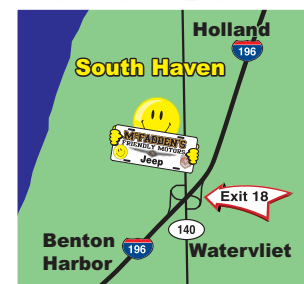


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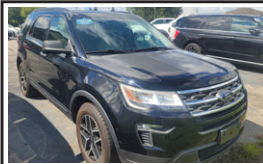
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**Owner Assurance**

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**Hyundai Complimentary Maintenance**  
3 Years Free Maintenance

\*\*36 month lease, 10k miles, per year, excludes plates, tax & doc fees. Must qualify and finance thru HMFC. Offers expire 4/30/24. See salesperson for details.

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# \$25 OIL CHANGE CLUB!

SEE A SALESPERSON FOR DETAILS

**TOYOTA**

Offers end April 30

For all Toyota offers [toyota.com](http://toyota.com)

# CHOICES

**TOYOTA HAS MORE AWD & ELECTRIFIED CHOICES THAN ANYONE ELSE!**

RAV4	TUNDRA	HIGHLANDER	CAMRY
<p><small>Hybrid Models</small> <b>BUILT IN THE USA!</b></p> <p>new 2024 RAV4 Gas or 2024 RAV4 Hybrid <small>excludes RAV4 Prime</small></p> <p><b>4.75%</b> APR Financing for <b>60 Mos.</b><sup>2</sup></p> <p>-or- 5.75% APR for 72 Mos.</p> <div style="background-color: #ffc107; padding: 5px; margin-top: 5px;"> <p>-or- lease a new <b>2024 RAV4 LE Gas Model #4430</b> \$299/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease</p> <p><b>\$299</b> Per Mo. 36-Mo. Lease <b>\$3299</b>-Due at Signing <small>Excludes applicable taxes &amp; fees.</small></p> </div>	<p><b>BUILT IN THE USA!</b></p> <p>new '23/'24 Tundra Gas or '23/'24 Tundra Hybrid <small>excludes TRD Pro</small></p> <p><b>2.25%</b> APR Financing for <b>48 Mos.</b><sup>4</sup></p> <p>-or- 4.25% APR for 60 Mos. -or- 5.25% APR for 72 Mos.</p> <div style="background-color: #ffc107; padding: 5px; margin-top: 5px;"> <p>or new '23/'24 Tundra Hybrid <small>excludes TRD Pro</small></p> <p><b>\$1500</b> Customer Cash</p> <p>or new '23/'24 Tundra Gas</p> <p><b>\$1000</b> Customer Cash</p> </div>	<p><b>BUILT IN THE USA!</b></p> <p>new '24 Highlander Gas <small>excludes Hybrids &amp; Grand Highlander</small></p> <p><b>4.75%</b> APR Financing for <b>60 Mos.</b><sup>2</sup></p> <p>-or- 5.75% APR for 72 Mos.</p> <p>-or- 5.75% APR Financing on new 2024 Highlander Hybrids<sup>6</sup></p> <div style="background-color: #ffc107; padding: 5px; margin-top: 5px;"> <p>or new 2024 Grand Highlander Gas <small>excludes Hybrids</small></p> <p><b>\$1000</b> TFS APR Cash</p> <p>or new 2024 Grand Highlander Hybrid</p> <p><b>\$500</b> TFS APR Cash</p> </div>	<p><b>BUILT IN THE USA!</b></p> <p>new 2024 Camry Gas <small>excludes Hybrids</small></p> <p><b>4.75%</b> APR Financing for <b>60 Mos.</b><sup>2</sup></p> <p>-or- 5.75% APR for 72 Mos.</p> <p>-or- 5.75% APR Financing on new 2024 Camry Hybrids<sup>6</sup></p> <div style="background-color: #ffc107; padding: 5px; margin-top: 5px;"> <p>-or- lease a new <b>2024 Camry LE Gas Model #2532</b> \$309/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease</p> <p><b>\$309</b> Per Mo. 36-Mo. Lease <b>\$3299</b>-Due at Signing <small>Excludes applicable taxes &amp; fees.</small></p> </div>

Expanded Toyota Military Rebate Program<sup>9</sup> **\$500**  
For **MILITARY PERSONNEL & THEIR FAMILIES**  
**OVER & ABOVE ALL OTHER INCENTIVES!**

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Ask about the **\$500 COLLEGE REBATE PROGRAM**<sup>10</sup>  
**OVER & ABOVE ALL OTHER INCENTIVES!**

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**ToyotaCare**  
**Every New Toyota Comes With ToyotaCare.<sup>11</sup>**  
**2-Year No Cost Maintenance Plan.**

1. Toyota vehicles and components are built using U.S. and globally sourced parts. 2. New 2024 RAV4 Gas & Hybrid (Excludes Prime), new 2024 Highlander (Excludes Hybrid & Grand Highlander), and new 2024 Camry (Excludes Hybrid), 4.75% APR for 60 Months with \$18.76 per \$1,000 borrowed OR 5.75% APR for 72 Months with \$16.46 per \$1,000 borrowed.\* 3. New 2024 RAV4 LE FWD Gas Model #4430. Lease based on net cap cost of \$26,791. Lease end purchase option \$18,807.\*\* 4. Remaining new 2023 and new 2024 Tundra Gas & Hybrid (Excludes TRD Pro) 2.25% APR for 48 Months with \$21.80 per \$1,000 borrowed OR 4.25% for 60 Months with \$18.53 per \$1,000 borrowed OR 5.25% APR for 72 Months with \$16.22 per \$1,000 borrowed.\* 5. Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. May not be combined with APR or lease offers. 6. New 2024 Highlander Hybrid (Excludes Grand Highlander Hybrid) and new 2024 Camry Hybrid. 5.75% APR for 60 Months with \$19.22 per \$1,000 borrowed OR 6.75% APR for 72 Months with \$16.93 per \$1,000 borrowed.\* 7. \$1,000 TFS Standard APR Cash on new 2024 Grand Highlander Gas Models only or \$500 TFS Standard APR Cash on new 2024 Grand Highlander Hybrid Models only. Subject to approved credit when financed through Toyota Financial Services. TFS APR Cash must be applied to deal. Not all customers will qualify - see dealer for details. 8. New 2024 Camry LE FWD Gas Model #2532. Lease based on net cap cost of \$23,942. Lease end purchase option \$15,020.\*\* 9. Qualified current, active-duty military personnel, inactive reserves, veterans honorably discharged within two years of service, retirees regardless of date of separation from active service, and household members of eligible qualifying military personnel are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit buytoyota.com for complete details. 10. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit buytoyota.com for complete details. 11. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. \*\* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. 2, 3, 4, 5, 6, 7, 8, 9 & 10: Must take retail delivery from new 2024 (and 2023 Tundra) dealer stock while supply lasts between 4/2/24 and 4/30/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 4/30/24.

Visit Your Local Michigan Toyota Dealer Today!

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