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Moody on The Market

Pat
Moody

Natalie Baggio to succeed Dr. Hamel at Corewell Health

Corewell Health is preparing for a passing of the leadership torch, as longtime President Dr. Loren Hamel retires at the end of June. Corewell announced today that the new regional president will be one of Hamel's lieutenants, Senior Vice President/Chief Operating Officer/ Chief Nursing Executive Natalie Baggio, RN.



Hamel, who headed the former Lakeland Health System, was one of the architects of the merger of Lakeland into Spectrum Health of Grand Rapids. That combination soon gathered additional health care entities and eventually effected a huge merger with Detroit's Beaumont Health System, creating Corewell, now Michigan's largest health system.

The transition is now largely completed, and Hamel is retiring, turning over the health care reigns to Baggio, whose professional roots are in the nursing ranks.

Baggio is a resident of St. Joseph and has been working in Berrien County's arm of Lakeland/Spectrum/Corewell since 2017. She will continue to be headquartered here in the Twin Cities, according to Corewell spokesperson Gillian Conrad:

Continued on page 16





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Brandon
Haney

Championship
Director

The Competition is Set for the 84th KitchenAid Senior PGA Championship at Harbor Shores, May 23-26

This year's Championship will mark an exciting rematch between defending champion, Steve Stricker and Ireland's Padraig Harrington. Harrington had controlled the Championship from Thursday through late Sunday, but Stricker held him off on the last day, first in regulation and then in the playoff where a par was good enough for the win.

Continued on page 2

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Haney *Continued from cover*

Among this year's stacked field, competing to hoist the Alfred S. Bourne Trophy at Harbor Shores, are 11 former KitchenAid Senior PGA Champions including defending 2023 Champion Steve Stricker, Michael Allen (2009), Paul Broadhurst (2018), Alex Cejka (2021), Roger Chapman (2012), Jay Haas (2006, 2008), Bernhard Langer (2017), Tom Lehman (2010), Rocco Mediate (2016), Colin Montgomerie (2014, 2015) and Ken Tanigawa (2019).



Steve Stricker and Padraig Harrington dueled into a final-day playoff at last year's KitchenAid Senior PGA Championship.



Current 2023 KitchenAid Senior PGA Champion, Steve Stricker, will defend his title at Harbor Shores May 23-26.

The field also includes 26 Major Champions, 11 former Ryder Cup Captains (seven from Europe, four from the United States) and seven World Golf Hall of Fame members.

The 2024 KitchenAid Senior PGA Championship will also feature several first-timers to Harbor Shores including defending Champion Steve Stricker, as well as Stewart Cink, an eight-time PGA Tour winner.

For the updated field list and to purchase your tickets, visit srpga.com. Tickets are still available for the 2024 KitchenAid Senior PGA Championship held at Harbor Shores May 23-26.

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Photo of the Week



Busy Beaver

Photo by Patricia Zemola

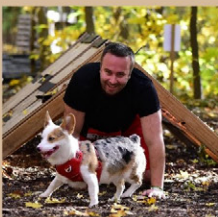
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www.thewoodsfitnesspark.com

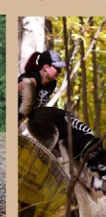
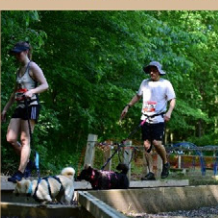
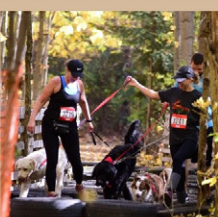
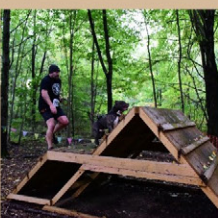
The Woods Fitness Park is a huge outdoor playground, filled with over 60 obstacles and fun zones. Come walk, run, crawl, jump, climb and swing your way through the course anytime from sunrise to sunset daily. Or if you prefer, just skip the obstacles and have a beautiful walk and enjoy the quiet nature of our hidden gem. The park is fun for all ages, all abilities and yes - even dogs!



JUNE 8TH & 9TH

Participants will compete in the 5k with their canine partners on leash as they tackle wooded trails, creek beds, dirt and water, along with over 40 obstacles to test teams of all abilities. Run with the best to see how you stack up, or simply enjoy the day with your best friend trying new things and bonding in a beautiful outdoor fitness park. All ages and abilities are encouraged, as this is more about your pups than anything else. There will be shirts, medals, vendors, photographers, food and beverages, music, overnight camping and much more as you make lifetime memories with your furry friends.

www.midwestcanineobstacle.com



THE WOODS FITNESS PARK



JUNE 9TH @ 9AM
Come out Sunday June 9th for our dog-friendly 5k. Winding through the roads and trails of The Woods Fitness Park, this is a fun run that will be old school timed, and will conclude our weekend of awesome events from the Midwest Canine Obstacle Run here in Southwest Michigan. Make sure you sign up early to guarantee a t-shirt at: www.midwestcanineobstacle.com



JUNE 9TH @ 10AM

Kids - SUNDAY IS YOUR DAY! We will have a 1-mile fun obstacle run for kids ages 5-15. Parents are encouraged to tag along, as we will cruise through the wooded trails, over ramps, through tunnels, across bars and cars and so much more. Each finisher will get a cool award and bragging rights to tell their friends. Sign up today at: www.midwestcanineobstacle.com



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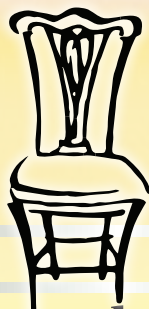
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Josh Bishop

Pastor

Love Makes Sense

Dear children, let us not love with words or tongue but with actions and in truth.

1 John 3:18

Writing a good sentence is an art form. You can master that art by developing an awareness of what makes a sentence work. To be sure, there are nuances to sentence structure that may take a lifetime to master, but there are also some essential elements to every English sentence that even a toddler must master. One element that must be included in every sentence is the verb. The verb denotes action, occurrence, or existence. It is the verb that brings order and structure to what would otherwise be a collection of random and chaotic vocables. Without the verb, a sentence does not make sense and has no meaning. Even in simple sentences, the verb plays a crucial role. "See Jane." "See Jane run." "Run, Jane, run!" Without the verb, we wouldn't know what to do with Jane.

A sentence doesn't make sense without a verb, and a Christian doesn't either. Actions are essential in the life of a Christian. You can tell someone you love them every single day, but if you never show it, your words make no sense and have no meaning. Like a sentence that doesn't have a verb, the words "I love you," when not connected to an action,

are only a collection of random and chaotic vocables. Without action, love is senseless sentimentality and a meaningless emotion.

If you want your love to make sense and have meaning, do what Jesus has already done. Jesus loved you not so that you would be simply lovable but so that you would be loving. Jesus loved you so that you would be a person of action; be a person who is engaged in works of service and is willing to make personal sacrifices.

Words are appropriate for making promises and commitments of love. But it is an action that brings meaning to those words. So, "Dear children, let us not love with words or tongue but with actions and in truth."

Submitted by Pastor Josh Bishop
Grace Evangelical Lutheran Church, St. Joseph
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Sarah Spoonholtz

Regional Director,
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May Ribbon Cuttings Galore!

May is setting itself up to be a busy and exciting month, specifically due to the number of ribbons our giant scissors get to cut! As of the deadline for this article we are sitting at 5 ribbon cutting ceremonies conforming, with 2 more pending, and a handful that our other fellow Chamber's in Southwest Michigan will be hosting.

All the fun kicks off on **May 7th at Babe's Riverfront Bar & Grille in Benton Harbor** with dual event ribbon cutting and business networking extravaganza! We'll be there starting at **4:00 p.m. until 7:00 p.m.**, with the ribbon cutting happening at 4:30 and speed networking kicking off at 5:00 p.m. Babe's new owners Keith and Angela Polaskey just celebrated one year of owning the bar & restaurant that is a well-loved institution in Benton Harbor. If you're looking for an opportunity to connect with additional networking groups such as **BNI SWMI, Barrels, Bottles, & Brews**, this is a great opportunity to do exactly that!

Next up is an exciting addition with **Villwocks Outdoor Living's** ribbon cutting and grand opening celebration for their new **Sawyer** location on **Saturday, May 11th from 1:00 - 3:00 p.m.** Villwocks Outdoor Living Sawyer is their new retail and wholesale plant nursery, complete with all the things you love about their Berrien Springs greenhouse! Jointly hosted by the **Southwest Michigan Regional Chamber and Harbor Country Chamber**, guests can enter the grand opening drawing for a 10" hanging Proven Winners Basket. You can find their new location at **13891 Three Oaks Rd.**

On **Monday, May 13th at 11:00 a.m.** we are taking our ribbon cutting scissors and heading to the **Coloma/St. Joseph KOA Holiday in Riverside**. Owners **Mark and Karla Lemoine** have completed another round of upgrades to the 50-year-old campground which includes **22 new deluxe patio RV sites**: 17 back-in; 3 Paw Pen featuring a fenced in living area for those furry

family members; and 2 pull-thru sites. Each includes full hook-ups, 30/50 amp connections, spacious patios with high end composite picnic tables, and Adirondack chairs with a custom fire pit. The upgrades create a space you won't want to miss!

Later that week, we're heading to the newly completed **New Heights Laundry Hub on Thursday, May 16th from 5:30 - 7:00 p.m. at 2121 Red Arrow Highway in Benton Harbor.** Having broken ground in Spring of 2023, we are excited to share that the Laundry Hub is now complete, and we are all ready to celebrate! Featuring state-of-the-art laundry facilities and 800 square feet of "flex" space for partner agencies to provide wrap-around services - the Hub will meet a multitude of needs for the Benton Heights and surrounding communities.

Finally, we wrap up May with a ribbon cutting on the **29th at Peat's Cider Social** for the brand-new Mural on the side of their building. We'll be there from **5:00 - 7:00 p.m.** celebrating with the entire Peat's team and seeing firsthand their retro postcard-inspired mural. You'll get to meet the local creative duo **Angela and Rich Valha**, makers of this fantastic art. In all, this mural took over 120 hours, including prep, design, outlining, painting, and finishing. This ribbon cutting is extra special being that Peat's originally opened just before Covid, so they never actually received the pomp and circumstance that normally occurs.

One non-ribbon cutting event that's happening in May is our **Business After Hours** with the **Krasl Art Center (KAC) on May 9th from 5:00 - 7:00 p.m.** By attending, you'll be among the first to discover the **2024 Krasl Art Fair** merchandise and commemorative design leading up to the **62nd Krasl Art Fair on the Bluff.**

The 2024 event, presented by **1st Source Bank Wealth Advisory Services**, welcomes 172 artists from around the country on **July 13 & 14**, and has been ranked as one of the top fairs for artists in the country. This year's artist is **Chris Abigt of Ottumwa, IA**, and happens to be her first year participating in the Krasl Art Fair on the Bluff. For a preview of Chris's work visit her online at **ChrisAbigtArt.com/shop-art**

WHEW!! That was a LOT to share - but I hope you'll agree that there is always something exciting happening in Southwest Michigan! To get more information visit our website at **smr-chamber.com**. You can also connect with me directly at **sspoonholtz@smrchamber.com** or **269-932-4040**.



MEET THE MASTERS!



JERRY & CAITLYN MCDONALD
ARMY NATIONAL GUARD
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VA HANDICAP

"I did not believe he qualified for VA benefits."

12 years after service, Jerry was diagnosed with a terminal Adrenocortical Carcinoma Cancer. In August 2022, while at the County Clerk's office to get a marriage certificate to marry his long-time love and partner Caitlynn, they noticed the Veterans Service Office sign and decided to stop in to inquire about any potential assistance for their family to alleviate some of the financial burden of medical debt left to Caitlynn when Jerry passed.

Jerry was certain he did not qualify for any type of VA benefits because he was not ill when he left the service. What he thought would be a quick question turned into enrollment into the VA Healthcare System and filing a PACT Act compensation claim for a presumptive condition.

Jerry passed in November 2022, but thanks to a chance visit to the Berrien County Veteran Service office his wife Caitlynn and their children are recipients of (DIC) Dependency and Indemnity Compensation Benefits, CHAMPVA Healthcare and Chapter 35 education benefits. Most important, Jerry was able to pass with peace of mind that his family would be cared for.

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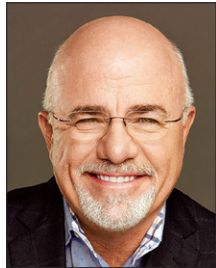
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Dave Ramsey

Financial Expert
The Ramsey Show

Dave Says
Plug In or Promote
from Within?

Dear Dave,

I own a small business with about 20 team members, and we're doing pretty well. Last year, we had revenues of about \$1.2 million and profits of \$250,000. How do I find leadership within my company that cares about the vision and value of my company enough to help me grow it to the next level? I have two people in mind here who have impressed me a lot in the last two years, and I'd like for one of them to take a step up in the company. I'd like for this person to also challenge me and help me grow as a leader.

Troy
Dear Troy,

I want leaders on my team who aren't afraid to bring things to my attention. If there are things they feel I need to work on, or look at differently, I want them to let me know. I'm not perfect, that's for sure. And I've made plenty of mistakes during my 30-plus years in business. But when it comes right down to it, it's not their job to challenge me and help me grow. As a leader, that's on me. It's my responsibility to make sure I'm constantly challenging myself and growing as a leader and businessman.

Now, developing your team members and getting them to actually care and align with

your mission? That is part of your job. You don't want leaders within your organization who aren't aligned with what you're trying to accomplish. When that happens, you've got a leader working a J-O-B. And at that point, they're no longer a leader. They're just a boss. Leaders lead. They show the way, they encourage and they lead by example. A boss just tells people what to do.

Over the years, I've had more luck promoting from within than I have bringing in someone new and plugging them in. Maybe there's someone there who's smart, already showing potential and demonstrating they care about the place and your mission. That's someone you can tap on the shoulder and start to move in a leadership direction. That kind of person is already fired up and wired up, so take the bridle off them and give them a chance to run.

Here's an easy first step: Find a really good small-business and leadership book, buy three copies and start a series of study sessions with you and the two team members you mentioned earlier. Let them know you feel they have real leadership potential, then read through the chapters together and discuss one or two over a lunch each week. Open up the discussions, and just let them talk. After a few weeks of this, it'll start to become clear really fast if either one is suited for a bigger role in the company. It'll become the ultimate interview process.

Great question, Troy. Best of luck to you and your company as you take this next big step!
Dave

**Leadership and small-business expert Dave Ramsey is CEO of Ramsey Solutions. He has authored eight national bestselling books, including EntLeadership, and is a host of The Ramsey Show and The EntLeadership Podcast.*

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**Don
Stuart**

Humorist

Oh C'mon, How Is This a Baseball Column?

Not to be immodest, but I became aware the other day that someone felt my last column – about baseball players with names that are famous in other fields of endeavor – was pretty enjoyable. That someone was me, but still.

If you feel like that opening paragraph is some sort of lame attempt to soften you up for

yet another column like that one, you would be, as my big sister likes to say, keeeee-rect!

For starters, let's consider the daunting challenge of guys who don't merely have the same moniker as another athlete, but the same as a superstar, Hall-of-Fame athlete:

Examples include:

Say "Bob Gibson" and baseball fans immediately think of the intimidating Hall-of-Fame pitcher. But it takes the nerdiest of baseball nerds to think of the other Bob Gibson, also a hurler, whose 12-wins – in his entire career! – come up juuuuust a bit short of HOF Bob's 251.

Bill Russell, the basketball player – maybe the greatest team player in any major sport, with 11 championship rings in 13 seasons – kinda overshadows the baseball Bill Russell, who to his credit played a long time in the majors and made three All-Star teams.

Jim Brown is considered by some to be the greatest player in the history of the National Football League, and his feats will forever overshadow those of the handful of Jim Browns who

played baseball; although the best of those Jim Brown had a long and pretty decent career for the Chicago American Giants of the Negro National League.

Johnny Rutherford pitched for one season in the big leagues, 1952 if you're keeping score, and was perfectly average – 7 wins, 7 losses, a .500 record. The Johnny Rutherford that most people likely think of is – with three victories at the Indianapolis 500 – a darn sight better than average! (Personal anecdote: I was briefly a sports reporter for the Shelbyville (IN) News and was once lucky enough to use one of the paper's press passes to roam around the Indy Motor Speedway on Carburition Day, which allowed me to get out on the track – on foot! – and take photos of drivers in their cars. Among my subjects was the great Johnny Rutherford.)

Terry Bradshaw's four Super Bowl rings with the Pittsburgh Steelers just couldn't be matched by baseball's Terry Bradshaw, who only got into 34 games in the mid-1990s.

Quiz time!: Mike Tyson was (a) one of boxing's fiercest punchers or (b) a "Punch-and-Judy" hitter from the 1970s. The answer is "Yes!"

Similarly, a Joe Frazier toiled in major league baseball, to nowhere near the acclaim of the boxer Joe Frazier.

You can define "Namesake" however you like (a person named like someone who came before, or the person who came first) and you'd still get the following: a Hall-of-Fame quarterback and obscure big-leaguer both named Jim Kelly; a renowned journalist and an unrenowned pitcher both named Mike Wallace; the lead singer of the multi-platinum band Coldplay and a journeyman hurler – still playing in 2024 – both named Chris Martin.

You'd also get an immortal Shakespeare character and a pitcher who *may* have been the inventor of the knuckleball, both named King Lear. Okay, okay, baseball's King got that tag as a nickname, but that's another story. Holy Just-Got-a-Column-Idea! Keep your eyes on this space – maybe that's next week's story!!

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Larry Kotesky
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Phil Medo
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Connie Shearer
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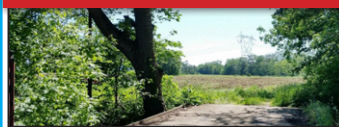
*** HUGE PRICE REDUCTION ***



#23023074

- COMMERCIAL BLDG in City of St. Joe!
- Approx 9800 SF
- 5000 SF professional office space
- 4800 SF auto bodyshop (leased)
- Includes separate vacant lot across street
- NOW \$549,000 (will also consider lease)
- Call Dick Donnellan 269-921-0023 or Loren Gerber 269-921-0754

*** VACANT LAND ***



#20003730

- 40 BEAUTIFUL ACRES!
- Weesaw Township
- Galien River branch runs through it
- Buildable, tillable, & wooded
- \$400,000
- Call Connie Shearer 269-208-0001

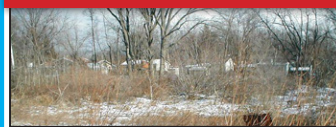
*** SALE OR LEASE ***



#24011601

- RETAIL CONDO SPACE
- 11,400 SF unit – many possible uses!
- Includes 3 offices & large plush display area
- Plus storage, utility, & upstairs bonus area
- Highly visible location just off I-94 exit 28
- \$582,500 or \$5.95/SF
- Call Loren Gerber 269-921-0754

*** STEVENSVILLE ***



#23000350

- COMMERCIAL LAND
- 225 FT frontage on Red Arrow
- 0.78-ACRE buildable lot
- Busy location
- \$36,900
- Call Connie Shearer 269-208-0001

*** FOR LEASE ***



#24013583

- 3,150 SF space available
- Retail, office, trades
- Spacious showroom space
- Large conference room
- \$11/SF
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

*** FOR LEASE ***



#23001903

- RETAIL OR OFFICE SUITES
- Three separate suites available
- Highly visible location on Hollywood Rd
- Royalton Marketplace
- Royalton Twp near health park
- \$4.25 to \$7/SF
- Call Joe Giannola 269-208-3989

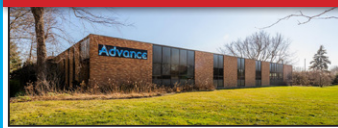
*** FOR LEASE ***



#23139391

- DOWNTOWN ST JOE OFFICES
- Beautiful 5100 SF office bldg near court house
- Currently 2 separate suites
- \$15/SF
- Can also lease entire building
- Will also consider selling
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

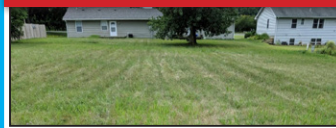
*** INDUSTRIAL ***



#24006900

- 23,236 SF BLDG
- 4.35 ACRES in Hagar Twp
- 2000 amp/3-phase, 240/120 electric
- 14 to 17 ft ceilings
- 8 cranes up to 5-ton
- 3900 SF offices & conference rms
- \$1,095,000
- Call Loren Gerber 269-921-0754 or Dick Donnellan 269-921-0023

*** BUILDING SITE ***



#19040488

- LARGE LOT in Berrien Twp
- One-third acre
- Buildable level site
- On cul-de-sac
- NOW \$12,900
- Call Jim Fisher 269-930-9191

*** 14 ACRES ***



#23021767

- VACANT LAND in Lake Twp
- Buildable, cleared, ready to develop
- Next to Woodridge Estates
- Municipal services available
- \$339,000
- Call Connie Shearer 269-208-0001

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BUILT



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2023 FORD EXPLORER XLT 4WD

Agate Black Metallic, B&O 12 Speaker Sound System, Wireless Charging Pad, Adaptive Cruise Control, Navigation, 20 Inch Premium Painted Aluminum Wheels, Trailer Tow Package, Twin Panel Moonroof, Heated Steering Wheel, Remote Start, and Much More! F23309

MSRP.....\$51,915
SIEMANS DISCOUNT.....- 1,920

TRADE-IN ASSISTANCE BONUS CASH** - 1,750

SALE PRICE FOR EVERYONE \$48,245

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$47,745

**PLUS 0.0% FOR 48 MONTHS,
0.9% FOR 60 MONTHS**

(*WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

(**MUST TRADE-IN QUALIFYING FORD VEHICLE/RESIDENCY RESTRICTIONS MAY APPLY)



2023 FORD F-150 SUPERCREW XLT 4X4

Carbonized Gray Metallic, XLT Black Appearance Package, 20 Inch Gloss Black Aluminum Wheels, Power Sliding Rear Window, Locking Rear Axle, 2.7 Ecoboost V6 Engine, Remote Start, Heated Front Seats, Leather Seats, and Much More! F23291

MSRP.....\$60,820

SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 4,825

TRADE-IN ASSISTANCE BONUS CASH** - 2,000

SALE PRICE FOR EVERYONE \$53,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$53,495

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS

(*WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2023 FORD F-150 LIGHTNING ALL ELECTRIC

Azure Gray, 18 Inch Machined Aluminum Black High Gloss Wheels, Mobile Power Cord, Heated Front Seats, 360 Degree Camera, Blind Spot Detection with Cross Traffic Alert, Forward Sensing System, Lane Keeping System, Reverse Sensing, and Much More! F23262

MSRP.....\$58,285

SIEMANS DISCOUNT (A, D, X, Z PLANS DO NOT QUALIFY FOR DISCOUNT) - 2,290

SALE PRICE FOR EVERYONE \$55,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$55,495

PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, or 3.9% FOR 60 MONTHS

(*WITH APPROVED CREDIT)

(*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2023 FORD MUSTANG MACH 1 COUPE

Fighter Jet Gray, Leather Seats, 19 Inch Tarnished Dark Low Gloss Wheels, B&O 12 Speaker System, Navigation, Mach 1 Appearance Package, 10 Speed Automatic Transmission, Security Package, and Much More! F23058

MSRP.....\$64,030

SIEMANS DISCOUNT..- 4,035

AS LOW AS \$59,995



2023 FORD BRONCO ADVANCED 4X4 BADLANDS

Hot Pepper Red, Leather/Vinyl Seats, 2.7 V6 Engine, 360 Degree Camera, Sasquatch Package, Gray Hardtop, Remote Start, Heated Front Seats, 12 Inch Touchscreen, and Much More! F23312

MSRP.....\$65,840

SIEMANS DISCOUNT.....- 1,845

BONUS CUSTOMER CASH**.....- 1,000

AS LOW AS.....\$62,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$62,495

(*MUST QUALIFY/**RESIDENCY RESTRICTIONS MAY APPLY)



2023 FORD F-250 CREW CAB 4X4 TREMOR

Rapid Red, 7.3 V8 Engine, Sport Appearance Package, LED Box Lighting, Locking Rear Axle, Roof Clearance Lights, Tremor Off-Road Package, 35 Inch Off-Road All Terrain Tires, Black Painted Aluminum Wheels, Navigation System, PowerScope Trailer Tow Mirrors, B&O Sound System, Blind Spot Information System, Reverse Sensing System, Remote Start, 360 Degree Camera Package, Heated Front Seats, and Much More! F23280

MSRP.....\$68,365

SIEMANS DISCOUNT.....- 2,870

AGED INVENTORY RETAIL CUSTOMER CASH - 2,500

SALE PRICE FOR EVERYONE \$62,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$62,495

(*MUST QUALIFY)



2024 FORD E-350 SERVICE BODY CSV

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Power Windows and Locks, Rear View Camera, Trailer Tow Package, Power Mirrors, Remote Entry, READING Aluminum Service Body, and Much More! F24001

MSRP.....\$41,220

ADD FOR READING SERVICE BODY +41,141

SUBTOTAL.....\$82,361

SIEMANS DISCOUNT.....- 4,366

SALE PRICE FOR EVERYONE \$77,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$77,495

(*MUST QUALIFY)



2023 FORD EXPEDITION PLATINUM 4X4

Blue Tinted, Carmelo Leather Seats, Stainless Running Boards, Panoramic Vista Roof, B&O Premium Sound System, Remote Start, Reverse Sensing System, First and Second Row Heated Seats, PowerFold Third Row Seat, Heavy Duty Trailer Tow Package, 22 Inch Wheels, 15 Inch Touchscreen, and Much More! F23222

MSRP.....\$91,295

SIEMANS DISCOUNT..- 7,300

AS LOW AS \$83,995

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2023 JEEP RENEGADE LATITUDE 4X4

Solar Yellow, Upland Edition, 17 Inch Glossy Black Diamond Cut Wheels, Remote Start, 1.3 Turbo Engine, Lane Departure Warning, Back-Up Camera, Navigation, Touchscreen Radio, Blind Spot and Cross Path Detection, and Much More! C23211

MSRP.....\$31,095
SIEMANS DISCOUNT..- 4,100

**AS LOW AS
\$26,995**



2023 DODGE HORNET GT ALL WHEEL DRIVE

Blue Bayou, Uconnect 5 With 10 Inch Screen, Blind Spot and Cross Path Detection, Full Speed Forward Collision Warning, Lane Keep Assist, Rear Park Assist, Adaptive Speed Control, and Much More!

C23237

MSRP.....\$32,825
SIEMANS DISCOUNT..- 2,830

**AS LOW AS
\$29,995**



2023 JEEP CHEROKEE ALTITUDE LUX 4X4

Diamond Black Crystal, Leather Seats, 18 Inch Black Spoke Wheels, Remote Start, Heated Steering Wheel, Heated Front Seats, Power Liftgate, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Lane Departure Warning, Parallel and Perpendicular Park Assist, Navigation, and Much More! C23048

MSRP.....\$41,230
SIEMANS DISCOUNT..- 4,735

**AS LOW AS
\$36,495**



2023 JEEP GLADIATOR SPORT 4X4 DEMO

Black, Freedom Edition, Trailer Tow Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Navigation, Black 3-Piece Hardtop, and Much More! C23019

MSRP.....\$57,060
SIEMANS DEMO DISCOUNT.....- 4,153
NATIONAL STANDALONE 7% OFF MSRP - 3,994

SALE PRICE FOR EVERYONE \$48,913
MILITARY OR FIRST RESPONDER BONUS CASH * - 500
AS LOW AS \$48,413

(* MUST QUALIFY)



2023 DODGE CHARGER R/T DAYTONA

Destroyer Gray, 5.7 HEMI V8 Engine, Power Sunroof, Daytona Edition, 19 Harman Kardon Speakers, Power Sunroof, Navigation, Adaptive Cruise Control, Lane Departure Warning, Heated Steering Wheel, Blind Spot and Cross Path Detection, Heated Front Seats, and Much More! C23136

MSRP.....\$55,085
SIEMANS DISCOUNT.....- 3,390
GREAT LAKES BC RETAIL BONUS CASH ** - 3,000
NATIONAL POWER DOLLARS RETAIL BONUS CASH - 3,700

SALE PRICE FOR EVERYONE \$44,995
MILITARY OR FIRST RESPONDER BONUS CASH * - 500
AS LOW AS \$44,495

(* MUST QUALIFY/** RESIDENCY RESTRICTIONS MAY APPLY)



2023 JEEP GRAND CHEROKEE LIMITED 4X4

Baltic Gray Metallic, Dual Pane Panoramic Sunroof, Heated First and Second Row Seats, Heated Steering Wheel, Navigation, Blind Spot and Cross Path Detection, Power Liftgate, Adaptive Cruise Control, Remote Start, and Much More! C23231

MSRP.....\$55,685
SIEMANS DISCOUNT.....- 7,190

SALE PRICE FOR EVERYONE \$48,495
MILITARY OR FIRST RESPONDER BONUS CASH * - 500
AS LOW AS \$47,995

(* MUST QUALIFY)



2023 RAM PROMASTER 15 FOOT BOXTRUCK DEMO

Bright White, Cloth Seats, Speed Control, Power Heated Mirrors, American Cargo Liberty III 15 Foot Box with Pull-Out Ramp, and Much More! C23147

MSRP.....\$45,295
ADD FOR 15 FOOT BOX.....\$12,925
SUBTOTAL.....\$58,220

SIEMANS DEMO DISCOUNT.....- 7,725
SALE PRICE FOR EVERYONE \$50,495
MILITARY BONUS CASH *.....- 500
AS LOW AS \$49,995

(* MUST QUALIFY)



2023 JEEP WRANGLER 4 DOOR RUBICON

Bright White, Leather Seats, LED Lighting Group, XTREME 35 Inch Tire Package, 3.6 V6 Engine, Premium Sunrider Soft Top, Integrated Off Road Camera, and Much More! C23132

MSRP.....\$63,185
SIEMANS DISCOUNT..- 6,690

**AS LOW AS
\$56,495**

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WAS \$30,754



2022 FORD EDGE SEL AWD
NOW \$29,991

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 25K Miles! Remote Start, Navigation, SYNC 4A, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue, U24031

WAS \$29,961



2020 FORD EDGE TITANIUM AWD
NOW \$28,804

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, SYNC 3, Titanium Elite Package, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist, Power Liftgate, Remote Keyless Entry System, Ford Certified! Magnetic Metallic, U24007

WAS \$22,511



2015 FORD F-150 XLT SPORT SUPERCREW 4X4
NOW \$21,836

3.5 V6 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 144K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Leather Heated Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Race Red, F23335A

WAS \$35,886



2022 FORD RANGER XLT SUPERCREW 4X4
NOW \$33,874

2.3 Ecoboost Engine, 10 Speed Automatic, Matte Black Wheels, 49K Miles, Security Cover, Running Boards, Remote Start, SYNC 3, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Desert Sand, C23241A

MANANA SPECIAL

WAS \$54,764



2019 FORD F-350 XLT SRW CREW CAB 4X4
NOW \$49,300

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

WAS \$29,958



2020 FORD EDGE TITANIUM AWD
NOW \$26,849

2.0 Ecoboost EFI Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering, Panoramic Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White, F24034A

WAS \$25,500



2022 FORD ECOSPORT SES 4X4
NOW \$21,836

2.0 EFI Engine, 6 Speed Automatic, Aluminum Wheels, Only 8K Miles! Navigation, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Moonroof, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, F23207A

WAS \$42,887



2020 RAM 1500 SPORT CREW CAB
NOW \$41,836

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 144K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Leather Heated Front Seats, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, M24097A

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2017 SUBARU FORESTER TOURING AWD
NOW \$19,641

2.5 Engine, 6 Speed CVT Automatic, Aluminum Wheels, 99K Miles, Memory Power Driver's Seats, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Power Sunroof, CD-Player, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Sepia Bronze Metallic, F23302B



2020 FORD F-150 XL SUPERCREW 4X4
NOW \$34,904

5.0 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 59K Miles, Security Bed Cover, Bedliner, Running Boards, STX Appearance Package, 36 Gallon Fuel Tank, Trailer Tow Package, Pro-Trailer Back-Up Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Race Red, C22251A



2019 FORD EDGE SEL AWD
NOW \$20,995

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 69K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Burgundy Velvet Metallic, M24097A



2018 JEEP COMPASS SPORT 4X4
NOW \$19,995

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, Only 48K Miles, Remote Start, Leather Heated Front Seats, Heated Steering Wheel, Sport Appearance Package, Touchscreen Display, Back-up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C22269B



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WAS \$27,995



2019 RAM 1500 CLASSIC EXPRESS QUAD CAB 4X4

NOW \$26,980

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 59K Miles, Spray-In Bedliner, Express Value Package, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, U24003

WAS \$32,995



2021 JEEP GRAND CHEROKEE LAREDO 4X4

NOW \$32,401

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 28K Miles, Remote Start, Navigation, Altitude Appearance Package, Power Driver's Seat, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U23187

WAS \$27,995



2022 JEEP COMPASS LIMITED

NOW \$26,558

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Heated Leather Trimmed Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Jeep Certified, Velvet Red Pearlcoat, U24028

SIEMAN'S SPECIALS

WAS \$57,155



2020 RAM 2500 LARAMIE MEGA CAB 4X4

NOW \$55,358

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A



2020 RAM 2500 LARAMIE MEGA CAB 4X4

NOW \$55,358

Aluminum Wheels, 37K Miles, Remote Start, Navigation, Power Adjust Pedals, Heated Steering Wheel, Blind Spot Monitor, Trailer Brake Controller, Remote Keyless Entry System, Granite Crystal Metallic, C23219A

WAS \$28,793



2015 FORD F-450 SUPER DUTY DRW REGULAR CAB BOX TRUCK

NOW \$22,500

6.7 V8 Power Stroke DIESEL Engine, 6 Speed Automatic, 166K Miles, Power Windows and Locks, Trailer Brake Controller, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F22271A

WAS \$50,824



2022 FORD BRONCO ADVANCED OUTER BANKS 4X4

NOW \$41,980

Aluminum Wheels, Less Than 7K Miles! High Package, Running Board, Cargo Area Protector, Remote Start, Navigation, SYNC 4, 2-Door, Heated Front Seats, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cyber Orange Metallic, F23231A

WAS \$36,995



2020 FORD F-150 XLT SPORT SUPERCREW 4X4

NOW \$35,943

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, Bedliner, Running Boards, Remote Start, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U23181

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2015 RAM 2500 BIG HORN CREW CAB 4X4 DIESEL

NOW \$33,938

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 138K Miles, RAMBOX Cargo Management System, Bedliner, Running Boards, Remote Start, Black Appearance Group, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, C24096A



2021 JEEP WRANGLER UNLIMITED 4X4 80TH ANNIVERSARY

NOW \$39,883

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, Leather Heated Front Seats, Heated Steering Wheel, Jeep 80th Anniversary Console Badge, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F24107A



2012 FORD F-150 XLT SUPERCREW 4X4

NOW \$16,903

5.0 V8 Engine, 6 Speed Automatic, Chrome Clad Wheels, Only 87K Miles! Pickup Bed Cap, Bedliner, Running Boards, Power Driver's Seat, Power Adjust Pedals, Power Slide Rear Window, CD-Player, 36 Gallon Fuel Tank, Trailer Tow Package, Trailer Sway Control, Reverse Sensing System, Tuxedo Black Metallic, F23211B



2020 FORD ESCAPE SEL AWD

NOW \$29,995

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Remote Start, Navigation, SYNC, Memory Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Dual Pane Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White Metallic, U24043

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Jim McLean



Jon Weber



Tim Place



Bob Betker



Alisha Danneffel



Jonathan Ingels



Jeff Miller






2020 FORD EXPLORER ST 4X4
NOW \$39,294

3.0 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 24K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, 360 Degree Camera, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue Metallic, F24182A



2019 GMC ACADIA DENALI AWD
NOW \$28,688

3.6 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Seats, Twin Panel Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Balance of Factory Warranty! Iridium Metallic, U24046A



2019 FORD ESCAPE TITANIUM 4X4
NOW \$21,659

2.0 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Climate Control, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Ingot Silver, F24132A



2008 PONTIAC G6 GT CONVERTIBLE
NOW \$8,995

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2022 NISSAN FRONTIER SZ CREW CAB 4X4
NOW \$32,500

3.8 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 22K Miles, Bedliner, Power Driver's Seat, Lane Departure Warning, Blind Spot Warning, Rear Cross Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Deep Blue Pearl, U24060



2021 RAM 1500 LIMITED NIGHT EDITION CREW CAB 4X4
NOW \$50,998

3.0 V6 DIESEL Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Security Cover, Bedliner, Power Running Boards, Multi-Function Tailgate, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Sunroof, Touchscreen Display, Harman Kardon Premium Sound, Surround View Camera, Blind Spot and Cross Path Detection, Front Collision Mitigation, Parallel Park Assist, Back-Up Camera, Keyless Entry System, Ram Certified! Diamond Black Crystal, F23192B



2022 CHRYSLER PACIFICA LIMITED AWD
NOW \$46,462

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2.0 Turbo PHEV Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Premium Black Sunrider Soft Top, Remote Start, Touchscreen Display, Alpine Premium Audio System, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F23223B



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2.7 V6 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Trimmed Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Wireless Charging Pad, Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Luggage, Remote Keyless Entry System, Ford Certified! Raptor Red, U24118



2021 FORD F-150 XLT SPORT/SUPERCAB 4X4
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2.7 V6 EcoBoost Engine, 10 Speed Automatic, Alloy Wheels, 55K Miles, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Blind Spot Information with Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing with Brake Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Oxford White, U24030



2021 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$39,989

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Night Edition, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Balance of Factory Warranty Ram Certified! Flame Red, U24050



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3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 58K Miles, Remote Start, Navigation, Black 3-Piece Hardtop, LED Lighting Group, Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Blind Spot and Cross Path Detection, Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Punk'n Metallic, C24102A



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2017 FORD F-250 SRW REGULAR CAB 4X4
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2.7 Engine, 8 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Security Cover, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Trailer Tow Package, Back-Up Camera, Remote Keyless Entry System, Satin Steel Metallic, F24117A



2021 JEEP GRAND CHEROKEE 80TH ANNIVERSARY EDITION 4X4
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3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, U24053



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2021 RAM 1500 BIG HORN CREW CAB 4X4
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2019 RAM 1500 LARAMIE CREW CAB 4X4
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5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 76K Miles, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C24114A



2019 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$27,264

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, F23324A










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Moody *Continued from cover*
 "Like Dr. Hamel, the Southwestern Michigan region is her primary focus - i.e., she'll be spending the vast majority of her time here and focused on the patients served at our hospitals in Watervliet, Niles and St. Joseph"

Corwell Health announced the Hamel-Baggio leadership transition in a statement: Natalie Baggio, RN, will become the new president of Corewell Health in Southwest Michigan, effective July 1. She will report to the system's Chief Operating Officer, Darryl Elmouchi, M.D., and also will actively engage with the health system's leadership team.

Baggio currently serves as senior vice president, chief nursing executive and chief operating officer for Corewell Health in Southwest Michigan. She joined the organization in 2017. She will succeed Loren Hamel, M.D., who is retiring at the end of June.

"Natalie has done a tremendous job and has been taking on more and more responsibility over the years. She has demonstrated a commitment to championing innovative ideas that have improved processes and patient care," Dr. Elmouchi said. "She cares deeply about the community."

Prior to joining Corewell Health, Baggio served in multiple health care leadership roles at Mercy Health South in St. Louis, Missouri. Natalie earned a bachelor's degree in organizational leadership from Greenville College, a Bachelor of Science in nursing from Chamberlain College of Nursing, a master of business administration from Webster University, and a doctor of nursing practice from Baylor University. Baggio is currently enrolled in the Johnson & Johnson Nurse Innovation Fellowship Program.

"I am pleased to accept this role and honored to continue serving our patients, team members and the community here at Corewell Health," Baggio said. "I am incredibly grateful for the mentorship and guidance from Loren throughout my leadership career. I look forward to the opportunity to further build upon the strong foundation we have created together for better health here in Southwest Michigan."

Dr. Hamel added, "Corewell Health has benefitted greatly from Natalie's innovative and human-centered leadership, and I am so proud of all that she has accomplished. Natalie cares deeply about our patients and our team members. I am confident in her ability to further advance health care throughout Southwest Michigan and build upon our vision for a future where health is simple, affordable, equitable and exceptional."

James Galbraith: his passion is creating unique restaurants

Restauranteur James Galbraith is working on a third restaurant concept slated to open in late Summer in downtown New Buffalo.

Galbraith is the young, creative, hard-working force behind two successes in the Benton Harbor Arts District, the upscale New American featured menu place called Houndstooth at 132 Pipestone, and the unique Tex-Mex spot known as Anemel at 225 East Main Street.

Galbraith, while keeping a watchful eye on those two establishments, is now turning his attention to creating a large, indoor-outdoor food and beverage experience in New Buffalo in a prime downtown location at 207 North Whitaker Street. For reference, it's across from the Amtrak station and half a block East from the popular Stray Dog burger bar.

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Galbraith explains that he wasn't necessarily 'looking' in New Buffalo. However, interesting ideas seem to 'find' him. And that's what happened when he met with Ben Holland, who owns the real estate involved in the project. Galbraith says Holland was looking for a food and beverage concept, and the pair immediately 'clicked' in their vision for the site. Initially, they chose a simpler Mexican-based concept, but soon turned their attention to a contemporary New American menu that will focus on tourists in season but be attractive to locals all year long.

The restaurant will be called 'PostBoy'. Galbraith says, "Our team named the restaurant after the founder of New Buffalo Captain Wessel D. Whittaker's ship *Post Boy*, which in 1834 crashed ashore near where the town is found standing today. The 10,000-square-foot home of the new restaurant, which formerly housed a Subway and Keller Williams Realty office, is currently undergoing a dramatic transformation to draw inspiration from a mix of coastal and Danish aesthetics with retro touches that are both nostalgic and comforting."

Galbraith says that's the 'secret sauce' in how he creates restaurant concepts as well as menus: Take something that's familiar—like a flavor—that invokes positive nostalgia. Then present it with a 'twist' or a flair that challenges the customer but makes the experience fun. Familiar flavors, a little flair and some fun! Galbraith says it works almost every time and that formula will be his guide as he creates the menu for PostBoy in New Buffalo.

Galbraith and Holland will use an existing building that allows seating about 100 diners inside. However, there's a huge out-

Continued on page 18



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Moody *Continued from page 17*

door space being transformed into a multi-purpose patio, both for outdoor seating and as a waiting area. Galbraith smiles as he describes an old postal truck that's being restored for the patio space and will offer shirts, hats, and other souvenirs tourists will love. During the busy summer season, guests will approach an outdoor host location, then follow a 'paver path' to their indoor or outdoor dinner seating.

Galbraith believes his focus on the total dining experience is something that sets his restaurants apart from many others. He says the old concept of 'fine dining' has been replaced by "chef driven but never pretentious—ever!" He is proud to have worked under several of Chicago's premier chefs in their signature restaurants. Places like Intro, Blackbird, BOKA, S.K.Y., Elske, Bellemore, and more.

But Galbraith knew he wanted to make his own way in the industry, and eventually to mentor others with similar dreams. At 39, he's now at a point where that's beginning to happen. And he credits his team for giving him the confidence and 'head space' to keep growing and moving forward.

"Quite simply I'm very lucky to have an incredible staff and partners. Nothing I do comes from my sweat alone. It's really all the people around me that deserve a giant nod and applause."

Galbraith gives special thanks to two special business partners: his sister/partner Cheyenne Galbraith at Houndstooth and his wife/partner Gabrielle Galbraith at Anemel.

Galbraith expects it will take until late Summer to put all the pieces together to open 'PostBoy' in New Buffalo. But he's confident it will be worth the wait—and the hard work. He already wonders when and where the next opportunity will present itself.

Pat Moody

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2nd Grade	4
3rd Grade	15
4th Grade	10
5th Grade	2
6th Grade	0
7th Grade	0
8th Grade	0
9th Grade	1
10th Grade	0
11th Grade	0
12th Grade	0

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