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Moody on The Market

Pat
Moody

The 40-year (Dr. Flood)

To hear Dr. Robert Flood talk about his career, you hear someone appreciative, excited, and still amazed at the journey. As a Doctor of Optometry, Flood has been practicing in Southwest Michigan for the past 40 years and traveled the world helping people with their eye care. Friday, August 16, is Flood's last day in the office. He's retiring and taking with him enough memories to last several lifetimes.

Early life

Born in Chicago, Robert Flood was raised in South Haven. Coming from modest beginnings, working from a young age in the same factory where his father worked, Flood said he did the work no one else wanted to do, including cleaning the floors and groundskeeping on the hottest days.

Flood described the day he was mowing the grass when someone from a neighboring business approached him about cutting their lawn, too. Because he didn't want to use his employer's equipment for the new job, Flood ended up buying his own lawnmower to do the work.

"That was the beginning of my entrepreneur stuff. That got me to aspire to do better. So, I did that. What really got me going is I got beat up, one time, by a bully as a (high school) freshman. That changed my life. I dropped all sports (and) I went into karate because that wasn't going to happen to me again. I became a black belt."

Flood recalls a series of unique life events as a youth. He was a lifeguard and was recognized by the mayor for saving a man's life. He was a lifter in the Van Buren County folk dance group and that led him to a traveling stint in a professional ballet company. He also used his skill as a black belt to teach karate at Kalamazoo Valley Community College.

Focus on college and career

In 1974, with the factory worker job and ballet behind him, Flood made the decision to focus on his higher education at Western Michigan University.

"When I first went in there, I didn't know what I was going to do. So, I started taking chemistry and biology. I thought maybe I'd do forestry. Then I got into medicine. I applied to the

Continued on page 6

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Marcy Simpson

Executive
Director,
Southwestern Michigan
Tourist Council

Fun and interesting things to do in Southwest Michigan

This summer is cruising right along but there's still plenty of time to soak up the sun and fun and create life-long memories in beautiful Southwest Michigan.

The GhostLight Theatre presents Pippin. Pippin is the story of a young prince, heir to the throne, who is searching for his own "corner of the sky." Pippin returns from university

certain that he will find a fulfilling purpose in life. He dabbles in a bloody battle, licentious and lusty entanglements, and savvy political maneuvers, only to discover that true happiness is more complicated than he thought. With infectious tunes by Stephen Schwartz and classic choreography from Bob Fosse,

Continued on page 2

Inserts & Promotions

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Inserts may vary by zip code

Simpson *Continued from cover*

Pippin is both a humorous allegory about growing up and a dark tale of the danger of false appearances and empty promises. Get your tickets now for performances on August 9, 10, 11, 15, 16, 17, 18, 22, 23, 24 and 25.

Join Burch Blossoms at Owen Sisters & Company on Sunday, August 11 from 1:00 p.m. to 3:00 p.m. for a fun and creative afternoon. During Blossom Artistry: A Pressed Flower Workshop you will create your one-of-a-kind pressed floral floating glass artwork using locally sourced flowers. Pre-purchased tickets are required. You may bring in beverages or non-alcoholic beverages are available for purchase.

If you're looking for some last-minute fun for your little ones before school starts check out Kids' Beach Day Camps. The experienced instructors at Third Coast Surf Shop lead kids in fun, safe beach activities, including surfing (their specialty!), paddleboarding, skimboarding, beach games, and swimming. Weeklong sessions are available August 12-16 in Benton Harbor (Jean Klock Beach) and New Buffalo (New Buffalo City Beach). Pre-registration is required, and sessions fill up quickly - don't miss out!

Mark your calendar for Tuesday, August 13 at 7:00 p.m. for the Folk Implosion (Lou Barlow & John Davis). Back after a thirty-year hiatus, stop by Nardo's Pizza in St Joseph for a rare performance. There will be an opening set from John and an opening set from Lou, then the Folk Implosion. How are we going to turn this into a song? That's the question Lou Barlow and John Davis have asked themselves since co-founding the Folk Implosion in the early 1990s. Beginning with improvised

jams featuring Barlow on bass and Davis on drums, the duo developed their beat-driven pop collages from the ground up. It's the process they used on their debut cassette, Walk Through This World with the Folk Implosion, and one they've returned to 30 years later with their spellbinding, self-referencing reunion, Walk Thru Me.

Stop by Peat's Cider Social between 6:00 p.m. and 9:00 p.m. for the fourth Cars & Cider on Friday, August 16. You'll see cool cars, and sip cider, and Nola Roux food truck will be serving up Cajun cuisine. They'll be featuring classic and modern high-performance cars with plenty of parking left over for spectators.

Pound for pound, Brad Williams is the funniest comedian in the country right now and has become one of the most in-demand comedians working today. Williams started doing stand-up comedy as a teenager and has been touring successfully ever since, routinely selling out prestigious venues all over the country and the world. See him Friday, August 23 at 9:00 p.m. at the Silver Creek Event Center.

The Southwest Michigan Tourist Council invites you to discover the arts of southwest Michigan by joining the creative pursuit and participating in the Creative Connections program. It's a fun way to earn prizes and support local art and performance venues. Pick up a brochure at our office or a participating location.

If you would like more information on these and other events and activities in the area, please visit our website at swmichigan.org.

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Photo by Chuck Strohacker

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**Arthur
Havlicek**

*President,
SMR Chamber*

**Defending the Free Market:
Our Stance on the Recent
Supreme Court Ruling**

On July 31, the Michigan Supreme Court handed down a decision with sweeping consequences for businesses across our state, particularly in the hospitality industry. As the President & CEO of the Southwest Michigan Regional Chamber of Commerce, I must express our disappointment with this ruling and its implications for the free market principles that underpin our economy.

The Court ruled 4-3 that the Michigan Legislature violated the state Constitution in 2018 by passing voter-initiated laws and then amending them within the same session, overruling a unanimous and bipartisan ruling from the Michigan Court of Appeals. As a result, **provisions that were never directly voted on by the public will be enacted on February 21, 2025, leading to substantial increases in the state minimum wage, the elimination of the tipped minimum wage, and the implementation of sweeping paid sick leave policies.** When viewed together, we believe these policies will result in disastrous consequences for Michigan's job providers.

The restaurant industry, employing nearly one in ten Michigan workers, is particularly vulnerable. The Michigan Restaurant and Lodging Association warns **up to 1,000 establishments could close if tipped workers are forced to be paid the regular minimum wage.** This industry, already struggling with inflation, reduced dining-out frequency, and the lingering impacts of COVID-19, now faces a **potential crisis that could lead to the loss of tens of**

thousands of jobs statewide. For an industry where 40% of restaurants reported not being profitable earlier this year, this ruling threatens to push many over the edge.

The ruling's expansion of paid sick leave also imposes a heavy burden, especially on small businesses and non-profits with limited resources. **It removes the exemption for small businesses who will now be required to provide 40 hours of paid and 32 hours of unpaid leave to their employees. For "large" employers with 10+ employees, it increases paid sick leave from 40 to 72 hours per year.** It also extends benefits to part-time and seasonal employees, broadens sick leave usage, restricts documentation requests, requires an accrual system, and enforces stricter regulations that could lead to costly legal disputes. Even companies with existing PTO policies may face significant costs and complexities to comply.

While the intention behind these proposals may have been to provide better wages and benefits for workers—a goal we unequivocally

support—the approach taken is deeply troubling. We believe in the value well-compensated employees bring to their employers and their communities, but we also firmly believe in a free market with minimal government interference. **This ruling disrupts the balance between business sustainability and worker compensation by imposing mandates that violate free market principles.**

Furthermore, the changes represent yet another blow to Michigan's overall economic competitiveness. Our state's ability to attract and retain businesses relies heavily on a regulatory environment that fosters innovation and growth, rather than stifling it with mandates. **The increased costs and regulatory burdens imposed by this ruling will make Michigan less attractive to new businesses and drive existing ones to relocate to states with more favorable business climates.**

What does this mean for us? Southwest Michigan already struggles to compete with Northern Indiana's business climate, and many small businesses in our region are already operating on razor-thin

August 10, 2024 MailMax Page 3 margins. The additional labor costs imposed by this ruling could be the final straw for some, leading to closures, reduced staffing, and increased prices for consumers.

While the ruling cannot be appealed, this is not the end. **The Southwest Michigan Regional Chamber of Commerce is committed to standing up for our members, defending the principles we believe in, and fighting for a free market that works for everyone.**

In the coming months, we will work closely with our members and state lawmakers to explore legislative solutions that can mitigate the impact of this ruling. To start, we believe there is a pathway forward to responsibly increase the minimum wage while preserving the tip credit as 42 other states have done.

We encourage our members to stay engaged and to share their concerns with us. Together, we can advocate for a more balanced approach that supports both workers and the businesses that employ them.

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**Don
Stuart**

Humorist

Gaming Olympic Names, Before They Douse the Flame

In 1968, my family got its first color TV. The motivating force was my dad wanting to watch the Mexico City Olympics in color! Now, while I've lobbied Farrell and Head to publish this column in blue, or purple or pink fonts, it still only comes to you in black-and-white. But at least it provides more colorful anecdotes about our amazing U.S. athletes competing in the Paris Olympics!

Soccer player Rose Lavelle has a bulldog with a three-part name – Wilma Jean Wrinkles.

Speaking of three names, surfer Caroline Marks is said to have more nicknames than any athlete on the world surfing tour. They are: Flare-oline, Carolupo and Ocoline. That's pretty cool, but I gotta tell ya, I have a good friend, coincidentally also named Caroline, who has at least three nicknames. They are: Carrie, Caza, and Flicker, the last one being some apparently

unappealing character from a British TV show (I think; her husband Charlie – they're both from Liverpool – explained it to me once. I don't know how fond Caroline is of "Flicker," and lemme tell ya, Charlie's the only one who calls her that!)

Anyway, in order to break this tie, I will suggest a fourth nickname for Caroline; something French, in honor of the Paris Olympics! Whaddya think of "Cher-oline"? Charlie could call her "Mon Cher-oline"...to get back on her good side after calling her Flicker.

Evy Leibfarth participates in canoe and kayak sports. Her Teamusa bio says that "before races, you may find her drawing in the team tent." This perhaps could mean she's coloring placemats that some restaurants give kids to pacify them before the food comes? Then again, it may not.

Kelee Lepage says her mom "forced her to attend a Field Hockey camp when she was in the third grade." Oy, those pushy field hockey moms! Having an Olympic athlete develop from it made it worthwhile though, and Kelee says there's no resentment over it, she's totally turned Lepage.

Rugby player Ilona Maher spends some of her hobby energies on "bullet journaling." I googled this and learned it means making lists of what you did each day. I keep just that sort of record too! I have siblings who write prosy paragraphs in journals every evening. They say it's superior to what Ilona and I do. I'm tempted to argue this, but I don't want to take a bullet over it.

Swimmer Ryan Murphy is known for wearing festive socks on race day. Which makes it much easier for me to tell which lane he's in!

Diver Brandon Loschiavo says his favorite dives are "all of them." Though he adds that "sometimes he likes none of them."

Rower Meghan Musnicki says that when she's not rowing, she can usually be found sitting at a table crushing 1,000-piece puzzles. My two cats would not merely enjoy watching this, they'd join in – their hobby is pawing and batting puzzle pieces into COMPLETELY UNFINDABLE PLACES.

Speaking of cats 2: I've got to start a correspondence with rhythmic gymnast Evita Griskenas. You see, she has two cats "that love to cuddle." Whereas I have two cats who, after 12 years, have yet to express the remotest interest in cuddling with me. Though they do try to paw and bat me into COMPLETELY UNFINDABLE PLACES.

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Josh Bishop

Pastor

It Would Take a Miracle

By this time it was late in the day, so his disciples came to him. "This is a remote place," they said, "and it's already very late. Send the people away so that they can go to the surrounding countryside and villages and buy themselves something to eat." But [Jesus] answered, "You give them something to eat." They said to him, "That would take more than half a year's wages! Are we to go and spend that much on bread and give it to them to eat?"
Mark 6:35-37

The crowds had flocked to see this miracle man. Word had spread faster than a brush fire about his command over demons and his ability to heal the sick, even raise the dead. The crowds had come to hopefully witness something amazing. So many people had come that they had to move to the outskirts of town to accommodate the numbers. But now, as the hour of the day was late, it was time for the people to head home.

Jesus' disciples begged him to send the people away. 'We've helped them enough. Send them home for supper. It would be impossible for us to feed all of them,' they concluded.

Didn't Jesus see this coming? Didn't he know that this was going to happen? Of course, he did! In John 6:6, we're told that "he

already had in mind what he was going to do" and that he did this to test his disciples. He wanted them to see the hopelessness of the situation. He wanted them to see that it would take a miracle to solve this problem. And that is exactly what Jesus did!

We would be stranded on a hill of hopelessness, spiritually speaking, if we were all by ourselves. We would starve because of our sin and be lost to an eternity in hell. It would take a miracle to solve this problem.

But, my friend, that is exactly what Jesus did! He saved us from our guilt and sin. He provided us with the miracle we needed by laying down his life on the cross so that we wouldn't be lost.

Prayer: Dear Jesus, thank you for saving me from desolation and eternal death. Remind me to continue to turn to you every day when my life seems dire. Amen.

Submitted by Pastor Josh Bishop
Grace Evangelical Lutheran Church, St. Joseph
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Moody *Continued from cover*
 Eye Institute in Chicago, and that's what I did." He earned his Bachelor of Science from WMU and attended the prestigious Illinois College of Optometry. He was also the first doctor of optometry to earn reciprocity as a physician from the University of Virginia, allowing him to practice in both Virginia and Michigan.

His medical training would one day lead to him being named one of America's Top Optometrists, a Keyperson by the Michigan Optometric Association, and recognized by peers and the eye care industry alike as an outstanding businessperson.

Flood said it wasn't easy at the outset. In the early 1990s, he built his first office on Napier Avenue near the Orchards Mall.

"I started from the ground up and built my own building. Success breeds success. And I wasn't looking good."

Flood recalled business was slow to start so he decided to redo the exterior of his office to see if that might drive more attention and business his way.

"I started cedar-siding the building and I was getting some attention because it's very expensive. So, I cedar-sided it and from there on everything I made I put back into the building. I invested in myself, then just kept expanding the building as it grew."

Flood said he experienced great success at his Benton Harbor location because it was a convenient option for locals and people from the surrounding communities of Coloma, Watervliet, Paw Paw, Kalamazoo, South Haven, and Covert. He also made his office a fun place where you might see a motorcycle or a jet ski in the lobby – displays designed to attract people and keep them talking about the business.

An Olympics experience

Becoming well known for both his work as a physician and as a businessperson, Flood was invited to present various lectures to peer groups. The ongoing recognition put him on the radar of vision care company Bausch + Lomb, a worldwide sponsor of the 1996 Olympics. That's when the company invited Flood and 19 others to dinner in Chicago. At the end of the dinner, Flood was among those asked to provide eye care at the Olympic games.

"So, I went to the Olympics, and my job was to do anything optically. They could come from Switzerland, they could come from Germany, they come from Japan, and they wear contact lenses. Now if the person on the track team lost their contact lens or had an eye infection, somebody had to look after all that stuff. For me it's simple stuff, but they needed somebody... and so I was on the team."

Giving back to community

Back home in Michigan, Flood said he has been pleased to be involved in a number of community causes.

"I'm all over the place supporting the community. That was my big thing. Why is that important? That's what I like to do. I like to get in with the kids and make them better and make them aspire to do better, keep them off the streets and drugs and stuff like that. So that's what I did. I was focused on that."

In addition to donating to local schools for their music, sports, and other programs, his office has participated in free vision clinics.

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ics in Benton Harbor, Watervliet, and Coloma. They also offer scholarships to employees, contribute to the Southwest Michigan Steelheaders, and work with the Children's Advocacy Center and area Fraternal Order of Police lodges.

Retirement and advice

Forty years of success with patients and within the industry, Flood is looking forward to continuing his interests. He used to collect motorcycles but now he has some impressive automobiles. He has an instrument-rated pilot's license and a plane. He's also been known to scuba dive.

"I have a house in Florida, I'm going to go down there, I have a fishing boat, and I fly. One of my best friends flies for a (client) and I do right seat, I fly with him. So fly, basically fish, you know, that kind of stuff."

Flood is turning the keys to his business over to Dr. Joshua S. Byers, OD, and his wife, Krista Byers. After the 16th, Flood says he'll help in an emergency, but otherwise, "Josh is top notch."

Asked for advice to others hoping to emulate Flood's success:

"Get out and meet people better than you. That's when I found out that everybody's better than me. I always aspired to do better like these people. Once you get to people like that... that really put fire on my focus in what I do. So, I did that."

Dr. Robert Flood is a therapeutically certified eye doctor providing vision examination, corrective spectacle and contact lenses, therapeutic eye care and medical management and referral services for various ocular conditions, and surgical care.

Pat Moody

Publisher, MoodyOnTheMarket.com

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Shadow Black, 10 Speed Automatic Transmission, Gray Hardtop, Splash Guards, Roof Storage Bags, 12 Inch Touchscreen, Remote Start, Rear View Camera, and Much More! F24226

MSRP.....\$43,590
 SIEMANS DISCOUNT.....- 1,095
 RETAIL CUSTOMER CASH*.....- 1,000
SALE PRICE FOR EVERYONE \$41,495
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$40,995
 (*MUST QUALIFY/RESIDENCY RESTRICTIONS MAY APPLY)



2024 FORD EDGE SEL ALL WHEEL DRIVE

Carbonized Gray, ActiveX Seating Material, Heated Steering Wheel, Heated Front Seats, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, Power Liftgate, Wireless Charging Pad, Remote Start, Rear Parking Sensors, and Much More! F24046

MSRP.....\$44,750
 SIEMANS DISCOUNT.....- 1,755
SALE PRICE FOR EVERYONE \$42,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$42,495
PLUS 0.0% FOR 36 MONTHS*
 (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



2023 FORD F-150 SUPERCREW XLT 4X4

Agate Black Metallic, Remote Start, Spray-In Bedliner, 36 Gallon Fuel Tank, 3.5 Ecoboost V6 Engine, Trailer Brake Controller, Locking Rear Axle, Chrome Appearance Group, Interior Work Surface, and Much More! F23288

MSRP.....\$61,180
 SIEMANS DISCOUNT.....- 4,185
 RETAIL CUSTOMER CASH*.....- 5,000
SALE PRICE FOR EVERYONE \$51,995
 SILVERADO CONQUEST CASH*.....- 1,000
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$50,495
OR 1.9% FOR 72 MONTHS*
 (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT/RESIDENCY RESTRICTIONS MAY APPLY)



2024 FORD E-450 15 FOOT BOX TRUCK

Oxford White, Cloth Seats, Remote Keyless Entry, Power Mirrors, Cruise Control, Rear View Camera, Power Windows and Locks, Exterior Upgrade Package, Limited Slip Rear Axle, and Much More! F24037

MSRP.....\$43,140
 ADD FOR WABASH CARGO BOX...+18,907
 SUBTOTAL.....\$62,047
 SIEMANS DISCOUNT.....- 5,052
SALE PRICE FOR EVERYONE \$56,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$56,495
 (*MUST QUALIFY)



2023 FORD F-150 LIGHTNING ELECTRIC CREW CAB 4X4

Carbonized Gray, Mobile Power Cord, Extended Range Battery, 20 Inch Alloy Wheels, LED Box Lighting, Power Tailgate, Tailgate Step, 12 Inch Touchscreen, Heated Front Seats, Power Adjustable Pedals, Forward Sensing System, 360 Degree Camera, and Much More! F23251

MSRP.....\$72,490
 SIEMANS DISCOUNT.....- 2,495
 BONUS CUSTOMER CASH.....- 2,500
 SUMMER SALES EVENT FORD CREDIT RETAIL BONUS CASH* - 1,000
SALE PRICE FOR EVERYONE \$66,495
 A/Z PLAN BONUS CASH*.....- 6,750
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$59,245
PLUS 0.0% FOR 72 MONTHS*
 (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT/RESIDENCY RESTRICTIONS MAY APPLY)



2023 FORD MUSTANG MACH 1 COUPE

Fighter Jet Gray, Leather Seats, 19 Inch Tarnished Dark Low Gloss Wheels, B&O 12 Speaker System, Navigation, Mach 1 Appearance Package, 10 Speed Automatic Transmission, Security Package, and Much More! F23058

MSRP.....\$64,030
 SIEMANS DISCOUNT..- 4,035
AS LOW AS \$59,995



2024 FORD F-250 CREW CAB 4X4

Darkened Bronze, 7.3 V8 Engine, Black Appearance Package, Power Sliding Rear Window, Heated Front Seats, 360 Degree Camera Package, Remote Start, Reverse Sensing System, B&O Sound System, PowerScope Trailer Tow Mirrors, 20 Inch High Gloss Black Aluminum Wheels, Locking Rear Axle, and Much More! F24053

MSRP.....\$67,585
 SIEMANS DISCOUNT.....- 2,590
 RETAIL CUSTOMER CASH*.....- 2,000
SALE PRICE FOR EVERYONE \$62,995
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$62,495
 (*MUST QUALIFY/RESIDENCY RESTRICTIONS MAY APPLY)



2024 FORD EXPEDITION XLT 4X4

Agate Black, Panoramic Vista Roof, Rear Seat Entertainment, Black Accent Package, 2nd Row Captain's Chairs, 12 Inch Touchscreen, 20 Inch 6 Spoke Gloss Painted Wheels, and Much More! F24137

MSRP.....\$73,745
 SIEMANS DISCOUNT.....- 3,250
 SUMMER SALES EVENT FORD CREDIT RETAIL BONUS CASH** - 1,000
 TRADE-IN ASSISTANCE BONUS CASH** - 3,750
SALE PRICE FOR EVERYONE \$65,745
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500
AS LOW AS \$65,245
PLUS 0.0% FOR 36 MONTHS,
2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS,
OR 4.9% FOR 72 MONTHS*
 (*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)
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2023 JEEP COMPASS LIMITED 4X4
 Billet Silver Metallic, Leather Seats, (RED) Edition, Blind Spot and Cross Path Detection, Full Speed Forward Collision Warning, Active Lane Management, Adaptive Cruise Control, Remote Start, Rear Park Assist, Heated Front Seats, Power Seat, and Much More! C23111

2023 RAM 1500 CREW CAB 4X4 DEMO
 Bright White, Vinyl Seats, Anti-Spin Rear Axle, 3.6 V6 Engine, Trailer Hitch, Back-Up Camera, Touchscreen Radio, and Much More! C23110

2023 RAM 3500 REGULAR CAB 4X4 DEMO
 Bright White, Heavy Duty Snow Plow Prep Group, Chrome Appearance Group, Heated Mirrors, Windows and Locks, Rear Sliding Window, Clearance Lamps, Trailer Brake Controller, Touchscreen Radio, Instrument Panel Auxiliary Switches, Weather Guard Aluminum Toolbox, Back Rack, and Much More! C23207

2023 RAM PROMASTER 3500 HIGH ROOF EXTENDED LENGTH DEMO
 Bright White, Convenience Group, Lower Side Wall Paneling, Heated Power Folding Mirrors, Speed Control, Dual Ladder Rack, Partition with Window, Bin Shelving Package, and Much More! C23137

MSRP.....\$39,530
 SIEMANS DISCOUNT..- 8,035

MSRP.....\$46,390
 SIEMANS DEMO DISCOUNT - 10,395

MSRP.....\$59,630
 ADD FOR WEATHER GUARD TOOLBOX & BACK RACK + 3,987
 SUBTOTAL.....\$63,617
 SIEMANS DEMO DISCOUNT.....- 13,622

MSRP.....\$56,810
 ADD FOR KNAPHEIDE UPGRADES +10,773
 SUBTOTAL.....\$67,583
 SIEMANS DEMO DISCOUNT.....- 10,588
 BONUS CASH.....- 2,000

AS LOW AS \$31,495

AS LOW AS \$35,995

SALE PRICE FOR EVERYONE \$49,995
 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT** - 500
AS LOW AS \$49,495
 (**BUSINESS OWNERS ONLY)

SALE PRICE FOR EVERYONE \$54,995
 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT** - 1,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$53,495
 (*MUST QUALIFY/** BUSINESS OWNERS ONLY)



2024 RAM 1500 CREW CAB 4X4 LIMITED
 Bright White, 5.7 V8 HEMI Engine, Anti-Spin Rear Axle, Ventilated Seats, 20 Inch Aluminum Painted Polished Wheels, Heated Front and Second Row Seats, Heated Steering Wheel, Power Driver and Passenger Seats, 9 Amplified Speakers with Subwoofer, Navigation with 12 Inch Touchscreen, Blind Spot and Cross Path Detection, Power Liftgate Release, and Much More! C24012

2023 DODGE CHARGER SCAT PACK WIDE BODY
 White Knuckle, Wide Body Package, Brembo Brakes, Ventilated Front Seats, HEMI Orange Package, Power Sunroof, Harman Kardon Audio Group, Navigation, 20 Inch Wheels, TOO MUCH MORE TO LIST! ON OUR SHOWROOM FLOOR! C23243

2023 JEEP WRANGLER UNLIMITED RUBICON 4XE
 20th Anniversary Edition! Sting Gray, Nappa Leather Seats, Black 3 Piece Hardtop, Integrated Off Road Camera, Tru-Lok Front and Rear Axle, Navigation, Trailer Tow and Heavy-Duty Electrical Group, Mesh Sunbonnet Top, Cargo Tub Liner, and Much More! C23181

2024 RAM 2500 MEGA CAB LARAMIE 4X4
 Granite Crystal, Leather Heated Seats, Night Edition, 6.7 Cummins Turbo DIESEL Engine, Power Sunroof, Wheel-to-Wheel Sidesteps, 20 Inch Black Wheels, Navigation with 12 Inch Screen, Sport Performance Hood, Anti Spin Rear Axle, Heated Seats, 17 Harman Kardon Speakers, Wireless Charging Pad, and Much More! C24004

MSRP.....\$70,650
 SIEMANS DISCOUNT.....- 5,155
 NATIONAL RETAIL CONSUMER CASH - 4,500
SALE PRICE FOR EVERYONE \$60,995
 SFS LEASE LOYALTY BONUS CASH* - 2,000
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$58,495
 (*MUST QUALIFY/MUST FINANCE THROUGH STELLANTIS FINANCIAL SERVICES)

MSRP.....\$68,980
 SIEMANS DISCOUNT.....- 6,485
SALE PRICE FOR EVERYONE \$62,495
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$61,995
 (**MUST QUALIFY)

MSRP.....\$75,085
 SIEMANS DISCOUNT..- 11,590
AS LOW AS \$63,495

MSRP.....\$86,875
 SIEMANS DISCOUNT.....- 5,880
 BONUS CASH.....- 1,000
SALE PRICE FOR EVERYONE \$79,995
 MILITARY OR FIRST RESPONDER BONUS CASH* - 500
AS LOW AS \$79,495
 (**MUST QUALIFY)

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WAS \$18,727



2018 JEEP GRAND CHEROKEE ALTITUDE 4X4
NOW \$17,816

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 133K Miles, Remote Start, Navigation, Power Driver Seat, Leather/Suede Heated Front Seats, Heated Steering Wheel, Power Sunroof, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Bright White, U24079A

WAS \$28,660



2021 FORD EDGE SEL AWD
NOW \$26,967

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 27K Miles, Remote Start, Navigation, SYNC4, Power Leather Heated Front Seats, Wireless Charging Pad, Auto Climate Control, Evasive Steering Assist, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Desert Gold Metallic, F24015A

WAS \$23,994



2021 JEEP COMPASS LIMITED 4X4
NOW \$22,795

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! White Clearcoat, U24069

WAS \$25,906



2018 LEXUS
NOW \$22,795

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 133K Miles, Remote Start, Navigation, Heated/AC Front Seats, Power Sunroof, Power Windows, Power Locks, Power Mirrors, Adaptive Cruise Control, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ne...

MANAGER'S SPECIAL

WAS \$16,365



2018 CHEVY EQUINOX LS AWD
NOW \$14,953

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 86K Miles, Power Windows and Locks, Touchscreen Radio, Back-Up Camera, Remote Keyless Entry System, Storm Blue Metallic, U24030B

WAS \$34,820



2019 RAM 1500 LARAMIE CREW CAB 4X4
NOW \$30,750

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 76K Miles, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C24114A

WAS \$23,562



2021 HYUNDAI SANTA FE SEL AWD
NOW \$21,811

2.5 Engine, 8 Speed Automatic, Aluminum Wheels, 66K Miles, Power Driver's Seat, Heated Front Seats, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quartz White, C24001A

WAS \$39,989



2021 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$35,770

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 27K Miles, Remote Start, Night Edition, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Touchscreen Display, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Ram Certified!! Flame Red, U24050

WAS \$30,700



2021 FORD TRANSIT T-250 CARGO VAN
NOW \$29,972

3.5 V6 Engine, 10 Speed Automatic, Aluminum Wheels, 76K Miles, Preferred Equipment Package, Commercial Shelving Installed, Power Windows and Locks, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F24122A

WAS \$38,620



2021 RAM 1500 BIG HORN CREW CAB 4X4
NOW \$34,719

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A

WAS \$32,645



2020 FORD EDGE ST AWD
NOW \$28,998

2.7 V6 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Trimmed Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Wireless Charging Pad, Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red, U24018

WAS \$20,771



2009 SATURN SKY RED LINE CONVERTIBLE
NOW \$18,857

2.0 Turbo Engine, 5 Speed Automatic, Chrome Wheels, Only 17K Miles! Leather Seats, CD-Player, Power Windows, Power Locks, Remote Keyless Entry System, Evening Blue, F24145A



2021 JEEP GRAND CHEROKEE LIMITED 4X4
NOW \$31,790

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Velvet Red Pearlcoat, U24093



2018 FORD EDGE SEL AWD
NOW \$19,985

2.0 EcoBoost, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Power Seats, Auto Climate Control, CD Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Blue Metallic, F24173A



2021 FORD BRONCO SPORT BIG BEND 4X4
NOW \$23,353

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 90K Miles, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Carbonized Gray Metallic, U24061B



2022 HYUNDAI SANTA FE CALLIGRAPHY AWD
NOW \$33,857

2.5 Engine, 8 Speed Automatic, Aluminum Wheels, 21K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Hampton Gray, Balance of Factory Warranty! F23306A



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WAS \$34,881

2022 ALFA ROMEO STELVIO VELOCE Q4

NOW \$32,966

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Touchscreen Display, Panoramic Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Vulcano Black Metallic, U24075



WAS \$30,935

2021 CHEVY SILVERADO 1500 LT CREW CAB 4X4

NOW \$28,912

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Security Cover, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Trailer Tow Package, Back-Up Camera, Remote Keyless Entry System, Satin Steel Metallic, F24117A



WAS \$38,897

2021 JEEP WRANGLER UNLIMITED WILLYS 4X4

NOW \$36,813

2.0 Engine, 8 Speed Automatic, Moab Black Aluminum Wheels, Only 22K Miles! Remote Start, Heated Front Seats, Heated Steering Wheel, Black 3-Piece Hard Top, Touchscreen Display, Security Alarm, Anti-Spin Rear Axle, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Hellayella Clearcoat, U24067



WAS \$54,764

2019 FORD F-350 XLT SRW CREW CAB 4X4

NOW \$46,751

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B

DEALS

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WAS \$53,124

2023 JEEP WRANGLER UNLIMITED RUBICON 4X4

NOW \$49,680

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Remote Start, Navigation, Black 3-Piece Hard Top, Power Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! Sting-Gray, C24132A



WAS \$34,650

2021 JEEP GRAND CHEROKEE 80TH ANNIVERSARY EDITION 4X4

NOW \$31,476

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, U24053



WAS \$46,995

2023 JEEP WRANGLER WILLYS 4XE

NOW \$40,680

2.0 Turbo PHEV Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Premium Black Sunrider Soft Top, Remote Start, Touchscreen Display, Alpine Premium Audio System, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F23223B



WAS \$57,155

2020 RAM 2500 LARAMIE MEGA CAB 4X4

NOW \$47,993

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A



WAS \$27,995

2017 LEXUS RX 350 AWD

NOW \$25,884

3.5 Engine, 8 Speed Automatic, Aluminum Wheels, 79K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Power Sunroof, CD Player, Adaptive Cruise Control, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Silver, F23224B



WAS \$21,995

2021 MAZDA CX-5 GRAND TOURING AWD

NOW \$19,995

2.5 Skyactiv Engine, 6 Speed Automatic, Aluminum Wheels, 90K Miles, Memory Power Leather Heated/AC Front Seats, Climate Control, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Soul Red Crystal Metallic, M24061A



WAS \$34,648

2021 TOYOTA TACOMA SR5 ACCESS CAB 4X4

NOW \$31,981

2.7 Engine, 6 Speed Automatic, Aluminum Wheels, Only 30K Miles! Bedliner, Running Boards, Power Windows and Locks, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Magnetic Gray Metallic, U24059



WAS \$36,379

2021 FORD EXPLORER LIMITED 4X4

NOW \$36,379

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 53K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24082



WAS \$34,950

2021 FORD TRANSIT 250 LR CARGO VAN

NOW \$34,950

3.5 V6 Engine, 10 Speed Automatic, Steel Wheels, 49K Miles, Cruise Control, Lane Keeping System, Forward Collision Warning, Post Collision Braking, Back-Up Camera, Trailer Hitch Assist, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Oxford White, U24099



WAS \$37,865

2022 FORD EXPLORER XLT 4X4

NOW \$37,865

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Evasive Steering Assist, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24094



WAS \$16,603

2016 FORD EDGE TITANIUM

NOW \$16,603

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 90K Miles, Remote Start, SYNC 3 Touchscreen, Memory Power Leather Heated Front Seats, Panoramic Vista Roof, Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Kona Blue Metallic, U24007A

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**2022 RAM 2500 BIG HORN
CREW CAB 4X4**
NOW \$49,843

6.8 V8 Heavy Duty HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, Bedliner, Cargo Glide, Power Running Boards, Off Road Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F24218A



**2021 MAZDA
CX-5 SIGNATURE AWD**
NOW \$28,995

2.5 Engine, 6 Speed Automatic, Alloy Wheels, Only 18K Miles! Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Climate Control, BOSE 10 Speaker System, Adaptive Cruise Control, Blind Spot Monitor, Rear Cross Path Traffic Alert, Lane Keep Assist, Lane Departure Warning, 360 Degree Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Soul Red Crystal Metallic, S24004



**2020 HONDA
CIVIC EX HATCHBACK**
NOW \$22,964

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A



**2018 CHRYSLER
PACIFICA LIMITED**
NOW \$18,995

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 113K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, 3rd Row Power Fold Seats, Panoramic Sunroof, Power Side Doors, Blind Spot Monitor, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Velvet Red Pearlcoat, U24108A

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**2022 HONDA
ACCORD SPORT SEDAN**
NOW \$27,988

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 25K Miles, Power Driver's Seat, Leather Seating, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! San Marino Red, F24231A



2022 FORD ESCAPE TITANIUM
NOW \$29,402

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 13K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Seats, Heated Steering Wheel, Climate Control, Intelligent Adaptive Cruise Control, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonized Gray, U24104



**2021 JEEP GRAND CHEROKEE
LIMITED 4X4**
NOW \$32,869

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 13K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, C24152A



**2021 JEEP
CHEROKEE LIMITED 4X4**
NOW \$28,995

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Memory Power Leather Heated Seats, Heated Steering Wheel, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U24112



2022 FORD ECOSPORT SES 4X4
NOW \$20,995

2.0 Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, U24114



**2021 JEEP GRAND
CHEROKEE L LAREDO 4X4**
NOW \$31,525

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Altitude Appearance Package, Power Driver's Seat, Heated Leather-Trimmed Front Seats, Heated Steering Wheel, Power Sunroof, Wireless Charging Pad, Touchscreen Display, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Baltic Gray Metallic, C24127A



**2017 VOLKSWAGEN TIGUAN
WOLFSBERG EDITION 4MOTION**
NOW \$13,623

2.0 Engine, 6 Speed Automatic, Aluminum Wheels, 103K Miles, Power Leather Heated Front Seats, Panoramic Sunroof, CD-Player, Back-Up Camera, Remote Keyless Entry System, Pure White, F24075A



**2016 JEEP
CHEROKEE LATITUDE 4X4**
NOW \$14,995

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 96K Miles, Remote Start, 75th Anniversary Edition, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Panoramic Sunroof, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Bright White, S24003

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2.0 Engine, 9 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Power Driver's Seat, Cloth Leather Trimmed Heated Seats, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, U24084

NOW \$27,942

2020 FORD RANGER LARIAT 4X4



2.3 Engine, 10 Speed Automatic, Aluminum Wheels, 57K Miles, Security Cover, Bedliner, Running Boards, FX4 Off-Road Package, Leather Power Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Shadow Black, M24098A

NOW \$31,995

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2021 HONDA ACCORD SPORT SEDAN

NOW \$30,766

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096



2021 HONDA CIVIC SPORT HATCHBACK

NOW \$24,995

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A



2017 JEEP GRAND CHEROKEE SUMMIT 4X4

NOW \$24,870

5.7 V6 HEMI Engine, 8 Speed Automatic, Platinum Aluminum Wheels, 93K Miles, Platinum Series Group, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Sunroof, 19 Speaker Harman Kardon Audio, Blind Spot and Cross Path Detection, Back-Up Camera, Power Liftgate, Trailer Tow Group IV, Remote Keyless Entry System, Diamond Black Crystal, F23192C



2018 FORD F-150 XL SUPERCREW 4X4

NOW \$27,913

5.0 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 98K Miles, STX Appearance Package, Security Cover, Bedliner, Running Boards, SYNC 3, Climate Control, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer Tow Package, 36 Gallon Extended Range Fuel Tank, Remote Keyless Entry System, Magma Red, F24153A



2022 FORD ESCAPE TITANIUM AWD

NOW \$29,971

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Intelligent Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified Rapid Red Metallic, U24107



2022 TOYOTA 4RUNNER TRD OFF ROAD PREMIUM 4X4

NOW \$45,100

4.0 V6 Engine, 5 Speed Automatic, Aluminum Wheels, 32K Miles, Running Boards, Power Leather Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Nautical Blue Metallic, F24116A



2022 FORD ESCAPE SEL AWD

NOW \$25,446

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified Agate Black Metallic, U24087



2022 FORD ESCAPE SE AWD

NOW \$24,712

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, SYNC 4, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified Atlas Blue Metallic, U24102



2021 LINCOLN NAUTILUS RESERVE AWD

NOW \$35,995

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Climate Control, Wireless Charging Pad, Blind Spot and Cross Traffic Monitor, Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Ceramic Pearl, U24101



2023 JEEP WRANGLER SPORT 2 DOOR 4X4

NOW \$36,747

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 4K Miles! Remote Start, Running Boards, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Power Windows and Locks, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Earl Clearcoat, Jeep Certified! F24222A



2014 INFINITI QX50 JOURNEY AWD

NOW \$9,906

3.7 V6 Engine, 7 Speed Automatic, Aluminum Wheels, 135K Miles, Navigation, Memory Power Leather Heated Front Seats, Climate Control, CD-Player, Power Sunroof, Back-Up Camera, Remote Keyless Entry System, Black Obsidian, F23231B



2018 JEEP WRANGLER RUBICON 4X4

NOW \$34,832

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Black Clearcoat, F24183A



2015 FORD F-150 XLT SUPERCREW 4X4

NOW \$19,801

2.7 V6 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 116K Miles, Security Cover, Running Boards, FX4 Off-Road Package, Remote Start, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, Reverse Sensing System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ingot Silver Metallic, F24170A



2021 FORD F-150 XL SUPERCREW 4X4

NOW \$36,595

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Bedliner, Running Boards, Navigation, STX Appearance Package, SYNC 4, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U24098



2018 FORD EDGE TITANIUM AWD

NOW \$19,930

2.0 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 59K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Burgundy Velvet Metallic, F24239A



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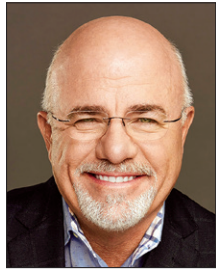
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Dave Ramsey
Financial Expert
The Ramsey Show

Dave Says

When You Know Better, Do Better

Dear Dave,
 I've made a lot of stupid money mistakes in the past. Even though I finally paid off six figures in debt a few years ago and am in control of my finances for the first time in my life, I'm having a hard time forgiving myself for all the dumb things I did. I have an emergency fund and other savings set aside, and I'm almost ready to buy a house.

But it seems like there's still a cloud hanging over my head from all my bad decisions. How do I stop obsessing over my past financial mistakes?

Brea
 Dear Brea,

If you've had enough determination to pay off six figures' worth of debt and to build savings on top of that in the last few years, you're doing a phenomenal job! Most people would just make excuses or give up, but you educated yourself, put your head down and stomped out all that debt. I'm very proud of you, hon. What you've done speaks volumes about your character and self-discipline.

The late Maya Angelou once said, "Do the best you can until you know better. Then when you know better, do better." That's the key for you, I think. Doing dumb things doesn't always mean you're a dumb person. Sometimes, we just don't have the knowledge or guidance we need to do things the right way. But once you learned a few things and saw there was a better way—a smarter

way—you jumped in and made incredible things happen. You cleaned up your finances, and you changed your entire future for the better. I think that's pretty cool. And you know what else? It makes you a pretty smart lady.

I think part of your struggle may be the fact that you've spent more time making the wrong decisions with money than you've spent making the right ones. That's understandable. But time will help heal that struggle. It'll distance you emotionally from the old you until you're confident in the new you—not just in your actions, but in your heart and mind. I mean, think about it this way: If you violated trust with a friend, how would you rebuild it? First, it would take time. And second, it would take a series of trustworthy actions.

Let's say someone had a drinking problem for a long time, but they've been dry for three months. After three months, their spouse still might not trust them with the checkbook. I totally get that. It's a good start, but it's not like they haven't had a drink in three years. That's where time

comes into play. The more time they demonstrate a solid pattern of not going back to the bottle, the more evidence they create for why others should trust them.

I think you've developed a pretty good track record of being smart with your money, Brea. So cut yourself some slack. If God is willing to forgive us for the really bad things we say and do, you need to be able to extend a little grace to yourself for the dumb things in your financial past.

— Dave

* Dave Ramsey is a national bestselling author, personal finance expert and host of "The Ramsey Show," the second-largest talk radio show in America. He has appeared on "Good Morning America," "CBS Mornings," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as the CEO of Ramsey Solutions.

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Updated Price	Price Improvement	Commercial/Industrial	Commercial Land	Business Opportunity
\$285,000	\$225,000	\$985,000	\$399,900	\$99,900
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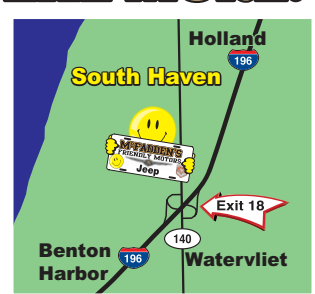


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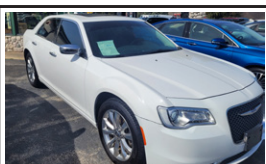
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