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## Moody on The Market

*Pat  
Moody*

### Now Open: Lake Effect Ice Cream & Eatery

You might say it's a family affair, but that doesn't fully describe the magic and creativity the Rosenbaum family is bringing to their new dining establishment, the Lake Effect Ice Cream & Eatery in Hagar Shores.

Lifelong residents of Southwest Michigan, Brooke and Paul Rosenbaum aren't new to the food service industry. Prior to opening Lake Effect this summer, Brooke previously operated Patchwork Brewing Co. in Decatur. They opened the microbrewery and eatery in 2011 and became well known for their pizza. However, Brooke said with young children at the time, they made the tough decision to sell.

"We really enjoyed running it. After we sold it, we always talked about (how) we'd like to do it again, give it another shot, and get back into it."

Rosenbaum said the opportunity to open Lake Effect is perfect because the children are older – the youngest is 12 and the oldest is 22 – and the family lives close to the restaurant. Living in the Hagar Shores area, she said it's mostly a food desert. Rosenbaum is a fan of DiMaggio's Pizza and Burgers but wanted to give people some variety.

In addition to serving Hudsonville Ice Cream (including flights of six scoops topped with bits of waffle cone), Lake Effect Ice Cream & Eatery boasts a Hagar-themed menu of savory items including hot sandwiches, subs, appetizers, salads, and hand-tossed pizzas.

Among the selection, there's the Mayor of Hagar hot sandwich, which is a double smash burger on a brioche bun. There's the Club 33 sub sandwich, which has hickory-smoked ham, roasted turkey, bacon, and provolone. The Club 33 is named for one of the long-time iterations of the building when it was Vince's Club 33. There's also the Kayak Launch or Hagar Hippie sub options (for vegetarians), a Blue Star sandwich (chicken with sauteed onions and peppers), and Spicy Hagar Slaw as a side.

For pizza offerings, Lake Effect currently lists six options including a build-your-own selection. Brooke said her favorite is the #4, which is kalamata olives, sun-dried tomatoes, and goat cheese on pesto. Rosenbaum said the tomatoes and the basil and garlic for the pesto are organically grown in the family's nearby garden.

*Continued on page 6*

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## Sarah Spoonholtz

*Regional  
Director,  
SMR Chamber*

## Event Happenings

Looking ahead, we have several ribbon cuttings and other celebrations that you are welcome to join us for! The end of summer and beginning of fall are setting up to be as busy as ever, with no signs of slowing down.

**Tuesday, August 27th** we have 2 different events for you to connect with us at! The first one is our **NextGen: Young Professionals August Networking at Sturgis Bank on**

**Cleveland Avenue** in St. Joe from 5:30 to 7:30 p.m. Understanding that it's back-to-school time for many, they've got a fun evening planned for the entire family and are opening this one up for kids to join in! Attendees will get to have fun with networking, delicious bites and beverages for all, music, yard games for the adults and for the kids, they've got a

*Continued on page 2*

## Inserts & Promotions

- Dollar General
- Family Fare
- Martin's Super Market
- National SAVE Coupons
- Tribute to Tosi's

*Inserts may vary by zip code*



**Spoonholtz** *Continued from cover*

face painter coming as well as a bounce house!

The Sturgis Bank team will also be there to help answer any questions you may have about products, services, and specials that they are currently running. Including starting a college fund for your kids!

Our second event that night involves one of Southwest Michigan's leaders in home improvement products who has expanded its family-owned business to a new eighth location in the former Zielke Homes & Improvement in Bridgman. Located on Red Arrow Highway just north of the I-94 interchange, **Hannapel** has been dedicated to bringing top-quality Kitchen, Bath, Window, and Door solutions to the community since 1967.

A ribbon-cutting celebration, hosted by the **Greater Bridgman Area Chamber and Growth Alliance (Bridgman CGA)** and the **Southwest Michigan Regional Chamber**, will take place on Tuesday, August 27th, from 6:00 to 8:00 p.m.

"We're thrilled to join the Bridgman community and continue our long-standing tradition of excellence in Southwest Michigan. Our Bridgman showroom is a testament to our steadfast commitment to delivering personalized service, expert craftsmanship, and the finest products tailored to suit any budget. We take pride in collaborating with homeowners and contractors to provide the essential products needed to turn project dreams into reality, and we look forward to being a trusted partner in the Bridgman community for many years to come," says owner **David Hannapel**. "Join us as we celebrate this exciting new chapter and the beginning of many great projects together!"

The event will feature heavy hors d'oeuvres and beverages, giveaways, special discounts on projects, tours of the showroom, and representatives from many of Hannapel's vendors such as Andersen Windows, their exclusive line of Amish Made Cabinetry, KraftMaid and Therma-Tru will be onsite.

For more information, visit their Bridgman location at 10107 Red Arrow Hwy, call 269-465-9484, or visit their website at hannapel.com.

One last event that's happening **later in September** is a special fundraiser for the **Norma Jean Somers Splash Pad in Coloma at the Paw Paw Lake Yacht Club on Saturday, September 21st**. They only have **150 tickets available** to sell and are hoping that it's a sellout event! **City Commissioner Jamie Balkin, Mayor Marsha Hammond, and Coloma/Watervliet Chamber Director Chana Kniebes** are all so incredibly excited for this event and hope you can join them for it! I've been told there is live music planned from **Michael Macintosh**, a delicious dinner, and lots of fun! All proceeds will be used for the long-term maintenance and success of the Splash Pad. To purchase tickets, visit: [givebutter.com/tLfrB](https://givebutter.com/tLfrB), they are \$35 for adults - \$15 for kids 12-4 - \$0 for kids 3 & under

If you're unable to attend, but want to donate, they have set up a GiveButter account, which can be found here: [givebutter.com/MPN60P](https://givebutter.com/MPN60P)

Interested in learning more about upcoming events or how you can get involved and help business thrive, talent reside, and create a quality of life is second to none? Visit our website at [smrchamber.com](https://smrchamber.com) or reach out to me directly: [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or 269-932-4040.

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**Photo of the Week**



**Cowgirl**

Photo by Caitlin Davis

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.



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**Talk Yourself Up to Bring Scores Down**  
**Joshua Doxtator, PGA**  
 General Manager  
 The Golf Club at Harbor Shores Resort

I'm often asked how a player or student should measure success as they work on getting better at golf? There are obvious key performance indicators of course, such as putts per round, greens in regulation, fairways hit...the list goes on and on. Some of you reading this are great stat keepers and there's absolutely nothing wrong with that, unless it's contradicting your growth. Depending on your current skill level, it's best to keep it as simple as possible.

Success should only be defined by one simple question, am I scoring better now than I was x-timeline ago? Yes, I used the word "scoring," because that's what golf is all about. The best players in the world find a way to get the ball in the hole as soon as possible; we should be trying to do the same. I know, sounds really stupid but if you currently shoot 95-100, can you eliminate 5 of those shots a round? According to the *National Golf Foundation* the average golfer shoots 100 in 18 holes or 5.5 shots per hole. If you're currently shooting below 100, congrats, you're better than average!

Remember that success doesn't always look pretty. It baffles me when someone tells me a story of their hole in one that never got off the ground, hit a bunker rake and went into the hole; they label it as an "ugly" shot, so what!?! It's a hole in one! When you look back on your round, how many times do you account for all the things you did poorly? We're programmed to find problems when results don't go our way. I challenge you to do the opposite next time. Upon completion of your round, go back and think about all the things you did right. Instead of saying, "I missed that 4-footer for birdie on 6," try, "I made a really good 10-footer to save par on 8." Believe it or not, approaching the game this way will make a difference.

I've had the opportunity to teach the game to a lot of people; I had one measure of success for those just getting into the game. I challenged them to hit one good shot per hole. They may have made a 10 on a par-3, but they chipped it in to do it! It's important to celebrate your successes and if you're into birdie juice, let's just make it good shot juice... but don't get too carried away.

Remember, there's no pictures on the scorecard. Try and change the way you think about your round and focus on the things you do best. These skills will fill the gaps in your game that might be a little weak; you can practice with a purpose to get better at those!



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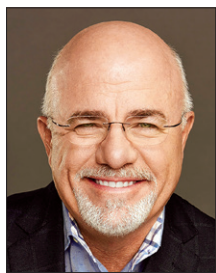
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**Dave Ramsey**

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*The Ramsey Show*

**Dave Says**

**Only if You're Debt-Free and Buying with Cash**

Dear Dave,  
How do you feel about someone buying a vacation home, then renting it out when they're not there?

Randall  
Dear Randall,  
As long as you're debt-free and buying with cash, I'm cool with it. A vacation home is a really nice "extra" as you start building wealth. It's still basically a very large, very expensive toy. Still, it could become something of a money maker for you if you play your cards right.

But here's another side to vacation home rentals that most folks don't consider. You might make some money, but there will almost always be several weeks during a year when it sits there empty. Chances are you won't get rich renting it out, but if you're talking about something that's more of a plan to offset the annual costs of your toy, I don't think you'll be disappointed.

Be ready to deal with lots of spills on the carpet and damage from your guests, along with general maintenance and repairs. There's always something that needs attention when you own a property. But if you can handle all that financially and emotionally, I think you'll be fine.

Best of luck, Randall!  
—Dave

**A Solid Track Record**

Dear Dave,  
How do you know when the time is right to buy a place and stop leasing? I've operated my own small business for three years, and in that time, I have leased the building that houses my company. Thanks for your help.

Jon  
Dear Jon,  
I'm a big fan of leasing the first few years after starting your own business. Now, it's even better if you can work out of your home when just starting out. But I understand that depending on the type of business you're running, that route's not always possible.

You should only buy a building when you have a really good idea exactly what your building needs will be, based on a solid track record. Growth in business is a good thing. But in some cases, you may want to hold off buying a building if you're growing too rapidly. Don't make the mistake of focusing too much on real estate, and not enough on generating revenue and managing your growth wisely. You'd also want to make sure you're going to be in anything you buy for a while, because you don't want to be stuck with a residual value—the remaining value of an asset after it has been fully depreciated.

So, yeah. In the first three to five years of starting your business, it's always a good idea to lease. After that, and once your company has a proven record of success, you can think about leasing with an option to buy, or—in the right situation—buying a building.

Debt-free, of course!  
—Dave  
\* Dave Ramsey is an eight-time national best-selling author, personal finance expert and host of *The Ramsey Show*. He has appeared on *Good Morning America*, *CBS This Morning*, *Today*, *Fox News*, *CNN*, *Fox Business* and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

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**Moody** *Continued from cover*

Rosenbaum said it's only a matter of time before the pizza takes off. "I'm pretty excited about the pizza at Lake Effect. Whenever we have friends or family over, we make pizza. We've sold more sandwiches than pizza, which I'm kind of surprised about, but I think the pizza will catch on eventually."

Why the name, Lake Effect Ice Cream & Eatery? Rosenbaum said it's because of the lake and the beaches, and the opportunity to serve the surrounding Hagar Shores community so they don't have to drive too far for food and treats. "My family loves to get ice cream, but we have to drive into town. So, I thought that ice cream would definitely be something people would be looking for in the neighborhood as they return from the beach or whatever. (For) the eatery part, we do sandwiches, hot and cold, pizza, we have fryers, so we have appetizers, French fries, and different fried foods. Ice Cream and Eatery, I just thought it sounded cute."

Nearly one month since their opening, Rosenbaum said the reception has been great. "We've got a really wonderful response from the neighborhood. I think we were absolutely right that the neighborhood needed somewhere else to eat. You know, I'm a big fan of DiMaggio's, we go there for pizza pretty frequently, but you can only eat at the same place so many times, so I think having an option is something people were looking for."

As far as plans to expand, Rosenbaum said within the next year they will put in a larger door in the back and expand outdoor seating. In the immediate future, they're going to hire "a little" based on how busy they are in the off-season and extend their hours of operation.

"People should look for us to expand our hours. (It's) maybe a little counterintuitive to expand your hours as the fall season comes on,

but we do plan to try to stay open year-round." Lake Effect Ice Cream & Eatery at 6218 M-63 (formerly Water & Wheat) is open Thursday through Sunday from 4 pm till closing. Fridays and Saturdays, they close at 10 pm. Thursdays and Sundays, they close at 9 pm.

Rosenbaum welcomes people to stop in for food or order online for pickup. You can access their menu on their Facebook page or website at lake-effect-ice-cream-eatery.square.site/.

*By Ken Lundberg, news director for Moody on the Market*

**Jersey Mike's**  
**quietly coming to the area**

The 'Sandwich Wars' are ready to heat up in the Twin Cities, however it's unclear exactly when the battles for your deli sandwich loyalties will begin in earnest.

Jersey Mike's first sandwich shop in Michigan's Great Southwest is under construction at 1963 M-139. It's in a former 'payday cash' outlet that once was a frozen yogurt shop, on the corner across from Wendy's and Belle Tire. Jersey Mike's has been a missing entry on the region's sandwich menu. That menu has been dominated by Jimmy John's sandwich shops for a few years, with several favorite local deli spots making up the rest of the market.

MoodyOnTheMarket.com has literally been pursuing comments and details from the apparent Jersey Mike's franchise owner for a couple of weeks, with no response to calls and messages.

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 Wednesday - Thursday  
 4pm - 9pm

Friday - Saturday  
 4pm - 10pm

Sunday  
 4pm - 9pm



While rejection of free publicity seems curious, will tell you what we know so far.

The long vacant building was acquired by real estate investors in Green Bay, Wisconsin, and they made the initial contacts and inquiries with Benton Charter Township. However, the property owner told us that he has nothing to do with Jersey Mike's plans... he simply owns the real estate.

Eventually, a phone number from the Detroit area was said to be the franchise owner who will open the sandwich shop. However, no company name and no owner's names have been forthcoming. There has been no confirmation of any plans and there has been no mention of a timetable for Jersey Mike's opening. Not even a "No comment." The only outward sign of progress has been continued work on the building and the addition of a sign on the site last week.

Similar to pizza eaters, deli sandwich fans are a passionate bunch! They know their favorite is "the best." Those who have tried Jersey Mike's elsewhere are big fans of a special recipe of seasoning and oil that's called 'Mike's Way.' They point to it as the 'secret sauce' for the chain's success.

While they are the 'new guy' here, Jersey Mike's has been around for almost 70 years, beginning as a single location sandwich shop on a Jersey Shore vacation beach in 1956. The second owner, Peter Cancro, turned it into a franchise chain and still heads the company as CEO. There are 3500 locations across the country, according to Wikipedia.

Meanwhile, Jimmy John's is expanding with a third local store, along Red Arrow Highway in Stevensville, in addition to its downtown St. Joseph and Napier Avenue locations. Delivery, of course, is a differentiating feature at Jimmy John's.

Let the sandwich wars proceed when the contestants are ready!

By Gayle Olson, MOTM Contributor

Pat Moody

Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)

[moody@wsjm.com](mailto:moody@wsjm.com)

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**2024 FORD EDGE SEL ALL WHEEL DRIVE**

Carbonized Gray, ActiveX Seating Material, Heated Steering Wheel, Heated Front Seats, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, Power Liftgate, Wireless Charging Pad, Remote Start, Rear Parking Sensors, and Much More! F24046

MSRP.....\$44,750  
 SIEMANS DISCOUNT.....- 1,755  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 750  
**SALE PRICE FOR EVERYONE \$42,245**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$41,745**

**PLUS 0.0% FOR 36 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
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**2023 FORD TRANSIT 350 BATTERY ELECTRIC VEHICLE**

Oxford White, Cloth Seats, Power Heated Mirrors, Front Overhead Shelf, Cruise Control, and Much More! F23134

MSRP.....\$58,320  
 SIEMANS DISCOUNT.....- 3,825  
 RETAIL BONUS CASH\*\*.....- 7,500  
**SALE PRICE FOR EVERYONE \$46,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$46,495**

**OR 0.0% FOR 60 MONTHS  
 or 1.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
 (\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD F-150 SUPERCREW XLT 4X4**

Avalanche, 3.5 EcoBoost V6 Engine, Integrated Trailer Brake Controller, Locking Rear Axle, 36 Gallon Fuel Tank, Partitioned Lockable Storage, Remote Start, Heated Front Seats, and Much More! F23269

MSRP.....\$60,310  
 SIEMANS DISCOUNT.....- 4,315  
 RETAIL CUSTOMER CASH\*\*.....- 5,000  
**SALE PRICE FOR EVERYONE \$50,995**  
 SILVERADO CONQUEST CASH\*.....- 1,000  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$49,495**

**OR 1.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
 (\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD EXPLORER XLT 4X4**

Star White Metallic Tri-Coat, Remote Start, Heated Front Seats, Heated Steering Wheel, Power Passenger Seat, Twin Panel Moonroof, B&O Sound System with 10 Speakers, Adaptive Cruise Control, Navigation System, Wireless Charging Pad, Class IV Trailer Tow Package, 20 Inch Premium Painted Aluminum Wheels, and Much More! F24184

MSRP.....\$52,775  
 SIEMANS DISCOUNT.....- 1,280  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$50,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$49,995**

**PLUS 0.0% FOR 36 MONTHS,  
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 3.9% FOR 60 MONTHS,  
 OR 5.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2024 FORD F-250 CREW CAB 4X4**

Carbonized Gray, Locking Rear Axle, Power Windows and Locks, Platform Running Boards, Privacy Glass, Power Sliding Rear Window, Trailer Brake Controller, 8 Inch Touchscreen, Rear View Camera, XL Chrome Package, and Much More! F24186

MSRP.....\$55,405  
 SIEMANS DISCOUNT.....- 1,410  
 RETAIL CUSTOMER CASH\*\*.....- 2,000  
**SALE PRICE FOR EVERYONE \$51,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$51,495**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS,  
 OR 4.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
 (\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD F-150 LIGHTNING ELECTRIC CREW CAB 4X4**

Carbonized Gray, Mobile Power Cord, Extended Range Battery, 20 Inch Alloy Wheels, LED Box Lighting, Power Tailgate, Tailgate Step, 12 Inch Touchscreen, Heated Front Seats, Power Adjustable Pedals, Forward Sensing System, 360 Degree

Camera, and Much More! F23251

**SOLD**



**2023 FORD BRONCO ADVANCED 4X4 BADLANDS**

Hot Pepper Red, Leather/Vinyl Seats, 2.7 V6 Engine, 360 Degree Camera, Sasquatch Package, Gray Hardtop, Remote Start, Heated Front Seats, 12 Inch Touchscreen, and Much More! F23312

MSRP.....\$65,840  
 SIEMANS DISCOUNT (A, D, X, Z PLANS EXCLUDED) - 3,345  
 RETAIL BONUS CASH\*\*.....- 1,000  
**AS LOW AS.....\$61,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$60,995**

(\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2023 FORD EXPEDITION PLATINUM 4X4**

Blue Tinted, Carmelo Leather Seats, Stainless Running Boards, Panoramic Vista Roof, B&O Premium Sound System, Remote Start, Reverse Sensing System, First and Second Row Heated Seats, PowerFold Third Row Seat, Heavy Duty Trailer Tow Package, 22 Inch Wheels, 15 Inch Touchscreen, and Much More! F23222

MSRP.....\$91,295  
 SIEMANS DISCOUNT.....- 8,300

**AS LOW AS \$82,995**

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### 2023 JEEP CHEROKEE ALTITUDE LUX 4X4

Diamond Black Crystal, Leather Seats, 18 Inch Black Spoke Wheels, Remote Start, Heated Steering Wheel, Heated Front Seats, Power Liftgate, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Lane Departure Warning, Parallel and Perpendicular Park Assist, Navigation, and Much More! C23048

MSRP.....\$41,230  
SIEMANS DISCOUNT...- 7,235

**AS LOW AS \$33,995**



### 2023 DODGE CHARGER GT ALL WHEEL DRIVE

Sublime, Blacktop Package, Power Sunroof, Navigation, Heated Steering Wheel, Heated Front Seats, 20 Inch Black Wheels, and Much More! C23225

MSRP.....\$46,500  
SIEMANS DISCOUNT.....- 4,505  
NATIONAL POWER DOLLARS RETAIL BONUS CASH - 3,000

**SALE PRICE FOR EVERYONE \$38,995**

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$38,495**

(\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



### 2024 JEEP GRAND CHEROKEE LAREDO 4X4 ALTITUDE

Silver Zynith, 20 Inch Black Wheels, Heated Front Seats, Heated Steering Wheel, Power Liftgate, Remote Start, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Full Speed Collision Warning, and Much More! C24085

MSRP.....\$48,675  
SIEMANS DISCOUNT.....- 1,180  
RETAIL BONUS CASH.....- 1,500  
GREAT LAKES SFS BONUS CASH\* - 500  
GREAT LAKES BC RETURNING LESSEE BONUS CASH\* - 500  
SFS LEASE LOYALTY BONUS CASH\* - 2,000  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$42,495**

(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL/RESIDENCY RESTRICTIONS MAY APPLY)



### 2024 CHRYSLER PACIFICA TOURING L

Bright White, S Appearance Package, Dual Pan Sunroof, 20 Inch Wheels, Power Liftgate, Power Sliding Doors, Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Lane Departure Warning, ParkSense Rear Park Assist, Remote Start, 10 Inch Touchscreen, and Much More! C24122

MSRP.....\$48,485  
SIEMANS DISCOUNT.....- 1,300  
RETAIL BONUS CASH.....- 2,000  
NATIONAL SELECT INVENTORY BONUS CASH - 1,190

**SALE PRICE FOR EVERYONE \$43,995**

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$43,495**

(\*MUST QUALIFY)



### 2024 DODGE DURANGO GT ALL WHEEL DRIVE

White Knuckle, Blacktop Edition, 2<sup>nd</sup> Row Captain's Chairs, 20 Inch Wheels, Power Sunroof, Navigation, Heated First and Second Row Seats, Leather Seats, Heated Steering Wheel, Power Liftgate, Remote Start, Adaptive Cruise Control, and Much More! C24139

MSRP.....\$52,505  
SIEMANS DISCOUNT.....- 1,060  
NATIONAL POWER DOLLARS BONUS CASH - 2,950

**SALE PRICE FOR EVERYONE \$48,495**

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$47,995**

(\*MUST QUALIFY)



### 2024 JEEP WRANGLER RUBICON 4X4

Hydro Blue Pearl, 3.6 V6 Engine, Black 3 Piece Hardtop, Automatic Transmission, Heated Front Seats, Heated Steering Wheel, Remote Start, and Much More! C24089

MSRP.....\$56,475  
SIEMANS DISCOUNT.....- 2,480  
BONUS CASH.....- 2,000

**SALE PRICE FOR EVERYONE \$51,995**

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$51,495**

(\*MUST QUALIFY)



### 2024 RAM 1500 BIG HORN CREW CAB 4X4

Diamond Black, Sport Appearance Package, 20 Inch Aluminum Chrome-Clad Wheels, Anti-Spin Rear Axle, Navigation, Heated Front Seats, Heated Steering Wheel, Power Sliding Rear Window, 6.4 Foot Box, and Much More! C24063

MSRP.....\$62,250  
SIEMANS DISCOUNT.....- 3,255  
NATIONAL RETAIL CONSUMER CASH - 4,500

**SALE PRICE FOR EVERYONE \$54,495**

SFS LEASE LOYALTY BONUS CASH\* - 2,000

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$51,995**

(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



### 2024 RAM 2500 CREW CAB BIG HORN 4X4

Bright White, Night Edition, 6.4 V8 Engine, Tow Hooks, 9 Alpine Speakers with Subwoofer, Anti-Spin Rear Axle, Remote Start, Blind Spot and Cross Path Detection, ParkSense Front and Rear Park Assist System, Heated Steering Wheel, Power Seat, Rear Power Sliding Window, Heated Front Seats, 20 Inch Black Painted Aluminum Wheels, Navigation, 12 Inch Touchscreen, and Much More! C24116

MSRP.....\$65,760  
SIEMANS DISCOUNT.....- 2,265  
BONUS CASH.....- 1,000

**SALE PRICE FOR EVERYONE \$62,495**

MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$61,995**

(\*MUST QUALIFY)

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**WAS \$18,727**



**2018 JEEP GRAND CHEROKEE ALTITUDE 4X4**  
**NOW \$17,816**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 133K Miles, Remote Start, Navigation, Power Driver Seat, Leather/Suede Heated Front Seats, Heated Steering Wheel, Power Sunroof, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Bright White, U24079A

**WAS \$34,820**



**2019 RAM 1500 LARAMIE CREW CAB 4X4**  
**NOW \$30,750**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 76K Miles, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C24114A

**WAS \$23,994**



**2021 JEEP COMPASS LIMITED 4X4**  
**NOW \$22,795**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! White Clearcoat, U24069

**WAS \$34,648**



**2021 TOYOTA SR5 ACCESS**  
**NOW \$**

2.7 Engine, 6 Speed Automatic, Aluminum Wheels, 35K Miles, Running Boards, Power Windows and Locks, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Magnesium

# MANAGER'S

**WAS \$30,700**



**2021 FORD TRANSIT T-250 CARGO VAN**  
**NOW \$29,972**

3.5 V6 Engine, 10 Speed Automatic, Aluminum Wheels, 76K Miles, Preferred Equipment Package, Commercial Shelving Installed, Power Windows and Locks, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Limited Slip Axle, Remote Keyless Entry System, Oxford White, F24122A

**WAS \$38,620**



**2021 RAM 1500 BIG HORN CREW CAB 4X4**  
**NOW \$34,719**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A

**WAS \$32,645**



**2020 FORD EDGE ST AWD**  
**NOW \$28,998**

2.7 V6 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Navigation, Memory Power Leather Trimmed Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Wireless Charging Pad, Climate Control, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Hands-Free Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red, U24018

**WAS \$20,771**



**2009 SATURN SKY RED LINE CONVERTIBLE**  
**NOW \$18,857**

2.0 Turbo Engine, 5 Speed Automatic, Chrome Wheels, Only 17K Miles! Leather Seats, CD-Player, Power Windows, Power Locks, Remote Keyless Entry System, Evening Blue, F24145A

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**2020 FORD RANGER LARIAT 4X4**



2.3 Engine, 10 Speed Automatic, Aluminum Wheels, 57K Miles, Security Cover, Bedliner, Running Boards, FX4 Off-Road Package, Leather Power Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Shadow Black, M24098A

**NOW \$31,995**

**2021 BUICK ENVISION PREFERRED AWD**



2.0 Engine, 9 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Power Driver's Seat, Cloth Leather Trimmed Heated Seats, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Front Collision Warning, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, U24084

**NOW \$27,942**



**2018 FORD EDGE SEL AWD**  
**NOW \$19,985**

2.0 Ecoboost, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Power Seats, Auto Climate Control, CD Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Blue Metallic, F24173A



**2021 FORD BRONCO SPORT BIG BEND 4X4**  
**NOW \$23,353**

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 90K Miles, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Carbonized Gray Metallic, U24061B



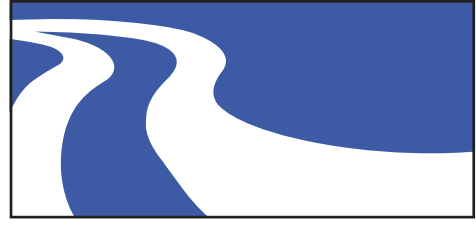
**2022 HYUNDAI SANTA FE CALLIGRAPHY AWD**  
**NOW \$33,857**

2.5 Engine, 8 Speed Automatic, Aluminum Wheels, 21K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Panoramic Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Hampton Gray, Balance of Factory Warranty! F23306A



**2021 FORD EXPLORER LIMITED 4X4**  
**NOW \$36,379**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 35K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24092



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**2021 TOYOTA TACOMA  
CROSS CAB 4X4**  
**WAS \$31,981**

Aluminum Wheels, Only 30K Miles! Bedliner, Locks, Lane Departure Warning, Front Remote Keyless Entry System, Balance of Factory Warranty! U24059



**2021 HYUNDAI SANTA FE SEL AWD**  
**WAS \$23,562**  
**NOW \$21,811**

2.5 Engine, 8 Speed Automatic, Aluminum Wheels, 66K Miles, Power Driver's Seat, Heated Front Seats, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quartz White, C24001A



**2021 CHEVY SILVERADO 1500 LT  
CREW CAB 4X4**  
**WAS \$30,935**  
**NOW \$28,912**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Security Cover, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Trailer Tow Package, Back-Up Camera, Remote Keyless Entry System, Satin Steel Metallic, F24117A



**2021 JEEP WRANGLER  
UNLIMITED WILLYS 4X4**  
**WAS \$38,897**  
**NOW \$36,813**

2.0 Engine, 8 Speed Automatic, Moab Black Aluminum Wheels, Only 22K Miles! Remote Start, Heated Front Seats, Heated Steering Wheel, Black 3-Piece Hard Top, Touchscreen Display, Security Alarm, Anti-Spin Rear Axle, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Hellayella Clearcoat, U24067

# SPECIALS



**2019 FORD F-350 XLT  
SRW CREW CAB 4X4**  
**WAS \$54,764**  
**NOW \$46,751**

6.7 V8 DIESEL Power Stroke Engine, 6 Speed Automatic, Aluminum Wheels, 60K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, FORD CERTIFIED! Agate Black, C23155B



**2023 JEEP WRANGLER  
UNLIMITED RUBICON 4X4**  
**WAS \$53,124**  
**NOW \$49,680**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Remote Start, Navigation, Black 3-Piece Hard Top, Power Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! Sting-Gray, C24132A



**2020 RAM 2500  
LARAMIE MEGA CAB 4X4**  
**WAS \$57,155**  
**NOW \$47,993**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 99K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A



**2023 JEEP WRANGLER WILLYS 4XE**  
**WAS \$46,995**  
**NOW \$40,680**

2.0 Turbo PHEV Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Premium Black Sunrider Soft Top, Remote Start, Touchscreen Display, Alpine Premium Audio System, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F23223B

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**2022 FORD ECOSPORT SES 4X4**

2.0 Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, U24114



**2021 JEEP GRAND CHEROKEE LIMITED 4X4**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 13K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, C24152A



**2021 JEEP GRAND CHEROKEE LIMITED 4X4**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 13K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, C24152A



**2021 JEEP GRAND CHEROKEE LIMITED 4X4**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 13K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, C24152A



**2021 JEEP CHEROKEE LIMITED 4X4**

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Memory Power Leather Heated Seats, Heated Steering Wheel, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U24112



**2016 FORD EDGE TITANIUM**

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 90K Miles, Remote Start, SYNC 3 Touchscreen, Memory Power Leather Heated Front Seats, Panoramic Vista Roof, Climate Control, CD-Player, Reverse Sensing System, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Kona Blue Metallic, U24007A



**2018 CHRYSLER PACIFICA LIMITED**

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 113K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, 3<sup>rd</sup> Row Power Fold Seats, Panoramic Sunroof, Power Slide Side Doors, Blind Spot Monitor, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Velvet Red Pearlcoat, U24108A



**2022 HONDA ACCORD SPORT SEDAN**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 25K Miles, Power Driver's Seat, Leather Seating, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! San Marino Red, F24231A

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**2011 TOYOTA RAV4 AWD**  
**NOW \$9,875**

2.5 Engine, 4 Speed Automatic, Aluminum Wheels, 150K Miles, Power Windows and Door Locks, CD-Player, Remote Keyless Entry System, Classic Silver Metallic, F24203A



**2021 SUBARU OUTBACK LIMITED AWD**  
**NOW \$27,923**

2.5 Engine, CVT 8 Speed Automatic, Aluminum Wheels, 44K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Crystal Black Silica, C23064A



**2022 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$48,823**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 28K Miles, Power Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, F24238A



**2012 FORD FUSION SEL**  
**NOW \$10,595**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, Only 65K Miles! Remote Start, Leather Power Heated Front Seats, Power Sunroof, Climate Control, CD-Player, In-Mirror Rear View Camera, Remote Keyless Entry System, Sterling Gray Metallic, M24131A

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**2021 FORD EXPLORER PLATINUM 4X4**  
**NOW \$41,875**

3.0 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 26K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Sunroof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Aerial View Display System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Stone Gray Metallic, U24105



**2018 TOYOTA TUNDRA SR5 DOUBLE CAB 4X4**  
**NOW \$26,995**

5.7 V8, 6 Speed Automatic, Aluminum Wheels, 142K Miles, Power Driver's Seat, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Orange, F24243A



**2024 MAZDA CX-90 TURBO PREFERRED PLUS AWD**  
**NOW \$42,995**

3.3 Engine, 8 Speed Automatic, Alloy Wheels, Less Than 6K Miles! Power Leather Heated Front Seats, 2nd Row Captain's Chairs, 3rd Row Seating, Auto Climate Control, Power Sunroof, Wireless Phone Charger, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Rhodium White Premium, S24005



**2022 FORD ESCAPE TITANIUM AWD**  
**NOW \$29,971**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Intelligent Adaptive Cruise Control, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24107



**2020 HONDA CIVIC EX HATCHBACK**  
**NOW \$22,964**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A



**2021 RAM 1500 LARAMIE CREW CAB 4X4**  
**NOW \$36,759**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 110K Miles, Security Cover, Bedliner, Running Boards, Sport Performance Hood, Remote Start, Navigation, Night Edition, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Dual Pane Sunroof, Heads-Up Touchscreen Display, Wireless Charging Pad, 19 Speaker Harman Kartron Sound, Adaptive Cruise Control, Surround-View Camera, Ram Box Cargo Management, Remote Tailgate Release, Remote Keyless Entry System, Granite Crystal Metallic, C24037A



**2022 RAM 2500 BIG HORN CREW CAB 4X4**  
**NOW \$49,843**

6.8 V8 Heavy Duty HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, Bedliner, Cargo Glide, Power Running Boards, Off Road Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F24218A



**2021 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$42,595**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 48K Miles, Bedliner, Running Boards, Remote Start, Navigation, SYNC 4, Power Heated Front Seats, Power Adjust Pedals, Power Side Rear Window, Auto Temp Control, Interior Work Surface, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing and Rear Brake Assist, 360 Degree Camera Package, MAX Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Stone Gray Metallic, U24113

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**2021 HONDA ACCORD SPORT SEDAN**  
**NOW \$30,766**

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096



**2014 INFINITI QX50 JOURNEY/AWD**  
**NOW \$9,906**

3.7 V6 Engine, 7 Speed Automatic, Aluminum Wheels, 135K Miles, Navigation, Memory Power Leather Heated Front Seats, Climate Control, CD-Player, Power Sunroof, Back-Up Camera, Remote Keyless Entry System, Black Obsidian, F23213B



**2017 JEEP GRAND CHEROKEE SUMMIT/4X4**  
**NOW \$24,870**

5.7 V6 HEMI Engine, 8 Speed Automatic, Platinum Aluminum Wheels, 93K Miles, Platinum Series Group, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Sunroof, 19 Speaker Harman Kardon Audio, Blind Spot and Cross Path Detection, Back-Up Camera, Power Liftgate, Trailer Tow Group IV, Remote Keyless Entry System, Diamond Black Crystal, F23192C



**2018 FORD F-150 XL SUPERCREW/4X4**  
**NOW \$27,913**

5.0 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 98K Miles, STX Appearance Package, Security Cover, Bedliner, Running Boards, SYNC 3, Climate Control, Back-Up Camera, Pro Trailer Back-Up Assist, Trailer Tow Package, 36 Gallon Extended Range Fuel Tank, Remote Keyless Entry System, Magma Red, F24153A

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**2021 HONDA CIVIC SPORT HATCHBACK**  
**NOW \$24,995**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A



**2022 FORD ESCAPE SEL AWD**  
**NOW \$25,446**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24107



**2022 FORD ESCAPE SE AWD**  
**NOW \$24,712**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 24K Miles, Remote Start, SYNC 4, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue Metallic, U24102



**2021 LINCOLN NAUTILUS RESERVE AWD**  
**NOW \$35,995**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Climate Control, Wireless Charging Pad, Blind Spot and Cross Traffic Monitor, Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Ceramic Pearl, U24101



**2018 JEEP WRANGLER RUBICON 4X4**  
**NOW \$34,832**

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Blacktrain Clearcoat, F24183A



**2021 JEEP GRAND CHEROKEE L LAREDO 4X4**  
**NOW \$31,525**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 81K Miles, Remote Start, Altitude Appearance Package, Power Driver's Seat, Heated Leather-Trimmed Front Seats, Heated Steering Wheel, Power Sunroof, Wireless Charging Pad, Touchscreen Display, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Baltic Gray Metallic, C24127A



**2021 FORD F-150 XL SUPERCREW/4X4**  
**NOW \$36,595**

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Bedliner, Running Boards, Navigation, STX Appearance Package, SYNC 4, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U24098



**2023 JEEP WRANGLER SPORT 2 DOOR 4X4**  
**NOW \$36,747**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 4K Miles! Remote Start, Running Boards, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Power Windows and Locks, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Earl Clearcoat, Jeep Certified! F24222A



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**Josh  
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*Pastor*

**Are You Having a Bad Day?**

*Immediately Jesus made his disciples get into the boat and go on ahead of him to Bethsaida, while he dismissed the crowd. After leaving them, he went up on a mountainside to pray.*

Mark 6:45,46

Do you suppose Jesus ever had bad days? Our text almost sounds that way. Jesus made his disciples get into a boat. He dismissed the crowd which had gathered around him after the feeding of the 5,000-plus men and women. He leaves the crowd and the disciples and goes alone to a mountain to pray. Maybe it was just a bad day for Jesus.

John's gospel gives us some added insight into this text. It says that after the people saw and experienced the miraculous feeding of the 5,000, "They intended to come and make him king by force" (John 6:15).

The people were not there to ask Jesus to teach them deeper truths of the Word of God. They were not there to learn about the forgiveness and peace he would bring. They

took the gift that was Jesus and turned it into a selfish desire. "Fill our bellies, Jesus!" was what they cared about.

And so Jesus sends his disciples out across the lake, and he goes himself up a mountain to pray. He separates himself from a devilish proposition—to gather early popularity and show earthly power. No, it was not a bad day. Instead, it was another day for him to focus on saving souls and to draw strength from his heavenly Father.

How is your day today? Are you already dreading what this day has in store for you? Are you struggling with tensions in relationships? Are you stressed out at work? The car won't start? The kids aren't behaving? Some days feel better than others.

Remember what Jesus offers. The one who would not be led astray by worldly

selfish ambition came unselfishly to win forgiveness for this day and all our days. And he reminds us of the privilege we have to go to our God in prayer. That means this day is looking better all the time.

*Prayer: Lord Jesus, thank you for loving me and forgiving me every day of my life. Whatever this day brings, help me to draw strength from you. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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Women Veterans Group	Michigan Veteran Affairs Agency	Lest We Forget
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Suicide Prevention Coalition	Education Reps from LMC	Tru Top 1%
Red Cross of America	Pets for Patriots	AND MANY MORE!



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**Saturday, September 21, 2024**

downtown Baroda, MI

Please join us for the run/walk event as we work together to raise awareness.

The BCSPC is striving to connect the community of Berrien County to the information and resources they need for emotional wellness, thereby helping prevent suicide.

**Use this QR code to Sign-Up!**  
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**Don  
Stuart**  
  
*Humorist*

**Loose Wing Nuts**

*The National Buffalo Wing Festival is coming up this Labor Day weekend. In Buffalo, NY, of course. I sadly can't attend this year, but, as nostalgia grips me, please enjoy this platter of re-heated Wing-Fest memories, from 2011.*

I'm always on the lookout for the big idea that will vault me onto Forbes' Richest People list, thus enabling my kids to grow up so pampered that they'll make Kim Kardashian look like a monastic postulant.

I may've found that idea!: An utterly impregnable, hermetically sealed see-through cellphone "jacket." It would allow the phone to be used without fear of damage or defacement from hands - or other phone-dialing appendages, such as tongues, noses, and elbows - that are coated with weapons-grade chicken wing sauce.

This idea came to me as I set my family loose on the annual National Buffalo Wing Festival, where I permanently gummed up the works of my cellphone by handling it with various appendages dripping with wing sauces named for highly corrosive forces, like "Toxic Waste," and "Foreign Election Interference."

I should point out that this event's name employs a term - "Buffalo Wing" - that no citizen of Buffalo ever uses. In the city where the dish was born, people call them "wings." Period. Call them "Buffalo wings" in front of a Buffalonian, and you will be admonished. (Note: You can avoid a loud admonishment with a bribe of three or four wings.)

I like my wings pretty hot, but my family's preferences are all over the map:

~ No. 5 son (age 10) doesn't care to abuse his mucous membranes, so he plays it safe and munches barbecue wings.

~ No. 3 son (age 16) and my wife go for mild wings, sometimes risking a medium.

~ No. 4 (age 14) and No. 2 (age 25) are comfortable with mediums, although they'll nibble the occasional hottie. (Reminder: we're talking wings here.)

~ No. 1 (age 27) eagerly gobbles platefuls of the hottest wings available. I once pilfered a wing from him and regretted it for days; I learned later the sauce was made from Drano.

At the fest, No. 4 son and my 14-year old nephew decided to try a couple really hot varieties, including one called "Afterburner." They kind of shrugged while eating them, saying they weren't very flavorful. But before long, the Afterburners kicked in, leaving them gasping that their throats and tongues were caramelized.

Nowadays, any "National" event celebrating a foodstuff has a contest involving mass consumption of that foodstuff. Naturally, the Wing Fest holds the official United States Wing Eating Contest. Last year's winner was the famous speed-eater Sonya Thomas, known as "The Black Widow," who scarfed over 181 wings in 12 minutes.

The next day, Thomas won the Festival's "Buffet Bowl" eating contest, ingesting almost six pounds of wings, roast beef, pierogies, and pizza. For taking both titles, she won a prize coveted by competitive eaters everywhere: a lifetime supply of coronary stents.

Unfortunately, speed eating was not the order of the day for everyone. The lines crawled, and the slowest was the last one we stood in, while No. 4 and his cousin were suffering the worst Afterburnereffects of their hot wing experiment. But they endured the wait to secure a treat that briefly soothed their scalded taste esophagus's: Wings coated in ice cream.

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**AUCTIONS**

NOTICE OF PUBLIC AUCTION is hereby given that on September 2nd, 2024 Additional Storage Space of Baroda, MI will offer via online auction at [bid13.com](http://bid13.com) as required by the Michigan "Self Service Storage Facility Act". Units consist of household and personal items; Sharon Slabach - #93, Carlos Lopez Gonzales - #30, Timmy Dover - #44, Gary England - #69, Erika J Gaston - #53, Brittany Trevino - #49, David Blevins - #23, Kyle Michael Wellington - #103, Christopher W Anderson - #110.

**AUCTIONS**

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Fri., Aug. 30th, 2024 - 9AM  
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**AUCTIONS**

NOTICE OF PUBLIC AUCTION is hereby given that on September 2nd, 2024 Stevensville Storage of St. Joseph, MI will offer via online auction at [bid13.com](http://bid13.com) as required by the Michigan "Self Service Storage Facility Act". Units consist of household and personal items; Chris Sellers - #C4.

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AUGUST 25TH  
2-4PM**

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**HELP WANTED**

St. Joseph Charter Township is seeking a Part Time Election Assistant/Office Assistant. The Election Assistant/Office Assistant is responsible for assisting the Clerk and Deputy Clerk with election related tasks and general administrative office related tasks including answering the telephone and working with customers at the counter. Computer skills are required. The position is permanent part-time. Pay is dependent on experience. A full job description is available online at [www.sjct.org](http://www.sjct.org). Submit all resumes and cover letters to St. Joseph Charter Township, Attn: Denise Cook, 3000 Washington Ave, P.O. Box 147, St. Joseph, Michigan 49085 or email to [dcook@sjct.org](mailto:dcook@sjct.org).

**Hometown Bar & Grill in Eau Claire** is looking for a cook to join our team. Cooking experience preferred. 21+ preferred. Apply in person at 6539 E. Main St. Eau Claire, MI 49111 or call us with any questions 269-351-6025.

Help Wanted – Retired nurse wanted for home health care. 20 hr. week. No lifting. Minimal Duties. M-F 9am-1pm. Call 269-208-7430.

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**LEGALS**

**Lake Charter Township Board Public Hearing – PUD**  
The Lake Charter Township Board will conduct a Public Hearing for a request for approval of a Preliminary Plan for a Site Condominium Commercial PUD (Planned Unit Development) on September 17, 2024 at 7:00pm at the Township Hall located at 3220 Shawnee Rd. Bridgman, MI 49106. The request is for an approval of a Preliminary Plan for a Site Condominium Commercial PUD and has been applied for by Mike Scott for property number 11-11-0018-0003-11-0 located on approximately 2.8 acres fronting Red Arrow Hwy within the C-1 (Commercial) District. The site plan as introduced consists of, a 1,200sf commercial building and several residential homes. The requested Preliminary Plan is required to follow the Township's Zoning Ordinance for a Special Use PUD. Additional information pertaining to this Public Hearing, of the proposed Preliminary Plan for the Site Condominium Commercial PUD, will be available at the Lake Charter Township Hall. Written comments will be accepted through September 17, 2024 by 11:00am. at the Lake Township Hall (3220 Shawnee Rd. P.O. Box 818 Bridgman, MI 49106) or through e-mail at [clerk@lake-township.org](mailto:clerk@lake-township.org)  
The Township will provide necessary reasonable auxiliary aids and services to those with disabilities planning to attend upon seven (7) days' notice to the Township Clerk. If you require such aids or services and plan to attend this meeting, please call the Township. All interested parties will be heard during the meeting.




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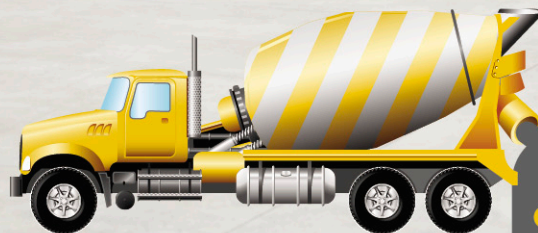
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 <b>2016 JEEP COMPASS</b> High Altitude edition, heated leather seats, sunroof, alloy wheels, 119k miles WAS \$9,295 <b>NOW \$8,795</b>	 <b>2012 SUBARU FORRESTER X AWD!</b> Only 95k miles! WAS \$9,895 <b>NOW \$8,995</b>	 <b>2013 FORD EDGE LIMITED AWD</b> Only 114k miles! WAS \$9,995 <b>NOW \$9,795</b>	 <b>2018 DODGE GRAND CARAVAN SE</b> ONLY 108K MILES, NO RUST! WAS \$10,995 <b>NOW \$10,495</b>

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WAS \$48,935 **NOW \$46,288**  
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WAS \$51,270 **NOW \$47,426**  
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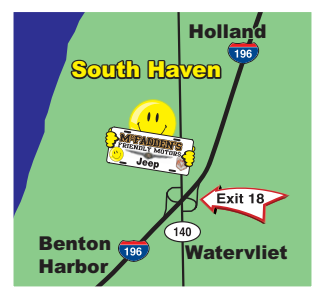


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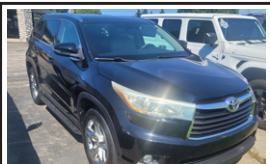
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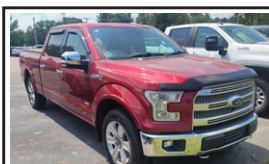
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**Every New Toyota Comes With ToyotaCare.<sup>9</sup>**  
**2-Year No Cost Maintenance Plan.**

1. New 2024 RAV4 & RAV4 Hybrid (excludes Prime). 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.99% APR for 72 Months with \$16.57 per \$1,000 borrowed. Subject to approved credit thru Toyota Financial Services. Tier 1\* & 1 only. See participating dealer for details. 2. New 2024 RAV4 LE Gas Model 4430. Lease based on net cap cost of \$26,709. Lease end purchase option \$19,110.\* 3. Based on manufacturers' estimates CY 2023 new vehicle registrations. 4. New 2024 Tacoma Double Cab SR V4 Model 7594. Lease based on net cap cost of \$34,785. Lease end purchase option \$29,028.\* 5. New 2024 Tundra Gas & Tundra i-Force Max (excludes TRD Pro) 1.99% APR for 48 Months with \$21.69 per \$1,000 borrowed OR 3.99% APR for 60 with \$18.41 per \$1,000 borrowed OR 4.99% APR for 72 Months with \$16.10 per \$1,000 borrowed. Subject to approved credit thru Toyota Financial Services. Tier 1\* & 1 only. See participating dealer for details. 6. New 2024 Tundra Gas & Hybrid Models (Excludes TRD Pro). Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. May not be combined with APR or lease offers. 7. Qualified current, active-duty U.S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U.S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U.S. military personnel (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 8. The Toyota College Rebate Program is not compatible with the Toyota Military Rebate Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: bZ4X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \*NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. 1, 2, 4, 5, 6, 7 & 8: Must take retail delivery from new 2024 models in dealer stock while supply lasts between 8/1/24 and 9/3/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 9/3/24.

### RAV4

new 2024 RAV4 GAS & RAV4 HYBRID  
excludes RAV4 Prime

**4.99% for 60**  
 APR Financing Mos.<sup>1</sup>  
 -or- 5.99% APR for 72 Mos.

-or- lease a new  
 2024 RAV4 LE Gas Model #4430

**\$339 Per Mo.**  
**36 | \$3299**  
 Mo. Lease Due At Signing  
 \$339/Mo. 3-Year Low Mileage  
 10,000 Mile/Year Lease  
 Excludes applicable taxes & fees.  
 No security deposit required.

### TACOMA

**THE BEST SELLING MID-SIZE TRUCK IN AMERICA<sup>3</sup> JUST GOT BETTER!**

**NOW ARRIVING!**

lease a new  
 2024 Tacoma SR  
 Double Cab 4WD Model #7594

**\$349 Per Mo.**  
**36 | \$3299**  
 Mo. Lease Due At Signing  
 \$349/Mo. 3-Year Low Mileage  
 10,000 Mile/Year Lease  
 Excludes applicable taxes & fees.  
 No security deposit required.

### TUNDRA

new 2024 TUNDRA GAS & TUNDRA i-FORCE MAX  
excludes TRD Pro

**1.99% for 48**  
 APR Financing Mos.<sup>5</sup>  
 -or- 3.99% APR for 60 Mos.  
 -or- 4.99% APR for 72 Mos.

-or- new 2024  
 TUNDRA i-FORCE MAX  
 Hybrid EV

**\$2000 CUSTOMER CASH<sup>6</sup>**  
Excludes TRD PRO  
 -or- \$1000 CUSTOMER CASH<sup>6</sup>  
 ON 2024 TUNDRA GAS

**Let's Go Places**

Visit Your Local Michigan Toyota Dealer Today!

# SIGNATURE TOYOTA

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