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## Moody on The Market

*Pat  
Moody*

### Revised paid parking proposal expected at St. Joseph City Commission

The plan to implement paid parking in downtown St. Joseph is expected back before city commissioners in the coming weeks.

At the regular city commission meeting held on September 9, Assistant City Manager Emily Hackworth updated commissioners on the latest developments as she's met with downtown business owners to determine whether a model proposed in June would allow for enough free spaces for those who work downtown. She told us those meetings have been extensive, and a recommendation for the city commission is coming.

"I think that we'll bring some recommended changes to what was originally proposed, and then we'll bring the revised ordinance language to get the ordinance change adopted and get this in place for May of 2025," Hackworth said.

Commissioners instructed Hackworth to work on the paid parking issue when she was brought on as assistant city manager.

Under the proposal laid out in June, parking west of Main Street would no longer be free between May 1 and September 30. Parking east of Main Street would remain free.

Hackworth said a proposal will have to come back to city commissioners soon if paid parking is going to be put in place for next summer.

### Modern Plastics site sold in Berrien County Land Auction

The Berrien County Treasurer's office has held the county's first land auction of the year. Treasurer Shelly Weich tells us it was Tuesday online.

*Continued on page 18*



## Exceptional **Neuro** Care



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*Marcy  
Simpson*

*Executive  
Director,  
Southwestern Michigan  
Tourist Council*

## Fun and interesting things to do in Southwest Michigan

We've still got some beautiful summer weather ahead of us. There is plenty of musical entertainment at many wineries, breweries, cideries, and distilleries, check our calendar to find out when and where your favorites will be. Be sure to ask for your Makers Trail Passport access codes along the way.

The Box Factory for the Arts Series 5 exhibition displaying artwork in four galleries on all three floors of the historic building will open Friday, September 13. From flowers, pastels, and comic book visuals to interiors versus landscapes, a variety of artistic styles will be on exhibit until October 27. The public is

*Continued on page 2*

## Inserts & Promotions

- Dollar General
- Family Fare
- Jets Pizza
- Martin's Super Market
- Rural King
- St. Joseph Fall Fest Guide

*Inserts may vary by zip code*

## Simpson *Continued from cover*

invited to meet the artists at the Opening Reception from 5:30 to 7:00 p.m. Light snacks and a cash bar will be available. Stay for award-winning singer/songwriter Dave Rudolf for a trip down memory lane (and Penny Lane) for a night of music from the British Invasion after the exhibit opening. The show begins at 7:30 p.m.

Pablo's Great Revenge is a band based in Northwest Indiana / Southwest Michigan. Filkins Vineyards will welcome them Saturday, September 14 from 3:00 to 6:00 p.m. Their set features a mix of original music and cover songs, touching on many different genres such as rock, pop, country and R&B. Their music showcases the writing and powerful vocals of frontman Joey Garcia, and the multi-instrumental talents of the other band members. With their versatility and musicianship on display, they are sure to entertain any crowd.

PechaKucha – meaning “chit chat” in Japanese – is a presentation format that shows 20 images, each for 20 seconds. In other words, presenters get 400 seconds to tell their story, with visuals guiding the way.

This event will be held outside at The GhostLight Theatre on Thursday September 19 from 8:30 p.m. to 10:30 p.m.

Come and rejuvenate your spirit by reconnecting with nature and escaping the stresses of modern life in the serene environment of the forest preserve. During this Forest Bathing session, you can look forward to experiencing a range of benefits, such as reduced stress, improved mood, enhanced creativity, and overall well-being. Chikaming

Open Lands offers an ideal setting for anyone seeking relaxation and renewal—just bring an open heart and a readiness to unwind. Don't miss this unique chance to refresh your mind, body, and soul on Friday, September 20, from 4:00 to 6:00 p.m.

All ages are sure to have fun at the 2024 Fall Fest in St. Joseph at Lake Bluff Park. This celebration of autumn will have a critter barn, storytime on the bluff, balloon twisters, a farmers' market, and interactive booths. Mark your calendars for Saturday, September 21 from 9:00 to 2:00 p.m.

Tim Brown a retired, decorated 20-year New York City Fire Department firefighter, a survivor of the 2001 terrorist attack on the World Trade Center, a first responder to the 1993 terrorist attack on the WTC, and a veteran of the New York Urban Search & Rescue Task Force team that responded to the 1995 terrorist attack on the Alfred P. Murrah federal building in Oklahoma City comes to Benton Harbor. During his Lake Michigan College Speakers Series presentation, “Truth in History, Patience in Grief” Tim shares his powerful story of survival and loss and of the heroes and horrors of 9/11. Get your tickets now for this event at the Hanson Theater on Monday, September 23 at 7:30 p.m.

If you would like more information on these and other events and activities in the area, please visit our website at [swmichigan.org](http://swmichigan.org).

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## Photo of the Week



**American Kestrel**

Photo by Christine Smith Hecht

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

# HEALTHY LIVING SEMINAR

## CARIN & RON LYNCH

**FREE ADMISSION**



Carin and Ron are co-directors of the LIGHT health institute who travel the world facilitating health trainings. Prior to joining LIGHT, Ron owned and operated health food stores. Carin earned her certificate in Plant Based Nutrition from Cornell University's Center for Nutritional Studies. She has been a featured chef in cooking shows on 3ABN TV and her cookbook *Plant-Based Made Simple* was published in 2020.

## GOURMET RECIPIES

(Part 1)

**SUNDAY | SEPT. 22, 2024 | 4 PM**

Fairplain SDA Church | 140 Seneca Rd, Benton Harbor

## NATURAL REMEDIES

**MONDAY | SEPT. 23, 2024 | 6 PM**

Fairplain SDA Church | 140 Seneca Rd, Benton Harbor

## GOURMET RECIPIES

(Part 2)

**TUESDAY | SEPT. 24, 2024 | 6 PM**

Coloma SDA Church | 380 W Center St, Coloma

## NATURAL REMEDIES

(Makeup Session)

**WEDNESDAY | SEPT. 25, 2024 | 6 PM**

Coloma SDA Church | 380 W Center St, Coloma

# THANK YOU

On behalf of BOSS Services, I want to extend a heartfelt thank you. Thank you for supporting and trusting us with your safety and comfort for the past eight years. Thank you for allowing us the privilege of serving you in your home.

Without your support, we would not be able to give back to the community in the ways that we do. Because of you, we have been able to raise money for first responders, host brunches for veterans, support schools, and donate furnaces, air conditioners, and water heaters to those in need. We've also contributed to many local charities, events, and sports programs. This is just the beginning. We plan to grow our efforts and expand our community support even further in the future.

This year, we launched The BOSS Services Foundation, a 501(c) nonprofit dedicated to supporting first responders and veterans in Berrien County. Our foundation, along with our sponsors, hosted the 9/11 Hero Climb this week. We had over 200 registered participants, dozens of volunteers, and incredible community support. The money raised at this event is going directly to Berrien County fire departments.

I'd like to send a special thank you to our headlining sponsor, Honor Credit Union, as well as our gold sponsors: 97.5 Y-Country, ABC 57, MailMax, and Levalley GMC Chevrolet. Thank you to our silver sponsors: Silver Beach Pizza, Whiteford Wealth Management, Roof Wiz, Little Red Fern, and Renaissance Athletic Club. And to our bronze sponsors: Lake Michigan College, Starks Family Funeral Home, Rested Pillow, Remax By the Lake/The Petzke Group, Big C Lumber, Baird Wealth Management, and Medic One. We truly appreciate your support for the 2024 9/11 Hero Climb. Thank you as well to St. Joseph High School for allowing us to host the event at your stadium.

As we move forward, especially in times of economic uncertainty, high inflation, and challenges ahead, please know that BOSS will continue to be here for you. We understand that everyone has to tighten their belts, and we're doing the same. We are constantly looking for ways to create savings without reducing pay or benefits for our staff or compromising the quality of services for our clients. Our tagline is "Raising The Standard," and we are committed to making BOSS the best place to work and the best company to work with. Whenever you need us, we'll be here, ready to serve.

Once again, thank you for all your support. We look forward to many more years of serving Southwest Michigan.

Sincerely,



Jeff Street  
MSGT USMC (Ret)  
Owner  
BOSS Services



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**Sarah Spoonholtz**

**Regional Director,**  
SMR Chamber

**Professionalism & Soft Skills Bootcamp**

While COVID opened our eyes to the possibilities for remote and hybrid working environments, it also took a toll on our basic professionalism and soft skills. We are especially seeing that with our younger generation, but everyone needs a good refresher on how to present themselves in the best possible light. Plus, if you're anything like me and occasionally have to remind your face, brain, and body in general that real life does not come with a mute or camera off button - this is an ideal event for you to attend!

While remote and hybrid work and learning environments were key in getting us past the early 2020's, the unfortunate side is that the lack of has proven to be a significant challenge for employers both nationally and locally. To tackle this issue head-on, Lake Michigan College and the Southwest Michigan Regional Chamber of Commerce are collaborating once again to offer a one-day bootcamp on professionalism and soft skills later this month.

The "Professional and Soft Skills Bootcamp" will take place on **Monday, September 23rd, from 9 a.m. to 4 p.m. in the Todd Center, Room 1413, at the LMC campus.** Taught by industry professionals, this one-day, accelerated session will equip participants with key skills that make employers take notice when hiring or considering promotions. Topics include:

- Time management techniques for better organization and increased productivity
- Effective verbal and non-verbal communication strategies
- Positive interaction with co-workers, managers, and customers
- Strategies for successfully handling workplace conflicts
- Building a professional image
- Mastering the art of networking
- Creating an action plan for continued professional growth
- Understanding the role of mentoring in career advancement

Participants will also receive the book *The Hard Truth About Soft Skills*, enjoy a catered lunch, and have the opportunity to earn future college credit at Lake Michigan College. The cost for the course is \$185 for Chamber members and \$225 for non-members. Pre-registration is required, and space is limited. Go to [www.Business\\_Professionalism.eventbrite.com](http://www.Business_Professionalism.eventbrite.com). For registration information or questions, contact **Lake Michigan College Director of Business and Industry Partnerships Barbara Craig** at (269)927-8147 or by e-mail at [craig@lakemichigancollege.edu](mailto:craig@lakemichigancollege.edu).

"We frequently hear from local businesses about the difficulties their employees face with time management, communication, interpersonal skills, professional image, and conflict resolution," said **Dr. David Krueger, Dean of Career and Workforce Education** at Lake Michigan College. "This accelerated session is tailored to address these critical areas while providing participants with a valuable certification. We're grateful to the Southwest Michigan Regional Chamber for partnering with us to deliver these impactful solutions."

"This bootcamp offers employers an opportunity to enhance their team's effectiveness and ensure their staff is equipped with essential soft skills," said **Arthur Havlicek, President and CEO of the Southwest Michigan Regional Chamber.** "It also highlights the strength of our partnership with Lake Michigan College. By providing targeted training through collaboration, we're helping businesses address critical workforce challenges and ensuring their teams have the skills needed to succeed in today's competitive market."

The Southwest Michigan Regional Chamber and Lake Michigan College collaborate on other vital workforce development initiatives, including the region's premier leadership development program, *Leadership Accelerator*, and Michigan's first countywide youth apprenticeship program, the *Berrien Talent Collaborative*.

I can attest to how fantastic Lake Michigan College is to work with regarding teaching professionalism and soft skills as I'm part of an advisory council for one of the Associate in Applied Science programs. One of the requirements to graduate is to take this course, which constantly gets positive feedback from students and guest speakers.

Interested in learning more about upcoming events or how you can get involved and help business thrive, talent reside, and create a quality of life is second to none? Visit our website at [smrchamber.com](http://smrchamber.com) or reach out to me directly: [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or 269-932-4040.

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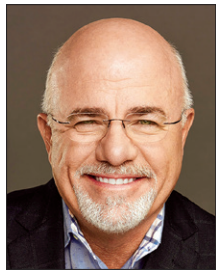
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\*\*\$250 paid when new or existing member without a current checking account opens a personal checking account with a minimum opening deposit of \$25, sets up qualifying direct deposit(s) totaling \$500 or more and conducts 8+ debit card transactions all within 60 days of account opening. A qualifying direct deposit is defined as one from a recurring paycheck, pension, or government benefits (such as social security) payments only. Non-payroll related ACH, person-to-person payments and transfers from other financial institutions or other Honor CU accounts do not qualify. Bonus will be paid within 30 days of minimum requirements being met. New account must remain open and maintain a positive balance for at least 90 days. If criteria is not met, \$250 bonus will be withdrawn from account. New members must open account at honorcu.com/jointhefam or a local member center location. Existing members must open new checking account at member center location and specifically mention the \$250 offer at time of opening. Existing members that have closed a checking account at Honor in last five years, not eligible. Offer subject to change without notice. The value of the reward may be reported on the appropriate Internal Revenue Service (IRS) forms and may be considered taxable income to you. Please consult your tax advisor regarding your specific situation. Insured By NCUA.



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**Dave Ramsey**  
Financial Expert  
The Ramsey Show

**Dave Says**

**Don't Crack the Foundation**

Dear Dave,  
Do you think it's a good idea for a small business, one that's very young but growing, to seek out investors?  
Trey

Dear Trey,  
My advice to someone in this position is to grow their business with organic cash. That may sound like a fancy phrase, but it just means you earn the money with which you'll grow. This may mean growing a little bit slower, and it might even mean passing on a few "big deals" you thought were going to be the best things ever to happen to you and your business. But you want to know something? That's okay. I've turned down plenty of deals like that over the years, and it's left me firmly convinced it's better to be the tortoise than the hare.  
Think about this. When you sell a piece of your ownership to people who are looking for a return, instead of caring about your dream, you're creating the potential for a big mess. A

lot of times, these folks will seem like silent partners—which is an oxymoron in small business. They might even present themselves that way in the beginning. But the truth is most people who've put money into your business won't keep silent. They're all going to have different opinions and ideas, and there's a strong possibility these are going to clash at some point with the vision you have for your company.  
In short, I would not recommend a fledgling small business, even one that's doing well, to seek out investors. Period. Cash flow your growth, Trey. Cash flow your equipment purchases, and the markets you enter, also. Does this mean you might miss a good opportunity here and there? Sure, it does. But it also means you'll be missing opportunities to fail.

Too much success too soon is one of the biggest reasons why small businesses shut down. When you grow too quickly, you run the risk of outgrowing your financial resources, your infrastructure and your human resources.  
Do what you can to ensure growth is steady, but play it smart. Don't grow so fast that you crack the foundation of your company.  
— Dave  
\* Leadership and small business expert Dave Ramsey is CEO of Ramsey Solutions. He has authored eight national bestselling books, including *EntreLeadership*, and is a host of *The Ramsey Show* and *The EntreLeadership Podcast*.

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## MILITARY VETERAN STAND DOWN

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**Don  
Stuart**

*Humorist*

**James Dean: Famous Friends,  
a Fracas, and -- The Force?**

I'm confident that you faithful readers commit all of my columns to memory. Thus, you'll recall that I mentioned last week my recent visit to Fairmount, Indiana, to visit the gravesite of James Dean and tour the James Dean Museum, AND my hint that I'd "probably write seven or eight columns about it." Well, here we go!

The James Dean Museum isn't large, but it holds a wealth of intriguing artifacts, and this item quickly stood out: A list of telephone numbers, handwritten by Dean. Reading from probably less well-known to "EVERYBODY knows HER/HIM!!," they are:

Earl Holliman - OL-44572; an actor who starred with Dean in "Giant," and is also known for the 1970s cop show "Police Woman." If you try that number, might Holliman answer? - he's still alive, at 95.

Hopper Heda - HO-9368; Dean reversed the first (misspelt) and last names of the famous celebrity gossip columnist Hedda Hopper. This is her office number. But he also had her home number!

Leslie Nelsen - CR- 68565; no explanation necessary for this famous actor.

Liz Taylor - CR- 6067; yep, La Liz! First name on his list, natch.

I shall now reveal my gossamer-thin "connection" to James Dean. My wife calls this "my James Dean story," although it's actually someone else's:

Teri Fox, who I met at college, is from Fairmount. Her dad went to high school with James Dean. And he told his family that he once got into a scuffle with Dean. At the museum, my wife was chatting with the docent who, though rather young, knew a TON about Dean. Eventually, I got spousal orders to "Tell your story!" I did. The docent got VERY animated, and exclaimed, "That really HAPPENED!"

She dished the details: At school one day, Teri's future dad said something, uhh, uncomplimentary about Dean's acting. Dean took umbrage, and things got physical. I don't know who "won" the altercation, but Dean got suspended from school for three days. I guess they eventually let bygones be bygones; when Dean graduated, in his "Senior Will," he bequeathed his temper to Dave Fox.

As notable as that story is, I hope you'll agree that it's even cooler that I can claim a mere three degrees of separation from James Dean!

Speaking of wills. I guess most everyone knows that Dean tragically died at age 24, in a car wreck. Well, here's an eerie tale from the autobiography of British actor Alec Guinness, aka Obi-Wan Kenobi. On his very first night in Los Angeles, September 23, 1955, Guinness and a friend were leaving a restaurant because no table was available. They bumped into Dean, who - proving that all famous people know each other - said HE had a table at the place, and asked Guinness and friend to join him.

But first, Dean showed them his brand new car, a silver Porsche. Guinness says he warned Dean, and I quote: "Please, never get in it. It is now ten o'clock, Friday the 23rd of September, 1955. If you get in that car, you will be found dead in it by this time next week." The following Friday, his prediction came true.

Super strange, right? I mean, why didn't Guinness use the force to prevent the wreck?!?!?

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**Tim Brown**

*Former FDNY, 9/11 Survivor*

**Monday, Sept. 23, 7:30 p.m.**

**\$50**

**HANSON THEATRE**

Tim Brown's life completely changed on Sept. 11, 2001. Not only did he survive being at Ground Zero when the World Trade Center Twin Towers were struck and collapsed, he would begin his personal journey of grief and loss with the death of 93 friends.

A retired, decorated 20-year New York City Fire Department firefighter, Tim was Supervisor of Field Operations for the New York Office of Emergency Management on 9/11. He was at Ground Zero assisting in the emergency response as the devastation unfolded around him.

During his presentation, "Truth in History, Patience in Grief," Tim shares his powerful story of survival and loss and the heroes and horrors of that day.

**Buy tickets at  
TheMendelCenter.com/events**

Lake Michigan College Mendel Center  
2755 E. Napier Ave., Benton Harbor, MI 49022

*Programs subject to change*

**BERRIEN COUNTY SUICIDE PREVENTION COALITION**

*is pleased to present:*



**Saturday, September 21, 2024**

**downtown Baroda, MI**

Please join us for the run/walk event as we work together to raise awareness.

The BCSPC is striving to connect the community of Berrien County to the information and resources they need for emotional wellness, thereby helping prevent suicide.

**Use this QR code to Sign-Up!**  
(or visit [www.berriencares.org/5k](http://www.berriencares.org/5k))





**Josh Bishop**

*Pastor*

**Real Food**

*Jesus declared "I am the bread of life. He who comes to me will never go hungry." John 6:35*

Over the past twenty years, a man named Michael Pollan has written books and given talks about finding good food to eat and avoiding bad food. He has a wonderful knack for avoiding all the nutritionist jargon. Instead, he works to keep his advice clear, simple, and practical. Over time, his words of wisdom have included: "Don't eat anything with ingredients you cannot pronounce." "Don't eat anything your great-grandmother would not recognize." "Stay out of the middle of the supermarket. Shop on the perimeter of the store." And finally, "Do not eat anything that won't eventually rot."

His pithy statements make the point. In our modern world of artificial ingredients and ultra-processed foods, be careful not to fill up your body with food that is not real. To do so is to invite malnutrition and a whole host of chronic health problems. Instead, stick to food that is real.

In this sinful, fallen world of lies and deceptions, spiritual junk food is all around me. There are all kinds of things I can consume to fill up the emptiness in my soul. I can fill

it with pleasure. I can fill it with popularity. I can fill it with worldly success. I can fill it with alcohol and drugs. I can fill it with recreation and entertainment. I can fill it with a hobby. I can fill it with politics and current events. I can even try to fill the emptiness of my soul with food.

But it will not satisfy. It will not fill the void. Instead, it will only starve my soul. It will only push me further away from where I need to be. Such is the nature of sin—your sin and mine.

Enter Jesus. Jesus says, "I am the bread of life. He who comes to me will never go hungry." Only the one who has come to confront the ultimate problem of sin. Only the one who has our sin taken away at the cross. Only the one who has risen from death. Only he can fill your empty soul.

*Prayer: Lord Jesus, apart from you my soul is empty. Fill me with your gospel. Wash me clean. Make me whole. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph  
Originated by: [www.WhatAboutJesus.com](http://www.WhatAboutJesus.com)

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<p><b>One of a Kind</b></p> <p><b>\$995,000</b></p> <ul style="list-style-type: none"> <li>• 5 BD / 4.5 BA – 4,983 sq ft</li> <li>• Stunning views</li> <li>• 4 Plex</li> <li>• Fully furnished for rentals</li> <li>• MLS # 24032818</li> </ul>	<p><b>Newly Listed!</b></p> <p><b>\$650,000</b></p> <ul style="list-style-type: none"> <li>• 6 BD / 4.5 BA – 3,340 sq ft</li> <li>• Waterfront on Lk Stella</li> <li>• Private location</li> <li>• Large sandy beach</li> <li>• MLS # 24043054</li> </ul>	<p><b>Updated Price</b></p> <p><b>\$530,000</b></p> <p>Open House: Sunday, 9/15 3-5 pm 8595 E Napier Avenue, Benton Harbor</p> <ul style="list-style-type: none"> <li>• 2 BD / 2 BA – 1,744 sq ft</li> <li>• Spacious kitchen</li> <li>• Huge deck</li> <li>• Full basement</li> <li>• MLS # 24034135</li> </ul>	<p><b>Just Listed!</b></p> <p><b>\$449,900</b></p> <ul style="list-style-type: none"> <li>• 4 BD / 3 BA – 1,560 sq ft</li> <li>• Dream retreat</li> <li>• Finished basement</li> <li>• Completely renovated</li> <li>• MLS # 24045521</li> </ul>	<p><b>New on Market!</b></p> <p><b>\$365,000</b></p> <ul style="list-style-type: none"> <li>• 2 BD / 2 BA – 1,448 sq ft</li> <li>• Newly built condo</li> <li>• Open floor plan</li> <li>• Concrete patio</li> <li>• MLS # 24047041</li> </ul>
<p><b>Recently Listed!</b></p> <p><b>\$295,000</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 1.5 BA – 1,134 sq ft</li> <li>• Charming Tri-level</li> <li>• Completely remodeled</li> <li>• Attached 2 car garage</li> <li>• MLS # 24041803</li> </ul>	<p><b>New Listing!</b></p> <p><b>\$259,900</b></p> <ul style="list-style-type: none"> <li>• 4 BD / 2.5 BA / 1,477 sq ft</li> <li>• Must See</li> <li>• Mid Century features</li> <li>• Many updates</li> <li>• MLS # 24043833</li> </ul>	<p><b>Featured Property</b></p> <p><b>\$229,000</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 2 BA / 1,531 sq ft</li> <li>• Corner unit condo</li> <li>• Create a dream home</li> <li>• Maintenance free living</li> <li>• MLS # 24043393</li> </ul>	<p><b>Revised Price</b></p> <p><b>\$185,000</b></p> <ul style="list-style-type: none"> <li>• 3 BD / 1 BA / 1,386 sq ft</li> <li>• Charming ranch</li> <li>• Solid brick</li> <li>• Great Location</li> <li>• MLS # 24044632</li> </ul>	<p><b>Waterfront Lot</b></p> <p><b>\$749,000</b></p> <ul style="list-style-type: none"> <li>• .25 acres</li> <li>• Buildable land</li> <li>• 80 ft. sandy frontage</li> <li>• Paw Paw lake</li> <li>• MLS # 24034271</li> </ul>



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**2024 FORD ESCAPE ACTIVE ALL WHEEL DRIVE**

Agate Black, Heated Steering Wheel, Remote Start, Heated Front Seats, Wireless Charging, 10 Way Power Driver Seat, Power 6 Way Passenger Seat, B&O Sound System, Navigation, Evasive Steering Assist, 360 Degree Camera, Adaptive Speed Control, Rear Parking Sensors, and Much More! F24112

MSRP.....\$36,860

SIEMANS DISCOUNT.....- 865

LOW APR RETAIL CUSTOMER CASH\*\* - 500

**SALE PRICE FOR EVERYONE \$35,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$34,995**

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(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

(\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD EDGE SEL ALL WHEEL DRIVE**

Rapid Red, Heated Front Seat, Heated Steering Wheel, Power Liftgate, Remote Start, Wireless Charging Pad, Panoramic Vista Roof, 18 Inch Bright Machined Aluminum Wheels, and Much More! F24029

MSRP.....\$45,245

SIEMANS DISCOUNT.....- 1,250

TRADE-IN ASSISTANCE BONUS CASH\*\* - 1,500

**SALE PRICE FOR EVERYONE \$42,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$41,995**

**PLUS 0.0% FOR 36 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

(\*\*RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE)



**2024 FORD RANGER 4X4 CREW CAB XLT**

Oxford White, Power Sliding Rear Window, Trailer Tow Package, Integrated Box Side Step, Sport Appearance Package, Locking Rear Differential, Navigation, and Much More! F24223

MSRP.....\$43,960

SIEMANS DISCOUNT.....- 365

**SALE PRICE FOR EVERYONE \$43,595**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$43,095**

(\*MUST QUALIFY)



**2024 FORD MUSTANG ECOBOOST PREMIUM CONVERTIBLE**

Shadow Black, Leather Seats, Navigation, 20 Inch Chrome Wheels, Active Valve Performance Exhaust, B&O 12 Speaker Sound System, Heated Steering Wheel, Remote Start, and Much More! F24205

MSRP.....\$49,730

SIEMANS DISCOUNT.....- 1,235

**SALE PRICE FOR EVERYONE \$48,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$47,995**

**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR**

**48 MONTHS, 3.9% FOR 60 MONTHS,**

**or 5.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2023 FORD F-150 SUPERCREW XLT 4X4**

Avalanche, 3.5 EcoBoost V6 Engine, Integrated Trailer Brake Controller, Locking Rear Axle, 36 Gallon Fuel Tank, Partitioned Lockable Storage, Remote Start, Heated Front Seats, and Much More! F23269

MSRP.....\$60,310

SIEMANS DISCOUNT.....- 4,315

RETAIL CUSTOMER CASH\*\*.....- 5,000

**SALE PRICE FOR EVERYONE \$50,995**

SILVERADO CONQUEST CASH\*.....- 1,000

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$49,495**

**REBATE OR 1.9% FOR 72 MONTHS**

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(\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD E-450 15 FOOT BOX TRUCK**

Oxford White, Cloth Seats, Remote Keyless Entry, Power Mirrors, Cruise Control, Rear View Camera, Power Windows and Locks, Exterior Upgrade Package, Limited Slip Rear Axle, and Much More! F24037

MSRP.....\$43,140

ADD FOR WABASH CARGO BOX...+18,907

SUBTOTAL.....\$62,047

SIEMANS DISCOUNT.....- 5,052

**SALE PRICE FOR EVERYONE \$56,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$56,495**

(\*MUST QUALIFY)



**2023 FORD BRONCO ADVANCED 4X4 BADLANDS**

Hot Pepper Red, Leather/Vinyl Seats, 2.7 V6 Engine, 360 Degree Camera, Sasquatch Package, Gray Hardtop, Remote Start, Heated Front Seats, 12 Inch Touchscreen, and Much More! F23312

MSRP.....\$65,840

SIEMANS DISCOUNT.....- 3,345

RETAIL BONUS CASH\*\*.....- 1,000

**AS LOW AS.....\$61,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$60,995**

(\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD EXPEDITION XLT 4X4**

Agate Black, Panoramic Vista Roof, Rear Seat Entertainment, Black Accent Package, 2nd Row Captain's Chairs, 12 Inch Touchscreen, 20 Inch 6 Spoke Gloss Painted Wheels, and Much More! F24137

MSRP.....\$73,745

SIEMANS DISCOUNT.....- 3,000

LOW APR RETAIL CUSTOMER CASH\*\* - 1,000

TRADE-IN ASSISTANCE BONUS CASH\*\* - 3,750

**SALE PRICE FOR EVERYONE \$65,995**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$65,495**

**PLUS 1.9% FOR 36 MONTHS,**

**2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS,**

**or 4.9% FOR 72 MONTHS\***

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)

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**2024 JEEP COMPASS LATITUDE 4X4**  
 Billet Silver, Blind Spot and Cross Path Detection, Front Collision Warning, Active Lane Management, 10 Inch Touchscreen Display, and Much More! C24018

MSRP.....\$34,635  
 SIEMANS DISCOUNT.....- 640  
 JEEP BONUS CASH COUPON.....- 1,000  
 NATIONAL RETAIL CONSUMER CASH - 500  
 RETAIL BONUS CASH.....- 2,000  
 SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$28,495**  
 SFS LEASE LOYALTY BONUS CASH\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$26,495**  
(\*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL)



**2024 JEEP GRAND CHEROKEE LAREDO 4X4 ALTITUDE**  
 Silver Zynith, 20 Inch Black Wheels, Heated Front Seats, Heated Steering Wheel, Power Liftgate, Remote Start, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Full Speed Collision Warning, and Much More! C24085

MSRP.....\$48,675  
 SIEMANS DISCOUNT.....- 680  
 JEEP BONUS CASH COUPON.....- 1,000  
 RETAIL BONUS CASH.....- 1,500  
 GREAT LAKES BC BONUS CASH\*\* - 500  
**SALE PRICE FOR EVERYONE \$44,995**  
 SFS LEASE LOYALTY BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$42,495**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL/ \*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 CHRYSLER PACIFICA TOURING L**  
 Bright White, S Appearance Package, Dual Panel Sunroof, 20 Inch Wheels, Power Liftgate, Power Sliding Doors, Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Lane Departure Warning, ParkSense Rear Park Assist, Remote Start, 10 Inch Touchscreen, and Much More! C24122

MSRP.....\$48,485  
 SIEMANS DISCOUNT.....- 800  
 RETAIL BONUS CASH.....- 2,000  
 NATIONAL SELECT INVENTORY BONUS CASH - 1,190  
 CHRYSLER BONUS CASH COUPON - 1,500  
**SALE PRICE FOR EVERYONE \$42,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$42,495**  
(\*MUST QUALIFY)



**2023 DODGE CHARGER R/T**  
 B5 Blue, Daytona Edition Group, Harman Kardon 19 Speakers System, 5.7 HEMI V8 Engine, Power Sunroof, 20 Inch Wheels, MOPAR Cold Air Induction, Ventilated Front Seats, Navigation, Heated Front Seat, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C23185

MSRP.....\$55,220  
 SIEMANS DISCOUNT.....- 5,525  
 NATIONAL POWER DOLLARS RETAIL BONUS CASH - 3,700  
**SALE PRICE FOR EVERYONE \$45,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$45,495**  
(\*MUST QUALIFY)



**2023 RAM 3500 REGULAR CAB 4X4 DEMO**  
 Bright White, Heavy Duty Snow Plow Prep Group, Chrome Appearance Group, Heated Mirrors, Windows and Locks, Rear Sliding Window, Clearance Lamps, Trailer Brake Controller, Touchscreen Radio, Instrument Panel Auxiliary Switches, Weather Guard Aluminum Toolbox, Back Rack, and Much More! C23207

MSRP.....\$59,630  
 ADD FOR WEATHER GUARD TOOLBOX & BACK RACK + 3,987  
 SUBTOTAL.....\$63,617  
 SIEMANS DEMO DISCOUNT.....- 13,122  
 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT\*\* - 500  
**AS LOW AS \$49,995**  
\*\*BUSINESS OWNERS ONLY)



**2024 RAM 1500 LARAMIE CREW CAB 4X4 DEMO**  
 Patriot Blue Pearl, Leather Bucket Seats, Trailer Tow Group, 20 Inch Premium Painted/Polished Aluminum Wheels. 5.7 Hemi V8 Engine. Anti Spin Rear Axle, Class IV Receiver Hitch, Heated Steering Wheel, Remote Start, Navigation with 12 Inch Screen, Heated Front Seats, Power Tailgate Release, 19 Speaker Harman Kardon System, Blind Spot and Cross Path Detector, and Much More! C24033

MSRP.....\$72,045  
 SIEMANS DEMO DISCOUNT.....- 5,550  
 RAM BONUS CASH COUPON.....- 2,000  
 NATIONAL RETAIL CONSUMER CASH - 4,500  
**SALE PRICE FOR EVERYONE \$59,995**  
 SFS LEASE LOYALTY BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER CONSUMER CASH\* - 500  
**AS LOW AS \$57,495**  
(\*MUST QUALIFY/MUST FINANCE THRU CHRYSLER CAPITAL)



**2024 RAM 2500 MEGA CAB LARAMIE 4X4**  
 Granite Crystal, Leather Heated Seats, Night Edition, 6.7 Cummins Turbo DIESEL Engine, Power Sunroof, Wheel-to-Wheel Sidesteps, 20 Inch Black Wheels, Navigation with 12 Inch Screen, Sport Performance Hood, Anti Spin Rear Axle, Heated Seats, 17 Harman Kardon Speakers, Wireless Charging Pad, and Much More! C24004

MSRP.....\$86,875  
 SIEMANS DISCOUNT.....- 6,880  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$78,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$78,495**  
(\*MUST QUALIFY)



**2024 RAM 3500 4X4 SERVICE BODY**  
 Bright White, 6.7 Cummins Turbo DIESEL Engine, Chrome Tubular Side Steps, Snow Plow Prep Group, Chrome Appearance Group, Power Windows and Locks, READING Classic II Service Body, and Much More! C24110

MSRP.....\$70,330  
 ADD FOR READING SERVICE BODY +19,458  
 SUBTOTAL.....\$89,788  
 SIEMANS DISCOUNT.....- 5,793  
 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$82,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$82,495**  
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**WAS \$38,620**



**2021 RAM 1500  
BIG HORN CREW CAB 4X4  
NOW \$33,743**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Bedliner, Remote Start, Power Driver's Seat, Heated Front Seat, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Billet Silver Metallic, C24080A

**WAS \$16,365**



**2018 CHEVY EQUINOX LS AWD  
NOW \$14,953**

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 86K Miles, Power Windows and Locks, Touchscreen Radio, Back-Up Camera, Remote Keyless Entry System, Storm Blue Metallic, U24030B

**WAS \$20,771**



**2009 SATURN SKY RED LINE  
CONVERTIBLE  
NOW \$16,505**

2.0 Turbo Engine, 5 Speed Automatic, Chrome Wheels, Only 17K Miles! Leather Seats, CD-Player, Power Windows, Power Locks, Remote Keyless Entry System, Evening Blue, F24145A

**WAS \$53,124**



**2023 JEEP  
UNLIMITED  
NOW \$**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Navigation, Black 3-Piece Hard Top, Power Windows, Power Locks, Remote Keyless Entry System, Jeep Certified!

# MANAGER'S

**JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS & SEE OUR E**

**WAS \$18,727**



**2018 JEEP GRAND  
CHEROKEE ALTITUDE 4X4  
NOW \$17,412**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 133K Miles, Remote Start, Navigation, Power Driver's Seat, Leather/Suede Heated Front Seats, Heated Steering Wheel, Power Sunroof, Rear Parking Aid, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Bright White, U24079A

**WAS \$34,820**



**2019 RAM 1500  
LARAMIE CREW CAB 4X4  
NOW \$29,884**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 76K Miles, Bedliner, Running Boards, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Diamond Black Crystal Pearlcoat, C24114A

**WAS \$23,994**



**2021 JEEP  
COMPASS LIMITED 4X4  
NOW \$22,795**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! White Clearcoat, U24069

**WAS \$34,648**



**2021 TOYO  
SR5 ACCE  
NOW \$**

2.7 Engine, 6 Speed Automatic, Aluminum Wheels, Navigation, Running Boards, Power Windows and Locks, Remote Keyless Entry System, Collision Mitigation, Back-Up Camera, Factory Warranty! Magenta

**WAS \$30,766**



**2021 HONDA  
ACCORD SPORT SEDAN  
NOW \$29,570**

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096

**WAS \$46,995**



**2023 JEEP  
WRANGLER WILLYS 4XE  
NOW \$39,784**

2.0 Turbo PHEV Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Premium Black Sunrider Soft Top, Remote Start, Touchscreen Display, Alpine Premium Audio System, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sarge Green, F23223B

**WAS \$37,865**



**2022 FORD  
EXPLORER XLT 4X4  
NOW \$36,463**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Evasive Steering Assist, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24094



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**WRANGLER RUBICON 4X4**  
**NOW \$48,731**

Aluminum Wheels, Less Than 7K Miles! Remote Start, Leather Heated Front Seats, Heated Steering Wheel, Power Windows, Trailer Tow Group, Remote Keyless Entry System, Sting-Gray, C24132A

**WAS \$57,155**



**2020 RAM 2500 LARAMIE MEGA CAB 4X4**  
**NOW \$47,993**

6.7 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Bedliner, Remote Start, Navigation, Power Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, 17 Speaker Harman Kardon Premium Sound, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C23219A

**WAS \$25,446**



**2022 FORD ESCAPE SEL AWD**  
**NOW \$24,539**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 34K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24087

**WAS \$36,595**



**2021 FORD F-150 XL SUPERCREW 4X4**  
**NOW \$35,244**

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Bedliner, Running Boards, Navigation, STX Appearance Package, SYNC 4, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U24098

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**TOYOTA TACOMA**  
**SS CAB 4X4**  
**NOW \$31,435**

Aluminum Wheels, Only 30K Miles! Bedliner, Power Windows, Lane Departure Warning, Front and Rear Collision Mitigation, Remote Keyless Entry System, Balance of Factory Warranty! Magnetic Gray Metallic, U24059

**WAS \$23,562**



**2021 HYUNDAI SANTA FE SEL AWD**  
**NOW \$21,301**

2.5 Engine, 8 Speed Automatic, Aluminum Wheels, 66K Miles, Power Driver's Seat, Heated Front Seats, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Quartz White, C24001A

**WAS \$30,935**



**2021 CHEVY SILVERADO 1500 LT CREW CAB 4X4**  
**NOW \$27,887**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, 91K Miles, Remote Start, Security Cover, Running Boards, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Climate Control, Trailer Tow Package, Back-Up Camera, Remote Keyless Entry System, Satin Steel Metallic, F24117A

**WAS \$36,379**



**2021 FORD EXPLORER LIMITED 4X4**  
**NOW \$34,900**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 35K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24082

**WAS \$19,985**



**2018 FORD EDGE SEL AWD**  
**NOW \$19,436**

2.0 EcoBoost, 6 Speed Automatic, Aluminum Wheels, 51K Miles, Power Seats, Auto Climate Control, CD Player, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Blue Metallic, F24173A

**WAS \$23,353**



**2021 FORD BRONCO SPORT BIG BEND 4X4**  
**NOW \$22,348**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 90K Miles, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Carbonized Gray Metallic, U24061B

**WAS \$38,897**



**2021 JEEP WRANGLER UNLIMITED WILLYS 4X4**  
**NOW \$36,239**

2.0 Engine, 8 Speed Automatic, Moab Black Aluminum Wheels, Only 22K Miles! Remote Start, Heated Front Seats, Heated Steering Wheel, Black 3-Piece Hard Top, Touchscreen Display, Security Alarm, Anti-Spin Rear Axle, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Hellayella Clearcoat, U24067

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**2017 FORD EXPLORER XLT 4X4**  
**NOW \$19,890**

2.3 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 76K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Temp Control, Blind Spot Information System, Rear Park Assist, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Magnetic Metallic, C23110A



**2015 FORD FUSION SE**  
**NOW \$11,814**

1.5 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 104K Miles, Power Front Seats, Climate Control, Back-Up Camera, Remote Keyless Entry System, Deep Impact Blue, U24113A



**2022 FORD EDGE ST LINE AWD**  
**NOW \$30,750**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Leather and Suede Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24125



**2021 FORD F-150 TREMOR SUPERCREW 4X4**  
**NOW \$49,598**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Alloy Wheels, 31K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Auto Climate Control, B&O 8 Speaker Sound System, Lane Keeping System, Pre-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F24219A

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**2018 FORD F-150 XLT SUPERCREW 4X4**  
**NOW \$32,995**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, 83K Miles, Chrome Step Bars, XLT Chrome Appearance Package, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, CD-Player, Back-Up Camera, Max Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ruby Red Metallic, S24002A



**2017 VOLKSWAGEN GOLF SPORTWAGEN**  
**NOW \$17,995**

1.8 Engine, 6 Speed Automatic, Aluminum Wheels, Only 52K Miles! Leather Heated Front Seats, Panoramic Vista Roof, CD-Player, Back-Up Camera, Remote Keyless Entry System, Pure White, M24130A



**2016 FORD F-150 XLT SUPERCAB 4X4**  
**NOW \$15,802**

2.7 V6 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 172K Miles, Pick-Up Bed Cap, Running Boards, XLT Sport Appearance Package, Power Driver's Seat, Heated Front Seats, Power Adjust Pedals, CD-Player, Back-Up Camera, Remote Keyless Entry System, Magnetic, F24168A



**2015 JEEP WRANGLER 2 DOOR SPORT 4X4**  
**NOW \$19,995**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, Only 46K Miles! Black 3-Piece Hard Top, CD-Player, Cruise Control, Black Clearcoat, S24004A



**2021 LINCOLN CORSAIR AWD**  
**NOW \$30,500**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Dual Zone Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Infinite Black, U24109



**2021 FORD MUSTANG GT COUPE**  
**NOW \$38,938**

5.0 V8 Engine, 10 Speed Automatic, Ebony Black Painted Aluminum Wheels, Less Than 10K Miles! Remote Start, Black Accent Package, Power Front Seats, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation, Reverse Park Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U24075A



**2022 JEEP GRAND CHEROKEE L ALTITUDE 4X4**  
**NOW \$35,883**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Power Driver's Seat, Leather Trimmed Suede Heated Front Seats, 3rd Seating, Heated Steering Wheel, Wireless Charging Pad, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Baltic Gray Metallic, U24117A



**2021 RAM 1500 BIG HORN QUAD CAB 4X4**  
**NOW \$36,443**

5.7 V8 HEMI Engine, 8 Speed Automatic, 20X9.0 Premium Paint/Polish Wheels, 35K Miles, Bedliner, Night Edition, Power Driver's Seat, Heated Deluxe Cloth Bucket Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Ram Certified! Bright White, C24173A

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**2021 FORD EXPLORER KING RANCH 4X4**  
**NOW \$42,500**

3.0 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power-Fold 3rd Row Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified Agate Black Metallic, U24116



**2020 TOYOTA HIGHLANDER XLE AWD**  
**NOW \$35,567**

3.5 V-6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 24K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Blueprint, U24119



**2021 FORD EXPLORER PLATINUM 4X4**  
**NOW \$41,875**

3.0 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 26K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Sunroof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Aerial View Display System, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified Stone Gray Metallic, U24125



**2022 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$51,963**

5.0 V8 Engine, 10 Speed Automatic, 20" Chrome-Like PVD Wheels, 33K Miles, Security Cover, Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Twin Panel Moonroof, Dial Climate Control, B60 Sound System, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Ford Certified Iconic Silver Metallic, U24111



**2024 MAZDA CX-90 TURBO PREFERRED PLUS AWD**  
**NOW \$42,995**

3.3 Engine, 8 Speed Automatic, Alloy Wheels, Less Than 6K Miles! Power Leather Heated Front Seats, 2nd Row Captain's Chairs, 3rd Row Seating, Auto Climate Control, Power Sunroof, Wireless Phone Charger, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Rhodium White Premium, S24005



**2022 RAM 2500 BIG HORN CREW CAB 4X4**  
**NOW \$49,843**

6.8 V8 Heavy Duty HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Security Cover, Bedliner, Cargo Glide, Power Running Boards, Off Road Package, Remote Start, Heated Front Seats, Heated Steering Wheel, Power Adjust Pedals, Front and Rear Park Assist System, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F24218B

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**2022 FORD ESCAPE TITANIUM AWD**  
**NOW \$29,971**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, Only 15K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Intelligent Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24107



**2021 SUBARU OUTBACK LIMITED AWD**  
**NOW \$27,923**

2.5 Engine, CVT 8 Speed Automatic, Aluminum Wheels, 44K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Crystal Ball Silica, C23064A



**2022 HONDA ACCORD SPORT SEDAN**  
**NOW \$27,988**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 25K Miles, Power Driver's Seat, Leather Seating, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! San Marino Red, F24231A



**2021 LINCOLN NAUTILUS RESERVE AWD**  
**NOW \$35,995**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Vista Roof, Climate Control, Wireless Charging Pad, Blind Spot and Cross Traffic Monitor, Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Ceramic Pearl, U24101



**2018 JEEP WRANGLER RUBICON 4X4**  
**NOW \$34,832**

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Black Clearcoat, F24183A



**2021 HONDA CIVIC SPORT HATCHBACK**  
**NOW \$24,995**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A



**2020 HONDA CIVIC EX HATCHBACK**  
**NOW \$22,964**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A



**2021 RAM 1500 LARAMIE CREW CAB 4X4**  
**NOW \$36,759**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 110K Miles, Security Cover, Bedliner, Running Boards, Sport Performance Hood, Remote Start, Navigation, Night Edition, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Dual Pane Sunroof, Heads-Up Touchscreen Display, Wireless Charging Pad, 18 Speaker Harman Kardon Sound, Adaptive Cruise Control, Surround-View Camera, Ram Box, Cargo Management, Remote Tailgate Release, Remote Keyless Entry System, Granite Crystal Metallic, C2407A



**2017 JEEP GRAND CHEROKEE SUMMIT 4X4**  
**NOW \$24,870**

5.7 V8 HEMI Engine, 8 Speed Automatic, Platinum Aluminum Wheels, 33K Miles, Platinum Series Group, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Panoramic Sunroof, 19 Speaker Harman Kardon Audio, Blind Spot and Cross Path Detection, Back-Up Camera, Power Liftgate, Trailer Tow Group IV, Remote Keyless Entry System, Diamond Black Crystal, F23192C



**2023 JEEP WRANGLER SPORT 2 DOOR 4X4**  
**NOW \$36,747**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 4K Miles! Remote Start, Running Boards, Black 3-Piece Hard Top, Heated Front Seats, Heated Steering Wheel, Power Windows and Locks, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Earl Clearcoat, Jeep Certified! F24222A



**2022 FORD ECOSPORT SES 4X4**  
**NOW \$20,995**

2.0 Engine, 6 Speed Automatic, Aluminum Wheels, 30K Miles, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Diamond White, U24114




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 Photo: 2024 East Garden Installation by Jeremy Barnett & Jason Maracani

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## Upcoming Events:

### Fall Fest

Saturday, September 21  
9a – 2p

### Love Local Weekend

Friday, September 20 -  
Sunday, September 22  
All Weekend

### St. Joe

**Farmers Market**  
Every Saturday through  
October 12  
9a – 2p

### Antiques on the Bluff

Sunday, October 6  
10a – 5p

### Pumpkins on Parade

Monday, October 21 -  
Thursday October 31

### Halloween

**Trick-or-Treat**  
Thursday, October 31  
4:30p – 6p

### Luminary Festival

Friday, November 22  
5p – 8p



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**Moody** *Continued from cover*

“It went very well,” Weich said. “We had 119 parcels, and we sold 96 of them, leaving us with 23 unsold parcels, giving us sales of about \$2.5 million.”

Weich says proceeds from these auctions used to go to the county for things like blighted property demolitions. However, a 2023 lawsuit started requiring the owners of foreclosed properties to be paid any excess funds their auctions generated above their back taxes.

“At this time, we are not doing any demolitions because we’re involved in lawsuits for excess proceeds that go back several years. We must see what the final dollar amount is that we will have to be paid to pay out.”

Weich says among the big properties sold in this week’s auction was the former Modern Plastics site in Benton Harbor. The buyer offered the minimum bid of \$752,000. The buyer has not yet been identified because Weich says they have until Sunday to pay. The site is seven parcels, one of which has a building on it.

Other notable properties to be sold were a lakefront parcel in Chikaming Township and a residential property in Benton Township that sold for \$105,000, well over the minimum bid of \$13,000. Weich says properties all over the county were sold.

The 23 unsold parcels will be back up for grabs in the next county land auction, which will be held by the end of the year.

**Lake Effect Jazz Big Band Wraps Up Summer at Box Factory Sept 21**

Lake Effect Jazz Big Band will finish its summer concert season with special guests at the Box Factory for the Arts. Saturday, Sept. 21, 7-9 p.m.

Tickets are \$12 in advance at ticket-stripe.com/lakeeffectjazz2024, \$15 at the door, free for children 12 and under.

This is the 25th year Lake Effect Jazz Big Band has brought its unique blend of traditional big band and contemporary jazz arrangements to audiences at festivals and concert venues throughout Southwest Michigan. Made up of about 20 musicians, the band has a truly big sound. They will perform the music of such greats as the Count Basie Orchestra, Woody Herman Thundering Herd, the Thad Jones-Mel Lewis Big Band, The Big Phat Big Band, Frank Sinatra, Ella Fitzgerald, and Michael Buble, among others.

Lake Effect Jazz is led by retired St. Joseph music teacher and musician Steve Reed. Several other members are also current or retired music educators, making jazz education a priority. “Our mission is to promote the art of jazz through performance, education, and community outreach,” Reed said.

The band will be joined by two outstanding vocalists. Andrew Fisher, a Southwestern Michigan native, studied vocal performance at Andrews University. While he’s drawn to classical music, Fisher is also passionate about other genres and has performed jazz, soul, rock, R&B and



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show tunes, and is the vocal instructor at the Citadel Dance and Music center in downtown Benton Harbor. His current passion project is his jazz fusion group, The Andrew Fisher Quartet, along with his podcast, The Backstage Lounge, in which he speaks with all manner of artists on, off and behind the stage.

Soprano singer Rebecca Selvidge holds choral education and musical theater degrees/certifications from WMU and the American Musical and Dramatic Academy in NYC and is the choral director at Lake Michigan College. She has performed with various ensembles including Gold Company under Dr. Steve Zegree, WMU Chorale, and Voices LMC, as well as regional theater productions. Selvidge has been musical director for many Twin City Players productions, the Children's Music Workshop, and TeenStock summer productions, most recently directing "Xanadu."

Pat Moody  
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Dean Online Estate Auction. Bidding open through 9-25-24. Firearms, Amish furniture, John Deere X739 tractor/mower with attachments, Flagstaff 2020 travel trailer, rototiller, kayaks, entertainment center, much more. Visit Bid. SherwoodAuctionServiceLLC.com. Call 1-800-835-0495.

Large Equipment Online Auction, Sept. 24, 8-4 p.m. Blue Star, Inc., dozers, loaders, trailers, trucks, office trailer, tools, office equipment and much more! CrydermanAuctions.com to view catalog, other auctions. Call 586-784-8890.

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**Abandoned Vehicle Auction Mike & Son, 2559 S. M139, Benton Harbor. Auction September 20, 2024, at 9:00 A. M**  
 Hyundai Santa Fe. VIN: 5NMSA73E17H007051

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**LEGALS**

**CITY OF BRIDGMAN ZONING BOARD OF APPEALS PUBLIC NOTICE**  
**TO:** Residents and Property Owners within 300 Feet of 4273 Orchard St., Bridgman, MI 49106  
**FROM:** The City of Bridgman Zoning Board of Appeals  
**SUBJECT:** Public Hearing for Variance Request, Case #ZBA072424  
**DATE:** Wednesday, October 2, 2024  
**TIME:** 6:30 p.m.  
**LOCATION:** City Hall, 9765 Maple St., Bridgman, MI 49106  
**NOTICE IS HEREBY GIVEN** that the Zoning Board of Appeals for the City of Bridgman will hold a public hearing to consider a variance request submitted by Bryan D. Gilbert. The petitioner is requesting a variance from the City of Bridgman Zoning Ordinance, specifically under Article 2.08, Site Development Standards, applicable to the Residential Central District. The request is to reduce the minimum side yard setback from the required 8 feet to 2 feet, thereby seeking a 6-foot variance to build an attached 2-car garage.  
**PROPERTY LOCATION:** The property subject to this variance request is located at 4273 Orchard St., Bridgman, MI 49106, identified by property tax code: 11-56-4850-0025-00-3.  
**PUBLIC INSPECTION:** The application describing the requested variance is available for public inspection at Bridgman City Hall during regular business hours, 8:00 a.m. to 4:00 p.m., Monday through Thursday and 8:00 a.m. to 3:00 p.m. on Fridays.  
**WRITTEN COMMENTS:** Written comments concerning this request will be received at City Hall until 4:00 p.m. on the day of the public hearing. Comments may also be submitted via email to Christine Fisher, City Clerk, at cfisher@bridgman.org

**MEETING OPEN TO THE PUBLIC:** This meeting is open to the public in compliance with the Open Meetings Act, Public Act 267 of 1976. Individuals with disabilities requiring auxiliary aids or services should contact the City Clerk at (269) 465-5144, by mail at 9765 Maple Street, Bridgman, MI 49106, or by email at cfisher@bridgman.org at least five days prior to the meeting.  
**PUBLICATION:** This notice is published in compliance with Article 8.06, Public Hearing Process of the City of Bridgman Zoning Ordinance and the Michigan Zoning Enabling Act (Act 110 of the Public Acts of 2006, as amended). The notice has been published in a newspaper of general circulation within the City of Bridgman and is also available on the City's website.  
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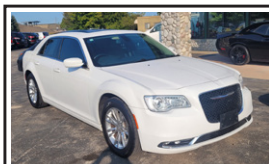
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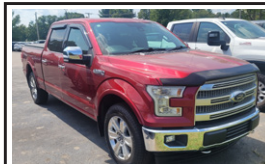
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**2024 Elantra's**  
Gas or Hybrid



**PLUS \$500 CASH BONUS ON SELECT MODELS**

\*Must be Tier 1 and finance thru HMFC

**HYUNDAI**

**2024 Tucson's**  
Gas or Hybrid



**America's Best Warranty**

10-Year/100,000-Mile Powertrain Limited Warranty

\*See dealer for LIMITED WARRANTY details.



**Owner Assurance**



**Hyundai Complimentary Maintenance**

3 Years Free Maintenance

**HYUNDAI**



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**\$25 OIL CHANGE CLUB!! SEE DETAILS AT SIGNATUREDEALERGROUP.COM**



## Room With a View

**TOYOTA**

Offers end September 30

For all Toyota offers

**toyota.com**



Expanded Toyota Military Rebate Program <sup>12</sup> **\$500**  
For MILITARY PERSONNEL & THEIR FAMILIES  
**OVER & ABOVE ALL OTHER INCENTIVES!**

Ask about the **\$500 COLLEGE REBATE PROGRAM** <sup>13</sup>  
**OVER & ABOVE ALL OTHER INCENTIVES!**

**ToyotaCare**

Every New Toyota Comes With ToyotaCare. <sup>14</sup>  
2-Year No Cost Maintenance Plan.

### TUNDRA

**BEST RESALE VALUE IN ITS CLASS** <sup>1</sup>  
- KBB.com



\$449/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2024 TUNDRA SR5 CREWMAX 4X4**  
Model #8361

**\$449** Per Mo. <sup>2</sup>

**36** | **\$3999**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.

### COROLLA

**OVER 50 MILLION SOLD WORLDWIDE!** <sup>6</sup>



\$239/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2024 COROLLA LE**  
FWD Gas Model #1852

**\$239** Per Mo. <sup>7</sup>

**36** | **\$3299**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.

### TACOMA

**2024 TACOMA NOW ARRIVING!**



\$319/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2024 TACOMA SR DOUBLE CAB 4X4**  
Gas Model #7594

**\$319** Per Mo. <sup>10</sup>

**36** | **\$3299**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.

### COROLLA CROSS

**FIRST-EVER COROLLA SUV!**



\$269/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new **2024 COROLLA CROSS L**  
Gas Model #6301

**\$269** Per Mo. <sup>11</sup>

**36** | **\$3299**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.



new **2024 TUNDRA**  
excludes TRD PRO

**3.99%** for **72**  
APR Financing | Mos. <sup>4</sup>

-or- **1.99% APR** for 48 Mos.

-or- new **2024 TUNDRA** <sup>5</sup>  
**\$2000 CUSTOMER CASH**  
Excludes TRD PRO



new **2024 COROLLA**  
excludes Hybrid, GR Corolla & Corolla Cross

**5.49%** for **60**  
APR Financing | Mos. <sup>8</sup>

-or- **6.49% APR** for 72 Mos.

-or- **5.99% APR Financing** on new **2024 Corolla Hybrid** <sup>9</sup>  
excludes Corolla Cross Hybrid

1. Tundra - Vehicle's projected resale value is specific to the 2024 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 2. New 2024 Tundra SR5 CrewMax 4x4 Model 8361. Lease based on net cap cost of \$46,719. Lease end purchase option \$35,754. 3. Toyota vehicles and components are built using U.S. and globally sourced parts. 4. New 2024 Tundra Gas & Hybrid Models (Excludes TRD Pro). 1.99% APR for 48 Months with \$21.69 per \$1,000 borrowed OR 3.99% APR for 60 Months with \$18.41 borrowed OR 3.99% APR for 72 Months with \$15.64 per \$1,000 borrowed. 5. New 2024 Tundra Gas & Hybrid Models (Excludes TRD Pro). Customer Cash direct from Toyota Motor Sales, U.S.A., Inc. May not be combined with APR or lease offers. 6. Based on manufacturer estimates. Source: Toyota.com. 7. New 2024 Corolla LE FWD Model 1852. Lease based on net cap cost of \$19,969. Lease end purchase option \$13,592. 8. New 2024 Corolla Gas (Excludes Hybrid, Corolla Cross & GR Corolla). 5.49% APR for 60 Months with \$19.10 per \$1,000 borrowed OR 6.49% APR for 72 Months with \$16.81 per \$1,000 borrowed. 9. New 2024 Corolla Hybrid (Excludes Gas, Corolla Cross & GR Corolla). 5.99% APR for 60 Months with \$19.33 per \$1,000 borrowed OR 6.99% APR for 72 Months with \$17.04 per \$1,000 borrowed. 10. New 2024 Tacoma 4x4 Double Cab SR V4 Short Bed Model 7594. Lease based on net cap cost of \$34,775. Lease end purchase option \$29,415. 11. New 2024 Corolla Cross L Model 6301. Lease based on net cap cost of \$22,367. Lease end purchase option \$16,064. 12. Qualified current, active-duty U.S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U.S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U.S. military personnel (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales U.S.A., Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit toyota.com for complete details. 13. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit toyota.com for complete details. 14. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \*NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier 1 PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. 2, 4, 5, 7, 8, 9, 10, 11, 12, & 13: Must take retail delivery from new 2024 models in dealer stock while supply lasts between 9/4/24 and 9/30/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 9/30/24.



Visit Your Local Michigan Toyota Dealer Today!

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