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## Moody on The Market

Pat  
Moody

### New Benton Harbor Arts District revitalization project underway

Benton Harbor's Arts District is the site for a new, major development that stands to inject vitality into the area like nothing that's been seen since the creation of neighboring Harbor Shores.

The development isn't a pipe dream; properties have already been purchased, cleanup is underway, environmental monitoring is in place, informal community inputs are already being gathered, and concepts with construction phases are in the works.

Early concepts include restoring existing historic structures to create main-floor eateries, artist studios, and open markets, paired with upper-floor short- and long-term residential space. The idea is to create places where people can live, work, and play without ever leaving the district. It's also imagined that it would create a destination, drawing additional visitors and tourism dollars to the area.

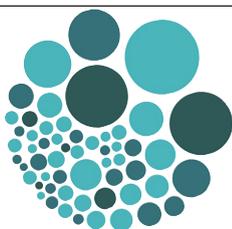
#### The Investor

Clement Construction is a name only a few people in Benton Harbor might be familiar with. Currently moving to new headquarters in Clarkston on Michigan's east side, the family-owned company has been busy in Benton Harbor over the last few years helping to update public utility infrastructure.

The company itself is accomplished in residential and non-residential construction, working with municipal, commercial, and infrastructure clients. They've been recognized for their work with public and private entities alike and named as a finalist in the 2016 Michigan 50 Companies to Watch by the Michigan Celebrates Small Business group.

"Jerrod (Clement) and his wife came here and were spending time in town and really fell in love with the Downtown area, the Arts District, and the city in general," said the company's Chief Financial Officer Mitch Brady. "As we continue to invest and ingrain ourselves here, we're looking to develop the area, attract people, build things that are beneficial for the community and the residents, and really just raise the tide as much as we can."

*Continued on page 17*



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## Sarah Spoonholtz

Regional  
Director,  
SMR Chamber

### LOGAN & LMC Join Together

As we enter the season of giving thanks, there are many things that we, **YOUR Southwest Michigan Regional Chamber** are thankful for. It's been a transformational year for us in many ways, and one that we couldn't have done without so many of you supporting us along the way. Everything from record attendance at our events, to launching our new 501(c)3 organizations the **Regional Chamber**

**Foundation**, and **Discover Southwest Michigan**, hiring **Nancy Kiernan** to run the **Greater Bridgman Chamber & Growth Alliance (CGA)**, to launching new programming and events, and even growing our staff from 3 full time employees to 5! We still have LOTS of work to do, but given the opportunity to pause and reflect has made this year feel special for many reasons.

*Continued on page 2*

### Inserts & Promotions

- Dollar General
- Family Fare
- Martin's Super Market
- Rural King
- Tractor Supply

*Inserts may vary by zip code*

**Spoonholtz** *Continued from cover*

I hope each of you can take some time over the Thanksgiving holiday to give thanks in your own ways, spend time with family and friends, and catch your breath! At least, that's my plan - plus of course shopping small on **Small Business Saturday**. Multiple communities and stores across the Tri-County area will be doing a wide variety of special events for the occasion. As a reminder **67-cents out of every dollar spent with a local small business stays in our economy**. These are the same businesses that you may have asked for donations for an event or fundraiser who need your support, not just as we head towards Christmas, but all year long. Consider it an opportunity to take in the magic of the holiday season, explore new communities and stores, and support our business community.

Speaking of giving thanks, this past Thursday, November 20th, we were able to celebrate with both **LOGAN and Lake Michigan College** for a new collaboration between the two that will do amazing things for our community! LOGAN Community Resources, Inc., one of the leading providers of services for individuals with intellectual and developmental disabilities, is proud to announce a new partnership with Lake Michigan College. LOGAN now provides services in classrooms and throughout the Benton Harbor campus to provide a variety of developmental opportunities.

Through this partnership, LOGAN will provide specialized therapeutic supports, such as ABA Autism Therapy, Social Skills Groups, and Community Therapy Groups developed to meet the diverse needs of the community. Additionally, Lake Michigan College students in training to be registered behavior technicians can have on-site practicum hours in the LOGAN rooms.

Drs Mya Hernandez and Amy Scrima, Psychology professors at LMC, have been working with the LOGAN center for years to provide

opportunities for students to learn more about applications of Behavior Analysis for their future careers and how they can impact lives in their own community right now. "Having the LOGAN center here on campus is an amazing opportunity for us and our students. We have already started planning new ways to incorporate their important work into our classes and increasing practicum options, which will be a game changer for students who couldn't participate in the past due to transportation limitations."

"LOGAN clients are gaining so many new learning opportunities through this amazing partnership," said Kristin Wier, Chief Program Officer, Therapy Services for LOGAN. "They have opportunities to practice new transitions, communal eating in the college cafeteria, and activities in the library."

In all, expanding LOGAN's services to Lake Michigan College reflects the organization's larger mission of providing life-changing support for people with intellectual and developmental disabilities while serving families closer to home. The on-campus therapy services will be available Monday through Friday from 9:00 a.m. to 4:00 p.m. Families will benefit from tailored programs designed to support their specific needs.

For more information or to explore on-campus therapy services contact LOGAN Community Resources, Inc. at (269)-876-5697 or visit [www.LOGANCenter.org](http://www.LOGANCenter.org).

Here's to gobbling until you waddle, shopping small to support our businesses, collaborations that benefit all, and pausing to give thanks! Want to connect more about all things happening at the Chamber and in Southwest Michigan? Email me at [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or call 269-932-4040.

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**Photo of the Week**



**Turkey Time**

Photo by Harry Blesy

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Photos must be horizontal orientation to be considered for Photo of the Week.

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**Melissa Kantor, PA-C**

**To Fill or not to Fill,  
that is the question**

Facial fillers are a topic of much discussion, misconceptions, misunderstandings, and curiosity. Frequently, filler is associated with images of excessively plump lips or faces that look unnatural. We've all encountered celebrities or acquaintances who look unnatural or artificial after receiving filler treatments, making us vow to steer clear of such procedures.

When is filler appropriate for the correction of certain facial anomalies or for restoring age-related facial volume loss? Is it possible to appear natural after filler treatments?

The key to this lies in selecting the right injector, which is the most crucial step in your journey.

Your injector must have a detailed understanding of facial anatomy first and foremost as there is risk with inappropriate placement. Understanding the various types of fillers and biostimulators and how and when to use them is paramount.

Most fillers consist of hyaluronic acid, a natural occurring substance in our bodies that is processed into a gel suitable for injection.

Placing this gel on the surface of bone or in soft tissue provides lift, support and hydrates deflated areas. It is also used to soften the appearance of fine lines, augment lips and contour irregular areas such as the ridge of a nose to create a more appealing silhouette.

Biostimulators have become increasingly popular as an alternative for restoring lost facial volume. These products are also administered through injections. The key distinction is that they encourage your body to generate collagen and elastin gradually. Rather than providing instant results, they necessitate additional appointments over time to effectively replenish volume loss using your own tissue.

Achieving natural results is attainable when you collaborate with a skilled injector and remain patient throughout the process. We will carefully listen to your concerns, consider your medical history, and develop a detailed plan to ensure safe and natural outcomes. In December, we're offering a special promotion on Sculptra, our Biostimulator: Buy 3, Get 1 Free! If you're interested in meeting with Melissa to learn more, be sure to call for a FREE consultation to determine if you're a suitable candidate for filler.

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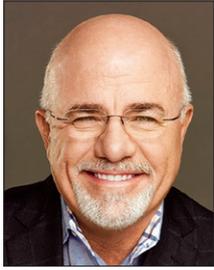
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**Dave Ramsey**

**Financial Expert**  
The Ramsey Show

**Dave Says**

**When You Hit Rock Bottom**

Dear Dave,  
I'm 20-years old, and I'm in a bad spot. I've been a jerk for the last year, not listening to my parents about anything. Now, I've got over \$10,000 in debt from running up bills on credit cards and writing some bad checks. Two weeks ago, I also lost my job and totaled my car. I'm about to lose my apartment, too, because I don't have the money for rent. A friend of mine said I could stay with him for a while, but I'm really scared. My parents say I created this situation all by myself, and I need to figure out a solution all by myself. Would you please give me some advice? I don't even know where to start.

Justin

Dear Justin,

It sounds like you're about as close to rock bottom as a person can get. I know it's a scary situation, especially for a young person. I've done stupid stuff, too. And the stupid things I did had lots more zeroes on the end than you're looking at right now. So, I've got some good news for you. There's hope! The simple fact that you're looking for help, and have realized the way you've been living is stupid, means you want to change. That's a good thing.

Still, when you do stupid things, you've got to pay what I call "stupid tax." I'm talking about the consequences of your actions. It sounds like you're going to have get two or three jobs, and find a really cheap car that will get you around for a while. If you do this for maybe 12 to 18 months, and live on a very strict monthly budget, you'll probably be able to pay off all that stupid tax you've accumulated.

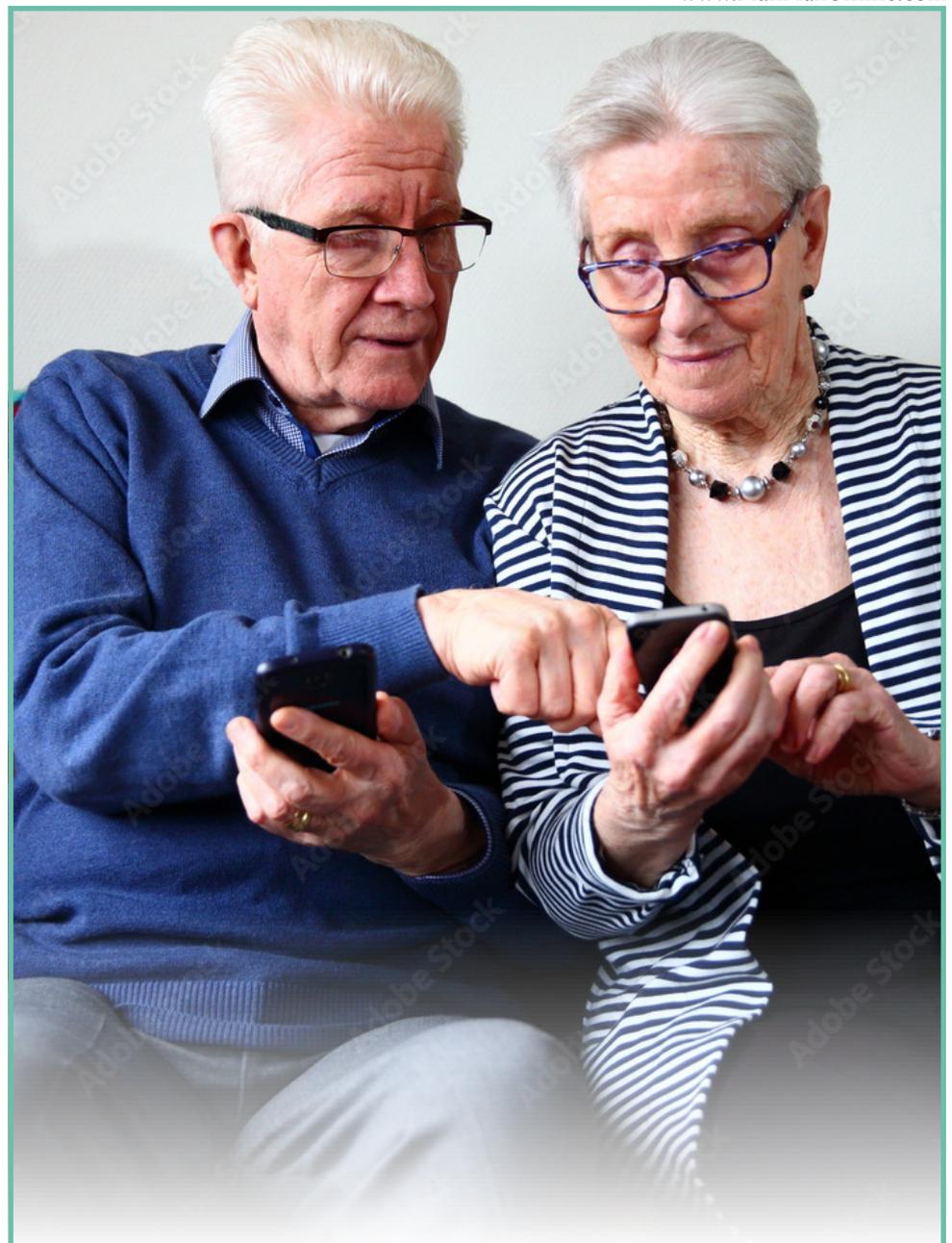
I think you've also recognized the fact that you left your integrity and self-respect on the sidelines for way too long. That means doing the right things really needs to be a priority from now on. The cool thing about the practical issues you mentioned—finding another permanent place to live, something to drive and paying off the debt—is that all this will get better because you've made a conscious decision to be better.

You might want to think about finding and regularly attending a good church, too. Any understanding and caring pastor would be honored to pray with you, and walk with you as you get your life back together and headed in the right direction.

God bless you, Justin. You can do this!

—Dave

*\* Dave Ramsey is a national best-selling author, personal finance expert and host of The Ramsey Show, heard by more than 20 million listeners each week. He has appeared on Good Morning America, CBS Mornings, Today Show, Fox News, CNN, Fox Business, and many more. Since 1992, Dave has helped people regain control of their money, build wealth and enhance their lives. He also serves as CEO for the company, Ramsey Solutions.*



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**Don  
Stuart**

*Humorist*

**Good Day (But Bad Knight) in Golden Prague**

Dateline: Prague, Czechia, on an Eastern European tour.

Our guides wrote this on a flip chart greeting us to Prague: "Have a Praguelyicious stay!" We wondered with some new buddies in our tour group if that's pronounced Prague-lish-us, or Prague-uh-lish-us, and after several minutes decided to continue the discussion over some famous Pilsner Urquell, the first pale lager in the history of beer, born right thyar in Czechia. But since it was only 8:15 a.m., we discussed it over chocolate instead.

Prague is sometimes called "The City of a Hundred Spires," and we indeed saw scads of beautiful edifices reaching skyward, including the particularly famous Old Town Hall. Jillions of tourists cluster around it at the top of every hour, to see the "performance" of its 600-plus year-old astronomical clock.

This mechanism is incredibly multi-faceted; various dials show the position of the sun and moon, the zodiac, the current NFL standings, and more. Oh, and it also tells time. But as the old saying goes, "With one watch you know what time it is; with an astronomical tower you're never sure." I mention this because the clock keeps several times: Old Czech time, Babylonian time, and "modern" time. I set my watch to one of them, and unfortunately spent the rest of our

trip on Babylonian time. This made me real early or real late for everything. But no matter which, it always made me the really least popular member of our group.

The clock has lots of moving parts: Figures representing the Apostles circle through openings, a golden chicken genuflects, and statues representing vanity, lust and greed shake their heads "No!" They do this because a skeleton statue rings a bell marking the hour, reminding them of the inevitable: They'll never be on time if they don't stop keeping Babylonian time!

Strolling Prague, our guide shared an anecdote about a statue, oddly faceless. It's called "The Iron Knight," and depicts a guy named Jáchym Berka. Except it doesn't depict him – it IS him! He was turned into a statue, deservedly I'd say, for "doing away with" his fiancé after hearing she'd had a fling while he was away doing knightly things. But it wasn't true! Bam! – Berka gets statue-fied. However, he will someday come back to life – on the day he gets kissed by a faithful woman!

Near Prague Castle we spent a few minutes on a tiny historic street called The Golden Lane. It served as housing for castle soldiers back in the day. Nowadays its colorful little cottages are populated by shops. Some sources claim "Golden Lane" derives from goldsmiths who lived there. Dom said it's actually because the slanted "gullies" in its cobbled street were regularly awash in, uhhh, you know, golden showers. This was prior to modern plumbing. I think.

Prague Castle tours were restricted due to a "special exhibition" of the Czech state's crown jewels. We waited in a loooooong line for a looooooong time. Foolishly, it turned out, because frankly, the exhibition was underwhelming – it consisted of a crown and a sceptre. That was it. But apparently the items are very rarely displayed, and only by special order of the Czech president. Which only happens when he gets kissed by a faithful woman.

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Holiday shoppers seeking great buys will find them throughout Southwest Michigan, on Black Friday, Nov. 29, and Small Business Saturday, Nov. 30. Select merchants will begin their holiday sales on Black Friday.

According to the Civic Economic Study in Grand Rapids, MI, for every \$100 spent at a local business, approximately \$68 stays in the local community.

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**2024 FORD ESCAPE ACTIVE ALL WHEEL DRIVE**

Agate Black, Heated Steering Wheel, Remote Start, Heated Front Seats, Wireless Charging, 10 Way Power Driver Seat, Power 6 Way Passenger Seat, B&O Sound System, Navigation, Evasive Steering Assist, 360 Degree Camera, Adaptive Speed Control, Rear Parking Sensors, and Much More! F24112  
 MSRP.....\$36,860  
 SIEMANS DISCOUNT.....- 865  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 3,500  
**SALE PRICE FOR EVERYONE \$32,495**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$31,995**  
**PLUS 0.0% FOR 36 MONTHS, 0.9% FOR 48 MONTHS, 1.9% FOR 60 MONTHS, or 2.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
 (\*\*RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE) (Based on Rebates Thru 11/30/2024)



**2024 FORD BRONCO BIG BEND 2 DOOR 4X4**

Velocity Blue Metallic, Hardtop, 10 Speed Automatic Transmission, 12 Inch Touchscreen, SYNC 4, Rear Camera, and Much More! F24237  
 MSRP.....\$43,315  
 SIEMANS DISCOUNT.....- 820  
**SALE PRICE FOR EVERYONE \$42,495**  
 JEEP COMPETITIVE CONQUEST BONUS CASH\*\* - 2,000  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$39,995**  
**PLUS 3.9% FOR 36 MONTHS, 4.9% FOR 48 MONTHS, 5.9% FOR 60 MONTHS, or 7.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)  
 (\*\*RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE) (Based on Rebates Thru 11/30/2024)



**2024 FORD TRANSIT**

Oxford White, Cloth Seat, Limited Slip Rear Axle, Fixed Rear Cargo Door Glass, Power Heated Mirrors, Rear View Camera, Power Windows and Locks, Lane Keeping System, Rear Compartment Lighting, and Much More! F24274

MSRP.....\$50,315  
 SIEMANS DISCOUNT.....- 820  
 RETAIL CUSTOMER CASH\*\* .....- 500  
 COMMERCIAL VEHICLE SEASON RETAIL CUSTOMER CASH - 1,000  
**SALE PRICE FOR EVERYONE \$47,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$47,495**  
 (\*\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



**2024 FORD MUSTANG ECOBOOST PREMIUM CONVERTIBLE**

Vapor Blue Metallic, Leather Seats, Navigation, Active Valve Performance Exhaust, B&O 12 Speaker Sound System, Heated Steering Wheel, 20 Inch Premium Painted Aluminum Wheels, Wireless Charging Pad, and Much More! F24280

MSRP.....\$50,410  
 SIEMANS DISCOUNT.....- 1,415  
**SALE PRICE FOR EVERYONE \$48,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500  
**AS LOW AS \$48,495**  
**PLUS 1.9% FOR 36 MONTHS, 2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS, or 5.9% FOR 72 MONTHS**

(\*MUST QUALIFY/MUST FINANCE THRU FORD MOTOR CREDIT)



**2023 FORD BRONCO ADVANCED 4X4 BADLANDS**

Hot Pepper Red, Leather/Vinyl Seats, 2.7 V6 Engine, 360 Degree Camera, Sasquatch Package, Gray Hardtop, Remote Start, Heated Front Seats, 12 Inch Touchscreen, and Much More! F23312

MSRP.....\$65,840  
 SIEMANS DISCOUNT.....- 3,845  
 TRADE-IN ASSISTANCE BONUS CASH\*\* - 4,000  
**AS LOW AS.....\$57,995**  
 JEEP COMPETITIVE CONQUEST BONUS CASH\*\* - 2,000  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$55,495**  
 (\*MUST QUALIFY) (\*\*RESIDENCY RESTRICTIONS MAY APPLY/MUST TRADE-IN QUALIFYING FORD VEHICLE) (Based on Rebates Thru 11/30/2024)



**2024 FORD E-350 SERVICE BODY CSV**

Oxford White, 7.3 V8 Engine, Limited Slip Rear Axle, Power Windows and Locks, Rear View Camera, Trailer Tow Package, Power Mirrors, Remote Entry, READING Aluminum Service Body, and Much More! F24001

MSRP.....\$41,220  
 ADD FOR READING SERVICE BODY +41,141  
 SUBTOTAL.....\$82,361  
 SIEMANS DISCOUNT.....- 7,366  
**SALE PRICE FOR EVERYONE \$74,995**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$74,495**  
 (\*MUST QUALIFY)



**2023 FORD EXPEDITION PLATINUM 4X4**

Blue Tinted, Carmelo Leather Seats, Stainless Running Boards, Panoramic Vista Roof, B&O Premium Sound System, Remote Start, Reverse Sensing System, First and Second Row Heated Seats, PowerFold Third Row Seat, Heavy Duty Trailer Tow Package, 22 Inch Wheels, 15 Inch Touchscreen, and Much More! F23222

MSRP.....\$91,295  
 SIEMANS DISCOUNT.....- 9,300

**AS LOW AS \$81,995**



**2024 FORD F-350 CREW CAB 4X4 KING RANCH**

Star White, Java Leather Seats, Spray-In Bedliner, 5<sup>TH</sup> Wheel Hitch Prep Kit, Vehicle Safe by Console Vault, Power Moonroof, Power Running Boards, Locking Rear Axle, Power Tailgate, Heads-Up Display, 360 Degree Camera, Navigation, Wireless Charging Pad, and Much More! F24126

MSRP.....\$97,960  
 SIEMANS DISCOUNT.....- 4,065  
**SALE PRICE FOR EVERYONE \$93,895**  
 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$93,395**  
 (\*MUST QUALIFY)

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# BLACK FRIDAY

## SALES EVENT



### 2024 DODGE HORNET R/T EAWD

Acapulco Gold, R/T Blacktop Package, 18 Inch Abyss Finish Wheels, Heated Steering Wheel, Heated Front Seats, Power Seat, Adaptive Speed Control, Parksense Rear Park Assist, Lane Keep Assist, Full Speed Forward Collision Warning, and Much More! C24094

MSRP.....\$45,185  
 SIEMANS DISCOUNT.....- 690  
 NATIONAL RETAIL CONSUMER CASH - 7,500  
**SALE PRICE FOR EVERYONE \$36,995**  
 SFS LEASE LOYALTY BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$34,495**  
**REBATES OR GREAT LAKES STAND ALONE APR 0.0% FOR 72 MONTHS**  
 (\*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL)



### 2023 DODGE CHARGER GT ALL WHEEL DRIVE

Sublime, Blacktop Package, Power Sunroof, Navigation, Heated Steering Wheel, Heated Front Seats, 20 Inch Black Wheels, and Much More! C23225

MSRP.....\$46,500  
 SIEMANS DISCOUNT.....- 4,505  
 DODGE BONUS CASH COUPONS..- 2,000  
 NATIONAL POWER DOLLARS RETAIL BONUS CASH - 3,000  
**SALE PRICE FOR EVERYONE \$36,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$36,495**  
 (\*MUST QUALIFY)



### 2024 JEEP GRAND CHEROKEE LAREDO 4X4 ALTITUDE

Silver Zynith, 20 Inch Black Wheels, Heated Front Seats, Heated Steering Wheel, Power Liftgate, Remote Start, Blind Spot and Cross Path Detection, Adaptive Cruise Control, Full Speed Collision Warning, and Much More! C24085

MSRP.....\$48,675  
 SIEMANS DISCOUNT.....- 1,380  
 RETAIL BONUS CASH.....- 2,500  
 GREAT LAKES BC BONUS CASH\*\*..- 500  
**SALE PRICE FOR EVERYONE \$44,295**  
 NATIONAL FORD CONQUEST BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$41,795**  
 (\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



### 2023 RAM PROMASTER BOX TRUCK

Bright White, Cloth Seats, Speed Control, Power Windows and Locks, Wide Power Heated Mirrors, Midway American Cargo Liberty II 15 Foot Box, Ramp, Bulkhead Door, Rear Camera, and Much More! C23158

MSRP.....\$45,295  
 ADD FOR LIBERTY II 15 FOOT BOX +12,925  
 SUBTOTAL.....\$58,220  
 SIEMANS DISCOUNT.....- 6,225  
 RAM COMMERCIAL PRODUCT BONUS CASH - 2,000  
 ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT\*\* - 1,000  
 BONUS CASH.....- 5,000  
**SALE PRICE FOR EVERYONE \$43,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$43,495**  
 (\*\*MUST QUALIFY/\*\*BUSINESS OWNERS ONLY)



### 2023 RAM 3500 REGULAR CAB 4X4 DEMO

Bright White, Heavy Duty Snow Plow Prep Group, Chrome Appearance Group, Heated Mirrors, Windows and Locks, Rear Sliding Window, Clearance Lamps, Trailer Brake Controller, Touchscreen Radio, Instrument Panel Auxiliary Switches, Weather Guard Aluminum Toolbox, Back Rack, and Much More! C23207

MSRP.....\$59,630  
 ADD FOR WEATHER GUARD TOOLBOX & BACK RACK + 3,987  
 SUBTOTAL.....\$63,617  
 SIEMANS DEMO DISCOUNT.....- 13,122  
 ON-THE-JOB COMMERCIAL EQUIPMENT UPFIT\*\* - 500  
**AS LOW AS \$49,995**  
 (\*\*BUSINESS OWNERS ONLY)



### 2024 RAM 2500 CREW CAB BIG HORN 4X4

Bright White, Night Edition, 6.4 V8 Engine, Tow Hooks, 9 Alpine Speakers with Subwoofer, Anti-Spin Rear Axle, Remote Start, Blind Spot and Cross Path Detection, Parksense Front and Rear Park Assist System, Heated Steering Wheel, Power Seat, Rear Power Sliding Window, Heated Front Seats, 20 Inch Black Painted Aluminum Wheels, Navigation, 12 Inch Touchscreen, and Much More! C24116

MSRP.....\$65,760  
 SIEMANS DISCOUNT.....- 3,765  
 RAM COMMERCIAL PRODUCT BONUS CASH - 2,000  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$58,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$58,495**  
 (\*MUST QUALIFY)



### 2024 DODGE DURANGO SRT 392 ALL WHEEL DRIVE

Vapor Gray, Leather/Suede Seats, Forged Carbon Fiber Interior Accents, 19 Harman Kardon Speakers with Subwoofer, Adaptive Cruise Control, 20 Inch Wheels, Blind Spot with Trailer Detection, Power Sunroof, Lane Departure Warning, 6.4 HEMI V8 Engine, Power Liftgate, Remote Start, Blind Spot and Cross Path Detection, Navigation, Heated Seats, Heated Steering Wheel, Ventilated Front Seats, and Much More! C24170

MSRP.....\$91,785  
 SIEMANS DISCOUNT.....- 2,416  
 DODGE BONUS CASH COUPONS..- 4,000  
 GREAT LAKES BC BONUS CASH\*\* - 5,000  
 NATIONAL POWER DOLLARS RETAIL BONUS CASH - 4,750  
 NATIONAL ENGINE BONUS CASH - 4,000  
**SALE PRICE FOR EVERYONE \$71,619**  
 NATIONAL FORD CONQUEST BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$69,119**  
 (\*MUST QUALIFY/\*\*RESIDENCY RESTRICTIONS MAY APPLY)



### 2024 JEEP WRANGLER RUBICON 392 4X4

Black, Nappa Leather Seats, 6.4 V8 HEMI Engine, WARN Winch, Body Color 3-Piece Hard Top, Heated Front Seats, Dual 8-Way Power Adjustable Front Seats, Alpine Premium Audio System, Navigation with 12 Inch Touchscreen, Blind Spot and Cross Path Detection, 35 Inch Tires, and Much More! C24120

MSRP.....\$96,200  
 SIEMANS DISCOUNT.....- 5,405  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$89,795**  
 NATIONAL FORD CONQUEST BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$87,295**  
 (\*MUST QUALIFY)

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**WAS \$30,750**



**2022 FORD  
EDGE ST-LINE AWD**

**NOW \$29,995**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Leather and Suede Heated Front Seats, Panoramic Vista Roof, Auto Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24125

**WAS \$32,995**



**2018 FORD F-150  
XLT SUPERCREW 4X4**

**NOW \$31,995**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, 83K Miles, Chrome Step Bars, XLT Chrome Appearance Package, Remote Start, Navigation, SYNC 3, Power Heated Front Seats, Power Adjust Pedals, Power Side Rear Window, CD-Player, Back-Up Camera, Max Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Ruby Red Metallic, S24002A

**WAS \$22,964**



**2020 HONDA  
CIVIC EX HATCHBACK**

**NOW \$22,490**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A

**WAS \$42,995**



**2024 MAZDA CX-90 TURBO  
PREFERRED PLUS AWD**

**NOW \$41,995**

3.3 Engine, 8 Speed Automatic, Alloy Wheels, Less Than 6K Miles! Power Leather Heated Front Seats, 2<sup>nd</sup> Row Captain's Chairs, 3<sup>rd</sup> Row Seating, Auto Climate Control, Power Sunroof, Wireless Phone Charger, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Rhodium White Premium, S24005

**WAS \$35,567**



**2020 TOYOTA  
HIGHLANDER**

**NOW \$31,995**

3.5 V-6 Engine, 8 Speed Automatic, Aluminum Wheels, 65K Miles, Power Leather Heated Front Seats, Power Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Power Liftgate, Remote Keyless Entry System, Bal...

# MANAGER'S

**JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS & SEE OUR E**

**WAS \$30,766**



**2021 HONDA  
ACCORD SPORT SEDAN**

**NOW \$28,559**

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096

**WAS \$27,923**



**2021 SUBARU  
OUTBACK LIMITED AWD**

**NOW \$27,253**

2.5 Engine, CVT 8 Speed Automatic, Aluminum Wheels, 44K Miles, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Crystal Black Silica, C23064A

**WAS \$13,853**



**2017 FORD  
EXPLORER XLT 4X4**

**NOW \$13,361**

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 160K Miles, SYNC 3, Power Front Seats, CD-Player, Remote Keyless Entry System, Blue Jeans Metallic, C24107A

**WAS \$36,379**



**2021 FORD  
EXPLORER LIMITED 4X4**

**NOW \$33,918**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 35K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24082

**WAS \$35,995**



**2021 LINCOLN NAUTILUS  
RESERVE AWD**

**NOW \$33,736**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 39K Miles, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Vista Roof, Climate Control, Wireless Charging Pad, Blind Spot and Cross Traffic Monitor, Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Hands-Free Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Ceramic Pearl, U24101

**WAS \$36,595**



**2021 FORD F-150  
XL SUPERCREW 4X4**

**NOW \$33,884**

2.7 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 51K Miles, Bedliner, Running Boards, Navigation, STX Appearance Package, SYNC 4, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black, U24098

**WAS \$23,353**



**2021 FORD  
SPORT BIG**

**NOW \$21,995**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 45K Miles, Power Leather Heated Front Seats, Power Sunroof, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Carbonized Gray, U24098



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**TOYOTA RAV4 HYBRID XLE AWD**  
**WAS \$34,980**

24K Miles! Remote Start, Navigation, Memory Power Windows, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Back-Up Camera, Power Windows, Balance of Factory Warranty! Blueprint, U24119



**2021 RAM 1500 BIG HORN QUAD CAB 4X4**  
**WAS \$36,443**  
**NOW \$35,980**

5.7 V8 HEMI Engine, 8 Speed Automatic, 20X9.0 Premium Paint/Polish Wheels, 35K Miles, Bedliner, Night Edition, Power Driver's Seat, Heated Deluxe Cloth Bucket Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, C24173A



**2021 FORD F-150 TREMOR SUPERCREW 4X4**  
**WAS \$49,598**  
**NOW \$48,950**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Alloy Wheels, 31K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Auto Climate Control, B&O 6 Speaker Sound System, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F24219A



**2021 FORD EXPEDITION MAX PLATINUM 4X4**  
**WAS \$55,879**  
**NOW \$54,980**

3.5 Ecoboost V6 Engine, 10 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Captain's Chairs, Panoramic Vista Roof, 360 Degree Camera System, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Hands-Free Liftgate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F23104



**2021 FORD MUSTANG GT COUPE**  
**WAS \$38,938**  
**NOW \$37,995**

5.0 V8 Engine, 10 Speed Automatic, Ebony Black Painted Aluminum Wheels, Less Than 10K Miles! Remote Start, Black Accent Package, Power Front Seats, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation, Reverse Park Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U24075A

# SPECIALS

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**2021 HONDA CIVIC SPORT HATCHBACK**  
**WAS \$24,995**  
**NOW \$23,500**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A



**2022 FORD EXPLORER XLT 4X4**  
**WAS \$37,865**  
**NOW \$34,763**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 20K Miles, Remote Start, Navigation, SYNC 3, Power Leather Heated Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Evasive Steering Assist, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24094



**2023 JEEP WRANGLER UNLIMITED RUBICON 4X4**  
**WAS \$53,124**  
**NOW \$47,443**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 7K Miles! Remote Start, Navigation, Black 3-Piece Hard Top, Power Leather Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Jeep Certified! Sting-Gray, C24132A



**FORD BRONCO SPORT**  
**WAS \$20,903**

Aluminum Wheels, 90K Miles, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U24061B



**2022 FORD F-150 LARIAT SUPERCREW 4X4**  
**WAS \$51,963**  
**NOW \$49,998**

5.0 V8 Engine, 10 Speed Automatic, 20" Chrome-Like PVD Wheels, 30K Miles, Security Cover, Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Moonroof, Dual Climate Control, B&O Sound System, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Trailer Tow Group, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U24111



**2021 RAM 1500 LARAMIE CREW CAB 4X4**  
**WAS \$36,759**  
**NOW \$33,747**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 110K Miles, Security Cover, Bedliner, Running Boards, Sport Performance Hood, Remote Start, Navigation, Night Edition, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Dual Pane Sunroof, Heads-Up Touchscreen Display, Wireless Charging Pad, 19 Speaker Harman Kardon Sound, Adaptive Cruise Control, Surround-View Camera, Ram Box Cargo Management, Remote Tailgate Release, Remote Keyless Entry System, Granite Crystal Metallic, C24037A



**2018 JEEP WRANGLER RUBICON 4X4**  
**WAS \$34,832**  
**NOW \$32,746**

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Black Clearcoat, F24183A

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|--|--|--|---|--|--|---|---|--|--|



THURS 9-8 • TUE., WED. & FRI. 9-6 • SAT. 9-4 Plus Tax, Title, Plates, Rebates Included. Must Qualify for Credit.



**2022 SUBARU FORESTER LIMITED AWD**  
**NOW \$31,995**

2.5 Engine, 7 Speed CVT Automatic, Aluminum Wheels, 28K Miles, Power Driver's Seat, Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Cascade Green Silica, S24006



**2022 FORD F-150 RAPTOR SUPERCREW 4X4**  
**NOW \$74,995**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 11K Miles! Bedliner, Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, 360 Degree Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U24087B



**2022 CHEVY SUBURBAN RST 4X4**  
**NOW \$59,995**

5.3 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 68K Miles, Running Boards, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Dual Pane Moonroof, Wireless Charging Pad, Lane Change Alert with Side Blind Zone Alert, Rear Cross Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Summit White, M24125A



**2019 FORD F-150 KING RANCH SUPERCREW 4X4**  
**NOW \$36,949**

3.5 V6 EcoBoost, 10 Speed Automatic, Aluminum Wheels, 70K Miles, Security Cover, Bedliner, Power Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Front Collision Mitigation, Reverse Sensing System, 360 Degree Camera, Remote Keyless Entry System, Blue Jeans, U24138

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2 Corinthians 8:9*

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If you do that, says Robert Heilbroner, then you'll know how over a billion people are living in the world right now. And then, perhaps, you'll realize how rich you really are.

Now imagine something else. The world you live in is dark, cynical, and senseless. If

there is a God, you haven't met him. If there is some grand reason for living, you don't know it. And so you go to work, come home, cash your paycheck on payday, get groceries, watch TV, catch up with the laundry on weekends, take in a ballgame with friends, discuss current events, pursue a hobby, vacation during the summer, go to the dentist, go to the doctor, feel your body getting old, put in for retirement, mow your lawn and weed your garden, watch your life get slower and smaller. And then you wait to die—empty, puzzled and frightened.

If you can imagine that, then you can imagine life without Jesus, life without the forgiveness, peace, joy, security, purpose and certainty of heaven that are yours in your Savior. And then, you, too, can realize how rich you really are.

*Prayer: Forgive me, Lord Jesus, for all the times I have forgotten how rich I am in you. Empower me by your Spirit. Help me to see what I have with fresh insight. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph  
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**Moody** *Continued from cover*

**The Properties**

The company has closed on the purchases of 218 Water Street (known as the Old Firehouse), the Thayer Building at 225 5th Street, three buildings adjacent to Thayer, and some vacant parcels. Total square footage they're looking at redeveloping is estimated at as much as 80,000 square feet.

Clement construction's first project is likely the property formerly owned by Joique Bell, converting the downstairs into a restaurant and the upstairs into residential space.

Seeing the cluster of historic but vacant buildings in the Arts District, Brady said the Clements started forming a vision around the potential for restoring the buildings, repurposing them for residential and commercial use, and making it a long-term investment.

"The overall vision for every building is mixed-use. First floor being retail on a broad scope, which could mean anything from a storefront to a restaurant to vendor space. Any sort of hardscape that we have has an earmark for residential. So, we're looking for mostly long-term and short-term leases upstairs. We have some tremendous views, what we feel are some of the best views in the city."

Outside of what's already purchased, Brady confirms the investment is projected to easily climb into the millions of dollars. Brady says the Clements are prepared for the investment and are in it for the long term - hoping to one day pass the properties to their son to continue realizing the dream.

Brady also said Clement Construction is a company that likes to move quickly and correctly.

"Right now, we're at five buildings, adding a considerable number of parcels, and every one of them needs full renovation. This is a

*Continued on page 18*

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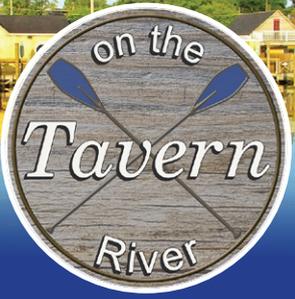
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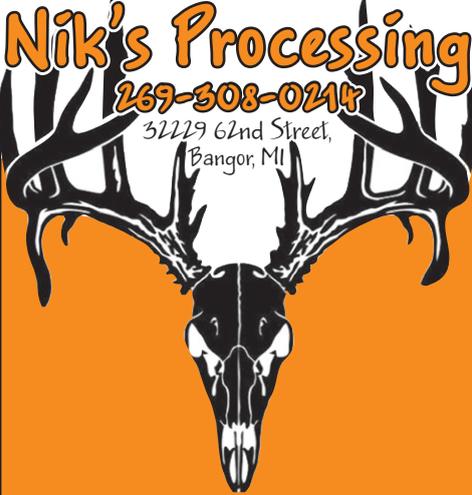


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**Moody** *Continued from page 17*

huge undertaking for us. It's something that we definitely want to make sure we get right."

**The Project List**

While there's already a lot of work going on behind the scenes for all the parcels Clement has purchased, the first visible signs of development are likely to appear at 218 Water Street – the building formerly owned by Benton Harbor native and former NFL player Joiqee Bell.

"We would love to see a restaurant go in there. Maybe some store frontage (or) whatever the need of the city is – whatever the market calls for. Having the golf course right there and the railroad tracks and the Arts District and everything kind of lends itself to some really cool spaces down here."

The triangle-shaped building just east of 218 Water Street on 5th Street north of the Thayer building could be a spot for a brewery or distillery, a coffee shop, or something else food-based.

They've also met with Cornerstone Alliance for market information and Benton Harbor City Manager Alex Little.

**Next Steps**

Brady says Clement Construction is in the very initial stages of the overall project. They have secured the properties, completed stabilization repairs in certain areas, and addressed a basement flooded with raw sewage caused by a months-old pipe break within the building.

"We're in the very initial stages of it. We're working with civil engineers. We're working with different consultants on the best way to do this. We obviously have our own thoughts and we're not new to this type of thing, but we want to get the insight, we want to learn what the community needs, and we'll take it from there. We're not going to come in and assume that we know exactly what's needed from the community and just go for it. We want to learn first."

Brady said the current plan is to start moving on construction in 2025.

The Thayer Building is the largest of all the parcels. Brady sees that as having the most potential – like the Box Factory in St. Joseph, and with residential spaces on the second floor.

"We're toying with different ideas for what to call the building, but one of the ideas, just to give you an idea, is the Artisan Building. That could be a space where local artists and local vendors and crafts people and everybody who wants a bit of storefront can have a space where they could come in, inexpensively, that allows them a place to create, a place to sell, and not have this huge overhead burden that they would have if they had other storefront opportunities."

The Clement team toured the Box Factory and loved their design and setup. They've also met with area business and property owners to discuss their ideas.

"We're not patient people. Whenever we look at our quality of work and things that we want done, it needs to be perfect. Sometimes you sacrifice time and money and other resources for that perfection. We're okay with that. But I would say that as quickly as we can get things done in the right way is as fast as they'll happen. We're not looking to buy these assets and sit on them or wait for other people to come in and do things and then see what comes of it. We are looking to take a proactive approach."

*-Story by Ken Lundberg, News Director for Moody on the Market*

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### Cornerstone Alliance Welcomes Marla Schneider as New President and CEO

Cornerstone Alliance, Berrien County's premier economic development organization, is pleased to announce the appointment of **Marla Schneider** as its new President and Chief Executive Officer. Schneider brings a wealth of experience in economic development and private sector business management, having previously served as President of Greater Muskegon Economic Development (GMED) and President of Three Rivers Distilling Co. in Fort Wayne, Indiana.

"We are thrilled to welcome Marla Schneider to Cornerstone Alliance," said **John Janick**, Chair of the Cornerstone Alliance Board of Directors. "Marla's dynamic leadership and deep expertise in economic development will strengthen our mission to drive growth and prosperity throughout Berrien County. Her commitment to building strong communities aligns perfectly with our organization's vision."

As President and CEO, Schneider will oversee Cornerstone Alliance's comprehensive efforts to attract and retain businesses, foster entrepreneurship, and create a thriving economic landscape in Southwest Michigan. She joins the organization at a pivotal time, with several transformative projects underway, in-

cluding initiatives focused on business retention and expansion, physical development, and placemaking.

"I am honored to join Cornerstone Alliance and look forward to collaborating with the talented team, investors, and community partners to build on the organization's incredible momentum," said Schneider. "Berrien County is a vibrant region with immense potential, and I am excited to contribute to its continued growth and success."

Cornerstone Alliance also acknowledges and thanks Interim President **Christina Frank**, CECD, for her exceptional leadership and dedication during the transition. Frank's guidance ensured continued progress and stability for the organization during this important period. Christina will remain with Cornerstone Alliance in a senior leadership role while she pursues her Juris Doctorate.

For more information about Cornerstone Alliance's mission to promote economic growth in Berrien County, visit [www.cstonealliance.org](http://www.cstonealliance.org).



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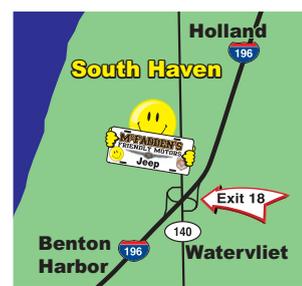
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Ask about the **\$500 COLLEGE REBATE PROGRAM<sup>13</sup>** OVER & ABOVE ALL OTHER INCENTIVES!



Every New Toyota Comes With ToyotaCare.<sup>14</sup> 2-Year No Cost Maintenance Plan.

1. Tundra - Full-size Pickup Class. Vehicle's projected resale value is specific to the 2024 model year. For more information, visit Kelley Blue Book's KBB.com. Kelley Blue Book is a registered trademark of Kelley Blue Book Co., Inc. 2. New 2025 Tundra SR CrewMax 4x4 Gas Model #8348. Lease based on net cap cost of \$42,851. Lease end purchase option \$33,919. 3. Toyota vehicles and components are built using U.S. and globally sourced parts. 4. Remaining new 2024 and new 2025 Tundra Gas and Hybrid models (Excludes TRD Pro). 1.99% APR for 48 Months with \$21.69 per \$1,000 borrowed OR 2.99% APR for 60 Months with \$17.96 borrowed OR 2.99% APR for 72 Months with \$15.10 per \$1,000 borrowed. 5. Remaining new 2024 and new 2025 Tundra Gas and Hybrid models (Excludes TRD Pro). Customer's Cash direct from Toyota Motor Sales, U.S.A., Inc. May not be combined with APR or lease offers. 6. 2024 RAV4. Based on manufacturers' sales data for CY 2023. 7. New 2024 RAV4 LE Front Wheel Drive Gas Model #4430. Lease based on net cap cost of \$26,725. Lease end purchase option \$18,835. 8. Remaining new 2024 and new 2025 RAV4 Gas and Hybrid models (Excludes Prime). 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.99% APR for 72 Months with \$16.57 per \$1,000 borrowed. 9. Based on manufacturers' sales data from 2005-2023. 10. New 2024 Tacoma SR5 Double Cab 4x4 Gas Model #7540. Lease based on net cap cost of \$37,825. Lease end purchase option \$32,872. 11. New 2024 Tacoma Gas and Hybrid models (Excludes TRD Pro and Trailhunter). 3.99% APR for 48 Months with \$22.57 per \$1,000 borrowed OR 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 4.99% APR for 72 Months with \$16.10 per \$1,000 borrowed. 12. Qualified current, active-duty U.S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U.S. Military personnel regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U.S. military personnel (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales, U.S.A., Inc. when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 13. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 14. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24x, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier I PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 32,500 miles at the rate of \$0.15 per mile (10K low mileage leases). \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. 2, 4, 5, 7, 8, 10, 11, 12, & 13: Must take retail delivery from remaining new and new 2025 models in dealer stock while supply lasts between 11/5/24 and 12/2/24. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 12/2/24.



Visit Your Local Michigan Toyota Dealer Today!

# SIGNATURE TOYOTA

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877.241.7725

## TUNDRA

**BEST RESALE VALUE IN ITS CLASS<sup>1</sup>**  
- KBB.com

\$389/Mo. 39-Month Low Mileage 10,000 Mile/Year Lease  
new **2025 TUNDRA SR CREWMAX 4X4**  
Gas Model #8348

**\$389** Per Mo.<sup>2</sup>  
**39** Mo. Lease | **\$3999** Due At Signing  
Excludes applicable taxes & fees. No security deposit required.

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Remaining new '24 & new '25 **TUNDRA**  
Includes Hybrids! Excludes TRD PRO

**2.99%** for **72** Mos.<sup>4</sup>  
APR Financing

-or- **1.99% APR for 48 Mos.**

-or- new 2024/2025 **TUNDRA**<sup>5</sup>  
**\$2000 CUSTOMER CASH**  
Excludes TRD PRO

## RAV4

**AMERICA'S BEST SELLING SUV!<sup>6</sup>**

\$309/Mo. 39-Month Low Mileage 10,000 Mile/Year Lease  
new **2024 RAV4 LE GAS**  
FWD Model #4430

**\$309** Per Mo.<sup>7</sup>  
**39** Mo. Lease | **\$3299** Due At Signing  
Excludes applicable taxes & fees. No security deposit required.

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Remaining new '24 & new '25 **RAV4 & RAV4 HYBRID**  
excludes RAV4 Prime

**4.99%** for **60** Mos.<sup>8</sup>  
APR Financing

-or- **5.99% APR for 72 Mos.**

## TACOMA

**AMERICA'S BEST SELLING MID-SIZE TRUCK!<sup>9</sup>**

\$279/Mo. 39-Month Low Mileage 10,000 Mile/Year Lease  
new **2024 TACOMA SR5 DOUBLE CAB 4X4**  
Gas Model #7540

**\$279** Per Mo.<sup>10</sup>  
**39** Mo. Lease | **\$3299** Due At Signing  
Excludes applicable taxes & fees. No security deposit required.

---

new **2024 TACOMA**  
Includes Hybrids! Excludes TRD PRO & Trailhunter

**4.99%** for **72** Mos.<sup>11</sup>  
APR Financing

-or- **3.99% APR for 48 Mos.**

**2024 TACOMA NOW IN STOCK!**

# HOLIDAY PRIZE PACKAGE

**Purchase a Vehicle Now thru December 14th at the Signature Dealer Group and be entered to Win a Holiday Prize Package. (Worth over \$1,700)**

On entry per customer on all vehicle purchases sold and delivered from 11/15/24 to 12/14/24. Prior sales excluded.

# HYUNDAI

The hottest deals are happening this winter. *Getaway* Sales Event *Signature* HYUNDAI

## CHOOSE YOUR INCENTIVE

# 0% APR FOR UP TO 48 MOS\*

2024 Elantra SEL

0% x 48mo PLUS \$500 BONUS CASH  
or  
5.99% x 72mo PLUS \$1,500 BONUS CASH

2025 Tucson SEL

0% x 48mo  
or  
5.99% x 72mo PLUS \$1,250 BONUS CASH

2025 Santa Fe Limited

2.99% up to 72mo  
or  
5.99% x 72mo PLUS \$3,000 BONUS CASH  
Limited or Calligraphy Only

**America's Best Warranty**  
10-Year/100,000-Mile Powertrain Limited Warranty  
\*See dealer for LIMITED WARRANTY details.

**Owner Assurance**

**Hyundai Complimentary Maintenance**  
3 Years Free Maintenance

**HYUNDAI**  
\*Excludes Hybrids and Elantra N vehicles. Must be tier 1 and finance thru HMFC. Offer good thru 11/30/24

**WE'RE OPEN 24 HOURS ONLINE!!! • WWW.SIGNATUREHYUNDAI.COM**

**CALL OR VISIT US AT: 680 NAPIER, BENTON HARBOR**

**CALL TOLL FREE 877-241-7725**

**\$25 OIL CHANGE CLUB!! SEE DETAILS AT SIGNATUREDEALERGROUP.COM**