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**Moody on The Market**  
*Pat Moody*

**Benton Harbor moves forward with Bobo Brazil renovation plan**

Benton Harbor City Commissioners have voted to accept two grants for the renovation of the Bobo Brazil Community Center.

At their regular meeting on Monday, commissioners discussed the \$500,000 grant from the Michigan Department of Environment, Great Lakes and Energy and the \$16 million grant from the Environmental Protection Agency. Of particular concern was the EPA grant, which was awarded to the Southwest Michigan Planning Commission and the city to turn the facility into a resiliency center offering job training, home energy assistance, and disaster relief. City Manager Alex Little said Benton Harbor will have a lot of help and time to make all of that happen.

"This money is spread out over a three-year period," Little said. "So, there'll be a lot going on for this city, and we're going to do the very best we can to make sure that it's done as well as we can so that there's something to see years from now as a result of what was put together in this effort."

The other grant is geared toward basic building repairs like fixing the roof, replacing windows, and deep cleaning. Commissioners had fewer questions about that one.

Mayor Marcus Muhammad said with these two opportunities coming in, plus another \$1 million grant already received for Bobo Brazil, it's an exciting time.

"The great thing that I see in all of this is that at one point, there was nothing for us," Muhammad said. "There were a lot of great plans, a lot of tours taken, but the issue was no money."

The city has sought to reopen the Bobo Brazil Community Center, also known as the Armory, for well over a decade. The building at 472 Cass Street has been closed since 2009 and has suffered extensive damage since.

Commissioners Monday approved both grants, although there are now questions about the status of the \$16 million from the EPA. The Trump administration on Tuesday

*Continued on page 5*



**Zack East**  
*Senior Director of Organizational Sustainability, United Way of Southwest Michigan*

**A Unique Opportunity to Help Improve Lives in Berrien, Cass, and Van Buren Counties**

United Way of Southwest Michigan is calling on passionate community members to bring their time, energy, and talents to either our Board of Directors, or one of our dedicated committees. For many of the leaders you've met in the three-county area, there is a very good chance they've

served in some volunteer capacity for United Way in the past, or are currently serving. Now you, too, can serve and make an impact!

I personally served as a committee member more than 15 years ago. It was my

*Continued on page 2*

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### East *Continued from cover*

first experience serving on a committee, and the experience I gained was invaluable. I appreciated the networking opportunities I gained with area CEOs and municipal officials, our impact partners, and my fellow committee members. That experience led me to volunteer more and grew to joining the Board of Directors. I was honored to even serve as the Board Chair for several years before I made the decision to join the United Way staff last April. I realized my passion to serve was so strong within me that I wanted to do this work every day!

Everyone's path to volunteer community service is different, but two values hold true in everyone's experience: you must have the time to devote, and, you must have the passion to serve. Past experience matters when being considered, but passion and willingness is key above all. If you're ready to jump into service, we are ready to hear from you!

United Way of Southwest Michigan is looking for Board Members that will help us advocate for our mission and programs, provide oversight to the organization, set policy, make a personal gift, join a committee, and six meetings annually.

You should demonstrate accountability, integrity, and a passion for improving the lives of local residents. While prior Board or Committee experience is welcome, it's not required. Applicants should bring skills and perspectives that complement our team and a commitment to serving the Southwest Michigan community.

Committee members are an integral part of how United Way gets work done to steer the organization and our mission. This is where lots of new, passionate volunteers get their start, even if their level of experience is low. You could help us in the following areas:

- **Finance Committee** - Oversees the organization's financial health, budgeting, and financial reporting to ensure sound fiscal management.
- **Governance Committee** - Ensures effective board operations by managing policies, recruitment, evaluation, and adherence to governance best practices.
- **Impact Committee** - Monitors and evaluates the organization's programs and initiatives to ensure they align with its mission and deliver meaningful outcomes.
- **Resource Sustainability Committee** - Focuses on long-term sustainability by managing and enhancing resources such as funding, assets, and economic impact.

If you'd like to apply, you'll need to do so quickly. The deadline is this coming week, Monday, February 3. Simply go to [uwsfm.org/board-committee-application](http://uwsfm.org/board-committee-application) to make your submission. We look forward to hearing from you!



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### Photo of the Week



#### Cold Stare

Photo by Seth Collins

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

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**Don  
Stuart**

*Humorist*

**Abandoning Ship!  
(But Swabbing the Decks First)**

Over the past few weeks – perhaps not as few as you’d’ve liked – I’ve delivered heaps of gut-busting frivolity about my recent River Danube Cruise.

Now it’s time to disembark. However, please allow me a gradual re-entry, by letting me off-load some bits of flotsam and jetsam that I couldn’t fit in the past few-but-maybe-not-as-few-as-you-might’ve-liked cruise-focused columns!

• In Warsaw, Poland, we lunched at a restaurant famous for decades for its traditional pierogis. But I guess we were *one doggone day too late to enjoy them!* Because the menu read, “We haven’t changed the recipe until today!”

• I’m NOT saying Warsaw was waaaaay behind the times while it was hidden by the Iron Curtain, but it wasn’t until 1991 that the city had its first-ever pizzeria! It was named Pizzeria na Barskiej. I should say “is named” because it’s still in business until today!

• On a walking tour in Prague, our guide stopped to explain why a shop window was overstuffed with an array of sizes and styles of a chubby plushy creature. They were all variations of Krtek, “The Little Mole,” a Czech animator’s effort to produce a Mickey Mouse-like character to entertain and educate Czech children.

According to our guide, Little Mole was a very popular addition to the Czech television

scene, such as it was in 1956. Little Mole is described as “always cheerful and ready to help those in need.” He has remained quite popular since his creation, and that popularity grew over the years throughout Eastern Europe as well as Germany, Austria, China and India.

In 2011, an American astronaut named Andrew Feustel took a stuffed Krtek toy with him to the International Space Station, on the final voyage of the U.S. Space Shuttle program, to deliver an Alpha Magnetic Spectrometer.

Part of Feustel’s motivation for making Little Mole his wingman was that his wife, Indira, is of Czech origin. Plus, he wanted to raise Little Mole’s profile amongst children around the world. If anyone who was a child in 2011 remembers Little Mole’s Space Shuttle journey, let me know!

Feustel said Little Mole enjoyed the flight, but was not allowed to spacewalk because he didn’t have a proper suit. What’s gone unsaid all these years is Little Mole’s crucial importance to the mission: Only he knew how to properly calibrate the Alpha Magnetic Spectrometer.

• The Hapsburg Empire ruled over huge swaths of Europe for centuries, and in Vienna we learned about one of the most important Hapsburgs: Archduchess, Queen, AND Empress of the Holy Roman Empire, Maria Theresa. She had 16 children, and enhanced and affirmed Hapsburg power by marrying off 10 of them to other European royals. Thus, she earned this amusing nickname: The Mother-in-Law of Europe.

• When I toted them all up the other day, I discovered we took 1,591 photos and 47 videos on this vacation. This is *after* HUNDREDS of deletions – my wife has an uncontrolled penchant for snapping at least 11 pix of each scene.

The very last photo is a selfie of us in our seats on the flight back across the Atlantic Ocean. Today, I noticed something I hadn’t before; behind us, a woman is struggling to make room in the overhead bin. For her Alpha Magnetic Spectrometer.

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## Moody *Continued from cover*

ordered all federal grants to be frozen pending a review, although a judge later issued a stay on the move.

### Multimedia tools available now at Lincoln Township Library

The Lincoln Township Library will be expanding its new digital lab thanks to a grant from the Berrien Community Foundation.

Library Director Joelle Wake tells us they've been awarded a \$10,000 For Good Grant to purchase equipment that could be used by budding artists. The lab was first set up during the recent library renovations using a \$15,000 grant from the Michigan Arts and Culture Council.

"We have two Apple computers in there, kind of brand new, that have lots of software on them that people can use," Wake said. "We

also are going to be adding different types of equipment into that room."

Wake says with the BCF grant, they'll be putting in video recording and editing equipment, graphic design and animation software, and large-scale poster and banner printers that could be used by aspiring artists, filmmakers, podcasters and other digital content creators. The library is arranging to help train people to use the equipment.

"We've been slowly introducing some classes to the public that they can use then the space for. So even this week, Wednesday night, we have a digital drawing class. So, we have a number of iPads that have been purchased with drawing pens."

Future classes could cover video editing, podcasting, and digital arts.

Wake says while much of what the digital lab has to offer will likely appeal to young visitors, it'll be available for all ages. Anyone interested in learning more can visit or contact the Lincoln Township Library.

### LMC Leader recognized with Patriot Award

Lake Michigan College's Dr. Kenneth Flowers has been selected as a recipient of the prestigious Patriot Award, presented by the Employer Support of the Guard and Reserve, a Department of Defense program. The award recognizes supervisors who provide exceptional support and understanding to employees serving in the National Guard and Reserve.

The Patriot Award is unique in that only Reservists can nominate their supervisors for this honor. Joe Zwiller, a Marine Corps Reservist and instructor at Lake Michigan College, nominated Dr. Flowers because of his unwavering support and encouragement of Zwiller's military service.

"Dr. Ken Flowers has been instrumental in helping me balance my Marine Corps Reserve duties with my professional responsi-

bilities," said Zwiller. "He not only values the leadership and strategic skills I bring from my service but also encourages me to integrate these experiences into my teaching and department operations."

A graduate of Lake Michigan College, Dr. Flowers is a graduate of Lake Michigan College. He spent the first 14 years of his career in manufacturing, starting in the mold making industry as an apprentice and ultimately finishing as journeyman mold maker and mold designer at Hanson Mold. Since 1997, he has worked at Lake Michigan College in the Career and Workforce Education Division as an adjunct faculty, full time faculty, Department Chair, and the Dean of Career and Workforce Education. Dr. Flowers has been the Interim Provost and Vice President of Academics since 2022.

### New Tractor Supply business plan moves forward in Benton Township

The Benton Township Board of Trustees has approved a brownfield redevelopment plan for the new Tractor Supply Company store being built on Fairplain Drive near Mall Drive.

Benton Township Supervisor Cathy Yates tells us trustees gave the green light to the plan this week after hearing from Berrien County Community Development Director Dan Fette about the arrangement to manage the cost of cleaning up some contamination on

February 1, 2025 MailMax Page 5 the site just to the west of the Secretary of State office and Wings, Etc.

"Dan Fette was here from the county and the county had already approved it," Yates said. "The township was just agreeing with the county about the brownfield so that they can continue to deal to build to bring in their new store. And he's looking at that for completion, I think, sometime in 2026."

The plan is for a new nearly 22,000 square foot Tractor Supply store with up to 50 employees. The construction got delayed when arsenic contamination was discovered at the site, likely the result of an apple orchard once being there.

"They had started and then they had to stop, I think, but they they're planning to restart some of the weather's better."

Yates says the Berrien County Board of Commissioners earlier this month signed off on the brownfield plan. It will cost an estimated \$1 million. The brownfield plan means the township won't collect any taxes from the Tractor Supply until the company has recouped the cleanup cost from the brownfield program.

Pat Moody

Publisher, [MoodyOnTheMarket.com](http://MoodyOnTheMarket.com)  
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# TRUCK MONTH



### 2024 JEEP COMPASS LATITUDE LUX 4X4

Diamond Black Crystal, Leatherette Seats, Heated Front Seats, Heated Steering Wheel, Power Seat, 10 Inch Touchscreen Radio, Blind Spot and Cross Path Detection, Remote Start, and Much More! C24048  
 MSRP.....\$36,585  
 SIEMANS DISCOUNT.....- 390  
 NATIONAL RETAIL CONSUMER CASH - 500  
 RETAIL BONUS CASH.....- 2,500  
 NATIONAL START SOMETHING NEW RETAIL BONUS CASH - 1,500  
 SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$29,695**  
 SFS LEASE LOYALTY BONUS CASH\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$27,695**  
\*MUST QUALIFY/ MUST FINANCE THRU CHRYSLER CAPITAL  
 BASED UPON REBATES THROUGH 02/03/2025



### NEW 2023 RAM PROMASTER 15 FOOT BOXTRUCK

Bright White, American Cargo 15 Foot Liberty II Aluminum Box with Pull-Out Ramp, Wide Power Heated Mirrors, Special Control, Rear Camera, Touchscreen Radio, and Much More! C23163  
 MSRP.....\$46,125  
 ADD FOR AMERICAN CARGO 15 FOOT BOX +12,925  
 SUBTOTAL.....\$59,050  
 SIEMANS DISCOUNT.....- 19,155  
**AS LOW AS \$39,895**



### 2024 JEEP GRAND CHEROKEE ALTITUDE 4X4

Bright White, 20 Inch Gloss Black Painted Aluminum Wheels, Heated Steering Wheel, Heated Front Seats, Remote Start, Power Liftgate, Wireless Charging Pad, Adaptive Cruise Control, Active Lane Management, Blind Spot and Cross Path Detection, and Much More! C24087  
 MSRP.....\$48,080  
 SIEMANS DISCOUNT.....- 1,585  
 NATIONAL START SOMETHING NEW RETAIL BONUS CASH - 1,500  
 RETAIL BONUS CASH.....- 2,500  
**SALE PRICE FOR EVERYONE \$42,495**  
 NATIONAL FORD CONQUEST BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$39,995**  
(\*MUST QUALIFY)  
 BASED UPON REBATES THROUGH 02/03/2025



### NEW 2023 DODGE CHARGER R/T

B5 Blue, Daytona Edition Group, Harman Kardon 19 Speakers System, 5.7 HEMI V8 Engine, Power Sunroof, 20 Inch Wheels, MOPAR Cold Air Induction, Ventilated Front Seats, Navigation, Heated Front Seat, Heated Steering Wheel, Blind Spot and Cross Path Detection, and Much More! C23185  
 MSRP.....\$55,220  
 SIEMANS DISCOUNT.....- 9,225  
**AS LOW AS \$45,995**



### 2024 RAM 2500 CREW CAB BIG HORN 4X4

Delmonico Red Pearl, 6.4 V8 Engine, 9 Alpine Speakers, Sport Appearance Package, Snow Chief Group, Navigation, 12 Inch Touchscreen, Power Heat/Fold/Telescoping Mirrors, Heated Front Seats, Rear Power Sliding Window, Power Seat, Heated Steering Wheel, Blind Spot and Cross Path Detection, Remote Start, and Much More! C24147  
 MSRP.....\$64,320  
 SIEMANS DISCOUNT.....- 1,325  
 RAM COMMERCIAL PRODUCT BONUS CASH COUPONS - 5,000  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$56,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$56,495**  
(\*MUST QUALIFY)  
 BASED UPON REBATES THROUGH 02/03/2025



### 2024 JEEP WRANGLER 4-DOOR RUBICON 4X4

High Velocity, XTREME 35 Inch Tire Package, Sky One-Touch Power Top, 3.6 V6 Engine, Adaptive Cruise Control, Heated Front Seats, Heated Steering Wheel, Remote Start, 12 Inch Touchscreen, and Much More! C24101  
 MSRP.....\$67,770  
 SIEMANS DISCOUNT.....- 3,775  
 BONUS CASH.....- 3,000  
 NATIONAL START SOMETHING NEW BONUS CASH - 500  
**SALE PRICE FOR EVERYONE \$60,495**  
 NATIONAL FORD CONQUEST BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$57,995**  
(\*MUST QUALIFY)  
 BASED UPON REBATES THROUGH 02/03/2025



### 2024 RAM 3500 FLATBED WITH STAKE RACKS DEMO

Bright White, 6.7 Cummins DIESEL, Black Tubular Side Steps, Power Windows and Locks, 12 Foot Flatbed with Stake Racks, and Much More! C24052  
 MSRP.....\$63,885  
 ADD FOR KNAPHEIDE FLATBED WITH STAKE RACKS +13,953  
 SUBTOTAL.....\$77,838  
 SIEMANS DISCOUNT.....- 7,843  
 RAM COMMERCIAL PRODUCT BONUS CASH COUPONS - 5,000  
 ON-THE-JOB \$1,000 COMMERCIAL EQUIPMENT/UPFIT\*\* - 1,000  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$62,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$62,495**  
(\*MUST QUALIFY/\*\*BUSINESS OWNERS ONLY)  
 BASED UPON REBATES THROUGH 02/03/2025



### 2024 RAM 3500 CREW CAB 4X4 DUALLY PICKUP

Diamond Black Crystal, 6.7 Cummins High Output DIESEL Engine, AISIN Automatic Transmission, 5th Wheel/Gooseneck Towing Prep Group, Chrome Appearance Group, Rear Power Sliding Window, Rear Window Defroster, 4.10 Rear Axle, Chrome Flat Cab Length Side Steps, Trailer Brake Controller, and Much More! C24138  
 MSRP.....\$73,535  
 SIEMANS DISCOUNT.....- 2,530  
 RAM COMMERCIAL PRODUCT BONUS CASH COUPONS - 5,000  
 BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$64,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$64,495**  
(\*MUST QUALIFY)  
 BASED UPON REBATES THROUGH 02/03/2025

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**WAS \$77,995**



**2023 FORD F-150  
RAPTOR SUPERCREW 4X4**

**NOW \$74,415**

3.5 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 21K Miles, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, Twin Panel Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Front Collision Mitigation, Driver Monitoring, Rear Collision Mitigation, Blind Spot Monitor, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Avalanche, F23342A

**WAS \$42,995**



**2024 MAZDA CX-90 TURBO  
PREFERRED PLUS AWD**

**NOW \$39,995**

3.3 Engine, 8 Speed Automatic, Alloy Wheels, Less Than 6K Miles! Power Leather Heated Front Seats, 2<sup>nd</sup> Row Captain's Chairs, 3<sup>rd</sup> Row Seating, Auto Climate Control, Power Sunroof, Wireless Phone Charger, Blind Spot Monitor, Cross Traffic Alert, Lane Keep Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Rhodium White Premium, S24005

**WAS \$10,816**



**2010 AUDI A5  
PREMIUM CABRIOLET**

**NOW \$9,995**

2.0 Engine, CVT Automatic, Aluminum Wheels, Only 83K Miles! Power Front Seats, CD-Player, Power Convertible, Power Windows and Locks, Remote Keyless Entry System, Ice Silver Metallic, U24143

**WAS \$59,995**



**2022  
SUBURBA**

**NOW \$**

5.3 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 68K Miles, Power Windows and Locks, Remote Keyless Entry System, Heated Steering Wheels, 2<sup>nd</sup> Row Heated Seats, Dual Panel Moonroof, Rear Cross Traffic Alert, Lane Departure Warning, Lane Keeping Assist, Camera, Power Liftgate, Remote Keyless

# MANAGER'S

**JUST A SHORT DRIVE TO BRIDGMAN FOR GREAT DEALS AND SEE OUR**

**WAS \$38,995**



**2021 RAM 1500 BIG HORN  
CREW CAB 4X4**

**NOW \$37,995**

5.7L Hemi, Automatic, 31,232 Miles, Big Horn Level 2 Equipment Group, Aluminum Chrome Clad Wheels, Heated Seats, Heated Steering Wheel, Plus Much More, Balance of Factory Warranty! Diamond Black Crystal Pearl, M25007B

**WAS \$49,598**



**2021 FORD F-150 TREMOR  
SUPERCREW 4X4**

**NOW \$48,541**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Alloy Wheels, 31K Miles, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Auto Climate Control, B&O 8 Speaker Sound System, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F24219A

**WAS \$30,766**



**2021 HONDA  
ACCORD SPORT SEDAN**

**NOW \$26,705**

2.0 Engine, 10 Speed Automatic, Aluminum Wheels, 25K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Platinum White Pearl, U24096

**WAS \$35,995**



**2022 CHRYSLER  
PACIFICA LIMITED**

**NOW \$32,429**

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 46K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Vista Roof, Uconnect Family Theatre Group, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, 360 Degree Surround View Camera, Power Liftgate, Remote Keyless Entry System, Chrysler Certified! Bright White, U24137

**WAS \$74,995**



**2022 FORD F-150  
RAPTOR SUPERCREW 4X4**

**NOW \$73,422**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 11K Miles! Bedliner, Running Boards, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, 360 Degree Camera, Remote Keyless Entry System, Ford Certified! Iconic Silver Metallic, U24087B

**WAS \$22,964**



**2020 HONDA  
CIVIC EX HATCHBACK**

**NOW \$21,522**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 50K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Power Sunroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sonic Gray Pearl, C23132A



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**WAS \$41,980**

**CHEVY N RST 4X4**

**NOW \$37,977**

Running Boards, Remote Start, Navigation, Power Leather Heated Front Seats, Wireless Charging Pad, Lane Change Alert with Side Blind Zone Assist, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Reverse Sensing System, Class IV Trailer Hitch, Remote Keyless Entry System, Summit White, M24125A



**WAS \$36,995**

**2021 FORD F-150 XLT SPORT SUPERCREW 4X4**

**NOW \$37,977**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, 6 Spoke Gloss Black Wheels, 26K Miles, Bedliner, Running Boards, Remote Start, SYNC 4, Power Heated Front Seats, Twin Panel Moonroof, Power Sliding Rear Window, Lane Keeping System, Pre-Collision Assist, Post-Collision Braking, Reverse Sensing System, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Velocity Blue Metallic, U24133



**WAS \$36,443**

**2022 FORD F-150 XLT SUPERCREW 4X4**

**NOW \$34,877**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 90K Miles, Security Cover, Bedliner Running Boards, Remote Start, Navigation, SYNC 4, Power Heated Front Seats, Power Adjust Pedals, Blind Spot and Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, MAX Trailer Tow Package, Remote Keyless Entry System, Agate Black Metallic, C24012A



**WAS \$36,443**

**2021 RAM 1500 BIG HORN QUAD CAB 4X4**

**NOW \$31,962**

5.7 V8 HEMI Engine, 8 Speed Automatic, 20X9.0 Premium Paint/Polish Wheels, 35K Miles, Bedliner, Night Edition, Power Driver's Seat, Heated Deluxe Cloth Bucket Front Seats, Heated Steering Wheel, Touchscreen Display, Front and Rear Park Assist, Back-Up Camera, Anti-Spin Differential Rear Axle, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, C24173A

# SPECIALS

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**WAS \$24,995**

**2021 HONDA CIVIC SPORT HATCHBACK**

**NOW \$21,995**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 35K Miles, Power Windows and Locks, Climate Control, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Platinum White Pearl, M24040A



**WAS \$34,832**

**2018 JEEP WRANGLER RUBICON 4X4**

**NOW \$32,223**

3.6 V6 Engine, 6 Speed Manual Transmission, Less Than 8K Miles! Convertible Soft Top, Climate Control, Power Windows and Locks, Cruise Control, Back-Up Camera, Black Clearcoat, F24183A



**WAS \$38,938**

**2021 FORD MUSTANG GT COUPE**

**NOW \$35,740**

5.0 V8 Engine, 10 Speed Automatic, Ebony Black Painted Aluminum Wheels, Less Than 10K Miles! Remote Start, Black Accent Package, Power Front Seats, Blind Spot Monitor, Lane Keeping Assist, Front Collision Mitigation, Reverse Park Assist, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Shadow Black, U24075A



**WAS \$34,526**

**2022 FORD EXPLORER XLT 4X4**

**NOW \$32,928**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Remote Start, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U24127



**WAS \$56,994**

**2022 GMC 2500 AT4 CREW CAB 4X4**

**NOW \$52,740**

6.6 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 77K Miles, Running Boards, Bedliner, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Climate Control, Back-Up Camera, Remote Keyless Entry System, Very Nice! Ebony Twilight Metallic, C25003A



**WAS \$49,995**

**2023 JEEP GLADIATOR MOJAVE 4X4**

**NOW \$46,500**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 800 Miles! Running Boards, Bedliner, 3-Piece Hardtop, Remote Start, Navigation, Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Firecracker Red, C24183A

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**2022 RAM 1500 BIG HORN  
QUAD CAB 4X4**  
**NOW \$36,981**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Night Edition, Security Cover, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Granite Crystal Metallic, C25007A

**2022 FORD  
EDGE TITANIUM AWD**  
**NOW \$30,361**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC 4, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White, U24174

**2022 MAZDA CX-5  
CARBON EDITION AWD**  
**NOW \$27,900**

2.5 Engine, 6 Speed Automatic, Alloy Wheels, Only 23K Miles! Memory Power Leather Heated Front Seats, Power Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Polymetal Gray Metallic, M25005A

**2021 JEEP GRAND CHEROKEE  
L LIMITED 4X4**  
**NOW \$34,709**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, 7-Passenger Seating, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Baltic Gray Metallic, U25000

**2022 FORD ESCAPE SE AWD**  
**NOW \$23,500**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 32K Miles, Remote Start, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Air Bag, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U24179

**2022 MAZDA CX-5  
PREMIUM PACKAGE AWD**  
**NOW \$27,500**

2.5 Engine, 6 Speed Automatic, Alloy Wheels, 35K Miles, Navigation, Memory Power Leather Heated Front Seats, Power Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Mazda Certified! Machine Gray Metallic, M25036A

**2022 FORD  
EDGE TITANIUM AWD**  
**NOW \$29,951**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Vista Roof, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U24176

**2019 CADILLAC  
XT4 LUXURY AWD**  
**NOW \$21,866**

2.0 Engine, 9 Speed Automatic, Aluminum Wheels, 62K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Panoramic Vista Roof, Climate Control, Back-Up Camera, Remote Keyless Entry System, Radiant Silver Metallic, C25013A

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**2016 CHEVY  
MALIBU LIMITED LT**  
**NOW \$11,634**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, 89K Miles, Remote Start, Power Driver's Seat, Power Moonroof, CD-Player, Remote Keyless Entry System, Iridescent Pearl Tri Coat, C25025A

**2013 TOYOTA TACOMA TRD  
SPORT DOUBLE CAB 4X4**  
**NOW \$20,912**

4.0 V6 Engine, 5 Speed Automatic, Aluminum Wheels, 121K Miles, Security Cover, Bedliner, Running Boards, Bedliner, CD-Player, Heated Front Seats, Power Windows and Locks, In-Mirror Back-Up Camera, Remote Keyless Entry System, Black, F24266A

**2021 JEEP GRAND  
CHEROKEE LIMITED 4X4**  
**NOW \$32,526**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 20K Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Climate Control, Heated Steering Wheel, Power Sunroof, Blind Spot Monitor, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Bright White, U24176

**2022 JEEP  
COMPASS LIMITED 4X4**  
**NOW \$25,926**

2.4 Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, High Altitude Package, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Sunroof Full Fixed Rear, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Foot Activated Liftgate, Remote Keyless Entry System, Jeep Certified, Billet Silver Metallic, U24172

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**2017 CHEVY MALIBU LT**  
**NOW \$15,421**

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, Only 60K Miles! Remote Start, Power Driver's Seat, Power Windows and Locks, Back-Up Camera, Remote Keyless Entry System, Blue Velvet Metallic, F25041A



**2021 JEEP CHEROKEE LIMITED 4X4**  
**NOW \$27,603**

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, Only 22K Miles! Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Power Liftgate, Back-Up Camera, Jeep Certified! Bright White, U24168



**2023 FORD E-TRANSIT T-350 MR CARGO VAN BEV**  
**NOW \$34,995**

Electric Engine, 1 Speed Automatic, Steel Wheels, ONLY 84 MILES! Navigation, SYNC4, Preferred Equipment Package, Climate Control, Lane Keeping System, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Oxford White, U24173



**2021 JEEP GLADIATOR OVERLAND CREW CAB 4X4**  
**NOW \$34,916**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 25K Miles! Security Cover, MOPAR Spray-In Bedliner, Running Boards, Remote Start, Navigation, Premium McKinley Leather Heated Front Seats, Heated Steering Wheel, Alpine Premium Audio System, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Snazzyberry Pearlcoat, F24338A



**2021 RAM 1500 LONG HORN CREW CAB 4X4**  
**NOW \$44,799**

5.7 V8 HEMI E-Torque Engine, 8 Speed Automatic, Polished Painted Wheels with Inserts, 30K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F24282A

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**2024 SUBARU FORESTER SPORT AWD**  
**NOW \$32,562**

2.5 Engine, 7 Speed CVT Automatic, Aluminum Wheels, 15K Miles, Power Driver's Seat, Heated Front Seats, Power Moonroof, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Blind Spot Monitor, Cross-Traffic Alert, Evasion Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal Black Silica, F24332A



**2021 JEEP WRANGLER UNLIMITED WILLYS 4X4**  
**NOW \$31,564**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 56K Miles, Black 3-Pane Hard Top, Heated Front Seats, Heated Steering Wheel, Touchscreen Radio Display, Customer Preferred Package, Trailer Tow Group, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Bright White, C24139A



**2022 FORD EDGE SEL AWD**  
**NOW \$27,529**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 36K Miles, Remote Start, SYNC 4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Auto Climate Control, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Trailer Tow Package, Power Liftgate, Remote Keyless Entry System, Ford Certified! Iconic Silver, U24169



**2024 MAZDA CX-5 PREMIUM PLUS AWD**  
**NOW \$32,995**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, Only 10K Miles! Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Soul Red Crystal Metallic, F23312A



**2015 TOYOTA COROLLA S**  
**NOW \$13,750**

1.8 Engine, Automatic Transmission, Aluminum Wheels, Only 81K Miles! Power Windows and Locks, CD-Player, Remote Keyless Entry System, Classic Silver, M25023A



**2024 FORD BRONCO WILDTRAK 2 DOOR ADVANCED 4X4**  
**NOW \$58,384**

2.7 V6 Engine, 10 Speed Automatic, Aluminum Wheels, Less Than 3K Miles! Remote Start, Navigation, Convertible Hardtop, Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Cactus Gray, U24166



**2021 FORD RANGER XLT SUPERCREW 4X4**  
**NOW \$32,995**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 47K Miles, FX4 Off-Road Package, Bedliner, Running Boards, Trailer Tow Package, Sport Appearance Package, Auto Climate Control, Front Collision Mitigation and Warning, Back-Up Camera, Remote Keyless Entry System, Ford Certified! U24082A



**2022 TOYOTA TACOMA TRD OFF ROAD DOUBLE CAB 4X4**  
**NOW \$32,341**

3.5 V6 Engine, 6 Speed Automatic, Aluminum Wheels, 49K Miles, Power Windows and Locks, CD-Player, Adaptive Cruise Control, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Midnight Black, U24098A



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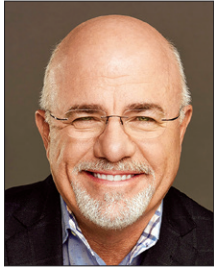
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Dave,  
How do I get my employees to buy-in to the company mission, and really get onboard with what I want to accomplish and the steps toward making it happen? I feel like I have a lot of good people working for me, but I'm not sure I'm getting the message across in terms what I expect and what it will take for them and the business to succeed.

Franklin  
Franklin,  
It's a no-brainer that employee buy-in is great, even essential, for your business. But actually getting buy-in? That can be tough. But here are four steps I believe are essential to setting the stage for winning employees over and gaining their trust, their loyalty and their respect.

First, evaluate your leadership. Ask yourself, Would I follow the leader I am today? Great leaders are open to feedback, humble and willing to grow. They lead by serving. And most teams will follow a good example, so lead with confidence, focus and transparency.

Next, define your mission, vision and values. Your mission describes what you do and why it matters. Your vision paints a picture of

what the future will look like when your mission is lived out, and your values declare what your company stands for and guide how you make decisions. Share these often, and be very clear when you do. If these principles aren't firmly in place and understood, you're asking your team to navigate without a map.

Also, communicate consistently and clearly. Your team members aren't a bunch of mind readers. Share all your expectations and goals frequently, along with the why behind your plans. Make time for questions and mentoring, too. Your ability to communicate well goes a long way toward determining team satisfaction and retention, along with the quality of your relationships and the level of trust you earn.

Finally, have a solid strategic plan. Don't just relay a vague outline your company's destination, map out a clear path of how to get there with all your leaders. A strategic plan with actionable steps shows your team what winning looks like and what it'll take to succeed.

And when the plan is specific and achievable, your team will rally around it.  
Dave

*\* Leadership and small-business expert Dave Ramsey is the CEO of Ramsey Solutions. He has authored eight national bestselling books, including "EntreLeadership," and he hosts "The Ramsey Show" and "The EntreLeadership Podcast." He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN and Fox Business.*

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**Sarah Spoonholtz**

**Regional Director, SMR Chamber**

**Advocacy Update Earned Sick Time Act**

One of the many pieces of legislation we've been following out of Lansing has been the back and forth regarding the new **Earned Sick Time Act (ESTA)** and how it may impact our local businesses and non-profit organizations. As of the time of this article's deadline, the below information was correct - however, there is a chance it has changed in the handful of days since submitting.

Once a more detailed plan of how this will be impacting businesses is in place, our President & CEO **Arthur Havlicek** will provide an article on what business owners can expect with the new legislation. Below you'll find an update that we shared out with our members, but felt the importance of sharing with everyone.

**What's happening:** A bipartisan group of lawmakers in the Michigan House came together today in support of commonsense changes to the onerous Earned Sick Time Act (ESTA) and minimum wage law, both of which are slated to go into effect on Feb. 21.

**Why it matters:** With approximately three weeks left before these sweeping laws take effect, the House voted to send House Bills 4001 (63-41) and 4002 (67-38) to the Michigan Senate for consideration. (Again, as of the print deadline for this article the house has NOT voted on the legislation.)

In a joint effort with Chambers of Commerce, businesses, and other organizations across the state, the MI Chamber has spent the last six months highlighting the unique challenges organizations of all sizes face under ESTA's one-size-fits-all mandates and the difficulty businesses, especially those relying on tipped workers, will have in implementing the minimum wage changes. The bills passed in the Michigan House address

the majority of those challenges and make the laws more workable for employers and employees alike.

**Remember:** ESTA impacts **ALL** organizations that employ one or more employees: this includes traditional businesses, nonprofits, local governments, schools, and more. It will require most organizations to make significant changes to their employee benefits - even those with generous paid time off policies today!

**What happens next:** The fate of these issues now rests in the Senate's hands. Without changes to the laws as written, the decisions ahead for organizations are difficult, which is why lawmakers must step in to soften the impact.

- The Senate can consider the bills as written or revise (amend) them. They can also consider their own versions of the bills, such as Senate Bills 15 (ESTA) and 8 (minimum wage). However, action by the Senate is not guaranteed. In fact, we expect an uphill battle, so it is imperative that business leaders continue to make their voices heard. Swift action is needed to avoid a situation where organizations have to make two disruptive changes to their employee benefits in 2025.

- It remains possible, but not guaranteed, that lawmakers could push the effective date of these laws out beyond Feb. 21. Michigan employers should continue to prepare for these laws to take effect as written on Feb. 21 but continue to monitor whether statutory changes are agreed upon and enacted.

**Go deeper:**

- Read the coalition leave-behind ([tinyurl.com/ESTALeaveBehind](http://tinyurl.com/ESTALeaveBehind)) that the MI Chamber coordinated.

- View a full run-down of activities and compliance resources ([tinyurl.com/ESTAResources](http://tinyurl.com/ESTAResources)).

- See a grid ([tinyurl.com/ESTAGrid](http://tinyurl.com/ESTAGrid)) that compares the House and Senate bills.

Contact our President & CEO Arthur Havlicek with questions or to get involved.

For more information on what's happening with the Chamber, including our role in advocating for businesses, head to our website [www.smrchamber.com](http://www.smrchamber.com) or feel free to connect with me directly at [sspoonholtz@smrchamber.com](mailto:sspoonholtz@smrchamber.com) or 269-932-4040. See you around Southwest Michigan!



**Josh Bishop**

**Pastor**

**A Father Who Loves Us**

*For this reason I kneel before the Father, from whom every family in heaven and on earth derives its name.*

*Ephesians 3:14,15*

The Parable of the Prodigal Son is one of the most well-loved stories told by Jesus. In it, a young man takes his share of the family inheritance generously given by his father and in short order, wastes it all on reckless living. The young man, now penniless and at rock bottom, finally comes to his senses. He realizes that he brought shame on his family's name and squandered his father's wealth. He couldn't imagine that he could ever be reconciled to his father. Resolved to return and beg for an entry-level job in his family's business, the young man barely begins his rehearsed apology before his father runs up and interrupts. With a flurry of affection, the father welcomes him home and loudly calls for a celebration of his lost son's return.

Some may hear that story and think, "Does a father like that even exist, one who is so loving and forgiving?" The point of Jesus' parable is that you certainly have such a father—the Almighty God who created all things is Father of us all. He has given you a share in his beautiful creation along with every other person on this planet. Sadly, we have proven to be prodigals ourselves—recklessly and selfishly wasting what God has given to us on things with no true lasting value. How dare we ask him for anything more? But before we could even ask, our heavenly Father came to reconcile us to himself through his one true Son, Jesus Christ. Our older brother Jesus is everything that we were not—faithful, loyal, and loving to his Father and to us, his brothers and sisters. Jesus intercedes for us,

reminding his Father—and ours—that our debt has been fully paid by him through his holy blood shed on the cross.

Whoever you are, whatever you've done or left undone, you have a Father who loves you more than you can imagine and more than you could have asked for. A heavenly Father who hears and answers your prayers.

*Prayer: Dear Father, I kneel before you in prayer, knowing you will hear me for Jesus' sake. Forgive my sins and welcome me home. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph  
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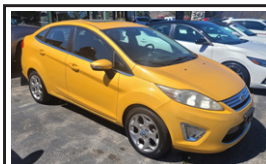
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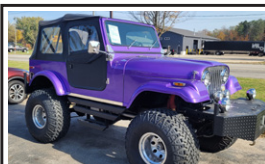
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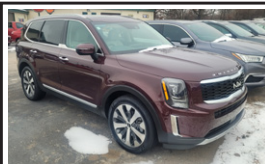
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**5.99% APR for 60 Mos.<sup>7</sup>**

**TACOMA**

**AMERICA'S BEST SELLING MID-SIZE TRUCK! <sup>8</sup>**



\$309/Mo. 3-Year Low Mileage 10,000 Mile/Year Lease

new 2024 TACOMA SR5 DOUBLE CAB 4X4  
Gas Model #7540

**\$309 Per Mo.<sup>9</sup>**

**36 | \$3299**  
Mo. Lease Due At Signing

Excludes applicable taxes & fees. No security deposit required.

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new 2024/2025 TACOMA  
Includes Hybrids! Excludes TRD PRO & Trailhunter

**4.99% for 60**  
APR Financing Mos.<sup>4</sup>

-or- 5.99% APR for 72 Mos.



Expanded Toyota Military Rebate Program <sup>10</sup>

For MILITARY PERSONNEL & THEIR FAMILIES

**\$500**

OVER & ABOVE ALL OTHER INCENTIVES!

Ask about the **\$500 COLLEGE REBATE PROGRAM <sup>11</sup>**


OVER & ABOVE ALL OTHER INCENTIVES!

**ToyotaCare**

Every New Toyota Comes With ToyotaCare. <sup>12</sup>

2-Year No Cost Maintenance Plan.

1. Based on manufacturers' sales data from CY 2002-2024. 2. New 2025 Camry LE Model 2559. Lease based on net cap cost of \$25,832. Lease end purchase option \$18,802.\* 3. Toyota vehicles and components are built using U.S. and globally sourced parts. 4. New 2025 Camry Hybrid, remaining new 2024 and new 2025 RAV4 Gas models (Excludes Hybrid & Plug-in Hybrid), and remaining new 2024 and new 2025 Tacoma (excludes TRD Pro & Trailhunter), 4.99% APR for 60 Months with \$18.87 per \$1,000 borrowed OR 5.99% APR for 72 Months with \$16.57 per \$1,000 borrowed.\*\* 5. Based on manufacturers' sales data from CY 2017-2024. 6. New 2025 RAV4 LE Front Wheel Drive Gas Model 4430. Lease based on net cap cost of \$27,021. Lease end purchase option \$19,567.\* 7. Remaining new 2024 and new 2025 RAV4 Hybrid models (Gas & Plug-in Hybrid). 5.99% APR for 60 Months with \$19.33 per \$1,000 borrowed OR 6.99% APR for 72 Months with \$17.04 per \$1,000 borrowed.\*\* 8. Based on manufacturers' sales data from 2005-2024. 9. New 2024 Tacoma SR5 Double Cab 4x4 Gas Model 7540. Lease based on net cap cost of \$37,645. Lease end purchase option \$32,451.\* 10. Qualified current, active-duty U.S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U.S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U.S. Military personnel (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCU not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit toyota.com for complete details. 11. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit toyota.com for complete details. 12. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24-hour Roadside Assistance is included for two years, unlimited mileage (NOTE: b24X, Mirai, Prius and Prius Prime include enhanced ToyotaCare and/or Roadside Assistance). Roadside assistance limits towing distances and locations and does not include parts and fluids, except emergency fuel delivery for certain vehicles. Excludes rental company fleet sale vehicles. See your Toyota dealer for additional restrictions and exclusions. Valid only in the continental U.S. \* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier I PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 32,500 miles (2025 Camry), 30,000 miles (2025 RAV4 & 2024 Tacoma) at the rate of \$0.15 per mile (10K low mileage leases) & \$350 Disposition Fee is due at lease termination. \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. 2, 4, 6, 7, 9, 10 & 11. Must take retail delivery from remaining new 2024 and new 2025 models in dealer stock while supply lasts between 1/7/25 and 2/3/25. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 2/3/25.



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# Ice FEST

ST. JOSEPH, MICHIGAN

Sponsored by:



February 7-9 • [stjoetoday.com/icefest](http://stjoetoday.com/icefest)

St. Joseph Today • 301 State Street • 269-985-1111 • [stjoetoday.com](http://stjoetoday.com)

## 2025 PREMIER SPONSORS



### SPECIAL THANKS



### TWO BLOCK

- 98.3 The Coast
- Beaudoin
- Caffe Tosi
- Cressy & Everett
- Culver's of Stevensville
- Floresque Health & Beauty
- Forté Coffee
- Gallery on the Alley
- Holt Bosse
- Honor Credit Union
- Mid-West Family Broadcasting
- Pier 1000
- Pier 33
- Renaissance Athletic Club

### TWO BLOCK

- Rested Pillow
- Schultz Roofing
- Silver Beach Carousel
- Silver Beach Pizza
- Silver Harbor Brewing
- South Bend International Airport
- Southwest Michigan Tourist Council
- St. Joe Community Taproom
- Stonegate Wellness & Weight Management
- The Boulevard Inn & Bistro
- The GhostLight Theatre
- Tom & Judy Gawlik
- Wanderlust Outfitters

### ONE BLOCK

- Carol Wight-Barrett/EXP Realty
- G&M Variety
- Glik's
- HarborTown Interiors
- Infusco Coffee
- Jason Vadney State Farm
- Jimmy John's
- Kilwins
- KT's Rasoi
- Liquor Cabinet
- Michigan Pizza Hut
- Perennial Accents
- Professional Hearing Services
- St. Joseph Boat Rentals
- St. Joe Wine Shoppe
- The Buck Burgers & Brew
- White Pine Winery



# 2025 ICE FEST SCHEDULE OF EVENTS

## ALL WEEKEND

Scavenger Hunt - Stop in the Welcome Center and grab a map to start the frosty fun!

### Friday, February 7

5:00pm-8:00pm

#### Professional Individual Carving

sponsored by Caffe Tosi - Watch carvers magically turn frozen blocks into works of art!

7:00pm - **Fire & Ice Tower** sponsored by Tru by Hilton - corner of State and Pleasant

### Sunday, February 9

View completed sculptures on the last day of this frosty-filled weekend!

### Saturday, February 8

7:30am-4:00pm - **Professional Team & Individual Carving** - Watch as teams of carvers transform blocks of ice into frosty creations.

11:00am-4:00pm - **Ice Interactives** - Enjoy interacting with the carved creations!  
 Tic-Tac-Toe  
 Frozen Fish Toss sponsored by Silver Harbor Brewing  
 Ice Bowling  
 Ice Throne (available all weekend long)

#### Magic Tour with John Dudley

1:00pm - Downtown St. Joseph (corner of State and Pleasant)  
 2:30pm - Silver Beach Center  
 4:00pm - Silver Beach Center



HAPPENING NOW...  
 NEW GALLERY EXHIBITS  
 ON ALL - 3 FLOORS  
 & MORE!

boxfactoryforthearts.org

**BOX  
 FACTORY  
 FOR THE ARTS**

THURS - SUN, 12PM - 4PM (6PM THURS)  
 1101 BROAD STREET • ST. JOSEPH, MI



### Magical Ice Festival Package

Available Friday, February 7 - Saturday, February 8  
 (Must book packages at least 2 days prior to arrival)

*THIS PACKAGE FOR TWO INCLUDES:*

- OVERNIGHT ACCOMMODATIONS IN A SPACIOUS SUITE
- TWO KEEPSAKE MUGS FILLED WITH KILWIN'S CONFECTIONS
- \$50 DINNER CREDIT FOR THE BISTRO ON THE BOULEVARD
- \$30 BREAKFAST CREDIT FOR THE BISTRO ON THE BOULEVARD
- A BOTTLE OF PINOT GRIGIO OR PINOT NOIR TO ENJOY IN YOUR SUITE
- TWO MIMOSAS OR BLOODY MARYS WITH YOUR BREAKFAST
- TWO KEEPSAKE WINE TUMBLERS WITH A WINE KEY
- 1PM LATE CHECK-OUT

**PACKAGES STARTING AT \$379 PLUS TAX**  
 CALL (269)983-6600 OR  
 VISIT [WWW.THEBOULEVARDINN.COM](http://WWW.THEBOULEVARDINN.COM) TO BOOK NOW

521 Lake Boulevard, St. Joseph, MI 49085



# 2025 ICE FEST IN DOWNTOWN ST. JOSEPH

Friday, February 7 through Sunday, February 9

Join us for the annual Ice Fest sponsored by Silver Beach Pizza and others to celebrate the winter season! It's a weekend that brings frosty fun to downtown St. Joe. Enjoy professional Ice Carving, a Scavenger Hunt, Ice Interactives and more!

**Steak Fajita Wrap**



**Warm up with several new comfort food favorites.**

## THE BUCK

412 State Street | Saint Joseph, Michigan  
Open daily at 11:30 (Wednesday-Monday)  
**269.281.0320 | EatAtTheBuck.com**

A warm tortilla loaded with State Street Meats' signature steak fajita mix, crisp lettuce, roasted peppers, sweet corn, fresh pico de gallo, and melted shredded cheese.

**Hoppy Hours Monday-Friday from 3pm-6pm**  
Half Off Select Appetizers & Drink Specials, Plus Double VIP Points



*Stop in and See Us!*

**WARM YOUR SOUL, GRAB A HOT MEAL AND TREAT YOURSELF TO A WORLD-CLASS CUP OF COFFEE**



**EAT IN CARRY OUT DELIVERY CATERING**

**EXTENDED HOURS FOR THE EVENT!**

**PROUD SPONSOR FOR 2025**

f i o

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# Ice FEST

Friday–Sunday, Feb. 7–9  
DOWNTOWN ST. JOSEPH



Meet me in  
**ST. JOSEPH**



EAT | SHOP | STAY | PLAY  
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