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## Moody on The Market

*Pat  
Moody*

### MDOT explains the 'Why' behind planned Main Street construction

Over the past few months there has been increasing discussion about the planned total rebuilding of St. Joseph's Main Street (Business Loop 94), planned for 2027-28. What will change? What will be improved? What is the timetable? How much will your daily life be affected by the big construction project?

The St. Joseph Rotary Club got an overview of the project this week from MDOT project manager Jon Smith, who acknowledged there is no way to do such a big project without some inconvenience in the process. However, Smith pointed out that MDOT goes to great lengths in the planning process to anticipate and avoid negative impacts on local businesses and residents. He cited several public meetings that have been held already and more that are planned to make certain that affected residents and business owners know what is 'in store' and are familiar with the timetable.

It's been determined, Smith said, that the least painful and least negative game plan for the downtown project is to do it in one long construction season, rather than breaking it up. So, the plan is to begin major construction soon after Labor Day Weekend, 2027 and complete the bulk of the work before Memorial Day, 2028. That avoids drastically limiting access to downtown St. Joseph during the busy and economically critical tourist season. He acknowledged some finishing work would likely still run into the summer of '28.

During that nine-month period, sections of Main Street will be totally shut down one at a time, while underground utilities and infrastructure are replaced, some for the first time in 100 years. Traffic will be rerouted on carefully planned and clearly marked detours that make sense for drivers unfamiliar with the downtown area. Smith acknowledged that locals might find shorter and more convenient detours because they know the neighborhoods.

Some residents who have reviewed the plans have major questions about the elimination of the 'One Way Pair', Ship and Port Streets, which, to the untrained observer,

*Continued on page 6*



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## Zack East

*Senior Director of  
Organizational Sustainability,  
United Way of  
Southwest Michigan*

### United Way of Southwest Michigan's ROCK THE BOAT Presented by Honor Credit Raises Over \$45,000

ROCK THE BOAT returned to the Inn at Harbor Shores for another year of racing for a great cause. The event happened Thursday, July 17 featuring 19 boats from various area organizations and businesses that helped bolster a fundraising total of over \$45,500, including sponsorships & crowd-funded donations from participants and spectators,

resulting in a 46% increase over last year's event.

Life-sized boats made entirely of cardboard and duct tape raced in 7 heats in the river channel. Spectators lined the Inn at Harbor Shores' channel shoreline to enjoy the event, and hundreds enjoyed the livestream

*Continued on page 2*

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East Continued from cover

on the United Way of Southwest Michigan YouTube & Facebook channels.

The fastest boat winner went to Whirlpool Corporation's "Knead for Speed," with the most Creative trophy awarded to Gast Manufacturing's "Tipsy," which did, in fact, topple over in the water before even making it to the starting line. The Captain's Bounty award for the most dollars raised went to Curi RMB Capital St. Joseph with \$2,383 raised, while team "Dewey, Sinkem, and Howe" with their boat "Miss Creant" walked away with the trophy for People's Choice, collecting 43 donors that contributed to their team fundraising campaign total of \$1,671.

All dollars raised by boat registrations, sponsors, and people's choice votes will stay here in the community to benefit programs and impact partners of United Way of Southwest Michigan, which serves Berrien, Cass, and Van Buren counties. This was also the biggest year of sponsorship for Rock the Boat, thanks to gifts from organizations like Honor Credit Union.

Teams participating this year included Ausra Kabota, Holtec Palisades, Honor Credit Union, The Herald-Palladium, four teams from Whirlpool Corporation, Lake Michigan College, Logan Autism Center, Team Dewey, Sinkum & Howe, two teams from Gast Manufacturing, Insurance Management Service, Region IV Area Agency On Aging, Kinexus Group, Curi RMB Capital, Walsworth, and Cook Nuclear Plant.

Rock the Boat was produced by the United Way of Southwest Michigan staff, with planning and execution assistance from Gravity Productions, JV Studios, and 99.9 Y Country. The event was emceed by Our Lady of the Lake Athletic Director & WSJM Sports' Phil McDonald.

The event began as a United Way of Southwest Michigan campaign fundraiser by the Whirlpool Corporation in 2016, with United Way taking over the event in 2024

based on the very successful template of the past by Whirlpool's employee teams.

The event was patrolled on land and in the water by members of the Berrien County Sheriff's Department, with assistance from the US Coast Guard St. Joseph Station and St. Joseph Department of Public Safety. The Inn at Harbor Shores donates space for the event to take place, and Brian's Marina loans safety and boating equipment for the race. Whirlpool's Advanced Development & Innovation Team provided a new addition to the safety process this year by building a boat return ramp utilizing donated parts and supplies courtesy of Big C Lumber and Godfrey Pontoon Boats. In-kind donations were also given from The Herald-Palladium, Lakeshore Public Schools, and MailMax.

Food trucks participating at the event included Benton Harbor's "The Brick House" and "Ben's Pretzels," as well as Lost Coast Shave Ice, and KT's Rasoi. The Inn at Harbor Shores also served drinks for the event. All food vendors committed to donate a portion of their sales to United Way of Southwest Michigan.

The event is presented by Honor Credit Union, with major support from Silver Beach Pizza, Gast Manufacturing, Michigan Works! Berrien, Cass, Van Buren, Whirlpool Corporation, BluCat Consulting, 99.9 Y Country, and JV Studios. Supporting sponsors include the Inn at Harbor Shores, the Southwest Michigan Regional Chamber, Lake Michigan College, and Curi RMB Capital, with additional thanks to United Container Company, Competitive Edge, Brian's Marina, Pepsi, Gravity Productions, Feeding America West Michigan, Big C Lumber, and Godfrey Pontoon Boats.

2026 event registration will open in early Spring for boaters to begin planning their craft designs. Watch [RockTheBoatForUnitedWay.com](#) and sign up for alerts.

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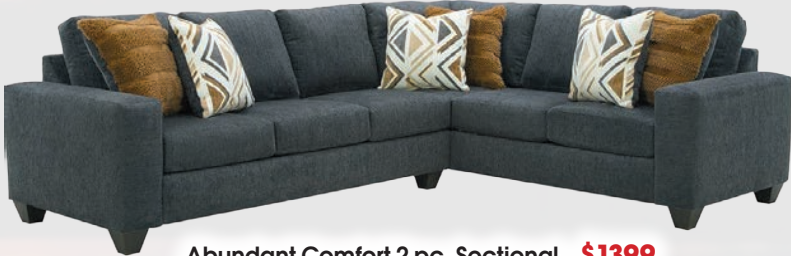
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**What to Expect on the Day Your New Air Conditioner Is Installed**

Installing a new air conditioner is an exciting step toward a cooler, more comfortable home. If you've already chosen your system and hired a licensed HVAC contractor, you're likely wondering what happens on installation day. Here's a homeowner-friendly guide to what you can expect, so you're prepared for a smooth process.

**Morning Arrival and Setup**

Your installation day typically kicks off in the morning, with the HVAC crew arriving between 8 and 10 a.m. Expect a team of two technicians with tools, equipment, and your new AC unit in tow. They'll start by confirming the plan with you, discussing where the outdoor condenser and indoor components (like the evaporator coil or ductless wall units) will be placed. If you're replacing an old unit, they'll begin by safely disconnecting and removing it, ensuring proper disposal.

**Preparing Your Space**

Before the crew starts, you'll need to clear the areas where they'll work. Move furniture, decorations, or outdoor items like patio chairs away from the condenser site, typically outside near your home's foundation. Indoors, ensure pathways are open for technicians to carry equipment. If you have a central AC

system, they may need access to your attic or basement to inspect ductwork. Pro tip: keep pets and kids in a separate area to avoid disruptions and ensure safety.

**The Installation Process**

The bulk of the day—usually 4 to 8 hours—focuses on setting up the system. For a central AC, technicians will place the outdoor condenser on a level pad, connect it to the indoor evaporator coil, and run refrigerant lines and electrical wiring. If ductwork is needed or requires repairs, they'll handle that too. For ductless mini-split systems, expect them to mount indoor units on walls and link them to the outdoor unit. You might hear drilling, hammering, or other construction-like noises as they work, but this is normal.

**Testing and Final Checks**

Once everything is connected, the crew will fire up the system to test it. They'll check that it's cooling properly, verify refrigerant levels, and inspect for leaks. This step ensures your AC runs efficiently from day one. They'll also calibrate the thermostat and show you how to use it, whether it's a basic model or a smart one you can control from your phone.

**Wrapping Up**

Before leaving, the technicians will clean up their work area, removing any debris or old equipment. They'll walk you through basic maintenance tips, like changing air filters every 1-3 months, and explain any warranties—typically 10 years on parts. You'll also get a rundown on scheduling annual tune-ups to keep your system in top shape.

**What You'll Notice**

By the end of the day, your home should feel noticeably cooler. With the job done, you can relax, knowing your new AC is ready to beat the summer heat.



**Zeb Deitrich**  
*Investment Officer*

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  - **Palantir Technologies (PLTR)** — A major player in AI-driven data platforms, Palantir has seen gains of over 170% since January 2023, as both governments and businesses race to adopt its AI solutions.
  - **Microsoft (MSFT)** — By integrating OpenAI's tech into its software and cloud platforms, Microsoft's stock has jumped more than 60% in the last 18 months, adding billions in market value.
- These aren't small, speculative names — these are major companies showing how AI is reshaping industries and delivering real returns to investors.

And the opportunity is still growing. The global AI market is expected to hit \$1.8 trillion by 2030. From healthcare and finance to logistics and defense, AI is becoming the engine behind the next decade of growth — and the companies leading this charge are poised to benefit.

The good news? You don't have to be a tech expert or a day trader to take part in it.

As a Financial Advisor with LPL Financial, I help clients like you develop smart, personalized strategies to take advantage of long-term opportunities like this one — without unnecessary risk or hype. Whether through individual companies, ETFs, or diversified AI-focused funds, we'll find an approach that fits your goals.

This isn't about chasing trends. It's about positioning your portfolio to benefit from the next wave of innovation. AI is already generating massive profits — and it's not too late to be part of it.

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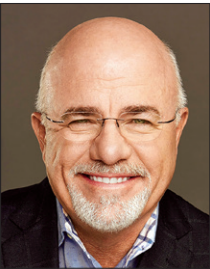
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**Dave Ramsey**  
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**Dave Says**  
**Show Him the Numbers**

Dear Dave,  
My husband and I recently began trying to get out of debt and live on a budget. I love your plan, but he's having a hard time getting adjusted to keeping track of things. He loves to eat out during the week. I don't mind this once in a while, but it has gotten to the point where it's disrupting our budget and our finances. The truth is, it's getting

tough to keep our heads above water financially. I think a lot of this behavior may be stress-related. He recently was forced to take a pay cut at his company, and I've been working part-time since then to help us get by. I know he's hurting and angry about things at his job, but how do I approach him about this?

Emily  
Dear Emily,

It's a tough situation, isn't it? I'm no psychologist, but I do know people can do all kinds of things when they're stressed out because of money problems or difficult situations they can't control. I'm sure taking a salary cut was a blow to his self-esteem. Lot of times guys, in particular, can come to associate their sense of self-worth with their jobs or how much money they make. That's not a healthy thing. But when behaviors begin having negative impacts on your family or finances, it's time for a wake-up call.

Your husband is probably a great guy. And everyone deserves a little bit of grace when they're

going through a tough time. But honestly, I think you've maybe been a little too nice in your reactions to the situation. You're kind of acting like an indulgent mother dealing with a little kid, and that's not a good way for a wife to relate to her husband. No one should have to get a job just so their spouse can go to restaurants all the time. Plus, if you're seriously trying to get control of your money, the only time either of you should see the inside of a restaurant is if you're working there to earn extra cash.

A married man has several responsibilities in life. And one of the most important ones is taking care of his family. Your husband is down right now. He's feeling bad about himself as a man and a provider. But that doesn't mean he gets to have a pity party for months on end. Especially when the cost of that party is putting you both in financial jeopardy.

What your husband needs right now is a change of heart and lots of encouragement. He also needs his eyes opened to what his behavior is

doing to your finances and your relationship. You said you love my plan, right? Sit down with this guy, and have a caring, loving conversation about what you're seeing and what's going on. Let him know, first and foremost, that you love him and you're worried about him. Let him know you want to help. But you've also got to show him the numbers. Let him see, in black and white, the results of his actions.

You two can work through this, Emily. Just hold his hand and be there for him. Hug on him a lot, and let him know you're proud of him. And let him know that together, you guys will get through this and make things better.

— Dave

*\* Dave Ramsey is a nine-time national bestselling author, personal finance expert and host of The Ramsey Show. He has appeared on Good Morning America, CBS This Morning, Today, Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*

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**Moody** *Continued from cover*

seem to be functioning well. Smith explained that the change is driven by a lack of need, not by problems with the 1960s one-way-street design. He pointed out that about twice as many lanes are being set aside and maintained as are needed to carry the Business Loop 94 traffic between downtown St. Joseph and Benton Harbor.

The new plan will utilize the rebuilt Ship Street as the two-way route for the Business Loop, including a center turn lane. Port Street, accessing the Berrien County Courthouse and Jail complex will revert to being a regular St. Joseph City Street.

Considerable planning work has also been focused on improving pedestrian access and safety, especially relating to crossing Main Street. This has become an even bigger priority as the St. Joseph downtown 'East of Main' neighborhood has developed (The Market, 221 Main, Silver Harbor Brewing and other businesses). Smith explained that pedestrian traffic patterns are being examined to place controlled crosswalks wherever they are needed. Those crosswalks will include permanent safety islands in the middle of Main Street.

Those medians—the middle of the road dividers—are also being redesigned with a more attractive and welcoming atmosphere in mind. Currently flowers and green spaces

occupy several medians on the South end of Main Street. The plan calls for adding updated decorative medians all the way North to the Blossomland Bridge.

Smith indicated there will be additional public information meetings scheduled as plans for the St. Joseph Main Street/BL-94 project are finalized.

**Delivered: New signage for visitors to St. Joseph**

New wayfinding signs to direct visitors to key attractions around the city of St. Joseph have now been installed throughout the downtown area.

Speaking to city commissioners Monday, City Manager Emily Hackworth said after a couple years of planning, the signs have been printed and now everyone can see them around town.

"The wayfinding signs were installed over the last week or so," Hackworth said. "They look lovely. It has really been a labor of love from so many folks who came around the table. We had this really great stakeholder group of probably 20 members."

The city worked with Corbin Design Services in 2023 to create the signage, which can point visitors to attractions like Silver Beach, the Curious Kids Museum, and Pleasant Street Plaza. Hackworth said it's nice to see the project come to fruition.

"They look great. So just want to celebrate that win. These things do not happen quickly, but they do happen. And it's been really lovely to be able to drive by and see them and enjoy them."

The signs have a beach theme on the back. They were manufactured by Valley City Sign Company of Comstock Park.

**Seeking new revenue stream for Downtown Development Authority**

The city of St. Joseph is moving forward with a proposal to help generate revenue for improvements downtown.

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At a meeting this week, city commissioners heard from Andrew Haan of Cornerstone Alliance about setting up a Tax Increment Financing district for the Downtown Development Authority. Haan said under state law, the city can establish a zone in which revenue for the DDA can be captured.

“What that does is allows the Downtown Development Authority to capture the growth of the tax revenues within that district for a set period of time, up to 30 years,” Haan said.

Haan said this won’t mean any new taxes, and no one will pay more. He noted the city had a TIF for the downtown at one time, but it lapsed back in the 1980s. Cornerstone Alliance has proposed bringing it back so all kinds of improvements downtown can be better supported.

“DDA operations and maintenance. So that’s things like the parking lots downtown, seasonal plantings and decor, landscaping, operating supplies, all the day-to-day stuff it takes to keep a downtown functioning.”

Haan said the funds captured by the TIF could also be used for marketing campaigns, public art, landscaping, and streetscaping.

The first step the city needs to follow in order to set up a TIF for the downtown is to create a Downtown Development Area Citizens Council made up of residents who live in the boundaries of the TIF. It will have nine members. Commissioners approved the establishment of the council, and city staff will now work to find potential members. They’ll be brought back to commissioners for consideration at a later date.

Pat Moody  
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**\$10<sup>50</sup> Lunch Specials**

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**2025 FORD ESCAPE  
ACTIVE ALL WHEEL DRIVE**  
Space Silver Metallic, 1.5 Ecoboost Engine, Heated Steering Wheel, Heated Front Seats, Remote Start, Power Liftgate, and Much More! F25195

MSRP.....	\$34,040
SIEMANS DISCOUNT.....	- 545
BONUS CUSTOMER CASH**.....	- 3,500

**SALE PRICE FOR EVERYONE \$29,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$29,495**  
**INCLUDES FORD PROTECT 2 YEAR/25,000 MILE PREMIUM MAINTENANCE PLAN!**

\*MUST QUALIFY  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2025 FORD  
MAVERICK XL**  
Oxford White, 2.5 Hybrid Engine, 13 Inch Touchscreen, Rear View Camera, Remote Keyless Entry, and Much More! F25159

MSRP.....	\$29,840
SIEMANS DISCOUNT.....	- 45

**SALE PRICE FOR EVERYONE \$29,795**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$29,295**

\*MUST QUALIFY



**2025 FORD BRONCO  
SPORT HERITAGE 4X4**  
Ruby Red Metallic, Convenience Package, Power Moonroof, Oxford White Aluminum Wheels, White Roof, and Much More! F25057

MSRP.....	\$38,210
SIEMANS DISCOUNT.....	- 715
RETAIL BONUS CASH**.....	- 500

**SALE PRICE FOR EVERYONE \$36,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$36,495**  
**INCLUDES FORD PROTECT 2 YEAR/25,000 MILE PREMIUM MAINTENANCE PLAN!**

\*MUST QUALIFY  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2025 FORD F-150  
SUPERCREW STX 4X4**  
Iconic Silver Metallic, 20 Inch Dark Gray Aluminum Wheels, Blind Spot Information System, 12 Inch Touchscreen, Reverse Sensing System, Fog Lamps, 36 Gallon Fuel Tank, and Much More! F25062

MSRP.....	\$52,230
SIEMANS DISCOUNT.....	- 2,235
RETAIL BONUS CASH**.....	- 1,000

**SALE PRICE FOR EVERYONE \$48,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$48,495**  
**INCLUDES FORD PROTECT 2 YEAR/25,000 MILE PREMIUM MAINTENANCE PLAN!**

**PLUS 1.9% FOR 36 MONTHS,  
2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS,  
OR 4.9% FOR 72 MONTHS\***

\*MUST QUALIFY  
\*\*MUST FINANCE THRU FORD MOTOR CREDIT  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2024 FORD  
TRANSIT BOX TRUCK**  
Oxford White, Cloth Seats, Power Outlet, Trailer Brake Controller, Dual Batteries, Long Arm Power Heated Mirrors, SYNC 3, Rockport 12 Foot Box, and Much More! F24127

MSRP.....	\$49,255
ADD FOR ROCKPORT BOX.....	+14,000
SUBTOTAL.....	\$63,255
SIEMANS DISCOUNT.....	- 5,260
RETAIL CUSTOMER CASH**.....	- 5,250
RETAIL CUSTOMER CASH.....	- 750

**SALE PRICE FOR EVERYONE \$51,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$51,495**

\*MUST QUALIFY  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2025 FORD MUSTANG GT  
CONVERTIBLE PREMIUM**  
Shadow Black, Leather Seats, Active Valve Exhaust, 5.0 V8, Navigation with 13 Inch Touchscreen, Heated Steering Wheel, 20 Inch Aluminum Wheels, and Much More! F25166

MSRP.....	\$64,520
SIEMANS DISCOUNT.....	- 2,025
RETAIL CUSTOMER CASH**.....	- 2,500

**SALE PRICE FOR EVERYONE \$59,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$59,495**  
**INCLUDES FORD PROTECT 2 YEAR/25,000 MILE PREMIUM MAINTENANCE PLAN!**

**REBATES OR 3.9% FOR 36 MONTHS,  
4.9% FOR 48 MONTHS, 5.9% FOR 60 MONTHS,  
OR 6.9% FOR 72 MONTHS\***

\*MUST QUALIFY  
\*\*MUST FINANCE THRU FORD MOTOR CREDIT  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2025 FORD F-350  
CREW CAB 4X4 XLT**  
Agate Black, 7.3 V8 Engine, Black Appearance Package, Spray-In Bedliner, LED Box Lighting, PowerScope Trailer Tow Mirrors, B&O Sound System, Remote Start, 360 Degree Camera Package, Heated Front Seats, Blind Spot Information System, Power Sliding Rear Window, High-Gloss Black 20 Inch Wheels, and Much More! F25094

MSRP.....	\$70,020
SIEMANS DISCOUNT.....	- 2,525
RETAIL CUSTOMER CASH**.....	- 1,500

**SALE PRICE FOR EVERYONE \$65,995**  
MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH\* - 500

**AS LOW AS \$65,495**

\*MUST QUALIFY  
\*\*RESIDENCY RESTRICTIONS MAY APPLY



**2025 FORD  
F-150 RAPTOR**  
Shelter Green, Twin Panel Moonroof, Heads Up Display, Heated Steering Wheel, Heated Seats, 360 Degree Camera, Mobile Office Package, B&O 14 Speaker Unleashed, Adaptive Cruise Control, and Much More! SHARP! F25051

MSRP.....	\$93,865
SIEMANS DISCOUNT.....	- 1,870

**SALE PRICE FOR EVERYONE \$91,995**





**2025 JEEP  
COMPASS LATITUDE 4X4**

Silver Zynith, Altitude Package, 10 Inch Touchscreen, 18 Inch Black Aluminum Wheels, Blind Spot and Cross Path Detection, Heated Front Seats, Heated Steering Wheel, and Much More! C25095  
MSRP.....\$32,755  
EMPLOYEE DISCOUNT.....- 1,823  
MIDWEST BC BONUS CASH\*\*.....- 500  
**SALE PRICE FOR EVERYONE \$30,432**  
NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 1,500  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$28,432**

\*MUST QUALIFY  
\*\*MUST FINANCE THRU CHRYSLER CAPITAL  
\*\*\*RESIDENCY RESTRICTIONS MAY APPLY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2025 JEEP  
GRAND CHEROKEE L  
LIMITED 4X4**

Diamond Black Crystal, Black Appearance Package, 20 Inch Black Aluminum Wheels, 3<sup>RD</sup> Row Seating, Navigation, Heated Steering Wheel, Power Liftgate, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Heated Front Seats, 2<sup>ND</sup> Row Bucket Seats, Heated 2<sup>ND</sup> Row Seats, and Much More! C25023  
MSRP.....\$52,020  
EMPLOYEE DISCOUNT.....- 3,470  
MIDWEST BC BONUS CASH\*\*.....- 250  
NATIONAL BONUS CASH.....- 1,000  
NATIONAL SELECT INVENTORY BONUS CASH - 2,500  
**SALE PRICE FOR EVERYONE \$44,800**  
NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 2,000  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$42,300**

\*MUST QUALIFY  
\*\*MUST FINANCE THRU CHRYSLER CAPITAL  
\*\*\*RESIDENCY RESTRICTIONS MAY APPLY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2025 CHRYSLER  
PACIFICA**

Red Hot Pearl, Uconnect Theatre Family Group, Hands Free Power Sliding Doors, Hands Free Power Liftgate, Power Driver and Passenger Seats, Navigation, 13 Alpine Speakers, Seatback Video Screens, FamCam Interior Camera, Stow 'N Vac Vacuum, Blue Ray DVD Player, Leatherette Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, and Much More! C25108  
MSRP.....\$49,585  
EMPLOYEE DISCOUNT.....- 3,644  
**SALE PRICE FOR EVERYONE \$45,941**  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$45,441**

\*MUST QUALIFY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2025 RAM 1500 CREW CAB  
4X4 BIG HORN**

Flame Red, Night Edition, 20 Inch Wheels, Heated Front Seats, Heated Steering Wheel, Navigation, 12 Inch Touchscreen, Power Adjustable Pedals, Power Tailgate Release, and Much More! C25073  
MSRP.....\$58,945  
EMPLOYEE DISCOUNT.....- 5,000  
NATIONAL RETAIL CONSUMER CASH - 3,000  
MIDWEST BC SFS BONUS CASH\*\* - 1,250  
MIDWEST BC REGIONAL BONUS CASH\*\* - 750  
**SALE PRICE FOR EVERYONE \$48,945**  
NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 2,000  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$46,445**

\*MUST QUALIFY  
\*\*MUST FINANCE THRU CHRYSLER CAPITAL  
\*\*\*RESIDENCY RESTRICTIONS MAY APPLY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2025 RAM PROMASTER  
2500 HIGH ROOF**

Black, Storage Group, Power Windows and Locks, 7 Inch Touchscreen, Remote Keyless Entry, and Much More! C25106  
MSRP.....\$53,250  
EMPLOYEE DISCOUNT.....- 4,513  
**SALE PRICE FOR EVERYONE \$48,737**  
ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT\*\*\* - 1,000  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$47,237**

\*MUST QUALIFY  
\*\*\*BUSINESS OWNERS ONLY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2025 RAM 1500 LARAMIE  
CREW CAB 4X4**

Ivory White, Dual Pane Panoramic Sunroof, Navigation with 14 Inch Touchscreen, Power Tailgate, 19 Speaker Harman Kardon Premium Sound System, Leather Bucket Seats, Towing Technology Group, Night Edition, 22 Inch Forged Aluminum Wheels, Sport Performance Hood, Heated Front and Rear Seats, Heated Steering Wheel, Power Deployable Running Boards, and Much More! C25079  
MSRP.....\$78,035  
EMPLOYEE DISCOUNT.....- 8,639  
NATIONAL RETAIL CONSUMER CASH - 3,000  
**SALE PRICE FOR EVERYONE \$66,396**  
NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 2,000  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$63,896**

\*MUST QUALIFY  
\*\*MUST FINANCE THRU CHRYSLER CAPITAL  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025



**2024 JEEP  
WRANGLER  
RUBICON 392 4X4**

Bright White, Nappa Leather Seats, 35 Inch Tires, Off-Road Camera, Body Color 3-Piece Hardtop, Sunrider Soft Top, Heated Front Seats, Power Driver and Passenger Seats, Navigation with 12 Inch Touchscreen, 6.4 V8 Engine, Warn Winch, and Much More! C24155  
MSRP.....\$97,930  
SIEMANS DISCOUNT.....- 10,935  
**SALE PRICE FOR EVERYONE \$86,995**



**2024 RAM 5500 CREW CAB  
4X4 DUMP BODY**

Bright White, Heavy Duty Snow Plow Prep Package, 6.7 Cummins DIESEL Engine, Chrome Tubular Side Steps, Chrome Appearance Group, Trailer Brake Controller, VOTH Dump Body, and Much More! C24154  
MSRP.....\$78,815  
ADD FOR VOTH DUMP BODY.....+27,559  
SUBTOTAL.....\$106,374  
EMPLOYEE DISCOUNT.....- 8,879  
ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT\*\*\* - 1,000  
**SALE PRICE FOR EVERYONE \$96,495**  
NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 1,500  
MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$94,495**

\*MUST QUALIFY  
\*\*MUST FINANCE THRU CHRYSLER CAPITAL  
\*\*\*BUSINESS OWNERS ONLY  
BASED ON PROGRAMS AND REBATES THROUGH JULY 31, 2025

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TUE, WED & FRI 9-6 • SAT 9-4**





**WAS \$28,999**



**2022 FORD EDGE SEL AWD**  
**NOW \$28,413**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate Remote Keyless Entry System, Ford Certified! Iconic Silver, U25057

**WAS \$28,901**



**2022 FORD EDGE SEL AWD**  
**NOW \$28,385**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, SYNC 4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Universal Garage Door Opener, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, U25056

**WAS \$82,467**



**2023 JEEP WRANGLER RUBICON 392 4X4**  
**NOW \$81,383**

6.4 V8 SRT HEMI Engine, 8 Speed Automatic, Aluminum Wheels, Only 18K Miles! Sky One-Touch Power Top, Running Boards, Remote Start, Navigation, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Hydro Blue Pearlcoat, F23222A

**WAS \$37,823**



**2021 JEEP WRANGLER UNLIMITED RUBICON 4X4**  
**NOW \$35,814**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, 54K Miles, Remote Start, Heated Front Seats, Heated Steering Wheel, Premium Black Sunrider Soft Top, Climate Control, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sting-Gray Clearcoat, C25058A

**WAS \$37,340**



**2023 FORD EXPLORER XLT AWD**  
**NOW \$36,508**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 27K Miles! Remote Start, Navigation, Sport Appearance Package, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist, Rear Parking Sensors, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Jewel Red Metallic, U25054A

**WAS \$36,402**



**2022 FORD F-150 LARIAT SUPERCREW HYBRID 4X4**  
**NOW \$34,727**

3.6 PowerBoost Full Hybrid Engine, 10 Speed Automatic, Alloy Wheels, 107K Miles, FX4 Off-Road Package, Security Cover, Bedliner, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Moonroof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Agate Black Metallic, F25098A

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GREAT DEALS AND  
INVENTORY OF PRE**

**WAS \$28,523**



**2022 FORD MAVERICK XLT SUPERCREW**  
**NOW \$25,997**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles, Bedliner, Ford Co-Pilot360, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Cactus Gray, F25065A

**WAS \$28,546**



**2022 FORD ESCAPE AWD**  
**NOW \$27,560**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Navigation, Memory Power Leather-Suede Heated Front Seats, Heated Steering, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White Metallic, U25050

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**WAS \$46,754**



**2019 FORD F-250 LARIAT CREW CAB 4X4**  
**NOW \$45,209**

6.7 V8 Power Stroke DIESEL Engine, 6 Speed Automatic, Chrome PVD Aluminum Wheels, 122K Miles, FX4 Off Road Package, Bedliner, Running Boards, Remote Start, Navigation, SYNC 3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Twin Panel Sunroof, Back-Up Camera, Uppfitter Switches, Trailer Sway Control, Trailer Brake Controller, Remote Keyless Entry System, Race Red, F24339A

**WAS \$26,470**



**2020 FORD RANGER XL SUPERCAB**  
**NOW \$25,344**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 22K Miles, Bedliner, Running Boards, FX2 Package, STX Appearance Package, Remote Start, Navigation, Front Collision Mitigation, Front Collision Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Lightning Blue, U25043A

**WAS \$46,737**



**2022 RAM 2500 BIG HORN CREW CAB 4X4**  
**NOW \$43,749**

6.4 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 37K Miles, Spray-In Bedliner, Power Running Boards, Off-Road Package, Sport Appearance Package, Remote Start, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Bright White, F24234A

**WAS \$50,991**



**2021 FORD F-350 CREW CAB 4X4 PL**  
**NOW \$48,749**

6.2 V8 Engine, 10 Speed Automatic, Aluminum Wheels, Only 18K Miles! Running Boards, Bedliner, Running Boards, Chrome Package, Uppfitter Switches, Bedliner, Running Boards, Chrome Package, Remote Start, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Traffic Alert, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Race Red, F24339A



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**WAS \$24,995**



**2022 JEEP COMPASS/ALTITUDE 4X4**

**NOW \$24,500**

2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 24K Miles, Power Windows and Locks, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, M25064A

**WAS \$15,995**



**2008 DODGE CHARGER SRT8**

**NOW \$15,336**

6.1 V8 SRT HEMI Engine, 5 Speed Automatic, Aluminum Wheels, 145K Miles, Super Bee Special Edition SRT8, Remote Start, Navigation, Power Leather-Trimmed Heated Front Seats, Power Sunroof, Harman Kardon 13 Speaker Kicker SRT High Performance Audio Group, Remote Keyless Entry System, Blue Pearlcoat, C23185B

**WAS \$29,857**



**2021 JEEP WRANGLER SPORT ISLANDER 4X4**

**NOW \$29,176**

2.0 Engine, 8 Speed Automatic, Aluminum Wheels, Only 36K Miles! Remote Start, Heated Front Seats, Heated Steering Wheel, Islander Package, White 3-Piece Hardtop, Back-Up Camera, Anti-Spin Rear Axle, Remote Keyless Entry System, Jeep Certified! Hydro Blue Pearlcoat, U25047

**WAS \$24,862**



**2018 JEEP WRANGLER SAHARA 4X4**

**NOW \$23,968**

3.6 V6 Engine, 5 Speed Automatic, Aluminum Wheels, Only 40K Miles! Remote Start, Black 3-Piece Hardtop, Heated Front Seats, Power Windows and Locks, Alpine 9-Speaker System, CD-Player, Remote Keyless Entry System, Black Clearcoat, F25081A

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D SEE OUR ENTIRE  
E-OWNED VEHICLES**



**WAS \$23,751**



**2022 BUICK ENCORE PREFERRED AWD**

**NOW \$21,980**

1.4 Engine, 6 Speed Automatic, Aluminum Wheels, Less Than 12K Miles! Remote Start, Power Driver's Seat, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, U25049

**WAS \$28,500**



**2022 FORD EDGE SEL AWD**

**NOW \$27,241**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 38K Miles, Remote Start, SYNC 4, Power Leather Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Forged Green, U25048

**WAS \$41,432**



**2022 RAM 2500 4X4 PLOW TRUCK**

**NOW \$39,828**

Bright White, 6.8 V8 HEMI Heavy Duty Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Running Boards, Western V-Plow, Snow Chief Group, Power Windows and Locks, Sliding Rear Window, Anti-Spin Differential Rear Axle, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Bright White, F25043B

**WAS \$39,978**



**2020 FORD F-150 LARIAT SUPERCREW 4X4**

**NOW \$37,335**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 42K Miles, Remote Start, Navigation, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2nd Row Heated Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Agate Black, F25047A

**MAN'S.NET**

**WAS \$32,980**



**2015 FORD F-150 XLT CREW CAB**

**NOW \$29,541**

3.3K Miles! Western V-Plow, Snowplow and Camper Prep Package, FX4 Off-Road Package, Trailer Brake Controller, Seats, Power Side Rear Window, Blind Spot Monitor, Cross-Traffic Alert, Remote Keyless Entry System, Ford Certified! Iconic Silver, U24175E

**WAS \$32,980**



**2021 JEEP GRAND CHEROKEE 80<sup>TH</sup> ANNIVERSARY EDITION 4X4**

**NOW \$29,981**

3.6 V6 Engine, 8 Speed Auto, Aluminum Wheels, 44K Miles, Remote Start, Nav, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Adaptive Cruise, Blind Spot Monitor, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Granite Crystal Metallic, U25037

**WAS \$25,496**



**2021 JEEP CHEROKEE LATITUDE LUX 4X4**

**NOW \$23,627**

3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 49K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Spitfire Orange, U25036

**WAS \$9,997**



**2015 SUBARU LEGACY 2.5i PREMIUM AWD**

**NOW \$9,630**

2.5 Engine, 6 Speed CVT Automatic, Aluminum Wheels, 150K Miles, Power Driver's Seat, Heated Front Seats, Climate Control, CD-Player, Back-Up Camera, Remote Keyless Entry System, Venetian Red Pearl, F24332B

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Dan Zarobsky



Dennis Varo



Greg Kantauskas



Jon Weber



Tim Place



Bob Betker



Alisha Danneffel



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**2016 FORD EDGE SEL AWD**  
**NOW \$15,994**

2.0 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, Only 80K Miles! Remote Start, Navigation, SYNC 3, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Climate Control, CD Player, Back-Up Camera, Remote Keyless Entry System, Hands Free Power Liftgate, Remote Keyless Entry System, Silver Ingot Metallic, U25018A



**2022 FORD EXPLORER XLT AWD**  
**NOW \$34,749**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC3, Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue Metallic, F25202A



**2020 HONDA CR-V EX-L AWD**  
**NOW \$24,995**

1.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 81K Miles, Remote Start, Memory Power Leather Heated Front Seats, Power Sunroof, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Platinum White Pearl, M25074A

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**2021 DODGE CHARGER STX**  
**NOW \$25,995**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 36K Miles, Blacktop Package, Remote Start, Memory Power Nappa Leather Heated/AC Front Sport Seats, Heated Steering Wheels, 2<sup>ND</sup> Row Heated Seats, 6 Premium Alpine Speakers, Blind Spot and Cross Path Detection, Back-Up Camera, Remote Keyless Entry System, Go Mango, Dodge Certified!, C23230A



**2025 FORD BRONCO BADLANDS 4-DOOR 4X4**  
**NOW \$65,561**

2.7 Ecoboost V6 Engine, 10 Speed Automatic, Less 2,000 Miles! Remote Start, Navigation, Raptor-Style Running Boards, Soft Convertible Top and 2-Piece Black Hardtop, Black Appearance Package, Climate Control, Adaptive Cruise Control, Front Collision Mitigation, 360 Degree Camera, Remote Keyless Entry System, Ford Certified! Marsh Gray, C24120A





**2023 FORD MUSTANG  
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**NOW \$34,995**

Extended Battery, 1 Speed Automatic, Aluminum Wheels, Only 13K Miles! Navigation, SYNC4, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Fixed-Glass Roof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Aerial View Display System, Front and Rear Collision Mitigation, Evasion Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Star White Metallic, C25055A



**2021 FORD F-150 RAPTOR  
SUPERCREW 4X4**  
**NOW \$69,409**

3.5 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 40K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, 360 Degree Camera Package, Tow Technology Package, Remote Keyless Entry System, Balance of Factory Warranty! Code Orange Metallic, F24175A



**2022 RAM 3500  
TRADESMAN CREW CAB 4X4**  
**NOW \$49,746**

6.7 Cummins DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Only 24K Miles! Bedliner, Running Boards, Power Windows and Locks, Touchscreen, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, C24196A



**2022 FORD  
ESCAPE TITANIUM AWD**  
**NOW \$27,926**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 31K Miles! Remote Start, Navigation, SYNC 3, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Power Liftgate, Class II Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Stone Blue Metallic, U25058

**2022 RAM 1500 BIG  
HORN CREW CAB 4X4**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Front and Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Flame Red Clearcoat, C25105A



**NOW \$37,513**

**2021 RAM PROMASTER CITY  
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2.4 Engine, 9 Speed Automatic, Aluminum Wheels, 42K Miles, Power Windows and Door Locks, Rear Cargo Door Window Insert Panel with Window Grate, Back-Up Camera, Remote Keyless Entry System, BALANCE OF FACTORY WARRANTY! Bright White, U25060



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LIMITED HYBRID AWD**  
**NOW \$44,635**

2.5 Engine, 1 Speed CVT Automatic, Aluminum Wheels, Less Than 7K Miles! Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>nd</sup> Row Heated Seats, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Hands Free Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Midnight Black Metallic, F25105A



**2018 RAM 1500 EXPRESS  
CREW CAB 4X4**  
**NOW \$21,533**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 110K Miles, Remote Start, Security Cover, Express Value Package, Touchscreen Display, Back-Up Camera, Remote Keyless Entry System, Blue Streak Pearlcoat, C25080A



**2021 FORD F-150 LARIAT  
SUPERCREW 4X4**  
**NOW \$46,500**

3.5 PowerBoost Hybrid Engine, 10 Speed Automatic, Alloy Wheels, 59K Miles, Power Running Boards, FX4 Off-Road Package, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>nd</sup> Row Heated Seats, Twin Panel Moonroof, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Iconic Silver Metallic, Balance of factory warranty! F25165A



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**Berrien County Youth Fair**  
August 11 - 16, 2025



**FIESTA AT THE FAIR**

# BERRIEN COUNTY YOUTH FAIR

**FRIDAY, AUGUST 8**  
7:00 pm ~ Royalty Contest (Grandstand)

**SUNDAY, AUGUST 10**  
3:00 pm ~ Equine Versatility 4-H Contest (Equine Complex)  
5:00 pm ~ Street Legal Pickup Truck and Tractor Pull (Grandstand) Presented by: Dale Seyfred - Pioneer Seed & Twin Maple Farm Market - Galien, MI  
\$15.00 G/A Seating

**MONDAY, AUGUST 11**  
Sponsored By

**Corewell Health™**

6:30 - 8:15 am ~ Weigh-in & Registration of Garden/Farm, Farmstock Tractors  
8:00 am ~ Judging of Equine; All Halter Classes, Driving (Equine Complex)  
8:30 am ~ Judging of Goats: Showmanship, Special Needs, Myotonics, Boer Goats, Market Classes (Show Arena)  
9:00 am ~ Garden/Farm Tractor Pulling Contests (Grandstand)  
9:00 am ~ Judging of Rabbits; Showmanship, Market, Pens of Two, Doe & Litter, Crossbreeds and Pets (Rabbit Tent)  
1:00 pm ~ Judging of Llamas/Alpacas; Showmanship, Performance, Special Needs (Show Arena)  
3:00 pm ~ Judging of Cats; All Classes (Bldg. #34)  
4:00 pm ~ Judging of Sheep; All Classes (Show Arena)

In the Grandstand.....7:00 pm  
NTPR Regional Truck & Tractor Pull featuring 4WD Trucks, Super Farm, Hot Farm & Limited Superstock Tractors  
Ticket Price: \$17, \$15, \$10  
Reserved or General Admission Seating

Presented by: **Keystone COOPERATIVE**

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**TUESDAY, AUGUST 12**  
Sponsored By

**Honor. CREDIT UNION**

**Today is KIDS DAY! All children thru high school get in the gates FREE!**

8:00 am ~ Judging of Equine; Fitting/Showmanship, Open Ranchmanship & Open Ranch Trail (Equine Complex)  
8:30 am ~ Judging of Beef; All Classes (Show Arena)  
9:00 am ~ Judging of Rabbits; Show Rabbits (Rabbit Tent)  
9:00 am ~ Judging of Poultry; Showmanship & Market Classes (Poultry Tent)  
9:00 am ~ Judging of Dogs; Rally (Inclusive) Classes (Bldg. #34)  
12:00 pm ~ Home Ec. Food Awards (Mall Stage)  
*All Champion & Reserve Champion Winners*  
12:00 - 4:00 pm ~ Law Day (Around Bldg. #38)  
1:30 pm ~ Power in Motion (Mall Stage)  
2:15 pm ~ Judging of Dogs; TR/NTR Costume (Bldg. #34)  
2:45 pm ~ Fusion Center for Dance (Mall Stage)  
4:00 pm ~ Dance Revolution (Mall Stage)  
4:00 pm ~ Judging of Dogs; NTR Obedience & Agility (Bldg. #34)  
4:30 pm ~ Judging of Goats; Dairy, Cart, Obstacle, Costume (Show Arena)  
5:00 pm ~ READY Taekwondo (Mall Stage)  
6:00 pm ~ Horticulture Contest (Youth Memorial Building)  
7:00 pm ~ Vickie Page Band (Mall Stage)

In the Grandstand.....  
1:00, 4:00 and 7:00 pm  
**Circus Continental**  
Ticket Price: FREE!!!



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**WEDNESDAY, AUGUST 13**  
Sponsored by:

**VITERRA** THE AGRICULTURE NETWORK

8:00 am ~ Judging of Equine; Saddle Seat, Hunt Seat, Discipline Rail - Eng/Western, Hunter/Jumper, Crossrills, Mini/Pony in Hand Jumping - Open Mini/Pony (Equine Complex)  
8:30 am ~ Judging of Dairy; All Classes (Show Arena)  
9:00 am ~ Judging of Poultry; Show Classes (Poultry Tent)  
9:00 am ~ Judging of Rabbits; Costume (Rabbit Tent)  
10:00 am ~ Judging of Dogs; Jr. Handling (Inclusive) (Bldg. #34)  
12:00 pm ~ Home Ec. Clothing Awards (Mall Stage)  
*All Champion & Reserve Champion Winners*  
12:30 pm ~ Judging of Goats; Other Breeds Classes, Pygmy Classes, Pet Wethers (Show Arena)  
1:00 pm ~ Judging of Llamas/Alpacas; Costume, Jackpot, Leaping, Limbo and Paper Chain (Show Arena)  
1:30 pm ~ Style Show (Mall Stage)  
2:00 pm ~ Judging of Dogs TR; Obedience (Bldg. #34)  
3:30 pm ~ Flower Awards (Mall Stage)  
*All Champion & Reserve Champion Winners*  
5:00 pm ~ Judging of Equine; Flags and Cloverleaf (Equine Complex)  
5:00 pm ~ Joy Bringers Bell Choir (Mall Stage)  
6:00 - 7:00 pm ~ Dog Meet & Greet (Bldg. #34)  
6:00 pm ~ Guest Speaker Chuck Jager, Executive Director from Morton House Museum (Bldg. #13)  
7:00 pm ~ Larry Johnson (Mall Stage)

In the Grandstand.....7:00 pm



**COOPER ALAN**  
Ticket Price: \$45, \$35, \$25  
Reserved Seating

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River School is accepting School of Choice applications for the **2025 -2026 school year** starting **August 12th to August 25th, 2025.**

Seats are available in grades Kindergarten through 5th grade. River School provides differentiated learning to best meet the needs and abilities of every student, including a range of services from intervention support and special education services to accelerated learning opportunities for gifted students.

  
**RIVER SCHOOL**  
Sodus Township School District #5

**Sodus Township School District #5**  
River School  
4439 River Rd., Sodus, MI 49126  
Phone: 269 925 6757 ext.16.  
email: [llausch@riverschoolk8.org](mailto:llausch@riverschoolk8.org) or [cquattrin@riverschoolk8.org](mailto:cquattrin@riverschoolk8.org)

River School is a K-8 public school in Sodus Township, located between Benton Harbor and Eau Claire. Approximately four miles from Benton Harbor Meijer.





# AUGUST 11-16

# BERRIEN SPRINGS

**FAIR OFFICE 269-473-4251**

**WWW.BCYF.ORG • TICKET HOTLINE: 269-473-1500**

Youth Fair Gate Admission	
Adults Day Pass.....	\$8.00
Children (5-12) Day Pass.....	\$5.00
65 & Over Day Pass.....	\$5.00
Military Day Pass.....	\$5.00
Adult Season Pass.....	\$23.00
Child Season Pass.....	\$12.00
65 & Over Season Pass.....	\$14.00
Military Season Pass.....	\$14.00
GATES CLOSE at 10:00pm DAILY	
FREE PARKING ON THE FAIRGROUNDS!	



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**THURSDAY, AUGUST 14**

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**COOK PLANT™**  
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8:00 am ~ Judging of Equine; Horsemanship, Pleasure & Western Riding (Equine Complex)  
8:30 am ~ Judging of Swine; Showmanship, Market Classes (Breed classes run first) (Show Arena)  
9:00 am ~ Judging of Dogs; Scent Work Classes (Inclusive) (Bldg. #34)  
9:30 am ~ Small Animal Auction  
Rabbits followed by Chicken Eggs, Turkeys and Chickens (Rabbit Tent)  
12:00 pm ~ Horticulture Awards (Mall Stage)  
*All Champion & Reserve Champion Winners*  
1:30 pm ~ Dance Arts (Mall Stage)  
2:00 pm ~ Judging of Dogs; TR Agility (Bldg. #34)  
2:30 pm ~ Green Dance Academy (Mall Stage)  
3:00 pm ~ Pedal Pull Contest (South End of Commercial Buildings)  
3:30 pm ~ Sunset Coast Country Dancers (Mall Stage)

Today's Pedal Pull is open to boys or girls based on the child's weight. Entry forms are available 1 hour prior to the contest at the South end of the commercial buildings.

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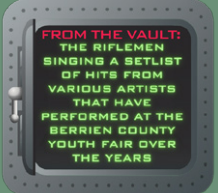
Weight groups are as follows:

Class 1: 35 lbs. - 45 lbs.	Class 2: 46 lbs. - 55 lbs.
Class 3: 56 lbs. - 65 lbs.	Class 4: 66 lbs. - 75 lbs.

5:00 pm ~ 99.9 Y-Country Youth Talent Show Winners (Mall Stage)  
6:00 pm ~ Guest Speaker Dr. Brian Carroll from the Israelite House of David discussing Resorts of Berrien County (Bldg. #13)  
7:00 pm ~ Fresh Cut Grass (Mall Stage)

In the Grandstand.....7:00 pm  
Ticket Price: \$5 Chair Seating.

**FREE GRANDSTAND BLEACHER SEATING!**



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**FRIDAY, AUGUST 15**

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**Keystone**  
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8:00 am ~ Judging of Equine; In Hand Trail, Jr. & Sr. Trail, Dressage (Equine Complex)  
9:00 am ~ Large Animal Auction; Sheep, Quart of Goat Milk, Goats (Show Arena)  
9:00 am ~ Judging of Pocket Pets (Rabbit Tent)  
10:30 am ~ Overall Small Animal Showmanship Sweepstakes (Bldg. #34)  
12:00 pm (Noon) ~ Large Animal Auction; Grand Champion Dairy Gallon of Milk followed by Beef (Show Arena)  
12:00 pm (Noon) ~ Crafts Awards (Mall Stage)  
*All Champion & Reserve Champion Winners*  
1:30 pm ~ "Cooking from the Garden, Part IV" with the Clear Family (Home Ec. Building)  
2:00 pm ~ Large Animal Auction; Swine (Show Arena)  
2:30 pm ~ Back Pocket (Mall Stage)  
4:00 pm ~ "Scrappy Quilts" with The Hinchman Stitchers (Home Ec. Building)  
5:00 pm ~ Yesterday's Children (Mall Stage)  
6:00 pm ~ Guest Speaker Nick Bogart Discussing The Warrens of Three Oaks (Bldg. #13)  
8:00 pm ~ Van Dyke Revue (Mall Stage)

In the Grandstand.....8:00 pm  
Demolition Derby  
Ticket Price:  
\$15 Reserved Seating

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**SATURDAY, AUGUST 16**

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**GreenStone**  
FARM CREDIT SERVICES

8:00 am ~ Judging of Equine; Gymkhana except Flags and Cloverleaf Classes (Equine Complex)  
9:00 am ~ Judging of Communications Classes - Awards Following Last Class (Youth Memorial Building)  
9:00 am ~ Judging of Youth Tractor Operators Contest (Show Arena)  
9:00 am ~ Still Exhibit Auction (Rabbit Tent)  
11:00 am ~ Citadel Center for Dance (Mall Stage)  
12:00 pm (Noon) ~ Elvis (Mall Stage)  
12:00 pm (Noon) ~ Overall Large Animal Showmanship Sweepstakes (Show Arena)  
2:00 pm ~ Flash Back (Mall Stage)  
2:30 pm ~ Ag-Olympics (Show Arena)  
4:00 pm ~ Judging of Equine; PEP Exhibitors, Riding and Showmanship Classes (Equine Complex)  
5:00 pm ~ Blue Shoes Jazz (Mall Stage)  
5:45 pm ~ Parade of Champions (Ends in Show Arena)  
8:00 pm ~ Harbor Town (Mall Stage)

In the Grandstand.....7:00 pm  
**Bullmania**  
Ticket Price  
\$15 Reserved Seating

Produced by: **Super Kicker Rodeo Production**  
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**Arthur  
Havlicek**  
*President,  
SMR Chamber*

**Announcing the  
Central Berrien CGA**

This summer, Central Berrien County will begin receiving additional community and economic development services thanks to its newly established Chamber Growth Alliance (CGA).

Powered by the Southwest Michigan Regional Chamber, a CGA represents a locally led, collaborative economic development model that aligns both resources and stakeholders in a manner that increases economic development capacity and outcomes.

The new CGA will serve the Villages of Baroda, Berrien Springs, and Eau Claire, along with Baroda, Berrien, and Oronoko Townships. Together, these communities are bringing full-time, professional economic development services to an area that has historically operated independently, marking one of the most significant investments in economic development Central Berrien has ever seen.

"We're incredibly proud to be the home for the next Chamber Growth Alliance in partnership with the Southwest Michigan Regional Chamber," said Sheila Snyder, Village President of Berrien Springs. "We look forward to the growth, collaboration, and possibilities that the creation of the Central CGA offers to each of the six respective communities. We are stronger working together to make Southwest Michigan a place to live, travel to, and enjoy."

The decision to unite under a shared framework was inspired by the Chamber's successful pilot CGA in Bridgman, where coordinated efforts have already yielded impressive results in business attraction and community revitalization. Now, Central Berrien is ready to chart its own course—with a proven leader at the helm.

We are proud to announce Robert "Bob" Jones has been named the inaugural Director of the Central Berrien CGA. A well-respected economic development professional, Jones brings over two decades of experience to the role, including past positions at Kinexus, Cornerstone Alliance, and most recently as Economic Development Director for Cuba City, Wisconsin. In Cuba City, he helped launch more than 40 new businesses, attracted substantial private investment, and earned multiple statewide awards for downtown revitalization. His expertise spans housing, entrepreneurship, workforce initiatives, downtown development, and small business support—making him an ideal fit for this role.

Jones and the CGA will be supported by the full strength of the Southwest Michigan Regional Chamber, which offers programming, connections, and a comprehensive suite of shared services such as marketing, finance, grant writing, and more. This support ensures smaller communities have the capacity and tools needed to execute their priorities and pursue meaningful growth. It also allows Jones to focus on what matters most: impact.

The Central Berrien CGA will officially launch with its inaugural board meeting this August. The board will guide the CGA's overall program of work and ensure alignment across communities. It will consist of an elected official and a community leader from each participating municipality, guaranteeing each an equal voice in shaping decisions. This framework for collaboration will also empower these communities to reach beyond municipal boundaries and work together toward shared goals.

While there is no shortage of projects to undertake, the municipalities have already identified several key focus areas, including downtown development, community marketing, and the attraction of small- to mid-sized businesses. An open house will follow the initial board meeting, offering the public a chance to learn more about the initiative and engage with the work ahead.

The launch of the Central Berrien CGA represents an exciting step toward helping communities realize their full potential. As more municipalities express interest in forming CGAs of their own, the Chamber remains committed to working alongside local leaders to catalyze growth and drive impact across Berrien County.



**Josh  
Bishop**  
*Pastor*

**How Much is Enough?**

What would you do with \$1000? Not enough to imagine? How about \$10,000? You could do a lot with \$10,000. Still not enough? What would you do with \$100,000? \$1,000,000? What amount of money could satisfy your imagination?

I used to imagine what I could do with a set amount of money, but each time my list reached the end and I thought I would have to cut something off, I just decided to imagine I had more money to play with. There's nothing wrong with imagining, but there is a fuzzy line where harmless imagination can shift into a heart that grows unsatisfied. When we become obsessed with what we want, our life's focus can turn inward—focused on our own belly button, on ourselves.

If you had \$100,000,000 worth of stuff, what would happen to it in the end, after you were gone? *Therefore, because you were raised with Christ, seek the things that are above, where Christ is seated at the right hand of God. Set your mind on things above, not on earthly things. For you died, and your life is hidden with Christ in God. When Christ, who is your life, appears, then you also will appear with him in glory.* (Colossians 3:1-4)

When we don't have eternity in mind, we can become too focused on the things here. When we're too focused on the things here, we can easily grow unsatisfied with what we have.

But when I remember that Jesus' death was my death—the death of my selfish desires—then I realize that I don't have to live just for this life. I can live for the future glory of heaven. Jesus gave up everything in his life and death for you. He wanted to give you something far more valuable than anything you can get here. He gives you forgiveness, life and salvation. These are everlasting gifts.

In the end, what will happen to all the stuff? Even if you had all that \$1,000,000,000,000 could buy now, you won't after you die. But *you* will appear in glory with Jesus. I wonder if this is why God chose to show us a picture of what heaven could be like by using priceless treasure, like streets of gold and giant pearls for gates (Revelation 21).

You have everything for eternity in Jesus and so you can be satisfied, maybe even generous, with everything you possess here on earth. Setting your mind on things above frees you from being trapped in an obsession with gathering things below. Don't worry, the best is yet to come.

*What is something you can let go of, in your dreams or in your possession, to set your mind on things above?*

Dear Jesus, you gave up everything for me. You didn't hold back. You give me so much to be thankful for. Help me see your blessings all around me and give my heart satisfaction with your gracious love and mercy. Amen.

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph

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**ANNOUNCEMENTS**

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**AUCTIONS**

Big Bear Consignment Auction  
Friday, August 8 @ 9:30 A.M.  
Located: 5580 M-140, Eau Claire, MI  
**Farm & Lawn Equipment:** Kubota ZD326 Diesel 60" JD Z997R Diesel\* Bad Boy 60" \* JD 420 & JD Attachments\* Ford 8N \* Fordson Diesel\* 500 Bu Corn Wagon\* Misc Farm Implements \*Cargo Trailers\* Pallet & Shop Racking\*RV: JD 6Wheel Diesel Gator\* Kawasaki Mule 500\* 1961 Century Rea Sorter Mahogany Classic Boat w/V8 Fireball Engine on Trailer\* **Motorcycles:** 1965 BSA\*1977 Honda Scooter\*09 Honda Shadow \*Dune Buggy\*s Kids Cart \* Misc: Large Train Collection & Vintage Radio Collection\*Antiques & Collectibles\* Large Jewelry Collection & Coins \*Beer Signs\* Records/Albums\* Vintage Radio Tubes\* Vintage Woodworking Tools\* Civil War Replica Cannon \* Copper Stihl\* Shop Tools and More\* **BigBearAuctionCompany.com \*Jerry & Aimee Glassman\* 269-501-9732.**



**AUCTIONS**

Summer Sporting Auction, August 16, starting at 10 a.m. Hundreds of firearms, 100,000 rounds of ammo, barrels, scopes, accessories, more! See photos/info at EpicAuctionsAndEstateSales.com. In-person preview August 15. Questions? Call 517-927-5028.

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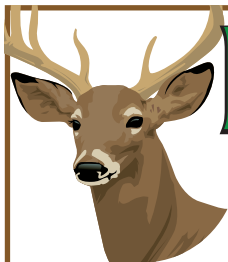
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