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Moody on The Market

Pat Moody

Berrien Hills housing project moving forward

The St. Joseph Township Board of Trustees has approved a brownfield financing plan for a proposed residential and commercial development at the site of the former Berrien Hills Golf Club off Napier Avenue.

Speaking to trustees Monday, Berrien County Community Development Director Dan Fette presented the latest site plan for Berrien Hills at Rivers Edge, a 180-unit development intended to help alleviate the housing shortage in the area. Fette said the \$82 million project would include 120 apartments, 20 cottages, and 40 condos, with 60 of the rental units allocated specifically for the "Missing Middle" population. That means they'd be for those with incomes at or below 120% of the area median income, or about \$103,000 for a family of four. Fette said Berrien County needs that.

"When I talk about a family at 120% AMI, it's \$103,000 a year, good income," Fette said. "But these families are priced out of the housing market right now. There is just no place for them to go. So this project, it does start to fill a very critical gap in our housing supply. I mean, we need many, many more of these."

Fette said attracting younger families looking to establish themselves is precisely the thing that's been so difficult for Berrien County. The site would also include about 19,500-square feet of commercial space along Napier Avenue.

Trustees were being asked to approve tax increment financing plan for the site so tax dollars could be captured through the state's brownfield law to help reimburse the developers over the next 30 years. While this would mean no extra tax revenue from the site for the township during that time, Township Manager Denise Cook said the development has other benefits.

You bring in people, it ups our population," Cook said. "Once we hit 10,000 and get back up to 10,000, we get more revenue shar-

Continued on page 6



Marcy Simpson

Executive Director,
Visit Southwest Michigan

Fun and interesting things to do in Southwest Michigan

You can enjoy Halloween-themed miniature train rides at the historic Eden Springs Park. The park will be decorated with spooky, yet kid-friendly, decorations. These special evening rides are available on October 11, 12, 18, 19, 25, and 26, running from 5:00 to 8:00 p.m. Admission costs \$5 per person, and children aged 3 and under ride for free. Please remember that only cash is accepted for

admission. It's a wonderful opportunity to bring the family and create new holiday tradi-

"Autumn's Natural Wonders Workshop" is scheduled for October 11, from 1:00 to 2:30 p.m. This workshop celebrates the autumn season at Fernwood, where the grounds are

Continued on page 2

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Simpson Continued from cover

filled with vibrant changing colors and diverse textures. Participants will have the opportunity to use natural materials gathered from the gardens to construct festive autumn wreaths, ideal for decorating front doors to welcome family, friends, and trick-or-treaters. All necessary tools and materials will be supplied. The admission fee for this workshop is \$35, with a discounted rate of \$28 for mem-

Twin City Players announces their fall production for the 2025-2026 93rd Mainstage Season, a comedy mystery titled "Ken Ludwig's Baskerville: A Sherlock Holmes Mystery." This fast-paced comedy, from the award-winning mastermind Ken Ludwig, transforms Sir Arthur Conan Doyle's classic "The Hound of the Baskervilles" into a murderously funny adventure. Holmes and Watson must navigate a dizzying web of clues, accents, disguises, and deceit to find an ingenious killer before a family curse dooms its newest heir. Actors will deftly portray more than forty characters in this production, which runs from October 17 to November 4. Admission is \$15-\$20.

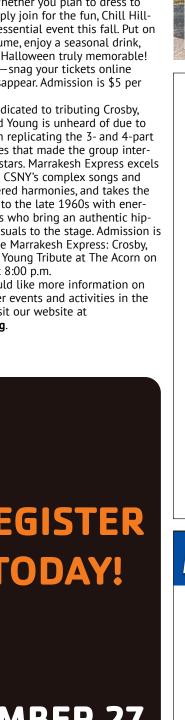
Get into the fall spirit and join us for a gourd-geous afternoon of creativity at the Macrame Pumpkin Workshop on October 19 at 1:00 p.m. at The Sandpiper. You'll learn a couple of beginner-friendly macramé knots and make your very own 5" wire pumpkin, which will be the sweetest little touch for your autumn décor. You can pick your favorite color of recycled cotton cord, relax, and enjoy making something unique to take home. No experience is needed, as it's beginner-friendly. Reserve your spot via email at sandpiper4217@gmail.com and come early to explore The Sandpiper's eclectic collection of locally made natural yarns and fibers. All workshop participants receive 15% off shop

purchases that day. Let's knot pumpkins and make this fall a little more handmade.

Get ready for a spooktacular night at Chill Hill Winery on October 24 at 5:00 p.m. Their Chill Hill-O-Ween Party offers the perfect blend of Halloween fun, delicious drinks, and friendly competition. It promises a festive evening filled with costumes, music, and your favorite seasonal Chill Hill offerings. There will be a costume contest with prizes awarded for the most creative, funniest and best overall looks. You can purchase Chill Hill wines, hard ciders and special spooky-themed drinks. This event provides a lively and welcoming atmosphere to celebrate Halloween with friends. Whether you plan to dress to impress or simply join for the fun, Chill Hill-O-Ween is an essential event this fall. Put on your best costume, enjoy a seasonal drink, and make this Halloween truly memorable! Don't miss out—snag your tickets online before they disappear. Admission is \$5 per

A band dedicated to tributing Crosby, Stills, Nash and Young is unheard of due to the difficulty in replicating the 3- and 4-part vocal harmonies that made the group international superstars. Marrakesh Express excels at reproducing CSNY's complex songs and cascading, layered harmonies, and takes the audience back to the late 1960s with energetic musicians who bring an authentic hippie vibe and visuals to the stage. Admission is \$40-\$75 for the Marrakesh Express: Crosby, Still, Nash and Young Tribute at The Acorn on November 8 at 8:00 p.m.

If you would like more information on these and other events and activities in the area, please visit our website at swmichigan.org.





A-Corny Little Worm

across the street to 2135 Plaza Dr. Benton Harbor

Photo by Tracy Hill

Please email your favorite photo with a brief description to **Photos@MailMaxOnline.com** Photos must be horizontal orientation to be considered for Photo of the Week

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Tyler Allen

Comfort Advisor **Boss Services**

Enhancing Bathroom Safety: Accessible Showers and Bathtubs Gain Popularity

In an era where aging populations and mobility challenges are increasingly common, accessible showers and bathtubs are transforming bathrooms into safer, more inclusive spaces. These fixtures prioritize ease of use, reducing the risk of slips and falls while promoting independence for individuals with limited mobility. Designed with universal principles in mind, they incorporate features that cater to a wide range of needs without sacrificing aesthetics or functionality.

Accessible showers, often referred to as barrier-free or roll-in models, eliminate traditional curbs or steps that can pose hazards. Instead, they feature a seamless entry with a gentle slope toward the drain, ensuring water flows away efficiently while maintaining a maximum incline that doesn't compromise stability. Key elements include grab bars strategically placed for support during entry, exit, and while standing. These bars are typically installed at heights that allow easy reach from both seated and standing positions. Built-in benches or fold-down seats provide a stable resting area, often paired with adjustable showerheads or handheld wands for convenient rinsing. Non-slip flooring is essential, using textured surfaces to prevent accidents in wet conditions. Additional enhancements like thermostatic controls prevent scalding, and wider doorways accommodate wheelchairs or

October 11, 2025 MailMax Page 3 For those who prefer soaking, accessible bathtubs offer similar safety-focused innovations. Walk-in tubs feature low-threshold doors that swing inward or outward, allowing users to step in easily without climbing over high sides. Once inside, fast-fill and drain systems minimize waiting time, while built-in seats and handrails provide secure positioning. Slip-resistant surfaces cover the floor and seat areas, and optional lifts assist with lowering and raising users who have difficulty bending or standing. Hydrotherapy jets can be integrated for therapeutic benefits, such as improved circulation, without complicating the design.

The benefits of these fixtures extend beyond immediate safety. They enable aging in place, allowing people to remain in their homes longer rather than relocating to assisted facilities. By minimizing fall risks—a leading cause of injury among older adults—they contribute to overall health and well-being. Moreover, these installations can increase property value, appealing to a broader market that values inclusivity.

Installation requires careful planning to ensure compliance with accessibility standards. For showers, converting an existing tub often involves removing the old tub, reinforcing walls for grab bars, and installing waterproof membranes or surrounds to prevent leaks. Bathtub installations may necessitate electrical upgrades for powered features like lifts or jets, along with reinforced framing to support added weight. Costs vary based on materials - acrylic or fiberglass for durability—but starting with a site evaluation helps tailor the project.

As technology advances, smart features like voice-activated controls and sensor-based lighting are being incorporated, further enhancing usability. Whether retrofitting an existing bathroom or designing a new one, accessible showers and bathtubs represent a practical investment in safety and comfort for all users.

If you are interested in upgrading your bathroom, call BOSS for a free consultation. 269-281-2230





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CEO BCCS

Fright for the Fight Against Cancer with Berrien County Cancer Service

Get ready for a **Spooktacular** night of music, costumes, and community spirit—all for a cause that touches lives right here at home! On **Friday,** October 24th, the New Buffalo Knights of Columbus St. Mary of the Lake Council #14633 invite you to the Halloween Party Benefiting the Berrien County Cancer Service (BCCS), held at the Four Winds Casino Silver Creek Event Center from 7 to 11 p.m. This is more than a party—it's a celebration of **community**, **compassion**, **and courage**. Every dollar raised from the event stays right here in

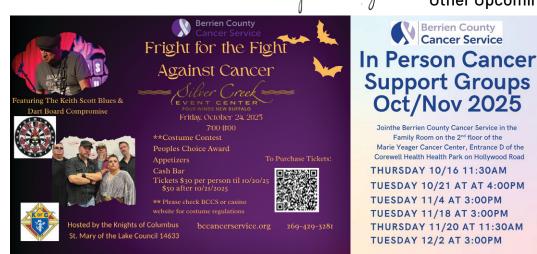
Berrien County, helping local cancer survivors receive essential services at no cost. From in-home skilled nursing and nutritional support to wellness programs and free medical supplies, BCCS is dedicated to walking beside survivors through every step of their cancer journey

The Halloween Party is packed with energy and entertainment. Guests will enjoy live performances from the Keith Scott Blues Band & Dart Board Compromise, two local favorites sure to keep the dance floor full. The evening features door prizes, a costume contest, and opportunities to celebrate in style—while helping your neighbors. In keeping up with the times, no cash will be accepted at the event. All donations and payments will be made conveniently through Venmo, making it easier than ever to give generously.

Cancer doesn't wait for the right time or place—it changes lives in an instant. The Berrien County Cancer Service has stood beside local families for 77 years, providing compassionate, no-cost care and emotional support when it's needed most. Our mission is to create a community of STRENGH, RESILIENCE and **SOLACE** for local cancer survivors. By attending this event, you're helping BCCS continue to deliver dignity, strength, and comfort to locals facing cancer. Cancer touches every family in some way, but events like this remind us that hope is stronger than fear. So grab your friends, pull out your costume, and let's make this a night where fun meets purpose. Together, we can turn music and laughter into hope and healing—because when we come together, we do more than celebrate. We create a community of care that shines even in the darkest moments.

For Every Survivor, For Every Journey, Jame Essey

Other Upcoming Free Activities Berrien County Cancer Service





THURSDAY 11/20 AT 11:30AM

TUESDAY 12/2 AT 3:00PM



FREE WORKSHOP

bccancerservice.org

for more details or to donate & get tickets



Dave **Ramsey**

Financial
Expert
The Ramsey Show

Dave Says Big Inheritance Coming ... Is a Prenup a Good Idea?

Dear Dave.

What are your thoughts on prenuptial agreements? I'm a divorced single mom with two boys, and I'm their primary caregiver. I'd like to get married again one day if the right man comes along. The reason I ask about prenups is that I'm expecting to receive an inheritance of about \$5 million sometime in the future. Would it be a good idea for someone in my situation?

Sarah

Dear Sarah,

In a situation like yours, I'd recommend a prenup. Full disclosure: Years ago, I used to be completely against them. I'd tell folks not to get married if they loved money and material stuff more than they loved the person they planned to marry. But after doing decades of financial coaching and even crisis counseling, I changed my tune. The reason I changed my mind is that I started to realize just how many weirdos are out there.

When a dramatic amount of money is involved, a prenup can actually help the married couple by adding an extra level of protection between you and the crazies. Let's say you marry a great guy, then his deadbeat cousin, a guy you're suddenly related to by marriage, shows up asking for \$10,000 to open a pizza place. Never mind that he can't even boil water. Your guy says, "Don't look at me. We've got a prenup." He looks

at you, and you smile, offer him a glass of water and send Cousin Eddie on his way.

Believe it or not, that kind of stuff actually happens. Sometimes it's the parents asking for a handout, sometimes it's the kids — it doesn't really matter. But it can drive a wedge between you and your spouse. Making and maintaining a good marriage is difficult. It's hard work. You don't need that kind of stuff creeping in and making things even harder.

Do you see what I'm saying? In my mind, the prenup is not to protect you from the guy you married. He's probably okay. Especially if you two are mature adults who took plenty of time getting to know each other before you walked down the aisle. And if you've been through a divorce, you probably feel that side of things a whole lot deeper than most folks.

Now, I still don't recommend prenups where small amounts of money are concerned. I remember one couple who each had normal finances and average net worths. The boyfriend wanted a prenup based on the fact he had a 1967 Ford Mustang. I flat out told her not to marry the guy because he loved a car more than he loved her. That's practically planning a divorce.

And Sarah, remember this: Wealth magnifies everything. The good and the bad. If someone who has a temper becomes wealthy, they become a bully. If they're compassionate and generous to start with, they become what we call philanthropists. Kindness and generosity become their personal brand. That's the kind of person you want to marry.

- Dave

* Dave Ramsey is a nine-time national bestselling author, personal finance expert and host of "The Ramsey Show." He has appeared on "Good Morning America," "CBS This Morning," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.



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Sarah Spoonholtz

Regional Director. SMR Chamber

Member Spotlight: The Embers at Signal Point & SugarElla's Catering

I recently had the pleasure of visiting one of our members that is a hidden gem; nestled along the banks of the St. Joseph River in Niles, The Embers at Signal Point has transformed what was once a private nine-hole golf course clubhouse and pro shop into a refined event venue that blends natural beauty with modern charm.

Since opening its doors, The Embers has welcomed couples, families, and businesses seeking a setting that feels both scenic and sophisticated. Inside, expansive windows frame sweeping river views, while the venue's warm, contemporary design creates an inviting atmosphere for gatherings of all kinds. From intimate ceremonies to corporate dinners and milestone celebrations, The Embers offers a flexible, full-service experience that makes each event memorable. With seating for up to 100 quests, every gathering feels personal yet spacious.

Partnering exclusively with SugarElla's Catering, The Embers provides a full culinary experience with custom menus and bar service designed to fit each event's style and theme. In addition to private rentals, the venue also hosts its own public dining events throughout the year including themed dinners, Supper Club nights, Breakfast Club brunches, plus their Fish Fry Fridays, all of which allow the community to enjoy

One of their more popular events is this month's Hogwarts Express, which transforms the dining hall into a scene straight from the pages of Harry Potter. Guests will "board the train" for an unforgettable evening of wizard-inspired dining; including a 7+ course dinner, themed cocktails & mocktails including butterbeer, pumpkin juice, and the moaning myrtle.

The experience runs October 22nd through the 25th with doors opening at 5:00 p.m., and dinner served promptly at 6:00 p.m. Tickets are \$100 per person, including all courses, drinks sold separately, and reservations require a non-refundable deposit of \$25, which is applied to your ticket at the end of the night. Costumes are encouraged, and guests are urged to "travel light," since once the train departs, the only thing on the itinerary is indulgence, laughter, and a touch of wizarding wonder. Tickets are going fast, as of Wednesday, October 8th they only had FOUR tickets left!! Purchase your tickets by visiting this link:

sugarellascatering.com/supper-club.html#/

For families and daytime adventurers, you may be more interested in their Breakfast Club's Wizards, Wands & Waffles Brunch, on November **1st and 2nd** at 9:00 a.m. and 12:30 p.m. Guests can expect a themed buffet filled with sweet and savory favorites, along with golden waffles, magical pastries, and, of course, a few enchanting beverage options.

Once again, costumes are encouraged! Tickets are \$55 for adults and \$35 for children ten and under, with drinks available separately. Reservations require a \$20 deposit, and seating fills quickly! Purchase your tickets here: sugarellascatering.com/breakfast-club.html

For those of you feeling a little more creative and wanting to play, or should I say decorate your food, also in November, they're hosting a Cake & Sip on Thursday, November 20th from 6:00 to 9:00 p.m. Guests will get a 6-inch personal cake, for those 21+ a glass of prosecco,

and step-by-step instructions on how to do a buttercream palette painting on your cake! Cake flavors include their most popular white chocolate chunk raspberry, dark chocolate, vanilla bean, or almond. Tickets are \$55 and can be purchased here: sugarellascatering.com/cake--sip.html

Whether it's a date night, a morning of fun with the family, or a girls' night, The Embers' continues to prove that good food and imagination are a powerful combo in the best possible way! Each event they put on, either their own or a private one, showcases what makes them such a standout in the region by mixing elegance, storytelling, and hospitality into something truly extraordinary.

Learn more by visiting theembersatsignalpoint.com and sugarellascatering.com.

Have questions about the Chamber? Feel free to reach out to me directly at sspoonholtz@smrchamber.com or 269-932-4040.





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Moody *Continued from cover*

ing. We're just under 10,000 right now. So that's also something to look at, when the next census is 2030."

This latest site plan has been changed from the original proposal due to updated FEMA flood maps that showed the lower part of the 86-acre site to be in a flood zone. Fette said the developers are now instead focusing on the upper part of the property with plans to create a Phase II for the rest of it later.

"One thing that has changed from this proposal to the prior iterations is that some of the commercial space has been removed to make room for more housing."

The commercial space could come later as part of that Phase Two. Fette said the flood maps are being appealed, and FEMA could make a decision in the spring.

With township approval of the brownfield proposal Monday, the matter now heads to the Berrien County Brownfield Authority and then to the Berrien County Board of Commissioners.

Fette noted that since a change was made to state law allowing for brownfield dollars to be used for residential developments, the county has seen a major jump in interest from developers.

New director on board at SMR Regional Airport

There's a new director on the job at the Southwest Michigan Regional Airport.

The airport authority board voted to appoint Christopher Beckman to the position back in August, and he's now moved into the area with his wife and three young daughters. Beckman grew up in Jackson and tells us he served in the U.S. Air Force and Air National Guard, often overseeing airfields. He says that's how he developed a passion for avia-

Because I got to work on an airfield and see how airfields are run, it really just piqued my interest in learning how to design airfields, how the planes -- before they even take off -- all the steps that it takes just to get a plane off the ground was just amazing to me," Beckman said. "That's why I wanted to continue on the civilian side."

The airport says Beckman has experience with large-scale runway renovation projects, airfield construction, managing budgets, and coordinating with pilots, air traffic controllers, and contractors. Moving forward, he says goal number one will be to secure the renewal of the airport's operating millage next year. Beyond that, he wants the airport to be there for everyone.

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"Trying to grow some type of services here that can help people. Not just companies, not just private pilots, but that we can serve people, the community, get them to where they need to go in the future. That's one of the goals we have. I'm not quite sure how that looks yet, but that's definitely one of my biggest goals is to serve everyone, not just a select few."

Beckman says he also wants to promote the airport and engage the public so everyone knows it's there, what happens there, and how it can benefit them.

Beckman is already expecting to hold another Wings and Wheels Fall Fly-In next year after the inaugural event was held this past weekend.

Veterans Day concert planned for Nov. 9

The public is invited to a free patriotic concert honoring veterans and their families on Sunday, Nov. 9, at Lake Michigan College's Mendel Center.

The Southshore Concert Band, directed by Dale Reuss, will perform beginning at 2 p.m., with Jeff Whitaker serving as emcee. Presented by Lest We Forget, the annual Veterans Day concert features traditional patriotic music, salutes to the branches of service, and this year's theme, *On Wings Like Eagles*.

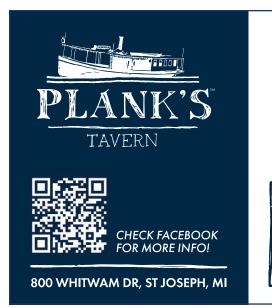
The 78-member ensemble will include instrumental, vocal, and visual selections paying tribute to the men and women who have served. A special remembrance will honor late members of Lest We Forget, with their photographs shown during the hymn "The Mansions of the Lord."

Veterans attending may have a complimentary photo taken from 1 to 1:45 p.m. before the performance. Copies will be mailed afterward.

The event will also include an announcement about next year's historical reenactment, along with Lest We Forget's "Books of Heroes" and T-shirts available for purchase.

For more information, contact 269-429-2098 or email 49wozniak@gmail.com.

Pat Moody Publisher, MoodyOnTheMarket.com moody@wsjm.com (269) 925-1111







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2025 FORD MAVERICK XLT ALL WHEEL DRIVE

Oxford White, 2.0 Ecoboost Engine, Luxury Package, Power Moonroof, Power Seat, 4K Towing Package, Rear Parking Sensors, Black Appearance Package, 19 Inch Black Aluminum Wheels, and Much More! F25107

MSRP\$3	37,870
SIEMANS DISCOUNT	375
RETAIL CUSTOMER CASH	1,000

SALE PRICE FOR EVERYONE \$36,495

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$35,995



2025 FORD BRONCO **SPORT OUTER BANKS 4X4**

Eruption Green, 18 Inch Aluminum Wheels, 13 Inch Touchscreen, Remote Start, Heated Front Seats, Power Driver and Passenger Seat, and Much More! F25158

MSRP\$38	3,485
SIEMANS DISCOUNT	490
RETAIL BONUS CASH**	500
TRADE-IN ASSISTANCE BONUS CASH**	1,000
SALE PRICE FOR EVERYONE \$36	.495

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$35,995 *MUST OUALIFY

**RESIDENCY RESTRICTIONS MAY APPLY **MUST TRADE-IN OUALIFYING FORD VEHICLE



2025 FORD EXPLORER **ACTIVE 4 WHEEL DRIVE**

Carbonized Gray Metallic, 2ND Row Captain's Chairs, 20 Inch 10-Spoke Wheels, Remote Start, Heated Steering Wheel, Heated Front Seats, 8-Way Power Passenger Seat, Trailer Tow Package, Power Liftgate, 13 Inch Touchscreen, Trailer Tow Package, and Much More! F25175

MSRP\$4	18,660
SIEMANS DISCOUNT	
BONUS CUSTOMER CASH**	1,500
SALE PRICE FOR EVERYONE \$4	5,995

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$45,495

PLUS 0.9% FOR 36 MONTHS,

1.9% FOR 48 MONTHS, 2.9% FOR 60 MONTHS, **OR 3.9% FOR 72 MONTHS***

*MUST QUALIFY

*MUST FINANCE THRU FORD MOTOR CREDIT

**RESIDENCY RESTRICTIONS MAY APPLY



2025 FORD TRANSIT CARGO VAN

Oxford White, Limited Slip Rear Axle, Cloth Seats, Fixed Rear Door Glass, and Much More! F25087 MSRP.....\$51,660 SIEMANS DISCOUNT.....- 2,165 RETAIL CUSTOMER CASH**.....- 3,000

SALE PRICE FOR EVERYONE \$46,495

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$45,995

*MUST OUALIFY

**RESIDENCY RESTRICTIONS MAY APPLY



2025 FORD F-350 4X4

Oxford White, 7.3 V8 Engine, STX Appearance Package, Dual Battery, Remote Start, Snow Plow Prep Package, Roof Clearance Lights, Platform Running Boards, Blind Spot Information System, 18 Inch Ebony Black Aluminum Wheels, LED Box Lighting, 360 Degree Camera Package, and Much More! F25035 MSRP.....\$57,745 SIEMANS DISCOUNT.....- 2,750 RETAIL CUSTOMER CASH**...... 1,500 RETAIL CUSTOMER CASH.....- 2,000 **SALE PRICE FOR EVERYONE \$51,495**

MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$50,995

*MUST QUALIFY

**RESIDENCY RESTRICTIONS MAY APPLY



SUPERCREW 4X4 Agate Black, Wireless Charging Pad, XLT Black

Appearance Package, 3.5 Hydroboost Full Hybrid Engine, Heated Front Seats, Power Sliding Rear Window, and Much More! F25150

MSRP.....\$62,160 SIEMANS DISCOUNT.....- 2,165 RETAIL BONUS CASH**.....- 1,000 SUBTOTAL.....\$58.995 TRADE-IN ASSISTANCE BONUS CASH** - 2,250

SALE PRICE FOR EVERYONE \$56,745 MILITARY OR FIRST RESPONDER RECOGNITION EXCLUSIVE CASH* - 500

AS LOW AS \$56,245 PLUS 1.9% FOR 36 MONTHS,

2.9% FOR 48 MONTHS, 3.9% FOR 60 MONTHS, OR 4.9% FOR 72 MONTHS*

*MUST QUALIFY

*MUST FINANCE THRU FORD MOTOR CREDIT
**RESIDENCY RESTRICTIONS MAY APPLY
**MUST TRADE-IN QUALIFYING FORD VEHICLE



2024 FORD EXPEDITION **MAX KING RANCH 4X4**

Star White Metallic Tri-Coat, Java Del Rio Leather Seats, 3.5 Ecoboost V6 Engine, 10 Speed Automatic Transmission, Heavy Duty Trailer Tow Package, ControlTrac with 3.73 ELSD, Rear Seat Entertainment System, and Much More! F24129

MSRP.....\$93,640

SIEMANS DISCOUNT.....- 13,645

AS LOW AS \$79,995



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DRIVE INTO Fall Event

CHRYSLER







2025 CHRYSLER **PACIFICA SELECT**

Bright White, Leatherette Seating, FAV Package, Power Liftgate, Power Sliding Door, 18 Inch Wheels, Heated Front Seats, Heated Steering Wheel, 10 Inch Touchscreen, Blind Spot and Cross Path Detection, Full Speed Forward Collision Warning, and Much More! C25119

SIEMANS DISCOUNT.....- 875 NATIONAL RETAIL BONUS CASH ..- 3,500 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$39,995**

MILITARY OR FIRST RESPONDER BONUS CASH* - 500 **AS LOW AS \$39,495**



2026 RAM PROMASTER **1500 CARGO VAN**

Bright White, 3.6 V6 Engine, Storage Group, Power Windows and Locks, and Much More! C26002

MSRP.....\$47,350 SIEMANS DISCOUNT.....- 855 NATIONAL BONUS CASH.....- 1,500 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 RAM DEALER CASH COUPON PROGRAM - 2,000

SALE PRICE FOR EVERYONE \$40,995 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$40,495



Baltic Gray Metallic, 2ND Row Bench Seat, 7 Passenger Seating, Trailer Tow Package, 3 Zone Temperature Control, Heated Front and Second Row Seats, Heated Steering Wheel, Navigation, Touchscreen Radio, Blind Spot and Cross Path Detection, Remote Start, Power Liftgate, Adaptive Cruise Control, and Much More! C25091

SIEMANS DISCOUNT.....-NATIONAL RETAIL BONUS CASH..- 2,000 NATIONAL JEEP MONOPOLY BONUS CASH - 500 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$45,995**

NATIONAL GRAND CHEROKEE LOYALTY RETAIL BONUS CASH* - 1,000 NATIONAL SFS LEASE LOYALTY BONUS CASH* - 2,000 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$42,495

*MUST QUALIFY *MUST FINANCE THROUGH CHRYSLER CAPITAL



Diamond Black Crystal, Trailer Tow Package, Black Appearance Package, 2ND Row Bench Seat, 20 Inch Black Chrome Wheels, 7 Passenger Seating, Heated Steering Wheel, Heated First and Second Row Seats, Power Liftgate, Adaptive Cruise Control, Navigation, and Much More! C25087

MSRP.....\$53,965 SIEMANS DISCOUNT...... 970 MIDWEST BC BONUS CASH**.....- 2,000 NATIONAL RETAIL BONUS CASH ..- 2,000 NATIONAL JEEP MONOPOLY BONUS CASH - 500 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$46,495**

NATIONAL GRAND CHEROKEE LOYALTY RETAIL BONUS CASH* - 1.000 NATIONAL SFS LEASE LOYALTY BONUS CASH* - 2,000 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$42,995

*MUST QUALIFY

*MUST FINANCE THROUGH CHRYSLER CAPITAL



2025 RAM 1500 BIG HORN **CREW CAB 4X4**

Bright White, Night Package, 20 Inch Wheels, Anti-Spin Rear Axle, Heated Front Seats, Heated Steering Wheel, Power Tailgate Release, Rear Power Sliding Window, Navigation with 12 Inch Screen, Power Seat, Power Adjustable Pedals, and Much More! C25053

SIEMANS DISCOUNT...... 3,186 NATIONAL 10% BELOW MSRP...... 5,909 MIDWEST BC SFS BONUS CASH* ** - 1,250 MIDWEST BC REGIONAL BONUS CASH** - 750 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$45,995** NATIONAL SFS LEASE LOYALTY BONUS CASH* - 2,000 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$43,495

*MUST QUALIFY

*MUST FINANCE THRU CHRYSLER CAPITAL

**RESIDENCY RESTRICTIONS MAY APPLY



2026 DODGE DURANGO GT BLACKTOP ALL WHEEL DRIVE

Destroyer Gray, Blacktop Package, 20 Inch Black Noise Wheels, Performance Hood, Adaptive Cruise Control, Power Sunroof, Leather Seats, Blind Spot Monitoring, Navigation, Heated Front Seats, Heated Steering Wheel, Power Liftgate, Heated Second Row Seats, Lane Departure Warning, and Much More! C26008

SIEMANS DISCOUNT.....- 835 MIDWEST BC BONUS CASH**.....- 1,000 NATIONAL ENGINE RETAIL BONUS CASH - 1,000 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$44,795** MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$44,295

*MUST QUALIFY

**RESIDENCY RESTRICTIONS MAY APPLY



Diamond Black Crystal, Leather Seats, 3.0 Hurricane Twin Turbo Engine, Dual-Pane Panoramic Sunroof, 4-Corner Air Suspension, Heated Seats, Navigation, 14 Inch Touchscreen, Spray-In Bedliner, Heads Up Display, Power Adjustable Pedals, 19 Speaker Harman Kardon Premium Sound, Dual Wireless Charging Pad, Front Passenger Interactive Display, and Much More! C25101

.....\$76,105 SIEMANS DISCOUNT.....- 4,000 NATIONAL 10% BELOW MSRP......- 7,610 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$62,495** NATIONAL SFS LEASE LOYALTY BONUS CASH* - 2,000 MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$59,995

*MUST QUALIFY

*MUST FINANCE THRU CHRYSLER CAPITAL



2025 RAM 3500 LIMI **MEGA CAB 4X4**

Diamond Black Crystal, 6.7 Cummins High Output DIESEL, Tow Technology Plus Group, 5THWheel/ Gooseneck Towing Prep Group, 20 Inch Wheels, Ultra-Premium Leather Seats, Surround View Camera System, Spay-In Bedliner, Power Deployable Running Boards, Trailer Reverse Guidance, Power Sunroof, Transfer Case Shield, Active Lane Management System, Heated Seats, Heated Steering Wheel, Ventilated Front Seats, Navigation, 14 Inch Touchscreen, Ram Box Cargo Management System, and Much More! C25064

.....\$102,335 SIEMANS DISCOUNT.....- 6,340 NATIONAL BONUS CASH.....- 2,000 NATIONAL SELECT INVENTORY BONUS CASH - 2,000 **SALE PRICE FOR EVERYONE \$91,995** MILITARY OR FIRST RESPONDER BONUS CASH* - 500

AS LOW AS \$91,495

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3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Diamond Black Crystal Pearlcoat, U25071



2.7 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Only 600 Miles! Bedliner, Running Boards, Remote Start, Navigation, SYNC4, Power Heated Front Seats, Power Slide Rear Window, 36 Gallon Fuel Tank, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Aerial View Display System. Back-Up Camera. Remote Keyless Entry System. Ford Certified! Carbonized Gray Metallic. C25096A



5.3 V8 Engine, 10 Speed Automatic, Aluminum Wheels, 58K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Vavigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Power Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Warning and Mitigation, Front and Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Summit White, F24260A

MANAGER'S SPECIALS

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6.7 Cummins DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Only 24K Miles! Bedliner, Running Boards, Power Windows and Locks, Touchscreen, Back-Up Cameraa, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, C24196A



3.5 PowerBoost Hybrid Engine, 10 Speed Automatic, Alloy Wheels, 59K Miles, Power Running Boards, FX4 Off-Road Package, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Power Adjust Pedals, 2¹⁰ Row Heated Seats, Twin Panel Moorroof, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Iconic Silver Metallic, Balance of factory warranty! F25165A



3.5 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 40K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spott Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, 360 Degree Camera Package, Tow Technology Package, Remote Keyless Entry System, Balance of Factory Warranty! Code Orange Metallic, F24175A







6.4 V8 HEMI Engine, 8 Speed Automatic, Alu Power Running Boards, Off-Road Package, Power Driver's Seat, Heated Front Seats, I Remote Keyless Entry System, Balance of



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Power Liftgate, Class II Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Stone Blue Metallic, U25058



2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, Navigation, SYNC3, Power Leather Heated Front Seats, Heated Steering Wheel, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Pross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue Metallic, F25202A



 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Class IV Trailer Tow Package, Remote Keyless Entry System, Carbonized Gray Metallic, M25040A

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Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear



2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 35K Miles, Remote Start, SYNC 4, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Universal Garage Oor Opener, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parkin, Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, U25056



6.4 V8 SRT HEMI Engine, 8 Speed Automatic, Aluminum Wheels, Only 18K Miles! Sky One-Touch Power Top, Running Boards, Remote Start, Navigation, Leather Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Jeep Certified! Hydro Blue Pearlcoat, F23222A







5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 43K Miles, Remote Start, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Steering Wheel, Heated Front Seats, Front and Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Flame Red Clearcoat, C25105A

dgman, MI 925-3673

Factory Warranty, Bright White, F24234A



Dennis

Greg Kantauskas



Front Seats, Power Sunroof, Harman Kardon 13 Speaker Kicker SRT High

Performance Audio Group, Remote Keyless Entry System, Blue Pearlcoat, C23185B



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Page 12 October 11, 2025 MailMax







3.0 Engine, 6 Speed Manual Transmission, Aluminum Wheels, Only 52K Miles! Navigation, Memory Power Leather Heated Front Seats, Power Sunroof, Back-Up Camera, Remote Keyless Entry System, Estoril Blue Metallic, F25216H

2022 CHEVROLET EQUINOX RS AWD

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Blind Spott Monitor, Oross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Warning, Front Collision Mitigation, Bag Sersor, Telematics, Requires Subscription, Pear Parking Aid, Back-Up Carnera, Power Uflgate, Remote Keyless Entry System, Balance of Factory Warrarty, Iron Gray Metallic, U25077



2.0 Engine, 8 Speed Automatic, Aluminum Wheels, Less than 4,000 Miles! Security Cover, Bedliner, Remote Start, Navigation, Power Driver's Seat, Leather Heated Front Seats, Power Sumoof, Adaptive Cruise Control, Blind Spot Monitor, Lane Departure Warning, Lane Keeping Assist, Lane Departure Warning, Driver Monitoring, Evasion Assist Back-Up Camera, Remote Keyless Entry System, Ford Certified! Hot Pepper Red Metallic, U25080



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 26K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Sun Roof, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jeep Certified! Walnut Brown Metallic, C25036A

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3.2 V6 Engine, 9 Speed Automatic, Aluminum Wheels, Only 37K Miles! Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Sting-Gray Clearcoat, U25079

2021 CHEVROLET EQUINOX LITAWD

1.5 V6 Turbo Charged Engine, 6 Speed Automatic, Aluminum Wheels, Only 37K Miles! Power Driver's Seat Heated Front Seats, Lane Change Alert with Side Blind Zone Alert Rear Cross Traific Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Warning with Mitigation, Power Liftgate, Back-Up Camera Henrote Keyless Entry System, Balance of Factory Warnarful Mindrioth Blue Metalic. P52536A



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2¹⁰ Row Heated Captain's Chairs, 3¹⁰ Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Dodge Certified! DB Black, C25117A



2.5 Engine, 8 Speed Automatic, Styled Steel Wheels, 48K Miles, Power Windows and Locks, CD-Player, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Ruby Flare Pearl, Very Nicel F25190A



3.0 VB Ecoboost Engine, 10 Speed Automatic, Aluminum Vilneis, 116K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2¹⁰ Row Heated Seats, 3¹⁰ Row Seats, Twin Panel Moonnorf kdaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Vlaming, Front and Rea Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Alias Blue Metallic, F25216A



3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, Only 46K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2¹⁰ Row Heated Seats, Power Sunroof, 3⁸⁰ Row Seating, Blind Spot and Cross Path Detection, Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Destroyer Gray, C26011



3.5 PowerBosst Full Hjorld Engine, 1'O Speed Automatic, Chrome-Like PIO Wheels, 1'IK Miles, Security Cover, Bediner, Flurning Boards, Piernote Start, Navigation, SYNCA, Memory Power Leather HeatedMaC Front Seats, Power Adjust Pedads, 2''' Row Heated Seats, Twin Panel Moomrod, Wireless Charging Pad, Adagnie Chrise Control, Blind Spot Monitor, Cross Traffic Alert, Lare Keeping Assist, Lare Departure Warning, Front and Rear Collision Mitigation, Back-Ljo Camera, Max Trailer Tow Package, Remote Keyless Entry System, Ford Certified Star White Metallic, C20016A



3.6 V6 Engine, 6 Speed Manual Transmission, Aluminum Wheels, Less Than 10,000 Miles! Pickup Bed Cap, Bedliner with Pelican Cargo Box, Lift Kit, Navigation, Leather Seats, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Sarge Green, Lots of Upfits! Very Nicel















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5.7 VB HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 57K Miles, Remote Start, Night Edition, Power Diniers Seat, Heated Front Seats, Clorth Bucket Seat, Heated Steering Wheel, Power Adjust Pedals, Touchscreen Display, Power Side Rear Window, Front and Reverse Park Assist, Back-Up Camera, Trailer from Hitch, Temptot Koylews Entry System, Rem Certifiedt Billad Silver Metallic, C29032.





2.0 Turbo Engine, 8 Speed Automatic, Alumirum Wheels, 20X Miles, Plemote Start, Power Driver's Start, Leather Header From Seats, Headed Seering Wheel, Touchscreen Display, Climate Control, Adaptine Cuises Control Blind Spot and Oross Path Detection, Lare Keeping Assist, Lare Departure Warning, Front Collision Mitigation, Back-Up Camera, Pemote Keijess Entry System, Biller Stire Helalic, Leep Certifice C449044







1.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, ONLY 13,000 MILES! Securif Cover, Running Boards, Remote Start, Navigation, Sport Appearance Package, Power Driver's Seat, Power Adjust Pedals, Touchscreen Display, Back-Up Camera











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Greg Kantauskas





Jeff Miller

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Iosh Bishop

Pastor

Praise for Problems

It is easy to complain. "My food isn't hot enough." "That person is too slow." "I'm not paid enough." "Why am I always stuck doing that?" "This broke again." Life can be unpleasant, and complaining does not bring satisfaction. There's something that happens in my heart when I am filled with complaints.

The complaint could be 100% valid, and perhaps feedback is needed to correct what is wrong. But complaining both feeds off my selfish nature and fuels it at the same time. I become more self-centered when I complain because it's all about me. This mix can be a recipe for more hardship.

What if there were a better way to handle problems instead of complaining? Have you considered a thankful heart as the missing ingredient in life?

"Glorious and majestic is his work, and his righteousness stands forever." (Psalm 111:3)

Praise of gratitude is a posture of the heart that can transform my responses.

The author of this psalm acknowledges that God's work is glorious. There are many things we could list as God's glorious work. But what is God's most glorious work? Jesus gave us a hint when he asked his Father to glorify him (John 17).

It was at a moment when it would have been very easy for Jesus to complain. He was

www.MailMaxOnline.com about to be crucified. He would endure an unfair trial where people lied about his character just because they wanted him dead. He would be unjustly tortured. He would be executed naked and alone.

This was a time when he could have launched a barrage of complaints—at the local authorities for their abuse of power, at his friends who abandoned him, and at Father God who allowed it all to happen. But instead, he told his Father to "bring on the glory." The glorious work was making it so the worst would never happen to you.

The worst would be separation from God in hell. But Satan can't drag you down because Jesus has lifted you up. Jesus has saved you from the worst by enduring the worst. Glorious and majestic is his work.

Acknowledge God's glorious work and try to complain at the same time-it doesn't work. Be thankful for God eternally saving you and try to whine about the temporary troubles of this life-it doesn't fit. Praise God in the problems. It doesn't make the problems disappear, but it does help my heart to calm down.

Instead of a complaint box, put a praise box somewhere you can see it-and fill it. As it fills up, what effect do you notice on your

Prayer: Lord, fill my life with thanksgiving instead of complaints. Drive my heart back to see your glorious work in loving me. Open me up to praise you and let that take root inside me. Amen.

Submitted by Pastor Josh Bishop Grace Evangelical Lutheran Church, St. Joseph



DATION



MICHIGAN













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In Berrien, Cass & Van Buren counties

On Thursday, November 13, thousands of volunteers across Berrien, Cass,

and Van Buren counties will come together to help local seniors by

raking leaves, bagging them, and cleaning gutters. Rake A Difference is a day dedicated to serving seniors age 60 and older who are physically unable to do their own yard work and cannot afford paid services.

Volunteer teams sign up by October 17

Comcast NBC Universal, Hungerford CPAs, Invenergy, Niles Precision Company, Vail Rubber Works

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GOLD COINS

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Zeb Deitrich

Investment Officer

Why Dollar Cost Averaging Is One of the **Smartest Moves an Investor Can Make**

When it comes to investing for the long term, timing the market often feels like trying to catch lightning in a bottle. Prices go up, prices go down — and even the pros don't always get it right. That's where **Dollar Cost Averaging (DCA)** comes in: a simple, disciplined strategy that removes emotion from the equation and helps investors build wealth over time — no crystal ball required.

What is Dollar Cost Averaging?

Dollar Cost Averaging is the practice of investing a

fixed amount of money at regular intervals, regard-less of what the market is doing. Instead of trying to guess when to buy low, you invest consistently whether the market is up, down, or sideways.

Over time, this strategy can lower your average cost per share, reduce the impact of volatility, and keep your investment plan on track — even when

headlines scream panic.

Let's look at an example:
Imagine you invest \$500 on the same day every month. In some months, prices are high and you buy fewer shares; in others, prices are lower and you buy more. Over time, this averaging effect can lead to a lower overall cost per share than if you had

tried to invest a lump sum all at once — especially during volatile markets.

The emotional advantage

One of the greatest benefits of Dollar Cost Averaging isn't mathematical — it's behavioral. Fear and arread are powerful forces in investing DCA helps greed are powerful forces in investing. DCA helps you avoid the temptation to chase hot stocks or sell during downturns. You stick to the plan, stay invested, and let time and compounding do the

Accessibility and flexibility

DCA is also a great fit for investors at all stages. Whether you're just starting with \$100 a month or investing thousands as part of a more com-plex portfolio, this strategy brings structure and predictability to your investing routine. Plus, many retirement plans and brokerage accounts allow for automatic contributions, making the process virtually hands-off.

Want proof this works?

While no strategy guarantees success, historical data shows that long-term investors who used DCA through various market cycles have often come out especially when staying disciplined during

downturns.

In fact, one of the best times to dollar-cost average is during market volatility. Buying when others are fearful can enhance your long-term returns — and DCA makes that process automatic.

Build a plan for long-term success

Dollar Cost Averaging isn't flashy. It doesn't promise overnight riches. But it's a time-tested strategy used by some of the most consistent investors — including many high-net-worth individuals who value

ing many high-net-worth individuals who value discipline and sustainability over hype.

As a financial advisor with LPL Financial, I help clients integrate DCA into a broader, personalized

investment strategy that reflects their goals, risk tolerance and time horizon Let's take the guesswork out of investing —

and put your money to work, one step at a time.

Zeb Deitrich, Financial Advisor LPL Financial

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All performance referenced is historical and is no guarantee of future results.

There is no guarantee that a diversified portfolio will enhance overall returns or outperform a non-diversified portfolio. Diversification does not protect against market risk.

Dividend payments are not guaranteed and may be reduced or eliminated at any time

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Rebalancing a portfolio may cause investors to incur tax liabilities and/or transaction costs and does not ensure a profit or protect against a loss.

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Don **Stuart**

Humorist

In a Pickle After Garage Kondo-ing

Today I helped my wife with more of her retirement hobby, "Marie Kondo-ing," this time our garage. I made a point of helping because my wife made a point of me helping.

I didn't mind, because it enabled me to monitor her often-overenthusiastic tidying.

Right off the bat, significant keep-or-toss decisions arose regarding sports equipment piled up in one garage corner. This led to the

"discovery" of a ginormous number of tennis balls and two tennis rackets.

This tennis gear spurs the following anecdotes, which will lead into the actual topic of this column. Eventually. I hope.

Tennis Anecdote 1: About a century ago, for reasons I can't recall, I agreed to play some tennis with a fellow I knew, Steve Shaw. I knew he was good at tennis and played quite a bit. I also knew that I wasn't good at tennis and played nearly never. After warming up, he said, "Wanna play a game?" I hoped he actually meant "game," and not an entire set.

And that's how it played out. I lost, whatever-to-Love. I hit the ball thrice. One service fault, and two weak serves. As I recall, he said, "Well, that's a game, right? You don't wanna play a set – do you?" (Unspoken meaning: "I rather not waste time like this.")

Tennis Anecdote 2: I never once saw my wife handle her tennis racket. And I never will,

because it's joining all the other tennis and badminton gear on a journey to GoodWill.

However, my wife is not done with racket sports. (Here's the actual topic of this column, BTW.) Three, possibly even four, birthdays ago, she got everything on her wish list, including. . .you know what's coming right?. . .a pickleball set. Two paddles, half-a dozen balls. We rediscovered these while Kondo-ing the garage.

I'm pretty sure a fair number of you play and enjoy pickleball. Well, two or three birthdays on, my wife has broken the seal on her pickleball set, and WE'RE gonna play and enjoy pickleball too. If it kills us.

We had a lesson two weeks ago, at our local recreation center. We hoped our instructors, who I'll call Bob and Randy, since those are their names, would teach us the basics. Then we'd see if we could manage to get the ball over (rather than into) the net. The results were decidedly mixed. Apart from lack of ability, other crucial

October 11, 2025 MailMax Page 17 factors in play included: we don't have "court" shoes, which may have limited our nimbleness; perhaps our paddles are the wrong size and thickness for our "skill" level; and our fellow students, Naomi and Evan (their real names), claimed they were neophytes, but seemed to learn awful doggone fast, and were firing bazookas back at us! When all we hoped to do was manage to get the ball over the net. Their excuse: they "didn't know how to put "touch" on their swings."

I thought maybe all this would combine to quickly end our pickleball experiment, but no, my wife wants to keep giving it a try. During a dinner with friends (all the gals play pickleball, all the guys don't) I learned the baseline reason: the ladies gather weekly to play. And enjoy, ummm, refreshments. The clear deduction: My wife wants to join a drinking club with a pickleball problem!

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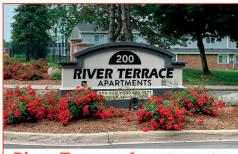
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Minimum qualifications: applicant must possess a high school diploma, possess the ability to understand and follow oral and written instructions, be able to work cooperatively with others, and pass a physical examination and drug/alcohol screening.

Applications and job description may be obtained at the Benton Charter Township Hall, 1725
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All applications and/or resumes should be sent to Benton Charter Township Hall - Attention Andy Jordan, Public Works Supervisor. E.O.E.



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To the qualified electors of the City of Bridgman, Berrien County, State of Michigan: Notice is hereby given that a meeting of the City of Bridgman Election Commission has been scheduled for Friday, Oct 17, 2025, at 9:30 a.m. EST, at Bridgman City Hall, 9765 Maple Street, Bridgman, Michigan to conduct the Public Accuracy Test. The Public Accuracy Test is congramming used to tabulate the votes cast at the election meets the requirements of law.

This notice is posted in compliance with Open Meeting Act, Public Act 267 of 1976, MCL 15.261, et seq., and the Americans with Disabilities Act. Individuals with disabilities requiring auxiliary aid should contact the City Clerk by writing or calling the following: Christine Fisher, City Clerk (269) 465-5144, 9765 Maple Street, Bridgman, MI 49106.

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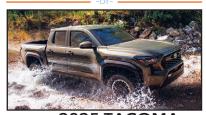
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