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## Moody on The Market

*Pat  
Moody*

### Area AV firm TPC Technologies begins new chapter

TPC Technologies, a Niles-based professional audiovisual services firm with four decades of history in Southwest Michigan, is merging with Force Tech Solutions of Greenfield, Indiana, a move that officials say expands staffing, technical capabilities, and long-term stability for the company and its employees.

Founded in 1985 by Ken and Pam Kuespert, TPC Technologies has grown from a small local operation into one of the region's most trusted names in professional AV integration and live production. The company has supported concerts, conferences, classrooms, houses of worship, and community events across Michigan's Great Southwest, often operating behind the scenes on projects widely experienced by the public.

Ken Kuespert, now a design engineer with Force Tech, said the decision to join forces grew out of a long-standing professional relationship.

"It literally kind of started out of a basic conversation," Kuespert said. "Force Tech Solutions is a company we've done work with back and forth for several years. It was a conversation of, 'What do you think about growing up in Michigan?' And that led to, 'Maybe we should just combine our efforts.'"

Force Tech employs about 70 people, while TPC brought 15 employees into the merger, creating an organization of roughly 85 staff members. While the TPC name will eventually be phased out, the company is currently operating as "TPC Technologies powered by Force Tech," with business systems, email, and accounting functions already being integrated.

"We're doing exactly the same things that we did before," Kuespert said. "We just have a lot more resources now."

TPC has earned regional recognition for its technical craftsmanship and reliability, with installations at venues such as the Mendel Center and projects for organizations including Whirlpool and Four Winds Casinos. The company has also supported numerous community events, including the long-running "Lights on Bell Road" holiday display.

Kuespert credited TPC's reputation to its people and their passion for the work.

*Continued on page 4*



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**Jasmine  
Hansen**

*Member  
Engagement  
Manager,  
SMR Chamber*

### Business Recognition Award Nominees Announced!

Earlier this week we announced the official list of nominees for our 2026 Business Recognition Awards happening during our Annual Meeting, presented by Blue Cross Blue Shield of Michigan, Corewell Health, Honor Credit Union and The Batalis Agency - Farm Bureau Insurance on Friday, February 20th.

"Each year, the nominations highlight the strength, innovation, and community commitment that make our region thrive," said Arthur Havlicek, President & CEO of the Southwest Michigan Regional Chamber. "They are a powerful reminder that we are truly *Stronger Together* and that collaboration, leadership,

*Continued on page 2*

### Inserts & Promotions

- Dollar General
- Jets Pizza
- Martin's Super Markets
- Renewal by Andersen

*Inserts may vary by zip code*

### Hansen *Continued from cover*

and shared purpose continue to drive meaningful impact across Southwest Michigan. We look forward to celebrating these achievements and sharing our vision for continued growth in 2026.”

#### Without further ado, the 2026 Award Nominees are:

##### Business Focused

**Best New Business:** Ellsbury Commercial Group; Gym Rat Performance and Wellness; Melrose Aesthetic; The Batalis Agency – Farm Bureau Insurance; The Grant Hotel.

**Economic Impact Award:** Berrien County; Corewell Health; Four Winds Casinos; Holtec International.

**Small Business of the Year:** 2nd & Main Coffeehouse + Bar; Bread + Bar; Naturally You Aesthetics Medical Spa; Zo's Mini Donuts.

**Non-Profit of the Year:** Meals on Wheels; New Heights CCDA; Redbud Area Ministries; Region IV Area Agency on Aging.

##### Community Focused

**Community Placemaking:** City of Buchanan – Downtown Infrastructure; Lake Charter Township – Gast Memorial Trail; New Buffalo Township – Disc Golf Course at Glassman Park; Village of Berrien Springs – Mechanic Street Project; Lincoln Charter Township – John Beers Sidewalk Project.

##### Individual Focused

**Rising Star Award:** Allison Brown (ServPro); Austin Batalis (The Batalis Agency – Farm Bureau Insurance); Chris Britton (New Heights CCDA); James Morris (Gym Rat Performance and Wellness).

**The Pat Moody Award:** Jeffery Bradford (Wightman); Matt Davis (Wightman); Megan Yore (Sturgis Bank).

In keeping with tradition, the Chamber will also recognize one of their Ambassadors as their 2026 Ambassador of the Year.

To view full event details and purchase tickets for the 2026 Business Recognition Breakfast Annual Meeting & Awards Ceremony at the Lake Michigan College Mendel Center's Grand Upton Hall, visit [bit.ly/BRBAwards2026](http://bit.ly/BRBAwards2026).

Early Bird pricing is available through January 31 at \$60 per ticket or \$500 for a table of 10. After that, regular pricing of \$65 per ticket or \$550 for a table of 10 will be available through February 13.

#### Special thank you to our event sponsors:

Blue Cross Blue Shield of Michigan, Corewell Health, Honor Credit Union, The Batalis Agency - Farm Bureau Insurance, ABC 57, Comcast Business, DWC-CPAs, Four Winds Casinos, Horizon Bank, Mid-West Family Marketing & Media, Sturgis Bank, United Way of Southwest Michigan, 1st Source Bank, Berrien Community Foundation, Hungerford CPAs, Indiana Michigan Power an AEP Company, Kruggel Lawton CPA, Lake Michigan College, R. Yoder Construction, United Federal Credit Union, Wales Wealth Management Group Powered by Ameriprise Financial, Andrews University School of Business Administration, AVID Health at Home, Mighty Dog Roofing, Nulty Insurance - Auto Owners Insurance, and South Shore Health & Racquet Club.

We hope you'll plan to join us as we celebrate the businesses, organizations, and people that stand out in Southwest Michigan! Learn more about this and other upcoming events by visiting [smrchamber.com](http://smrchamber.com).

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## Photo of the Week



### The True Wonder of our Winter Wonderland

Photo by Chuck Strohacker

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

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**Moody** *Continued from cover*

"It's the people – and their knowledge and our people that are passionate about what we do," he said. "We approach it in a professional manner and figure out what the problems are and the solutions that are needed, whether it's a production or an installation."

Under Force Tech, Kuespert said customers will gain access to a broader range of services, including broadcast and studio integration – an area TPC previously only touched on.

The merger also addresses operational challenges, particularly turnaround time for quotes, by adding dedicated sales staff.

All current TPC employees have been retained, and Kuespert said the company plans to hire additional staff and add another building in Niles to accommodate growth.

"We're out of space right now," he said. "We need more room."

Kuespert, 64, said he has committed to remain with Force Tech for the next three to five years as the transition continues.

"Maybe this is my effort of retiring someday," he said. "But for now, I'm just going to keep on going."

**State House Testimony: How AI will reshape Michigan's economy**

Artificial intelligence has the potential to significantly reshape Michigan's economy, but its effects will depend heavily on how quickly businesses adopt the technology and how policymakers address issues of ownership, competition and regulation. That's according to University of Michigan economist Justin Wolfers.

Wolfers, a professor of public policy and economics at the University of Michigan, testified during a Michigan House Appropriations Committee hearing focused on AI and long-term economic growth. He described AI as a "white-collar revolution" that primarily affects cognitive and office-based work rather than traditional manual labor.

Drawing on recent research, Wolfers said early evidence suggests AI can substantially increase worker productivity.

In studies cited during his testimony, access to AI tools reduced the time needed to complete tasks by 14% to more than 50%, while also improving the quality of work produced. He noted that these gains often benefit lower-performing workers more than higher-performing ones, potentially reducing inequality within workplaces.

"Typical productivity growth in the U.S. economy might be about 1% in a year," Wolfers said, adding that AI-driven gains in specific tasks can represent "a generation's worth of productivity growth."

Wolfers cautioned, however, that widespread economic transformation is unlikely to happen overnight. He said history shows major technological revolutions – including steam power, electrification and personal computers – took decades to translate into sustained productivity gains because businesses had to reorganize how work was done.

Current AI adoption remains limited, Wolfers said, with surveys suggesting about 10% of U.S. businesses have meaningfully adopted AI tools, while another 14% plan to do so within six months. Michigan's adoption rates appear broadly similar to national trends.

Because of that slow uptake, Wolfers said AI's near-term effect on gross domestic product may be modest. Under conservative assumptions, AI could raise GDP by about 1% over the next decade. More optimistic projections from financial institutions and economists place potential GDP growth closer to 8% to 12% over that same period, depending on cost reductions, investment in data centers and broader organizational changes.

The most significant long-term impact, Wolfers said, could come if AI substantially boosts innovation itself.



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"If AI raises the productivity of innovators," he told lawmakers, "it's like getting more research and development for free." Over time, he said, that could compound into much higher economic output, potentially raising GDP by 30% by mid-century.

Wolfers highlighted potential policy challenges related to energy demand, data center construction, semiconductor supply and the pace of regulatory decision-making. Bottlenecks in any of those areas, he said, could slow adoption or concentrate economic power.

Wolfers said AI is especially likely to affect professional services, including law, healthcare administration and knowledge-based roles. In healthcare, he cited growing use of AI for documentation and diagnostics, noting that studies show AI systems can match or exceed human performance in some tasks, though public trust remains a barrier.

Manufacturing and healthcare – two pillars of Michigan's economy – are both likely to see significant change, Wolfers said, particularly in roles that combine technical skill with decision-making. He added that AI could make skilled labor more productive while reducing demand for some traditional white-collar tasks.

Wolfers concluded by emphasizing that AI's ultimate impact will unfold over years, not months, and that Michigan's policy decisions could play a key role in determining whether the technology widens inequality or broadly boosts productivity and growth.

"No one really knows how big this will be," he said. "But it's clear this is a technology that matters."

Pat Moody  
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**Tyler Allen**

*Comfort Advisor  
Boss Services*

advantage, reducing the presence of irritants that can exacerbate allergies, asthma, and other respiratory conditions. In households with vulnerable members, such as those with compromised immune systems, a fresh filter can significantly minimize exposure to harmful particulates. Moreover, consistent maintenance prolongs the lifespan of the entire heating unit. By preventing dust accumulation on internal components like the blower motor and heat exchanger, it averts premature wear and tear, potentially saving homeowners from costly repairs or replacements.

Conversely, the consequences of ignoring filter changes are far-reaching and often underestimated. A clogged filter restricts airflow, forcing the furnace to overwork. This increased strain not only elevates energy bills—sometimes by as much as 15 percent—but also heightens the risk of system failures. Over time, the added pressure can cause components to overheat, leading to breakdowns during peak usage periods when reliable heating is most needed. In severe cases, restricted airflow might even contribute to carbon monoxide buildup if the heat exchanger cracks under stress, posing a serious safety hazard.

Health implications compound these mechanical issues. Without regular filtration, dust and allergens proliferate in the air, triggering symptoms like sneezing, coughing, and eye irritation. Prolonged exposure can worsen chronic conditions, potentially leading to more frequent medical visits or reduced quality of life. Additionally, poor air circulation can foster mold growth in damp areas, introducing spores that further degrade indoor environments.

Environmental considerations also come into play. An inefficient furnace consumes more fuel, contributing to higher greenhouse gas emissions. By maintaining filters, individuals can indirectly support sustainability efforts while enjoying personal savings.

**The Overlooked Hero of Home Comfort: Why Changing Your Furnace Filter Matters**

In the realm of home maintenance, few tasks are as simple yet profoundly impactful as replacing a furnace filter. This unassuming component plays a pivotal role in the overall performance of heating systems, influencing everything from energy efficiency to indoor air quality. Regular filter changes are not merely a suggestion from manufacturers; they are essential for ensuring a safe, comfortable, and cost-effective living environment. Neglecting this routine chore can lead to a cascade of problems that affect both the machinery and the inhabitants.

At its core, a furnace filter acts as the first line of defense against airborne contaminants. As air circulates through the heating system, the filter captures dust, pollen, pet dander, and other particles that would otherwise be redistributed throughout the home. When changed regularly—typically every one to three months depending on usage and filter type—this process maintains optimal airflow. Clean filters allow the furnace to operate smoothly, drawing in air without strain and distributing warmth evenly. This efficiency translates directly to lower energy consumption, as the system doesn't have to compensate for blockages by running longer or harder.

The benefits extend beyond mechanical performance. Improved air quality is a primary

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**2021 FORD F-150 XLT SUPERCREW/4X4**  
**NOW \$28,767**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 99K Miles, Bedliner, Running Boards, Power Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Guard Metallic, U25097A



**2021 RAM 1500 BIG HORN SPORT CREW CAB/4X4**  
**NOW \$27,710**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 108K Miles, Chrome Step Bars, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C25103A



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**SAT. 9-4**

**WAS \$17,972**



**2021 FORD ESCAPE SEL AWD**  
**NOW \$16,998**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 84K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Desert Gold Metallic, F26017A

**WAS \$22,500**



**2021 MAZDA CX-9 GRAND TOURING AWD**  
**NOW \$21,995**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, 3RD Row Seating, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jet Black Mica, M25126A

**WAS \$19,866**



**2018 JEEP WRANGLER SPORT 4X4**  
**NOW \$18,910**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 97K Miles, Power Windows and Locks, Touchscreen Display, Black Sunrider Soft Top, Back-Up Camera, Remote Keyless Entry System, Ocean Blue Metallic, C25038B

**WAS \$25,892**



**2021 JEEP GRAND CHEROKEE L LIMITED 4X4**  
**NOW \$21,904**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 104K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, 7 Passenger Seating! Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Velvet Red Pearlcoat, C25033A

# MANAGER'S SPECIALS

**WAS \$29,575**



**2020 HONDA ODYSSEY TOURING**  
**NOW \$27,909**

3.5 Engine, 10 Speed Automatic, Aluminum Wheels, 78K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Sunroof, DVD Entertainment System, Power Slide Side Doors, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Platinum White Pearl, F25308A

**WAS \$29,995**



**2022 FORD EXPLORER XLT AWD**  
**NOW \$27,500**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Class IV Trailer Tow Package, Remote Keyless Entry System, Carbonized Gray Metallic, M25040A

**WAS \$27,995**



**2023 MAZDA CX-50 PREMIUM PLUS TURBO AWD**  
**NOW \$26,500**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, 81K Miles, Navigation, Power Black Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Twin Panel Moonroof, Blind Spot Monitor, Cross-Traffic Alert, Adaptive Cruise Control, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Driver Monitoring, Rear Parking Aid, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Polymetal Gray Metallic, ONE OWNER! M25141A

**WAS \$24,879**



**2020 TOYOTA RAV4 LE AWD**  
**NOW \$23,829**

2.5 Engine, 8 Speed Automatic, Styled Steel Wheels, 48K Miles, Power Windows and Locks, CD-Player, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Ruby Flare Pearl, Very Nice! F25190A

**WAS \$39,995**



**2023 CHEVROLET COLORADO Z71 CREW CAB 4X4**  
**NOW \$38,339**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 17K Miles, Running Boards, Remote Start, Navigation, Memory Power Driver's Seat, Heated Steering Wheel, Leather Heated/AC Front Seats, Lane Keeping Assist with Departure Warning, Front Collision Warning with Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Nitro Yellow Metallic, U25084

**WAS \$54,761**



**2023 FORD F-150 LARIAT SUPERCREW 4X4**  
**NOW \$51,943**

3.5 PowerBoost Full Hybrid Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 11K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, SYNC4, Memory Power Leather Heated/AC Front Seats, Power Adjust Pedals, 2ND Row Heated Seats, Twin Panel Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Max Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Star White Metallic, C26016A

**WAS \$32,995**



**2022 FORD EXPLORER LIMITED 4WD**  
**NOW \$29,995**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Wireless Charging Pad, Climate Control, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Trailer Tow Package, Power Liftgate, Remote Keyless Entry System, Balance of Factory Powertrain Warranty, Jewel Red Metallic, M25053



**2025 MAZDA CX-70 PREMIUM PLUS PHEV AWD**  
**NOW \$40,995**

2.5 Gas/Electric Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 10,000 Miles! Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2ND Row Heated Seats, Twin Panel Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Jet Black Mica, C26039A



**2022 FORD EDGE SEL AWD**  
**NOW \$25,295**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Rapid Red, U25108



**2022 FORD EXPEDITION PLATINUM 4X4**  
**NOW \$54,916**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Chrome Polished Wheels, 46K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Wireless Charging Pad, 2ND Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Dark Matter Gray Metallic, F24129A



**2023 FORD ESCAPE ST LINE AWD**  
**NOW \$24,783**

1.5 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 21K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Blind Spot Information System with Cross Traffic Alert, Evasive Steering Assist, Lane Centering Assist, Rear Parking Sensors, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, U25103

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**WAS \$32,542**



**2020 FORD F-150 XLT SUPERCREW/4X4**  
**NOW \$28,743**

2.7 V6 Ecoboost, 10 Speed Automatic, Chrome-Like PVD Wheels, 67K Miles, Running Boards, Navigation, SYNC3, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Windows, Front Collision Mitigation, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Magnetic, F25200A

**WAS \$35,886**



**2021 RAM 1500 BIG HORN CREW CAB/4X4**  
**NOW \$35,309**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 40K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Front Seat, Heated Steering Wheel, Rear Power Slide Window, Back-Up Camera, Remote Keyless Entry System, Ram Certified, Bright White, C25074A

**WAS \$36,974**



**2023 FORD BRONCO 2 DOOR 4X4**  
**NOW \$35,776**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Silver Painted Steel Wheels, 37K Miles, SYNC4, Molded In-Color Hardtop, Stability Control, Front Collision Mitigation, Back-Up Camera, Door/Top Removal Tool Kit, Front Row Top Panel Storage Bag, Remote Keyless Entry System, Balance of Factory Warranty! Cactus Gray, F25324A

**WAS \$27,995**



**2023 FORD BRONCO SPORT BIG BEND/4X4**  
**NOW \$26,376**

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 44K Miles, Remote Start, Navigation, Power Driver's Seat, Heated Front Seats, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Liftgate with Liftglass, Trailer Tow Package, Back-Up Camera, Remote Keyless Entry System, Ford Certified! Alto Blue Metallic, U25087

**WAS \$35,995**



**2019 FORD F-150 LARIAT SUPERCREW/4X4**  
**NOW \$34,469**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 61K Miles, Security Cover, Running Boards, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>ND</sup> Row Heated Seats, Blind Spot Information System with Trailer Tow Monitoring, Front Collision Mitigation, Back-Up Camera, Max Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Oxford White, F25309A

**WAS \$78,894**



**2024 GMC SIERRA 3500HD DENALI CREW CAB/4X4**  
**NOW \$74,995**

6.6 V8 Turbo DIESEL Engine, 10 Speed Automatic, Aluminum Wheels, 49K Miles, Security Cover, Bedliner, Power Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Onyx Black, F26002A

**WAS \$25,885**



**2020 FORD EXPLORER ST 4WD**  
**NOW \$23,210**

3.0 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 116K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, 3<sup>RD</sup> Row Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Atlas Blue Metallic, F25216A

**WAS \$35,993**



**2024 FORD EDGE ST LINE AWD**  
**NOW \$33,923**

2.0 Ecoboost Engine, 8 Speed Automatic, Painted Aluminum Wheels, Only 21K Miles, Remote Start, Navigation, SYNC4, Power ActiveX Heated Front Seats, Heated Steering Wheel, 2<sup>ND</sup> PowerFold Seats, Wireless Charging Pad, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonized Gray, U25083

**WAS \$27,843**



**2022 CHEVY EQUINOX RS AWD**  
**NOW \$25,399**

1.5 Engine, 6 Speed Automatic, Aluminum Wheels, 26K Miles, Remote Start, Power Driver's Seat, Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Warning, Front Collision Mitigation, Bag Sensor, Telematics, Requires Subscription, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty, Iron Gray Metallic, U25077

**WAS \$39,999**



**2022 FORD F-150 XLT SUPERCAB/4X4**  
**NOW \$39,452**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, Less Than 20K Miles! Pickup Bed Cap, Bedliner, Running Boards, Remote Start, Power Heated Front Seats, Power Adjust Pedals, Heated Steering Wheel, Power Slide Rear Windows, Blind Spot Monitor, Cross-Traffic Alert, Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U25092

**WAS \$48,426**



**2022 RAM 1500 REBEL CREW CAB 4X4**  
**NOW \$46,921**

5.7 V8 HEMI eTorque Engine, 8 Speed Automatic, Aluminum Wheels, Only 22K Miles! Security Cover, MOPAR Spray-In Bedliner, Running Boards, Night Edition, Remote Start, Navigation, Memory Power Leather Heated Seats, Heated Steering Wheel, Power Adjust Pedals, 2<sup>ND</sup> Row Heated Seats, Wireless Charging Pad, Head Up Display, 19 Speaker Harman Kardon Premium Sound, Front Collision Mitigation, Parksense Front and Rear Park Assist, Back-Up Camera, Remote Keyless Entry System, Ram Certified! Diamond Black Crystal, C25140A

**WAS \$71,554**



**2022 CHEVROLET CORVETTE STINGRAY 4 COUPE 2LT**  
**NOW \$69,758**

6.2 V8 Engine, 8 Speed Automatic, Flash Painted Aluminum Wheels, Less Than 10,000 Miles! Z51 Performance Package, High Wing Spoiler, Transparent Removable Roof Panel, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Bose 14 Speaker Audio System, Wireless Charging Pad, Stability and Traction Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Rapid Blue, F23222B

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**2023 FORD F-250 STX SUPER DUTY CREW CAB/4X4**  
**NOW \$55,710**

7.3 V8 Engine, 10 Speed Automatic, Only 16,000 Miles! Lift with Oversized Tires, Power Deploy Running Boards, Roof Clearance Lamps, STX Appearance Package, Security Cover, Power Slide Rear Window, Blind Spot Information System, Reverse Sensing System, 360 Degree Camera Package, Electronic Locking Axle, Trailer Brake Controller, SYNC4, Remote Keyless Entry System, Balance of Factory Warranty! Agate Black, Must See to Appreciate! F25337A



**2008 FORD MUSTANG SHELBY GT500 CONVERTIBLE**  
**NOW \$37,556**

5.4 V8 Engine, 6 Speed Manual Transmission, Aluminum Wheels, Less Than 27,000 Miles! Power Convertible, Power Driver's Seat, Sport Bucket Leather Seats with Embossed Cobra Logo, Unique Aluminum Hood with Air Extractors, Stainless Steel X-Pipe Exhaust, Remote Keyless Entry System, Black Clearcoat, Very Nice! C24120B



**2022 FORD ESCAPE SE AWD**  
**NOW \$22,767**

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Sport Appearance Package, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Information System with Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonize Gray, U25098



**2022 CADILLAC PREMIUM LUXURY/AWD**  
**NOW \$30,995**

2.0 Turbo Charged Engine, 9 Speed Automatic, Aluminum Spoked Wheels, 29K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Front Collision Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal White Tri Coat, U25100

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-   
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## SALES EVENT



### 2026 CHRYSLER PACIFICA SELECT

Diamond Black Crystal, Power Sliding Doors, Power Liftgate, 10 Inch Touchscreen, Heated Front Seats, Heated Steering Wheel, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Lane Departure Warning, and Much More! C26006

MSRP.....\$45,155  
 SIEMANS DISCOUNT.....- 1,660  
 NATIONAL BONUS CASH.....- 750  
 NATIONAL RETAIL BONUS CASH...- 2,750  
**SALE PRICE FOR EVERYONE \$39,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$39,495**

\*MUST QUALIFY



### 2025 JEEP GRAND CHEROKEE LIMITED L 4X4

Baltic Gray Metallic, 2<sup>ND</sup> Row Bench Seat, 7 Passenger Seating, Trailer Tow Package, 3 Zone Temperature Control, Heated Front and Second Row Seats, Heated Steering Wheel, Navigation, Touchscreen Radio, Blind Spot and Cross Path Detection, Remote Start, Power Liftgate, Adaptive Cruise Control, and Much More! C25091

MSRP.....\$51,240  
 SIEMANS DISCOUNT.....- 995  
 MIDWEST BC RETAIL BONUS CASH\*\* - 750  
 NATIONAL RETAIL BONUS CASH...- 2,500  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$44,995**  
 NATIONAL STELLANTIS RETAIL BONUS CASH\* - 1,500  
 NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$40,995**

\*MUST QUALIFY  
 \*\*MUST FINANCE THROUGH CHRYSLER CAPITAL  
 \*\*RESIDENCY RESTRICTIONS MAY APPLY



### 2025 JEEP GLADIATOR HIGH TIDE 4X4

Anvil Clearcoat, Leather Trimmed Seats, Power Driver and Passenger Seats, 17 Inch Black Painted Wheels, Body Color 3-Piece Hardtop, Body Color Fender Flares, Heated Front Seats, Heated Steering Wheel, Remote Start, Navigation, Alpine Premium Audio System, Blind Spot and Cross Path Detection, and Much More! C25155

MSRP.....\$52,340  
 SIEMANS DISCOUNT.....- 2,095  
 NATIONAL RETAIL BONUS CASH...- 2,250  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$45,995**  
 NATIONAL STELLANTIS LOYALTY RETAIL BONUS CASH\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$43,995**

\*MUST QUALIFY



### 2025 JEEP WRANGLER UNLIMITED SAHARA 4X4

Black, 3.6 V6 Engine, Sky One-Touch Power Top, Heated Front Seats, Heated Steering Wheel, 12 Inch Touchscreen, 18 Inch Aluminum Wheels, and Much More! C25062

MSRP.....\$57,955  
 SIEMANS DISCOUNT.....- 2,460  
 NATIONAL BONUS CASH.....- 1,500  
 NATIONAL RETAIL BONUS CASH...- 2,500  
 NATIONAL SELECT INVENTORY BONUS CASH - 500  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$48,995**  
 NATIONAL STELLANTIS LOYALTY RETAIL BONUS CASH\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$46,995**

\*MUST QUALIFY



### 2025 RAM PROMASTER 3500 EXTENDED HIGH ROOF CARGO VAN

Black, Cloth Seats, Power Windows and Locks, Storage Group with Overhead Shelf, Rear Assist Handles, Upper and Lower Side Wall Paneling, Rear Bumper Step Extension, and Much More! C25075

MSRP.....\$58,350  
 SIEMANS DISCOUNT.....- 1,355  
 ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT\*\*\* - 1,000  
 RAM DEALER CASH COUPONS.....- 3,000  
 NATIONAL BONUS CASH.....- 5,000  
**SALE PRICE FOR EVERYONE \$47,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$47,495**

\*MUST QUALIFY  
 \*\*\*BUSINESS OWNERS ONLY



### 2026 RAM 1500 BIG HORN CREW CAB 4X4

Diamond Black Crystal, Sport Appearance Group, 3.0 Hurricane Engine, Wheel to Wheel Sidesteps, Active Lane Management, Adaptive Cruise Control, Remote Start, Blind Spot and Cross Path Detection, Heated Front Seats, Heated Steering Wheel, 20 Inch Chrome Clad Wheels, Navigation with 12 Inch Touchscreen, Power Adjustable Pedals, and Much More! C26023

NOW.....\$62,335  
 SIEMANS DISCOUNT.....- 2,840  
 NATIONAL RETAIL CONSUMER CASH - 3,500  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$53,995**  
 MIDWEST BC CONQUEST BONUS CASH\*\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$51,495**

\*MUST QUALIFY  
 \*\*MUST FINANCE THROUGH CHRYSLER CAPITAL  
 \*\*RESIDENCY RESTRICTIONS MAY APPLY  
 \*\*\*MUST OWN OR LEASE QUALIFYING PICKUP TRUCK:  
 TUNDRA, F-150, SIERRA, SIERRA LTD, SILVERADO LD, SILVERADO LTD



### 2026 RAM 3500 4X4 SERVICE BODY

Bright White, Cloth Seats, Black Tubular Side Steps, 6.7 Cummins DIESEL, Remote Start, Chrome Appearance Group, Trailer Brake Controller, Power Windows and Locks, READING Classic II Service Body, and Much More! C26024

MSRP.....\$70,145  
 ADD FOR READING SERVICE BODY +19,752  
 SUBTOTAL.....\$89,897  
 SIEMANS DISCOUNT.....- 5,402  
 ON-THE-JOB COMMERCIAL EQUIPMENT/UPFIT\*\*\* - 1,000  
 RAM DEALER CASH COUPONS.....- 3,000  
 NATIONAL BONUS CASH.....- 2,500  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$75,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$75,495**

\*MUST QUALIFY  
 \*\*\*BUSINESS OWNERS ONLY



### 2025 RAM 3500 LIMITED MEGA CAB 4X4

Diamond Black Crystal, 6.7 Cummins High Output DIESEL, Tow Technology Plus Group, 5<sup>TH</sup> Wheel/Gooseneck Towing Prep Group, 20 Inch Wheels, Ultra-Premium Leather Seats, Surround View Camera System, Spay-In Bedliner, Power Deployable Running Boards, Trailer Reverse Guidance, Power Sunroof, Transfer Case Shield, Active Lane Management System, Heated Seats, Heated Steering Wheel, Ventilated Front Seats, Navigation, 14 Inch Touchscreen, Ram Box Cargo Management System, and Much More! C25064

MSRP.....\$102,335  
 SIEMANS DISCOUNT.....- 7,340  
 NATIONAL BONUS CASH.....- 2,000  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$90,995**  
 ON-THE-JOB SNOW PLOW UPFIT\*\*\* - 1,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500  
**AS LOW AS \$89,495**

\*MUST QUALIFY  
 \*\*\*BUSINESS OWNERS ONLY  
 \*\*\*MUST PURCHASE SNOW PLOW



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**Don  
Stuart**

**Humorist**

**Some d'Am(pezzo)  
Fine Olympics Factoids**

Of all the exciting news and events to be generated during the upcoming Winter Olympic Games in Cortina d'Ampezzo, Italy, NONE promises to be as much fun as this column previewing them!

The plan is to share some interesting tidbits about\* America's Olympic athletes, from Akira Howe (first name Spencer, pairs figure skater) to Zumwinkle (first name Grace, hockey player).

(\*The author reserves the right to share tidbits that are only barely tangentially "about" America's Olympic athletes.)

One of our nation's ice dancers is Evan Bates, who graduated from the University of Michigan. As did 52 other members of his family – his father's side of the family specifically. (No word yet on how his mother's side of the family feels about being left out of his official Olympic team bio.)

Speedskater Giorgia Birkeland grew up in White Bear Lake, Minnesota. And my No. 1 son got married at a venue in White Bear Lake, Minnesota!\*

(\*Unhappy this tidbit doesn't seem to have anything to do with the athlete? – please refer to \* #1 above!)

Summer Britcher rides the two-person luge. She's 5'10" tall, which I think is a good bit taller than a lot of her fellow lugers. But they all appreciate that while she's very talented, she's never gotten too big for her britchers.

One of figure skater Amber Glenn's favorite hobbies is playing the card game *Magic: The Gathering*. She named her dog Uki, after Ukkima, the "stalking shadow card" from *Magic*. I mention this because No. 1 and No. 2 sons LOVE to play *Magic*, and they often ukkima-up online to play each other.

(\*Unhappy this tidbit doesn't seem to have anything to do with the athlete? – please refer to \* #1 above!)

Alex Ferreira began competitive free-skiing at the age of 10 when his mother enrolled him in an aerials event. Without telling him.

Alex has another claim to fame: He has a YouTube channel featuring videos in which he dresses up and skis as a grumpy old man named "Hotdog Hans." His modus operandi is to show up at ski resort halfpipes and record viral videos where this happens: A group of teenagers mill around the top of a halfpipe. An old man in shabby, 1980s-vintage ski gear appears, muttering to himself and struggling to schlep his equipment. The kids exchange looks and start to laugh. Then the cogder drops into his run, "shoots 15 feet out of the pipe" and high into the air. Instantly, all the young dudes turn from smirks to gasps of shock and awe as he "stomps a double cork 1620." They shout in disbelief! Hotdog Hans strikes again!

SkiMo will make its Winter Olympic Games debut in Cortina. Skimo is an old man in shabby, 1980s-vintage---- naw, just joshin'!

Skimo is short for Ski Mountaineering, a "demanding endurance sport combining mountaineering and skiing, where athletes race up mountains on skis using special climbing skins and then descend rapidly, often transitioning to hiking sections with skis on their backs." This requires the fitness-iest of fitness, not to mention "skills in self-propelled uphill travel, gear transitions (attaching/removing skins), and fast downhill skiing."

Skimo athletes all seem to have one thing in common: They started quite young, when their mothers enrolled them in a skimo event. Without telling them.



**Dave  
Ramsey**

**Financial  
Expert**  
*The Ramsey Show*

**Dave Says  
Don't Jeopardize Your  
Journey to Freedom**

Dear Dave,

My wife and I are on Baby Step 2 of your plan. Right now, we're almost finished paying off the last of our non-mortgage debt, which includes unpaid taxes from previous years and some old credit card bills. We're in a much better place financially than we used to be, and I'd like to start putting a little money aside for a vacation and a couple of other fun things down the road. My wife disagrees with this idea. She wants to stick to your plan 100% and finishing paying off the debt, then move on to fleshing out our fully-funded emergency fund. I think we make enough money to do both. What do you think?

Jackson

Dear Jackson,

In general, it's okay to save up for things like vacations and other fun stuff. In fact, it's what I recommend, rather than creating debt by piling things like that onto credit cards. But your idea isn't what I teach when it comes to getting out of debt and gaining control of your finances. So, I can't tell you I think it's a good idea.

The reason people are successful following my plan is because I teach common sense

and discipline, combined with an uncompromising, scorched-earth kind of intensity. You have unpaid taxes, not to mention credit card debt, still hanging over your heads. And you're talking about planning vacations and buying toys? I'm sorry, man. That's just plain irresponsible. Why would you want to take a chance on jeopardizing—or even slowing down—your journey to get out of debt, save money and achieve financial peace?

There's a process here, Jackson. And millions of people all over the country can tell you, from experience, that it works. There's an idea, a concept behind what I teach. And when you plug into it, and stay plugged in, you're going to start moving in a positive direction faster than you ever thought possible.

Behaviors have to change. The more dramatically they change, the better the results and the faster you fix things. But if you don't dive in head-first, if you try to cut corners here and there, you're going to mess things up. Think about it. You two have already saved a beginner emergency fund, and you're so close to being completely debt-free except for your home.

I'm begging you, man. Keep on keeping on just a little longer. I promise you it will be worth it!

– Dave

\* Dave Ramsey is a nine-time national best-selling author, personal finance expert and host of *The Ramsey Show*. He has appeared on *Good Morning America*, *CBS This Morning*, *Today*, *Fox News*, *CNN*, *Fox Business* and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.

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**Melissa Kantor, PA-C**

**Misconception ... or Misunderstanding**

The aesthetic industry has grown rapidly over the past two decades, becoming far more accessible and mainstream. Despite its growing popularity, many misconceptions persist, often shaped by social media, celebrity culture, and outdated stereotypes. These misunderstandings can discourage people from seeking treatments or lead to unrealistic expectations. Understanding the facts behind the industry helps promote informed decision-making and healthier attitudes toward medical cosmetic care.

One common misconception is that aesthetic treatments are only about vanity. In reality, many individuals pursue aesthetic procedures to improve confidence, correct medical or genetic concerns, or feel more comfortable in their own skin. Treatments such as acne scar reduction, pigmentation correction, or reconstructive injectables can have a significant psychological and emotional impact. For many patients, aesthetic care is less about chasing perfection and more about restoring self-esteem and well-being.

A second misconception is that aesthetic treatments always produce unnatural or "overdone" results. This belief is largely fueled by extreme examples seen on social media or in celebrity culture. In practice, modern aesthetic medicine prioritizes subtlety and personalization. This depends on the individual goals of the patient and the approach of the medical provider. Skilled providers aim to enhance natural features rather than dramatically alter them. When treatments are performed conservatively and tailored to the individual, results are often undetectable and simply help patients appear refreshed rather than changed.

The third misconception is that the aesthetic industry is unregulated and unsafe. While it is true that regulations vary by country and, in the United States, by state, reputable practices operate under strict medical guidelines using approved products and evidence-based techniques. Safety depends heavily on choosing qualified, licensed providers with proper training and experience. Like any medical field, risks exist, but when procedures are performed correctly, complications are relatively rare. The perception of danger often comes from unqualified providers or unregulated settings rather than the industry itself.

Another widespread myth is that aesthetic treatments are only for women. Although women still make up a large portion of aesthetic patients, the number of men seeking treatments has increased significantly. Men pursue procedures such as anti-wrinkle injections, hair restoration, skin rejuvenation, and body contouring for professional, personal, and confidence-related reasons. The industry has evolved to address male facial anatomy and skin concerns, reflecting a broader understanding that self-care is not gender-specific.

Finally, many people believe that aesthetic treatments provide instant, permanent results. While some procedures offer immediate improvement, most require maintenance and realistic expectations. Treatments like injectables gradually wear off, skincare requires consistency, and long-term results often depend on lifestyle factors such as sun exposure, diet, and overall health. Aesthetic medicine is best viewed as an ongoing process rather than a one-time solution.

In conclusion, misconceptions about the aesthetic industry often stem from misinformation and exaggerated portrayals. By understanding that aesthetic care focuses on confidence, safety, subtlety, inclusivity, and realistic outcomes, individuals can make more informed choices. As the industry continues to evolve, education remains key to breaking down stigma and promoting responsible, ethical aesthetic practices.

Want to learn more? Schedule your consultation and text code MISCONCEPTION20 to 269-250-5638 save to \$20 on your consultation.

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**Josh Bishop**

**Pastor**

**Seeing clearly.**

Everything was dark. He had no sense of color because never once had he witnessed with his eyes the hues, shading, and mixture of blue, red, or yellow. Shapes and texture, as he could "see" them, could only be developed using his fingers. He was blind. (Try touching your face with your eyes closed and attempt to figure out what it would look like without ever seeing a face). How many times did his parents attempt to describe what something looked like to their child? He would never know the beauty of a sunset, no matter how hard he tried to imagine it. Enter Jesus.

The man was born blind, but Jesus was going to change his life.

Jesus' disciples were "blind" too. They were ignorant of God's plan and brought in their assumptions about why the man was born blind. They thought that cosmic justice caused his blindness. What did they do to deserve blindness from birth.

It is a typical response. "What did I do to deserve this?" Have you ever heard that question? Asked that question? "Is God punishing me?" Our spiritual blindness can lead to wrong assumptions about the way God works and why he sent Jesus.

*The people walking in darkness have seen a great light. For those living in the land of the shadow of death, the light has dawned* (Isaiah 9:2).

The light that Isaiah speaks about points to Jesus. Jesus opens our eyes to how God works and how he feels about us. God sent Jesus so he would be punished in our place. If Jesus was punished in your place, how can God be punishing you?

Our failure to see the full payment Jesus made for sin causes us to be blind to the way God works. But as we see Jesus, the light shines and he cures our blindness. He opens our eyes like he did for the blind man and the disciples.

His love gives us a new reason for what we experience in life. Sure, at times we experience natural consequences for our actions. We may even be penalized for sins we've committed. But in before the throne of God, all punishments are put on Jesus, not you. And if God were to discipline you, that also comes from the loving hand of a God who desires you to change for good rather than fall into failure.

Have you ever had one of those "Epiphany" moments, when the light bulb turned on in your mind and you suddenly got it? It is when you can finally see the reality. The light of the cross of Jesus shines the light on God's true character so you can see the reality. God loves you and in Jesus, he doesn't punish you.

What sin in your past have you had a hard time letting go of? God let it go when he went to the cross.

**Prayer:** *Dear Lord, I love that you open my eyes to see who are in Jesus. Help me see your true character through what he has done for me. Help me take correction from your gracious hand which never changes my status as loved and redeemed. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph

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**2022 Nissan Frontier SV Crew Cab 4x4**



**NOW \$24,991 or \$378mo**

3.8L 310 horsepower V-6 engine, 9spd automatic, power seat, 8" touch screen, Apple CarPlay / Android auto, Intelligent auto headlights, Blind spot / Rear cross traffic alert, Intelligent Cruise control, Auto Emergency braking with pedestrian detection, warranty!

**2022 Dodge Challenger GT AWD**



**NOW \$25,491 or \$386mo**

3.6L 24valve V-6, Engine, 8spd automatic, Power seat, dual zone climate, Apple CarPlay / Android Auto, 20"x8" Satin Carbon wheels, Functional hood scoop, Rear park assist, rear spoiler, warranty!

**2023 Buick Envision Preferred AWD**



**NOW \$27,991 or \$422mo**

Sold with a nationwide LIFETIME powertrain warranty! Sport Touring package, 20" black aluminum wheels, Power seat, Heated front seats, Heated steering wheel, Dual zone climate, premium audio system with amplifier, auto high beam, Auto Emergency braking, Lane keep,

**2023 GMC Acadia SLE AWD**



**NOW \$28,971 or \$438mo**

Sold with a nationwide lifetime powertrain warranty! 3 rows of seating, Power seat, heated front bucket seats, 2nd row bucket seats, Remote start, 8" touch screen with Apple CarPlay / Android auto, 3 zone climate control, auto high beam, Safety group

**2024 Jeep Grand Cherokee Limited L 4x4**



**NOW \$35,991 or \$542mo**

Sold with a nationwide LIFETIME powertrain warranty! Dual-Pane sunroof, Black appearance group, 3 rows of leatherette seating, dual power ventilated/heated front seats, memory seat mirrors/radio, 2nd row heated buckets, Heated steering wheel, 10.1" touch screen, Nav, Power tilt steering column, 3 zone climate, offroad camera, safety group, passive entry, 3.6L V-6

**2023 Chevy Silverado 1500 LT Crew Cab 4x4**



**NOW \$36,991 or \$559mo**

Sold with a Nationwide lifetime powertrain warranty! 2.7L High-output engine, Heated front seats, power seat, dual zone climate control, 13.4" touch screen, Wireless Apple CarPlay, Safety group, Auto locking rear differential, Trailer tow package with hitch guidance, 20" Aluminum wheels, All Star Edition

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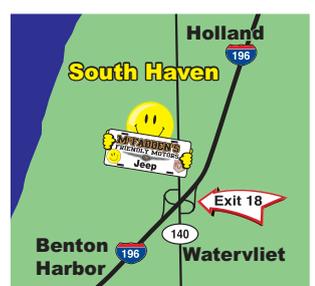
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**\$6,900**



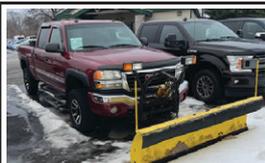
2013 FORD E-250  
15 passenger, hightopper!

**\$9,750**



2009 CHEVY SILVERADO CREW CAB 4X4  
Wholesale!

**\$9,850**



2004 GMC SIERRA 2500 HD 4X4  
Diesel, Plow!

**\$10,000**



2017 CHRYSLER 200  
WHOLESALE!

**\$11,700**  
OR ONLY **\$199/MO**



2017 FORD FUSION SE  
Loaded with options, emptied mark up

**\$11,900**  
OR ONLY **\$239/MO**



2018 DODGE GRAND CARAVAN SE PLUS  
WHOLESALE!

**\$12,350**  
OR ONLY **\$244/MO**



2020 CHEVY MALIBU LT  
WHOLESALE!

**\$13,700**  
OR ONLY **\$238/MO**



2015 CHRYSLER 300S  
Get every option without paying for it!

**\$13,700**  
OR ONLY **\$238/MO**



2017 NISSAN ROGUE SV AWD  
WHOLESALE!

**\$13,800**  
OR ONLY **\$249/MO**



2017 CHEVY EXPRESS  
WHOLESALE!

**\$13,800**  
OR ONLY **\$250/MO**



2016 SUBARU LEGACY AWD  
Wholesale to you!

**\$13,875**  
OR ONLY **\$248/MO**



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WHOLESALE!

**\$13,900**  
OR ONLY **\$250/MO**



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Mini van for the mini mom!

**\$14,500**  
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Just in! Wholesale to you!

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OR ONLY **\$258/MO**



2021 KIA SOUL  
WHOLESALE!

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OR ONLY **\$259/MO**

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WHOLESALE!

**\$14,800**  
OR ONLY **\$248/MO**



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OR ONLY **\$259/MO**



2019 FORD TRANSIT 150  
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**LOW PRICE \$15,500**



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OR ONLY **\$279/MO**



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OR ONLY **\$298/MO**



2021 CHEVY EQUINOX LT  
WHOLESALE!

**\$17,500**  
OR ONLY **\$289/MO**



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WHOLESALE!

**\$17,900**  
OR ONLY **\$273/MO**



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Just in! Like new with super low miles

**\$18,900**  
OR ONLY **\$279/MO**



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**\$19,800**  
OR ONLY **\$289/MO**



2020 CHEVY SUBURBAN LT  
Ready to haul your pack of elves

**\$22,350**



2021 HONDA HRV EX AWD  
WHOLESALE!

**\$22,800**  
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2024 MITSUBISHI OUTLANDER SPORT  
WHOLESALE!

**\$23,700**  
OR ONLY **\$367/MO**



2018 FORD F-150 XLT FX4  
WHOLESALE!

**\$24,800**  
OR ONLY **\$397/MO**



2021 KIA K5 GT LINE  
WHOLESALE!

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Priced at Wholesale!

**\$26,650**  
OR ONLY **\$414/MO**



2021 KIA TELLURIDE AWD EX V6  
This one has it all for less!

**\$26,700**  
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2012 FORD F-350 PLOW TRUCK  
WHOLESALE!

**\$29,900**



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WHOLESALE!

**\$32,900**



2023 GMC CANYON AT4  
WHOLESALE!

**\$41,975**  
OR ONLY **\$595/MO**



2020 GMC SIERRA DENALI  
WHOLESALE!

**\$44,900**  
OR ONLY **\$679/MO**



2021 RAM 3500 CHASSIS 4X4  
WHOLESALE!

**\$43,500**  
OR ONLY **\$588/MO**



2020 LINCOLN NAVIGATOR  
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OR ONLY **\$749/MO**

\*14 and older 8.9% x 60mos., 10-17 8.9% x 60mos., 15-19 7.49% x 72mos., 20-25 7.49% x 78-84mos. 720 credit score. NO MATTER YOUR CREDIT, WE CAN GET YOU APPROVED BUT YOUR PAYMENTS GONNA BE HIGHER!

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**for up to 60 Months**

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TRACKS TO  
SIGNATURE.

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Expanded Toyota Military Rebate Program<sup>7</sup> For **MILITARY PERSONNEL & THEIR FAMILIES**

**\$500**  
**OVER & ABOVE ALL OTHER INCENTIVES!**

Ask about the

**\$500 COLLEGE REBATE PROGRAM<sup>8</sup>**  
**OVER & ABOVE ALL OTHER INCENTIVES!**

**ToyotaCare**

**Every New Toyota Comes With ToyotaCare.<sup>9</sup>**  
**2-Year No Cost Maintenance Plan.**

1. Based on manufacturer's data. Source: Toyota.com. 2. New 2026 Corolla Cross L FWD Gas Model 6301. Lease based on net cap cost of \$22,759. Lease end purchase option \$17,156.\* 3. Toyota vehicles and components are built using U.S. and globally sourced parts. 4. Based on manufacturer estimates, CY 2025 sales. 5. Remaining new 2025 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$26,993. Lease end purchase option \$20,677.\* 6. Remaining new 2025 RAV4 Gas & Hybrid models. 4.75% APR financing for 72 months with \$15.99 per \$1,000.\*\* 7. Qualified current, active-duty U. S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U. S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U. S. military personnel (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit toyota.com for complete details. 8. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit toyota.com for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24/7 Roadside Assistance is for 2 years/unlimited mileage (note: ToyotaCare for Mirai is 3 years/35,000 miles and Roadside Assistance for Mirai, bZ, bZ4X, Prius, Prius Prime and Prius Plug-in Hybrid is 3 years/unlimited mileage). Roadside assistance does not include parts and fluids, except limited emergency gas delivery. Towing distance up to 25 miles. Restrictions apply. Available in the continental U.S. and Canada. See Toyota dealer for details and exclusions. \* NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier I PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 30,000 miles at the rate of \$0.15 per mile (10K low mileage leases). A \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. 2, 5, 6, 7 & 8. Must take retail delivery from remaining new 2025 and new 2026 models in dealer stock while supply lasts between 1/6/26 and 2/2/26. Offers may vary by region. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 2/2/26.

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\$259/Mo. 36-Month Low Mileage 10,000 Mile/Year Lease

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2026 COROLLA CROSS L GAS  
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**\$259** Per Mo.<sup>2</sup>

**36** | **\$3999**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.



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- Seating for up to 5
- Spacious Rear Cargo Area
- Available AWD

**RAV4**

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remaining new  
2025 RAV4 LE GAS  
FWD Model #4430

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**36** | **\$3999**  
Mo. Lease | Due At Signing

Excludes applicable taxes & fees. No security deposit required.



Hybrid Models  
**BUILT IN THE USA<sup>3</sup>**

remaining new  
2025 RAV4 Gas & Hybrid

**4.75%**  
APR Financing

for **72** Mos.<sup>6</sup>

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Up to 326 Horsepower/  
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